

# FINANCE COMMITTEE MEETING

Friday, June 13, 2025 at 8:30 a.m.

Kern Health Systems 2900 Buck Owens Blvd. 1<sup>st</sup> Floor – Board Room Bakersfield, CA 93308

For more information, call (661) 664-5000

### AGENDA

### FINANCE COMMITTEE MEETING

KERN HEALTH SYSTEMS 2900 Buck Owens Boulevard Bakersfield, California 93308

### Friday, June 13, 2025

### <u>8:30 A.M.</u>

All agenda item supporting documentation is available for public review at Kern Health Systems in the Administration Department, 2900 Buck Owens Boulevard, Bakersfield, CA 93308 during regular business hours, 8:00 a.m. – 5:00 p.m., Monday through Friday, following the posting of the agenda. Any supporting documentation that relates to an agenda item for an open session of any regular meeting that is distributed after the agenda is posted and prior to the meeting will also be available for review at the same location.

## PLEASE REMEMBER TO TURN OFF ALL CELL PHONES AND ELECTRONIC DEVICES DURING MEETING.

### COMMITTEE TO RECONVENE

Members: Elliott, Bowers, McGlew, Turnipseed, Watson ROLL CALL:

<u>CONSENT AGENDA/OPPORTUNITY FOR PUBLIC COMMENT</u>: ALL ITEMS LISTED WITH A "CA" ARE CONSIDERED TO BE ROUTINE AND NON-CONTROVERSIAL BY KERN HEALTH SYSTEMS STAFF. THE "CA" REPRESENTS THE CONSENT AGENDA. CONSENT ITEMS WILL BE CONSIDERED FIRST AND MAY BE APPROVED BY ONE MOTION IF NO MEMBER OF THE COMMITTEE OR AUDIENCE WISHES TO COMMENT OR ASK QUESTIONS. IF COMMENT OR DISCUSSION IS DESIRED BY ANYONE, THE ITEM WILL BE REMOVED FROM THE CONSENT AGENDA AND WILL BE CONSIDERED IN LISTED SEQUENCE WITH AN OPPORTUNITY FOR ANY MEMBER OF THE PUBLIC TO ADDRESS THE COMMITTEE CONCERNING THE ITEM BEFORE ACTION IS TAKEN.

STAFF RECOMMENDATION SHOWN IN CAPS

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### **PUBLIC PRESENTATIONS**

1) This portion of the meeting is reserved for persons to address the Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification, make a referral to staff for factual information or request staff to report back to the Committee at a later meeting. Also, the Committee may take action to direct the staff to place a matter of business on a future agenda. SPEAKERS ARE LIMITED TO TWO MINUTES. PLEASE STATE AND SPELL YOUR NAME BEFORE MAKING YOUR PRESENTATION. THANK YOU!

### COMMITTEE MEMBER ANNOUNCEMENTS OR REPORTS

2) On their own initiative, Committee members may make an announcement or a report on their own activities. They may ask a question for clarification, make a referral to staff or take action to have staff place a matter of business on a future agenda (Government Code Section 54954.2(a)(2))

### FINANCIAL MATTERS

- CA-3) Minutes for Kern Health Systems Finance Committee meeting on April 11, 2025 -APPROVE
  - Report from the Milliman actuary firm regarding capital reserves and liquidity (Fiscal Impact: None) – RECEIVE AND FILE; REFER TO KHS BOARD OF DIRECTORS
  - Report on Kern Health Systems investment portfolio for the first quarter ending March 31, 2025 (Fiscal Impact: None) – RECEIVE AND FILE; REFER TO KHS BOARD OF DIRECTORS
  - 6) Proposed renewal and binding of insurance coverages for crime, excess crime, property, fiduciary liability, cyber insurance, excess cyber insurance, managed care errors and omissions, flood insurance and deadly weapon response program from July 1,2025 through June 30, 2026 (Fiscal Impact: \$960,000 Estimated; Budgeted) APPROVE; REFER TO KHS BOARD OF DIRECTORS
  - 7) Proposed renewal and binding of employee benefit plans for medical (self-funded), dental, vision, life insurance, short-term and long-term disability and long-term care from January 1, 2026, through December 31, 2026 (Fiscal Impact: \$13,000,000 Estimated; Budgeted) – APPROVE: REFER TO KHS BOARD OF DIRECTORS
  - Report on Kern Health Systems financial statements for February 2025, March 2025 and April 2025 (Fiscal Impact: None) – RECEIVE AND FILE; REFER TO KHS BOARD OF DIRECTORS

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- 9) Report on Accounts Payable Vendor Report, Administrative Contracts between \$50,000 and \$200,000 for February 2025, March 2025 and April 2025 and IT Technology Consulting Resources for the period ended March 31, 2025 (Fiscal Impact: None) – RECEIVE AND FILE; REFER TO KHS BOARD OF DIRECTORS
- 10) Proposed New Agreement with Crowe and DELL for the implementation and licensing of a new Accounting Enterprise Resource Planning (ERP) System from July 1, 2025, through June 30, 2030, with a Not-to-Exceed amount of \$1,585,000 for implementation (Crowe) and for increasing the current Microsoft Enterprise Agreement by \$353,550 for the Microsoft Dynamics 365 Finance and Operations software and licenses (DELL) over the term of the contract. (Fiscal Impact: \$1,938,550; Budgeted) – APPROVE; REFER TO KHS BOARD OF DIRECTORS
- 11) Proposed New Agreement with Citiguard, Inc. for Security Guard Services from August 1, 2025, through July 31, 2028, with a Not-to-Exceed amount of \$653,177 over the term of the contract. (Fiscal Impact: \$653,177; Budgeted) – APPROVE; REFER TO KHS BOARD OF DIRECTORS
- 12) Proposed Contract Extension with Bitfocus for the Licensing for the Homeless Management Information System (HMIS) from June 22, 2025, through September 30, 2026. Increasing the Not-to-Exceed amount by \$239,588 from \$416,665 to \$656,253 over the term of the contract. (Fiscal Impact: \$239,588; Budgeted) – APPROVE; REFER TO KHS BOARD OF DIRECTORS
- 13) Proposed Contract Extension with Milliman Care Guidelines (MCG) for Evidence Based Clinical Care Guidelines from August 5, 2025, through August 4, 2030. Increasing the Not-to-Exceed by \$8,878,564 from \$5,692,237 to \$14,570,801 over the term of the contract. (Fiscal Impact: \$8,878,564; Budgeted) – APPROVE; REFER TO KHS BOARD OF DIRECTORS
- CA-14) Proposed Contract Amendment with ImageNet for the Health Risk Assessment/ Optical Character Recognition (HRA/OCR) Process from June 20, 2025, through April 4, 2027. Increasing the Not-to-Exceed by \$75,092 from \$197,000 to \$272,092 over the term of the contract. (Fiscal Impact: \$75,092; Budgeted) – APPROVE; REFER TO KHS BOARD OF DIRECTORS

ADJOURN TO FRIDAY, AUGUST 8, 2025 AT 8:30 A.M

#### AMERICANS WITH DISABILITIES ACT (Government Code Section 54953.2)

The meeting facilities at Kern Health Systems are accessible to persons with disabilities. Disabled individuals who need special assistance to attend or participate in a meeting of the KHS Finance Committee may request assistance at the Kern Health Systems office, 2900 Buck Owens Boulevard, Bakersfield, California 93308 or by calling (661) 664-5000. Every effort will be made to reasonably accommodate individuals with disabilities by making meeting material available in alternative formats. Requests for assistance should be made five (5) working days in advance of a meeting whenever possible.

### SUMMARY

### FINANCE COMMITTEE MEETING

### KERN HEALTH SYSTEMS 2900 Buck Owens Boulevard Bakersfield, California 93308

### Friday, April 11, 2025

### 8:30 A.M.

COMMITTEE RECONVENED

Members: Elliott, Bowers, McGlew, Turnipseed, Watson ROLL CALL: 3 Present; 2 Absent – McGlew, Watson

NOTE: The vote is displayed in bold below each item. For example, McGlew-Bowers denotes Director McGlew made the motion and Director Bowers seconded the motion.

<u>CONSENT AGENDA/OPPORTUNITY FOR PUBLIC COMMENT</u>: ALL ITEMS LISTED WITH A "CA" WERE CONSIDERED TO BE ROUTINE AND APPROVED BY ONE MOTION.

COMMITTEE ACTION SHOWN IN CAPS

### PUBLIC PRESENTATIONS

1) This portion of the meeting is reserved for persons to address the Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification, make a referral to staff for factual information or request staff to report back to the Committee at a later meeting. Also, the Committee may take action to direct the staff to place a matter of business on a future agenda. SPEAKERS ARE LIMITED TO TWO MINUTES. PLEASE STATE AND SPELL YOUR NAME BEFORE MAKING YOUR PRESENTATION. THANK YOU! NO ONE HEARD

### COMMITTEE MEMBER ANNOUNCEMENTS OR REPORTS

2) On their own initiative, Committee members may make an announcement or a report on their own activities. They may ask a question for clarification, make a referral to staff or take action to have staff place a matter of business on a future agenda (Government Code Section 54954.2(a)(2)) NO ONE HEARD

Minutes for Kern Health Systems Finance Committee meeting on February 14, 2025 – CA-3) APPROVED

### Bowers-Turnipseed: 3 Ayes; 2 Absent – McGlew, Watson

- 4) Report by Moss Adams on the audited financial statements of Kern Health Systems for the year ending December 31, 2024 (Fiscal Impact: None) - RECEIVED AND FILED; REFERRED TO KHS BOARD OF DIRECTORS Bowers-Turnipseed: 3 Ayes; 2 Absent – McGlew, Watson
- 5) Proposed Increase in the Not-to-Exceed amount with Blackhawk by \$287,400 from \$195,000 to \$482,400 for the Member Rewards Program, from July 1, 2025, through June 30, 2026, which includes a contract extension for one (1) year. (Fiscal Impact: \$287,400 over the term of the contract; Budgeted) – APPROVED; REFERRED TO KHS BOARD OF DIRECTORS

Bowers-Turnipseed: 3 Ayes; 2 Absent – McGlew, Watson

- 6) Proposed Increase in the Not-to-Exceed amount with Relay Network by \$100,000 from \$399,998 to \$499,998 for the Text Messaging Solution, from June 1, 2025, through December 31, 2025, which includes a contract extension for seven (7) months. (Fiscal Impact: \$100,000 over the term of the contract; Budgeted) - APPROVED; REFERRED TO KHS BOARD OF DIRECTORS Bowers-Turnipseed: 3 Ayes; 2 Absent – McGlew, Watson
- 7) Proposed Agreement with e360 for Maintenance and Support for the Rubrik Disaster and Recovery Solution from April 29, 2025, through October 31,2026 (Fiscal Impact: \$285,565) over the term of the contract; Budgeted) – APPROVED; REFERRED TO KHS BOARD OF DIRECTORS

Bowers-Turnipseed: 3 Ayes; 2 Absent – McGlew, Watson

- 8) Proposed increase in the Not-to-Exceed amount with Cognizant by \$161,865 from \$6,445,522 to \$6,607,387 for the Project Change Request, 24x7 Upgrade Emergency Support, TriZetto University, Technology Assessment, Data Purge, and Zelis integration licensing from April 21, 2025 through September 10, 2029 (Fiscal Impact: \$161,865; Budgeted) – APPROVED; REFERRED TO KHS BOARD OF DIRECTORS Turnipseed-Bowers: 3 Ayes; 2 Absent – McGlew, Watson
- 9) Report on Kern Health Systems Financial Statements for December 2024 and January 2025 (Fiscal Impact: None) – RECEIVED AND FILED; REFERRED TO KHS BOARD OF DIRECTORS Bowers-Turnipseed: 3 Ayes; 2 Absent – McGlew, Watson
- 10) Report on Accounts Payable Vendor Report, Administrative Contracts between \$50,000 and \$200,000 for December 2024 and January 2025 and IT Technology Consulting Resources for the period ended December 31, 2024 (Fiscal Impact: None) - RECEIVED AND FILED; REFERRED TO KHS BOARD OF DIRECTORS Bowers-Turnipseed: 3 Ayes; 2 Absent – McGlew, Watson

ADJOURN TO FRIDAY, JUNE 13, 2025 AT 8:30 A.M.



### MEMORANDUM

**TO:** Kern Health Systems Finance Committee

**FROM:** Robert Landis, Chief Financial Officer

SUBJECT: Annual Review of Tangible Net Equity and Minimum Liquidity Test Policy

**DATE:** June 13, 2025

#### **Background**

The Kern Health Systems ("KHS") Tangible Net Equity ("TNE") Policy (Attachment 1) was approved by the KHS Board of Directors ("Board") at the August 12, 2021, Board Meeting and amended at the June 15, 2023 Board Meeting to include a Minimum Liquidity Test.

The current initial Minimum TNE of 500%-600% was established as the initial target range. This target range includes allowance for foreseeable new business opportunities and organic growth along with anticipated infrastructure expenditures.

The current initial Minimum Liquidity Test target range established by the Board has an initial target range of two to three months of Operating Revenues which excludes certain passthrough amounts from the range.

#### **Discussion**

The Finance Committee has requested that management work with Milliman to provide an annual update on the 5-year proforma financial statements for the purpose of determining prospective capital reserve requirements. Please see the power-point presentation (Attachment 2) addressing the Finance Committee's request which will be presented by Aaron Gates, Consulting Actuary with Milliman. Matt Kridgen, Consulting Actuary and Nick Johnson, Principal and Consulting Actuary both with Milliman will be available to answer questions relating to the new D-SNP line of business scheduled to start January 1, 2026. All three bios are included at the end of the presentation.

#### **Requested Actions**

Maintain the Minimum TNE Target Ratio of 500%-600% along with maintaining the Minimum Liquidity Test target range requiring a minimum unrestricted cash and investment level between two to three months of Operating Revenue excluding Hospital Directed Payment Revenue and MCO Tax Revenue passthrough amounts.

Since the actual TNE is below the Minimum TNE target range, Senior Management is not recommending any reserve distributions and/or grants at this time, so that KHS can build up its TNE to be within Minimum TNE Target Ratio of 500%-600.

The combination of these two measurements will continue to ensure KHS's long-term financial solvency and the ability to provide uninterrupted services to our members, continue to provide timely payments to our providers and to participate in additional programs required by DHCS.

Receive and File; Refer to KHS Board of Directors.

Attachment 1



**Policy and Procedure Review** 

KHS Policy & Procedure: 8.65-I Tangible Net Equity and Minimum Liquidity Test Policy Revised by the Controller to establish guidelines and procedures to set Minimum Liquidity Test.

Reviewer	Date	Signature
Emily Duran	817177	60
Chief Executive Officer	01103	na
Robert Landis		optil.
Chief Financial Officer	7126/23	Kotel Landis
Alan Avery		Kdel Jandis Alan Avery
Chief Operating Officer	7/28/2023	Alterit
Veronica Barker	7/26/2023	Veronica Barken
Controller	1/20/2023	Veronica Varier
Connonce		
(CEO decision(s)) Board approval required: Yes N Date approved by the KHS BOD: PAC approval: Yes No Approval for internal implementation	Date of approv	ittee approval: Yes No ed by QI: al by PAC:

Effective date:	
DHCS submission:	
DMHC submission:	
Provider distribution:	

**Compliance Department** 



### KERN HEALTH SYSTEMS

#### **POLICY AND PROCEDURES**

Test Policy DEPARTMENT:	Finance		_		-
Effective Date:	Review/Revised Date:	DMHC	100	PAC	15
8/12/2021	08/07/2023	DHCS	5.0	QI/UM COMMITTEE	10
		BOD	X	FINANCE COMMITTEE	X

	Date
Emily Duran	
Chief Executive Officer	
	Date
Chief Financial Officer	
	Date
Chief Operating Officer	
	Date
Controller	

#### **POLICY<sup>i</sup>:**

This policy establishes guidelines and procedures to set Tangible Net Equity (TNE) and Minimum Liquidity ranges to ensure Kern Health Systems ("KHS") long-term financial solvency, the ability to provide uninterrupted services to its members, continue to provide timely payments to its providers and to participate in additional programs required by DHCS pursuant to the authorization of the KHS Board of Directors ("Board") on August 12, 2021 and June 15, 2023 for Minimum Liquidity.

#### **PURPOSE:**

Maintaining appropriate levels of reserves is a fiscal responsibility of KHS and is a legal requirement pursuant to KHS' licensure pursuant to the Knox-Keene Health Care Service Plan Act of 1975, as amended. The TNE required by Knox-Keene is a minimum required amount and is not considered by the DMHC as an appropriate or sufficient reserve amount.

1

Kern Health Systems Policy 8.65-1 Tangible Net Equity Policy Revised 6/15/2023 Maintaining an appropriate level of cash liquidity will ensure KHS' ability to provide uninterrupted services to its members, continue to provide timely payments to its providers and to participate in additional programs required by DHCS.

#### **DEFINITIONS:**

TNE	Tangible Net Equity
Required Minimum TNE	A specific calculation for Knox-Keene licensed Health Plans set by DMHC and calculated as part of the regulatory quarterly and annual reporting process.
Target TNE	The percentage range applied to minimum TNE set by KHS' Board of Directors
MLT	Minimum Liquidity Test
Required Minimum MLT	A specific calculation requiring a minimum unrestricted cash and investment level between two to three months of Operating Revenue (Excluding Hospital Directed Payments and MCO Tax Revenues).
Target MLT	The target range applied to a minimum MLT set by KHS' Board of Directors

#### **PROCEDURES:**

- A) The Minimum TNE target range will be established by the Board. The current initial target range of 500% - 600% of required minimum TNE was approved by the Board at the KHS' Board of Directors Meeting on August 12, 2021. The additional range includes allowance for foreseeable new business opportunities and organic growth in the Minimum TNE calculation.
- B) The Minimum MLT target range will be established by the Board. The current initial target range of two to three months of Operating Revenue (Excluding Hospital Directed Payments and MCO Tax Revenues) was approved by the Board at the KHS' Board of Directors Meeting on June 15<sup>th</sup> 2023.
- C) As part of the Annual Budget, Management will present to the Board the current annual TNE and the current MLT and an updated estimate of future TNE and MLT requirements.
- D) Following the year-end audit, Management will update the 3-5-year proforma presented at the August 12, 2021 Board Meeting for determining prospective capital reserve requirements. Using this approach, the Finance Committee and Board can compare the target range of 500% - 600% and confirm or modify assumptions used for future TNE target range estimates.

Kern Health Systems Policy 8.65-I Tangible Net Equity Policy Revised 6/15/2023 E) Following the year-end audit, Management will update the 3-5-year proforma presented at the June 15, 2023 Board Meeting for determining prospective Minimum Liquidity Target requirements. Using this approach, the Finance Committee and Board can compare the MLT target range of two to three months of Operating Revenue (Excluding Hospital Directed Payments and MCO Tax Revenues) and confirm or modify assumptions used for future MLT target range estimates.

#### **REFERENCE:**

**Revision 2023-06:** Revision to establish guidelines and procedures to set Minimum Liquidity Test. <sup>i</sup>Revision 2021-08: Policy created by KHS Controller to establish guidelines and procedures to set Tangible Net Equity.

3

Kern Health Systems Policy 8.65-I Tangible Net Equity Policy Revised 6/15/2023

Attachment 2

# Kern Health Systems

## Five-Year Pro Forma Analysis Kern Health System Finance Committee

Aaron Gates, FSA, MAAA Matt Kridgen, FSA, MAAA Nick Johnson, FSA, MAAA

**JUNE 2025** 

C Milliman

The information contained in this document is intended for the internal use of Kern Health Systems and is only to be relied upon by your organization. No portion may be provided to any other party without Milliman, Inc.'s prior consent.

# Recap

- Milliman presented to the Finance Committee and Board of Directors in early June 2021 on recommended capital reserve levels
- Recommendation was to hold 500-600% of minimum tangible net equity (TNE), but target the "future-state"
  - With a view to the changes implemented through CalAIM, and the subsequent volatility during and after the public health emergency, today's reserves may be inadequate for future Medi-Cal programs.
- The Finance Committee and Board of Directors requested that management work with Milliman to provide an annual update on the five-year proforma financial statements for the purpose of determining prospective capital reserve requirements. For this year, the projection has been extended through 2030.
- The enclosed projections are based on the KHS 2025 budget, current enrollment projections, and other DHCS and CMS information
- KHS introduced a recommended minimum level for cash and equivalents of 2-3 months of average contract revenue in June of 2023

### 🗳 Milliman

## **Background - why hold capital reserves?**

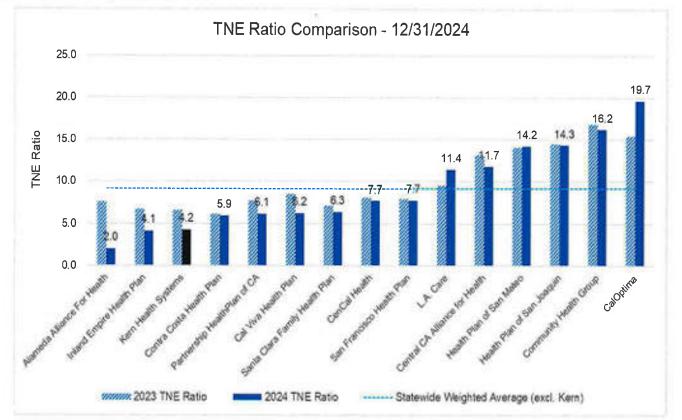
- Capital reserves are funds or other assets that are held to provide financial stability
  - Assets = Liabilities + Capital Reserves; capital reserves are the excess of Assets over Liabilities
- Absorb volatility due to unpredictability and uncertainty of healthcare cost levels
- Support stability during periods of insufficient or delayed revenue
- Maintain ability to <u>make investments</u> in new programs and technology
- Holding a minimum level of capital reserves is a legal requirement
  - Tangible Net Equity (TNE)
    - Requirement to hold minimum TNE, or DMHC can take control of health plan
    - TNE requirement based upon % of non-capitated claims
      - 8% of the first \$150 million in claims, and 4% of claims in excess of \$150 million
        - Below 200% of TNE, the plan is placed on DMHC's "watch list" and can require monthly reporting and increased scrutiny
        - Below 130% of TNE, the plan is considered to be in financial jeopardy and DMHC can take control of plan

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# **Background - why hold capital reserves? (continued)**

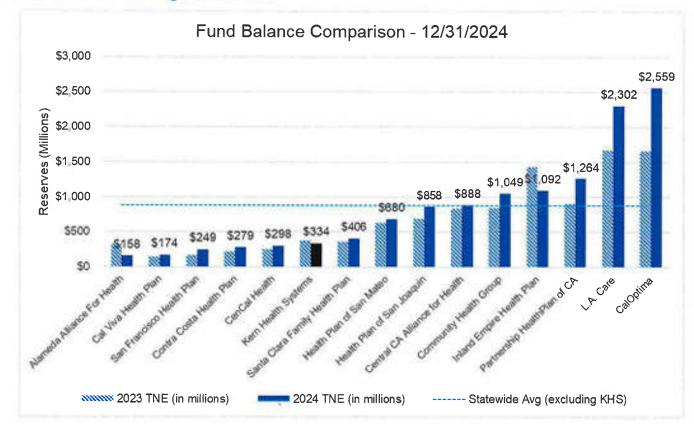
- Political uncertainty regarding benefits currently being offered and the funding of such benefits.
- State budget issues that require retroactive negative rate adjustments as well as future negative rate adjustments
- Protect the provider community by paying bills timely, irrespective of State and Federal payment delays of up to two – three months that have occurred in the past.
- New programs, including managed Long-Term Care and a Medicare Advantage Dual Eligible Special Needs Plan (D-SNP).





## **Li** Milliman

## **Fund Balance Comparison**



## **C** Milliman

# Summary

## Pro Forma Projection

	Actual		Budget	Projected				
Year	2023	2024	2025	2026	2027	2028	2029	2030
Avg Members	351,700	401,200	405,800	407,900	409,800	410,900	411,800	412,600
Current TNE Calculation (\$ shown i 500% TNE	in millions) \$291.9	\$392.7	\$410.4	\$435.0	\$456.9	\$476.0	\$494.4	\$514.9
Projected Capital	\$380.2	\$333.6	\$361.0	\$382.7	\$405.2	\$435.3	\$494.4 \$473.2	\$514.9 \$514.6
Difference	\$88.3	(\$59.1)	(\$49.4)	(\$52.3)	(\$51.6)	(\$40.7)	(\$21.2)	(\$0.3
Capital as % of TNE	651%	425%	440%	440%	443%	457%	479%	500%
Prior Proforma Cap. As % of TNE	651%	538%	541%	552%	564%	577%	590%	N//

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# Scenario testing: membership reduction scenario

Modeled 10% membership reduction in 2026 based on risk of state or federal policy change

	Actual		Budget		Projected			
	2023	2024	2025	2026	2027	2028	2029	2030
Capital as a % of TNE								
Baseline Membership	651%	425%	440%	440%	443%	457%	479%	500%
Reduced Membership (10%)	651%	425%	440%	477%	478%	491%	511%	532%
Difference	0%	0%	0%	37%	35%	34%	33%	32%
Capital Reserve						T		
Baseline Membership	\$380.2	\$333.6	\$361.0	\$382.7	\$405.2	\$435.3	\$473.2	\$514.6
Reduced Membership (10%)	\$380.2	\$333.6	\$361.0	\$374.1	\$395.5	\$423.9	\$459.3	\$498.3
Difference	\$0.0	\$0.0	\$0.0	(\$8.6)	(\$9.7)	(\$11.5)	(\$13.9)	(\$16.3)
Minimum TNE		1						
Baseline Membership	\$58.4	\$78.5	\$82.1	\$87.0	\$91.4	\$95.2	\$98.9	\$103.0
Reduced Membership (10%)	\$58.4	\$78.5	\$82.1	\$78.4	\$82.7	\$86.3	\$89.8	\$93.7
Difference	\$0.0	\$0.0	\$0.0	(\$8.6)	(\$8.7)	(\$8.9)	(\$9.0)	(\$9.2)

- 2026 impact based on analysis of 2025 members provided by KHS
- Capital of % of TNE is higher with reduced membership:
  - Reduced membership lowers capital reserve
  - Reduction in expenditures lowers minimum TNE requirement

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# Scenario testing: Medi-Cal rate risk

Modeled impact of favorable and unfavorable margin shifts

	Actual		Budget	Projected				
	2023	2024	2025	2026	2027	2028	2029	2030
Contribution to Surplus								
Baseline Medi-Cal Revenue	\$61.3	(\$46.8)	\$27.4	\$21.7	\$22.5	\$30.1	\$37.9	\$41.4
Increased Margin (+0.5%)	\$61.3	(\$46.8)	\$27.4	\$30.8	\$31.9	\$39.8	\$47.9	\$51.8
Reduced Margin (-0.5%)	\$61.3	(\$46.8)	\$27.4	\$12.8	\$13.3	\$20.5	\$28.0	\$31.2
P								
Capital as a % of TNE								
Baseline Medi-Cal Revenue	651%	425%	440%	440%	443%	457%	479%	500%
Increased Margin (+0.5%)	651%	425%	440%	450%	464%	487%	517%	547%
Reduced Margin (-0.5%)	651%	425%	440%	430%	424%	428%	441%	453%

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# Summary: by line of business

## Projected margin

	Actu	Actual		Projected				
	2023	2024	2025	2026	2027	2028	2029	2030
Medi-Cal	\$38.6	(\$65.1)	\$18.2	\$4.4	\$9.1	\$14.1	\$19.5	\$20.1
D-SNP	\$0.0	\$0.0	\$0.0	(\$6.7)	(\$10.6)	(\$8.0)	(\$5.6)	(\$2.7)
Investment Income	\$21.1	\$31.1	\$24.0	\$24.0	\$24.0	\$24.0	\$24.0	\$24.0
Other	\$1.6	(\$2.8)	\$0.0	(\$0.0)	(\$0.0)	\$0.0	(\$0.0)	\$0.0
Total Operating	\$61.3	(\$36.8)	\$42.2	\$21.7	\$22.5	\$30.1	\$37.9	\$41.4
Grants and Startup	\$0.0	\$10.0	\$14.8	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Contribution to Surplus	\$61.3	(\$46.8)	\$27.4	\$21.7	\$22.5	\$30.1	\$37.9	\$41.4

• D-SNP margin does not include allocated administrative expenses from the Medi-Cal line of business.

## 🗳 Milliman

## Medicare Advantage/D-SNP Background

Aspect	Medicare Advantage (MA)	Medi-Cal (MC)
Funding	<ul> <li>Medical based on Medicare FFS costs at the county level</li> </ul>	Actuarially developed rates based on plan and competitor
	<ul> <li>Rx based on national and regional competitive bidding process</li> </ul>	experience in county/region
Risk Adjustment	Normalized, but not revenue neutral	Revenue neutral at county/regional level
	<ul> <li>Very impactful on plan revenue and financial success</li> </ul>	<ul> <li>Much less impactful than MA</li> </ul>
	<ul> <li>Prospective rating with retrospective settlement</li> </ul>	Prospective rating only
Quality	Star Rating system	Quality withhold system
	<ul> <li>Possible 5% bonus to benchmark/revenue</li> </ul>	• 1% max withhold
	<ul> <li>Other more minor revenue impacts</li> </ul>	<ul> <li>Impact scales with quality scores</li> </ul>
	Stepwise	
Medical and	<ul> <li>Primary payer for medical costs, must at least cover what</li> </ul>	Benefits largely dictated by the state
Supplemental	traditional Medicare covers	• Secondary payer for medical costs for dual members, covers
Benefits	<ul> <li>Plans can provide supplemental benefits: dental, vision, hearing,</li> </ul>	services or cost sharing that Medicare does not
	OTC, groceries, etc.	Primary payer for most LTSS some specialized BH and othe
		Medi-Cal services not covered by Medicare
Prescription	<ul> <li>Major component of coverage and cost</li> </ul>	Rx is covered by the state/FFS
Drugs	<ul> <li>Significant uncertainty and disruption caused by the Inflation</li> </ul>	No member cost sharing
	Reduction Act	
	<ul> <li>Nominal cost sharing on drugs (\$2-\$5 per script)</li> </ul>	
Enrollment	<ul> <li>Members must choose to enroll in the plan without default</li> </ul>	Many members are assigned to the plan
	enrollment	Most members are required to be enrolled in a managed car
•	<ul> <li>Members may choose other managed care plans (limited D-SNP)</li> </ul>	plan
	,	
	options or standard MA plans) or opt for Medicare FFS	<ul> <li>Most members limited to KHS or commercial plan, with some</li> </ul>

## **Li** Milliman

## **D-SNP Considerations**

- The pro forma projection in this analysis is based on the 2026 MA bid filed with CMS in early June and reflects a moderate set of longer-term financial assumptions
- Future performance trajectory is influenced by MA market dynamics:
  - New market entrants need time (5+ years) and good performance to break even on D-SNP business
  - Performance drivers:
    - Administrative costs: fixed costs spread over potentially low initial membership
    - Risk score coding: prospective model
    - Medical costs: managing costs for a complex population
    - Quality: Star Rating

### 🖺 Milliman

# **D-SNP Projection**

Through 2030

Year	2026	2027	2028	2029	2030
Avg Members	1,700	3,500	4,600	5,500	6,300
Revenue	\$38.4	\$82.3	\$117.2	\$144.8	\$176.6
Expenses - Medical	\$32.9	\$70.7	\$95.7	\$116.0	\$139.3
Expenses - Pharmacy	\$6.4	\$13.8	\$18.7	\$22.6	\$27.2
Supplemental Benefit Expenses	\$0.8	\$1.7	\$2.3	\$2.8	\$3.3
ASO (Universal Services)	\$2.0	\$4.2	\$5.5	\$5.6	\$5.8
Other Administrative Costs	\$2.9	\$2.4	\$3.0	\$3.5	\$3.8
Margin	(\$6.7)	(\$10.6)	(\$8.0)	(\$5.6)	(\$2.7)

## **D** Milliman

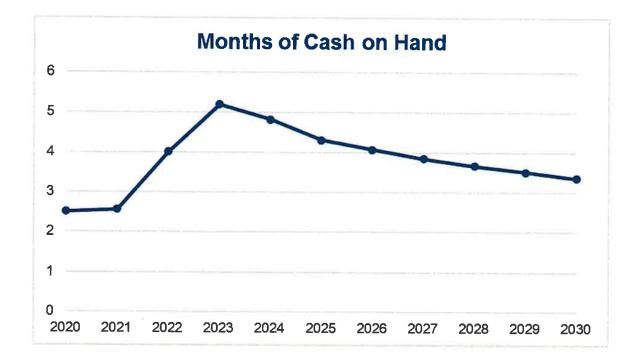
# **Cash Liquidity Testing - Results**

- KHS introduced a recommended minimum level for cash and equivalents of 2-3 months of average contract revenue in June of 2023 at the finance and board meetings.
- The amount of unrestricted cash and investments amounts is assumed to be stable over time for the purpose of this exercise.
- Cash and investments is the sum of cash and equivalents and short-term investments from the 2024 balance sheet.

	Act	ual	Budget	Projected					
Year	2023	2024	2025	2026	2027	2028	2029	2030	
Avg Members	351,700	401,200	405,800	407,900	409,800	410,900	411,800	412,600	
Current Cash Liquidity Testing Calculation (\$ shown in millions)									
Two Months Revenue	\$200.8	\$257.5	\$287.6	\$304.7	\$322.1	\$338.4	\$353.8	\$370.3	
Projected Unrestricted Cash and Investments	\$521.9	\$621.0	\$621.0	\$621.0	\$621.0	\$621.0	\$621.0	\$621.0	
Months of Cash on Hand	5.2	4.8	4.3	4.1	3.9	3.7	3.5	3.4	

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# **Cash Liquidity Testing – Historical and Projected**



## Li Milliman

# **Background – Other Considerations**

- The projected estimates are not predictions of the future. Actual results will only match projected results if the underlying assumptions are realized. The analysis relies on multiple simplifying assumptions and does not address every potential point of variance. Examples of outcomes that were beyond our control include, but are not limited to:
  - California's success at implementing the CalAIM initiative and enrolling the targeted non-managed care populations
  - KHS's success at implementing new programs, including managing LTC and D-SNP
  - The economy and the impact on current and future Medi-Cal enrollment
  - The unwinding of policy from the global pandemic, including exiting and remaining membership
- This presentation is intended to support discussions on future capital reserve levels and strategies and is not complete without oral comment. The results should not be used for other purposes.

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## **Pro Forma Exhibit**

Please display "KHS 2026-2030 Pro Forma Exhibit.pdf"



#### Exhibit 1 Supplemental Kern Health System Five-Year Pro Forma Projection

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(all	dollar	amounts	shown	in	\$millions)
------	--------	---------	-------	----	-------------

l	Actual		Budget	Projection					
Calendar Year	2023	2024	2025	2026	2027	2028	2029	2030	
Member Months - Medi-Cal	4 220.451	4,814,943	4,859,000	4.875.000	4,875,000	4,675,000	4.875,000	4,875,000	
Member Months - D-SNP	0	0	0	20,250	42,291	55,597	66,129	75,639	
Member Months - Total	4,220,461	4,814,943	4,869,000	4,895,250	4,917,291	4,930,597	4,941,129	4,950,639	
Revenue									
Medi-Cal Benefits	\$1,205 0	\$1,5447	\$1,725 3	\$1,789.6	\$1,850.4	\$1,913.2	\$1,978 1	\$2.045.2	
D-SNP Benefits	0	0	0	\$38.4	\$82 3	\$117.2	\$144 8	\$176.6	
Hospital Directed Payments	233 3	288 8	293 0	303 3	313 9	324 9	336 2	348 0	
Olher Pass Through Payments (MCO Tax)	376 7	709 4	720 6	747 5	772 8	799 0	826 1	854 1	
Other Revenue (interest)	21.1	31.1	24.0	24 0	24 0	24 0	24 0	24 0	
Subtotal	\$1,836 1	\$2,574.0	\$2,762 9	\$2,902 7	\$3,043 3	\$3,178 2	\$3,309.2	\$3,447 9	
Expenses									
Medi-Cal Benefits	\$1,077 6	\$1,521.9	\$1,608.9	\$1,681 8	\$1,734.3	\$1,788 4	\$1,844.2	\$1,906 8	
D-SNP Benefits	0	0	0	\$40 1	\$86 2	\$1167	\$141 3	\$169 7	
Hospital Directed Payments	231 9	291.6	293 0	303 3	313.9	324.9	336.2	348 0	
Other Pass Through Payments (MCO Tax)	376 5	709.4	720.6	747.5	772.0	799.0	826.1	854 1	
Subtotal	\$1,685.0	\$2,522.9	\$2,622.5	\$2,772.6	\$2,907.2	\$3,028.9	\$3,147.9	\$3,278.6	
Non-Medical Expenses	C C C C C C C C C C C C C C C C C C C		2000.000						
Medi-Cal	\$88 8	\$87 9	\$98 3	\$101 6	\$102 9	\$105 0	\$107 5	\$110 1	
D-SNP Direct	0	0	0	\$4 9	\$6 6	\$8 5	\$9 1	\$96	
D-SNP Allocated	0	0	0	\$1 9	\$4 1	\$56	\$6 9	\$8 1	
Total	\$88 8	\$87 9	\$98 3	\$108 4	\$1136	\$119 1	\$123 5	\$127 8	
Net Profit - Before Grants and D-SNP	\$61 3	(\$36 8)	\$42.2	\$217	\$22.5	\$30 1	\$37 9	\$41.4	
Grants and D-SNP Startup	\$0 0	(\$10 0)	(\$14 8)	\$0 0	\$0 0	\$0.0	\$0.0	\$0.0	
Contribution to Surplus	\$61 3	(\$46 8)	\$27 4	\$21 7	\$22 5	\$30 1	\$37 9	\$41 4	
Medical Loss Ratio (non pass-through)	87 9%	96 6%	92 0%	93 0%	93 0%	92 7%	92 5%	92 5%	
Admin Ratio (non pass-through)	7 2%	56%	5 6%	5 9%	58%	58%	5 8%	5.7%	
Capital Reserve									
Minimum TNE	\$58 4	\$78.5	\$82 1	\$87 0	\$91.4	\$95 2	\$98 9	\$103 0	
Minimum Requirement - 500% TNE	\$291.9	\$392 7	\$410.4	\$435.0	\$456.9	\$476 0	\$494.4	\$514 9	
Capital Reserve (CR)	\$380 2	\$333.6	\$361 0	\$382 7	\$405.2	\$435 3	\$473 2	\$5146	
CR as % of TNE	651%	425%	440%	440%	443%	457%	479%	500%	
Difference from 500% of TNE	\$88 3	(\$59 1)	(\$49 4)	(\$52 3)	(\$51 6)	(\$40 7)	(\$21 2)	(\$0 3)	
Cash Liquidity Test									
One Month Revenue	\$100 4	\$128 7	\$143 8	\$152 3	\$161 1	\$169 2	\$176.9	\$185 1	
Minimum Requirement - Two Months Revenue	\$200 8	\$257 5	\$287 6	\$304 7	\$322 1	\$338 4	\$353 8	\$370 3	
Unrestricted Cash and Investments	\$521 9	\$621 0	\$621 0	\$621 0	\$621 0	\$621 0	\$621 0	\$621 0	
Monlhs of Cash on Hand	52	48	43	4 1	39	37	35	34	
Difference from Two Months Revenue	\$321 0	\$363.5	\$333 4	\$316 3	\$298 9	\$282 6	\$267 2	\$2507	

0

This analysis was prepared for the internal use of Kern Health Systems

Results presented here represent best estimates of future experience. Actual experience will vary from our estimates for many reasons, potentially including differences in population health status, reimbursement levels, delivery systems, random variation, or other factors. It is important that actual experience be monitored and adjustments made, as appropriate

In preparation of our analysis, we relied upon the accuracy of data or information provided to us. We have not audited this information, although we have reviewed it for reasonableness. If the underlying data or information is inaccurate or incomplete, the results of our review may likewise be inaccurate or incomplete. In particular, there are many non-actuarial accounting assumptions that were provided by KHS. We cannot opine on the appropriateness of these assumptions.

Milliman makes no representations or warranties regarding the contents of this analysis to third parties. Likewise, third parties are instructed that they are to place no reliance upon this analysis prepared for Kern Health System by Milliman that would result in the creation of any duty or liability under any theory of law by Milliman or its employees to third parties. Other parties reporting this report must rely upon their own experts in drawing conclusions about the capitation rates, cost projections, and other assumptions. These exhibits should not be provided directly to DMHC as Milliman projections.

Guidelines issued by the American Academy of Actuaries require actuaries to include their professional qualifications in all actuarial communications. The authors of this document are members of the American Academy of Actuaries, and meet the qualification standards for performing the actuarial analyses in this report.

## **Key Assumptions – Membership**

- KHS membership projection based on DHCS data
  - 500 / month newborns
  - 2025: Static enrollment assumption apart from increases to Child category for new births
  - 2026-2030: Additional membership from D-SNP (starting January 1, 2026)
  - 500 UIS members / month exit starting in 2027
  - No other increases or decreases assumed

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# **Key Assumptions – Revenue**

- Medical loss ratio increases by 1% to 93% for 2026 and 2027 due to Medi-Cal rate pressure and introduction of D-SNP, then decreases to 92.5% by 2029.
- Projected non-medical expense (administration) increases in 2026 due to D-SNP introduction and assumes consistent expense as a percent of revenue thereafter
- Investment income, cash and investments remain constant on an annual basis through 2030
- New populations
  - 2026 Medicare Dual Special Needs Plan (D-SNP)
    - Includes Part C (medical) and Part D (pharmacy) benefits

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## **Key Assumptions – Benefits / Claims**

- Projected claims based on a combination of projected 2025 claims and expenses supporting 2025 DHCS capitation rates and emerging trends
  - Medical trend = 3.5%, Maternity trend = 3.3%
  - Rate add-on component cost based on DHCS rate documents
  - Enhanced care management, and GEMT based on KHS budget
  - Member quality incentives and medical department compensation (MLR allocation) based on KHS budget

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# **Key Assumptions – Emerging Experience to Monitor**

- Actual to expected claims experience compared to budget
- Updates from CMS that impact the D-SNP plan, including final low-income premium subsidy
- Hospital directed payments
- Direct and indirect impacts of state and federal Medicaid policy changes



## **Caveats and Limitations**

This analysis was prepared for the internal use of Kern Health Systems.

In preparation of our analysis, we relied upon the accuracy of data or information provided to us. We have not audited this information, although we have reviewed it for reasonableness. If the underlying data or information is inaccurate or incomplete, the results of our review may likewise be inaccurate or incomplete.

Results presented here represent best estimates of future experience. Actual experience will vary from our estimates for many reasons, potentially including differences in population health status, reimbursement levels, delivery systems, random variation, or other factors. It is important that actual experience be monitored and adjustments made, as appropriate.

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## Li Milliman

## C Milliman

# Thank you

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Matt Kridgen, FSA, MAAA matt.kridgen@milliman.com Nick Johnson, FSA, MAAA nick.johnson@milliman.com

#### Nick Johnson, FSA, MAAA Principal and Consulting Actuary, Milliman Inc.

Nick is a principal and consulting actuary specializing in healthcare in Milliman's Seattle office. He joined the firm in 2009.

Nick's primary expertise is in helping clients understand the financial implications of trends and changes in the healthcare delivery system, particularly in Medicare and dual-eligible populations. He has worked with a broad range of clients, including health plans, integrated delivery systems, provider groups, reinsurers, and the Veterans Health Administration. He has significant experience in Medicare Advantage, Medicare Part D, Medicaid, commercial, and ACA markets.

Nick's primary focus areas include:

Medicare Advantage / Part D

- Bid development and certification
- Product development and feasibility analysis
- Risk score monitoring, forecasting, and optimization
- Risk-sharing contract support for health plans and providers

Managed long-term services and supports (MLTSS)

- Medicaid MLTSS RFP response
- Nursing home to HCBS transition monitoring
- · Forecasting and analysis of programmatic changes
- PACE capitation rate setting

#### Aaron Gates, FSA, MAAA Principal and Consulting Actuary, Milliman Inc.

Aaron is a Consulting Actuary with Milliman's Seattle health practice. He joined the firm in 2011, and has many years of experience providing actuarial support and consulting services to a variety of organizations, including managed Medicaid organizations, commercial carriers, Medicare Advantage plans, and public employee benefits organizations.

Aaron has long-term experience with Medicaid managed care plan support across more than a dozen states, with a focus in California. Examples of his experience include risk adjustment and capitation arrangements, minimum loss ratio analysis, reserving, capital adequacy analysis, RFP bid and response support, and Medi-Cal fee schedule analysis.

Aaron also has a wide range of experience supporting other lines of business, including financial projections for public employee benefit programs, pricing development for ACA exchange products, and bid development for Medicare Advantage plans.

### Matt Kridgen, FSA, MAAA Consulting Actuary

Matt has been with Milliman for ten years and has extensive experience with many stakeholders in MA and Part D. He has developed and certified MA and Part D bids for multiple MA organizations, including other D-SNPs, local CA health plans, and plans new to the MA market. Matt also has considerable experience in the Medi-Cal market and works with numerous local health plans to support rate review, incurred but not paid (IBNP) estimates and reserving, provider contracting and capitation rate development, budgeting, rate development template (RDT) submissions, and financial projections.

Matt leads the development and certifies bids for a number of local CA health plan clients who operate D-SNPs, in addition to client's operating D-SNPs, other types of special needs plans (SNPs), or general enrollment MA plans in multiple states.

Over the past three years, outside of bid development, Matt has spent the bulk of his time supporting local CA health plans as they prepared for offering a D-SNP in 2026. This support has included educational support, Department of Managed Healthcare (DMHC) filings, multi-year financial projections, provider contracting support, review of and financial projections for delegation arrangements, and pharmacy benefit manager (PBM) contacting support. Matt has also spoken at periodic Local Health Plans of California (LHPC) events for Chief Operating Officers and Chief Information Officers.



## MEMORANDUM

**TO:** Kern Health Systems Finance Committee

**FROM:** Robert Landis, Chief Financial Officer

SUBJECT: Quarterly Review of Kern Health Systems Investment Portfolio

**DATE:** June 13, 2025

#### **Background**

The Kern Health Systems (KHS) Investment Policy stipulates the following order of investment objectives:

- Preservation of principal
- Liquidity
- Yield

The investment portfolios are designed to attain a market-average rate of return through economic cycles given an acceptable level of risk. KHS currently maintains the following investment portfolios:

#### Short-Term Portfolio (Under 1 year)

Funds held in this period are utilized to pay providers, meet operating expenses, fund capital projects, distribute pass-through monies, potential State premium recoupments, MCO Tax advances, and for amounts owed under various Risk Corridors. Extra liquidity is maintained in the event the State is late with its monthly capitation payment.

#### Long-Term Portfolio (1-5 years)

Funds held in this time period are typically for reserves and to take advantage of obtaining higher yields.

#### **Requested Action**

Receive and File; Refer to KHS Board of Directors

#### Kern Health Systems Investment Portfolio 31-Mar-25

#### Short Term Portfolio (under 1 year)

Funds held in this time frame are typically utilized to pay providers, meet operating expenses, distribute pass-through monies, potential State premium recoupments and for amounts owed under various Risk Corridors. Extra liquidity is maintained in the event the State is late with its monthly capitation payment.

Description			Dolla	ar Amount	% of Portfolio	Maximum Allowed Per Policy	Approximate Current Yield	Liquidity	Principal Fluctuation
Wells Fargo - Cash and Sweep Accounts		(1)	\$	5,000,000	0.94%	100%	3.00%	1 Day	None
Money Market Accounts	(A)	(1)	\$	76,300,000	14.28%	40%	4.17%	1 Day	None
Local Agency Investment Fund (LAIF)	(B)	(2)	\$	25,200,000	4.72%	50%	4.31%	2 Days	None Subject to Interest Rate
US T-Bills & Federal Agencies at Wells Fargo		(1)	\$	199,900,000	37.41%	100%	4.24%	1 Day	Fluctuations Subject to Interest Rate and Credit
KHS Managed Portfolio at Wells Fargo Sub-Total	(C)	(1)	\$ \$	9,800,000 316,200,000	1.83% 59.17%		4.52%	3 Days	Fluctuations

#### Long Term Port Folio (1 - 5 years)

Funds held in this time frame are typically for reserves and to take advantage of obtaining higher yields.

UBS Managed Portfolio	(D)	\$ 76,600,000	14.33%	4.34% 3 Days	Subject to Interest Rate and Credit Fluctuations
					Subject to Interest Rate and Credit
KHS Managed Portfolio at Wells Fargo	(C)	\$ 141,600,000	26.50%	4.91% 3 Days	Fluctuations
Sub-Total		\$ 218,200,000	40.83%	4.71%	
Total Portfolio		\$ 534,400,000	100.00%	4.42%	

	Yield Curve		
	AA Corporate	A Corporate	
Treasuries	Bonds	Bonds	CD's
4.00%	4.42%	4.60%	3.95%
3.83%	4.31%	4.52%	3.85%
3.84%	4.40%	4.63%	4.00%
3.97%	4.61%	4.90%	4.00%
	4.00% 3.83% 3.84%	AA Corporate           Treasuries         Bonds           4.00%         4.42%           3.83%         4.31%           3.84%         4.40%	AA Corporate         A Corporate           Treasuries         Bonds         Bonds           4.00%         4.42%         4.60%           3.83%         4.31%         4.52%           3.84%         4.40%         4.63%

(A) Money market fund comprised of US Treasury and Repurchase Agreement Obligations.

(B) LAIF is part of a \$156.8 Billion Pooled Money Investment Account managed by the State Treasurer of CA. Majority of portfolio is comprised of Treasuries, CD's, Time Deposits and Commercial Paper.

(C) High quality diversified portfolio comprising Federal Agency Securities

(D) High quality diversified portfolio comprising certificate of deposits, corporate bonds and notes, municipal securities and US Treasury Securities. Includes investments maturing in less than 1 year that will be re-invested for over 1 year at maturity.

(1) Funds are utilized to pay providers, meet operating expenses, fund capital projects, distribute pass-through monies, potential State premium recoupments, MCO Tax advances, and for amounts owed under various Risk Corridors. Extra liquidity is maintained in the event the State is late with its monthly capitation payment.

(2) Funds are primarily utilized to fund various Grant Programs and the CalPERS Liability



Branch office 9201 Camino Media Suite 230 Bakersfield, CA 93311 Financial Advisor THE COHEN GROUP 6616633200

## **UBS** Client Review

As of March 31, 2025

Report Prepared for: Kern Health Systems

Account Number	Account Name	Туре	What's inside
EX XX120	BOND PORTFOLIO	Portfolio Management Program	Portfolio Review
Risk profile: Return Objective:	Conservative Current Income		Asset Allocation by Account 5
Netam Objective.	Current income		Asset Allocation Review
			Bond Summary 7
			Bond Holdings

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### Portfolio Review as of March 31, 2025

#### **Asset Allocation Review**

		Value on 03/31/2025 (\$)	% of Portfolio	
A	Cash	1,863,259.31	2.43	
	Cash US	1,863,259.31 1,863,259.31	2.43 2.43	A
в	Fixed Income	74,761,764.91	97.57	
	US Corporate IG Credit	74,761,764.91 74,761,764.91	97.57 97.57	
C	Equity	0.00	0.00	
D	Commodities	0.00	0.00	
E	Non-Traditional	0.00	0.00	B
F	Other	0.00	0.00	
To	tal Portfolio	\$76,625,024.22	100%	

Balanced mutual funds and Insurance & Annuity products are allocated in the 'Other' category

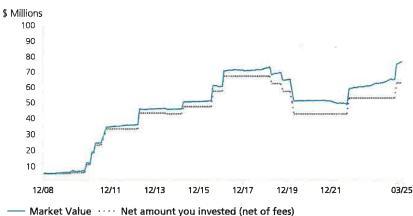
#### **Portfolio Value and Investment Results**

	Perfor	mance returns (	annualized > 1	year)
a	For period of 12/31/2024 to 03/31/2025	For period of 12/31/2024 to 03/31/2025	For period of 12/31/2024 to 03/31/2025	2024 12/31/2023 to 12/31/2024
Opening value	75,185,423.80	75,185,423.80	75,185,423.80	62,402,938.86
Net deposits/withdrawals	-30,167.59	-30,167.59	-30,167.59	9,897,427.60
Div./interest income	696,186.36	696,186.36	696,186.36	2,029,555.82
Change in accr. interest	47,384.40	47,384.40	47,384.40	179,259.02
Change in value	726,197.25	726,197.25	726,197.25	676,242.50
Closing value	76,625,024.22	76,625,024.22	76,625,024.22	75,185,423.80
Net Time-weighted ROR	1.91	1.91	1.91	4.46

Net deposits and withdrawals include program and account fees.

# EX XX120 • BOND PORTFOLIO • Portfolio Management Program Prepared for Kern Health Systems Risk profile: Conservative Return Objective: Current Income

### **Sources of Portfolio Value**



### Summary of Gains and Losses

	Short term (\$)	Long term (\$)	Total (\$)
2024 Realized gains and losses	25,376.54	133,272.58	158,649.12
Taxable	25,376.54	133,272.58	158,649.12
Tax-Deferred	0.00	0.00	0.00
2025 Year to date	0.00	0.00	0.00
Taxable	0.00	0.00	0.00
Tax-Deferred	0.00	0.00	0.00

Prior to 2024, Interest income for short-term obligations that were held to maturity or redeemed is displayed as realized gain; however, it will be reported as interest income on your annual 1099 and PR480.6 tax forms.

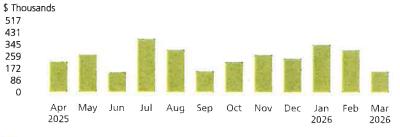
Past performance does not guarantee future results and current performance may be lower/higher than past data presented. Accrued interest, if any, has been included in the total market value.



## Portfolio Review

as of March 31, 2025 (continued)

### **Expected Cash Flow**



💐 Taxable income

Total taxable income: \$3,115,457,40

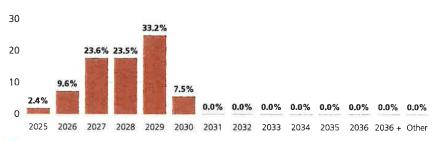
Total expected cash flow: \$3,115,457.40

Cash flows displayed account for known events such as maturities and mandatory puts.

#### EX XX120 • BOND PORTFOLIO • Portfolio Management Program Kern Health Systems Prepared for Risk profile: Conservative Return Objective: Current Income

### **Bond Maturity Schedule**

\$ Millions



#### Effective maturity schedule

Cash, mutual funds and some preferred securities are not included.

### **Equity Sector Analysis**

Compared to S&P 500 index				
	Value on 03/31/2025 (\$)	Actual (%)	Model (%)	Gap (%)
Communication Services	0.00	0.00	9.66	-9.66
Consumer Discretionary	0.00	0.00	11.02	-11.02
Consumer Staples	0.00	0.00	6.41	-6.41
Energy	0.00	0.00	3.10	-3.10
Financials	0.00	0.00	13.90	-13.90
Health Care	0.00	0.00	9.49	-9.49
Industrials	0.00	0.00	8.63	-8,63
Information Technology	0.00	0.00	31.34	-31,34
Materials	0.00	0.00	1.92	-1.92
Real Estate	0.00	0.00	2.13	-2.13
Utilities	0.00	0.00	2.40	-2.40
Total classified equity	\$0.00			
Unclassified Securities	0.00			

Past performance does not guarantee future results and current performance may be lower/higher than past data presented. Accrued interest, if any, has been included in the total market value.

## Portfolio Review as of March 31, 2025 (continued)

**WBS** 

### Summary of Performance by Account

Performance returns (annu	alized >	1 year)
---------------------------	----------	---------

		Performance start date	Value on 03/31/2025 (\$)	% of portfolio		For period of 12/31/2024 to 03/31/2025	For period of 12/31/2024 to 03/31/2025	For period of 12/31/2024 to 03/31/2025	2024 12/31/2023 to 12/31/2024
	BOND PORTFOLIO•PMP•Ira Cohen / Jason Cohen Fixed Income Risk profile: Conservative	Dec 08, 2008	76,625,024.22	100.00%	Net time-weighted	1.91%	1.91%	1.91%	4.46%
	Return objective: Current Income								
Total Portf	olio	Dec 08, 2008	\$76,625,024.22	100%	Net time-weighted	1.91%	1.91%	1.91%	4.46%
						For period of 12/31/2024 to	For period of 12/31/2024 to	For period of	2024 12/31/2023 to
Benchmari	ks - Annualized time-weighted returns					03/31/2025	03/31/2025	12/31/2024 to 03/31/2025	12/31/2023 (0
Benchmari Blended Inc									
Blended Inc						03/31/2025	03/31/2025	03/31/2025	12/31/2024
Blended Inc	lex / Bill - 3 Mos					03/31/2025 1.62%	03/31/2025 1.62%	03/31/2025 1.62%	12/31/2024 4.77%

Past performance does not guarantee future results and current performance may be lower/higher than past data presented. Blended Index:06/30/2023 - Current: 45% BBG US Corp 1-3Y Incp76; 55% BBG US Agg Gvt & CR 1-3 Y+ +Additional benchmark information can be found on the benchmark composition page.

#### EX XX120 • BOND PORTFOLIO • Portfolio Management Program

Prepared for Kern Health Systems Risk profile: Conservative Return Objective: Current Income

# Asset Allocation by Account as of March 31, 2025

		Equ	ities (\$/%)		Fixed	Income (\$/%)					
	Cash (\$/%)	U.S.	Global	International	U.S.	Global	International	Non-Traditional (\$/%)	Commodities (\$/%)	Other (\$/%)	Total
	1,863,259.31	0.00	0,00	0.00	74,761,764.91	0,00	0.00	0.00	0.00	0.00	\$76,625,024.22
Total Portfolio	2.43	0.00	0.00	0.00	97.57	0.00	0.00	0.00	0.00	0.00	100%
	1,863,259.31	0.00	0.00	0.00	74,761,764.91	0.00	0.00	0.00	0.00	0.00	\$76,625,024.22
	2.43	0.00	0.00	0.00	97.57	0.00	0.00	0.00	0.00	0.00	100.00%
EX XX120, BOND P	ORTFOLIO . BSA PMP										
Risk profile: Conserv Return objective: Cu											
		Equ	ities (\$/%)		Fixed	Income (\$/%)					
	Cash (\$/%)	U.S.	Global	International	U.S.	Global	International	Non-Traditional (\$/%)	Commodities (\$/%)	Other (\$/%)	Total
	1,863,259.31	0.00	0.00	0.00	74,761,764.91	0.00	0.00	0.00	0.00	0.00	\$76,625,024.22
Total Portfolio	2.43	0.00	0.00	0.00	97.57	0.00	0.00	0.00	0.00	0.00	100%

Balanced mutual funds and Insurance & Annuity products are allocated in the 'Other' category

## Asset Allocation Review

as of March 31, 2025

#### **Summary of Asset Allocation**

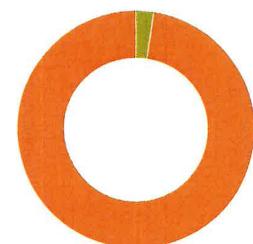
Cash         1,863,259.31         2.43           US         1,863,259.31         2.43           Fixed Income         74,761,764.91         97.57           US         74,761,764.91         97.57           Corporate IG Credit         74,761,764.91         97.57           Equity         0.00         0.00           Commodities         0.00         0.00           Non-Traditional         0.00         0.00           Other         0.00         0.00		Market	% of
Cash         1,863,259.31         2.43           US         1,863,259.31         2.43           Fixed Income         74,761,764.91         97.57           US         74,761,764.91         97.57           Corporate IG Credit         74,761,764.91         97.57           Equity         0.00         0.00           Commodities         0.00         0.00           Non-Traditional         0.00         0.00           Other         0.00         0.00		value (\$)	Portfolio
US         1,863,259.31         2.43           Fixed Income         74,761,764.91         97.57           US         74,761,764.91         97.57           Corporate IG Credit         74,761,764.91         97.57           Equity         0.00         0.00           Commodities         0.00         0.00           Non-Traditional         0.00         0.00           Other         0.00         0.00	Cash	1,863,259.31	2.43
Fixed Income         74,761,764.91         97.57           US         74,761,764.91         97.57           Corporate IG Credit         74,761,764.91         97.57           Equity         0.00         0.00           Commodities         0.00         0.00           Non-Traditional         0.00         0.00           Other         0.00         0.00	Cash	1,863,259.31	2.43
US         74,761,764.91         97.57           Corporate IG Credit         74,761,764.91         97.57           Equity         0.00         0.00           Commodities         0.00         0.00           Non-Traditional         0.00         0.00           Other         0.00         0.00	US	1,863,259.31	2.43
Corporate IG Credit         74,761,764.91         97.57           Equity         0.00         0.00           Commodities         0.00         0.00           Non-Traditional         0.00         0.00           Other         0.00         0.00	Fixed Income	74,761,764.91	97.57
Equity         0.00         0.00           Commodities         0.00         0.00           Non-Traditional         0.00         0.00           Other         0.00         0.00	US	74,761,764.91	97.57
Commodities         0.00         0.00           Non-Traditional         0.00         0.00           Other         0.00         0.00	Corporate IG Credit	74,761,764.91	97.57
Non-Traditional         0.00         0.00           Other         0.00         0.00         0.00	Equity	0.00	0.00
Other 0.00 0.00	Commodities	0.00	0.00
	Non-Traditional	0.00	0.00
Total Portfolio \$76,625,024.22 100%	Other	0.00	0.00
	Total Portfolio	\$76,625,024.22	100%

Balanced mutual funds and Insurance & Annuity products are allocated in the 'Other' category

# EX XX120 • BOND PORTFOLIO • Portfolio Management Program Prepared for Kern Health Systems Risk profile: Conservative Return Objective: Current Income

Total Value: \$76,625,024.22

Cash 2.43%
 US Fixed Income 97.57%



## Bond Summary

as of March 31, 2025

### **Bond Overview**

Total quantity	74,225,000
Total market value	\$74,015,564.25
Total accrued interest	\$746,200.66
Total market value plus accrued interest	\$74,761,764.91
Total estimated annual bond interest	\$3,073,018.50
Average coupon	4.15%
Average current yield	4.15%
Average yield to maturity	4.35%
Average yield to worst	4.34%
Average modified duration	2.69
Average effective maturity	3.16

#### EX XX120 • BOND PORTFOLIO • Portfolio Management Program

Prepared forKern Health SystemsRisk profile:ConservativeReturn Objective:Current Income

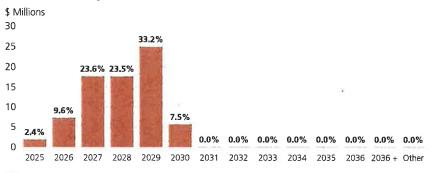
### **Investment Type Allocation**

Total	\$74,761,764.91	\$0.00	\$74,761,764.91	100%
U.S. corporates	74,761,764.91	0.00	74,761,764.91	100.00
Investment type	Taxable (\$)	Tax-exempt / deferred (\$)	Total (\$)	% of bond port.

### **Credit Quality of Bond Holdings**

<b>Fota</b>		46	\$74,761,764.91	100%	
G	Not rated	0	0.00	0.00	
F	Certificate of deposit	0	0.00	0.00	c
E	Non-investment grade	0	0.00	0.00	
D	Baa/BBB/BBB	0	0.00	0.00	
С	A/A/A	35	58,812,032.92	78.62	1
В	Aa/AA/AA	11	15,949,731.99	21.38	
A	Aaa/AAA/AAA	0	0.00	0.00	
ffec	tive credit rating	lssues	Value on 03/31/2025 (\$)	% of port.	

### **Bond Maturity Schedule**



#### 🧮 Effective maturity schedule

Cash, mutual funds and some preferred securities are not included.

Includes all fixed income securities in the selected portfolio. Average yields and durations exclude Structured Product, Pass-Through, Perpetual Preferred, and Foreign securities. Accrued interest, if any, has been included in the total market value.

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# Bond Holdings as of March 31, 2025

### **Summary of Bond Holdings**

EX XX120 • BOND PORTFOLIO • Portfolio Management Program Prepared for Kern Health Systems

Risk profile: Conservative Return Objective: Current Income

Maturity Year	Issues	Quantity	Est. annual income (\$)	Current yield (%)	Yield to maturity (%)	Yield to worst (%)	Modified duration	Adjusted cost basis (\$)	Unrealized gain7loss (\$)	Mkt. value (\$)	% of bond portfolio maturing
2025	1	1,800,000	72,000.00	4.01%	4.46%	4.46%	0.30	1,798,200	-954.00	1,810,846.00	2.43%
2026	5	7,250,000	234,687.50	3.28%	4.36%	4.36%	1.14	6,914,928	237,987.00	7,222,721.25	9.66%
2027	13	17,675,000	644,641.25	3.69%	4.21%	4.21%	2.16	17,201,599.69	262,874.56	17,634,826.44	23,60%
2028	10	17,525,000	725,733.50	4.16%	4.32%	4.31%	2.82	17,291,848.98	137,025.52	17,619,041.68	23.55%
2029	14	24,475,000	1,117,081.25	4.54%	4.43%	4.42%	3.42	24,245,890.34	346,874.16	24,857,761.76	33.23%
2030	3	5,500,000	278,875.00	5.00%	4.53%	4.53%	4.16	5,507,154.28	72,135.72	5,616,567.78	7.54%
2031	0	0			N/A	N/A	N/A				
2032	0	0			N/A	N/A	N/A				
2033	0	0			N/A	N/A	N/A				
2034	0	0			N/A	N/A	N/A				
2035	0	0			N/A	N/A	N/A				
2036	0	0			N/A	N/A	N/A				
2037	0	0			N/A	N/A	N/A				
2038	0	0			N/A	N/A	N/A				
2039	0	0			N/A	N/A	N/A				
2040	0	0			N/A	N/A	N/A				
2041	0	0			N/A	N/A	N/A				
2042	0	0			N/A	N/A	N/A				
2043	0	0			N/A	N/A	N/A				
2044	0	0			N/A	N/A	N/A				
2045	0	0			N/A	N/A	N/A				
2046	0	0			N/A	N/A	N/A				
2047	0	0			N/A	N/A	N/A				
2048	0	0			N/A	N/A	N/A				
2049	ο	0			N/A	N/A	N/A				
2050	0	0			N/A	N/A	N/A				
2050 +	0	0			N/A	N/A	N/A				
Other	0	0			N/A	N/A	N/A				
Total	46	74,225,000	\$3,073,018.50	4.15%	4.35%	4.34%	2.69	\$72,959,621.29	\$1,055,942.96	\$74,761,764.91	

Includes all fixed-rate securities in the selected portfolio. Average yields and durations exclude Structured Product, Pass-Through, Perpetual Preferred, and Foreign securities. Accrued interest, if any, has been included in the total market value.



EX XX120 • BOND PORTFOLIO • Portfolio Management Program

Prepared forKern Health SystemsRisk profile:ConservativeReturn Objective:Current Income

Bond Holdings
as of March 31, 2025 (continued)

### **Details of Bond Holdings**

	Effective rating/ Underlying rating (Mdy/Fitch/S&P)	Quantity	Coupon	Effective maturity	Call date/ Call price (\$)	Est. annual income (\$)/ Curr. yield (%)	YTM (%)/ YTW (%)	Modified duration	Adjusted cost basis (\$)/ Unreal. g/l (\$)	Market price (\$)	Mkt. value (\$)/ Accr. interest (\$)	% of bond port.
Total Bond Portfolio		74,225,000	4.15%	05/27/2028	N/A	\$3,073,018.50 4.15%	4.35% 4.34%	2.695	72,959,621.29 \$1,055,942.96	N/A	\$74,015,564.25 \$746,200.66 \$74,761,764.91	100%
	Effective rating/ Underlying rating (Mdy/Fitch/S&P)	Quantity	Coupon	Effective maturity	Call date/ Call price (\$)	Est. annual income (\$)/ Curr. yield (%)	YTM (%)/ YTW (%)	Modified duration	Adjusted cost basis (\$)/ Unreal. g/l (\$)	Market price (\$)	Mkt. value (\$)/ Accr. interest (\$)	% of bond port.
Maturing 2025												
MORGAN STANLEY B/E 04.000% 072325 DTD072315 FC012316 CALL@MW+25BP	A1/A+/A- NR/NR/NR	1,800,000	4.00%	07/23/2025		72,000.00 4.01%	4.46% 4.46%	0.30	1,798,200.00 -954.00	99.847	1,797,246.00 13,600.00	2.43%
Total 2025		1,800,000	4.00%	07/23/2025		\$72,000.00 4.01%	4.46% 4.46%	0.30	\$1,798,200.00 \$-954.00		\$1,797,246.00 \$13,600.00	2.43%
	Effective rating/ Underlying rating (Mdy/Fitch/S&P)	Quantity	Coupon	Effective maturity	Call date/ Call price (\$)	Est. annual income (\$)/ Curr. yield (%)	YTM (%)/ YTW (%)	Modified duration	Adjusted cost basis (\$)/ Unreal. g/l (\$)	Market price (\$)	Mkt. value (\$)/ Accr. interest (\$)	% of bond port,
Maturing 2026												
LOCKHEED MARTIN CORP B/E 03.550% 011526 DTD112315 FC071516 CALL@MW+20BP	A2/A/A- NR/NR/NR	1,500,000	3.55%	01/15/2026	10/15/2025 100.00	53,250.00 3.57%	4.35% 4.35%	0.76	1,445,685.00 45,015.00	99.380	1,490,700.00 11,241.67	2.01%
BANK OF AMER CORP NTS 03.500% 041926 DTD041916 FC101916 B/E	A1/AA-/A- NR/NR/NR	1,650,000	3.50%	04/19/2026		57,750.00 3.53%	4.45% 4.45%	1.00	1,581,525.00 52,486.50	99.031	1,634,011.50 25,987.50	2.21%
PROLOGIS NTS B/E 03.250% 063026 DTD063022 FC123022 CALL@MW+30B	NR/NR/NR	1,250,000	3.25%	06/30/2026	03/30/2026 100.00	40,625.00 3.30%	4.39% 4.39%	1.19	1,183,125.00 49,612.50	98.619	1,232,737.50 10,156.25	1.67%
ARCHER-DANIELS-MIDL& CO 02.500% 081126 DTD081116 FC021117 CALL@MW+15BP	d A2/A/A NR/NR/NR	1,500,000	2.50%	08/11/2026	05/11/2026 100.00	37,500.00 2.56%	4.35% 4.35%	1.31	1,425,765.00 37,845.00	97.574	1,463,610.00 5,208.33	1.98%
WALT DISNEY COMPANY/THE 03.375% 111526 DTD111519 CALL@MW+20BP	A2/A-/A NR/NR/NR	1,350,000	3.38%	11/15/2026	08/15/2026 100.00	45,562.50 3.42%	4.24% 4.24%	1.53	1,278,828.00 53,028.00	98.656	1,331,856.00 17,212.50	1.80%

Includes all fixed-rate securities in the selected portfolio. Average yields and durations exclude Structured Product, Pass-Through, Perpetual Preferred, and Foreign securities. Accrued interest, if any, has been included in the total market value.



#### EX XX120 • BOND PORTFOLIO • Portfolio Management Program Prepared for Kern Health Systems Risk profile: Conservative Return Objective: Current Income

% of

Adjusted

# Bond Holdings as of March 31, 2025 (continued)

Effective rating/

	Underlying rating (Mdy/Fitch/S&P)	Quantity	Coupon	Effective maturity	Call date/ Call price (\$)	income (\$)/ Curr. yield (%)	YTM (%)/ YTW (%)	Modified duration	cost basis (\$)/ Unreal. g/l (\$)	Market price (\$)	Mkt. value (\$)/ Accr. interest (\$)	bond port.
Maturing 2026												
Total 2026		7,250,000	3.24%	06/14/2026		\$234,687.50 3.28%	4.36% 4.36%	1.14	\$6,914,928.00 \$237,987.00		\$7,152,915.00 \$69,806.25	9.66%
	Effective rating/ Underlying rating (Mdy/Fitch/S&P)	Quantity	Coupon	Effective maturity	Call date/ Call price (\$)	Est. annual income (\$)/ Curr. yield (%)	YTM (%)/ YTW (%)	Modified duration	Adjusted cost basis (\$)/ Unreal. g/l (\$)	Market price (\$)	Mkt. value (\$)/ Accr. interest (\$)	% of bond port.
Maturing 2027												
MORGAN STANLEY B/E 03.625% 012027 DTD012017 FC072017	A1/A+/A- NR/NR/NR	1,000,000	3.63%	01/20/2027	11/15/2026 100.00	36,250.00 3.67%	4.29% 4.29%	1.71	913,100.00 75,460.00	98.856	988,560.00 7,149.31	1.34%
IBM CORP B/E 03.300% 012727 DTD012717 FC072717 CALL@MW+15B	A3/A-/A- NR/NR/NR P	1,100,000	3.30%	01/27/2027		36,300.00 3.36%	4.39% 4.39%	1.73	1,060,532.00 18,700.00	98.112	1,079,232.00 6,453.33	1.46%
COCA-COLA CO NTS B/E 03.375% 032527 DTD032520 FC092520 CALL@MW+40BP	A1/WD/A+ NR/NR/NR	1,675,000	3.38%	03/25/2027	01/25/2027 100.00	56,531.25 3.42%	4.14% 4.14%	1.89	1,644,582.00 6,348.25	98.563	1,650,930.25 942.19	2,23%
AMAZON.COM INC NTS B/E 03.300% 041327 DTD041322 FC101322 CALL@MW+10BP	A1/AA-/AA NR/NR/NR	1,000,000	3.30%	04/13/2027	03/13/2027 100.00	33,000.00 3.36%	4.19% 4.19%	1.91	942,880.00 39,990.00	98.287	982,870.00 15,400.00	1.33%
QUALCOMM INC NTS B/E 03.250% 052027 DTD052617 FC112017 CAL @MW+20BP	A2/NR/A NR/NR/NR L	1,000,000	3.25%	05/20/2027	02/20/2027 100.00	32,500.00 3.31%	4.21% 4.21%	2.01	967,941.00 12,649.00	98.059	980,590.00 11,826.39	1.32%
ELI LILLY & CO NTS B/E 04.150% 081427 DTD081424 FC021425 CALL@MW+07BP	Aa3/NR/A+ NR/NR/NR	1,500,000	4.15%	08/14/2027	07/14/2027 100.00	62,250.00 4.15%	4.14% 4.14%	2.22	1,504,932.31 -4,752.31	100.012	1,500,180.00 8,127.08	2.03%
META PLATFORMS INC NTS 03.500% 081527 DTD080922 FC021523 CALL@MW+15BP	Aa3/NR/AA- NR/NR/NR	1,500,000	3.50%	08/15/2027	07/15/2027 100.00	52,500.00 3.55%	4.16% 4.16%	2.24	1,446,825.00 31,095.00	98.528	1,477,920.00 6,708.33	2.00%
WALMART INC NTS B/E 03,950% 090927 DTD090922 FC030923 CALL@MW+10BP	Aa2/AA/AA NR/NR/NR	2,000,000	3.95%	09/09/2027	08/09/2027 100.00	79,000.00 3.96%	4.09% 4.09%	2.29	1,984,580.00 8,980.00	99.678	1,993,560.00 4,827.78	2.69%

Est. annual

Includes all fixed-rate securities in the selected portfolio. Average yields and durations exclude Structured Product, Pass-Through, Perpetual Preferred, and Foreign securities. Accrued interest, if any, has been included in the total market value.



