# **Griffin Brautigam**

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Green Bay, WI

### Education

#### Northeast Wisconsin Technical College

Digital Media Technology, Graduated May 2018

- Phi Theta Kappa Membership
- 4.0 GPA

# **Technical Skills**

- Data Analysis
- HTML & CSS
- Project Management

• Marketing Strategy

Marketing Automation

- Google Ads
- User Research
- JavaScript

# **Professional Experience**

### **Digital Marketing Strategist & Specialist**

Envano July 2023 - Present

- Build & execute marketing strategies for \$500 million/year revenue clients
- Project managed & executed Shopify site creation project for a startup health food client in 3 weeks
- Navigate through or around roadblocks, leading to more efficient production and cost-saving internally and for clients
- Created a Value Model that allows clients to easily quantify the impact of their digital advertising outside of raw revenue numbers
- Creative director of email newsletter with over 2,000 active subscribers; leading a team of copywriters and designers

## **Digital Marketing Specialist**

Amerhart, LTD October 2021 - July 2022

- Doubled web revenue from \$17 million to \$35 million in 18 months using methods described below
- Designed a new website homepage that doubled Google's Core Web Vitals score leading to a 20% increase in organic traffic, increased clarity, and reduced cost to acquire new customers

• SEO

- Drip Campaigns
- Copywriting
- Email Marketing
- Meta Business Suite

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 Web Design • Figma / Adobe XD

- Increased open & click-through rates of email marketing campaigns to 20% over the industry average producing higher revenue on product promotions
- Streamlined customer online ordering experience leading to 50% year over year increase in customer website logins
- Improved communications of marketing programs with senior leadership & stakeholders
- Perform market analysis, updating the company's marketing strategy as needed

#### Digital Marketing Consultant

Freelance, September 2016 - Present

- Create client websites using various tools, such as WordPress, Webflow, and Wix
- Utilize Google Ad Words to drive revenue growth for clients
- Help clients determine their needs for CRM tools
- Grew a client's YouTube channel from 0 to 2,000 subscribers in 45 days using content marketing on various social media platforms

#### **Digital Marketing Coordinator**

Spatial System Designs, August 2015 - November 2016

- Created Video, Audio & Written content for company's social media channels, driving growth in those areas
- Ran Facebook & Instagram Ad campaigns

## Awards / Certifications

#### Google

•	Google UX Design Certified	April 2023
•	Google Analytics Certified	April 2023
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#### HubSpot

•	Digital Marketing	April 2023
•	Digital Advertising	April 2023

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