How Texas Orders In

2023 REPORT



Presented by

(E) FAVOR



Overview

Texas is home to over 30 million people with bold ideas and big appetites. We're no strangers to great food and Favor Delivery's first-ever *How Texas Orders In* report for 2023 shares insights on Texan palates and preferences over the past year. With more than 100,000 Favor Runners and 80 million Favors completed since the company's inception 10 years ago, Favor Delivery is proudly unavailable in 49 states, catering to Texans who have deep roots in the Lone Star State and newcomers alike.

80 million FAVORS COMPLETED SINCE 2013

MORE THAN

100,000

FAVOR RUNNERS

From classic dishes and everyday eats like burgers and sandwiches to local favorites like chicken-fried steak and frozen margaritas, this report reveals that Favor customers have Texas-sized appetites for a wide variety of food and beverages, with statewide favorites and popular choices that vary by region.

The data for the first annual *How Texas Orders In* report was pulled within the August 2022 to August 2023 time frame.



Eats Across TEXAS

The **TACO** is what sets Texas apart as the most-ordered item in the Lone Star State. Over the past 10 years, whether it's morning, noon, or night, nearly 15.5 million tacos have been ordered to date. Breakfast is the most popular time to order tacos, with **bacon**, **egg**, **and cheese** on a flour tortilla being the most-Favored order.

The second and third most-Favored items are **BURGERS** and **FRIES**, respectively. Of course, **BBQ** is a quintessential mainstay all across the state, with **San Antonio** taking the top spot. The Alamo City orders more BBQ than any other Texas city, with lean brisket being the most popular barbecue item Favored, followed by fatty brisket, pulled pork, and pork ribs.

CHILI might as well be summed up as "Texas in a bowl" and Dallas-Fort Worth takes the top



honor for the most orders of this popular dish. And the long-standing dispute of "beans or no beans" comes into play here. Texans in the **Dallas-Fort Worth** area order it mostly without beans, while Texans in **San Antonio** prefer it with beans.

Let's TACO-BOUT It!

Most popular taco orders statewide:

Breakfast: #1 Bacon, egg, cheese #2 Potato, egg, cheese #3 Migas #4 Chorizo, egg #5 Sausage, egg, cheese	Lunch and dinner: #1 Chicken #2 Chorizo #3 Shrimp #4 Brisket	Salsa: #1 Roja #2 Poblano #3 Verde #4 Tomatillo #5 Chipotle	Side orders: #1 Salsa #2 Queso #3 Guacamole	Non-alcoholic drink pairing: #1 Sweet tea #2 Coca-Cola® #3 Coffee #4 Dr Pepper®	Alcoholic drink pairing: Margaritas, of course
#5 Sausage, egg, cheese	#4 Brisket #5 Barbacoa	#5 Chipotie		#5 Lemonade	

TACO TALLIES by Market:

CITY	RANKING BY # OF ORDERS	PROTEIN	SALSA PAIRING	FLOUR OR CORN?
Austin	#1	Shrimp	Roja	Flour
San Antonio	#2	Chorizo	Verde	Flour
Dallas-Fort Worth	#3	Brisket	Roja	Flour
Houston	#4	Shrimp	Roja	Flour
Rio Grande Valley	#5	Chorizo	Roja	Corn
Corpus Christi	#6	Chorizo	Roja	Flour
Bryan-College Station	#7	Chicken fajita	Roja	Flour
Lubbock	#8	Shrimp	Poblano	Flour
Waco	#9	Chicken fajita	Roja	Flour
Midland-Odessa	#10	Beef	Roja	Corn



Tacos being the most-Favored food across Texas proves just how much tacos are a part of our state's culture. They also tell a big piece of the story of our great state. You can trace the Mexican influence and how each region adopted this influence into their local culture through the taco—it's a history lesson through your taste buds.

– Chris Flores, Favor Chief Taco Officer

Which CITY Orders the Most

Texas Treats

Chicken-fried steak: Dallas-Fort Worth

Burritos: Dallas-Fort Worth

Enchiladas: Austin

Frito pie: San Antonio

Pecan pie: Houston

Tamales: Rio Grande Valley

American Comfort

Chicken: San Antonio (wings, fried chicken, fingers/strips, nuggets)

Corn dogs: Corpus Christi

Hot dogs: Austin

Pizza: Austin

Sandwiches: Austin

Soup: Austin

Mac and cheese: Lubbock

Cultural Cuisine

Bubble tea/Boba: Dallas-Fort Worth

Chinese: Austin

Indian: Austin

Noodle Bowls: Houston

Pho/Vietnamese: Austin

Thai: Austin

Sushi and poke: Corpus Christi

Cajun/crawfish/Po' Boys: Houston

On The Healthier Side

Acaí bowls: San Antonio

Salads: Dallas-Fort Worth

Vegetarian/Vegan/Tofu: Austin













Rio Grande Valley

The Sauce is Boss

And in a league of its own, the Texas trio of condiments or dips across the state are:

- · Salsa
- · Queso
- · Guacamole

Other popular condiments include:

- · Ranch: Austin
- · Ketchup: Austin
- · Honey mustard: Dallas-Fort Worth
- · BBQ sauce: San Antonio
- · Hot sauce: Rio Grande Valley
- · Chamoy: Rio Grande Valley
- · Tajín: San Antonio



Other Breakfast Favorites

- · Bagels: Dallas-Fort Worth
- · Donuts: Austin
- · Omelettes: San Antonio



Want a Side With That?