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Bond Holdings as of March 31, 2025 (continued)

#### EX XX120 • BOND PORTFOLIO • Portfolio Management Program

Prepared for Kern Health Systems Risk profile: Conservative Return Objective: Current Income

	Effective rating/ Underlying rating (Mdy/Fitch/S&P)	Quantity	Coupon	Effective maturity	Call date/ Call price (\$)	Est. annual income (\$)/ Curr. yield (%)	YTM (%)/ YTW (%)	Modified duration	Adjusted cost basis (\$)/ Unreal. g/l (\$)	Market price (\$)	Mkt. value (\$)/ Accr. interest (\$)	% of bond port.
Maturing 2027												
CATERPILLAR FINL SERVICE 04.400% 101527 DTD081624 CALL@MW+10BP	A2/A+/A NR/NR/NR	1,200,000	4.40%	10/15/2027		52,800.00 4.39%	4.26% 4.26%	2.33	1,208,139.38 -4,263.38	100.323	1,203,876.00 24,346.67	1.63%
PEPSICO INC NTS B/E 03.000% 101527 DTD101017 FC041518 CALL@MW+15BP	A1/WD/A+ NR/NR/NR	2,100,000	3.00%	10/15/2027	07/15/2027 100.00	63,000.00 3.09%	4.18% 4.18%	2.37	2,046,975.00 -6,300.00	97.175	2,040,675.00 29,050.00	2.76%
BANK OF AMER CORP 03.248% 102127 DTD102116 FC042117 CALL@MW+25BP	A1/AA-/A- NR/NR/NR	2,000,000	3.25%	10/21/2027	10/21/2026 100.00	64,960.00 3.34%	4.34% 4.34%	2.38	1,891,000.00 56,500.00	97.375	1,947,500.00 28,871.11	2.63%
THERMO FISHER SCIENTIFIC 04.800% 112127 DTD112122 CALL@MW+15BP	A3/A-/A- NR/NR/NR	1,100,000	4.80%	11/21/2027	10/21/2027 100.00	52,800.00 4.74%	4.30% 4.29%	2.33	1,096,733.00 16,808.00	101.231	1,113,541.00 19,066.67	1.50%
AMAZON.COM INC NTS B/E 04.550% 120127 DTD120122 FC060123 CALL@MW+10BP	A1/AA-/AA NR/NR/NR	500,000	4.55%	12/01/2027	11/01/2027 100.00	22,750.00 4.50%	4.14% 4.13%	2.37	493,380.00 11,660.00	101.008	505,040.00 7,583.33	0.68%
Total 2027		17,675,000	3.65%	07/28/2027		\$644,641.25 3,69%	4.21% 4.21%	2.16\$	17,201,599.69 \$262,874.56		\$17,464,474.25 \$170,352.19	23.60%
	Effective rating/ Underlying rating (Mdy/Fitch/S&P)	Quantity	Coupon	Effective maturity	Call date/ Call price (\$)	Est. annual income (\$)/ Curr. yield (%)	YTM (%)/ YTW (%)	Modified duration	Adjusted cost basis (\$)/ Unreal. g/l (\$)	Market price (\$)	Mkt. value (\$)/ Accr. interest (\$)	% of bond port.
Maturing 2028												
ECOLAB INC NTS B/E 05.250% 011528 DTD111722 CALL@MW+15BP	A3/A-/A- NR/NR/NR	1,000,000	5.25%	01/15/2028	12/15/2027 100.00	52,500.00 5.11%	4.19% 4.16%	2.47	1,007,595.46 19,954.54	102.755	1,027,550.00 11,083.33	1.39%
BRISTOL-MYERS SQUIBB CO 03.900% 022028 DTD022020 FC082020 CALL@MMW-208P	A2/WD/A NR/NR/NR	2,000,000	3.90%	02/20/2028	11/20/2027 100.00	78,000.00 3.94%	4.26% 4.26%	2.68	1,938,170.00 42,190.00	99.018	1,980,360.00 8,883.33	2.68%

Includes all fixed-rate securities in the selected portfolio. Average yields and durations exclude Structured Product, Pass-Through, Perpetual Preferred, and Foreign securities.

Accrued interest, if any, has been included in the total market value.

CALL@MW+20BP



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#### EX XX120 • BOND PORTFOLIO • Portfolio Management Program Prepared for Kern Health Systems

Risk profile: Return Objective:

Conservative	
Current Income	

# Bond Holdings as of March 31, 2025 (continued)

	Effective rating/ Underlying rating (Mdy/Fitch/S&P)	Quantity	Coupon	Effective maturity	Call date/ Call price (\$)	Est. annual income (\$)/ Curr. yield (%)	YTM (%)/ YTW (%)	Modified duration	Adjusted cost basis (\$)/ Unreal. g/l (\$)	Market price (\$)	Mkt. value (\$)/ Accr. interest (\$)	% of bond port.
Maturing 2028												
KENVUE INC NTS B/E 05.050% 032228 DTD092223 FC032224 CALL@MW+15BP	A1/NR/A NR/NR/NR	500,000	5.05%	03/22/2028	02/22/2028 100.00	25,250.00 4.95%	4,29% 4,28%	2.65	499,325.00 11,120.00	102.089	510,445.00 631.25	0.69%
SALESFORCE.COM INC NTS 03.700% 041128 DTD041118 FC101118 CALL@MW+15BP	A1/NR/A+ NR/NR/NR	2,000,000	3.70%	04/11/2028	01/11/2028 100.00	74,000.00 3.76%	4.25% 4.25%	2.78	1,959,650.00 9,450.00	98.455	1,969,100.00 34,944.44	2.66%
GENERAL DYNAMICS CORP 03.750% 051528 DTD051118 FC111518 CALL@MW+15BP	A2/WD/A NR/NR/NR	2,000,000	3.75%	05/15/2028	02/15/2028 100.00	75,000.00 3.82%	4.36% 4.36%	2.87	1,950,170.00 14,630.00	98.240	1,964,800.00 28,333.33	2.65%
MERCK & CO INC NTS B/E 04.050% 051728 DTD051723 FC111723	Aa3/NR/A+ NR/NR/NR	1, <b>9</b> 75,000	4.05%	05/17/2028	04/17/2028 100.00	79,987.50 4.06%	4.14% 4.14%	2.86	1,978,191.24 -8,642.24	<b>99.7</b> 24	1,969,549.00 29,773.13	2.66%
CME GROUP INC NTS B/E 03.750% 061528 DTD062118 FC121518 CALL@MW+15BP	Aa3/AA-/AA- NR/NR/NR	1,400,000	3.75%	06/15/2028	03/15/2028 100.00	52,500.00 3.80%	4.20% 4.20%	2.95	1,400,314.78 -19,018.78	98.664	1,381,296.00 15,458.33	1.87%
JPMORGAN CHASE & CO NTS 4.851% 072528 DTD072522 FC012523 CALL@MW+30BP	A1/AA-/A NR/NR/NR	2,100,000	4.85%	07/25/2028	07/25/2027 100.00	101,871.00 4.82%	4.65% 4.57%	2.15	2,108,930.50 3,585.50	100.596	2,112,516.00 18,676.35	2.85%
UNION PAC CORP B/E 03.950% 091028 DTD060818 FC031019 CALL@MW+20BP	A3/A-/A- NR/NR/NR	2,250,000	3.95%	09/10/2028	06/10/2028 100.00	88,875.00 4.00%	4.35% 4.35%	3.17	2,230,830.00 -9,337.50	98.733	2,221,492.50 5,184.38	3.00%
ABBVIE INC B/E 04.250% 111428 DTD091818 FC051419 CALL@MW+25BI	A3/NR/A- NR/NR/NR	2,300,000	4.25%	11/14/2028	08/14/2028 100.00	97,750.00 4.27%	4.36% 4.36%	3.26	2,218,672.00 73,094.00	99.642	2,291,766.00 37,199.31	3,10%
Total 2028		17,525,000	4.15%	06/13/2028		\$725,733.50 4.16%	4.32% 4.31%	2.82\$	17,291,848.98 \$137,025.52		\$17,428,874.50 \$190,167.18	23.55%

Includes all fixed-rate securities in the selected portfolio. Average yields and durations exclude Structured Product, Pass-Through, Perpetual Preferred, and Foreign securities. Accrued interest, if any, has been included in the total market value.



#### EX XX120 • BOND PORTFOLIO • Portfolio Management Program

Prepared for Kern Health Systems Risk profile: Conservative Return Objective: Current Income

# Bond Holdings as of March 31, 2025 (continued)

	Effective rating/ Underlying rating (Mdy/Fitch/S&P)	Quantity	Coupon	Effective maturity	Call date/ Call price (\$)	Est. annual income (\$)/ Curr. yield (%)	YTM (%)/ YTW (%)	Modified duration	Adjusted cost basis (\$)/ Unreal. g/l (\$)	Market price (\$)	Mkt. value (\$)/ Accr. interest (\$)	% of bond port.
Maturing 2029												
PROCTER & GAMBLE CO/TH 04.350% 012929 DTD012924 FC072924 CALL@MW+5BP	e Aa3/NR/AA- NR/NR/NR	1,025,000	4.35%	01/29/2029		44,587.50 4.32%	4.13% 4.13%	3.47	1,022,627.50 10,070.25	100.751	1,032,697.75 7,678.96	1.40%
ELI LILLY & CO NTS B/E 04.500% 020929 DTD020924 FC080924 CALL@MW+10BP	Aa3/NR/A+ NR/NR/NR	1,500,000	4.50%	02/09/2029	01/09/2029 100.00	67,500.00 4.47%	4.29% 4.29%	3.40	1,492,560.00 18,375.00	100.729	1,510,935.00 9,750.00	2.04%
LOCKHEED MARTIN CORP NTS 04.500% 021529 DTD012924 FC081524 CALL@MW+10BP	A2/A/A- NR/NR/NR	1,075,000	4.50%	02/15/2029	01/15/2029 100.00	48,375.00 4.49%	4.44% 4.44%	3.41	1,065,223.50 12,152.25	100.221	1,077,375.75 6,181.25	1.46%
WASTE MGMT INC NTS B/E 04.875% 021529 DTD080323 FC021524 CALL@MW+15BP	A3/A-/A- NR/NR/NR	2,325,000	4.88%	02/15/2029	01/15/2029 100.00	113,343.75 4.80%	4.40% 4.40%	3.39	2,328,456.48 34,999.02	101.654	2,363,455.50 14,482.81	3.19%
CISCO SYSTEMS INC NTS 04.850% 022629 DTD022624 FC082624 CALL@MW+10BP	A1/NR/AA- NR/NR/NR	1,950,000	4.85%	02/26/2029	01/26/2029 100.00	94,575.00 4.77%	4.37% 4.37%	3.43	1,971,389.26 11,468.24	101.685	1,982,857.50 9,194.79	2.68%
LAM RESEARCH CORP B/E 04.000% 031529 DTD030419 FC091519 CALL@MW+25BP	A2/NR/A- NR/NR/NR	1,500,000	4.00%	03/15/2029	12/15/2028 100.00	60,000.00 4.07%	4.45% 4.45%	3.60	1,457,025.00 18,870.00	98.393	1,475,895.00 2,666.67	1.99%
HOME DEPOT INC NTS B/E 04.900% 041529 DTD120423 FC041524	A2/A/A NR/NR/NR	2,000,000	4.90%	04/15/2029	03/15/2029 100.00	98,000.00 4.81%	4.40% 4.39%	3.56	2,002,264.69 34,335.31	101.830	2,036,600.00 45,188.89	2.75%
AMER EXPRESS CO NTS B/E 04.050% 050329 DTD050322 FC110322	A2/A/A- NR/NR/NR	2,000,000	4.05%	05/03/2029	03/03/2029 100.00	81,000.00 4.10%	4.38% 4.38%	3.66	1,946,340.00 29,220.00	98.778	1,975,560.00 33,300.00	2.67%
UNITED HEALTH GROUP INC 04.000% 051529 DTD052022 FC111522 CALL@MW+20BP	A2/A/A+ NR/NR/NR	2,000,000	4.00%	05/15/2029	03/15/2029 100.00	80,000.00 4.07%	4.48% 4.48%	3.69	1,901,020.00 63,220.00	98.212	1,964,240.00 30,222.22	2.65%

Includes all fixed-rate securities in the selected portfolio. Average yields and durations exclude Structured Product, Pass-Through, Perpetual Preferred, and Foreign securities.

Accrued interest, if any, has been included in the total market value.



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#### EX XX120 • BOND PORTFOLIO • Portfolio Management Program Prepared for Kern Health Systems

% of

Risk profile: Conservative Return Objective: Current Income

Adjusted

Effective rating/

Underlying rating Effective Call date/ income (\$)/ YTM (%)/ Modified cost basis (\$)/ Market Mkt. value (\$)/ bond (Mdv/Fitch/S&P) Ouantity Coupon maturity Call price (\$) Curr. yield (%) YTW (%) duration Unreal. g/l (\$) price (\$) Accr. interest (\$) port. Maturing 2029 A3/A-/A-05/01/2029 66,300.00 4.51% COMCAST CORP NTS B/E 1,300,000 5.10% 06/01/2029 3.58 1,294,046.00 102.216 1.328.808.00 1.80% 05.100% 060129 NR/NR/NR 100,00 4.99% 4.50% 34,762.00 22,100.00 DTD052224 FC120124 CALL@MW+10BP A2/NR/A 2,300,000 4.80% 06/15/2029 05/15/2029 110,400.00 4.40% 3.64 2.309,577.91 101.520 2.334.960.00 3.15% APPLIED MATERIALS INC NR/NR/NR 04.800% 061529 100.00 4.73% 4.39% 25,382.09 32,506.67 DTD061124 FC121524 CALL@MW+10BP A1/NR/A+ 2.000.000 4.50% 07/17/2029 06/17/2029 90.000.00 4.28% 3.75 1,994,280.00 100.841 2,016,820.00 2.72% PEPSICO INC NTS B/E NR/NR/NR 100.00 4.46% 04.500% 071729 4.28% 22,540.00 18.500.00 DTD071724 FC011725 CALL@MW+10BP Aa3/NR/A+ 1.500.000 4.20% 08/14/2029 07/14/2029 63.000.00 4.37% 99.340 3.92 1,471,080.00 1,490,100.00 2.01% ELI LILLY & CO NTS B/E 04.200% 081429 NR/NR/NR 100.00 4,23% 4,37% 19.020.00 8,225.00 DTD081424 FC021425 CALL@MW+10BP GOLDMAN SACHS GROUP A2/A/BBB+ 2,000,000 5,00% 12/31/2029 12/31/2026 100.000.00 4.96% 1.62 1,990,000.00 100.123 2,002,460.00 2,71% NR/NR/NR 100.00 4.99% 4.91% INC 05.000% 123129 12,460.00 25,000.00 DTD123124 FC123125 MED TERM NTS 24,475,000 4.57% 05/12/2029 \$1,117,081.25 4.43% 3.42\$24,245,890,34 \$24,592,764,50 33,23% **Total 2029** 4.54% 4.42% \$346,874.16 \$264,997.26 Effective rating/ Est. annual Adjusted % of Underlying rating Effective Call date/ income (\$)/ YTM (%)/ Modified Mkt. value (\$)/ cost basis (\$)/ Market bond (Mdy/Fitch/S&P) Call price (\$) Curr. yield (%) Quantity Coupon maturity YTW (%) duration Unreal. g/l (\$) price (\$) Accr. interest (\$) port. Maturing 2030 A2/A+/A 2,000,000 4.80% 01/08/2030 96,000.00 4.50% 4.18 1,992,980.00 101.281 2,025,620.00 2.74% CATERPILLAR FINL SERVICE NR/NR/NR 4.74% 4.50% 04.800% 010830 32,640.00 22,133.33 DTD010825 FC070825 CALL@MW+10BP CONOCOPHILLIPS CO NTS A2/A/A-1,000,000 4.70% 01/15/2030 12/15/2029 47,000.00 4.59% 4.12 993.920.00 100.467 1.004.670.00 1.36% NR/NR/NR 04.700% 011530 100.00 4.59% 4.68% 10,750.00 15,144.44 DTD120524 FC071525 CALL@MW+10BP

Est. annual

Includes all fixed-rate securities in the selected portfolio. Average yields and durations exclude Structured Product, Pass-Through, Perpetual Preferred, and Foreign securities. Accrued interest, if any, has been included in the total market value



#### EX XX120 • BOND PORTFOLIO • Portfolio Management Program

Prepared for Kern Health Systems Risk profile: Conservative Return Objective: Current Income

# Bond Holdings as of March 31, 2025 (continued)

	Effective rating/ Underlying rating (Mdy/Fitch/S&P)	Quantity	Coupon	Effective maturity	Call date/ Call price (\$)	Est. annual income (\$)/ Curr. yield (%)	YTM (%)/ YTW (%)	Modified duration	Adjusted cost basis (\$)/ Unreal. g/l (\$)	Market price (\$)	Mkt. value (\$)/ Accr. interest (\$)	% of bond port.
Maturing 2030												
TRUIST FINANCIAL CORP 05.435% 012430 DTD012424 FC072424 MED TERM NTS	Baa1/A-/A- NR/NR/NR D	2,500,000	5.44%	01/24/2030	01/24/2029 100.00	135,875.00 5.33%	N/A N/A	N/A	2,520,254.28 28,745.72	101.960	2,549,000.00 0.00	3.44%
Total 2030		5,500,000	5.07%	01/17/2030		\$278,875.00 5.00%	4.53% 4.53%	4.16	\$5,507,154.28 \$72,135.72		\$5,579,290.00 \$37,277.78	7.54%
	Effective rating/ Underlying rating (Mdy/Fitch/S&P)	Quantity	Coupon	Effective maturity	Call date/ Call price (\$)	Est. annual income (\$)/ Curr. yield (%)	YTM (%)/ YTW (%)	Modified duration	Adjusted cost basis (\$)/ Unreal. g/l (\$)	Market price (\$)	Mkt. value (\$)/ Accr. interest (\$)	% of bond port.
Total Bond Portfolio		74,225,000	4.15%	05/27/2028	N/A	\$3,073,018.50	4.35%	2.69\$	72.959.621.29	N/A	\$74,015,564,25	100%

Includes all fixed-rate securities in the selected portfolio. Average yields and durations exclude Structured Product, Pass-Through, Perpetual Preferred, and Foreign securities. Accrued interest, if any, has been included in the total market value.

# **UBS**

# Additional Information About Your Portfolio as of March 31, 2025

### **Benchmark Composition**

#### Account EX XX120

Blended Index

 Start - 05/15/2017:
 50% BBG US Gvt 1-3 Y; 50% BBG USAgg GvtCr 1-5Y

 05/15/2017 - 05/31/2018
 100% BBG Agg Bond

 05/31/2018 - 11/04/2019:
 100% BBG Agg Bond

 11/04/2019 - 06/30/2023
 45% BBG US Corp 1-3Y Incp76; 55% BBG US Agg Gvt & CR 1-3 Y

 06/30/2023 - Current:
 45% BBG US Corp 1-3Y Incp76; 55% BBG US Agg Gvt & CR 1-3 Y

#### EX XX120 • BOND PORTFOLIO • Portfolio Management Program

Prepared forKern Health SystemsRisk profile:ConservativeReturn Objective:Current Income

## Disclosures Applicable to Accounts at UBS Financial Services Inc.

This section contains important disclosures regarding the information and valuations presented here. All information presented is subject to change at any time and is provided only as of the date indicated. The information in this report is for informational purposes only and should not be relied upon as the basis of an investment or liquidation decision. UBS FS account statements and official tax documents are the only official record of your accounts and are not replaced, amended or superseded by any of the information presented in these reports. You should not rely on this information in making purchase or sell decisions, for tax purposes or otherwise.

UBS FS offers a number of investment advisory programs to clients, acting in our capacity as an investment adviser, including fee-based financial planning, discretionary account management, non-discretionary investment advisory programs, and advice on the selection of investment managers and mutual funds offered through our investment advisory programs. When we act as your investment adviser, we will have a written agreement with you expressly acknowledging our investment advisory relationship with you and describing our obligations to you. At the beginning of our advisory relationship, we will give you our Form ADV brochure(s) for the program(s) you selected that provides detailed information about, among other things, the advisory services we provide, our fees, our personnel, our other business activities and financial industry affiliations and conflicts between our interests and your interests.

In our attempt to provide you with the highest quality information available, we have compiled this report using data obtained from recognized statistical sources and authorities in the financial industry. While we believe this information to be reliable, we cannot make any representations regarding its accuracy or completeness. Please keep this guide as your Advisory Review.

Please keep in mind that most investment objectives are long term. Although it is important to evaluate your portfolio's performance over multiple time periods, we believe the greatest emphasis should be placed on the longer period returns.

Please review the report content carefully and contact your Financial Advisor with any questions.

**Client Accounts:** This report may include all assets in the accounts listed and may include eligible and ineligible assets in a fee-based program. Since ineligible assets are not considered fee-based program assets, the inclusion of such securities will distort the actual performance of your accounts and does not reflect the performance of your accounts in the fee-based program. As a result, the performance reflected in this report can vary substantially from the individual account performance reflected in the performance reports provided to you as part of those programs. For fee-based programs, fees are charged on the market value of eligible assets in the accounts and assessed quarterly in advance, prorated according to the number of calendar days in the billing period. When shown on a report, the risk profile and return objectives describe your overall goals for these accounts. For each account you maintain, you choose one return objective and a primary risk profile. If you have questions regarding these objectives or wish to change them, please contact your Financial Advisor to update your account records.

**Performance:** This report presents account activity and performance depending on which inception type you've chosen. The two options are: (1) All Assets (Since Performance Start): This presents performance for all assets since the earliest possible date; (2) Advisory Assets (Advisory Strategy Start) for individual advisory accounts: This presents Advisory level performance since the Latest Strategy Start date; If an account that has never been managed is included in the consolidated report, the total performance of that unmanaged account will be included since inception.

**Time-weighted Returns for accounts / SWP/AAP sleeves (Monthly periods):** The report displays a time weighted rate of return (TWR) that is calculated using the Modified Dietz Method. This calculation uses the beginning and ending portfolio values for the month and weighs each contribution/withdrawal based upon the day the cash flow occurred. Periods greater than one month are calculated by linking the monthly returns. The TWR gives equal weighting to every return regardless of amount of money invested, so it is an effective measure for returns on a fee based account. All periods shown which are greater than 12 months are annualized. This applies to all performance for all assets before 09/30/2010, Advisory assets before 12/31/2010 and SWP sleeves before 04/30/2018.

**Time-weighted Returns for accounts / SWP/AAP sleeves (Daily periods):** The report displays a time weighted rate of return (TWR) that is calculated by dividing the portfolio's daily gain/loss by the previous day's closing market value plus the net value of cash flows that occurred during the day, if it was positive. The TWR gives equal weighting to every return regardless of amount of money invested, so it is an effective measure for returns on a fee based account. Periods greater than one day are calculated by linking the daily returns. All periods shown which are greater than 12 months are annualized. For reports generated prior to 01/26/2018, the performance calculations used the account's end of day value on the performance inception (listed in the report under the column "ITD") and all cash flows were posted at end of day. As a result of the change, the overall rate of return (TWR) and beginning market value displayed can vary from prior generated reports. This applies to all performance for all assets on or after 09/30/2010, Advisory assets on or after 12/31/2010, SWP/AAP sleeves on or after 04/30/2018 as well as all Asset Class and Security level returns.

**Money-weighted returns:** Money-weighted return (MWR) is a measure of the rate of return for an asset or portfolio of assets. It is calculated by finding the daily Internal Rate of Return (IRR) for the period and then compounding this return by the number of days in the period being measured. The MWR incorporates the size and timing of cash flows, so it is an effective measure of returns on a portfolio.

Annualized Performance: All performance periods greater than one year are calculated (unless otherwise stated) on an annualized basis, which represents the return on an investment multiplied or divided to give a comparable one year return.

**Cumulative Performance:** A cumulative return is the aggregate amount that an investment has gained or lost over time, independent of the period of time involved.

**Net of Fees and Gross of Fees Performance:** Performance is presented on a "net of fees" and "gross of fees" basis, where indicated. Net returns do not reflect Program and wrap fees prior to 10/31/10 for accounts that are billed separately via invoice through a separate account billing arrangement. Gross returns do not reflect the deduction of fees, commissions or other charges. The payment of actual fees and expenses will reduce a client's return. The compound effect of such fees and expenses should be considered when reviewing returns. For example, the net effect of the deduction of fees on annualized performance, including the compounded effect over time, is determined by the relative size of the fee and the account's investment performance. It should also be noted that where gross returns are compared to an index, the index performance also does not reflect any transaction costs, which would lower the performance results. Market index data maybe subject to review and revision.

**Benchmark/Major Indices:** The past performance of an index is not a guarantee of future results. Any benchmark is shown for informational purposes only and relates to historical performance of market indices and not the performance of actual investments. Although most portfolios use indices as benchmarks, portfolios are actively managed and generally are not restricted to investing only in securities in the index. As a result, your

## **UBS**

## Disclosures Applicable to Accounts at UBS Financial Services Inc. (continued)

portfolio holdings and performance may vary substantially from the index. Each index reflects an unmanaged universe of securities without any deduction for advisory fees or other expenses that would reduce actual returns, as well as the reinvestment of all income and dividends. An actual investment in the securities included in the index would require an investor to incur transaction costs, which would lower the performance results. Indices are not actively managed and investors cannot invest directly in the indices. Market index data maybe subject to review and revision. The benchmark index is selected from among the indices for which UBSFS has licensing agreements with the index provider. UBSFS does not have licensing agreements for all available indices. The benchmarks may vary from those used by the Money Manager or those listed in the prospectus. Further, there is no guarantee that an investor's account will meet or exceed the stated benchmark. Index performance information has been obtained from third parties deemed to be reliable. We have not independently verified this information.

Blended Index - For Advisory accounts, Blended Index is designed to reflect the asset categories in which your account is invested. For Brokerage accounts, you have the option to select any benchmark from the list.

For certain products, the blended index represents the investment style corresponding to your client target allocation. If you change your client target allocation, your blended index will change in step with your change to your client target allocation.

Blended Index 2 - 8 - are optional indices selected by you which may consist of a blend of indexes. For advisory accounts, these indices are for informational purposes only. Depending on the selection, the benchmark selected may not be an appropriate basis for comparison of your portfolio based on its holdings.

For alternative investments and strategies that are highly customized, such as Concentrated Equity Solutions (CES), benchmarks are broad market indices included for general reference and are not intended to show comparative market performance or potential portfolios with risk or return profiles similar to your account. Benchmark indices are shown for illustrative purposes only.

**Custom Time Periods:** If represented on this report, the performance start date and the performance end date have been selected by your Financial Advisor in order to provide performance and account activity information for your account for the specified period of time only. As a result, only a portion of your account's activity and performance information is presented in the performance report, and, therefore, presents a distorted representation of your account's activity and performance.

**Net Deposits/Withdrawals:** When shown on a report, this information represents the net value of all cash and securities contributions and withdrawals, program fees (including wrap fees) and other fees added to or subtracted from your accounts from the first day to the last day of the period. When fees are shown separately, net deposits / withdrawals does not include program fees (including wrap fees). When investment return is displayed net deposits / withdrawals, securities are calculated using the end of day UBS FS price on the day securities are delivered in or out of the accounts. Wrap fees will be included in this calculation except when paid via an invoice or through a separate accounts billing arrangement. When shown on Client summary and/or Portfolio review report, program fees (including wrap fees) may not be included in net deposits/withdrawals. PACE Program fees paid from sources other than your PACE account are treated as a contribution. A PACE Program Fee rebate that is not reinvested is treated as a withdrawal.

Deposits: When shown on a report, this information represents the net value of all cash and securities

contributions added to your accounts from the first day to the last day of the period. On Client Summary Report and/or Portfolio Review Report, this may exclude the Opening balance. For security contributions, securities are calculated using the end of day UBS FS price on the day securities are delivered in or out of the accounts.

Withdrawals: When shown on a report, this information represents the net value of all cash and securities withdrawals subtracted from your accounts from the first day to the last day of the period. On Client summary and/or portfolio review report Withdrawals may not include program fees (including wrap fees). For security withdrawals, securities are calculated using the end of day UBS FS price on the day securities are delivered in or out of the accounts.

**Dividends/Interest:** Dividend and interest earned, when shown on a report, does not include income on securities that have been lent out & does not reflect your account's tax status or reporting requirements. Use only official tax reporting documents (i.e. 1099) for tax reporting purposes. The classification of private investment distributions can only be determined by referring to the official year-end tax-reporting document provided by the issuer.

**Change in Accrued Interest:** When shown on a report, this information represents the difference between the accrued interest at the beginning of the period from the accrued interest at the end of the period.

**Change in Value:** Represents the change in value of the portfolio during the reporting period, excluding additions/withdrawals, dividend and interest income earned and accrued interest. Change in Value may include programs fees (including wrap fees) and other fees.

Fees: Fees represented in this report include program and wrap fees. Program and wrap fees prior to October 1, 2010 for accounts that are billed separately via invoice through a separate account billing arrangement are not included in this report.

**Performance Start Date Changes:** The Performance Start Date for accounts marked with a 'A' have changed. Performance figures of an account with a changed Performance Start Date may not include the entire history of the account. The new Performance Start Date will generate performance of these accounts may generate better performance than is available at UBS FS. As a result, the overall performance of these accounts may generate better performance than the period of time that would be included if the report used the inception date of the account. UBS FS recommends reviewing performance reports that use the inception date of the account because reports with longer time frames are usually more helpful when evaluating investment programs and strategies. Performance reports may include accounts with inception dates that precede the new Performance Start Date and will show performance start Date may be the result of a performance gap due to a zero-balance that prevents the calculation of continuous returns from the inception of the account. The Performance Start Date may also change if an account has failed one of our performance data integrity tests. In such instances, the account will be labeled as 'Review Required' and performance prior to that failure will be restricted. Finally, the Performance Start Date will change if you have explicitly requested a performance restart. Please contact your Financial Advisor for additional details regarding your new Performance Start Date.

**Closed Account Performance:** Accounts that have been closed may be included in the consolidated performance report. When closed accounts are included in the consolidated report, the performance report will only include information for the time period the account was active during the consolidated performance reporting time period.

## Disclosures Applicable to Accounts at UBS Financial Services Inc. (continued)

**Important information on options-based strategies:** Options involve risk and are not suitable for everyone. Prior to buying or selling an option investors must read a copy of the Characteristics & Risks of Standardized Options, also known as the options disclosure document (ODD). It explains the characteristics and risks of exchange traded options. The options risk disclosure document can be accessed at the following web address; www.optionsclearing.com/about/publications/character-risks.

Concentrated Equity Solutions (CES) managers are not involved in the selection of the underlying stock positions. The Manager will advise only on the options selection in order to pursue the strategy in connection with the underlying stock position(s) deposited in the account. It is important to keep this in mind when evaluating the manager's performance since the account's performance will include the performance of the underlying equity position that is not being managed. CES use options to seek to achieve your investment objectives regarding your concentration stock position. Options strategies change the potential return profile of your stock. In certain scenarios, such as call writing, the call position will limit your ability to participate in any potential increase in the underlying equity position upon which the call was written. Therefore, in some market conditions, particularly during periods of significant appreciation of the underlying equity position(s), the CES account will decrease the performance that would have been achieved had the stock been held long without implementing the CES strategy.

**Portfolio:** For purposes of this report "portfolio" is defined as all of the accounts presented on the cover page or the header of this report and does not necessarily include all of the client's accounts held at UBS FS or elsewhere.

**Percentage:** Portfolio (in the "% Portfolio / Total" column) includes all holdings held in the account(s) selected when this report was generated. Broad asset class (in the "% broad asset class" column) includes all holdings held in that broad asset class in the account(s) selected when this report was generated.

**Tax lots:** This report displays security tax lots as either one line item (i.e., lumped tax lots) or as separate tax lot level information. If you choose to display security tax lots as one line item, the total cost equals the total value of all tax lots. The unit cost is an average of the total cost divided by the total number of shares. If the shares were purchased in different lots, the unit price listed does not represent the actual cost paid for each lot. The unrealized gain/loss value is calculated by combining the total value of all tax lots plus or minus the total market value of the security.

If you choose to display tax lot level information as separate line items on the Portfolio Holdings report, the tax lot information may include information from sources other than UBS FS. The Firm does not independently verify or guarantee the accuracy or validity of any information provided by sources other than UBS FS. As a result this information may not be accurate and is provided for informational purposes only. Clients should not rely on this information in making purchase or sell decisions, for tax purposes or otherwise. See your monthly statement for additional information.

**Pricing:** All securities are priced using the closing price reported on the last business day preceding the date of this report. Every reasonable attempt has been made to accurately price securities; however, we make no warranty with respect to any security's price. Please refer to the back of the first page of your UBS FS account statement for important information regarding the pricing used for certain types of securities, the sources of pricing data and other qualifications concerning the pricing of securities. To determine the value of securities in your account, we generally rely on third party quotation services. If a price is unavailable or believed to be unreliable, we may determine the price in good faith and may use other sources such as the last recorded transaction. When securities are held at another custodian or if you hold illiquid or restricted securities for which

there is no published price, we will generally rely on the value provided by the custodian or issuer of that security.

**Cash:** Cash on deposit at UBS Bank USA is protected by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 in principal and accrued interest per depositor for each ownership type. Deposits made in an individual's own name, joint name, or individual retirement account are each held in a separate type of ownership. Such deposits are not guaranteed by UBS FS. More information is available upon request,

Asset Allocation: Your allocation analysis is based on your current portfolio. The Asset Allocation portion of this report shows the mix of various investment classes in your account. An asset allocation that shows a significantly higher percentage of equity investments may be more appropriate for an investor with a more aggressive investment strategy and higher tolerance for risk. Similarly, the asset allocation of a more conservative investor may show a higher percentage of fixed income investments.

Separately Managed Accounts and Pooled Investment Vehicles (such as mutual funds, closed end funds and exchanged traded funds): The asset classification displayed is based on firm's proprietary methodology for classifying assets. Please note that the asset classification assigned to rolled up strategies may include individual investments that provide exposure to other asset classes. For example, an International Developed Markets strategy may include exposure to Emerging Markets, and a US Large Cap strategy may include exposure to Mid Cap and Small Cap, etc.

**Mutual Fund Asset Allocation:** If the option to unbundle balanced mutual funds is selected and if a fund's holdings data is available, mutual funds will be classified by the asset class, subclass, and style breakdown of their underlying holdings. Where a mutual fund or ETF contains equity holdings from multiple equity sectors, this report will proportionately allocate the underlying holdings of the fund to those sectors measured as a percentage of the total fund's asset value as of the date shown,

This information is supplied by Morningstar, Inc. on a daily basis to UBS FS based on data supplied by the fund which may not be current. Mutual funds change their portfolio holdings on a regular (often daily) basis. Accordingly, any analysis that includes mutual funds may not accurately reflect the current composition of these funds. If a fund's underlying holding data is not available, it will be classified based on its corresponding overall Morningstar classification. All data is as of the date indicated in the report.

All pooled investment vehicles (such as mutual funds, closed end mutual funds, and exchange traded funds) incorporate internal management and operation expenses, which are reflected in the performance returns. Please see relevant fund prospectus for more information. Please note, performance for mutual funds is inclusive of multiple share classes.

**Ineligible Assets:** We require that you hold and purchase only eligible managed assets in your advisory accounts. Please contact your Financial Advisor for a list of the eligible assets in your program. These reports may provide performance information for eligible and ineligible assets in a fee-based program. Since ineligible assets are not considered fee-based program assets, the inclusion of such securities will distort the actual performance of your advisory assets. As a result, the performance reflected in this report can vary substantially from the individual account performance reflected in the performance provided to you as part of those programs. For fee-based programs, fees are charged on the market value of eligible assets in the accounts and assessed quarterly in advance, prorated according to the number of calendar days in the billing period. Neither UBS nor your Financial Advisor will act as your investment adviser with respect to Ineligible Assets.

KHS Finance Committee Meeting, June 13, 2025



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## Disclosures Applicable to Accounts at UBS Financial Services Inc. (continued)

Variable Annuity Asset Allocation: If the option to unbundle a variable annuity is selected and if a variable annuity's holdings data is available, variable annuities will be classified by the asset class, subclass, and style breakdown for their underlying holdings. Where a variable annuity contains equity holdings from multiple equity sectors, this report will proportionately allocate the underlying holdings of the variable annuity to those sectors measured as a percentage of the total variable annuity's asset value as of the date shown.

This information is supplied by Morningstar, Inc. on a weekly basis to UBS FS based on data supplied by the variable annuity which may not be current. Portfolio holdings of variable annuities change on a regular (often daily) basis. Accordingly, any analysis that includes variable annuities may not accurately reflect the current composition of these variable annuities. If a variable annuity's underlying holding data is not available, it will remain classified as an annuity. All data is as of the date indicated in the report.

**Equity Style:** The Growth, Value and Core labels are determined by Morningstar. If an Equity Style is unclassified, it is due to non-availability of data required by Morningstar to assign it a particular style.

**Equity Capitalization:** Market Capitalization is determined by Morningstar. Equity securities are classified as Large Cap, Mid Cap or Small Cap by Morningstar. Unclassified securities are those for which no capitalization is available on Morningstar.

**Equity Sectors:** The Equity sector analysis may include a variety of accounts, each with different investment and risk parameters. As a result, the overweighting or underweighting in a particular sector or asset class should not be viewed as an isolated factor in making investment/liquidation decisions; but should be assessed on an account by account basis to determine the overall impact on the account's portfolio.

**Classified Equity:** Classified equities are defined as those equities for which the firm can confirm the specific industry and sector of the underlying equity instrument.

Estimated Annual Income: The Estimated Annual Income is the dividend/interest rate paid by the investment solely as of the date of this report, annualized yearly per share and multiplied by the quantity of shares held in the selected account(s). For Expected Cash Flow and Portfolio Holdings reports prior to June 23, 2023, savings products & sweep funds do not display such calculations and instead, values are displayed as N/A. For all other reports, Estimated Annual Income for savings products & sweep funds is not calculated or factored into aggregate calculations and will be displayed as 0.

**Current Yield:** Current yield calculations display the current yield of the investment solely as of the date of this report, is defined as the estimated annual income divided by the total market value. For Portfolio Holdings report generated prior to June 23, 2023, savings products & sweep funds do not include such information and instead, values are displayed as N/A. For all other reports, Current Yield for savings products & sweep funds is not calculated or factored into aggregate calculations and will be displayed as 0.

**Bond Rating:** These ratings are obtained from independent industry sources and are not verified by UBS FS. Securities without rating information are left blank. Rating agencies may discontinue ratings on high yield securities.

NR: When NR is displayed under bond rating column, no ratings are currently available from that rating agency.

**High Yield:** This report may designate a security as a high yield fixed income security even though one or more rating agencies rate the security as an investment grade security. Further, this report may incorporate a rating

that is no longer current with the rating agency. For more information about the rating for any high yield fixed income security, or to consider whether to hold or sell a high yield fixed income security, please contact your financial advisor or representative and do not make any investment decision based on this report.

Credit/Event Risk: Investments are subject to event risk and changes in credit quality of the issuer. Issuers can experience economic situations that may have adverse effects on the market value of their securities.

Interest Rate Risk: Bonds are subject to market value fluctuations as interest rates rise and fall. If sold prior to maturity, the price received for an issue may be less than the original purchase price.

Reinvestment Risk: Since most corporate issues pay interest semiannually, the coupon payments over the life of the bond can have a major impact on the bond's total return.

**Call Provisions:** When evaluating the purchase of a corporate bond, one should be aware of any features that may allow the issuer to call the security. This is particularly important when considering an issue that is trading at a premium to its call price, since the return may be negatively impacted if the issue is redeerned. Should an issue be called, investors may be faced with an earlier than anticipated reinvestment decision, and may be unable to reinvest their principal at equally favorable rates.

Effective Maturity: Effective maturity is the expected redemption due to pre-refunding, puts, or maturity and does not reflect any sinking fund activity, optional or extraordinary calls. Securities without a maturity date are left blank and typically include Preferred Securities, Mutual Funds and Fixed Income UITs.

Yields: Yield to Maturity and Yield to Worst are calculated to the worst call.

Accrued interest: Interest that has accumulated between the most recent payment and the report date may be reflected in market values for interest bearing securities.

**Bond Averages:** All averages are weighted averages calculated based on market value of the holding, not including accrued interest.

Tax Status: "Taxable" includes all securities held in a taxable account that are subject to federal and/or state or local taxation. "Tax-exempt" includes all securities held in a taxable account that are exempt from federal, state and local taxation. "Tax-deferred" includes all securities held in a tax-deferred account, regardless of the status of the security.

**Cash Flow:** This Cash Flow analysis is based on the historical dividend, coupon and interest payments you have received as of the Record Date in connection with the securities listed and assumes that you will continue to hold the securities for the periods for which cash flows are projected. The attached may or may not include principal paybacks for the securities listed, These potential cash flows are subject to change due to a variety of reasons, including but not limited to, contractual provisions, changes in corporate policies, changes in the value of the underlying securities and interest rate fluctuations. The effect of a call on any security(s) and the consequential impact on its potential cash flow(s) is not reflected in this report. Payments that occur in the same month in which the report is generated – but prior to the report run ("As of") date -- are not reflected in this report. In determining the potential cash flows, UBS FS relies on information obtained from third party services it believes to be reliable. UBS FS does not independently verify or guarantee the accuracy or validity of any information provided by third parties. Although UBS FS generally updates this information as it is received, the Firm does not provide any assurances that the information listed is accurate as of the Record Date. Cash flows

## Disclosures Applicable to Accounts at UBS Financial Services Inc. (continued)

for mortgage-backed, asset-backed, factored, and other pass-through securities are based on the assumptions that the current face amount, principal pay-down, interest payment and payment frequency remain constant. Calculations may include principal payments, are intended to be an estimate of future projected interest cash flows and do not in any way guarantee accuracy.

**Expected Cash Flow reporting for Puerto Rico Income Tax Purposes:** Expected Cash Flow reporting may be prepared solely for Puerto Rico income tax purposes only. If you have received expected cash flow reporting for Puerto Rico income tax purposes only and are NOT subject to Puerto Rico income taxes, you have received this reporting in error and you should contact your Financial Advisor immediately. Both the Firm and your Financial Advisor will rely solely upon your representations and will not make the determination of whether you are subject to Puerto Rico income taxes. If you have received this reporting and you are NOT subject to Puerto Rico income taxes, the information provided in this reporting is inaccurate and should not be relied upon by you or your advisers. Neither UBS FS nor its employees or associated persons provide tax or legal advice. You should consult with your tax and/or legal advisors regarding your personal circumstances.

**Bond sensitivity analysis:** This analysis uses Modified Duration which approximates the percentage price change of a security for a given change in yield. The higher the modified duration of a security, the higher its risk. For callable securities, modified duration does not address the impact of changing interest rates on a bond's expected cash flow as a result of a call or prepayment.

**Gain/Loss:** The gain/loss information may include calculations based upon non-UBS FS cost basis information. The firm does not independently verify or guarantee the accuracy or validity of any information provided by sources other than UBS FS. In addition, for Schedule K-1 reported investments, such as alternative investment funds, please refer to your annual K-1 and 1099 tax forms. If this report contains positions with unavailable cost basis, the gain/(loss) for these positions are excluded in the calculation for the Gain/(Loss). As a result these figures may not be accurate and are provided for informational purposes only. Clients should not rely on this information in making purchase or sell decisions, for tax purposes or otherwise. Rely only on year-end tax forms when preparing your tax return. See your monthly statement for additional information.

**Gain/Loss reporting for Puerto Rico Income Tax Purposes:** Gain/(Loss) reporting may be prepared solely for Puerto Rico income tax purposes only. If you have received gain/(Loss) reporting for Puerto Rico income tax purposes only and are NOT subject to Puerto Rico income taxes, you have received this reporting in error and you should contact your Financial Advisor immediately. Pursuant to the Puerto Rico Internal Revenue Code (PRIRC) long-term capital gains are derived from the sale or exchange of capital assets held longer than six (6) months. For the purposes of this report only, long term gains and losses are represented by assets held for a period of more than six (6) months. Both the Firm and your Financial Advisor will rely solely upon your representations and will not make the determination of whether you are subject to Puerto Rico income taxes. If you have received this reporting and you are NOT subject to Puerto Rico income taxes, the information provided in this reporting is inaccurate and should not be relied upon by you or your advisers for purposes other than determining realized gain/loss for Puerto Rico income tax purposes or associated persons provide tax or legal advice. You should consult with your tax and/or legal advisors regarding your personal circumstances.

**Gain/Loss 60/40:** Index options listed in this report may be subject to IRS Tax Code - section 1256 categorizing them as broad-based index options. If so, the index may be eligible to be treated as 60% long term and 40% short terms for tax purposes. Please contact your tax professional to determine eligibility.

Accounts Included in this Report: The account listing may or may not include all of your accounts with UBS FS. The accounts included in this report are listed under the "Accounts included in this review" shown on the first page or listed at the top of each page. If the account is a donor advised fund account, the assets in those accounts are owned by the Sponsoring Charitable Organization, and not the donor. You and your financial advisor have procured the appropriate authorization to view the assets in the donor advised fund account. If an account number begins with "@" this denotes assets or liabilities held at other financial institutions. Information about these assets, including valuation, account type and cost basis, is based on the information you provided to us by third party data aggregators or custodians at your direction. We have not verified, and are not responsible for, the accuracy or completeness of this information.

Account name(s) displayed in this report and labels used for groupings of accounts can be customizable "nicknames" chosen by you to assist you with your recordkeeping or may have been included by your financial advisor for reference purposes only. The names used have no legal effect, are not intended to reflect any strategy, product, recommendation, investment objective or risk profile associated with your accounts or any group of accounts, and are not a promise or guarantee that wealth, or any financial results, can or will be achieved. All investments involve the risk of loss, including the risk of loss of the entire investment.

For more information about account or group names, or to make changes, contact your Financial Advisor.

Account changes: At UBS, we are committed to helping you work toward your financial goals. So that we may continue providing you with financial advice that is consistent with your investment objectives, please consider the following two questions:

 Have there been any changes to your financial situation or investment objectives?
 Would you like to implement or modify any restrictions regarding the management of your account? If the answer to either question is "yes," it is important that you contact your Financial Advisor as soon as possible to discuss these changes. For MAC advisory accounts, please contact your investment manager directly if you would like to impose or change any investment restrictions on your account.

**ADV disclosure:** A complimentary copy of our current Form ADV Disclosure Brochure that describes the advisory program and related fees is available through your Financial Advisor. Please contact your Financial Advisor if you have any questions.

#### Important information for former Piper Jaffray and McDonald Investments clients: As an

accommodation to former Piper Jaffray and McDonald Investments clients, these reports include performance history for their Piper Jaffray accounts prior to August 12, 2006 and McDonald Investments accounts prior to February 9, 2007, the date the respective accounts were converted to UBS FS. UBS FS has not independently verified this information nor do we make any representations or warranties as to the accuracy or completeness of that information and will not be liable to you if any such information is unavailable, delayed or inaccurate.

For insurance, annuities, and 529 Plans, UBS FS relies on information obtained from third party services it believes to be reliable. UBS FS does not independently verify or guarantee the accuracy or validity of any information provided by third parties. Information for insurance, annuities, and 529 Plans that has been provided by a third party service may not reflect the quantity and market value as of the previous business day. When available, an "as of" date is included in the description.

Investors outside the U.S. are subject to securities and tax regulations within their applicable jurisdiction that are not addressed in this report. Nothing in this report shall be construed to be a solicitation to buy or offer to sell

## Disclosures Applicable to Accounts at UBS Financial Services Inc. (continued)

any security, product or service to any non-U.S. investor, nor shall any such security, product or service be solicited, offered or sold in any jurisdiction where such activity would be contrary to the securities laws or other local laws and regulations or would subject UBS to any registration requirement within such jurisdiction.

Performance History prior to the account's inception at UBS Financial Services, Inc. may have been included in this report and is based on data provided by third party sources. UBS Financial Services Inc. has not independently verified this information nor does UBS Financial Services Inc. guarantee the accuracy or validity of the information.

**Important information about brokerage and advisory services**. As a firm providing wealth management services to clients, UBS Financial Services Inc. offers investment advisory services in its capacity as an SEC-registered investment adviser and brokerage services in its capacity as an SEC-registered broker-dealer. Investment advisory services and brokerage services are separate and distinct, differ in material ways and are governed by different laws and separate arrangements. It is important that clients understand the ways in which we conduct business, that they carefully read the agreements and disclosures that we provide to them about the products or services we offer. For more information, please review client relationship summary provided at **ubs.** com/relationshipsummary.

#### **UBS Financial Services account protection**

The Firm is a member of the Securities Investor Protection Corporation (SIPC), which protects securities customers of its members up to \$500,000 (including \$250,000 for claims for cash). Explanatory brochure available upon request or at www.sipc.org. The SIPC asset protection limits apply to all accounts that you hold in a particular capacity.

The Firm, together with certain affiliates, has also purchased supplemental insurance. The maximum amount payable to all eligible clients, collectively under this protection is \$500 million as of December 10, 2019. Subject to the policy conditions and limitations, cash at the Firm is further protected for up to \$1.9 million in the aggregate for all your accounts held in a particular capacity. A full copy of the policy wording is available upon request.

Neither the SIPC protection nor the supplemental protection apply to:

- Certain financial assets controlled by (and included in your account value) but held away from UBS Financial Services. For example certain (i) insurance products, including variable annuities, and (ii) shares of mutual funds registered in the name of the account holder on the books of the issuer or transfer agent);
- Investment contracts or investment interests (e.g., limited partnerships and private placements) that are not registered under the Securities Act of 1933;
- Commodities contracts (e.g., foreign exchange and precious metal contracts), including futures contracts and commodity option contracts;
- Securities on loan to UBS Financial Services; and
- Deposit accounts (except certificates of deposit) at UBS Bank USA, UBS AG U.S. branches and banks in the FDIC Insured Deposit Program.

The SIPC protection and the supplemental protection do not apply to these assets even if they otherwise appear on your statements. The SIPC protection and the supplemental protection do not protect against changes in the market value of your investments (whether as a result of market movement, issuer bankruptcy or otherwise).

## Kern Health Systems Account Number: EBXXX20

01/09/2025

01/10/2025

BOUGHT

Your Financial Advisor THE COHEN GROUP Phone : 661-663-3200/800-628-8022

\$99.649

-1,993,513.33

Entry Date	Settle Date	Activity	Description	Security#	Quantity	Price/Detail	Amount
02/24/2025	02/24/2025	CALL REDEMPTION	BK OF NY MELLON CORP B/E 03.000% 022425 DTD022415	657YH3	-1,300,000.00	REDEMPTION	1,300,000.00
01/23/2025	01/23/2025	CALL REDEMPTION	JPMORGAN CHASE & CO B/E 03.125% 012325 DTD012315	731HD6	-2,400,000.00	REDEMPTION	2,400,000.00
		3/31/2025, Bought	Description	Casuribal	Ourselity	Drice/Datail	Amount
ered by: Entry D Entry Date	Settle Date	3/31/2025, Bought Activity	Description	Security#	Quantity	Price/Detail	Amount
			Description CONOCOPHILLIPS CO NTS 04.700% 011530 DTD120524 Trade#:08686 Biot:97	Security# 684783	Quantity 1,000,000.00	Price/Detail \$99.392	Amount -1,002,536.6
Entry Date	Settle Date	Activity			the second s		-1,002,536.6
Entry Date 02/10/2025	Settle Date 02/11/2025	Activity BOUGHT	CONOCOPHILLIPS CO NTS 04.700% 011530 DTD120524 Trade#:08686 Blot:97	684783	1,000,000.00	\$99.392	

This report is provided for informational purposes with your consent. Your UBS Financial Services Inc. ("UBSFS") accounts statements and confirmations are the official record of your holdings, balances, transactions and security values. UBSFS does not provide tax or legal advice. You should consult with your attorney or tax advisor regarding your personal circumstances. Rely only on year-end tax forms when preparing your tax return. Past performance does not guarantee future results and current performance may be lower or higher than past performance data presented. Past performance for periods greater than one year are presented on an annualized basis. UBS official reports are available upon request.

700JE1

2,000,000.00

Important information about UBS brokerage and advisory services. As a firm providing wealth management services to clients, UBS Financial Services Inc. offers investment advisory services in its capacity as an SEC-registered broker-dealer. Investment advisory services and brokerage services are separate and distinct, differ in material ways and are governed by different laws and separate arrangements. It is important that you understand the ways in which we conduct business and that you carefully read the agreements and disclosures that we provide about the products or services we offer. For more information, please review client relationship summary provided at ubs.com/relationshipsummary.

The information is based upon the market value of your account(s) as of the close of business on 03/31/2025 and is subject to daily market fluctuation and in some cases may be rounded for convenience."

CATERPILLAR FINL SERVICE 04.800% 010830 DTD010825 Trade#:36190 Blot:97

Your UBS account statements and trade confirmation are the official records of your accounts at UBS. We assign index benchmarks to our asset allocations, strategies in our separately managed accounts and discretionary programs based on our understanding of the allocation, strategy, athe investment style and our research. The benchmarks included in this report can differ from those assigned through our research process. As a result, you may find that the performance comparisons may differ, sometimes significantly, from thot presented in performance reports and other materials that are prepared and delivered centrally by the Firm. Depending upon the composition of your portfolio and your investment objectives, the indexes used in this report may not be an appropriate measure for comparison purposes, and as such, are represented for illustration only. Your portfolio holdings and performance may significantly from the index. Your financial advisor can provide additional information about how benchmarks within this report were selected.

You have discussed the receipt of this individually customized report with your Financial Advisor and understand that it is being provided for information purposes only. If you would like to revoke such consent, and no longer receive this report, please notify your Financial Advisor and/or Branch Manager.



Wells Fargo Bank, N.A. 550 S Tryon St. Charlotte, NC 28202

Wells Fargo Bank, N.A. 333 S GRAND AVE LOS ANGELES CA 90071

JONATHAN CHUANG 1-213-253-6202

### Wells Fargo Bank, N.A.

#### **Account Statement**

## 03/01/2025 - 03/31/2025

**Account Number** 

KERN HEALTH SYSTEMS	
2900 BUCK OWENS BOULEVARD	

#### Account Value Summary USD

Account value Sum	nar	USD	This summary does not reflect the		
		Amount Last Statement Period	Amount This Statement Period	% Portfolio	<ul> <li>value of unpriced securities.</li> <li>Repurchase agreements are reflected at par value.</li> </ul>
Cash Money Market Mutual Funds Bonds Stocks Total Account Value	\$ \$	0.00 131,824,930.54 307,115,319.61 0.00 <b>438,940,250.15</b>	\$ 0.00 76,264,937.79 351,331,738.60 0.00 427,596,676.39	0% 18% 82% 0% <b>100%</b>	
Value Change Since Last Sta Percent Decrease Since Las			\$ (11,343,573.76) 3%		
Value Last Year-End Percent Decrease Since Las		r-End	\$ 519,073,102.39 18%		

#### Income Summary USD

		This Period		Year-To-Date
Interest	S	946,883.33	\$	1,928,534.72
Dividends/Capital Gains		0.00	•	0.00
Money Market Mutual Funds Dividends		485,024,72		1.424.361.68
Other		0.00		0.00
ncome Total	\$	1,431,908.05	\$	3,352,896.40

#### Interest Charged USD

Description	This Period
Debit interest For March 2025	0.00
Fotal Interest Charged	\$ 0.00

#### Money Market Mutual Funds Summary USD

Description	 Amount
Opening Balance	\$ 131,824,930.54
Deposits and Other Additions	856,890,750.00
Distributions and Other Subtractions	(912,935,767.47)
Dividends Reinvested	485,024.72
Change in Value	0.00
Closing Balance	\$ 76,264,937.79

Page 1 of 7

**Statement Period** 

#### Important Information

This statement is provided to customers of Wells Fargo Bank, N.A. (the "Bank"). Statements are provided monthly for accounts with transactions and/or security positions.

**Pricing:** Security and other asset prices shown on the statement are obtained from independent vendors or internal pricing models. While we believe the prices are reliable, we cannot guarantee their accuracy. The prices indicated herein are as of the stated valuation date, which may not be the date of this statement, and are subject to change without notice. For exchange-listed securities, the price provided is the closing price of the relevant security at month end. For unlisted securities, it is the "bid" price of the relevant security at month end. The prices of instruments that trade infrequently are estimated using similar securities for which prices are available. Prices on the statement may not necessarily be obtained when the asset is sold.

**Cash Balances:** Cash held at the Bank is not covered by SIPC, but is instead eligible for FDIC insurance of up to \$250,000 per depositor, per institution, in accordance with FDIC rules.

Mutual Funds: You have the right, in the course of normal business operations, to withdraw balances in the Bank Deposit Sweep or redeem shares of the money market mutual fund used in the sweep, subject to any open commitments in any of your accounts and have the proceeds returned to your accounts or remitted to you. Note, however, that as required by federal banking regulations, the banks in the Bank Deposit Sweep reserve the right to require seven days prior notice before permitting a transfer out of the Bank Deposit Sweep. In addition, the money market mutual funds in the sweep reserve the right to require one or more day's prior notice before permitting withdrawals. The Bank makes certain money market mutual funds available through the Bank Deposit Sweep and has entered into agreements with the mutual fund companies with respect to the available funds. Mutual funds are sold by prospectus only. Please read the prospectus for further information including sales charges, deferred sales charges, withdrawal charges and management or other fees.

Muni Substitute Interest: With respect to transactions involving your purchase of a municipal security having interest that is exempt from federal and/or state income taxes, if you do not receive good delivery of such securities on settlement date (i.e., all requirements for transferring title from the seller to the buyer have occurred), the interest that you accrue from the settlement date of the transaction until you receive good delivery may be considered by the Internal Revenue Service ("IRS") to be taxable ("substitute") interest. If you sell such securities before receiving good delivery, the IRS may consider all of the interest that you accrue to be taxable. You should consult with your tax advisors regarding the tax implication of any such fail to receive scenario.

Non-deposit investment products offered or sold by the Bank, including investments in mutual funds available through the Bank, are not federally insured or guaranteed by or obligations of the U.S. government, the Federal Deposit Insurance Corporation ("FDIC"), the Federal Reserve System or any other government agency; are not bank deposits; are not obligations of, or endorsed or guaranteed in any way by any bank or the Bank; and are subject to risk, including the possible loss of principal, that may cause the value of the investment and the investment return to fluctuate. When the investment is sold, the amount may be higher or lower than the amount originally invested. Customer Complaints and Reporting Discrepancies: All inquiries, statement reporting inaccuracies or discrepancies, or complaints regarding your account or the activity therein should be directed to: Customer Service 90 South 7<sup>th</sup> Street 5th Floor, MAC N9303-054 Minneapolis, MN 55402 1-800-645-3751, option 5, WFSCustomerService@Wellsfargo.com. To further protect their rights, customers should also reconfirm in writing to the above address any oral communications with the Bank relating to inaccuracies or discrepancies.

The Bank's financial statements are available upon request.

#### KERN HEALTH SYSTEMS

Account Number:

## Portfolio Holdings Security positions held with Wells Fargo Bank N.A.

Security ID	Description	Maturity Date	Coupon	Current Par / Original Par	Market Price*	Market Value	Original Par Pledged**	Callable
Bonds US	SD							
912797NT0	UNITED STATES TREASURY BILL	04/01/25	0.000%	100,000,000.000	100.0000	100,000,000.00		
912797NY9	UNITED STATES TREASURY BILL	04/08/25	0.000%	50,000,000.000	99.9175	49,958,761.50		
912797NZ6	UNITED STATES TREASURY BILL	04/15/25	0.000%	50,000,000.000	99.8353	49,917,674.00		
141781BU7	CARGILL INC	04/22/25	3.500%	1,360,000.000	99.9305	1,359,054.24		Y
717081EX7	PFIZER INC	05/28/25	0.800%	3,000,000.000	99.4153	2,982,460.41		Y
427866BF4	HERSHEY COMPANY	06/01/25	0.900%	5,516,000.000	99.3843	5,482,038.48		Y
3134HBBG5	FREDDIE MAC	08/27/27	4.500%	7,500,000.000	99.9060	7,492,948.95		Y
3136GA2K4	FANNIE MAE	12/30/27	4.800%	5,000,000.000	99.9543	4,997,716.15		Y
3136GA6N4	FANNIE MAE	01/21/28	5.000%	7,500,000.000	99.9134	7,493,505.75		Y
3134HA2F9	FREDDIE MAC	07/21/28	5.000%	5,000,000.000	100.0206	5,001,030.85		Y
3133ER3W9	FEDERAL FARM CREDIT BANK	08/14/28	4.840%	5,000,000.000	99.8438	4,992,191.90		Y
3134HAG56	FREDDIE MAC	08/25/28	5.000%	5,000,000.000	99.9292	4,996,461.40		Y
3136GA2J7	FANNIE MAE	09/05/28	4.750%	5,000,000.000	99.9957	4,999,783.30		Y
3133ERSD4	FEDERAL FARM CREDIT BANK	09/06/28	4.930%	5,000,000.000	99.9182	4,995,909.00		Y
3134HAXW8	3 FREDDIE MAC	11/08/28	5.000%	10,000,000.000	99.9769	9,997,692.20		Y
3133ERC41	FEDERAL FARM CREDIT BANK	11/20/28	4.740%	5,000,000.000	100.0454	5,002,268.40		Y
3133ERN49	FEDERAL FARM CREDIT BANK	12/26/28	4.910%	5,000,000.000	99.9188	4,995,938.80		Y
3130B0N47	FEDERAL HOME LOAN BANK	03/26/29	5.000%	5,000,000.000	100.1580	5,007,899.25		Y
3133EP6X8	FEDERAL FARM CREDIT BANK	04/02/29	5.370%	5,000,000.000	100.0022	5,000,109.45		Y
3134H1G56	FREDDIE MAC	04/17/29	5.500%	4,500,000.000	100.0299	4,501,345.10		Y
3130B4VZ1	FEDERAL HOME LOAN BANK	08/14/29	5.000%	5,000,000.000	99.8829	4,994,146.65		Y
3130B2BA2	FEDERAL HOME LOAN BANK	08/20/29	5.050%	5,000,000.000	99.9231	4,996,157.30		Y
3130B2UD5	FEDERAL HOME LOAN BANK	09/10/29	5.010%	5,000,000.000	99.9958	4,999,788.00		Y
3130B2KZ7	FEDERAL HOME LOAN BANK	09/11/29	5.000%	5,000,000.000	99.9362	4,996,810.65		Y
3133ERVL2	FEDERAL FARM CREDIT BANK	10/01/29	4.620%	10,000,000.000	99.8517	9,985,168.80		Y
3133ERXP1	FEDERAL FARM CREDIT BANK	10/15/29	4.600%	10,000,000.000	99.8925	9,989,250.20		Y
3135GAWL1	FANNIE MAE	10/15/29	5.050%	10,000,000.000	99.9920	9,999,195.20		Y
3133ERC58		11/20/29	4.600%	5,000,000.000	100.4300	5,021,499.90		Y
3130B5ES3	FEDERAL HOME LOAN BANK	03/12/30	5.000%	7,200,000.000	99.6518	7,174,932.77		Y

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1

Portfolio Holdings (Continued) Security positions held with Wells Fargo Bank N.A.

Security ID Description	Maturity Date	Coupon	Current Par / Original Par	Market Price*	Market Value	Original Par Pledged**	Callable
Bonds USD							
			351,576,000.000		351,331,738.60	0.00	

\*See important information regarding security pricing on Page 2.

\*\*Total amount that is pledged to or held for another party or parties. Refer to the Pledge Detail Report for more information.

#### Daily Account Activity

Your invest	ment trans	actions during this stat	ement period.						
	Settlemen	nt /							
Transaction /	Effective						Principal	Income	Debit / Credit
Trade Date	Date	Activity	Security ID	Description	Par / Quantity	Price	Amount	Amount	Arnount
Transac	tion Acti	ivity USD							
02/28/25	03/03/25	Security Receipt	427866BF4	HERSHEY COMPANY	2,516,000.00	99.1250000	(2,493,985.00)	(5,786.80)	(2,499,771.80)
03/06/25	03/07/25	Security Receipt	3134HBBG5	FREDDIE MAC	7,500,000.00	99.9850000	(7,498,875.00)	(9,375.00)	(7,508,250.00)
03/10/25	03/10/25	Security Receipt	313313DM7	FED FARM CRD DISCOUNT NT	30,000,000.00	99.8237500	(29,947,125.00)	0.00	(29,947,125.00)
02/28/25	03/12/25	Security Receipt	3130B5ES3	FEDERAL HOME LOAN BANK	7,200,000.00	100.0000000	(7,200,000.00)	0.00	(7,200,000.00)
03/13/25	03/13/25	Security Receipt	912797KJ5	UNITED STATES TREASURY BILL	50,000,000.00	99.9189170	(49,959,458.50)	0.00	(49,959,458.50)
03/13/25	03/13/25	Security Receipt	912797KJ5	UNITED STATES TREASURY BILL	50,000,000.00	99.9189170	(49,959,458.50)	0.00	(49,959,458.50)
03/13/25	03/13/25	Security Receipt	912797KJ5	UNITED STATES TREASURY BILL	50,000,000.00	99.9189170	(49,959,458.50)	0.00	(49,959,458.50)
03/13/25	03/13/25	Security Receipt	912797KJ5	UNITED STATES TREASURY BILL	50,000,000.00	99.9189170	(49,959,458.50)	0.00	(49,959,458.50)
03/14/25	03/14/25	Security Receipt	912797NT0	UNITED STATES TREASURY BILL	50,000,000.00	99.7915000	(49,895,750.00)	0.00	(49,895,750.00)
03/14/25	03/14/25	Security Receipt	912797NT0	UNITED STATES TREASURY BILL	50,000,000.00	99.7915000	(49,895,750.00)	0.00	(49,895,750.00)
03/14/25	03/17/25	Security Receipt	427866BF4	HERSHEY COMPANY	3,000,000.00	99.2490000	(2,977,470.00)	(7,950.00)	(2,985,420.00)
03/17/25	03/17/25	Security Receipt	912797NY9	UNITED STATES TREASURY BILL	50,000,000.00	99.7451670	(49,872,583.50)	0.00	(49,872,583.50)
03/20/25	03/20/25	Security Receipt	912797NZ6	UNITED STATES TREASURY BILL	50,000,000.00	99.6988330	(49,849,416.50)	0.00	(49.849.416.50)

03/04/25	03/04/25	Matured	912797NK9	UNITED STATES TREASURY BILL		30,000,000.00		30,000,000.00
03/04/25	03/04/25	Matured	912797NK9	UNITED STATES TREASURY BILL	(30,000,000.00)			
03/05/25	03/05/25	Interest Reversal	3136GA2J7	FANNIE MAE			(59,375.00)	(59,375.00)
03/05/25	03/05/25	Interest Reversal	3136GA2J7	FANNIE MAE			(59,375.00)	(59,375.00)
03/05/25	03/05/25	Interest Reversal	3136GA2J7	FANNIE MAE			(59,375.00)	(59,375.00)
03/05/25	03/05/25	Interest Reversal	3136GA2J7	FANNIE MAE			(59,375.00)	(59,375.00)
03/05/25	03/05/25	Interest	3136GA2J7	FANNIE MAE			59,375.00	59,375.00
03/05/25	03/05/25	Interest	3136GA2J7	FANNIE MAE			59,375.00	59,375.00
03/05/25	03/05/25	Interest	3136GA2J7	FANNIE MAE			59,375.00	59,375.00
03/05/25	03/05/25	Interest	3136GA2J7	FANNIE MAE			59,375.00	59,375.00

#### KERN HEALTH SYSTEMS Account Number:

### **Daily Account Activity (Continued)**

Transaction / Trade Date	Settlemen Effective Date	Activity	Security ID	Description			Principal	Income	Debit / Credit
		nt Activity USD	Security ID	Description	Par / Quantity	Price	Amount	Amount	Amount
03/05/25	03/05/25	Interest	3136GA2J7	FANNIE MAE				59,375.00	59,375.00
03/06/25	03/06/25	Interest	3133ERSD4	FEDERAL FARM CREDIT BANK				123,250.00	123,250.00
03/06/25	03/06/25	Matured	3135GAUP4	FEDERAL NATL MTG ASSN			10,000,000.00	120,200.00	10,000,000.00
03/06/25	03/06/25	Matured	3135GAUP4	FEDERAL NATL MTG ASSN	(10,000,000.00)		1010001000		10,000,000.00
03/06/25	03/06/25	Interest	3135GAUP4	FEDERAL NATL MTG ASSN	(			254,000.00	254,000.00
03/10/25	03/10/25	Interest	3130B2UD5	FEDERAL HOME LOAN BANK				115,508.33	115,508.33
03/11/25	03/11/25	Interest	3130B2KZ7	FEDERAL HOME LOAN BANK				125,000.00	125,000.00
03/11/25	03/11/25	Matured	912797NQ6	UNITED STATES TREASURY BILL			30,000,000.00		30,000,000.00
03/11/25	03/11/25	Matured	912797NQ6	UNITED STATES TREASURY BILL	(30,000,000.00)				,,
03/17/25	03/17/25	Matured	002824BB5	ABBOTT LABORATORIES			1,000,000.00		1,000,000.00
03/17/25	03/17/25	Matured	002824BB5	ABBOTT LABORATORIES	(1,000,000.00)				
03/17/25	03/17/25	Interest	002824BB5	ABBOTT LABORATORIES	())==(=====;			14,750.00	14,750.00
03/19/25	03/19/25	Matured	3135GAQE4	FANNIE MAE			5,000,000.00		5,000,000.00
03/19/25	03/19/25	Matured	3135GAQE4	FANNIE MAE	(5,000,000.00)		-,,		_,,
03/19/25	03/19/25	Interest	3135GAQE4	FANNIE MAE				130.000.00	130,000.00
03/20/25	03/20/25	Matured	912797KJ5	UNITED STATES TREASURY BILL		3	300,000,000.00		300,000,000.00
03/20/25	03/20/25	Matured	912797KJ5	UNITED STATES TREASURY BILL	(300,000,000.00)				
03/25/25	03/25/25	Matured	313313DM7	FED FARM CRD DISCOUNT NT			30,000,000.00		30,000,000.00
03/25/25	03/25/25	Matured	313313DM7	FED FARM CRD DISCOUNT NT	(30,000,000.00)				
03/26/25	03/26/25	Interest	3130B0N47	FEDERAL HOME LOAN BANK				125,000.00	125,000.00
Cash Act	tivity U	5D							
Transaction /	-							Debit Amount /	Credit Amount /

Transaction /	Settlemen	t/		Debit Amount /	Credit Amount /
Trade Date	Eff. Date	Activity	Description	Disbursements	Receipts
03/03/25	03/03/25	ACH/DDA Transaction	DESIGNATED DDA	85,000,000.00	
03/07/25	03/07/25	ACH/DDA Transaction	DESIGNATED DDA	2,500,000.00	
03/11/25	03/11/25	ACH/DDA Transaction	DESIGNATED DDA	34,000,000.00	
03/13/25	03/13/25	ACH/DDA Transaction	DESIGNATED DDA		100,000,000.00
03/13/25	03/13/25	ACH/DDA Transaction	DESIGNATED DDA		350,000,000.00
03/18/25	03/18/25	ACH/DDA Transaction	DESIGNATED DDA	65,000,000.00	
03/24/25	03/24/25	ACH/DDA Transaction	DESIGNATED DDA	270,000,000.00	
03/28/25	03/28/25	ACH/DDA Transaction	DESIGNATED DDA	7,000,000.00	

Statement Ending:

KHS Finance Committee Meeting, June 13, 2025

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#### KERN HEALTH SYSTEMS Account Number:

## Money Market Fund Activity

Morgan Stan *As of March	TreasSvc 8314 31, 2025		Dividend paid this period	7 day* simple yield	30 day* simple yield	
USD			210.55	4.150%	4.140%	
Transaction				10.00		
Date	Activity	Shares	Price	Market Value (5)	Dividend Amount	Share Balance
	Beginning Bala	ince	1.0000	65,709.22		65,709.22000
03/03/25	Reinvest	210.55000	and the second s		210.55	65,919.77000
	Ending Balance	8	1.0000	65,919.77		65,919.77000
Goldman FS *As of March	Tr Ob Ins 468 31, 2025		Dividend paid this period	7 day* simple yield	30 day* simple yield	
USD			239,281.14	4.190%	4.220%	
Transaction						
Date	Activity	Shares	Price	Market Value (5)	Dividend Amount	Share Balance
2	Beginning Bala	ince	1.0000	46,110,794.89	27001-576	46,110,794.89000
03/03/25	Redemption	(2,499,771.80000)		(2,499,771.80)		43,611,023.09000
03/03/25	Reinvest	239,281.14000			239,281.14	43,850,304.23000
03/04/25	Purchase	30,000,000.00000		30,000,000.00		73,850,304.23000
03/05/25	Purchase	118,750.00000		118,750.00		73,969,054.23000
03/06/25	Redemption	(59,375.00000)		(59,375.00)		73,909,679.23000
03/06/25	Purchase	10,377,250.00000		10,377,250.00		84,286,929.23000
03/07/25	Redemption	(7,508,250.00000)		(7,508,250.00)		76,778,679.23000
03/07/25	Redemption	(2,500,000.00000)		(2,500,000.00)		74,278,679.23000
03/10/25	Redemption	(29,831,616.67000)		(29,831,616.67)		44,447,062.56000
03/11/25	Purchase	30,125,000.00000		30,125,000.00		74,572,062.56000
03/11/25	Redemption	(34,000,000.00000)		(34,000,000.00)		40,572,062.56000
03/12/25	Redemption	(7,200,000.00000)		(7,200,000.00)		33,372,062.56000
03/13/25	Purchase	350,000,000.00000		350,000,000.00		383,372,062.56000
03/13/25	Redemption	(199,837,834.00000)		(199,837,834.00)		183,534,228.56000
03/14/25	Redemption	(99,791,500.00000)		(99,791,500.00)		83,742,728.56000
03/17/25	Redemption	(2,985,420.00000)		(2,985,420.00)		80,757,308.56000
03/17/25	Purchase	1,014,750.00000		1,014 750.00		81,772,058.56000
03/17/25	Redemption	(49,872,583.50000)		(49,872,583.50)		31,899,475.06000
03/19/25	Purchase	5,130,000.00000		5,130,000.00		37,029,475.06000
03/20/25	Purchase	300,000,000.00000		300,000,000.00		337,029,475.06000
03/20/25	Redemption	(49,849,416.50000)		(49,849,416.50)		287,180,058.56000
03/24/25	Redemption	(270,000,000.00000)		(270,000,000.00)		17,180,058.56000

Page 6 of 7 March 31, 2025

## KERN HEALTH SYSTEMS

Account Number:

Page 7 of 7 March 31, 2025

# Money Market Fund Activity (Continued)

Transaction	100005200	20140-20150		1999 - E		
Date	Activity	Shares	Price	Market Value (5)	Dividend Amount	Share Balance
03/25/25	Purchase	30,000,000.00000		30,000,000.00		47,180,058,56000
03/26/25	Purchase	125,000.00000		125,000.00		47,305,058,56000
03/28/25	Redemption	(7,000,000.00000)		(7,000,000.00)		40,305,058,56000
	Ending Balance		1.0000	40,305,058.56		40,305,058.56000
JPMorgan US *As of March 3	T Plus Inst 3918 1, 2025		Dividend paid this period	7 day* simple yield	30 day* simple yield	
USD			245,533.03	4.180%	4.180%	
Transaction						
Date	Activity	Shares	Price	Market Value (\$)	Dividend Amount	Share Balance
200	Beginning Balar	nce	1.0000	85,648,426.43		85,648,426.43000
03/03/25	Redemption	(85,000,000.00000)		(85,000,000.00)		648,426,43000
03/03/25	Reinvest	245,533.03000		(	245,533.03	893,959,46000
03/13/25	Purchase	100,000,000.00000		100.000.000.00		100,893,959,46000
03/18/25	Redemption	(65,000,000.00000)		(65,000,000.00)		35,893,959,46000
	Ending Balance		1.0000	35,893,959.46		35,893,959.46000



PMIA/LAIF Performance Report as of 04/23/25



## Quarterly Performance Quarter Ended 3/31/25

#### PMIA Average Monthly Effective Yields<sup>(1)</sup>

LAIF Apportionment Rate <sup>(2)</sup> :	4.48	March	4.313
LAIF Earnings Ratio <sup>(2)</sup> :	0.00012266258268207	February	4.333
LAIF Administrative Cost <sup>(1)*</sup> :	0.26	January	4.366
LAIF Fair Value Factor <sup>(1)</sup> :	1.000849191	December	4.434
PMIA Daily <sup>(1)</sup> :	4.30	November	4.477
PMIA Quarter to Date <sup>(1)</sup> :	4.34	October	4.518
PMIA Average Life <sup>(1)</sup> :	244		



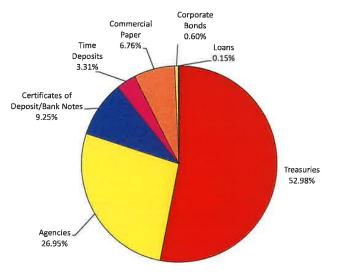


Chart does not include \$1,138,000.00 in mortgages, which equates to 0.001%. Percentages may not total 100% due to rounding.

