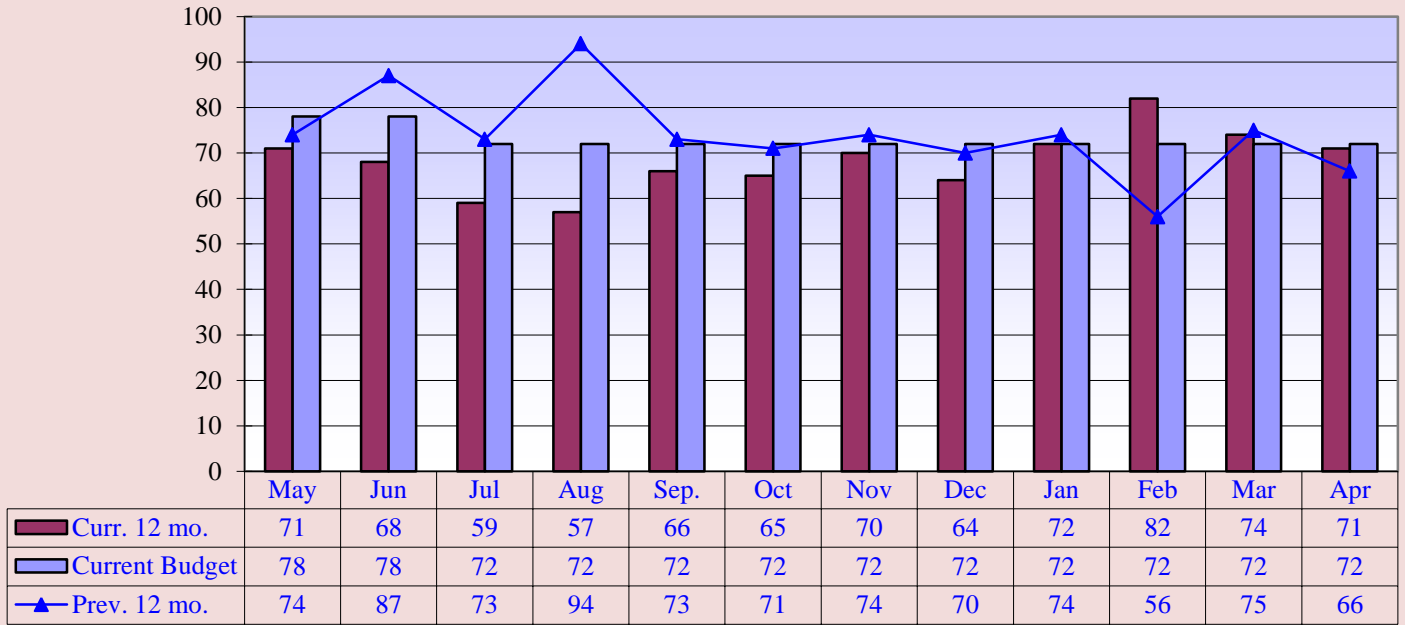


Memorial Hospital of Converse County
Financial and Statistical Packet
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**Memorial Hospital of Converse County
Admissions and Average IP Daily Census
Apr. 2018**

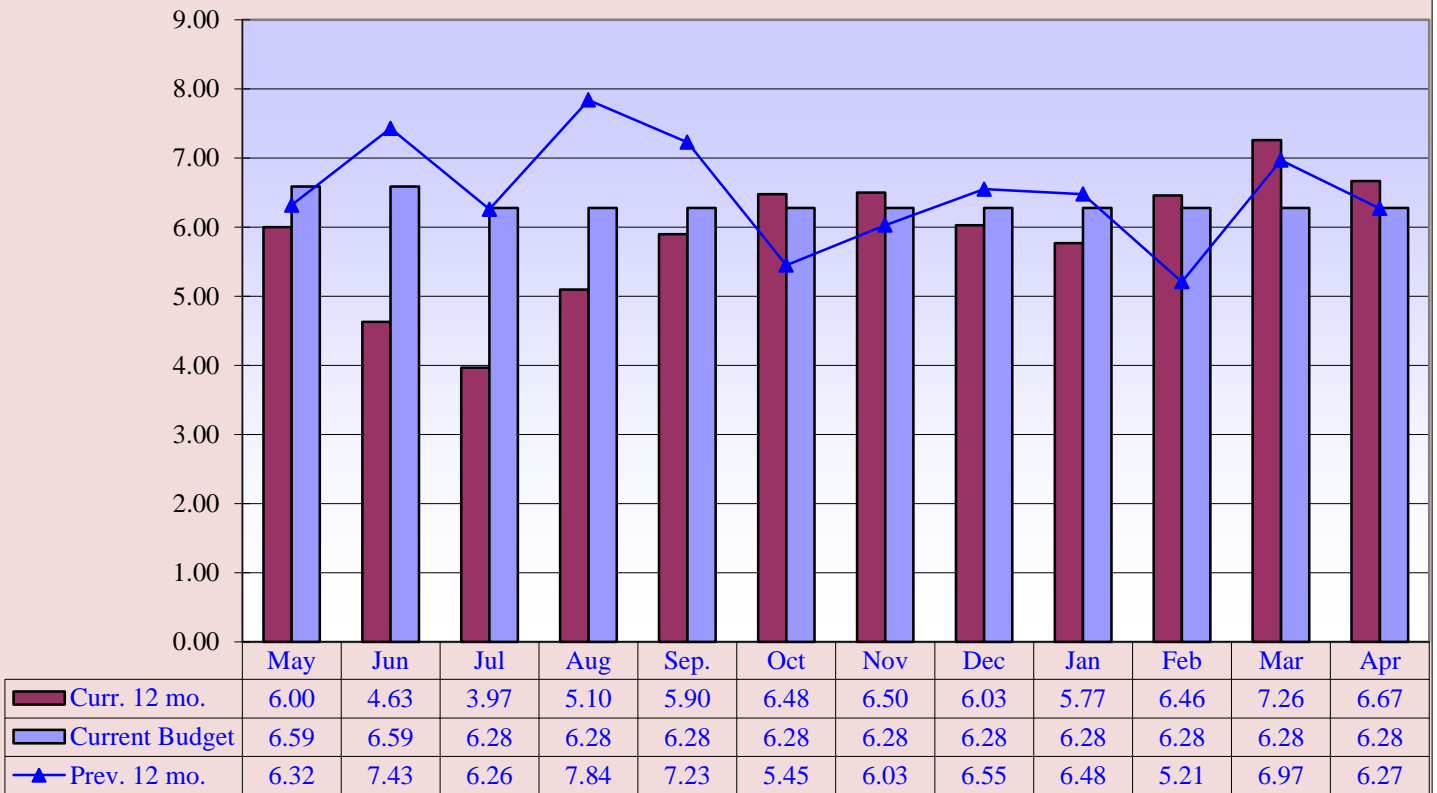
Admissions



Current 12 mo. avg. = 68

Previous 12 mo. avg. = 74

Average IP Daily Census

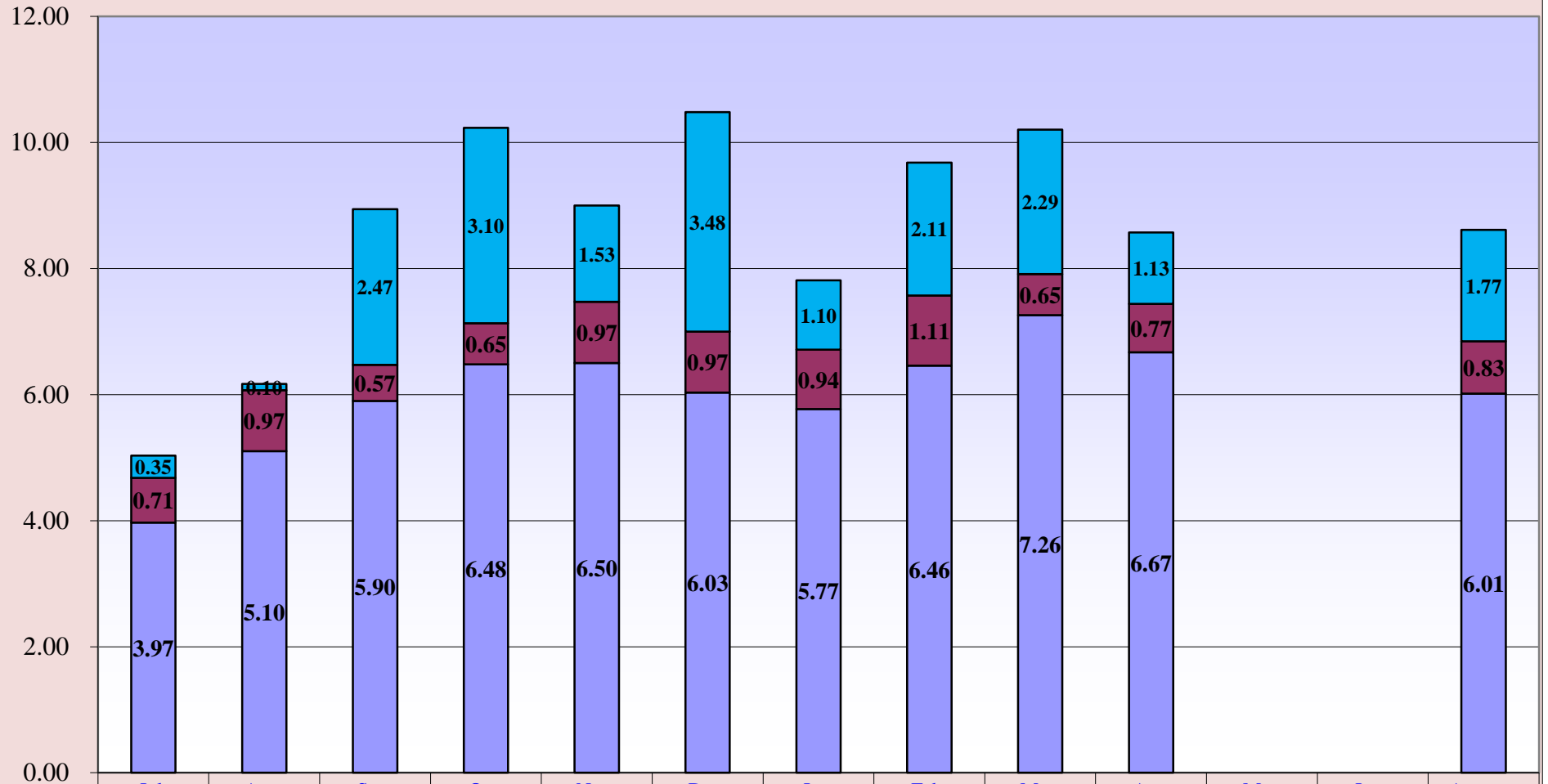


Curr. 12 mo. avg. = 5.90

Prev. 12 mo. avg. = 6.50

Memorial Hospital of Converse County
(FY 2018) Average Floor Census Breakdown
Apr. 2018

