welcome to the

TWIN CITIES



WHAT TO DO | WHERE TO EAT | PLACES TO SHOP

WE LOVE OUR LOCAL COMMUNITY AND WE KNOW YOU WILL TOO!

WELCOME

The Twin Cities
CAN'T WAIT TO WELCOME YOU!

Welcome to the Twin Cities, a vibrant and dynamic metropolitan area nestled in the heart of Minnesota! Comprised of the state's two largest cities, Minneapolis and Saint Paul, the Twin Cities and surrounding areas offer a wealth of cultural, historical, and recreational activities for visitors and residents alike.

Minneapolis, known for its sleek modern architecture, is a bustling city with a thriving arts and music scene, while Saint Paul, with its historic landmarks and charming neighborhoods, offers a more traditional and laid-back feel. The Twin Cities offer a wealth of outdoor activities, including biking and hiking trails, parks, and lakes.



I hope this guide of our city answers any questions you may have about our area.

I am here to help with any of your real estate needs, and we can't wait to have you in our community!

Katie



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LOCAL LIVING

CLIMATE

The Twin Cities, experience a continental climate, which means cold winters and warm summers. The region has four distinct seasons, so you can experience the beauty of spring flowers, the warm summer sun, the colorful fall leaves, and the winter wonderland.

The winters can get cold, but don't let that scare you away. The snow-covered landscape is a sight to behold! My advice is to get a warm coat and good pair of boots. Then you will be ready to enjoy the snow!

COST OF LIVING

The overall cost of living in the Twin Cities is about 5% lower than the national average. With a diverse range of neighborhoods and suburbs to choose from, there's a housing option for every budget. The region also has a thriving job market, making it easier to find employment that can help offset any higher costs.

12% LOWER THAN DENVER, CO
4% HIGHER THAN KANSAS CITY, MO
22% LOWER THAN CHICAGO, IL
4% LOWER THAN MADISON, WI

*Data according to Forbes Advisor Cost of Living Calculator

DEMOGRAPHICS

POPULATION

3.69 million

70.1%
POPULATION 19-65

MEDIAN AGE

32.3

90.7%
HIGH SCHOOL DEGREE OR HIGHER

52.6%
BACHELORS DEGREE OR HIGHER

16.4%
GRADUATE OR PROFESSIONAL DEGREE

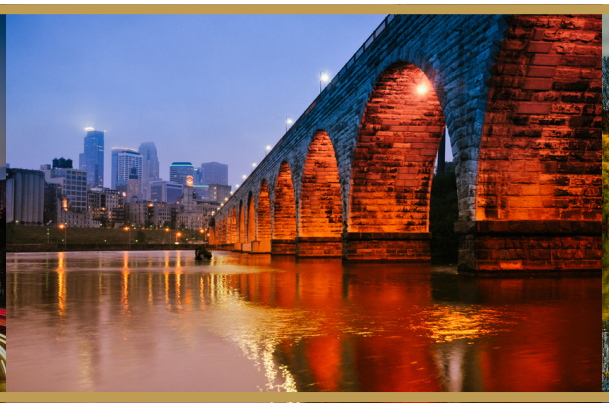
MEDIAN INCOME

$70,000

2.6%
UNEMPLOYMENT RATE

NUMBER OF BUSINESSES
Hennepin County

42,500


local EMPLOYMENT



The Twin Cities have a diverse economy. The metro area hosts several Fortune 500 companies, providing significant employment opportunities to local residents.

The healthcare industry is booming in the Twin Cities, with notable healthcare providers like Mayo Clinic, Allina Health, and HealthPartners contributing to local employment.

The hospitality and retail sectors are also significant contributors, with Mall of America, the largest mall in the US!

TOP 5 FORTUNE 500 EMPLOYERS



- UNITED HEALTH GROUP
- TARGET
- BEST BUY
- 3M
- CHS INC



MINNEAPOLIS
SCULPTURE GARDEN

ANNUAL *events*



01 MINNESOTA STATE FAIR

LATE AUG - EARLY SEPT

This is one of the largest state fairs in the United States. It features a wide range of entertainment, including live music, carnival rides, animal exhibits, and food on a stick.