#### Daily rates are now available here. View PMIA Daily Rates

Notes: The apportionment rate includes interest earned on the CalPERS Supplemental Pension Payment pursuant to Government Code 20825 (c)(1) and interest earned on the Wildfire Fund Ioan pursuant to Public Utility Code 3288 (a).

\*The percentage of administrative cost equals the total administrative cost divided by the quarterly interest earnings. The law provides that administrative costs are not to exceed 5% of quarterly EARNINGS of the fund. However, if the 13-week Daily Treasury Bill Rate on the last day of the fiscal year is below 1%, then administrative costs shall not exceed 8% of quarterly EARNINGS of the fund for the subsequent fiscal year.

Source:

<sup>(1)</sup> State of California, Office of the Treasurer

<sup>(2)</sup> State of California, Office of the Controller



# MEMORANDUM

**TO:** Kern Health Systems Finance Committee

**FROM:** Robert Landis, Chief Financial Officer

**SUBJECT:** Analysis of Insurance Renewals

**DATE:** June 13, 2025

#### **Background**

KHS carries and seeks to renew and bind the following insurance coverages:

- Crime
- Excess Crime
- Property
- Fiduciary Liability
- Cyber Liability
- Excess Cyber
- Managed Care Errors and Omissions Liability Insurance
- Flood Insurance
- Alliant Deadly Weapon Response Program

KHS utilizes Alliant Insurance Services ("Alliant") as its insurance agent to access the insurance carrier market and perform the day-to-day servicing of the account. Alliant has provided early indications for the expiring coverage. It is recommended that Kern Health Systems renew coverages as outlined below.

#### • Crime Insurance

Crime coverage insures against employee theft of money and other property along with faithful performance of duty, forgery, robbery and safe burglary, computer fraud, funds transfer fraud and other social engineering including increased impersonation fraud limit. KHS Employee benefits plans are also covered for theft of funds. This coverage meets the DMHC requirement. Management recommends renewing the Crime insurance policy with AIG (incumbent).

- National Union Fire Insurance Company of Pittsburgh, PA (AIG)
- Rating: Carrier has an A XV rating from AM Best
- Term: July 1, 2025 through June 30, 2026
- Limits: \$10,000,000
- Deductible: \$2,500
- Annual Premium: \$20,265.
- Prior year's premium was \$19,425.

No claims were filed last year.

#### • Excess Crime Insurance

KHS has additional Crime coverage limits of \$5,000,000 in excess over the above crime insurance. Management recommends renewing the Excess Crime policy with Zurich (incumbent).

- Zurich American Insurance Company
- Rating: Carrier has an A+ XV rating from AM Best
- Term: July 1, 2025 through June 30, 2026
- Deductible: Excess of National Union Ins. Co. of Pittsburgh, PA (AIG)
- Annual Premium: \$6,385.
- Prior year's premium was \$6,055.

No claims were filed last year.

#### • Property Insurance

The Property Coverage insures against first party losses to KHS owned property including buildings, contents, loss of income and auto physical damage. KHS has approximately \$85.9 million in property values (\$44.6 million Building and \$41.3 million Contents) which is a \$5 million property value increase from the expiring coverage. Management recommends renewing Property policy with the Federal Insurance Company (Chubb) (incumbent).

- Federal Insurance Company (Chubb)
- Rating: Carrier has an A++ XV rating from AM Best
- Term: July 1, 2025 through June 30, 2026
- Limit per Occurrence
  - Building \$44,607,336 repair or replacement cost
  - Contents \$41,226,470 repair or replacement cost
  - Extra Expense \$25,000,000
  - Boiler and Machinery \$44,607,336 Building and \$41,226,470 Contents
  - Flood \$5,000,000
  - Earthquake Sprinkler Leakage \$25,000,000
  - Various Sublimits apply
- All Risk Deductible: \$25,000, Flood \$25,000, Earthquake Sprinkler Leakage \$50,000
- Annual Premium: \$89,375. Prior year's premium was \$84,292.

#### **Auto Physical Damage**

- ACGS Marine Insurance Company
- Rating: Carrier has an A+ XV rating from AM Best
- Term: July 1, 2025 to June 30, 2026
- Limit/TIV: \$190,369 including new laundry trailer
- Deductible: \$5,000 Comprehensive and \$5,000 Collision
- Annual Premium: \$1,216. Prior year's premium was \$1,020.

No claims were filed last year.

## • Fiduciary Liability Insurance

Fiduciary coverage insures against claims for administrative errors and omissions claims, breach of duty claims and defense for employee benefit claims, such as failure to timely distribute assets, failure to choose/offer prudent investments, failure to monitor investments, breach of responsibilities and negligence in the administration of a plan. The current plan has approximately \$52.5 million in total plan assets as of March 2025. The carrier has increased several sublimits at renewal including adding \$1M of additional aggregate limit for all defense costs. Management recommends renewing the fiduciary liability policy with Hudson Insurance Company (incumbent carrier).

- Hudson Insurance Company
- Rating: Carrier has an A+ XV rating from AM Best
- Term: August 1, 2025 through August 1, 2026
- Limit per occurrence: \$5,000,000, Various sublimits apply
- Aggregate: \$5,000,000, \$1,000,000 Additional Aggregate Limit for Defense Costs, \$6,000,000 Maximum Aggregate Limit including Defense Limit
- Self-Insured Retention: \$0 Non-indemnifiable losses, \$100,000 Class Action and Derivative Claims, \$25,000 All other losses
- Annual Premium: \$15,255. Prior year's premium was \$14,667.

No claims were filed last year.

#### • Cyber Liability Insurance

Cyber Coverage insures against the damages that can occur related to computer system breaches and other breaches of sensitive information. The policy includes first party coverages including Breach Response, Crisis Management and Public Relations, Cyber Extortion (Ransomware), Business Interruption and Extra Expenses, Digital Asset Restoration. The policy also includes third party coverages including Network and Information Security Liability, Regulatory Defense Penalties, Multimedia Content Liability, Payment Card Industry (PCI) Fines and Assessments. There is a Separate Limit for Notified Individuals for Breach Response Costs which we were able to negotiate an increase from 350,000 to 400,000 Notified Individuals limit Breach Response are costs for an actual or suspected security failure or data breach including computer forensic fees/expenses; notification costs; legal fees; credit monitoring. This is an added enhancement to the policy and is not widely available in today's market. It provides a per individual limit for Breach Response outside of the other coverage limits.

Management recommends keeping the Primary Cyber Liability coverage with a \$10 million limit at Beazley and increasing from \$5 million to \$10 million of Excess Cyber Liability coverage with Resilience. This would increase the total limits from \$15 million to \$20 million for an additional cost of approximately \$136,000 (\$143,000 to \$279,000).

## **Primary Cyber**

- Syndicate 623/2623 at Lloyd's (Beazley)
- Rating: Carrier has an A+ XV rating from AM Best
- Term: July 1, 2025 through June 30, 2026
- Per Claim Limit/Aggregate: \$10,000,000
- Breach Response Costs Notified Individuals: \$400,000
- \$1,500,000 Legal, Forensic & Public Relations/Crisis Management
- The Breach Response Limits Above Are in Addition to The Policy Aggregate Limit of Liability
- Retention: \$250,000 / 250 Notified Individuals Threshold / Breach Response: \$150,000 Legal, Forensic & Public Relations & Crisis Management / \$75,000 for Legal /10 hour waiting period
- Annual Premium: \$442,642. Prior year's premium was \$402,402.

## **Excess Cyber Option**

- Homeland Insurance Company of New York (Resilience)
- Rating: Carrier has an A+ XV rating from AM Best
- Term: July 1, 2025 through June 30, 2026
- Per Claim Limit/Aggregate: \$5,000,000 above \$10,000,000 Primary Cyber
- Annual Premium: \$142,688. Prior year's premium was \$130,306.80.
- Option \$10M above \$10M Primary Cyber Annual Premium: \$278,886.

There were two precautionary Cyber Insurance claim reported on 2/23/24 relating to the Change Healthcare ransomware matter which did not impact KHS directly and was closed with \$0 incurred and Omni Provider breach claim which is closed with \$0 incurred.

## • Managed Care Errors and Omissions Liability Insurance

Managed Care E&O coverage insures against losses for KHS operations for an act, error, or omission in the performance of any health care or managed care financial, management or insurance services performed; the design, development, and marketing of such service; vicarious liability for the conduct of others performing any such service on our behalf. Alliant marketed the coverage this renewal and has presented the only competitive option for consideration– TDC National Assurance Company (incumbent) quoted \$77,771, which is a flat renewal premium. Alliant was able to negotiate a flat renewal even with 11% increase in enrollee membership which is a (11%) **net rate decrease**. Management recommends renewing Managed Care E&O policy with TDC National Assurance Company (incumbent).

- TDC National Assurance Company
- Rating: Carrier has an A XV rating from AM Best
- Term: July 1, 2025 through June 30, 2026
- Limit per occurrence: \$1,000,000
- Aggregate: \$3,000,000
- Self-Insured Retention: \$100,000 each claim except \$150,000 for Antitrust claims
- Annual Premium: \$77,771. Prior year's premium was \$77,771.

No claims were filed last year.

## • Flood Insurance

Flood insurers against the peril of flood for KHS owned property. Management recommends renewing the Flood Insurance policy with Hartford Ins. Company of the Midwest (incumbent).

- Hartford Ins. Company of the Midwest
- Rating: Carrier has a superior A+ XV rating from AM Best
- Term: November 18, 2025 through November 18, 2026
- 2900 Buck Owens Blvd Building and Contents
- \$500,000 Building (maximum limit available)
- \$500,000 Contents (maximum limit available)
- \$1,250.00 Deductible on both Building & Contents
- Annual Premium Not to Exceed: \$5,000. Prior year's premium was \$2,089.

No claims were filed last year.

(Please note that KHS has additional flood insurance of \$5,000,000 under its property policy.)

#### • Alliant Deadly Weapon Response Program (ADWRP)

The Alliant Deadly Weapon Response Program provides coverage for locations per our property schedule on file where a weapon is used by an Active Shooter for 1st Party Property Damage/Business Interruption, Crisis Management, Funeral Expense, Counseling Services and Demolition/Clearance and Memorialization. Management recommends renewing the Alliant Deadly Weapon Response Program (ADWRP) policy with Underwriters at Lloyd's of London (incumbent).

- Underwriters at Lloyd's of London
- Rating: Carrier has an Excellent A XV rating from AM Best
- Term: July 1, 2025 to June 30, 2026
- \$1,000,000 Per Occurrence and Annual Aggregate, Various sublimits apply.
- \$10,000 Deductible Each Event including Claims Expenses, \$2,500
- Counseling Services within Crisis Management Services Endorsement
  - Annual Premium: \$15,093. Prior year's premium was \$13,711.

No claims were filed last year.

Representatives from Alliant will be available to answer questions relating to the insurance renewals.

#### **Requested Action**

Approve; Refer to KHS Board of Directors in authorizing the CEO to sign, enter into and/or amend contracts relating to insurance coverage for crime, excess crime, property, fiduciary liability, cyber insurance, excess cyber insurance, managed care errors and omissions, flood insurance and deadly weapon response program in an amount not to exceed \$960,000 in estimated expenses.



## MEMORANDUM

**TO:** Kern Health Systems Finance Committee

FROM: Devin W. Brown, Chief Human Resources Officer

SUBJECT: Employee Benefits Renewal 2026

**DATE:** June 13, 2025

#### **Background**

Each year, Kern Health Systems (KHS) conducts a comprehensive review of its employee benefits package to ensure it remains competitive, cost-effective, and aligned with organizational goals. The 2026 proposal maintains stability in most core benefits while implementing targeted enhancements to support employee well-being and attract and retain top talent.

In 2025, KHS transitioned from Kaiser to a self-funded Blue Shield PPO plan, with support from INSURICA. The transition resulted in projected savings compared to the prior fully insured model. The initial 2025 budget was approximately \$9.6 million, compared to \$11.3 million if the Kaiser plan had been renewed.

Enrollment has increased from May 2024 to May 2025. Based on these trends, projected 2026 costs are closer to \$11.4 million, a more accurate reflection of anticipated claims, administrative fees, network utilization, and stop-loss coverage.

#### 2026 Proposed Benefit Renewals and Enhancements

#### 1. Medical Plan

- Renew the Blue Shield PPO Self-Funded plan.
- HealthNow will continue as the third-party administrator, and Optum RX as the pharmacy benefit manager (PBM).
- Secure stop-loss coverage for claims above \$150,000-\$300,000 by October 2025.
- Estimated total cost: \$11,400,000.

The plan continues to provide strong employee satisfaction, flexibility, and transparency in claims data.

#### 2. Dental Plans

- Continue Delta Dental DHMO and PPO options.
- Estimated annual cost: \$662,000 (6% increase).

## 3. Vision Plan

- Replace VSP with EyeMed to offer enhanced benefits with no premium increase.
- Estimated annual cost: \$145,000.

## 4. Life and Disability Insurance

- Renew Prudential for Basic Life, Voluntary Life, Short-Term Disability (7% increase), and Long-Term Disability with no changes to coverage.
- Estimated annual cost: \$530,000.
- Increase Class 1 basic life insurance from \$1,000,000 to \$1,200,000 at no additional cost.

## 5. Long-Term Care

- Maintain current policy with Unum.
- Estimated annual cost: \$210,000 (14% increase). The last increase received was in February 2020.

## **Requested Action**

Approve; Refer to KHS Board of Directors in authorizing the CEO to sign, enter into and/or amend contracts relating to employee benefits in an amount not to exceed \$13,000,000 in estimated expenses.



## MEMORANDUM

TO: Kern Health Systems Finance Committee

**FROM:** Robert Landis, Chief Financial Officer

SUBJECT: February 2025 Financial Results

**DATE:** June 13, 2025

The February results reflect a \$.8 million Net Increase in Net Position which is a \$1.5 million unfavorable variance to the budget. Listed below are the major variances for the month:

- 1) Total Revenues reflect a \$33.1 million favorable variance primarily due to:
  - A) \$4.6 million unfavorable variance in SPD Premium Revenues primarily due to California becoming a Medicare Part A Buy-In State effective January 1, 2025. Qualifying Medi-Cal members, who are enrolled in Medicare Part B only, were automatically enrolled into Medicare Part A Buy-In by the Department of Health Care Services ("DHCS"). The rate received for members who have Part A <u>and</u> Part B (\$488 pmpm) is less than the rate for members who have Part B <u>only</u> (\$1,130 pmpm), however, Medicare will now become primary for medical expenses associated with the members having both Part A and Part B. The reduction in revenue has been partially offset against a reduction in medical expenses included in 2B below.
  - B) \$33.7 million favorable variance in Premium-Hospital Directed Payments primarily due to receiving updated rate information from DHCS on February 28, 2025 for Calendar Year 2025 offset against amounts included in 2D below.
  - C) \$2.0 million favorable variance in Rate Adjustments Hospital Directed Payments primarily due to receiving revised CY 2024 proxy rates for the Skilled Nursing Facility Workforce and Quality Incentive Program (SNF WQIP) from DHCS on March 24, 2025 for Calendar Year 2024 offset against amounts included in 2E below.
  - D) \$1.4 million favorable variance in Rate /Income Adjustments primarily due to receiving updated rates on March 18, 2025 for Health Equity and Practice Transformation Revenue (\$.8 million) designated for primary care practices to advance health equity and to reduce disparities and retroactive revenue (\$.6 million).
- 2) Total Medical Costs reflect a \$37.5 million unfavorable variance primarily due to
  - A) \$2.0 million unfavorable variance in Physician Services primarily due to higher-thanexpected utilization by Expansion members over the last several months

- B) \$2.5 million favorable variance in Inpatient primarily due to lower-than-expected SPD membership and benefit changes described in 1A above.
- C) \$5.8 million unfavorable variance in Other Medical primarily from:
  - \$2.0 million unfavorable variance in Ambulance and Non-emergency Medical Transportation ("NEMT") due to higher-than-expected utilization of NEMT services over the last several months by our members.
  - 2) \$3.8 million unfavorable variance in Community Support Services expenses due to higher-than-expected usage of program services over the last several months.

(A key feature of CalAIM was the introduction of Community Support Services, formerly referred to as In Lieu of Services (ILOS). Community Support Services are designed to help improve the overall health and well-being of Medi-Cal managed care plan (MCP) members by addressing the members' health-related social needs, helping the members live healthier lives, and avoiding higher, costlier levels of care. Services include support to secure and maintain housing, access to medically tailored meals to support short-term recovery, personal care, and a variety of other community-based services. The range of services and resources are designed to address the unique needs of Medi-Cal members in the community, with a focus on promoting health, stability, and independence. Members may receive a Community Supports Service if they meet the eligibility criteria and if the MCP determines it is a medically appropriate and cost-effective alternative to services covered under Medi-Cal). **These services are unfunded with expected savings to be realized by lower medical expenses, if any.** 

- D) \$33.7 million unfavorable variance in Hospital Directed Payments primarily due to receiving updated rate information from DHCS for Calendar Year 2024 offset against amounts included in 1B above.
- E) \$2.0 million unfavorable variance in Rate Adjustments Hospital Directed Payments primarily due to receiving revised CY 2024 proxy rates for the Skilled Nursing Facility Workforce and Quality Incentive Program (SNF WQIP) from DHCS on March 24, 2025 for Calendar Year 2024 offset against amounts included in 1C above.
- F) \$2.8 million favorable variance in Non-Claims Adjustment primarily due to KHS receiving a Determination Letter from DHCS on March 3, 2025 finalizing the CY 2023 Prop 56 risk corridor calculation.

The February Medical Loss Ratio is 94.4% which is unfavorable to the 91.8% budgeted amount. The February Administrative Expense Ratio is 4.6% which is favorable to the 5.8% budgeted amount.

The results for the 2 months ending February 28, 2025 reflect a Net Increase in Net Position of \$.9 million. This is a \$3.5 million unfavorable variance to the budget and includes approximately \$4.4 million of favorable adjustments from the prior year. The year-to-date Medical Loss Ratio is 94.3% which is unfavorable to the 91.8% budgeted amount. The year-to-date Administrative Expense Ratio is 5.0% which is favorable to the 5.8% budgeted amount.



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#### MEDI-CAL STATEMENT OF NET POSITION AS OF FEBRUARY 28, 2025

			Increase/
ASSETS	February	January	(Decrease)
Cash and Cash Equivalents	266,411,525	278,027,418	(11,615,892)
Short-Term Investments	223,413,944	232,603,895	(9,189,952)
Premiums Receivable	135,111,304	107,011,488	28,099,817
Premiums Receivable - MCO Tax	237,984,279	237,793,180	191,099
Premiums Receivable - Hospital Directed Payments	778,680,732	718,681,637	59,999,095
Interest Receivable	118,693	59,709	58,983
Provider Advance Payment	156,824	163,740	(6,916)
Other Receivables	1,706,661	2,087,139	(380,478)
Prepaid Expenses & Other Current Assets	9,711,464	10,049,396	(337,933)
Total Current Assets	1,653,295,426	1,586,477,603	66,817,823
Land	4,090,706	4,090,706	-
Furniture and Equipment - Net	1,141,774	1,170,544	(28,770)
Computer Equipment - Net	18,944,626	19,230,067	(285,441)
Building and Improvements - Net	32,910,702	32,990,534	(79,832)
Capital Projects In Process	1,097,477	968,826	128,651
Total Capital Assets	58,185,287	58,450,678	(265,391)
Restricted Assets	300,000	300,000	-
Officer Life Insurance Receivables	4,097,061	4,097,061	-
SBITA Asset	8,875,096	8,875,096	-
Total Long-Term Assets	13,272,157	13,272,157	-
Deferred Outflow of Resources	6,846,742	6,846,742	-
Total Assets and Deferred Outflows of Resources	1,731,599,612	1,665,047,180	66,552,432
CURRENT LIABILITIES			
Accrued Salaries and Benefits	9,859,613	9,239,642	619,970
Accrued Other Operating Expenses	5,482,287	6,084,680	(602,394)
MCO Tax Payable	376,903,634	314,015,919	62,887,715
Claims Payable (Reported)	20,796,152	21,412,078	(615,926)
IBNR - Inpatient Claims	64,044,607	72,565,839	(8,521,232)
IBNR - Physician Claims	27,693,850	26,784,933	908,917
IBNR - Accrued Other Medical	33,987,943	33,256,833	731,111
Risk Pool and Withholds Payable	8,236,355	7,628,037	608,318
Allowance for Claims Processing Expense	4,779,517	4,779,517	-
Other Liabilities	94,788,744	95,220,144	(431,399)
SBITA Liability – Current portion	2,217,189	2,217,189	-
Accrued Hospital Directed Payments	730,181,726	720,182,631	9,999,095
Total Current Liabilities	1,378,971,617	1,313,387,443	65,584,174
NONCURRENT LIABILITIES			
Net Pension Liability	12,601,788	12,401,788	200,000
SBITA Liability, net of current portion	5,491,541	5,491,541	-
Total NonCurrent Liabilities	18,093,329	17,893,329	200,000
Deferred Inflow of Resources	70,705	70,705	-
NET POSITION:			
Net Position at Beginning of Year	333,567,639	333,567,639	-
Increase (Decrease) in Net Position - Current Year	896,322	128,064	768,258
Total Net Position	334,463,961	333,695,702	768,258
TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND NET POSITION	1,731,599,612	1,665,047,180	66,552,432

#### MEDI-CAL - ALL COA STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION FOR THE MONTH ENDED FEBRUARY 28, 2025



	February	Budget	Variance	Year to Date	Budget	Variance
Family Members	242,800	243,500	(700)	485,222	486,500	(1,278)
Expansion Members	115,806	113,000	2,806	230,446	226,000	4,446
SPD Members	46,939	47,000	(61)	94,318	94,000	318
Total Members - MCAL	405,545	403,500	2,045	809,986	806,500	3,486
REVENUES	•					
Medicaid - Family and Other	55,023,433	54,953,818	69,615	109,802,905	109,794,794	8,111
Medicaid - Expansion Members	48,902,196	47,912,766	989,430	97,474,956	95,825,532	1,649,424
Medicaid - SPD Members	35,786,816	40,402,462	(4,615,645)	74,586,275	80,804,924	(6,218,648)
Premium - MCO Tax	59,136,301	59,713,965	(577,664)	118,272,602	119,353,935	(1,081,333)
Premium - Hospital Directed Payments	58,045,936	24,327,633	33,718,303	117,877,328	48,635,543	69,241,785
Investment Earnings And Other Income	2,419,799	1,993,223	426,576	4,149,114	3,984,941	164,173
Reinsurance Recoveries	-	273,401	(273,401)	-	546,447	(546,447)
Rate Adjustments - Hospital Directed Payments	1,953,159	-	1,953,159	105,087,806	-	105,087,806
Rate/Income Adjustments	1,370,485	-	1,370,485	1,890,977	-	1,890,977
Total Revenues	262,638,127	229,577,269	33,060,858	629,141,964	458,946,117	170,195,847
EXPENSES						
MEDICAL COSTS						
Physician Services	38,711,809	36,743,219	(1,968,590)	74,844,300	73,448,423	(1,395,877)
Other Professional Services	10,004,694	10,840,866	836,172	21,450,493	21,671,815	221,323
Emergency Room	6,508,981	6,786,310	277,329	13,798,709	13,564,890	(233,818)
Inpatient	31,406,220	33,955,078	2,548,858	65,264,095	67,887,371	2,623,276
Reinsurance Expense	269,619	273,401	3,783	539,237	546,447	7,210
Outpatient Hospital	15,697,949	15,415,984	(281,965)	31,717,713	30,822,401	(895,312)
Other Medical	34,766,397	29,008,214	(5,758,183)	65,062,014	58,003,454	(7,058,559)
Pay for Performance Quality Incentive	608,318	605,257	(3,061)	1,214,979	1,209,765	(5,214)
Hospital Directed Payments	58,045,936	24,327,633	(33,718,303)	117,877,328	48,635,543	(69,241,785)
Hospital Directed Payment Adjustment	1,953,159	-	(1,953,159)	105,087,806	-	(105,087,806)
Non-Claims Expense Adjustment	(2,753,743)	-	2,753,743	(3,103,914)	-	3,103,914
IBNR, Incentive, Paid Claims Adjustment	248,637	-	(248,637)	637,252	-	(637,252)
Total Medical Costs	195,467,975	157,955,962	(37,512,013)	494,390,013	315,790,111	(178,599,901)
GROSS MARGIN	67,170,152	71,621,307	(4,451,155)	134,751,951	143,156,006	(8,404,054)
ADMINISTRATIVE COSTS						
Compensation	3,708,197	4,223,118	514,921	7,908,680	8,446,235	537,555
Purchased Services	1,740,859	2,343,143	602,284	3,239,658	4,686,285	1,446,627
Supplies	163,332	244,079	80,747	258,406	488,158	229,752
Depreciation	385,016	766,752	381,736	1,197,449	1,533,504	336,055
Other Administrative Expenses	468,446	672,406	203,960	1,352,186	1,344,811	(7,375)
Administrative Expense Adjustment	198,773	200,000	1,227	401,742	400,000	(1,742)
Total Administrative Expenses	6,664,623	8,449,497	1,784,874	14,358,122	16,898,993	2,540,871
TOTAL EXPENSES	202,132,598	166,405,459	(35,727,139)	508,748,134	332,689,105	(176,059,030)
OPERATING INCOME (LOSS) BEFORE TAX	60,505,529	63,171,810	(2,666,281)	120,393,829	126,257,012	(5,863,183)
ΜCΟ ΤΑΧ	59,136,301	59,713,965	577,664	118,272,602	119,353,935	1,081,333
OPERATING INCOME (LOSS) NET OF TAX	1,369,228	3,457,845	(2,088,617)	2,121,227	6,903,077	(4,781,850)
NON-OPERATING REVENUE (EXPENSE)						
Provider Grants/CalAIM/Home Heath	(458,704)	(830,390)	371,686	(846,575)	(1,660,126)	813,551
D-SNP Expenses	(142,265)	(399,025)	256,759	(378,330)	(797,735)	419,405
Total Non-Operating Revenue (Expense)	(600,969)	(1,229,415)	628,445	(1,224,905)	(2,457,861)	1,232,956
NET INCREASE (DECREASE) IN NET POSITION	768,258	2,228,430	(1,460,172)	896,322	4,445,216	(3,548,894)
MEDICAL LOSS RATIO	94.4%	91.8%	-2.6%	94.3%	91.8%	-2.5%
ADMINISTRATIVE EXPENSE RATIO	4.6%	5.8%	1.2%	5.0%	5.8%	0.8%
	4.578	5.078	1.2/8	5.078	5.578	0.3/8



#### MEDI-CAL - ALL COA STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION FOR THE MONTH ENDED FEBRUARY 28, 2025

	February	Budget	Variance	Year to Date	Budget	Variance
Family Members	242,800	243,500	(700)	485,222	486,500	variance (1,278)
Expansion Members	115,806	113,000	2,806	230,446	226,000	4,446
SPD Members	46,939	47,000	(61)	94,318	94,000	318
Total Members - MCAL	40,535	403,500	2,045	809,986	806,500	3,486
REVENUES	400,040	400,000	2,045	000,000	000,000	5,400
Medicaid - Family and Other	226.62	225.68	0.94	226.29	225.68	0.61
Medicaid - Expansion Members	422.28	424.01	(1.73)	422.98	424.01	(1.02)
Medicaid - SPD Members	762.41	859.63	(97.22)	790.80	859.63	(68.83)
Premium - MCO Tax	145.82	147.99	(2.17)	146.02	147.99	(1.97)
Premium - Hospital Directed Payments	143.13	60.29	82.84	145.53	60.30	85.23
Investment Earnings And Other Income	5.97	4.94	1.03	5.12	4.94	0.18
Reinsurance Recoveries	-	0.68	(0.68)	-	0.68	(0.68)
Rate Adjustments - Hospital Directed Payments	4.82	-	4.82	129.74	-	129.74
Rate/Income Adjustments	3.38	-	3.38	2.33	-	2.33
Total Revenues	647.62	568.96	78.65	776.73	569.06	207.67
EXPENSES	•			·		
MEDICAL COSTS						
Physician Services	95.46	91.06	(4.39)	92.40	91.07	(1.33)
Other Professional Services	24.67	26.87	2.20	26.48	26.87	0.39
Emergency Room	16.05	16.82	0.77	17.04	16.82	(0.22)
Inpatient	77.44	84.15	6.71	80.57	84.18	3.60
Reinsurance Expense	0.66	0.68	0.01	0.67	0.68	0.01
Outpatient Hospital	38.71	38.21	(0.50)	39.16	38.22	(0.94)
Other Medical	85.73	71.89	(13.84)	80.32	71.92	(8.40)
Pay for Performance Quality Incentive	1.50	1.50	0.00	1.50	1.50	0.00
Hospital Directed Payments	143.13	60.29	(82.84)	145.53	60.30	(85.23)
Hospital Directed Payment Adjustment	4.82	-	(4.82)	129.74	-	(129.74)
Non-Claims Expense Adjustment	(6.79)	-	6.79	(3.83)	-	3.83
IBNR, Incentive, Paid Claims Adjustment	0.61	-	(0.61)	0.79	-	(0.79)
Total Medical Costs	481.99	391.46	(90.52)	610.37	391.56	(218.81)
GROSS MARGIN	165.63	177.50	(11.87)	166.36	177.50	(11.14)
ADMINISTRATIVE COSTS						
Compensation	9.14	10.47	1.32	9.76	10.47	0.71
Purchased Services	4.29	5.81	1.51	4.00	5.81	1.81
Supplies	0.40	0.60	0.20	0.32	0.61	0.29
Depreciation	0.95	1.90	0.95	1.48	1.90	0.42
Other Administrative Expenses	1.16	1.67	0.51	1.67	1.67	(0.00)
Administrative Expense Adjustment	0.49	0.50	0.01	0.50	0.50	(0.00)
Total Administrative Expenses	16.43	20.94	4.51	17.73	20.95	3.23
TOTAL EXPENSES	498.42	412.41	(86.02)	628.09	412.51	(215.59)
OPERATING INCOME (LOSS) BEFORE TAX	149.20	156.56	(7.36)	148.64	156.55	(7.91)
ΜCΟ ΤΑΧ	145.82	147.99	2.17	146.02	147.99	1.97
OPERATING INCOME (LOSS) NET OF TAX	3.38	8.57	(5.19)	2.62	8.56	(5.94)
NON-OPERATING REVENUE (EXPENSE)						
Provider Grants/CalAIM/Home Heath	(0.35)	(2.06)	1.71	(0.47)	(2.06)	1.59
D-SNP Expenses	(1.13)	(0.99)	(0.14)	(1.05)	(0.99)	(0.06)
Total Non-Operating Revenue (Expense)	(1.48)	(3.05)	1.56	(1.51)	(3.05)	1.54
NET INCREASE (DECREASE) IN NET POSITION	1.89	5.52	(3.63)	1.11	5.51	(4.41)
MEDICAL LOSS RATIO	94.4%	91.8%	-2.6%	94.3%	91.8%	-2.5%
ADMINISTRATIVE EXPENSE RATIO	4.6%	5.8%	1.2%	5.0%	5.8%	0.8%
	4.0%	5.0%	1.2/0	5.0%	5.0%	0.0%

#### MEDI-CAL - ALL COA STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION BY QUARTER **ROLLING 4 QUARTERS** FOR THE MONTH ENDED FEBRUARY 28, 2025



	2024 04	2024 02	2024 02	2024 04	Delling 4 Questos Tet. 1	CURRENT QUARTER
T-A-I BA BACAL	2024 - Q1	2024 - Q2	2024 - Q3	2024 - Q4	Rolling 4-Quarter Totals	2025 - Q1
Total Members - MCAL	1,234,656	1,217,132	1,204,552	1,209,901	4,866,241	809,986
REVENUES						
Medicaid - Family and Other	163,114,742	168,098,248	157,352,051	181,853,744	670,418,785	109,802,905
Medicaid - Expansion Members	142,141,972	141,387,639	115,764,407	146,690,508	545,984,526	97,474,956
Medicaid - SPD Members	70,643,949	72,382,078	63,945,176	72,615,432	279,586,636	74,586,275
Medicaid - LTC Members	12,120,676	12,644,500	12,158,979	12,679,447	49,603,603	74,360,275
Premium - MCO Tax	118,164,689	118,164,689	304,000,610	169,305,625	709,635,614	118,272,602
Premium - Hospital Directed Payments	74,715,152	73,085,162	73,636,849	74,054,842	295,492,005	117,877,328
Investment Earnings And Other Income	6,526,452	7,627,603	10,624,397	6,363,381	31,141,833	4,149,114
Rate Adjustments - Hospital Directed Payments	2,628,208	(467,208)	(8,849,506)	(45,264)	(6,733,769)	105,087,806
Rate/Income Adjustments	3,361,928	(5,047,999)	2,310,217	29,220	653,366	1,890,977
Total Revenues	593,417,768	587,874,713	730,943,182	663,546,935	2,575,782,598	629,141,964
EXPENSES						
MEDICAL COSTS						
Physician Services	93,110,533	102,259,757	100,828,569	117,920,414	414,119,273	74,844,300
Other Professional Services	37,861,872	28,897,182	27,259,189	17,579,841	111,598,083	21,450,493
Emergency Room	19,266,762	19,274,640	19,085,229	20,264,346	77,890,977	13,798,709
Inpatient	91,080,658	97,071,689	98,069,526	109,860,804	396,082,677	65,264,095
Reinsurance Expense	324,349	347,257	337,661	337,245	1,346,512	539,237
Outpatient Hospital	44,304,385	41,034,136	46,542,079	45,089,064	176,969,664	31,717,713
Other Medical	80,881,278	88,283,888	93,132,007	95,537,563	357,834,737	65,062,014
Pay for Performance Quality Incentive	1,851,974	1,825,698	1,809,795	1,814,852	7,302,318	1,214,979
Risk Corridor Expense	-	-	2,133,095	(960,173)	1,172,922	-
Hospital Directed Payments	74,715,152	73,085,162	73,636,849	74,054,842	295,492,005	117,877,328
Hospital Directed Payment Adjustment	2,663,543	18,927	(6,489,175)	(45,264)	(3,851,969)	105,087,806
Non-Claims Expense Adjustment IBNR, Incentive, Paid Claims Adjustment	356,533 622,759	237,883 (7,705,226)	(4,279,049) (6,347,214)	(1,448,450) (3,932,837)	(5,133,082) (17,362,517)	(3,103,914) 637,252
Total Medical Costs	447,039,796	444,630,994	445,718,563	476,072,247	1,813,461,599	494,390,013
GROSS MARGIN	146,377,973	143,243,720	285,224,619	187,474,687	762,320,998	134,751,951
ADMINISTRATIVE COSTS	40 500 004 54	10 007 007 00		10 0 10 000 75		
Compensation	10,509,084.54	10,907,085.38	11,047,726.06	12,349,628.75	44,813,525	7,908,680
Purchased Services	5,448,763.44	5,076,648.88	6,652,420.88	6,570,350.58	23,748,184 2,887,797	3,239,658
Supplies	764,750.56	722,573.26	707,109.10 2,283,774.25	693,364.50 2,071,811.61	, ,	258,406 1,197,449
Depreciation Other Administrative Expenses	2,040,936.15 1,644,704.19	2,164,108.52 1,714,820.40	2,283,774.25	2,071,811.61	8,560,631 6,797,014	1,197,449
Administrative Expenses	96,937.58	22,381.02	(2,308.92)	1,230,808.23	1,347,818	401,742
Total Administrative Expenses	20,505,176	20,607,617	22,277,493	24,764,681	88,154,968	14,358,122
TOTAL EXPENSES	467,544,972	465,238,611	467,996,056	500,836,928	1,901,616,568	508,748,134
OPERATING INCOME (LOSS) BEFORE TAX	125,872,796	122,636,102	262,947,125	162,710,007	674,166,030	120,393,829
		; ;		169,305,625		
	118,164,689	118,164,689	304,000,610		709,635,614	118,272,602
OPERATING INCOME (LOSS) NET OF TAX	7,708,107	4,471,413	(41,053,485)	(6,595,619)	(35,469,584)	2,121,227
NON-OPERATING REVENUE (EXPENSE)						
Provider Grants/CalAIM/Home Heath	(1,329,860)	(2,537,763)	(1,419,027)	(4,675,912)	(9,962,561)	(846,575)
D-SNP Expenses	(877,356)	(951,808)	169,913	470,656	(1,188,595)	(378,330)
Total Non-Operating Revenue (Expense)	(2,207,215)	(3,489,571)	(1,249,113)	(4,205,257)	(11,151,156)	(1,224,905)
NET INCREASE (DECREASE) IN NET POSITION	5,500,891	981,842	(42,302,598)	(10,800,875)	(46,620,740)	896,322
MEDICAL LOSS RATIO	92.9%	93.6%	104.5%	95.7%	96.5%	94.3%
ADMINISTRATIVE EXPENSE RATIO	5.2%	5.2%	6.2%	5.9%	5.6%	5.0%

— — КНЅ 6/2/2025 / Management Use Only သူ ည

#### MEDI-CAL - ALL COA STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION BY QUARTER **ROLLING 4 QUARTERS PMPM** FOR THE MONTH ENDED FEBRUARY 28, 2025

	2024 - Q1	2024 - Q2	2024 - Q3	2024 - Q4	Rolling Quarter Totals	2025 - Q1
Total Members - MCAL	1,234,656	1,217,132	1,204,552	1,209,901	4,866,241	809,98
REVENUES						
Medicaid - Family and Other	201.11	209.43	197.65	228.42	209.12	226.2
Medicaid - Expansion Members	401.13	409.54	343.25	428.47	395.87	422.9
Medicaid - SPD Members	1,042.58	1,068.92	918.71	1,039.89	1,017.02	790.8
Medicaid - LTC Members	8,123.78	8,200.06	7,764.35	8,050.44	8,032.97	750.0
Premium - MCO Tax	95.71	97.08	252.38	139.93	145.83	146.0
Premium - Hospital Directed Payments	60.51	60.05	61.13	61.21	60.72	145.5
nvestment Earnings And Other Income	5.29	6.27	8.82	5.26	6.40	5.1
Rate Adjustments - Hospital Directed Payments	2.13	(0.38)	(7.35)	(0.04)	(1.38)	129.
Rate/Income Adjustments	2.72	(4.15)	1.92	0.02	0.13	2.3
Total Revenues	480.63	483.00	606.82	548.43	529.32	776.7
EXPENSES						
MEDICAL COSTS						
Physician Services	75.41	84.02	83.71	97.46	85.10	92.4
Other Professional Services	30.67	23.74	22.63	14.53	22.93	26.
mergency Room	15.60	15.84	15.84	16.75	16.01	17.
npatient	73.77	79.75	81.42	90.80	81.39	80.
Reinsurance Expense	0.26	0.29	0.28	0.28	0.28	0.
Dutpatient Hospital	35.88	33.71	38.64	37.27	36.37	39.:
Other Medical	65.51	72.53	77.32	78.96	73.53	80.:
Pay for Performance Quality Incentive	1.50	1.50	1.50	1.50	1.50	1.
tisk Corridor Expense	-	-	1.77	(0.79)	0.24	-
lospital Directed Payments	60.51	60.05	61.13	61.21	60.72	145.
Hospital Directed Payment Adjustment	2.16	0.02	(5.39)	(0.04)	(0.79)	129.
Non-Claims Expense Adjustment	0.29	0.20	(3.55)	(1.20)	(1.05)	(3.8
BNR, Incentive, Paid Claims Adjustment	0.50	(6.33)	(5.27)	(3.25)	(3.57)	0.1
Total Medical Costs	362.08	365.31	370.03	393.48	372.66	610.3
GROSS MARGIN	118.56	117.69	236.79	154.95	156.66	166.3
ADMINISTRATIVE COSTS						
Compensation	8.51	8.96	9.17	10.21	9.21	9.3
Purchased Services	4.41	4.17	5.52	5.43	4.88	4.0
Supplies	0.62	0.59	0.59	0.57	0.59	0.3
Depreciation	1.65	1.78	1.90	1.71	1.76	1.4
Other Administrative Expenses	1.33	1.41	1.32	1.53	1.40	1.6
Administrative Expense Adjustment	0.08	0.02	(0.00)	1.02	0.28	0.5
Total Administrative Expenses	16.61	16.93	18.49	20.47	18.12	17.7
TOTAL EXPENSES	378.68	382.24	388.52	413.95	390.78	628.0
OPERATING INCOME (LOSS) BEFORE TAX	101.95	100.76	218.29	134.48	138.54	148.6
МСО ТАХ	95.71	97.08	252.38	139.93	145.83	146.0
DPERATING INCOME (LOSS) NET OF TAX	6.24	3.67	(34.08)	(5.45)	(7.29)	2.
NON-OPERATING REVENUE (EXPENSE)						
Provider Grants/CalAIM/Home Heath	(1.08)	(2.09)	(1.18)	(3.86)	(2.05)	(1.
D-SNP Expenses	(0.71)	(0.78)	0.14	0.39	(0.24)	(0.4
Total Non-Operating Revenue (Expense)	(1.79)	(2.87)	(1.04)	(3.48)	(2.29)	(1.
NET INCREASE (DECREASE) IN NET POSITION	4.46	0.81	(35.12)	(8.93)	(9.58)	1.
MEDICAL LOSS RATIO	92.9%	93.6%	104.5%	95.7%	96.5%	94
ADMINISTRATIVE EXPENSE RATIO	5.2%	5.2%	6.2%	5.9%	5.6%	54
	5.2%	5.2%	b.2%	5.9%	5.6%	5





#### MEDI-CAL - ALL COA STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION BY MONTH ROLLING 6 MONTHS FOR THE MONTH ENDED FEBRUARY 28, 2025

1	AUGUST 2024	SEPTEMBER 2024	OCTOBER 2024	NOVEMBER 2024	DECEMBER 2024	JANUARY 2025	Prior 6 Month YTD	FEBRUARY 2025
Total Members - MCAL	400.588	401.956	402.241	403.549	404.440	404.441	2,417,215	405,545
REVENUES	,	,		,	,	,	_,,	
Medicaid - Family and Other	55,394,125	47,143,352	55,766,852	62,628,897	63,457,995	54,779,472	339,170,693	55,023,433
Medicaid - Family and Other Medicaid - Expansion Members	44,943,353	25,578,416	44,274,896	47,452,486	54,963,125	48,572,760	265,785,036	48,902,196
•								
Medicaid - SPD Members	24,068,270	15,514,183	23,582,809	24,507,942	24,524,681	38,799,459	150,997,344	35,786,816
Medicaid - LTC Members	4,169,310	3,673,451	4,161,018	4,337,441	4,180,989	-	20,522,208	-
Premium - MCO Tax	39,388,230	225,224,150	59,470,965	59,673,120	50,161,540	59,136,301	493,054,307	59,136,301
Premium - Hospital Directed Payments Investment Earnings And Other Income	24,409,832 3,597,586	24,650,569 3,630,475	24,613,116 2,035,919	24,699,036 2,147,703	24,742,689 2,179,759	59,831,392 1,729,314	182,946,634 15,320,757	58,045,936 2,419,799
Rate Adjustments - Hospital Directed Payments	5,409	(2,168,580)	(55,251)	2,147,703	2,179,759 (7,417)	1,729,314	10,926,212	1,953,159
Rate/Income Adjustments	117,732	1,598,001	102,639	239,543	(312,962)	520,492	2,265,445	1,370,485
Total Revenues	196,093,846	344,844,017	213,952,963	225,703,571	223,890,400	366,503,837	1,570,988,635	262,638,127
	150,053,040	344,044,017	213,332,303	223,703,371	223,030,400	300,303,037	1,570,500,035	202,030,127
EXPENSES MEDICAL COSTS								
Physician Services	34,358,210	34,021,968	42,641,203	37,671,697	37,607,514	36,132,491	222,433,082	38,711,809
Other Professional Services	9,280,419	9,068,160	(3,203,582)	9,971,766	10,811,656	11,445,798	47,374,218	10,004,694
Emergency Room	6,439,132	6,283,494	7,576,830	6,638,555	6,048,961	7,289,728	40,276,700	6,508,981
Inpatient	32,643,856	32,589,946	33,979,229	37,175,106	38,706,469	33,857,875	208,952,482	31,406,220
Reinsurance Expense	111,965	112,562	111,767	112,931	112,548	269,619	831,391	269,619
Outpatient Hospital	15,115,990	14,853,348	15,182,189	14,401,513	15,505,363	16,019,765	91,078,167	15,697,949
Other Medical	31,087,518	33,376,773	34,893,013	31,812,311	28,832,240	30,295,617	190,297,472	34,766,397
Pay for Performance Quality Incentive	603,849	602,934	603,362	604,830	606,660	606,662	3,628,296	608,318
Risk Corridor Expense	-	2,133,095	(1,390,990)	-	430,817	-	1,172,922	-
Hospital Directed Payments	24,409,832	24,650,569	24,613,116	24,699,036	24,742,689	59,831,392	182,946,634	58,045,936
Hospital Directed Payment Adjustment	5,409	185,219	(55,251)	17,404	(7,417)	103,134,648	103,280,011	1,953,159
Non-Claims Expense Adjustment	(3,882,116)	(414,162)	(329)	(1,490,761)	1,931	(350,170)	(6,135,608)	(2,753,743)
IBNR, Incentive, Paid Claims Adjustment	(2,153,708)	(1,847,593)	905,899	277,697	(5,075,723)	388,615	(7,504,813)	248,637
Total Medical Costs	148,020,355	155,616,313	155,856,455	161,892,084	158,323,708	298,922,038	1,078,630,953	195,467,975
GROSS MARGIN	48,073,491	189,227,704	58,096,509	63,811,487	65,566,692	67,581,799	492,357,682	67,170,152
ADMINISTRATIVE COSTS								
Compensation	3,883,154	3,445,542	3,800,976	4,154,887	4,393,765	4,200,484	23,878,808	3,708,197
Purchased Services	2,446,404	1,939,952	1,959,335	1,661,091	2,949,925	1,498,800	12,455,507	1,740,859
Supplies	102,708	197,976	250,386	133,675	309,304	95,074	1,089,122	163,332
Depreciation	703,523	875,296	718,614	691,764	661,433	812,433	4,463,063	385,016
Other Administrative Expenses	453,737	526,643	706,468	608,620	533,629	883,740	3,712,837	468,446
Administrative Expense Adjustment	(2,444)	135	0	(2,230)	1,233,038	202,969	1,431,468	198,773
Total Administrative Expenses	7,587,082	6,985,543	7,435,779	7,247,808	10,081,094	7,693,499	47,030,805	6,664,623
TOTAL EXPENSES	155,607,437	162,601,856	163,292,234	169,139,892	168,404,802	306,615,536	1,125,661,758	202,132,598
OPERATING INCOME (LOSS) BEFORE TAX	40,486,409	182,242,161	50,660,730	56,563,679	55,485,598	59,888,301	445,326,877	60,505,529
MCO TAX	39,388,230	225,224,150	59,470,965	59,673,120	50,161,540	59,136,301	493,054,307	59,136,301
OPERATING INCOME (LOSS) NET OF TAX	1,098,179	(42,981,989)	(8,810,236)	(3,109,441)	5,324,058	751,999	(47,727,430)	1,369,228
NON-OPERATING REVENUE (EXPENSE)								
Provider Grants/CalAIM/Home Heath	(591.684)	(389,199)	(2,640,541)	(605,185)	(1.430.186)	(387,871)	(6,044,667)	(458,704)
D-SNP Expenses	356,045.38	(116,864.19)	858,721.41	(228,888.43)	(159,177.34)	(159,176.34)	550,660	(142,265)
Total Non-Operating Revenue (Expense)	(235,639)	(506,063)	(1,781,820)	(834,074)	(1,589,363)	(105)170101)	(5,494,006)	(600,969)
NET INCREASE (DECREASE) IN NET POSITION	862,540	(43,488,053)	(10,592,056)	(3,943,514)	3,734,694	204,952	(53,221,436)	760.050
	· · ·				, ,			768,258
MEDICAL LOSS RATIO	93.4%	134.6%	101.1%	97.1%	89.7%	94.2%	99.8%	94.4%
ADMINISTRATIVE EXPENSE RATIO	5.7%	7.2%	5.7%	5.1%	6.8%	5.3%	5.9%	4.6%

MEDI-CAL - ALL COA STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION BY MONTH PMPM ROLLING 6 MONTHS FOR THE MONTH ENDED FEBRUARY 28, 2025

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	AUGUST 2024	SEPTEMBER 2024	OCTOBER 2024	NOVEMBER 2024	DECEMBER 2024	JANUARY 2025	6 Month Prior YTD	FEBRUARY 2025
Total Members - MCAL	400,588	401,956	402.241	403,549	404.440	404,441	2,417,215	405,545
	400,588	401,990	402,241	403,349	404,440	404,441	2,417,215	405,545
REVENUES	200.27	177.70	210.20	226.20	220 50	225.07	216.25	335 53
Medicaid - Family and Other	209.27	177.79	210.36	236.28	238.59	225.97	216.25	226.62
Medicaid - Expansion Members	402.95	226.08	390.42	414.85	479.73	423.70	389.90	422.28
Medicaid - SPD Members	1,010.30	670.71	1,016.41	1,054.01	1,049.14	818.92	919.80	762.41
Medicaid - LTC Members Premium - MCO Tax	7,987.18	7,023.81	7,850.98	8,309.27	7,994.24 124.03	-	7,832.90	-
	98.33 60.94	560.32	147.85	147.87		146.22 147.94	203.98	145.82
Premium - Hospital Directed Payments	8.98	61.33	61.19	61.20	61.18		75.68	143.13
Investment Earnings And Other Income	0.01	9.03 (5.40)	<u>5.06</u> (0.14)	5.32	5.39 (0.02)	4.28	6.34 41.75	5.97
Rate Adjustments - Hospital Directed Payments	0.01	(5.40) 3.98	(0.14)	0.04	(0.02)	1.29	0.94	3.38
Rate/Income Adjustments Total Revenues	489.52	3.98	531.90	559.30	553.58	906.20	649.92	647.62
	489.52	857.91	531.90	559.30	553.58	906.20	649.92	647.62
EXPENSES MEDICAL COSTS								
Physician Services	85.77	84.64	106.01	93.35	92.99	89.34	92.02	95.46
Other Professional Services	23.17	22.56	(7.96)	24.71	26.73	28.30	19.60	24.67
Emergency Room	16.07	15.63	18.84	16.45	14.96	18.02	16.66	16.05
Inpatient	81.49	81.08	84.47	92.12	95.70	83.72	86.44	77.44
Reinsurance Expense	0.28	0.28	0.28	0.28	0.28	0.67	0.34	0.66
Outpatient Hospital	37.73	36.95	37.74	35.69	38.34	39.61	37.68	38.71
Other Medical	77.60	83.04	86.75	78.83	71.29	74.91	78.73	85.73
Pay for Performance Quality Incentive	1.51	1.50	1.50	1.50	1.50	1.50	1.50	1.50
Risk Corridor Expense	-	5.31	(3.46)	-	1.07	-	0.49	-
Hospital Directed Payments	60.94	61.33	61.19	61.20	61.18	147.94	75.68	143.13
Hospital Directed Payment Adjustment	0.01	0.46	(0.14)	0.04	(0.02)	255.01	42.73	4.82
Non-Claims Expense Adjustment	(9.69)	(1.03)	(0.00)	(3.69)	0.00	(0.87)	(2.54)	(6.79)
IBNR, Incentive, Paid Claims Adjustment	(5.38)	(4.60)	2.25	0.69	(12.55)	0.96	(3.10)	0.61
Total Medical Costs	369.51	387.15	387.47	401.17	391.46	739.10	446.23	481.99
GROSS MARGIN	120.01	470.77	144.43	158.13	162.12	167.10	203.69	165.63
ADMINISTRATIVE COSTS								
Compensation	9.69	8.57	9.45	10.30	10.86	10.39	9.88	9.14
Purchased Services	6.11	4.83	4.87	4.12	7.29	3.71	5.15	4.29
Supplies	0.26	0.49	0.62	0.33	0.76	0.24	0.45	0.40
Depreciation	1.76	2.18	1.79	1.71	1.64	2.01	1.85	0.95
Other Administrative Expenses	1.13	1.31	1.76	1.51	1.32	2.19	1.54	1.16
Administrative Expense Adjustment	(0.01)	0.00	0.00	(0.01)	3.05	0.50	0.59	0.49
Total Administrative Expenses	18.94	17.38	18.49	17.96	24.93	19.02	19.46	16.43
TOTAL EXPENSES	388.45	404.53	405.96	419.13	416.39	758.12	465.69	498.42
OPERATING INCOME (LOSS) BEFORE TAX	101.07	453.39	125.95	140.17	137.19	148.08	184.23	149.20
MCO TAX	98.33	560.32	147.85	147.87	124.03	146.22	203.98	145.82
OPERATING INCOME (LOSS) NET OF TAX	2.74	(106.93)	(21.90)	(7.71)	13.16	1.86	(19.74)	3.38
NON-OPERATING REVENUE (EXPENSE)	·	· · ·	. ,	· · ·				·
Provider Grants/CalAIM/Home Heath	(1.48)	(0.97)	(6.56)	(1.50)	(3.54)	(0.96)	(2.50)	(1.13)
D-SNP Expenses	0.89	(0.29)	2.13	(0.57)	(0.39)	(0.39)	0.23	(0.35)
Total Non-Operating Revenue (Expense)	(0.59)	(1.26)	(4.43)	(2.07)	(3.93)	(1.35)	(2.27)	(1.48)
NET INCREASE (DECREASE) IN NET POSITION	2.15	(108.19)	(26.33)	(9.77)	9.23	0.51	(22.02)	1.89
MEDICAL LOSS RATIO	93.4%	134.6%	101.1%	97.1%	89.7%	94.2%	99.8%	94.4%
ADMINISTRATIVE EXPENSE RATIO	5.7%	7.2%	5.7%	5.1%	6.8%	5.3%	5.9%	4.6%
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#### MEDI-CAL SCHEDULE OF REVENUES - ALL COA FOR THE MONTH ENDED FEBRUARY 28, 2025

	February	Budget	Variance	Year to Date	Budget	Variance
REVENUES						
Premium - Medi-Cal	47,545,964	48,168,440	(622,476)	94,909,272	96,237,972	(1,328,700)
Premium - Maternity Kick	3,489,058	3,347,750	141,308	6,932,308	6,688,625	243,682
Premium - Enhanced Care Management	2,131,060	1,747,151	383,909	4,256,124	3,490,714	765,410
Premium - Major Organ Transplant	161,697	236,666	(74,968)	322,053	472,845	(150,792)
Premium - Provider Enhancement	1,437,183	1,165,196	271,987	2,866,953	2,327,999	538,954
Premium - GEMT	161,437	181,476	(20,039)	322,414	362,579	(40,165)
Other	97,035	107,140	(10,105)	193,781	214,060	(20,279)
TOTAL MEDICAID - FAMILY & OTHER	55,023,433	54,953,818	69,615	109,802,905	109,794,794	8,111
Premium - Medi-Cal	45,219,120	44,592,454	626,666	90,074,865	89,184,909	889,956
Premium - Maternity Kick	511,525	442,636	68,889	1,076,493	885,272	191,220
Premium - Enhanced Care Management	2,165,899	1,778,641	387,258	4,319,156	3,557,281	761,874
Premium - Major Organ Transplant	287,671	422,945	(135,274)	572,909	845,890	(272,981)
Premium - Provider Enhancement	433,175	364,845	68,330	863,589	729,690	133,899
Premium - GEMT	238,316	261,525	(23,209)	475,292	523,050	(47,758)
Other	46,490	49,720	(3,230)	92,653	99,440	(6,787)
TOTAL MEDICAID - EXPANSION MEMBERS	48,902,196	47,912,766	989,430	97,474,956	95,825,532	1,649,424
Premium - Medi-Cal	34,297,701	38,844,032	(4,546,331)	71,379,685	77,688,065	(6,308,380)
Premium - Enhanced Care Management	1,238,016	1,014,864	223,152	2,641,588	2,029,728	611,860
Premium - Major Organ Transplant	102,004	341,085	(239,081)	227,413	682,170	(454,757)
Premium - Provider Enhancement	27,621	28,525	(904)	63,268	57,050	6,218
Premium - GEMT	120,067	173,842	(53,775)	271,543	347,684	(76,141)
Premium - Distinct Part Nursing Facility	1,293	-	1,293	2,552	-	2,552
Other	114	114	-	226	226	-
TOTAL MEDICAID - SPD MEMBERS	35,786,816	40,402,462	(4,615,645)	74,586,275	80,804,924	(6,218,648)



## MEDI-CAL SCHEDULE OF REVENUES - ALL COA FOR THE MONTH ENDED FEBRUARY 28, 2025

	January	February	Year to Date
REVENUES			
Premium - Medi-Cal	47,363,308	47,545,964	94,909,272
Premium - Maternity Kick	3,443,250	3,489,058	6,932,308
Premium - Enhanced Care Management	2,125,064	2,131,060	4,256,124
Premium - Major Organ Transplant	160,356	161,697	322,053
Premium - Provider Enhancement	1,429,771	1,437,183	2,866,953
Premium - GEMT	160,977	161,437	322,414
Other	96,746	97,035	193,781
TOTAL MEDICAID - FAMILY & OTHER	54,779,472	55,023,433	109,802,905
Premium - Medi-Cal	44,855,744	45,219,120	90,074,865
Premium - Maternity Kick	564,968	511,525	1,076,493
Premium - Enhanced Care Management	2,153,257	2,165,899	4,319,156
Premium - Major Organ Transplant	285,237	287,671	572,909
Premium - Provider Enhancement	430,414	433,175	863,589
Premium - GEMT	236,976	238,316	475,292
Other	46,164	46,490	92,653
TOTAL MEDICAID - EXPANSION MEMBERS	48,572,760	48,902,196	97,474,956
Premium - Medi-Cal	37,081,984	34,297,701	71,379,685
Premium - Enhanced Care Management	1,403,572	1,238,016	2,641,588
Premium - Major Organ Transplant	125,409	102,004	227,413
Premium - Provider Enhancement	35,647	27,621	63,268
Premium - GEMT	151,476	120,067	271,543
Other	112	114	226
TOTAL MEDICAID - SPD MEMBERS	38,799,459	35,786,816	74,586,275



#### MEDI-CAL SCHEDULE OF MEDICAL COSTS - ALL COA FOR THE MONTH ENDED FEBRUARY 28, 2025

		1				
	February	Budget	Variance	Year to Date	Budget	Variance
Physician Services			(*********			(
Primary Care Physician Services	10,235,649	8,115,759	(2,119,890)	16,869,426	16,220,466	(648,960)
Referral Specialty Services	24,175,932	24,815,287	639,355	49,716,938	49,608,902	(108,036)
Urgent Care & After Hours Advice	4,291,828	3,803,773	(488,055)	8,240,235	7,601,354	(638,881)
Hospital Admitting Team	8,400	8,400	-	17,700	17,700	-
Total Physician Services	38,711,809	36,743,219	(1,968,590)	74,844,300	73,448,423	(1,395,877)
Other Professional Services						
Vision Service Capitation	343,774	363,150	19,376	688,380	725,850	37,470
221 - Business Intelligence	188,504	192,912	4,408	400,467	385,679	(14,788)
310 - Health Servcies - Utilization Management	762,266	774,988	12,722	1,588,905	1,549,391	(39,515)
311 - Health Services - Quality Improvement	220,471	286,010	65,539	526,592	571,803	45,212
312 - Health Services Education	307,110	356,294	49,183	628,816	712,318	83,503
313 - Pharmacy	111,951	127,847	15,896	252,251	255,597	3,345
314 - Enhanced Care Management	347,498	395,411	47,913	759,322	790,524	31,202
316 - Population Health Management	502,067	610,409	108,342	1,095,788	1,220,357	124,570
317 - In Lieu of Services	120,595	130,175	9,580	254,819	260,251	5,433
321 - Homeless Management Information Services	23,122	42,556	19,434	67,373	85,080	17,707
330 - Member Services	1,029,669	1,086,829	57,160	2,110,415	2,172,837	62,421
331 - Member Outreach	78,217	252,130	173,912	161,631	504,069	342,438
410 - Member Engagement	54,424	105,542	51,117	114,265	211,004	96,738
601 - Behavioral Health	146,523	176,889	30,366	317,330	353,645	36,315
602 - Quality & Health Equity	78,819	82,091	3,271	161,056	164,119	3,064
604 - Clinical Operations, Strategy, and Analytics	117,289	134,795	17,505	259,502	269,488	9,985
605 - Quality Performance	142,203	186,805	44,602	296,535	373,469	76,935
Behavior Health Treatment	3,355,677	2,821,196	(534,481)	6,537,585	5,638,993	(898,593)
Mental Health Services	506,210	677,970	171,760	1,480,461	1,355,518	(124,943)
Other Professional Services	1,568,304	2,036,868	468,564	3,749,000	4,071,824	322,823
Total Other Professional Services	10,004,694	10,840,866	836,172	21,450,493	21,671,815	221,323
Emergency Room	6,508,981	6,786,310	277,329	13,798,709	13,564,890	(233,818)
Inpatient Hospital	31,406,220	33,955,078	2,548,858	65,264,095	67,887,371	2,623,276
Reinsurance Expense Premium	269,619	273,401	3,783	539,237	546,447	7,210
Outpatient Hospital	15,697,949	15,415,984	(281,965)	31,717,713	30,822,401	(895,312)
Other Medical		-, -,	( - //			(/
Ambulance and NEMT	7 000 410	5,045,448	(2,044,968)	13,056,220	10,088,476	(2.007.744)
Home Health Services & CBAS	7,090,416		(212,635)			(2,967,744)
Utilization and Quality Review Expenses	930,163	1,318,601 1,813,161	882,998	3,167,502 1,866,290	2,636,927 3,624,953	(530,575) 1,758,664
Long Term/SNF/Hospice	10,822,106	11,516,304	694,198	21,345,651	23,031,434	1,685,783
Provider Enhancement Expense - Prop. 56 Provider Enhancement Expense - GEMT	1,803,328 519,819	1,645,787 420,851	(157,540) (98,968)	3,604,367 1,069,249	2,959,002 1,171,647	(645,365) 102,398
	,					
Enhanced Care Management	5,521,997	4,313,623	(1,208,374) (3,824,743)	10,656,024	8,623,837	(2,032,187)
Community Support Services	3,824,743	- 950,661		4,415,588 1,117,044	- 1,900,860	(4,415,588)
Major Organ Transplant	574,592 188,015	950,061	376,069		1,900,860	783,816
Cal AIM Incentive Programs	,	-	(188,015)	463,015		(463,015)
Distinct Part Nursing Facility Expense	1,293	-	(1,293)	2,552		(2,552)
DME/Rebates Total Other Medical	1,958,689	1,983,779	25,090	4,298,512	3,966,318	(332,194)
	34,766,397	29,008,214	(5,758,183)	65,062,014	58,003,454	(7,058,559)
Pay for Performance Quality Incentive	608,318	605,257	(3,061)	1,214,979	1,209,765	(5,214)
Hospital Directed Payments	58,045,936	24,327,633	(33,718,303)	117,877,328	48,635,543	(69,241,785)
Hospital Directed Payment Adjustment	1,953,159	-	(1,953,159)	105,087,806	-	(105,087,806)
Non-Claims Expense Adjustment	(2,753,743)	-	2,753,743	(3,103,914)	-	3,103,914
IBNR, Incentive, Paid Claims Adjustment	248,637	-	(248,637)	637,252	-	(637,252)
Total Medical Costs	195,467,975	157,955,962	(37,512,013)	494,390,013	315,790,111	(178,599,901)
	133,407,575	107,000,002	(37,312,013)	+3+,330,013	313,730,111	(1,0,000,001)

\* MEDICAL COSTS PER DMHC REGULATIONS

#### MEDI-CAL SCHEDULE OF MEDICAL COSTS - ALL COA FOR THE MONTH ENDED FEBRUARY 28, 2025

	February	Budget	Variance	Year to Date	Budget	Variance
TOTAL MEMBERS - MCAL	405,545	403,500	2,045	809,986	806,500	3,486
Physician Services						
Primary Care Physician Services	25.24	20.11	(5.13)	20.83	20.11	(0.71)
Referral Specialty Services	59.61	61.50	1.89	61.38	61.51	0.13
Urgent Care & After Hours Advice	10.58	9.43	(1.16)	10.17	9.43	(0.75)
Hospital Admitting Team	0.02	0.02	0.00	0.02	0.02	0.00
Total Physician Services	95.46	91.06	(4.39)	92.40	91.07	(1.33)
Other Professional Services						
Vision Service Capitation	0.85	0.90	0.05	0.85	0.90	0.05
221 - Business Intelligence	0.46	0.48	0.01	0.49	0.48	(0.02)
310 - Health Servcies - Utilization Management	1.88	1.92	0.04	1.96	1.92	(0.04)
311 - Health Services - Quality Improvement	0.54	0.71	0.17	0.65	0.71	0.06
312 - Health Services Education	0.76	0.88	0.13	0.78	0.88	0.11
313 - Pharmacy	0.28	0.32	0.04	0.31	0.32	0.01
314 - Enhanced Care Management	0.86	0.98	0.12	0.94	0.98	0.04
316 - Population Health Management	1.24	1.51	0.27	1.35	1.51	0.16
317 - In Lieu of Services	0.30	0.32	0.03	0.31	0.32	0.01
321 - Homeless Management Information Services	0.06	0.11	0.05	0.08	0.11	0.02
330 - Member Services	2.54	2.69	0.15	2.61	2.69	0.02
331 - Member Outreach	0.19	0.62	0.43	0.20	0.63	0.43
410 - Member Engagement	0.13	0.26	0.13	0.14	0.26	0.12
601 - Behavioral Health	0.36	0.44	0.08	0.39	0.44	0.05
602 - Quality & Health Equity	0.19	0.20	0.00	0.20	0.20	0.00
604 - Clinical Operations, Strategy, and Analytics	0.29	0.33	0.01	0.32	0.33	0.01
605 - Quality Performance	0.25	0.33	0.04	0.32	0.46	0.10
Behavior Health Treatment	8.27	6.99	(1.28)	8.07	6.99	(1.08)
Mental Health Newtinent	1.25	1.68	0.43	1.83	1.68	(0.15)
Other Professional Services	3.87	5.05	1.18	4.63	5.05	0.42
Total Other Professional Services	24.67	26.87	2.20	26.48	26.87	0.39
	-		-			
Emergency Room	16.05 77.44	16.82 84.15	0.77	17.04 80.57	16.82 84.18	(0.22) 3.60
Inpatient Hospital Reinsurance Expense Premium	0.66	0.68	0.01	0.67	0.68	0.01
Outpatient Hospital	38.71	38.21	(0.50)	39.16	38.22	(0.94)
· · · · · · · · · · · · · · · · · · ·	38./1	38.21	(0.50)	39.10	38.22	(0.94)
Other Medical				I		
Ambulance and NEMT	17.48	12.50	(4.98)	16.12	12.51	(3.61)
Home Health Services & CBAS	3.78	3.27	(0.51)	3.91	3.27	(0.64)
Utilization and Quality Review Expenses	2.29	4.49	2.20	2.30	4.49	2.19
Long Term/SNF/Hospice	26.69	28.54	1.86	26.35	28.56	2.20
Provider Enhancement Expense - Prop. 56	4.45	4.08	(0.37)	4.45	3.67	(0.78)
Provider Enhancement Expense - GEMT	1.28	1.04	(0.24)	1.32	1.45	0.13
Enhanced Care Management	13.62	10.69	(2.93)	13.16	10.69	(2.46)
Community Support Services	9.43	-	(9.43)	5.45	-	(5.45)
Major Organ Transplant	1.42	2.36	0.94	1.38	2.36	0.98
Cal AIM Incentive Programs	0.46	-	(0.46)	0.57	-	(0.57)
Distinct Part Nursing Facility Expense	0.00	-	(0.00)	0.00	-	(0.00)
DME/Rebates	4.83	4.92	0.09	5.31	4.92	(0.39)
Total Other Medical	85.73	71.89	(13.84)	80.32	71.92	(8.40)
Pay for Performance Quality Incentive	1.50	1.50	0.00	1.50	1.50	0.00
Hospital Directed Payments	143.13	60.29	(82.84)	145.53	60.30	(85.23)
Hospital Directed Payment Adjustment	4.82	-	(4.82)	129.74	-	(129.74)
Non-Claims Expense Adjustment	(6.79)	-	6.79	(3.83)	-	3.83
IBNR, Incentive, Paid Claims Adjustment	0.61	-	(0.61)	0.79	-	(0.79)
Total Medical Costs	481.99	391.46	(90.52)	610.37	391.56	(218.81)
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#### SCHEDULE OF MEDICAL COSTS - ALL COA FOR THE MONTH ENDED FEBRUARY 28, 2025

MEDI-CAL

	January	February	Year to Date
Physician Services			
Primary Care Physician Services	6,633,777	10,235,649	16,869,426
Referral Specialty Services	25,541,006	24,175,932	49,716,938
Urgent Care & After Hours Advice	3,948,407	4,291,828	8,240,235
Hospital Admitting Team	9,300	8,400	17,700
Total Physician Services	36,132,491	38,711,809	74,844,300
Other Professional Services			
Vision Service Capitation	344,606	343,774	688,380
221 - Business Intelligence	211,963	188,504	400,467
310 - Health Servcies - Utilization Management	826,640	762,266	1,588,905
311 - Health Services - Quality Improvement	306,121	220,471	526,592
312 - Health Services Education	321,705	307,110	628,816
313 - Pharmacy	140,301	111,951	252,251
314 - Enhanced Care Management	411,824	347,498	759,322
316 - Population Health Management	593,720	502,067	1,095,788
317 - In Lieu of Services	134,223	120,595	254,819
321 - Homeless Management Information Services	44,251	23,122	67,373
330 - Member Services	1,080,746	1,029,669	2,110,415
410 - Member Engagement	59,841	54,424	114,265
601 - Behavioral Health	170,807	146,523	317,330
602 - Quality & Health Equity	82,237	78,819	161,056
604 - Clinical Operations, Strategy, and Analytics	142,213	117.289	259,502
605 - Quality Performance	154,331	142,203	296,535
Behavior Health Treatment	3,181,908	3,355,677	6,537,585
Mental Health Services	974,251	506,210	1,480,461
Other Professional Services	2,180,697	1,568,304	3,749,000
Total Other Professional Services	11,445,798	10,004,694	21,450,493
Emergency Room	7,289,728	6,508,981	13,798,709
Inpatient Hospital	33,857,875	31,406,220	65,264,095
Reinsurance Expense Premium	269,619	269,619	539,237
Outpatient Hospital	16,019,765	15,697,949	31,717,713
Other Medical			
Ambulance and NEMT	5,965,805	7,090,416	13,056,220
Home Health Services & CBAS	1,636,266	1,531,236	3,167,502
Utilization and Quality Review Expenses	936,126	930,163	1,866,290
Long Term/SNF/Hospice	10,523,545	10,822,106	21,345,651
Provider Enhancement Expense - Prop. 56	1,801,039	1,803,328	3,604,367
Provider Enhancement Expense - GEMT	549,430	519,819	1,069,249
Enhanced Care Management	5,134,027	5,521,997	10,656,024
Community Support Services	590,845	3,824,743	4,415,588
Major Organ Transplant	542,452	574,592	1,117,044
Cal AIM Incentive Programs	275,000	188,015	463,015
Distinct Part Nursing Facility Expense	1,259	1,293	2,552
DME/Rebates	2,339,823	1,958,689	4,298,512
Total Other Medical	30,295,617	34,766,397	65,062,014
Pay for Performance Quality Incentive	606,662	608,318	1,214,979
Hospital Directed Payments	59,831,392	58,045,936	117,877,328
Hospital Directed Payment Adjustment	103,134,648	1,953,159	105,087,806
Non-Claims Expense Adjustment	(350,170)	(2,753,743)	(3,103,914)
IBNR, Incentive, Paid Claims Adjustment	388,615	248,637	637,252
Total Medical Costs	298,922,038	195,467,975	494,390,013
	230,322,000		.51,050,015

\* MEDICAL COSTS PER DMHC REGULATIONS

## KHS Finance Committee Meeting, June 13, 2025

#### MEDI-CAL SCHEDULE OF MEDICAL COSTS - ALL COA FOR THE MONTH ENDED FEBRUARY 28, 2025



	January	February	Year to Date
Physician Services			
Primary Care Physician Services	16.40	25.24	20.83
Referral Specialty Services	63.15	59.61	61.38
Urgent Care & After Hours Advice	9.76	10.58	10.17
Hospital Admitting Team	0.02	0.02	0.02
Total Physician Services	89.34	95.46	92.40
Other Professional Services			
Vision Service Capitation	0.85	0.85	0.85
221 - Business Intelligence	0.52	0.46	0.49
310 - Health Servcies - Utilization Management	2.04	1.88	1.96
311 - Health Services - Quality Improvement	0.76	0.54	0.65
312 - Health Services Education	0.80	0.76	0.78
313 - Pharmacy	0.35	0.28	0.31
314 - Enhanced Care Management	1.02	0.86	0.94
316 - Population Health Management	1.47	1.24	1.35
317 - In Lieu of Services	0.33	0.30	0.31
330 - Member Services	2.67	2.54	2.61
410 - Member Engagement	0.15	0.13	0.14
601 - Behavioral Health	0.42	0.36	0.39
602 - Quality & Health Equity	0.20	0.19	0.20
604 - Clinical Operations, Strategy, and Analytics	0.35	0.29	0.32
605 - Quality Performance	0.38	0.35	0.37
Behavior Health Treatment	7.87	8.27	8.07
Mental Health Services	2.41	1.25	1.83
Other Professional Services	5.39	3.87	4.63
Total Other Professional Services	28.30	24.67	26.48
Emergency Room	18.02	16.05	17.04
Inpatient Hospital	83.72	77.44	80.57
Reinsurance Expense Premium	0.67	0.66	0.67
Outpatient Hospital	39.61	38.71	39.16
Other Medical			
Ambulance and NEMT	14.75	17.48	16.12
Home Health Services & CBAS	4.05	3.78	3.91
Utilization and Quality Review Expenses	2.31	2.29	2.30
Long Term/SNF/Hospice	26.02	26.69	26.35

