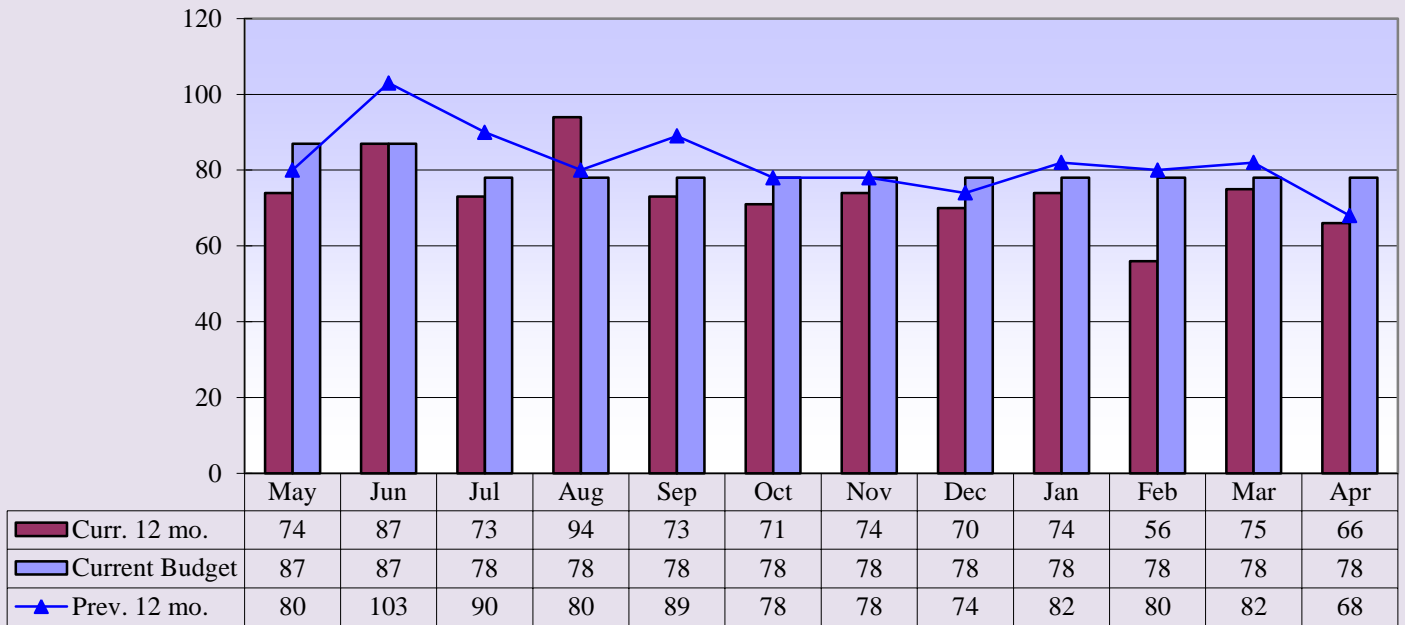


**Memorial Hospital of Converse County**  
**Financial and Statistical Packet**  
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**Memorial Hospital of Converse County  
Admissions and Average IP Daily Census  
Apr. 2017**

