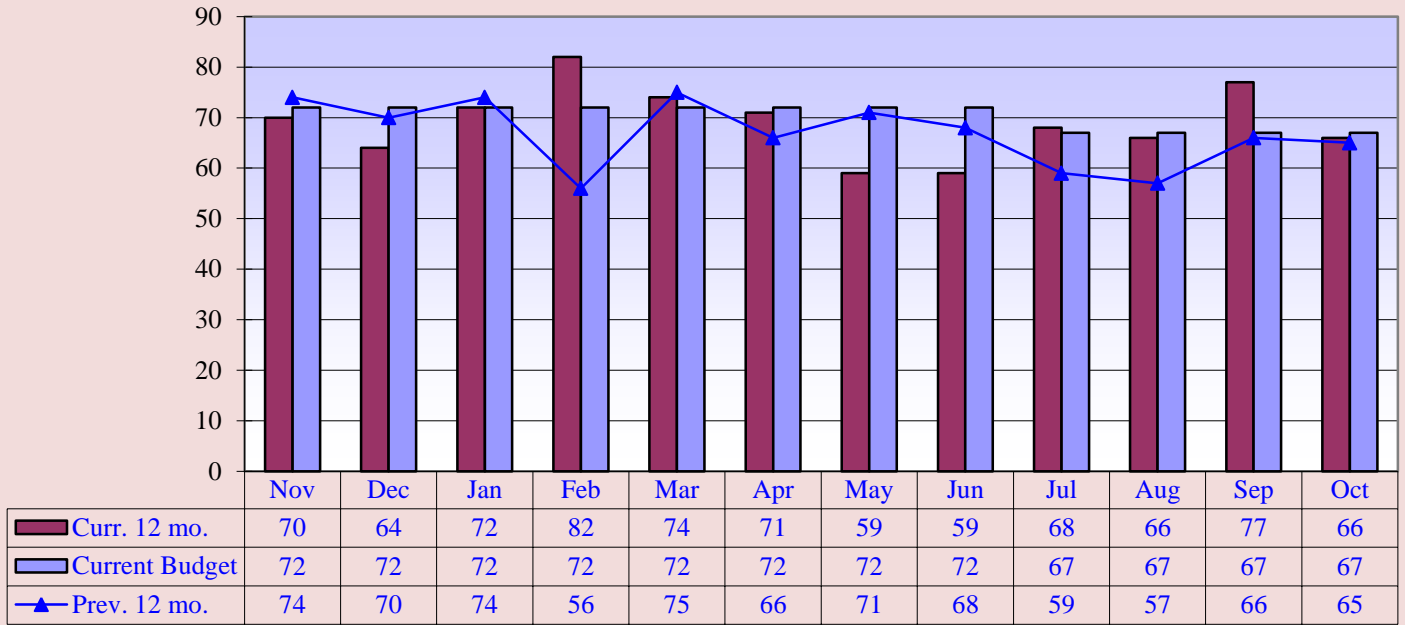


Memorial Hospital of Converse County
Financial and Statistical Packet
Table of Contents - October 31, 2018

| | <u>Page #</u> |
|--|---------------|
| Admissions and Average IP Daily Census Graphs | 1 |
| Average Floor Census Breakdown Graph | 2 |
| Average Monthly Inpatient Admissions by Physician Graph | 3 |
| Average Length of Stay by Physician Graph | 4 |
| Payor Mix Comparisons and Emergency Room Visits Graphs | 5 |
| Total Surgeries and Orthopedic Surgeries Graphs | 6 |
| General and OB/GYN Surgeries Graphs | 7 |
| Procedure Core Visits Graphs | 8 |
| Mammography Exams Graph | 9 |
| MRI and Cat Scan Exams Graphs | 10 |
| Nuclear Medicine and Ultrasound Exams Graphs | 11 |
| Lab Procedures and Other X-Ray Exams Graphs | 12 |
| Newborns and (Net Days of Revenue in A/R) Graphs | 13 |
| Respiratory and EKG Procedures Graphs | 14 |
| Physician Statistics | 15 - 18 |
| Hospital Patient Revenues Graph | 19 |
| Operating Revenue vs. Operating Expenses and Cumulative Operating Income | 20 |
| Income Statement/Budget Variance Report | 21 |
| Financial and Statistical Highlights | 22 |
| Statistics (Ratios - Productivity Indicators) | 23 |
| Balance Sheet - (Statement of Net Position) | 24 |
| Cash Flow Statement | 25 |

**Memorial Hospital of Converse County
Admissions and Average IP Daily Census
Oct. 2018**

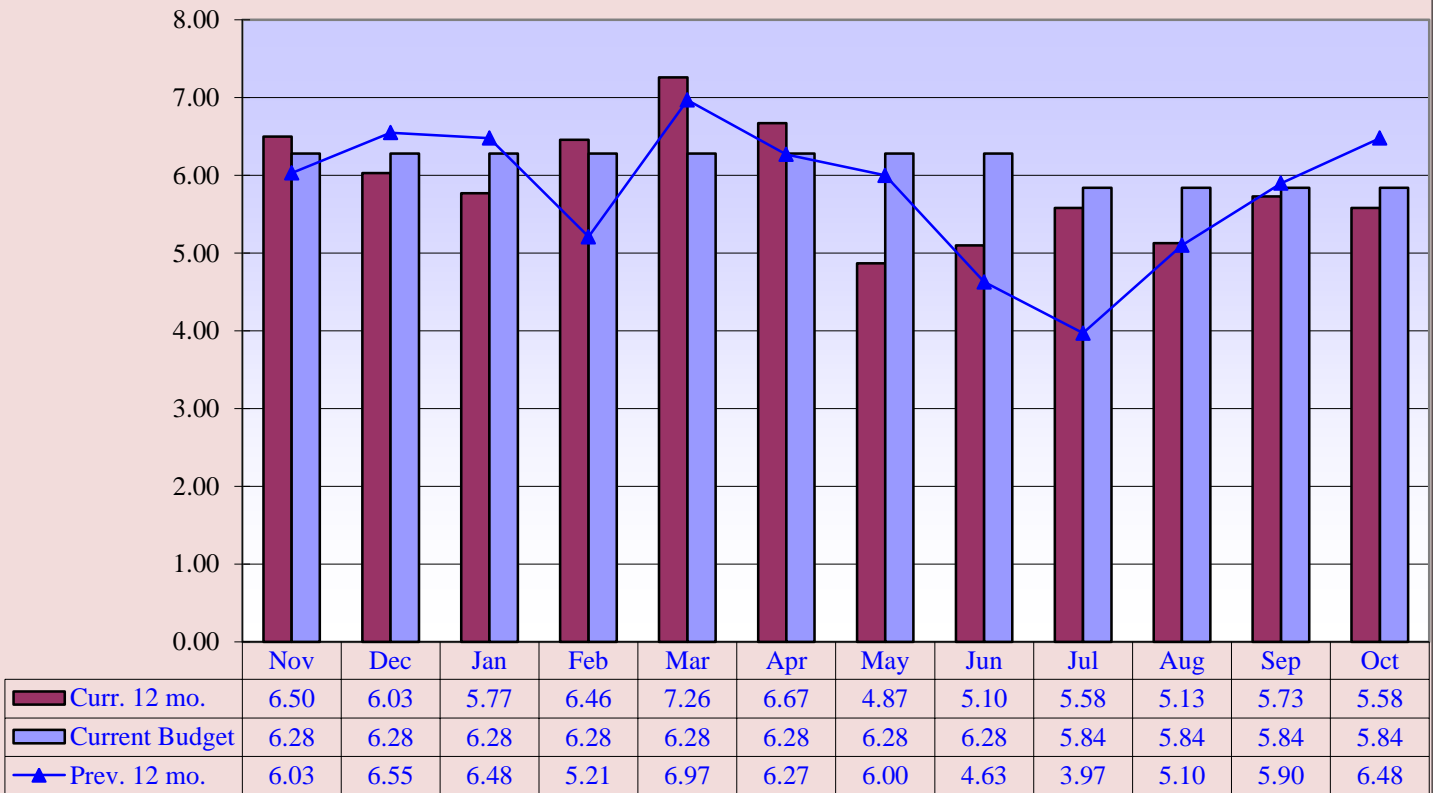
Admissions



Current 12 mo. avg. = 69

Previous 12 mo. avg. = 67

Average IP Daily Census

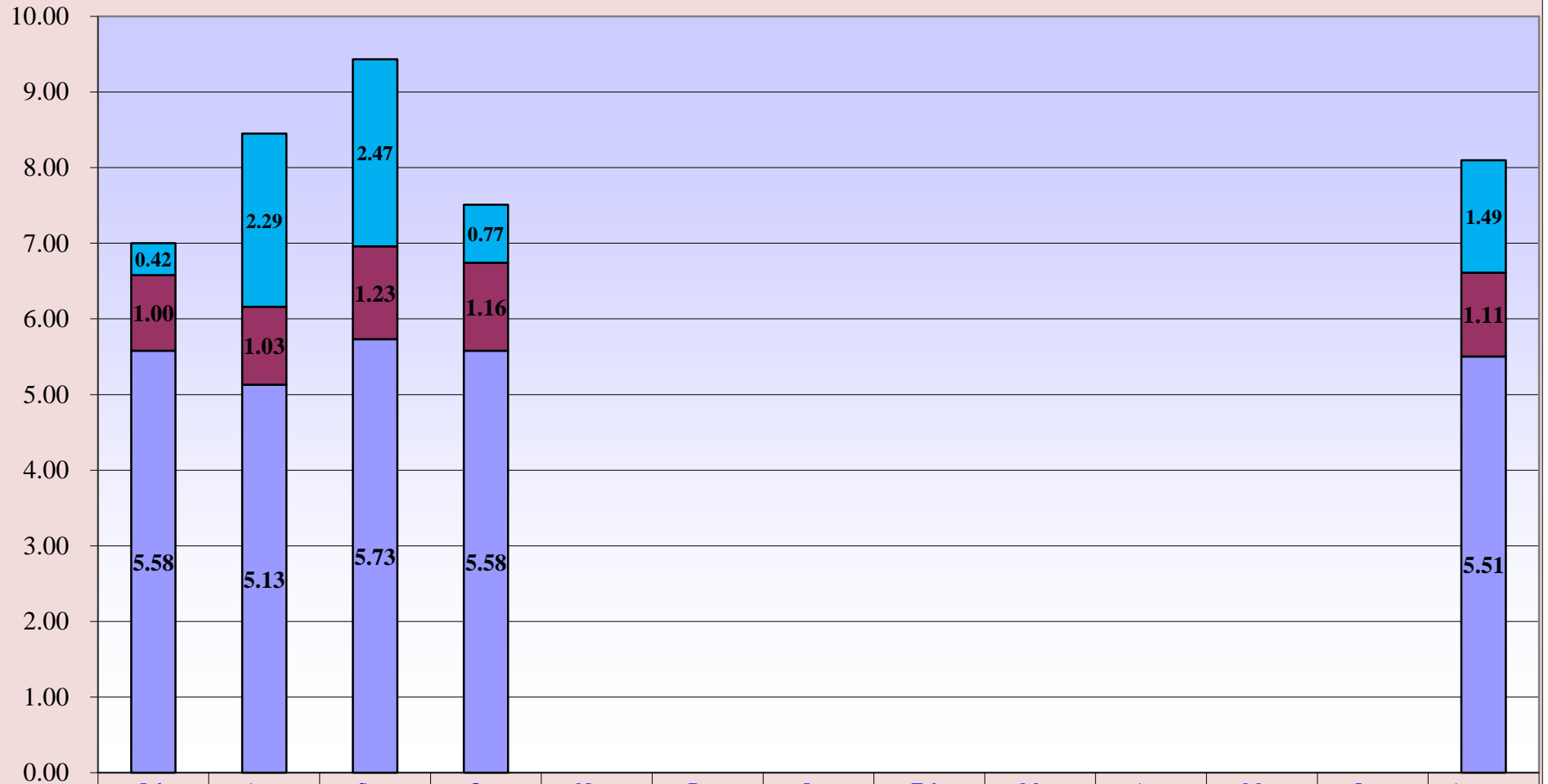


Curr. 12 mo. avg. = 5.89

Prev. 12 mo. avg. = 5.80

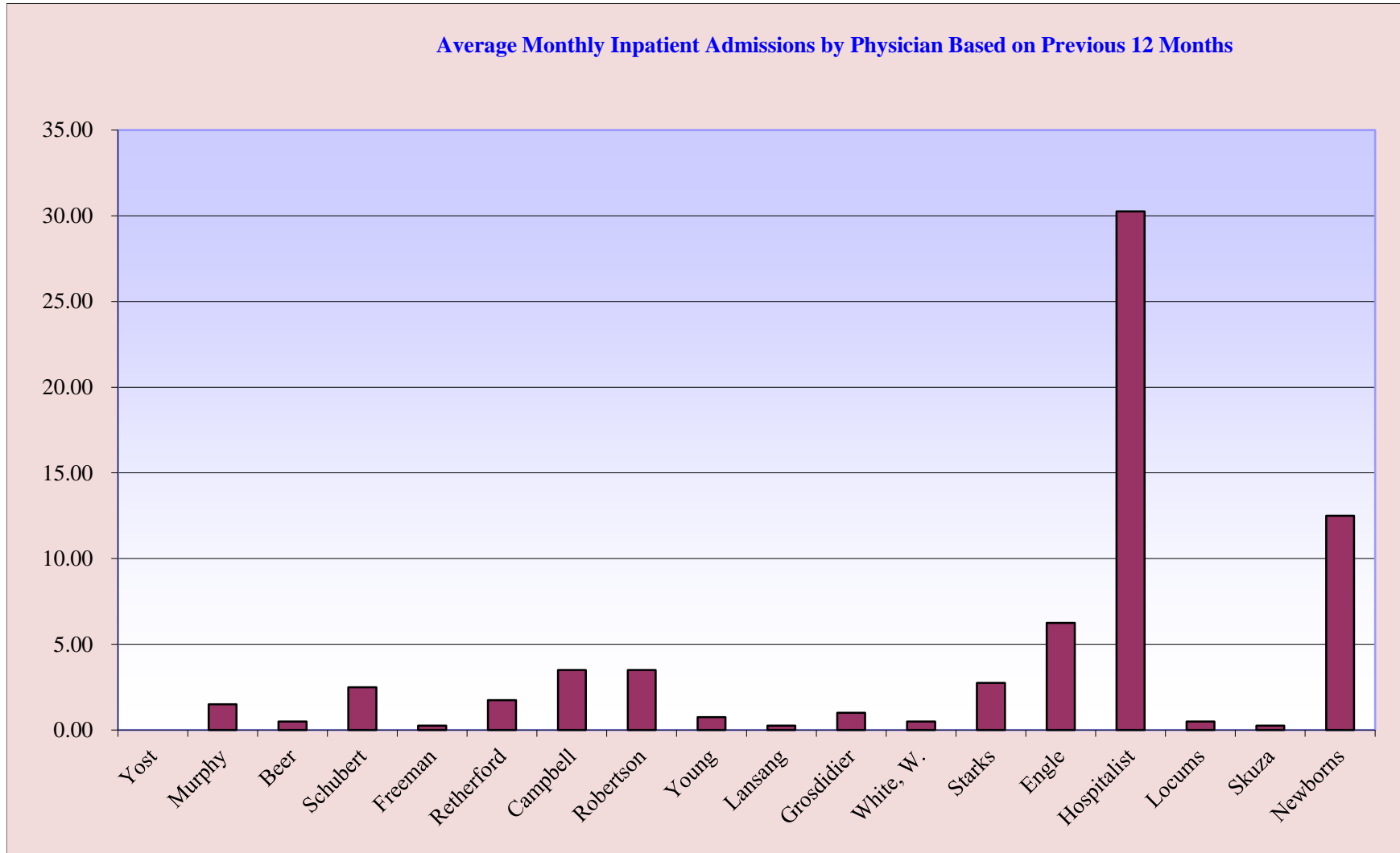
Memorial Hospital of Converse County
 (FY 2018) Average Floor Census Breakdown
 Oct. 2018