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739.10

4.45

1.28

13.62

9.43

1.42

0.46

0.00

4.83

85.73

1.50

4.82

(6.79)

0.61

481.99

143.13

3.91
2.30
26.35
4.45
1.32
13.16
5.45
1.38
0.57
0.00
0.00
75.02
1.50
145.53
129.74
(3.83)
0.79
605.06

Provider Enhancement Expense - Prop. 56

**Provider Enhancement Expense - GEMT** 

**Distinct Part Nursing Facility Expense** 

Pay for Performance Quality Incentive

Hospital Directed Payment Adjustment

IBNR, Incentive, Paid Claims Adjustment

**Total Other Medical** 

**Total Medical Costs** 

**Enhanced Care Management** 

**Community Support Services** 

**Cal AIM Incentive Programs** 

**Hospital Directed Payments** 

Non-Claims Expense Adjustment

Major Organ Transplant

DME/Rebates



#### **MEDI-CAL** SCHEDULE OF ADMINISTRATIVE EXPENSES BY DEPT FOR THE MONTH ENDED FEBRUARY 28, 2025

	February	Budget	Variance	Year to Date	Budget	Variance
10 - Executive	453,118	650,390	197,272	1,135,757	1,300,781	165,024
12 - Government Relations	54,023	62,942	8,919	118,768	125,884	7,116
210 - Accounting	270,170	370,068	99,897	643,900	740,135	96,235
220 - Management Information Systems (MIS)	282,955	508,775	225,820	637,861	1,017,549	379,688
21 - Business Intelligence	333,566	246,484	(87,082)	621,824	492,968	(128,856)
22 - MIS Development	339,566	515,722	176,156	729,704	1,031,445	301,740
23 - Enterprise Configuration	188,775	321,789	133,014	422,566	643,578	221,013
224 - Cyber Security	51,523	43,744	(7,779)	83,144	87,487	4,343
25 - Infrastructure	644,388	1,140,153	495,765	1,412,297	2,280,306	868,008
26 - Technical Administrative Services	64,258	94,102	29,844	134,887	188,205	53,318
230 - Claims	986,246	823,338	(162,908)	1,871,278	1,646,674	(224,604)
240 - Project Development	237,465	216,007	(21,458)	451,500	432,014	(19,486)
10 - Health Services - Utilization Management	52,541	50,148	(2,393)	82,559	100,295	17,736
11 - Health Services - Quality Improvement	31,947	11,596	(20,351)	16,847	23,191	6,345
12 - Health Services - Education	-	648	648	-	1,297	1,297
13 - Pharmacy	10,500	11,450	950	21,295	22,900	1,605
14 - Enhanced Care Management	44,579	22,583	(21,997)	63,534	45,165	(18,368)
16 - Population Health Management	-	2,454	2,454	103	4,908	4,806
17 - Community Support Services	-	3,150	3,150	-	6,301	6,301
20 - Provider Network Management	274,630	326,776	52,146	571,842	653,553	81,710
21 - Homeless Management Information Services	-	1,854	1,854	73	3,708	3,635
22 - Delegation & Oversight	1,369	30,422	29,052	51,908	60,843	3,635 8,936
30 - Member Services	228,649	229,310	661	403,094	458,620	
340 - Corporate Services	680,455	1,128,044	447,589	1,766,148	2,256,089	489,941
60 - Audit & Investigative Services	338,436	306,189	(32,247)	624,860	612,378	(12,482)
10 - Member Engagement	62,520	62,873	353	130,330	125,747	55,526 489,941 (12,482) (4,583)
20 - Sales/Marketing/Public Relations	226,357	329,532	103,175	366,131	659,063	292,932
510 - Human Resourses	317,319	460,498	143,178	1,044,793	920,995	(123,798) 109,517 6,193 50,585
520 - Legal	100,899	122,824	21,924	136,130	245,647	109,517
601 - Behavioral Health	200	3,350	3,150	507	6,700	6,193
602 - Quality & Health Equity	9,938	35,573	25,635	20,561	71,146	50,585
604 - Clinical Operations, Strategy & Analytics	-	662	662	-	1,325	1,325
05 - Quality Performance	179,458	116,048	(63,410)	392,179	232,096	(160,082)
Administrative Expense Adjustment	198,773	200,000	1,227	401,742	400,000	(160,082) (1,742) 2,540,871
Total Administrative Expenses	6,664,623	8,449,497	1,784,874	14,358,122	16,898,993	2,540,871



## MEDI-CAL SCHEDULE OF ADMINISTRATIVE EXPENSES BY DEPT FOR THE MONTH ENDED FEBRUARY 28, 2025

	January	February	YTD TOTALS
110 - Executive	682,639	453,118	1,135,757
112 - Government Relations	64,745	54,023	118,768
210 - Accounting	373,730	270,170	643,900
220 - Management Information Systems (MIS)	354,906	282,955	637,861
221 - Business Intelligence	288,258	333,566	621,824
222 - MIS Development	390,138	339,566	729,704
223 - Enterprise Configuration	233,790	188,775	422,566
224 - Cyber Security	31,621	51,523	83,144
225 - Infrastructure	767,910	644,388	1,412,297
226 - Technical Administrative Services	70,628	64,258	134,887
230 - Claims	885,033	986,246	1,871,278
240 - Project Development	214,035	237,465	451,500
310 - Health Services - Utilization Management	30,019	52,541	82,559
311 - Health Services - Quality Improvement	(15,100)	31,947	16,847
313 - Pharmacy	10,795	10,500	21,295
314 - Enhanced Care Management	18,954	44,579	63,534
316 - Population Health Management	103	-	103
320 - Provider Network Management	297,212	274,630	571,842
322 - Delegation & Oversight	50,538	1,369	51,908
330 - Member Services	174,446	228,649	403,094
340 - Corporate Services	1,085,693	680,455	1,766,148
360 - Audit & Investigative Services	286,424	338,436	624,860
410 - Member Engagement	67,809	62,520	130,330
420 - Sales/Marketing/Public Relations	139,774	226,357	366,131
510 - Human Resourses	727,474	317,319	1,044,793
520 - Legal	35,231	100,899	136,130
601 - Behavioral Health	307	200	507
602 - Quality & Health Equity	10,624	9,938	20,561
605 - Quality Performance	212,721	179,458	392,179
Administrative Expense Adjustment	202,969	198,773	401,742
Total Administrative Expenses	7,693,499	6,664,623	14,358,122



#### **KHS - GROUP HEALTH PLAN** STATEMENT OF NET POSITION AS OF FEBRUARY 28, 2025

			Increase/
ASSETS	February 2025	January 2025	(Decrease)
Cash and Cash Equivalents	1,245,481	1,245,481	-
Interest Receivable	9,400	4,700	4,700
Other Receivable	125	125	-
Total Current Assets	1,255,006	1,250,306	4,700
CURRENT LIABILITIES			
Other Liabilities	-	-	-
Total Current Liabilities	-	-	-
NET POSITION:			
Net Position at Beginning of Year	1,245,606	1,245,606	-
Increase (Decrease) in Net Position - Current Year	9,400	4,700	4,700
Total Net Position	1,255,006	1,250,306	4,700
TOTAL LIABILITIES AND NET POSITION	1,255,006	1,250,306	4,700



#### KHS - GROUP HEALTH PLAN STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION FOR THE MONTH ENDED FEBRUARY 28, 2025

	February	Budget	Variance	Year to Date	Budget	Variance
REVENUES	,	244801			200800	
Premium	-	-	-	-	-	-
Interest	4,700	-	4,700	9,400	-	9,400
Other Investment Income	-	-	-	-	-	-
Total Revenues	4,700	-	4,700	9,400	-	9,400
EXPENSES MEDICAL COSTS						
IBNR and Paid Claims Adjustment	-	-	-	-	-	-
Total Medical Costs	-	-	-	-	-	-
GROSS MARGIN	4,700	-	4,700	9,400	-	9,400
ADMINISTRATIVE COSTS						
Management Fee Expense and Other Admin Exp	-	-	-	-	-	-
Total Administrative Expenses	-	-	-	-	-	-
TOTAL EXPENSES	-	-	-	-	-	-
OPERATING INCOME (LOSS) BEFORE TAX	4,700	-	4,700	9,400	-	9,400
NON-OPERATING REVENUE (EXPENSE)						
Total Non-Operating Revenue (Expense)	-	-	-	-	-	-
NET INCREASE (DECREASE) IN NET POSITION	4,700	-	4,700	9,400	-	9,400
MEDICAL LOSS RATIO	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ADMINISTRATIVE EXPENSE RATIO	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%



#### MONTHLY MEMBERS COUNT 2025 MEMBER **MEDI-CAL** MONTHS JAN'25 FEB'25 MAR'25 APR'25 MAY'25 JUN'25 JUL'25 AUG'25 SEP'25 OCT'25 NOV'25 DEC'25 ADULT AND FAMILY ADULT (SEE COMMENT) 149,209 74,604 74,605 CHILD 334,921 167,252 167,669 SUB-TOTAL ADULT & FAMILY 484.130 241,856 242,274 OTHER MEMBERS FULL DUALS - FAMILY 1,092 FULL DUALS - CHILD SUBTOTAL OTHER MEMBERS 52,062 TOTAL FAMILY 536,192 242.422 242,800 SPD MEMBERS SPD (AGED AND DISABLED) 41,617 23,226 18,391 **OTHER MEMBERS** BCCTP - TABACCO SETTLEMENT FULL DUALS - BCCTP SPD FULL DUALS 50,967 23,272 27,695 EXPANDION FULL DUALS LONG TERM CARE (LTC) LTC LTC DUALS TOTAL LTC 1,032 TOTAL SPD 46,939 94,318 47,379 ACA OE - MEDI-CAL OPTIONAL EXPANSION ACA Expansion Adult-Citizen 230,446 114,640 115,806 TOTAL EXPANSION 230,446 114,640 115,806 405,545 TOTAL CLASSIC MEMBERS 577,809 404,441 GRAND TOTAL 809,287 404,441 405,545

KERN HEALTH SYSTEMS



#### MEMORANDUM

TO: Kern Health Systems Finance Committee

**FROM:** Robert Landis, Chief Financial Officer

SUBJECT: March 2025 Financial Results

**DATE:** June 13, 2025

The March results reflect a \$1.7 million Net Increase in Net Position which is a \$.5 million unfavorable variance to the budget. Listed below are the major variances for the month:

- 1) Total Revenues reflect a \$32.1 million favorable variance primarily due to:
  - A) \$2.9 million unfavorable variance in SPD Premium Revenues primarily due to California becoming a Medicare Part A Buy-In State effective January 1, 2025. Qualifying Medi-Cal members, who are enrolled in Medicare Part B only, were automatically enrolled into Medicare Part A Buy-In by the Department of Health Care Services ("DHCS"). The rate received for members who have Part A <u>and</u> Part B (\$488 pmpm) is less than the rate for members who have Part B <u>only</u> (\$1,130 pmpm), however, Medicare will now become primary for medical expenses associated with the members having both Part A and Part B. The reduction in revenue has been offset against a reduction in medical expenses included in 2C, 2D & 2E (2) below.
  - B) \$1.1 million favorable variance in Enhanced Care Management Premiums primarily due to receiving updated rate information from DHCS after the approval of the 2025 Budget offset against amounts included in 2E (3) below.
  - C) \$34.6 million favorable variance in Premium-Hospital Directed Payments primarily due to receiving updated rate information from DHCS on February 28, 2025 for Calendar Year 2025 offset against amounts included in 2F below.
- 2) Total Medical Costs reflect a \$34.9 million unfavorable variance primarily due to
  - A) \$1.9 million unfavorable variance in Physician Services primarily due to higher-thanexpected utilization by Expansion members over the last several months.
  - B) \$1.3 million favorable variance in Other Professional Services due to the timing differences of hiring 2025 Budgeted Utilization Management Employees during the first 3 months of 2025 (\$.7 million), lower than expected utilization of Autism Services (\$.3 million) and Mental Health Services (\$.4 million).
  - C) \$.8 million favorable variance in Inpatient primarily due to lower-than-expected SPD membership and benefit changes described in 1A above.

- D) \$.9 million favorable variance in Outpatient Hospital primarily due to lower-thanexpected SPD membership and benefit changes described in 1A above.
- E) \$5.3 million unfavorable variance in Other Medical primarily from:
  - 1) \$1.7 million unfavorable variance in Ambulance and Non-emergency Medical Transportation ("NEMT") due to higher-than-expected utilization of NEMT services over the last several months by our members.
  - 2) \$2.1 million favorable variance in Long Term/SNF/Hospice primarily due to lowerthan-expected SPD membership and benefit changes described in 1A above.
  - \$1.0 million unfavorable variance in Enhance Care Management expenses to receiving updated rate information from DHCS after the approval of the 2025 Budget offset against amounts included in 1B above.
  - 4) \$4.7 million unfavorable variance in Community Support Services expenses due to higher-than-expected usage of program services over the last several months.

(A key feature of CalAIM was the introduction of Community Support Services, formerly referred to as In Lieu of Services (ILOS). Community Support Services are designed to help improve the overall health and well-being of Medi-Cal managed care plan (MCP) members by addressing the members' health-related social needs, helping the members live healthier lives, and avoiding higher, costlier levels of care. Services include support to secure and maintain housing, access to medically tailored meals to support short-term recovery, personal care, and a variety of other community-based services. The range of services and resources are designed to address the unique needs of Medi-Cal members in the community, with a focus on promoting health, stability, and independence. Members may receive a Community Supports Service if they meet the eligibility criteria and if the MCP determines it is a medically appropriate and cost-effective alternative to services covered under Medi-Cal). **These services are unfunded with expected savings to be realized by lower medical expenses, if any.** 

- F) \$34.6 million unfavorable variance in Hospital Directed Payments primarily due to receiving updated rate information from DHCS for Calendar Year 2024 offset against amounts included in 1C above.
- G) \$3.4 million favorable variance in Non-Claims Adjustment primarily due to KHS receiving a Determination Letter from DHCS on April 8, 2025 finalizing the CY 2022 Major Organ Transplant risk corridor calculation.

The March Medical Loss Ratio is 93.2% which is unfavorable to the 91.8% budgeted amount. The March Administrative Expense Ratio is 5.3% which is favorable to the 5.8% budgeted amount.

The results for the 3 months ending March 31, 2025 reflect a Net Increase in Net Position of \$2.6 million. This is a \$4.1 million unfavorable variance to the budget and includes approximately \$8.3 million of favorable adjustments from the prior year. The year-to-date Medical Loss Ratio is 93.9% which is unfavorable to the 91.8% budgeted amount. The year-to-date Administrative Expense Ratio is 5.1% which is favorable to the 5.8% budgeted amount.

# KERN HEALTH SYSTEMS Financial Packet March 2025

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# MEDI-CAL STATEMENT OF NET POSITION AS OF MARCH 31, 2025

			Increase/
ASSETS	March	February	(Decrease)
Cash and Cash Equivalents	298,871,852	266,411,525	32,460,327
Short-Term Investments	235,529,500	223,413,944	12,115,556
Premiums Receivable	134,763,686	135,111,304	(347,619)
Premiums Receivable - MCO Tax	62,897,806	237,984,279	(175,086,473)
Premiums Receivable - Hospital Directed Payments	683,169,220	778,680,732	(95,511,513)
Interest Receivable	262,152	118,693	143,460
Provider Advance Payment	154,665	156,824	(2,159)
Other Receivables	1,948,695	1,706,661	242,033
Prepaid Expenses & Other Current Assets	8,733,780	9,711,464	(977,684)
Total Current Assets	1,426,331,355	1,653,295,426	(226,964,071)
Land	4,090,706	4,090,706	-
Furniture and Equipment - Net	1,114,393	1,141,774	(27,382)
Computer Equipment - Net	18,453,521	18,944,626	(491,105)
Building and Improvements - Net	32,831,759	32,910,702	(78,944)
Capital Projects In Process	1,129,530	1,097,477	32,052
Total Capital Assets	57,619,908	58,185,287	(565,379)
Restricted Assets	300,000	300,000	-
Officer Life Insurance Receivables	3,762,263	4,097,061	(334,798)
SBITA Asset	8,875,096	8,875,096	-
Total Long-Term Assets	12,937,359	13,272,157	(334,798)
Deferred Outflow of Resources	6,846,742	6,846,742	-
Total Assets and Deferred Outflows of Resources	1,503,735,364	1,731,599,612	(227,864,248)
CURRENT LIABILITIES			
Accrued Salaries and Benefits	8,677,547	9,859,613	(1,182,065)
Accrued Other Operating Expenses	6,673,455	5,482,287	1,191,169
MCO Tax Payable	202,886,441	376,903,634	(174,017,194)
Claims Payable (Reported)	28,544,847	20,796,152	7,748,695
IBNR - Inpatient Claims	62,685,764	64,044,607	(1,358,844)
IBNR - Physician Claims	23,308,093	27,693,850	(4,385,757)
IBNR - Accrued Other Medical	33,804,279	33,987,943	(183,665)
Risk Pool and Withholds Payable	7,682,790	8,236,355	(553,565)
Allowance for Claims Processing Expense	4,779,517	4,779,517	-
Other Liabilities	81,529,572	94,788,744	(13,259,172)
SBITA Liability – Current portion	2,217,189	2,217,189	-
Accrued Hospital Directed Payments	686,402,230	730,181,726	(43,779,496)
Total Current Liabilities	1,149,191,724	1,378,971,617	(229,779,893)
NONCURRENT LIABILITIES			
Net Pension Liability	12,801,788	12,601,788	200,000
SBITA Liability, net of current portion	5,491,541	5,491,541	-
Total NonCurrent Liabilities	18,293,329	18,093,329	200,000
Deferred Inflow of Resources	70,705	70,705	-
NET POSITION:			
Net Position at Beginning of Year	333,567,639	333,567,639	-
Increase (Decrease) in Net Position - Current Year	2,611,967	896,322	1,715,645
Total Net Position	336,179,606	334,463,961	1,715,645
TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND NET POSITION	1,503,735,364	1,731,599,612	(227,864,248)



### MEDI-CAL - ALL COA STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION FOR THE MONTH ENDED MARCH 31, 2025

	·	-	·		_	
	March	Budget	Variance	Year to Date	Budget	Variance
Family Members	242,708	244,000	(1,292)	727,930	730,500	(2,570
Expansion Members	115,229	113,000	2,229	345,675	339,000	6,67
SPD Members	47,263	47,000	263	141,581	141,000	58:
Total Members - MCAL	405,200	404,000	1,200	1,215,186	1,210,500	4,680
REVENUES						
Medicaid - Family and Other	54,380,020	55,066,659	(686,640)	164,182,925	164,861,454	(678,52
Medicaid - Expansion Members	48,654,624	47,912,766	741,858	146,129,580	143,738,298	2,391,28
Medicaid - SPD Members	37,530,381	40,402,462	(2,872,081)	112,116,656	121,207,385	(9,090,72
Premium - MCO Tax	59,136,301	59,787,960	(651,659)	177,408,904	179,141,895	(1,732,99
Premium - Hospital Directed Payments	58,943,903	24,347,356	34,596,547	176,821,231	72,982,900	103,838,333
Investment Earnings And Other Income	2,464,994	1,994,729	470,265	6,614,108	5,979,670	634,43
Reinsurance Recoveries Rate Adjustments - Hospital Directed Payments	118,837	273,757	(273,757) 118,837	105,206,644	820,204	(820,204) 105,206,644
Rate/Income Adjustments	666,041	-	666,041	2,557,018	-	2,557,018
Total Revenues	261,895,101	229,785,690	32,109,411	891,037,065	688,731,806	202,305,25
	201,055,101	225,705,050	52,105,411	031,037,003	000,751,000	202,303,230
EXPENSES MEDICAL COSTS						
Physician Services	38,694,525	36,781,233	(1,913,292)	113,538,825	110,229,656	(3,309,169
Other Professional Services	9,567,330	10,850,782	1,283,452	31,017,823	32,522,597	1,504,775
Emergency Room	6,225,711	6,794,039	568,328	20,024,420	20,358,929	334,509
Inpatient	33,213,126	33,977,863	764,736	98,477,222	101,865,234	3,388,012
Reinsurance Expense	269,619	273,757	4,138	808,856	820,204	11,348
Outpatient Hospital	14,487,044	15,425,551	938,507	46,204,757	46,247,952	43,195
Other Medical	34,288,028	29,021,188	(5,266,840)	99,350,041	87,024,643	(12,325,399
Pay for Performance Quality Incentive	607,800	606,005	(1,795)	1,822,779	1,815,771	(7,008
Hospital Directed Payments	58,943,903	24,347,356	(34,596,547)	176,821,231	72,982,900	(103,838,332
Hospital Directed Payment Adjustment	15,484	-	(15,484)	105,103,291	-	(105,103,291
Non-Claims Expense Adjustment	(3,382,901)	-	3,382,901	(6,486,815)	-	6,486,815
IBNR, Incentive, Paid Claims Adjustment	21,094	-	(21,094)	658,346	-	(658,346
Total Medical Costs	192,950,763	158,077,774	(34,872,989)	687,340,775	473,867,885	(213,472,890
GROSS MARGIN ADMINISTRATIVE COSTS	68,944,338	71,707,916	(2,763,578)	203,696,289	214,863,921	(11,167,632
Compensation	3,865,011	4,223,117	358,106	11,773,691	12,669,352	895,661
Purchased Services	2,002,235	2,343,143	340,908	5,241,893	7,029,428	1,787,535
Supplies	180,460	244,079	63,619	438,866	732,236	293,371
Depreciation	597,431	766,752	169,321	1,794,880	2,300,256	505,376
Other Administrative Expenses	664,289	672,406	8,116	2,016,475	2,017,217	742
Administrative Expense Adjustment	375,177	200,000	(175,177)	776,919	600,000	(176,919
Total Administrative Expenses	7,684,602	8,449,496	764,894	22,042,724	25,348,490	3,305,765
TOTAL EXPENSES	200,635,365	166,527,270	(34,108,095)	709,383,500	499,216,375	(210,167,125
OPERATING INCOME (LOSS) BEFORE TAX	61,259,736	63,258,420	(1,998,684)	181,653,565	189,515,432	(7,861,867
ΜCΟ ΤΑΧ	59,136,301	59,787,960	651,659	177,408,904	179,141,895	1,732,992
OPERATING INCOME (LOSS) NET OF TAX	2,123,435	3,470,460	(1,347,025)	4,244,662	10,373,537	(6,128,875
NON-OPERATING REVENUE (EXPENSE)						
Provider Grants/CalAIM/Home Heath	(233,882)	(831,044)	597,162	(1,080,457)	(2,491,171)	1,410,713
D-SNP Expenses	(173,907)	(399,339)	225,432	(552,237)	(1,197,074)	644,83
Total Non-Operating Revenue (Expense)	(407,789)	(1,230,383)	822,594	(1,632,695)	(3,688,244)	2,055,550
NET INCREASE (DECREASE) IN NET POSITION	1,715,645	2,240,077	(524,431)	2,611,967	6,685,293	(4,073,325
MEDICAL LOSS RATIO	93.2%	91.8%	-1.4%	93.9%	91.8%	-2.1
ADMINISTRATIVE EXPENSE RATIO	5.3%	5.8%	0.5%	5.1%	5.8%	0.7

KERN HEALTH

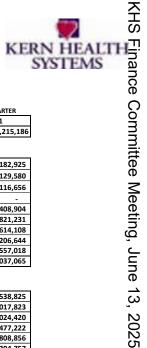
SYSTEMS

### MEDI-CAL - ALL COA STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION FOR THE MONTH ENDED MARCH 31, 2025

	March	Budget	Variance	Year to Date	Budget	Variance
Family Members	242,708	244,000	(1,292)	727,930	730,500	(2,570)
Expansion Members	115,229	113,000	2,229	345,675	339,000	6,675
SPD Members	47,263	47,000	263	141,581	141,000	581
Total Members - MCAL	405,200	404,000	1,200	1,215,186	1,210,500	4,686
REVENUES	1		·		· · ·	· · ·
Medicaid - Family and Other	224.06	225.68	(1.63)	225.55	225.68	(0.14)
Medicaid - Expansion Members	422.24	424.01	(1.76)	422.74	424.01	(1.27)
Medicaid - SPD Members	794.08	859.63	(65.55)	791.89	859.63	(67.74)
Premium - MCO Tax	145.94	147.99	(2.05)	145.99	147.99	(2.00)
Premium - Hospital Directed Payments	145.47	60.27	85.20	145.51	60.29	85.22
Investment Earnings And Other Income	6.08	4.94	1.15	5.44	4.94	0.50
Reinsurance Recoveries	-	0.68	(0.68)	-	0.68	(0.68)
Rate Adjustments - Hospital Directed Payments	0.29	-	0.29	86.58	-	86.58
Rate/Income Adjustments	1.64	-	1.64	2.10	-	2.10
Total Revenues	646.34	568.78	77.56	733.25	568.96	164.29
EXPENSES MEDICAL COSTS						
Physician Services	95.49	91.04	(4.45)	93.43	91.06	(2.37)
Other Professional Services	23.61	26.86	3.25	25.53	26.87	1.34
Emergency Room	15.36	16.82	1.45	16.48	16.82	0.34
Inpatient	81.97	84.10	2.14	81.04	84.15	3.11
Reinsurance Expense	0.67	0.68	0.01	0.67	0.68	0.01
Outpatient Hospital	35.75	38.18	2.43	38.02	38.21	0.18
Other Medical	84.62	71.83	(12.79)	81.76	71.89	(9.87)
Pay for Performance Quality Incentive	1.50	1.50	0.00	1.50	1.50	0.00
Hospital Directed Payments	145.47	60.27	(85.20)	145.51	60.29	(85.22)
Hospital Directed Payment Adjustment	0.04	-	(0.04)	86.49	-	(86.49)
Non-Claims Expense Adjustment	(8.35)	-	8.35	(5.34)	-	5.34
IBNR, Incentive, Paid Claims Adjustment	0.05	-	(0.05)	0.54	-	(0.54)
Total Medical Costs	476.19	391.28	(84.90)	565.63	391.46	(174.16)
GROSS MARGIN	170.15	177.49	(7.35)	167.63	177.50	(9.87)
ADMINISTRATIVE COSTS	• •			·	•	
Compensation	9.54	10.45	0.91	9.69	10.47	0.78
Purchased Services	4.94	5.80	0.86	4.31	5.81	1.49
Supplies	0.45	0.60	0.16	0.36	0.60	0.24
Depreciation	1.47	1.90	0.42	1.48	1.90	0.42
Other Administrative Expenses	1.64	1.66	0.02	1.66	1.67	0.01
Administrative Expense Adjustment	0.93	0.50	(0.43)	0.64	0.50	(0.14)
Total Administrative Expenses	18.96	20.91	1.95	18.14	20.94	2.80
TOTAL EXPENSES	495.15	412.20	(82.96)	583.77	412.41	(171.36)
OPERATING INCOME (LOSS) BEFORE TAX	151.18	156.58	(5.40)	149.49	156.56	(7.07)
ΜCΟ ΤΑΧ	145.94	147.99	2.05	145.99	147.99	2.00
OPERATING INCOME (LOSS) NET OF TAX	5.24	8.59	(3.35)	3.49	8.57	(5.08)
NON-OPERATING REVENUE (EXPENSE)	•			•	•	
Provider Grants/CalAIM/Home Heath	(0.43)	(2.06)	1.63	(0.45)	(2.06)	1.60
D-SNP Expenses	(0.43)	(0.99)	0.41	(0.43)	(0.99)	0.10
Total Non-Operating Revenue (Expense)	(0.38)	(3.05)	2.04	(1.34)	(3.05)	1.70
NET INCREASE (DECREASE) IN NET POSITION	4.23	5.54	(1.31)	2.15	5.52	(3.37)
MEDICAL LOSS RATIO	93.2%	91.8%	-1.4%	93.9%	91.8%	-2.1%
ADMINISTRATIVE EXPENSE RATIO	5.3%	5.8%	0.5%	5.1%	5.8%	0.7%

#### MEDI-CAL - ALL COA STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION BY QUARTER ROLLING 4 QUARTERS FOR THE MONTH ENDED MARCH 31, 2025

	2024 - Q1	2024 - Q2	2024 - Q3	2024 - Q4	<b>Rolling 4-Quarter Totals</b>	2025 - Q1
Total Members - MCAL	1,234,656	1,217,132	1,204,552	1,209,901	4,866,241	1,215,18
REVENUES						
Medicaid - Family and Other	162 114 742	168 008 248	157 252 051	101 052 744	670 419 795	164 182 02
	163,114,742	168,098,248	157,352,051	181,853,744	670,418,785	164,182,92
Medicaid - Expansion Members	142,141,972	141,387,639	115,764,407	146,690,508	545,984,526	146,129,58
Medicaid - SPD Members	70,643,949	72,382,078	63,945,176	72,615,432	279,586,636	112,116,65
Medicaid - LTC Members	12,120,676	12,644,500	12,158,979	12,679,447	49,603,603	-
Premium - MCO Tax	118,164,689	118,164,689	304,000,610	169,305,625	709,635,614	177,408,90
Premium - Hospital Directed Payments	74,715,152	73,085,162	73,636,849	74,054,842	295,492,005	176,821,23
Investment Earnings And Other Income	6,526,452	7,627,603	10,624,397	6,363,381	31,141,833	6,614,10
Rate Adjustments - Hospital Directed Payments	2,628,208	(467,208) (5,047,999)	(8,849,506)	(45,264)	(6,733,769)	105,206,64
Rate/Income Adjustments	3,361,928 593,417,768	587,874,713	2,310,217 730,943,182	29,220	653,366	2,557,01
Total Revenues	393,417,788	567,874,715	750,943,182	663,546,935	2,575,782,598	891,037,06
EXPENSES						
MEDICAL COSTS Physician Services	93,110,533	102,259,757	100,828,569	117,920,414	414,119,273	113,538,82
Other Professional Services	37,861,872	28,897,182	27,259,189	117,920,414	111,598,083	31,017,82
Emergency Room	19,266,762	19,274,640	19,085,229	20,264,346	77,890,977	20,024,42
Inpatient	91,080,658	97,071,689	98,069,526	109,860,804	396,082,677	98,477,22
Reinsurance Expense	324,349	347,257	337,661	337,245	1,346,512	808,85
Outpatient Hospital	44,304,385	41,034,136	46,542,079	45,089,064	176,969,664	46,204,75
Other Medical	80,881,278	88,283,888	93,132,007	95,537,563	357,834,737	99,350,04
Pay for Performance Quality Incentive	1,851,974	1,825,698	1,809,795	1,814,852	7,302,318	1,822,77
Risk Corridor Expense	-	-	2,133,095	(960,173)	1,172,922	1,022,77
Hospital Directed Payments	74,715,152	73,085,162	73,636,849	74,054,842	295,492,005	176,821,23
Hospital Directed Payment Adjustment	2,663,543	18,927	(6,489,175)	(45,264)	(3,851,969)	105,103,29
Non-Claims Expense Adjustment	356,533	(22,398)	(4,294,448)	(1,489,159)	(5,449,472)	(6,486,81
IBNR, Incentive, Paid Claims Adjustment	622,759	(7,444,944)	(6,331,814)	(3,892,128)	(17,046,128)	658,34
Total Medical Costs	447,039,796	444,630,994	445,718,563	476,072,247	1,813,461,599	687,340,77
GROSS MARGIN	146,377,973	143,243,720	285,224,619	187,474,687	762,320,998	203,696,28
ADMINISTRATIVE COSTS		· · ·				
Compensation	10,509,084.54	10,907,085.38	11,047,726.06	12,349,628.75	44,813,525	11,773,69
Purchased Services	5,448,763.44	5,076,648.88	6,652,420.88	6,570,350.58	23,748,184	5,241,893
Supplies	764,750.56	722,573.26	707,109.10	693,364.50	2,887,797	438,860
Depreciation	2,040,936.15	2,164,108.52	2,283,774.25	2,071,811.61	8,560,631	1,794,880
Other Administrative Expenses	1,644,704.19	1,714,820.40	1,588,771.91	1,848,717.24	6,797,014	2,016,475
Administrative Expense Adjustment	96,937.58	22,381.02	(2,308.92)	1,230,808.23	1,347,818	776,91
Total Administrative Expenses	20,505,176	20,607,617	22,277,493	24,764,681	88,154,968	22,042,724
TOTAL EXPENSES	467,544,972	465,238,611	467,996,056	500,836,928	1,901,616,568	709,383,500
OPERATING INCOME (LOSS) BEFORE TAX	125,872,796	122,636,102	262,947,125	162,710,007	674,166,030	181,653,565
MCO TAX	118,164,689	118,164,689	304,000,610	169,305,625	709,635,614	177,408,904
OPERATING INCOME (LOSS) NET OF TAX	7,708,107	4,471,413	(41,053,485)	(6,595,619)	(35,469,584)	4,244,66
NON-OPERATING REVENUE (EXPENSE)	· · · · · ·	· · · ·				
Provider Grants/CalAIM/Home Heath	(1,329,860)	(2,537,763)	(1,419,027)	(4,675,912)	(9,962,561)	(1,080,45)
D-SNP Expenses	(1,323,880) (877,356)	(951,808)	169,913	470,656	(1,188,595)	(552,23
Total Non-Operating Revenue (Expense)	(2,207,215)	(3,489,571)	(1,249,113)	(4,205,257)	(1,188,595)	(1,632,69
Total Non-Operating Revenue (Expense)	(2,207,213)	(3,403,371)	(1,249,113)	(4,205,257)	(11,151,156)	(1,032,69
NET INCREASE (DECREASE) IN NET POSITION	5,500,891	981,842	(42,302,598)	(10,800,875)	(46,620,740)	2,611,96
MEDICAL LOSS RATIO	92.9%	93.6%	104.5%	95.7%	96.5%	93.9
ADMINISTRATIVE EXPENSE RATIO	5.2%	5.2%	6.2%	5.9%	5.6%	5.1



#### MEDI-CAL - ALL COA STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION BY QUARTER **ROLLING 4 QUARTERS PMPM** FOR THE MONTH ENDED MARCH 31, 2025



FOR THE MONTH ENDED MARCH 51, 2025						CURRENT QUARTER
	2024 - Q1	2024 - Q2	2024 - Q3	2024 - Q4	<b>Rolling Quarter Totals</b>	2025 - Q1
Total Members - MCAL	1,234,656	1,217,132	1,204,552	1,209,901	4,866,241	1,215,186
REVENUES						
Medicaid - Family and Other	201.11	209.43	197.65	228.42	209.12	225.55
Medicaid - Expansion Members	401.13	409.54	343.25	428.47	395.87	422.74
Medicaid - SPD Members	1,042.58	1,068.92	918.71	1,039.89	1,017.02	791.89
Medicaid - LTC Members	8,123.78	8,200.06	7,764.35	8,050.44	8,032.97	
Premium - MCO Tax	95.71	97.08	252.38	139.93	145.83	145.99
Premium - Hospital Directed Payments	60.51	60.05	61.13	61.21	60.72	145.51
Investment Earnings And Other Income	5.29	6.27	8.82	5.26	6.40	5.44
Rate Adjustments - Hospital Directed Payments	2.13	(0.38)	(7.35)	(0.04)	(1.38)	86.58
Rate/Income Adjustments	2.72	(4.15)	1.92	0.02	0.13	2.10
Total Revenues	480.63	483.00	606.82	548.43	529.32	733.25
EXPENSES						
MEDICAL COSTS						
Physician Services	75.41	84.02	83.71	97.46	85.10	93.43
Other Professional Services	30.67	23.74	22.63	14.53	22.93	25.53
Emergency Room	15.60	15.84	15.84	16.75	16.01	16.48
Inpatient	73.77	79.75	81.42	90.80	81.39	81.04
Reinsurance Expense	0.26	0.29	0.28	0.28	0.28	0.67
Outpatient Hospital	35.88	33.71	38.64	37.27	36.37	38.02
Other Medical	65.51	72.53	77.32	78.96	73.53	81.76
Pay for Performance Quality Incentive	1.50	1.50	1.50	1.50	1.50	1.50
Risk Corridor Expense	-	-	1.77	(0.79)	0.24	-
Hospital Directed Payments	60.51	60.05	61.13	61.21	60.72	145.51
Hospital Directed Payment Adjustment	2.16	0.02	(5.39)	(0.04)	(0.79)	86.49
Non-Claims Expense Adjustment	0.29	(0.02)	(3.57)	(1.23)	(1.12)	(5.34)
IBNR, Incentive, Paid Claims Adjustment	0.50	(6.12)	(5.26)	(3.22)	(3.50)	0.54
Total Medical Costs	362.08	365.31	370.03	393.48	372.66	565.63
GROSS MARGIN	118.56	117.69	236.79	154.95	156.66	167.63
ADMINISTRATIVE COSTS						
Compensation	8.51	8.96	9.17	10.21	9.21	9.69
Purchased Services	4.41	4.17	5.52	5.43	4.88	4.31
Supplies	0.62	0.59	0.59	0.57	0.59	0.36
Depreciation	1.65	1.78	1.90	1.71	1.76	1.48
Other Administrative Expenses	1.33	1.41	1.32	1.53	1.40	1.66
Administrative Expense Adjustment	0.08	0.02	(0.00)	1.02	0.28	0.64
Total Administrative Expenses	16.61	16.93	18.49	20.47	18.12	18.14
TOTAL EXPENSES	378.68	382.24	388.52	413.95	390.78	583.77
OPERATING INCOME (LOSS) BEFORE TAX	101.95	100.76	218.29	134.48	138.54	149.49
мсо тах	95.71	97.08	252.38	139.93	145.83	145.99
OPERATING INCOME (LOSS) NET OF TAX	6.24	3.67	(34.08)	(5.45)	(7.29)	3.49
OPERATING INCOME (LOSS) NET OF TAX	0.24	5.07	(54.08)	(5.45)	(7.29)	5.49
NON-OPERATING REVENUE (EXPENSE)						
Provider Grants/CalAIM/Home Heath	(1.08)	(2.09)	(1.18)	(3.86)	(2.05)	(0.89)
D-SNP Expenses	(0.71)	(0.78)	0.14	0.39	(0.24)	(0.45)
Total Non-Operating Revenue (Expense)	(1.79)	(2.87)	(1.04)	(3.48)	(2.29)	(1.34)
NET INCREASE (DECREASE) IN NET POSITION	4.46	0.81	(35.12)	(8.93)	(9.58)	2.15
MEDICAL LOSS RATIO	92.9%	93.6%	104.5%	95.7%	96.5%	93.9%
	5.2%	5.2%				5.1%
ADMINISTRATIVE EXPENSE RATIO	5.2%	5.2%	6.2%	5.9%	5.6%	5.1%



#### MEDI-CAL - ALL COA STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION BY MONTH **ROLLING 6 MONTHS** FOR THE MONTH ENDED MARCH 31, 2025

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								<b>M4</b>
								KERN HEALTI
MEDI-CAL - ALL COA								SYSTEMS
STATEMENT OF REVENUE, EXPENSES, AND CHANGES								
IN NET POSITION BY MONTH								
ROLLING 6 MONTHS								
FOR THE MONTH ENDED MARCH 31, 2025								
	SEPTEMBER 2024	OCTOBER 2024	NOVEMBER 2024	DECEMBER 2024	JANUARY 2025	FEBRUARY 2025	Prior 6 Month YTD	MARCH 2025
Total Members - MCAL	401,956	402,241	403,549	404,440	404,441	405,545	2,422,172	405,200
REVENUES								
Medicaid - Family and Other	47,143,352	55,766,852	62,628,897	63,457,995	54,779,472	55,023,433	338,800,002	54,380,020
Medicaid - Expansion Members	25,578,416	44,274,896	47,452,486	54,963,125	48,572,760	48,902,196	269,743,879	48,654,624
Medicaid - SPD Members	15,514,183	23,582,809	24,507,942	24,524,681	38,799,459	35,786,816	162,715,890	37,530,381
Medicaid - LTC Members	3,673,451	4,161,018	4,337,441	4,180,989	-	-	16,352,899	-
Premium - MCO Tax Premium - Hospital Directed Payments	225,224,150 24,650,569	59,470,965 24,613,116	59,673,120 24,699,036	50,161,540 24,742,689	59,136,301 59,831,392	59,136,301 58,045,936	512,802,378 216,582,739	59,136,301 58,943,903
Investment Earnings And Other Income	3,630,475	2,035,919	2,147,703	2,179,759	1,729,314	2,419,799	14,142,970	2,464,994
Rate Adjustments - Hospital Directed Payments	(2,168,580)	(55,251)	17,404	(7,417)	103,134,648	1,953,159	102,873,962	118,837
Rate/Income Adjustments	1,598,001	102,639	239,543	(312,962)	520,492	1,370,485	3,518,198	666,041
Total Revenues	344,844,017	213,952,963	225,703,571	223,890,400	366,503,837	262,638,127	1,637,532,916	261,895,101
EXPENSES								
MEDICAL COSTS Physician Services	34,021,968	42,641,203	37,671,697	37,607,514	36,132,491	38,711,809	226,786,682	38,694,525
Other Professional Services	9,068,160	(3,203,582)	9,971,766	10,811,656	11,445,798	10,004,694	48,098,493	9,567,330
Emergency Room	6,283,494	7,576,830	6,638,555	6,048,961	7,289,728	6,508,981	40,346,549	6,225,711
Inpatient	32,589,946	33,979,229	37,175,106	38,706,469	33,857,875	31,406,220	207,714,846	33,213,126
Reinsurance Expense	112,562	111,767	112,931	112,548	269,619	269,619	989,045	269,619
Outpatient Hospital Other Medical	14,853,348 33,376,773	15,182,189 34,893,013	14,401,513 31,812,311	15,505,363 28,832,240	16,019,765 30,295,617	15,697,949 34,766,397	91,660,126 193,976,350	14,487,044 34,288,028
Pay for Performance Quality Incentive	602,934	603,362	604,830	606,660	606,662	608,318	3,632,765	607,800
Risk Corridor Expense	2,133,095	(1,390,990)	-	430,817	-	-	1,172,922	-
Hospital Directed Payments	24,650,569	24,613,116	24,699,036	24,742,689	59,831,392	58,045,936	216,582,739	58,943,903
Hospital Directed Payment Adjustment	185,219	(55,251)	17,404	(7,417) 1,931	103,134,648	1,953,159	105,227,761	15,484
Non-Claims Expense Adjustment IBNR, Incentive, Paid Claims Adjustment	(414,162) (1,847,593)	(329) 905,899	(1,490,761) 277,697	(5,075,723)	(350,170) 388,615	(2,753,743) 248,637	(5,007,235) (5,102,468)	(3,382,901) 21,094
Total Medical Costs	155,616,313	155,856,455	161,892,084	158,323,708	298,922,038	195,467,975	1,126,078,573	192,950,763
GROSS MARGIN	189,227,704	58,096,509	63,811,487	65,566,692	67,581,799	67,170,152	511,454,343	68,944,338
ADMINISTRATIVE COSTS	,	,,-05	,,	,	,,,,		,,.	
Compensation	3,445,542	3,800,976	4,154,887	4,393,765	4,200,484	3,708,197	23,703,851	3,865,011
Purchased Services	1,939,952	1,959,335	1,661,091	2,949,925	1,498,800	1,740,859	11,749,961	2,002,235
Supplies	197,976	250,386	133,675	309,304	95,074	163,332	1,149,746	180,460
Depreciation	875,296 526,643	718,614 706,468	691,764 608,620	661,433 533,629	812,433 883,740	385,016 468,446	4,144,557 3,727,546	597,431 664,289
Other Administrative Expenses Administrative Expense Adjustment	526,643	700,468	(2,230)	1,233,038	202,969	468,446	3,727,546	375,177
Total Administrative Expenses	6,985,543	7,435,779	7,247,808	10,081,094	7,693,499	6,664,623	46,108,346	7,684,602
FOTAL EXPENSES	162,601,856	163,292,234	169,139,892	168,404,802	306,615,536	202,132,598	1,172,186,919	200,635,365
DPERATING INCOME (LOSS) BEFORE TAX	182,242,161	50,660,730	56,563,679	55,485,598	59,888,301	60,505,529	465,345,997	61,259,736
MCO TAX	225,224,150	59,470,965	59,673,120	50,161,540	59,136,301	59,136,301	512,802,378	59,136,301
DPERATING INCOME (LOSS) NET OF TAX	(42,981,989)	(8,810,236)	(3,109,441)	5,324,058	751,999	1,369,228	(47,456,381)	2,123,435
NON-OPERATING REVENUE (EXPENSE)								
Provider Grants/CalAIM/Home Heath	(389,199)	(2,640,541)	(605,185)	(1,430,186)	(387,871)	(458,704)	(5,911,687)	(233,882)
D-SNP Expenses	(116,864.19)	858,721.41	(228,888.43)	(159,177.34)	(236,064.70)	(142,265.35)	(24,539)	(173,907)
Total Non-Operating Revenue (Expense)	(506,063)	(1,781,820)	(834,074)	(1,589,363)	(623,936)	(600,969)	(5,936,225)	(407,789)
	(42,400,000)	(40 500 0-0)	10 040 54 51		420.000	700 0-0	(52 202 625)	4 745 4
NET INCREASE (DECREASE) IN NET POSITION	(43,488,053)	(10,592,056)	(3,943,514)	3,734,694	128,064	768,258	(53,392,606)	1,715,645
MEDICAL LOSS RATIO	134.6%	101.1%	97.1%	89.7%	94.2%	94.4%	99.9%	93.2%
ADMINISTRATIVE EXPENSE RATIO	7.2%	5.7%	5.1%	6.8%	5.3%	4.6%	5.7%	5.3%

#### MEDI-CAL - ALL COA STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION BY MONTH PMPM ROLLING 6 MONTHS FOR THE MONTH ENDED MARCH 31, 2025



	SEPTEMBER 2024	OCTOBER 2024	NOVEMBER 2024	DECEMBER 2024	JANUARY 2025	FEBRUARY 2025	6 Month Prior YTD	MARCH 2025
Total Members - MCAL	401,956	402,241	403,549	404,440	404,441	405,545	2,422,172	405,200
REVENUES								
Medicaid - Family and Other	177.79	210.36	236.28	238.59	225.97	226.62	219.07	224.06
Medicaid - Expansion Members	226.08	390.42	414.85	479.73	423.70	422.28	393.24	422.24
Medicaid - SPD Members	670.71	1,016.41	1,054.01	1,049.14	818.92	762.41	868.84	794.08
Medicaid - LTC Members	7,023.81	7,850.98	8,309.27	7,994.24	-	-	7,794.52	-
Premium - MCO Tax	560.32	147.85	147.87	124.03	146.22	145.82	211.71	145.94
Premium - Hospital Directed Payments	61.33	61.19	61.20	61.18	147.94	143.13	89.42	145.47
Investment Earnings And Other Income	9.03	5.06	5.32	5.39	4.28	5.97	5.84	6.08
Rate Adjustments - Hospital Directed Payments	(5.40)	(0.14)	0.04	(0.02)	255.01	4.82	42.47	0.29
Rate/Income Adjustments	3.98	0.26	0.59	(0.77)	1.29	3.38	1.45	1.64
Total Revenues	857.91	531.90	559.30	553.58	906.20	647.62	676.06	646.34
EXPENSES MEDICAL COSTS								
Physician Services	84.64	106.01	93.35	92.99	89.34	95.46	93.63	95.49
Other Professional Services	22.56	(7.96)	24.71	26.73	28.30	24.67	19.86	23.61
Emergency Room	15.63	18.84	16.45	14.96	18.02	16.05	16.66	15.36
Inpatient	81.08	84.47	92.12	95.70	83.72	77.44	85.76	81.97
Reinsurance Expense	0.28	0.28	0.28	0.28	0.67	0.66	0.41	0.67
Outpatient Hospital	36.95	37.74	35.69	38.34	39.61	38.71	37.84	35.75
Other Medical	83.04	86.75	78.83	71.29	74.91	85.73	80.08	84.62
Pay for Performance Quality Incentive	1.50	1.50	1.50	1.50	1.50	1.50	1.50	1.50
Risk Corridor Expense	5.31	(3.46)	-	1.07	-	-	0.48	-
Hospital Directed Payments	61.33	61.19	61.20	61.18	147.94	143.13	89.42	145.47
Hospital Directed Payment Adjustment	0.46	(0.14)	0.04	(0.02)	255.01	4.82	43.44	0.04
Non-Claims Expense Adjustment	(1.03)	(0.00)	(3.69)	0.00	(0.87)	(6.79)	(2.07)	(8.35)
IBNR, Incentive, Paid Claims Adjustment	(4.60)	2.25	0.69	(12.55)	0.96	0.61	(2.11)	0.05
Total Medical Costs	387.15	387.47	401.17	391.46	739.10	481.99	464.90	476.19
GROSS MARGIN	470.77	144.43	158.13	162.12	167.10	165.63	211.16	170.15
ADMINISTRATIVE COSTS								
Compensation	8.57	9.45	10.30	10.86	10.39	9.14	9.79	9.54
Purchased Services	4.83	4.87	4.12	7.29	3.71	4.29	4.85	4.94
Supplies	0.49	0.62	0.33	0.76	0.24	0.40	0.47	0.45
Depreciation	2.18	1.79	1.71	1.64	2.01	0.95	1.71	1.47
Other Administrative Expenses	1.31	1.76	1.51	1.32	2.19	1.16	1.54	1.64
Administrative Expense Adjustment	0.00	0.00	(0.01)	3.05	0.50	0.49	0.67	0.93
Total Administrative Expenses	17.38	18.49	17.96	24.93	19.02	16.43	19.04	18.96
TOTAL EXPENSES	404.53	405.96	419.13	416.39	758.12	498.42	483.94	495.15
OPERATING INCOME (LOSS) BEFORE TAX	453.39	125.95	140.17	137.19	148.08	149.20	192.12	151.18
MCO TAX	560.32	147.85	147.87	124.03	146.22	145.82	211.71	145.94
OPERATING INCOME (LOSS) NET OF TAX	(106.93)	(21.90)	(7.71)	13.16	1.86	3.38	(19.59)	5.24
NON-OPERATING REVENUE (EXPENSE)								
Provider Grants/CalAIM/Home Heath	(0.97)	(6.56)	(1.50)	(3.54)	(0.96)	(1.13)	(2.44)	(0.58)
D-SNP Expenses	(0.29)	2.13	(0.57)	(0.39)	(0.58)	(0.35)	(0.01)	(0.43)
Total Non-Operating Revenue (Expense)	(1.26)	(4.43)	(2.07)	(3.93)	(1.54)	(1.48)	(2.45)	(1.01)
NET INCREASE (DECREASE) IN NET POSITION	(108.19)	(26.33)	(9.77)	9.23	0.32	1.89	(22.04)	4.23
MEDICAL LOSS RATIO	134.6%	101.1%	97.1%	89.7%	94.2%	94.4%	99.9%	93.2%
ADMINISTRATIVE EXPENSE RATIO	7.2%	5.7%	5.1%	6.8%	5.3%	4.6%	5.7%	5.3%
		2.770	0.170	0.0/0	2.376		<b></b> ,3	2.3/0





## MEDI-CAL SCHEDULE OF REVENUES - ALL COA FOR THE MONTH ENDED MARCH 31, 2025

	March	Budget	Variance	Year to Date	Budget	Variance
REVENUES	<u>-</u>					
Premium - Medi-Cal	47,551,546	48,267,349	(715,803)	142,460,818	144,505,321	(2,044,503)
Premium - Maternity Kick	2,840,108	3,354,624	(514,516)	9,772,416	10,043,249	(270,833)
Premium - Enhanced Care Management	2,130,863	1,750,738	380,125	6,386,987	5,241,452	1,145,535
Premium - Major Organ Transplant	161,742	237,152	(75,410)	483,795	709,997	(226,202)
Premium - Provider Enhancement	1,437,262	1,167,588	269,674	4,304,215	3,495,587	808,628 0
Premium - GEMT	161,348	181,848	(20,500)	483,762	544,427	(60,665)
Other	97,150	107,360	(10,210)	290,931	321,420	(30,489)
TOTAL MEDICAID - FAMILY & OTHER	54,380,020	55,066,659	(686,640)	164,182,925	164,861,454	(678,529)
Premium - Medi-Cal	45,018,916	44,592,454	426,462	135,093,781	133,777,363	1,316,418
Premium - Maternity Kick	480,986	442,636	38,350	1,557,479	1,327,909	229,570
Premium - Enhanced Care Management	2,154,091	1,778,641	375,450	6,473,246	5,335,922	1,137,324
Premium - Major Organ Transplant	286,455	422,945	(136,490)	859,363	1,268,835	(409,472)
Premium - Provider Enhancement	430,922	364,845	66,077	1,294,511	1,094,535	199,976
Premium - GEMT	236,993	261,525	(24,532)	712,284	784,575	(72,291)
Other	46,262	49,720	(3,458)	138,915	149,160	(10,245)
TOTAL MEDICAID - EXPANSION MEMBERS	48,654,624	47,912,766	741,858	146,129,580	143,738,298	2,391,281
Premium - Medi-Cal	35,919,054	38,844,030	(2,924,977)	107,298,739	116,532,095	(9,233,357)
Premium - Enhanced Care Management	1,326,920	1,014,864	312,055	3,968,507	3,044,592	923,915
Premium - Major Organ Transplant	114,724	341,085	(226,361)	342,138	1,023,255	(681,117)
Premium - Provider Enhancement	31,770	28,525	3,245	95,037	85,575	9,462
Premium - GEMT	136,547	173,842	(37,295)	408,090	521,526	(113,436)
Premium - Distinct Part Nursing Facility	1,251	-	1,251	3,803	-	3,803
Other	115	115	-	342	342	-
TOTAL MEDICAID - SPD MEMBERS	37,530,381	40,402,462	(2,872,081)	112,116,656	121,207,385	(9,090,729)

# KERN HEALTH SYSTEMS

### MEDI-CAL SCHEDULE OF REVENUES - ALL COA FOR THE MONTH ENDED MARCH 31, 2025

	January	February	March	Year to Date
REVENUES				
Premium - Medi-Cal	47,363,308	47,545,964	47,551,546	142,460,818
Premium - Maternity Kick	3,443,250	3,489,058	2,840,108	9,772,416
Premium - Enhanced Care Management	2,125,064	2,131,060	2,130,863	6,386,987
Premium - Major Organ Transplant	160,356	161,697	161,742	483,795
Premium - Provider Enhancement	1,429,771	1,437,183	1,437,262	4,304,215
Premium - GEMT	160,977	161,437	161,348	483,762
Other	96,746	97,035	97,150	290,931
TOTAL MEDICAID - FAMILY & OTHER	54,779,472	55,023,433	54,380,020	164,182,925
Premium - Medi-Cal	44,855,744	45,219,120	45,018,916	135,093,781
Premium - Maternity Kick	564,968	511,525	480,986	1,557,479
Premium - Enhanced Care Management	2,153,257	2,165,899	2,154,091	6,473,246
Premium - Major Organ Transplant	285,237	287,671	286,455	859,363
Premium - Provider Enhancement	430,414	433,175	430,922	1,294,511
Premium - GEMT	236,976	238,316	236,993	712,284
Other	46,164	46,490	46,262	138,915
TOTAL MEDICAID - EXPANSION MEMBERS	48,572,760	48,902,196	48,654,624	146,129,580
Premium - Medi-Cal	37,081,984	34,297,701	35,919,054	107,298,739
Premium - Enhanced Care Management	1,403,572	1,238,016	1,326,920	3,968,507
Premium - Major Organ Transplant	125,409	102,004	114,724	342,138
Premium - Provider Enhancement	35,647	27,621	31,770	95,037
Premium - GEMT	151,476	120,067	136,547	408,090
Premium - Distinct Part Nursing Facility	1,259	1,293	1,251	3,803
Other	112	114	115	342
TOTAL MEDICAID - SPD MEMBERS	38,799,459	35,786,816	37,530,381	112,116,656

#### MEDI-CAL SCHEDULE OF MEDICAL COSTS - ALL COA FOR THE MONTH ENDED MARCH 31, 2025

Physician Services	March	Budget	Variance	Year to Date	Budget	Variance
Primary Care Physician Services	8,511,088	8,126,811	(384,277)	25,380,514	24,347,277	(1,033,237
Referral Specialty Services	26,067,518	24,836,958	(1,230,560)	75,784,456	74,445,860	(1,338,596
Urgent Care & After Hours Advice	4,106,619	3,808,164	(298,455)	12,346,854	11,409,518	(937,336
Hospital Admitting Team	9,300	9,300	(230,433)	27,000	27,000	(557,550
Total Physician Services	38,694,525	36,781,233	(1,913,292)	113,538,825	110,229,656	(3,309,169
Other Professional Services	38,034,323	30,781,233	(1,513,252)	113,536,625	110,225,050	(3,303,103
Vision Service Capitation	343,775	363,600	19,825	1,032,155	1,089,450	57,295
221 - Business Intelligence	191,787	193,058	1,271	592,255	578,737	(13,517
310 - Health Servcies - Utilization Management	757,294	775,574	18,279	2,346,200	2,324,964	(21,23
311 - Health Services - Quality Improvement	220,433	286,226	65,793	747,024	858,029	111,00
312 - Health Services Education	316,293	356,563	40,270	945,109	1,068,881	123,773
313 - Pharmacy	115,447	127,943	12,496	367,698	383,540	15,841
313 - Enhanced Care Management	371,602	395,710	24,109	1,130,923	1,186,234	55,311
316 - Population Health Management	520,999	610,870	89,871	1,616,787	1,831,228	214,441
317 - In Lieu of Services	127,368	130,273	2,905	382,187	390,525	8,338
321 - Homeless Management Information Services	20,283	42,588	2,305	87,656	127,668	40,013
330 - Member Services	1,011,284	1,087,650	76,366	3,121,699	3,260,486	138,78
331 - Member Outreach	82,465	252,320	169,855	244,096	756,389	512,293
410 - Member Engagement	57,455	105,621	48,167	171,720	316,625	144,905
601 - Behavioral Health	140,152	177,023	36,871	457,482	530,668	73,186
602 - Quality & Health Equity	78,678	82,153	3,474	239,734	246,272	6,538
604 - Clinical Operations, Strategy, and Analytics	130,628	134,897	4,268	390,131	404,384	14,254
605 - Quality Performance	160,748	186,946	26,198	457,283	560,416	103,133
Behavior Health Treatment	2,493,778	2,824,595	330,817	9,031,363	8,463,588	(567,775
Mental Health Services	300,821	678,392	377,571	1,781,282	2,033,910	252,628
Other Professional Services	2,126,040	2,038,779	(87,261)	5,875,040	6,110,603	235,562
Total Other Professional Services	9,567,330	10,850,782	1,283,452	31,017,823	32,522,597	1,504,775
Emergency Room	6,225,711	6,794,039	568,328	20,024,420	20,358,929	334,509
Inpatient Hospital	33,213,126	33,977,863	764,736	98,477,222	101,865,234	3,388,012
Reinsurance Expense Premium	269,619	273,757	4,138	808,856	820,204	11,348
Outpatient Hospital	14,487,044	15,425,551	938,507	46,204,757	46,247,952	43,19
Other Medical	_ ,,,.					
Ambulance and NEMT	6,724,343	5,047,867	(1,676,476)	19,780,563	15,136,343	(4,644,220
Home Health Services & CBAS	1,185,227	1,318,876	133,648	4,352,729	3,955,802	(396,927
Utilization and Quality Review Expenses	1,665,464	1,814,531	149,067	3,531,754	5,439,484	1,907,73
Long Term/SNF/Hospice	9,460,426	11,517,477	2,057,051	30,806,077	34,548,912	3,742,834
Provider Enhancement Expense - Prop. 56	1,805,739	1,648,060	(157,679)	5,410,107	4,441,913	(968,194
Provider Enhancement Expense - GEMT	534,888	421,205	(113,683)	1,604,137	1,758,001	153,865
Enhanced Care Management	5,331,279	4,317,031	(1,014,249)	15,987,304	12,940,868	(3,046,435
Community Support Services	4,662,690	-	(4,662,690)	9,078,278	-	(9,078,278
Major Organ Transplant	534,775	951,123	416,347	1,651,819	2,851,983	1,200,163
Cal AIM Incentive Programs	390,633	-	(390,633)	853,648	-	(853,648
Distinct Part Nursing Facility Expense	1,251	-	(1,251)	3,803	-	(3,803
DME/Rebates	1,991,312	1,985,018	(6,294)	6,289,824	5,951,336	(338,488
Total Other Medical	34,288,028	29,021,188	(5,266,840)	99,350,041	87,024,643	(12,325,399
Pay for Performance Quality Incentive	607,800	606,005	(1,795)	1,822,779	1,815,771	(7,008
Hospital Directed Payments	58,943,903	24,347,356	(34,596,547)	176,821,231	72,982,900	(103,838,332
Hospital Directed Payment Adjustment	15,484		(15,484)	105,103,291	, 2,302,300	(105,103,29
Non-Claims Expense Adjustment	(3,382,901)	-	3,382,901	(6,486,815)		6,486,81
IBNR, Incentive, Paid Claims Adjustment	21,094	-	(21,094)	658,346		(658,34
Total Medical Costs	192,950,763	158,077,774	(34,872,989)	687,340,775	473,867,885	(213,472,89
	192,990,783	150,077,774	(34,072,369)	007,340,775	4/3,00/,085	(213,472,89