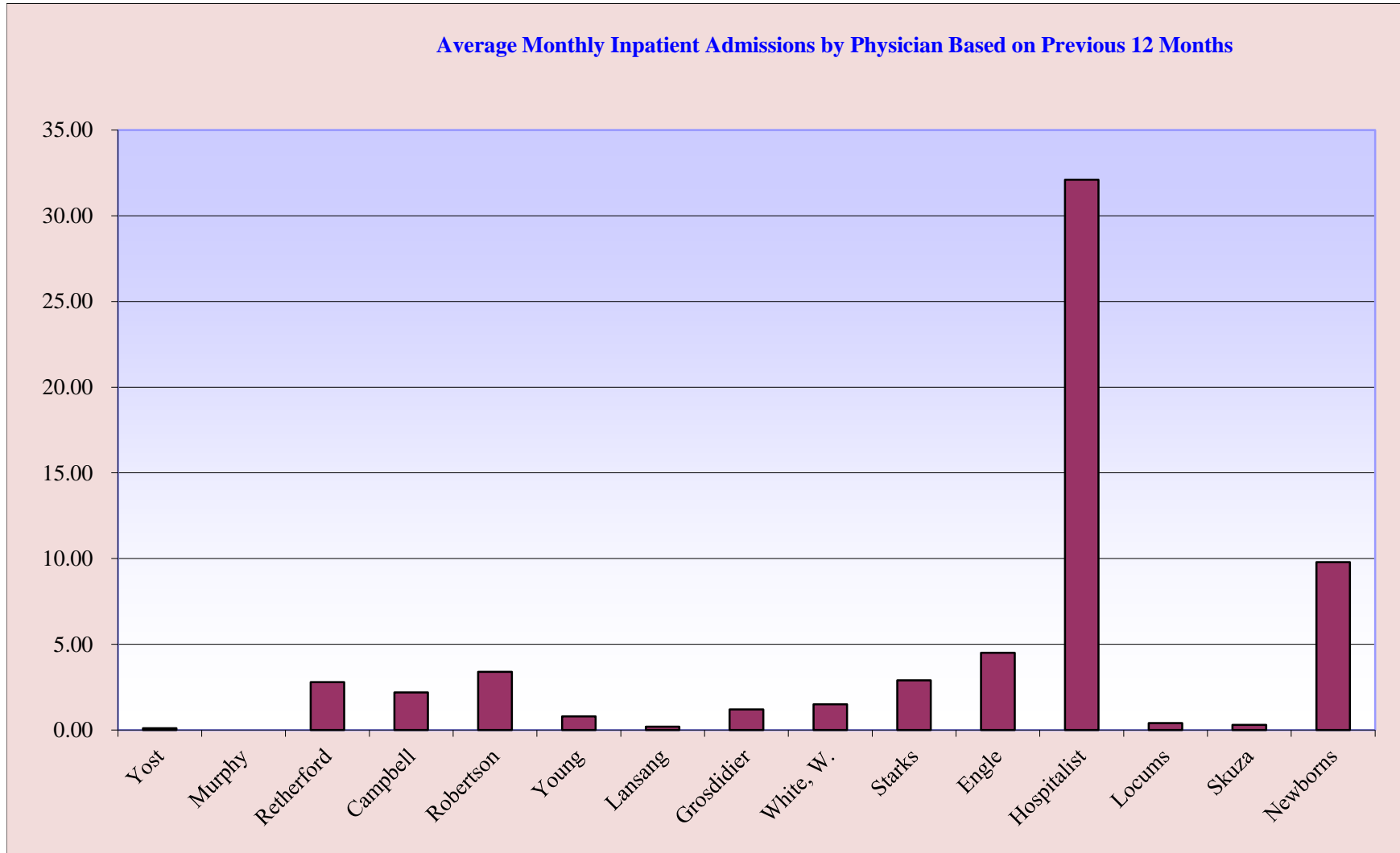
(FY 2018) Average Floor Census Breakdown



Swing Bed	0.35	0.10	2.47	3.10	1.53	3.48	1.10	2.11	2.29	1.13			1.77
Observation	0.71	0.97	0.57	0.65	0.97	0.97	0.94	1.11	0.65	0.77			0.83
Inpatient	3.97	5.10	5.90	6.48	6.50	6.03	5.77	6.46	7.26	6.67			6.01

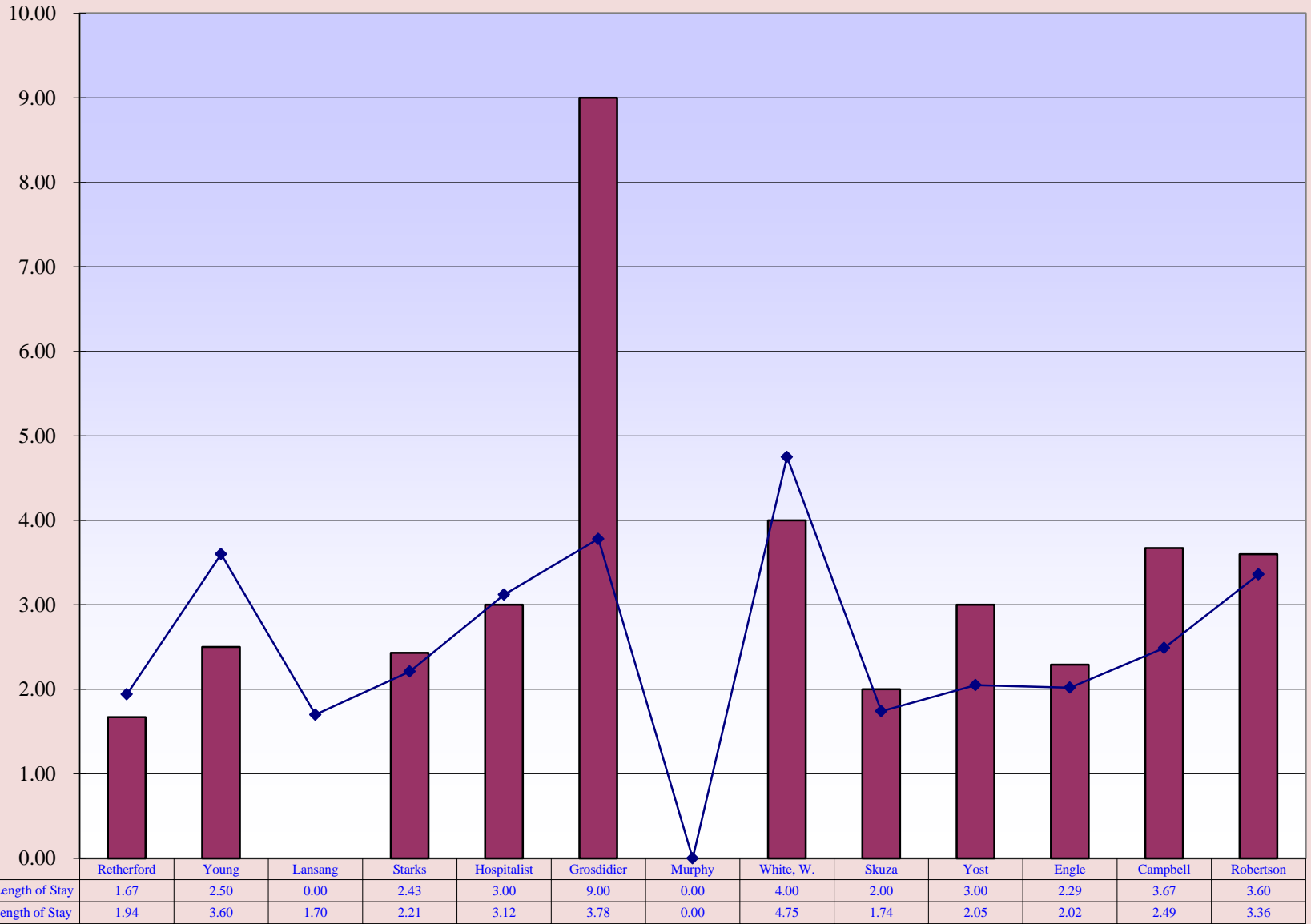
Inpatient
 Observation
 Swing Bed

**Memorial Hospital of Converse County
Average Monthly Inpatient Admissions by Physician
Apr. 2018**



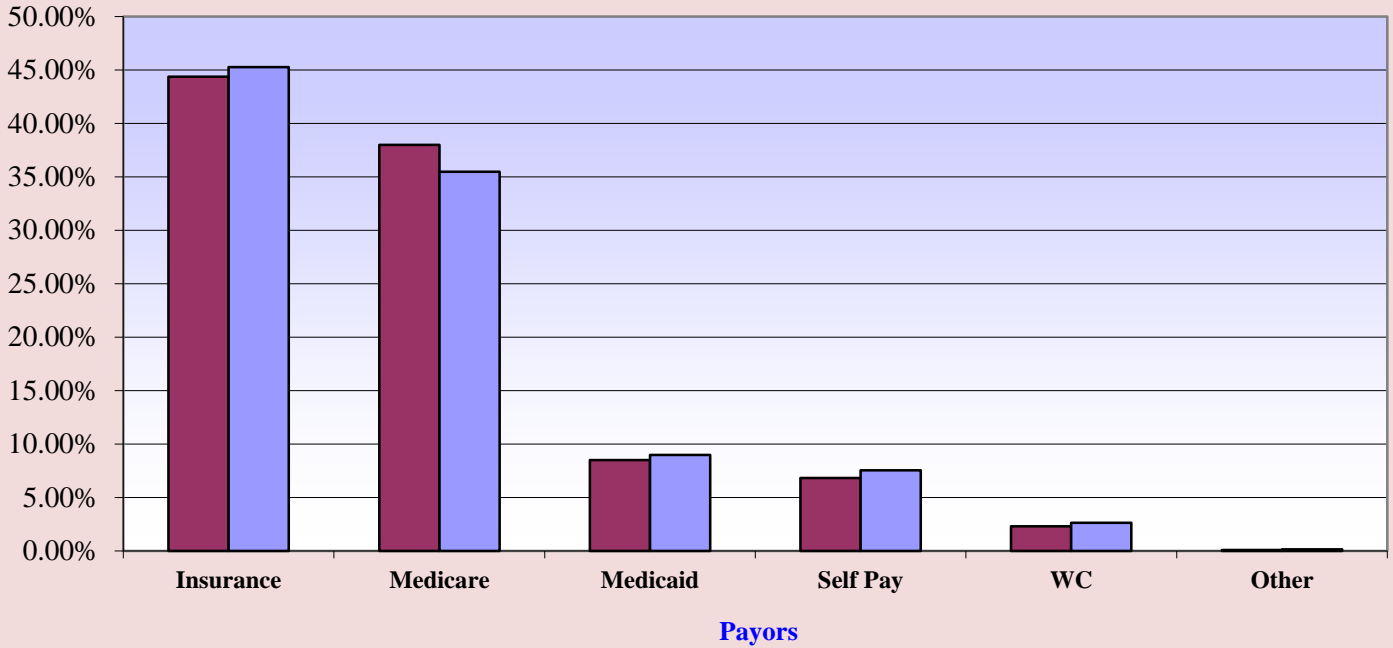
**Memorial Hospital of Converse County
Average Length of Stay by Physician
Apr. 2018**