02 HOLIDAZZLE

DECEMBER

This is a holiday event that takes place in downtown Minneapolis during December. It includes a parade, fireworks, and a winter village with food and shopping.



03 AQUATENNIAL

JULY

This summer festival in Minneapolis celebrates the city's lakes and rivers with events like boat races, fireworks, and a sandcastle competition.

ANNUAL *events*

ART-A-WHIRL

MAY

This is an annual art festival that takes place in Northeast Minneapolis in May. It features open studio tours, live music, and art exhibits.





WINTER CARNIIVAL

LATE JAN - EARLY FEB

This is a winter festival that takes place in St. Paul in late January to early February. It features ice sculptures, a parade, a treasure hunt, and a variety of winter activities.

TWIN CITIES MARATHON

OCTOBER

The Twin Cities Marathon is a popular annual event that takes place in October. The 26.2-mile race attracts runners from around the world and is known for its scenic course that winds through both Minneapolis and St. Paul.





HOSPITALS

The Twin Cities are home to some of the best hospitals in the state of Minnesota. These hospitals provide top-notch medical care and a wide range of services to patients from across the region. The hospitals are nationally recognized for their expertise and dedication to patient care. Whether you're looking for routine medical services or specialized treatment for a serious condition, the hospitals in the Twin Cities are equipped to provide you with the care you need.

Mayo Clinic - Rochester, MN
Abbott Northwestern Hospital - Minneapolis, MN
University of Minnesota Medical Center - Minneapolis, MN
Regions Hospital - St. Paul, MN
United Hospital - St. Paul, MN


LAND OF
10,000 LAKES

LOCAL SCHOOL DISTRICTS

01 WAYZATA PUBLIC SCHOOLS

02 MINNETONKA PUBLIC SCHOOLS

03 EDEN PRAIRIE PUBLIC SCHOOLS

04 EDINA PUBLIC SCHOOLS

05 EAGLE RIDGE ACADEMY CHARTER SCHOOL

*Rankings according to Niche, a website that ranks and reviews schools and districts in the United States, as of 2023.

Please note that rankings and ratings can change over time and may depend on various factors such as student performance, teacher quality, facilities, and community involvement. It's important to research and evaluate school districts based on your individual needs and priorities.







HOCKEY CAPITAL
OF THE US

THINGS TO DO IN THE *Twin Cities*



CHAIN OF LAKES

The Minneapolis Chain of Lakes is a popular destination for outdoor enthusiasts. There are several lakes to choose from, all connected by walking and biking paths.



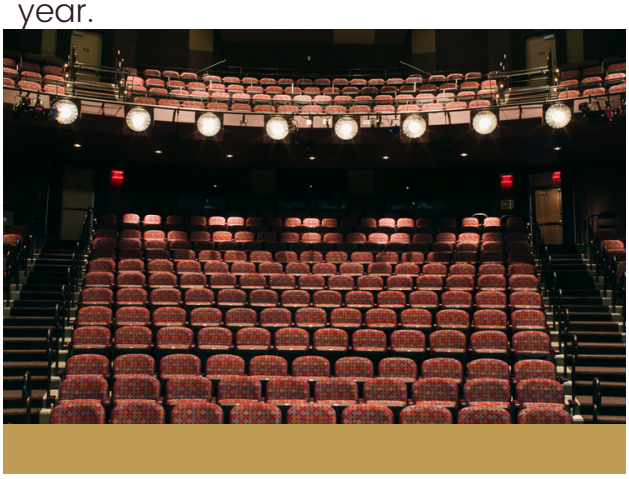
WALKER ART CENTER

The Walker Art Center is a contemporary art museum located in Minneapolis. It has a large collection of modern art and hosts many exhibitions and events throughout the year.



SCIENCE MUSEUM OF MN

The Science Museum of Minnesota in St. Paul has hands-on exhibits, an Omnitheater, and many other interactive displays. It's a great place to learn about science and have fun at the same time.



GUTHRIE THEATER

The Guthrie Theater is a Tony Award-winning theater located in Minneapolis. It hosts many plays and musicals throughout the year and has a great view of the Mississippi River.

THINGS TO DO IN THE *Twin Cities*



CATCH A GAME

The Twin Cities are home to several professional sports teams, including the Minnesota Vikings (football), Minnesota Twins (baseball), Minnesota Wild (Hockey),and Minnesota Timberwolves (basketball).