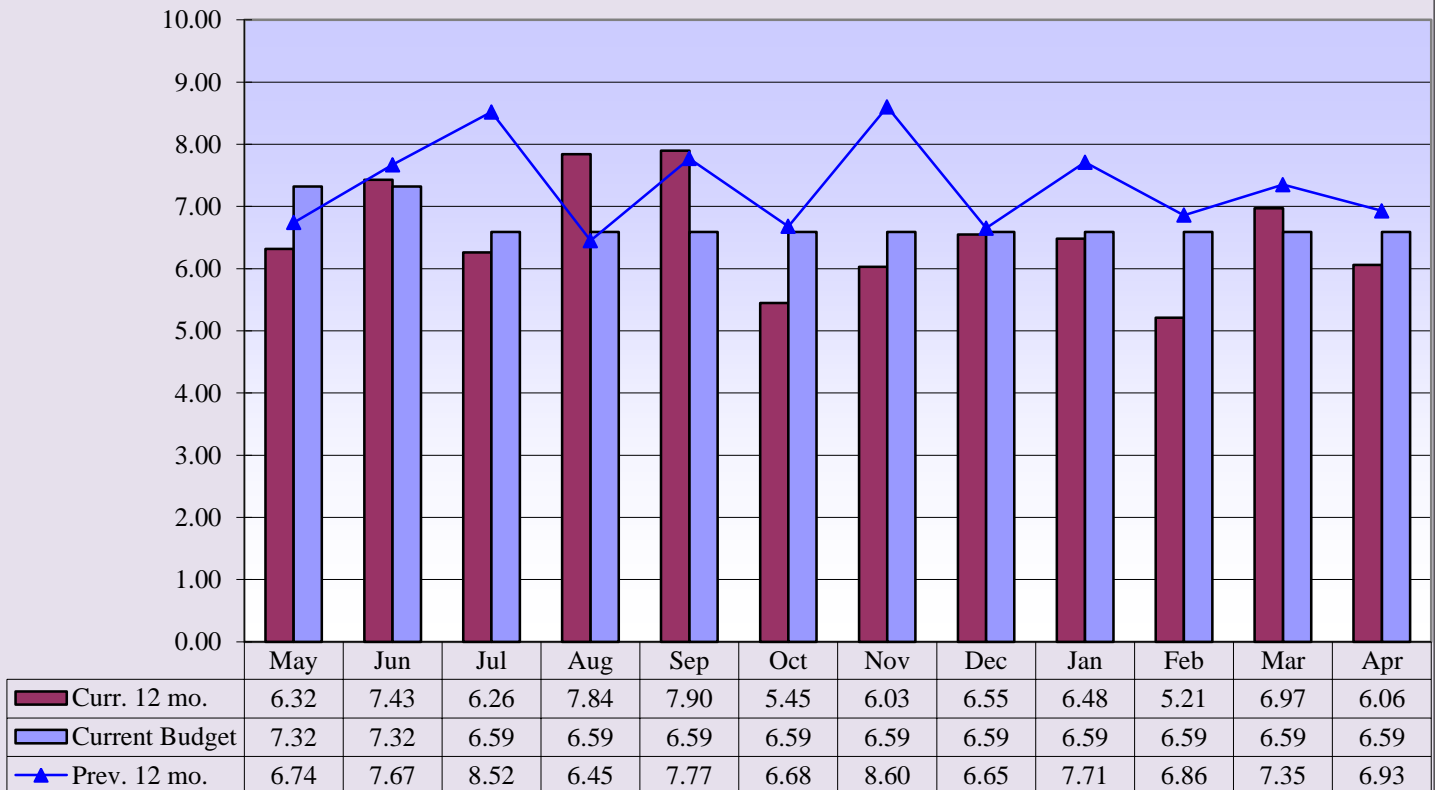
**Admissions**



**Current 12 mo. avg. = 74**

**Previous 12 mo. avg. = 82**

**Average IP Daily Census**

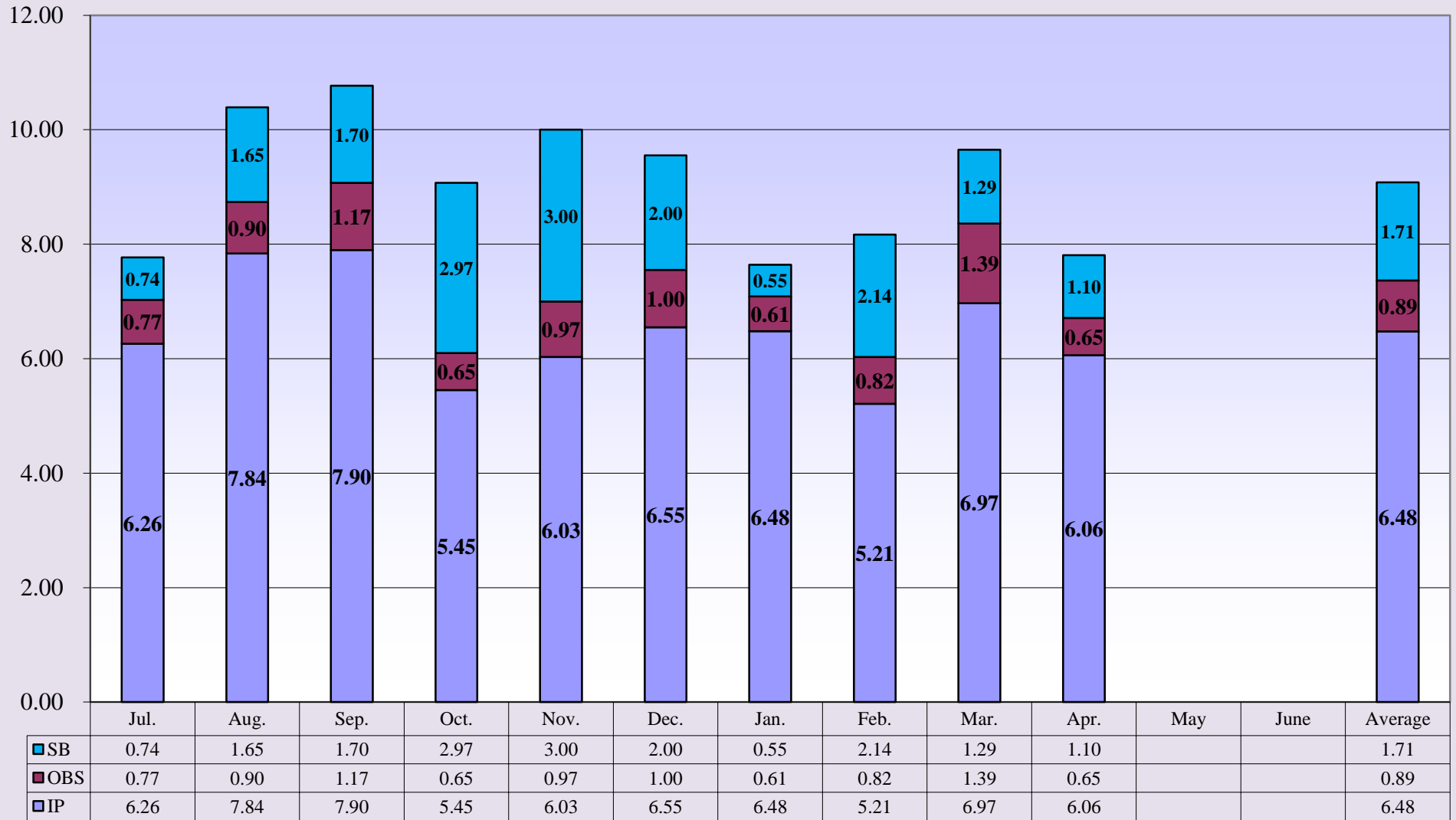


**Curr. 12 mo. avg. = 6.54**

**Prev. 12 mo. avg. = 7.33**

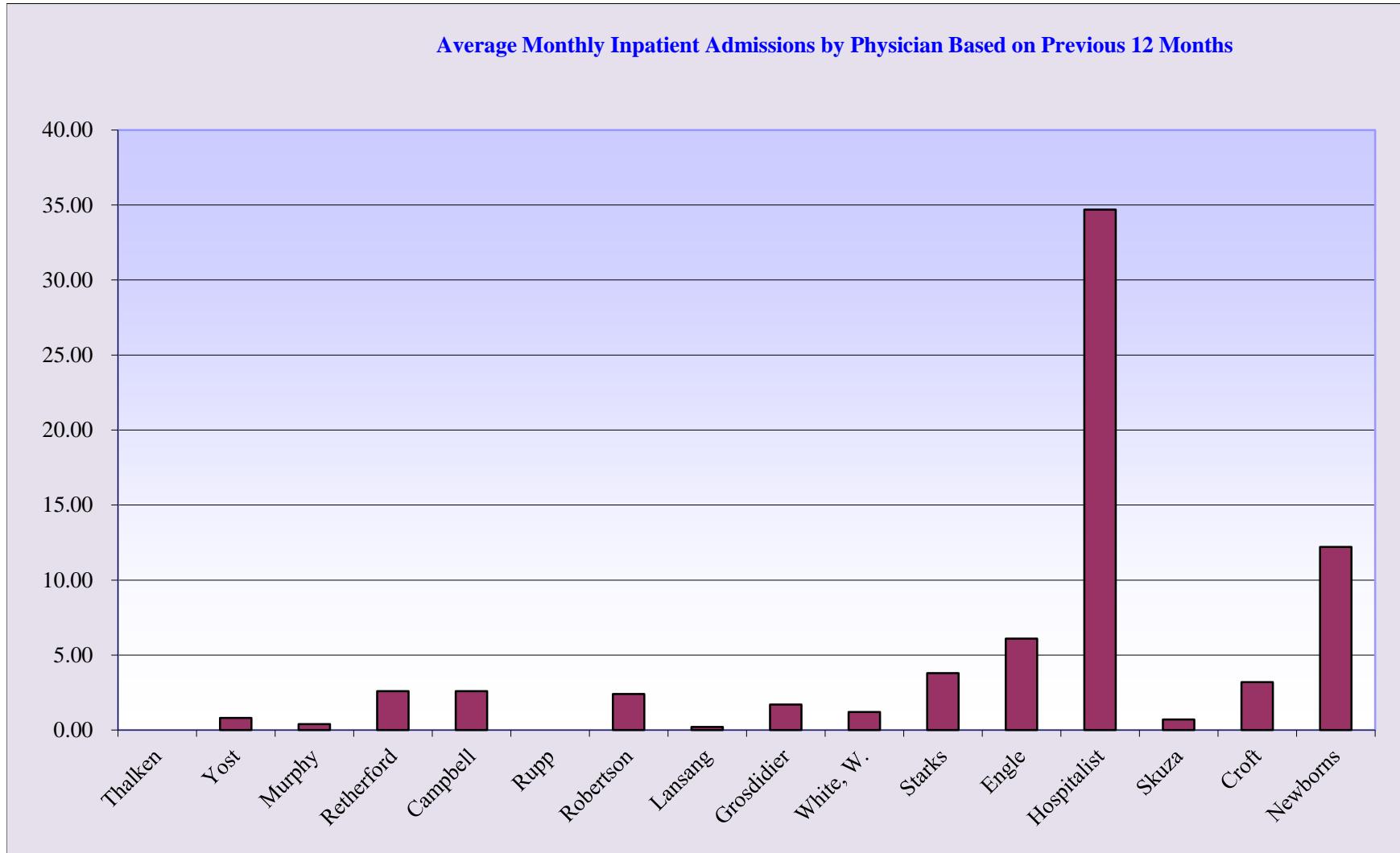
Memorial Hospital of Converse County  
 (FY 2017) Average Floor Census Breakdown  
 Apr. 2017

## (FY 2017) Average Floor Census Breakdown



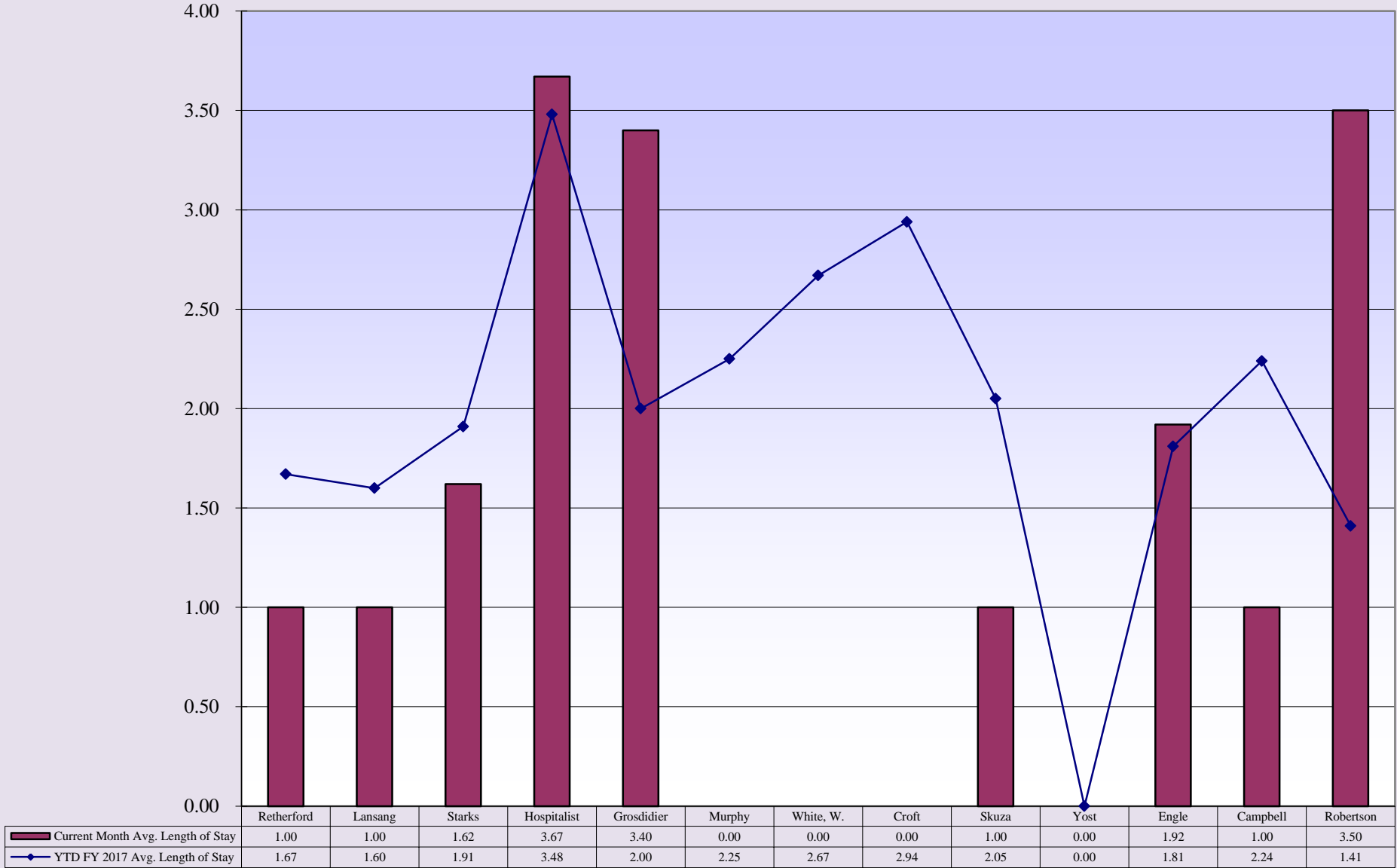
IP
  OBS
  SB

**Memorial Hospital of Converse County  
Average Monthly Inpatient Admissions by Physician  
Apr. 2017**



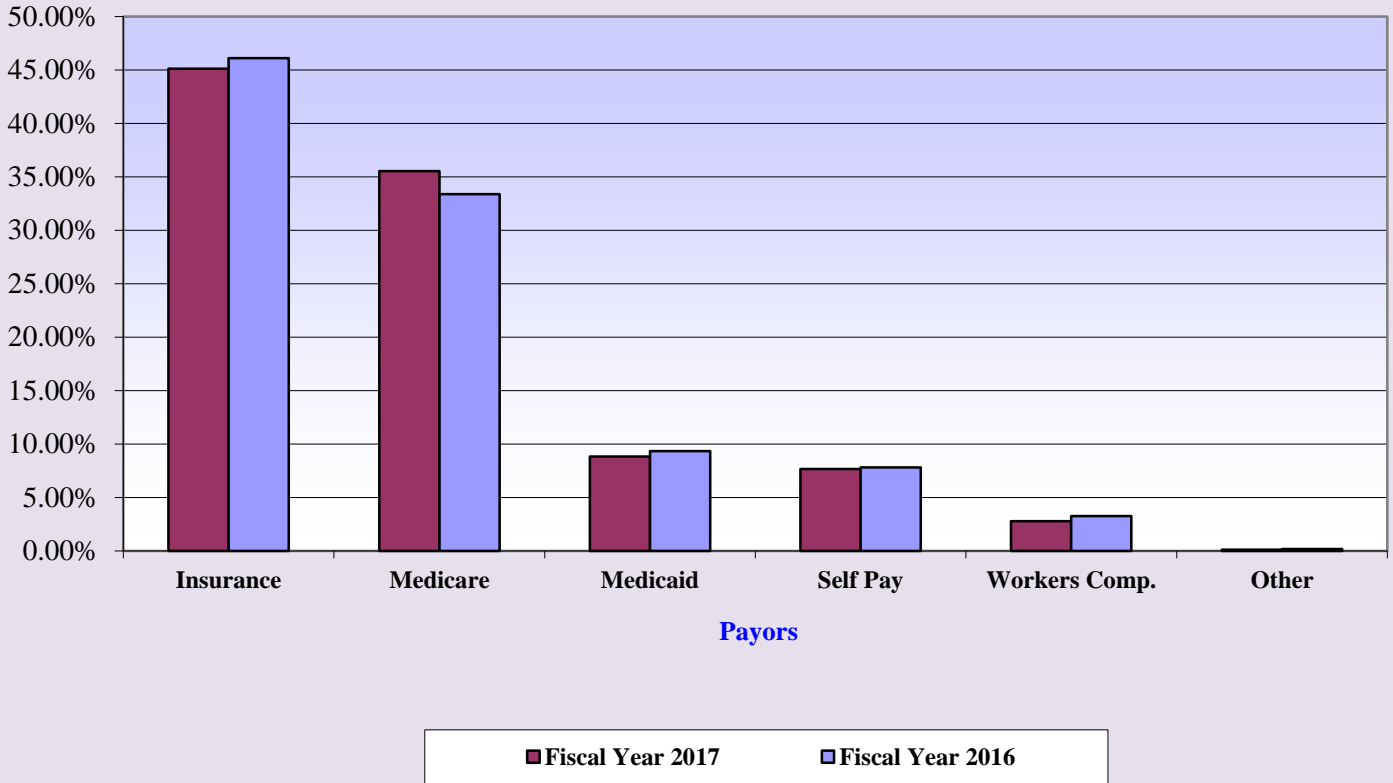
**Memorial Hospital of Converse County  
Average Length of Stay by Physician  
Apr. 2017**