Average Length of Stay by Physician for Fiscal Year 2018



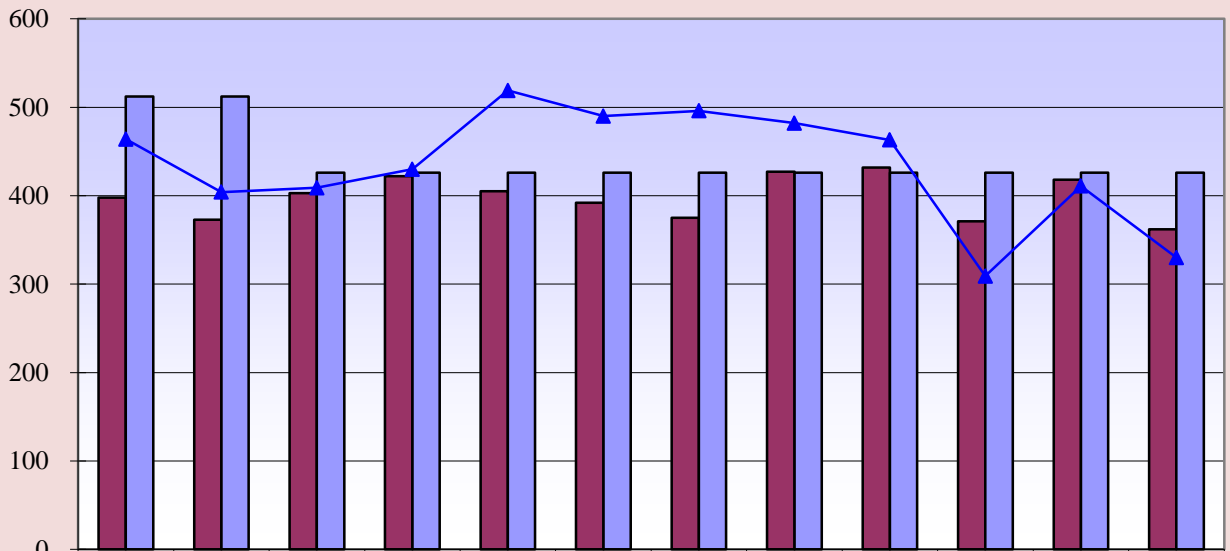
**Memorial Hospital of Converse County
Payor Mix Comparisons and ER Visits
Apr. 2018**

Payor Mix Comparisons



■ Fiscal Year 2018
 ■ Fiscal Year 2017

Emergency Room Visits



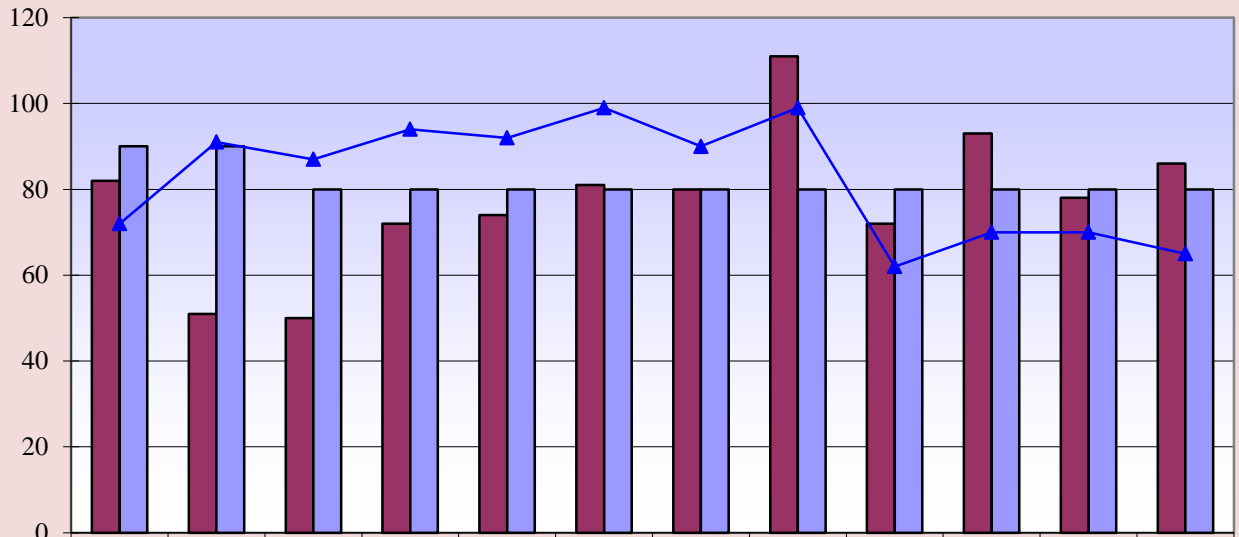
■ Curr. 12 mo.	398	373	403	422	405	392	375	427	432	371	418	362
■ Current Budget	512	512	426	426	426	426	426	426	426	426	426	426
▲ Prev. 12 mo.	464	404	409	430	519	490	496	482	463	309	411	330

Curr. 12 mo. avg. = 398

Prev. 12. mo. avg. = 434

**Memorial Hospital of Converse County
Total Surgeries and Orthopedic Surgeries
Apr. 2018**

Total Surgeries

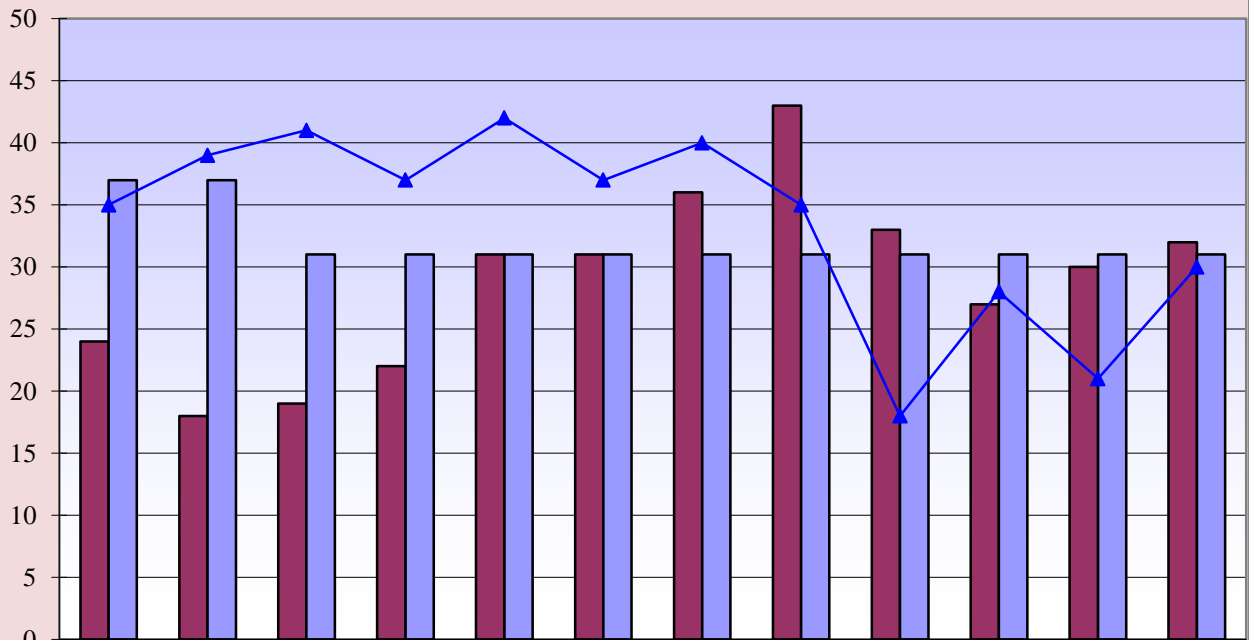


■ Curr. 12 mo.	82	51	50	72	74	81	80	111	72	93	78	86
■ Current Budget	90	90	80	80	80	80	80	80	80	80	80	80
▲ Prev. 12 mo.	72	91	87	94	92	99	90	99	62	70	70	65

Current 12 mo. avg. = 78

Previous 12 mo. avg. = 83

Orthopedic Surgeries



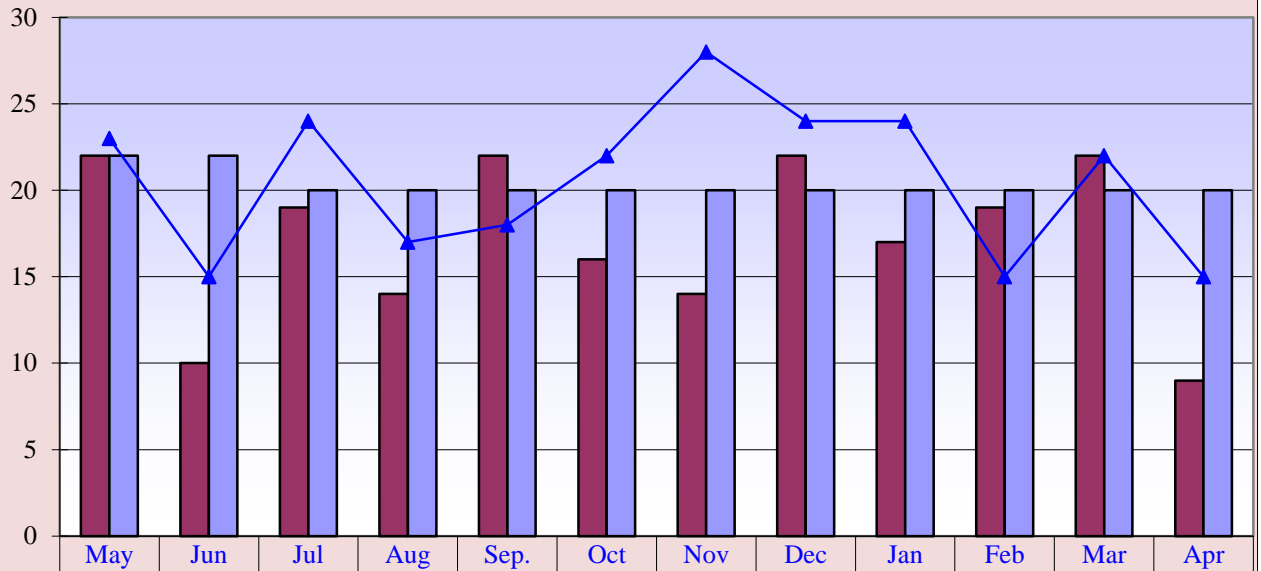
■ Curr. 12 mo.	24	18	19	22	31	31	36	43	33	27	30	32
■ Current Budget	37	37	31	31	31	31	31	31	31	31	31	31
▲ Prev. 12 mo.	35	39	41	37	42	37	40	35	18	28	21	30