COMO PARK ZOO

Located in St. Paul, this free attraction features a zoo, conservatory, and Japanese garden.



BREWERY TOUR

The Twin Cities are home to numerous craft breweries, and many offer tours and tastings.



ENJOY LIVE MUSIC

The Twin Cities have a thriving music scene, with numerous venues offering live performances in a variety of genres. The famous First Avenue nightclub is a must-visit for music fans.

SHOPPING



The Twin Cities offer a diverse and vibrant shopping scene with options ranging from high-end boutiques to discount stores.

There are several shopping malls in the area. One of the most popular shopping destinations in the Twin Cities is the Mall of America, which is located in Bloomington, just south of Minneapolis. The mall is one of the largest in the United States and offers a wide range of shopping options.



If you're looking for unique and locally-made items, the Twin Cities also have many independent boutiques and markets that offer handmade crafts, clothing, and other items. Some popular shopping areas for these types of stores include the North Loop neighborhood in Minneapolis and the Grand Avenue area in St. Paul.

SHOPPING



NORTH LOOP

This historic neighborhood located just north of downtown Minneapolis has become a popular shopping destination in recent years. It features a mix of independent boutiques, specialty shops, and home decor stores.

NICOLLET MALL

Located in downtown Minneapolis, this pedestrian-friendly street in downtown Minneapolis features a mix of high-end retailers, department stores, and local boutiques..





LINDEN HILLS

A charming and trendy neighborhood located in southwest Minneapolis, near Lake Harriet, that offers a variety of unique and independent shops, boutiques, and restaurants.

PLACES TO EAT

Minneapolis and St. Paul are known for their excellent restaurants, breweries, and distilleries. There are many options to choose from, and you can find cuisine from all over the world.

01

SPOON AND STABLE

Located in Minneapolis, this upscale restaurant features a seasonal menu of contemporary American cuisine.

02

PIZZERIA LOLA

Located in Minneapolis, this casual restaurant serves up delicious wood-fired pizzas with creative toppings.

03

HAI HAI

Located in Minneapolis, this trendy restaurant offers Southeast Asian street food in a fun and lively atmosphere.

04

BAR LA GRASSA

Located in Minneapolis, this Italian restaurant offers a wide selection of homemade pasta dishes and small plates.

05

THE LEXINGTON

A historic Saint Paul restaurant that offers classic American cuisine with a modern twist.

PLACES TO EAT

Minneapolis and St. Paul are known for their excellent restaurants, breweries, and distilleries. There are many options to choose from, and you can find cuisine from all over the world.

06

SURLY

Known for their flagship Furious IPA, Surly is a must-visit brewery in the Twin Cities. They also have a large taproom with a great atmosphere.

07

THE NOOK

This popular bar and grill is known for their great burgers, including their famous Juicy Lucy, as well as their laid-back atmosphere.

08

THE HAPPY GNOME

This gastropub offers a variety of tasty small plates, burgers, and sandwiches, as well as a great selection of craft beers.

09

CAFE LATTE

Cafe Latte is a great spot for casual dining, offering a variety of soups, sandwiches, and salads, as well as their famous dessert case.

10

RED COW

Red Cow is a popular casual dining spot in the Twin Cities area of Minnesota, known for their delicious burgers and craft beers.



PARKS



Minnesota's Twin Cities area is home to some of the most beautiful and vibrant parks in the country and offer something for everyone.

Minnehaha Regional Park is undoubtedly one of the most popular parks in the area. Its 53-foot waterfall is a sight to behold, and the park offers plenty of activities for visitors, including hiking and biking trails and a wading pool.

Como Park, which boasts a zoo, a conservatory, a lake, a golf course, and many walking paths.

Lake Harriet is a picturesque park that offers walking and biking trails, a bandshell that hosts free outdoor concerts, a rose garden, and paddleboard and kayaking.

Hyland Lake Park Reserve is another great option for outdoor activities, with trails for hiking, biking, and skiing, a beach, a disc golf course, and a nature center.

Fort Snelling State Park is a perfect destination for those interested in history and nature. The park has hiking trails, a beach, fishing opportunities, and historic sites that offer visitors a glimpse into Minnesota's past.

