Bartlett Regional Hospital

FINANCE COMMITTEE MEETING September 9th, 2022 – Noon Bartlett Regional Hospital – Zoom Meeting Agenda

Mission Statement

Bartlett Regional Hospital provides its community with quality, patient-centered care in a sustainable manner

Public may participate via the following link: https://bartletthospital.zoom.us/j/94088630653
or by calling 1-888-788-0099, Meeting ID: 940 8863 0653

CALL TO ORDER

PUBLIC COMMENT

APPROVAL OF MINUTES – August 12, 2022 Minutes

Page 2

1. June 2022 Financial Statement Review

A.	CFO Report	Page 4
В.	Income Statement	Page 6
C.	12-Month Rolling Income Statement	Page 7
D.	Balance Sheet	Page 8
E.	12-Month Rolling Balance Sheet	Page 9
F.	Dashboard Report	Page 10
G.	Write-Offs	Page 12

2. Discussion of BRH Charity Care Program

Next Meeting: Friday, October 14th, 2022 at 12:00 via Zoom

Committee member comments / questions

ADJOURN



Bartlett Regional Hospital

3260 Hospital Drive, Juneau, Alaska 99801

907.796.8900 www.bartletthospital.org

Finance Committee Meeting Minutes – Zoom Meeting August 12th, 2022 at 12:00pm

Called to order at 12:00 p.m. by Finance Chair, Deb Johnston.

Finance Committee (*) & Board Members: Deb Johnston*, Hal Geiger*, Max Mertz*, Brenda Knapp, Iola Young, and Kenny Solomon-Gross.

Staff & Others: Robert Tyk, Interim CFO, David Keith, CEO, Kim McDowell, CCO, Tracy Dompeling, CBHO, Dallas Hargrave, HR Director, Blessy Robert, Controller, Sam Muse, Director of Accounting, Beth Mow, Contract Administrator, Tiara Ward, CBJ, and Sarita Knull, CBJ.

Public Comment: None

Ms. Johnson made a MOTION to approve the minutes from the June 17, 2022 and July 8, 2022 Finance Committee Meeting. Mr. Mertz and Mr. Geiger seconded, and they were approved.

June 2022 Financial Review – Bob Tyk

This month's report is more of an annual comparison of Fiscal Year 2022 and 2021. The numbers for FY21 were more distorted by Covid. Our gross revenue increased by 10% when compared to FY21. 4% of that is the rate increase for salaries and the other 6% is driven by an increase in volumes. Patient stays increased by 17.5% between FY21 and FY22 which is expected coming from our cruise and tourist season starting up again. On the negative side is our deductions in revenue which went up 2.1% comparing year to year which is about \$4.4 million. A portion of that is bad debt and the other portion is our contractual adjustments. The bad debt and contractual allowances are calculated using two different spreadsheets. We have had two issues on the contractual side which had large impacts for May and mostly June. We had claims bounce back to us because the pharmaceutical NDC (National Drug Code) number was wrong, this is partly to Meditech issues and an error in the calculator in the system. To prevent further issues, we put a hold on all Medicaid claims until we could fix the NDC problem. We had Meditech consultants work with our pharmacy department and they will have it fixed in about a week. In the meantime, Tami Churchill, Director of PFS (Patient Finance Services), has been going through specific claims and manually fixing them. Our Accounts Receivable went up because of us holding these claims, which is what partly drove the bad debt and contractual allowance pieces. We also had a separate issue on the Medicare side with billing blood products, which has been corrected. What we should see in July, since we are still holding Medicaid claims, is a similar higher contractual adjustment percentages.

Mr. Tyk said the provider relief money has been booked, the investment money and adjustment has not been booked, and we are waiting for CBJ to give us the adjustment that it will be \$2 million hit that are investments will be reduced by. PERs has been completed. Alaska's traveler fees have gone up 41% statewide.

Mr. Hargrave noted that healthcare labor markets has changed nationwide over the past year. The use and need for travel workers has increased but we hope it won't be a long term solution. He has committed to the Board and Senior Leaders about putting forward some recruitment retention ideas. We are getting a market wave study done and the results of that will help us with a plan.



Ms. Robert confirmed that the audit will start their field work on September 5th. For PERs, we did book an estimate of \$280,000 that is included in the financials. The final numbers came after we closed but the adjustment was small about \$24,000.

Balance Sheet:

Mr. Tyk, explained the journal entry tracking process for the deprecation of our current assists. Our cash is better than it has been in the past, holding claims is part of the increase.

Dashboard:

Mr. Tyk said there are increases over all since last year, this is all positive. We will remove the visit numbers in lab and radiology as those aren't important. Starting in July we will only record the number of tests done in those departments. He is hoping to bring to the committee the use of the website from the Alaska Hospital Association. It provides information from every hospital in Alaska, can sort by different data, and be able to compare yourself with other facilities. Next week Bob will have access to this website.

Financial Indicators:

Mr. Tyk said despite the increase in cash spending our numbers are still good. Days in Net Receivables has risen in part because of the Medicare and Medicaid claims being held. The Case Mix Index shows an increase as well, we had more sick in-house Medicaid patients. This part of the report will be modified in the coming months as we utilize the Alaska Hospital Association website to compare ourselves to other Alaskan hospitals.

Write Offs:

Mr. Tyk said an area we can try to improve in is the Point of Service Collections. The \$15,000 Mental Health write off is from the patients who we elected not to pursue for payment.

Ms. Johnston asked if there were any updates to the Board Strategic Initiatives assignments and if we can discuss the metrics of item 4.3 and how it can be measured. She would like to have a conversation about this in the next meeting.

Mr. Tyk said regarding the Meditech issue, asked medical staff to submit a list of concerns. These documents were forward to the Meditech consultants. Mr. Keith and Mr. Tyk will be having a conversation with Meditech next week to talk about the issue they have been able to identify and schedule when they will be visiting Juneau.

Next Meeting: Friday, September 9th at Noon, via Zoom

Additional Comments: None

Adjourned at 12:51 p.m.



To: BRH Finance Committee From: Robert C. Tyk, FHFMA

Interim Chief Financial Officer

Re: July Financial Performance

I am changing the format of my monthly report for the new fiscal year. The report now will have an overview, then the income statement review, balance sheet review and then the dashboard and financial indicators. This will facilitate a better flow during the Finance Committee meeting.

