

VCMCC

Commission Meeting Minutes

Ventura County Public Health
2240 E. Gonzales Road, Suite 200
Oxnard, CA 93036

July 26, 2010

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| √ | Commission Members in Attendance | |
| √ | Michael Powers , Director, Ventura County Health Care Agency | √ Roberto S. Juarez , CEO, Clinicas del Camino Real, Inc. |
| √ | Lanyard Dial, MD , Physician, Ventura County Medical Association | √ Kathy Long , Ventura County Board of Supervisors |
| | David Araujo, MD , Director, Ventura County Medical Center Family Medicine Residency Program | √ Tim Maurice , Private Hospitals/Healthcare System |
| √ | Maylee Berry , Medi-Cal Beneficiary Advocate | √ Catherine Rodriguez , Ventura County Medical Health System |
| √ | John Fankhauser, MD , Physician, Ventura County Medical Center Executive Committee. | √ Anil Chawla, MD , Physician, Clinicas del Camino Real, Inc. |
| | Rick Jarvis , Private Hospitals/Healthcare System | |

| Staff in Attendance | Consultants/Guests in Attendance |
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| Terrie Stanley , Interim CEO, Ventura COHS | Javier Portela, California Department of Health Care Services (DHCS) |
| Jon Polich , Assistant County Counsel | Cris DeMorais, COHS Unit, DHCS |
| Dee Pupa , Interim Assistant Clerk of the Board | |
| Alison Sawyer , Interim Clerk of the Board | |

| AGENDA ITEM / PRESENTER | MOTIONS / MAJOR DISCUSSIONS | ACTION TAKEN |
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| 1. Call to Order and Pledge of Allegiance Michael Powers | <ul style="list-style-type: none"> The meeting was called to order at 3:10 p.m. Pledge of Allegiance | |
| 2. Roll Call | <ul style="list-style-type: none"> All Commissioners present, except for Dr. Araujo and Mr. Jarvis, both excused. A quorum was present | |
| 3. Minutes of the Prior Meeting Michael Powers | The Minutes of the June 28, 2010 VCMCC meeting were presented for review and approval. Mr. Maurice had the following two corrections to the Minutes: - Item 11, Action Taken: "Mr. Maurice made the motion to approve the recommendation with the amendment that the Policy cover | Mr. Maurice made the motion to approve the minutes as corrected, Ms. Berry seconded. Noting he was not in attendance at the meeting, Dr. Dial did not vote. |

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| | <p>County clinics, community clinics, and Federally Qualified Health Centers (FQHCs).”</p> <ul style="list-style-type: none"> - Item 12, Action Taken: “Mr. Maurice made the motion to approve the recommendation.” | <p>Approved: 8-0</p> |
| <p>4. Interim CEO Report</p> <p>Terrie Stanley</p> | <ul style="list-style-type: none"> - State Contract and Rates: Ms. Stanley informed the Commission that the formal letter from the DHCS was received but that the state rates were still pending. They are anticipated by tomorrow. As soon as the state rates are received they will be provided to the actuary to begin working on the rate development for the plan. <p>Administrative Services Contracts:</p> <ul style="list-style-type: none"> - ACS: Ms. Stanley introduced the new ACS Project manager, Cory Freshour. She noted they have made great progress on work plan development, especially where State deliverables are concerned. Mr. Juarez asked if ACS could present on their services and work plan. Mr. Freshour stated that he would be happy to present. Mr. Powers thanked Mr. Freshour for being in attendance. <p>Ms. Stanley informed the Commission that they had a provider contracting session on July 22 and the feedback from the State was very helpful. A two-day provider network planning session is planned for the week of the 26th to map out when they go out to talk to providers which will be after the actuaries have developed the rates. The first installment of the \$200,000 was received July 7, 2010 and deposited into the newly established Treasury account. This will be an interim account until a back account can be set up – for which a Tax ID is required. Mr. Juarez asked whose name the account was it. Ms. Stanley responded that it was in the name of “Ventura County Managed Medi-Cal Commission” with the County Treasurer.</p> <p>RGS: Ms. Stanley noted that she has been working with Jennifer Bower, Human Resource Director for RGS-LGS. Ms. Bower met earlier with the Executive/Finance Committee and informed them that, as of last Thursday, they had have received eleven applications for the CEO, twenty-six for the CFO, and six for the CMO. Ms. Stanley noted that Ms. Bower had also mentioned that many more applications have come in since Thursday. After reviewing the benefits information, Mr. Juarez noted that the retirement plan</p> | <p>Informational Only</p> |