01 MINNEHAHA REGIONAL PARK

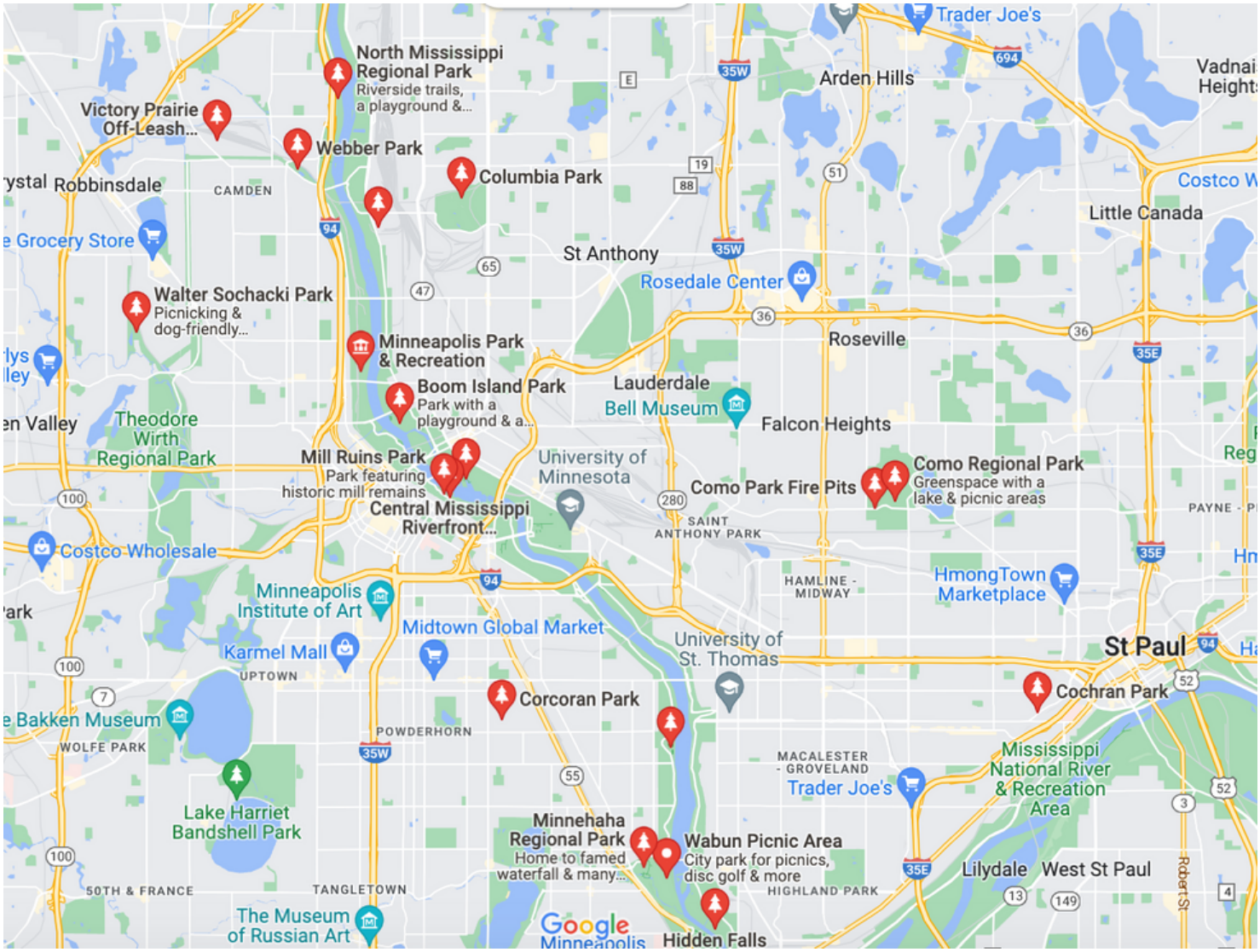
02 COMO PARK

03 LAKE HARRIET

04 HYLAND LAKE PARK RESERVE

05 FORT SNELLING STATE PARK

PARK locations



LOCAL HOUSING OPTIONS

The Twin Cities offer a wide range of housing options for those looking to live in the area. From trendy downtown lofts to quiet suburban neighborhoods, there's something for everyone in the Twin Cities.