- · Fries: San Antonio
- · Texas toast: Houston
- · Beans of all kinds: Austin





Snack Attack

Most Favored convenience store items include:

- · Takis®
- · Crunchy Flamin' Hot Limón Cheetos®
- · Dr Pepper®
- · Cool Blue Gatorade®
- · Snickers®
- · Reese's®



What Texans DRINK

Coffee

- Overall, ICED COFFEE is much more popular than hot coffee. Popular cold drinks this year include:
 - Matcha latte: Dallas-Fort Worth
 - Cold brew: Austin
- · COFFEE made with:
 - Regular milk (all kinds): Dallas-Fort Worth
 - Half and half: San Antonio
 - Oat milk, coconut milk: Austin
 - Almond milk: Dallas-Fort Worth
 - Soy milk: Houston



Non-Alcoholic Beverages:

- Aguas frescas:Rio Grande Valley
- · Big Red®: San Antonio
- · Coffee: Austin
- · Dr Pepper®: Austin
- Iced tea: San Antonio (sweet and unsweet)
- · Kombucha: Austin
- · Smoothies: Austin



Alcoholic Beverages

ALCOHOL (overall): Houston

- Beer (overall): Austin
 - Michelada: Corpus Christi
- Frozen margarita:
 Dallas-Fort Worth
- · Hard seltzer: Austin
- · Liquor:
 - Tequila: Houston
 - Whiskey: Austin
 - Vodka: Dallas-Fort Worth

- · Wine (overall): Houston
 - Houston ordered the most:
 Chardonnay, Cabernet
 Sauvignon, Pinot Grigio,
 and Rosé
 - Austin ordered the most:
 Champagne, Sauvignon
 Blanc, and Pinot Noir
 - Overall wine: Chardonnay
 is the number one order
 across the state, except in
 College Station, where Pinot
 Grigio is the most popular

College Cravings

The great state of Texas has the second-highest number of college students in the US

Unsurprisingly, the top-Favored items for college students in 15 major Texas university areas are:

- **#1 Burgers**
- #2 Tacos
- #3 Chicken tenders

At Rice University, DONUTS, SUSHI, and KOLACHES are the most popular orders, and at Texas Christian University, PASTA, QUESADILLAS, and BURRITOS are in the top spots. COOKIES are a popular order at Baylor University, while the University of Texas at Arlington has an affinity for EGG ROLLS.

For Every **SEASON...**

- BAGS OF ICE are most requested on:
 - #1: New Year's Eve
 - #2: Halloween weekend
 - #3: Fourth of July weekend
 - #4: Labor Day weekend
- Orders for WINGS fly up during top national football and college basketball games
- BURGERS are more popular than HOT DOGS across all markets on the Fourth of July
- Top days for FLORAL/GIFT deliveries:
 - +1: Valentine's Day ranks number 1 for most flowers ordered, followed by candy/ chocolates and wine (sparkling/Champagne)
 - #2: Mother's Day



- HOT CHOCOLATE is Favored the most in December (week of 12/18)
- The first week of January brings a 100% increase in "Healthy" category orders compared to the last week of December

FAVOR: It's More Than Just Food Delivery

- Hats off to Dallas-Fort Worth for kickin' it with the most cowboy boots and hats ordered
- Texans love their dogs! Houston pet owners have the most dog toys Favored, followed by Austin residents
- Variety is the spice of life! Houston requests the most diapers, party supplies, Ibuprofen, bug repellent, sunglasses and tennis balls
- · Outdoorsy Austin Favors the most OTC allergy meds and sunscreen
- · Sunny Corpus Christi orders more pool floats than any other city





Conclusion

As Texas' only Texas-based food delivery app serving over 400 cities, we have an incredible number of insights on how Texas orders in. This not only uniquely positions Favor to serve Texans better than any other delivery service, it also helps us share the local food stories of all the regions across our state.

- Keith Duncan, CEO, Favor Delivery



About FAVOR

Founded in Austin in 2013, Favor currently operates in more than 400 cities across Texas with over 100,000 Runners (drivers), who have delivered more than 80 million Favors to date—which range from restaurant meals and alcohol to groceries and everyday essentials. In 2018, Favor became the first US on-demand delivery company to achieve profitability, which prompted its sale to grocery retailer H-E-B, a trusted and deeply loved staple for Texans since 1905. For more information, visit favordelivery.com and follow Favor on Facebook, Twitter (X), Instagram and TikTok.



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