



KERN HEALTH SYSTEMS

FINANCE COMMITTEE MEETING

Friday, December 13, 2024

at

8:30 a.m.

**Kern Health Systems
2900 Buck Owens Blvd.
1st Floor – Board Room
Bakersfield, CA 93308**

For more information, call (661) 664-5000

AGENDA

FINANCE COMMITTEE MEETING

**KERN HEALTH SYSTEMS
2900 Buck Owens Boulevard
Bakersfield, California 93308**

Friday, December 13, 2024

8:30 A.M.

All agenda item supporting documentation is available for public review at Kern Health Systems in the Administration Department, 2900 Buck Owens Boulevard, Bakersfield, CA 93308 during regular business hours, 8:00 a.m. – 5:00 p.m., Monday through Friday, following the posting of the agenda. Any supporting documentation that relates to an agenda item for an open session of any regular meeting that is distributed after the agenda is posted and prior to the meeting will also be available for review at the same location.

**PLEASE REMEMBER TO TURN OFF ALL CELL PHONES AND ELECTRONIC DEVICES
DURING MEETING.**

COMMITTEE TO RECONVENE

Members: Elliott, Bowers, McGlew, Turnipseed, Watson
ROLL CALL:

CONSENT AGENDA/OPPORTUNITY FOR PUBLIC COMMENT: ALL ITEMS LISTED WITH A "CA" ARE CONSIDERED TO BE ROUTINE AND NON-CONTROVERSIAL BY KERN HEALTH SYSTEMS STAFF. THE "CA" REPRESENTS THE CONSENT AGENDA. CONSENT ITEMS WILL BE CONSIDERED FIRST AND MAY BE APPROVED BY ONE MOTION IF NO MEMBER OF THE COMMITTEE OR AUDIENCE WISHES TO COMMENT OR ASK QUESTIONS. IF COMMENT OR DISCUSSION IS DESIRED BY ANYONE, THE ITEM WILL BE REMOVED FROM THE CONSENT AGENDA AND WILL BE CONSIDERED IN LISTED SEQUENCE WITH AN OPPORTUNITY FOR ANY MEMBER OF THE PUBLIC TO ADDRESS THE COMMITTEE CONCERNING THE ITEM BEFORE ACTION IS TAKEN.

STAFF RECOMMENDATION SHOWN IN CAPS

Agenda

Finance Committee Meeting
Kern Health Systems

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PUBLIC PRESENTATIONS

- 1) This portion of the meeting is reserved for persons to address the Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification, make a referral to staff for factual information or request staff to report back to the Committee at a later meeting. Also, the Committee may take action to direct the staff to place a matter of business on a future agenda. **SPEAKERS ARE LIMITED TO TWO MINUTES. PLEASE STATE AND SPELL YOUR NAME BEFORE MAKING YOUR PRESENTATION. THANK YOU!**

COMMITTEE MEMBER ANNOUNCEMENTS OR REPORTS

- 2) On their own initiative, Committee members may make an announcement or a report on their own activities. They may ask a question for clarification, make a referral to staff or take action to have staff place a matter of business on a future agenda (Government Code Section 54954.2(a)(2))

FINANCIAL MATTERS

- CA-3) Minutes for Kern Health Systems Finance Committee meeting on October 4, 2024 -
APPROVE
- 4) Presentation by Moss Adams on 2024 Audit Planning (Fiscal Impact: None) –
RECEIVE AND FILE; REFER TO KHS BOARD OF DIRECTORS
- 5) Report on Kern Health Systems investment portfolio for the third quarter ending September 30, 2024 (Fiscal Impact: None) –
RECEIVE AND FILE; REFER TO KHS BOARD OF DIRECTORS
- 6) Proposed reinsurance policy with Odyssey RE to mitigate costs incurred by Kern Health Systems for members with high dollar inpatient admissions from January 1, 2025 through December 31, 2025 (Fiscal Impact: \$3,300,000 estimated; Budgeted) –
APPROVE; REFER TO KHS BOARD OF DIRECTORS
- 7) Proposed Kern Health Systems 2025 Operating and Capital Budgets (Fiscal Impact: None) –
APPROVE; REFER TO KHS BOARD OF DIRECTORS
- 8) Proposed Budget Request for 2025 Project Consulting Professional Services, from January 1, 2025 through December 31, 2025 (Fiscal Impact: \$20,271,816 Budgeted) –
APPROVE; REFER TO KHS BOARD OF DIRECTORS
- 9) Proposed New Agreement with MedImpact Healthcare Systems, Pharmacy Benefit Management for D-SNP from January 1, 2025 through December 31, 2028 with a Not-to-Exceed amount of \$3,800,000 of administrative cost over the term of the contract. (Fiscal Impact: \$3,800,000; Budgeted) –
APPROVE; REFER TO KHS BOARD OF DIRECTORS