**Average Length of Stay by Physician for Fiscal Year 2017**

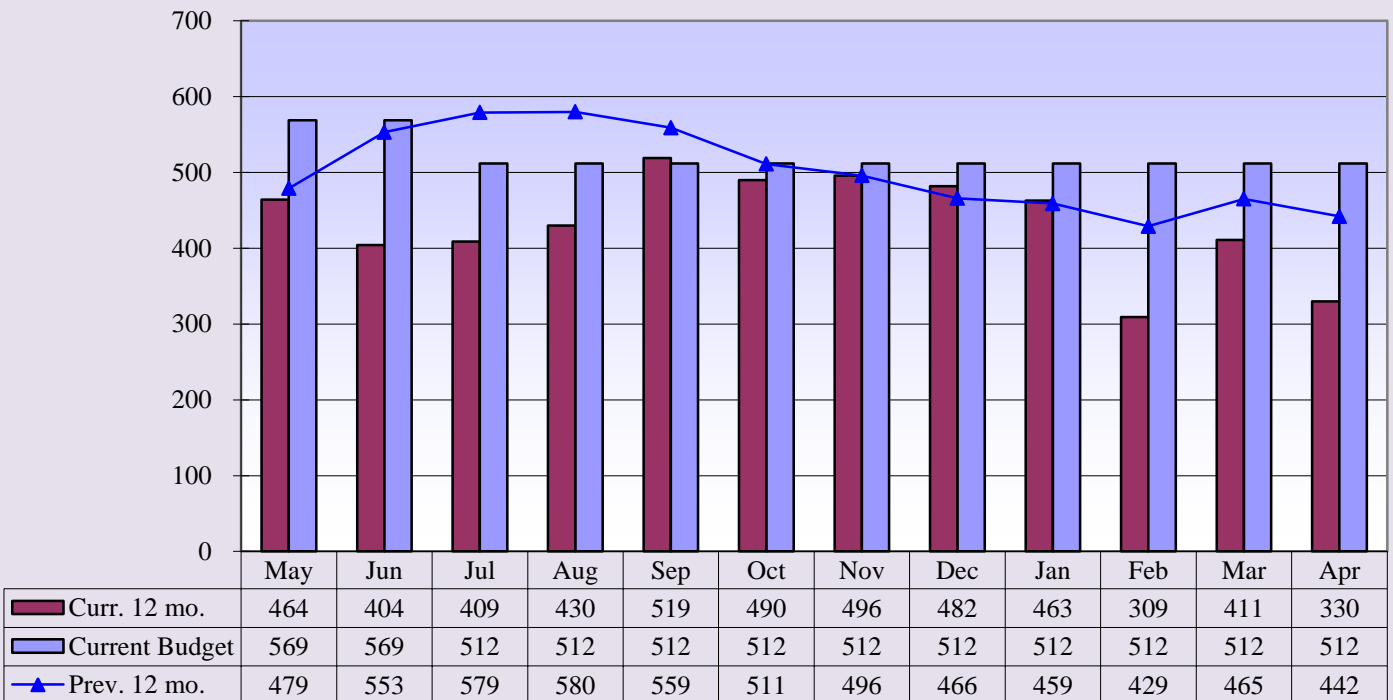


**Memorial Hospital of Converse County  
Payor Mix Comparisons and ER Visits  
Apr. 2017**

**Payor Mix Comparisons**



**Emergency Room Visits**

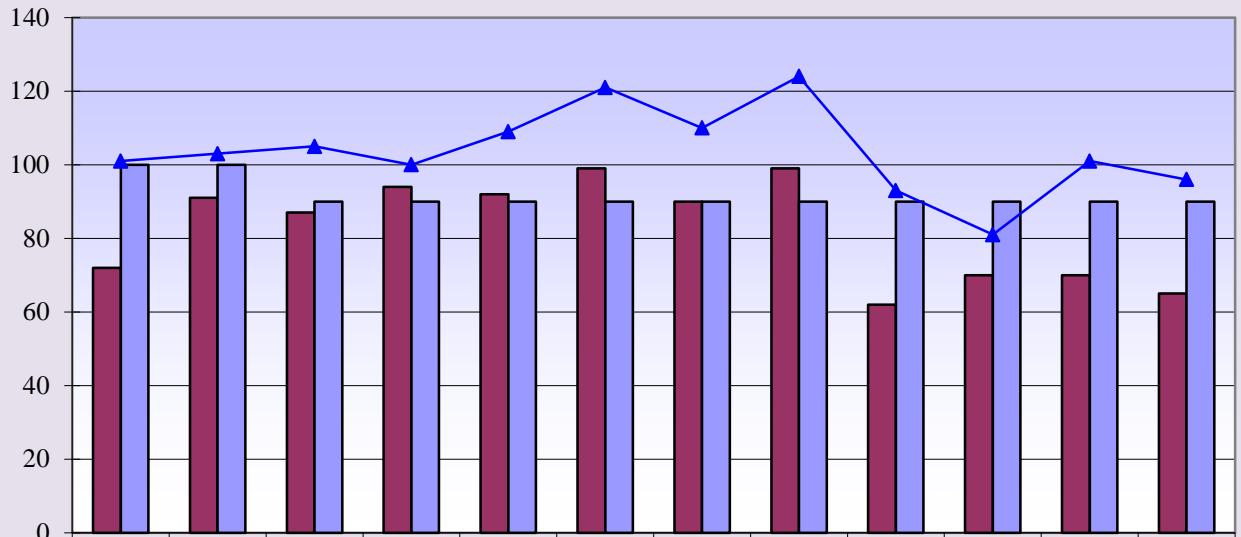


**Curr. 12 mo. avg. = 434**

**Prev. 12. mo. avg. = 502**

**Memorial Hospital of Converse County  
Total Surgeries and Orthopedic Surgeries  
Apr. 2017**

**Total Surgeries**

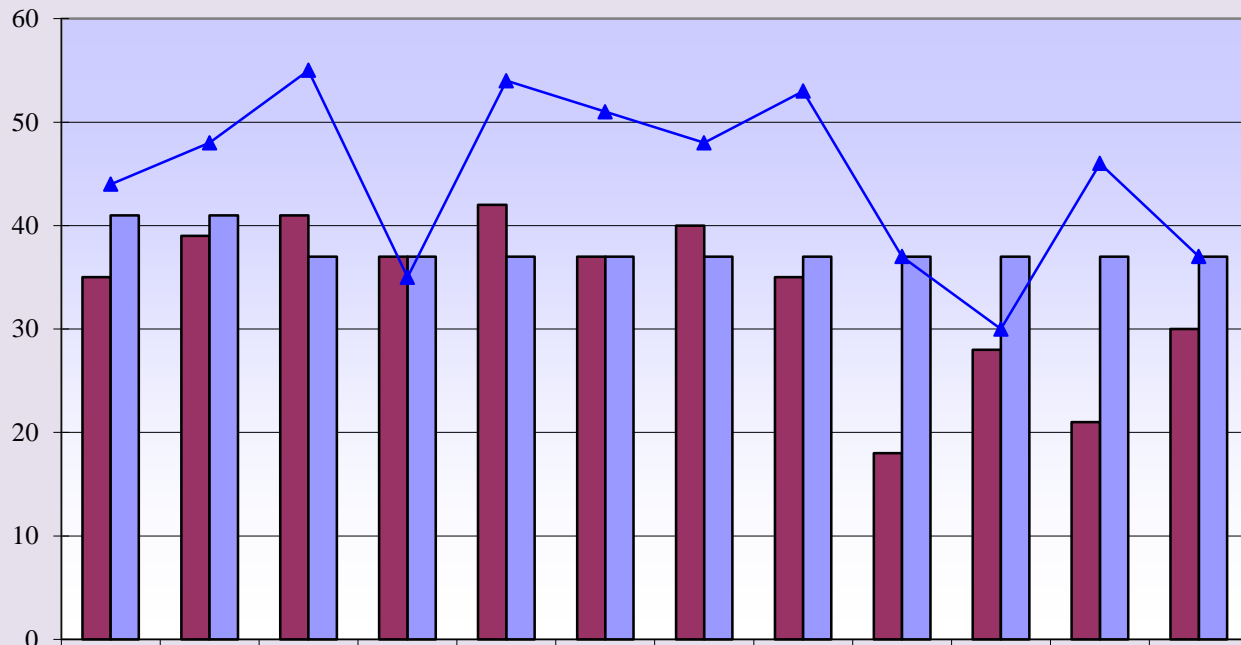


<b>■ Curr. 12 mo.</b>	72	91	87	94	92	99	90	99	62	70	70	65
<b>■ Current Budget</b>	100	100	90	90	90	90	90	90	90	90	90	90
<b>▲ Prev. 12 mo.</b>	101	103	105	100	109	121	110	124	93	81	101	96

**Current 12 mo. avg. = 83**

**Previous 12 mo. avg. = 104**

**Orthopedic Surgeries**



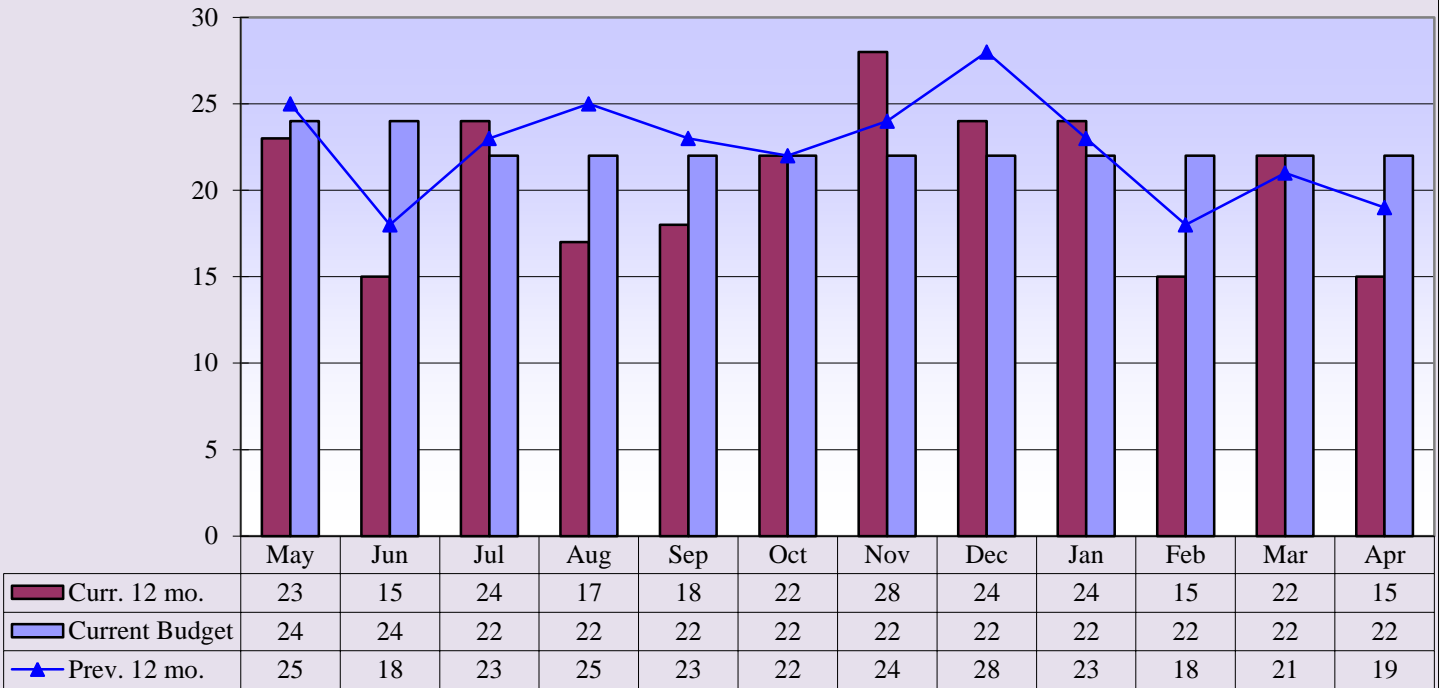
<b>■ Curr. 12 mo.</b>	35	39	41	37	42	37	40	35	18	28	21	30
<b>■ Current Budget</b>	41	41	37	37	37	37	37	37	37	37	37	37
<b>▲ Prev. 12 mo.</b>	44	48	55	35	54	51	48	53	37	30	46	37