\* MEDICAL COSTS PER DMHC REGULATIONS



#### MEDI-CAL SCHEDULE OF MEDICAL COSTS - ALL COA FOR THE MONTH ENDED MARCH 31, 2025

Physician Services         21.00         20.12         (0.89)           Referral Specialty Services         64.33         61.48         (2.45)         62.36         61.50         (0)           Urgent Care & Arter Yours Advice         10.13         9.43         (0.71)         10.16         54.38         (0)           Hogptal Admitting Team         0.62         0.63         0.62         0.62         0.63         0.61         0.71         0.63         0.61         0.71         0.63         0.61         0.71         0.63         0.62		March	Budget	Variance	Year to Date	Budget	Variance
Primery Care Physician Services         21.00         20.12         (0.89)         20.11         (0.67)           Urgent Care & Arter Yours Advice         10.13         9.43         (0.14)         (0.63)         (0.14)         (0.63)         (0.14)         (0.63)         (0.14)         (0.63)         (0.14)         (0.62)         (0.02)	TOTAL MEMBERS - MCAL	405,200	404,000	1,200	1,215,186	1,210,500	4,686
Primery Care Physician Services         21.00         20.12         (0.89)         20.13         0.049           Interral Specify Services         64.33         61.44         (2.85)         63.3         61.50         (0           Urgent Care & After Hours Advice         10.13         9.43         9.01         0.02         0.02         0.00           Total Physician Services         95.49         9.10.4         (0.45)         9.43         9.10.6         (0.71)           Other Professional Services         0.47         0.48         0.00         0.02         0.02         0.03         0.45         0.90         0.64         0.64         0.60         0.49         0.48         0.00         0.48         0.00         0.48         0.00         0.48         0.00         0.48         0.01         0.43         1.92         0.01         0.43         1.92         0.01         0.43         0.42         0.01         0.43         0.42         0.01         0.43         0.42         0.01         0.43         0.42         0.01         0.01         0.01         0.01         0.01         0.01         0.01         0.01         0.01         0.01         0.01         0.01         0.01         0.01         0.01         0.01<	Physician Services	•			· · · · · · · · ·	•	
Referal Specially Services         66.33         61.48         (2.25)         62.35         65.00         (0)           Hospital Admitting Team         0.02         0.02         0.00         0.02         0.03         0.03         0.03         0.03         0.03         0.03         0.04		21.00	20.12	(0.89)	20.89	20.11	(0.77)
Urgent Care & After Hours Advice         10.13         9.43         (0.71)         10.16         9.43         (0           Urgent Admitting Team         0.02         0.00         0.02         0.00         9.43         9.06         0.02         0.00         9.43         9.06         0.02         0.00         0.02         0.02         0.00         9.43         9.06         0.02 <td< td=""><td>• •</td><td></td><td></td><td></td><td></td><td></td><td>(0.86)</td></td<>	• •						(0.86)
Hospital Admitting Team         0.02         0.03         0.04         0.03         0.							(0.74)
Other Proteinsional Services         99:40         (4.45)         99:43         99:06         (6.5)           Vision Service Capitation         0.85         0.90         0.05         0.85         0.90         0.05         0.85         0.90         0.05         0.85         0.90         0.05         0.05         0.05         0.05         0.05         0.05         0.05         0.05         0.05         0.05         0.05         0.05         0.05         0.07         0.05         0.07         0.05         0.07         0.05         0.07         0.05         0.07         0.05         0.07         0.05         0.07         0.05         0.03         0.32         0.06         0.30         0.32         0.06         0.30         0.32         0.06         0.07         0.11         0.06         0.07         0.11         0.06         0.07         0.11         0.06         0.07         0.11         0.06         0.07         0.11         0.06         0.07         0.11         0.06         0.07         0.11         0.06         0.07         0.11         0.06         0.07         0.11         0.06         0.07         0.11         0.06         0.07         0.11         0.06         0.07         0.11	-						0.00
Other Professional Services         0.85         0.90         0.05           Vision Services Utilization Management         0.85         0.90         0.05         0.48         0.05           1010         Health Spridge-Utilization Management         0.54         0.71         0.15         0.93         0.48         0.10         0.78         0.88         0.10         0.78         0.88         0.10         0.78         0.88         0.10         0.78         0.88         0.10         0.78         0.88         0.10         0.78         0.88         0.10         0.78         0.89         0.06         0.93         0.92         0.89         0.06         0.93         0.92         0.11         1.13         1.15         0.11         0.13         1.13         1.51         0.13         1.33         1.51         0.13         1.33         1.51         0.13         1.33         1.51         0.13         1.33         1.51         0.13         1.33         1.51         0.13         1.33         1.51         0.13         1.33         1.51         0.14         0.20         0.21         2.57         2.69         0.20         0.21         0.21         0.21         0.23         0.23         0.23         0.23         0.1	•						(2.37)
Vision Service Capitation         0.85         0.90         0.05         0.85         0.90         0.85         0.90         0.85         0.90         0.85         0.90         0.85         0.90         0.85         0.90         0.85         0.90         0.85         0.90         0.85         0.90         0.85         0.90         0.85         0.90         0.85         0.90         0.85         0.90         0.83         0.92         0.85         0.90         0.93         0.82         0.03         1.33         1.51         0.63         0.32         0.83         0.02         0.83         0.82         0.03         0.32         0.90         0.93         0.98         0.03         0.32         0.03         0.32         0.63         0.32         0.03         0.32         0.03         0.32         0.03         0.32         0.01         0.30         0.32         0.01         0.33         0.32         0.01         0.33         0.32         0.01         0.33         0.32         0.01         0.33         0.32         0.01         0.33         0.32         0.01         0.30         0.22         0.20         0.20         0.20         0.20         0.20         0.20         0.20         0.20		55.45	51.04	(4.43)	55.45	51.00	(2.37)
211: Business intelligence       0.47       0.48       0.00         211: Business intelligence       0.54       0.05       1.83       1.92       0.05         311: Health Services - Utilization Management       0.54       0.71       0.66       0.71       0.68         312: Health Services Education       0.76       0.88       0.00       0.78       0.88       0.01         313: -Pharmacy       0.22       0.93       0.06       0.30       0.32       0.06         314: Enhanced Care Management       0.22       0.98       0.06       0.30       0.32       0.01         314: Enhanced Care Management       0.29       0.80       0.11       0.06       0.07       0.11       0.01         321: Houelies Kanagement information Services       0.20       0.62       0.42       0.20       0.52       2.69       0.20       0.57       2.69       0.20       0.57       2.69       0.20       0.52       0.20       0.62       0.42       0.20       0.62       0.42       0.20       0.62       0.42       0.20       0.20       0.20       0.20       0.20       0.20       0.20       0.20       0.20       0.20       0.20       0.20       0.20       0.20       0.20		0.05		0.05	0.05	0.00	0.05
310 - Health Services - Quality Provement         1.87         1.92         0.05           311 - Health Services - Quality Provement         0.54         0.71         0.16           312 - Health Services - Quality Provement         0.78         0.88         0.00           312 - Health Services - Quality Provement         0.78         0.88         0.01           312 - Health Services - Quality Provement         0.92         0.93         0.03         0.03         0.93           313 - Phannead Care Management         1.29         1.51         0.023         0.33         0.32         0.01           314 - Enbanced Care Management Information Services         0.03         0.11         0.06         0.07         0.11         0.05           317 - Inic uo Services         0.05         0.11         0.06         0.07         0.11         0.06           321 - Monetso Namagement Information Services         0.20         0.62         0.42         0.20         0.62         0.42         0.20         0.62         0.42         0.20         0.62         0.44         0.09         0.38         0.44         0.09         0.38         0.44         0.02         0.20         0.02         0.02         0.02         0.02         0.02         0.02         0.02							0.05
311 - Health Services - Quality Improvement         0.54         0.71         0.61         0.71         0.71           312 - Health Services Education         0.78         0.88         0.00         0.78         0.88         0.01           313 - Pharmacy         0.28         0.32         0.03         0.30         0.32         0.03           314 - Enhanced Care Management         0.22         0.93         0.06         0.93         0.98         0.03           314 - Enhanced Care Management         1.29         1.51         0.23         1.33         1.51         0.02           314 - Enhanced Care Management Information Services         0.05         0.11         0.06         0.07         0.11         0.02           317 - Inicuo Services         2.50         2.69         0.20         2.57         2.69         0.02           313 - Member Services         0.20         0.52         0.44         0.20         0.52         0.01         0.20         0.62         0.02           0.20         0.24         0.20         0.62         0.02         0.02         0.02         0.02         0.02         0.02         0.02         0.02         0.02         0.02         0.02         0.02         0.02         0.02							(0.01)
312. Hearth Services Education       0.78       0.88       0.10         313. Pharmacy       0.28       0.32       0.03       0.32       0.03         314. Finhanced Care Management       0.92       0.98       0.06       0.93       0.98       0.01         314. Finhanced Care Management Information Services       0.31       0.32       0.01       0.33       0.32       0.01         317. In lieu of Services       2.50       2.69       0.20       0.25       2.57       2.69       0.20         321. Member Survach       0.20       0.62       0.42       0.20       0.62       0.64       0.66       0.64       0.66       0.64       0.66       0.64       0.66       0.64       <							(0.01)
313 - Pharmacy       0.28       0.22       0.08       0.30       0.32       0.03         314 - Fohanced Care Management       0.92       0.98       0.06       0.93       0.98       0.06         314 - Fohanced Care Management       0.29       0.98       0.06       0.93       0.98       0.06         314 - Fohanced Care Management Information Services       0.05       0.11       0.06       0.07       0.11       0.01         321 - Houneless Management Information Services       0.20       0.62       0.42       0.20       0.62 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>0.09</td>							0.09
134 - Enhanced Care Management       0.92       0.98       0.06         136 - Explained metalth Management       1.29       1.51       0.23         137 - In Lieu of Services       0.03       0.32       0.01         137 - In Lieu of Services       0.03       0.32       0.01         137 - In Lieu of Services       0.05       0.11       0.06         130 - Member Services       2.50       2.69       0.20         131 - Member Services       2.50       2.69       0.20         131 - Member Suggement       0.11       0.02       0.62         131 - Member Suggement       0.13       0.22       0.20         132 - Member Suggement       0.14       0.25       0.12         134 - Enhavioral Health       0.15       0.24       0.20       0.62         132 - Chardenses       0.24       0.20       0.61       0.20       0.20         134 - Enhavioral Health       0.15       0.24       0.20       0.23       0.66         135 - Galtip Performance       0.44       0.46       0.67       0.38       0.44       0.66         135 - Coaltip Performance       0.24       0.24       0.24       0.24       0.24       0.24       0.24       0.24							0.11
316 - Population Health Management       1.29       1.51       0.23         317 - In Lieo Fervices       0.31       0.32       0.01         321 - Homeless Management Information Services       0.05       0.11       0.06         321 - Member Services       2.50       2.69       0.20       0.27       2.69       0.20         331 - Member Services       0.20       0.62       0.42       0.20       0.62       0.42       0.26       0.20       0.62       0.42       0.26       0.62       0.63       0.61       0.62       0.61       0.62       0.61       0.62       0.61       0.62       0.61       0.62       0.61       0.61       0.61	•						0.01
121 Inleu of Services       0.31       0.32       0.01         121 Index Management Information Services       0.55       0.11       0.65         321 Momeber Services       2.50       2.69       0.20         331. Member Outreach       0.20       0.62       0.42         40. Member Engagement       0.14       0.26       0.42         60. Call Member Services       0.32       0.01       0.20       0.62         60. Call Member Services       0.32       0.02       0.02       0.02       0.02         60. Call Member Services       0.32       0.33       0.04       0.09       0.38       0.44       0.62         60. Caulity Keath Equity       0.19       0.20       0.01       0.20							0.05
321. Homeless Management Information Services         0.05         0.11         0.06         0.07         0.11         0.05           330. Member Services         2.50         2.69         0.20         0.257         2.69         0.20           331. Member Dutreach         0.020         0.62         0.42         0.20         0.62         0.42         0.62	¥						0.18
33 - Member Services         2.50         2.69         0.20           33 - Member Outreach         0.20         0.62         0.42         0.20         0.62         0.42           0.10         Member Engagement         0.14         0.26         0.12         0.14         0.26         0.12         0.14         0.26         0.12         0.14         0.26         0.12         0.14         0.20         0.61         0.14         0.20         0.01         0.20         0.01         0.20							0.01
131 - Member Outreach       0.20       0.62       0.42         410 - Member Engagement       0.14       0.26       0.12         610 - Rehavioral Health       0.35       0.44       0.09         602 - Quality & Health Equity       0.19       0.20       0.01       0.20       0.20         602 - Quality & Health Equity       0.19       0.20       0.01       0.22       0.33       0.44       0.60         604 - Cilical Operations, Strategy, and Analytics       0.32       0.33       0.01       0.52       0.33       0.44       0.60         604 - Cilical Operations, Strategy, and Analytics       0.32       0.33       0.01       0.32       0.33       0.01         605 - Quality Performance       0.40       0.46       0.07       0.38       0.46       0.60         Behavior Health Treatment       6.15       6.59       0.84       7.43       6.59       0.44         Other Professional Services       2.25       5.05       (0.20)       4.83       5.05       0         Ipatient Hospital       81.97       84.10       2.14       81.04       84.15       38.02       38.21       0         Other Medical       2.93       3.26       0.34       2.91       4.			-			-	0.03
110 - Member Engagement       0.14       0.26       0.12         601 - Behavioral Health       0.35       0.44       0.09       0.38       0.44       0.00         602 - Quality & Health Equity       0.19       0.20							0.12
e01 - behavioral Health       0.35       0.44       0.09         602 - Quality & Health Equity       0.19       0.20       0.01         602 - Quality & Health Equity       0.19       0.20       0.01         604 - Clinical Operations, Strategy, and Analytics       0.32       0.33       0.01       0.32       0.33       0.46         604 - Clinical Operations, Strategy, and Analytics       0.32       0.33       0.46       0.70       0.38       0.46       0.60         605 - Quality & Health Treatment       6.15       6.99       0.84       7.43       6.99       0.69         Mental Health Services       0.74       1.68       0.94       1.47       1.68       0.94         Other Professional Services       23.61       26.86       3.25       25.53       26.87       0         Impatient Hospital       81.97       84.10       2.14       81.04       84.15       0         Outpatient Hospital       0.67       0.68       0.01       0.67       0.68       0.01         Other Medical       16.60       12.49       (4.10)       15.28       3.27       0         Iung term/SNF/Hospice       23.35       28.51       5.16       23.52       28.51       3.67							0.42
602 - Quality & Health Equity       0.19       0.20       0.01         604 - Clinical Operations, Strategy, and Analytics       0.32       0.33       0.01         604 - Clinical Operations, Strategy, and Analytics       0.32       0.33       0.01         605 - Quality Performance       0.40       0.46       0.07         Behavior Health Treatment       6.15       6.99       0.84         Mental Health Services       0.74       1.68       0.94         Other Professional Services       2.25       5.05       (0.20)         Total Other Professional Services       2.361       2.686       3.25         Emergency Room       115.36       16.82       1.45       16.48       16.82       0.67         Inpatient Hospital       35.75       38.18       2.48       38.02       38.21       0.668         Outpatient Hospital       35.75       38.18       2.48       3.62       3.62       3.62         Ambulance and NEMT       16.60       12.49       (4.10)       1.628       1.2.50       (2         Cong mum/Kr/Hospice       23.35       2.851       1.61       2.535       28.54       3.27       (1         Cong mum/Kr/Hospice       2.325       4.44       3.67				-			0.12
604 - Clinical Operations, Strategy, and Analytics         0.32         0.33         0.01           605 - Quality Performance         0.40         0.46         0.07           605 - Quality Performance         0.74         1.68         0.94           Mental Health Services         0.74         1.68         0.94           Other Professional Services         2.25         5.05         (0.20)           Total Other Professional Services         2.361         2.6.86         3.25           Emergency Room         15.36         1.682         1.45           Inpatient Hospital         81.97         84.10         2.14           Refinsurance Expense Premium         0.67         0.66         0.01           Outpatient Hospital         35.75         38.18         2.43           Mabulance and NEMT         16.60         12.49         (4.10)           Home Health Services & CBAS         2.93         3.26         0.34           Long Term/SNF/Hospice         23.35         2.851         5.16           Provider Enhancement Expense - Prop. 56         4.46         4.08         (0.38)           Major Organ Transplant         1.32         2.35         1.31           Cal Min Incentive Programs         0.96         0.96<						-	0.06
Image: constraint of the services         0.40         0.46         0.07           Behavior Health Treatment         6.15         6.99         0.84         7.43         6.99         (0           Behavior Health Services         0.74         1.68         0.94         7.43         6.99         (0           Other Professional Services         5.25         5.05         (0.20)         4.83         5.05         (0           Total Other Professional Services         23.61         16.82         1.45         16.48         16.82         1.45           Inpatient Hospital         81.97         84.10         2.14         81.04         84.15         3           Reinsurance Segnese Premium         0.67         0.66         0.01         0.67         0.68         0.01           Outpatient Hospital         35.75         38.18         2.43         38.02         38.21         0           Moule cand NEMT         16.60         12.49         (4.10)         16.28         12.50         (0           Home Health Services & CBAS         2.93         3.26         0.34         3.58         3.27         (0           Utilization and Quality Review Expenses         4.11         4.49         0.88         2.91         4.							0.01
Behavior Health Treatment         6.15         6.99         0.84           Mental Health Services         0.74         1.68         0.94           Other Professional Services         5.25         5.05         (0.20)           Total Other Professional Services         23.61         26.86         3.25           Emergency Room         15.36         16.82         1.43         16.48         16.82         0.0           Inpatient Hospital         81.97         84.10         2.14         81.04         84.15         0.67         0.68         0.01         0.67         0.68         0.01         0.67         0.68         0.01         0.67         0.68         0.01         0.67         0.68         0.01         0.67         0.68         0.01         0.67         0.68         0.01         0.67         0.68         0.01         0.67         0.68         0.01         0.802         38.02							0.01
Mental Health Services         0.74         1.68         0.94           Other Professional Services         23.61         25.86         3.25           Total Other Professional Services         23.61         25.86         3.25           Emergency Room         15.36         16.82         1.45           Inpatient Hospital         88.197         84.10         2.14           Reinsurance Expense Prenium         0.67         0.68         0.01           Outpatient Hospital         35.75         38.18         2.43         38.02         38.21         0           Ambulance and NEMT         16.60         12.49         (4.10)         16.28         12.50         (5.30)           Long Terr/SNF/Hospice         2.93         3.26         0.34         3.57         3.81         2.51         5.16         2.53         28.54         2.93         2.65         3.25         2.53         28.54         2.93         2.60         3.44         3.60         3.82         2.91         4.49         1.62         1.62         1.50         1.62         1.50         1.62         1.50         1.62         3.67         0.00         1.62         3.67         0.00         1.62         3.67         0.00         1.62							0.09
Other Professional Services         5.25         5.05         (0.20)           Total Other Professional Services         23.61         26.86         3.25         25.53         26.87         1           Emergency Room         15.36         16.82         1.45         16.48         16.82         0           Inpatient Hospital         81.97         84.10         2.14         81.04         84.15         2           Reinsurance Expense Premium         0.67         0.68         0.01         0.67         0.68         0.01           Outpatient Hospital         35.75         38.18         2.43         38.02         38.01         38.02         38.01         0           Mublance and NEMT         16.60         12.49         (4.10)         35.8         3.27         (0           Home Health Services & CBAS         2.93         3.26         0.34         3.58         3.27         (0           Long Term/SNF/Hospice         273.35         28.51         5.16         25.35         28.54         36           Provider Enhancement Expense - GEMT         13.21         1.04         (0.28)         1.32         1.45         (0           Community Support Services         0.96         -         (0.96)	Behavior Health Treatment			0.84			(0.44)
Total Other Professional Services         23.61         26.86         3.25           Emergency Room         15.36         16.82         1.45           Inpatient Hospital         81.97         84.10         2.14           Reinsurance Expense Premium         0.67         0.68         0.01           Outpatient Hospital         35.75         38.18         2.43           Mabulance and NEMT         16.60         12.49         (4.10)           Ambulance and NEMT         16.60         12.49         0.34           Long Term/SNF/Hospice         23.35         28.51         5.16           Provider Enhancement Expense - Prop. 56         4.46         4.08         (0.28)           Inhance and MEMT         1.32         1.04         (0.28)           Provider Enhancement Expense - Prop. 56         4.46         4.08         (0.38)           Provider Enhancement Expense - GEMT         1.32         1.04         (0.28)           Community Support Services         11.51         -         (11.51)           Cal AlM Incentive Programs         0.96         -         (0.96)           Distinct Part Nursing Facility Expense         0.00         -         (0.00)           Other Medical         84.62         71.83	Mental Health Services	-					0.21
Emergency Room         15.36         16.82         1.45           Inpatient Hospital         81.97         84.10         2.14           Reinsurance Expense Premium         0.67         0.68         0.01           Outpatient Hospital         35.75         38.18         2.43           Buildance and NEMT         16.60         12.49         (4.10)           Home Health Services & CBAS         2.93         3.26         0.34           Long Term/SNF/Hospice         23.35         28.51         5.16           Provider Enhancement Expense - Prop. 56         4.46         4.08         (0.38)           Provider Enhancement Expense - GEMT         1.32         1.049         (2.47)           Major Organ Transplant         1.32         2.35         1.03           Cal AlM Incentive Programs         0.96         (0.00)         0.00         (0.00)           DME/Rebates         4.91         4.91         (0.00)         0.74         (0.00)           DME/Rebates         4.91         4.91         (0.02)         0.36         2.35         (0.36)           Provider Enhancement Expense - GEMT         1.32         1.043         (0.28)         1.32         1.45         (0.00)           Cal AlM Incentive Programs	Other Professional Services	5.25	5.05	(0.20)	4.83	5.05	0.21
Inpatient Hospital         81.97         84.10         2.14           Reinsurance Expense Premium         0.67         0.68         0.01           Outpatient Hospital         35.75         38.18         2.43           Ambulance and NEMT         16.60         12.49         (4.10)           Home Health Services & CBAS         2.93         3.26         0.34           Long Term/SNF/Hospice         23.35         28.51         5.16           Provider Enhancement Expense - Prop. 56         4.46         4.08         (0.38)           Provider Enhancement Expense - GEMT         13.16         10.69         (2.47)           Major Organ Transplant         1.32         2.35         1.03         1.36         2.36           Cal AIM Incentive Programs         0.96         (0.00)         0.00         (0.00)         0.00         (0.00)           Distinct Part Nursing Facility Expense         4.91         4.91         (0.30)         1.36         2.36         1.36         1.36         2.36         1.36         1.36         2.36         1.36         1.36         1.36         1.36         1.36         1.36         1.36         1.36         1.36         1.36         1.36         1.36         1.36         1.36         1	Total Other Professional Services	23.61	26.86	3.25	25.53	26.87	1.34
Reinsurance Expense Premium         0.67         0.68         0.01           Outpatient Hospital         35.75         38.18         2.43         38.02         38.21         0           Other Medical          4.10         16.60         12.49         (4.10)         16.28         12.50         (3           Ambulance and NEMT         16.60         12.49         (4.10)         3.58         3.27         (0           Utilization and Quality Review Expenses         4.11         4.49         0.38         2.93         3.26         0.34         3.58         3.27         (0           Provider Enhancement Expense - Frop. 56         4.46         4.08         (0.38)         4.45         3.67         (0           Provider Enhancement Expense - GEMT         1.32         1.04         (0.28)         1.32         1.45         0           Community Support Services         11.51         -         (11.51)         7.47         -         (1           Najor Organ Transplant         1.32         2.35         1.03         1.36         2.36         1           Other Medical         84.62         71.83         (12.79)         81.76         71.89         (0           Distinct Part Nursing Facility Expense </td <td>Emergency Room</td> <td>15.36</td> <td>16.82</td> <td>1.45</td> <td>16.48</td> <td>16.82</td> <td>0.34</td>	Emergency Room	15.36	16.82	1.45	16.48	16.82	0.34
Outpatient Hospital         35.75         38.18         2.43         38.02         38.21         0           Other Medical         Ambulance and NEMT         16.60         12.49         (4.10)         16.28         12.50         (5)           Home Health Services & CBAS         2.93         3.26         0.34         3.58         3.27         (0)           Long Term/SNF/Hospice         23.35         28.51         5.16         25.35         28.54         3.67         (0)           Provider Enhancement Expense - GEMT         1.32         1.04         (0.28)         1.32         1.45         (0)           Community Support Services         11.51         -         (11.51)         7.47         -         (7)           Distinct Part Nursing Facility Expense         0.096         -         (0.96)         0.70         -         (0)           DME/Rebates         4.91         4.91         (0.00)         5.18         4.92         (0)           Pay for Performance Quality Incentive         1.50         1.50         0.00         -         (0)           Magior Organ Transplant         1.50         1.50         0.000         -         (0)         -         (0)         -         (0)	Inpatient Hospital	81.97	84.10	2.14	81.04	84.15	3.11
Other Medical           Ambulance and NEMT         16.60         12.49         (4.10)           Home Health Services & CBAS         2.93         3.26         0.34           Utilization and Quality Review Expenses         4.11         4.49         0.38           Long Term/SNF/Hospice         23.35         28.51         5.16           Provider Enhancement Expense - Orp. 56         4.46         4.08         (0.38)           Provider Enhancement Expense - GEMT         1.32         1.04         (0.28)           Enhanced Care Management         13.16         10.69         (2.47)           Community Support Services         11.51         -         (11.51)           Cal AlM Incentive Programs         0.96         -         (0.96)           Distinct Part Nursing Facility Expense         0.00         -         (0.00)           DME/Rebates         4.91         4.91         0.000           Hospital Directed Payments         145.47         60.27         (85.20)           Hospital Directed Payments         0.04         -         (0.04)           Non-Claims Expense Adjustment         (8.35)         -         8.35	Reinsurance Expense Premium	0.67	0.68	0.01	0.67	0.68	0.01
Ambulance and NEMT       16.60       12.49       (4.10)         Home Health Services & CBAS       2.93       3.26       0.34         Utilization and Quality Review Expenses       4.11       4.49       0.38         Long Term/SNF/Hospice       23.35       28.51       5.16         Provider Enhancement Expense - Prop. 56       4.46       4.08       (0.38)         Provider Enhancement Expense - GEMT       1.32       1.04       (0.28)         Enhanced Care Management       11.51       -       (11.51)         Major Organ Transplant       1.32       2.35       1.03         Cal AIM Incentive Programs       0.00       -       (0.00)         DME/Rebates       4.91       4.91       0.00         Pay for Performance Quality Incentive       1.50       1.50       0.00         Hospital Directed Payment Adjustment       0.04       -       (0.04)         Non-Claims Expense Adjustment       0.04       -       (0.04)	Outpatient Hospital	35.75	38.18	2.43	38.02	38.21	0.18
Ambulance and NEMT       16.60       12.49       (4.10)         Home Health Services & CBAS       2.93       3.26       0.34         Utilization and Quality Review Expenses       4.11       4.49       0.38         Long Term/SNF/Hospice       23.35       28.51       5.16         Provider Enhancement Expense - Prop. 56       4.46       4.08       (0.38)         Provider Enhancement Expense - GEMT       1.32       1.04       (0.28)         Enhanced Care Management       11.51       -       (11.51)         Community Support Services       11.51       -       (11.51)         Major Organ Transplant       1.32       2.35       1.03         Cal AIM Incentive Programs       0.00       -       (0.00)         DME/Rebates       4.91       4.91       (0.00)         Pay for Performance Quality Incentive       1.50       1.50       0.00         Hospital Directed Payments       0.04       -       (0.04)       1.53       1.53         Non-Claims Expense Adjustment       (8.35)       -       8.35       (5.34)       -       0.53	Other Medical						
Home Health Services & CBAS       2.93       3.26       0.34         Utilization and Quality Review Expenses       4.11       4.49       0.38       2.91       4.49       9         Long Term/SNF/Hospice       23.35       28.51       5.16       25.35       28.54       3         Provider Enhancement Expense - GEMT       1.32       1.04       (0.28)       4.45       3.67       (0         Enhanced Care Management       13.16       10.69       (2.47)       13.16       10.69       (2.47)         Major Organ Transplant       1.32       2.35       1.03       1.36       2.36       0.00         Distinct Part Nursing Facility Expense       0.00       -       (0.00)       0.00       -       (0.00)       0.00       -       (0.00)       0.00       -       (0.00)       0.00       -       (0.00)       0.00       -       (0.00)       0.00       -       (0.00)       0.00       -       (0.00)       0.00       -       (0.00)       0.00       -       (0.00)       0.00       -       (0.00)       0.00       -       (0.00)       0.00       -       (0.00)       0.00       -       (0.00)       0.00       -       (0.00)       0.00       -		16.60	12.49	(4.10)	16.28	12.50	(3.77)
Utilization and Quality Review Expenses       4.11       4.49       0.38       2.91       4.49       1         Long Term/SNF/Hospice       23.35       28.51       5.16       25.35       28.54       5         Provider Enhancement Expense - Prop. 56       4.46       4.08       (0.38)       4.45       3.67       (0         Provider Enhancement Expense - GEMT       1.32       1.04       (0.28)       1.32       1.45       (0         Enhanced Care Management       13.16       10.69       (2.47)       13.16       10.69       (2.47)         Major Organ Transplant       1.32       2.35       1.03       1.36       2.36       1         Cal AIM Incentive Programs       0.96       -       (0.96)       0.70       -       (0         Distinct Part Nursing Facility Expense       0.00       -       (0.00)       5.18       4.92       (0         DME/Rebates       4.91       4.91       0.00       -       1.50       0.00       1.50       1.50       0.00         Pay for Performance Quality Incentive       1.50       1.50       0.00       145.51       60.29       (8         Non-Claims Expense Adjustment       (0.04       -       (0.04)       - <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td>(0.31)</td></td<>							(0.31)
Long Term/SNF/Hospice         23.35         28.51         5.16           Provider Enhancement Expense - Prop. 56         4.46         4.08         (0.38)           Provider Enhancement Expense - GEMT         1.32         1.04         (0.28)           Enhanced Care Management         13.16         10.69         (2.47)           Community Support Services         11.51         - (11.51)           Major Organ Transplant         1.32         2.35         1.03           Cal AIM Incentive Programs         0.96         - (0.96)         0.70         - (0.00)           Distinct Part Nursing Facility Expense         0.00         - (0.00)         0.00         - (0.00)           DME/Rebates         4.91         4.91         (0.00)         5.18         4.92         (0           Pay for Performance Quality Incentive         1.50         1.50         0.00         1.50         <							1.59
Provider Enhancement Expense - Prop. 56         4.46         4.08         (0.38)         4.45         3.67         (0           Provider Enhancement Expense - GEMT         1.32         1.04         (0.28)         1.32         1.45         (0           Enhanced Care Management         13.16         10.69         (2.47)         13.16         10.69         (2.47)           Community Support Services         11.51         -         (11.51)         7.47         -         (0           Major Orgams         0.96         -         (0.96)         0.70         -         (0           Distinct Part Nursing Facility Expense         0.000         -         (0.00)         0.00         -         (0           DME/Rebates         4.91         4.91         (0.00)         5.18         4.92         (0           Pay for Performance Quality Incentive         1.50         1.50         0.00         1.50         1.50         (0.00)         145.51         60.29         (85.20)           Hospital Directed Payment Adjustment         0.04         -         (0.04)         4.94         -         0.94         -         0.94           Non-Claims Expense Adjustment         (8.35)         -         8.35         -         8.35							3.19
Provider Enhancement Expense - GEMT         1.32         1.04         (0.28)           Enhanced Care Management         13.16         10.69         (2.47)           Community Support Services         11.51         -         (11.51)           Major Organ Transplant         1.32         2.35         1.03           Cal AIM Incentive Programs         0.96         -         (0.00)           Distinct Part Nursing Facility Expense         0.00         -         (0.00)           DME/Rebates         4.91         4.91         (0.00)         5.18         4.92         (0           Pay for Performance Quality Incentive         1.50         1.50         0.00         1.50         1.50         0.00           Hospital Directed Payment Adjustment         0.04         -         (0.04)         86.49         -         (0.534)         -         9         (885)							(0.78)
Enhanced Care Management         13.16         10.69         (2.47)           Community Support Services         11.51         -         (11.51)           Major Organ Transplant         1.32         2.35         1.03           Cal AIM Incentive Programs         0.96         -         (0.96)           Distinct Part Nursing Facility Expense         0.00         -         (0.00)           DME/Rebates         4.91         4.91         (0.00)           Total Other Medical         84.62         71.83         (12.79)           Pay for Performance Quality Incentive         1.50         1.50         0.00           Hospital Directed Payment Adjustment         0.04         -         (0.04)           Non-Claims Expense Adjustment         (8.35)         -         8.35         (5.34)					-		0.13
Community Support Services         11.51         -         (11.51)           Major Organ Transplant         1.32         2.35         1.03         1.36         2.36         12           Cal AIM Incentive Programs         0.96         -         (0.96)         0.70         -         (0.00)           Distinct Part Nursing Facility Expense         0.00         -         (0.00)         0.00         -         (0.00)           DME/Rebates         4.91         4.91         (0.00)         5.18         4.92         (0           DMS/Rebates         4.91         84.62         71.83         (12.79)         81.76         71.89         (9           Pay for Performance Quality Incentive         1.50         1.50         0.00         1.50         1.50         (0.01)           Hospital Directed Payments         145.47         60.27         (85.20)         145.51         60.29         (88           Non-Claims Expense Adjustment         (8.35)         -         8.35         (5.34)         -         9							(2.47)
Major Organ Transplant         1.32         2.35         1.03         1.36         2.36         17           Cal AIM Incentive Programs         0.96         -         (0.96)         0.70         -         (0.00)           Distinct Part Nursing Facility Expense         0.00         -         (0.00)         0.00         -         (0.00)           DME/Rebates         4.91         4.91         (0.00)         5.18         4.92         (0.00)           Pay for Performance Quality Incentive         1.50         1.50         0.00         1.50         1.50         (0.00)           Hospital Directed Payments         145.47         60.27         (85.20)         145.51         60.29         (85           Non-Claims Expense Adjustment         (8.35)         -         8.35         (5.34)         -         1.50							(7.47)
Cal AIM Incentive Programs         0.96         -         (0.96)         0.70         -         (0.96)           Distinct Part Nursing Facility Expense         0.00         -         (0.00)         0.00         -         (0.00)           DME/Rebates         4.91         4.91         (0.00)         5.18         4.92         (0.00)           Total Other Medical         84.62         71.83         (12.79)         81.76         71.89         (9)           Pay for Performance Quality Incentive         1.50         1.50         0.00         1.50         1.50         (1.50)         1.50         1.50         1.50         1.50         1.50         (1.51)         1.50         (1.52)         1.50         (1.50)         1.50         (1.50)         1.50         (1.50)         1.50         (1.50) <t< td=""><td></td><td></td><td>2 35</td><td></td><td></td><td>2 36</td><td>1.00</td></t<>			2 35			2 36	1.00
Distinct Part Nursing Facility Expense         0.00         -         (0.00)         0.00         -         (0.00)           DME/Rebates         4.91         4.91         (0.00)         5.18         4.92         (0.00)           Total Other Medical         84.62         71.83         (12.79)         81.76         71.89         (9.00)           Pay for Performance Quality Incentive         1.50         1.50         0.00         1.50         1.50         (0.00)         145.47         60.27         (85.20)         145.51         60.29         (88           Hospital Directed Payment Adjustment         0.04         -         (0.04)         86.49         -         (88           Non-Claims Expense Adjustment         (8.35)         -         8.35         -         8.35         -         5.31			-			-	(0.70)
DME/Rebates         4.91         4.91         (0.00)         5.18         4.92         (0.00)           Total Other Medical         84.62         71.83         (12.79)         81.76         71.89         (9)           Pay for Performance Quality Incentive         1.50         1.50         0.00         1.50         1.50         0.00           Hospital Directed Payment Adjustment         0.04         -         (0.04)         86.49         -         (86           Non-Claims Expense Adjustment         (8.35)         -         8.35         (5.34)         -         9	· · · · · · · · · · · · · · · · · · ·		_			-	(0.00)
Total Other Medical         84.62         71.83         (12.79)         81.76         71.89         (1000000000000000000000000000000000000			4 91	1		4 92	(0.26)
Pay for Performance Quality Incentive         1.50         1.50         0.00           Hospital Directed Payment Adjustment         0.04         -         (0.04)         145.51         60.29         (88           Non-Claims Expense Adjustment         (8.35)         -         8.35         (5.34)         -         150		-	-				(9.87)
Hospital Directed Payments         145.47         60.27         (85.20)         145.51         60.29         (85           Hospital Directed Payment Adjustment         0.04         -         (0.04)         86.49         -         (86           Non-Claims Expense Adjustment         (8.35)         -         8.35         (5.34)         -         55							
Hospital Directed Payment Adjustment         0.04         -         (0.04)         86.49         -         (86           Non-Claims Expense Adjustment         (8.35)         -         8.35         (5.34)         -         5							0.00
Non-Claims Expense Adjustment         (8.35)         -         8.35         (5.34)         -         5			60.27			60.29	(85.22)
			-			-	(86.49)
	· · · ·		-			-	5.34
101xx, incentive, Paio Claims Adjustment 0.54 - (0.05) 0.54 - (0.05)	IBNR, Incentive, Paid Claims Adjustment	0.05	-	(0.05)	0.54	-	(0.54)
Total Medical Costs 476.19 391.28 (84.90) 565.63 391.46 (174	Total Medical Costs	476.19	391.28	(84.90)	565.63	391.46	(174.16)

11 9KHS 6/2/2025 Management Use Only 32

# KHS Finance Committee Meeting, June 13, 2025



### MEDI-CAL SCHEDULE OF MEDICAL COSTS - ALL COA FOR THE MONTH ENDED MARCH 31, 2025

	January	February	March	Year to Date
Physician Services				
Primary Care Physician Services	6,633,777	10,235,649	8,511,088	25,380,514
Referral Specialty Services	25,541,006	24,175,932	26,067,518	75,784,456
Urgent Care & After Hours Advice	3,948,407	4,291,828	4,106,619	12,346,854
Hospital Admitting Team	9,300	8,400	9,300	27,000
Total Physician Services	36,132,491	38,711,809	38,694,525	113,538,825
Other Professional Services				
Vision Service Capitation	344,606	343,774	343,775	1,032,155
221 - Business Intelligence	211,963	188,504	191,787	592,255
310 - Health Servcies - Utilization Management	826,640	762.266	757,294	2,346,200
311 - Health Services - Quality Improvement	306,121	220,471	220,433	747,024
312 - Health Services Education	321,705	307,110	316,293	945,109
313 - Pharmacy	140,301	111,951	115,447	367,698
314 - Enhanced Care Management	411,824	347,498	371,602	1,130,923
316 - Population Health Management	593,720	502,067	520,999	1,616,787
317 - In Lieu of Services	134,223	120,595	127,368	382,187
321 - Homeless Management Information Services	44,251	23,122	20.283	87.656
330 - Member Services	1,080,746	1,029,669	1,011,284	3,121,699
410 - Member Engagement	59,841	54,424	57,455	171,720
601 - Behavioral Health	170,807	146,523	140,152	457,482
602 - Quality & Health Equity	82,237	78,819	78,678	239,734
604 - Clinical Operations, Strategy, and Analytics	142,213	117,289	130,628	390,131
605 - Quality Performance	154,331	142,203	160,748	457,283
Behavior Health Treatment	3,181,908	3,355,677	2,493,778	9,031,363
Mental Health Services	974,251	506,210	300,821	1,781,282
Other Professional Services	2,180,697	1,568,304	2,126,040	5,875,040
			9,567,330	
Total Other Professional Services	11,445,798	10,004,694		31,017,823
Emergency Room	7,289,728	6,508,981	6,225,711	20,024,420
Inpatient Hospital	33,857,875	31,406,220	33,213,126	98,477,222
Reinsurance Expense Premium	269,619	269,619	269,619	808,856
Outpatient Hospital	16,019,765	15,697,949	14,487,044	46,204,757
Other Medical				
Ambulance and NEMT	5,965,805	7,090,416	6,724,343	19,780,563
Home Health Services & CBAS	1,636,266	1,531,236	1,185,227	4,352,729
Utilization and Quality Review Expenses	936,126	930,163	1,665,464	3,531,754
Long Term/SNF/Hospice	10,523,545	10,822,106	9,460,426	30,806,077
Provider Enhancement Expense - Prop. 56	1,801,039	1,803,328	1,805,739	5,410,107
Provider Enhancement Expense - GEMT	549,430	519,819	534,888	1,604,137
Enhanced Care Management	5,134,027	5,521,997	5,331,279	15,987,304
Community Support Services	590,845	3,824,743	4,662,690	9,078,278
Major Organ Transplant	542,452	574,592	534,775	1,651,819
Cal AIM Incentive Programs	275,000	188,015	390,633	853,648
Distinct Part Nursing Facility Expense	1,259	1,293	1,251	3,803
DME/Rebates	2,339,823	1,958,689	1,991,312	6,289,824
Total Other Medical	30,295,617	34,766,397	34,288,028	99,350,041
Pay for Performance Quality Incentive	606.662	608,318	607,800	1,822,779
Hospital Directed Payments	59,831,392	58,045,936	58,943,903	176,821,231
	, ,	, ,	, ,	
Hospital Directed Payment Adjustment	103,134,648	1,953,159	15,484	105,103,291
Non-Claims Expense Adjustment IBNR, Incentive, Paid Claims Adjustment	(350,170) 388,615	(2,753,743) 248,637	(3,382,901) 21,094	(6,486,815) 658,346
		· · · · · · · · · · · · · · · · · · ·		· · ·
Total Medical Costs	298,922,038	195,467,975	192,950,763	687,340,775

\* MEDICAL COSTS PER DMHC REGULATIONS

KERN HEALTH SYSTEMS

### MEDI-CAL SCHEDULE OF MEDICAL COSTS - ALL COA FOR THE MONTH ENDED MARCH 31, 2025

[	January	February	March	Year to Date
Physician Services				
Primary Care Physician Services	16.40	25.24	21.00	20.89
Referral Specialty Services	63.15	59.61	64.33	62.36
Urgent Care & After Hours Advice	9.76	10.58	10.13	10.16
Hospital Admitting Team	0.02	0.02	0.02	0.02
Total Physician Services	89.34	95.46	95.49	93.43
Other Professional Services				
Vision Service Capitation	0.85	0.85	0.85	0.85
221 - Business Intelligence	0.52	0.46	0.47	0.49
310 - Health Servcies - Utilization Management	2.04	1.88	1.87	1.93
311 - Health Services - Quality Improvement	0.76	0.54	0.54	0.61
312 - Health Services Education	0.80	0.76	0.78	0.78
313 - Pharmacy	0.35	0.28	0.28	0.30
314 - Enhanced Care Management	1.02	0.86	0.92	0.93
316 - Population Health Management	1.47	1.24	1.29	1.33
317 - In Lieu of Services	0.33	0.30	0.31	0.31
330 - Member Services	2.67	2.54	2.50	2.57
410 - Member Engagement	0.15	0.13	0.14	0.14
601 - Behavioral Health	0.42	0.36	0.35	0.38
602 - Quality & Health Equity	0.20	0.19	0.19	0.20
604 - Clinical Operations, Strategy, and Analytics	0.35	0.29	0.32	0.32
605 - Quality Performance	0.38	0.35	0.40	0.38
Behavior Health Treatment	7.87	8.27	6.15	7.43
Mental Health Services	2.41	1.25	0.74	1.47
Other Professional Services	5.39	3.87	5.25	4.83
Total Other Professional Services	28.30	24.67	23.61	25.53
Emergency Room	18.02	16.05	15.36	16.48
Inpatient Hospital	83.72	77.44	81.97	81.04
Reinsurance Expense Premium	0.67	0.66	0.67	0.67
Outpatient Hospital	39.61	38.71	35.75	38.02
Other Medical				
Ambulance and NEMT	14.75	17.48	16.60	16.28
Home Health Services & CBAS	4.05	3.78	2.93	3.58
Utilization and Quality Review Expenses	2.31	2.29	4.11	2.91
Long Term/SNF/Hospice	26.02	26.69	23.35	25.35
Provider Enhancement Expense - Prop. 56	4.45	4.45	4.46	4.45
Provider Enhancement Expense - GEMT	1.36	1.28	1.32	1.32
Enhanced Care Management	12.69	13.62	13.16	13.16
Community Support Services	1.46	9.43	11.51	7.47
Major Organ Transplant	1.34	1.42	1.32	1.36
Cal AIM Incentive Programs	0.68	0.46	0.96	0.70
Distinct Part Nursing Facility Expense	0.00	0.00	0.00	0.00
DME/Rebates	5.79	4.83	4.91	5.18
Total Other Medical	74.91	85.73	84.62	81.76
Pay for Performance Quality Incentive	1.50	1.50	1.50	1.50
Risk Corridor Expense	-	-	-	· ·
Hospital Directed Payments	147.94	143.13	145.47	145.51
Hospital Directed Payment Adjustment	255.01	4.82	0.04	86.49
Non-Claims Expense Adjustment	(0.87)	(6.79)	(8.35)	(5.34)
IDND Incentive Deid Claims Adjustment	0.00	0.64	0.05	0.54
IBNR, Incentive, Paid Claims Adjustment	0.96	0.61	0.05	0.34



# MEDI-CAL SCHEDULE OF ADMINISTRATIVE EXPENSES BY DEPT FOR THE MONTH ENDED MARCH 31, 2025

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		MEDI-C		_		KERN HEALTH SYSTEMS
	SCHEDU	ULE OF ADMINISTRAT	IVE EXPENSES BY DEP	T		SYSTEMS
	FO	R THE MONTH ENDER	D MARCH 31, 2025			
Г	March	Budget	Variance	Year to Date	Budget	
110 - Executive	564,215	650,390	86,176	1,699,972	1,951,171	Variance 251,199 16,465 95,662 565,620
112 - Government Relations	53,593	62,942	9,349	1,059,972	188,826	16,465
210 - Accounting	370,641	370,068	(573)	1,014,540	1,110,203	95,662
220 - Management Information Systems (MIS)	322,843	508,775	185,932	960,704	1,526,324	565,620
221 - Business Intelligence	445,959	246,484	(199,475)	1,067,783	739,452	(220 221)
222 - MIS Development	481,800	515,722	33,923	1,211,504	1,547,167	(328,331) 335,663 337,429 8,090 1 163 141
223 - Enterprise Configuration	205,373	321,789	116,416	627,938	965,367	337,429
224 - Cyber Security	39,996	43,744	3,747	123,141	131,231	8,090
225 - Infrastructure	845.020	1,140,153	295.133	2,257,318	3.420.458	1,163,141
226 - Technical Administrative Services	67,549	94,102	26,554	202,435	282,307	
230 - Claims	941,807	823,337	(118,471)	2,813,086	2,470,011	79,872 (343,075)
240 - Project Development	220,963	216,007	(4,956)	672,463	648,021	(24 443)
310 - Health Services - Utilization Management	40,446	50,148	9.702	123,005	150.443	27,438
311 - Health Services - Quality Improvement	7,052	11,596	4,544	23,899	34,787	10,000
312 - Health Services - Education	-	648	648		1.945	
313 - Pharmacy	10,500	11,450	950	31,795	34,350	1,945 2,555
314 - Enhanced Care Management	20,337	22,583	2,246	83,871	67,748	(16,123)
316 - Population Health Management		2,454	2,454	103	7,362	7,260
317 - Community Support Services	883	3,150	2,267	883	9.451	8,568
320 - Provider Network Management	285,138	326,776	41,638	856,981	980,329	123,348
321 - Homeless Management Information Services	54	1,854	1,800	127	5,562	5,435
322 - Delegation & Oversight	26,376	30,422	4.046	78,283	91,265	12,982
330 - Member Services	118,453	229,310	110,857	521,548	687,930	166,382
340 - Corporate Services	851,850	1,128,044	276,194	2,617,999	3,384,133	766,135
360 - Audit & Investigative Services	269,614	306,189	36,575	894,474	918,567	24,093
410 - Member Engagement	64,681	62,873	(1,808)	195,011	188,620	(6,391)
420 - Sales/Marketing/Public Relations	228,233	329,532	101,298	594,364	988,595	394,231
510 - Human Resourses	475,133	460,498	(14,635)	1,519,926	1,381,493	(138,433)
520 - Legal	142,724	122,824	(19,900)	278,854	368,471	89,617
601 - Behavioral Health	-	3,350	3,350	507	10,050	9,543
602 - Quality & Health Equity	10,083	35,573	25,490	30,644	106,719	76,075
604 - Clinical Operations, Strategy & Analytics	32	662	630	32	1,987	1,955
605 - Quality Performance	198,076	116,048	(82,028)	590,255	348,145	(242,110)
Administrative Expense Adjustment	375,177	200,000	(175,177)	776,919	600,000	(176,919)
Total Administrative Expenses	7,684,602	8,449,496	764,894	22,042,724	25,348,490	3,305,765

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# MEDI-CAL SCHEDULE OF ADMINISTRATIVE EXPENSES BY DEPT FOR THE MONTH ENDED MARCH 31, 2025



	January	February	March	YTD TOTALS
110 - Executive	682,639	453,118	564,215	1,699,972
112 - Government Relations	64,745	54,023	53,593	172,361
210 - Accounting	373,730	270,170	370,641	1,014,540
220 - Management Information Systems (MIS)	354,906	282,955	322,843	960,704
221 - Business Intelligence	288,258	333,566	445,959	1,067,783
222 - MIS Development	390,138	339,566	481,800	1,211,504
223 - Enterprise Configuration	233,790	188,775	205,373	627,938
224 - Cyber Security	31,621	51,523	39,996	123,141
225 - Infrastructure	767,910	644,388	845,020	2,257,318
226 - Technical Administrative Services	70,628	64,258	67,549	202,435
230 - Claims	885,033	986,246	941,807	2,813,086
240 - Project Development	214,035	237,465	220,963	672,463
310 - Health Services - Utilization Management	30,019	52,541	40,446	123,005
311 - Health Services - Quality Improvement	(15,100)	31,947	7,052	23,899
313 - Pharmacy	10,795	10,500	10,500	31,795
314 - Enhanced Care Management	18,954	44,579	20,337	83,871
316 - Population Health Management	103	-	-	103
317 - Community Support Services	-	-	883	883
320 - Provider Network Management	297,212	274,630	285,138	856,981
322 - Delegation & Oversight	50,538	1,369	26,376	78,283
330 - Member Services	174,446	228,649	118,453	521,548
340 - Corporate Services	1,085,693	680,455	851,850	2,617,999
360 - Audit & Investigative Services	286,424	338,436	269,614	894,474
410 - Member Engagement	67,809	62,520	64,681	195,011
420 - Sales/Marketing/Public Relations	139,774	226,357	228,233	594,364
510 - Human Resourses	727,474	317,319	475,133	1,519,926
520 - Legal	35,231	100,899	142,724	278,854
601 - Behavioral Health	307	200	-	507
602 - Quality & Health Equity	10,624	9,938	10,083	30,644
604 - Clinical Operations, Strategy & Analytics	-	-	32	32
605 - Quality Performance	212,721	179,458	198,076	590,255
Administrative Expense Adjustment	202,969	198,773	375,177	776,919
Total Administrative Expenses	7,693,499	6,664,623	7,684,602	22,042,724



# **KHS - GROUP HEALTH PLAN** STATEMENT OF NET POSITION AS OF MARCH 31, 2025

			Increase/
ASSETS	March 2025	February 2025	(Decrease)
Cash and Cash Equivalents	1,246,986	1,245,481	1,505
Interest Receivable	13,672	9,400	4,272
Other Receivable	125	125	-
Total Current Assets	1,260,783	1,255,006	5,777
CURRENT LIABILITIES			
Other Liabilities	-	-	-
Total Current Liabilities	-	-	-
NET POSITION:			
Net Position at Beginning of Year	1,245,606	1,245,606	-
Increase (Decrease) in Net Position - Current Year	15,177	9,400	5,777
Total Net Position	1,260,783	1,255,006	5,777
TOTAL LIABILITIES AND NET POSITION	1,260,783	1,255,006	5,777

# KHS Finance Committee Meeting, June 13, 2025

### KHS - GROUP HEALTH PLAN STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION FOR THE MONTH ENDED MARCH 31, 2025



	March	Budget	Variance	Year to Date	Budget	Variance
REVENUES						
Premium	-	-	-	-	-	
Interest	4,272	-	4,272	13,672	-	13,672
Other Investment Income	1,505	-	1,505	1,505	-	1,50
Total Revenues	5,777	-	5,777	15,177	-	15,17
EXPENSES						
MEDICAL COSTS						
IBNR and Paid Claims Adjustment	-	-	-	-	-	
Total Medical Costs	-	-	-	-	-	
GROSS MARGIN	5,777	-	5,777	15,177	-	15,17
ADMINISTRATIVE COSTS						
Management Fee Expense and Other Admin Exp	-	-	-	-	-	
Total Administrative Expenses	-	-	-	-	-	
TOTAL EXPENSES	-	-	-	-	-	
OPERATING INCOME (LOSS) BEFORE TAX	5,777	-	5,777	15,177	-	15,17
NON-OPERATING REVENUE (EXPENSE)						
Total Non-Operating Revenue (Expense)	-	-	-	-	-	
NET INCREASE (DECREASE) IN NET POSITION	5,777	-	5,777	15,177	-	15,17
MEDICAL LOSS RATIO	0.0%	0.0%	0.0%	0.0%	0.0%	0.0
ADMINISTRATIVE EXPENSE RATIO	0.0%	0.0%	0.0%	0.0%	0.0%	0.0

PR'25	

KERN HEALTH SYSTEMS MONTHLY MEMBERS COUNT												SYST	EMS
	2025 MEMBER												
MEDI-CAL	MONTHS	JAN'25	FEB'25	MAR'25	APR'25	MAY'25	JUN'25	JUL'25	AUG'25	SEP'25	OCT'25	NOV'25	DEC'25
ADULT AND FAMILY													
ADULT (SEE COMMENT)	223,518	74,604	74,605	74,309	0	0	0	0	0	0	0	C	0
CHILD	502,775	167,252	167,669		0	-	-	0	-	0	0	C	, o
SUB-TOTAL ADULT & FAMILY	726,293	241,856	242,274	242,163	0	0	0	0	0	0	0	0	0
OTHER MEMBERS													
FULL DUALS - FAMILY	1,637	566	526	545	0	0	0	0	0	0	0	C	0 0
FULL DUALS - CHILD	0	0	0	0	0	0	0	0	0	0	0	C	0 0
SUBTOTAL OTHER MEMBERS	78,034	566	526	545	0	0	0	0	0	0	0	0	0
TOTAL FAMILY	804,327	242,422	242,800	242,708	0	0	0	0	0	0	0	0	0
SPD MEMBERS													
SPD (AGED AND DISABLED)	62,615	23,226	18,391	20,998	0	0	0	0	0	0	0	C	0
OTHER MEMBERS													
BCCTP - TABACCO SETTLEMENT	0	0	0	0	0	0	0	0	0	0	0	C	0
FULL DUALS - BCCTP	5	2	1	2	0	0	0	0	0	0	0	C	0 0
SPD FULL DUALS	76,392	23,272	27,695	25,425	0	0	0	0	0	0	0	C	0 0
EXPANDION FULL DUALS	1,021	366	333	322	0	0	0	0	0	0	0	0	0
LONG TERM CARE (LTC)													
LTC	154	48	52	54	0	0	0	0	0	0	0	C	0
LTC DUALS	1,394	465	467	462	0	•	-	0	-	0	0	C	0
TOTAL LTC	1,548	513	519	516	0	0	0	0	0	0	0	0	0
TOTAL SPD	141,581	47,379	46,939	47,263	0	0	0	0	0	0	0	0	0
ACA OE - MEDI-CAL OPTIONAL EXPAN	SION												
ACA Expansion Adult-Citizen	345,675	114,640	115,806	115,229	0	0	0	0	0	0	0	0	0
TOTAL EXPANSION	345,675	114,640	115,806	115,229	0	0	0	0	0	0	0	0	0
TOTAL CLASSIC MEMBERS	866,942	404,441	405,545	405,200	0	0	0	0	0	0	0	0	0
GRAND TOTAL	1,214,165	404,441	405,545	405,200	0	0	0	0	0	0	0	0	0



# MEMORANDUM

TO: Kern Health Systems Finance Committee

FROM: Robert Landis, Chief Financial Officer

SUBJECT: April 2025 Financial Results

**DATE:** June 13, 2025

The April results reflect a \$1.5 million Net Increase in Net Position which is a \$.6 million unfavorable variance to the budget. Listed below are the major variances for the month:

- 1) Total Revenues reflect a \$38.9 million favorable variance primarily due to:
  - A) \$2.7 million unfavorable variance in SPD Premium Revenues primarily due to California becoming a Medicare Part A Buy-In State effective January 1, 2025. Qualifying Medi-Cal members, who are enrolled in Medicare Part B only, were automatically enrolled into Medicare Part A Buy-In by the Department of Health Care Services ("DHCS"). The rate received for members who have Part A <u>and</u> Part B (\$488 pmpm) is less than the rate for members who have Part B <u>only</u> (\$1,130 pmpm), however, Medicare will now become primary for medical expenses associated with the members having both Part A and Part B. The reduction in revenue has been offset against a reduction in medical expenses included in 2C (1) below.
  - B) \$1.1 million favorable variance in Enhanced Care Management Premiums primarily due to receiving updated rate information from DHCS after the approval of the 2025 Budget partially offset against amounts included in 2C (2) below.
  - C) \$34.5 million favorable variance in Premium-Hospital Directed Payments primarily due to receiving updated rate information from DHCS on February 28, 2025 for Calendar Year 2025 offset against amounts included in 2D below.
  - D) \$6.5 million favorable variance in Rate/Income Adjustments primarily relating from MCO Tax Adjustments from prior years (\$4.6 million) and Student Behavioral Health Incentive Program funds received in April 2025 for the prior year (\$1.4 million) offset against amounts included in 2E below.

- 2) Total Medical Costs reflect a \$41.4 million unfavorable variance primarily due to
  - A) \$2.2 million unfavorable variance in Physician Services primarily due to higher-thanexpected utilization by Expansion members over the last several months.
  - B) \$1.3 million unfavorable variance in Outpatient Hospital primarily due to higher-thanexpected utilization over the last several months.
  - C) \$6.3 million unfavorable variance in Other Medical primarily from:
    - 1) \$.8 million favorable variance in Long Term/SNF/Hospice primarily due to lowerthan-expected SPD membership and benefit changes described in 1A above.
    - \$1.0 million unfavorable variance in Enhance Care Management expenses to receiving updated rate information from DHCS after the approval of the 2025 Budget offset against amounts included in 1B above.
    - 3) \$6.1 million unfavorable variance in Community Support Services expenses due to higher-than-expected usage of program services over the last several months.

(A key feature of CalAIM was the introduction of Community Support Services, formerly referred to as In Lieu of Services (ILOS). Community Support Services are designed to help improve the overall health and well-being of Medi-Cal managed care plan (MCP) members by addressing the members' health-related social needs, helping the members live healthier lives, and avoiding higher, costlier levels of care. Services include support to secure and maintain housing, access to medically tailored meals to support short-term recovery, personal care, and a variety of other community-based services. The range of services and resources are designed to address the unique needs of Medi-Cal members in the community, with a focus on promoting health, stability, and independence. Members may receive a Community Supports Service if they meet the eligibility criteria and if the MCP determines it is a medically appropriate and cost-effective alternative to services covered under Medi-Cal) **These services are unfunded with expected savings to be realized by lower medical expenses, if any.** 

- D) \$34.5 million unfavorable variance in Hospital Directed Payments primarily due to receiving updated rate information from DHCS for Calendar Year 2024 offset against amounts included in 1C above.
- E) \$2.7 million favorable variance IBNR, Incentive, Paid Claims adjustments primarily from favorable IBNR relating to the prior year (\$4.0 million) and an unfavorable variance relating to accruing a \$1.3 million liability to the Kern County Superintendent of Schools for funds received in 1D above.

The April Medical Loss Ratio is 93.4% which is unfavorable to the 91.8% budgeted amount. The April Administrative Expense Ratio is 5.3% which is favorable to the 5.8% budgeted amount.

The results for the 4 months ending April 30, 2025 reflect a Net Increase in Net Position of \$4.1 million. This is a \$4.8 million unfavorable variance to the budget and includes approximately \$17.5 million of favorable adjustments from the prior year. The year-to-date Medical Loss Ratio is 93.8% which is unfavorable to the 91.8% budgeted amount. The year-to-date Administrative Expense Ratio is 5.2% which is favorable to the 5.8% budgeted amount.



# KHS – Medi-Cal Line of Business

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# MEDI-CAL STATEMENT OF NET POSITION AS OF APRIL 30, 2025

			Increase/
ASSETS	April	March	(Decrease)
Cash and Cash Equivalents	189,735,524	298,871,852	(109,136,328)
Short-Term Investments	255,736,108	235,529,500	20,206,608
Premiums Receivable	125,171,977	134,763,686	(9,591,709)
Premiums Receivable - MCO Tax	62,960,999	62,897,806	63,193
Premiums Receivable - Hospital Directed Payments	742,176,728	683,169,220	59,007,508
Interest Receivable	87,015	262,152	(175,137)
Provider Advance Payment	145,798	154,665	(8,867)
Other Receivables	1,397,718	1,948,695	(550,977)
Prepaid Expenses & Other Current Assets	7,748,205	8,733,780	(985,575)
Total Current Assets	1,385,160,072	1,426,331,355	(41,171,282)
Land	4,090,706	4,090,706	-
Furniture and Equipment - Net	1,087,139	1,114,393	(27,253)
Computer Equipment - Net	17,962,453	18,453,521	(491,068)
Building and Improvements - Net	32,752,815	32,831,759	(78,944)
Capital Projects In Process	2,290,413	1,129,530	1,160,883
Total Capital Assets	58,183,526	57,619,908	563,618
Restricted Assets	300,000	300,000	-
Officer Life Insurance Receivables	3,762,263	3,762,263	-
SBITA Asset	8,875,096	8,875,096	-
Total Long-Term Assets	12,937,359	12,937,359	-
Deferred Outflow of Resources	6,846,742	6,846,742	-
Total Assets and Deferred Outflows of Resources	1,463,127,700	1,503,735,364	(40,607,664)
CURRENT LIABILITIES			
Accrued Salaries and Benefits	8,593,363	8,677,547	(84,184)
Accrued Other Operating Expenses	6,348,920	6,673,455	(324,535)
MCO Tax Payable	83,811,866	202,886,441	(119,074,575)
Claims Payable (Reported)	21,093,376	28,544,847	(7,451,471)
IBNR - Inpatient Claims	57,448,847	62,685,764	(5,236,916)
IBNR - Physician Claims	23,152,636	23,308,093	(155,457)
IBNR - Accrued Other Medical	33,063,604	33,804,279	(740,674)
Risk Pool and Withholds Payable	8,290,139	7,682,790	607,349
Allowance for Claims Processing Expense	4,779,517	4,779,517	-
Other Liabilities	112,663,399	81,529,572	31,133,826
SBITA Liability – Current portion	2,217,189	2,217,189	-
Accrued Hospital Directed Payments	745,411,526	686,402,230	59,009,297
Total Current Liabilities	1,106,874,382	1,149,191,724	(42,317,342)
NONCURRENT LIABILITIES			
Net Pension Liability	13,001,788	12,801,788	200,000
SBITA Liability, net of current portion	5,491,541	5,491,541	-
Total NonCurrent Liabilities	18,493,329	18,293,329	200,000
Deferred Inflow of Resources	70,705	70,705	-
NET POSITION:		· 1	
Net Position at Beginning of Year	333,567,639	333,567,639	-
Increase (Decrease) in Net Position - Current Year	4,121,645	2,611,967	1,509,677
Total Net Position	337,689,283	336,179,606	1,509,677
TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND NET POSITION	1,463,127,700	1,503,735,364	(40,607,664)

KERN HEALTH

SYSTEMS

### MEDI-CAL - ALL COA STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION FOR THE MONTH ENDED APRIL 30, 2025

	FOR IF		-			
	April	Budget	Variance	Year to Date	Budget	Variance
Family Members	242,305	244,500	(2,195)	970,235	975,000	(4,765)
Expansion Members	115,342	113,000	2,342	461,017	452,000	9,017
SPD Members	47,252	47,000	252	188,833	188,000	833
Total Members - MCAL	404,899	404,500	399	1,620,085	1,615,000	5,085
REVENUES						
Medicaid - Family and Other	54,688,236	55,179,501	(491,265)	218,871,161	220,040,955	(1,169,794)
Medicaid - Expansion Members	48,688,708	47,912,766	775,941	194,818,287	191,651,064	3,167,223
Medicaid - SPD Members	37,663,190	40,402,462	(2,739,272)	149,779,846	161,609,847	(11,830,001)
Premium - MCO Tax	59,136,301	59,861,955	(725,654)	236,545,205	239,003,850	(2,458,645)
Premium - Hospital Directed Payments	58,897,348	24,367,080	34,530,269	235,718,580	97,349,979	138,368,600
Investment Earnings And Other Income	3,204,688	1,996,235	1,208,453	9,818,796	7,975,906	1,842,890
Reinsurance Recoveries	-	274,112	(274,112)	-	1,094,316	(1,094,316)
Rate Adjustments - Hospital Directed Payments	111,950	-	111,950	105,318,593	-	105,318,593
Rate/Income Adjustments	6,525,510	-	6,525,510	9,082,528	-	9,082,528
Total Revenues	268,915,931	229,994,110	38,921,820	1,159,952,996	918,725,917	241,227,079
EXPENSES MEDICAL COSTS						
Physician Services	39,018,167	36,819,248	(2,198,919)	152,556,992	147,048,903	(5,508,088)
Other Professional Services	11,252,193	10,860,698	(391,495)	42,270,016	43,383,296	1,113,280
Emergency Room	6,330,730	6,801,768	471,038	26,355,150	27,160,697	805,547
Inpatient	33,714,646	34,000,647	286,002	132,191,867	135,865,881	3,674,014
Reinsurance Expense	240,829	274,112	33,283	1,049,685	1,094,316	44,631
Outpatient Hospital	16,762,573	15,435,117	(1,327,456)	62,967,330	61,683,069	(1,284,261)
Other Medical	35,490,308	29,199,312	(6,290,996)	134,840,349	116,058,805	(18,781,544)
Pay for Performance Quality Incentive	607,349	606,754	(595)	2,430,128	2,422,524	(7,603)
Hospital Directed Payments	58,897,348	24,367,080	(34,530,269)	235,718,580	97,349,979	(138,368,600)
Hospital Directed Payment Adjustment	111,948	-	(111,948)	105,215,239	-	(105,215,239)
Non-Claims Expense Adjustment	(1,877)	-	1,877	(6,488,692)	-	6,488,692
IBNR, Incentive, Paid Claims Adjustment	(2,667,286)	-	2,667,286	(2,008,940)	-	2,008,940
Total Medical Costs	199,756,928	158,364,736	(41,392,192)	887,097,704	632,067,471	(255,030,233)
GROSS MARGIN	69,159,003	71,629,375	(2,470,372)	272,855,292	286,658,446	(13,803,154)
ADMINISTRATIVE COSTS						
Compensation	3,886,069	4,223,118	337,049	15,659,760	16,892,470	1,232,710
Purchased Services	2,673,698	2,343,143	(330,555)	7,915,591	9,372,571	1,456,980
Supplies	122,949	244,079	121,130	561,815	976,315	414,500
Depreciation	597,265	766,752	169,487	2,392,146	3,067,008	674,863
Other Administrative Expenses	561,209	672,406	111,196	2,577,684	2,689,622	111,938
Administrative Expense Adjustment	160,116	200,000	39,884	937,035	800,000	(137,035)
Total Administrative Expenses	8,001,306	8,449,497	448,191	30,044,030	33,797,987	3,753,957
TOTAL EXPENSES	207,758,234	166,814,233	(40,944,001)	917,141,734	665,865,458	(251,276,276)
	1					
OPERATING INCOME (LOSS) BEFORE TAX	61,157,697	63,179,878	(2,022,181)	242,811,262	252,860,459	(10,049,198)
MCO TAX	59,136,301	59,861,955	725,654	236,545,205	239,003,850	2,458,645
					1 1	
MCO TAX OPERATING INCOME (LOSS) NET OF TAX NON-OPERATING REVENUE (EXPENSE)	59,136,301 2,021,395	59,861,955 3,317,923	725,654 (1,296,527)	236,545,205	239,003,850 13,856,609	2,458,645 (7,590,552)
MCO TAX OPERATING INCOME (LOSS) NET OF TAX	59,136,301 2,021,395 (346,543)	59,861,955 3,317,923 (831,698)	725,654 (1,296,527) 485,155	236,545,205 6,266,057 (1,427,000)	239,003,850 13,856,609 (3,322,869)	2,458,645 (7,590,552) 1,895,869
MCO TAX OPERATING INCOME (LOSS) NET OF TAX NON-OPERATING REVENUE (EXPENSE) Provider Grants/CalAIM/Home Heath D-SNP Expenses	59,136,301 2,021,395	59,861,955 3,317,923 (831,698) (399,653)	725,654 (1,296,527)	236,545,205	239,003,850 13,856,609 (3,322,869) (1,596,727)	2,458,645 (7,590,552)
MCO TAX OPERATING INCOME (LOSS) NET OF TAX NON-OPERATING REVENUE (EXPENSE) Provider Grants/CalAIM/Home Heath D-SNP Expenses Total Non-Operating Revenue (Expense)	59,136,301 2,021,395 (346,543) (165,175) (511,718)	59,861,955 3,317,923 (831,698)	725,654 (1,296,527) 485,155 234,478 719,633	236,545,205 6,266,057 (1,427,000) (717,412) (2,144,413)	239,003,850 13,856,609 (3,322,869) (1,596,727) (4,919,596)	2,458,645 (7,590,552) 1,895,869 879,315 2,775,183
MCO TAX OPERATING INCOME (LOSS) NET OF TAX NON-OPERATING REVENUE (EXPENSE) Provider Grants/CalAIM/Home Heath D-SNP Expenses	59,136,301 2,021,395 (346,543) (165,175)	59,861,955 3,317,923 (831,698) (399,653)	725,654 (1,296,527) 485,155 234,478	236,545,205 6,266,057 (1,427,000) (717,412)	239,003,850 13,856,609 (3,322,869) (1,596,727)	2,458,645 (7,590,552) 1,895,869 879,315
MCO TAX OPERATING INCOME (LOSS) NET OF TAX NON-OPERATING REVENUE (EXPENSE) Provider Grants/CalAIM/Home Heath D-SNP Expenses Total Non-Operating Revenue (Expense)	59,136,301 2,021,395 (346,543) (165,175) (511,718)	59,861,955 3,317,923 (831,698) (399,653) (1,231,351)	725,654 (1,296,527) 485,155 234,478 719,633	236,545,205 6,266,057 (1,427,000) (717,412) (2,144,413)	239,003,850 13,856,609 (3,322,869) (1,596,727) (4,919,596)	2,458,645 (7,590,552) 1,895,869 879,315 2,775,183

### MEDI-CAL - ALL COA STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION FOR THE MONTH ENDED APRIL 30, 2025



	April	Budget	Variance	Year to Date	Budget	Variance
Family Members	242,305	244,500	(2,195)	970,235	975,000	(4,765)
Expansion Members	115,342	113,000	2,342	461,017	452,000	9,017
SPD Members	47,252	47,000	252	188,833	188,000	833
Total Members - MCAL	404,899	404,500	399	1,620,085	1,615,000	5,085
REVENUES	· · ·				· · I	
Medicaid - Family and Other	225.70	225.68	0.02	225.59	225.68	(0.10)
Medicaid - Expansion Members	422.12	424.01	(1.88)	422.58	424.01	(1.42)
Medicaid - SPD Members	797.07	859.63	(62.56)	793.19	859.63	(66.44)
Premium - MCO Tax	146.05	147.99	(1.94)	146.01	147.99	(1.98)
Premium - Hospital Directed Payments	145.46	60.24	85.22	145.50	60.28	85.22
Investment Earnings And Other Income	7.91	4.94	2.98	6.06	4.94	1.12
Reinsurance Recoveries	-	0.68	(0.68)	-	0.68	(0.68)
Rate Adjustments - Hospital Directed Payments	0.28	-	0.28	65.01	-	65.01
Rate/Income Adjustments	16.12	-	16.12	5.61	-	5.61
Total Revenues	664.16	568.59	95.57	715.98	568.87	147.11
EXPENSES	•					
MEDICAL COSTS		<b>I</b>		T		
Physician Services	96.37	91.02	(5.34)	94.17	91.05	(3.11)
Other Professional Services	27.79	26.85	(0.94)	26.09	26.86	0.77
Emergency Room	15.64	16.82	1.18	16.27	16.82	0.55
Inpatient	83.27	84.06	0.79	81.60	84.13	2.53
Reinsurance Expense	0.59	0.68	0.08	0.65	0.68	0.03
Outpatient Hospital	41.40	38.16	(3.24)	38.87	38.19	(0.67)
Other Medical	87.65	72.19	(15.47)	83.23	71.86	(11.37)
Pay for Performance Quality Incentive	1.50	1.50	0.00	1.50	1.50	0.00
Hospital Directed Payments	145.46	60.24	(85.22)	145.50	60.28	(85.22)
Hospital Directed Payment Adjustment	0.28	-	(0.28)	64.94	-	(64.94)
Non-Claims Expense Adjustment	(0.00)	-	0.00	(4.01)	-	4.01
IBNR, Incentive, Paid Claims Adjustment	(6.59)	-	6.59	(1.24)	-	1.24
Total Medical Costs	493.35	391.51	(101.84)	547.56	391.37	(156.19)
GROSS MARGIN	170.81	177.08	(6.28)	168.42	177.50	(9.08)
ADMINISTRATIVE COSTS						
Compensation	9.60	10.44	0.84	9.67	10.46	0.79
Purchased Services	6.60	5.79	(0.81)	4.89	5.80	0.92
Supplies	0.30	0.60	0.30	0.35	0.60	0.26
Depreciation	1.48	1.90	0.42	1.48	1.90	0.42
Other Administrative Expenses	1.39	1.66	0.28	1.59	1.67	0.07
Administrative Expense Adjustment	0.40	0.49	0.10	0.58	0.50	(0.08)
Total Administrative Expenses	19.76	20.89	1.13	18.54	20.93	2.38
TOTAL EXPENSES	513.11	412.40	(100.72)	566.11	412.30	(153.81)
OPERATING INCOME (LOSS) BEFORE TAX	151.04	156.19	(5.15)	149.88	156.57	(6.69)
ΜCΟ ΤΑΧ	146.05	147.99	1.94	146.01	147.99	1.98
OPERATING INCOME (LOSS) NET OF TAX	4.99	8.20	(3.21)	3.87	8.58	(4.71)
NON-OPERATING REVENUE (EXPENSE)						
Provider Grants/CalAIM/Home Heath	(0.41)	(2.06)	1.65	(0.44)	(2.06)	1.61
D-SNP Expenses	(0.86)	(0.99)	0.13	(0.88)	(0.99)	0.11
Total Non-Operating Revenue (Expense)	(1.26)	(3.04)	1.78	(1.32)	(3.05)	1.72
NET INCREASE (DECREASE) IN NET POSITION	3.73	5.16	(1.43)	2.54	5.53	(2.99)
				P		. /
MEDICAL LOSS RATIO	93.4%	91.9%	-1.4%	93.8%	91.8%	-2.0%

#### MEDI-CAL - ALL COA STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION BY QUARTER **ROLLING 4 QUARTERS** FOR THE MONTH ENDED APRIL 30, 2025

						CURRENT QUARTER
	2024 - Q2	2024 - Q3	2024 - Q4	2025 - Q1	<b>Rolling 4-Quarter Totals</b>	2025 - Q2
Total Members - MCAL	1,217,132	1,204,552	1,209,901	1,215,186	3,631,585	404,899
REVENUES						
Medicaid - Family and Other	168,098,248	157,352,051	181,853,744	164,182,925	671,486,969	54,688,236
Medicaid - Expansion Members	141,387,639	115,764,407	146,690,508	146,129,580	549,972,133	48,688,708
Medicaid - SPD Members	72,382,078	63,945,176	72,615,432	112,116,656	321,059,342	37,663,190
Medicaid - LTC Members	12,644,500	12,158,979	12,679,447		37,482,926	
Premium - MCO Tax	118,164,689	304,000,610	169,305,625	177,408,904	768,879,828	59,136,301
Premium - Hospital Directed Payments	73,085,162	73,636,849	74,054,842	176,821,231	397,598,085	58,897,348
Investment Earnings And Other Income	7,627,603	10,624,397	6,363,381	6,614,108	31,229,489	3,204,688
Rate Adjustments - Hospital Directed Payments	(467,208)	(8,849,506)	(45,264)	105,206,644	95,844,666	111,950
Rate/Income Adjustments	(5,047,999)	2,310,217	29,220	2,557,018	(151,544)	6,525,510
Total Revenues	587,874,713	730,943,182	663,546,935	891,037,065	1,982,364,829	268,915,931
EXPENSES				,	,,	
MEDICAL COSTS						
Physician Services	102,259,757	100,828,569	117,920,414	113,538,825	434,547,565	39,018,167
Other Professional Services	28,897,182	27,259,189	17,579,841	31,017,823	104,754,034	11,252,193
Emergency Room	19,274,640	19,085,229	20,264,346	20,024,420	78,648,635	6,330,730
Inpatient	97,071,689	98,069,526	109,860,804	98,477,222	403,479,241	33,714,646
Reinsurance Expense	347,257	337,661	337,245	808,856	1,831,019	240,829
Outpatient Hospital	41,034,136	46,542,079	45,089,064	46,204,757	178,870,036	16,762,573
Other Medical	88,283,888	93,132,007	95,537,563	99,350,041	376,303,501	35,490,308
Pay for Performance Quality Incentive	1,825,698	1,809,795	1,814,852	1,822,779	7,273,124	607,349
Risk Corridor Expense	-	2,133,095	(960,173)	-	1,172,922	-
Hospital Directed Payments	73,085,162	73,636,849	74,054,842	176,821,231	397,598,085	58,897,348
Hospital Directed Payment Adjustment	18,927	(6,489,175)	(45,264)	105,103,291	98,587,778	111,948
Non-Claims Expense Adjustment	(22,398)	(4,294,448)	(1,489,159)	(6,486,815)	(12,292,820)	(1,877)
IBNR, Incentive, Paid Claims Adjustment	(7,444,944)	(6,331,814)	(3,892,128)	658,346	(17,010,540)	(2,667,286)
Total Medical Costs	444,630,994	445,718,563	476,072,247	687,340,775	1,366,421,804	199,756,928
GROSS MARGIN	143,243,720	285,224,619	187,474,687	203,696,289	615,943,026	69,159,003
ADMINISTRATIVE COSTS						
Compensation	10,907,085.38	11,047,726.06	12,349,628.75	11,773,691.11	46,078,131	3,886,069
Purchased Services	5,076,648.88	6,652,420.88	6,570,350.58	5,241,892.90	23,541,313	2,673,698
Supplies	722,573.26	707,109.10	693,364.50	438,865.78	2,561,913	122,949
Depreciation	2,164,108.52	2,283,774.25	2,071,811.61	1,794,880.26	8,314,575	597,265
Other Administrative Expenses	1,714,820.40	1,588,771.91	1,848,717.24	2,016,474.97	7,168,785	561,209
Administrative Expense Adjustment	22,381.02	(2,308.92)	1,230,808.23	776,919.07	2,027,799	160,116
Total Administrative Expenses	20,607,617	22,277,493	24,764,681	22,042,724	67,649,792	8,001,306
TOTAL EXPENSES	465,238,611	467,996,056	500,836,928	709,383,500	1,434,071,595	207,758,234
OPERATING INCOME (LOSS) BEFORE TAX	122,636,102	262,947,125	162,710,007	181,653,565	548,293,234	61,157,697
МСО ТАХ	118,164,689	304,000,610	169,305,625	177,408,904	768,879,828	59,136,301
OPERATING INCOME (LOSS) NET OF TAX	4,471,413	(41,053,485)	(6,595,619)	4,244,662	(43,177,690)	2,021,395
NON-OPERATING REVENUE (EXPENSE)						
Provider Grants/CalAIM/Home Heath	(2,537,763)	(1,419,027)	(4,675,912)	(1,080,457)	(9,713,159)	(346,543)
D-SNP Expenses	(951,808)	169,913	470,656	(1,080,437) (552,237)	(863,476)	(165,175)
Total Non-Operating Revenue (Expense)	(3,489,571)	(1,249,113)	(4,205,257)	(1,632,695)	(8,943,941)	(511,718)
		•••••				
NET INCREASE (DECREASE) IN NET POSITION	981,842	(42,302,598)	(10,800,875)	2,611,967	(52,121,632)	1,509,677
MEDICAL LOSS RATIO	93.6%	104.5%	95.7%	93.9%	120.9%	93.4%
ADMINISTRATIVE EXPENSE RATIO	5.2%	6.2%	5.9%	5.1%	9.4%	5.3%



#### MEDI-CAL - ALL COA STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION BY QUARTER ROLLING 4 QUARTERS PMPM FOR THE MONTH ENDED APRIL 30, 2025

	2024 - Q2	2024 - Q3	2024 - Q4	2025 - Q1	Rolling Quarter Totals	2025 - Q2
Total Members - MCAL	1,217,132	1,204,552	1,209,901	1,215,186	3,631,585	404,89
REVENUES						
Medicaid - Family and Other	209.43	197.65	228.42	225.55	215.03	225.7
Medicaid - Expansion Members	409.54	343.25	428.47	422.74	401.28	422.1
Medicaid - SPD Members	1,068.92	918.71	1,039.89	791.89	920.66	797.0
Medicaid - LTC Members	8,200.06	7,764.35	8,050.44	, 51:05	8,004.04	
Premium - MCO Tax	97.08	252.38	139.93	145.99	211.72	146.0
Premium - Hospital Directed Payments	60.05	61.13	61.21	145.51	109.48	145.4
nvestment Earnings And Other Income	6.27	8.82	5.26	5.44	8.60	7.9
Rate Adjustments - Hospital Directed Payments	(0.38)	(7.35)	(0.04)	86.58	26.39	0.1
Rate/Income Adjustments	(4.15)	1.92	0.02	2.10	(0.04)	16.3
Total Revenues	483.00	606.82	548.43	733.25	545.87	664.1
EXPENSES						
MEDICAL COSTS						
Physician Services	84.02	83.71	97.46	93.43	119.66	96.3
Other Professional Services	23.74	22.63	14.53	25.53	28.85	27.
mergency Room	15.84	15.84	16.75	16.48	21.66	15.
npatient	79.75	81.42	90.80	81.04	111.10	83.2
Reinsurance Expense	0.29	0.28	0.28	0.67	0.50	0.
Dutpatient Hospital	33.71	38.64	37.27	38.02	49.25	41.4
Other Medical	72.53	77.32	78.96	81.76	103.62	87.
Pay for Performance Quality Incentive	1.50	1.50	1.50	1.50	2.00	1.
Risk Corridor Expense	-	1.77	(0.79)	-	0.32	-
Iospital Directed Payments	60.05	61.13	61.21	145.51	109.48	145.4
Iospital Directed Payment Adjustment	0.02	(5.39)	(0.04)	86.49	27.15	0.1
Non-Claims Expense Adjustment	(0.02)	(3.57)	(1.23)	(5.34)	(3.38)	(0.0
BNR, Incentive, Paid Claims Adjustment	(6.12)	(5.26)	(3.22)	0.54	(4.68)	(6.5
Total Medical Costs	365.31	370.03	393.48	565.63	376.26	493.:
GROSS MARGIN	117.69	236.79	154.95	167.63	169.61	170.8
ADMINISTRATIVE COSTS						
Compensation	8.96	9.17	10.21	9.69	12.69	9.6
Purchased Services	4.17	5.52	5.43	4.31	6.48	6.0
Supplies	0.59	0.59	0.57	0.36	0.71	0.:
Depreciation	1.78	1.90	1.71	1.48	2.29	1.4
Other Administrative Expenses	1.41	1.32	1.53	1.66	1.97	1.3
Administrative Expense Adjustment	0.02	(0.00)	1.02	0.64	0.56	0.4
Total Administrative Expenses	16.93	18.49	20.47	18.14	18.63	19.7
TOTAL EXPENSES	382.24	388.52	413.95	583.77	394.89	513.1
DPERATING INCOME (LOSS) BEFORE TAX	100.76	218.29	134.48	149.49	150.98	151.0
MCO TAX	97.08	252.38	139.93	145.99	211.72	146.0
OPERATING INCOME (LOSS) NET OF TAX	3.67	(34.08)	(5.45)	3.49	(11.89)	4.9
NON-OPERATING REVENUE (EXPENSE)						-
Provider Grants/CalAIM/Home Heath	(2.09)	(1.18)	(3.86)	(0.89)	(2.67)	(0.5
D-SNP Expenses	(0.78)	0.14	0.39	(0.45)	(0.24)	(0.4
Total Non-Operating Revenue (Expense)	(2.87)	(1.04)	(3.48)	(1.34)	(2.46)	(1.:
NET INCREASE (DECREASE) IN NET POSITION	0.81	(35.12)	(8.93)	2.15	(14.35)	3.
MEDICAL LOSS RATIO	93.6%	104.5%	95.7%	93.9%	120.9%	93.
ADMINISTRATIVE EXPENSE RATIO	5.2%	6.2%	5.9%	5.1%	9.4%	5.
	5.2%	5.276	5.576	5.1%	5.478	



#### MEDI-CAL - ALL COA STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION BY MONTH ROLLING 6 MONTHS FOR THE MONTH ENDED APRIL 30, 2025

ACCCO

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	OCTOBER 2024	NOVEMBER 2024	DECEMBER 2024	JANUARY 2025	FEBRUARY 2025	MARCH 2025	Prior 6 Month YTD	APRIL 2025		
Total Members - MCAL	402,241	403,549	404,440	404,441	405,545	405,200	2,425,416	404,899		
REVENUES		•								
Medicaid - Family and Other	55,766,852	62,628,897	63,457,995	54,779,472	55,023,433	54,380,020	346,036,669	54,688,236		
Medicaid - Expansion Members	44,274,896	47,452,486	54,963,125	48,572,760	48,902,196	48,654,624	292,820,087	48,688,708		
Medicaid - SPD Members	23,582,809	24,507,942	24,524,681	38,799,459	35,786,816	37,530,381	184,732,088	37,663,190		
Medicaid - LTC Members	4,161,018	4,337,441	4,180,989	-	-	-	12,679,447	-		
Premium - MCO Tax	59,470,965	59,673,120	50,161,540	59,136,301	59,136,301	59,136,301	346,714,529	59,136,301		
Premium - Hospital Directed Payments	24,613,116	24,699,036	24,742,689	59,831,392	58,045,936	58,943,903	250,876,073	58,897,348		
Investment Earnings And Other Income	2,035,919	2,147,703	2,179,759	1,729,314	2,419,799	2,464,994	12,977,489	3,204,688		
Rate Adjustments - Hospital Directed Payments	(55,251)	17,404	(7,417)	103,134,648	1,953,159	118,837	105,161,379	111,950		
Rate/Income Adjustments	102,639	239,543	(312,962)	520,492	1,370,485	666,041	2,586,238	6,525,510		
Total Revenues	213,952,963	225,703,571	223,890,400	366,503,837	262,638,127	261,895,101	1,554,583,999	268,915,931		
EXPENSES MEDICAL COSTS										
Physician Services	42,641,203	37,671,697	37,607,514	36,132,491	38,711,809	38,694,525	231,459,239	39,018,167		
Other Professional Services	(3,203,582)	9,971,766	10,811,656	11,445,798	10,004,694	9,567,330	48,597,663	11,252,193		
Emergency Room	7,576,830	6,638,555	6,048,961	7,289,728	6,508,981	6,225,711	40,288,766	6,330,730		
Inpatient	33,979,229	37,175,106	38,706,469	33,857,875	31,406,220	33,213,126	208,338,026	33,714,646		
Reinsurance Expense	111,767	112,931	112,548	269,619	269,619	269,619	1,146,101	240,829		
Outpatient Hospital	15,182,189	14,401,513	15,505,363	16,019,765	15,697,949	14,487,044	91,293,822	16,762,573		
Other Medical	34,893,013	31,812,311	28,832,240	30,295,617	34,766,397	34,288,028	194,887,605	35,490,308		
Pay for Performance Quality Incentive	603,362	604,830	606,660	606,662	608,318	607,800	3,637,631	607,349		
Risk Corridor Expense	(1,390,990)	-	430,817	-	-	-	(960,173)	-		
Hospital Directed Payments	24,613,116	24,699,036	24,742,689	59,831,392	58,045,936	58,943,903	250,876,073	58,897,348		
Hospital Directed Payment Adjustment	(55,251)	17,404	(7,417)	103,134,648	1,953,159	15,484	105,058,026	111,948		
Non-Claims Expense Adjustment	(329)	(1,490,761)	1,931	(350,170)	(2,753,743)	(3,382,901)	(7,975,974)	(1,877)		
IBNR, Incentive, Paid Claims Adjustment	905,899	277,697	(5,075,723)	388,615	248,637	21,094	(3,233,782)	(2,667,286)		
Total Medical Costs	155,856,455	161,892,084	158,323,708	298,922,038	195,467,975	192,950,763	1,163,413,023	199,756,928		
GROSS MARGIN	58,096,509	63,811,487	65,566,692	67,581,799	67,170,152	68,944,338	391,170,977	69,159,003		
ADMINISTRATIVE COSTS										
Compensation	3,800,976	4,154,887	4,393,765	4,200,484	3,708,197	3,865,011	24,123,320	3,886,069		
Purchased Services	1,959,335	1,661,091	2,949,925	1,498,800	1,740,859	2,002,235	11,812,243	2,673,698		
Supplies	250,386	133,675	309,304	95,074	163,332	180,460	1,132,230	122,949		
Depreciation	718,614	691,764	661,433	812,433	385,016	597,431	3,866,692	597,265		
Other Administrative Expenses	706,468	608,620	533,629	883,740	468,446	664,289	3,865,192	561,209		
Administrative Expense Adjustment	0	(2,230)	1,233,038	202,969	198,773	375,177	2,007,727	160,116		
Total Administrative Expenses	7,435,779	7,247,808	10,081,094	7,693,499	6,664,623	7,684,602	46,807,405	8,001,306		
TOTAL EXPENSES	163,292,234	169,139,892	168,404,802	306,615,536	202,132,598	200,635,365	1,210,220,428	207,758,234		
OPERATING INCOME (LOSS) BEFORE TAX	50,660,730	56,563,679	55,485,598	59,888,301	60,505,529	61,259,736	344,363,572	61,157,697		
ΜCΟ ΤΑΧ	59,470,965	59,673,120	50,161,540	59,136,301	59,136,301	59,136,301	346,714,529	59,136,301		
OPERATING INCOME (LOSS) NET OF TAX	(8,810,236)	(3,109,441)	5,324,058	751,999	1,369,228	2,123,435	(2,350,957)	2,021,395		
NON-OPERATING REVENUE (EXPENSE)			· · ·							
Provider Grants/CalAIM/Home Heath	(2,640,541)	(605,185)	(1,430,186)	(387,871)	(458,704)	(233,882)	(5,756,370)	(346,543)		
D-SNP Expenses	858,721.41	(228,888.43)	(159,177.34)	(236,064.70)	(142,265.35)	(173,907.04)	(81,581)	(165,175)		
Total Non-Operating Revenue (Expense)	(1,781,820)	(834,074)	(1,589,363)	(623,936)	(600,969)	(407,789)	(5,837,951)	(511,718)		
NET INCREASE (DECREASE) IN NET POSITION	(10,592,056)	(3,943,514)	3,734,694	128,064	768,258	1,715,645	(8,188,908)	1,509,677		
MEDICAL LOSS RATIO	101.1%	97.1%	89.7%	94.2%	94.4%	93.2%	94.8%	93.4%		
ADMINISTRATIVE EXPENSE RATIO	5.7%	5.1%	6.8%	5.3%	4.6%	5.3%	5.5%	5.3%		
	3.776	5.170	0.070	5.570	4.070	5.5%	5.570	5.570		