Overview

The month of July began the new fiscal year as a bust. July is the third month in a row where Bartlett Regional Hospital (BRH) lost over a million dollars...\$1,448,768 to be exact. Volumes were for the most part, at or slightly above the budget and better than the prior year. Gross revenues continue to run in the \$18-million-dollar range but deductions from revenue and expenses continue to undermine the gross revenue numbers.

Income Statement

Hospital inpatient and outpatient gross revenues stayed in the same ranges as they have been for the past five months. Gross revenues from BH services decreased while the physician revenues increased significantly. As has been mentioned In prior months, the physician revenue number is tied to the inpatient behavioral health services which is not an accurate classification that will be corrected in the coming months.

Deductions from revenue as a percentage of gross patient revenue grew again to over 50%. As was mentioned last month, bad debt is a calculation based on accounts receivables which grew again in the month of July. Until we can release more Medicaid claims being held for the NDC number issue, this will continue to run at a higher rate.

Salaries/contract labor and benefits though lower than last months on a pure dollar amount, had a higher percentage of total operating revenue. This is a result of the total operating revenue decreasing FTE count is higher than it could

be but we will never know by how much until BRH has a true productivity system by which we can measure ourselves against it. We are currently looking for such a system. The balance of the expenses for the most part were less than what was budgeted.

Balance Sheet

The balance sheet showed some significant changes in July. Cash and cash equivalents increased along with Bonds Payable as the new bond was booked for BRH. Now the cash number is a bit more robust.

Patient AR also increased as was mentioned above because we are still holding a large number of Medicaid claims due to the issue with correct NDC numbers. We were informed by our IT department that the fix has gone through test and was moved to live where PFS staff will be reviewing the fixes. Claims should go out next week which will cause the Patient AR to decrease in September.

Prepaid expenses also increased from prior months though they consistently run in the \$3 million range.

Dashboard/Financial Indicators

On the Dashboard report, the volumes for the most part are comparable to the budget and a bit better than the prior year numbers. One number sticks out as an anomaly and that is Radiology tests. This will be investigated.

On the Financial Indicators page, we can see the increase in Days cash on hand from the booking of the bond issue. Days in AP are good at 37.5 days.

At the bottom of the report we can see that DNFB and DNSP are both above the benchmark again because of the Medicaid claims being held. We will be reviewing the benchmarks in the next few months and making some changes to what is measured and more than likely to the benchmark since these numbers are fairly old.

Conclusion

Some of the same issues that have plagued BRH in the past, continue to be an issue. Mr. Keith has shown that he understands where an organization such as BRH needs to be and will be putting plans in place to make the needed changes.