**Curr. 12 mo. avg. = 34**

**Prev. 12 mo. avg. = 45**

**Memorial Hospital of Converse County  
General and OB/GYN Surgeries  
Apr. 2017**

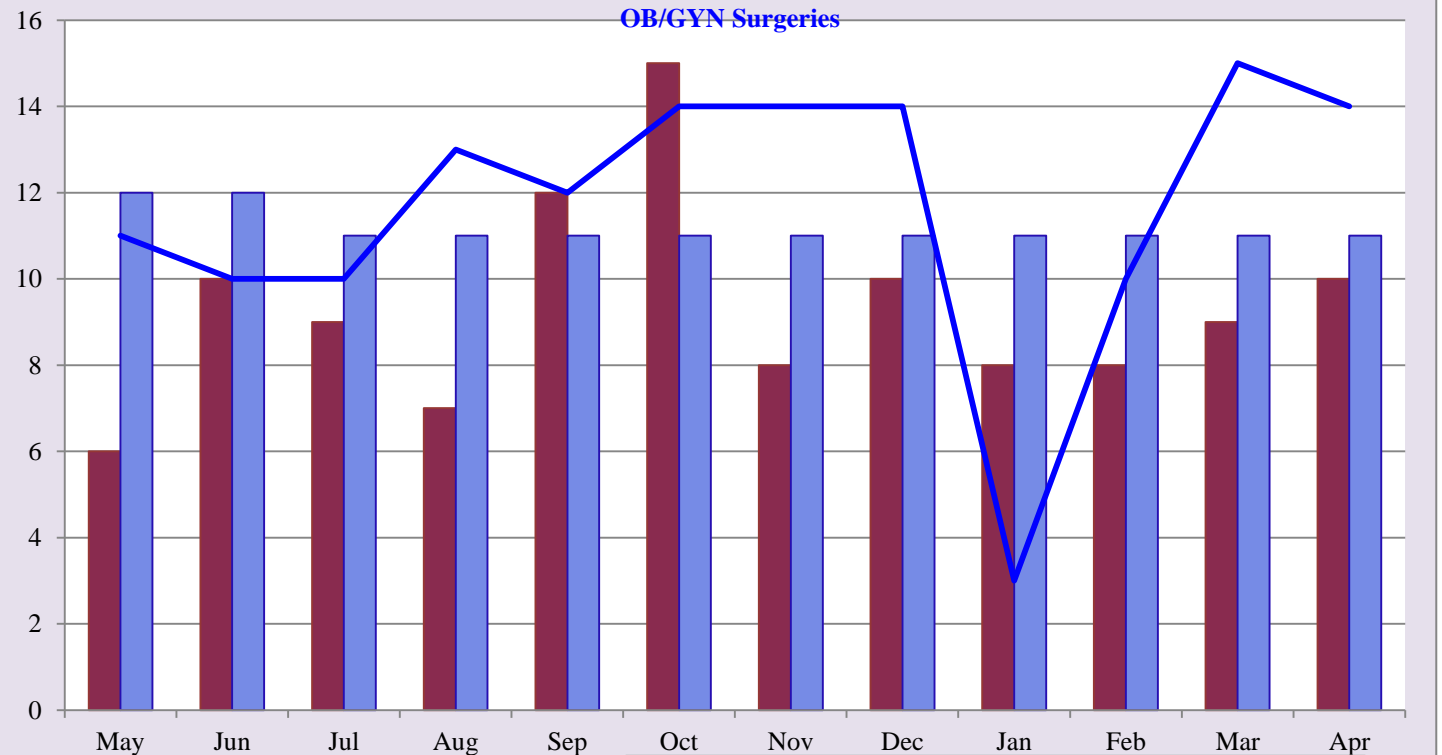
**General Surgeries**



**Curr. 12 mo. avg. = 21**

**Prev. 12 mo. avg. = 22**

**OB/GYN Surgeries**



**Curr. 12 mo. avg. = 9**

**Prev. 12 mo. avg. = 12**

**■ Curr. 12 mo.**

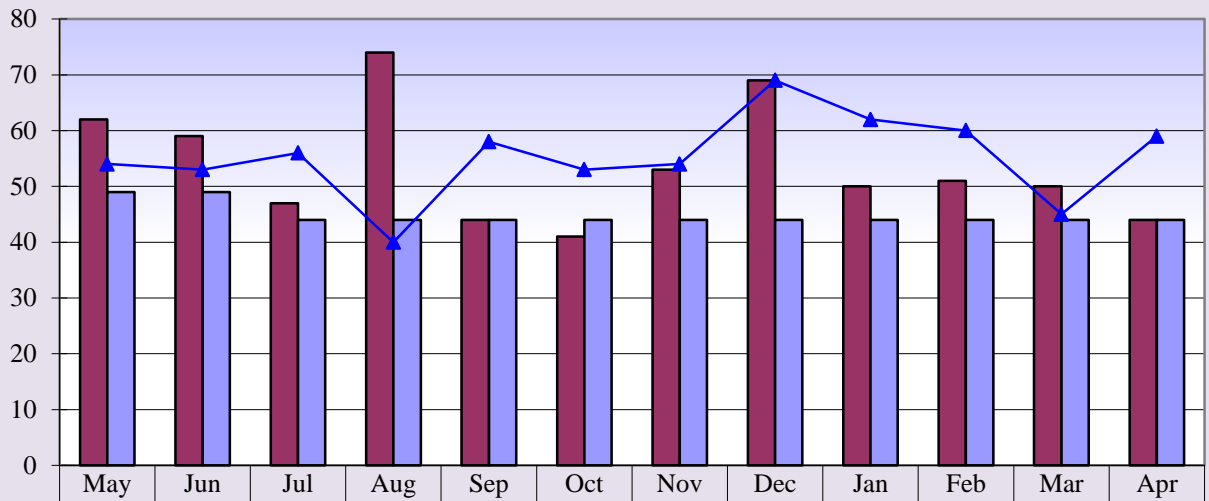
**■ Current Budget**

**▲ Prev. 12 mo.**



**Memorial Hospital of Converse County  
Procedure Core Visits  
Apr. 2017**

**Procedure Core Visits**

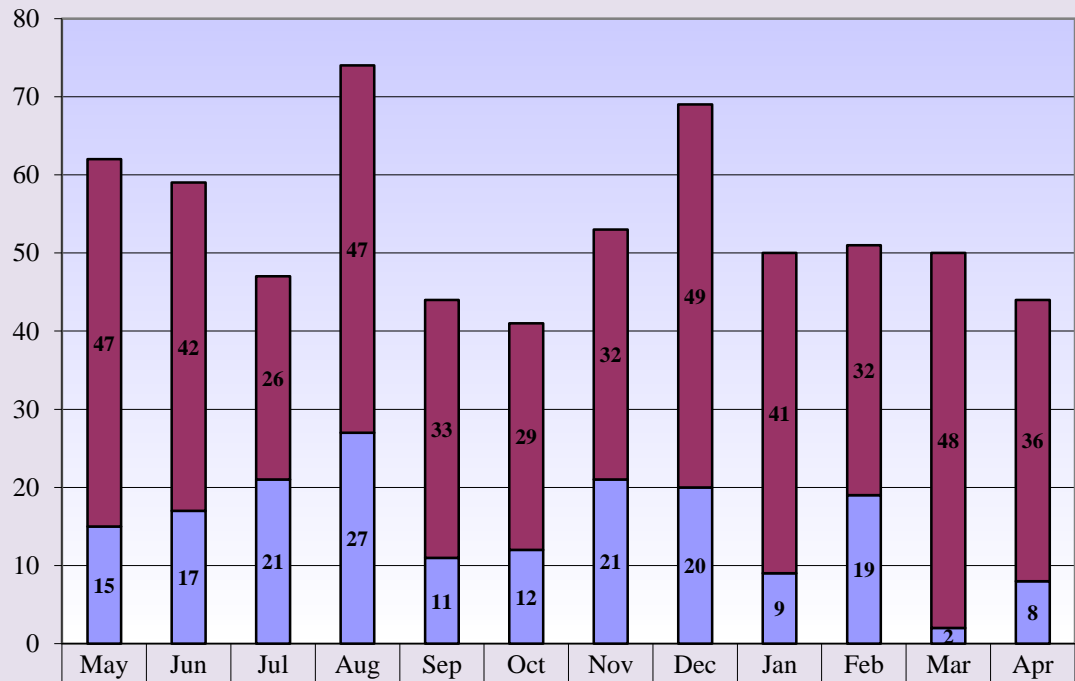


Curr. 12 mo.	62	59	47	74	44	41	53	69	50	51	50	44
Current Budget	49	49	44	44	44	44	44	44	44	44	44	44
Prev. 12 mo.	54	53	56	40	58	53	54	69	62	60	45	59

**Curr. 12 mo. avg. = 54**

**Prev. 12 mo. avg. = 55**

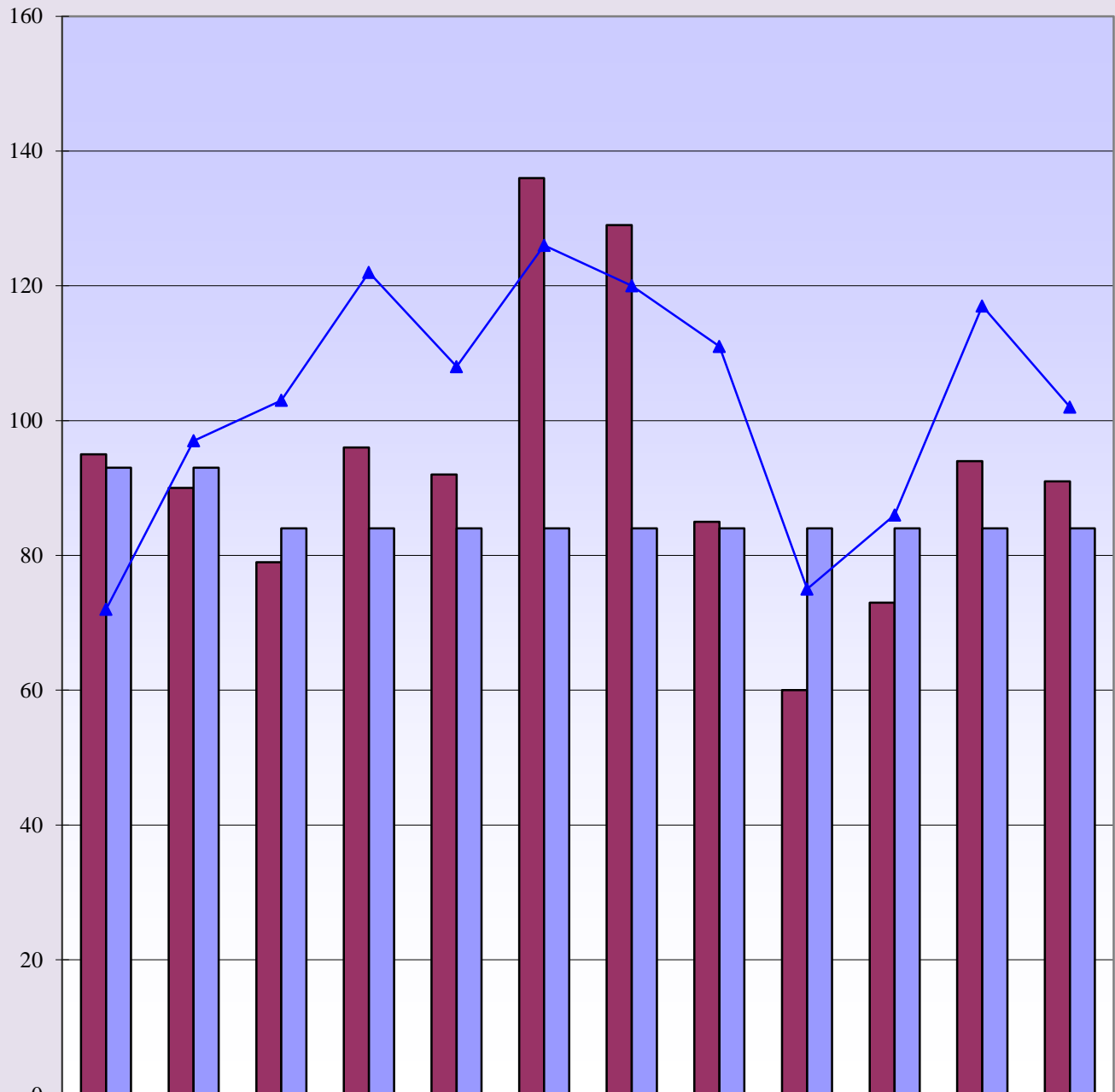
**Procedure Core Visit Types**



Curr. 12 mo. Scopes	47	42	26	47	33	29	32	49	41	32	48	36
Curr. 12 mo. Minor Procedures	15	17	21	27	11	12	21	20	9	19	2	8