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| | <p>seemed generous and wondered if the 401(a) defined contribution could be “up to 10% plus an additional 2% match.”</p> <ul style="list-style-type: none"> - ScriptCare (PBM): Ms. Stanley noted that contractual changes have been requested and finalization is anticipated mid-August. In reference to ScriptCare, Mr. Juarez reminded the Commission that he likes to see three bids. Ms. Stanley noted that the ScriptCare proposal, although a separate contract, was part of the approved ACS proposal—when the vendors for administrative services were considered, each of the proposals included a pharmacy benefits management piece. Mr. Maurice inquired if ACS only contracts with ScriptCare. - Executive/Finance Committee Meeting: Ms. Stanley informed the Commission that, in order to be better prepared to discuss and approved recommendations from the Executive/Finance Committee, the Committee has determined it will meet 15 minutes prior to the commission meetings so that the Committee meeting minutes can be reviewed and approved. | |
| | <p>OLD BUSINESS</p> | |
| <p>5. Selection of a Name for the Ventura County Organized Health Plan.</p> <p>Terrie Stanley</p> | <p>Recommendations from the Executive/Finance Committee:</p> <ol style="list-style-type: none"> 1. Full Commission shall select the name for the Ventura COHS. 2. The Commission shall not expend additional funds to hire an external entity to assist with the process of name selection. <p>Ms. Stanley reminded the Commission of the important issues surrounded name selections: obtaining community input, aligning it with the mission and with health/wellness, low potential for confusion, and good translatability. She handed out a list of suggested names and their Spanish translations. She informed the Commission that Sheila Murphy, Public Information Officer for the Ventura County Health Care Agency, provided the following advisory input from a professional group of county public information officers:</p> <ul style="list-style-type: none"> - Previous suggestion of “CHOICE” was not meaningful enough and too long. | <p>Dr. Dial made the motion to select Gold Coast Health Plan as the Name, Ms. Berry seconded.</p> <p>Approved: 8-1</p> |


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| | <p>- Relate name selection to health care</p> <p>Ms. Stanley also noted that marketing professional Linette Coverly provided pro bono advice about using domain name searches and making sure the name translates well.</p> <p>Ms. Stanley stressed that picking a name at this time would assist in moving forward as, now that rates have been received from the State, we have to get printed materials out that will include the name and logo.</p> <p>Dr. Dial suggested going with “Gold Coast Health Plan”. Mr. Juarez noted that it was a missed opportunity to not hire a professional firm to develop the brand. He emphasized that the name and logo persevere, and a professional group should be hired to do it right. He also noted that there were incorrect translations on the distributed list. Mr. Powers agreed that the name is important but felt like there had been good outreach, and responses from local providers and beneficiaries.</p> <p>Supervisor Long noted that the Commission had discussed spending money for the development but that there was not support for this. Her additional concern was that spending money did not guarantee a consensus decision and time was of the essence.</p> <p>Public Comment: Dr. De La Garza asked about the input sources and stated that he felt bringing in a professional group was important and could be accomplished in 7-14 days. Ms. Stanley responded that input had come from community providers, the Commission, attendees at stakeholder meetings, and provider and community organizations. She stated that there were a lot of opinions but Gold Coast seemed to be agreeable to many—people from all over the County could identify with it.</p> <p>Dr. Dial recommended making the decision and not extending the time frame. Supervisor Long expressed her appreciation for the discussion, noting that a change could be made in the future. Ms. Rodriguez commented that there were a good amount of Commissioners in agreement.</p> | |
| | NEW BUSINESS | |
| 6. Minutes of the | Recommendation: Receive and File Minutes of the | Dr. Chawla made the motion to |