For those who enjoy an urban lifestyle, downtown Minneapolis and St. Paul offer a variety of housing options. Loft-style apartments in converted warehouses and historic buildings are popular in these areas, offering a unique and trendy living experience. There are also plenty of modern high-rise apartment buildings with luxury amenities, such as rooftop pools and fitness centers. The North Loop neighborhood in Minneapolis and Lowertown in St. Paul are two popular areas for those seeking this type of housing.

If you're looking for a more residential feel, there are plenty of suburban neighborhoods to choose from. Areas like Edina, Plymouth, and Eagan offer excellent schools, plenty of parks and trails, and a strong sense of community. These suburbs also offer a variety of housing options, from single-family homes to townhouses and condos.

Another popular option in the Twin Cities is to live in one of the historic river towns along the Mississippi River, such as Stillwater or Red Wing. These towns offer a charming small-town feel, with plenty of local shops and restaurants, and easy access to outdoor recreational activities like hiking, biking, and boating.

APARTMENT SEARCH

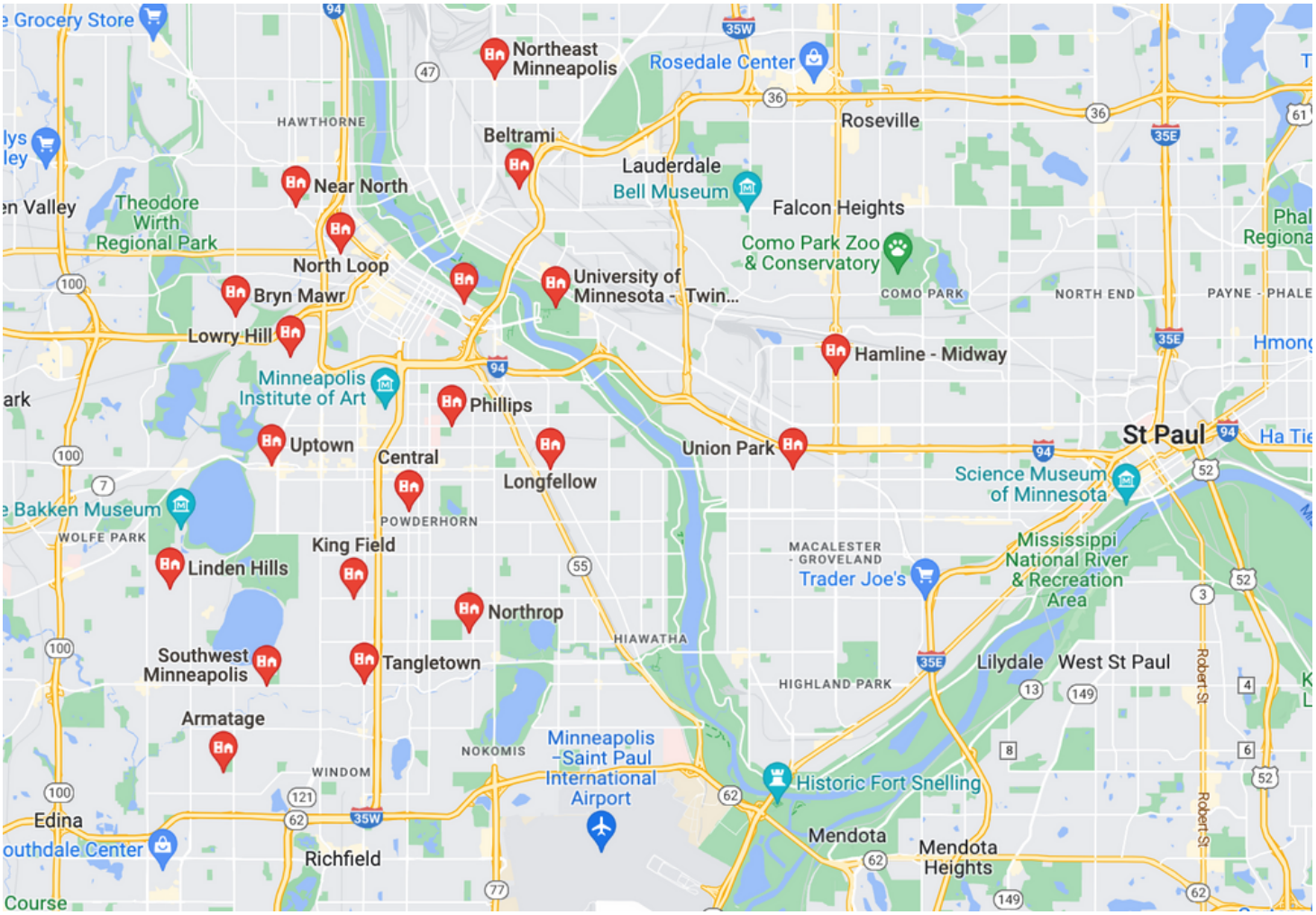
Online Search
Websites such as Apartments.com, Zillow, and Rent.com are popular resources for finding apartments.