(FY 2019) Average Floor Census Breakdown



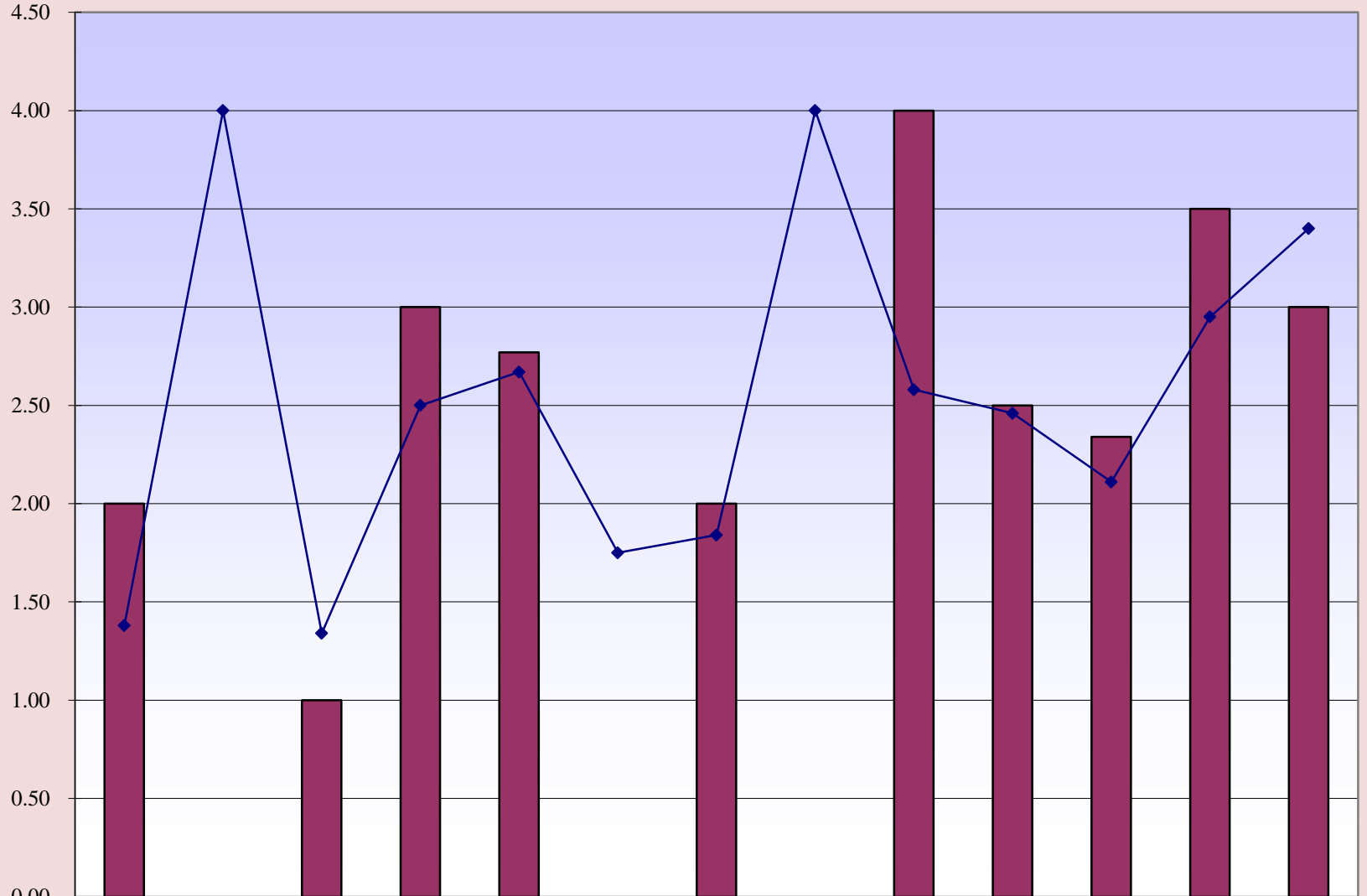
| | | | | | | | | | | | | | |
|-------------|------|------|------|------|--|--|--|--|--|--|--|--|------|
| Swing Bed | 0.42 | 2.29 | 2.47 | 0.77 | | | | | | | | | 1.49 |
| Observation | 1.00 | 1.03 | 1.23 | 1.16 | | | | | | | | | 1.11 |
| Inpatient | 5.58 | 5.13 | 5.73 | 5.58 | | | | | | | | | 5.51 |

**Memorial Hospital of Converse County
Average Monthly Inpatient Admissions by Physician
Oct. 2018**



**Memorial Hospital of Converse County
Average Length of Stay by Physician
Oct. 2018**

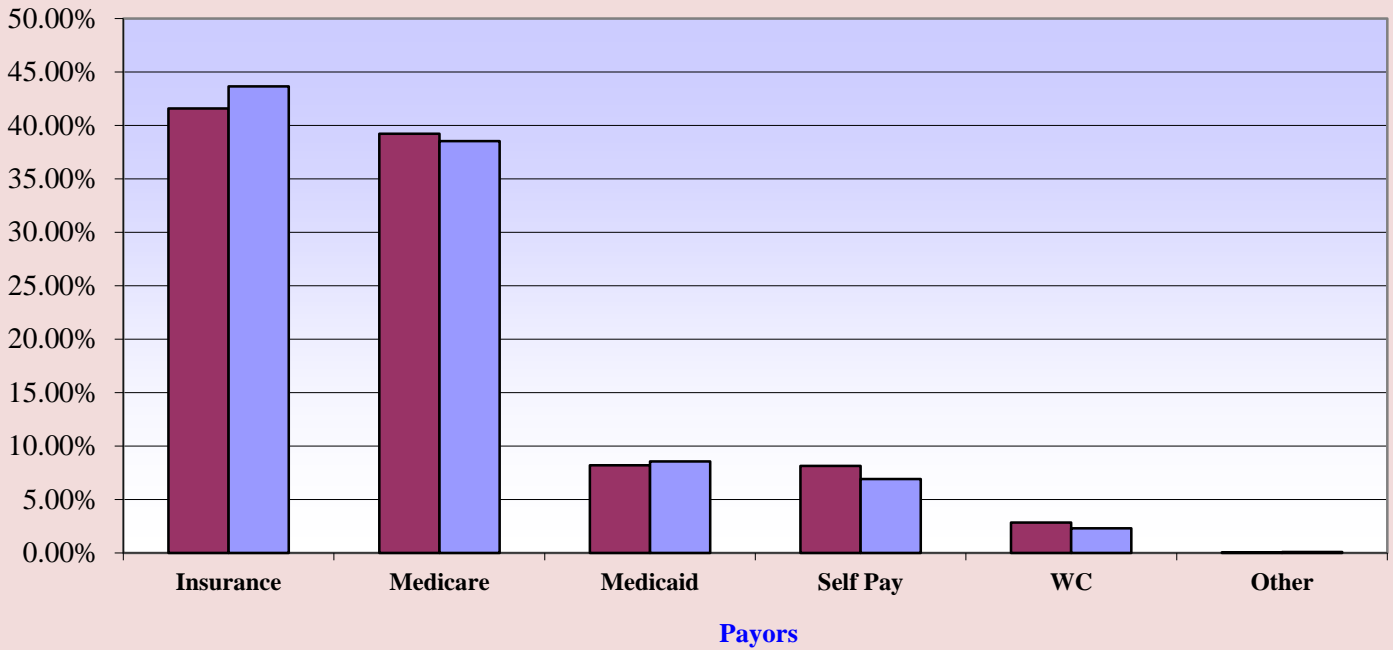
Average Length of Stay by Physician for Fiscal Year 2019



| | | | | | | | | | | | | | |
|-----------------------------------|------------|-------|---------|--------|-------------|------------|--------|-----------|-------|------|-------|----------|-----------|
| Current Month Avg. Length of Stay | Retherford | Young | Lansang | Starks | Hospitalist | Grosdidier | Murphy | White, W. | Skuza | Yost | Engle | Campbell | Robertson |
| YTD FY 2019 Avg. Length of Stay | 2.00 | 0.00 | 1.00 | 3.00 | 2.77 | 0.00 | 2.00 | 0.00 | 4.00 | 2.50 | 2.34 | 3.50 | 3.00 |
| | 1.38 | 4.00 | 1.34 | 2.50 | 2.67 | 1.75 | 1.84 | 4.00 | 2.58 | 2.46 | 2.11 | 2.95 | 3.40 |

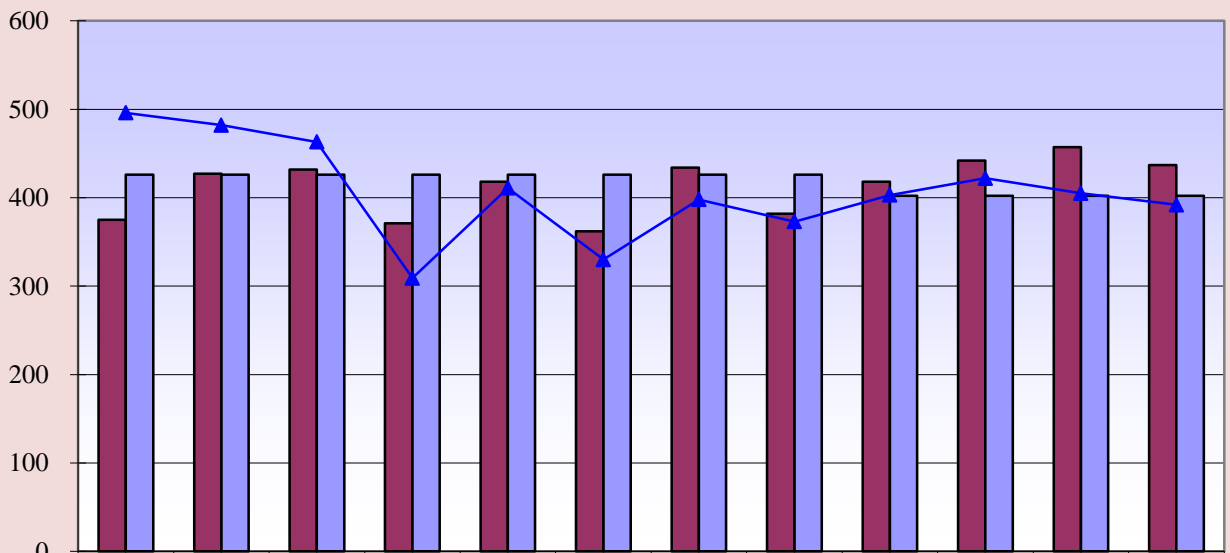
**Memorial Hospital of Converse County
Payor Mix Comparisons and ER Visits
Oct. 2018**

Payor Mix Comparisons



■ Fiscal Year 2019
 ■ Fiscal Year 2018

Emergency Room Visits



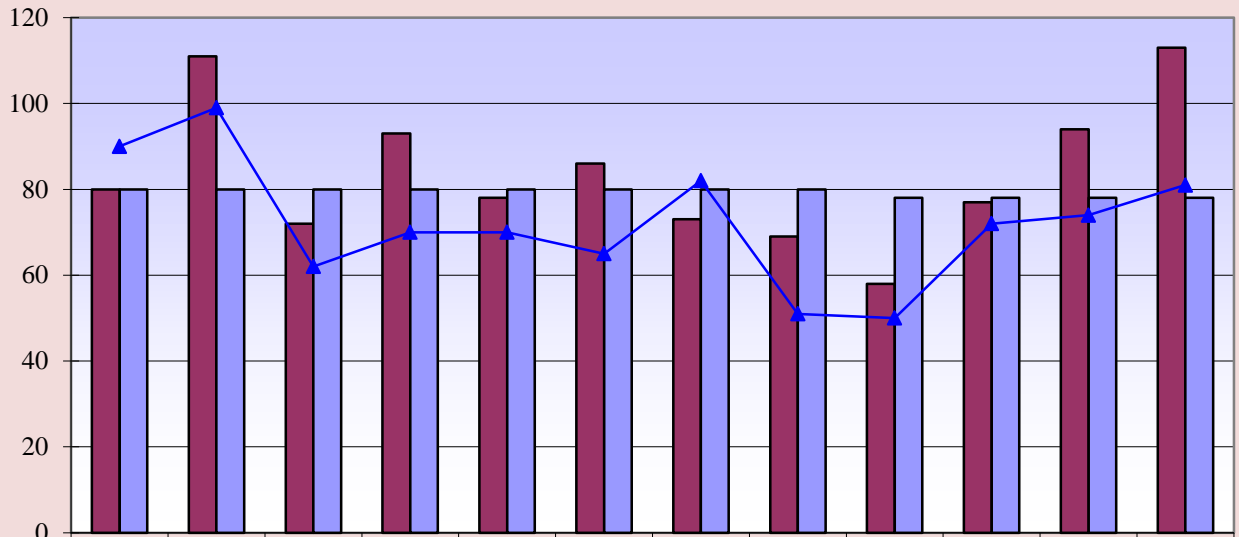
| | | | | | | | | | | | | |
|---|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| ■ Curr. 12 mo. | 375 | 427 | 432 | 371 | 418 | 362 | 434 | 382 | 418 | 442 | 457 | 437 |
| ■ Current Budget | 426 | 426 | 426 | 426 | 426 | 426 | 426 | 426 | 402 | 402 | 402 | 402 |
| ▲ Prev. 12 mo. | 496 | 482 | 463 | 309 | 411 | 330 | 398 | 373 | 403 | 422 | 405 | 392 |

Curr. 12 mo. avg. = 413

Prev. 12. mo. avg. = 407

**Memorial Hospital of Converse County
Total Surgeries and Orthopedic Surgeries
Oct. 2018**

Total Surgeries

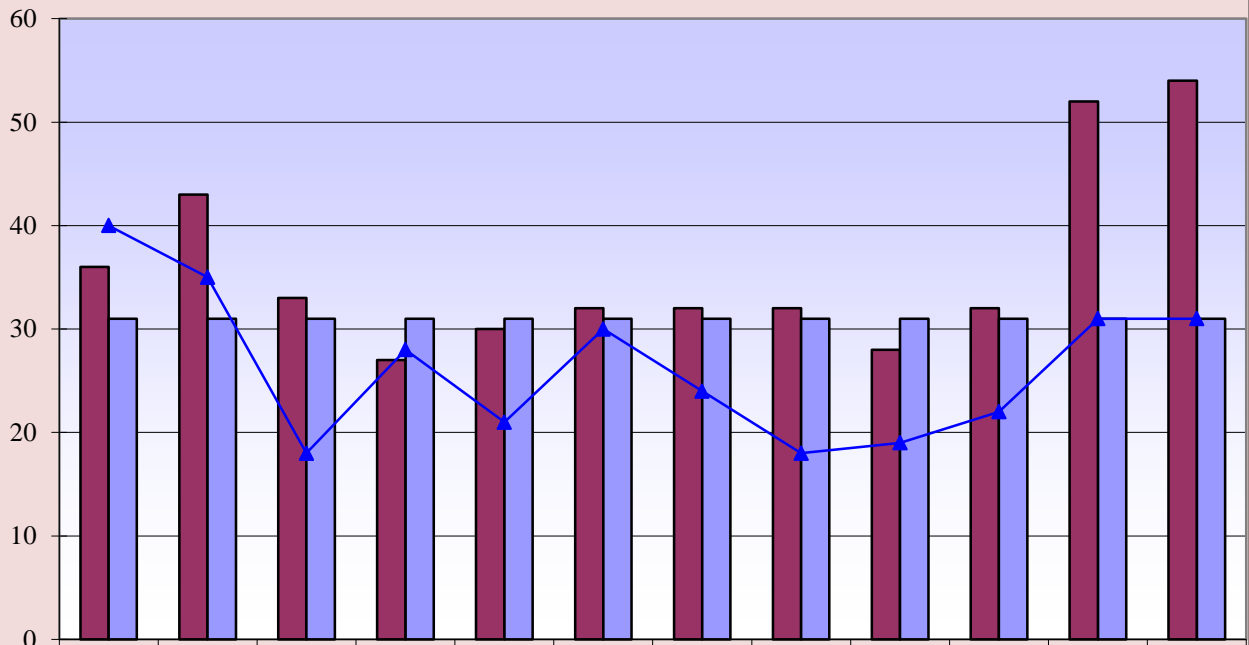


| | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct |
|-------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| ■ Curr. 12 mo. | 80 | 111 | 72 | 93 | 78 | 86 | 73 | 69 | 58 | 77 | 94 | 113 |
| ■ Current Budget | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 78 | 78 | 78 | 78 |
| ▲ Prev. 12 mo. | 90 | 99 | 62 | 70 | 70 | 65 | 82 | 51 | 50 | 72 | 74 | 81 |

