

# BOBCAT REMANUFACTURED PARTS

Bobcat Remanufactured Parts are yet another way of giving your customers the world class service and support they have come to expect from Bobcat, meeting their repair needs.



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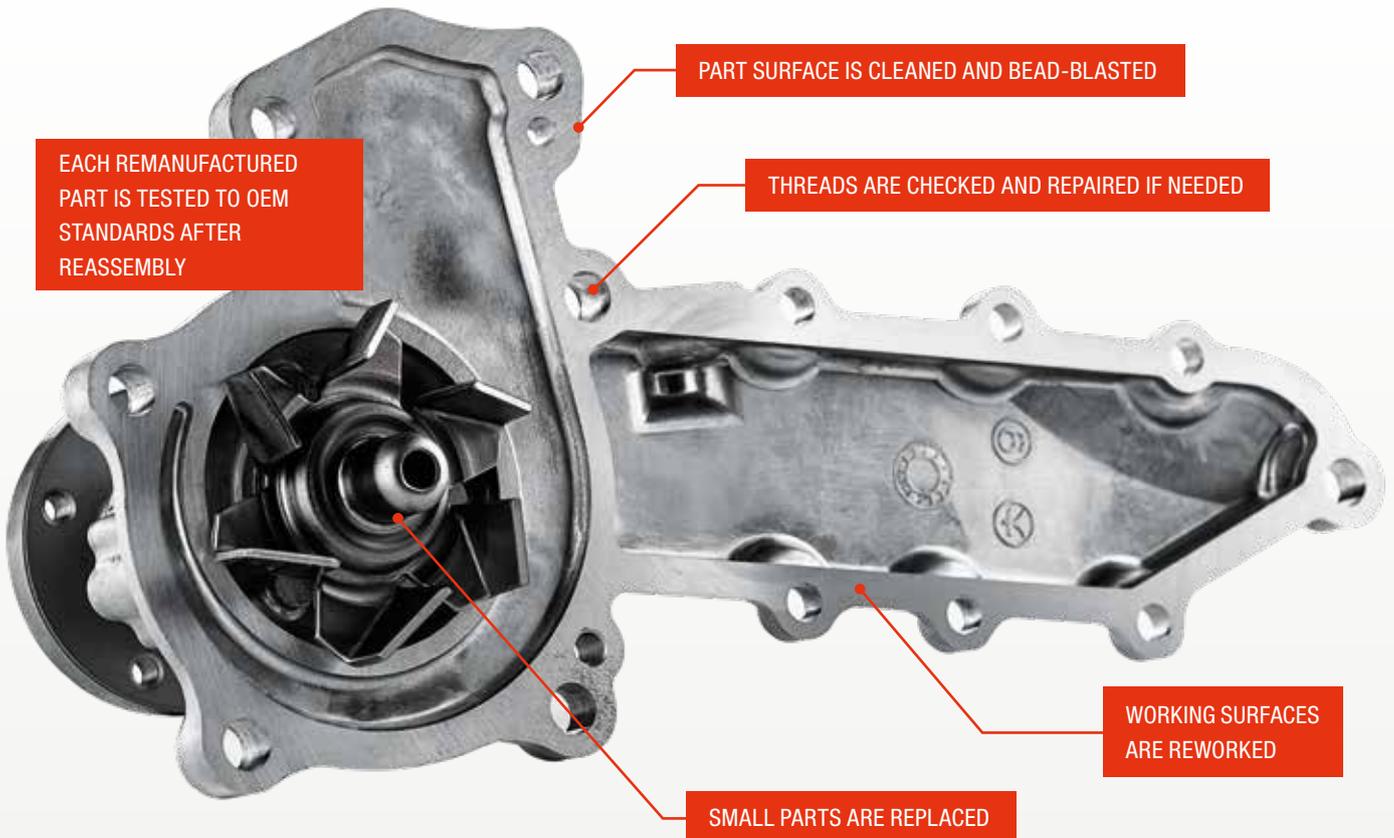
Bobcat Remanufactured Parts are yet another way of giving your customers the world class service and support they have come to expect from Bobcat, meeting their repair needs. Bobcat Remanufactured Parts offer a reliable and economical alternative to new parts that have worn out or broken down.

## REMANUFACTURING

Bobcat Remanufactured Parts provide the same performance as new parts at a lower cost. We're proud to offer your customers readily available repair and replacement parts at an affordable price.

Bobcat Remanufactured Parts are built exclusively from genuine Bobcat components. By using returned core elements, we can lower our costs of production without compromising on quality, durability and performance.

- Each returned part is fully disassembled.
- Its core is cleaned and inspected for damage or wear beyond an acceptable level. Only flawless core elements are used for the remanufacturing process.
- The core elements' surfaces and working areas are reconditioned to make them just like new.
- All small parts are replaced with new original parts.
- The final product is reassembled according to Bobcat specifications.
- After assembly, each remanufactured part is tested for perfect functionality and performance.