Real Estate Agency
Real estate agencies can help you find available apartments that meet your needs. They may have access to exclusive listings that are not available on online websites.

Social Media Groups
Facebook groups or subreddits dedicated to housing or apartment hunting can be a great resource for finding available apartments or roommates.

*It's always a good idea to research apartments thoroughly and read reviews from current and former tenants before making a decision.

NEIGHBORHOOD *locations*

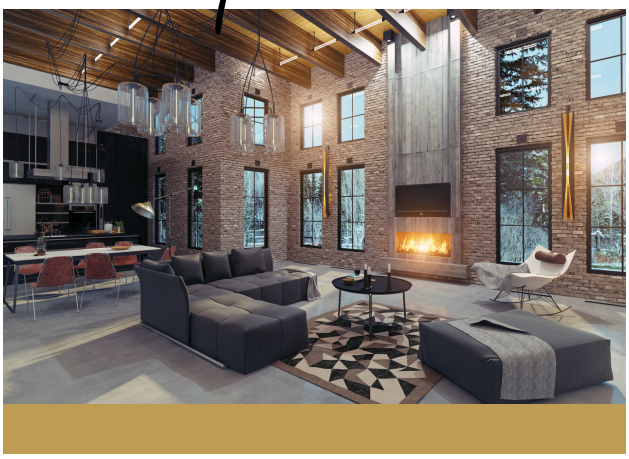


TOP NEIGHBORHOODS *Twin Cities*



HIGHLAND PARK

Located in St. Paul, Highland Park is a quiet, residential neighborhood with tree-lined streets and beautiful homes. It's a popular area for families and is known for its excellent schools.



NORTH LOOP

The North Loop neighborhood in Minneapolis is a trendy, up-and-coming area that has seen a lot of development in recent years. It's known for its loft-style apartments, restaurants, and boutique shops.



LINDEN HILLS

A charming neighborhood in southwest Minneapolis, Linden Hills has a small-town feel with local shops, restaurants, and parks. It's a popular area for families and outdoor enthusiasts.



UPTOWN

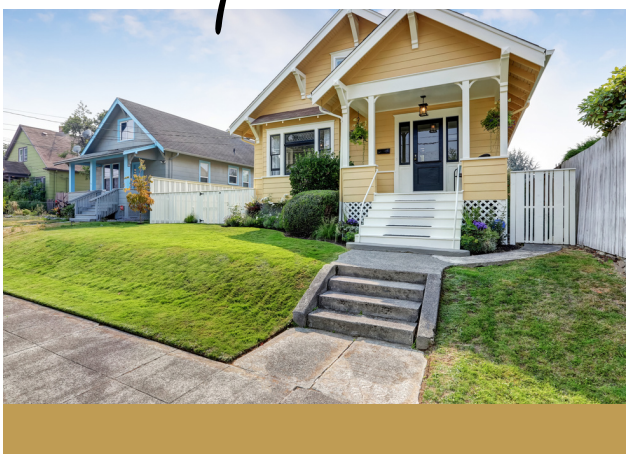
Located just south of downtown Minneapolis, Uptown is a vibrant neighborhood with plenty of nightlife, restaurants, and shopping. It's a popular area for young professionals and those who enjoy an urban lifestyle.

TOP NEIGHBORHOODS *Twin Cities*



EDINA

A suburb located just west of Minneapolis, Edina is a well-established community with excellent schools and plenty of parks and recreational opportunities. It's a popular area for families.