Curr. 12 mo. avg. = 29

Prev. 12 mo. avg. = 34

**Memorial Hospital of Converse County
General and OB/GYN Surgeries
Apr. 2018**

General Surgeries

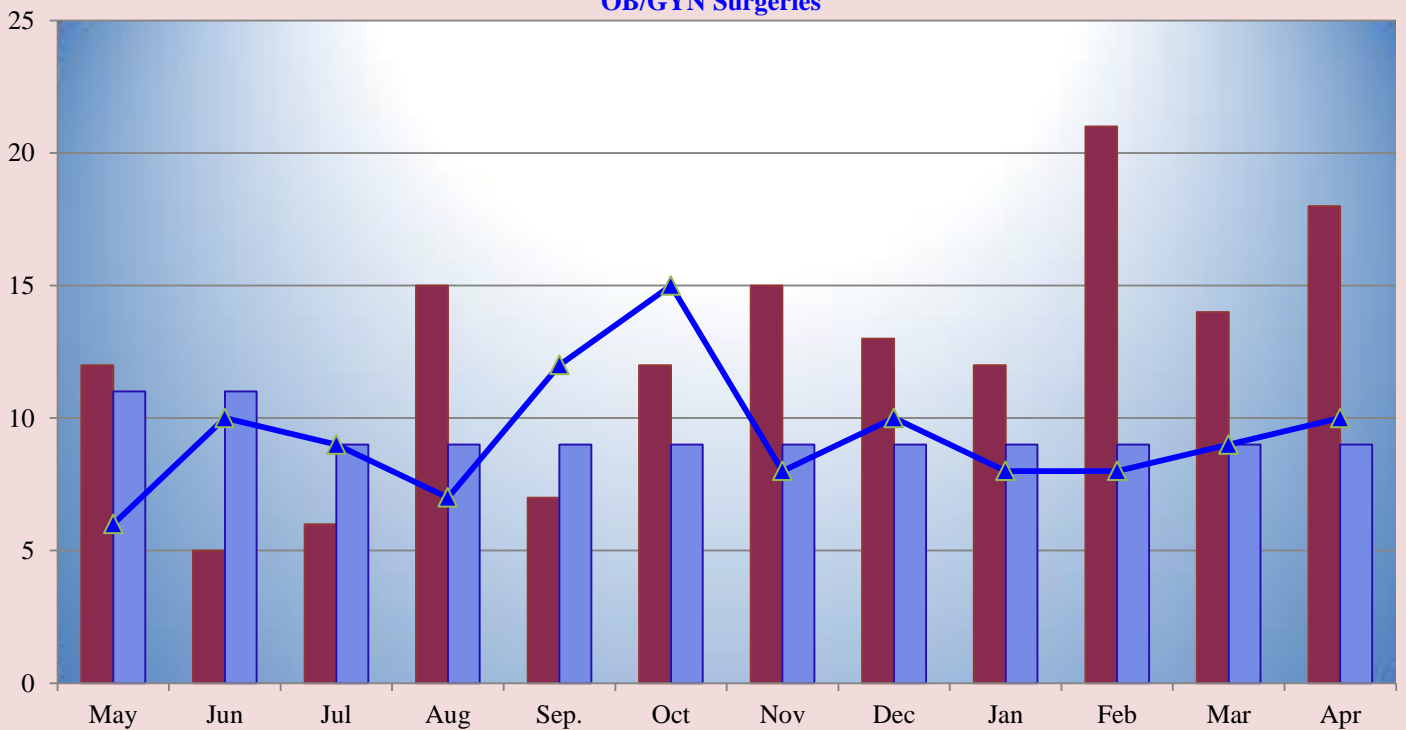


Curr. 12 mo.	22	10	19	14	22	16	14	22	17	19	22	9
Current Budget	22	22	20	20	20	20	20	20	20	20	20	20
Prev. 12 mo.	23	15	24	17	18	22	28	24	24	15	22	15

Curr. 12 mo. avg. = 17

Prev. 12 mo. avg. = 21

OB/GYN Surgeries



Curr. 12 mo. avg. = 13

Prev. 12 mo. avg. = 9

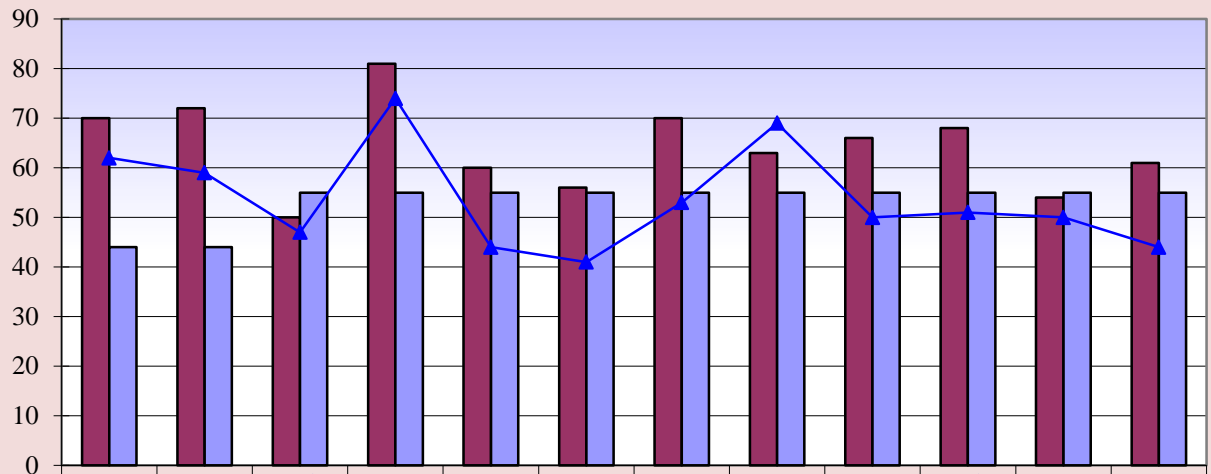
Curr. 12 mo.

Current Budget

Prev. 12 mo.

**Memorial Hospital of Converse County
Procedure Core Visits
Apr. 2018**

Procedure Core Visits

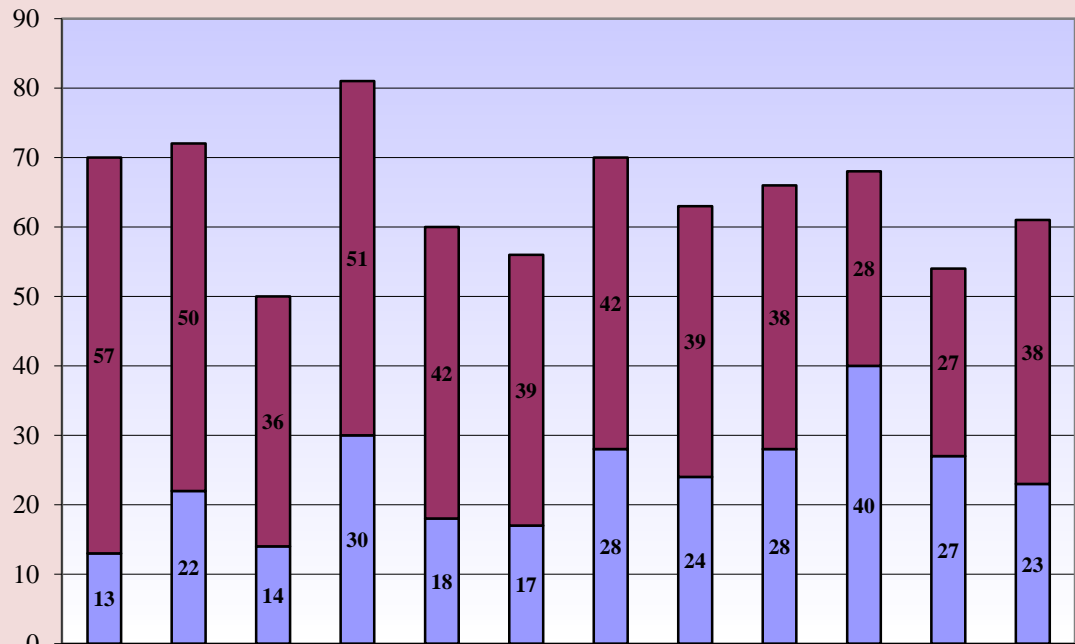


Curr. 12 mo.	70	72	50	81	60	56	70	63	66	68	54	61
Current Budget	44	44	55	55	55	55	55	55	55	55	55	55
Prev. 12 mo.	62	59	47	74	44	41	53	69	50	51	50	44

Curr. 12 mo. avg. = 64

Prev. 12 mo. avg. = 54

Procedure Core Visit Types



Curr. 12 mo. Scopes	57	50	36	51	42	39	42	39	38	28	27	38
Curr. 12 mo. Minor Procedures	13	22	14	30	18	17	28	24	28	40	27	23

**Memorial Hospital of Converse County
Mammography Exams
Apr. 2018**

Mammography Exams



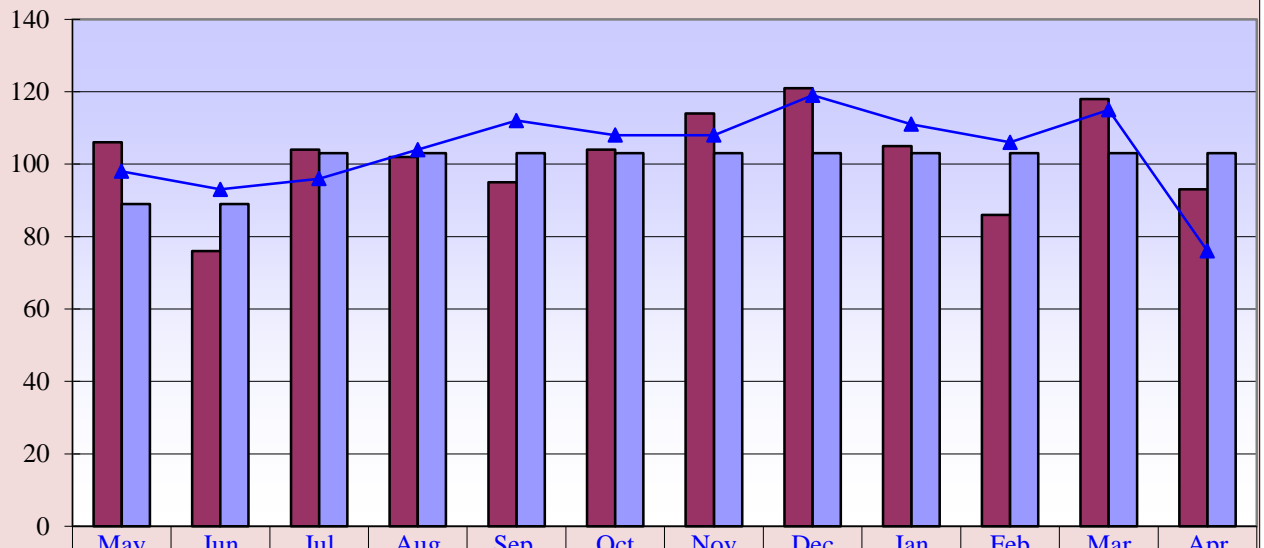
■ Curr. 12 mo.	86	94	86	111	99	109	133	91	86	73	72	99
■ Current Budget	84	84	93	93	93	93	93	93	93	93	93	93
▲ Prev. 12 mo.	95	90	79	96	92	136	129	85	60	73	94	91