Current 12 mo. avg. = 84

Previous 12 mo. avg. = 72

Orthopedic Surgeries



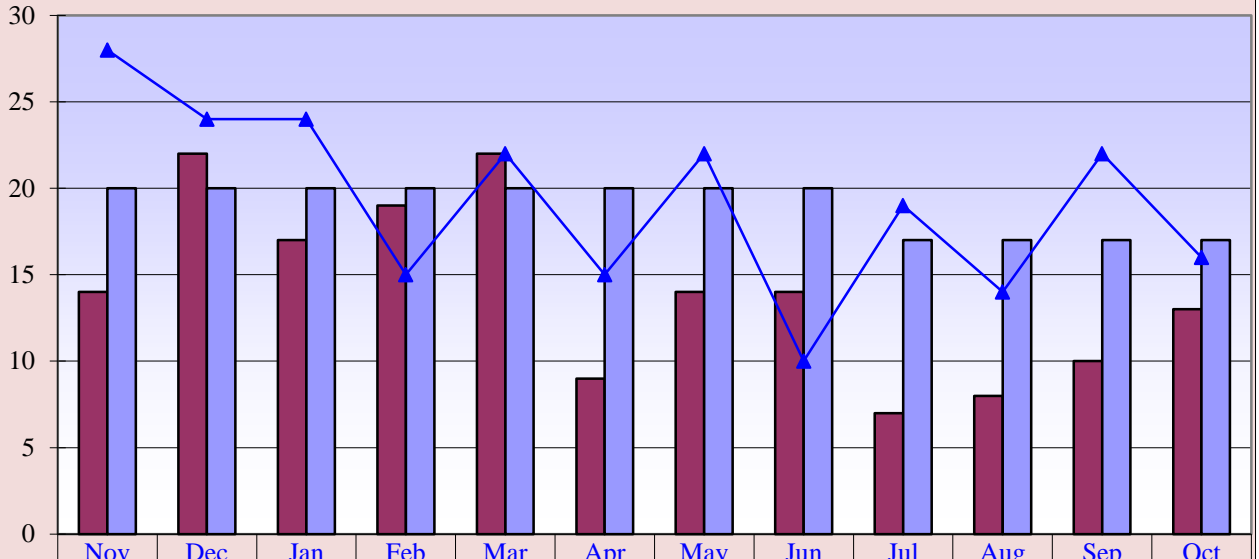
| | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct |
|-------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| ■ Curr. 12 mo. | 36 | 43 | 33 | 27 | 30 | 32 | 32 | 32 | 28 | 32 | 52 | 54 |
| ■ Current Budget | 31 | 31 | 31 | 31 | 31 | 31 | 31 | 31 | 31 | 31 | 31 | 31 |
| ▲ Prev. 12 mo. | 40 | 35 | 18 | 28 | 21 | 30 | 24 | 18 | 19 | 22 | 31 | 31 |

Curr. 12 mo. avg. = 36

Prev. 12 mo. avg. = 26

**Memorial Hospital of Converse County
General and OB/GYN Surgeries
Oct. 2018**

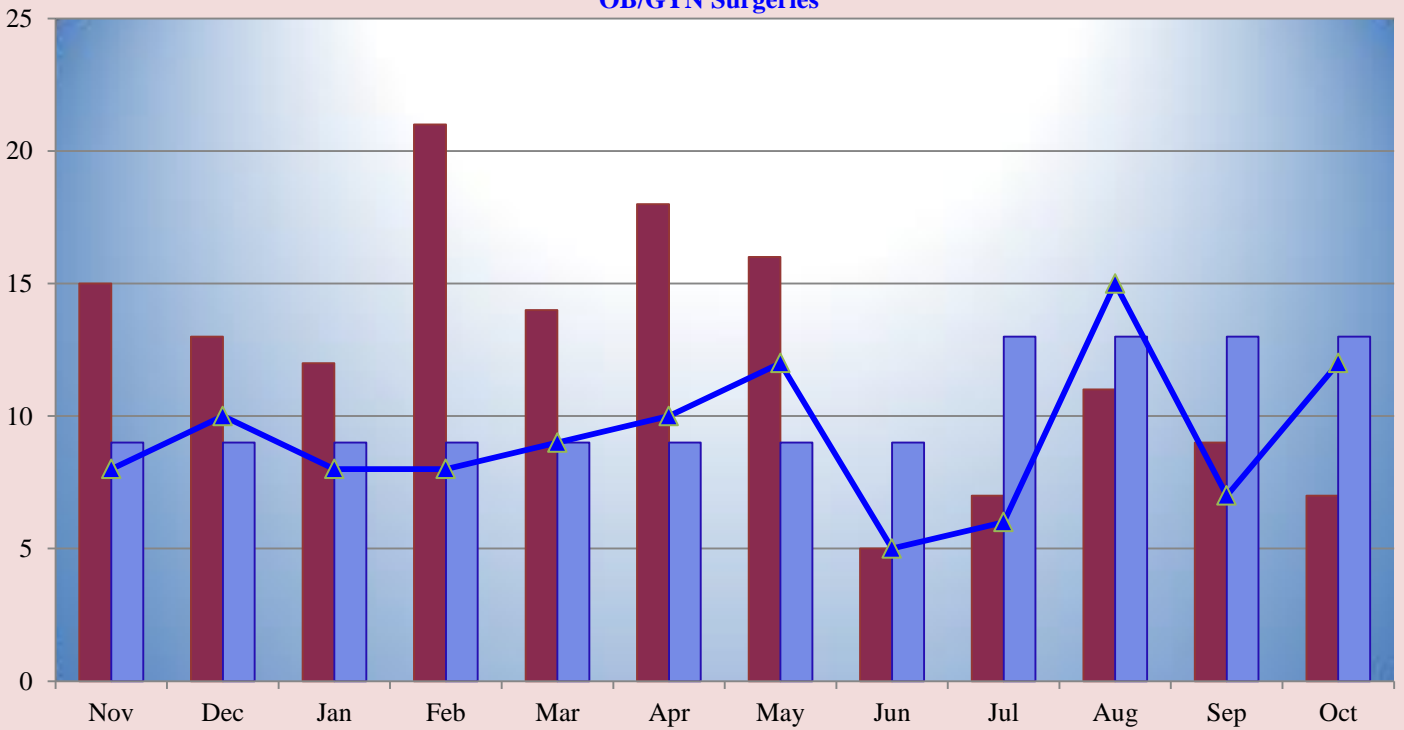
General Surgeries



| | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct |
|----------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Curr. 12 mo. | 14 | 22 | 17 | 19 | 22 | 9 | 14 | 14 | 7 | 8 | 10 | 13 |
| Current Budget | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 17 | 17 | 17 | 17 |
| Prev. 12 mo. | 28 | 24 | 24 | 15 | 22 | 15 | 22 | 10 | 19 | 14 | 22 | 16 |

Curr. 12 mo. avg. = 14 Prev. 12 mo. avg. = 19

OB/GYN Surgeries

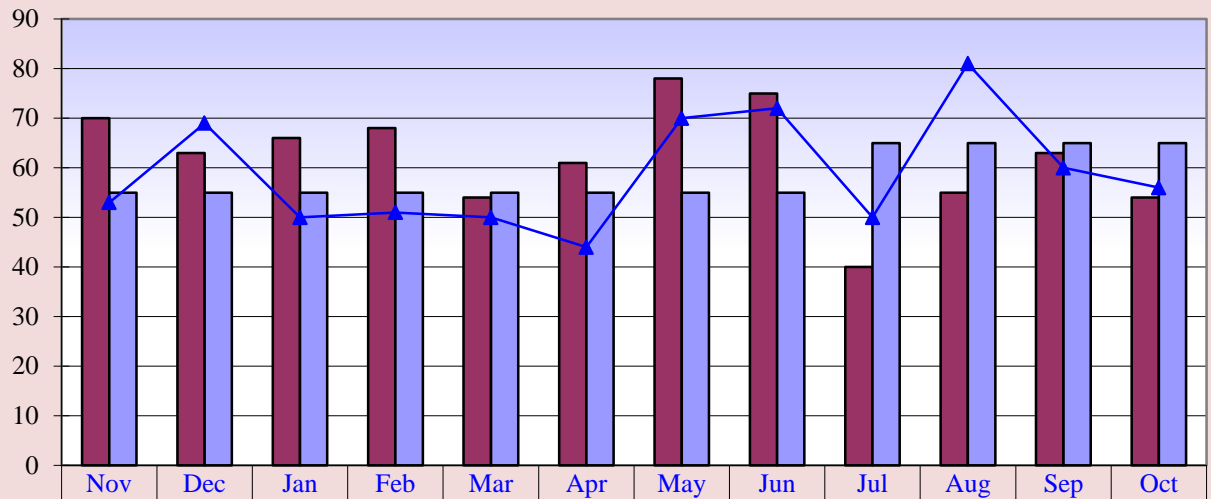


Curr. 12 mo. avg. = 12 Prev. 12 mo. avg. = 9

Curr. 12 mo. Current Budget Prev. 12 mo.

**Memorial Hospital of Converse County
Procedure Core Visits
Oct. 2018**

Procedure Core Visits

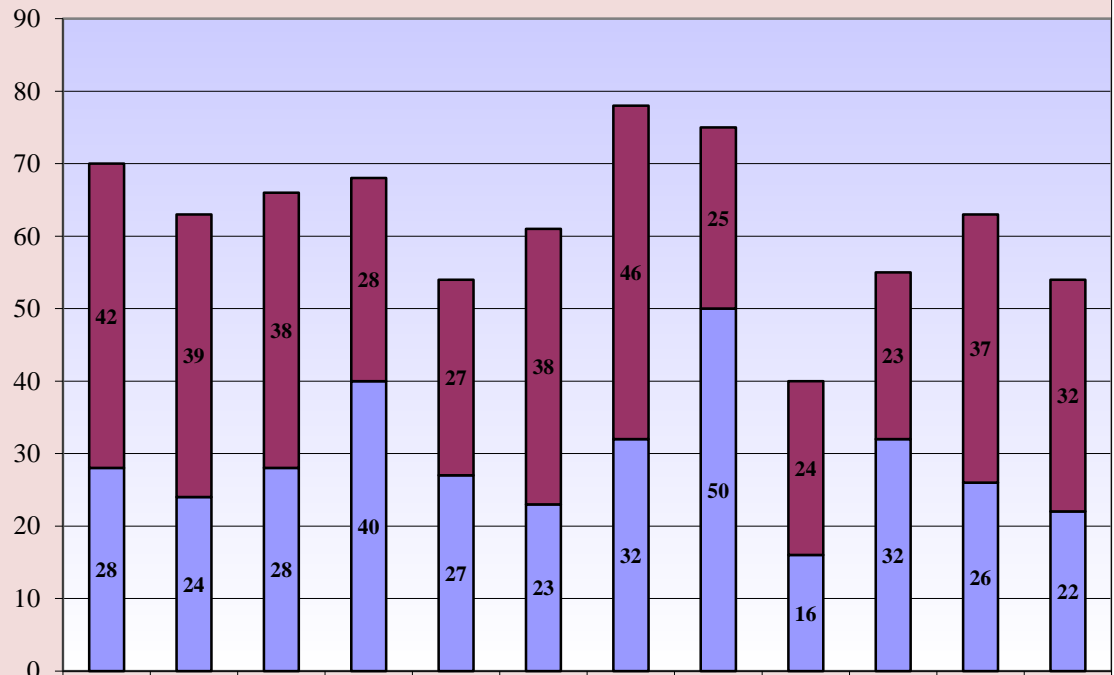


| | | | | | | | | | | | | |
|-----------------------|----|----|----|----|----|----|----|----|----|----|----|----|
| Curr. 12 mo. | 70 | 63 | 66 | 68 | 54 | 61 | 78 | 75 | 40 | 55 | 63 | 54 |
| Current Budget | 55 | 55 | 55 | 55 | 55 | 55 | 55 | 55 | 65 | 65 | 65 | 65 |
| Prev. 12 mo. | 53 | 69 | 50 | 51 | 50 | 44 | 70 | 72 | 50 | 81 | 60 | 56 |

Curr. 12 mo. avg. = 62

Prev. 12 mo. avg. = 59

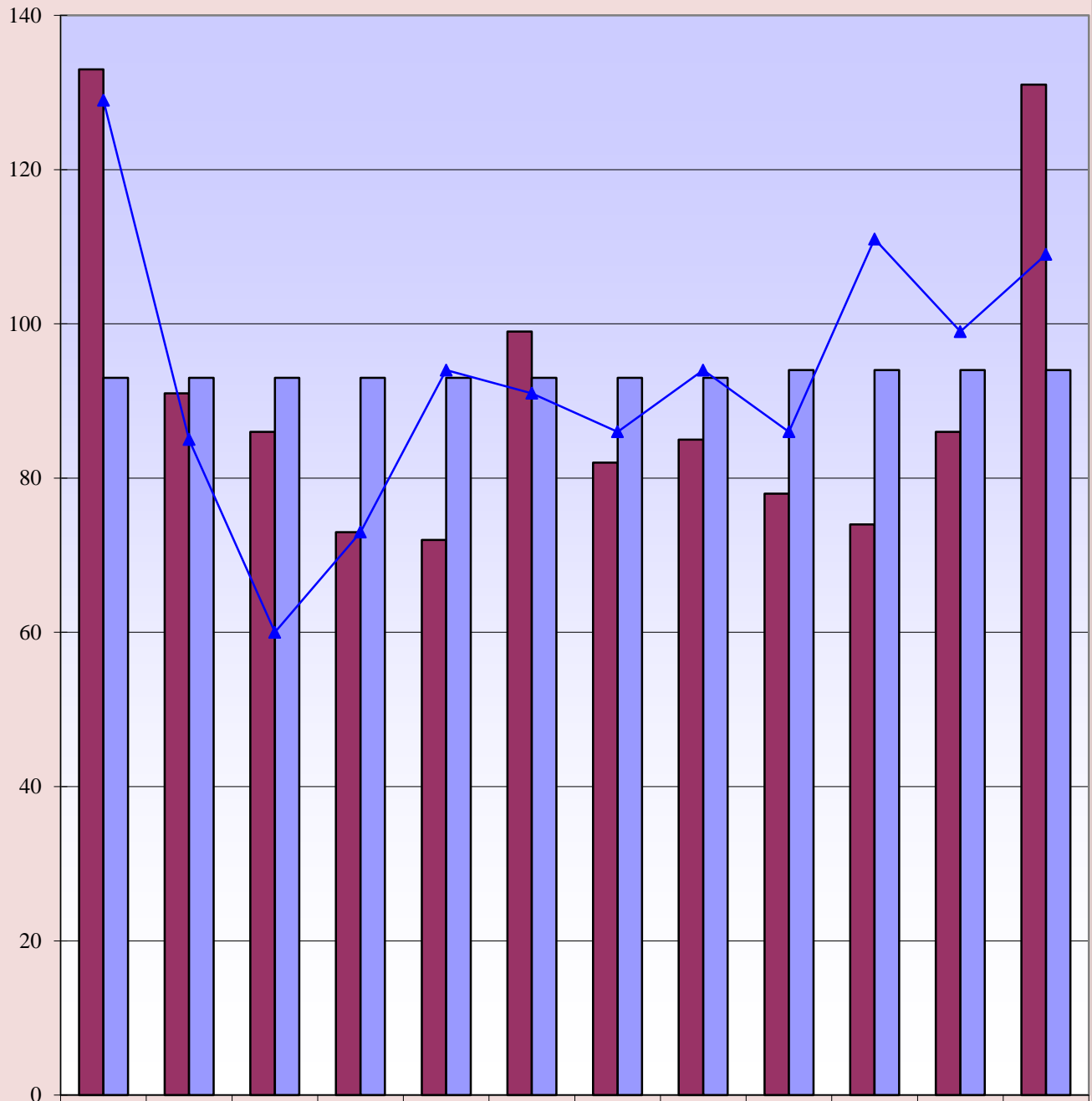
Procedure Core Visit Types



| | | | | | | | | | | | | |
|--------------------------------------|----|----|----|----|----|----|----|----|----|----|----|----|
| Curr. 12 mo. Scopes | 42 | 39 | 38 | 28 | 27 | 38 | 46 | 25 | 24 | 23 | 37 | 32 |
| Curr. 12 mo. Minor Procedures | 28 | 24 | 28 | 40 | 27 | 23 | 32 | 50 | 16 | 32 | 26 | 22 |