**Memorial Hospital of Converse County  
Mammography Exams  
Apr. 2017**

**Mammography Exams**

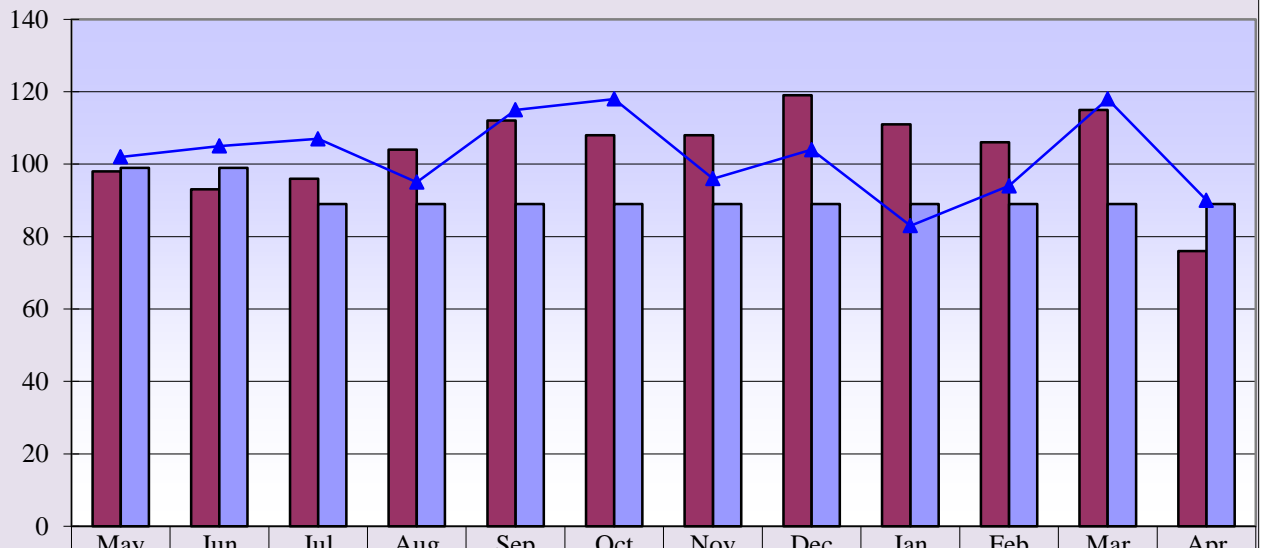


**Curr. 12 mo. avg. = 93**

**Prev. 12 mo. avg. = 103**

**Memorial Hospital of Converse County  
MRI & Cat Scans  
Apr. 2017**

**MRI Exams**

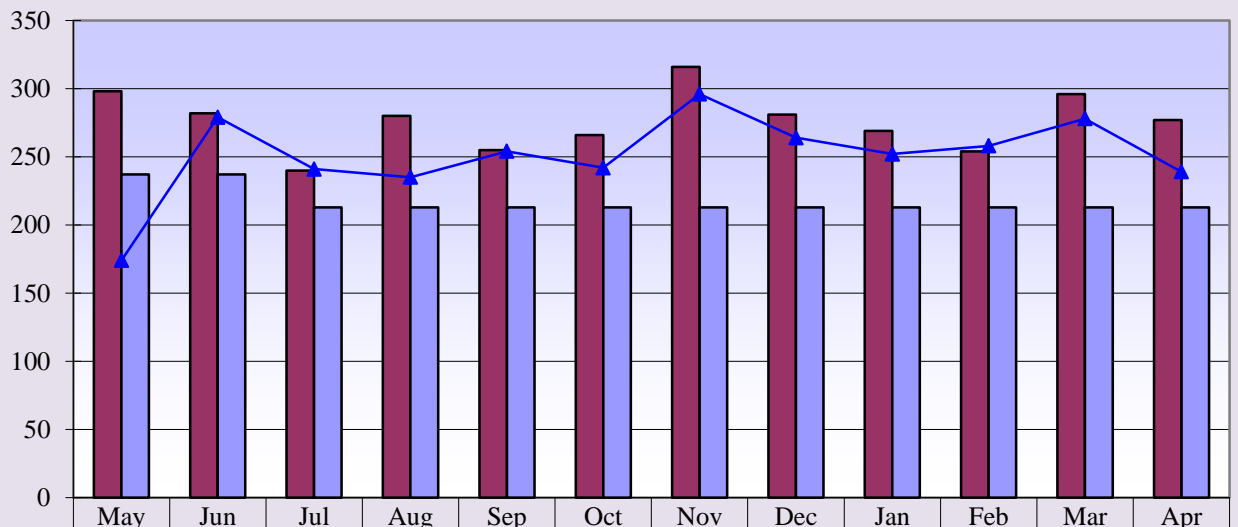


	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
<b>■ Curr. 12 mo.</b>	98	93	96	104	112	108	108	119	111	106	115	76
<b>■ Current Budget</b>	99	99	89	89	89	89	89	89	89	89	89	89
<b>▲ Prev. 12 mo.</b>	102	105	107	95	115	118	96	104	83	94	118	90

**Curr. 12 mo. avg. = 104**

**Prev. 12 mo. avg. = 102**

**CT Exams**



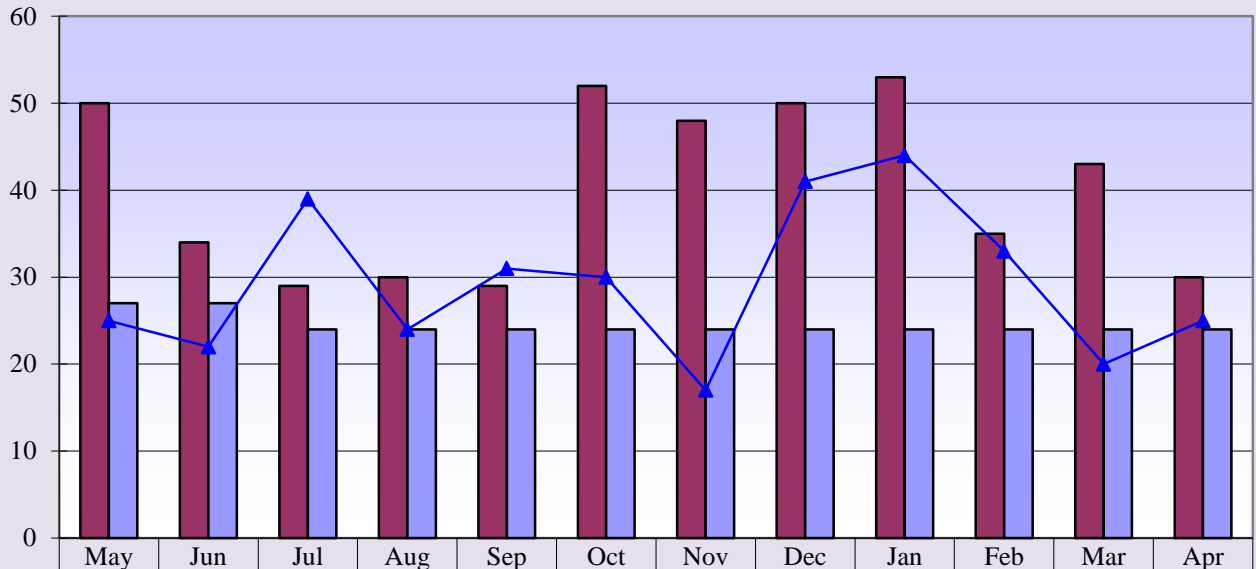
	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
<b>■ Curr. 12 mo.</b>	298	282	240	280	255	266	316	281	269	254	296	277
<b>■ Current Budget</b>	237	237	213	213	213	213	213	213	213	213	213	213
<b>▲ Prev. 12 mo.</b>	174	279	241	235	254	242	296	264	252	258	278	239