#### MEDI-CAL - ALL COA STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION BY MONTH PMPM ROLLING 6 MONTHS FOR THE MONTH ENDED APRIL 30, 2025

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	OCTOBER 2024	NOVEMBER 2024	DECEMBER 2024	JANUARY 2025	FEBRUARY 2025	MARCH 2025	6 Month Prior YTD	APRIL 2025		
Total Members - MCAL	402,241	403,549	404,440	404,441	405,545	405,200	2,425,416	404,899		
REVENUES										
Medicaid - Family and Other	210.36	236.28	238.59	225.97	226.62	224.06	227.05	225.70		
Medicaid - Expansion Members	390.42	414.85	479.73	423.70	422.28	422.24	425.59	422.12		
Medicaid - SPD Members	1,016.41	1,054.01	1,049.14	818.92	762.41	794.08	873.81	797.07		
Medicaid - LTC Members	7,850.98	8,309.27	7,994.24	-	-	-	8,050.44	-		
Premium - MCO Tax	147.85	147.87	124.03	146.22	145.82	145.94	142.95	146.05		
Premium - Hospital Directed Payments	61.19	61.20	61.18	147.94	143.13	145.47	103.44	145.46		
Investment Earnings And Other Income	5.06	5.32	5.39	4.28	5.97	6.08	5.35	7.91		
Rate Adjustments - Hospital Directed Payments	(0.14)	0.04	(0.02)	255.01	4.82	0.29	43.36	0.28		
Rate/Income Adjustments	0.26	0.59	(0.77)	1.29	3.38	1.64	1.07	16.12		
Total Revenues	531.90	559.30	553.58	906.20	647.62	646.34	640.96	664.16		
EXPENSES								·		
EXPENSES MEDICAL COSTS										
Physician Services	106.01	93.35	92.99	89.34	95.46	95.49	95.43	96.37		
Other Professional Services	(7.96)	24.71	26.73	28.30	24.67	23.61	20.04	27.79		
Emergency Room	18.84	16.45	14.96	18.02	16.05	15.36	16.61	15.64		
Inpatient	84.47	92.12	95.70	83.72	77.44	81.97	85.90	83.27		
Reinsurance Expense	0.28	0.28	0.28	0.67	0.66	0.67	0.47	0.59		
Outpatient Hospital	37.74	35.69	38.34	39.61	38.71	35.75	37.64	41.40		
Other Medical	86.75	78.83	71.29	74.91	85.73	84.62	80.35	87.65		
Pay for Performance Quality Incentive	1.50	1.50	1.50	1.50	1.50	1.50	1.50	1.50		
Risk Corridor Expense	(3.46)	-	1.07	-	-	-	(0.40)	-		
Hospital Directed Payments	61.19	61.20	61.18	147.94	143.13	145.47	103.44	145.46		
Hospital Directed Payment Adjustment	(0.14)	0.04	(0.02)	255.01	4.82	0.04	43.32	0.28		
Non-Claims Expense Adjustment	(0.00)	(3.69)	0.00	(0.87)	(6.79)	(8.35)	(3.29)	(0.00)		
IBNR, Incentive, Paid Claims Adjustment	2.25	0.69	(12.55)	0.96	0.61	0.05	(1.33)	(6.59)		
Total Medical Costs	387.47	401.17	391.46	739.10	481.99	476.19	479.68	493.35		
GROSS MARGIN	144.43	158.13	162.12	167.10	165.63	170.15	161.28	170.81		
ADMINISTRATIVE COSTS										
Compensation	9.45	10.30	10.86	10.39	9.14	9.54	9.95	9.60		
Purchased Services	4.87	4.12	7.29	3.71	4.29	4.94	4.87	6.60		
Supplies	0.62	0.33	0.76	0.24	0.40	0.45	0.47	0.30		
Depreciation	1.79	1.71	1.64	2.01	0.95	1.47	1.59	1.48		
Other Administrative Expenses	1.76	1.51	1.32	2.19	1.16	1.64	1.59	1.39		
Administrative Expense Adjustment	0.00	(0.01)	3.05	0.50	0.49	0.93	0.83	0.40		
Total Administrative Expenses	18.49	17.96	24.93	19.02	16.43	18.96	19.30	19.76		
TOTAL EXPENSES	405.96	419.13	416.39	758.12	498.42	495.15	498.97	513.11		
<b></b>										
OPERATING INCOME (LOSS) BEFORE TAX	125.95	140.17	137.19	148.08	149.20	151.18	141.98	151.04		
MCO TAX	147.85	147.87	124.03	146.22	145.82	145.94	142.95	146.05		
OPERATING INCOME (LOSS) NET OF TAX	(21.90)	(7.71)	13.16	1.86	3.38	5.24	(0.97)	4.99		
NON-OPERATING REVENUE (EXPENSE)										
Provider Grants/CalAIM/Home Heath	(6.56)	(1.50)	(3.54)	(0.96)	(1.13)	(0.58)	(2.37)	(0.86)		
D-SNP Expenses	2.13	(0.57)	(0.39)	(0.58)	(0.35)	(0.43)	(0.03)	(0.41)		
Total Non-Operating Revenue (Expense)	(4.43)	(2.07)	(3.93)	(1.54)	(1.48)	(1.01)	(2.41)	(1.26)		
NET INCREASE (DECREASE) IN NET POSITION	(26.33)	(9.77)	9.23	0.32	1.89	4.23	(3.38)	3.73		
MEDICAL LOSS RATIO	101.1%	97.1%	89.7%	94.2%	94.4%	93.2%	94.8%	93.4%		
ADMINISTRATIVE EXPENSE RATIO	5.7%	5.1%	6.8%	5.3%	4.6%	5.3%	5.5%	5.3%		
	5.170	5.1%	0.8%	5.5%	4.076	5.5%	5.570	5.5%		



## MEDI-CAL SCHEDULE OF REVENUES - ALL COA FOR THE MONTH ENDED APRIL 30, 2025

	April	Budget	Variance	Year to Date	Budget	Variance
REVENUES						
Premium - Medi-Cal	47,638,089	48,366,257	(728,168)	190,098,907	192,871,578	(2,772,671)
Premium - Maternity Kick	3,053,880	3,361,498	(307,618)	12,826,296	13,404,747	(578,451)
Premium - Enhanced Care Management	2,133,053	1,754,326	378,727	8,520,040	6,995,778	1,524,262
Premium - Major Organ Transplant	162,891	237,638	(74,746)	646,687	947,635	(300,948)
Premium - Provider Enhancement	1,441,621	1,169,981	271,640	5,745,836	4,665,568	1,080,268
Premium - GEMT	161,465	182,221	(20,755)	645,228	726,648	(81,420)
Other	97,236	107,580	(10,344)	388,167	429,000	(40,833)
TOTAL MEDICAID - FAMILY & OTHER	54,688,236	55,179,501	(491,265)	218,871,161	220,040,955	(1,169,794)
Premium - Medi-Cal	45,125,766	44,592,454	533,312	180,219,547	178,369,817	1,849,730
Premium - Maternity Kick	412,274	442,636	(30,362)	1,969,753	1,770,545	199,208
Premium - Enhanced Care Management	2,150,015	1,778,641	371,375	8,623,261	7,114,562	1,508,699
Premium - Major Organ Transplant	287,370	422,945	(135,575)	1,146,734	1,691,780	(545,046)
Premium - Provider Enhancement	430,557	364,845	65,712	1,725,068	1,459,380	265,688
Premium - GEMT	236,445	261,525	(25,080)	948,730	1,046,100	(97,370)
Other	46,280	49,720	(3,440)	185,194	198,880	(13,686)
TOTAL MEDICAID - EXPANSION MEMBERS	48,688,708	47,912,766	775,941	194,818,287	191,651,064	3,167,223
Premium - Medi-Cal	36,050,326	38,844,036	(2,793,710)	143,349,065	155,376,131	(12,027,066)
Premium - Enhanced Care Management	1,327,850	1,014,864	312,986	5,296,357	4,059,456	1,236,901
Premium - Major Organ Transplant	115,251	341,085	(225,834)	457,389	1,364,340	(906,951)
Premium - Provider Enhancement	31,745	28,525	3,220	126,783	114,100	12,683
Premium - GEMT	136,681	173,842	(37,161)	544,771	695,368	(150,597)
Premium - Distinct Part Nursing Facility	1,227	-	1,227	5,030	-	5,030
Other	110	110	-	452	452	-
TOTAL MEDICAID - SPD MEMBERS	37,663,190	40,402,462	(2,739,272)	149,779,846	161,609,847	(11,830,001)



#### MEDI-CAL SCHEDULE OF REVENUES - ALL COA FOR THE MONTH ENDED APRIL 30, 2025

	January	February	March	April	Year to Date
REVENUES					
Premium - Medi-Cal	47,363,308	47,545,964	47,551,546	47,638,089	190,098,907
Premium - Maternity Kick	3,443,250	3,489,058	2,840,108	3,053,880	12,826,296
Premium - Enhanced Care Management	2,125,064	2,131,060	2,130,863	2,133,053	8,520,040
Premium - Major Organ Transplant	160,356	161,697	161,742	162,891	646,687
Premium - Provider Enhancement	1,429,771	1,437,183	1,437,262	1,441,621	5,745,836
Premium - GEMT	160,977	161,437	161,348	161,465	645,228
Other	96,746	97,035	97,150	97,236	388,167
TOTAL MEDICAID - FAMILY & OTHER	54,779,472	55,023,433	54,380,020	54,688,236	218,871,161
Premium - Medi-Cal	44,855,744	45,219,120	45,018,916	45,125,766	180,219,547
Premium - Maternity Kick	564,968	511,525	480,986	412,274	1,969,753
Premium - Enhanced Care Management	2,153,257	2,165,899	2,154,091	2,150,015	8,623,261
Premium - Major Organ Transplant	285,237	287,671	286,455	287,370	1,146,734
Premium - Provider Enhancement	430,414	433,175	430,922	430,557	1,725,068
Premium - GEMT	236,976	238,316	236,993	236,445	948,730
Other	46,164	46,490	46,262	46,280	185,194
TOTAL MEDICAID - EXPANSION MEMBERS	48,572,760	48,902,196	48,654,624	48,688,708	194,818,287
Premium - Medi-Cal	37,081,984	34,297,701	35,919,054	36,050,326	143,349,065
Premium - Enhanced Care Management	1,403,572	1,238,016	1,326,920	1,327,850	5,296,357
Premium - Major Organ Transplant	125,409	102,004	114,724	115,251	457,389
Premium - Provider Enhancement	35,647	27,621	31,770	31,745	126,783
Premium - GEMT	151,476	120,067	136,547	136,681	544,771
Premium - Distinct Part Nursing Facility	1,259	1,293	1,251	1,227	5,030
Other	112	114	115	110	452
TOTAL MEDICAID - SPD MEMBERS	38,799,459	35,786,816	37,530,381	37,663,190	149,779,846
TO THE MEDICHID - OF DIMEMBERG	30,755,455	33,700,010	57,550,501	37,003,130	145,775,0



#### MEDI-CAL SCHEDULE OF MEDICAL COSTS - ALL COA FOR THE MONTH ENDED APRIL 30, 2025

Dhusisian Camilaan	April	Budget	Variance	Year to Date	Budget	Variance
Physician Services Primary Care Physician Services	8,021,079	8,137,863	116,783	33,401,594	32,485,140	(916,454)
Referral Specialty Services	27,364,943	24,858,630	(2,506,312)	103,149,399	99,304,491	(3,844,908)
Urgent Care & After Hours Advice	3,623,145	3,813,755	190,610	15,969,999	15,223,273	(746,726)
Hospital Admitting Team	9,000	9,000	150,010	36,000	36,000	(740,720)
Total Physician Services	39,018,167	36,819,248	(2,198,919)	152,556,992	147,048,903	(5,508,088)
Other Professional Services	35,018,107	30,813,248	(2,198,919)	132,330,332	147,048,903	(3,308,088)
	245 652	264.050	40.000	4 377 000	4 453 500	75 600
Vision Service Capitation	345,653	364,050	18,398	1,377,808	1,453,500	75,693
221 - Business Intelligence	186,842	193,204	6,362	779,096	771,941	(7,155)
310 - Health Servcies - Utilization Management	734,148	776,159	42,011	3,080,347	3,101,123	20,776
311 - Health Services - Quality Improvement	238,693	286,442	47,749	985,717	1,144,471	158,754
312 - Health Services Education	312,444	356,832	44,388	1,257,552	1,425,713	168,161
313 - Pharmacy	113,186	128,040	14,854	480,884	511,579	30,695
314 - Enhanced Care Management	395,870	396,009	139	1,526,794	1,582,243	55,450
316 - Population Health Management	496,916	611,332	114,416	2,113,703	2,442,559	328,856
317 - In Lieu of Services	125,560	130,372	4,812	507,747	520,896	13,150
321 - Homeless Management Information Services	21,008	42,620	21,612	108,664	170,289	61,625
330 - Member Services	1,016,232	1,088,471	72,239	4,137,931	4,348,958	211,026
331 - Member Outreach	117,142	252,511	135,369	361,238	1,008,899	647,661
410 - Member Engagement	57,181	105,701	48,521	228,900	422,326	193,426
601 - Behavioral Health	147,490	177,157	29,667	604,972	707,824	102,853
602 - Quality & Health Equity	79,984	82,215	2,231	319,718	328,487	8,769
604 - Clinical Operations, Strategy, and Analytics	128,689	134,998	6,309	518,820	539,383	20,563
605 - Quality Performance	156,090	187,088	30,997	613,373	747,503	134,130
Behavior Health Treatment	3,786,771	2,827,994	(958,777)	12,818,134	11,291,582	(1,526,552)
Mental Health Services	550,412	678,815	128,403	2,331,694	2,712,725	381,031
Other Professional Services	2,241,884	2,040,690	(201,194)	8,116,925	8,151,293	34,368
Total Other Professional Services	11,252,193	10,860,698	(391,495)	42,270,016	43,383,296	1,113,280
Emergency Room	6,330,730	6,801,768	471,038	26,355,150	27,160,697	805,547
Inpatient Hospital	33,714,646	34,000,647	286,002	132,191,867	135,865,881	3,674,014
Reinsurance Expense Premium	240,829	274,112	33,283	1,049,685	1,094,316	44,631
Outpatient Hospital	16,762,573	15,435,117	(1,327,456)	62,967,330	61,683,069	(1,284,261)
Other Medical						
Ambulance and NEMT	5,827,057	5,050,287	(776,770)	25,607,620	20,186,630	(5,420,990)
Home Health Services & CBAS	1,395,613	1,319,150	(76,463)	5,748,342	5,274,953	(473,390)
Utilization and Quality Review Expenses	773,340	1,815,901	1,042,561	4,305,094	7,255,386	2,950,291
Long Term/SNF/Hospice	10,684,436	11,518,651	834,215	41,490,513	46,067,563	4,577,050
Provider Enhancement Expense - Prop. 56	1,809,345	1,650,333	(159,011)	7,219,451	5,927,096	(1,292,355)
Provider Enhancement Expense - GEMT	534,592	586,709	52,117	2,138,728	2,344,710	205,982
Enhanced Care Management	5,330,372	4,320,439	(1,009,933)	21,317,676	17,261,307	(4,056,369)
Community Support Services	6,140,445	-	(6,140,445)	15,218,723	-	(15,218,723)
Major Organ Transplant	537,237	951,584	414,347	2,189,057	3,803,567	1,614,510
Cal AIM Incentive Programs	125,018	-	(125,018)	978,665	-	(978,665)
Distinct Part Nursing Facility Expense	1,227	-	(1,227)	5,030	-	(5,030)
DME/Rebates	2,331,626	1,986,258	(345,369)	8,621,450	7,937,594	(683,856)
Total Other Medical	35,490,308	29,199,312	(6,290,996)	134,840,349	116,058,805	(18,781,544)
Pay for Performance Quality Incentive	607,349	606,754	(595)	2,430,128	2,422,524	(7,603)
Hospital Directed Payments	58,897,348	24,367,080	(34,530,269)	235,718,580	97,349,979	(138,368,600)
Hospital Directed Payment Adjustment	111,948	-	(111,948)	105,215,239	-	(105,215,239)
Non-Claims Expense Adjustment	(1,877)	-	1,877	(6,488,692)	-	6,488,692
IBNR, Incentive, Paid Claims Adjustment	(2,667,286)	-	2,667,286	(2,008,940)	-	2,008,940
Total Medical Costs	199,756,928	158,364,736	(41,392,192)	887.097.704	632.067.471	(255,030,233)
	133,730,328	100,004,700	(71,332,132)	007,007,704	002,007,471	(233,030,233)

\* MEDICAL COSTS PER DMHC REGULATIONS

#### MEDI-CAL SCHEDULE OF MEDICAL COSTS - ALL COA FOR THE MONTH ENDED APRIL 30, 2025

	April	Budget	Variance	Year to Date	Budget	Variance
TOTAL MEMBERS - MCAL	404,899	404,500	399	1,620,085	1,615,000	5,085
Physician Services					•	
Primary Care Physician Services	19.81	20.12	0.31	20.62	20.11	(0.50)
Referral Specialty Services	67.58	61.46	(6.13)	63.67	61.49	(2.18)
Urgent Care & After Hours Advice	8.95	9.43	0.48	9.86	9.43	(0.43)
Hospital Admitting Team	0.02	0.02	0.00	0.02	0.02	0.00
Total Physician Services	96.37	91.02	(5.34)	94.17	91.05	(3.11)
Other Professional Services				· · · ·	·	
Vision Service Capitation	0.85	0.90	0.05	0.85	0.90	0.05
221 - Business Intelligence	0.46	0.48	0.02	0.48	0.48	(0.00)
310 - Health Servcies - Utilization Management	1.81	1.92	0.11	1.90	1.92	0.02
311 - Health Services - Quality Improvement	0.59	0.71	0.12	0.61	0.71	0.10
312 - Health Services Education	0.77	0.88	0.11	0.78	0.88	0.11
313 - Pharmacy	0.28	0.32	0.04	0.30	0.32	0.02
314 - Enhanced Care Management	0.98	0.98	0.00	0.94	0.98	0.04
316 - Population Health Management	1.23	1.51	0.28	1.30	1.51	0.21
317 - In Lieu of Services	0.31	0.32	0.01	0.31	0.32	0.01
321 - Homeless Management Information Services	0.05	0.11	0.05	0.07	0.11	0.04
330 - Member Services	2.51	2.69	0.18	2.55	2.69	0.14
331 - Member Outreach	0.29	0.62	0.33	0.22	0.62	0.40
410 - Member Engagement	0.14	0.26	0.12	0.14	0.26	0.12
601 - Behavioral Health	0.36	0.44	0.07	0.37	0.44	0.06
602 - Quality & Health Equity	0.20	0.20	0.01	0.20	0.20	0.01
604 - Clinical Operations, Strategy, and Analytics	0.32	0.33	0.02	0.32	0.33	0.01
605 - Quality Performance	0.39	0.46	0.08	0.38	0.46	0.08
Behavior Health Treatment	9.35	6.99	(2.36)	7.91	6.99	(0.92)
Mental Health Services	1.36	1.68	0.32	1.44	1.68	0.24
Other Professional Services	5.54	5.04	(0.49)	5.01	5.05	0.04
Total Other Professional Services	27.79	26.85	(0.94)	26.09	26.86	0.77
Emergency Room	15.64	16.82	1.18	16.27	16.82	0.55
Inpatient Hospital	83.27	84.06	0.79	81.60	84.13	2.53
Reinsurance Expense Premium	0.59	0.68	0.08	0.65	0.68	0.03
Outpatient Hospital	41.40	38.16	(3.24)	38.87	38.19	(0.67)
Other Medical					•	
Ambulance and NEMT	14.39	12.49	(1.91)	15.81	12.50	(3.31)
Home Health Services & CBAS	3.45	3.26	(0.19)	3.55	3.27	(0.28)
Utilization and Quality Review Expenses	1.91	4.49	2.58	2.66	4.49	1.84
Long Term/SNF/Hospice	26.39	28.48	2.09	25.61	28.52	2.91
Provider Enhancement Expense - Prop. 56	4.47	4.08	(0.39)	4.46	3.67	(0.79)
Provider Enhancement Expense - GEMT	1.32	1.45	0.13	1.32	1.45	0.13
Enhanced Care Management	13.16	10.68	(2.48)	13.16	10.69	(2.47)
Community Support Services	15.17	-	(15.17)	9.39	-	(9.39)
Major Organ Transplant	1.33	2.35	1.03	1.35	2.36	1.00
Cal AIM Incentive Programs	0.31	-	(0.31)	0.60	-	(0.60)
Distinct Part Nursing Facility Expense	0.00	-	(0.00)	0.00	-	(0.00)
DME/Rebates	5.76	4.91	(0.85)	5.32	4.91	(0.41)
Total Other Medical	87.65	72.19	(15.47)	83.23	71.86	(11.37)
Pay for Performance Quality Incentive	1.50	1.50	0.00	1.50	1.50	0.00
Hospital Directed Payments	145.46	60.24	(85.22)	145.50	60.28	(85.22)
Hospital Directed Payment Adjustment	0.28	-	(0.28)	64.94	-	(64.94)
Non-Claims Expense Adjustment	(0.00)	-	0.00	(4.01)	-	4.01
IBNR, Incentive, Paid Claims Adjustment	(6.59)		6.59	(1.24)		1.24
Total Medical Costs	493.35	391.51	(101.84)	547.56	391.37	(156.19)
		001.01	(20200 //	0		(200.20)

# KHS Finance Committee Meeting, June 13, 2025

MEDI-CAL SCHEDULE OF MEDICAL COSTS - ALL COA FOR THE MONTH ENDED APRIL 30, 2025



Physician Services         Operation Services         5,633,777         10,255,649         5,011,068         5,021,079           Referral Specially Services         25,641,056         24,272,322         26,067,218         22,944,943         103,403,939           Upper Lore RAME Most Advices         36,342,029         38,071,309         38,263,233         39,018,167           Upper Lore RAME Most Advices         36,132,691         38,713,809         38,696,232         39,018,167           21. Rusiness Intelligence         211,963         138,654         19,777         106,464         30,053,018         30,053,018,018         30,053,018,018,018,018,018,018,018,018,018,018		January	February	March	April	Year to Date
Inferral Specialty Services         25,541,066         24,175,392         28,067,518         27,346,493         103,443,399           Heoptal Admitting Team         6,300         4,200,513         3,243,401         15,056,939           Hospital Admitting Team         6,300         8,400         3,300         5,000           Ditter Professional Services         9,800         8,400         5,300         4,500         15,525         19,0101         15,525,592           Other Professional Services         214,063         188,504         191,727         185,624         775,924         73,400         3,000,301           312 - Hending Services         313,795         300,111,151         111,4647         113,316         498,804         12,525         12,124         12,325,300         14,523,312         12,325,300         14,523,312         12,324,41         12,327,300         14,523,312         131,444         13,556         14,523,312         12,325,300         14,523,312         12,324,312         12,324,312         12,325,300         14,523,312         12,324,312         12,325,300         14,523,312         12,324,312         12,325,300         14,525,300         14,525,300         14,525,300         14,525,300         14,525,300         14,525,300         14,525,300         14,525,300         14,525						
Ugent Lore & After Hours Advice         3,948,407         4,291,828         4,106,613         3,622,145           Noptal Admitting Team         3,920         8,500         9,300         9,500         15,560,399           Total Phytician Services         38,112,491         38,711,897         388,695,25         39,011,07         118,255,992           Usion Service Capitation         241,665         348,574         139,777         185,663         139,777         185,863           21.1 Seutions Structures - Utilization Management         306,162,112         220,471         220,483         238,689,523         330,000,377,073,085           311. feedith Services - Utilization Management         321,705         300,111,0         316,202         331,00         1,526,794           314 Enhance Can Management         312,720         320,205         322,384         125,500         507,797           314 Enhance Can Management         318,421         22,325         22,338         123,338         123,333         330,421         1,016,221         4,137,331           321 Member Outraech         1,86,414         75,421         1,016,221         4,137,331           315 Member Outraech         1,94,424         57,645         57,114         36,262,900           321 Member Outraech	Primary Care Physician Services	6,633,777	10,235,649	8,511,088	8,021,079	33,401,594
Hospital Admitting Team         9,300         9,300         9,000         36,000           Total Physician Services         08,112,400         38,671,400         38,041,507         58,052,50         39,011,507           Vision Service Capitation         344,606         344,774         344,775         344,563         777,988           221 - Business Intelligence         211,963         185,564         1797,274         138,544         779,598           310 - Reath Services - Quality Improvement         306,221         220,471         232,433         238,693         3987,727           312 - Reath Services - Quality Improvement         306,721         220,471         315,464         400,803         317,5753           313 - Thermary         440,901         111,951         115,467         113,186         460,884           314 - Chanced Care Management         519,720         520,992         496,016         2,113,200         200,997         230,997         245,2784         241,942         341,922         400,016         241,132         242,928         241,132,001         241,132,001         241,132,001         241,132,001         241,132,001         245,2784         245,2784         245,2784         245,2784         245,2784         245,2784         245,2784         245,278         246,2			24,175,932	26,067,518		
Total Physician Services         36,132,491         38,711,603         36,64,522         39,018,507           Valon Service Capitation         344,606         343,774         343,775         345,553         1,377,801           211 - Burnies Intelligence         211,963         138,504         191,777         805,802         777,294         724,404         3,080,947           310 - Heath Services - Unitation Management         366,640         772,244         214,404         3,080,947           311 - Heath Services - Quality Improment         306,712         220,471         220,433         238,693         9987,771           312 - Heath Services - Quality Improment         306,712         307,110         316,723         312,755         337,71,602         355,700         1,525,733           314 - Inhanced Care Management Immation Services         44,251         23,122         20,283         21,006         108,664         367,777           313 - Internet Services         1,060,746         1,024,66         11,012,84         1,012,84         1,012,84         1,012,84         1,012,84         1,012,84         1,012,84         1,012,84         1,012,94         1,012,94         1,012,94         1,012,94         1,012,94         1,012,94         1,012,94         1,012,94,965         1,012,94,965         1,012		3,948,407	4,291,828	4,106,619	3,623,145	15,969,999
Other Professional Services         344,005         343,771         343,775         345,651           221 - Business intelligence         211,963         188,564         172,266         777,294         772,905           310 - Health Services - Quality improvement         306,5121         220,471         220,433         238,693         985,712           311 - Health Services - Quality improvement         306,5121         220,471         220,433         238,693         985,712           313 - Instance (are Management         416,264         317,958         311,1561         115,447         113,106         480,884           314 - Inhance (are Management         619,720         502,067         500,999         496,510         211,3703           312 - Inteur Services         134,223         120,955         127,2468         123,540         507,721           313 - Inhangement         153,441         29,325         101,248         11,303         11,303           311 - Member Chaggement         163,441         129,325         121,424         317,4280         302,627           312 - Menth Services         134,41         170,877         145,523         140,152         147,420         604,372           313 - Menther Chaggement         59,841         162,523         140,1	Hospital Admitting Team	9,300	8,400	9,300	9,000	36,000
Vision Service Capitation         344,606         343,773         345,553         1,177,208           211- Burines Intelligence         21,063         188,504         1977         186,842         777,298         772,343         348,593         30,88,942           310 - Health Services - Outification Maragement         382,5640         762,264         767,728         734,464         30,80,347           312 - Health Services - Quality Improvement         322,1705         307,110         316,523         312,444         1,252,752           313 - Pharmacy         140,501         111,541         111,547         113,186         460,803           314 - Enhanced Care Management         193,720         502,047         500,999         456,516         511,730           317 - Intel or Services         114,221         10,045,716         100,152         1,37,931           313 - Intel or Services         1,042,74         1,01,143         1,01,01,231         1,01,01         1,01,01,231         1,01,01,231         1,01,01,231         1,01,01,231         1,01,01,231         1,01,01,231         1,01,01,231         1,01,01,231         1,01,01,231         1,01,01,231         1,01,01,231         1,01,01,231         1,01,01,231         1,01,021         1,01,021         1,01,01,01,021         1,01,01,021         1,01,01,01	Total Physician Services	36,132,491	38,711,809	38,694,525	39,018,167	152,556,992
211-Bainess intelligence       211,963       188,604       191,787       186,842       779,095         211-Baith Services - Utilization Management       305,121       220,471       220,433       238,693       985,717         311-Baith Services - Outputton       321,705       307,110       316,293       312,444       1,257,552         313 - Pharmacy       140,301       111,551       115,447       113,366       480,883         314 - Enhanced Care Management       411,524       347,498       377,602       395,570       1,556,798         314 - Enhanced Care Management       593,720       502,069       440,515       231,22       20,883       21,008       108,664         314 - Monaced Care Management       1,080,746       1,029,669       1,011,224       1,015,232       4,137,931         313 - Member Outreach       83,444       78,217       82,465       171,412       361,283       31,314       361,293       1,316,293       1,312,413       31,324,446       131,314       31,324,446       131,314       31,324,446       131,314       31,324,346       31,314,346       31,314,346       31,314,346       31,314,346       31,313,314       31,314,346       31,314,346       31,314,346       31,314,346       31,313,314       31,314,346       31,31	Other Professional Services					
310 Health Services - Utilization Management     826,640     762,266     757,294     734,148       311 Health Services - Quality Importement     306,721     220,471     220,433     328,693       312 Health Services - Quality Importement     321,705     307,110     316,293     314,444       313 Pharmacy     140,301     111,551     111,547     113,346     480,884       314 Enhanced Care Management Information Services     134,223     120,505     127,368     125,569       317 Inte ord Services     142,223     120,253     121,022,83     121,006       310 Member Services     1,080,746     10,20,669     1,011,224     1,015,232     4,137,931       311 Member Congagement     59,841     59,841     50,742     361,328       310 Member Gingagement     59,841     54,242     57,545     57,181     228,959       604 Clinical Ogerations, Strategy, and Analytics     124,233     174,242     55,569     60,542       604 Clinical Ogerations, Strategy, and Analytics     124,231     172,328     130,628     158,820       605 Quality & Health Equity     311,445,798     130,628     136,629     153,731       604 Clinical Ogerations, Strategy, and Analytics     124,231     117,228     130,628     158,820       606 Q	Vision Service Capitation	344,606	343,774	343,775	345,653	1,377,808
311 - Health Services - Guality Improvement       306,122       220,471       220,433       238,693       985,727         312 - Health Services Education       322,705       307,110       316,293       312,444       1,33,86         313 - Pharmacy       140,301       111,931       115,447       113,346       480,884         314 - Enhanced Care Management       641,824       347,488       377,602       395,570       1,555,794         316 - Population Health Management       593,720       502,059       122,388       125,560       507,772         321 - Member Outreach       164,223       120,295       127,388       125,560       507,772         321 - Member Outreach       88,414       76,227       62,465       117,442       361,238         331 - Member Gureson       108,646       1,22,97       74,843       140,152       140,499       604,573,533         304 - Member Gureson       114,821       117,240       136,628       138,468       131,921         305 - Quality / Methorit Health       117,0407       146,523       140,152       140,499       604,571         305 - Quality / Methorit Health       12,0207       13,630,778       13,600,778       13,600,778       13,51,718         304 - Other Metalth Gureson	221 - Business Intelligence	211,963	188,504	191,787	186,842	779,096
312 - Hearth Services Education       122,705       307,110       316,293       912,444         313 - Pharmacy       1140,301       111,1951       115,447       113,486         313 - Pharmacy       141,624       347,488       371,622       395,870       1,526,794         314 - Enhanced Care Management Information Services       134,212       120,855       127,368       125,560       507,747         311 - Inte of Services       1,080,746       1,023,056       111,124       1,016,523       4,137,031         311 - Member Contrach       88,414       78,217       82,466       111,142       361,328         311 - Member Contrach       108,746       140,423       140,7555       57,161       228,900         602 - Quality & Health Equity       82,237       78,819       78,678       79,984       156,820         604 - Clinical Operations, Strategy, and Analytics       142,213       112,228       106,788       156,820       613,373         Mental Health Services       074,251       566,810       2,242,486       81,529       156,830       12,54,943       642,521       643,573       12,81,140       84,529       12,81,140       84,529       12,81,140       84,529       12,81,140       84,529       11,445,745       13,81,200	310 - Health Servcies - Utilization Management	826,640	762,266	757,294	734,148	3,080,347
313 - Pharmacy       140,201       111,515       115,472       113,186       480,884         314 - Enhanced care Management       141,824       347,498       371,602       395,870       1,556,794         316 - Population Health Management       159,720       502,057       520,099       496,916       2,113,703         317 - In Lead Services       113,423       120,555       127,560       507,747         321 - Monders Management Information Services       44,251       1,222,660       1,01,284       1,31,012         331 - Member Outreach       83,414       78,217       82,465       117,142       361,282         301 - Member Enriggement       59,841       54,424       57,455       57,181       228,900         601 - Behavioral Health       170,807       146,523       140,152       147,430       604,971         602 - Quality & Health Equity       82,237       78,813       130,528       1128,549       518,820         602 - Quality & Health Equity       83,255,77       2,493,778       3,786,771       12,818,134         Other Meresisonal Services       1142,313       110,252,140       2,241,844       8,116,925         Intradice Deriversional Services       1,286,697       1,456,204       2,441,844       1,162,525	311 - Health Services - Quality Improvement	306,121	220,471	220,433	238,693	985,717
314 - Enhanced Care Management       411,824       947,498       371,602       395,870       1356,794         316 - Population Health Management Information Services       134,223       120,595       127,388       125,560       507,777         321 - Inderes Management Information Services       1,442,512       20,263       0,21,008       108,664         330 - Member Services       1,080,746       1,023,669       1,011,224       1,016,232       4,137,331         311 - Member Engagement       59,841       78,424       57,455       57,181       228,900         601 - Behavioral Health       170,007       146,523       140,215       147,490       664,971         602 - Culaitly & Health Equity       82,237       77,881       77,878       37,984       31,9718         604 - Clinical Operation, Strategy, and Analytics       114,213       111,2203       130,638       128,669       513,830         604 - Clinical Operation, Strategy, and Analytics       214,2401       30,201       32,96,771       12,283,134         604 - Clinical Operation, Strategy, and Analytics       214,2403       156,967       2,49,4778       3,786,771       12,281,313         604 - Clinical Operation, Strategy, and Analytics       214,270,161       23,214,244       6,115,251       24,220,161 <td< td=""><td>312 - Health Services Education</td><td>321,705</td><td>307,110</td><td>316,293</td><td>312,444</td><td>1,257,552</td></td<>	312 - Health Services Education	321,705	307,110	316,293	312,444	1,257,552
316 - Population Health Management         159,720         520,999         495,916         2,113,703           317 - In Licu of Services         134,223         120,555         127,368         125,560         507,747           321 - Homeless Management Information Services         44,251         223,312         20,283         121,088         108,664           330 - Member Services         1,080,746         1,023,669         1,011,244         1,016,323         4137,331           314 - Member Outreach         83,414         54,424         57,455         57,181         228,800           601 - Sehavioral Health         170,807         146,523         140,152         147,490         664,972           602 - Quality A tealth Equity         82,237         78,819         78,678         79,984         319,716           604 - Clincial Operations, Strategy, and Analytics         144,213         117,228         130,628         128,889         613,323           605 - Quality Performance         154,313         142,203         130,628         128,889         613,323           604 - Clincial Operations, Strategy, and Analytics         1,218,143         Harpace         12,218,143         Harpace         12,218,134           Other Modical         794,251         506,201         30,301,225,193	313 - Pharmacy	140,301	111,951	115,447	113,186	480,884
317 Inicu of services     134,223     127,368     127,368     127,368     5560       321 Homeles Management Information Services     1,080,746     1,022,569     1,011,284     1,016,232     4,137,331       331 Member Contrach     83,414     78,217     82,465     117,142     361,328       410 Member Engagement     59,841     54,424     57,455     57,181     228,800       601 Behavioral Health     170,807     146,523     140,213     112,289     130,368     128,890       602 Quality & Health Equity     82,237     77,819     77,678     77,984     319,218       604 Clinical Operations, Strategy, and Analytics     114,213     112,289     130,636     128,869     518,820       605 Quality Performance     194,331     142,203     160,748     155,690     613,373       Behavior Health Treatment     318,1908     33,25,677     2,493,778     37,867,771     12,818,134       Other Professional Services     21,106,079     1,556,210     200,821     550,412     2,311,693       Other Professional Services     1,1445,798     10,004,694     9,567,330     11,252,193     42,270,015       Emergency Room     7,289,728     6,509,8941     6,225,711     6,330,730     26,355,150       Inpatient Kospital </td <td>314 - Enhanced Care Management</td> <td>411,824</td> <td>347,498</td> <td>371,602</td> <td>395,870</td> <td>1,526,794</td>	314 - Enhanced Care Management	411,824	347,498	371,602	395,870	1,526,794
321. Homeless Management Information Services         14,251         23,122         20,283         21,008         108,664           330. Member Services         1,080,764         1,029,669         1,011,284         1,016,232         4,137,931           331. Member Outreach         83,414         78,217         82,465         117,142         361,288           301. Member Grupsgement         59,844         54,424         57,455         57,181         228,800           601. Behavioral Health         1170,807         146,523         140,152         147,409         604,971           602. Quality & Foreations, Strategy, and Analytics         142,213         117,288         130,628         128,689         518,820           605. Quality Performance         316,906         3,355,677         2,49,776         3,766,771         12,818,184           Mental Health Services         974,251         506,210         300,821         550,412         2,331,694           Other Professional Services         1,1445,798         10,004,694         9,567,330         11,22,131         62,555,550           Inspatient Hospital         138,57875         31,406,220         33,213,126         33,714,646         132,713,667         12,926,07,620           Outpatient Hospital         16,019,765         <	316 - Population Health Management	593,720	502,067	520,999	496,916	2,113,703
330. Member Services         1,086,746         1,022,669         1.011,284         1.015,222         4,137,932           331. Member Engagement         59,841         78,471         82,465         171,42         361,238           410. Member Engagement         59,841         78,673         77,819         76,678         79,984         360,728           602. Quality & Health Equity         82,227         77,619         78,678         79,994         319,718           604. Cinical Operations, Strategy, and Analytics         144,213         111,7289         130,628         128,689         518,820           605. Quality Performance         154,331         142,203         160,748         156,091         2,33,1690           Behavior Health Treatment         3,189,098         335,577         2,493,778         3,766,771         12,818,134           05. Quality Performance         1,286,734         1,522,139         10,004,694         9,557,330         11,222,139         61,317,32           1004ter Professional Services         1,148,578         10,004,694         9,557,330         11,222,139         61,317,32           1014ter Tree Services         2,836,757         3,140,620         33,211,26         83,21,75         3,140,620         33,211,26         1,322,191,601	317 - In Lieu of Services	134,223	120,595	127,368	125,560	507,747
331. Member Outreach         83,444         78,217         82,465         117,442         361,283           10. Member Graggement         59,841         54,424         57,455         57,131         228,900           601. Behavioral Health         170,007         146,523         140,152         147,490         604,971           602. Cuality & Health Equity         82,237         78,819         778,678         79,864         79,984           604. Clinical Operations, Strategy, and Analytics         142,213         117,229         130,628         122,689         518,820           605. Quality Performance         154,351         142,203         160,748         156,090         153,431           Mental Health Services         0,74,251         506,210         300,821         554,412         2,31,644           Other Professional Services         11,445,788         10,004,694         9,567,330         11,252,103         62,553,510           Inspatient Hospital         33,857,875         33,406,220         33,213,126         33,74,666         132,91,867           Reinswarce Expense Prenium         2696,19         240,829         10,406,855         126,2967,330         125,607,620           Outpatient Hospital         16,019,765         7,090,416         6,724,343	321 - Homeless Management Information Services	44,251	23,122	20,283	21,008	108,664
410         Hember Engagement         59,841         54,424         57,455         57,181         228,900           601         Behavioro Health         170,007         146,523         140,152         147,490         604,972           602         Coulity & Health Equity         82,237         78,819         78,678         79,984         319,718           604         Colical Operations, Strategy, and Analytics         114,2213         117,229         130,628         128,869         613,373           Behavior Health Freatment         3,181,908         3,355,677         2,493,778         3,786,771         12,818,144           Other Professional Services         2,180,697         1,568,304         2,126,640         2,241,884         8,116,925           Imagency Room         7,228,728         6,508,981         6,225,711         6,330,730         426,525           Inguistent Hospital         33,857,875         31,406,220         33,213,126         33,714,646         134,948,850           Reinsurance Expense Premium         226,619         200,416         6,724,343         5,827,057         24,948,446         1,649,685           Outpettent Hospital         1,635,646         1,513,126         1,314,646         1,344,820         1,448,70,44         1,676,733 <t< td=""><td>330 - Member Services</td><td>1,080,746</td><td>1,029,669</td><td>1,011,284</td><td>1,016,232</td><td>4,137,931</td></t<>	330 - Member Services	1,080,746	1,029,669	1,011,284	1,016,232	4,137,931
G01. Behavioral Health         170,007         146,523         140,152         147,490         604,972           G02. ouality & Health Equity         82,237         78,819         78,678         79,994         319,718           604 - Clinical Operations, Strategy, and Analytics         142,213         117,289         130,628         128,689         315,718           604 - Clinical Operations, Strategy, and Analytics         144,213         117,289         130,628         128,689         518,820           605 - Quality Performance         3134,908         3,355,677         2,493,778         3,786,771         1,28,18,134           Mental Health Services         374,251         506,210         300,821         550,412         2,331,694           Other Professional Services         11,445,798         10,004,694         9,557,330         11,252,193         42,270,016           Emergency Room         7,289,728         6,508,981         6,225,711         6,330,730         126,5150           Inpatient Hospital         16,019,765         15,697,949         14,487,044         15,622,967,330         126,9463           Outpatient Hospital         16,019,765         15,517,949         14,487,044         16,762,753         1,662,966           Iong Team/SNP/(Hospice         9,952,626 <t< td=""><td>331 - Member Outreach</td><td>83,414</td><td>78,217</td><td>82,465</td><td>117,142</td><td>361,238</td></t<>	331 - Member Outreach	83,414	78,217	82,465	117,142	361,238
E02 - Outling & Health Equity         82,237         78,819         78,678         79,934         313,718           604 - Clinical Operations, Strategy, and Analytics         142,213         117,289         130,628         128,689         518,820           605 - Quality & Performance         154,331         142,203         160,744         156,090         154,331         124,203         160,744         156,090         154,331         128,689         518,820           605 - Quality Performance         3,181,908         3,355,677         2,493,778         3,785,771         2,331,694         2,231,694         2,231,694         2,231,694         2,231,694         2,241,884         8,115,925         3,124,521         33,714,545         3,124,521         33,714,546         3,124,700,116         4,270,016         4,270,016         4,270,016         122,270,016 <t< td=""><td>410 - Member Engagement</td><td>59,841</td><td>54,424</td><td>57,455</td><td>57,181</td><td>228,900</td></t<>	410 - Member Engagement	59,841	54,424	57,455	57,181	228,900
Edd - Clinical Operations, Strategy, and Analytics         142,213         117,289         130,628         128,689         518,820           605 - Quality Performance         154,231         142,203         160,748         156,090         518,820           605 - Quality Performance         3,181,908         3,355,677         2,433,778         3,766,771         12,818,134           Mental Health Teratment         3,181,908         3,355,677         2,433,778         3,766,771         12,818,134           Mental Health Services         974,251         506,210         300,821         550,412         2,331,694           Other Professional Services         11,445,798         10,004,694         9,567,330         11,252,193         42,270,016           Emergency Room         7,289,728         6,508,981         6,225,711         6,30,730         26,355,150           Inpatient Hospital         3,355,775         34,466,220         33,211,216         33,714,464         132,191,467           Reinsurance Expense Premium         269,619         269,619         240,822         1,0456,573         16,257,730           Other Medical          16,057,650         15,97,949         14,877,044         16,762,733         5,7620           Commutere NEMT         5,965,805         7,0	601 - Behavioral Health	170,807	146,523	140,152	147,490	604,972
Construct         154,331         142,203         160,748         156,090         153,373           Behavior Health Treatment         3,181,908         3,355,677         2,493,778         3,786,771         12,818,134           Mental Health Services         974,251         506,210         300,821         550,412         2,331,694           Other Professional Services         11,445,798         10,004,694         9,567,330         11,222,193         42,270,016           Emergency Room         7,289,728         6,508,981         6,225,711         6,330,730         26,355,150           Inpatient Hospital         265,619         265,619         265,619         265,619         240,827           Outpatient Hospital         16,019,765         15,697,949         14,487,044         16,762,573         62,397,330           Ambulance and NEMT         5,965,805         7,090,416         6,724,343         5,827,057         25,607,620           Home Health Services & CBAS         1,632,625         1,043,425         330,163,464         430,5094           Long Term/SNF/Hospice         10,523,545         10,822,106         9,460,426         10,684,436           Provider Enhancement Expense - GEMT         549,430         11,82,227         1,380,3327         2,131,262	602 - Quality & Health Equity	82,237	78,819	78,678	79,984	319,718
Behavior Health Treatment         3,181,090         3,355,677         2,493,778         3,786,771         12,818,134           Mental Health Services         074,251         506,210         300,821         550,412         2,331,694           Other Professional Services         1,1445,798         10,004,694         9,567,330         11,252,131         2,331,694           Other Professional Services         1,1445,798         10,004,694         9,567,330         11,252,131         2,331,694           Inpatient Hospital         3,857,875         31,406,220         32,112,126         33,714,646         132,191,867           Reinsurance Expense Premium         260,619         265,619         260,621         260,829         1,049,685           Outpatient Hospital         16,019,765         15,697,949         14,487,044         16,762,573         62,967,330           Ambulance and NEMT         5,965,805         7,090,416         6,724,343         5,827,057         13,483,242         1,439,513         5,748,342           Utilization and Quality Review Expenses         936,126         930,163         1,665,464         773,340         4,305,094           Long Term/Shr/Hospice         Provider Enhancement Expense - Prop. 56         1,801,039         1,802,327         1,312,312,75         530,312 <t< td=""><td>604 - Clinical Operations, Strategy, and Analytics</td><td>142,213</td><td>117,289</td><td>130,628</td><td>128,689</td><td>518,820</td></t<>	604 - Clinical Operations, Strategy, and Analytics	142,213	117,289	130,628	128,689	518,820
Mental Health Services         974,251         506,210         300,821         550,412         2,331,694           Other Professional Services         2,180,697         1,568,304         2,126,040         2,241,884         8,116,925           Total Other Professional Services         11,445,798         10,004,694         9,567,330         11,252,193         42,170,016           Impatient Hospital         33,857,875         31,406,220         33,213,126         33,714,646         132,193,1867           Reinsurance Expense Premium         226,619         226,619         226,619         226,619         240,829         1,445,798           Outpatient Hospital         16,019,765         15,697,949         14,487,044         16,762,573         62,867,330           Tutization and URIT         5,965,805         7,090,416         6,724,343         5,827,057         5,764,942           Home Health Services & CBAS         1,636,266         1,531,236         1,185,227         1,395,613         1,645,464         773,340         4,305,094           Long Term/Shr/Hospice         10,523,545         10,822,106         9,460,426         10,684,436         41,490,513           Provider Enhancement Expense - Prop. 56         1,340,027         5,521,997         5,331,279         5,330,372         2,138,728	605 - Quality Performance	154,331	142,203	160,748	156,090	613,373
Other Professional Services         2,180,697         1,568,304         2,126,040         2,241,884         8,116,925           Total Other Professional Services         11,445,798         10,004,694         9,567,330         11,252,193         42,270,016           Emergency Room         7,289,728         6,508,981         6,225,711         6,330,730         132,191,867           Inpatient Hospital         33,857,875         31,406,220         33,213,126         33,714,646         1,043,685           Outpatient Hospital         16,019,765         1269,619         269,619         240,829         6,263,685           Mome Health Services & CBAS         1,636,266         1,531,236         1185,227         1,385,613         5,749,343         5,827,057           Utilization and Quality Review Expenses         936,126         930,163         1,665,464         773,340         4,360,094           Long Tern/SNF/Hospice         10,523,545         10,822,106         9,460,426         10,684,436         7,219,451         7,219,451         7,219,451         7,219,451         7,219,451         7,219,451         7,219,451         7,219,451         7,219,451         7,219,451         7,219,451         7,219,451         7,219,451         7,219,451         7,219,451         7,219,451         7,219,451         7,219,4	Behavior Health Treatment	3,181,908	3,355,677	2,493,778	3,786,771	12,818,134
Total Other Professional Services         11,445,798         10,004,694         9,567,330         11,252,133         42,270,016           Emergency Room         7,289,728         6,508,981         6,225,711         6,330,730         26,355,150           Inpatient Hospital         33,857,875         31,406,220         33,213,126         33,714,664           Reinsurance Expense Premium         265,619         269,619         269,619         240,829           Outpatient Hospital         16,019,765         15,697,949         14,487,044         16,762,573           Other Medical          5,965,805         7,090,416         6,724,343         5,827,057           Home Health Services & CBAS         1,636,266         1,531,236         1,185,227         1,395,613           Long Term/ShF/Hospice         10,523,545         10,822,106         9,460,426         10,684,486           Provider Enhancement Expense - Forp. 56         1,800,033         1,803,328         1,809,739         1,809,345           Provider Enhancement Expense - GEMT         549,430         519,819         534,877         5330,372         21,317,676           Community Support Services         S09,845         3,824,743         4,662,690         6,140,445         15,218,723         12,218,957           D	Mental Health Services	974,251	506,210	300,821	550,412	2,331,694
Emergency Room         7,289,728         6,508,981         6,225,711         6,330,730         26,335,150           Inpatient Hospital         33,857,875         31,406,220         33,213,126         33,714,646         1132,191,867           Reinsurance Expense Premium         266,619         269,619         260,619         240,829         1,049,685           Outpatient Hospital         16,019,765         15,697,949         14,487,044         16,762,573         62,967,330           Mome Health Services & CBAS         1,636,266         1,531,236         1,185,227         1,395,613         5,748,342           Utilization and Quality Review Expenses         936,126         930,163         1,665,464         773,340         4,305,094           Iong Term/SNF/Hospice         10,523,545         10,822,106         9,460,426         10,684,436         41,490,513           Provider Enhancement Expense - GEMT         5,494,430         519,819         534,888         534,592         2,138,728           Enhanced Care Management         5,140,027         5,521,997         5,331,279         5,330,372         21,317,676           Organ Transplant         542,452         574,592         534,775         537,237         2,189,057           Cal Min Incentive Programs         275,000         188,	Other Professional Services	2,180,697	1,568,304	2,126,040	2,241,884	8,116,925
Inpatient Hospital         33,857,875         31,406,220         33,213,126         33,714,646         132,191,867           Reinsurance Expense Premium         269,619         269,619         269,619         240,829         1,049,685           Outpatient Hospital         16,017,65         15,697,949         14,487,044         16,762,573         62,967,300           Mubulance and NEMT         5,965,805         7,090,416         6,724,343         5,827,057         52,607,620           Home Health Services & CBAS         1,636,266         1,531,236         1,185,227         1,395,613         5,748,342           Long Term/SNF/Hospice         936,126         930,163         1,665,464         773,340         4,305,094           Provider Enhancement Expense - OEMT         549,430         519,819         534,888         534,552         2,138,728           Community Support Services         590,845         3,824,743         4,662,690         6,140,445         152,18,723         2,189,728           Major Organ Transplant         542,452         574,592         534,715         537,237         2,189,057           Cal MI Incentive Programs         275,000         188,015         390,633         125,018         978,665           Distint P Art Invirsing Facility Expense         1,225	Total Other Professional Services	11,445,798	10,004,694	9,567,330	11,252,193	42,270,016
Reinsurance Expense Premium         269,619         269,619         269,619         240,829         1,049,685           Outpatient Hospital         16,019,765         15,697,949         14,487,044         16,762,573         62,967,330           Ambulance and NEMT         5,965,805         7,090,416         6,724,343         5,827,057         52,607,620           Home Health Services & CBAS         1,636,266         1,531,236         1,185,227         1,395,613         4,305,094           Long Term/NRV/Hospice         10,523,545         10,623,245         10,682,106         9,460,426         10,684,486         41,490,514           Provider Enhancement Expense - Prop. 56         1,801,039         1,803,328         1,805,739         1,809,335         7,219,451           Provider Enhancement Expense - GEMT         5434,402         5521,997         5331,279         5,333,272         21,317,676           Community Support Services         590,845         3,824,743         4,662,690         6,140,445         15,218,723         1,221         1,221,317,676           Cal AlM Incentive Programs         275,000         188,015         390,633         125,018         988,657           Distinct Part Nursing Facility Expense         1,259         1,233         1,251         1,227         5,030 <td>Emergency Room</td> <td>7,289,728</td> <td>6,508,981</td> <td>6,225,711</td> <td>6,330,730</td> <td>26,355,150</td>	Emergency Room	7,289,728	6,508,981	6,225,711	6,330,730	26,355,150
Reinsurance Expense Premium         269,619         269,619         269,619         240,829         1,049,685           Outpatient Hospital         16,019,765         15,697,949         14,487,044         16,762,573         62,967,330           Ambulance and NEMT         5,965,805         7,090,416         6,724,343         5,827,057         52,607,620           Home Health Services & CBAS         1,636,266         1,531,236         1,185,227         1,395,613         4,305,094           Long Term/NRV/Hospice         10,523,545         10,623,245         10,682,106         9,460,426         10,684,486         41,490,514           Provider Enhancement Expense - Prop. 56         1,801,039         1,803,328         1,805,739         1,809,335         7,219,451           Provider Enhancement Expense - GEMT         5434,402         5521,997         5331,279         5,333,272         21,317,676           Community Support Services         590,845         3,824,743         4,662,690         6,140,445         15,218,723         1,221         1,221,317,676           Cal AlM Incentive Programs         275,000         188,015         390,633         125,018         988,657           Distinct Part Nursing Facility Expense         1,259         1,233         1,251         1,227         5,030 <td></td> <td>, ,</td> <td>, ,</td> <td>, ,</td> <td>, ,</td> <td></td>		, ,	, ,	, ,	, ,	
Outpatient Hospital         16,019,765         15,697,949         14,487,044         16,762,573         62,967,330           Other Medical           Ambulance and NEMT         5,965,805         7,090,416         6,724,343         5,827,057         52,607,620           Home Health Services & CBAS         1,636,266         1,135,227         1,395,613         5,748,342         1,636,266         1,731,236         1,185,227         1,395,613         5,748,342           Long Term/SNF/Hospice         936,126         930,163         1,665,464         773,340         4,305,094         4,305,094         4,305,094         4,305,094         4,305,094         4,305,093         4,305,094         4,1490,513         Provider Enhancement Expense - GEMT         5,49,430         513,937         5,331,279         5,331,279         5,331,279         5,331,279         5,331,273         2,138,728           Community Support Services         590,845         3,824,743         4,662,660         6,140,445         15,218,723         2,138,728         2,138,728         2,138,728         2,138,728         2,138,728         2,138,728         2,138,728         2,138,728         2,138,728         2,138,728         2,138,728         2,138,728         2,138,728         2,138,728         2,138,728         2,138,728         2,138,728	Reinsurance Expense Premium	269.619	269.619	269.619		
Ambulance and NEMT         5,965,805         7,090,416         6,724,343         5,827,057           Home Health Services & CBAS         1,636,266         1,531,236         1,185,227         1,395,613         5,7493,404           Utilization and Quality Review Expenses         936,126         930,163         1,665,464         777,340         4,305,094           Long Term/SNF/Hospice         10,523,545         10,822,106         9,460,426         10,684,440         4,305,094           Provider Enhancement Expense - Prop. 56         1,801,039         1,803,328         1,805,739         1,809,345         7,219,451           Enhanced Care Management         5,134,027         5,521,997         5,331,279         5,330,372         21,317,676           Community Support Services         590,845         3,824,743         4,662,690         6,140,445         15,218,723           Major Organ Transplant         542,452         574,592         534,775         537,237         2,89,057           Cal AlM Incentive Programs         27,500         188,015         390,633         125,018         978,665           Distinct Part Nursing Facility Expense         1,259         1,293         1,227         5,300         978,665           Major Organ Transplant         59,831,392         58,043,903						
Ambulance and NEMT         5,965,805         7,090,416         6,724,343         5,827,057           Home Health Services & CBAS         1,636,266         1,531,236         1,185,227         1,395,613         5,7493,404           Utilization and Quality Review Expenses         936,126         930,163         1,665,464         777,340         4,305,094           Long Term/SNF/Hospice         10,523,545         10,822,106         9,460,426         10,684,440         4,305,094           Provider Enhancement Expense - Prop. 56         1,801,039         1,803,328         1,805,739         1,809,345         7,219,451           Enhanced Care Management         5,134,027         5,521,997         5,331,279         5,330,372         21,317,676           Community Support Services         590,845         3,824,743         4,662,690         6,140,445         15,218,723           Major Organ Transplant         542,452         574,592         534,775         537,237         2,89,057           Cal AlM Incentive Programs         27,500         188,015         390,633         125,018         978,665           Distinct Part Nursing Facility Expense         1,259         1,293         1,227         5,300         978,665           Major Organ Transplant         59,831,392         58,043,903	Other Medical					
Home Health Services & CBAS1,636,2661,531,2361,185,2271,395,6135,748,342Utilization and Quality Review Expenses936,126930,1631,665,464773,3404,305,094Long Term/SNF/Hospice10,523,54510,822,1069,460,42610,684,43641,490,513Provider Enhancement Expense - Prop. 561,801,0391,803,3281,805,7391,809,3457,219,451Provider Enhancement Expense - GEMT549,430519,819534,888534,5922,138,728Enhanced Care Management5,134,0275,521,9975,331,2795,330,37221,317,676Community Support Services590,8453,824,7434,662,6906,140,44515,218,723Major Organ Transplant542,452574,592534,775537,2372,189,057Cal AlM Incentive Programs275,000188,015390,6331125,018978,665Distinct Part Nursing Facility Expense1,2591,2931,2511,2275,030DME/Rebates2,339,8231,958,6891,991,3122,316,2668,661,450Mospital Directed Payments606,662608,318607,800607,3492,430,128Hospital Directed Payments59,831,39258,045,93658,943,90358,837,348235,718,880Hospital Directed Payments(350,170)(2,753,743)(3,382,901)(1,877)IBNR, Incentive, Paid Claims Adjustment388,615248,63721,094(2,667,286)IBNR, Incentive, Paid Claims Adjustment388,615248,637 </td <td></td> <td>5,965,805</td> <td>7.090.416</td> <td>6,724,343</td> <td>5.827.057</td> <td>25.607.620</td>		5,965,805	7.090.416	6,724,343	5.827.057	25.607.620
Utilization and Quality Review Expenses936,126930,1631,665,464773,3404,305,094Long Term/SNF/Hospice10,523,54510,822,1069,460,42610,684,43641,490,513Provider Enhancement Expense - Prop. 561,801,0391,803,3281,805,7391,809,3457,219,451Provider Enhancement Expense - GEMT549,430519,819534,888534,5522,138,728Enhanced Care Management5,134,0275,521,9975,331,2795,330,37221,317,676Community Support Services590,8453,824,7434,662,6906,140,44515,218,723Major Organ Transplant542,452574,592534,775537,2372,189,057Distinct Part Nursing Facility Expense1,2591,2231,2511,2275,300DME/Rebates2,339,8231,958,6891,991,3122,331,6268,621,450Pay for Performance Quality Incentive606,662608,318607,800607,3492,43,0128Hospital Directed Payment Adjustment103,134,6481,953,15915,484111,948105,215,239Non-Claims Expense Adjustment(350,170)(2,753,743)(3,382,901)(1,877)(6,488,692)IBNR, Incentive, Paid Claim SAdjustment388,615248,63721,094(2,667,286)(2,008,940)Total Medical Costs298,922,038195,467,975192,950,763199,756,928887,097,704			, ,		, ,	, ,
Long Term/SNF/Hospice10,523,54510,822,1069,460,42610,684,43641,490,513Provider Enhancement Expense - Prop. 561,801,0391,803,3281,805,7391,809,3457,219,451Provider Enhancement Expense - GEMT549,430519,819534,888534,5922,138,728Enhanced Care Management5,134,0275,521,9975,331,2795,330,37221,1317,676Community Support Services590,8453,824,7434,662,6906,140,44515,218,723Major Organ Transplant542,452574,592534,775537,2372,189,057Cal AIM Incentive Programs275,000188,015390,6331125,018978,665Distinct Part Nursing Facility Expense1,2591,2931,2511,2275,030DME/Rebates2,339,8231,958,6891,991,3122,331,6268,621,450Pay for Performance Quality Incentive606,662608,318607,800607,3492,430,128Hospital Directed Payments59,831,39258,943,90358,943,90358,97,348235,718,580Non-Claims Expense Adjustment(350,170)(2,753,743)(3,382,901)(1,877)(6,488,692)IBNR, Incentive, Paid Claims Adjustment298,922,038195,467,975192,950,763199,756,928887,097,704			, ,		, ,	- / - / -
Provider Enhancement Expense - Prop. 561,801,0391,803,3281,805,7391,809,3457,219,451Provider Enhancement Expense - GEMT549,430519,819534,888534,5922,138,728Enhanced Care Management5,134,0275,521,9975,331,2795,330,37421,317,676Community Support Services590,8453,824,7434,662,6906,140,43215,218,723Major Organ Transplant542,452574,592534,775537,2372,189,057Cal AIM Incentive Programs275,000188,015390,633125,018978,665Distinct Part Nursing Facility Expense1,2591,2931,2511,2275,030DME/Rebates2,339,8231,958,6891,991,3122,331,6268,621,450Pay for Performance Quality Incentive666,662608,318607,800607,3492,430,128Hospital Directed Payments59,831,39258,045,93658,943,90358,897,348235,718,580Hospital Directed Payment Adjustment(350,170)(2,753,743)(3,382,901)(1,877)(6,488,692)IBNR, Incentive, Paid Claims Adjustment388,615248,63721,094(2,667,286)(2,008,940)Total Medical Costs298,922,038195,467,975192,950,763199,756,928887,097,704			, ,		,	
Provider Enhancement Expense - GEMT         549,430         519,819         534,888         534,592         2,138,728           Enhanced Care Management         5,134,027         5,521,997         5,331,279         5,330,372         21,317,676           Community Support Services         590,845         3,824,743         4,662,690         6,140,445         15,218,723           Major Organ Transplant         542,452         574,592         534,775         537,237         2,188,057           Cal AIM Incentive Programs         275,000         188,015         390,633         125,018         978,665           Distinct Part Nursing Facility Expense         1,259         1,293         1,251         1,227         5,030           DME/Rebates         2,339,823         1,958,689         1,991,312         2,331,626         8,621,450           Pay for Performance Quality Incentive         606,662         608,318         607,800         607,349         2,430,128           Hospital Directed Payment Adjustment         103,134,648         1,953,159         15,484         111,948         105,215,239           Non-Claims Expense Adjustment         (350,170)         (2,753,743)         (3,382,901)         (1,877)         (6,488,692)           IBNR, Incentive, Paid Claims Adjustment         298,922,038 </td <td></td> <td>, ,</td> <td>, ,</td> <td>, ,</td> <td></td> <td></td>		, ,	, ,	, ,		
Enhanced Care Management         5,134,027         5,521,997         5,331,279         5,330,372         21,317,676           Community Support Services         590,845         3,824,743         4,662,690         6,140,445         15,218,723           Major Organ Transplant         542,452         574,592         534,775         537,237         2,189,057           Cal AIM Incentive Programs         275,000         188,015         390,633         125,018         978,665           Distinct Part Nursing Facility Expense         1,259         1,233         1,251         1,227         5,030           DME/Rebates         2,339,823         1,958,689         1,991,312         2,331,626         8,621,450           Mospital Directed Payments         606,662         608,318         607,800         607,349         2,430,128           Hospital Directed Payment Adjustment         103,134,648         1,953,159         15,484         111,948         105,215,239           Non-Claims Expense Adjustment         (350,170)         (2,753,743)         (3,382,901)         (1,877)         (6,488,692)           IBNR, Incentive, Paid Claims Adjustment         298,922,038         195,467,975         192,950,763         199,756,928         887,097,704			, ,	, ,	, ,	
Community Support Services         590,845         3,824,743         4,662,690         6,140,445         15,218,723           Major Organ Transplant         542,452         574,592         534,775         537,237         2,189,057           Cal AIM Incentive Programs         275,000         188,015         390,633         125,018         978,665           Distinct Part Nursing Facility Expense         1,259         1,293         1,251         1,227         5,303           DME/Rebates         2,339,823         1,958,689         1,991,312         2,331,626         8,621,450           Total Other Medical         30,295,617         34,766,397         34,288,028         35,490,308         134,840,349           Pay for Performance Quality Incentive         606,662         608,318         607,800         607,349         2,430,128           Hospital Directed Payments         59,831,392         58,045,936         58,943,903         58,897,348         235,718,580           Non-Claims Expense Adjustment         (350,170)         (2,753,743)         (3,382,901)         (1,877)         (6,488,692)           IBNR, Incentive, Paid Claims Adjustment         388,615         248,637         21,094         (2,667,286)         (2,008,940)			, ,	,		
Major Organ Transplant         542,452         574,592         534,775         537,237         2,189,057           Cal AIM Incentive Programs         275,000         188,015         390,633         125,018         978,665           Distinct Part Nursing Facility Expense         1,259         1,293         1,251         1,227         5,030           DME/Rebates         2,339,823         1,958,689         1,991,312         2,331,626         8,621,450           Pay for Performance Quality Incentive         606,662         608,318         607,800         607,349         2,430,128           Hospital Directed Payments         59,831,392         58,045,936         58,943,903         58,897,348         235,718,580           Non-Claims Expense Adjustment         (350,170)         (2,753,743)         (3,382,901)         (1,877)           IBNR, Incentive, Paid Claims Adjustment         388,615         248,637         21,094         (2,667,286)         (2,008,940)           Total Medical Costs         298,922,038         195,467,975         192,950,763         199,756,928         887,097,704		, ,	, ,	, ,	, ,	
Cal AIM Incentive Programs         275,000         188,015         390,633         125,018         978,665           Distinct Part Nursing Facility Expense         1,259         1,293         1,251         1,227         5,030           DME/Rebates         2,339,823         1,958,689         1,991,312         2,331,626         8,621,450           Pay for Performance Quality Incentive         606,662         608,318         607,800         607,349         2,430,128           Hospital Directed Payments         59,831,392         58,045,936         58,943,903         58,897,348         235,718,239           Non-Claims Expense Adjustment         (350,170)         (2,753,743)         (3,382,901)         (1,877)           IBNR, Incentive, Paid Claims Adjustment         388,615         248,637         21,094         (2,667,286)           Total Medical Costs         298,922,038         195,467,975         192,950,763         199,756,928         887,097,704						
Distinct Part Nursing Facility Expense         1,259         1,293         1,251         1,227         5,030           DME/Rebates         2,339,823         1,958,689         1,991,312         2,331,626         8,621,450           Total Other Medical         30,295,617         34,766,397         34,288,028         35,490,308         134,840,349           Pay for Performance Quality Incentive         606,662         608,318         607,800         607,349         2,430,128           Hospital Directed Payments         59,831,392         58,045,936         58,943,903         58,897,349         235,718,808           Non-Claims Expense Adjustment         (350,170)         (2,753,743)         (3,382,901)         (1,877)         (6,488,692)           IBNR, Incentive, Paid Claims Adjustment         388,615         248,637         21,094         (2,667,286)         (2,008,940)           Total Medical Costs         298,922,038         195,467,975         192,950,763         199,756,928         887,097,704						
DME/Rebates         2,339,823         1,958,689         1,991,312         2,331,626         8,621,450           Total Other Medical         30,295,617         34,766,397         34,288,028         35,490,308         134,840,349           Pay for Performance Quality Incentive         606,662         608,318         607,800         607,349         2,430,128           Hospital Directed Payments         59,831,392         58,045,936         58,943,903         58,897,348         235,718,580           Non-Claims Expense Adjustment         (350,170)         (2,753,743)         (3,382,901)         (1,877)         (6,488,692)           IBNR, Incentive, Paid Claims Adjustment         388,615         248,637         21,094         (2,667,286)         (2,008,940)           Total Medical Costs         298,922,038         195,467,975         192,950,763         199,756,928         887,097,704			,	,	,	,
Total Other Medical30,295,61734,766,39734,288,02835,490,308134,840,349Pay for Performance Quality Incentive606,662608,318607,800607,3492,430,128Hospital Directed Payments59,831,39258,045,93658,943,90358,897,348235,718,580Hospital Directed Payment Adjustment103,134,6481,953,15915,484111,948105,215,239Non-Claims Expense Adjustment(350,170)(2,753,743)(3,382,901)(1,877)(6,488,692)IBNR, Incentive, Paid Claims Adjustment388,615248,63721,094(2,667,286)(2,008,940)Total Medical Costs298,922,038195,467,975192,950,763199,756,928887,097,704					,	-,
Pay for Performance Quality Incentive         606,662         608,318         607,800         67,349         2,430,128           Hospital Directed Payments         59,831,392         58,045,936         58,943,903         58,897,348         235,718,580           Hospital Directed Payment Adjustment         103,134,648         1,953,159         15,484         111,948         105,215,239           Non-Claims Expense Adjustment         (350,170)         (2,753,743)         (3,382,901)         (1,877)         (6,488,692)           IBNR, Incentive, Paid Claims Adjustment         388,615         248,637         21,094         (2,667,286)         (2,008,940)           Total Medical Costs         298,922,038         195,467,975         192,950,763         199,756,928         887,097,704	,	, ,	, ,	, ,	, ,	
Hospital Directed Payments         59,831,392         58,045,936         58,943,903         58,897,348         235,718,580           Hospital Directed Payment Adjustment         103,134,648         1,953,159         15,484         111,948         105,215,239           Non-Claims Expense Adjustment         (350,170)         (2,753,743)         (3,382,901)         (1,877)         (6,488,692)           IBNR, Incentive, Paid Claims Adjustment         388,615         248,637         21,094         (2,667,286)         (2,008,940)           Total Medical Costs         298,922,038         195,467,975         192,950,763         199,756,928         887,097,704		;;				
Hospital Directed Payment Adjustment         103,134,648         1,953,159         15,484         111,948         105,215,239           Non-Claims Expense Adjustment         (350,170)         (2,753,743)         (3,382,901)         (1,877)         (6,488,692)           IBNR, Incentive, Paid Claims Adjustment         388,615         248,637         21,094         (2,667,286)         (2,008,940)           Total Medical Costs         298,922,038         195,467,975         192,950,763         199,756,928         887,097,704						,, .
Non-Claims Expense Adjustment         (350,170)         (2,753,743)         (3,382,901)         (1,877)         (6,488,692)           IBNR, Incentive, Paid Claims Adjustment         388,615         248,637         21,094         (2,667,286)         (2,008,940)           Total Medical Costs         298,922,038         195,467,975         192,950,763         199,756,928         887,097,704						
IBNR, Incentive, Paid Claims Adjustment         388,615         248,637         21,094         (2,667,286)         (2,008,940)           Total Medical Costs         298,922,038         195,467,975         192,950,763         199,756,928         887,097,704						
Total Medical Costs         298,922,038         195,467,975         192,950,763         199,756,928         887,097,704						
	IBNR, Incentive, Paid Claims Adjustment	388,615	248,637	21,094	(2,667,286)	(2,008,940)
* MEDICAL COSTS OF DAMUS DECLINATIONS		298,922,038	195,467,975	192,950,763	199,756,928	887,097,704