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- 10) Proposed Contract Extension with Cotiviti for the Medical Record Retrieval (MRR) from December 5, 2024 through December 6, 2025 and increase the Not-To-Exceed amount by \$200,000 from \$199,000 to \$399,000. (Fiscal Impact: \$200,000; Budgeted) – APPROVE; REFER TO KHS BOARD OF DIRECTORS
- 11) Proposed Contract Extension with Citius Tech, for Interoperability support, from December 15, 2024 through December 14, 2025. Increasing the Not-to-Exceed amount by \$102,575 from \$751,305 to \$853,880. (Fiscal Impact: \$102,575; Budgeted) – APPROVE; REFER TO KHS BOARD OF DIRECTORS
- 12) Proposed Contract Extension with Gartner, for IT to research material and diagnostic tools, from January 1, 2025 through December 31, 2025. Increasing the Not-to-Exceed amount by \$211,600 from \$189,765 to \$401,365 over the term of the contract. (Fiscal Impact: \$211,600; Budgeted) – APPROVE; REFER TO KHS BOARD OF DIRECTORS
- 13) Proposed Contract Extension with Gartner, for the Human Resource licenses to research material and diagnostic tools, from January 1, 2025 through December 31, 2025. Increasing the Not-to-Exceed amount by \$179,500 from \$184,800 to \$359,800 over the term of the contract. (Fiscal Impact: \$179,500; Budgeted) – APPROVE; REFER TO KHS BOARD OF DIRECTORS
- 14) Report on Kern Health Systems financial statements for September 2024 and October 2024 (Fiscal Impact: None) – RECEIVE AND FILE; REFER TO KHS BOARD OF DIRECTORS
- 15) Report on Accounts Payable Vendor Report, Administrative Contracts between \$50,000 and \$200,000 for September 2024 and October 2024 and IT Technology Consulting Resources for the period ended September 30, 2024 (Fiscal Impact: None) – RECEIVE AND FILE; REFER TO KHS BOARD OF DIRECTORS

ADJOURN TO FRIDAY, FEBRUARY 14, 2025 AT 8:30 A.M.

**AMERICANS WITH DISABILITIES ACT
(Government Code Section 54953.2)**

The meeting facilities at Kern Health Systems are accessible to persons with disabilities. Disabled individuals who need special assistance to attend or participate in a meeting of the Board of Directors may request assistance at the Kern Health Systems office, 2900 Buck Owens Boulevard, Bakersfield, California 93308 or by calling (661) 664-5010. Every effort will be made to reasonably accommodate individuals with disabilities by making meeting material available in alternative formats. Requests for assistance should be made five (5) working days in advance of a meeting whenever possible.

SUMMARY

FINANCE COMMITTEE MEETING

KERN HEALTH SYSTEMS
2900 Buck Owens Boulevard
Bakersfield, California 93308

Friday, October 4, 2024

8:30 A.M.

COMMITTEE RECONVENED

Members: Elliott, Bowers, McGlew, Turnipseed, Watson
ROLL CALL: 3 Present; 2 Absent – Bowers, McGlew

NOTE: The vote is displayed in bold below each item. For example, McGlew-Bowers denotes Director McGlew made the motion and Director Bowers seconded the motion.

CONSENT AGENDA/OPPORTUNITY FOR PUBLIC COMMENT: ALL ITEMS LISTED WITH A “CA” WERE CONSIDERED TO BE ROUTINE AND APPROVED BY ONE MOTION.

COMMITTEE ACTION SHOWN IN CAPS

PUBLIC PRESENTATIONS

- 1) This portion of the meeting is reserved for persons to address the Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification, make a referral to staff for factual information or request staff to report back to the Committee at a later meeting. Also, the Committee may take action to direct the staff to place a matter of business on a future agenda. **SPEAKERS ARE LIMITED TO TWO MINUTES. PLEASE STATE AND SPELL YOUR NAME BEFORE MAKING YOUR PRESENTATION. THANK YOU!**
NO ONE HEARD