Respectfully submitted

BARTLETT REGIONAL HOSPITAL STATEMENT OF REVENUES AND EXPENSES FOR THE MONTH AND YEAR TO DATE OF JULY 2022

MONTH ACTUAL	MONTH BUDGET	MO \$ VAR	MTD % VAR	PR YR MO		YTD ACTUAL	YTD BUDGET	YTD \$ VAR	YTD % VAR	PRIOR YTD ACT	PRIOR YTD % CHG
04.045.000	A F 000 00F	0017.11	40.00/	A 4 004 500 4	Gross Patient Revenue:	04.045.000	A F 000 005	0017.117	10.00/	* 4 • 6 4 • 5 6 6	0.00/
\$4,215,688		-\$817,117			Inpatient Revenue	\$4,215,688	\$5,032,805	-\$817,117	-16.2%	\$4,061,506	3.8%
\$1,140,316		-\$174,899			Inpatient Ancillary Revenue	\$1,140,316	\$1,315,215	-\$174,899	-13.3%	\$1,088,109	4.8%
\$5,356,004	\$6,348,020	-\$992,016	-15.6%	\$5,149,615_3.	Total Inpatient Revenue	\$5,356,004	\$6,348,020	-\$992,016	-15.6%	\$5,149,615	4.0%
\$11,360,235	\$11,691,512	-\$331,277	-2.8%	\$10,954,397 4.	Outpatient Revenue	\$11,360,235	\$11,691,512	-\$331,277	-2.8%	\$10,954,397	3.7%
\$16,716,239	\$18,039,532	-\$1,323,293	-7.3%	\$16,104,012 5.	Total Patient Revenue - Hospital	\$16,716,239	\$18,039,532	-\$1,323,293	-7.3%	\$16,104,012	3.8%
\$182,885	\$262,822	-\$79,937	-30.4%	\$277,165 6.	RRC Patient Revenue	\$182,885	\$262,822	-\$79,937	-30.4%	\$277,165	-34.0%
\$199,460	\$493,818	-\$294,359	-59.6%	\$379,236 7.	BHOPS Patient Revenue	\$199,460	\$493,818	-\$294,359	-59.6%	\$379,236	-47.4%
\$1,205,276	\$1,202,027	\$3,249	0.3%	\$887,205 8.	Physician Revenue	\$1,205,276	\$1,202,027	\$3,249	0.3%	\$887,205	35.9%
\$18,303,860	\$19,998,199	-\$1,694,340	-8.5%	\$17,647,618 9.	Total Gross Patient Revenue	\$18,303,860	\$19,998,199	-\$1,694,340	-8.5%	\$17,647,618	3.7%
					Deductions from Revenue:						
	\$3,095,143	-\$93,062			. Inpatient Contractual Allowance	\$3,188,205	\$3,095,143	-\$93,062	-3.0%	\$2,926,642	8.9%
-\$350,000	-\$350,000	\$0			0a. Rural Demonstration Project	-\$350,000	-\$350,000	\$0		-\$308,333	
	\$4,660,180	-\$108,536			Outpatient Contractual Allowance	\$4,768,716	\$4,660,180	-\$108,536	-2.3%	\$3,209,053	48.6%
\$719,575	\$591,002	-\$128,573			Physician Service Contractual Allowance	\$719,575	\$591,002	-\$128,573	-21.8%	\$532,233	35.2%
\$25,242	\$25,480	\$238			. Other Deductions	\$25,242	\$25,480	\$238	0.9%	\$27,490	0.0%
\$64,841	\$121,457	\$56,616			. Charity Care	\$64,841	\$121,457	\$56,616	46.6%	\$68,924	-5.9%
\$766,855	\$297,203	-\$469,652	-158.0%	\$494,245 15	. Bad Debt Expense	\$766,855	\$297,203	-\$469,652	-158.0%	\$494,245	55.2%
\$9,183,434 45.5%	\$8,440,465 41.7%	-\$742,969	-8.8%		. Total Deductions from Revenue Contractual Allowances / Total Gross Patient Revenue	\$9,183,434 45.5%	\$8,440,465 41.7%	-\$742,969	-8.8%	\$6,950,254 36.0%	32.1%
4.5%	2.1%				Bad Debt & Charity Care / Total Gross Patient Revenue	45.5%	2.1%			3.2%	
50.2%	42.2%				Total Deductions / Total Gross Patient Revenue	50.2%	42.2%			39.4%	
\$9,120,426	\$11,557,734	-\$2,437,309	-21.1%	\$10,697,364 17	. Net Patient Revenue	\$9,120,426	\$11,557,734	-\$2,437,309	-21.1%	\$10,697,364	-14.7%
\$365,270	\$385,034	-\$19,764	-5.1%	\$384,737 18	Other Operating Revenue	\$365,270	\$385,034	-\$19,764	-5.1%	\$384,737	-5.1%
\$9,485,696	\$11,942,768	-\$2,457,072	-20.6%	\$11,082,101 19	. Total Operating Revenue Expenses:	\$9,485,696	\$11,942,768	-\$2,457,073	-20.6%	\$11,082,101	-14.4%
\$4.400.364	\$4,919,528	\$519,164	10.6%	\$4 287 441 20	. Salaries & Wages	\$4,400,364	\$4,919,528	\$519,164	10.6%	\$4,287,441	2.6%
\$267,548	\$441,174	\$173,626			Physician Wages	\$267,548	\$441,174	\$173,626	39.4%	\$340,047	-21.3%
\$633,674	\$79,325	-\$554,349			Contract Labor	\$633,674	\$79,325	-\$554,349	-698.8%	\$260,085	143.6%
\$2,374,084	\$2,634,592	\$260,509			Employee Benefits	\$2,374,084	\$2,634,592	\$260,509	9.9%	\$2,391,791	-0.7%
\$7,675,670	\$8,074,619	\$398,950			. Employee Benome	\$7,675,670	\$8,074,619	\$398,950	4.9%	\$7,279,364	5.4%
80.9%	67.6%	Ψ000,000	4.070		Salaries and Benefits / Total Operating Revenue	80.9%	67.6%	φοσο,σσο	4.070	65.7%	0.470
\$38,713	\$74,616	\$35,903			. Medical Professional Fees	\$38,713	\$74,616	\$35,903	48.1%	\$47,612	-18.7%
\$326,821	\$406,221	\$79,400			. Physician Contracts	\$326,821	\$406,221	\$79,400	19.5%	\$370,966	-11.9%
\$221,282	\$224,542	\$3,260			Non-Medical Professional Fees	\$221,282	\$224,542	\$3,260	1.5%	\$115,394	91.8%
	\$1,341,083	\$35,865			. Materials & Supplies	\$1,305,218	\$1,341,083	\$35,865	2.7%	\$1,578,544	-17.3%
\$121,693	\$149,550	\$27,857				\$121,693	\$149,550	\$27,857	18.6%	\$126,518	-3.8%
\$426,346	\$420,978	-\$5,368			. Maintenance & Repairs	\$426,346	\$420,978	-\$5,368	-1.3%	\$422,017	1.0%
\$86,650	\$67,006	-\$19,644			. Rentals & Leases	\$86,650	\$67,006	-\$19,644	-29.3%	\$51,930	66.9%
\$74,882	\$80,114	\$5,232				\$74,882	\$80,114	\$5,232	6.5%	\$81,323	-7.9%
\$594,379	\$667,571	\$73,192			Depreciation & Amortization	\$594,379	\$667,571	\$73,192	11.0%	\$610,049	-2.6%
\$32,973	\$112,179	\$79,206			. Interest Expense	\$32,973	\$112,179	\$79,206	70.6%	\$49,359	-33.2%
\$93,683	\$149,128	\$55,445			Other Operating Expenses	\$93,683	\$149,128	\$55,445	37.2%	\$126,611	-26.0%
\$10,998,310	\$11,767,607	\$769,298	6.5%	<u>\$10,859,687</u> 35	. Total Expenses	\$10,998,310	\$11,767,607	\$769,298	6.5%	\$10,859,687	-1.3%
-\$1,512,614	\$175,161				. Income (Loss) from Operations Non-Operating Revenue	-\$1,512,614	\$175,161	-\$1,687,775	-963.6%	\$222,414	-780.1%
\$1,988 \$61,858	\$45,124 \$63,351	-\$43,136 -\$1,493			. Interest Income . Other Non-Operating Income	\$1,988 \$61,858	\$45,124 \$63,351	-\$43,136 -\$1,493	-95.6% -2.4%	\$100,378 \$132,744	-98.0% -53.4%
\$63,846	\$108,475	-\$44,629			. Total Non-Operating Revenue	\$63,846	\$108,475	-\$44,629	-41.1%	\$233,122	-72.6%
-\$1,448,768	\$283,636	-\$1,732,404	-610.8%	\$455,536 ₄₀	Net Income (Loss)	-\$1,448,768	\$283,636	-\$1,732,404	-610.8%	\$455,536	418.0%
-15.95% -15.27%	1.47% 2.37%			2.01% Inc 4.11% Ne	come from Operations Margin t Income	-15.95% -15.27%	1.47% 2.37%			2.01% 4.11%	

