Bartlett Regional Hospital

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Finance Committee Meeting Minutes – Zoom Meeting and Boardroom November 17, 2022 at 8:00am

Called to order at 8:00 a.m. by Finance Chair, Deb Johnston.

Finance Committee (*) & Board Members: Deb Johnston*, Hal Geiger*, Max Mertz*, Kenny Solomon-Gross, Brenda Knapp, Mark Johnson, Lisa Peterson

Staff & Others: Robert Tyk, Interim CFO; David Keith, CEO; Dallas Hargrave, HR Director; Sam Muse, Controller; Jennifer Knight, Senior Accountant; Tracy Dompeling, CBHO; Beth Mow, Contracts Administrator; Kim McDowell, CNO; Sharon Price, Executive Assistant to CFO.

Ms. Johnston would like to amend the agenda to add the discussion of the possible purchase of Juneau Bone and Joint Center, followed by the daVinci Update and Careview Contract. Mr. Mertz approves that change and Ms. Johnston seconded it.

Public Comment: None

Ms. Johnston made a MOTION to approve the minutes from the October 21, 2022, Finance Committee Meeting. Mr. Mertz moved to approve them, and Mr. Geiger second. Mr. Mertz requested that an asterisk be added to his name, correction will be made.

Juneau Bone and Joint Center (JBJC) Property Acquisition - David Keith

Mr. Keith was approached by Dr. Bursell, representing for the owners of JBJC. They discussed the opportunity of Bartlett to purchase the property and operations. The value proposition can be broken down into three points.

- 1. Our campus is restricted, and this property will give us an expansion potential.
- 2. Orthopedics is a major revenue service line. We see this as both a growth and a defensive opportunity because of our competitors in the community.
- 3. If we own the property and the operations, that means we can hire our own orthopedic physicians and we become a major service line provider.

It's not just the orthopedic surgeries that will create revenue, but the ancillary services too like rehab, physical therapy, lab, and imaging. The blue circled area of the map will be for parking a walkways and access to other parts of the campus. Mr. Keith said the price of the property will be discussed at the full BOD meeting and, if appropriate, at the executive session. Mr. Solomon-Gross would like to introduce this to the BOD, and they can make a motion to go forward with it. Ms. Johnston agrees it should be moved to the full BOD for further exploration, not to approve the project itself, but for full board discussion. Mr. Solomon-Gross agrees that a motion doesn't need to be made, but this can move to the BOD for discussion. Mr. Keith wanted to state that this can be two separate transactions, one for the real estate and one for the operations. Ms. Johnston would like this to be an agenda item or new business item on the next Finance Committee report.

daVinci Update – Sam Muse

Intuitive does not want there to be 'subject to appropriation' language in the contract as well as indemnification language. CBJ law is opposed to both. If Intuitive isn't willing to negotiate on that language, we might have to purchase the robot upfront, or if they can negotiate the contract, we can appropriate it as part of the budget cycle. Sam Muse and Nate Rumsey are meeting with Intuitive tomorrow (11/18), and they will get a better idea

of what their stances is. Mr. Keith said he is discussing this tomorrow (11/18) but more than likely, this project will be put on hold. To purchase the daVinci upfront would be \$2 million and there would be a maintenance contract that's about \$150,000.00 a year. If we have this as a capital lease, there will be interest payments built-in of about \$150,000.00 to \$200,000.00 over the course of five years. Our goal is not having to purchase this but to find resolution and be able to negotiate the contract.

Careview Contract

This is a tele-sitter contract that we are looking to invest in. This is a system that can help reduce sitter dollars and most importantly will help with patient safety from falls. The first year of the contract is \$180,000.00. The Finance Committee is being approached for approval on this as the CEO only has the authority to obligate up to \$100,000.00 of unbudgeted costs. Having 1 on 1 nurse sitters has been a huge challenge, both in staffing resources and hourly wage cost. With this tele-sitter program, we can have one nurse monitoring up to 10 patients at a time. The patients' beds will have a sensor boarder, or 'virtual rails', that can send an alarm to the nurse if a patient moves out of bed. There is also two-way audio that will allow the nurse to communicate with the patient from their station. There are about 150 hospitals that use this program, and they reported an 80% decrease in falls. The cameras will be hardwired in most areas, others can be portable like in the emergency department. This program has the potential to pay for itself. We are currently paying about \$52,000.00 a year in sitter costs just in MedSurg and this is something we can use throughout the facility. Patients and families will be notified that they are being monitored on camera. There will be education provided to them about the program. The video will only be viewed by nursing staff and will not be saved on any files or servers.

MOTION made by Mr. Mertz to approve the purchase of the Careview Contract. Mr. Geiger seconds that motion.

Mr. Keith would require Ms. McDowell to report back to the committee on the effectiveness of this program after four months of implementation.

Agnew::Beck – Crisis Services

See PowerPoint presentation provided by Thea Agnew-Bemben and Lauren Rocco

CFO Report

This can be discussed in the next full BOD meeting on 11/23.

Next Meeting: Friday, December 9th at 12pm, in-person preferred and via Zoom

Additional Comments: None

Adjourned: 10:05 a.m.