COMMITTEE MEMBER ANNOUNCEMENTS OR REPORTS

- 2) On their own initiative, Committee members may make an announcement or a report on their own activities. They may ask a question for clarification, make a referral to staff or take action to have staff place a matter of business on a future agenda (Government Code Section 54954.2(a)(2))
NO ONE HEARD

FINANCIAL MATTERS

- CA-3) Minutes for Kern Health Systems Finance Committee meeting on August 9, 2024 - Correct changes to summary minutes; Director Ross was present, Director Watson absent - APPROVED
Turnipseed-Watson: 3 Ayes; 2 Absent – Bowers, McGlew
- 4) Proposed Increase in the Not-to-Exceed amount with Dell by \$1,358,341 from \$2,344,713 to \$3,703,654, for the Retroactive Approval of Payments and Projection of Additional Expenses to the Microsoft Enterprise Agreement from January 1, 2022 through December 31, 2024 (Fiscal Impact: \$1,358,341; Budgeted) – APPROVED; REFERRED TO KHS BOARD OF DIRECTORS
Turnipseed-Watson: 3 Ayes; 2 Absent – Bowers, McGlew
- 5) Proposed Contract Renewal with Dell for the Microsoft Enterprise Agreement from January 1, 2025 through December 31, 2027 (Fiscal Impact: \$7,321,888 over the term of the contract; Budgeted) – APPROVED; REFERRED TO KHS BOARD OF DIRECTORS
Turnipseed-Watson: 3 Ayes; 2 Absent – Bowers, McGlew
- 6) Proposed increase in the Not-to-Exceed amount with Cognizant by \$555,940 from \$5,889,582 to \$6,445,522 for the HPA Robot services from September 11, 2024 through September 10, 2025 (Fiscal Impact: \$555,940; Budgeted) – APPROVED; REFERRED TO KHS BOARD OF DIRECTORS
Turnipseed-Watson: 3 Ayes; 2 Absent – Bowers, McGlew
- 7) Proposed increase in the Not-to-Exceed amount with Zipari by \$722,838 from \$1,986,734 to \$2,709,572 for the Member and Provider Portal, from June 1, 2024 through December 31, 2025, which includes a contract extension for seven (7) months. (Fiscal Impact: \$722,838; Budgeted) – APPROVED; REFERRED TO KHS BOARD OF DIRECTORS
Watson-Turnipseed: 3 Ayes; 2 Absent – Bowers, McGlew
- 8) Proposed Increase in the Not-to-Exceed amount with MCG Health by \$1,249,525 from \$4,442,712 to \$5,692,237 for the Evidence Based Clinical Guidelines, from May 31, 2024 through August 4, 2025 (Fiscal Impact: \$1,249,525 over the term of the contract; Budgeted) – APPROVED; REFERRED TO KHS BOARD OF DIRECTORS
Watson-Turnipseed: 3 Ayes; 2 Absent – Bowers, McGlew
- 9) Proposed Contract Extension with The Periscope Group, for the In-Home Medical Assessments, from September 5, 2024 through September 4, 2025. Increasing the Not-to-Exceed amount by \$162,000 from \$142,025 to \$304,025 over the term of the contract. (Fiscal Impact: \$162,000; Budgeted) – APPROVED; REFERRED TO KHS BOARD OF DIRECTORS
Watson-Turnipseed: 3 Ayes; 2 Absent – Bowers, McGlew

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- 10) Proposed New Contract with BG Healthcare Consulting, for the Clinical Consulting Services, from January 1, 2025 through December 31, 2027 (Fiscal Impact: \$1,500,000 over the term of the contract; Budgeted) – APPROVED; REFERRED TO KHS BOARD OF DIRECTORS
Turnipseed-Watson: 3 Ayes; 2 Absent – Bowers, McGlew
- 11) Proposed Contract Extension with Reliable Janitorial Services, for the Janitorial Services, from November 1, 2024 through October 31, 2026. Increasing the Not-to-Exceed amount by \$660,968 from \$250,000 to \$910,968 over the term of the contract. (Fiscal Impact: \$660,968; Budgeted) – APPROVED; REFERRED TO KHS BOARD OF DIRECTORS
Watson-Turnipseed: 3 Ayes; 2 Absent – Bowers, McGlew
- 12) Proposed Contract Extension with Harte Hanks Response Management, for the New Member Welcome Call Center, from January 1, 2025 through December 31, 2027. Increasing the Not-to-Exceed amount by \$750,000 from \$198,060 to \$948,060 over the term of the contract. (Fiscal Impact: \$750,000; Budgeted) - APPROVED; REFERRED TO KHS BOARD OF DIRECTORS
Watson-Turnipseed: 3 Ayes; 2 Absent – Bowers, McGlew
- 13) Report on Kern Health Systems financial statements for July 2024 and August 2024 (Fiscal Impact: None) – RECEIVED AND FILED; REFERRED TO KHS BOARD OF DIRECTORS
Turnipseed-Watson: 3 Ayes; 2 Absent – Bowers, McGlew
- 14) Report on Accounts Payable Vendor Report, Administrative Contracts between \$50,000 and \$200,000 for July 2024 and August 2024 and IT Technology Consulting Resources for the period ended July 31, 2024 (Fiscal Impact: None) – RECEIVED AND FILED; REFERRED TO KHS BOARD OF DIRECTORS
Watson-Turnipseed: 3 Ayes; 2 Absent – Bowers, McGlew