BARTLETT REGIONAL HOSPITAL 12 MONTH ROLLING INCOME STATEMENT FOR THE PERIOD JULY 21 THRU JULY 22

			101	THE PENIOD I	OLY 21 THRU JUL	1 22							
	July-21	August-21	September-21	October-21	November-21	December-21	January-22	February-22	March-22	April-22	May-22	June-22	July-22
Gross Patient Revenue:													
Inpatient Revenue	\$4.061.506	\$3.831.558	\$4,824,072	\$4,387,111	\$3,192,673	\$3,672,150	\$4,412,846	\$3,829,268	\$3.872.858	\$3.587.976	\$3.929.079	\$3.968.043	\$4 215 688
Inpatient Ancillary Revenue	\$1,088,109	\$1,169,065	\$1,337,900	\$1,212,281	\$950,044	\$1,073,788	\$1,160,613	\$981,373	\$1,081,410	\$1,096,773	\$928,481	\$1,049,117	
										\$4,684,749			
Total Inpatient Revenue	\$5,149,615	\$5,000,623	\$6,162,872	\$5,599,392	\$4,142,717	\$4,745,938	\$5,573,459	\$4,810,641	\$4,954,268	\$4,684,749	\$4,857,560	\$5,017,160	\$5,356,004
4. Outpatient Revenue	\$10,954,397	\$11,142,418	\$10,874,045	\$11,722,594	\$9,976,299	\$11,143,687	\$10,491,837	\$10,234,016	\$11,452,789	\$11,222,953	\$11,601,673	\$11,242,830	\$11,360,235
5. Total Patient Revenue - Hospital	\$16,104,012	\$16,143,041	\$17,036,917	\$17,321,986	\$14,119,016	\$15,889,625	\$16,065,296	\$15,044,657	\$16,407,057	\$15,907,702	\$16,459,233	\$16,259,990	\$16,716,239
RRC Patient Revenue	\$277.165	\$300.261	\$277.183	\$227.844	\$166.861	\$252,501	\$190.248	\$243,856	\$211.413	\$208.848	\$249.944	\$196.884	\$182.885
7. BHOPS Patient Revenue	\$379,236	\$355,268	\$434,612	\$387,400	\$413,225	\$574,433	\$406,510	\$391,780	\$624,646	\$390,417	\$456,653	\$529,944	\$199,460
8. Physician Revenue	\$887,205		\$856,222		\$827,856	\$854,494	\$775,989	\$898,164	\$897,198	\$1,060,736		\$862,360	
o. Thysician Nevenue	ψ007,203	ψ1,102,031	ψ030,222	ψ1,142,730	Ψ027,030	ψ054,494	ψ115,363	\$030,10 4	ψ037,130	ψ1,000,730	Ψ1,070,223	ψ002,300	ψ1,203,270
Total Gross Patient Revenue	\$17,647,618	\$17,981,261	\$18,604,934	\$19,079,986	\$15,526,958	\$17,571,053	\$17,438,043	\$16,578,457	\$18,140,314	\$17,567,703	\$18,242,059	\$17,849,178	\$18,303,860
Deductions from Revenue:													
10. Inpatient Contractual Allowance	\$2,843,309	\$2,716,381	\$3,185,293	\$2,260,163	\$2,917,302	\$2,807,374	\$3,082,649	\$2,671,339	\$2,791,603	\$2,490,383	\$2,972,366	\$3,105,403	\$3,188,205
10a. Rural Demonstration Project	-\$225,000	-\$225,000	-\$225,000	-\$725,000	-\$350,000	-\$350,000	-\$350,000	-\$350,000	-\$350,000	-\$350,000	-\$350,000	-\$350,000	-\$350,000
11. Outpatient Contractual Allowance	\$3,209,053	\$4,163,123	\$4,822,166	\$5,351,541	\$4,414,193	\$4,173,471	\$4,207,232	\$4,270,949	\$4,780,143	\$4,827,998	\$4,860,343	\$5,284,968	\$4,768,716
12. Physician Service Contractual Allowance	\$532,233	\$627,808	\$544,518	\$586,628	\$547,175	\$475,883	\$452,923	\$494,154	\$515,089	\$576,784	\$781,557	\$407,030	\$719,575
13. Other Deductions	\$27,490	\$22,266	\$26,208	\$21,883	\$23,902	\$21,140	\$20,316	\$22,490	\$20,832	\$25,302	\$27,821	\$27,703	\$25,242
14. Charity Care	\$68,924	\$73,565	\$188,462	\$87,947	\$216,604	\$45,611	\$132,111	\$30,914	\$86,009	\$114,562		\$56,435	\$64,841
15. Bad Debt Expense	\$494,245	\$596,260	\$296,308	\$467,961	\$23,326	\$1,011,727	\$281,765	\$9,964	\$198,141	\$493,288	\$725,275	-\$344,442	\$766,855
16. Total Deductions from Revenue	\$6,950,254	\$7,974,403	\$8,837,955	\$8,051,123	\$7,792,502	\$8,185,206	\$7,826,996	\$7,149,810	\$8,041,817	\$8,178,317	\$9,160,610	\$8,187,097	\$9.183.434
% Contractual Allowances / Total Gross Patient Revenue	36.0%	40.5%	44.8%	39.2%	48.5%	40.4%	42.4%	42.7%	42.6%	42.9%	45.3%	47.3%	45.5%
% Bad Debt & Charity Care / Total Gross Patient Revenue	3.2%	3.7%	2.6%	2.9%	1.5%	6.0%	2.4%	0.2%	1.6%	3.5%	4.8%	-1.6%	4.5%
% Total Deductions / Total Gross Patient Revenue	39.4%	44.3%	47.5%	42.2%	50.2%	46.6%	44.9%	43.1%	44.3%	46.6%	50.2%	45.9%	50.2%
17. Net Patient Revenue	\$10,697,364	\$10,006,858	\$9,766,979	\$11,028,863	\$7,734,456	\$9,385,847	\$9,611,047	\$9,428,647	\$10,098,497	\$9,389,386	\$9,081,449	\$9,662,081	\$9,120,426