Curr. 12 mo. avg. = 95

Prev. 12 mo. avg. = 93

**Memorial Hospital of Converse County
MRI & Cat Scans
Apr. 2018**

MRI Exams

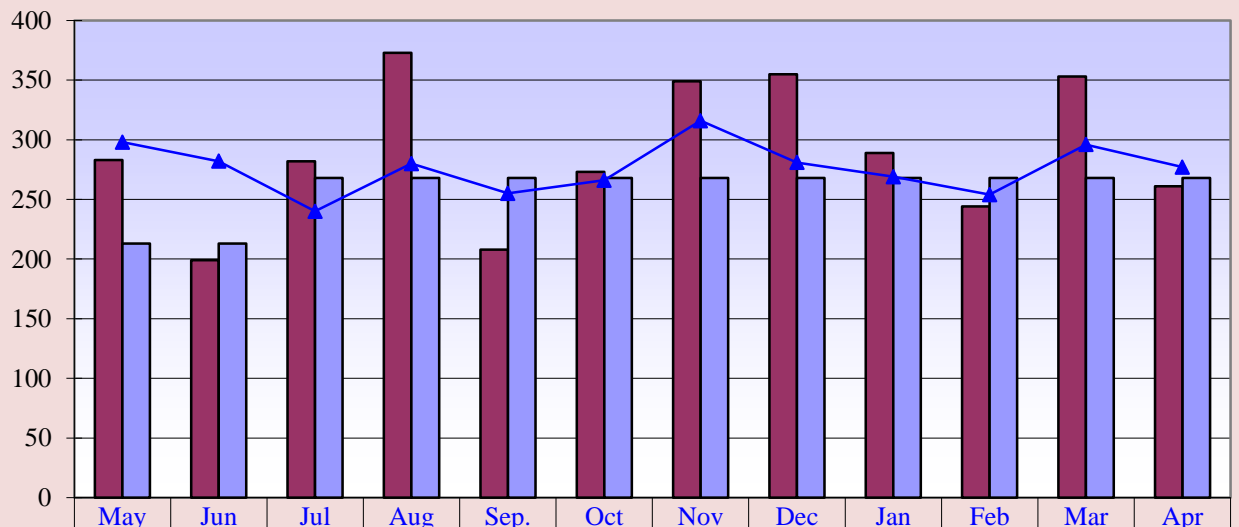


Curr. 12 mo.	106	76	104	102	95	104	114	121	105	86	118	93
Current Budget	89	89	103	103	103	103	103	103	103	103	103	103
Prev. 12 mo.	98	93	96	104	112	108	108	119	111	106	115	76

Curr. 12 mo. avg. = 102

Prev. 12 mo. avg. = 104

CT Exams



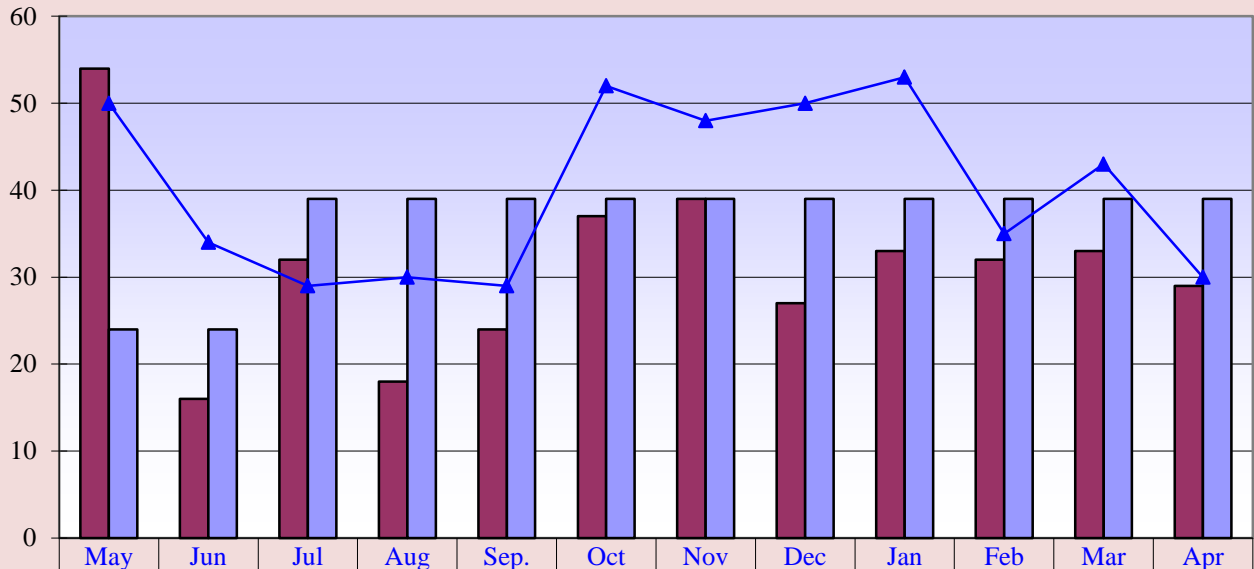
Curr. 12 mo.	283	199	282	373	208	273	349	355	289	244	353	261
Current Budget	213	213	268	268	268	268	268	268	268	268	268	268
Prev. 12 mo.	298	282	240	280	255	266	316	281	269	254	296	277

Curr. 12 mo. avg. = 289

Prev. 12 mo. avg. = 276

**Memorial Hospital of Converse County
Nuclear Med and Ultrasound Exams
Apr. 2018**

Nuclear Medicine Exams

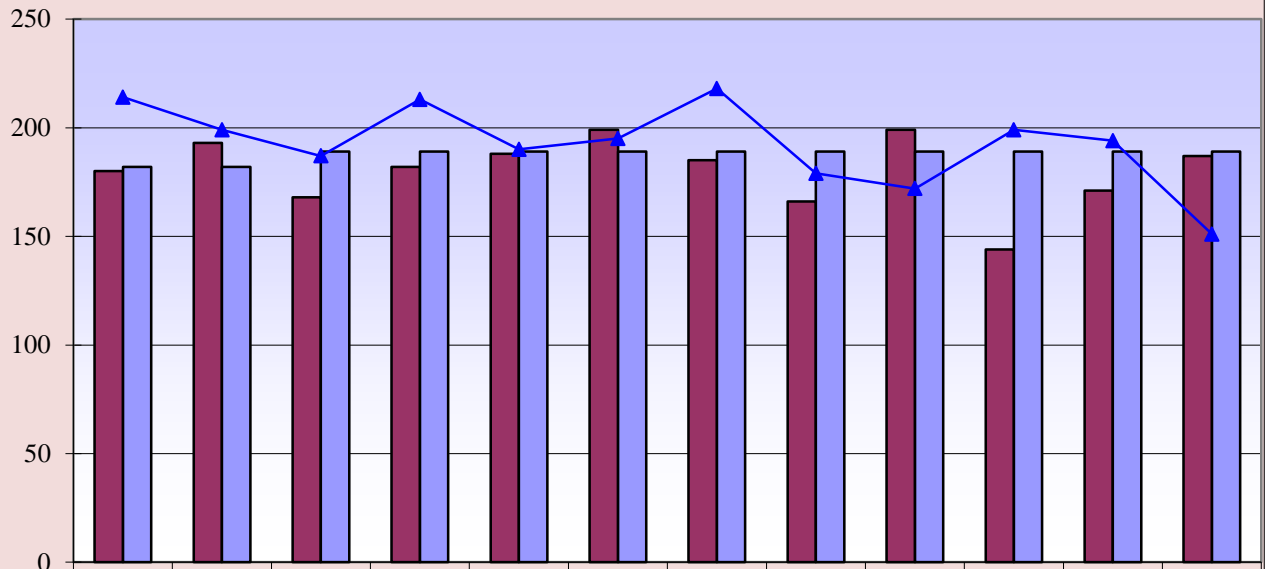


	May	Jun	Jul	Aug	Sep.	Oct	Nov	Dec	Jan	Feb	Mar	Apr
Curr. 12 mo.	54	16	32	18	24	37	39	27	33	32	33	29
Current Budget	24	24	39	39	39	39	39	39	39	39	39	39
Prev. 12 mo.	50	34	29	30	29	52	48	50	53	35	43	30

Curr. 12 mo. avg = 31

Prev. 12 mo. avg. = 40

Ultrasound Exams



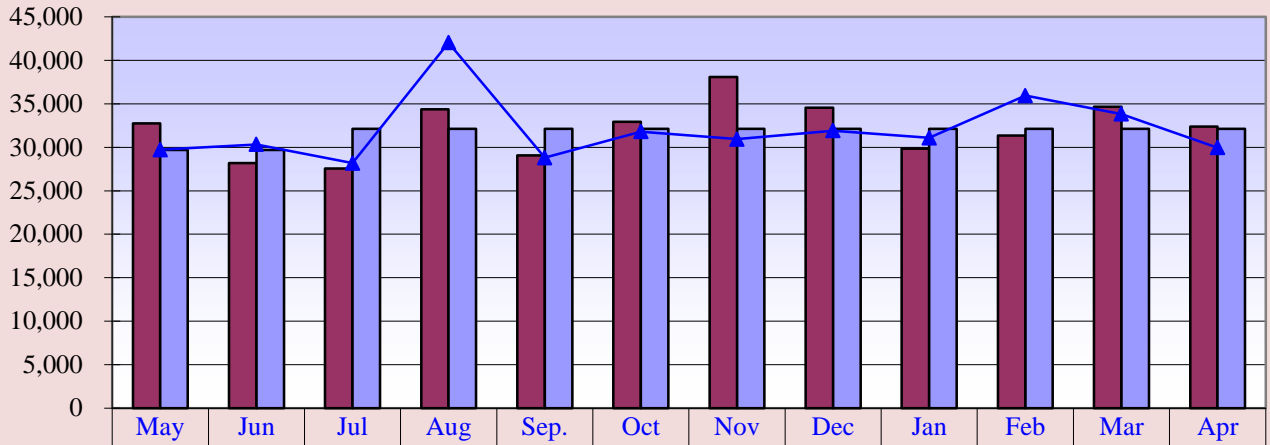
	May	Jun	Jul	Aug	Sep.	Oct	Nov	Dec	Jan	Feb	Mar	Apr
Curr. 12 mo.	180	193	168	182	188	199	185	166	199	144	171	187
Current Budget	182	182	189	189	189	189	189	189	189	189	189	189
Prev. 12 mo.	214	199	187	213	190	195	218	179	172	199	194	151

Curr. 12 mo. avg. = 180

Prev. 12 mo. avg. = 193

**Memorial Hospital of Converse County
Lab Procedures and Other X-Ray Exams
Apr. 2018**

Lab Procedures

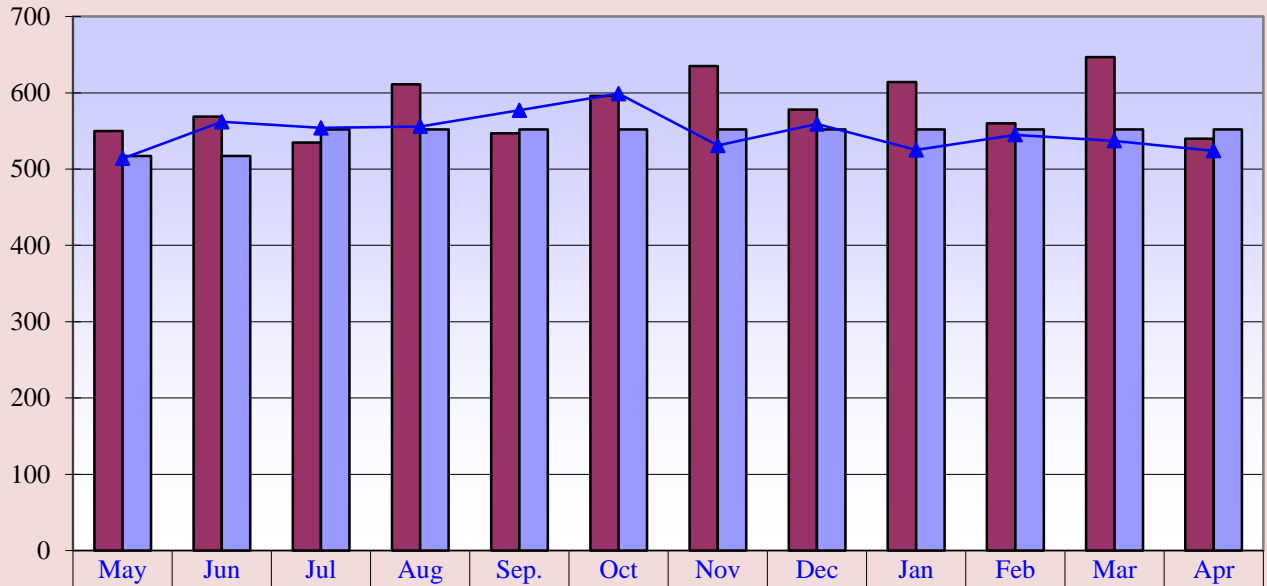


Curr. 12 mo.	32,749	28,171	27,574	34,385	29,061	32,925	38,078	34,572	29,846	31,360	34,653	32,381
Current Budget	29,682	29,682	32,118	32,118	32,118	32,118	32,118	32,118	32,118	32,118	32,118	32,118
Prev. 12 mo.	29,729	30,331	28,170	42,038	28,795	31,807	30,946	31,922	31,091	35,937	33,821	29,968
—x—												

