


As a significant purchaser of office furniture for its employees, the U.S. Government expects nothing less than commercial-grade quality products accompanied by service that is responsive and effective. At Kimball International, we have a dedicated government sales and customer service team to work through the nuances of government purchasing. We provide high-quality products and personalized attention. From private offices and training areas to conference rooms and lounge spaces, we offer a range of sustainable and durable solutions to outfit government facilities.

 **Kimball®**
International

Kimball®
NATIONAL
interwoven®
DAVID EDWARD

 **GSA** Contract Holder





Kimball International GSA GS-03F-059DA Brands included - Kimball, National, Interwoven, & David Edward Quote from Zone 2 in eTools - 10/3/2022 Pricing		
Kimball & National Caseloads Combine Brands for List Volume	Kimball End User Discounts	National End User Discounts
\$1 - \$1,250,000	61%	60%
eTools Catalogs	KL2, KL4, KLB, KLC, KLK, KLQ, KLT, KLU	NL2, NL3, NLQ, NLT, NLU
Kimball, National, & David Edward Seating Combine Brands for List Volume	Kimball & David Edward End User Discounts	National End User Discounts
\$1 - \$125,000	61%	60%
\$125,001 - \$763,300	61.70%	60.70%
eTools Catalogs	KL1	NL1
Kimball Metal Files	Kimball End User Discounts	N/A
\$1 - \$273,900	64%	
\$273,901 - \$898,200	67.20%	
eTools Catalogs	KL9	
Kimball Systems	Kimball End User Discounts	N/A
\$1 - \$409,836	70.50%	
\$409,837 - \$1,052,631	73%	
\$1,052,632 - \$1,851,852	74.30%	
eTools Catalogs	KL3, KL7, KL8, KLY	
Interwoven Caseloads	Interwoven End User Discounts	N/A
\$1 - \$1,250,000	61%	
eTools Catalogs	ITW	
Interwoven Seating	Interwoven End User Discounts	N/A
\$1 - \$125,000	61%	
\$125,001 - \$763,300	61.70%	
eTools Catalogs	ITW	
Note: Etc. is not on GSA contract. All tiers are based on list pricing.		