18. Other Operating Revenue	\$220,586	\$364,698	\$816,211	\$550,548	\$2,170,951	\$3,342,074	\$353,598	\$351,197	\$1,068,226	\$888,429	\$365,743	\$430,405	\$365,270
19. Total Operating Revenue	\$10,917,950	\$10.371.556	\$10,583,190	\$11.579.411	\$9,905,407	\$12,727,921	\$9,964,645	\$9,779,844	\$11,166,723	\$10,277,815	\$9,447,192	\$10,092,486	\$9,485,696
Expenses:													
20. Salaries & Wages	\$4,287,441			\$4,596,066	\$4,184,946	\$4,448,979	\$4,187,133	\$4,172,073	\$4,501,362	\$4,317,359			\$4,400,364
21. Physician Wages	\$340,047	\$349,470	\$401,311	\$349,004	\$347,759	\$235,235	\$310,416	\$329,545	\$273,221	\$444,317	\$422,325	\$260,633	\$267,548
22. Contract Labor	\$260,085	\$146,297	\$180,317	\$183,959	\$141,874	\$116,802	\$131,180	\$209,851	\$259,925	\$199,136	\$789,120	\$820,571	\$633,674
23. Employee Benefits	\$2,391,791	\$2,363,594	\$2,351,367	\$2,603,560	\$2,371,632	\$2,384,712	\$2,390,367	\$2,192,232	\$2,502,779	\$2,527,370		\$2,434,120	\$2,374,084
	\$7,279,364	\$7,210,038	\$7,150,481	\$7,732,589	\$7,046,211	\$7,185,728	\$7,019,096	\$6,903,701	\$7,537,287	\$7,488,182	\$7,996,570	\$8,012,476	\$7,675,670
% Salaries and Benefits / Total Operating Revenue	66.7%	69.5%	67.6%	66.8%	71.1%	56.5%	70.4%	70.6%	67.5%	72.9%	84.6%	79.4%	80.9%
24. Medical Professional Fees	\$47,612	\$89,756	\$85,053	\$43,133	\$40,688	\$50,370	\$103,234	\$165,961	\$41,788	\$54,167	\$63,462	\$48,386	\$38,713
25. Physician Contracts	\$370,966	\$463,251	\$251,085	\$316,585	\$416,828	\$326,380	\$390,072	\$322,387	\$325,313	\$249,694	\$412,311	\$514,752	\$326,821
26. Non-Medical Professional Fees	\$115,394	\$199,537	\$153,952	\$231,198	\$199,503	\$194,816	\$251,322	\$203,518	\$211,847	\$181,852	\$209,768	\$246,454	\$221,282
27. Materials & Supplies	\$1,436,187	\$1,541,901	\$1,526,388	\$1,442,389	\$1,241,206	\$1,553,150	\$1,344,539	\$1,354,348	\$1,346,888	\$1,281,281	\$1,435,271	\$1,331,112	\$1,305,218
28. Utilities	\$126,518	\$105,215	\$100,105	\$145,196	\$126,857	\$157,087	\$253,444	\$199,502	\$187,642	\$117,421	\$214,545	\$98,852	\$121,693
29. Maintenance & Repairs	\$422,017	\$361,725	\$559,794	\$583,950	\$318,644	\$456,037	\$434,349	\$440,614	\$448,823	\$468,289	\$521,697	\$435,114	\$426,346
30. Rentals & Leases	\$51,930	\$43,326	\$47,645	\$56,231	\$76,991	\$97,199	\$48,761	\$60,069	\$84,113	\$64,215	\$77,726	\$51,336	\$86,650
31. Insurance	\$81,323	\$68,839	\$72,913	\$61,900	\$66,224	\$60,796	\$65,724	\$120,075	\$102,592	\$70,720	\$67,712	\$66,848	\$74,882
32. Depreciation & Amortization	\$610,049	\$607,718	\$642,412	\$641,278	\$640,504	\$640,537	\$645,931	\$600,353	\$606,903	\$598,119		\$584,119	\$594,379
33. Interest Expense	\$49,359	\$49,154	\$49,154	\$49,154	\$49,761	-\$241,751	\$34,580	\$32,973	\$32,973	\$32,973	\$32,973	\$32,973	\$32,973
34. Other Operating Expenses	\$126,611	\$129,278	\$110,601	\$120,834	\$171,096	\$119,674	\$119,261	\$186,388	\$125,175	\$97,288	\$191,849	\$127,071	\$93,683
35. Total Expenses	\$10,717,330		\$10,749,583		\$10,394,513	\$10,600,023	\$10,710,313	\$10,589,889	\$11,051,344		\$11,809,278		
Income (Loss) from Operations Non-Operating Revenue	\$200,620	-\$498,182	-\$166,393	\$154,974	-\$489,106	\$2,127,898	-\$745,668	-\$810,045	\$115,379	-\$426,386	-\$2,362,086	-\$1,457,007	-\$1,512,614
37. Interest Income	\$100,378	\$104,340	\$100,903	\$103,116	\$102,277	\$102,195	\$100,015	\$102,268	\$2,698	\$600	\$835	\$733	\$1,988
38. Other Non-Operating Income	\$132,744	\$63,838	\$65,029	\$272,136	\$62,201	\$61,340	\$62,183	\$59,617	\$61,897	\$57,400	\$64,348	\$64,269	\$61,858
39. Total Non-Operating Revenue	\$233,122	\$168,178	\$165,932	\$375,252	\$164,478	\$163,535	\$162,198	\$161,885	\$64,595	\$58,000	\$65,183	\$65,002	\$63,846
. 0													
40. Net Income (Loss)	\$433,742	-\$330,004	-\$461	\$530,226	-\$324,628	\$2,291,433	-\$583,470	-\$648,160	\$179,974	-\$368,386	-\$2,296,903	-\$1,392,005	-\$1,448,768

