

SANIKA DIXIT

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EDUCATION

Bachelor of Business Administration
The New College, Kolhapur
city maharashtra.

2021 – 2024

EXPERTISE

- Problem Solving
- Management Skills
- Negotiation
- Critical Thinking
- Communication Skills
- Collaboration
- Adaptability & Learning Agility

LANGUAGE

- Marathi
- Hindi
- English
- Korean
- Thai
- Chinese
- Japanese

PROFILE

I am committed to exerting maximum effort and making a constructive impact. I thrive in challenging environments where I can contribute significantly to the organization's success while also advancing my career.

WORK EXPERIENCE

Bajaj Finance

Jan 2023 – June 2023

Telesales Executive

- Manage Lead Generation, making calls for potential customers and collecting the daily targets.
- Collaborate with curriculum development to ensure policy delivery and effectiveness.
- Research and implement engaging activities aligned with the customers and scheduling the meetings.

Bharat Nissan

July 2023 – Dec 2023

Sales Executive

- Collaborated with the product team to integrate the Automobile Services.
- Taken follow up of the targeted and potential customers, makes meetings and has given Car demo and home visit , all the information regarding the cars and their latest models and done the car selling process related to the Documentation and loan.

EXTRA-CURRICULAR ACTIVITIES:

- Event head of writing competition peoples reflections.
- got the certificate for 2nd runner up for writing my own short story called "THE MYSTERIOUS METEOR".