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| <p>Executive/Finance Committee Meetings.</p> <p>Terrie Stanley</p> | <p>Executive/Finance Committee Meetings on June 16 and July 14, 2010.</p> <p>During the review of the Executive/Finance Committee minutes, Ms. Stanley emphasized the value in the Executive/Finance Committee in reviewing and preparing information for the full Commission.</p> <p>Public Comment: Mr. Bob Rossi expressed concern about the carve-out of dental services from the Medi-Cal Managed Care plan. He noted that Commission Juarez had already looked into it. Mr. Juarez stated that dental and optometric care used to be part of the coverage but were then carved out. Ms. Stanley commented that dental services for enrollees of all the CHOS plans goes through a dental plan that the State is contracted with. The State has made adjustments to coverage in the past year resulting in coverage limited to children, and adults in long-term care. Historically, the rates the State offered were sufficiently low that other plans have not offered coverage. Ms. Stanley stated that if the Commission would like to pursue dental coverage, we would need to see the rates and, after careful and comprehensive study, if providers would accept plan rates. Dr. Dial noted that CCS is also carved out and wondered if bring back dental would be as difficult. Ms. Stanley responded that CCS is carved out by legislation, but this is not the case for dental services. Javier Portela from the Department of Health Care Services, COHS Unit, informed the Commission that the State has no way to develop rates for dental services. It would require waiver authority and historically has not been worth plans' or State's time. Mr. Juarez sought confirmation that when a rate is given by the State to a COHS it is inclusive of all medical services. Mr. Portela responded in the affirmative noting the exception of the carve-outs.</p> | <p>approve the recommendation, Ms. Berry seconded. Approved: 9-0</p> |
| <p>7. Selection of Fiscal Year for the Ventura County Organized Health Plan.</p> <p>Terrie Stanley</p> | <p>Recommendation from Executive/Finance Committee: Set-up the fiscal year for the Ventura County Organized Health Plan to correspond to the State of California's fiscal year – currently July 1, June 30.</p> <p>Ms. Stanley noted that aligning with the State's fiscal year will allow</p> | <p>Mr. Juarez made the motion to approve the recommendation, Supervisor Long seconded. Approved: 9-0</p> |

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| | <p>the COHS to budget and make revenue assumptions in correlation with the effective dates of capitation rates (revenue) which are currently adjusted every July 1.</p> | |
| <p>8. Selection of Legal Counsel for Ventura County Organized Health Plan.</p> <p>Terrie Stanley</p> | <p>Recommendation from Executive/Finance Committee: Direct Interim CEO to sign the Attorney-client Engagement Agreement for Health Care Counsel with Tin Kin Lee, Esq.</p> <p>Ms. Stanley noted that the COHS needs health care counsel, both during the development process and going forward, notably with the CHS contract and the provider contracts. She informed the Commission that she solicited three bids. One of the respondents withdrew their proposal due to potential conflicts.</p> <p>Mr. Lee has over 23 years of experience in the health care field and comes highly recommended. The agreement specifies an as-used basis, and he has given the COHS a good rate as it is a non-profit. She noted that he will charge some items separately (imaging, postage, travel, duplicating, etc). She stated that he is an excellent choice and has been good to work with. Supervisor Long asked if any local counsel had responded, Ms. Stanley stated that none had. Mr. Juarez asked if he had people in his office that would be available to us. Ms. Stanley responded in the affirmative. Dr. Dial asked if he would be coming to meetings and Mr. Powers asked if he would be coming to the next meeting. Supervisor Long suggested that during the start-up period he may be needed at every meeting. Ms. Stanley said she would check about his intended attendances. Commissioner Rodriguez requested clarification as to whether his travel expenses include time.</p> | <p>Mr. Juarez made the motion to approve the recommendation, Dr. Dial seconded.</p> <p>Approved: 9-0</p> |
| <p>9. Selection of Office Location for the Ventura County Organized Health Plan.</p> <p>Terrie Stanley</p> | <p>Recommendation from Executive/Finance Committee: Direct the Interim CEO to finalize and sign the lease agreement to locate the COHS office at 2220 E. Gonzales Road, Suite 200.</p> <p>Given that one of the locations under consideration is owned by the County, Supervisor Long informed the Commission that she would remove herself from discussion and voting. Mr. Powers and Ms. Rodriguez also excused themselves. When asked, Counsel Polich</p> | <p>(1) Dr. Dial made the motion to approve the recommendation, Ms. Berry seconded.</p> <p>Vote: 4 In Favor, 1 Against, 1 Abstain, 3 Recused.</p> <p>Motion not approved.</p> <p>(2) Mr. Maurice made the motion</p> |