BARTLETT REGIONAL HOSPITAL BALANCE SHEET July 31, 2022

				CHANGE FROM PRIOR
	<u>July-22</u>	<u>June-22</u>	<u>July-21</u>	FISCAL YEAR
ASSETS				
Current Assets:	00 044 040	05 000 404	40 447 444	4.000.070
Cash and cash equivalents Record decimants	22,211,019	25,960,461	18,147,141	4,063,878
2. Board designated cash	28,944,179	28,737,198	32,902,802	(3,958,624)
3. Patient accounts receivable, net	20,620,575	18,966,587	17,024,913	3,595,662
4. Other receivables	1,346,190	1,490,648	4,289,693	(2,943,503)
5. Inventories	3,236,548	3,613,561	3,312,784	(76,236)
6. Prepaid Expenses	3,371,478	1,717,382	3,021,672	349,806
7. Other assets	32,939	32,935	30,378	2,561
8. Total current assets	79,762,928	80,518,772	78,729,383	1,033,544
Appropriated Cash:				
CIP Appropriated Funding	28,560,714	28,560,714	14,298,992	14,261,723
Property, plant & equipment				
10. Land, bldgs & equipment	153,308,451	153,025,325	149,852,618	3,455,833
11. Construction in progress	18,209,189	18,510,117	10,432,601	7,776,588
12. Total property & equipment	171,517,640	171,535,442	160,285,219	11,232,421
13. Less: accumulated depreciation	(109,403,986)	(108,913,879)	(102,194,394)	
14. Net property and equipment	62,113,654	62,621,568	58,090,831	4,022,830
15. Deferred outflows/Contribution to Pension Plan	10 654 946	10 654 946	10 654 946	
15. Deletted outflows/Contribution to Pension Plan	12,654,846	12,654,846	12,654,846	-
16. Total assets	183,092,142	184,355,896	163,774,048	19,318,097
LIABILITIES & FUND BALANCE				
Current liabilities:				
17. Payroll liabilities	3,322,640	2,849,971	997,915	2,324,724
18. Accrued employee benefits	4,650,759	4,822,998	5,158,114	(507,355)
19. Accounts payable and accrued expenses	4,030,238	4,609,541	3,157,168	873,070
20. Due to 3rd party payors	2,708,665	2,708,665	1,894,462	814,203
21. Deferred revenue	1,123,835	649,002	1,128,835	(5,000)
22. Interest payable	16,175	105,323	1,120,000	16,175
23. Note payable - current portion	1,030,000	1,030,000	910,000	120,000
24. Other payables	83,469	1,000	182,945	(99,476)
25. Total current liabilities	16,965,781	16,776,500	13,429,439	3,536,341
20. Total Gallotti liasiliase	10,000,101	10,110,000	10, 120, 100	3,000,011
Long-term Liabilities:				
26. Bonds payable	35,005,000	35,005,000	17,350,000	17,655,000
27. Bonds payable - premium/discount	2,796,398	2,800,664	125,783	2,670,615
28. Net Pension Liability	62,063,897	62,063,897	62,063,897	-
29. Deferred In-Flows	4,884,297	4,884,297	4,884,297	-
30. Total long-term liabilities	104,749,592	104,753,858	84,423,977	20,325,615
31. Total liabilities	121,715,373	121,530,358	97,853,416	23,861,956
32. Fund Balance	61,376,769	62,825,538	65,920,630	(4,543,861)
33. Total liabilities and fund balance	183,092,142	184,355,896	163,774,048	19,318,097

BARTLETT REGIONAL HOSPITAL 12 MONTH ROLLING BALANCE SHEET FOR THE PERIOD JULY 21 THRU JULY 22

	July-21	August-21	September-21	October-21	November-21	December-21	January-22	February-22	March-22	April-22	May-22	June-22	July-22
ASSETS													-
Current Assets:													
Cash and cash equivalents	20,222,641	18,285,324	18,422,022	16,455,972	19,700,052	22,950,807	22,205,736	21,662,275	7,464,732	5,045,343	7,271,871	5,967,974	22,211,019
Board designated cash	34,296,146	33,094,973	32,232,554	30,435,406	30,341,553	30,266,907	29,706,760	30,174,095	29,552,067	29,926,473	27,375,730	27,374,717	28,944,179
Patient accounts receivable, net	17,050,534	17,748,521	17,440,451	19,597,839	17,302,598	15,965,465	16,652,127	16,843,857	16,560,522	17,502,612	18,180,691	18,966,587	20,620,575
Other receivables	3,664,168	31,400	1,264,736	1,371,110	906,110	588,186	684,114	584,230	1,236,682	1,583,406	1,323,543	1,501,123	1,346,190
5. Inventories	3,312,784	3,367,771	3,511,679	3,714,914	3,985,020	3,803,022	3,763,829	3,681,705	3,531,828	3,537,649	3,642,059	3,613,561	3,236,548
6. Prepaid Expenses	3,134,789	2,922,731	3,075,080	3,086,651	2,939,487	2,801,467	2,653,187	2,800,205	2,453,787	2,203,501	1,893,949	1,717,382	3,371,478
7. Other assets	30,377	30,377	30,377	31,937	31,937	31,937	31,937	31,937	31,937	31,937	31,937	32,937	32,939
8. Total current assets	81,711,439	75,481,097	75,976,899	74,693,829	75,206,757	76,407,791	75,697,690	75,778,304	60,831,555	59,830,921	59,719,780	59,174,281	79,762,928
Appropriated Cash:													
9. CIP Appropriated Funding	11,932,679	18,854,017	18,854,017	19,406,354	18,853,710	18,301,848	17,244,030	17,164,683	32,263,003	32,229,681	29,145,697	28,560,714	28,560,714
Property, plant & equipment													
10. Land, bldgs & equipment	149,599,849	149,897,827	151,396,219	151,850,022	152,031,616	152,194,817	152,409,795	152,463,783	152,782,632	152,973,023	153,025,175	153,025,325	153,308,451
11. Construction in progress	8,767,880	10,769,368	9,724,991	10,696,859	11,100,753	11,827,784	12,743,862	12,846,504	13,572,285	14,423,945	17,812,831	18,510,117	18,209,189
12. Total property & equipment	158,367,729	160,667,195	161,121,210	162,546,881	163,132,369	164,022,601	165,153,657	165,310,287	166,354,917	167,396,968	170,838,006	171,535,442	171,517,640
13. Less: accumulated depreciation	(102,194,394)	(102,791,929)	(103,434,220)	(104,075,498)	(104,715,882)	(105, 356, 299)	(105,939,110)	(106,539,343)	(107,146,246)	(107,744,366)	(108,329,760)	(108,913,879)	(109,403,986)
14. Net property and equipment	56,173,335	57,875,266	57,686,990	58,471,383	58,416,487	58,666,302	59,214,547	58,770,944	59,208,671	59,652,602	62,508,246	62,621,563	62,113,654
15. Deferred outflows/Contribution to Pension Plan	12,403,681	12,403,681	12,654,846	12,654,846	12,654,846	12,654,846	12,654,846	12,654,846	12,654,846	12,654,846	12,654,846	12,654,846	12,654,846
16. Total assets	162,221,134	164,614,061	165,172,752	165,226,409	165,131,800	166,030,788	164,811,114	164,368,778	164,958,074	164,368,049	164,028,570	163,011,403	183,092,142
LIABILITIES & FUND BALANCE													
Current liabilities:													
17. Payroll liabilities	997.915	1.435.323	1.700.778	2.411.287	2.523.324	832.124	1.236.761	1.312.176	1.744.778	2,118,075	2.580.462	2.849.971	3.322.640
Regroil liabilities Recrued employee benefits	5,158,329	5,197,548	5,161,912	5,108,615	4,974,135	4,792,357	4,713,630	5,154,183	5,183,342	5,312,132	5,368,868	4,822,998	4,650,759
Accounts payable and accrued expenses	2,703,162	3,007,066	3,172,598	2,307,757	2,613,628	3,469,843	3,693,454	3,328,898	2,792,501	2.027.105	3,390,582	4,609,541	4,030,739
20. Due to 3rd party payors	99.234	2,152,164	4,046,626	2,226,263	2,367,164	2,341,398	2,315,632	2.289.866	2,792,301	2,704,813	2,706,739	2.708.665	2,708,665
21. Deferred revenue	654.388	611.221	1.042.502	999.335	956.168	913.002	869.835	826.668	783.502	740.335	697.168	649.002	1.123.835
22. Interest payable	(30,075)	63.059	126.119	189,178	445.609	120,490	(72,885)	53.414	90.653	127.892	165.131	105,323	16.175
23. Note payable - current portion	910,000	910,000	910.000	910,000	910.000	910,000	1,030,000	1,030,000	1,030,000	1,030,000	1,030,000	1,030,000	1,030,000
24. Other payables	182.945	1.097.658	321,793	404.654	456,756	160.707	242.979	244.290	325.418	375.354	458.446	1.000	83.469
25. Total current liabilities	10.675.898	14.474.039	16.482.328	14.557.089	15.246.784	13.539.921	14.029.406	14.239.495	14.653.081	14,435,706	16,397,396	16.776.500	16.965.781
-	10,010,000	.,,	,,	,,	,,	,,	11,020,100	,,	,,	,	,,		,
Long-term Liabilities:													
26. Bonds payable	16,350,000	16,350,000	17,350,000	17,350,000	17,350,000	17,350,000	16,230,000	16,230,000	16,230,000	16,230,000	16,230,000	16,230,000	35,005,000
27. Bonds payable - premium/discount	1,040,075	1,026,169	97,971	84,065	111,164	105,471	99,779	95,512	91,246	86,979	82,713	78,446	2,796,398
28. Net Pension Liability	64,954,569	64,954,569	62,063,897	62,063,897	62,063,897	62,063,897	62,063,897	62,063,897	62,063,897	62,063,897	62,063,897	62,063,897	62,063,897
29. Deferred In-Flows	4,318,200	4,318,200	4,884,297	4,884,297	4,884,297	4,884,297	4,884,297	4,884,297	4,884,297	4,884,297	4,884,297	4,884,297	4,884,297
30. Total long-term liabilities	86,662,844	86,648,938	84,396,165	84,382,259	84,409,358	84,403,665	83,277,973	83,273,706	83,269,440	83,265,173	83,260,907	83,256,640	104,749,592
31. Total liabilities	97,338,742	101,122,977	100,878,493	98,939,348	99,656,142	97,943,586	97,307,379	97,513,201	97,922,521	97,700,879	99,658,303	100,033,140	121,715,373
32. Fund Balance	64,882,392	63,491,084	64,294,259	66,287,061	65,475,658	68,087,202	67,503,735	66,855,577	67,035,553	66,667,170	64,370,267	62,978,263	61,376,769
33. Total liabilities and fund balance	162,221,134	164,614,061	165,172,752	165,226,409	165,131,800	166,030,788	164,811,114	164,368,778	164,958,074	164,368,049	164,028,570	163,011,403	183,092,142