**Curr. 12 mo. avg. = 276**

**Prev. 12 mo. avg. = 251**

**Memorial Hospital of Converse County  
Nuclear Med and Ultrasound Exams  
Apr. 2017**

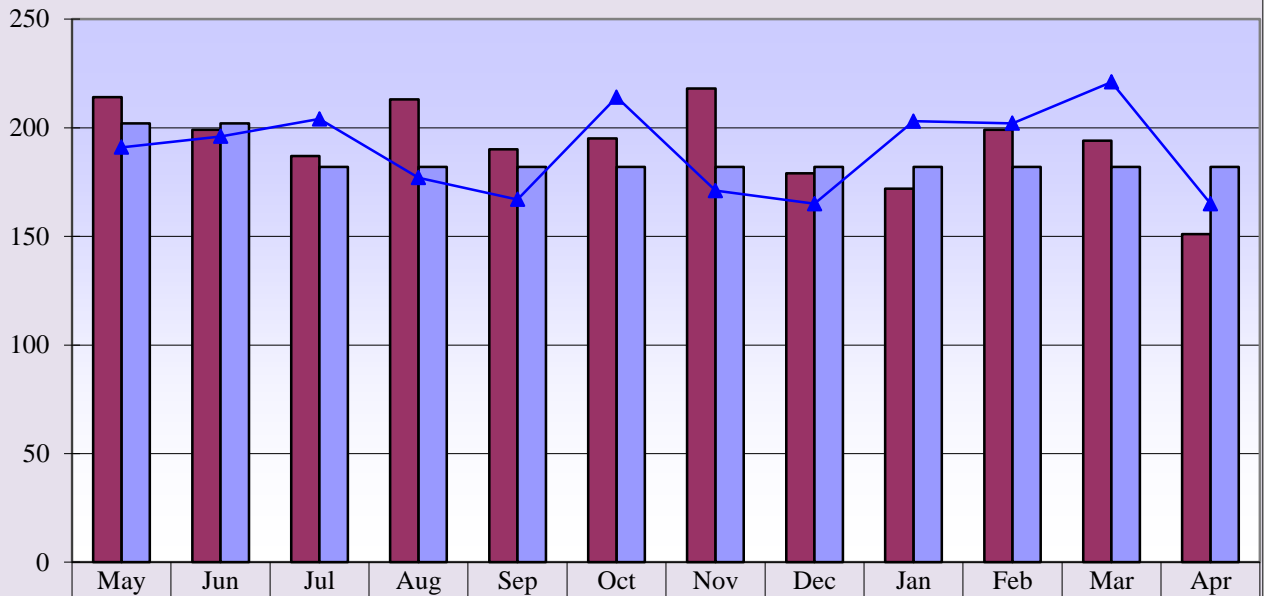
**Nuclear Medicine Exams**



**Curr. 12 mo. avg = 40**

**Prev. 12 mo. avg. = 29**

**Ultrasound Exams**

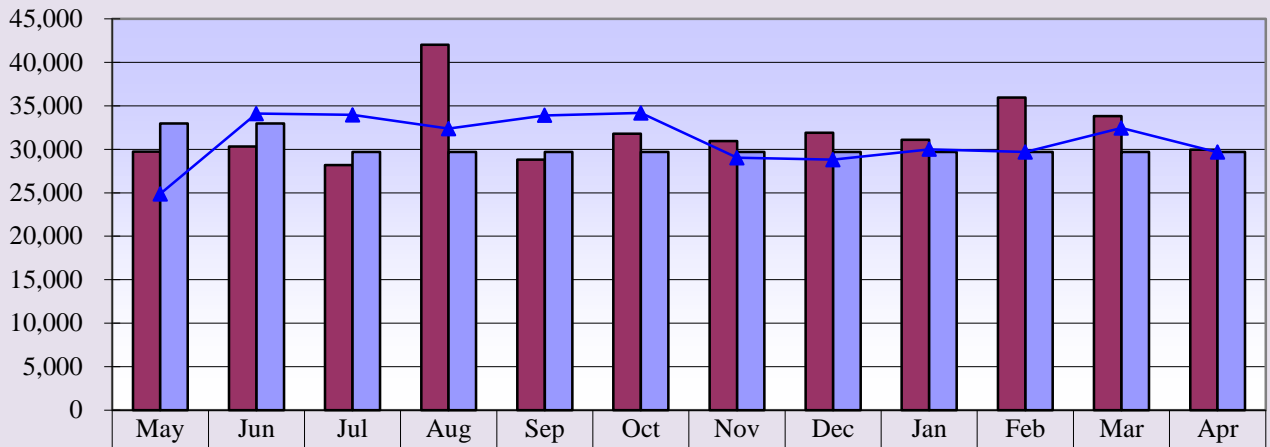


**Curr. 12 mo. avg. = 193**

**Prev. 12 mo. avg. = 190**

**Memorial Hospital of Converse County  
Lab Procedures and Other X-Ray Exams  
Apr. 2017**

**Lab Procedures**

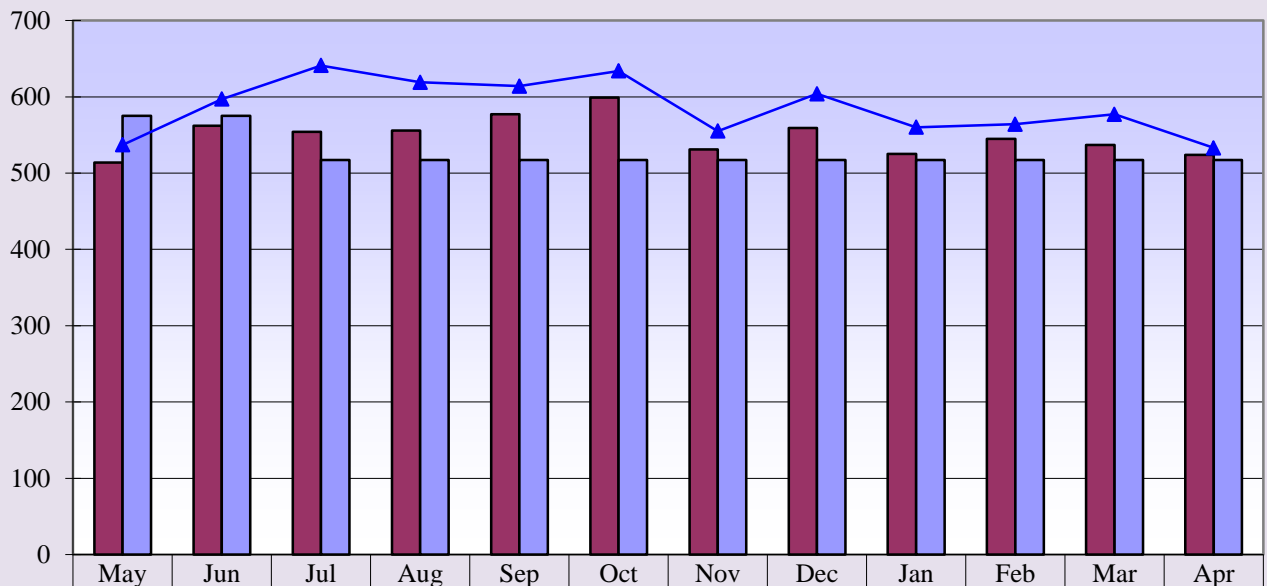


<b>■ Curr. 12 mo.</b>	29,729	30,331	28,170	42,038	28,795	31,807	30,946	31,922	31,091	35,937	33,821	29,968
<b>■ Current Budget</b>	32,981	32,981	29,682	29,682	29,682	29,682	29,682	29,682	29,682	29,682	29,682	29,682
<b>▲ Prev. 12 mo.</b>	24,854	34,102	33,960	32,375	33,895	34,186	29,028	28,811	29,995	29,694	32,443	29,662
<b>✦</b>												

**Curr. 12 mo. avg. = 32,046**

**Prev. 12 mo. avg. = 31,084**

**Total Other X-Ray Exams**



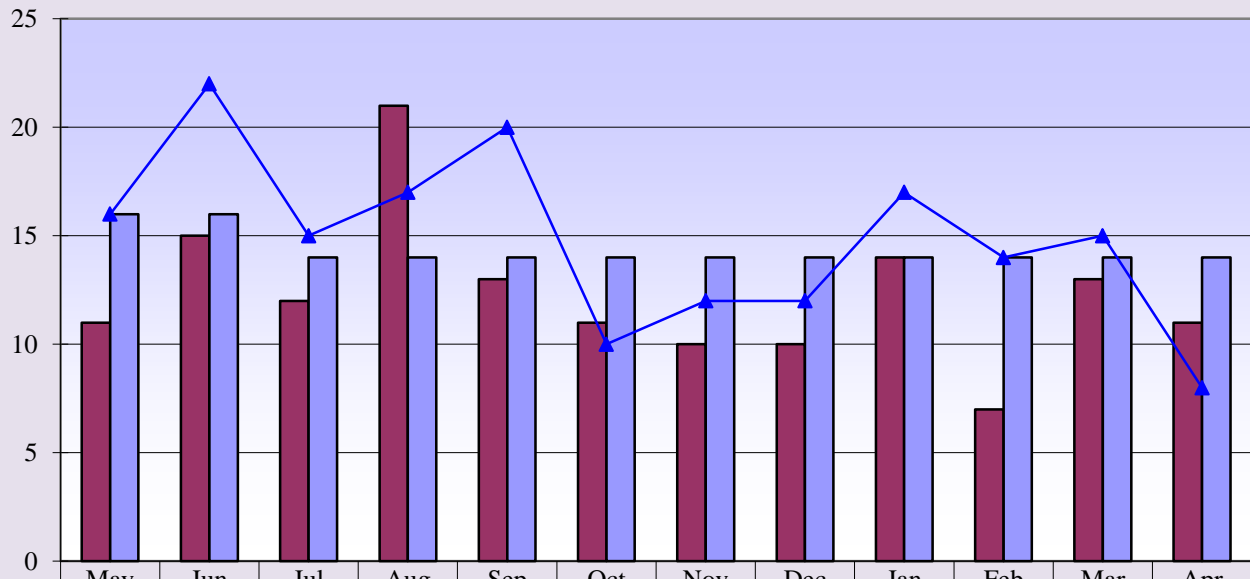
<b>■ Curr. 12 mo.</b>	514	562	554	556	577	599	531	559	525	545	537	524
<b>■ Current Budget</b>	575	575	517	517	517	517	517	517	517	517	517	517
<b>▲ Prev. 12 mo.</b>	537	597	641	619	614	634	555	604	560	564	577	533

**Curr. 12 mo. avg. = 549**

**Prev. 12 mo. avg. = 586**

**Memorial Hospital of Converse County  
Newborns and Net A/R Days  
Apr. 2017**

**Newborns**

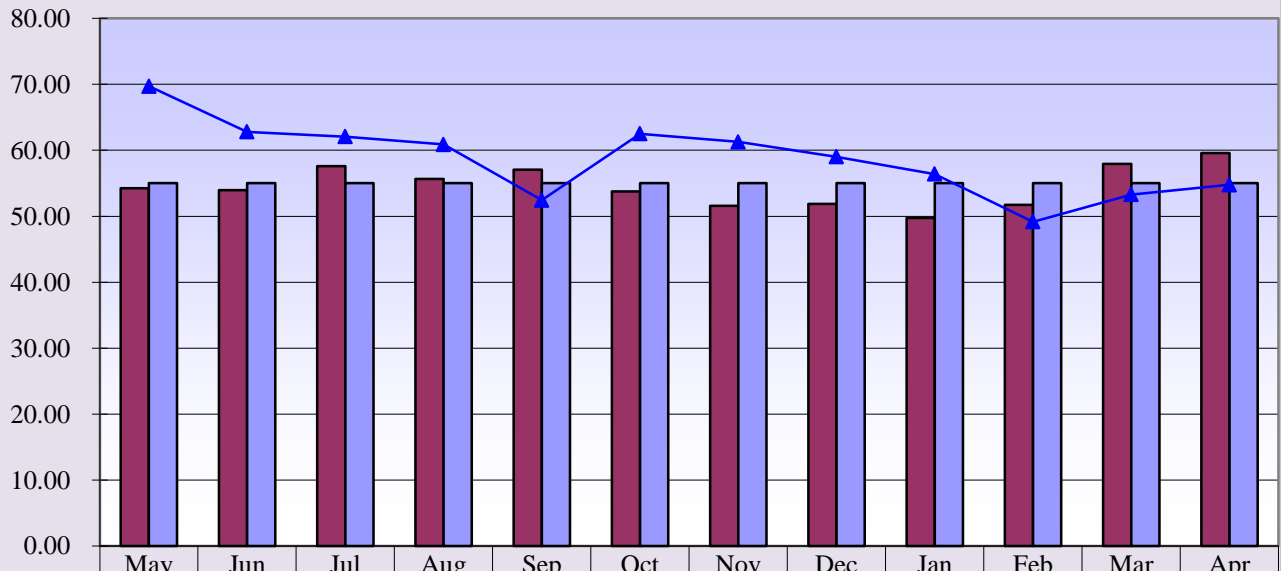


<b>■ Curr. 12 mo.</b>	11	15	12	21	13	11	10	10	14	7	13	11
<b>■ Current Budget</b>	16	16	14	14	14	14	14	14	14	14	14	14
<b>▲ Prev. 12 mo.</b>	16	22	15	17	20	10	12	12	17	14	15	8

**Curr. 12 mo. avg. = 12**

**Prev. 12 mo. avg. = 15**

**Net Days of Revenue in A/R**

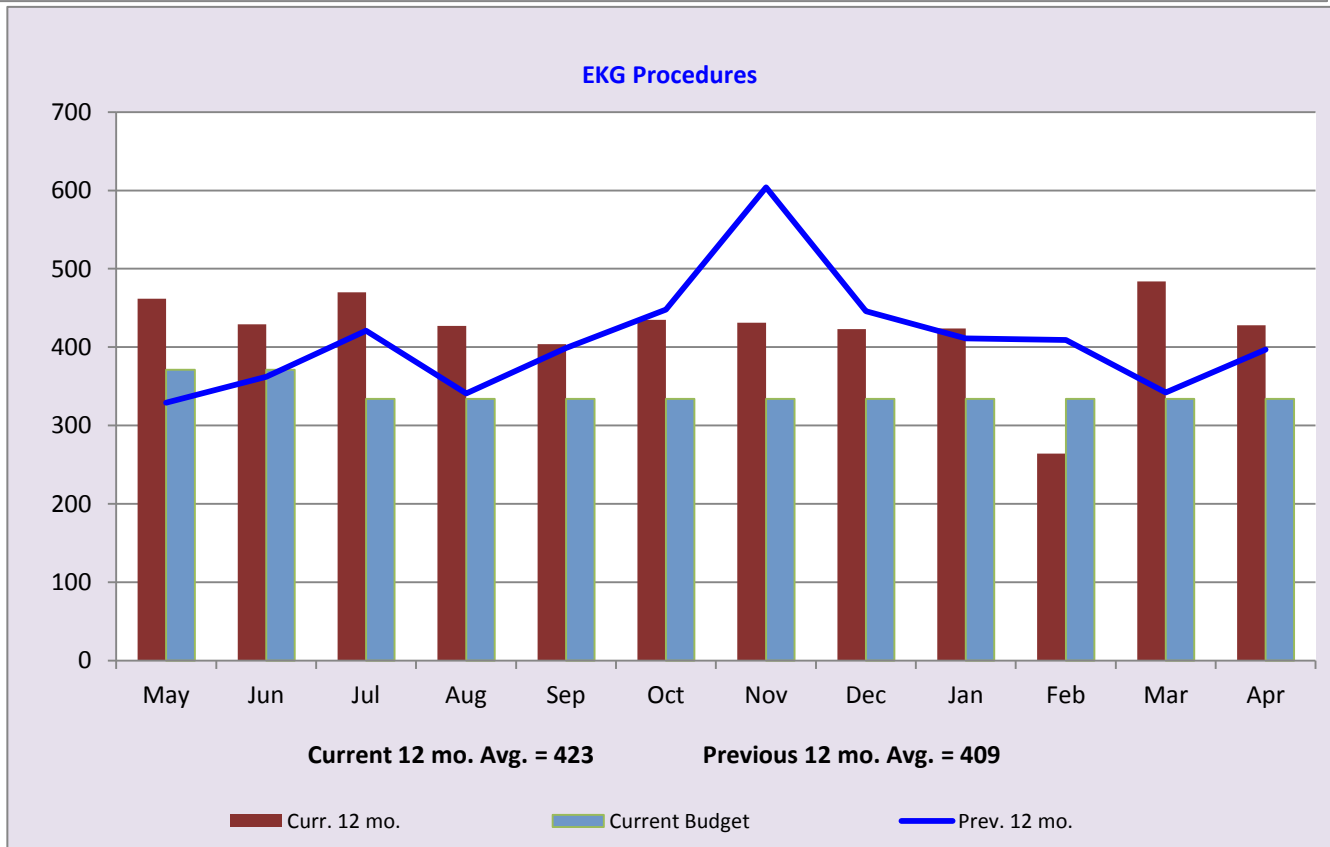
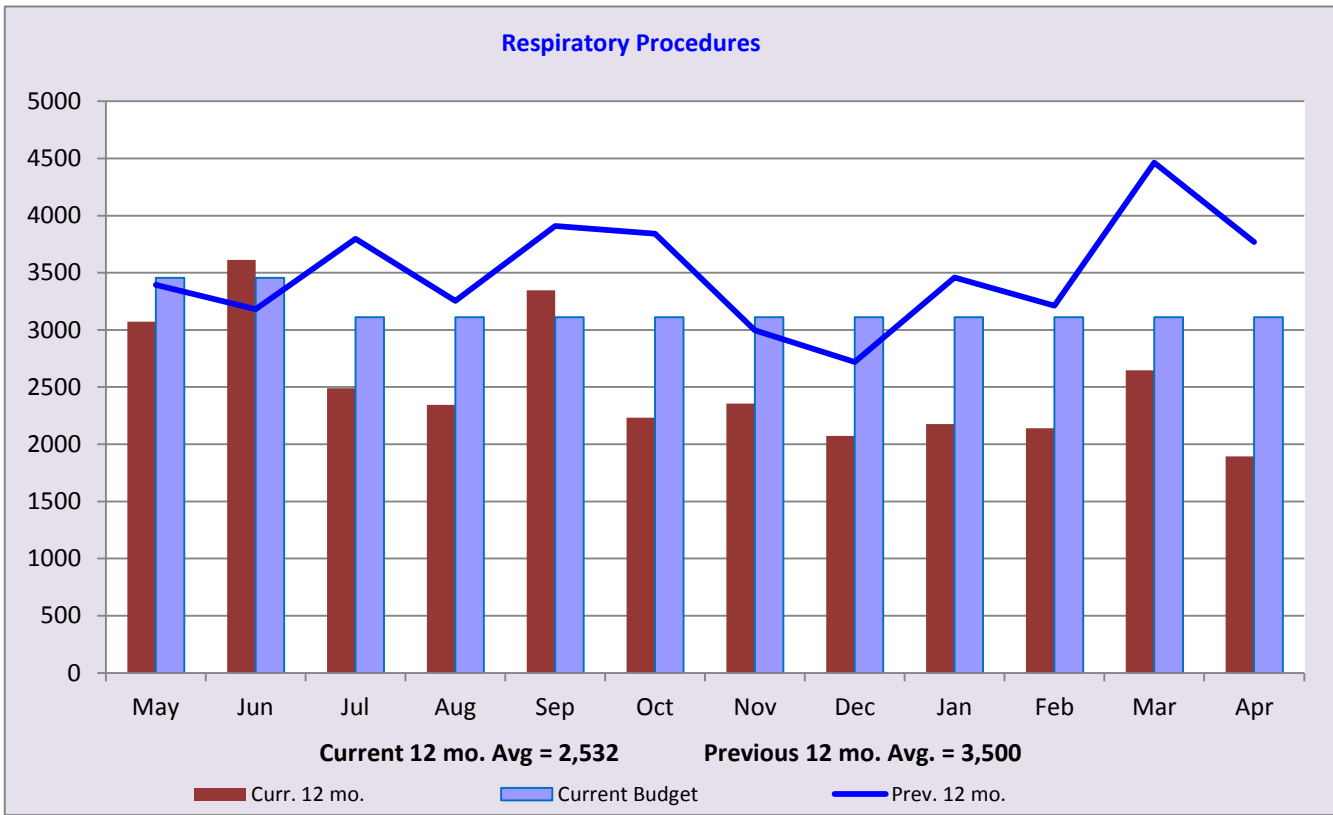


