

GovCon Business Startup Checklist



1. Visualizing the Idea

- ☐ Choose Your Market (Fed, SLED, or both)
- ☐ Mission & Vision Statements
- ☐ Choose a Business Name (Check IP availability)



2. Roadmap & Blueprint

- ☐ Create a Business Plan (SWOT analysis)
- ☐ Select NAICS Code
- ☐ Define USP



3. Establishing Your Foundation

- ☐ Decide on Physical Address (Consider HubZone)
- ☐ Choose Company Structure
- ☐ Identify Key Team Members & Job Descriptions



4. Establish Business Profile

- ☐ Set up Business Phone & Professional System
- ☐ Register Organization
- ☐ Get EIN & BOI
- ☐ Apply for DUNS Number



5. Protect Intellectual Property

- ☐ Register Copyrights & Trademarks
- ☐ Secure Web Domain & Social Media



6. Branding Basics

- ☐ Build Website
- ☐ Create Business Emails
- ☐ Design Stationery & Capability Statement



7. Operational Setup

- ☐ Open Business Bank Accounts
- ☐ Open Merchant Accounts
- ☐ Get Accounting/Bookkeeping Systems & Payroll Company
- ☐ Ensure Cybersecurity Compliance



8. Almost Ready to Go

- ☐ Register on SAM.gov
- ☐ Apply for Set-Aside Certifications
- ☐ Register for (applicable) SLEDs



9. Legal & Compliance

- ☐ Get Required Insurances
- ☐ Apply for Sales & Use Permits



10. Launch Your Business

- ☐ Join Apex Accelerators
- ☐ Create Code of Conduct, Employee, & Cyber Policies
- ☐ Conduct Regular Self-Audits

Checklist Provide Compliments of:



Join us LIVE on our
FREE Zoom
Networking Call if you
want discover

HOW TO do each step!

<https://SuperPoweredDynamics.com/govcon101>