Bartlett Regional Hospital Dashboard Report for July 2022

		CURRENT N	IONTH								
			% Over		% Over		% Over				
F - 114 11411 - 41 - 1			(Under)	D.:	(Under) Pr		5 1	(Under)	D		
Facility Utilization:	Actual	Budget	Budget	Prior Year	Yr	Actual	Budget	Budget	Prior Year		
Hospital Inpatient:Patient Days	500	558	-4%	470	44.00/	500	558	-4%	470		
Patient Days - Med/Surg	536 93			470 92		536 93					
Patient Days - Critical Care Unit Avg. Daily Census - Acute	20.3	100 21.2	-7% -4%	18.1	1.1% 12.1%	20.3	100 21.2	-7% -4%	92 18.1		
Avg. Daily Census - Acute	20.3	21.2	-4%	10.1	12.1%	20.3	21.2	-4%	10.1		
Patient Days - Obstetrics	73	64	14%	83	-12.0%	73	64	14%	83		
Total Hospital Patient Days	702	721	-3%	645		702	721	-3%	645		
Births	29	25	15%	29	0.0%	29	25	15%	29		
Patient Days - Nursery	62	49	26%	65	-4.6%	62	49	26%	65		
Mental Health Unit											
Patient Days - Mental Health Unit	101	159	-36%	161	-37.3%	101	159	-36%	161		
Avg. Daily Census - MHU	3.3	5.1	-36%	5.2	-37.3%	3.3	5.1	-36%	5.2		
Rain Forest Recovery:											
Patient Days - RRC	169	167	1%	200	-15.5%	169	167	1%	200		
Avg. Daily Census - RRC	5	5.4	1%	200		5	5.4	1%	200		
Outpatient visits	49	44	12%	45		49	44	12%	45		
Outpationt visits	49	44	1∠70	45	0.9%	49	44	1∠70	40		
Inpatient: Admissions	=-	<u>.</u> -		=-							
Med/Surg	70	68	3%	70		70	68	3%	70		
Critical Care Unit	47	59	-20%	39		47	59	-20%	39		
Obstetrics	28	27	2%	33		28	27	2%	33		
Nursery	31	25	23%	29		31	25	23%	29		
Mental Health Unit Total Admissions - Inpatient Status	15 191	25 204	-39% -6%	25 196		15 191	25 204	-39% -6%	25 196		
Total Admissions - inpatient status	131	204	-0 70	130	-2.070	131	204	-0 70	130		
Admissions -"Observation" Status											
Med/Surg	57	73	-22%	83			73	-22%	83		
Critical Care Unit	35	25	38%	21			25	38%	21		
Mental Health Unit	3	4	-16%	4		3	4	-16%	4		
Obstetrics	11	15	-28%	20	-45.0%	11	15	-28%	20		
Total Admissions to Observation	106	117	-10%	128	-19.1%	106	117	-10%	128		
Surgery:											
Inpatient Surgery Cases	59	49	21%	60	-1.7%	59	49	21%	60		
Endoscopy Cases	95	89	7%	83		95	89	7%	83		
Same Day Surgery Cases	96	104	-8%	102		96	104	-8%	102		
Total Surgery Cases	250	242	3%	245		250	242	3%	245		
Total Surgery Minutes	17,639	16,168	9%	17,204	2.5%	17,639	16,168	9%	17,204		
Outpatient:											
Total Outpatient Visits (Hospital)											
Emergency Department Visits	1,181	1,030	15%	1,236	-4.4%	1,181	1,030	15%	1,236		
Cardiac Rehab Visits	115	32	262%	99		115	32	262%	99		
Lab Tests	10,113	10,003	1%	10,226		10,113	10,003	1%	10,226		
Radiology Tests	931	2,398	-61%	2,376			2,398	-61%	2,376		
Sleep Study Visits	7	21	-67%	29	-75.9%	7	21	-67%	29		
Physician Clinics:											
Hospitalists	246	245	1%	244	0.8%	246	245	1%	244		
Bartlett Oncology Clinic	100	97	3%	96	4.2%		97	3%	96		
Ophthalmology Clinic	125	73	70%	78	60.3%		73	70%	78		
Behavioral Health Outpatient visits	626	666	-6%		8.9%		666	-6%	575		
Bartlett Surgery Specialty Clinic visits	276	231	20%	205	34.6%	276	231	20%	205		
Total Physician Clinics	1,373	1,312	5%	1,198	14.6%		1,312	5%	1,198		
Other Operating Indicators:	-			•							
Dietary Meals Served	7,479	17,757	-58%	15,699	-36.0%		17,757	-58%	15,699		
Laundry Pounds (Per 100)	390	577	-32%	398	-4.8%	390	577	-32%	398		