<b>■ Curr. 12 mo.</b>	54.26	53.98	57.59	55.66	57.08	53.74	51.58	51.87	49.75	51.70	57.93	59.57
<b>■ Current Budget</b>	55.00	55.00	55.00	55.00	55.00	55.00	55.00	55.00	55.00	55.00	55.00	55.00
<b>▲ Prev. 12 mo.</b>	69.70	62.80	62.07	60.87	52.45	62.51	61.26	59.01	56.40	49.16	53.30	54.78

**Curr. 12 mo. avg. = 53.90**

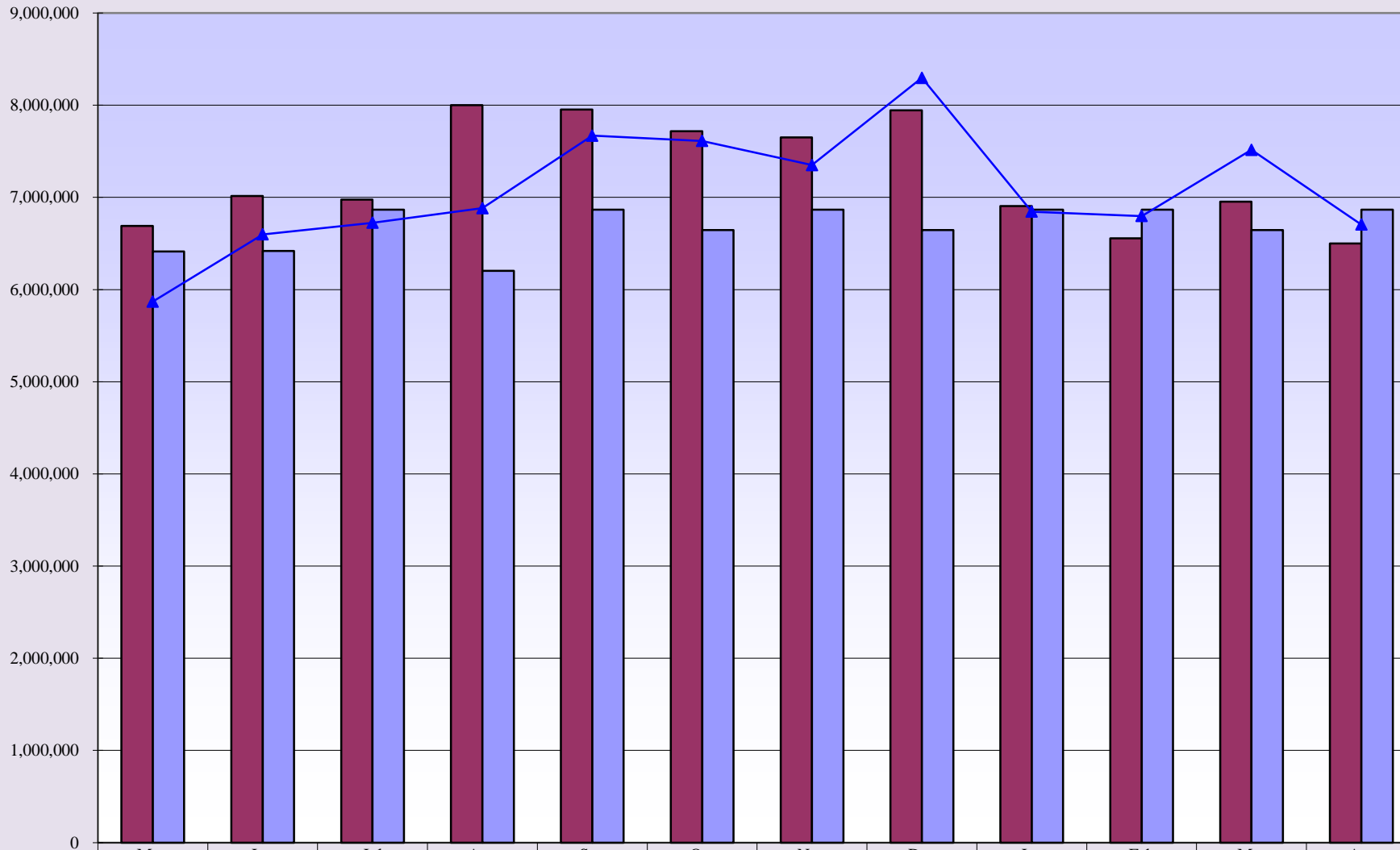
**Prev. 12 mo. avg. = 58.69**

Memorial Hospital of Converse County  
 Respiratory and EKG Procedures  
 Apr. 2017



**Memorial Hospital of Converse County  
Hospital Patient Revenues  
Apr. 2017**

**Hospital Patient Revenues**



**Curr. 12 mo. avg. = \$7,238,891**

**Prev. 12 mo. avg. = \$7,072,419**



**Memorial Hospital of Converse County  
Income Statement Summary  
Budget Variance Report**

<b>Current Month</b>			<b>Year to Date</b>			<b>Prior Year YTD</b>		
<b>Apr. 2017</b>	<b>Budget</b>	<b>Variance Amount</b>	<b>April</b>	<b>YTD Thru Apr. 2017</b>	<b>YTD Budget</b>	<b>Variance Amount</b>	<b>YTD Thru Apr. 2016</b>	<b>Change From Prior YTD</b>
			<b>Patient Revenue</b>					
\$1,675,656	\$1,826,008	(\$150,352)	Inpatient	\$18,123,156	\$17,906,776	\$216,380	\$18,995,300	(\$872,144)
3,519,563	3,628,534	(108,971)	Outpatient	41,936,912	35,583,058	6,353,854	39,082,997	2,853,915
1,305,757	1,412,150	(106,393)	Physician Clinics	13,098,934	13,848,243	(749,309)	14,322,597	(1,223,663)
\$6,500,977	\$6,866,692	(\$365,715)	<b>Total Patient Revenue</b>	\$73,159,002	\$67,338,077	\$5,820,925	\$72,400,894	\$758,108
			<b>Deductions From Revenue</b>					
1,226,094	636,988	589,106	Medicare	10,327,757	6,246,578	4,081,179	7,829,898	2,497,859
391,306	415,217	(23,911)	Medicaid	4,070,444	4,071,805	(1,361)	4,351,223	(280,779)
122,199	169,863	(47,664)	Worker's Compensation	1,326,354	1,665,754	(339,400)	1,246,475	79,879
738,581	599,124	139,457	Other Contractuals	7,034,316	5,875,263	1,159,053	6,847,307	187,009
137,115	160,613	(23,498)	Other	2,241,932	1,575,039	666,893	1,688,475	553,457
\$2,615,295	\$1,981,805	\$633,490	<b>Total Deductions</b>	\$25,000,803	\$19,434,439	\$5,566,364	\$21,963,378	\$3,037,425
3,885,682	4,884,887	(999,205)	<b>Net Patient Revenue</b>	48,158,199	47,903,638	254,561	50,437,516	(2,279,317)
106,613	129,637	(23,024)	<b>Other Operating Revenue</b>	1,083,960	1,296,364	(212,404)	884,870	199,090
\$3,992,295	\$5,014,524	(\$1,022,229)	<b>Total Operating Revenue</b>	\$49,242,159	\$49,200,002	\$42,157	\$51,322,386	(\$2,080,227)
			<b>Operating Expenses</b>					
2,211,105	2,444,796	(233,691)	Salaries & Wages	23,348,920	23,974,731	(625,811)	23,470,286	(121,366)
536,098	603,295	(67,197)	Benefits	6,416,345	5,916,186	500,159	5,635,688	780,657
350,813	551,104	(200,291)	Supplies	4,928,569	5,404,343	(475,774)	5,700,116	(771,547)
88,553	103,177	(14,624)	Lease & Rentals	989,652	1,011,812	(22,160)	842,120	147,532
63,642	99,542	(35,900)	Other Expenses	949,890	976,294	(26,404)	977,379	(27,489)
7,730	4,247	3,483	Legal	44,737	41,644	3,093	18,691	26,046
24,108	34,989	(10,881)	Travel & Education	193,882	343,315	(149,433)	276,890	(83,008)
112,504	106,288	6,216	Maintenance & Repair	1,172,452	1,042,326	130,126	1,109,310	63,142
27,283	17,495	9,788	Physician Fees	263,404	171,572	91,832	265,994	(2,590)
20,254	10,192	10,062	Interest	205,863	99,945	105,918	105,043	100,820
54,111	47,148	6,963	Professional Fees	579,310	462,342	116,968	563,719	15,591
86,143	114,397	(28,254)	Purchased Services	1,085,635	1,121,835	(36,200)	1,305,547	(219,912)
43,111	36,521	6,590	Insurance	386,299	358,137	28,162	331,768	54,531
43,647	49,785	(6,138)	Utilities	475,553	488,229	(12,676)	484,617	(9,064)
342,206	374,717	(32,511)	Depreciation	3,467,344	3,674,652	(207,308)	3,670,761	(203,417)
462,767	501,096	(38,329)	Indigent Care	5,277,142	4,913,973	363,169	7,236,615	(1,959,473)
\$4,474,074	\$5,098,789	(\$624,715)	<b>Total Expenses</b>	\$49,784,997	\$50,001,336	(\$216,339)	\$51,994,544	(\$2,209,547)
(481,779)	(84,265)	(397,514)	<b>Operating Income (Loss)</b>	(542,838)	(801,334)	258,496	(672,158)	129,320
			<b>Non-Operating Revenue</b>					
90,803	90,625	178	County - Indigent Care Reimbursement	937,937	936,459	1,478	1,150,157	(212,220)
30,208	30,208	0	County - Ambulance Reimbursement	271,874	271,874	0	375,000	(103,126)
44,464	34,027	10,437	Other Non-Operating	326,153	340,279	(14,126)	312,428	13,725
0	0	0	<b>Non-Operating Expense</b>	0	0	0	0	0
(\$316,304)	\$70,595	(\$386,899)	<b>Net Income/(Loss)</b>	\$993,126	\$747,278	\$245,848	\$1,165,427	(\$172,301)