\* MEDICAL COSTS PER DMHC REGULATIONS

# KHS Finance Committee Meeting, June 13, 2025

MEDI-CAL SCHEDULE OF MEDICAL COSTS - ALL COA FOR THE MONTH ENDED APRIL 30, 2025



	January	February	March	April	Year to Date
Physician Services	· · · · · · · · · · · · · · · · · · ·				
Primary Care Physician Services	16.40	25.24	21.00	19.81	20.62
Referral Specialty Services	63.15	59.61	64.33	67.58	63.67
Urgent Care & After Hours Advice	9.76	10.58	10.13	8.95	9.86
Hospital Admitting Team	0.02	0.02	0.02	0.02	0.02
Total Physician Services	89.34	95.46	95.49	96.37	94.17
Other Professional Services					
Vision Service Capitation	0.85	0.85	0.85	0.85	0.85
221 - Business Intelligence	0.52	0.46	0.47	0.46	0.48
310 - Health Servcies - Utilization Management	2.04	1.88	1.87	1.81	1.90
311 - Health Services - Quality Improvement	0.76	0.54	0.54	0.59	0.61
312 - Health Services Education	0.80	0.76	0.78	0.77	0.78
313 - Pharmacy	0.35	0.28	0.28	0.28	0.30
314 - Enhanced Care Management	1.02	0.86	0.92	0.98	0.94
316 - Population Health Management	1.47	1.24	1.29	1.23	1.30
317 - In Lieu of Services	0.33	0.30	0.31	0.31	0.31
321 - Homeless Management Information Services	0.11	0.06	0.05	0.05	0.07
330 - Member Services	2.67	2.54	2.50	2.51	2.55
331 - Member Outreach	0.21	0.19	0.20	0.29	0.22
410 - Member Engagement	0.15	0.13	0.14	0.14	0.14
601 - Behavioral Health	0.42	0.36	0.35	0.36	0.37
602 - Quality & Health Equity	0.20	0.19	0.19	0.20	0.20
604 - Clinical Operations, Strategy, and Analytics	0.35	0.29	0.32	0.32	0.32
605 - Quality Performance	0.38	0.35	0.40	0.39	0.38
Behavior Health Treatment	7.87	8.27	6.15	9.35	7.91
Mental Health Services	2.41	1.25	0.74	1.36	1.44
Other Professional Services	5.39	3.87	5.25	5.54	5.01
Total Other Professional Services	28.30	24.67	23.61	27.79	26.09
Emergency Room	18.02	16.05	15.36	15.64	16.27
Inpatient Hospital	83.72	77.44	81.97	83.27	81.60
Reinsurance Expense Premium	0.67	0.66	0.67	0.59	0.65
Outpatient Hospital	39.61	38.71	35.75	41.40	38.87
Other Medical					
Ambulance and NEMT	14.75	17.48	16.60	14.39	15.81
Home Health Services & CBAS	4.05	3.78	2.93	3.45	3.55
Utilization and Quality Review Expenses	2.31	2.29	4.11	1.91	2.66
Long Term/SNF/Hospice	26.02	26.69	23.35	26.39	25.61
Provider Enhancement Expense - Prop. 56	4.45	4.45	4.46	4.47	4.46
Provider Enhancement Expense - GEMT	1.36	1.28	1.32	1.32	1.32
Enhanced Care Management	12.69	13.62	13.16	13.16	13.16
Community Support Services	1.46	9.43	11.51	15.17	9.39
Major Organ Transplant	1.34	1.42	1.32	1.33	1.35
Cal AIM Incentive Programs	0.68	0.46	0.96	0.31	0.60
Distinct Part Nursing Facility Expense	0.00	0.00	0.00	0.00	0.00
DME/Rebates	5.79	4.83	4.91	5.76	5.32
Total Other Medical	74.91	85.73	84.62	87.65	83.23
Pay for Performance Quality Incentive	1.50	1.50	1.50	1.50	1.50
Hospital Directed Payments	147.94	143.13	145.47	145.46	145.50
Hospital Directed Payment Adjustment	255.01	4.82	0.04	0.28	64.94
Non-Claims Expense Adjustment	(0.87)	(6.79)	(8.35)	(0.00)	(4.01)
IBNR, Incentive, Paid Claims Adjustment	0.96	0.61	0.05	(6.59)	(1.24)
Total Medical Costs	739.10	481.99	476.19	493.35	547.56
		.02.09			2



# **MEDI-CAL** SCHEDULE OF ADMINISTRATIVE EXPENSES BY DEPT FOR THE MONTH ENDED APRIL 30, 2025

	April	Budget	Variance	Year to Date	Budget	Variance
10 - Executive	590,083	650,390	60,307	2,290,055	2,601,561	311,506
12 - Government Relations	52,753	62,942	10,188	225,115	251,768	26,653
210 - Accounting	425,988	370,068	(55,920)	1,440,528	1,480,270	39,742
220 - Management Information Systems (MIS)	490,927	508,775	17,848	1,451,631	2,035,098	583,468
221 - Business Intelligence	420,670	246,484	(174,186)	1,488,453	985,937	(502,517)
222 - MIS Development	492,554	515,722	23,168	1,704,058	2,062,890	358,831
223 - Enterprise Configuration	292,961	321,789	28,828	920,900	1,287,156	366,257
224 - Cyber Security	64,290	43,744	(20,547)	187,431	174,975	(12,456)
225 - Infrastructure	1,162,292	1,140,153	(22,139)	3,419,610	4,560,611	1,141,002
226 - Technical Administrative Services	47,750	94,102	46,353	250,185	376,409	126,224
230 - Claims	907,411	823,338	(84,073)	3,720,496	3,293,349	(427,148)
240 - Project Development	149,624	216,007	66,383	822,087	864,028	41,940
810 - Health Services - Utilization Management	52,147	50,148	(1,999)	175,152	200,590	25,438
811 - Health Services - Quality Improvement	8,308	11,596	3,287	32,207	46,382	14,175
812 - Health Services - Education	-	648	648	-	2,593	2,593
313 - Pharmacy	357	11,450	11,093	32,152	45,800	13,648
814 - Enhanced Care Management	23,983	22,583	(1,401)	107,854	90,330	(17,523)
316 - Population Health Management	1,030	2,454	1,425	1,132	9,817	8,684
817 - Community Support Services	-	3,150	3,150	883	12,601	11,718
320 - Provider Network Management	289,369	326,776	37,407	1,146,350	1,307,105	160,756
<b>321</b> - Homeless Management Information Services	1,964	1,854	(110)	2,091	7,417	5,326
322 - Delegation & Oversight	45,370	30,422	(14,948)	123,653	121,687	(1,967)
330 - Member Services	159,275	229,310	70,035	680,823	917,240	236,417
340 - Corporate Services	876,263	1,128,044	251,781	3,494,262	4,512,178	1,017,916 46,478 (9,655)
860 - Audit & Investigative Services	283,804	306,189	22,385	1,178,278	1,224,756	46,478
10 - Member Engagement	66,137	62,873	(3,264)	261,148	251,493	(9,655)
20 - Sales/Marketing/Public Relations	118,236	329,532	211,296	712,600	1,318,127	605,527
510 - Human Resourses	432,281	460,498	28,217	1,952,207	1,841,990	(110,217)
520 - Legal	118,635	122,824	4,189	397,489	491,294	93,806
601 - Behavioral Health	76	3,350	3,274	583	13,400	12,817
602 - Quality & Health Equity	72,665	35,573	(37,092)	103,309	142,292	38,983
604 - Clinical Operations, Strategy & Analytics	-	662	662	32	2,650	2,617
605 - Quality Performance	193,987	116,048	(77,939)	784,242	464,193	(320,049)
Administrative Expense Adjustment	160,116	200,000	39,884	937,035	800,000	(137,035)
	8,001,306	8,449,497	448,191	30,044,030	33,797,987	3,753,957

### MEDI-CAL SCHEDULE OF ADMINISTRATIVE EXPENSES BY DEPT FOR THE MONTH ENDED APRIL 30, 2025



]	January	February	March	April	YTD TOTALS
110 - Executive	682,639	453,118	564,215	590,083	2,290,055
112 - Government Relations	64,745	54,023	53,593	52,753	225,115
210 - Accounting	373,730	270,170	370,641	425,988	1,440,528
220 - Management Information Systems (MIS)	354,906	282,955	322,843	490,927	1,451,631
221 - Business Intelligence	288,258	333,566	445,959	420,670	1,488,453
222 - MIS Development	390,138	339,566	481,800	492,554	1,704,058
223 - Enterprise Configuration	233,790	188,775	205,373	292,961	920,900
224 - Cyber Security	31,621	51,523	39,996	64,290	187,431
225 - Infrastructure	767,910	644,388	845,020	1,162,292	3,419,610
226 - Technical Administrative Services	70,628	64,258	67,549	47,750	250,185
230 - Claims	885,033	986,246	941,807	907,411	3,720,496
240 - Project Development	214,035	237,465	220,963	149,624	822,087
310 - Health Services - Utilization Management	30,019	52,541	40,446	52,147	175,152
311 - Health Services - Quality Improvement	(15,100)	31,947	7,052	8,308	32,207
313 - Pharmacy	10,795	10,500	10,500	357	32,152
314 - Enhanced Care Management	18,954	44,579	20,337	23,983	107,854
316 - Population Health Management	103	-	-	1,030	1,132
317 - Community Support Services	-	-	883	-	883
320 - Provider Network Management	297,212	274,630	285,138	289,369	1,146,350
321 - Homeless Management Information Services	73	-	54	1,964	2,091
322 - Delegation & Oversight	50,538	1,369	26,376	45,370	123,653
330 - Member Services	174,446	228,649	118,453	159,275	680,823
340 - Corporate Services	1,085,693	680,455	851,850	876,263	3,494,262
360 - Audit & Investigative Services	286,424	338,436	269,614	283,804	1,178,278
410 - Member Engagement	67,809	62,520	64,681	66,137	261,148
420 - Sales/Marketing/Public Relations	139,774	226,357	228,233	118,236	712,600
510 - Human Resourses	727,474	317,319	475,133	432,281	1,952,207
520 - Legal	35,231	100,899	142,724	118,635	397,489
601 - Behavioral Health	307	200	-	76	583
602 - Quality & Health Equity	10,624	9,938	10,083	72,665	103,309
604 - Clinical Operations, Strategy & Analytics	-	-	32	-	32
605 - Quality Performance	212,721	179,458	198,076	193,987	784,242
Administrative Expense Adjustment	202,969	198,773	375,177	160,116	937,035
Total Administrative Expenses	7,693,499	6,664,623	7,684,602	8,001,306	30,044,030



## KHS - GROUP HEALTH PLAN STATEMENT OF NET POSITION AS OF APRIL 30, 2025

			Increase/
ASSETS	April 2025	March 2025	(Decrease)
Cash and Cash Equivalents	1,260,658	1,246,986	13,672
Interest Receivable	4,600	13,672	(9,072)
Other Receivable	125	125	-
Total Current Assets	1,265,383	1,260,783	4,600
CURRENT LIABILITIES			
Other Liabilities	-	-	-
Total Current Liabilities	-	-	-
NET POSITION:			
Net Position at Beginning of Year	1,245,606	1,245,606	-
Increase (Decrease) in Net Position - Current Year	19,777	15,177	4,600
Total Net Position	1,265,383	1,260,783	4,600
TOTAL LIABILITIES AND NET POSITION	1,265,383	1,260,783	4,600



#### KHS - GROUP HEALTH PLAN STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION FOR THE MONTH ENDED APRIL 30, 2025

		-				
	April	Budget	Variance	Year to Date	Budget	Variance
REVENUES						
Premium	-	-	-	-	-	-
Interest	4,600	-	4,600	18,272	-	18,272
Other Investment Income	-	-	-	1,505	-	1,505
Total Revenues	4,600	-	4,600	19,777	-	19,777
EXPENSES						
MEDICAL COSTS						
IBNR and Paid Claims Adjustment	-	-	-	-	-	-
Total Medical Costs	-	-	-	-	-	-
GROSS MARGIN	4,600	-	4,600	19,777	-	19,777
ADMINISTRATIVE COSTS						
Management Fee Expense and Other Admin Exp	-	-	-	-	-	-
Total Administrative Expenses	-	-	-	-	-	-
TOTAL EXPENSES	-	-	-	-	-	-
OPERATING INCOME (LOSS) BEFORE TAX	4,600	-	4,600	19,777	-	19,777
NON-OPERATING REVENUE (EXPENSE)						
Total Non-Operating Revenue (Expense)	-	-	-	-	-	-
NET INCREASE (DECREASE) IN NET POSITION	4,600	-	4,600	19,777	-	19,777
MEDICAL LOSS RATIO	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ADMINISTRATIVE EXPENSE RATIO	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%



## KERN HEALTH SYSTEMS MONTHLY MEMBERS COUNT

**MEDI-CAL** 

2025 MEMBER MONTHS

JAN'25	FEB'25	MAR'25	APR'25	MAY'25	JUN'25	JUL'25	AUG'25	SEP'25	OCT'25	NOV'25	<b>DEC'25</b>

ADULT AND FAMILY													
ADULT (SEE COMMENT)	297,915	74,604	74,605	74,309	74,397	0	0	0	0	0	0	0	0
CHILD	670,142	167,252	167,669	167,854	167,367	0	0	0	0	0	0	0	0
SUB-TOTAL ADULT & FAMILY	968,057	241,856	242,274	242,163	241,764	0	0	0	0	0	0	0	0
OTHER MEMBERS	-	-	_	-	-	-	-	-	-	-	-	_	-
FULL DUALS - FAMILY	2,178	566	526	545	541	0	0	0	0	0	0	0	0
FULL DUALS - CHILD	0	0	0	0	0	0	0	0	0	0	0	0	0
	102.001	500	506	545	544							0	0
SUBTOTAL OTHER MEMBERS	103,964	566	526	545	541	0	0	0	0	0	0	0	0
TOTAL FAMILY	1,072,021	242,422	242,800	242,708	242,305	0	0	0	0	0	0	0	0
SPD MEMBERS													
SPD (AGED AND DISABLED)	83,649	23,226	18,391	20,998	21,034	0	0	0	0	0	0	0	0
OTHER MEMBERS													
BCCTP - TABACCO SETTLEMENT	12	0	0	0	12	0	0	0	0	0	0	0	0
FULL DUALS - BCCTP	7	2	1	2	2	0	0	0	0	0	0	0	0
SPD FULL DUALS	101,767	23,272	27,695	25,425	25,375	0	0	0	0	0	0	0	0
EXPANDION FULL DUALS	1,347	366	333	322	326	0	0	0	0	0	0	0	0
	·	·									·		
LONG TERM CARE (LTC)													
LTC	206	48	52	54	52	0	0	0	0	0	0	0	0
LTC DUALS	1,845	465	467	462	451	0	0	0	0	0	0	0	0
TOTAL LTC	2,051	513	519	516	503	0	0	0	0	0	0	0	0
TOTAL SPD	188,821	47,379	46,939	47,263	47,252	0	0	0	0	0	0	0	0
ACA OE - MEDI-CAL OPTIONAL EXPAN	NSION												
ACA Expansion Adult-Citizen	461,017	114,640	115.806	115,229	115,342	0	0	0	0	0	0	0	0
TOTAL EXPANSION	461,017	114,640	115,806	115,229	115,342	0	0	0	0	0	0	0	0
TOTAL CLASSIC MEMBERS	1,155,670	404,441	405,545	405,200	404,899	0	0	0	0	0	0	0	0
		<b>!</b>		<b>!</b>			8				8		
GRAND TOTAL	1,618,738	404,441	405,545	405.200	404,899	0	0	0	0	0	0	0	0
SIGND TOTAL	1,010,730	+04,441	400,040	400,200	404,033	5	v	5	5	5	v	5	0



## MEMORANDUM

**TO:** Kern Health Systems Finance Committee

**FROM:** Robert Landis, Chief Financial Officer

- SUBJECT: Reports on Accounts Payable, Administrative Contracts and IT Technology Consulting Resources
- **DATE:** June 13, 2025

Attached for your review are the following items:

- 1) Accounts Payable Vendor Report listing of payments over \$20,000 for the months of February, March and April 2025.
- 2) Administrative Contract Report listing of contracts between \$50,000 and \$200,000 for the months of February, March and April 2025.
- 3) IT Technology Consulting Resources Report for the period ending March 31, 2025.

## **Requested Action**

Receive and File; Refer to KHS Board of Directors.

## February AP Vendor Report Amounts over \$20,000.00

Vendor No.	Vendor Name	Current Month	Year-to-Date	Description	Department
WT/ACH	BLACKHAWK ENGAGEMENT SOLUTIONS, INC	650,000.00	850,000.00	PREFUND MEMBER INCENTIVES & MCAS MEMBER REWARDS PROGRAM	HEALTH SERVICES - WELLNESS & PREVENTION & HEALTH SERVICES - QI
WT/ACH	BCI HOLDINGS	380,789.32	587,945.71	FEB. 2025 EMPLOYEE HMO HEALTH BENEFITS PREMIUM & RX CLAIMS	VARIOUS
T5292	ALL'S WELL HEALTH CARE SERVICES	231,852.92	312,591.83	DEC. 2024 - FEB 2025 TEMPORARY HELP - UM: (13)	VARIOUS
T1180	LANGUAGE LINE SERVICES INC.	224,885.82	454,178.18	DEC. 2024 INTERPRETATION SERVICES	HEALTH SERVICES - WELLNESS & PREVENTION
T2469	DST HEALTH SOLUTIONS, LLC ****	218,725.00	218,725.00	2025 ACG LICENSE FEE & SUPPORT	BUSINESS INTELLIGENCE
T5111	ENTISYS 360, E360 ****	197,065.44	197,065.44	VMWARE VSPHERE ENTERPRISE PLUS 2025	TECHNICAL ADMINISTRATIVE SERVICES
T5337	CAZADOR CONSULTING GROUP INC	172,496.05	228,246.49	DEC. 2024 - FEB 2025 TEMPORARY HELP - (1) PHM: (22) MS: (1) ME: (1) HE	VARIOUS
T5684	REBELLIS GROUP LLC	160,319.05	252,125.69	NOV. 2024 TRAVEL REIMBURSEMENT & DEC. 2024 PROFESSIONAL SERVICES	MEDICARE
T5509	NGUYEN CAO LUU-TRONG	96,225.00	139,125.00	DEC. 2024 & JAN. 2025 CONSULTING SERVICES	HEALTH SERVICES - UM
T5520	BG HEALTHCARE CONSULTING, INC ****	84,437.50	84,437.50	DEC. 2024 & JAN. 2025 CONSULTING SERVICES	HEALTH SERVICES - UTIL. REVIEW/QUALITY MGMNT
T4722	COGNIZANT TRIZETTO SOFTWARE GROUP, INC	76,628.88	203,247.66	JAN. & FEB. 2025 PROFESSIONAL SERVICES & EDI CLAIMS	MIS INFRASTRUCTURE/CLAIMS
T5564	CLARISHEALTH, INC	76,355.56	134,171.84	JAN. 2025 CONSULTING SERVICES	ADMINISTRATION
T3011	OFFICE ALLY, INC	72,169.23	136,538.64	JAN. 2025 EDI CLAIMS	CLAIMS
T4737	TEKSYSTEMS, INC.	70,168.00	309,569.00	DEC. 2024 PROFESSIONAL SERVICES	MIS INFRASTRUCTURE
T4733	UNITED STAFFING ASSOCIATES	67,633.04	117,000.20	JAN. & FEB. 2025 TEMPORARY HELP - (9) MS: (3) ME	VARIOUS
T5967	SAI360 INC ****	66,255.00	66,255.00	JAN. 2025 PROFESSIONAL SERVICES & 2 YR POLICY MANAGEMENT SYSTEM 3.2024-3.2026	AUDIT & INVESTIGATIVE SERVICES
T5658	THE PRUDENTIAL INSURANCE COMPANY OF AMERICA	64,356.86	127,978.49	FEB. 2025 VOLUNTARY LIFE, AD&D INSURANCE PREMIUM	VARIOUS

## February AP Vendor Report Amounts over \$20,000.00

Vendor					
No.	Vendor Name	Current Month	Year-to-Date	Description	Department
T4350	COMPUTER ENTERPRISE	63,420.00	519,740.81	OCT. 2024 & DEC. 2024 PROFESSIONAL SERVICES/CONSULTING SERVICES	VARIOUS
WT/ACH	PAYPRO ACH	61,568.99	108,951.95	JAN. & FEB. 2025 EMPLOYEE PREMIUM	PAYROLL DEDUCTION
T6246	UNIVERSAL HEALTHCARE MSO, LLC ****	61,250.00	61,250.00	D-SNP PSA IMPLEMENTATION FEES 1/4	CAPITAL PROJECT
T2458	HEALTHCARE FINANCIAL, INC. ****	56,000.00	66,000.00	NOV. 2024 - JAN. 2025 CONSULTING	ADMINISTRATION
T5890	DELTA DENTAL OF CALIFORNIA	50,878.17	102,555.88	FEB. 2025 EMPLOYEE DENTAL HEALTH BENEFITS PREMIUM	VARIOUS
T1128	HALL LETTER SHOP, INC	47,949.16	114,216.37	M-CAL RENEWALS, MEMBER SURVEY & MAIL PREP, NEW MEMBER PACKETS & ENVELOPES	VARIOUS
T5742	MICHAEL NGUYEN ****	47,500.00	47,500.00	4TH QTR 2024 PROFESSIONAL SERVICES	QUALITY & HEALTH EQUITY
T2584	UNITED STATES POSTAL SVC HASLER	40,000.00	80,000.00	POSTAGE (METER) FUND	CORPORATE SERVICES
T2941	KERN PRINT SERVICES INC. ****	39,772.14	54,665.39	OFFICE SUPPLIES - ENVELOPES	CORPORATE SERVICES
T5467	MOSS ADAMS LLP ****	36,750.00	36,750.00	AUDIT SERVICES	FINANCE
T5877	TGN CONSULTING LLC	36,000.00	159,008.95	LEADERSHIP DEVELOPMENT CONSULTING	HUMAN RESOURCES
T6054	WEBMD IGNITE ****	35,059.36	35,059.36	2025 LICENSE FEES	HEALTH SERVICES - WELLNESS & PREVENTION
T2413	TREK IMAGING INC	34,754.45	112,685.26	MARKETING PROMOTIONAL SUPPLIES, EMPLOYEE EVENTS, NEW HIRE SHIRTS	VARIOUS
T4484	JACOBSON SOLUTIONS ****	33,199.94	33,199.94	DEC. 2024 & JAN. 2025 TEMPORARY HELP	CLAIMS
T3118	AMERICAN ACADEMY HOLDINGS LLC dba AAPC ****	32,730.32	34,440.17	2025 CPC TRAINING PACKAGE & AAPC MEMBERS	CLAIMS
T5435	TEGRIA SERVICES GROUP - US, INC. ****	31,150.00	42,875.00	DEC. 2024 PROFESSIONAL SERVICES	BUSINESS INTELLIGENCE

## February AP Vendor Report Amounts over \$20,000.00

Vendor No.	Vendor Name	Current Month	Year-to-Date	Description	Department
T5012	KERN MEDICAL CENTER FOUNDATION ****	30,000.00	30,000.00	PHYSICIAN'S MIXER CME SPONSORSHIP	ADMINISTRATION
T6116	SIERRA SANDS UNIFIED SCHOOL DISTRICT ****	28,000.00	29,000.00	2025-2026 ELEMENTARY SCHOOL GRANT - PIERCE & LAS FLORES	HEALTH SERVICES - WELLNESS & PREVENTION
T2918	STINSON'S ****	27,483.31	37,598.54	DEC. 2024 & JAN. 2025 OFFICE SUPPLIES	VARIOUS
T5882	RELIABLE JANITORIAL SERVICES AND CARPET CLEANING INC	26,290.00	79,645.00	FEB. 2025 JANITORIAL SERVICES	CORPORATE SERVICES
T4514	A.J. KLEIN, INC T. DENATALE, B. GOLDNER	26,127.50	124,730.03	JAN. 2025 LEGAL FEES	ADMINISTRATION
T5865	HARTE-HANKS RESPONSE MANAGEMENT/AUSTIN, INC ****	22,933.41	40,053.94	JAN. 2025 PROFESSIONAL SERVICES	MEMBER SERVICES
T5757	BITFOCUS, INC ****	22,661.89	37,823.78	FEB. 2025 HMIS LICENSES & HEALTH CHECK TRAINING	HMIS
T2167	PG&E	21,470.08	46,097.71	JAN. 2025 UTILITIES	CORPORATE SERVICES
T5480	PRESS GANEY ASSOCIATES LLC ****	20,424.00	26,981.50	INITIAL 75% 2025 ECM SURVEY	ENHANCED CARE MANAGEMENT
T5121	TPX COMMUNICATIONS ****	20,364.64	37,524.81	JAN. 2025 LOCAL CALL SERVICES; LONG DISTANCE CALLS; INTERNET SERVICES; 800 LINES	HOMELESS MANAGEMENT INFORMATION SERVICES
T2135	BAKERSFIELD CITY SCHOOL DISTRICT ****	20,000.00	20,000.00	2025-2026 ELEMENTARY SCHOOL WELLNESS GRANT - RUTH E CLARK & HARDING	HEALTH SERVICES - WELLNESS & PREVENTION
T5988	WASCO UNION HIGH SCHOOL DISTRICT	20,000.00	20,000.00	SCHOOL WELLNESS GRANT 2025-2026	HEALTH SERVICES - WELLNESS & PREVENTION
		3,904,100.03			
	TOTAL VENDORS OVER \$20,000	3,904,100.03			
	TOTAL VENDORS UNDER \$20,000	753,560.39			
	TOTAL VENDOR EXPENSES- FEBRUARY	4,657,660.42			

#### Note:

\*\*\*\*New vendors over \$20,000 for the month of February

#### Year to Date AP Vendor Report

Amounts over \$20,000.00

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T1408	DELL MARKETING LP.	1,585,820.97	ANNUAL VLA ENTERPRISE LICENSE/ EA RENEWAL & COMPUTER EQUIPMENT	MIS INFRASTRUCTURE
T3130	OPTUMINSIGHT, INC.	855,290.00	ANNUAL CLAIMS EDIT SOFTWARE LICENSE - YR 3 OF 5	MIS INFRASTRUCTURE
WT/ACH	BLACKHAWK ENGAGEMENT SOLUTIONS, INC	850,000.00	PREFUND MEMBER INCENTIVES & MCAS MEMBER REWARDS PROGRAM	HEALTH SERVICES - WELLNESS & PREVENTION & HEALTH SERVICES -QI
WT/ACH	BCI HOLDINGS	587,945.71	EMPLOYEE HEALTH BENEFITS & RX CLAIMS PREMIUM	VARIOUS
T4350	COMPUTER ENTERPRISE	519,740.81	PROFESSIONAL SERVICES/CONSULTING SERVICES	VARIOUS
T1180	LANGUAGE LINE SERVICES INC.	454,178.18	INTERPRETATION SERVICES	HEALTH SERVICES - WELLNESS & PREVENTION
T5340	GARTNER INC	386,099.99	EXECUTIVE PROGRAM LICENSE & 2025 ON SITE TRAINING	TECHNICAL ADMINISTRATIVE SERVICES/HUMAN RESOURCES
T5292	ALL'S WELL HEALTH CARE SERVICES	312,591.83	TEMPORARY HELP	VARIOUS
T4737	TEKSYSTEMS, INC.	309,569.00	PROFESSIONAL SERVICES	MIS INFRASTRUCTURE
T5684	REBELLIS GROUP LLC	252,125.69	PROFESSIONAL SERVICES	MEDICARE
T5337	CAZADOR CONSULTING GROUP INC	228,246.49	TEMPORARY HELP YTD	VARIOUS
T2469	DST HEALTH SOLUTIONS, LLC	218,725.00	2025 ACG LICENSE FEE & SUPPORT	BUSINESS INTELLIGENCE
T4722	COGNIZANT TRIZETTO SOFTWARE GROUP, INC	203,247.66	PROFESSIONAL SERVICES & EDI CLAIMS	MIS INFRASTRUCTURE/CLAIMS
T5111	ENTISYS 360, E360	197,065.44	LICENSE VMWARE VSPHERE ENTERPRISE PLUS 2025	TECHNICAL ADMINISTRATIVE SERVICES
T5877	TGN CONSULTING LLC	159,008.95	LEADERSHIP DEVELOPMENT CONSULTING	HUMAN RESOURCES
T4963	LINKEDIN CORPORATION	142,532.00	2025 LEARNING HUB YR 1 OF 2, RECRUITMENT JOB SLOTS YR 1 OF 3	HUMAN RESOURCES
T4460	PAYSPAN, INC	142,156.20	ELECTRONIC CLAIMS/PAYMENTS	FINANCE
T5509	NGUYEN CAO LUU-TRONG	139,125.00	CONSULTING SERVICES	HEALTH SERVICES - UM
T3011	OFFICE ALLY, INC	136,538.64	EDI CLAIMS	CLAIMS

# <sup>154</sup>/232 KERN·HEALTH SYSTEMS

#### Year to Date AP Vendor Report

## Amounts over \$20,000.00

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T5564	CLARISHEALTH, INC	134,171.84	CONSULTING SERVICES	ADMINISTRATION
T5658	THE PRUDENTIAL INSURANCE COMPANY OF AMERICA	127,978.49	VOLUNTARY LIFE, AD&D INSURANCE PREMIUM YTD	VARIOUS
T4514	A.J. KLEIN, INC T. DENATALE, B. GOLDNER	124,730.03	LEGAL FEES YTD	ADMINISTRATION
T1097	NCQA	122,349.00	POPULATION HEALTH PROGRAM ACCREDIATION	HEALTH SERVICES - QI
T4733	UNITED STAFFING ASSOCIATES	117,000.20	TEMPORARY HELP	VARIOUS
T1128	HALL LETTER SHOP, INC	114,216.37	M-CAL RENEWALS, MEMBER SURVEY & MAIL PREP, NEW MEMBER PACKETS & ENVELOPES	VARIOUS
T2413	TREK IMAGING INC	112,685.26	MARKETING PROMOTIONAL SUPPLIES, EMPLOYEE EVENTS, NEW HIRE SHIRTS	VARIOUS
WT/ACH	PAYPRO ACH	108,951.95	EMPLOYEE PREMIUM	PAYROLL DEDUCTION
T5890	DELTA DENTAL OF CALIFORNIA	102,555.88	EMPLOYEE DENTAL HEALTH BENEFITS PREMIUM	VARIOUS
T1272	COFFEY COMMUNICATIONS INC.	88,469.74	WINTER ISSUE OF FAMILY HEALTH & WEBSITE ASSIST. MODULES	HEALTH SERVICES - WELLNESS & PREVENTION
T4054	ASSOCIATION FOR COMMUNITY AFFILIATED PLANS	85,000.00	2025 MEMBER DUES	ADMINISTRATION
T5520	BG HEALTHCARE CONSULTING, INC ****	84,437.50	CONSULTING SERVICES	HEALTH SERVICES - UM / QM
T5571	GHA TECHNOLOGIES INC	80,374.17	FORTINET-FORTIGATE SECURITY APPLIANCES SUPPORT AND MAINTENANCE	MIS INFRASTRUCTURE
T2584	UNITED STATES POSTAL SVC HASLER	80,000.00	POSTAGE (METER) FUND	CORPORATE SERVICES
T5882	RELIABLE JANITORIAL SERVICES AND CARPET CLEANING INC	79,645.00	JANITORIAL SERVICES	CORPORATE SERVICES
T6218	CLOUDERA, INC.	77,940.10	ANNUAL RENEWAL - METADATA PLATFORM	BUSINESS INTELLIGENCE
T4708	WAKELY CONSULTING GROUP, LLC	71,351.25	PROFESSIONAL SERVICES	FINANCE
T5967	SAI360 INC ****	66,255.00	PROFESSIONAL SERVICES & 2 YR POLICY MANAGEMENT SYSTEM 3.2024-3.2026	AUDIT & INVESTIGATIVE SERVICES
T2458	HEALTHCARE FINANCIAL, INC. ****	66,000.00	CONSULTING	ADMINISTRATION

#### Year to Date AP Vendor Report

Amounts over \$20,000.00

Vendor				
No.	Vendor Name	Year-to-Date	Description	Department
T6246	UNIVERSAL HEALTHCARE MSO, LLC ****	61,250.00	D-SNP PSA IMPLEMENTATION FEES	CAPITAL PROJECT
T5886	US POSTAL SERVICE	60,000.00	POSTAGE (METER) FUND	CORPORATE SERVICES
WT/ACH	USPS	60,000.00	POSTAGE (METER) FUND	CORPORATE SERVICES
T1404	CALIFORNIA ASSOCIATION OF HEALTH PLANS	56,856.00	2025 ANNUAL DUES ASSESSMENT	ADMINISTRATION
T2941	KERN PRINT SERVICES INC. ****	54,665.39	OFFICE SUPPLIES	CORPORATE SERVICES
T5742	MICHAEL NGUYEN ****	47,500.00	PROFESSIONAL SERVICES	QUALITY & HEALTH EQUITY
T2167	PG&E	46,097.71	UTILITIES	CORPORATE SERVICES
T4501	ALLIED UNIVERSAL SECURITY SERVICES	46,063.93	ONSITE SECURITY	CORPORATE SERVICES
T4237	CITIUS HEALTHCARE CONSULTING, LLC	45,262.50	PROFESSIONAL SERVICES	VARIOUS
T5435	TEGRIA SERVICES GROUP - US, INC. ****	42,875.00	PROFESSIONAL SERVICES	BUSINESS INTELLIGENCE / PROJECT MANAGEMENT
T6142	GREAT PLACE TO WORK INSTUTUTE, INC	41,995.00	EMPLOYEE ENGAGEMENT SURVEY ACCELERATE PACKAGE	HUMAN RESOURCES
T6179	BLP LLP	40,578.21	CONSULTING SERVICES - ERP SOFTWARE ADVISORY	CAPITAL PROJECT
T5865	HARTE-HANKS RESPONSE MANAGEMENT/AUSTIN, INC ****	40,053.94	PROFESSIONAL SERVICES	MEMBER SERVICES
T5757	BITFOCUS, INC ****	37,823.78	HMIS LICENSES & HEALTH CHECK TRAINING	HOMELESS MANAGEMENT INFORMATION SERVICES
T2918	STINSON'S ****	37,598.54	OFFICE SUPPLIES	VARIOUS
T5121	TPX COMMUNICATIONS ****	37,524.81	LOCAL CALL SERVICES; LONG DISTANCE CALLS; INTERNET SERVICES; 800 LINES	MIS INFRASTRUCTURE
T5467	MOSS ADAMS LLP ****	36,750.00	AUDIT SERVICES	FINANCE
T6100	SYMPLR	35,515.73	ANNUAL CREDENTIALING AND SOFTWARE LICENSE	HEALTH SERVICES - UM

#### Year to Date AP Vendor Report

## Amounts over \$20,000.00

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T1022	UNUM LIFE INSURANCE CO. ****	35,138.06	EMPLOYEE PREMIUM	PAYROLL DEDUCTION
T6054	WEBMD IGNITE ****	35,059.36	2025 LICENSE FEES	HEALTH SERVICES - WELLNESS & PREVENTION
T3118	AMERICAN ACADEMY HOLDINGS LLC dba AAPC ****	34,440.17	2025 CPC TRAINING PACKAGE & AAPC MEMBERS	CLAIMS
T5321	TYK TECHNOLOGIES LTD	34,000.00	SELF MANAGED ARCHITECTURE PLAN 2024/2025	MIS INFRASTRUCTURE
T5329	RELAY NETWORK, LLC ****	33,333.16	TEXT MESSAGING SUBSCRIPTION	CAPITAL PROJECT
T4484	JACOBSON SOLUTIONS ****	33,199.94	TEMPORARY HELP	CLAIMS
T3088	GLEN BROWN CONSULTING	31,387.50	CONSULTING	CAPITAL PROJECT
T5988	WASCO UNION HIGH SCHOOL DISTRICT	30,200.00	SCHOOL WELLNESS GRANT 2025-2026	HEALTH SERVICES - WELLNESS & PREVENTION
T5012	KERN MEDICAL CENTER FOUNDATION ****	30,000.00	PHYSICIAN'S MIXER CME SPONSORSHIP	ADMINISTRATION
T5452	BLACKHAWK ENGAGEMENT SOLUTIONS, INC	30,000.00	PREFUND MEMBER INCENTIVES & MCAS MEMBER REWARDS PROGRAM	HEALTH SERVICES - WELLNESS & PREVENTION & HEALTH SERVICES -QI
T6116	SIERRA SANDS UNIFIED SCHOOL DISTRICT ****	29,000.00	2025-2026 ELEMENTARY SCHOOL GRANT	HEALTH SERVICES - WELLNESS & PREVENTION
T4785	COMMGAP ****	28,686.25	INTERPRETATION SERVICES	HEALTH SERVICES - WELLNESS & PREVENTION
T5738	INSURICA - WALTER MORTENSEN INSURANCE	28,406.00	2023-2024 WORKERS COMPENSATION AUDIT	ADMINISTRATION
T5480	PRESS GANEY ASSOCIATES LLC ****	26,981.50	ECM & CAHPS SURVEYS	ENHANCED CARE MANAGEMENT / MEMBER SERVICES
T1183	MILLIMAN USA ****	25,245.50	ACTUARIAL SERVICES	VARIOUS
T1005	COLONIAL LIFE & ACCIDENT ****	24,624.40	LIFE INSURANCE PREMIUM	VARIOUS
T4503	VISION SERVICE PLAN ****	23,865.25	EMPLOYEE HEALTH BENEFITS	VARIOUS
T5963	ANTAGE INCORPORATED ****	23,300.00	PROFESSIONAL SERVICES	MIS
T4731	GO TO TECHNOLOGIES, INC	22,737.00	LOGMEIN RESCUE SUBSCRIPTION 2.2025-1.2026	MIS INFRASTRUCTURE

#### Year to Date AP Vendor Report

Amounts over \$20,000.00

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T4934	APPLE INC.	22,229.90	COMPUTER EQUIPMENT	CAPITAL PROJECT
14904		22,229.90		CATTAL PROJECT
T5076	MERIDIAN HEALTH SYSTEMS, PC. ****	21,450.00	PROFESSIONAL SERVICES	HEALTH SERVICES - UM
T5319	CITIUSTECH INC.	21,250.00	FAST + MAINTENANCE & SUBSCRIPTION Q3 2024	MIS INFRASTRUCTURE
T5318	CANONICAL GROUP LIMITED	20,720.00	UBUNTU PRO LICENSES 10.2024-9.2025	MIS INFRASTRUCTURE
T2135	BAKERSFIELD CITY SCHOOL DISTRICT ****	20,000.00	2025-2026 ELEMENTARY SCHOOL WELLNESS GRANT	HEALTH SERVICES - WELLNESS & PREVENTION
T6223	WASCO UNION ELEMENTARY SCHOOL DISTRICT ****	20,000.00	SCHOOL WELLNESS GRANT 2025-2026	HEALTH SERVICES - WELLNESS & PREVENTION
		11,037,783.87		
	TOTAL VENDORS OVER \$20,000	11,037,783.87		
	TOTAL VENDORS UNDER \$20,000	1,097,156.60		
	TOTAL VENDOR EXPENSES- FEBRUARY	12,134,940.47		

Note:

\*\*\*\*New vendors over \$20,000 for the month of February

# March AP Vendor Report Amounts over \$20,000.00

Vendor No.	Vendor Name	Current Month	Year-to-Date	Description	Department
WT/AC	H BCI HOLDINGS	742,060.63	109,810.87	MAR. 2025 EMPLOYEE HMO HEALTH BENEFITS & RX CLAIMS PREMIUM	VARIOUS
WT/AC	H BLACKHAWK ENGAGEMENT SOLUTIONS, INC	580,000.00	1,460,000.00	PREFUND MEMBER INCENTIVES & MCAS MEMBER REWARDS PROGRAM	HEALTH SERVICES - ENHANCED CARE MANAGEMENT & QI
T1180	LANGUAGE LINE SERVICES INC.	493,756.97	947,935.15	JAN. & FEB. 2025 INTERPRETATION SERVICES	HEALTH SERVICES - WELLNESS & PREVENTION
T5292	ALL'S WELL HEALTH CARE SERVICES	203,997.15	516,588.98	FEB. 2025 TEMPORARY HELP - UM: (13)	VARIOUS
T5564	CLARISHEALTH, INC	166,336.01	300,507.85	FEB. 2025 CONSULTING SERVICES	ADMINISTRATION
T6127	MANIFEST MEDEX ****	101,110.00	101,110.00	2025 HIE SUBSCRIPTION FEE - QTR 1	MIS INFRASTRUCTURE
T4460	PAYSPAN, INC ****	73,732.69	215,888.89	JAN. & FEB. 2025 ELECTRONIC CLAIMS/PAYMENTS	FINANCE
T3011	OFFICE ALLY, INC	70,079.73	206,618.37	FEB. 2025 EDI CLAIMS	CLAIMS
T4722	COGNIZANT TRIZETTO SOFTWARE GROUP, INC	65,948.77	269,196.43	JAN. FEB. & MAR. 2025 PROFESSIONAL SERVICES & EDI CLAIMS	MIS INFRASTRUCTURE/CLAIMS
T5658	THE PRUDENTIAL INSURANCE COMPANY OF AMERICA	64,418.87	192,397.36	MAR. 2025 VOLUNTARY LIFE, AD&D INSURANCE PREMIUM	VARIOUS
T5877	TGN CONSULTING LLC	62,421.59	221,430.54	LEADERSHIP DEVELOPMENT CONSULTING	HUMAN RESOURCES
T5886	US POSTAL SERVICE ****	60,000.00	120,000.00	POSTAGE (METER) FUND	CORPORATE SERVICES
T5337	CAZADOR CONSULTING GROUP INC	56,309.50	284,555.99	JAN. & FEB. 2025 TEMPORARY HELP - (1) PHM: (22) MS: (1) ME: (1) HE	VARIOUS
T5931	SPROUT SOCIAL, INC ****	54,000.00	54,000.00	SOCIAL MEDIA VIGILANCE MANAGEMENT 2025-2026	MIS INFRASTRUCTURE
T6192	LANG SPECIALTY TRAILERS ****	51,676.95	51,676.95	MOBILE LAUNDRY TRAILER	MEMBER ENGAGEMENT

## March AP Vendor Report Amounts over \$20,000.00

Vendor No.	Vendor Name	Current Month	Year-to-Date	Description	Department
T5890	DELTA DENTAL OF CALIFORNIA	50,806.11	153,361.99	MAR. 2025 EMPLOYEE DENTAL HEALTH BENEFITS PREMIUM	VARIOUS
T5520	BG HEALTHCARE CONSULTING, INC	49,962.50	134,400.00	FEB. 2025 CONSULTING SERVICES	HEALTH SERVICES - UTIL. REVIEW/QUALITY MGMNT
T1408	DELL MARKETING L.P. ****	48,752.48	1,634,573.45	MICROSOFT AI CYBER SECURITY ANALYST PRO SERVICES & (20) MONITORS	BUSINESS INTELLIGENCE & MIS INFASTRUCTURE
T6261	RUSSELL REYNOLDS ASSOCIATES, INC ****	41,800.00	41,800.00	RECRUITMENT SERVICE FEE & ADMIN CHARGE FOR CIO ROLE	HUMAN RESOURCES
WT/ACH	PAYPRO ACH	40,747.13	149,699.08	MAR. 2025 EMPLOYEE PREMIUM	PAYROLL DEDUCTION
T5111	ENTISYS 360, E360	40,297.25	237,362.69	(61) RUBRIK BACKUP & DATA RECOVERY HARDWARE SUPPORT	TECHNICAL ADMINISTRATIVE SERVICES
T5583	THE MILHALIK GROUP, LLC ****	35,020.00	54,130.00	NOV. & DEC. 2024 CONSULTING SERVICES	HEALTH SERVICES - QUALITY MANAGEMENT
T4657	DAPONDE SIMPSON ROWE PC ****	32,787.00	47,972.00	DEC. 2024 & JAN. 2025 LEGAL SERVICES	LEGAL
T5400	CENTRO DE UNIDAD POPULAR BENITO JUAREZ, INC. ****	31,500.55	31,500.55	DEC. 2024 COMMUNITY HEALTH GRANT	GRANTS
T4733	UNITED STAFFING ASSOCIATES	30,702.73	147,702.93	FEB. 2025 TEMPORARY HELP - (9) MS: (3) ME	VARIOUS
T5936	AXIOS HQ INC ****	30,240.00	30,240.00	2025/2026 COMMUNICATIONS SOFTWARE	MIS INFRASTRUCTURE
T4652	BAKERSFIELD SYMPHONY ORCHESTRA ****	30,000.00	30,000.00	2025 SPONSORSHIP	MARKETING & PUBLIC AFFAIRS
T4484	JACOBSON SOLUTIONS	28,379.22	61,579.16	FEB. & MAR. 2025 TEMPORARY HELP	CLAIMS
T6179	BPM LLP ****	27,052.14	67,630.35	CONSULTING SERVICES - ERP SOFTWARE ADVISORY	CAPITAL PROJECT
T5882	RELIABLE JANITORIAL SERVICES AND CARPET CLEANING INC	26,290.00	105,935.00	MAR. 2025 JANITORIAL SERVICES	CORPORATE SERVICES

## March AP Vendor Report Amounts over \$20,000.00

Vendor No.	Vendor Name	Current Month	Year-to-Date	Description	Department
T6020	ALLMED HEALTHCARE MANAGEMENT, LLC (92-2869152) ****	23,496.00	23,496.00	FEB. 2025 MEDICAL REVIEWS	HEALTH SERVICES - UTILIZATION MANAGEMENT
T5480	PRESS GANEY ASSOCIATES LLC	22,500.00	49,481.50	INITIAL 75% 2025 MEMBER SATISFACTION SURVEY	HEALTH SERVICES - WELLNESS & PREVENTION
T2933	SIERRA PRINTERS, INC ****	22,165.54	26,972.22	MEMBER HANDBOOKS & FLYERS	MEMBER SERVICES/COMMUNITY SUPPORT SERVICES
T4350	COMPUTER ENTERPRISE	21,840.00	541,580.81	JAN. & FEB. 2025 PROFESSIONAL SERVICES/CONSULTING SERVICES	VARIOUS
T4501	ALLIED UNIVERSAL SECURITY SERVICES ****	21,010.59	67,074.52	FEB. & MAR. 2025 SECURITY SERVICES	CORPORATE SERVICES
T4960	ZELIS CLAIMS INTEGRITY, LLC ****	20,440.91 <b>3,521,639.01</b>	20,440.91	DEC. 2022 - FEB. 2025 CLAIMS EVALUATION SERVICES	CLAIMS
	TOTAL VENDORS OVER \$20,000	3,521,639.01			
	TOTAL VENDORS UNDER \$20,000	766,949.71			
	TOTAL VENDOR EXPENSES- MARCH	\$ 4,288,588.72			

#### Note:

\*\*\*\*New vendors over \$20,000 for the month of March

#### Year to Date AP Vendor Report Amounts over \$20,000.00

Vendor		Year to Dif		
No.	Vendor Name	Year-to-Date	Description	Department
T1408	DELL MARKETING LP.	1,634,573.45	VLA ENTERPRISE LICENSE, EA RENEWAL & COMPUTER EQUIPMENT	MIS INFRASTRUCTURE
T1180	LANGUAGE LINE SERVICES INC.	947,935.15	INTERPRETATION SERVICES	HEALTH SERVICES - WELLNESS & PREVENTION
T3130	OPTUMINSIGHT, INC.	855,290.00	CLAIMS EDIT SOFTWARE LICENSE YR 3/5	MIS INFRASTRUCTURE
WT/ACH	BLACKHAWK ENGAGEMENT SOLUTIONS, INC	1,350,000.00	PREFUND MEMBER INCENTIVES & MCAS MEMBER REWARDS PROGRAM	HEALTH SERVICES - WELLNESS & PREVENTION & HEALTH SERVICES - QI
WT/ACH	BCI HOLDINGS	1,340,006.34	2025 EMPLOYEE HMO HEALTH BENEFITS PREMIUM & RX CLAIMS	VARIOUS
T4350	COMPUTER ENTERPRISE	541,580.81	PROFESSIONAL SERVICES/CONSULTING SERVICES	VARIOUS
T5292	ALL'S WELL HEALTH CARE SERVICES	516,588.98	TEMPORARY HELP - UM: (13)	VARIOUS
T5340	GARTNER INC	386,099.99	EXECUTIVE PROGRAM LICENSE & 2025 ON SITE TRAINING	TECHNICAL ADMINISTRATIVE SERVICES/HUMAN RESOURCES
T4737	TEKSYSTEMS, INC.	309,569.00	PROFESSIONAL SERVICES	MIS INFRASTRUCTURE
T5564	CLARISHEALTH, INC	300,507.85	CONSULTING SERVICES	ADMINISTRATION
T5337	CAZADOR CONSULTING GROUP INC	284,555.99	TEMPORARY HELP - (1) PHM: (22) MS: (1) ME: (1) HE	VARIOUS
T4722	COGNIZANT TRIZETTO SOFTWARE GROUP, INC	269,196.43	PROFESSIONAL SERVICES & EDI CLAIMS	MIS INFRASTRUCTURE/CLAIMS
T5684	REBELLIS GROUP LLC	252,125.69	PROFESSIONAL SERVICES	MEDICARE
T5111	ENTISYS 360, E360	237,362.69	VMWARE VSPHERE ENTERPRISE PLUS 2025	TECHNICAL ADMINISTRATIVE SERVICES
T5877	TGN CONSULTING LLC	221,430.54	LEADERSHIP DEVELOPMENT CONSULTING	HUMAN RESOURCES
T2469	DST HEALTH SOLUTIONS, LLC	218,725.00	2025 ACG LICENSE FEE & SUPPORT	BUSINESS INTELLIGENCE
T4460	PAYSPAN, INC	215,888.89	ELECTRONIC CLAIMS/PAYMENTS	FINANCE
T3011	OFFICE ALLY, INC	206,618.37	EDI CLAIMS	CLAIMS

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Vendor No.	Vendor Name	Year-to-Date	Description	Department
T5658	THE PRUDENTIAL INSURANCE COMPANY OF AMERICA	192,397.36	VOLUNTARY LIFE, AD&D INSURANCE PREMIUM	VARIOUS
T5890	DELTA DENTAL OF CALIFORNIA	153,361.99	EMPLOYEE DENTAL HEALTH BENEFITS PREMIUM	VARIOUS
WT/ACH	PAYPRO ACH	149,699.08	EMPLOYEE PREMIUM	PAYROLL DEDUCTION
T5509	NGUYEN CAO LUU-TRONG	148,800.00	CONSULTING SERVICES	HEALTH SERVICES - UM
T4733	UNITED STAFFING ASSOCIATES	147,702.93	TEMPORARY HELP - (9) MS: (3) ME	VARIOUS
T4963	LINKEDIN CORPORATION	142,532.00	2025 LEARNING HUB YR 1/2, RECRUITMENT JOB SLOTS YR 1/3	HUMAN RESOURCES
T5520	BG HEALTHCARE CONSULTING, INC	134,400.00	CONSULTING SERVICES	HEALTH SERVICES - QI
T1128	HALL LETTER SHOP, INC	131,938.06	M-CAL RENEWALS, MEMBER SURVEY & MAIL PREP, NEW MEMBER PACKETS & ENVELOPES	VARIOUS
T4514	A.J. KLEIN, INC T. DENATALE, B. GOLDNER	128,416.03	LEGAL FEES	ADMINISTRATION
T2413	TREK IMAGING INC	122,427.19	MARKETING PROMOTIONAL SUPPLIES, EMPLOYEE EVENTS, NEW HIRE SHIRTS	VARIOUS
T1097	NCQA	122,349.00	POPULATION HEALTH PROGRAM ACCREDIATION	HEALTH SERVICES - QI
T5886	US POSTAL SERVICE	120,000.00	POSTAGE (METER) FUND	CORPORATE SERVICES
T5452	BLACKHAWK ENGAGEMENT SOLUTIONS, INC	110,000.00	PREFUND MEMBER INCENTIVES & MCAS MEMBER REWARDS PROGRAM	HEALTH SERVICES - WELLNESS & PREVENTION & HEALTH SERVICES - QI
T5882	RELIABLE JANITORIAL SERVICES AND CARPET CLEANING INC	105,935.00	JANITORIAL SERVICES	CORPORATE SERVICES
T6127	MANIFEST MEDEX ****	101,110.00	HIE SUBSCRIPTION FEE QTR 1 2025	MIS INFRASTRUCTURE
T1272	COFFEY COMMUNICATIONS INC.	93,380.67	WINTER ISSUE OF FAMILY HEALTH & WEBSITE ASSIST. MODULES	HEALTH SERVICES - WELLNESS & PREVENTION
T4054	ASSOCIATION FOR COMMUNITY AFFILIATED PLANS	85,000.00	2025 MEMBER DUES	ADMINISTRATION
T5571	GHA TECHNOLOGIES INC	80,374.17	FORTINET SECURITY	MIS INFRASTRUCTURE
T2584	UNITED STATES POSTAL SVC HASLER	80,000.00	POSTAGE (METER) FUND	CORPORATE SERVICES

#### Year to Date AP Vendor Report Amounts over \$20,000.00

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T6218	CLOUDERA, INC.	77,940.10	ANNUAL RENEWAL - METADATA PLATFORM	BUSINESS INTELLIGENCE
T4708	WAKELY CONSULTING GROUP, LLC	72,232.50	PROFESSIONAL SERVICES	FINANCE
T5967	SAI360 INC	68,215.00	PROFESSIONAL SERVICES & 2 YR POLICY MANAGEMENT SYSTEM	AUDIT & INVESTIGATIVE SERVICES
T6179	BLP LLP	67,630.35	CONSULTING SERVICES - ERP SOFTWARE ADVISORY	CAPITAL PROJECT
T4501	ALLIED UNIVERSAL SECURITY SERVICES	67,074.52	DEC. 2024-JAN. 2025 ONSITE SECURITY	CORPORATE SERVICES
T2458	HEALTHCARE FINANCIAL, INC.	66,000.00	CONSULTING	ADMINISTRATION
T2941	KERN PRINT SERVICES INC.	63,336.22	ENVELOPES	CORPORATE SERVICES
T2167	PG&E	62,002.50	UTILITIES	CORPORATE SERVICES
T4484	JACOBSON SOLUTIONS	61,579.16	TEMPORARY HELP	CLAIMS
T6246	UNIVERSAL HEALTHCARE MSO, LLC	61,250.00	D-SNP PSA IMPLEMENTATION FEES	CAPITAL PROJECT
WT/ACH	USPS	60,000.00	POSTAGE (METER) FUND	CORPORATE SERVICES
T5865	HARTE-HANKS RESPONSE MANAGEMENT/AUSTIN, INC	59,977.75	PROFESSIONAL SERVICES	MEMBER SERVICES
T1404	CALIFORNIA ASSOCIATION OF HEALTH PLANS	56,856.00	2025 ANNUAL DUES ASSESSMENT	ADMINISTRATION
T5121	TPX COMMUNICATIONS	56,840.42	LOCAL CALL SERVICES; LONG DISTANCE CALLS; INTERNET SERVICES: 800 LINES	MIS INFRASTRUCTURE
T5583	THE MILHALIK GROUP, LLC ****	54,130.00	CONSULTING SERVICES	HEALTH SERVICES - QI
T5931	SPROUT SOCIAL, INC ****	54,000.00	SOCIAL MEDIA VIGILANCE MANAGEMENT 2025-2026	MIS INFRASTRUCTURE
T1022	UNUM LIFE INSURANCE CO.	52,946.46	EMPLOYEE PREMIUM	PAYROLL DEDUCTION

# Kern·Health Systems

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T2918	STINSON'S	52,730.38	OFFICE SUPPLIES	VARIOUS
T6192	LANG SPECIALTY TRAILERS ****	51,676.95	MOBILE LAUNDRY TRAILER	MEMBER ENGAGEMENT
T5329	RELAY NETWORK, LLC	49,999.74	TEXT MESSAGING SUBSCRIPTION	CAPITAL PROJECT
T5480	PRESS GANEY ASSOCIATES LLC	49,481.50	INITIAL 75% 2025 ECM SURVEY	ENHANCED CARE MANAGEMENT
T4657	DAPONDE SIMPSON ROWE PC ****	47,972.00	2025 LEGAL SERVICES	LEGAL
T5742	MICHAEL NGUYEN	47,500.00	PROFESSIONAL SERVICES	QUALITY & HEALTH EQUITY
T4237	CITIUS HEALTHCARE CONSULTING, LLC	45,262.50	PROFESSIONAL SERVICES	PROJECT MANAGEMENT/ENTERPRISE CONFIGURATION
T5435	TEGRIA SERVICES GROUP - US, INC.	42,875.00	PROFESSIONAL SERVICES	BUSINESS INTELLIGENCE
T4785	COMMGAP	42,511.25	INTERPRETATION SERVICES	HEALTH SERVICES - WELLNESS & PREVENTION
T6142	GREAT PLACE TO WORK INSTITUTE, INC	41,995.00	EMPLOYEE ENGAGEMENT SURVEY ACCELERATE PACKAGE	HUMAN RESOURCES
T6261	RUSSELL REYNOLDS ASSOCIATES, INC ****	41,800.00	RECRUITMENT SERVICE FEE & ADMIN CHARGE FOR CIO ROLE	HUMAN RESOURCES
T5076	MERIDIAN HEALTH SYSTEMS, PC.	41,250.00	PROFESSIONAL SERVICES	HEALTH SERVICES - UM
T1183	MILLIMAN USA	39,713.00	ACTUARIAL	VARIOUS
T5757	BITFOCUS, INC	37,823.78	HMIS LICENSES & HEALTH CHECK TRAINING	HOMELESS MANAGEMENT INFORMATION SERVICES
T1005	COLONIAL LIFE & ACCIDENT	37,415.18	LIFE INSURANCE PREMIUM	VARIOUS

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T5467	MOSS ADAMS LLP	36,750.00	AUDIT SERVICES	FINANCE
T4503	VISION SERVICE PLAN	35,718.99	EMPLOYEE HEALTH BENEFITS	VARIOUS
T6100	SYMPLR	35,515.73	SOFTWARE LICENSE 2026/2026	HEALTH SERVICES - UTIL REVIEW
T6054	WEBMD IGNITE	35,059.36	2025 LICENSE FEES	HEALTH SERVICES - WELLNESS & PREVENTION
T5963	ANTAGE INCORPORATED	34,950.00	PROFESSIONAL SERVICES	ENTERPRISE DEVELOPMENT
T3118	AMERICAN ACADEMY HOLDINGS LLC dba AAPC	34,440.17	2025 CPC TRAINING PACKAGE & AAPC MEMBERS	CLAIMS
T5321	TYK TECHNOLOGIES LTD	34,000.00	SELF MANAGED ARCHITECTURE PLAN 2024/2025	MIS INFRASTRUCTURE
T5400	CENTRO DE UNIDAD POPULAR BENITO JUAREZ, INC. ****	31,500.55	COMMUNITY HEALTH GRANT	GRANTS
T3088	GLEN BROWN CONSULTING	31,387.50	CONSULTING	CAPITAL PROJECT
T5936	AXIOS HQ INC ****	30,240.00	2024/2026 COMMUNICATIONS SOFTWARE	MIS INFRASTRUCTURE
T5988	WASCO UNION HIGH SCHOOL DISTRICT	30,200.00	SCHOOL WELLNESS GRANT 2025-2026	HEALTH SERVICES - WELLNESS & PREVENTION
T4652	BAKERSFIELD SYMPHONY ORCHESTRA ****	30,000.00	2025 SPONSORSHIP	MARKETING & PUBLIC AFFAIRS
T5012	KERN MEDICAL CENTER FOUNDATION	30,000.00	PHYSICIAN'S MIXER CME SPONSORSHIP	ADMINISTRATION
T5562	JDM SOLUTIONS INC. ****	29,760.00	PROFESSIONAL SERVICES	MIS INFRASTRUCTURE
T6116	SIERRA SANDS UNIFIED SCHOOL DISTRICT	29,000.00	2025-2026 ELEMENTARY SCHOOL GRANT	HEALTH SERVICES - WELLNESS & PREVENTION
T5738	INSURICA - WALTER MORTENSEN INSURANCE	28,406.00	WORKERS COMPENSATION AUDIT	ADMINISTRATION
T2446	AT&T MOBILITY ****	27,945.86	CELLULAR PHONE/INTERNET USAGE	MIS INFRASTRUCTURE

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## Year to Date AP Vendor Report Amounts over \$20,000.00

Vendor				
No.	Vendor Name	Year-to-Date	Description	Department
T2933	SIERRA PRINTERS, INC. ****	26,972.22	MEMBER HANDBOOKS & FLYERS	MEMBER SERVICES/COMMUNITY SUPPORT SERVICES
T5275	CREATIVE FINANCIAL STAFFING, LLC ***	26,518.66	TEMPORARY HELP	VARIOUS
T4934	APPLE INC.	23,585.90	COMPUTER EQUIPMENT	CAPITAL PROJECT
T6020	ALLMED HEALTHCARE MANAGEMENT, LLC (92-2869152) ****	23,496.00	2025 SECURITY SERVICES	CORPORATE SERVICES
T4731	GO TO TECHNOLOGIES, INC	22,737.00	LOGMEIN SUBSCRIPTION RENEWAL	INFRASTRUCTURE
T5319	CITIUSTECH INC.	21,250.00	FAST + MAINTENANCE & SUBSCRIPTION Q3 2024	INFRASTRUCTURE
T4228	THE SSI GROUP, LLC ****	20,952.20	2025 EDI CLAIMS	CLAIMS
T5318	CANONICAL GROUP LIMITED	20,720.00	UBUNTU PRO LICENSE & SUPPORT	INFRASTRUCTURE
T4960	ZELIS CLAIMS INTEGRITY, LLC ****	20,440.91	2025 CLAIMS EVALUATION SERVICES	CLAIMS
T5398	GOLDEN EMPIRE GLEANERS ****	20,348.20	FOOD BASKETS FOR MEMBERS	ENHANCED CARE MANAGEMENT
T5298	TOTALMED, INC ****	20,057.35	TEMPORARY HELP	VARIOUS
T2135	BAKERSFIELD CITY SCHOOL DISTRICT	20,000.00	2025-2026 ELEMENTARY SCHOOL WELLNESS GRANT	HEALTH SERVICES - WELLNESS & PREVENTION
T6223	WASCO UNION ELEMENTARY SCHOOL DISTRICT	20,000.00	SCHOOL WELLNESS GRANT 2025-2026	HEALTH SERVICES - WELLNESS & PREVENTION
		15,001,848.51		
	TOTAL VENDORS OVER \$20,000	15,001,848.51		
	TOTAL VENDORS UNDER \$20,000	1,431,580.68		
	TOTAL VENDOR EXPENSES- MARCH	16,433,429.19		
Note:				

\*\*\*\*New vendors over \$20,000 for the month of March

## April AP Vendor Report Amounts over \$20,000.00

Vendor No.	Vendor Name	Current Month	Year-to-Date	Description	Department
T4350	COMPUTER ENTERPRISE	1,265,977.04	1,807,557.85	JAN. & MAR. 2025 PROFESSIONAL SERVICES/CONSULTING SERVICES	VARIOUS
WT/ACH	BCI HOLDINGS	972,344.45	2,312,350.79	APR. 2025 EMPLOYEE HMO HEALTH BENEFITS & RX CLAIMS PREMIUM	VARIOUS
T4737	TEKSYSTEMS, INC ****	564,932.00	874,501.00	JAN. & MAR. 2025 PROFESSIONAL SERVICES/CONSULTING SERVICES	VARIOUS
WT/ACH	BLACKHAWK ENGAGEMENT SOLUTIONS, INC	290,000.00	1,640,000.00	PREFUND MEMBER INCENTIVES & MCAS MEMBER REWARDS PROGRAM	HEALTH SERVICES - WELLNESS & PREVENTION & HEALTH SERVICES - QI
T5684	REBELLIS GROUP LLC ****	237,987.50	490,113.19	JAN. & MAR. 2025 PROFESSIONAL SERVICES	MEDICARE
T1180	LANGUAGE LINE SERVICES INC.	258,421.42	1,206,356.57	MAR. 2025 INTERPRETATION SERVICES	HEALTH SERVICES - WELLNESS & PREVENTION
T5292	ALL'S WELL HEALTH CARE SERVICES	186,019.63	702,608.61	MAR. 2025 TEMPORARY HELP - UM: (13)	VARIOUS
T5467	MOSS ADAMS LLP ****	158,912.00	195,662.00	AUDIT SERVICES & CLAIMS AUDIT TOOL SUPPORT & RENEWAL	FINANCE/MIS INFRASTRUCTURE
T4237	CITIUS HEALTHCARE CONSULTING, LLC ****	102,090.00	147,352.50	JAN - FEB 2025 PROFESSIONAL SERVICES	VARIOUS
T5564	CLARISHEALTH, INC	94,056.10	394,563.95	FEB. 2025 CONSULTING SERVICES	ADMINISTRATION
T6246	UNIVERSAL HEALTHCARE MSO, LLC ****	87,125.00	148,375.00	D-SNP PSA IMPLEMENTATION FEES	CAPITAL PROJECT
T3011	OFFICE ALLY, INC	84,034.02	290,652.39	MAR. 2025 EDI CLAIMS	CLAIMS
T5298	TOTALMED, INC ****	81,106.32	101,163.67	FEB. & MAR. 2025 TEMPORARY HELP	HEALTH SERVICES - UM
T5337	CAZADOR CONSULTING GROUP INC	74,288.33	358,844.32	FEB. & MAR. 2025 TEMPORARY HELP - (1) PHM: (22) MS: (1) ME: (1) HE	VARIOUS
T6274	PANDANAI, INC ****	72,000.00	72,000.00	AI SOFTWARE SUBSCRIPTION 2025/2026	COMPLIANCE

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#### April AP Vendor Report

Amounts over \$20,000.00

Vendor No.	Vendor Name	Current Month	Year-to-Date	Description	Department
T4722	COGNIZANT TRIZETTO SOFTWARE GROUP, INC	69,128.08	338,324.51	MAR. 2025 PROFESSIONAL SERVICES & APR. 2025 EDI CLAIMS	MIS INFRASTRUCTURE/CLAIMS
T5658	THE PRUDENTIAL INSURANCE COMPANY OF AMERICA	65,882.16	258,279.52	APR. 2025 VOLUNTARY LIFE, AD&D INSURANCE PREMIUM	VARIOUS
T4733	UNITED STAFFING ASSOCIATES	65,440.45	213,143.38	MAR. 2025 TEMPORARY HELP - (9) MS: (3) ME	VARIOUS
T5886	US POSTAL SERVICE	60,000.00	180,000.00	POSTAGE (METER) FUND	CORPORATE SERVICES
T5877	TGN CONSULTING LLC	54,314.28	275,744.82	LEADERSHIP DEVELOPMENT CONSULTING	HUMAN RESOURCES
T5111	ENTISYS 360, E360	52,780.00	290,142.69	CITRIX UNIVERSAL HYBRID MULTI CLOUD SOFTWARE YR 1 OF 3	MIS INFRASTRUCTURE
T5890	DELTA DENTAL OF CALIFORNIA	50,302.61	203,664.60	APR. 2025 EMPLOYEE DENTAL HEALTH BENEFITS PREMIUM	VARIOUS
T5520	BG HEALTHCARE CONSULTING, INC	47,425.00	181,825.00	MAR. 2025 CONSULTING SERVICES	HEALTH SERVICES - QI
T6020	ALLMED HEALTHCARE MANAGEMENT, LLC	44,975.00	68,471.00	MAR. 2025 MEDICAL REVIEWS	HEALTH SERVICES - UM
T2509	UNITED STATES POSTAL SERVICE ****	44,046.05	44,396.05	PERMIT 162 SUMMER 2025 ISSUE OF FAMILY HEALTH	HEALTH SERVICES - WELLNESS & PREVENTION
T6261	RUSSELL REYNOLDS ASSOCIATES, INC	41,800.00	83,600.00	RECRUITMENT SERVICE FEE & ADMIN CHARGE FOR CIO ROLE	HUMAN RESOURCES
T2584	UNITED STATES POSTAL SVC HASLER ****	40,000.00	120,000.00	POSTAGE (METER) FUND	CORPORATE SERVICES
T4460	PAYSPAN, INC	39,338.43	255,227.32	MAR. 2025 ELECTRONIC CLAIMS/PAYMENTS	FINANCE
T5850	SERRANO ADVISORS LLC ****	37,800.00	37,800.00	2025 -2027 BOARD OF DIRECTORS STRATEGIC PLANNING	ADMINISTRATION
T1183	MILLIMAN USA ****	36,994.25	76,707.25	ACTUARIAL	VARIOUS
T5930	DAYFORCE US, INC ****	31,638.07	36,913.07	2025 SUBSCRIPTION FEES/PROFESSIONAL SERVICES/DAYFORCE HUMAN CAPITAL MANAGEMENT	HUMAN RESOURCES
WT/ACH	PAYPRO ACH	31,561.77	181,260.85	MAR. 2025 EMPLOYEE PREMIUM	PAYROLL DEDUCTION

#### April AP Vendor Report

Amounts over \$20,000.00

Vendor No.	Vendor Name	Current Month	Year-to-Date	Description	Department
T5863	MANNA HAGOS ****	30,498.00	30,498.00	DEC. 2024 - MAR. 2025 SERVICES	HEALTH SERVICES - UM
T4331	COTIVITI, INC ****	29,126.50	32,126.50	MEDICAL RECORD RETRIEVAL/ HANDLING	QUALITY PERFORMANCE
T6215	BPO USA, P.C. ****	28,716.00	45,779.00	FEB. & MAR. 2025 PROFESSIONAL SERVICES	BUSINESS INTELLIGENCE
T6022	BAKERSFIELD AMERICAN INDIAN HEALTH PROJECT ****	28,310.82	28,310.82	SEPT DEC. 2024 GRANT	HEALTH SERVICES - WELLNESS & PREVENTION
T5319	CITIUSTECH INC. ****	28,208.00	49,458.00	FAST + SUBSCRIPTION Q1 2025	MIS INFRASTRUCTURE
T6179	BPM LLP	27,052.14	94,682.49	CONSULTING SERVICES - ERP SOFTWARE ADVISORY	CAPITAL PROJECT
T5076	MERIDIAN HEALTH SYSTEMS, P.C. ****	26,587.50	67,837.50	MAR. 2025 PROFESSIONAL SERVICES	HEALTH SERVICES - UM
T5882	RELIABLE JANITORIAL SERVICES AND CARPET CLEANING	26,290.00	132,225.00	APR. 2025 JANITORIAL SERVICES	CORPORATE SERVICES
T1097	NATIONAL COMMITTEE FOR QUALITY ASSURANCE(NCQA)****	25,212.00	147,561.00	ACCREDIATION SURVEY FEE- FINAL PAYMENT	HEALTH SERVICES - QI
T4484	JACOBSON SOLUTIONS	23,661.33	85,240.49	MAR. & APR. 2025 TEMPORARY HELP	CLAIMS
T2458	HEALTHCARE FINANCIAL, INC. ****	22,000.00	88,000.00	FEB. 2025 PROFESSIONAL SERVICES	ADMINISTRATION
T5121	TPx COMMUNICATIONS ****	20,548.00	77,388.42	MAR. 2025 LOCAL CALL SERVICES; LONG DISTANCE CALLS; INTERNET SERVICES; 800 LINES	MIS INFRASTRUCTURE
		5,658,930.25			
	TOTAL VENDORS OVER \$20,000	5,658,930.25			
	TOTAL VENDORS UNDER \$20,000	643,320.13			
	TOTAL VENDOR EXPENSES- APRIL \$	6,302,250.38			

Note:

\*\*\*\*New vendors over \$20,000 for the month of April

Vendor No.	Vendor Name	Year-to-Date	Description	Department
WT/ACH	BCI HOLDINGS	2,312,350.79	2025 EMPLOYEE HMO HEALTH BENEFITS & RX CLAIMS PREMIUM	VARIOUS
T4350	COMPUTER ENTERPRISE	1,807,557.85	PROFESSIONAL SERVICES/CONSULTING SERVICES	VARIOUS
T1408	DELL MARKETING LP.	1,644,876.97	VLA ENTERPRISE LICENSE, EA RENEWAL & COMPUTER EQUIPMENT	MIS INFRASTRUCTURE
WT/ACH	BLACKHAWK ENGAGEMENT SOLUTIONS, INC	1,640,000.00	PREFUND MEMBER INCENTIVES & MCAS MEMBER REWARDS PROGRAM	HEALTH SERVICES - WELLNESS & PREVENTION & HEALTH SERVICES - QI
T1180	LANGUAGE LINE SERVICES INC.	1,206,356.57	INTERPRETATION SERVICES	HEALTH SERVICES - WELLNESS & PREVENTION
T4737	TEKSYSTEMS, INC.	874,501.00	PROFESSIONAL SERVICES	MIS INFRASTRUCTURE
T3130	OPTUMINSIGHT, INC.	855,290.00	CLAIMS EDIT SOFTWARE LICENSE YR 3/5	MIS INFRASTRUCTURE
T5292	ALL'S WELL HEALTH CARE SERVICES	702,608.61	TEMPORARY HELP	VARIOUS
T5684	REBELLIS GROUP LLC	490,113.19	PROFESSIONAL SERVICES	MEDICARE
T5564	CLARISHEALTH, INC	394,563.95	CONSULTING SERVICES	ADMINISTRATION
T5340	GARTNER INC	386,099.99	EXECUTIVE PROGRAM LICENSE & 2025 ON SITE TRAINING	TECHNICAL ADMINISTRATIVE SERVICES/HUMAN RESOURCES
T5337	CAZADOR CONSULTING GROUP INC	358,844.32	TEMPORARY HELP	VARIOUS
T4722	COGNIZANT TRIZETTO SOFTWARE GROUP, INC	338,324.51	PROFESSIONAL SERVICES & EDI CLAIMS	MIS INFRASTRUCTURE/CLAIMS
T3011	OFFICE ALLY, INC	290,652.39	EDI CLAIMS	CLAIMS
T5111	ENTISYS 360, E360	290,142.69	VMWARE VSPHERE ENTERPRISE PLUS 2025	TECHNICAL ADMINISTRATIVE SERVICES
T5877	TGN CONSULTING LLC	275,744.82	LEADERSHIP DEVELOPMENT CONSULTING	HUMAN RESOURCES
T5658	THE PRUDENTIAL INSURANCE COMPANY OF AMERICA	258,279.52	VOLUNTARY LIFE, AD&D INSURANCE PREMIUM	VARIOUS

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T4460	PAYSPAN, INC	255,227.32	ELECTRONIC CLAIMS/PAYMENTS	FINANCE
T2469	DST HEALTH SOLUTIONS, LLC	218,725.00	2025 ACG LICENSE FEE & SUPPORT	BUSINESS INTELLIGENCE
T4733	UNITED STAFFING ASSOCIATES	213,143.38	TEMPORARY HELP - (9) MS: (3) ME	VARIOUS
T5890	DELTA DENTAL OF CALIFORNIA	203,664.60	EMPLOYEE DENTAL HEALTH BENEFITS PREMIUM	VARIOUS
T5467	MOSS ADAMS LLP	195,662.00	AUDIT SERVICES	FINANCE
T5520	BG HEALTHCARE CONSULTING, INC	181,825.00	CONSULTING SERVICES	HEALTH SERVICES - QI
WT/ACH	PAYPRO ACH	181,260.85	EMPLOYEE PREMIUM	PAYROLL DEDUCTION
T5886	US POSTAL SERVICE	180,000.00	POSTAGE (METER) FUND	CORPORATE SERVICES
T5509	NGUYEN CAO LUU-TRONG	148,800.00	CONSULTING SERVICES	HEALTH SERVICES - UM
T6246	UNIVERSAL HEALTHCARE MSO, LLC	148,375.00	D-SNP PSA IMPLEMENTATION FEES	CAPITAL PROJECT
T1097	NCQA (NATIONAL COMMITTEE FOR QUALITY ASSURANCE)	147,561.00	POPULATION HEALTH PROGRAM ACCREDIATION	HEALTH SERVICES - QI
T4237	CITIUS HEALTHCARE CONSULTING, LLC	147,352.50	PROFESSIONAL SERVICES	PROJECT MANAGEMENT/ENTERPRISE CONFIGURATION
T4963	LINKEDIN CORPORATION	142,532.00	2025 LEARNING HUB YR 1/2, RECRUITMENT JOB SLOTS YR 1/3	HUMAN RESOURCES
T1128	HALL LETTER SHOP, INC	139,607.51	M-CAL RENEWALS, MEMBER SURVEY & MAIL PREP, NEW MEMBER PACKETS & ENVELOPES	VARIOUS
T2413	TREK IMAGING INC	138,526.49	MARKETING PROMOTIONAL SUPPLIES, EMPLOYEE EVENTS, NEW HIRE SHIRTS	VARIOUS
T5882	RELIABLE JANITORIAL SERVICES AND CARPET CLEANING INC	132,225.00	JANITORIAL SERVICES	CORPORATE SERVICES
T4514	A.J. KLEIN, INC T. DENATALE, B. GOLDNER	130,298.53	LEGAL FEES	ADMINISTRATION
T2584	UNITED STATES POSTAL SVC HASLER	120,000.00	POSTAGE (METER) FUND	CORPORATE SERVICES

