

B. Tech-3rd
Organizational Behavior

Full Marks : 50

Time : $2\frac{1}{2}$ hours

Answer all questions

The figures in the right-hand margin indicate marks

Symbols carry usual meaning

Any supplementary materials to be provided

1. Answer *all* questions : 2×5

(a) Mention the basic characteristics of any two models of OB.

(b) Outline the difference between intrinsic and extrinsic motivation.

(c) List any two types of leadership and their characteristics.

(Turn Over)

(2)

(d) What are the levels of organizational change ?

(e) Define transactional analysis.

2. (a) Discuss the different models of Organizational Behaviour and how do they apply to problem-solving in organizations. 8

Or

(b) How can ethical perspectives influence Organizational Behavior, and what are the opportunities they present for organizations ? 8

3. (a) Explain the impact of personality traits on workplace behaviour with examples and how do they affect job performance. 8

VCAD RSE

(3)

Or

- (b) Compare and contrast classical conditioning, operant conditioning, and cognitive theories of learning. Discuss their applications in the workplace. 8

4. (a) Describe the norms, roles and status in group dynamics. How these properties affect team performance ? 8

Or

- (b) Discuss the contingency and behavioral theories of leadership and their application in different organizational situations. 8

5. (a) Explain the importance of organizational development and describe the stages and types of organizational change. 8

Or

- 12.2*
- (b) Analyze the effects of organizational culture on innovation and creativity in a company. 8

6. (a) Critically evaluate the conflict resolution process in an organization. Discuss the stages of conflict and the strategies that can be used to manage and resolve them effectively. 8

Or

- 12.2*
- (b) Explain the key concepts of Transactional Analysis (TA) and discuss how can they be applied to improve communication and interpersonal relationships in the workplace. 8
- PAC*