Curr. 12 mo. avg. = 32,146

Prev. 12 mo. avg. = 32,046

Other X-Ray Exams



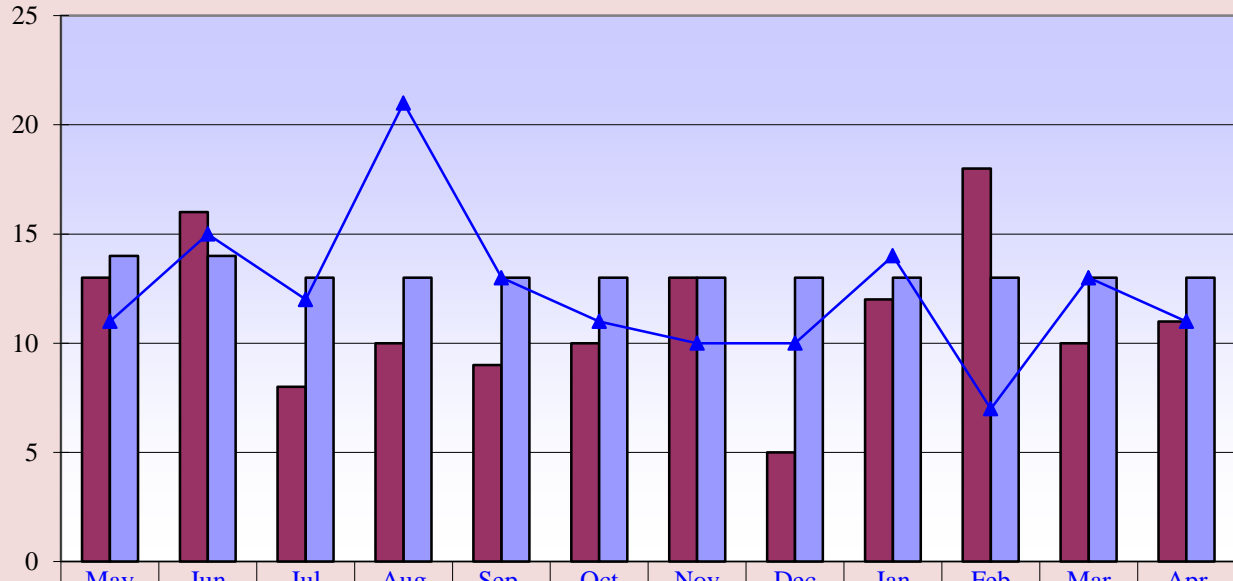
Curr. 12 mo.	550	569	535	611	547	596	635	578	614	560	647	540
Current Budget	517	517	552	552	552	552	552	552	552	552	552	552
Prev. 12 mo.	514	562	554	556	577	599	531	559	525	545	537	524

Curr. 12 mo. avg. = 582

Prev. 12 mo. avg. = 549

**Memorial Hospital of Converse County
Newborns and Net A/R Days
Apr. 2018**

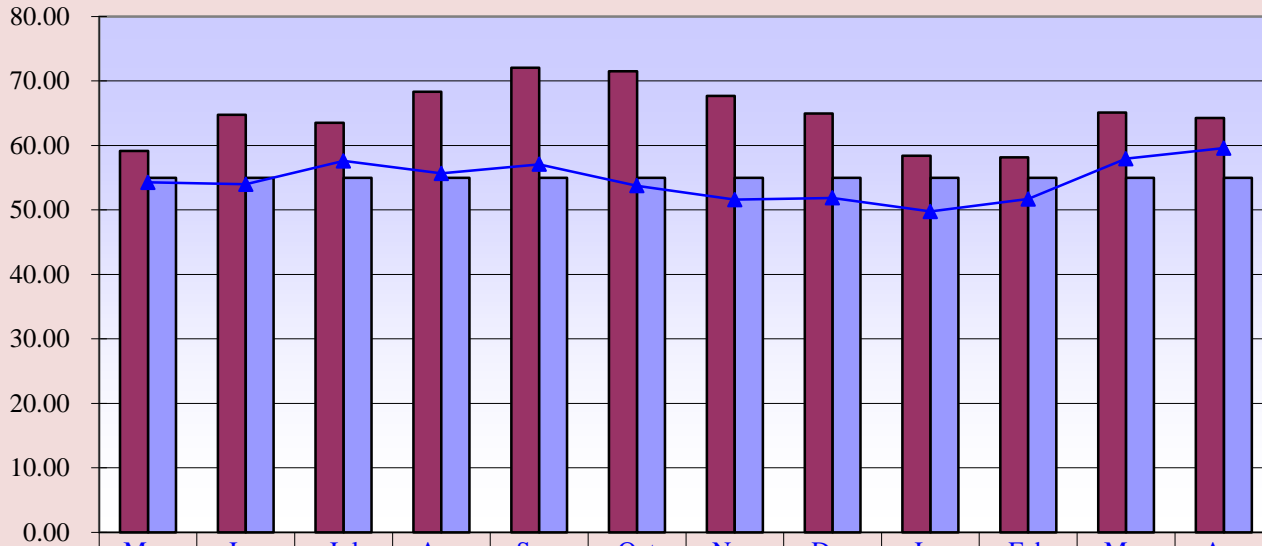
Newborns



Curr. 12 mo. avg. = 11

Prev. 12 mo. avg. = 12

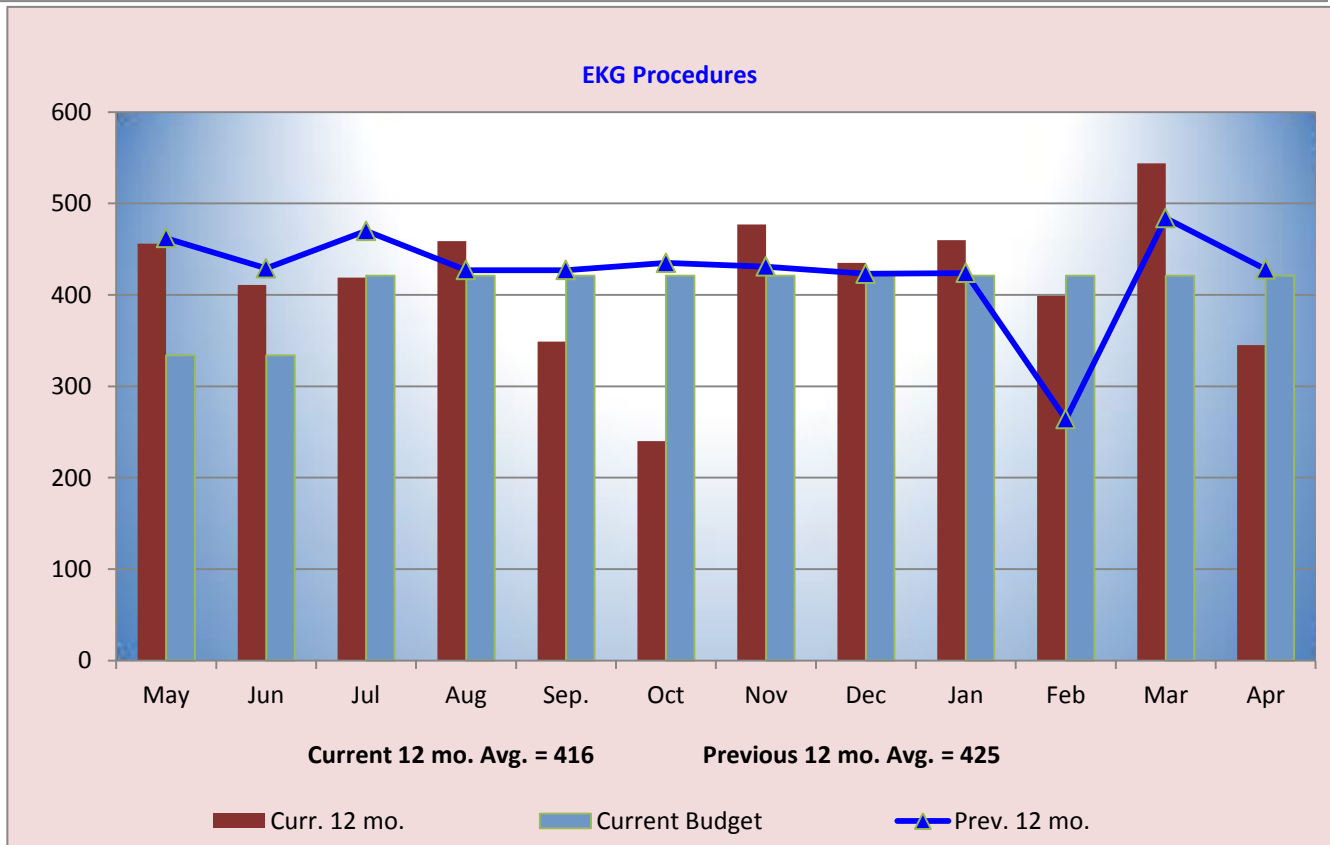
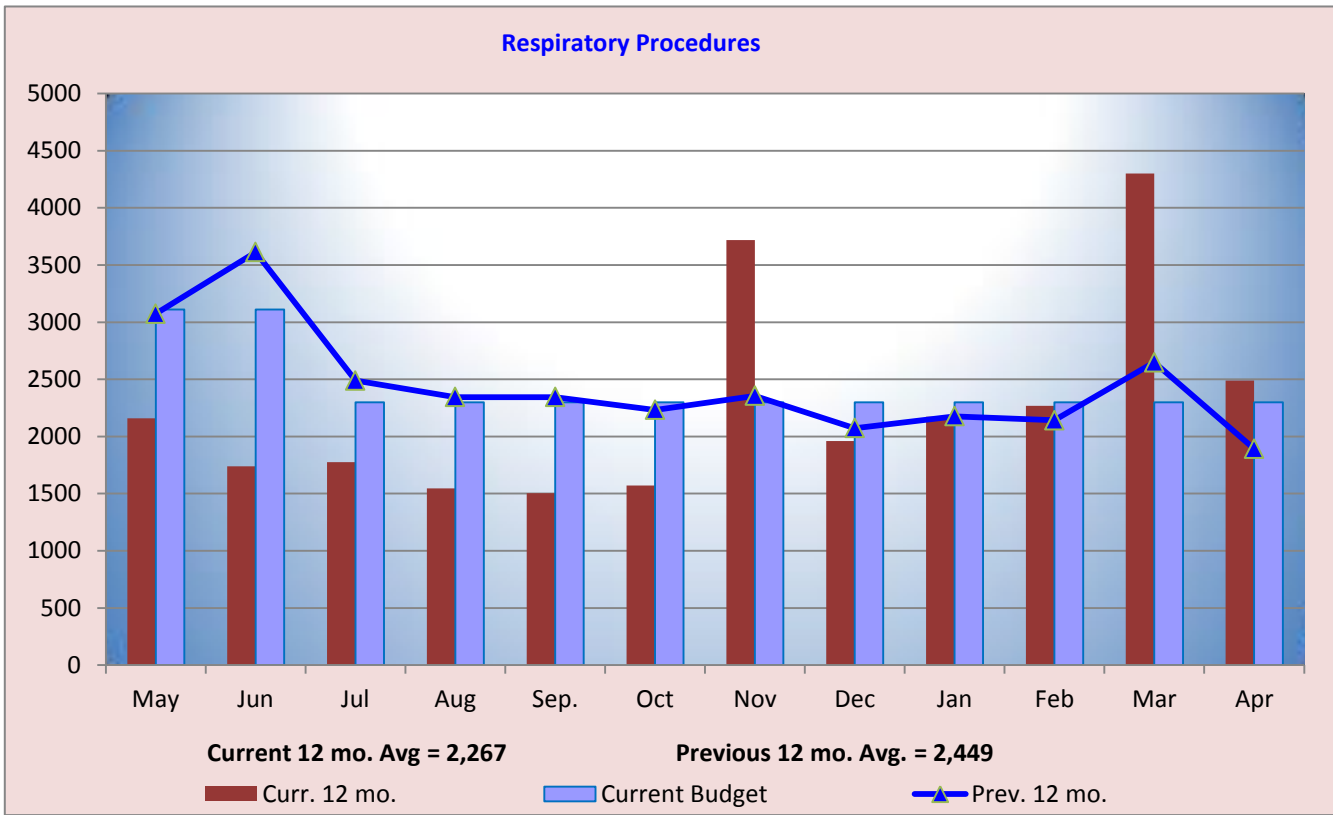
Net Days of Revenue in A/R