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T5452	BLACKHAWK ENGAGEMENT SOLUTIONS, INC	120,000.00	PREFUND MEMBER INCENTIVES & MCAS MEMBER REWARDS PROGRAM	HEALTH SERVICES - WELLNESS & PREVENTION & HEALTH SERVICES - QI
T5298	TOTALMED, INC	101,163.67	TEMPORARY HELP	VARIOUS
T6127	MANIFEST MEDEX	101,110.00	2025 QTR. 1 - HIE SUBSCRIPTION FEE	MIS INFRASTRUCTURE
T6179	BPM LLP	94,682.49	CONSULTING SERVICES - ERP SOFTWARE ADVISORY	CAPITAL PROJECT
T1272	COFFEY COMMUNICATIONS INC.	93,380.67	WINTER ISSUE OF FAMILY HEALTH & WEBSITE ASSIST. MODULES	HEALTH SERVICES - WELLNESS & PREVENTION
T2458	HEALTHCARE FINANCIAL, INC.	88,000.00	CONSULTING	ADMINISTRATION
T4484	JACOBSON SOLUTIONS	85,240.49	TEMPORARY HELP	CLAIMS
T4054	ASSOCIATION FOR COMMUNITY AFFILIATED PLANS	85,000.00	2025 MEMBER DUES	ADMINISTRATION
T4501	ALLIED UNIVERSAL SECURITY SERVICES	83,934.05	DEC. 2024-JAN. 2025 ONSITE SECURITY	CORPORATE SERVICES
T6261	RUSSELL REYNOLDS ASSOCIATES, INC	83,600.00	RECRUITMENT SERVICE FEE & ADMIN CHARGE FOR CIO ROLE	HUMAN RESOURCES
T2941	KERN PRINT SERVICES INC.	83,293.03	OFFICE SUPPLIES	CORPORATE SERVICES
T5571	GHA TECHNOLOGIES INC	80,374.17	FORTINET SECURITY	MIS INFRASTRUCTURE
T5865	HARTE-HANKS RESPONSE MANAGEMENT/AUSTIN, INC	78,411.23	PROFESSIONAL SERVICES	MEMBER SERVICES
T6218	CLOUDERA, INC.	77,940.10	ANNUAL RENEWAL - METADATA PLATFORM	BUSINESS INTELLIGENCE
T5121	TPX COMMUNICATIONS	77,388.42	LOCAL CALL SERVICES; LONG DISTANCE CALLS; INTERNET SERVICES; 800 LINES	MIS INFRASTRUCTURE
T1183	MILLIMAN USA	76,707.25	ACTUARIAL	VARIOUS
T4708	WAKELY CONSULTING GROUP, LLC	76,463.75	PROFESSIONAL SERVICES	FINANCE
T5967	SAI360 INC	73,062.50	PROFESSIONAL SERVICES & 2 YR POLICY MANAGEMENT SYSTEM	AUDIT & INVESTIGATIVE SERVICES
T6274	PANDANAI, INC ****	72,000.00	2025/2026 AI SOFTWARE SUBSCRIPTION	COMPLIANCE

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T2167	PG&E	71,935.32	UTILITIES	CORPORATE SERVICES
T1022	UNUM LIFE INSURANCE CO.	70,754.86	EMPLOYEE PREMIUM	PAYROLL DEDUCTION
T6020	ALLMED HEALTHCARE MANAGEMENT, LLC	68,471.00	2025 SECURITY SERVICES	CORPORATE SERVICES
T5076	MERIDIAN HEALTH SYSTEMS, PC.	67,837.50	PROFESSIONAL SERVICES	HEALTH SERVICES - UM
T5329	RELAY NETWORK, LLC	66,666.32	TEXT MESSAGING SUBSCRIPTION	CAPITAL PROJECT
T2918	STINSON'S	65,548.74	OFFICE SUPPLIES	VARIOUS
T5480	PRESS GANEY ASSOCIATES LLC	65,254.00	INITIAL 75% 2025 ECM SURVEY	ENHANCED CARE MANAGEMENT
WT/ACH	USPS	60,000.00	POSTAGE (METER) FUND	CORPORATE SERVICES
T1404	CALIFORNIA ASSOCIATION OF HEALTH PLANS	57,456.00	2025 ANNUAL DUES ASSESSMENT	ADMINISTRATION
T4785	COMMGAP	56,251.25	INTERPRETATION SERVICES	HEALTH SERVICES - WELLNESS & PREVENTION
T5583	THE MILHALIK GROUP, LLC	54,130.00	CONSULTING SERVICES	HEALTH SERVICES - QI
T5931	SPROUT SOCIAL, INC	54,000.00	2025-2026 SOCIAL MEDIA VIGILANCE MANAGEMENT	MIS INFRASTRUCTURE
T5757	BITFOCUS, INC	52,985.67	HMIS LICENSES & HEALTH CHECK TRAINING	HOMELESS MANAGEMENT INFORMATION SERVICES
T6192	LANG SPECIALTY TRAILERS	51,676.95	MOBILE LAUNDRY TRAILER	MEMBER ENGAGEMENT
T1005	COLONIAL LIFE & ACCIDENT	50,204.08	LIFE INSURANCE PREMIUM	VARIOUS
T5319	CITIUSTECH INC.	49,458.00	FAST + MAINTENANCE & SUBSCRIPTION Q3 2024	INFRASTRUCTURE
T4657	DAPONDE SIMPSON ROWE PC	47,972.00	2025 LEGAL SERVICES	LEGAL
T4503	VISION SERVICE PLAN	47,598.40	EMPLOYEE HEALTH BENEFITS	VARIOUS
T5742	MICHAEL NGUYEN	47,500.00	PROFESSIONAL SERVICES	QUALITY & HEALTH EQUITY
T6215	BPO USA, P.C. ****	45,779.00	PROFESSIONAL SERVICES	BUSINESS INTELLIGENCE

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T2509	UNITED STATES POSTAL SERVICE ****	44,396.05	PERMIT 162 SUMMER 2025 ISSUE OF FAMILY HEALTH	HEALTH SERVICES - WELLNESS & PREVENTION
T5435	TEGRIA SERVICES GROUP - US, INC.	42,875.00	PROFESSIONAL SERVICES	BUSINESS INTELLIGENCE
T6142	GREAT PLACE TO WORK INSTITUTE, INC	41,995.00	EMPLOYEE ENGAGEMENT SURVEY ACCELERATE PACKAGE	HUMAN RESOURCES
T5562	JDM SOLUTIONS INC.	39,680.00	PROFESSIONAL SERVICES	MIS INFRASTRUCTURE
T5850	SERRANO ADVISORS LLC ****	37,800.00	2025 -2027 BOARD OF DIRECTORS STRATEGIC PLANNING	ADMINISTRATION
T2446	AT&T MOBILITY	37,337.96	CELLULAR PHONE/INTERNET USAGE	MIS INFRASTRUCTURE
T5930	DAYFORCE US, INC ****	36,913.07	2025 SUBSCRIPTION FEES/PROFESSIONAL SERVICES/DAYFORCE HUMAN CAPITAL MANAGEMENT	HUMAN RESOURCES
T6100	SYMPLR	35,515.73	SOFTWARE LICENSE 2026/2026	HEALTH SERVICES - UM
T6054	WEBMD IGNITE	35,059.36	2025 LICENSE FEES	HEALTH SERVICES - WELLNESS & PREVENTION
T5963	ANTAGE INCORPORATED	34,950.00	PROFESSIONAL SERVICES	ENTERPRISE DEVELOPMENT
T3118	AMERICAN ACADEMY HOLDINGS LLC dba AAPC	34,440.17	2025 CPC TRAINING PACKAGE & AAPC MEMBERS	CLAIMS
T5022	SVAM INTERNATIONAL INC ****	34,268.00	PROFESSIONAL SERVICES	VARIOUS
T5321	TYK TECHNOLOGIES LTD	34,000.00	SELF MANAGED ARCHITECTURE PLAN 2024/2025	MIS INFRASTRUCTURE
T4331	COTIVITI, INC ****	32,126.50	MEDICAL RECORD RETRIEVAL/ HANDLING	QUALITY PERFORMANCE
T5400	CENTRO DE UNIDAD POPULAR BENITO JUAREZ, INC.	31,500.55	COMMUNITY HEALTH GRANT	GRANTS
T3088	GLEN BROWN CONSULTING	31,387.50	CONSULTING	CAPITAL PROJECT
T5275	CREATIVE FINANCIAL STAFFING, LLC	30,601.80	TEMPORARY HELP	VARIOUS
T5863	MANNA HAGOS ****	30,498.00	PROFESSIONAL SERVICES	HEALTH SERVICES - UM
T2933	SIERRA PRINTERS, INC.	30,284.19	MEMBER HANDBOOKS & FLYERS	MEMBER SERVICES/COMMUNITY SUPPORT SERVICES
T5936	AXIOS HQ INC	30,240.00	2024/2026 COMMUNICATIONS SOFTWARE	MIS INFRASTRUCTURE

## Year to Date AP Vendor Report Amounts over \$20,000.00

Vendor				
No.	Vendor Name	Year-to-Date	Description	Department
T5988	WASCO UNION HIGH SCHOOL DISTRICT	30,200.00	SCHOOL WELLNESS GRANT 2025-2026	HEALTH SERVICES - WELLNESS & PREVENTION
T4652	BAKERSFIELD SYMPHONY ORCHESTRA	30,000.00	2025 SPONSORSHIP	MARKETING & PUBLIC AFFAIRS
T5012	KERN MEDICAL CENTER FOUNDATION	30,000.00	PHYSICIAN'S MIXER CME SPONSORSHIP	ADMINISTRATION
T6116	SIERRA SANDS UNIFIED SCHOOL DISTRICT	29,000.00	2025-2026 ELEMENTARY SCHOOL GRANT	HEALTH SERVICES - WELLNESS & PREVENTION
T5738	INSURICA - WALTER MORTENSEN INSURANCE	28,406.00	WORKERS COMPENSATION AUDIT	ADMINISTRATION
T6022	BAKERSFIELD AMERICAN INDIAN HEALTH PROJECT ****	28,310.82	CONTRACTOR SERVICES	HEALTH SERVICES - UM
T4228	THE SSI GROUP, LLC	26,709.80	2025 EDI CLAIMS	CLAIMS
T2938	SAP AMERICA, INC ****	26,584.72	2025/2026 ENTERPRISE SUPPORT & MAINTENANCE	MIS INFRASTRUCTURE
T5550	CHARTER COMMUNICATIONS OPERATING, LLC ****	24,868.94	INTERNET SERVICES	MIS INFRASTRUCTURE
T4607	AGILITY RECOVERY SOLUTIONS INC. ****	23,747.70	PROFESSIONAL SERVICES	CORPORATE SERVICES
T4934	APPLE INC.	23,585.90	COMPUTER EQUIPMENT	CAPITAL PROJECT
T4731	GO TO TECHNOLOGIES, INC	22,737.00	LOGMEIN SUBSCRIPTION RENEWAL	INFRASTRUCTURE
T4182	THE LAMAR COMPANIES ****	22,296.90	OUTDOOR ADVERISEMENT - BILLBOARDS	MARKETING & PUBLIC AFFAIRS
T5318	CANONICAL GROUP LIMITED	20,720.00	UBUNTU PRO LICENSE & SUPPORT	INFRASTRUCTURE
T5109	RAND EMPLOYMENT SOLUTIONS ****	20,555.69	TEMPORARY HELP	VARIOUS
T4960	ZELIS CLAIMS INTEGRITY, LLC	20,440.91	2025 CLAIMS EVALUATION SERVICES	CLAIMS
T5398	GOLDEN EMPIRE GLEANERS	20,348.20	FOOD BASKETS FOR MEMBERS	ENHANCED CARE MANAGEMENT
T2135	BAKERSFIELD CITY SCHOOL DISTRICT	20,000.00	2025-2026 ELEMENTARY SCHOOL WELLNESS GRANT	HEALTH SERVICES - WELLNESS & PREVENTION

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#### Year to Date AP Vendor Report

#### Amounts over \$20,000.00

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T2441	LAURA J. BREZINSKI ****	20,000.00	MARKETING MATERIALS	MARKETING & PUBLIC AFFAIRS
T2580	GOLDEN EMPIRE TRANSIT DISTRICT ****	20,000.00	MARKETING - BUS ADVERTISING	MARKETING & PUBLIC AFFAIRS
T5977	IMAGENET, LLC ****	20,000.00	KIOSK SERVICES	CORPORATE SERVICES
T6223	WASCO UNION ELEMENTARY SCHOOL DISTRICT	20,000.00	SCHOOL WELLNESS GRANT 2025-2026	HEALTH SERVICES - WELLNESS & PREVENTION
		21,168,705.72		
	TOTAL VENDORS OVER \$20,000	21,168,705.72		
	TOTAL VENDORS UNDER \$20,000	1,566,973.85		
	TOTAL VENDOR EXPENSES- APRIL	22,735,679.57		

#### Note:

\*\*\*\*New vendors over \$20,000 for the month of April

	Contract		D				Termination
Vendor Name	Amount	Budgeted	Department	Department Head	Services that this vendor will provide to KHS	Effective Date	Date
January 2025							
LinkedIn	\$180,900.00	Yes	HR	Devin Brown	Online Training Course Licenses	1/1/2025	12/31/2026
LinkedIn	\$188,659.83	Yes	HR	Devin Brown	Hiring Enterprise Program	1/1/2025	1/1/2028
MetaStar	\$56,700.00	Yes	QP	Kailey Collier	NCQA HEDIS Compliance Audit	1/1/2025	12/31/2027
Cloudera	\$77,940.10	Yes	IT	Cesar Delgado	Data Lineage Software	1/1/2025	12/31/2025
Gartner	\$184,800.00	Yes	HR	Devin Brown	HR licensing	1/1/2025	12/31/2025
Aobe	\$89,807.52	Yes	IT	Cesar Delgado	Pro DC, Photoshop, Indesign, etc.	1/27/2025	12/26/2026
February 2025							
Sprout Social	\$54,000.00	Yes	IT	Cesar Delgado	Social Media Vigilance, social management and support	2/26/2025	2/25/2026
LifeSigns	\$120,000.00	Yes	HE	Isabel Silva	ASL Interpreting Services	2/23/2025	2/22/2027
Serrano	\$70,950.00	Yes	EXEC	Emily Duran	Professional Resources	2/24/2025	5/31/2025
The Granger Network	\$175,200.00	Yes	HR	Devin Brown	2026-2028 Strategic Plan	2/3/2025	5/31/2025
Quest Diagnostics	\$125,510.00	Yes	QP	Jake Hall	Laboratory Data	2/21/2025	2/20/2026
Serrano Advisors, LLC	\$70,950.00	Yes	EXEC	Jermy McGuire	Strategic Planning Resource	2/24/2025	5/31/2025
March 2025							
Health Management Associate	\$199,000.00	Yes	ACCT	Veronica Baker	Actuarial Services	3/1/2025	2/28/2026
Mersman Enterprise Inc.	\$100,000.00	Yes	HEQ	Traco Matthews	Health Equity Program	3/3/2025	12/31/2025
CDW	\$113,327.83	Yes	IT	Cesar Delgado	2 Nutanix Nodes with support & Maint for 3 years	3/25/2025	3/24/2028
April 2025				Ŭ			
SHI	\$110,516.75	Yes	IT	Cesar Delgado	Manage KHS inbound calls	4/15/2025	4/14/2025
Citius Healthcare	\$160,888.00	Yes	PNM	Amisha Pannu	Consulting Services -Transitional Rent Consultant	4/15/2025	9/30/2025
SHI	\$110,516.75	Yes	IT	Cesar Delgado	Cisco UCCX License Renewal	4/22/2025	4/23/2026
E360	\$158,488.00	Yes	IT	Cesar Delgado	Citrix Licensing	4/2/2025	4/2/2028
Anthony C. Dike, dba Meridia	\$199,000.00	Yes	UM	Christine Pence	UM Authorization Reviews	4/18/2025	4/17/2026
Nguyen Luu-Trong (1099)	\$199,000.00	Yes	UM	Christine Pence	UM Authorization Reviews	4/18/2025	4/17/2026
Panda Ai	\$100,000.00	Yes	COMP	Deb Murr	Ai Compliance Tool	4/1/2025	1/31/2026
Cognizant	\$64,500.00	Yes	IT	Cesar Delgado	Zelis Payment Integrity Interface	4/21/2025	3/30/2028

						2025	PROJECT CON	SULTING PR	OFESSIONAL	SERVICES							
ITEM	PROJECT	CAP/EXP	BUDGET	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ост	NOV	DEC	YTD TOTAL	REMAINING BALANCE
1	Behavioral Health 2025	CAP	\$ 699,218	\$ 22,150	\$ 27,485	\$ 14,962	\$-	\$ -	\$-	\$-	\$ -	\$ -	\$-	\$-	\$ -	\$ 64,597	\$ 634,621
2	Closed Loop Referral (CLR) Mgmnt	CAP	\$ 1,000,267	\$ 1,937	\$ 2,404	\$ 17,638	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 21,978	\$ 978,289
3	Medicare Advantage DSNP Software Modules	CAP	\$ 4,122,638	\$ 26,909	\$ 24,241	\$ 25,250	\$-	\$-	\$-	\$-	\$-	\$ -	\$-	\$-	\$-	\$ 76,400	\$ 4,046,238
4	Accounting System Upgrade/Implementation	CAP	\$ 401,757	\$-	\$-	\$-	\$-	\$ -	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$ 401,757
5	Member & Provider Portal Implementation	CAP	\$ 1,116,483	\$-	\$-	\$ 8,924	\$-	\$ -	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$ 8,924	\$ 1,107,560
6	Member Engagement	CAP	\$ 713,511	\$ 35,170	\$ 40,554	\$ 56,021	\$-	\$-	\$ -	\$-	\$-	\$-	\$-	\$-	\$ -	\$ 131,745	\$ 581,766
7	Text Messaging - Automate and Customize	CAP	\$ 415,138	\$ 168	\$ 209	\$ 5,804	\$-	\$ -	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$ 6,181	\$ 408,957
8	Webex Calling Migration	CAP	\$ 644,373	\$-	\$ -	\$ -	\$-	\$-	\$ -	\$-	\$-	\$-	\$-	\$-	\$ -	\$-	\$ 644,373
	CAPIT	AL TOTALS	\$ 9,113,386	\$ 86,335	\$ 94,893	\$ 128,598	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$ -	\$ -	\$ 309,826	\$ 8,803,560
9	IT Staff Augmentation	EXP	\$ 7,530,807	\$ 450,288	\$ 379,088	\$ 463,064	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$-	\$ -	\$ -	\$ 1,292,439	\$ 6,238,367
10	PM Staff Augmentation	EXP	\$ 277,624	\$ 114,683	\$ 68,603	\$ 107,342	\$-	\$ -	\$ -	\$ -	\$ -	\$ -	\$-	\$ -	\$ -	\$ 290,628	\$ (13,004)
11	NCQA (The Mihalik Group)	EXP	\$ 350,000	\$ 332,200	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 332,200	\$ 17,800
12	DSNP (Rebellis)	EXP	\$ 3,000,000	\$ 163,994	\$ 73,994	\$ 100,875	\$-	\$-	\$ -	\$ -	\$ -	\$-	\$-	\$ -	\$ -	\$ 338,863	\$ 2,661,138
	OPERATING EXPEN	ISE TOTALS	\$ 11,158,431	\$ 1,061,165	\$ 521,685	\$ 671,280	\$-	\$ -	\$-	\$ -	\$ -	\$ -	\$-	\$-	\$-	\$ 2,254,130	\$ 8,904,301



### MEMORANDUM

DATE:	June 13, 2025
SUBJECT:	Purchase and Implementation of Microsoft Dynamics 365 Finance and Operations Software
FROM:	Veronica Barker, Controller
TO:	Kern Health Systems Finance Committee

## **Background**

Kern Health Systems (KHS) has utilized Sage Accpac as its Enterprise Resource Planning (ERP) system for over 20 years to manage its accounting functions. In December 2023, KHS received Board approval to initiate a project to evaluate its aging ERP system.

### **Discussion**

In April 2024, KHS issued a Request for Proposal (RFP) to select a consulting partner to support KHS with its evaluation of the current ERP system. Caravel was selected and contracted to support the system evaluation. During the project's evaluation process, KHS received notice that Sage Accpac would no longer be supported. As a result, in December 2024, KHS released an RFP for a new ERP system.

After diligent evaluation of the RFP proposals, KHS is recommending to engage Crowe to implement Microsoft Dynamics 365 Finance and Operations (D365 F&O) software for the transition to the new ERP system. This transition is critical to ensuring KHS is operationally ready to support the D-SNP line of business, maintain financial accuracy, and meet regulatory compliance. The ERP procurement effort also aligns with CalAIM's strategic goals to streamline administrative systems and strengthen care coordination. A modern ERP will allow KHS to better manage core business functions—such as finance, procurement, and data governance—supporting the infrastructure required for expanded lines of business and ongoing compliance with Medi-Cal and DHCS mandates.

### **Financial Impact**

Cost for a five (5) year term not to exceed \$1,938,550 in capital budgeted expenses.

### **Requested Action**

Approve; Refer to KHS Board of Directors in authorizing the CEO to sign, enter into, and/or amend a new contract with Crowe for the implementation of the new ERP system in a not to exceed amount of \$1,585,000, and to increase the current Microsoft Enterprise Agreement with Dell by \$353,550 for the Microsoft Dynamics 365 Finance and Operations software and licenses. The total not to exceed amount for the new ERP system is \$1,938,550.

Attachment A



## **AGREEMENT AT A GLANCE**

 Department Name: II
 Department Head: Veronica Barker

 Vendor Name: Crowe
 Contact name & e-mail: Glendon Haney, glendon.haney@crowe.com

 What services will this vendor provide to KHS? Crowe will provide KHS with implementation, training, and licensing of

 Microsoft Dynamics 365 ERP system including automation of financial workflows, accounts payable, procurement

 integration, data analytics integration, and support for a five (5) year term.

	Description of Contract
Type of Agreement: Software	Background: Kern Health Systems (KHS) has used Sage Accpac as its ERP system for over 20 years. As KHS
Contract	expanded to include the Dual Eligible Special Needs Plans (D-SNP) line of business, it became clear that Accpac could
Purchase	no longer meet financial, operational, and compliance needs. The system lacks integration with purchasing, expense
New agreement	management, and banking, and does not support automation or user-driven reporting. In August 2024, Sage announced it
Continuation of Agreement	would discontinue support for Accpac, increasing urgency fo
Addendum	a replacement. KHS issued an RFP in December 2024 and selected a new ERP vendor through a competitive process to
Amendment No.	modernize operations. Brief Explanation: This agreement facilitates the
Retroactive Agreement	implementation of Microsoft Dynamics 365 as KHS's new ERP platform. Dynamics 365 provides a comprehensive,
	cloud-based solution that integrates seamlessly with existing Microsoft Office tools, which are currently used at KHS, and enables automation of key business functions, including
	financial reporting, accounts payable, procurement, and budgeting. The platform includes advanced features such as
	OCR technology for invoice processing, automated payment workflows, banking integrations for reconciliation and close
	processes, and built-in reporting capabilities via PowerBI.

Summary of Quotes and/or Bids attached. Pursuant to KHS Policy #8.11-1, KHS will secure competitive quotes and bids to obtain the maximum value from the expenditures. Electronic (e-mail/fax) solicitation may be used for purchases of up to One Hundred Thousand Dollars or more if not budgeted (\$100,000,00) and Two Hundred Thousand Dollars or more if budgeted (\$200,000,00) but must be documented on the RFQ form (Attachment A). Actual bid, sole or single source justification and/or cost price analysis documents are required for purchases over One Hundred Thousand Dollars or more if not budgeted (\$100,000,00) and Two Hundred (\$100,000,00) and Two Hundred Thousand Dollars or more if budgeted (\$200,000,00). Request for Proposal (RFP) shall be used to solicit bids for professional services over Two Hundred Thousand Dollars (\$200,000). Lowest bid price not accepted must be fully explained and justified in writing. All bids will be treated as a not to exceed amount with "change orders" used to track any changes.)

Brief vendor selection justification: Vendor selected after a competitive RFP process including 8 proposals, 4 demos, and two scoring phases by a cross-functional committee. Vendor demonstrated strongest alignment with KHS needs, including compliance readiness, integration experience, and Microsoft-preferred status.

Sole source - no competitive process can be perform	ed.				
Brief reason for sole source:	Brief reason for sole courses				
Conflict of Interest Form is required for this Contrac	t				
HIPAA Business Associate Agreement is required for	or this Contract				
Subcontractor Disclosure of Ownership and Control	form is required for this Contract				
Picture Annual Annua	ical Impact	Sec. and	1.1.4		
KHS Governing Board previously approved this expense	in KHS' FY 2025 Administrative Budget		<b>YES</b>		
Will this require additional funds?		NO NO	YES		
Capital project		NO 🛛	YES		
Project type:					
Budgeted Cost Center: CAP GL# 1700					
Maximum cost of this agreement not to exceed: \$1,938 Implementation Fee: \$1,585,000. Software: \$353, Notes:					
	rms and Conditions	Nº NO	CORE OF		
Effective date: 7/1/2025	Termination date: 6/30/2030				
Explain extension provisions, termination conditions and	required notice:				
A DESCRIPTION OF THE OWNER OF THE	spprovals		-		
Compliance DMHC/DHCS Review:	Legal Review:				
Chief Compliance and Fraud Prevention Officer or	Legal Counsel				
Director of Compliance and Regulatory Affairs					
	Date				
Date	$\sim$				
Contract Owner:	Purchasing		-		
(kermy Barlan	Q		100		
Department Head	Director of Pocurement and Facilities				
5 20 2025	5120125				
Date	Date	_			
Reviewed as to Budget:	Recommended by the Executive Com	mittee:			
Chief Financial Officer of Controller	Chief Operating Officer UH2025 Date				
Form undated 01/00/04					

Executive Officer Approval:
xecutive Officer
5100,000 if not budgeted and \$200,000 if budget
•

# Enterprise Resource Planning (ERP)

Veronica Barker Controller June 13, 2025



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# Agenda

- Background
- Evaluating the Current ERP System Sage Accpac
- Sage-Accpac Statistics Summary
- Accounting Enhancement Priorities for Improved Efficiency
- Sequence of Events
- RFP Committee Selection Criteria
- Scoring Matrix
- Finalist Comparison
- ERP Selection: Prioritizing Value
- Implementation Timeline
- Finance Committee Request



# Background

Kern Health Systems (KHS) has utilized Sage Accpac as its Enterprise Resource Planning (ERP) system for over 20 years to manage its accounting functions. In December 2023, KHS received Board approval to initiate a project to evaluate its aging ERP system.

In April 2024, KHS issued a Request for Proposal (RFP) to select a consulting partner to support KHS with its evaluation of the current ERP system. Caravel was selected and contracted to support the system evaluation. During the project's evaluation process, KHS received notice that Sage Accpac would no longer be supported. As a result, in December 2024, KHS released an RFP for a new ERP system.

After diligent evaluation of the RFP proposals, KHS is recommending to engage Crowe to implement Microsoft Dynamics 365 Finance and Operations (D365 F&O) software for the transition to the new ERP system. This transition is critical to ensuring KHS is operationally ready to support the D-SNP line of business, maintain financial accuracy, and meet regulatory compliance. The ERP procurement effort also aligns with CalAIM's strategic goals to streamline administrative systems and strengthen care coordination. A modern ERP will allow KHS to better manage core business functions—such as finance, procurement, and data governance—supporting the infrastructure required for expanded lines of business and ongoing compliance with Medi-Cal and DHCS mandates.



# Evaluating the Current ERP System – Sage Accpace Sage Accpac is hosted and managed in-house, meaning the software runs on servers located within our organization and is maintained by our IT team. Manages Accounting Functions Support and future updates are being discontinued by Sage Sage Accpac is not integrated with Purchasing Purchase Orders are manually sent out to vendors Approvals are processed outside of system

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- - Approvals are processed outside of system
  - > No connection with expense management
  - Requires additional software for Optical Character Recognition through Concur
- Reports must be built in add-on system (Crystal Reports)
  - Cannot be built by user team
- Not integrated with financial institution for either payments or statement data
- Does not contain a Contracts Management Module
- Administrative contracts are managed on an outside platform IntelAgree
- Archiving files occur on an outside platform M-Files



# Sage-Accpac Statistics Summary

Metric	2022	2023	2024
Departments	23	30	33
Purchase Orders	3,212	4,406	5,077
% of Growth from Previous Year		37%	15%
Invoices Processed	4,200	5,722	6,656
% of Growth from Previous Year		36%	<b>16</b> %
Checks Printed	2,883	3,823	4,683
% of Growth from Previous Year		33%	22%
Accounts Payable Total Payments (\$)	50.1M	63.1M	74.2M
% of Growth from Previous Year		<b>26</b> %	18%
Number of General Ledger Accounts	1,603	1,812	1,952
% of Growth from Previous Year		13%	<mark>8</mark> %
Number of Journal Entries Recorded	15,454	20,634	22,912
% of Growth from Previous Year		<b>34</b> %	11%
Total Transactions Recorded (\$)	25B	32B	46B
% of Growth from Previous Year		28%	42%





KHS Finance Committee Meeting, June 13, 2025

# Accounting Enhancement Priorities for Improved Efficiency

- Automated Approval Workflow to speed up Payables Processing Increased visibility into cashflow standing
- Azure cloud for high availability and disaster recovery
- Automate Banking functions
  - Speed up close window to produce better reporting
  - Automated Payment processing to reduce instances of uncashed payments
- OCR Technology to reduce human interaction with bills
  - Manage exceptions instead of hands-on every AP transaction
- Manage contracts Reduce need for third party systems
- Manage projects within same environment Increased reporting ease and accuracy



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# Sequence of Events

## December 2023

• Project was approved to evaluate current ERP Sage Accpac system.

## • April 2024

• KHS issued an RFP for the selection of a consultant to assist with evaluating its current platform.

## • July 2024

• KHS selected and contracted with Caravel for consulting evaluating services.

## • August 2024

• Caravel Consulting received notice that the current ERP, Sage Accpac, would no longer be supported.

## • December 2024

- KHS Posted an RFP for the procurement of a new ERP system. Eight proposals were received.
- February 2025
  - Of the eight proposals received, KHS selected four vendors for demos based on meeting basic requirements outlined in the RFP.
- March 2025
  - After scoring initial demos from the selected four vendors, KHS selected two finalists for additional review.



# **RFP** Committee Selection Criteria

- All proposals were divided into two sections:
  - Implementation
  - Software platform for the ERP
- KHS conducted a desk audit, and selected vendors that met basic requirements outlined in the RFP.
- Four of the eight vendors were selected for Demos
- First scoring stage included evaluating three major areas:
  - Functionality
  - Viability of Vendor
  - Economics
- Two finalists were selected for a second and final demo.
- Final selection was made based on experience implementing ERP systems, integration with current KHS' platforms, software cost, and KHS' ability to manage the ERP system.



# Scoring Matrix

## Scoring Matrix | ERP Accounting Software

	Vendor	Functionality	Viability of Vendor/Partner	Economics	Overall Score
1	Crowe	91%	92%	83%	90%
2	Vendor B	79%	78%	77%	78%

Evaluation Criteria	Description	
Functionality	Ten (10) scored sections, evaluating core ERP capabilities such as Record to Report, Budgeting/FP&A, Procure to Pay, and Project Management. Scoring focused on usability, integration with existing tools, flexibility in reporting,	S
	and the ability to handle key functions like vendor management, revenue recognition, analytics, and payment automation.	Score
Viability of Partner	Four (4) scored sections focused on implementation readiness and long-term support. Evaluation covered information security standards (including SSO and upgrade paths), the partner's reputation and healthcare experience, availability of development resources, and their proven ability to deliver projects on time and within budget.	1
Economics	Three (3) scored sections evaluating total cost of ownership: implementation service fees, software module pricing, and user license costs based on the initial user base and anticipated future growth.	



Scoring CategoriesScoreDescription1Meets expectations2Exceeds expectations

# **Finalist Comparison**

## Crowe and Microsoft D365 F&O

- Lower software cost
- Higher one-time implementation cost
- D365 F&O allows for seamless integration with our existing Microsoft Enterprise Agreement (EA), enabling shared licensing benefits, simplified user management, and streamlined connectivity with tools like Outlook, Teams, and Azure.
- KHS manages users and does not have to procure additional support for user management.

Five Vear Total Cost

- Vendor B

   Higher software cost

   Lower one-time implementation cost

   Requires additional integration with Microsoft products, which may lead to increased implementation time and

   which may lead to increased implementation time and added costs.
- User management is not self-service; KHS would need to submit support tickets for account changes or additions, which could delay user provisioning and increase administrative overhead.

		Software		Implementation Costs	5	o Year Total Cost	
		(Total 5 Year Cost)		(One Time Cost)		5 fear folat Cost	
Crowe - Implementation	\$	-	\$	1,585,000	4	1,938,550	
MS Dynamics 365 - Software <sup>(1)</sup>	\$	353,550	\$	-	Ą	1,930,550	
Vendor B - Implementation	\$	-	\$	980,000	é	2,002,505	
Vendor <mark>B</mark> - Software	\$	1,022,505	\$	-	φ	2,002,505	

(1) Microsoft Dynamics 365 F&O Software licensing costs will be added to the current Microsoft Enterprise Agreement through DELL.



# **ERP Selection: Prioritizing Value**

## **ERP Software System**

## **Microsoft Dynamics 365 Finance & Operations**

- Fully integrated into existing Microsoft Office Environment
  - Teams Integration to Automate Approvals Workflow
    - Also allows transaction-linked conversations
  - Access Managed by In-House IT team not by the vendor
  - Data housed within existing warehousing
- Built-In OCR Technology to automate Accounts Payable
- Built-In connections with PowerBI tools
- Built-In Planning and Budgeting Module
- Built-In Contracting Module
- Artificial Intelligence Copilot augments the user experience
- Connects with financial institution to speed up reconciliation and close
  - Also connected to automate payments
- Single source of truth for entire operation

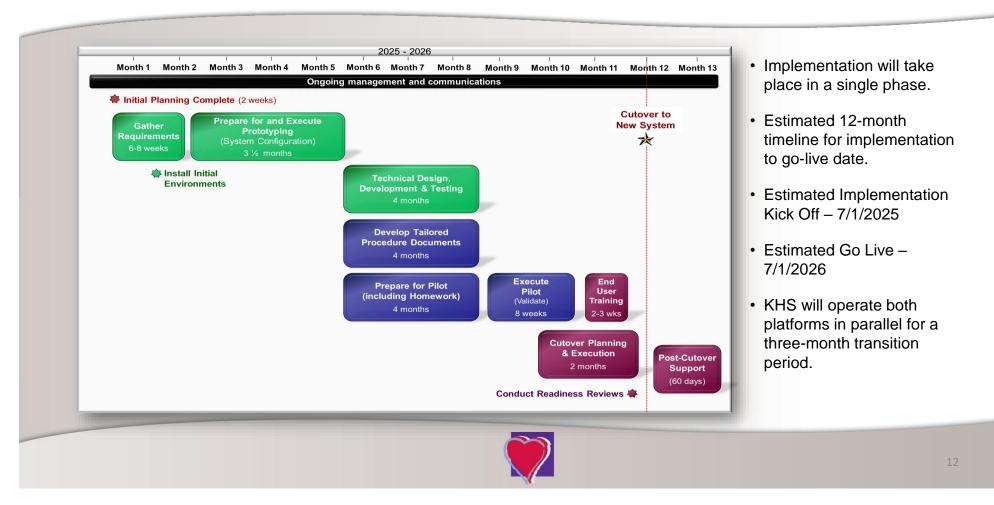
## **Implementation** Vendor

## Crowe

- Experience and Reputation (Over 30 years of experience)
- Reduce instance of unanticipated costs
- Reduce scope creep with clear implementation path
- Microsoft preferred vendor
- Experience working with other LHPCs (CalOptima)
- Serves over 1,000 public sector entities nationally
- Strong Compliance, Data Security and Technical Knowledge
- KHS staff can focus on being experts at KHS, not at Microsoft Dynamics configuration
- Experience with multiple integrations and their interactions
- Crowe has developed enhanced functionality across many of the modules in Dynamics such as:
  - Core Financials
  - Procurement and Inventory
  - Asset and Project Management



# Implementation Timeline



# Finance Committee Request

Approve; Refer to KHS Board of Directors in authorizing the CEO to sign, enter into, and/or amend a new contract for the purchase, implementation, and licensing of the Enterprise Resource Planning system for a five-year (5) term with the following vendors for a total not to exceed amount of \$1,938,550:

- Crowe as the implementation partner for a not to exceed amount of KHS Finance Committee Meeting, June 13, 2025 \$1,585,000
- Increasing the current Enterprise Agreement with DELL for the Microsoft Dynamics 365 Finance and Operations software and licenses by \$353,550.



# You + Us = a better day!

Questions

Please contact:

Veronica Barker Controller Ext. 5024 veronica.barker@khs-net.com





## MEMORANDUM

**TO:** Kern Health Systems Finance Committee

FROM: Devin W. Brown, Esq., SHRM SCP, Chief Legal and Human Resources Officer

SUBJECT: New Contract with Citiguard, Inc. for Security Guard Services

**DATE:** June 13, 2025

#### **Background**

Kern Health Systems (KHS) currently provides 24/7 on-site security services to ensure the safety of staff, members, and visitors. KHS Security Guards provide internal coverage during standard business hours, while our contracted security vendor provides coverage during holidays, afterhours, and 24/7 monitoring for key locations.

As part of our operational enhancements and alignment with CalAIM's member-centered access and facility security goals, KHS issued an RFP to evaluate and select a qualified and exemplary security services provider.

## Discussion

The RFP process reinforces KHS' commitment to transparency, compliance, and continuous improvement. It ensures adherence to our internal procurement policy and supports the evolving needs of our growing facilities. A total of seven proposals were received in response to the security services RFP, with the two highest-scoring vendors undergoing further evaluation. The recommendation to award the contract is based on competitive pricing, relevant experience, the ability to meet RFP requirements, and the use of advanced technology-enabled security solutions. Vendors were scored across key criteria including corporate capabilities, financial stability, staffing approach, service scope and compliance, technology and equipment, pricing competitiveness, and regulatory risk management.

## **Financial Impact**

Cost for a three (3) year term with Citiguard, Inc. for a not to exceed amount of \$653,177 for onsite Security Guard Services.

## **Requested Action**

Approve; Refer to KHS Board of Directors in authorizing the CEO to sign, enter into, and/or amend the contract for a three (3) year term with Citiguard, Inc. for a total not to exceed amount of \$653,177 for on-site Security Guard Services.

Attachment A



## AGREEMENT AT A GLANCE

 Department Name: CS
 Department Head: Andrea Hylton

 Vendor Name: Citiguard
 Contact name & e-mail: Aurora Olmos-Gallo aurora@citiguardinc.com

Description of Contract		
Type of Agreement: Professional Services	Background: Kern Health Systems (KHS) currently	
<ul> <li>New agreement</li> <li>Amendment No.</li> </ul>	provides 24/7 on-site security services to ensure the safety of staff, members, and visitors. KHS Security Guards provide internal coverage during standard	
Memorandum of Understanding ("MOU")	business hours, while our contracted security vendor provides coverage during holidays, after-hours, and 24/7 monitoring for key locations. As part of our	
	operational enhancements and alignment with CalAIM's member-centered access and facility security goals, KHS issued an RFP to evaluate and select a	
	gualified and exemplary security services provider. Brief Explanation of Services to be Provided: <u>Citiguard will</u>	

provide KHS with 24/7 on-site security for three (3) years. Summary of Quotes and/or Bids attached. Pursuant to KHS Policy #8.11-1, KHS will secure competitive quotes and bids to obtain the maximum value from the expenditures. Electronic (e-mail/fax) solicitation may be used for purchases of up to One Hundred Thousand Dollars or more if not budgeted (\$100,000.00) and Two Hundred Thousand Dollars or more if budgeted (\$200,000.00) but must be documented on the RFQ

form (Attachment A). Actual bid, sole or single source justification and or cost price analysis documents are required for purchases over One Hundred Thousand Dollars or more if not budgeted (\$190,009,00) and Two Hundred Thousand Dollars or more if budgeted (\$200,000,00). Request for Proposal (RFP) shall be used to solicit bids for professional services over Two Hundred Thousand Dollars (\$200,000). Lowest bid price not accepted must be fully explained and justified in writing. All bids will be treated as a not to exceed amount with "change orders" used to track any changes.)

Brief vendor selection justification (Please include information relevant to whether an RFI, RFQ, RFP, or vendor award was made and dates of same): For the past six years, KHS has contracted with Allied Universal to provide 24/7 on-site security services. In 2025, KHS initiated a Request for Proposals (RFP) for security services to ensure continued compliance with internal policies and procurement procedures. The RFP process resulted in seven submitted proposals. After a comprehensive evaluation, Citiguard emerged as the highest-scoring vendor, offering advanced, technologyenabled security solutions at a highly competitive price. Additionally, Citiguard brings relevant experience in the Bakersfield area, further supporting their selection. As a result, Citiguard has been awarded the contract to provide security services for KHS.

Sole source – no competitive process can be performed. Brief reason for sole source:

Board of Directors Approval Required

Regulatory Approval Required

Retroactive Agreement

Updated 5/15/25

## KHS Finance Committee Meeting, June 13, 2025

	Attachment
Exhibits Required:	
HIPAA Business Associate Agreement ("BAA")	D-SNP Requirements
Vendor Data Transfer Checklist	DMHC Administrative Services Requirements
Medi-Cal Requirements	
Other Exhibits required:	
Fise	cal Impact
KHS Governing Board previously approved this expense	in KHS' FY 2025 Administrative Budget NO
Will this require additional funds?	NO UYE
Capital project	
Project type:	
Budgeted Cost Center 340 GL# 5511	
Maximum cost of this agreement not to exceed: \$653,177	for three years
Notes:	
Y1: \$188,100 Y2: \$216,315 Y3: \$248,762 Contract Ter	rms and Conditions
Effective date: 7/20/2025 Termination date	e: 7/19/2028
Explain extension provisions, termination conditions and	required notice:
	pprovals
Contract Owner:	Approved as to Form:
	Approved as to Form.
Department Head	Chief Legal and Chief Human Resources Officer or
Department Head	Assistant General Counsel
6 4 2025	
Date	Date
Reviewed as to Budget:	Purchasing.
6723	
Chief Financial Officer or Controller	Director of Procurement and Facilities
6425	6 4 2025
Date	Date

IT Approval:		Chief Executive Officer Approval:	Attachn
Chief Information Offic	er or IT Director	Chief Executive Officer	
Date Board of Directors or	proval is required on all	Date contracts over \$100,000 if not budgeted and \$200	000 if budge
Board of Directors a	provario required on an		,

Updated 5/15/25

# Security Guard Services

Devin W. Brown, Esq., SHRM SCP Chief Legal and Human Resources Officer June 13, 2025



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# Agenda

- Overview
- Purpose and On-Site Services
- Sequence of Events
- RFP Committee Selection Criteria
- Scoring Matrix
- Benefits and Cost
- Finance Committee Request



# Overview

Kern Health Systems (KHS) currently provides 24/7 on-site security services to ensure the safety of staff, members, and visitors. KHS Security Guards provide internal coverage during standard business hours, while our contracted security vendor provides coverage during holidays, after-hours, and 24/7 monitoring for key locations.

As part of our operational enhancements and in alignment with CalAIM's member-centered access and facility security goals, KHS issued an RFP to evaluate and continue to provide and select a qualified and exemplary security services provider.

The RFP process reinforces KHS's commitment to transparency, compliance, and continuous improvement. It ensures adherence to our internal procurement policy and supports the evolving needs of our growing facilities.



# Purpose and On-Site Services

	Nee
Augments and ensures KHS has 24/7 professional security presence	vleeting, Ju
	June
Enhances incident response readiness and reporting	13, 2025
	ហ
Monitors building access and manages visitor check-ins	
Supports safety for staff, members, and visitors across all KHS facilities	
Without this procurement, KHS would risk lapses in coverage and slower response to on-site incidents.	
4	

# Sequence of Events

Date	Milestone
March 2025	RFP Released
April 2025	Proposals Received (7 total)
April-May 2025	Proposals Review
May 2025	Final Evaluation and Selection
June 2025	Board Approval Request



# **RFP** Committee Selection Criteria

- A total of seven proposals were received in response to the RFP.
  - Two highest scoring vendors were considered.
- The recommendation is based on the following:
  - Pricing
  - Relevant experience
  - Ability to meet RFP requirements
  - Demonstrated use of technology-enabled security tools
- Scoring Criteria:
  - Corporate Capabilities
  - Financial Stability and Management
  - Proposed Staffing
  - Scope of Services and Compliance
  - Technology and Equipment
  - Pricing and Cost Competitiveness
  - Regulatory Compliance and Risk Management
- Transitioning to the recommended vendor is projected to save approximately \$160K over three years.



# Scoring Matrix

## **Scoring Matrix | Security Services**

Each category	is scored on a 0-3 scale	

	Vendor	Corporate Capabilities	Financial Stability & Management	Proposed Staffing	Scope of Services & Compliance	Technology & Equipment	Pricing & Cost Competitiveness	Regulatory Compliance & Risk Management	Total Po Sco	
		10%	10%	15%	15%	10%	30%	10%	21.00	100%
1	Citiguard, Inc.	3.00	2.67	2.67	2.67	2.67	3.00	2.67	19.33	92%
2	Vendor 3	2.33	2.67	2.33	2.67	2.33	1.67	2.00	16.00	76%

Evaluation Criteria	% of Score	Description		Scoring Categories		
Corporate Capabilities (Experience & Qualifications)	10%	Demonstrated experience, relevant healthcare projects, strong references, and organizational stability.		Score	Description	
Financial Stability & Management	10%	Verified financial health through submitted statements, clear billing, and absence of legal or financial concerns.		0	Does not meet requirements; proposal lacks necessary details or is non-	
Proposed Staffing & Project Organization	15%	Qualified personnel, staffing plans, coverage contingencies, and clear organizational structure.	┢	compliant.           Below expectations; meets some		
Scope of Services & Compliance 159		Meets shift coverage needs, complies with BSIS requirements, offers flexible security support, and has clear emergency procedures.		1	requirements but has significant weaknesses.	
Technology & Equipment	10%	Utilizes monitoring technology, provides proper security gear, and offers advanced security solutions when needed.		2	Meets expectations; proposal is adequate but does not stand out.	
Pricing & Cost Competitiveness	30%	Offers transparent, competitive pricing with fair rates across all coverage types and no excessive fees.	╞			
Regulatory Compliance & Risk Management	10%	Meets regulatory requirements, adheres to PSA terms, ensures employee screenings, and maintains legal compliance history.		3	Exceeds expectations; proposal is well- structured with strong responses.	



KHS Finance Committee Meeting, June 13, 2025

# Benefits and Cost

## **Cost Analysis**

Year	Citiguard, Inc. (1)	Existing Vendor	Savings
Yr1	\$188,100	\$235,000	\$46,900
Yr2	\$216,315	\$270,250	\$53,935
Yr3	\$248,762	\$310,788	\$62,025
3 Year Total Cost	\$653,177 (2)	\$816,038	\$162,860

(1) Citiguard, Inc. offered the most competitively priced proposal.

(2) Annual cost includes 10% additional cost for ad-hoc services and event coverage as needed along with a year over year 5% CPI increase.

- Citiguard Inc.'s current contracts include:
  - Bakersfield Police Department
  - Los Angeles County Probation Department
  - California Lottery Association
  - Golden Empire Transit District
- Technology driven security operations Security personnel utilizes real-time tracking that will provide the following capabilities:
  - Real-time Incident Reporting
  - GPS Tracking
  - Time-Stamped Reports
  - Instant Notifications
  - Automated Guard Tour Summaries
  - Multimedia Reporting



# Finance Committee Request

Approve; Refer to KHS Board of Directors authorizing the CEO to enter into, sign, and/or amend the contract for a three (3) year term with Citiguard, Inc. for a total not to exceed amount of \$653,177 for on-site Security Guard Services.



# You + Us = a better day!

Questions

Please contact:

Devin Brown, Esq., SHRM SCP Chief Legal and Human Resources Officer 661-664-5020 devin.brown@khs-net.com





## MEMORANDUM

TO: Kern Health Systems Finance Committee

**FROM:** Amisha Pannu, Senior Director of Provider Network

**SUBJECT:** Contract Extension with Bitfocus

**DATE:** June 13, 2025

#### **Background**

Kern Health Systems (KHS) assumed responsibility for the management of the Homeless Management Information System (HMIS) on June 22, 2023, following the award of a Request for Proposal (RFP) issued by the Bakersfield-Kern Regional Homeless Collaborative (BKRHC). The HMIS is a federally mandated data system that tracks and stores information about individuals experiencing homelessness within the local Continuum of Care (CoC). It enables community stakeholders to maintain an unduplicated count of persons served by HMIS-participating programs, supports coordination of care, and informs funding and policy decisions.

Since the transition, KHS has overseen all aspects of system management, including system administration, technical support, user access, training, and data integrity. This work aligns with KHS's strategic commitment to supporting vulnerable populations and advancing community health initiatives in Kern County.

#### **Discussion**

Extending the contract for HMIS system management ensures continuity of services that are essential for maintaining accurate and centralized data related to homelessness within Kern County. As the lead entity for system administration, KHS has established consistent workflows and technical support that enable CoC providers to meet federal reporting requirements and improve coordination of care for individuals experiencing homelessness.

The proposed 15-month extension allows KHS to maintain operational stability without disruption to participating agencies or service delivery. By continuing to manage the HMIS, KHS reinforces its commitment to addressing social determinants of health and supporting county-wide efforts to reduce homelessness. This extension will also allow time to evaluate long-term sustainability options and any future enhancements to the system's functionality or reporting capabilities.

## **Financial Impact**

Cost for a fifteen (15) month extension not to exceed \$239,588 in budgeted expenses for licensing and tools with Bitfocus.

## **Requested Action**

Approve; Refer to KHS Board of Directors in authorizing the CEO to extend the contract for a fifteen (15) month term and increasing the not to exceed amount under Bitfocus by \$239,588 from \$416,665 to \$656,253 for the entire term of the contract.

Attachment A



## **AGREEMENT AT A GLANCE**

Department Name: PNM

Department Head: Amisha Pannu

Vendor Name: <u>Bitfocus</u>

Contact name & e-mail: Geoff Battersby, geoffb@bitfocus.com

What services will this vendor provide to KHS? Software Licenses for Homeless Management Information Systems

(HMIS) for a fifteen (15) month term.

	Description of Contract
Type of Agreement: Software	Background: Kern Health Systems (KHS) assumed
Contract	responsibility for managing the Homeless Management Information System (HMIS) on June 22, 2023, following an
Purchase	RFP award from the Bakersfield-Kern Regional Homeless Collaborative (BKRHC). HMIS is a federally mandated
New agreement	system that tracks data on individuals experiencing homelessness within the local Continuum of Care (CoC),
Continuation of Agreement	supporting care coordination and informed decision-making. Since the transition, KHS has managed all system operations,
Addendum	including administration, user support, training, and data integrity, aligning with its commitment to community health.
Amendment No. 2	The proposed 15-month extension ensures uninterrupted system management and supports accurate, centralized data
Retroactive Agreement	for Kern County's homeless population. This continuity enables providers to meet federal reporting requirements and
	enhances care coordination. The extension also allows time to evaluate long-term sustainability and potential system
	improvements.
	Brief Explanation: Bitfocus will provide KHS with Software
	Licenses for the Homeless Management Information Systems (HMIS) for a fifteen (15) month term.

Summary of Quotes and/or Bids attached. Parsman to KHS Policy =5.11-1. KHS will secure competitive quotes and bids to obtain the maximum value from the expenditures. Electronic (e-mail/fax) solicitation may be used for purchases of up to One Hundred Thousand Dollars or more if not budgeted (\$100,000,00) and Two Hundred Thousand Dollars or more if budgeted (\$200,000,00) but must be documented on the RFQ form (Attachment A). Actual bid, sole or single source justification and/or cost price analysis documents are required for purchases over One Hundred Thousand Dollars or more if not budgeted (\$100,000.00) and Two Hundred (\$100,000.00) and Two Hundred Thousand Dollars or more if budgeted (\$200,000.00). Request for Proposal (RFP) shall be used to solicit bids for professional services over Two Hundred Thousand Dollars (\$200,000). Lowest bid price not accepted must be fully explained and justified in writing. All bids will be treated as a not to exceed amount with "change orders" used to track any changes.

#### Brief vendor selection justification:

Sole source – <u>no competitive process can be performed</u>.

## KHS Finance Committee Meeting, June 13, 2025

Attachment A

Brief reason for sole source: <u>Bitfocus is (Clarity Hum</u> software vendor for the Bakersfield/Kern CoC's HMI	an Services SaaS and Related Professional Ser S (Clarity Human Services) No recommendat	vices) the o	turrent
vendor are being considered at this time.	S (Charley Human Scivices), No recommendat	ons tor a c	nunger m
Conflict of Interest Form is required for this Cont	tract		
HIPAA Business Associate Agreement is require	d for this Contract		
Subcontractor Disclosure of Ownership and Cont	rol form is required for this Contract		
	Fiscal Impact		
KHS Governing Board previously approved this expe	nse in KHS' FY 2025 Administrative Budget	□ NO	<b>YES</b>
Will this require additional funds?		🛛 NO	<b>YES</b>
Capital project		NO	<b>YES</b>
Project type:			
Budgeted Cost Center: 321 GL# 5407			
Maximum cost of this agreement not to exceed: \$239	.588		
Notes:			
Contract	Terms and Conditions		
Effective date: 6/22/2025	Termination date: 9/30/2026		
Explain extension provisions, termination conditions	and required notice:		
	Approvals /		
Compliance DMHC/DHCS Review:	Legal Review		
Chief Compliance and Fraud Prevention Officer or Director of Compliance and Regulatory Affairs	Legal Counsel 6/5/25		
Date	Date		
Contract Owner:	Purchasing;		
Department Head 5 27125	Director of Procurement and Facilities $5 - 27 - 5$		
Date	Date		
Reviewed as to Budget:	Recommended by the Executive Com	mittee:	
Chief Financial Officer or Controller	Chief Operating Officer		
Date	Date		

IT Approval:	Chief Executive Officer Approval:
Chief Information Officer or IT	
5-29-2025 Date Board of Directors approval	Date required on all contracts over \$100,000 if not budgeted and \$200,000 if budge
	HS Board Chairman



## MEMORANDUM

**TO:** Kern Health Systems Finance Committee

**FROM:** Christine Pence, Senior Director of Health Services

**SUBJECT:** Contract Extension with MCG

**DATE:** June 13, 2025

#### **Background**

Kern Health Systems (KHS) utilizes MCG (formerly Milliman Care Guidelines) as part of its medical management infrastructure to ensure clinically appropriate, evidence based care for its Medi-Cal members. MCG is the industry standard among managed care plans and is integrated into KHS' medical management system, JIVA.

The use of a clinical decision support tool such as MCG is a contractual requirement under KHS' Medi-Cal agreement with the Department of Health Care Services (DHCS). It supports both medical and behavioral health utilization decisions and serves as a core component of KHS' approved hierarchy of clinical decision making. Its use ensures consistent evaluation of medical necessity and alignment with DHCS and DMHC requirements.

MCG also supports CalAIM's policy goals by helping reduce unwarranted clinical variation and promoting equitable, high quality care. In October 2024, the Board approved an amendment to the MCG agreement to accommodate increased membership. KHS is now requesting approval to renew the overall contract.

#### **Discussion**

MCG is embedded into KHS' JIVA system and is used daily by nurses and medical directors to support utilization management, prior authorization, and discharge planning. Its evidence based guidelines enable timely, consistent clinical decisions across inpatient, outpatient, and home health settings.

The tool is updated annually to reflect the latest clinical research and best practices, helping ensure KHS maintains alignment with Medi-Cal audit standards. By reducing manual review time and supporting standardized decision making, MCG enhances operational efficiency and helps improve member outcomes.

Renewing the contract will allow KHS to maintain continuity in its medical management processes while meeting operational demands and regulatory expectations under CalAIM. Continued use of MCG ensures KHS can scale its services effectively and deliver care that is both compliant and member centered.

#### **Financial Impact**

Cost for a five (5) year extension not to exceed \$8,878,564 in budgeted expenses for Milliman Care Guidelines licenses.

#### **Requested Action**

Approve; Refer to KHS Board of Directors in authorizing the CEO to extend the contract for a five (5) year term and increasing the not to exceed amount under MCG by \$8,878,564 from \$5,692,237 to \$14,570,801 for the entire term of the contract.

Attachment A



## AGREEMENT AT A GLANCE

Department Name: UM	Department Head: Christine Pence			
Vendor Name: MCG	Contact name & e-mail: <u>Rebecca Holden, rebecca.holden@mcg.com</u>			
Description of Contract				
Type of Agreement: Software          New agreement         Amendment No         Memorandum of Understanding ("MOU	Background: KHS has maintained a contract with MCG since 2008 for managing all aspects of medical and behavioral health conditions. This contract includes both static or web-based access as well as a dynamic and interactive version that can be used by both KHS staff and Provider network. It was an essential integration component to the Medical Management platform implementation in 2017. Benefits include elimination of the manual process with accessing and publishing the guidelines for KHS staff and a training platform to ensure all clinical staff are consistently applying evidence-based criteria while reviewing service requests. In addition. KHS Providers will have the option to perform point of service automatic authorization requests that provide immediate response to service requests. These components will foster KHS's mission to promote consistent decision making among the clinical staff to provide comprehensive. patient centered, and high-quality care and allow point of service decision making.			
	Brief Explanation of Services to be Provided: To ensure the consistent application of evidence-based criteria in decisions related to complex medical and behavioral health conditions, while maintaining compliance with our contract with DHCS and DMHC, clinical staff must have access to up-to-date, relevant care guidelines. These guidelines, which outline medical necessity, are essential for making informed and medically appropriate decisions regarding service requests.			

Updated 5/15/25

#### KHS Finance Committee Meeting, June 13, 2025

Attach	imer	it A	1
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	Attach	ment A
Summary of Quotes and/or Bids attached. Pursuant to KHS Policy #8.11-I, KHS will see maximum value from the expenditures. Electronic (e-mail/fax) solicitation may be used for purchases more if not budgeted (\$100,000.00) and Two Hundred Thousand Dollars or more if budgeted (\$200,0 form (Attachment A). Actual bid, sole or single source justification and/or cost price analysis docum Hundred Thousand Dollars or more if not budgeted to solicit bids for professional services over Two Hundred Thousand Doll for Proposal (RFP) shall be used to solicit bids for professional services over Two Hundred Thousand accepted must be fully explained and justified in writing. All bids will be treated as a not to exceed a changes.)	of up to One Hundred Thousand Dollar 00.00) but must be documented on the l ents are required for purchases over On ars or more if budgeted (\$200,000.00). I d Dollars (\$200,000). Lowest bid price	rs or RFQ 1e Request not
Brief vendor selection justification (Please include information relevant to whether was made and dates of same):	an RFI, RFQ, RFP, or vendor av	ward
Sole source – no competitive process can be performed. Brief reason for sole source: MCG clinical guidelines are embedded into the ZeOm a vendor change was required, a network of entire Medical Management System in need to be complete, with significant associated cost and internal and external reso standard for Managed Care Plans.	volving authorization module we	m.lf ould
Board of Directors Approval Required		
Regulatory Approval Required		
Retroactive Agreement		
Exhibits Required:		
HIPAA Business Associate Agreement ("BAA") D-SNP Requireme	nts	-
Vendor Data Transfer Checklist DMHC Administra	tive Services Requirements	
Medi-Cal Requirements		
Other Exhibits required:		
Fiscal Impact	and the second second	
KHS Governing Board previously approved this expense in KHS' FY 2025 Admin	strative Budget 🗌 NO 🛛 🛛	<b>YES</b>
Will this require additional funds?	NO [	<b>YES</b>
Capital project	NO [	<b>YES</b>
Project type:		
Budgeted Cost Center 310 GL# 5645	0.04)	_
Maximum cost of this agreement not to exceed: \$8,878,564 (Cost Savings: \$362,04	9.24)	
<b>3% annual increase</b> Y1: 1,672,318.17		
Y2: 1,722,487.71 Y3: 1,774,162.34		
Y4: 1,827,387.21		
Y5: 1,882,208.83		
Notes: Since inception \$14,570,801		

Attachment A **Contract Terms and Conditions** Termination date: 7/4/2030 Effective date: 7/5/2025 Explain extension provisions, termination conditions and required notice: Approvals **Approved as to Form: Contract Owner:** Approved by Christine Pence Department Head Per Contracts Meeting G/2 Chief Legal and Chief Human Resources Officer or Assistant General Counsel Date **Reviewed as to Budget:** Purchasing **Director of Procurement and Facilities** Chief Financial Officer or Controller 6 4 2025 6 Date Date **Chief Executive Officer Approval: IT Approval:** Chief Information Officer or IT Director **Chief Executive Officer** Date Date Board of Directors approval is required on all contracts over \$100,000 if not budgeted and \$200,000 if budgeted. **KHS Board Chairman** Date

# Milliman Care Guidelines

Christine Pence Senior Director of Health Services

June 13, 2025



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## Agenda

- Background
- What is MCG (Milliman Care Guidelines)
- MCG Workflow
- MCG Utilization Overview
- Model Coverage
- Cost Breakdown
- Finance Committee Request



# KHS Finance Committee Meeting, June 13, 2025

## Background

Kern Health Systems (KHS) utilizes MCG (formerly Milliman Care Guidelines) as part of its medical management infrastructure to ensure clinically appropriate, evidence-based care for its Medi-Cal members. MCG is the industry standard among managed care plans and is integrated directly into KHS' medical management system, JIVA.

The use of a clinical decision support tool—such as MCG—is a contractual requirement under KHS' Medi-Cal contract with the Department of Health Care Services (DHCS). MCG supports both medical and behavioral health utilization decisions and is a core component of KHS' approved hierarchy of clinical decision-making. It enables the organization to evaluate the medical necessity of services consistently, aligning with DHCS requirements and ensuring that care decisions reflect the most current clinical standards.

The use of MCG directly supports CalAIM's goals of reducing unwarranted clinical variation, and enhancing quality and equity across the delivery system. Continued use of MCG ensures KHS remains compliant while strengthening its ability to deliver high-value, member-centered care.

In October 2024, the Board approved an amendment to the MCG agreement to accommodate increased membership. Today, KHS is requesting approval to renew the overall contract to maintain uninterrupted access to the tool and to continue meeting DHCS, DMHC, and CalAIM objectives.



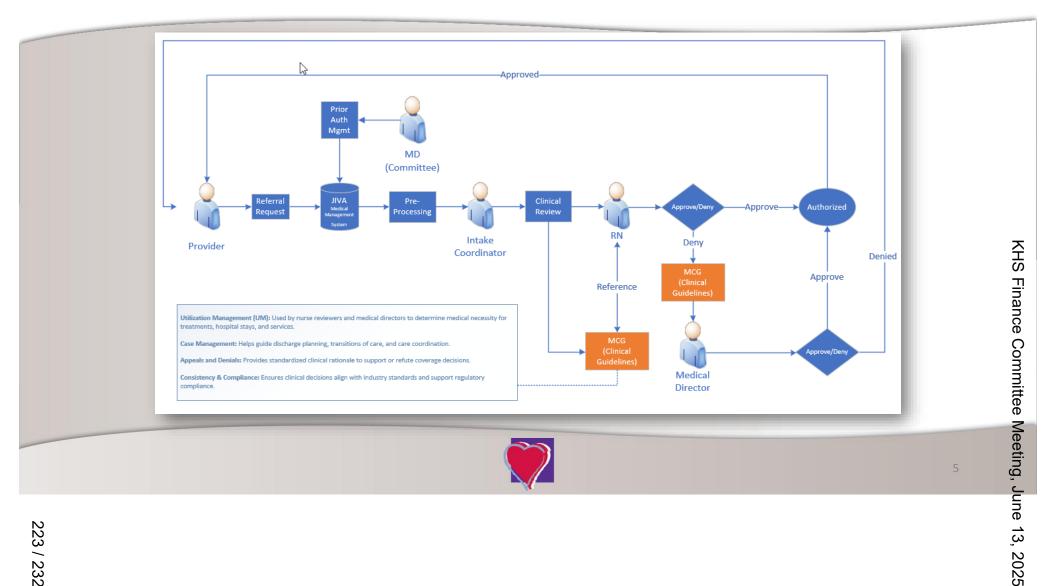
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## What is MCG (Milliman Care Guidelines)

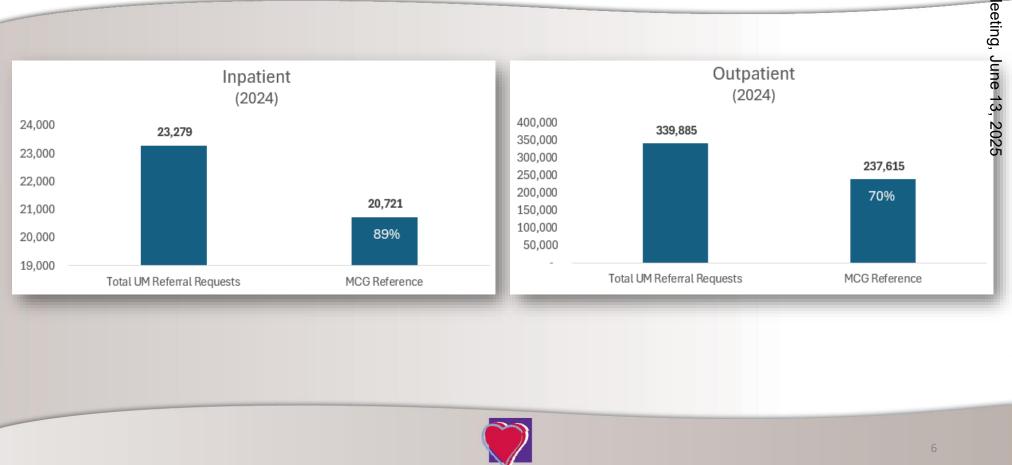
- Evidence-based clinical guidelines used nationwide
- Supports medical necessity reviews
- Standardizes decisions across hospitals, outpatient care, home health, and more
- Updated annually with the latest clinical research
- Supports Utilization Management and Prior Authorizations
- Guides medical necessity and discharge decisions
- Used daily by nurses and medical directors
- Ensures alignment with Medi-Cal requirements and audit standards



## MCG Workflow



## MCG Utilization Overview



KHS Finance Committee Meeting, June 13, 2025

## Model Coverage

Model	How It's Used at KHS
Ambulatory Care	Guides outpatient service decisions to ensure appropriate care in clinic or same-day settings.
Behavioral Health Care	Supports review of mental health and substance use disorder services.
CareWebQI (API)	Integrates MCG into JIVA for seamless guideline access during UM reviews.
Chronic Care / Spanish	Assists with management of long-term conditions; available in English and Spanish for equitable access.
Cite Auto Authorization	Automates approvals for select services, reducing manual workload for staff.
General Recovery Care	Provides guidance for post-acute recovery services including rehab and follow-up care.
Home Care	Ensures clinical appropriateness of services delivered in a member's home (e.g., nursing, therapy).
Inpatient Surgical Care	Evaluates the need for surgical admissions and supports length-of-stay planning.
Interrater Reliability Module	Promotes consistency across reviewers by aligning clinical decisions.
Multiple Condition Management	Supports complex cases involving patients with multiple coexisting conditions.
Recovery Facility Care	Guides decisions related to SNF or inpatient rehab facility placements.
Transitions of Care / Spanish	Supports safe and timely care transitions between settings, reducing readmissions and gaps in care.



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## Cost Breakdown

	5 Year Cost Comparison					
	_	urrent Term <sup>(1)</sup> 2020-8/4/2025	Membership Calculation		uture Term 2025-8/4/2030	Projected Membership Calculation
Year 1	\$	762,133	250,000	\$	1,672,318	405,000
Year 2	\$	959,903	287,231	\$	1,722,488	405,000
Year 3	\$	1,141,162	310,000	\$	1,774,162	405,000
Year 4	\$	1,247,225	310,000	\$	1,827,387	405,000
Year 5	\$	1,581,813	401,590	\$	1,882,209	405,000
Total	\$	5,692,237		\$	8,878,564	(2),(3)

(1) Year-over-year increase reflects growth in membership and the addition of licensed modules.

(2) Cost is based on a Per Member Per Year (PMPY) volume of 405,000 and includes a negotiated Consumer Price Index (CPI) adjustment reduced from 5% to 3%.

(3) Estimated total cost, subject to adjustment based on final annual membership counts.



## Finance Committee Request

Approve; Refer to KHS Board of Directors in authorizing the CEO to extend the contract for a five (5) year term and increasing the not to exceed amount under MCG by \$8,878,564 for Milliman Care Guidelines licenses.



# You + Us = a better day!

Questions

Please contact:

Christine Pence Senior Director of Health Services 661-377-9447 Christine.Pence@khs-net.com





#### MEMORANDUM

TO:	Kern Health Systems Finance Committee
FROM:	Josh Hosh, Senior Director of Clinical Operations Strategy and Analytics
SUBJECT:	Request to Increase the Not to Exceed Amount with Imagenet, LLC for the HRA OCR Processing
DATE:	June 13, 2025

#### **Background**

Kern Health Systems (KHS) is required by DMHC and DHCS to complete a Health Risk Assessment (HRA) for each member at the time of enrollment, during changes in health status, and annually. Approximately 2,900 completed HRA forms are returned each month through our mailing partner. Currently, these forms are manually sorted by a combination of temporary and permanent KHS staff. High-acuity responses are prioritized and manually entered into the Jiva platform for care coordination and follow-up.

#### **Discussion**

ImageNet, LLC was awarded a contract in April 2024 following a Request for Proposal (RFP) for OCR (Optical Character Recognition) services. KHS is now proposing to expand the scope of this agreement to include scanning and OCR services specifically for HRA's. This enhancement will streamline the intake of HRA data and allow for secure and efficient integration into our Case Management system (JIVA). By improving access to this information, staff will be better equipped to understand the health needs of new members and remain informed about the ongoing needs of existing or renewing members.

KHS conducted a Return on Investment (ROI) analysis based on an estimated volume of 2,900 HRA's per month and determined that this solution could eliminate over \$135,000 in annual manual processing costs. The total cost for the first year is approximately \$40,046 (including a one-time \$5,000 implementation fee), with ongoing annual costs of \$35,046. Given the significant cost savings, we recommend amending the current agreement with Imagenet, LLC to include scanning, digitization, and OCR processing of HRA forms for the remainder of the contract term.

#### **Financial Impact**

Cost for the additional HRA OCR Processing services will increase the original not to exceed amount by \$75,092, for a new not to exceed amount of \$272,092 for the remaining contract term ending April 4, 2027.

#### **Requested Action**

Approve; Refer to KHS Board of Directors in authorizing the CEO to amend the Professional Services Agreement with Imagenet, LLC for the Health Risk Assessment OCR Processing services, increasing the not to exceed amount by \$75,092, from \$197,000 to \$272,092.

Attachment A



#### **AGREEMENT AT A GLANCE**

 Department Name: CS
 Department Head: Andrea Hylton
 Contract Owner: Josh Hosch/Michelle Curioso

 Vendor Name: Imagenet, LLC
 Contact name & e-mail: Wendy Brown, WBrown@imagenetIlc.com

 What services will this vendor provide to KHS? Vendor will perform mailroom duties and scan/OCR our inbound HRA

 forms, They will construct a data file for us to ingest and load into our databases and systems.

Description of Contract		
Type of Agreement: Professional Services	Background: KHS currently receives a large volume	
	(2,000+) of completed and returned HRA paper forms.	
Contract	Currently these are manually sorted and some are entered into	
	JIVA for further use in care planning. Not all of these are	
Purchase	entered due to resource constraints. We are required to	
P. Numerous and	administer HRAs for our new members, members with	
New agreement	changing health conditions, and annually for our members.	
Continuation of Agreement	We're exploring alternative digital administration, but paper remains the primary response method.	
	contains the primary response method.	
Addendum		
Amendment No. 3	Brief Explanation: Imagenet will provide KHS with Mail	
	Room services, scanning kiosk, OCR processing, 99.5%	
Retroactive Agreement	accuracy commitment, data flat file for load into Jiva system.	
	All will be done within a committed 48-hour TAT.	

Summary of Quotes and/or Bids attached. Pursuant to KHS Policy #8.11-1. KHS will secure competitive quotes and bids to obtain the maximum value from the expenditures. Electronic (e-mail/fax) solicitation may be used for purchases of up to One Hundred Thousand Dollars or more if not hudgeted (\$100,000.00) and Two Hundred Thousand Dollars or more if budgeted (\$200,000.00) but must be documented on the RFQ (orm (Attachment A). Actual bid, sole or single source justification and/or cost price analysis documents are required for purchases over One Hundred Thousand Dollars or more if not budgeted (\$100,000.00) and Two Hundred Thousand Dollars or more if budgeted (\$200,000,00). Request (or Proposal (RFP) shall be used to solicit bids for professional services over Two Hundred Thousand Dollars (\$200,000). Lowest bid price not accepted must be fully explained and justified in writing. All bids will be treated as a not to exceed amount with "change orders" used to track any changes.)

Brief vendor selection justification:

Sole source – no competitive process can be performed.

Brief reason for sole source: We ran an RFP in September 2023 to select a new vendor for our OCR services, and Imagenet,LLC was chosen and contracted in April 2024. We now want to add HRA OCR services under our existing OCR contract with vendor.

Conflict of Interest Form is required for this Contract

HIPAA Business Associate Agreement is required for this Contract

Form updated 6/12/23

Attachment A

Subcontractor Disclosure of Ownership and Control form is required for this Contract						
Fiscal Impact						
KHS Governing Board previously approved this expense i Will this require additional funds? Capital project	n KHS' FY 2025 Administrative Budget	□ NO ⊠ NO □ NO	⊠yes □yes ⊠yes			
Project type:						
Budgeted Cost Center 340 GL# 5495						
Maximum cost of this agreement not to exceed: \$75.092 Omenand RJ	en anter the monthly volume of 2,050 (av	atual volume	may			
Notes: The not to exceed cost is \$0.99 per HRA, based on vary) and a one-time implementation fee of \$5,000.	an estimated monthly volume of 2.930 (ad	ciual volume	may			
	ms and Conditions					
Effective date: 6/19/2025 T	ermination date: 4/4/2027					
Explain extension provisions, termination conditions and r	equired notice:					
	provals					
Compliance DMHC/DHCS Review: A bradder Chief Compliance and Fraud Prevention Officer or Director of Compliance and Regulatory Affairs 6 6 3035 Date Contract Owner: Approved by Joshthach Department Head Department Head Department Head	Legal Review: Legal Counsel 5/6/25. Date Purchasing: Director of Procurement and Facilities 5/5/2025 Date	2				
Reviewed as to Budget: Lef How Chief Financial Officer or Controller 5 125 Date	Recommended by the Executive Commended by the Ex	mittee:				
The form updated 6/12/23	Chief Executive Officer Approval: Chie BOAVOL HEM Date					

Attachment A

Board of Directors approval is required on all contracts over \$100,000 if not budgeted and \$200,000 if budgeted.

KHS Board Chairman

Date

Form updated 6/12/23

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