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| | <p>informed the Commission that such action was not required, but was the prerogative of the Commissioners, and that only disclosure of the relationship was required.</p> <p>Ms. Stanley noted that when looking for an appropriate office space, she considered the following:</p> <ul style="list-style-type: none"> - Central location with proximity to public transportation - Adequate size and facilities - Minimal build-out - Building security and adequate parking <p>Ms. Stanley provided an information grid that compared various parameters for the sites found during her search of locations that met the above parameters. She stated that the optimal location, factoring in lease terms, sq foot cost, and other expenses, is at 2220 E. Gonzales, Suite 200, a County-owned facility.</p> <p>Mr. Juarez spoke against the motion (1), stating that he would like to see complete separation from the County. He also expressed concern that the space would still be adequate five years. He suggested that there were many other locations that would fit the requirements.</p> <p>Ms. Stanley noted that the Plan may grow, especially with Health Care Reform, but that it is not in the best interests to commit to that much square footage in advance of the need.</p> <p>There was discussion with Counsel as to what, given the recused Commissioners, constituted a majority. Counsel’s opinion was that, as nine Commissioners were in attendance when the meeting started, five members constituted a majority.</p> <p>Motion (1) not approved</p> <p>Ms. Stanley responded to a question from Mr. Maurice noting that she limited her search to Oxnard, given its central location and largest beneficiary population. She mentioned that she does anticipate some beneficiaries coming into the office to meet with Member Services agents. Providers are also expected to visit.</p> <p>Mr. Juarez iterated the importance of looking for options. Dr. Dial commented on the importance of being close to the beneficiaries.</p> <p>Mr. Maurice made the motion (2) that staff look at competitive sites</p> | <p>to direct staff to research competitive sites in Ventura and Camarillo, reporting back to the Commission, Mr. Juarez seconded.</p> <p>Vote: 3 In Favor, 3 Against, 3 Recused.</p> <p>Motion not approved.</p> <p>(3) Mr. Maurice made the motion to return the issue to the Executive/Finance Committee, have it evaluate and make a recommendation to this Commission, Dr. Dial seconded.</p> <p>Vote: 5 In Favor, 1 Against, 3 Recused.</p> <p>Motion approved.</p> |

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| | <p>in Ventura and Camarillo, and report back with all options. Motion (2) not approved.</p> <p>There was further discussion concerning the additional lives that Health Care Reform may add. Ms. Stanley said the increase could be between 30-50%.</p> <p>Mr. Maurice made the motion (3) to return the issue to the Executive/Finance Committee for evaluation and recommendation. Motion (3) approved.</p> | |
| <p>10. Presentation on Health Care Reform</p> <p>Terrie Stanley</p> | <p>As requested at an earlier meeting, Ms. Stanley presented, as a Power Point presentation, a summary introduction to Health Care Reform (the Patient Protection and Affordable Care Act). She reviewed for the Commission the following items:</p> <ul style="list-style-type: none"> - Number of insured will dramatically increase in both private and public coverage products. - Establishment of an insurance exchange will make insurance coverages easier to compare and purchase. - Improvements will take time and things may get worse before they get better as cost pressure intensify in advance of full implementation. - State will require new resources as it is assigned many of the implementation and compliance tasks. | <p>Informational Only</p> |
| <p>11. Final Comments from Commissioners</p> | <p>Chairman Powers thanked everyone for their time and effort, noting that progress was being made.</p> | |
| <p>12. Public Comment/Correspondence</p> | <p>There were no final Public comments.</p> | |
| <p>13. Adjourn</p> <p>Michael Powers, Chair</p> | <p>Mr. Powers adjourned the meeting at 4:50 p.m.</p> | |

Submitted by: 
 Recorder