

## **CURRICULUM- VITAE**

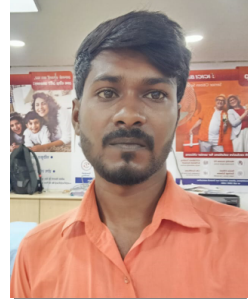
**RAHUL KUMAR RAM**

At: Nanku Kuruwa, P.O.- Kuruwa,

P.S.- Dumka (M.) Jharkhand- 814119

Mob. : 9471396145

Email Id: rahulkumar99390@gmail.com



### **Career objective :-**

*A highly engaged and positive team player with a strong customer focus and the motivational to deliver exceptional sales results.*

### **Work Experience:-**

- *I-Process Service (India) Pvt. Ltd. (from 11.08.2022 to present.)  
B.C. of ICICI Bank Ltd.  
SR. Sales Executive (Mortgage Sales)*
- *ESAF small Finance Ltd. (from 11.07.2016 to 2020)  
Sr. OMR (Officer Member Relation).*

### **Roles & Responsibilities:-**

- *Support in developing business and expansion in existing and new territories to achieve targets.*
- *Ensure effective delivery of credit & Non-Credit products to achieve products specific targets.*
- *Verify credit worthiness & quality of loan disbursements.*
- *Ensure quality documentation in all SHGs.*
- *Monitor member loan utilization to prevent loan misuse.*
- *Maximize member satisfaction by providing high quality & timely service and ensuring member engagement.*
- *Lead by example and ensure that your team strictly adheres to EMFIL values.*
- *Lead by example and establish quality, timeliness & efficiency in all activities in your team.*
- *Reduce overhead cost to increase profitability.*

### **Areas of Expertise:-**

- *Wealth resource management.*
- *Strong presentation skills*
- *Project management*
- *Team player*
- *Training program implementation*
- *Team leader*
- *Process improvement.*

(2)

**Education Qualification :-**

- *Matriculation & Intermediate completed by JAC Board, Ranchi & B.A. Completed by SKMU, Dumka.*
  - *Matric - 59% by JAC, Ranchi*
  - *I.Sc. – 49% by JAC, Ranchi*
  - *B.A. – 73% by SKMU, Dumka.*

**Hobbies:-** *Reading books. Observing People, Traveling,  
Playing Cricket & listening music.*

**Skills Work:-**

- *Communication Skills,*
- *Willingness to travel,*
- *Flexibility*
- *Smart work*

**Personal Details:-**

<i>Father's Name</i>	:	<i>Sri Chandrika Ram</i>
<i>Date of Birth</i>	:	<i>06 September 1997</i>
<i>Gender</i>	:	<i>Male</i>
<i>Category</i>	:	<i>S.C.</i>
<i>Religion</i>	:	<i>Hindu</i>
<i>Nationality</i>	:	<i>Indian</i>
<i>Marital status</i>	:	<i>Married</i>
<i>Language</i>	:	<i>Hindi, Bhojpuri, Bengali &amp; English.</i>

**Declaration**

*I hereby declared that the above information is true & correct in best of my knowledge.*

*Thanks & Regards.*

**Date :**

**Place :**

**Signature**