**Memorial Hospital of Converse County
Mammography Exams
Oct. 2018**

Mammography Exams



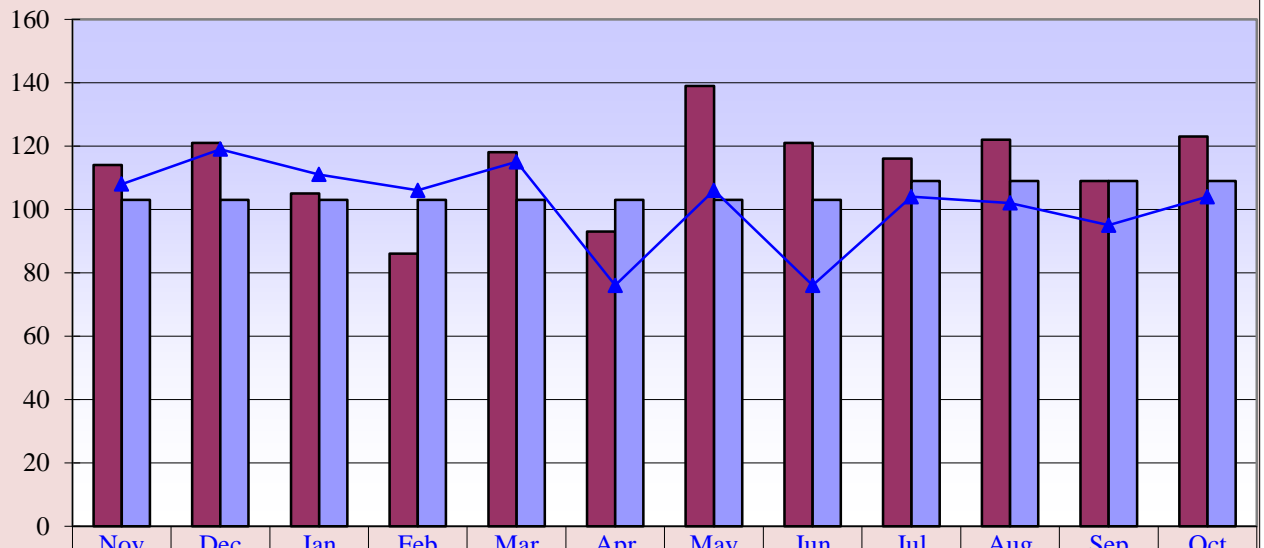
| | | | | | | | | | | | | |
|-------------------------|-----|----|----|----|----|----|----|----|----|-----|----|-----|
| ■ Curr. 12 mo. | 133 | 91 | 86 | 73 | 72 | 99 | 82 | 85 | 78 | 74 | 86 | 131 |
| ■ Current Budget | 93 | 93 | 93 | 93 | 93 | 93 | 93 | 93 | 94 | 94 | 94 | 94 |
| ▲ Prev. 12 mo. | 129 | 85 | 60 | 73 | 94 | 91 | 86 | 94 | 86 | 111 | 99 | 109 |

Curr. 12 mo. avg. = 91

Prev. 12 mo. avg. = 93

**Memorial Hospital of Converse County
MRI & Cat Scans
Oct. 2018**

MRI Exams

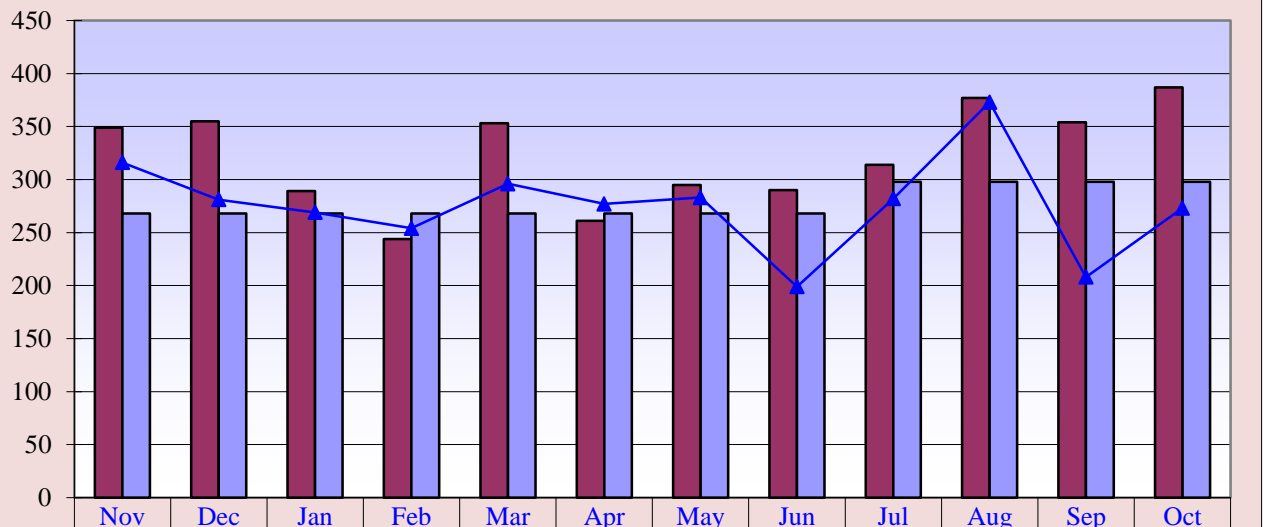


| | | | | | | | | | | | | |
|-------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| ■ Curr. 12 mo. | 114 | 121 | 105 | 86 | 118 | 93 | 139 | 121 | 116 | 122 | 109 | 123 |
| ■ Current Budget | 103 | 103 | 103 | 103 | 103 | 103 | 103 | 103 | 109 | 109 | 109 | 109 |
| ▲ Prev. 12 mo. | 108 | 119 | 111 | 106 | 115 | 76 | 106 | 76 | 104 | 102 | 95 | 104 |

Curr. 12 mo. avg. = 114

Prev. 12 mo. avg. = 102

CT Exams



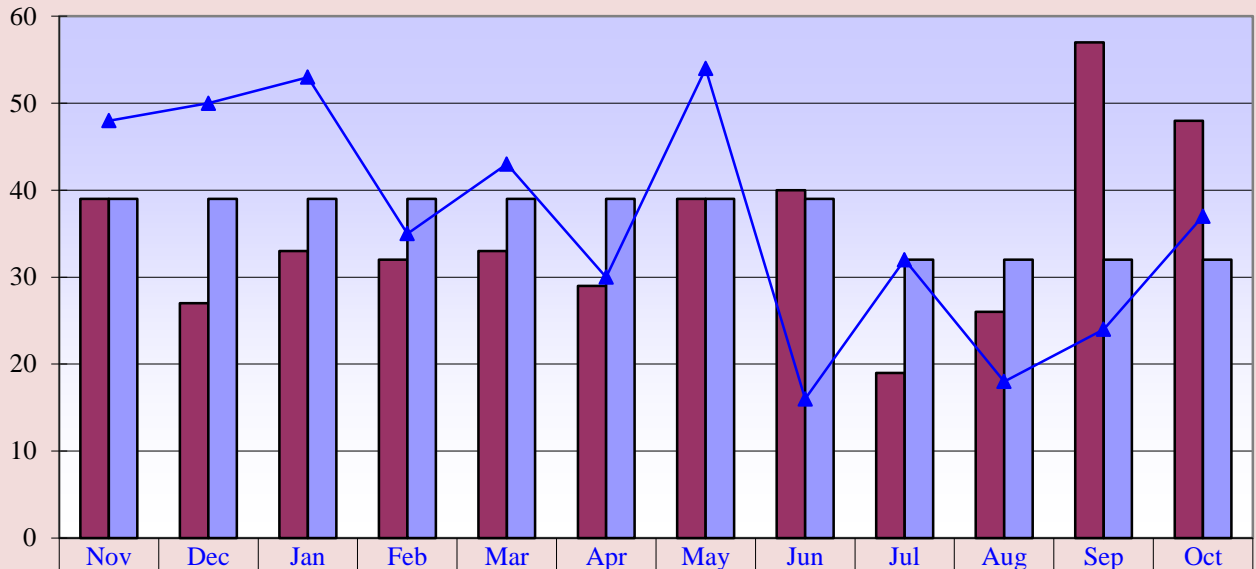
| | | | | | | | | | | | | |
|-------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| ■ Curr. 12 mo. | 349 | 355 | 289 | 244 | 353 | 261 | 295 | 290 | 314 | 377 | 354 | 387 |
| ■ Current Budget | 268 | 268 | 268 | 268 | 268 | 268 | 268 | 268 | 298 | 298 | 298 | 298 |
| ▲ Prev. 12 mo. | 316 | 281 | 269 | 254 | 296 | 277 | 283 | 199 | 282 | 373 | 208 | 273 |

Curr. 12 mo. avg. = 322

Prev. 12 mo. avg. = 276

**Memorial Hospital of Converse County
Nuclear Med and Ultrasound Exams
Oct. 2018**

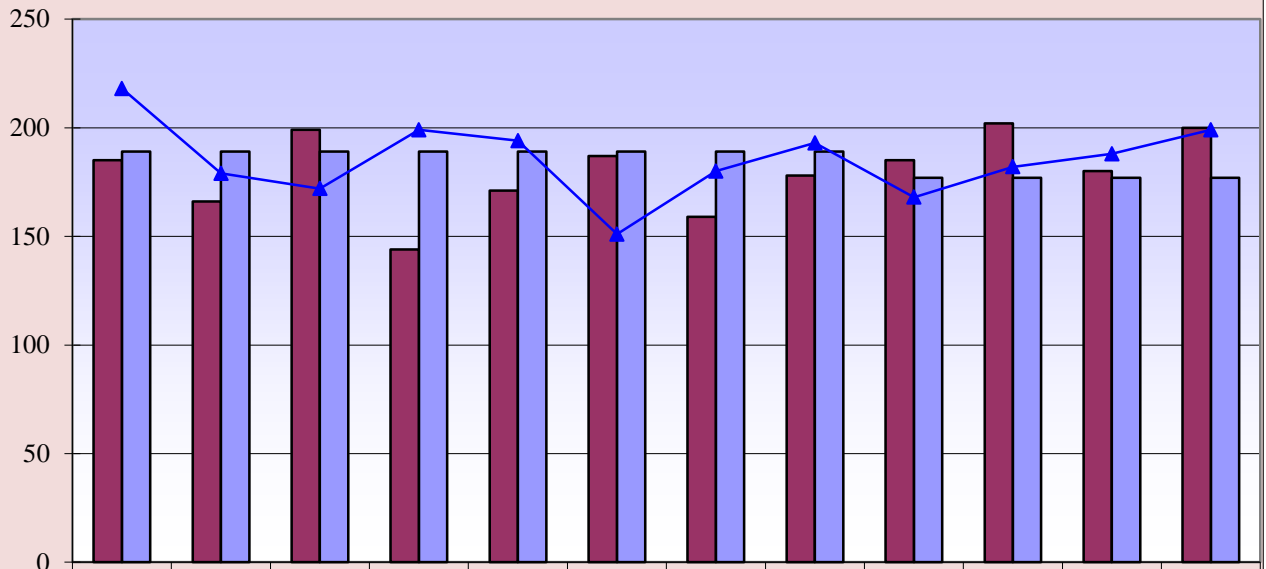
Nuclear Medicine Exams



Curr. 12 mo. avg = 35

Prev. 12 mo. avg. = 37

Ultrasound Exams

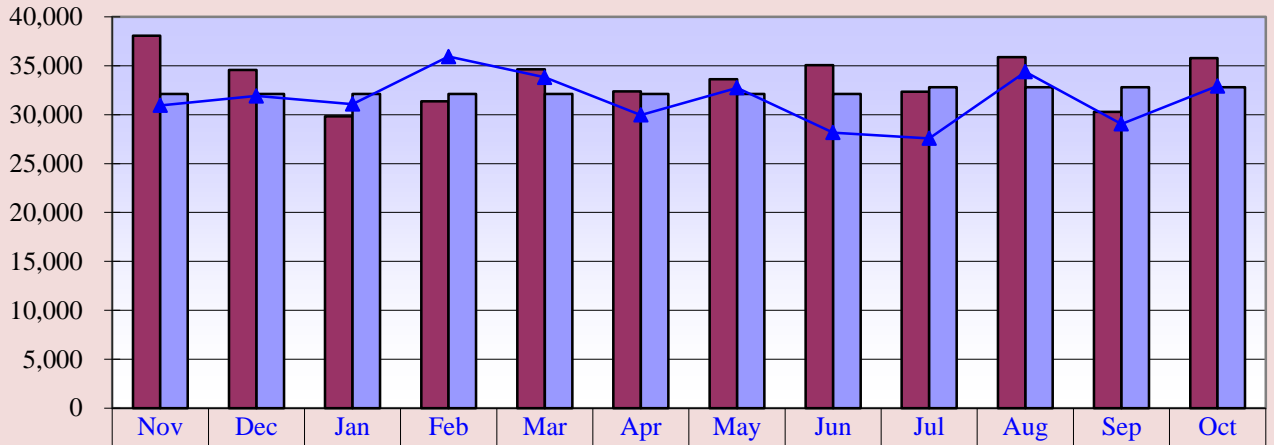


Curr. 12 mo. avg. = 180

Prev. 12 mo. avg. = 185

**Memorial Hospital of Converse County
Lab Procedures and Other X-Ray Exams
Oct. 2018**

Lab Procedures

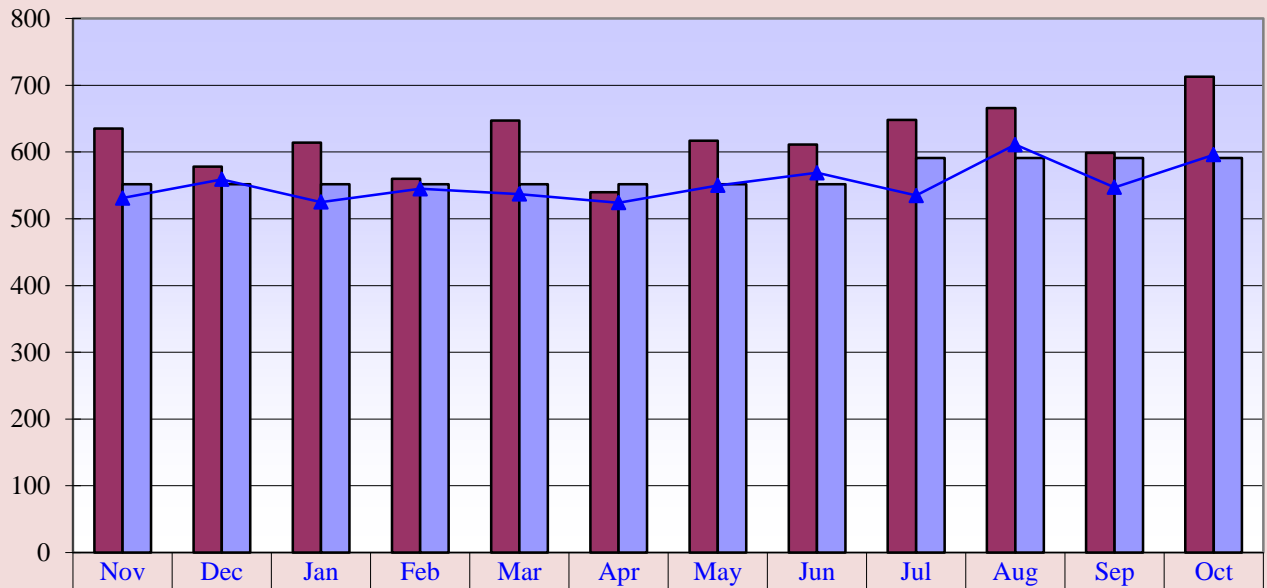


| | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct |
|-------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| ■ Curr. 12 mo. | 38,078 | 34,572 | 29,846 | 31,360 | 34,653 | 32,381 | 33,621 | 35,084 | 32,349 | 35,873 | 30,290 | 35,779 |
| ■ Current Budget | 32,118 | 32,118 | 32,118 | 32,118 | 32,118 | 32,118 | 32,118 | 32,118 | 32,795 | 32,795 | 32,795 | 32,795 |
| ▲ Prev. 12 mo. | 30,946 | 31,922 | 31,091 | 35,937 | 33,821 | 29,968 | 32,749 | 28,171 | 27,574 | 34,385 | 29,061 | 32,925 |
| ✦ | | | | | | | | | | | | |