**Memorial Hospital of Converse County**  
**Financial and Statistical Highlights**  
**Apr. 2017**

Page #

**Patient Volumes**

IP Daily Census.....	At 6.06 down 0.87 from April 2016 - down 0.91 from March 2017	1-2
Surgeries.....	At 65 down 31 from April 2016 - down 5 from March 2017	6-7
Radiology Exams.....	At 1,149 down 5 from April 2016 - down 130 from March 2017	9-12
Laboratory Tests.....	At 29,968 up 306 from April 2016 - down 3,853 from March 2017	12
Emer. Rm. Visits.....	At 330 down 112 from April 2016 - down 81 from March 2017	5
Clinic Visits.....	Down 12% YTD compared to last year	
Urgent Care.....	Down 26% YTD compared to last year	
Clinic Volumes.....	Down 15% compared to last year	
OTRHC visits.....	Picking up with a full time provider since April 10th	

**Income Statement**

Gross Patient Revenue for the month was \$6,500,000 compared to 6,700,000 last April and \$6,900,000 last month. Net Income for April is **(\$316,000)** compared to **(\$779,000)** last year and **(\$782,000)** last month. 15

Monthly Revenue - under budget by **(\$365,000)**

The departments that are under budget by \$10,000 or more are as follows:

Monitored Bed Unit - 11,000	Emergency Room - 54,000
Obstetrics - 27,000	Physical Therapy - 16,000
Pharmacy - 40,000	PACU - 60,000
Surgery 298,000	CRNA's - 132,000

Deductions From Revenue - Over budget by \$633,000

Monthly Expense Variances - Under budget by \$624,000

Areas that are over budget for the month

<u>Legal - 3,400</u>	<u>Physician Fees - 9,700</u>
Admiinistration - 3,400	Ortho Dept - 19,000
	Radiologists - 4,000
<u>Maintenance &amp; Repairs - 6,200</u>	<u>Interest - 10,000</u>
Radiology - 7,000	Accrual for CD loan
Cat Scan - 6,000	
Information Systems - 7,000	
<u>Professional Fees - 6,900</u>	<u>Insurance - 6,500</u>
Ultrasound - 10,000	Adminstration - 7,000
Administration - 4,000	

**Cash Status**

Cash balances as of April 30, 2017 are \$14,740,318.  
This equates to 96.74 days of expenses on hand.

**Accounts Receivable**

Net Accounts Receivable days are at 59.57 days for the end of April compared to 56.02 last year and 57.93 last month.

**Memorial Hospital of Converse County  
Statistics  
For The Period Ended April 30, 2017**

<b>Monthly</b>						<b>Year to Date</b>					
<b>Apr. 2017</b>	<b>Apr. 2016</b>	<b>Variance From Prior Apr.</b>	<b>Budget</b>	<b>Amount</b>	<b>Variance %</b>	<b>YTD Thru Apr. 2017</b>	<b>YTD Thru Apr. 2016</b>	<b>Variance From Prior YTD</b>	<b>YTD Budget</b>	<b>Amt.</b>	<b>Variance %</b>
66	67	(1)	67	(1)	-1.5%	726	800	(74)	670	56	8.4%
4	5	(1)	4	0	0.0%	42	39	3	40	2	5.0%
70	72	(2)	71	(1)	-1.4%	768	839	(71)	710	58	8.2%
188	208	(20)	176	12	6.8%	1,958	2,242	(284)	1,760	198	11.3%
34	81	(47)	50	(16)	-32.0%	520	600	(80)	500	20	4.0%
222	289	(67)	226	(4)	-1.8%	2,478	2,842	(364)	2,260	218	9.6%
11	8	3	14	(3)	-21.4%	122	137	(15)	140	(18)	-12.9%
15	14	1	23	(8)	-34.8%	211	239	(28)	230	(19)	-8.3%
65	96	(31)	88	(23)	-26.1%	828	1,040	(212)	880	(52)	-5.9%
2,926	3,210	(284)	3,130	(204)	-6.5%	31,777	32,670	(893)	31,300	477	1.5%
330	442	(112)	518	(188)	-36.3%	4,278	4,986	(708)	5,180	(902)	-17.4%
3,256	3,652	(396)	3,648	(392)	-10.7%	36,055	37,656	(1,601)	36,480	(425)	-1.2%
299	346	(47)	334	(35)	-10.4%	314	337	(23)	334	(20)	-6.1%

<b>Financial Ratios</b>	<b>Apr. 2017</b>	<b>Apr. 2016</b>	<b>YTD</b>	<b>US</b>	<b>WY</b>	<b>Misc. Measurements</b>	<b>YTD - 17</b>	<b>YTD - 16</b>	<b>Variance From Prior Year</b>	<b>WY</b>	<b>Variance From WY</b>
<b>Days Cash on Hand YTD</b>	97	88	97	76	99	<b>Total Revenue per FTE</b>	\$293,242	\$257,784	\$35,458	\$145,000	\$148,242
<b>Operating Margin</b>	-12.06%	-23.08%	-1.10%	1.79%	-0.93%	<b>Contractual Deductions</b>	34.17%	30.34%	3.83%	33.13%	1.04%
<b>Net Margin</b>	-7.92%	-18.46%	2.01%	3.09%	4.85%	<b>Inpatient Revenue %</b>	30.17%	32.71%	-2.54%	33.17%	-3.00%
<b>Current Ratio</b>	4.24	4.73	N/A	2.35	3.71	<b>Outpatient Revenue %</b>	69.83%	67.29%	2.54%	66.83%	3.00%
<b>Gross A/R Days</b>	54.71	51.40		50.37	59.90	<b>Average Length of Stay</b>	2.71	2.79	(0.08)	3.30	(0.59)
<b>Net A/R Days</b>	59.57	56.02		52.46	56.82	<b>Medicare Inp. Payer Mix</b>	35.06%	33.18%	1.88%	75.25%	-40.19%
<b>FTEs per Adjusted Occupied Bed - Excluding MOB</b>			11.64	5.51	9.88	<b>Average I/P Daily Census</b>	6.54	7.35	(0.81)	3.50	3.04
<b>With MOB -</b>			12.03			<b>Salaries to Net Patient Rev.</b>	48.48%	46.53%	0.0195	53.41%	-4.93%
<b>Medicare Rural Hospital Flexibility Program Monitoring Team - US CAH Median-2015</b>						<b>Salaries to Total Expense</b>	46.89%	45.14%	1.75%	46.32%	0.57%
<b>Medicare Rural Hospital Flexibility Program Monitoring Team -WY CAH Medium-2015</b>						<b>Average Salary per FTE</b>	\$74,400	\$69,645	4755.13	\$62,062	\$12,338
						<b>Benefits as % of Salaries</b>	27.48%	24.01%	3.47%		

**Memorial Hospital of Converse County**

**Balance Sheet**

**April 30, 2017**

	<b>April 2017</b>	<b>April 2016</b>
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash On Hand And In Banks	\$7,964,781	\$6,194,728
Certificates Of Deposit - Unrestricted	275,537	174,952
<b>Total Cash Assets</b>	<b>\$8,240,318</b>	<b>\$6,369,680</b>
<b>Assets Whose Use is Restricted</b>		
Certificates of Deposit Securing Loan	6,500,000	7,500,000
Reserve Checking - CCB Contracts	0	0
<b>Total Restricted Assets</b>	<b>\$6,500,000</b>	<b>\$7,500,000</b>
Accounts Receivable (Gross)	12,271,326	11,835,438
Uncollectable Accts. & Contratual. Adj.	(3,775,680)	(3,525,529)
<b>Net Patient Accounts</b>	<b>\$8,495,646</b>	<b>\$8,309,909</b>
Due From Physicians/Staff	19,016	99,234
Inventories Of Supplies	915,347	974,488
Other Current Assets	1,105,527	2,647,255
Yellowstone Group Investment	82,305	0
<b>Total Current Assets</b>	<b>\$25,358,159</b>	<b>\$25,900,566</b>
<b>LAND, BUILDING AND EQUIPMENT, net</b>	<b>\$29,087,835</b>	<b>\$31,895,407</b>
<b>OTHER ASSETS</b>		
Investment - Big Country Rehab	158,427	192,716
<b>Total Other Assets</b>	<b>\$158,427</b>	<b>\$192,716</b>
<b>Total Assets</b>	<b>\$54,604,421</b>	<b>\$57,988,689</b>
<b>LIABILITIES AND FUND EQUITY</b>		
<b>CURRENT LIABILITIES</b>		
Accounts Payable	\$1,825,368	\$1,690,385
Accrued Salaries	2,099,277	1,713,606
Accrued Self Funded Health Insurance	(99,836)	0
Accrued Taxes And Deductions	1,096,236	796,870
Current Portion Of Notes Payable	279,488	281,125
Current Portion of CD Secured Note	774,289	1,000,000
Contingent Liability-(Patient Contracts)	0	0
<b>Total Current Liabilities</b>	<b>\$5,974,822</b>	<b>\$5,481,986</b>
<b>OTHER LIABILITIES</b>		
Long Term EIB Accrual	0	0
Deferred Loss On Early Retirement Of Bonds	(372,201)	(455,014)
Medicare Cost Report Settlement	(300,956)	1,147,757
Long Term CD Secured Note Obligations	6,083,822	6,500,000
Long Term Notes Payable	266,485	665,850
<b>Total Other Liabilities</b>	<b>\$5,677,150</b>	<b>\$7,858,593</b>
<b>Total Liabilities</b>	<b>\$11,651,972</b>	<b>\$13,340,579</b>
<b>FUND EQUITY</b>		
Fund Balance	\$41,959,323	\$43,482,683
Net Income	993,126	1,165,427
<b>Total Fund Balance</b>	<b>\$42,952,449</b>	<b>\$44,648,110</b>
<b>Total Liabilities And Fund Equity</b>	<b>\$54,604,421</b>	<b>\$57,988,689</b>

**Cash Flow Statement for April 2017 and FYTD 2017**

<b>Cash Flow From Operations</b>	<b><u>Apr. 2017</u></b>	<b><u>FYTD 2017</u></b>
Net Earnings/(Loss)	(\$316,304)	\$993,127
<b><u>Additions/(Subtractions) to Cash</u></b>		
Depreciation/Non-cash Interest	342,206	3,467,345
Decrease/(Increase) in Accounts Receivable	222,261	(695,948)
(Decrease)/Increase in Accounts Payable	726,093	(68,518)
Decrease/(Increase) in Inventory	30,152	27,484
<b>Net Cash Flow From Operations</b>	<u>\$1,004,408</u>	<u>\$3,723,490</u>
 <b>Cash Flow from Capital Purchases</b>		
Equipment, Fixed Assets	(137,976)	(578,055)
Loan Advance	0	0
 <b>Cash Flow from Financing</b>		
Notes Payable	<u>(22,821)</u>	<u>(1,000,033)</u>
 <b>Cash Flow for the Month Ending:      Apr. 2017</b>	<u><u>\$843,611</u></u>	<u><u>\$2,145,402</u></u>