**USED PARTS ARE NOT JUST SCRAP METAL  
THEIR CORE CAN HAVE REAL VALUE!**

# REMANUFACTURING PROCESS – PEACE OF MIND

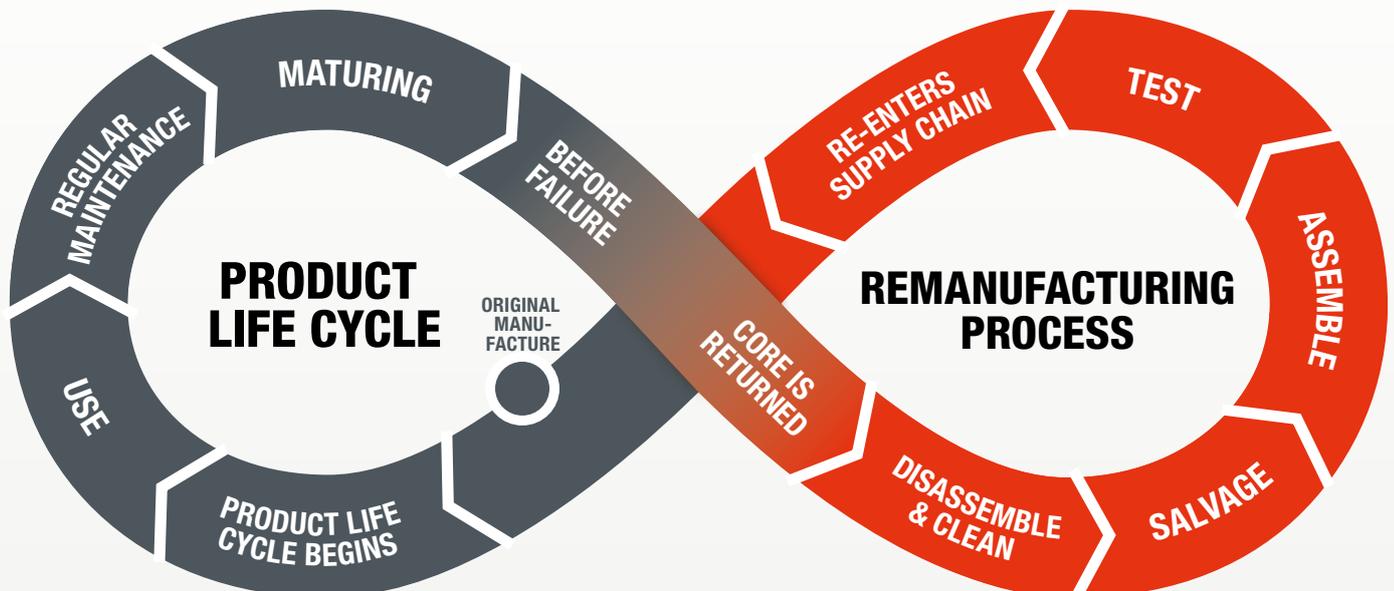
Bobcat Remanufactured Parts give you and your customers peace of mind. High-quality, dependable replacement parts keep their equipment up and running – at a price that meets their needs.

## REMANUFACTURING PROCESS

- Potential problems are identified, including those that a normal repair or rebuild process simply cannot find.
- Parts and components are checked externally and internally.
- Products are fully disassembled. All wear parts – not only failed ones – are replaced, cleaned, tested and reassembled.
- All current design changes are incorporated with full Bobcat Support.
- Bobcat specifications and dimensional tolerances are fully restored.
- The warranty is the same as for new replacement parts.
- Just like new, but at a lower price.



Remanufactured by Bobcat = Genuine Bobcat Part



## ► BETTER FOR THE ENVIRONMENT

Remanufacturing reduces waste going to landfills and minimizes the need for new raw materials. Through remanufacturing, we make important contributions to a more sustainable planet – keeping non-renewable resources in circulation for multiple lifetimes. Remanufacturing preserves up to 85% of the energy used for manufacturing the original product.

## ► PRICING

Bobcat Remanufactured Parts give your customers clear price benefits. The average price difference compared to a new part is 25%.

## ► WARRANTY

All Bobcat Remanufactured Parts are backed by the same warranty as new Bobcat parts.

## ► DEALER BENEFITS

Remanufacturing gives you the ability to offer both new and equivalent remanufactured parts to your customers, letting them choose based on their preferences and needs.

As an alternative to brand-new, off-the-shelf replacement parts, you can provide high-quality remanufactured parts that meet or exceed OEM specifications.

This puts you ahead of the competition. Offering quality parts at competitive prices opens up a whole new market of price-sensitive customers for your dealership.

The remanufacturing effort also keeps the core elements out of scrap collectors' hands, who might purchase them very cheaply and build competitive products from them, taking away business from your dealership.

## ► ORDERING

Bobcat Remanufactured Parts can be ordered directly via the Dealer Portal system – DoosanShop. The ordering process is the same as for new parts. If a part is available as both new and remanufactured, both options will now be displayed when searching for the 7-digit Bobcat number.

### PART NUMBERS

Bobcat Remanufactured Parts are identified by the 7-digit Bobcat number, which is the same as for new parts, and the "REM" suffix.

**Example:** 6685190 is the basic PN for the new part. The remanufactured alternative is named 6685190REM.

Part Number	Item Details	Part Number	Unit	Stock Unit Price	Quantity
6685190	STARTER Recommended for EU PDC: 352 Middle East PDC: Return restriction:	6685190	STARTER Recomm EU PDC: Middle E		1 EACH +
6685190REM	STARTER Recommended for EU PDC: 4 Middle East PDC: Return restriction:	6685190REM	STAR Re		1 EACH +

### RANGE

Remanufactured alternatives are available for selected fuel, hydraulic and electronic components, starters, alternators and turbochargers. For some parts that are no longer produced, the remanufactured version may be the only one on offer.

► **Watch out for future announcements and updates as products are added to the program.**