Curr. 12 mo. avg. = 33,657

Prev. 12 mo. avg. = 31,546

Other X-Ray Exams



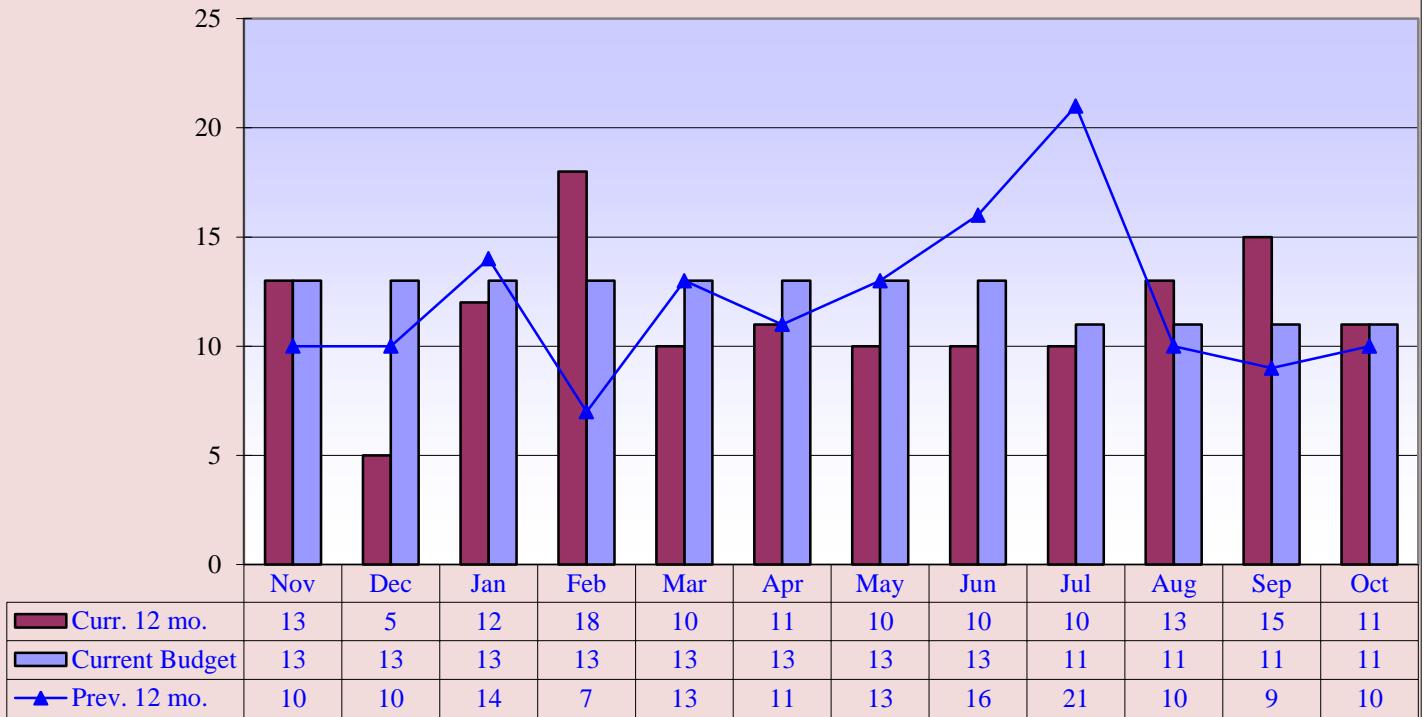
| | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct |
|-------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| ■ Curr. 12 mo. | 635 | 578 | 614 | 560 | 647 | 540 | 617 | 611 | 648 | 666 | 599 | 713 |
| ■ Current Budget | 552 | 552 | 552 | 552 | 552 | 552 | 552 | 552 | 591 | 591 | 591 | 591 |
| ▲ Prev. 12 mo. | 531 | 559 | 525 | 545 | 537 | 524 | 550 | 569 | 535 | 611 | 547 | 596 |

Curr. 12 mo. avg. = 693

Prev. 12 mo. avg. = 552

**Memorial Hospital of Converse County
Newborns and Net A/R Days
Oct. 2018**

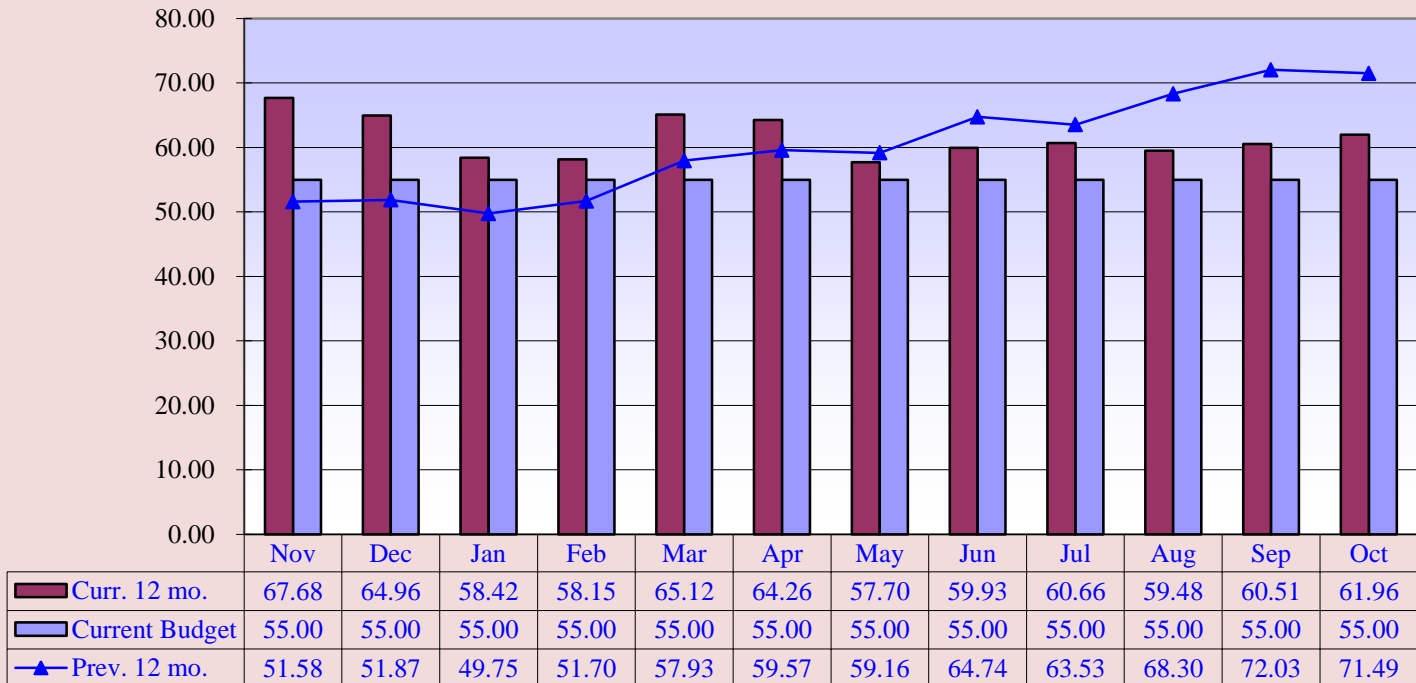
Newborns



Curr. 12 mo. avg. = 12

Prev. 12 mo. avg. = 12

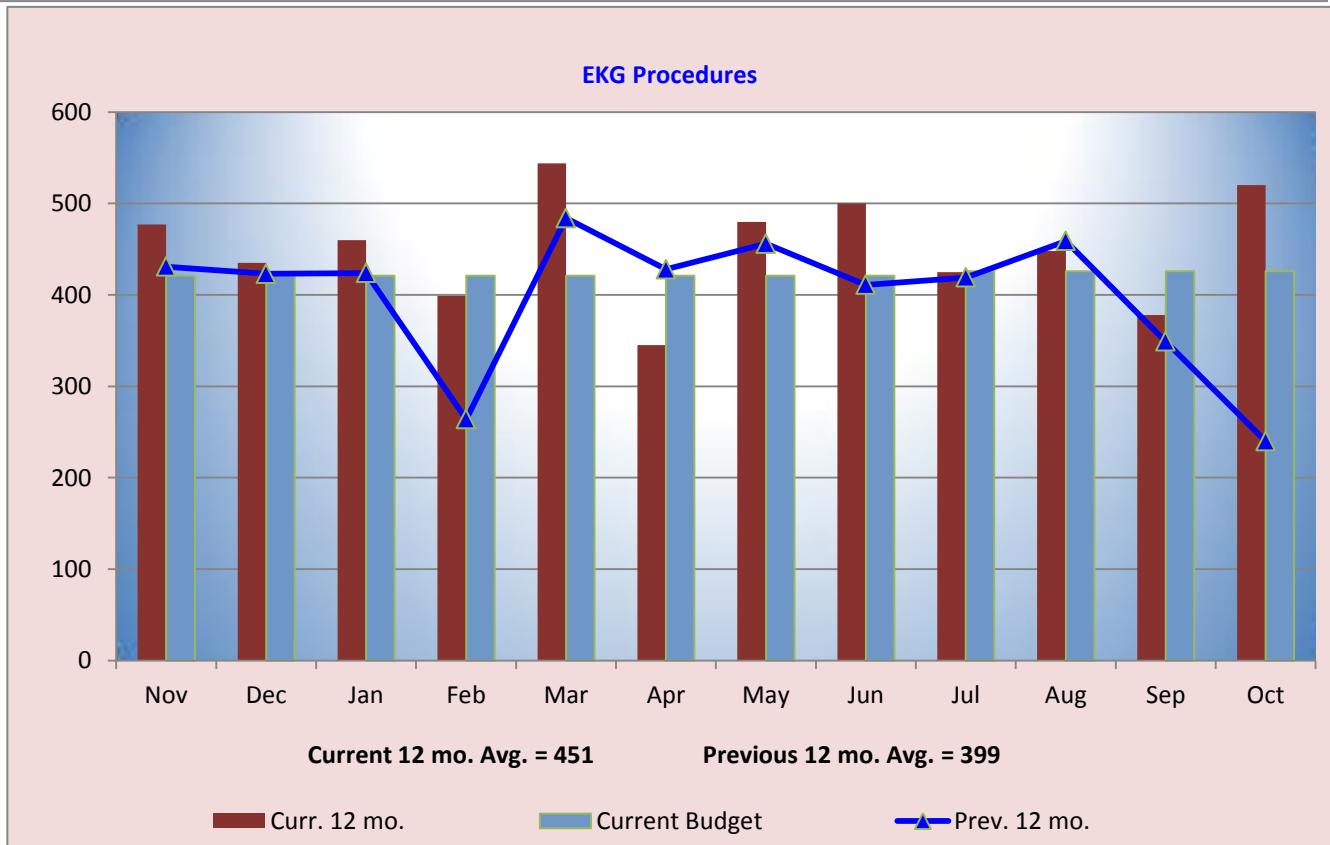
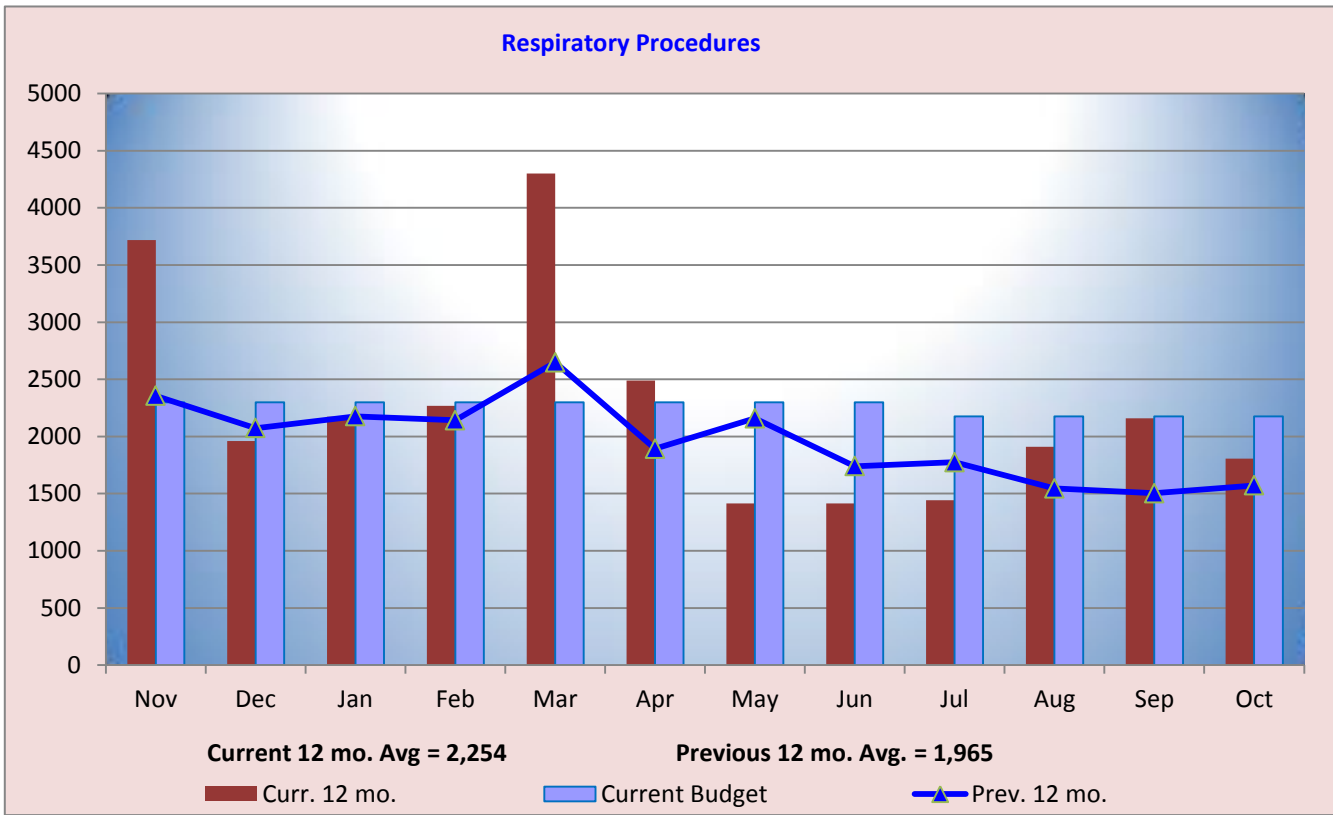
Net Days of Revenue in A/R