ADJOURN TO FRIDAY, DECEMBER 13, 2024 AT 8:30 A.M.



MEMORANDUM

TO: Kern Health Systems Finance Committee
FROM: Veronica Barker, Controller
SUBJECT: Audit Planning Presentation to the Finance Committee
DATE: December 13, 2024

Background

Auditing standards require auditors to communicate with the Finance Committee regarding certain matters related to the conduct of an audit and to obtain certain information from the Finance Committee relevant to the audit. These standards also require that the auditor establish an understanding of the terms of the audit engagement with the Finance Committee.

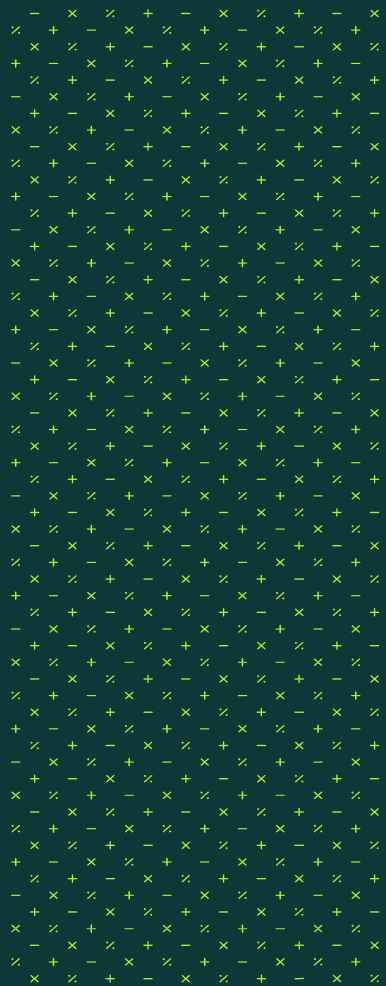
Discussion

Representatives from Moss Adams will be covering the following items in their 2024 Audit Entrance Meeting from the attached power-point presentation:

- Service Team
- Scope of Services
- Auditor's Responsibility in a Financial Statement Audit
- Significant Risks Identified
- Risks Discussion
- Consideration of Fraud
- Audit Timeline
- Audit Deliverables
- Expectations
- Documents Containing Audited Financial Statements and Independent Auditor's Report

Requested Action

Receive and File; Refer to KHS Board of Directors.