Bartlett Regional Hospital Financial Indicators for July 2022

	CURRENT MONTH			YEAR TO DATE				
			% Over				% Over	
Facility Utilization:	Actual	Budget	(Under) Budget	Prior Year	Actual	Budget	(Under) Budget	Prior Year
Financial Indicators:	Actual	Duuget	Duuget	THOI Tear	Actual	Duugei	Duuget	11101 1 Cal
Revenue Per Adjusted Patient Day	5,180	5,790	-10.5%	4,697	5,180	5,790	-10.5%	4,697
Contractual Allowance %	45.5%	40.0%	13.8%	36.0%	45.5%	40.0%	13.8%	
Bad Debt & Charity Care %	4.5%	2.1%	117.0%	3.2%	4.5%	2.1%	117.0%	3.2%
Wages as a % of Net Revenue	58.1%	47.1%	23.5%	45.7%	58.1%	47.1%	23.5%	45.7%
Productive Staff Hours Per Adjusted Patient Day	26.4	26.6	-0.8%	22.5	26.4		-0.8%	22.5
Non-Productive Staff Hours Per Adjusted Patient Day	4.0	4.1	-2.8%	3.7	4.0	4.1	-2.8%	
Overtime/Premium % of Productive	8.20%	7.92%	3.5%	6.96%	8.20%	7.92%	3.5%	6.96%
Days Cash on Hand	66	62	6.7%	77	66	62	6.7%	77
Board Designated Days Cash on Hand	171	161	6.7%	143	171	161	6.7%	143
Days in Net Receivables	68.1	68	0.0%	48	68.1	68	0.0%	48
Days in Accounts Payable	37.5	38	0.0%	362	37.5	38	0.0%	362
Total CMI	1.25							
MCR CMI	1.39							
MCD CMI	1.12							
							% Over	Prior Year
					Actual	Benchmark	(Under)	Month
Total debt-to-capitalization (with PERS)					63.1%	33.7%	87.1%	
Total debt-to-capitalization (without PERS)					25.7%	33.7%	-23.8%	14.5%
Current Ratio					4.70	2.00	135.1%	3.53
Debt-to-Cash Flow (with PERS)					(10.83)	2.7	-501.1%	16.26
Debt-to-Cash Flow (without PERS)					(4.41)	2.7	-263.5%	4.14
Aged A/R 90 days & greater					49.3%	19.8%	148.8%	47.4%
Bad Debt Write off					1.4%	0.8%	78.6%	-0.6%
Cash Collections					74.1%	99.4%	-25.4%	85.8%
Charity Care Write off					0.4%	1.4%	-74.1%	0.3%
Cost of Collections (Hospital only)					6.0%	2.8%	115.4%	5.2%
Discharged not Final Billed (DNFB)					11.2	4.7%	23694.9%	10.6%
Unbilled & Claims on Hold (DNSP)					17.4	5.1%	34048.2%	13.0%
Claims final billed not submitted to payor (FBNS)					4.24	0.2%	211887.0%	0.00%
POS Cash Collection					1.8%	21.3%	-91.4%	6.2%

The Case Mix Index (CMI) is the average relative DRG weight of a hospital's inpatient discharges, calculated by summing the Medicare Severity-Diagnosis Related Group (MSDRG) weight for each discharge and dividing the total number of discharges.

Bartlett Regional Hospital

Write-Offs July 2022

One Time PPD Ins		
RRC/MCR NO Enrollment		
Compliance/Risk/Adminstrative		
SP Prompt Pay Disc	\$16,903.79	180
Medicare Patient <120 days		
Authorization/Alert Missing	\$10,837.75	5
1115 Waiver Svcs on Commercial Ins	\$7,464.00	24
Denied Appeals /Exhausted/Timely	\$73,939.54	10
BOPS Provider NOT Eligible to Bill		
Mental Health BD MHU, RRC BOPS		
No Provider Enrollment		
	\$109,145.08	219
Collections		
One Time Ins PPD		
Collections SPPPD	\$96,272.59	180

July 2022 ME Totals

- Charity \$64,300.32
- Claims on hold 67 \$2.5 Million (NDC Issue)
- POS Collections \$6,205,32
- Cares Adjustments \$39,697.94
- HRSA PMTS \$0.00

Molecular Lab Revenue \$141,100.00