



# Nitasha Sharma

## CONTACT

 H No. 730, KamalVihar,  
Jalandhar, India 144009

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 nitashasharma2207@gmail.com

 Indian

## SKILLS

- Good listener attributes
- Multidisciplinary team work
- Problem-solving
- Communication skills
- Calm under pressure
- Public speaking
- Team building
- Quality Assurance

## LANGUAGES

English

Native

Hindi

Native

Punjabi

Native

## PROFESSIONAL SUMMARY

Experienced sales professional with focus on driving revenue growth and customer acquisition. Achieves results through strategic relationship building, persuasive communication, and data-driven decision-making. Delivers tailored solutions that align with client needs and company goals.

## WORK HISTORY

**Assistant Manager** 11/2022 - 01/2023  
**Tommy Hilfiger - Jalandhar, India**

- Handled stock control duties diligently preventing overstocking or shortages.
- Minimized inventory loss for improved profit margins.
- Created a positive work environment, resulting in higher employee morale.
- Handled customer complaints effectively, restoring trust in our brand.

**Sales Executive** 12/2023 - 03/2025  
**Cyspace Innovation Consultants Pvt. Ltd. - Jalandhar, India**

- Maintained an extensive knowledge of all products offered, assisting in informative customer interaction.
- Built long-term relationships with customers and generated referrals from existing clients.
- Placed customer orders, providing guidance on product delivery timeframes.

## EDUCATION

**High School:** Science, 03/2018 - 03/2020  
**DIPS - Jalandhar**

- Completed High School
- Awarded Merit Scholarship

**Bachelors of Computer Applications:** Computer Applications, 07/2020 - 07/2023  
**Apeejay College Of Fine Arts - Jalandhar**

- Scored 1st Rank in Class
- Achieved Class Representative Designation
- Graduate with Bachelors Of Computer Applications
- Awarded 1st Rank Scholarship

**Master of Vocation:** Computer Applications, 07/2024 - Current  
**Apeejay College Of Fine Arts - Jalandhar**

- Achieved Class Representative Designation
- Focus on Experiential Learning
- Managerial Skills Development
- Financial Accounting

- Teaching Methodology
- Industry Assessment

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## HOBBIES AND INTEREST

- Music
- Art
- Photography
- Volunteering
- Travel

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## AWARDS, ACCOMPLISHMENTS, AND HONOURS

### Website On Study Skills

It was a Project for helping students staying in schools and colleges to get a better access to topics which are not completely described in the books and even helped them to discover new Tips And Tricks to learn In Fast Place .