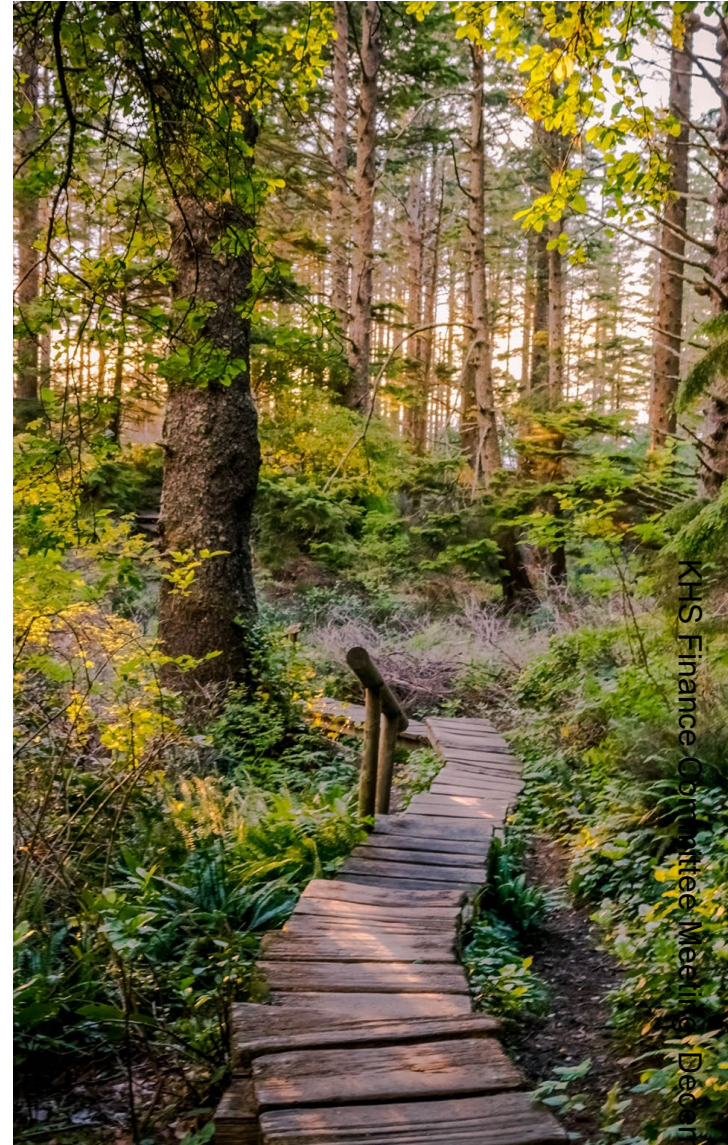


Kern Health Systems **2024 AUDIT PLANNING**

Discussion with Management and the
Executive Finance Committee

Agenda

1. Your Service Team
2. Scope of Services
3. Auditor's Responsibility in a Financial Statement Audit
4. Significant Risks Identified
5. Risks Discussion
6. Consideration of Fraud in a Financial Statement Audit
7. Audit Timeline
8. Audit Deliverables
9. Expectations
10. Documents Containing Audited Financial Statements and Independent Auditor's Report
11. About Moss Adams
12. Executive Session





Your Service Team



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Audit Engagement Partner

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Audit In-Charge

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(310) 295-3729

Other team members:

Desiree Osias
Audit Staff

Danila Antonin
Audit Staff

Scope of Services

Relationships between Moss Adams and Kern Health Systems:

Annual Audit



- Annual financial statement audit for the year ending December 31, 2024.

Non-Attest Services



- Assist management with drafting the financial statements for the year ending December 31, 2024, except for management's discussion and analysis section.
- Provide Claims Audit Tool (CAT) software maintenance and support services.



Auditor's Responsibility in a Financial Statement Audit

- Auditor is responsible for:
 - forming and expressing an opinion on whether the financial statements are prepared, in all material respects, in conformity with U.S. Generally Accepted Accounting Principles
 - performing an audit in accordance with generally accepted auditing standards issued by the AICPA and GAGAS
 - communicating significant matters, as defined by professional standards, arising during the audit that are relevant to you
 - when applicable, communicating particular matters required by law or regulation, by agreement with you, or by other requirements applicable to the engagement
- The audit of the financial statements doesn't relieve management or you of your responsibilities.
- The auditor is not responsible for designing procedures for the purpose of identifying other matters to communicate to you.



Significant Risks Identified

During the planning of the audit, we have identified the following significant risks:

Significant Risks	Procedures
Medical claims liability and claims expense	<ul style="list-style-type: none">• Test the internal controls for claims payments and provider capitation systems• Test the data used by the actuary to estimate the claims liability and review the experience and qualifications of the actuary• Perform a retrospective review of the prior year’s claims liability
Capitation revenue and receivables	<ul style="list-style-type: none">• Develop independent expectations of revenue using membership data and rates• Obtain an understanding of Management’s reserve methodology and validate key inputs through our audit procedures• Verify subsequent receipt of cash and other substantive procedures
Amounts due to the State of California or DHCS	<ul style="list-style-type: none">• Test the provider capitation and other accrual calculations and agree amounts accrued to subsequent payments• Obtain an understanding of the nature of the amounts payable to the State of California• Test inputs into the estimates used to calculate the amounts due





Risks Discussion

1. What are your views regarding:




- Kern Health Systems' objectives, strategies, and business risks that may result in material misstatements
- Significant communications between the entity and regulators
- Attitudes, awareness, and actions concerning
 - Kern Health Systems' internal control and importance
 - How those charged with governance oversee the effectiveness of internal control
 - Detection or the possibility of fraud
 - Other matters relevant to the audit

