

The HNI logo consists of the letters "HNI" in a white, serif font, centered within a solid red square.

June 1, 2023

Dear Valued Supplier,

I am reaching out to share some exciting news. Today, HNI Corporation completed its acquisition of Kimball International. This is an important milestone, and we are pleased to have you as one of our valued suppliers who will play a key role in our collective success.

As a combined company, we are creating a market leader positioned to deliver enhanced value to all stakeholders, including supplier partners. Bringing together HNI and Kimball International capabilities and passion for creating solutions will, over time, enable us to realize the full potential of our two companies and better serve customers.

While Kimball International is now part of HNI, we are in the early stages of the integration process. We are thoughtfully and strategically building our plans for the future. In the near term, it will mostly feel like business as usual. Our existing contracts with you will be honored in accordance with their terms, invoicing and payment practices are the same, and your existing point of contact remains the same. To streamline communication, there is no need for you to initiate contact with HNI or Kimball International at this time. We recognize the significance of our existing relationships and are committed to personally engaging with you in the future as we explore potential opportunities to enhance our collaboration.

We appreciate your continued dedication and excellent service. As we embark on this new chapter together, we invite you to be an active participant in helping to shape our shared future success. We will keep you informed as our integration plans develop, and if needed, ask that you please reach out to your usual contact with any questions.

We are sincerely grateful for your ongoing support and collaboration. We look forward to building upon our partnership as we forge ahead into this new chapter.

Thank you for being an essential part of our journey.

Sincerely,

Perry Littlejohn

Perry Littlejohn
VP, Global Procurement & Supply Chain
HNI Corporation

Chris Burkhart

Chris Burkhart
VP, Global Supply Chain
Kimball International