MACALESTER-GROVELAND

Another St. Paul neighborhood, Macalester-Groveland is a residential area with beautiful homes and a strong sense of community. It's popular among families and young professionals.



NORTHEAST MPLS

Northeast Minneapolis is a diverse and artistic neighborhood with a growing food and brewery scene. It's a great place for those who want a more laid-back lifestyle while still being close to the city.



PLYMOUTH

Plymouth is a northwest suburb of Minneapolis with excellent schools, plenty of parks and trails, and a wide range of shopping and dining options. It's a popular area for families and young professionals, and it offers easy access to both downtown Minneapolis and the western suburbs.

WORKING WITH US

About us
The Sota Homes group was developed in 2018 and partnered with Price Homes to offer services for buyers, sellers, and those interested in new construction homes.

As a group partnered with a builder, we have first hand insight into the build process and access to inventory not yet on the market.

We are the experts!
We are real estate pro's, meaning we have the expertise, market knowledge, and access to resources to help you achieve your goals.

We are high-level problem solvers. It is inevitable for problems, big or small, to pop up during a real estate transaction. Our experience and resources allow us to get ahead of any potential issue or neutralize challenges as they occur. The goal is to make the process as smooth as possible.

Not only do we help meet your home needs, but we also connect people with their community and offer referrals to preferred (and local!) service providers.

Above all, we strive to make the home buying or selling process a positive and fun experience. We want to impress and delight our clients and would love to work with you!



WHO WE ARE

01

NEIGHBORLY

Because we support each other within our team, we're better able to support our clients: with compassion, mindfulness, and collective motivation to reach our common goals. In all things, we strive to be kind, welcoming, and open-minded, especially when facing challenges.

02

PASSIONATE

Simply put, we love what we do, and it makes all the difference between providing a service and delivering an experience. We fully commit to every task, providing well-rounded solutions that don't shy away from the details. We go above expectation, not just because it's the right thing to do, but because we care about our clients, and genuinely enjoy building on our relationships.

03

PROFESSIONAL

We pride ourselves on being a team of knowledgeable specialists embodying an exceptional level of professionalism, both with our clients and among our peers. Our dedication to the highest quality service, efficiency, and insight is unparalleled.



Katie Duerfeldt
REALTOR

I became a Realtor in 2018 to offer people a transparent, seamless, and fun experience for buying, selling, and building in real estate.

As a former teacher, I take pride in being an experienced problem solver. I am able to provide solutions and offer all options to fit each client's unique situation.

For sellers, I am a social media marketing pro (be sure to follow me @soundlivingmn), iRep certified, and a certified Knock Home Swap agent. If you are unsure what that means, I'd love to chat!

For buyers, I actively search on and off-market for the perfect home, and can also offer expert knowledge and experience for building your dream home!

CREDENTIALS

Knock Home Swap
Certified Agent, 2020

iRep Certified, 2020

REALTOR, 2018

LESS TIME
My marketing strategy, tech skill and network will maximize your property's exposure to qualified buyers who are interested to know your home.

EASY PROCESS
While I navigate through the complexities of the real estate transaction, you can enjoy a seamless experience.

MORE MONEY
Through attracting the qualified buyers and my guidance, your property will sell for the highest marketable price possible.

Connect With Me

soundlivingmn

katieduerfeldt

katieduerfeldt.com

CLIENT TESTIMONIAL

Reviews

DAVID

"Katie did a great job on our recent purchase. She was responsive, knowledgeable and very helpful through the whole process. I would recommend her without hesitation."

JENNA

"Katie is amazing and made the process seamless! She answered all of our questions quickly and was always available. She drove from out of town multiple times to meet with us. We highly recommend her!"

KAYLA

"Katie is a wonderful agent! She is extremely knowledgeable, friendly and helpful. She provided us with great feedback and suggestions while we were in the process of selling our home. I would highly recommend her for any of your real estate needs."

ANDY

"Katie is a very knowledgeable and honest realtor. I met Katie at an open house and knew immediately she was a good fit to fulfill my need to sell my house. I wanted to find a diligent and dutiful realtor that is sincere and genuine. Katie fit the bill and then some."

GET IN TOUCH

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