Curr. 12 mo. avg. = 64.82

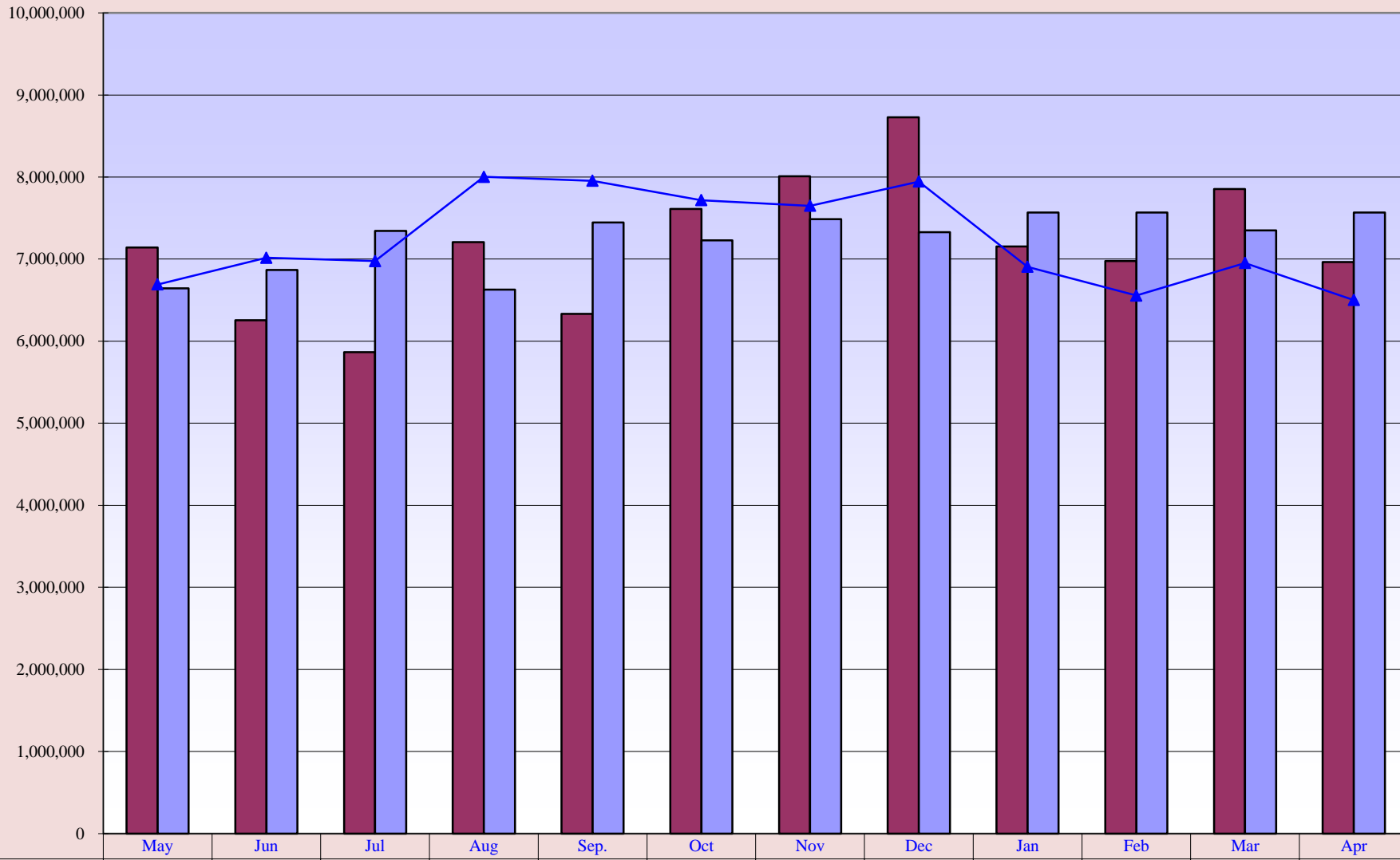
Prev. 12 mo. avg. = 54.56

Memorial Hospital of Converse County
 Respiratory and EKG Procedures
 Apr. 2018



**Memorial Hospital of Converse County
Hospital Gross Patient Revenue
Apr. 2018**

Hospital Gross Patient Revenue



Curr. 12 mo. avg. = \$7,174,637

Prev. 12 mo. avg. = \$7,238,891

Memorial Hospital of Converse County										
Income Statement Summary - (Statement of Revenues, Expenses, and Changes in Net Position)										
Budget Variance Report										
Current Month			Year to Date				Prior Year YTD			
Apr. 2018	Budget	Variance Amount	April	YTD Thru Apr. 2018	YTD Budget	Variance Amount	YTD Thru Apr. 2017	Change From Prior YTD		
Patient Revenue										
\$1,520,515	\$1,818,102	(\$297,587)	Inpatient	\$14,987,967	\$17,828,987	(\$2,841,020)	\$18,123,156	(\$3,135,189)		
4,553,508	4,247,434	306,074	Outpatient	45,437,241	42,214,727	3,222,514	41,936,912	3,500,329		
891,209	1,503,380	(612,171)	Physician Clinics	12,275,338	13,470,751	(1,195,413)	13,098,934	(823,596)		
\$6,965,232	\$7,568,916	(\$603,684)	Total Patient Revenue	\$72,700,545	\$73,514,465	(\$813,920)	\$73,159,002	(\$458,457)		
Deductions From Revenue										
1,300,439	1,147,155	153,284	Medicare	11,956,916	11,471,543	485,373	10,327,757	1,629,159		
576,504	434,616	141,888	Medicaid	4,335,960	4,346,179	(10,219)	4,070,444	265,516		
124,413	117,497	6,916	Worker's Compensation	1,005,426	1,174,999	(169,573)	1,326,354	(320,928)		
968,462	738,429	230,033	Other Contractuals	7,317,191	7,384,310	(67,119)	7,034,316	282,875		
129,838	226,176	(96,338)	Other	1,304,008	2,261,786	(957,778)	2,241,932	(937,924)		
\$3,099,656	\$2,663,873	\$435,783	Total Deductions	\$25,919,502	\$26,638,817	(\$719,315)	\$25,000,803	\$918,699		
3,865,576	4,905,043	(1,039,467)	Net Patient Revenue	46,781,043	46,875,648	(94,605)	48,158,199	(1,377,156)		
173,159	116,666	56,493	Other Operating Revenue	1,395,409	1,166,666	228,743	1,083,960	311,449		
\$4,038,735	\$5,021,709	(\$982,974)	Total Operating Revenue	\$48,176,452	\$48,042,314	\$134,138	\$49,242,159	(\$1,065,707)		
Operating Expenses										
2,292,359	2,360,658	(68,299)	Salaries & Wages	23,218,598	22,900,614	317,984	23,348,920	(130,322)		
410,876	656,924	(246,048)	Benefits	5,209,124	6,539,340	(1,330,216)	6,416,345	(1,207,221)		
514,065	491,665	22,400	Supplies	5,338,540	4,916,666	421,874	4,928,569	409,971		
95,593	107,909	(12,316)	Lease & Rentals	957,931	1,079,108	(121,177)	989,652	(31,721)		
116,767	102,573	14,194	Other Expenses	988,214	1,025,711	(37,497)	949,890	38,324		
21,533	4,167	17,366	Legal	78,393	41,667	36,726	44,737	33,656		
18,372	30,803	(12,431)	Travel & Education	213,507	307,997	(94,490)	193,882	19,625		
123,582	113,505	10,077	Maintenance & Repair	1,407,580	1,135,046	272,534	1,172,452	235,128		
30,819	26,320	4,499	Physician Fees	277,730	263,203	14,527	263,404	14,326		
19,937	17,917	2,020	Interest	200,041	179,167	20,874	205,863	(5,822)		
106,568	54,043	52,525	Professional Fees	923,701	540,568	383,133	579,310	344,391		
112,306	105,578	6,728	Purchased Services	934,362	1,055,767	(121,405)	1,085,635	(151,273)		
47,965	41,026	6,939	Insurance	478,744	410,260	68,484	386,299	92,445		
46,381	47,634	(1,253)	Utilities	494,120	476,332	17,788	475,553	18,567		
326,357	351,150	(24,793)	Depreciation	3,354,851	3,511,503	(156,652)	3,467,344	(112,493)		
717,635	527,750	189,885	Indigent Care	5,467,358	5,277,501	189,857	5,277,142	190,216		
\$5,001,115	\$5,039,622	(\$38,507)	Total Expenses	\$49,542,794	\$49,660,450	(\$117,656)	\$49,784,997	(\$242,203)		
(962,380)	(17,913)	(944,467)	Operating Income (Loss)	(1,366,342)	(1,618,136)	251,794	(542,838)	(823,504)		
Non-Operating Revenue										
83,505	83,333	172	County - Indigent Care Reimbursement	855,360	833,333	22,027	834,811	20,549		
37,500	37,500	0	County - Ambulance Reimbursement	375,000	375,000	0	375,000	0		
49,783	41,667	8,116	Other Non-Operating	375,478	416,667	(41,189)	326,153	49,325		
0	0	0	Non-Operating Expense	0	0	0	0	0		
(\$791,593)	\$144,587	(\$936,180)	Net Income/(Loss)	\$239,496	\$6,864	\$232,632	\$993,126	(\$753,630)		