Curr. 12 mo. avg. = 61.57

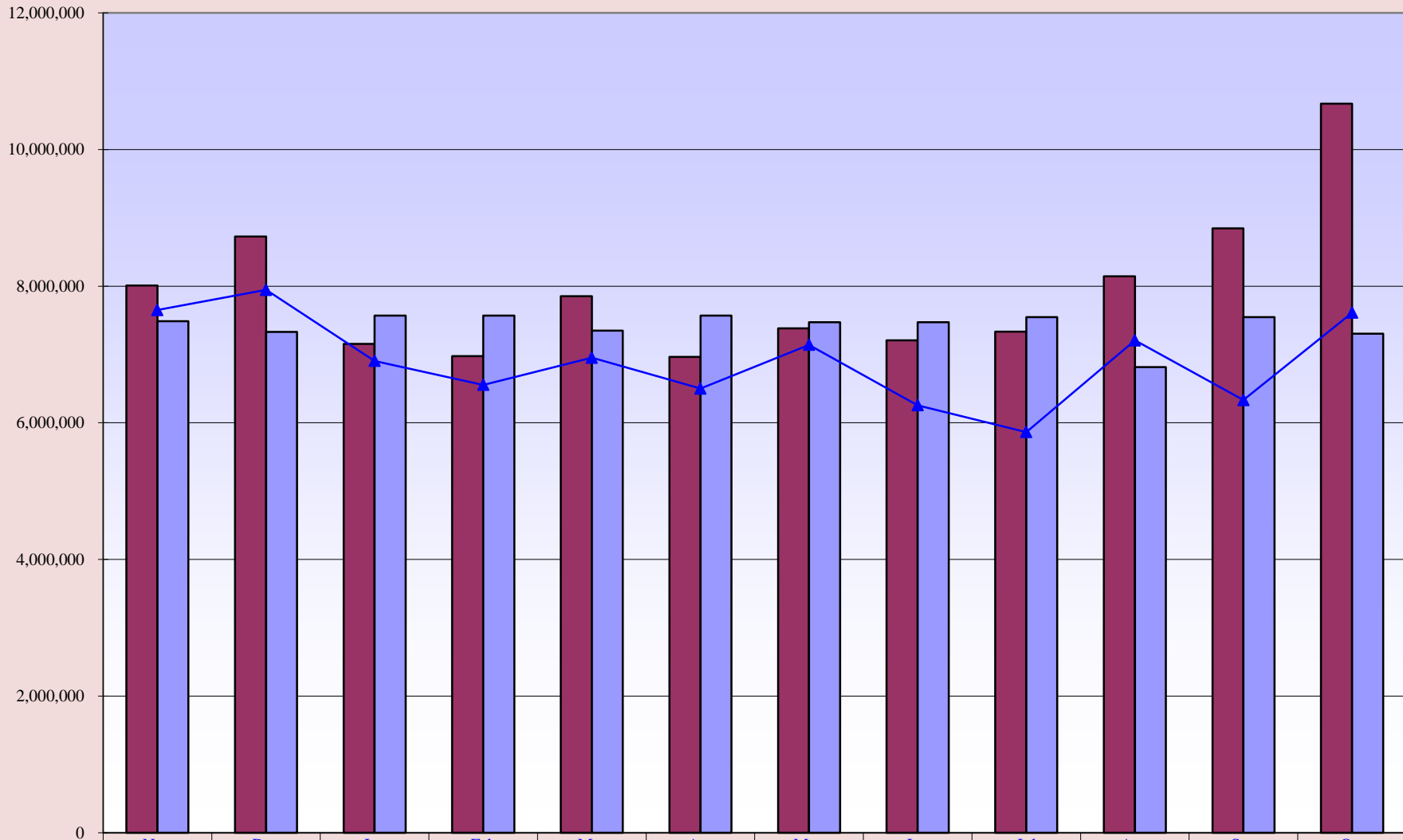
Prev. 12 mo. avg. = 60.14

Memorial Hospital of Converse County
 Respiratory and EKG Procedures
 Oct. 2018



**Memorial Hospital of Converse County
Hospital Gross Patient Revenue
Oct. 2018**

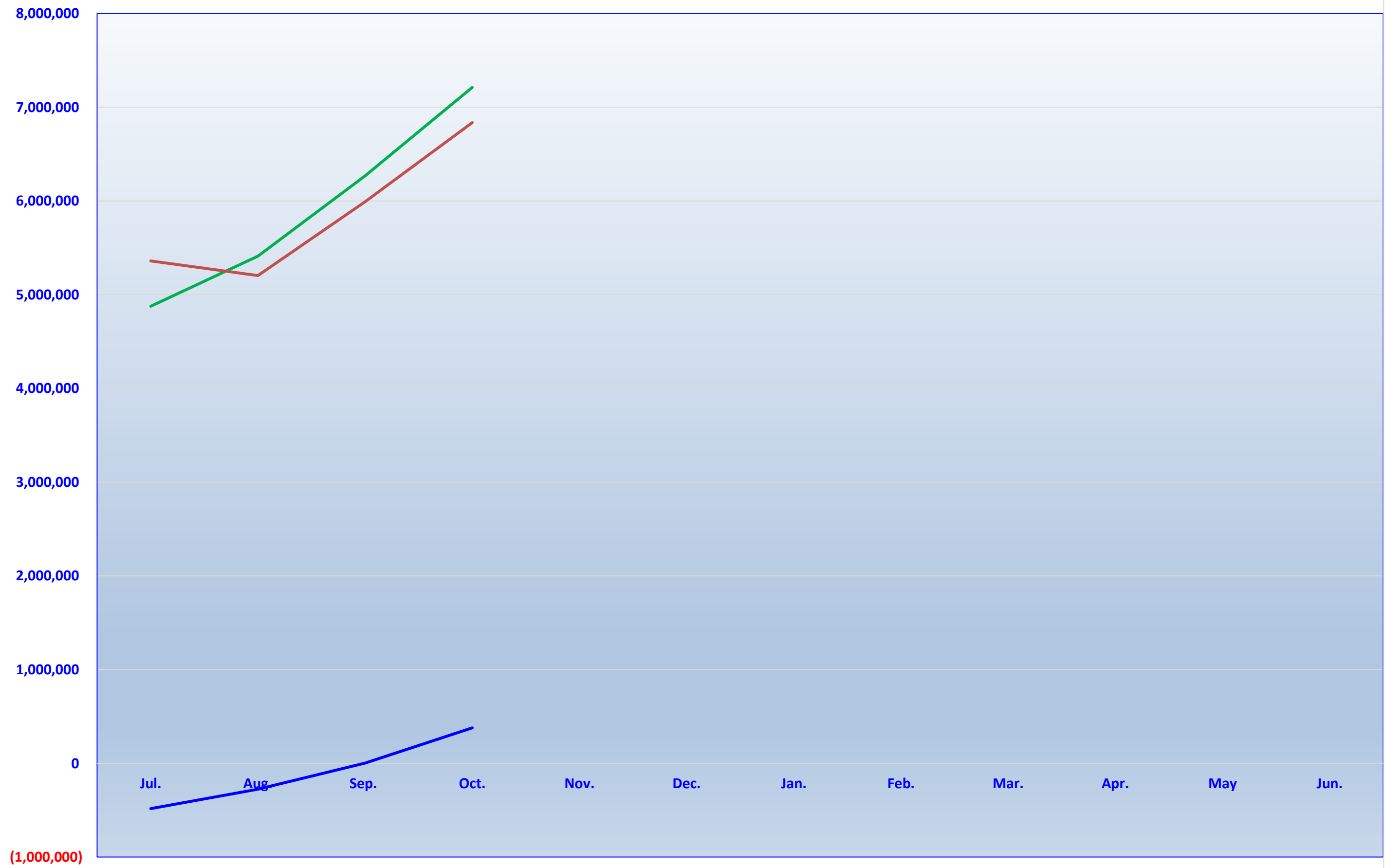
Hospital Gross Patient Revenue



Curr. 12 mo. avg. = \$7,939,631

Prev. 12 mo. avg. = \$6,909,916

Memorial Hospital of Converse County
Operating Revenue vs. Operating Expenses and Cumulative Operating Income/(Loss) for FY 2019



— **Operating Revenue**
 — **Operating Expenses**
 — **Cumulative Operating Income/(Loss)**

Memorial Hospital of Converse County
Income Statement Summary - (Statement of Revenues, Expenses, and Changes in Net Position)
Budget Variance Report

| Current Month | | | Year to Date | | | Prior Year YTD | |
|----------------------|--------------------|------------------------|---------------------------------------|---------------------|------------------------|---------------------------|------------------------------|
| Oct. 2018 | Budget | Variance Amount | YTD Thru Oct. 2018 | YTD Budget | Variance Amount | YTD Thru Oct. 2017 | Change From Prior YTD |
| | | | <u>October</u> | | | | |
| | | | <u>Patient Revenue</u> | | | | |
| \$2,065,755 | \$1,491,777 | \$573,978 | \$6,462,782 | \$5,967,120 | \$495,662 | \$5,414,954 | \$1,047,828 |
| 6,596,671 | 4,487,661 | 2,109,010 | 22,644,653 | 17,950,683 | 4,693,970 | 16,644,547 | 6,000,106 |
| 2,009,563 | 1,323,283 | 686,280 | 5,891,221 | 5,293,146 | 598,075 | 4,954,886 | 936,335 |
| \$10,671,989 | \$7,302,721 | \$3,369,268 | \$34,998,655 | \$29,210,949 | \$5,787,706 | \$27,014,387 | \$7,984,268 |
| | | | <u>Deductions From Revenue</u> | | | | |
| 1,781,062 | 1,200,303 | 580,759 | 6,183,047 | 4,801,214 | 1,381,833 | 4,129,760 | 2,053,287 |
| 719,996 | 423,452 | 296,544 | 2,189,426 | 1,693,803 | 495,623 | 1,801,448 | 387,978 |
| 94,970 | 93,008 | 1,962 | 317,283 | 372,048 | (54,765) | 352,760 | (35,477) |
| 1,016,718 | 721,315 | 295,403 | 3,117,601 | 2,885,265 | 232,336 | 2,386,213 | 731,388 |
| 87,084 | 132,253 | (45,169) | 550,625 | 529,015 | 21,610 | 563,975 | (13,350) |
| \$3,699,831 | \$2,570,331 | \$1,129,500 | \$12,357,983 | \$10,281,345 | \$2,076,638 | \$9,234,156 | \$3,123,827 |
| 6,972,158 | 4,732,390 | 2,239,768 | 22,640,673 | 18,929,604 | 3,711,069 | 17,780,231 | 4,860,442 |
| 239,767 | 163,485 | 76,282 | 1,127,748 | 653,938 | 473,810 | 499,537 | 628,211 |
| \$7,211,925 | \$4,895,875 | \$2,316,050 | \$23,768,421 | \$19,583,542 | \$4,184,879 | \$18,279,768 | \$5,488,653 |
| | | | <u>Operating Expenses</u> | | | | |
| 2,808,526 | 2,365,101 | 443,425 | 10,558,222 | 9,460,414 | 1,097,808 | 9,264,387 | 1,293,835 |
| 617,528 | 542,650 | 74,878 | 2,034,993 | 2,170,604 | (135,611) | 1,854,451 | 180,542 |
| 1,354,548 | 529,789 | 824,759 | 3,637,603 | 2,119,167 | 1,518,436 | 2,064,571 | 1,573,032 |
| 126,458 | 114,572 | 11,886 | 389,384 | 458,289 | (68,905) | 398,460 | (9,076) |
| 173,746 | 95,175 | 78,571 | 500,101 | 380,675 | 119,426 | 337,007 | 163,094 |
| 49,958 | 5,000 | 44,958 | 77,137 | 20,000 | 57,137 | 9,923 | 67,214 |
| 62,779 | 22,500 | 40,279 | 138,243 | 90,001 | 48,242 | 74,516 | 63,727 |
| 173,481 | 143,093 | 30,388 | 488,721 | 572,368 | (83,647) | 500,578 | (11,857) |
| (21,183) | 15,920 | (37,103) | 157,186 | 63,680 | 93,506 | 117,709 | 39,477 |
| 20,290 | 19,167 | 1,123 | 76,142 | 76,667 | (525) | 81,426 | (5,284) |
| 200,444 | 70,246 | 130,198 | 590,098 | 280,982 | 309,116 | 275,932 | 314,166 |
| 138,701 | 84,640 | 54,061 | 363,359 | 338,565 | 24,794 | 331,344 | 32,015 |
| 59,920 | 47,464 | 12,456 | 221,090 | 189,856 | 31,234 | 198,967 | 22,123 |
| 42,106 | 48,510 | (6,404) | 189,640 | 194,037 | (4,397) | 195,269 | (5,629) |
| 293,289 | 337,750 | (44,461) | 1,254,118 | 1,351,000 | (96,882) | 1,365,166 | (111,048) |
| 735,101 | 518,291 | 216,810 | 2,714,879 | 2,073,166 | 641,713 | 1,508,321 | 1,206,558 |
| \$6,835,691 | \$4,959,868 | \$1,875,823 | \$23,390,916 | \$19,839,471 | \$3,551,445 | \$18,578,027 | \$4,812,889 |
| 376,235 | (63,993) | 440,228 | 377,504 | (255,929) | 633,433 | (298,259) | 675,763 |
| | | | <u>Non-Operating Revenue</u> | | | | |
| 83,346 | 83,334 | 12 | 333,381 | 333,333 | 48 | 388,471 | (55,090) |
| 37,500 | 37,500 | 0 | 150,000 | 150,000 | 0 | 112,500 | 37,500 |
| 57,427 | 35,375 | 22,052 | 170,526 | 141,500 | 29,026 | 647,374 | (476,848) |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$554,507 | \$92,216 | \$462,291 | \$1,031,412 | \$368,904 | \$662,508 | \$850,086 | \$181,326 |
| | | | <u>Net Income/(Loss)</u> | | | | |

Memorial Hospital of Converse County
Financial and Statistical Highlights
Oct. 2018

Page #

Patient Volumes

| | | |
|-----------------------|---|------|
| IP Daily Census..... | At 5.58 down 0.90 from October 2017 - down 0.15 from September 2018 | 1-2 |
| Surgeries..... | At 113 up 32 from October 2017 - up 19 from September 2018 | 6-7 |
| Radiology Exams..... | At 1,602 up 284 from October 2017 - up 217 from September 2018 | 9-12 |
| Laboratory Tests..... | At 35,779 up 2,854 from October 2017 - up 5,489 from September 2018 | 12 |
| Emer. Rm. Visits..... | At 437 up 45 from October 2017 - down 20 from September 2018 | 5 |
| Clinic Visits..... | 18.49% increase of 544 patient visits compared to October 2017 | |
| Urgent Care..... | 16.85% increase of 120 patient visits compared to October 2017 | |
| Clinic Volumes..... | 16.25% increase of 644 patient visits compared to October 2017 | |
| RHC Visits..... | 21.02% increase of 21 patient visits compared to October 2017 | |
| Wellness Visits..... | (11.76%) decrease of 30 patient visits compared to October 2017 | |

Income Statement

Gross Patient Revenue for the month was \$10,671,000 compared to \$7,600,000 last October and \$8,846,000 last month. Net Income for October is \$554,000 compared to \$212,000 last year and \$420,000 last month. 15

Monthly Revenue - over budget by \$3,300,000

The departments that are under budget by \$10,000 or more are as follows:

| | |
|------------------------|-------------------------|
| IV Therapy - 12,000 | Swing Bed - 39,000 |
| Monitored Bed - 44,000 | Practitioners - 173,000 |

Deductions From Revenue - Over budget by \$1,129,000

Monthly Expense Variances - Over budget by \$1,875,000

Areas that are over budget for the month

| | |
|---|--|
| <u>Salaries & Wages - \$443,000</u> | <u>Travel & Education - \$40,000</u> |
| <u>Benefits - \$74,000</u> | Nursing Admin - 3,000 |
| <u>Supplies - \$824,000</u> | Physician Mileage - 18,000 |
| Med/Surg - 3,700 | Surgery - 4,000 |
| Nuclear Med. - 8,600 | Physician Services - 2,500 |
| Lab - 67,500 | CRNA's - 3,200 |
| 340B Drugs - 35,000 | Physician CME - 2,700 |
| Pharmacy - 230,900 | Education - 3,500 |
| Cardiopulmonary - 7,000 | <u>Maintenance & Repair - \$30,000</u> |
| Arbor Café Food - 12,000 | Ambulance - 4,000 |
| Arbor Café Minor Equip - 16,000 | Cat Scan - 10,000 |
| Podiatry - 4,600 | Nuc Med - 11,000 |
| Surgery - 166,000 | Lab - 7,000 |
| Surgery Implants - 210,000 | Surgery 7,000 |
| Sterile Processing - 4,000 | Sterile Processing - 4,000 |
| Phys Services - 34,600 | Information Systems - 7,000 |
| Information Systems - 3,800 | <u>Interest - \$1,100</u> |
| Mocha Molly's - 9,800 | Administration - 1,100 |
| Environmenta Services - 3,200 | <u>Professional Fees - \$130,000</u> |
| Quality - 4,800 | OB Contract Labor - 16,000 |
| <u>Legal - 44,000</u> | Allergy Clinic - 7,000 |
| Administration - 44,000 | Ultrasound - 49,000 |
| <u>Leases & Rentals - \$11,000</u> | Physical Therapy - 7,700 |
| Pharmacy - 11,000 | Surgery - 51,000 |
| <u>Other - \$78,000</u> | <u>Purchased Services - \$54,000</u> |
| Practitioners - 7,000 | Lab - 24,00 |
| Business Office - 25,000 | 340B - 18,000 |
| Information Systems - 4,000 | Neurology - 16,000 |
| Public Relations - 36,000 | Health Information - 5,000 |
| <u>Insurance - \$12,000</u> | Quality - 9,000 |
| Administration - 12,000 | <u>Indigent Care - \$216,000</u> |

Cash Status

Cash balances as of September 30, 2018 are \$10,195,020. This equates to 57 days of expenses on hand.

