

QUESTIONS AND ANSWERS FOR IT PROFESSIONAL RESOURCES 2023 RFO

1. What is the budget? ~\$10M
2. Who is the incumbent? There are five companies that provide resources to KHS.
3. Do we also need to provide resumes for every resource or just an hourly rate? Hourly rate only, as resources are needed resumes will be requested.
4. Is this renewal of an existing contract? If yes, please share the names of incumbents. Every year KHS will publish an RFQ to solicit multiple vendors to provide consulting resources for the calendar year.
5. How many vendors are you planning to select as a result of this RFQ process? ~5 vendors
6. What was your last year expenditure for similar services? \$10,369,190
7. What is the anticipated budget for this contract? ~\$10M
8. What is the anticipated number of requisitions that would be released under this contract? KHS anticipates carrying thirty-nine (39) consultants for the calendar year, and are currently carrying twenty-one (21) in 2022.
9. What would be the minimum length of such projects for which KHS would require resources? 1/1/23 to 12/31/23
10. We do not see any template for the response. Please provide us with the same. The response is the hourly rates for each role.
11. Please share the weightage for each of the evaluation criteria. Weighting will be based on price (70%), company (20%), reference (10%)
12. The RFQ mentions Attachment D. But it is not part of it. Please share Attachment D Please disregard reference to attachment D.
13. How many resources are required for the different roles? And when will they be needed? Resources will be allocated depending on the size and timeframe of each project.
14. There is no price template provided. Please provide the template. The response is the hourly rates for each role.
15. Are only T&M resources needed? Or there will also be project requests? Yes, only T&M resources are needed, and there will not be project requests.
16. Do we need to submit sample resumes? No.
17. Will you accept contract resources or only current employees? Both contract and current employees are acceptable.
18. Is there a deadline to submit questions for this RFQ? It was not included, please submit any follow up questions to the rfp@khs-net.com email.
19. I see 11 job descriptions; how many total positions will be requested? KHS anticipates carrying thirty-nine (39) consultants for the calendar year, and are currently carrying twenty-one (21) in 2022.
20. How many vendors will be awarded as a result of this bid? ~5 vendors
21. I do not see any milestones/deliverables embedded within the RFP, only skills, experience, and attributes. It does not appear there is a way to make this a deliverables-based response. Can you let me know if I'm missing anything or if KHS is only

expecting T&M, per hour, response? **Yes, only T&M resources are needed, and there will not be project requests.**

22. Is the local preference mandatory? **No.**

23. If yes, then what is the weight for it? **N/A.**