Memorial Hospital of Converse County
Financial and Statistical Highlights
Apr. 2018

Page #

Patient Volumes

IP Daily Census.....	At 6.67 up 0.61 from April 2017 - down 0.59 from March 2018	1-2
Surgeries.....	At 86 up 21 from April 2017 - up 8 from March 2018	6-7
Radiology Exams.....	At 1,209 up 60 from April 2017 - down 185 from March 2018	9-12
Laboratory Tests.....	At 32,381 up 2,413 from April 2017 - down 2,272 from Mar 2018	12
Emer. Rm. Visits.....	At 362 up 32 from April 2017 - down 56 from March 2018	5
Clinic Visits.....	At 3,656 up 163 from April 2017 - down 7 from March 2018	
Urgent Care.....	At 622 up 103 from April 2017 - down 132 from March 2018	
Clinic Volumes.....	Up 1.05% compared to last year	
RHC visits.....	At 375 up 48 from April 2017 - up 55 from March 2018	

Income Statement

Gross Patient Revenue for the month was \$6,960,000 compared to \$6,500,000 last April and \$7,850,000 last month. Net Income for April is (\$791,000) compared to (\$316,000) last year and (\$144,000) last month. 15

Monthly Revenue - under budget by (\$600,000)

The departments that are under budget by \$10,000 or more are as follows:

Ambulance - 16,000	MRI - 26,000	Practitioners - 116,000
Med/Surg - 159,000	Nuc Med - 24,000	Provider Based Bill - 13,000
Observation - 14,000	Pharmacy - 118,000	Podiatry - 38,000
Radiology - 11,000	Sleep Study - 23,000	
Cat Scan - 49,000	Cardiopulmonary - 19,000	

Deductions From Revenue - Over budget by \$435,000

Monthly Expense Variances - Under budget by (\$38,000)

Areas that are over budget for the month

<u>Supplies - 22,000</u>	<u>Legal - 17,000</u>
Ultrasound Drugs - 6,000	Administration
Lab Reagents - 11,000	
Arbor Café - 5,000	<u>Physician Fees - \$4,400</u>
Surgery Implants - 63,000	Lab - 2,000
Surgery Instruments - 6,000	ER Physicians - 3,000
Surgery Minor Equipment - 4,000	
	<u>Maintenance & Repair - 10,000</u>
<u>Other Expenses - 14,000</u>	Ambulance Vehicle - 7,000
Admin Recruitment - 20,000	IS Maintenance - 6,800
IS Dues - 4,000	
	<u>Professional Fees - 52,500</u>
<u>Interest - 2,000</u>	OB - 14,800
Administration	Ultrasound - 19,000
	Sleep Study - 6,200
<u>Indigent Care - 189,000</u>	Cardiopulmonary - 7,000
Bad Debt	Physical Therapy - 3,000
<u>Insurance - 6,900</u>	<u>Purchased Services - 6,700</u>
Administration - 6,900	Administration - 19,000
	Quality - 4,000

Cash Status

Cash balances as of April 30, 2018 are \$14,448,642.
This equates to 95 days of expenses on hand.

Accounts Receivable

Net Accounts Receivable days are at 64.26 days for the end of April compared to 59.57 last year and 65.12 last month.

**Memorial Hospital of Converse County
Statistics
For The Period Ended April 30, 2018**

Monthly						Year to Date					
Apr. 2018	Apr. 2017	Variance From Prior Apr.	Budget	Amount	Variance %	YTD Thru Apr. 2018	YTD Thru Apr. 2017	Variance From Prior YTD	YTD Budget	Amt.	Variance %
71	66	5	67	4	6.0%	682	726	(44)	670	12	1.8%
5	4	1	4	1	25.0%	59	42	17	40	19	47.5%
76	70	6	71	5	7.0%	741	768	(27)	710	31	4.4%
200	188	12	176	24	13.6%	1,826	1,958	(132)	1,760	66	3.8%
34	34	0	50	(16)	-32.0%	536	520	16	500	36	7.2%
234	222	12	226	8	3.5%	2,362	2,478	(116)	2,260	102	4.5%
11	11	0	14	(3)	-21.4%	95	122	(27)	140	(45)	-32.1%
23	15	8	23	0	0.0%	201	211	(10)	230	(29)	-12.6%
86	65	21	88	(2)	-2.3%	797	828	(31)	880	(83)	-9.4%
1,750	2,926	(1,176)	3,130	(1,380)	-44.1%	20,464	31,777	(11,313)	31,300	(10,836)	-34.6%
362	330	32	518	(156)	-30.1%	4,007	4,278	(271)	5,180	(1,173)	-22.6%
2,112	3,256	(1,144)	3,648	(1,536)	-42.1%	24,471	36,055	(11,584)	36,480	(12,009)	-32.9%
308	299	9	304	4	1.3%	311	314	(3)	304	7	2.2%

Financial Ratios	Apr. 2018	Apr. 2017	YTD	US	WY	Misc. Measurements	YTD - 18	YTD - 17	Variance From Prior Year	WY	Variance From WY
Days Cash on Hand YTD	95	97	95	76	99	Total Gross Rev. per FTE	\$280,426	\$293,242	(\$12,816)	\$145,000	\$135,426
Operating Margin	-23.82%	-12.06%	-2.83%	1.79%	-0.93%	Contractual Deductions	35.65%	34.17%	1.48%	33.13%	2.52%
Net Margin	-19.60%	-7.92%	0.49%	3.09%	4.85%	Inpatient Revenue %	24.80%	30.17%	-5.37%	33.17%	-8.37%
Operating Cash Flow Margin			7.77%			Outpatient Revenue %	75.20%	69.83%	5.37%	66.83%	8.37%
Current Ratio	4.53	4.24	N/A	2.35	3.71	Average Length of Stay	2.71	2.71	0.00	3.30	(0.59)
Gross A/R Days	58.32	54.71		50.37	59.90	Medicare Inp. Payer Mix	37.97%	35.06%	2.91%	75.25%	-37.28%
Net A/R Days	64.26	59.57		52.46	56.82	Average I/P Daily Census	6.67	6.54	0.13	3.50	3.17
FTEs per Adjusted Occupied Bed - Excluding MOB			10.13	5.51	9.88	Salaries to Net Patient Rev.	49.63%	48.48%	1.15%	53.41%	-3.78%
With MOB -			10.64			Salaries to Total Expense	46.86%	46.89%	-0.03%	46.32%	0.54%
Medicare Rural Hospital Flexibility Program Monitoring Team - US CAH Median-2015						Average Salary per FTE	\$89,561	\$74,400	\$15,161	\$62,062	\$27,499
Medicare Rural Hospital Flexibility Program Monitoring Team -WY CAH Medium-2015						Benefits as % of Salaries	22.43%	27.48%	-5.05%		

Memorial Hospital of Converse County
Balance Sheet - (Statement of Net Position)
April 30, 2018

	<u>Apr.</u> <u>2018</u>	<u>Apr.</u> <u>2017</u>
ASSETS		
CURRENT ASSETS		
Cash On Hand And In Banks	\$7,546,886	\$7,964,781
Certificates Of Deposit - Unrestricted	1,401,756	275,537
Total Cash Assets	<u>\$8,948,642</u>	<u>\$8,240,318</u>
Assets Whose Use is Restricted		
Certificates of Deposit Securing Loan	5,500,000	6,500,000
Total Restricted Assets	<u>\$5,500,000</u>	<u>\$6,500,000</u>
Accounts Receivable (Gross)	14,068,128	12,271,326
Uncollectable Accts. & Contratual. Adj.	(4,910,855)	(3,775,680)
Net Patient Accounts	<u>\$9,157,273</u>	<u>\$8,495,646</u>
Due From Physicians/Staff	1,718	19,016
Inventories Of Supplies	1,289,001	915,347
Other Current Assets	1,574,424	1,105,527
Yellowstone Group Investment	54,873	82,305
Total Current Assets	<u>\$26,525,931</u>	<u>\$25,358,159</u>
LAND, BUILDING AND EQUIPMENT, net	\$26,477,810	\$29,087,835
OTHER ASSETS		
Investment - Big Country Rehab	158,887	158,427
Issue Cost to Capitalize	0	0
Total Other Assets	<u>\$158,887</u>	<u>\$158,427</u>
Total Assets	<u><u>\$53,162,628</u></u>	<u><u>\$54,604,421</u></u>
LIABILITIES AND FUND EQUITY		
CURRENT LIABILITIES		
Accounts Payable	\$2,125,207	\$1,825,368
Accrued Salaries	2,221,797	2,099,277
Accrued Self Funded Health Insurance	(134,760)	(99,836)
Accrued Taxes And Deductions	526,919	1,096,236
Current Portion Of Notes Payable	288,570	279,488
Current Portion of CD Secured Note	824,819	774,289
Total Current Liabilities	<u>\$5,852,552</u>	<u>\$5,974,822</u>
OTHER LIABILITIES		
Deferred Loss On Early Retirement Of Bonds	(295,353)	(372,201)
Medicare Cost Report Settlement	134,648	(300,956)
Long Term CD Secured Note Obligations	4,893,999	6,083,822
Long Term Notes Payable	313,077	266,485
Total Other Liabilities	<u>\$5,046,371</u>	<u>\$5,677,150</u>
Total Liabilities	\$10,898,923	\$11,651,972
FUND EQUITY		
Fund Balance	\$42,024,209	\$41,959,323
Net Income	239,496	993,126
Total Fund Balance	<u>\$42,263,705</u>	<u>\$42,952,449</u>
Total Liabilities And Fund Equity	<u><u>\$53,162,628</u></u>	<u><u>\$54,604,421</u></u>

Cash Flow Statement for April 2018 and FYTD 2018

Cash Flow From Operations	<u>Apr. 2018</u>	<u>FYTD 2018</u>
Net Earnings/(Loss)	(\$791,593)	\$239,496
<u>Additions/(Subtractions) to Cash</u>		
Depreciation/Non-cash Interest	326,357	3,354,851
Decrease/(Increase) in Accounts Receivable	1,697,407	(2,912,055)
(Decrease)/Increase in Accounts Payable	463,679	109,484
Decrease/(Increase) in Inventory	(19,135)	(375,600)
Net Cash Flow From Operations	<u>\$1,676,715</u>	<u>\$416,176</u>
Cash Flow from Capital Purchases		
Equipment, Fixed Assets, Construction	(64,798)	(1,012,874)
Cash Flow from Financing		
Notes Payable	<u>(23,649)</u>	<u>(1,037,719)</u>
Cash Flow for the Month Ending: Apr. 2018	<u><u>\$1,588,268</u></u>	<u><u>(\$1,634,417)</u></u>