Accounts Receivable

Net Accounts Receivable days are at 61.96 days for the end of October compared to 71.49 last year and 60.51 last month.

**Memorial Hospital of Converse County
Statistics
For The Period Ended October 31, 2018**

| Monthly | | | | | | Year to Date | | | | | |
|-----------|-----------|-----------------------------|--------|--------|---------------|-----------------------|-----------------------|----------------------------|------------|-------|---------------|
| Oct. 2018 | Oct. 2017 | Variance From Prior Oct. | Budget | Amount | Variance % | YTD Thru Oct. 2018 | YTD Thru Oct. 2017 | Variance From Prior YTD | YTD Budget | Amt. | Variance % |
| 66 | 65 | 1 | 67 | (1) | -1.5% | 277 | 247 | 30 | 268 | 9 | 3.4% |
| 1 | 9 | (8) | 5 | (4) | -80.0% | 16 | 21 | (5) | 20 | (4) | -20.0% |
| 67 | 74 | (7) | 72 | (5) | -6.9% | 293 | 268 | 25 | 288 | 5 | 1.7% |
| 173 | 201 | (28) | 176 | (3) | -1.7% | 677 | 659 | 18 | 704 | (27) | -3.8% |
| 24 | 96 | (72) | 48 | (24) | -50.0% | 182 | 184 | (2) | 192 | (10) | -5.2% |
| 197 | 297 | (100) | 224 | (27) | -12.1% | 859 | 843 | 16 | 896 | (37) | -4.1% |
| 11 | 10 | 1 | 11 | 0 | 0.0% | 50 | 37 | 13 | 44 | 11 | 25.0% |
| 31 | 17 | 14 | 20 | 11 | 55.0% | 111 | 59 | 52 | 80 | 31 | 38.8% |
| 113 | 81 | 32 | 78 | 35 | 44.9% | 316 | 277 | 39 | 312 | 4 | 1.3% |
| 2,012 | 1,956 | 56 | 2,037 | (25) | -1.2% | 7,463 | 9,813 | (2,350) | 8,148 | (685) | -8.4% |
| 437 | 392 | 45 | 402 | 35 | 8.7% | 1,754 | 1,622 | 132 | 1,608 | 146 | 9.1% |
| 2,449 | 2,348 | 101 | 2,439 | 10 | 0.4% | 9,217 | 11,435 | (2,218) | 9,756 | (539) | -5.5% |
| 330 | 317 | 13 | 319 | 10 | 3.3% | 326 | 308 | 18 | 319 | 7 | 2.1% |

| Financial Ratios | Oct. 2018 | Oct. 2017 | YTD | US | WY | Misc. Measurements | YTD - 18 | YTD - 17 | Variance From Prior Year | WY | Variance From WY |
|--|-----------|-----------|-------|-------|--------|------------------------------|-----------|-----------|-----------------------------|-----------|---------------------|
| Days Cash on Hand YTD | 57 | 123 | 57 | 76 | 99 | Total Gross Rev. per FTE | \$322,232 | \$262,752 | \$59,480 | \$145,000 | \$177,232 |
| Operating Margin | 5.21% | 0.73% | 1.58% | 1.79% | -0.93% | Contractual Deductions | 35.30% | 34.18% | 1.12% | 33.13% | 2.17% |
| Net Margin | 7.68% | 4.27% | 4.33% | 3.09% | 4.85% | Inpatient Revenue % | 22.20% | 24.56% | -2.36% | 33.17% | -10.97% |
| Operating Cash Flow Margin | | 38.74 | 9.17% | 8.10 | | Outpatient Revenue % | 77.80% | 75.46% | 2.34% | 66.83% | 10.97% |
| Current Ratio | 3.81 | 5.05 | N/A | 2.35 | 3.71 | Average Length of Stay | 2.46 | 2.67 | (0.21) | 3.30 | (0.84) |
| Gross A/R Days | 60.75 | 68.53 | | 50.37 | 59.90 | Medicare Inp. Payer Mix | 39.20% | 38.36% | 0.84% | 75.25% | -36.05% |
| Net A/R Days | 61.96 | 71.49 | | 52.46 | 56.82 | Average I/P Daily Census | 5.89 | 5.36 | 0.53 | 3.50 | 2.39 |
| FTEs per Adjusted Occupied Bed - Excluding MOB | | | 10.29 | 5.51 | 9.88 | Salaries to Net Patient Rev. | 46.63% | 52.10% | -5.47% | 53.41% | -6.78% |
| With MOB - | | | 10.90 | | | Salaries to Total Expense | 45.13% | 49.86% | -4.73% | 46.32% | -1.19% |
| Medicare Rural Hospital Flexibility Program Monitoring Team - US CAH Median-2015 | | | | | | Average Salary per FTE | \$97,209 | \$90,109 | \$7,100 | \$62,062 | \$35,147 |
| Medicare Rural Hospital Flexibility Program Monitoring Team -WY CAH Medium-2015 | | | | | | Benefits as % of Salaries | 19.27% | 20.01% | -0.74% | | |

Memorial Hospital of Converse County
Balance Sheet - (Statement of Net Position)
October 31, 2018

| | <u>Oct. 2018</u> | <u>Oct. 2017</u> |
|--|----------------------------|----------------------------|
| <u>ASSETS</u> | | |
| CURRENT ASSETS | | |
| Cash On Hand And In Banks | \$3,229,098 | \$4,361,831 |
| Certificates Of Deposit - Unrestricted | 2,465,921 | 1,338,528 |
| Total Cash Assets | <u>\$5,695,020</u> | <u>\$5,700,359</u> |
| Assets Whose Use is Restricted | | |
| Certificates of Deposit Securing Loan | 4,500,000 | 5,500,000 |
| Total Restricted Assets | <u>\$4,500,000</u> | <u>\$5,500,000</u> |
| Accounts Receivable (Gross) | 17,285,506 | 15,050,482 |
| Uncollectable Accts. & Contratual. Adj. | (5,881,002) | (4,715,729) |
| Net Patient Accounts | <u>\$11,404,504</u> | <u>\$10,334,753</u> |
| Due From Physicians/Staff | 1,111 | 7,514 |
| Inventories Of Supplies | 1,752,318 | 1,102,396 |
| Other Current Assets | 1,397,177 | 1,604,347 |
| Yellowstone Group Investment | 54,873 | 82,305 |
| Total Current Assets | <u>\$24,805,002</u> | <u>\$24,331,674</u> |
| LAND, BUILDING AND EQUIPMENT, net | \$27,577,526 | \$28,135,012 |
| OTHER ASSETS | | |
| Investment - Big Country Rehab | 183,249 | 142,317 |
| Total Other Assets | <u>\$183,249</u> | <u>\$142,317</u> |
| Total Assets | <u><u>\$52,565,777</u></u> | <u><u>\$52,609,003</u></u> |
| <u>LIABILITIES AND FUND EQUITY</u> | | |
| CURRENT LIABILITIES | | |
| Accounts Payable | \$2,316,861 | \$1,147,390 |
| Accrued Salaries | 2,546,840 | 2,192,138 |
| Accrued Self Funded Health Insurance | (134,760) | (134,760) |
| Accrued Taxes And Deductions | 706,684 | 525,767 |
| Current Portion Of Notes Payable | 145,982 | 284,428 |
| Current Portion of CD Secured Note | 928,402 | 802,474 |
| Total Current Liabilities | <u>\$6,510,009</u> | <u>\$4,817,437</u> |
| OTHER LIABILITIES | | |
| Deferred Loss On Early Retirement Of Bonds | (295,353) | (295,353) |
| Medicare Cost Report Settlement | 309,648 | 160,000 |
| Long Term CD Secured Note Obligations | 4,128,067 | 5,228,563 |
| Long Term Notes Payable | 145,982 | 145,982 |
| Total Other Liabilities | <u>\$4,288,344</u> | <u>\$5,239,192</u> |
| Total Liabilities | \$10,798,353 | \$10,056,629 |
| FUND EQUITY | | |
| Fund Balance | \$40,736,013 | \$41,702,288 |
| Net Income | 1,031,412 | 850,086 |
| Total Fund Balance | <u>\$41,767,425</u> | <u>\$42,552,374</u> |
| Total Liabilities And Fund Equity | <u><u>\$52,565,777</u></u> | <u><u>\$52,609,003</u></u> |

Cash Flow Statement for October 2018 and FYTD 2019

| Cash Flow From Operations | <u>Oct. 2018</u> | <u>FYTD 2019</u> |
|--|---------------------------|-----------------------------|
| Net Earnings/(Loss) | \$554,507 | \$1,031,412 |
| <u>Additions/(Subtractions) to Cash</u> | | |
| Depreciation/Non-cash Interest | 293,289 | 1,254,118 |
| Decrease/(Increase) in Accounts Receivable | (1,663,021) | (3,450,062) |
| (Decrease)/Increase in Accounts Payable | 994,077 | (343,507) |
| Decrease/(Increase) in Inventory | (244,516) | (270,654) |
| Net Cash Flow From Operations | <u>(\$65,664)</u> | <u>(\$1,778,693)</u> |
| Cash Flow from Capital Purchases | | |
| Equipment, Fixed Assets, Construction | (315,066) | (1,844,210) |
| Cash Flow from Financing | | |
| Notes Payable | <u>(24,091)</u> | <u>(924,495)</u> |
| Cash Flow for the Month Ending: | Oct. 2018 | |
| | <u>(\$404,820)</u> | <u>(\$4,547,397)</u> |

| | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|---------|---|---|---|---|---|---|---|---|---|---|----|----|----|---|---|---|---|----|----|----|----|----|---|----|----|----|----|----|---|---|---------------|-----|-----|
| October | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Days Recorded | 31 | |
| IP | 7 | 5 | 5 | 4 | 5 | 5 | 5 | 6 | 6 | 4 | 10 | 12 | 11 | 2 | 0 | 0 | 2 | 8 | 10 | 12 | 10 | 10 | 7 | 9 | 10 | 8 | 8 | 7 | 6 | 5 | 3 | 202 | 6.5 |
| OBS | 0 | 2 | 1 | 4 | 0 | 1 | 3 | 0 | 1 | 2 | 1 | 1 | 2 | 0 | 0 | 0 | 1 | 4 | 1 | 2 | 0 | 0 | 0 | 1 | 4 | 2 | 0 | 1 | 0 | 0 | 1 | 35 | 1.1 |
| SW | 2 | 2 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 2 | 2 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 2 | 2 | 2 | 2 | 2 | 4 | 47 | 1.5 |
| | 9 | 9 | 8 | 9 | 6 | 7 | 9 | 7 | 8 | 7 | 12 | 14 | 14 | 4 | 2 | 2 | 5 | 13 | 12 | 15 | 11 | 11 | 8 | 11 | 16 | 12 | 10 | 10 | 8 | 7 | 8 | | 9.2 |

| | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|----------|----|----|----|----|----|----|----|----|----|----|---|---|---|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|---------------|-----|------|
| November | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Days Recorded | 30 | |
| IP | 4 | 9 | 8 | 11 | 11 | 11 | 8 | 11 | 10 | 7 | 5 | 4 | 5 | 10 | 13 | 9 | 8 | 9 | 8 | 7 | 8 | 9 | 11 | 12 | 7 | 6 | 4 | 6 | 16 | 16 | 263 | 8.8 | |
| OBS | 4 | 0 | 1 | 4 | 0 | 0 | 3 | 1 | 1 | 2 | 0 | 0 | 1 | 1 | 2 | 2 | 0 | 0 | 0 | 0 | 0 | 3 | 2 | 0 | 0 | 0 | 1 | 0 | 1 | 29 | 1.0 | | |
| SW | 4 | 3 | 2 | 2 | 2 | 2 | 3 | 4 | 2 | 3 | 4 | 3 | 3 | 3 | 3 | 2 | 3 | 3 | 3 | 3 | 5 | 5 | 4 | 4 | 6 | 6 | 6 | 6 | 5 | 5 | 109 | 3.6 | |
| | 12 | 12 | 11 | 17 | 13 | 13 | 14 | 16 | 13 | 12 | 9 | 7 | 9 | 14 | 18 | 13 | 11 | 12 | 11 | 10 | 13 | 17 | 17 | 16 | 13 | 12 | 10 | 13 | 21 | 22 | 0 | | 13.4 |

| | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|----------|----|---|---|---|---|---|----|----|----|---|---|---|---|----|----|---|---|---|----|----|---|---|---|---|---|---|---|----|---|---|---------------|-----|-----|------|
| December | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Days Recorded | 31 | | |
| IP | 10 | 7 | 6 | 8 | 7 | 9 | 14 | 12 | 15 | 7 | 7 | 8 | 9 | 12 | 11 | 7 | 4 | 4 | 10 | 12 | 8 | 7 | 5 | 5 | 8 | 5 | 8 | 11 | 9 | 6 | 8 | 259 | 8.4 | |
| OBS | 0 | 0 | 0 | 0 | 2 | 5 | 0 | 1 | 0 | 0 | 1 | 0 | 1 | 0 | 1 | 0 | 0 | 1 | 2 | 2 | 0 | 1 | 1 | 0 | 0 | 1 | 0 | 0 | 2 | 1 | 0 | 22 | 0.7 | |
| SB | 5 | 5 | 5 | 5 | 3 | 2 | 3 | 4 | 4 | 3 | 3 | 1 | 2 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 2 | 2 | 2 | 2 | 3 | 3 | 3 | 4 | 4 | 81 | 2.6 | |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | 11.7 |

| | | | | | | | | | | | | | |
|-------------|------|------|------|------|------|------|------|------|------|------|------|----------|---------|
| | | | | | | | | | | | | Mo's Rec | 4 |
| | Jul. | Aug. | Sep. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | June | Average |
| Inpatient | 5.58 | 5.13 | 5.73 | 5.58 | | | | | | | | | 5.51 |
| Observation | 1.00 | 1.03 | 1.23 | 1.16 | | | | | | | | | 1.11 |
| Swing Bed | 0.42 | 2.29 | 2.47 | 0.77 | | | | | | | | | 1.49 |
| | 7.00 | 8.45 | 9.43 | 7.51 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 8.10 |
| | | | | | | | | | | | | | 0.00 |
| Hi | 16 | 22 | | | | | | | | | | | |
| Lo | 2 | 7 | | | | | | | | | | | |

| | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|---------|---|---|---|---|----|----|----|---|---|---|---|---|---|---|---|---|----|----|----|----|----|----|----|----|---|---|---|---|---|---|---------------|-----|-----|------|
| January | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Days Recorded | 31 | | |
| IP | 6 | 5 | 8 | 8 | 13 | 12 | 11 | 9 | 8 | 8 | 7 | 8 | 3 | 2 | 4 | 7 | 10 | 10 | 11 | 10 | 13 | 13 | 14 | 16 | 7 | 9 | 8 | 9 | 8 | 9 | 12 | 278 | 9.0 | |
| OBS | 0 | 0 | 1 | 0 | 1 | 1 | 0 | 0 | 1 | 2 | 0 | 1 | 3 | 1 | 0 | 0 | 3 | 2 | 4 | 2 | 1 | 1 | 0 | 2 | 0 | 1 | 1 | 0 | 0 | 1 | 2 | 31 | 1.0 | |
| SB | 3 | 4 | 4 | 3 | 3 | 2 | 4 | 4 | 6 | 4 | 3 | 3 | 4 | 5 | 5 | 5 | 3 | 3 | 2 | 3 | 3 | 3 | 3 | 3 | 6 | 4 | 3 | 3 | 3 | 4 | 4 | 112 | 3.6 | |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | 13.6 |

| | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|----------|----|----|---|---|---|----|----|----|---|---|---|---|---|---|----|----|----|----|----|---|----|---|---|---|---|---|---|----|--|--|---------------|-----|--|------|
| February | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Days Recorded | 28 | | |
| IP | 13 | 13 | 7 | 8 | 7 | 10 | 11 | 12 | 8 | 9 | 1 | 2 | 4 | 9 | 14 | 18 | 20 | 16 | 13 | 6 | 10 | 8 | 6 | 5 | 4 | 5 | 8 | 13 | | | 260 | 9.3 | | |
| OBS | 1 | 1 | 1 | 0 | 3 | 1 | 1 | 1 | 3 | 1 | 0 | 0 | 4 | 3 | 0 | 1 | 1 | 1 | 0 | 1 | 2 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | | | 28 | 1.0 | | |
| SB | 4 | 3 | 4 | 3 | 3 | 2 | 3 | 2 | 3 | 5 | 4 | 4 | 3 | 2 | 2 | 2 | 3 | 4 | 4 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 3 | | | 80 | 2.9 | | |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | 13.1 |

| | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|-------|----|----|---|----|---|---|---|---|---|---|---|---|---|----|---|---|---|---|---|---|----|----|----|----|----|---|---|---|---|----|---------------|-----|-----|------|
| March | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Days Recorded | 31 | | |
| IP | 11 | 12 | 5 | 10 | 7 | 4 | 4 | 3 | 3 | 5 | 5 | 3 | 9 | 11 | 7 | 7 | 8 | 4 | 5 | 8 | 11 | 11 | 11 | 12 | 11 | 7 | 7 | 9 | 8 | 10 | 12 | 240 | 7.7 | |
| OBS | 0 | 2 | 1 | 0 | 0 | 1 | 1 | 1 | 1 | 0 | 0 | 1 | 1 | 1 | 0 | 2 | 0 | 0 | 0 | 0 | 1 | 1 | 1 | 0 | 0 | 1 | 1 | 3 | 3 | 2 | 3 | 28 | 0.9 | |
| SB | 4 | 4 | 4 | 4 | 4 | 3 | 2 | 2 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 1 | 1 | 1 | 1 | 2 | 2 | 3 | 2 | 2 | 1 | 1 | 2 | 2 | 2 | 2 | 2 | 75 | 2.4 | |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | 11.1 |

| | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|-------|----|----|----|----|----|----|----|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|----|---|----|----|---|---------------|-----|-----|-----|
| April | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Days Recorded | 30 | | |
| IP | 12 | 14 | 11 | 15 | 12 | 10 | 12 | 7 | 5 | 3 | 5 | 4 | 6 | 5 | 3 | 1 | 2 | 4 | 8 | 8 | 4 | 3 | 7 | 6 | 8 | 14 | 9 | 13 | 12 | 8 | | 205 | 6.8 | |
| OBS | 0 | 1 | 2 | 2 | 1 | 1 | 0 | 0 | 0 | 0 | 3 | 0 | 1 | 1 | 0 | 0 | 0 | 1 | 0 | 2 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 2 | 0 | 2 | | 21 | 0.7 | |
| SB | 2 | 2 | 2 | 2 | 2 | 2 | 1 | 1 | 1 | 1 | 1 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 3 | 3 | 4 | 4 | 3 | 4 | 4 | 4 | 5 | 72 | 2.4 | |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | 9.9 |

| | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|-----|----|----|----|----|----|----|----|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|----|---|----|----|---|---------------|-----|-----|-----|
| May | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Days Recorded | 31 | | |
| IP | 12 | 14 | 11 | 15 | 12 | 10 | 12 | 7 | 5 | 3 | 5 | 4 | 6 | 5 | 3 | 1 | 2 | 4 | 8 | 8 | 4 | 3 | 7 | 6 | 8 | 14 | 9 | 13 | 12 | 8 | | 205 | 6.6 | |
| OBS | 0 | 1 | 2 | 2 | 1 | 1 | 0 | 0 | 0 | 0 | 3 | 0 | 1 | 1 | 0 | 0 | 0 | 1 | 0 | 2 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 2 | 0 | 2 | | 21 | 0.7 | |
| SB | 2 | 2 | 2 | 2 | 2 | 2 | 1 | 1 | 1 | 1 | 1 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 3 | 3 | 4 | 4 | 3 | 4 | 4 | 4 | 5 | 72 | 2.3 | |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | 9.6 |

| Statistics | Oct. 2018 | Oct. | Prior Oct. | Thru Oct. | Oct. 2017 | Oct. 2018 | Oct. 2017 | Prior Oct. | Oct. | Oct. | Oct. | Oct. | Oct. |
|----------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-----------|
| | <u>Nov</u> | <u>Dec</u> | <u>Jan</u> | <u>Feb</u> | <u>Mar</u> | <u>Apr</u> | <u>May</u> | <u>Jun</u> | <u>Jul</u> | <u>Aug</u> | <u>Sep</u> | <u>Oct</u> | |
| Curr. 12 mo. | 80 | 111 | 72 | 93 | 78 | 86 | 73 | 69 | 58 | 77 | 94 | 113 | 84 |
| Current Budget | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 78 | 78 | 78 | 78 | |
| Prev. 12 mo. | 90 | 99 | 62 | 70 | 70 | 65 | 82 | 51 | 50 | 72 | 74 | 81 | 72 |
| Surgeries | | | | | | | | | | | | | |
| | <u>Nov</u> | <u>Dec</u> | <u>Jan</u> | <u>Feb</u> | <u>Mar</u> | <u>Apr</u> | <u>May</u> | <u>Jun</u> | <u>Jul</u> | <u>Aug</u> | <u>Sep</u> | <u>Oct</u> | |
| Curr. 12 mo. | 6.50 | 6.03 | 5.77 | 6.46 | 7.26 | 6.67 | 4.87 | 5.10 | 5.58 | 5.13 | 5.73 | 5.58 | 5.89 |
| Current Budget | 6.28 | 6.28 | 6.28 | 6.28 | 6.28 | 6.28 | 6.28 | 6.28 | 5.84 | 5.84 | 5.84 | 5.84 | |
| Prev. 12 mo. | 6.03 | 6.55 | 6.48 | 5.21 | 6.97 | 6.27 | 6.00 | 4.63 | 3.97 | 5.10 | 5.90 | 6.48 | 5.80 |
| IP Daily Census | | | | | | | | | | | | | |
| | <u>Nov</u> | <u>Dec</u> | <u>Jan</u> | <u>Feb</u> | <u>Mar</u> | <u>Apr</u> | <u>May</u> | <u>Jun</u> | <u>Jul</u> | <u>Aug</u> | <u>Sep</u> | <u>Oct</u> | |
| Curr. 12 mo. | 349 | 355 | 289 | 244 | 353 | 261 | 295 | 290 | 314 | 377 | 354 | 387 | 322 |
| Current Budget | 268 | 268 | 268 | 268 | 268 | 268 | 268 | 268 | 298 | 298 | 298 | 298 | |
| Prev. 12 mo. | 316 | 281 | 269 | 254 | 296 | 277 | 283 | 199 | 282 | 373 | 208 | 273 | 276 |
| CTs | | | | | | | | | | | | | |
| | <u>Nov</u> | <u>Dec</u> | <u>Jan</u> | <u>Feb</u> | <u>Mar</u> | <u>Apr</u> | <u>May</u> | <u>Jun</u> | <u>Jul</u> | <u>Aug</u> | <u>Sep</u> | <u>Oct</u> | |
| Curr. 12 mo. | 114 | 121 | 105 | 86 | 118 | 93 | 139 | 121 | 116 | 122 | 109 | 123 | 114 |
| Current Budget | 103 | 103 | 103 | 103 | 103 | 103 | 103 | 103 | 109 | 109 | 109 | 109 | |
| Prev. 12 mo. | 108 | 119 | 111 | 106 | 115 | 76 | 106 | 76 | 104 | 102 | 95 | 104 | 102 |
| MRIs | | | | | | | | | | | | | |
| | <u>Nov</u> | <u>Dec</u> | <u>Jan</u> | <u>Feb</u> | <u>Mar</u> | <u>Apr</u> | <u>May</u> | <u>Jun</u> | <u>Jul</u> | <u>Aug</u> | <u>Sep</u> | <u>Oct</u> | |
| Curr. 12 mo. | 635 | 578 | 614 | 560 | 647 | 540 | 617 | 611 | 648 | 666 | 599 | 713 | 619 |
| Current Budget | 552 | 552 | 552 | 552 | 552 | 552 | 552 | 552 | 591 | 591 | 591 | 591 | |
| Prev. 12 mo. | 531 | 559 | 525 | 545 | 537 | 524 | 550 | 569 | 535 | 611 | 547 | 596 | 552 |
| Total Other X-ray Exams | | | | | | | | | | | | | |
| | <u>Nov</u> | <u>Dec</u> | <u>Jan</u> | <u>Feb</u> | <u>Mar</u> | <u>Apr</u> | <u>May</u> | <u>Jun</u> | <u>Jul</u> | <u>Aug</u> | <u>Sep</u> | <u>Oct</u> | |
| Lab Procedures | | | | | | | | | | | | | |
| Curr. 12 mo. | 38,078 | 34,572 | 29,846 | 31,360 | 34,653 | 32,381 | 33,621 | 35,084 | 32,349 | 35,873 | 30,290 | 35,779 | 33,657 |
| Current Budget | 32,118 | 32,118 | 32,118 | 32,118 | 32,118 | 32,118 | 32,118 | 32,118 | 32,795 | 32,795 | 32,795 | 32,795 | |
| Prev. 12 mo. | 30,946 | 31,922 | 31,091 | 35,937 | 33,821 | 29,968 | 32,749 | 28,171 | 27,574 | 34,385 | 29,061 | 32,925 | 31,546 |
| | <u>Nov</u> | <u>Dec</u> | <u>Jan</u> | <u>Feb</u> | <u>Mar</u> | <u>Apr</u> | <u>May</u> | <u>Jun</u> | <u>Jul</u> | <u>Aug</u> | <u>Sep</u> | <u>Oct</u> | |
| Curr. 12 mo. | 375 | 427 | 432 | 371 | 418 | 362 | 434 | 382 | 418 | 442 | 457 | 437 | 413 |
| Current Budget | 426 | 426 | 426 | 426 | 426 | 426 | 426 | 426 | 402 | 402 | 402 | 402 | |
| Prev. 12 mo. | 496 | 482 | 463 | 309 | 411 | 330 | 398 | 373 | 403 | 422 | 405 | 392 | 407 |
| Emergency Room Visits | | | | | | | | | | | | | |
| | <u>Nov</u> | <u>Dec</u> | <u>Jan</u> | <u>Feb</u> | <u>Mar</u> | <u>Apr</u> | <u>May</u> | <u>Jun</u> | <u>Jul</u> | <u>Aug</u> | <u>Sep</u> | <u>Oct</u> | |
| Curr. 12 mo. | 8,010,058 | 8,727,329 | 7,154,020 | 6,975,520 | 7,853,999 | 6,965,232 | 7,381,928 | 7,208,829 | 7,333,717 | 8,145,995 | 8,846,954 | 10,671,989 | 7,939,631 |
| Current Budget | 7,485,940 | 7,329,611 | 7,568,456 | 7,568,456 | 7,349,621 | 7,568,916 | 7,472,106 | 7,472,106 | 7,546,165 | 6,815,878 | 7,546,185 | 7,302,721 | |
| Prev. 12 mo. | 7,649,912 | 7,944,457 | 6,905,882 | 6,555,659 | 6,952,619 | 6,500,977 | 7,139,920 | 6,255,174 | 5,864,849 | 7,205,694 | 6,332,126 | 7,611,719 | 6,909,916 |
| Hospital Revenues | | | | | | | | | | | | | |
| | <u>Nov</u> | <u>Dec</u> | <u>Jan</u> | <u>Feb</u> | <u>Mar</u> | <u>Apr</u> | <u>May</u> | <u>Jun</u> | <u>Jul</u> | <u>Aug</u> | <u>Sep</u> | <u>Oct</u> | |
| Curr. 12 mo. | 67.68 | 64.96 | 58.42 | 58.15 | 65.12 | 64.26 | 57.70 | 59.93 | 60.66 | 59.48 | 60.51 | 61.96 | 61.57 |
| Current Budget | 55.00 | 55.00 | 55.00 | 55.00 | 55.00 | 55.00 | 55.00 | 55.00 | 55.00 | 55.00 | 55.00 | 55.00 | |
| Prev. 12 mo. | 51.58 | 51.87 | 49.75 | 51.70 | 57.93 | 59.57 | 59.16 | 64.74 | 63.53 | 68.30 | 72.03 | 71.49 | 60.14 |
| Net Days of Revenue in A/R | | | | | | | | | | | | | |
| | <u>Nov</u> | <u>Dec</u> | <u>Jan</u> | <u>Feb</u> | <u>Mar</u> | <u>Apr</u> | <u>May</u> | <u>Jun</u> | <u>Jul</u> | <u>Aug</u> | <u>Sep</u> | <u>Oct</u> | |
| Curr. 12 mo. | 36 | 43 | 33 | 27 | 30 | 32 | 32 | 32 | 28 | 32 | 52 | 54 | 36 |
| Current Budget | 31 | 31 | 31 | 31 | 31 | 31 | 31 | 31 | 31 | 31 | 31 | 31 | |
| Prev. 12 mo. | 40 | 35 | 18 | 28 | 21 | 30 | 24 | 18 | 19 | 22 | 31 | 31 | 26 |
| Orthopedic Surgeries | | | | | | | | | | | | | |
| | <u>Nov</u> | <u>Dec</u> | <u>Jan</u> | <u>Feb</u> | <u>Mar</u> | <u>Apr</u> | <u>May</u> | <u>Jun</u> | <u>Jul</u> | <u>Aug</u> | <u>Sep</u> | <u>Oct</u> | |
| Curr. 12 mo. | 13 | 5 | 12 | 18 | 10 | 11 | 10 | 10 | 10 | 13 | 15 | 11 | 12 |
| Current Budget | 13 | 13 | 13 | 13 | 13 | 13 | 13 | 13 | 11 | 11 | 11 | 11 | |

Operating Revenue vs. Operating Expenses for FY 2018