2. Do you have any areas of concern?



Consideration of Fraud in a Financial Statement Audit

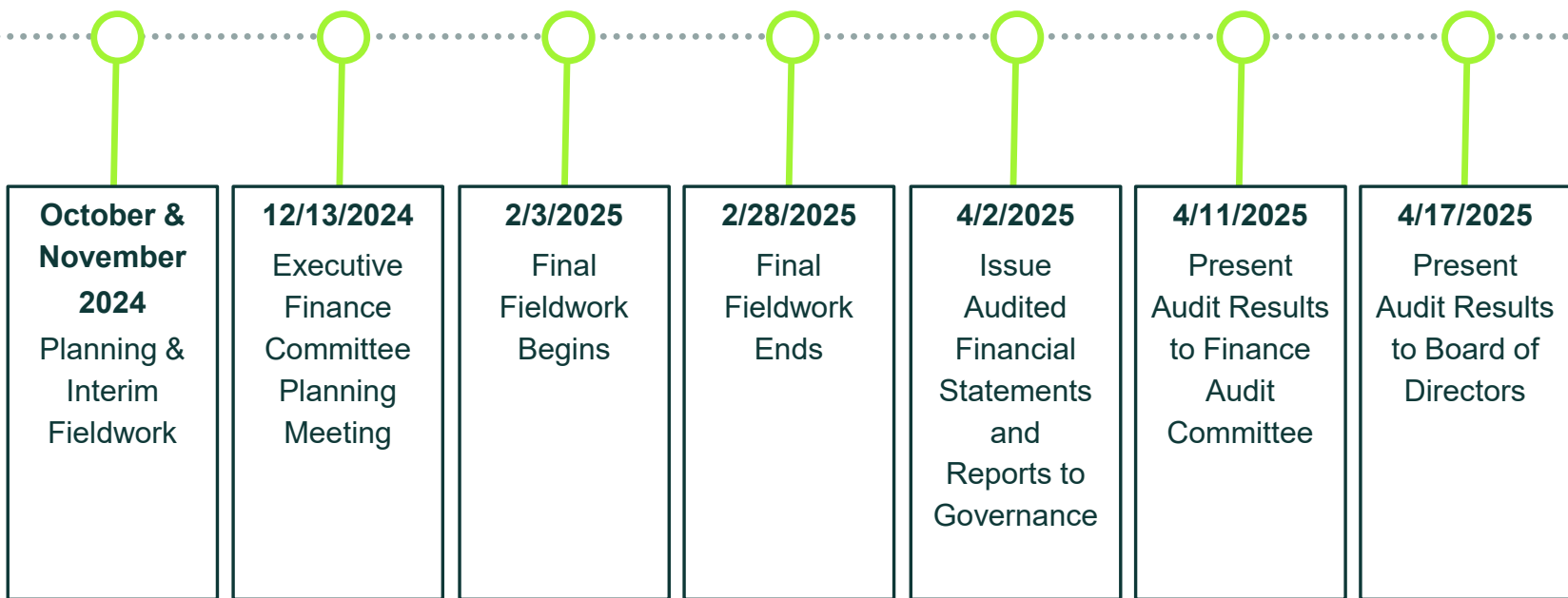
Auditor's responsibility: Obtain reasonable assurance the financial statements as a whole are free from material misstatement – whether caused by fraud or error

	Procedures to address the risk of fraud	Engagement team discussion
	Identify the risks of material misstatement due to fraud	<ul style="list-style-type: none">• Perform procedures to address identified risks• Inherent limitation of an audit
	Unavoidable risk exists that some material misstatements may not be detected	





Audit Timeline



Audit Deliverables



Report of Independent Auditors

- On financial statements as of and for the year ending June 30, 2024
- On *Internal Control over Financial Reporting* and on *Compliance and Other Matters*



Report to Management

(Communicating internal control-related matters identified in an audit)



Report to Those Charged with Governance

(Communicating required matters and other matters of interest)





Expectations

Client will:



- Have no significant adjusting journal entries after beginning of field work.
- Close books and records before beginning of field work.
- Provide auditor requested information in CAP schedule by requested due dates.

Moss Adams will:



- Communicate proposed adjustments with Management when identified.
- Communicate control deficiencies with Management when identified.
- Discuss any additional fees over estimate in engagement letter with Management.

Documents Containing Audited Financial Statements and Independent Auditor's Report



Our responsibility under generally accepted auditing standards.



Request for advance notification when you intend to include audited financial statements and the independent auditor's report in a document.



Arrangements to obtain the other information prior to report issuance.

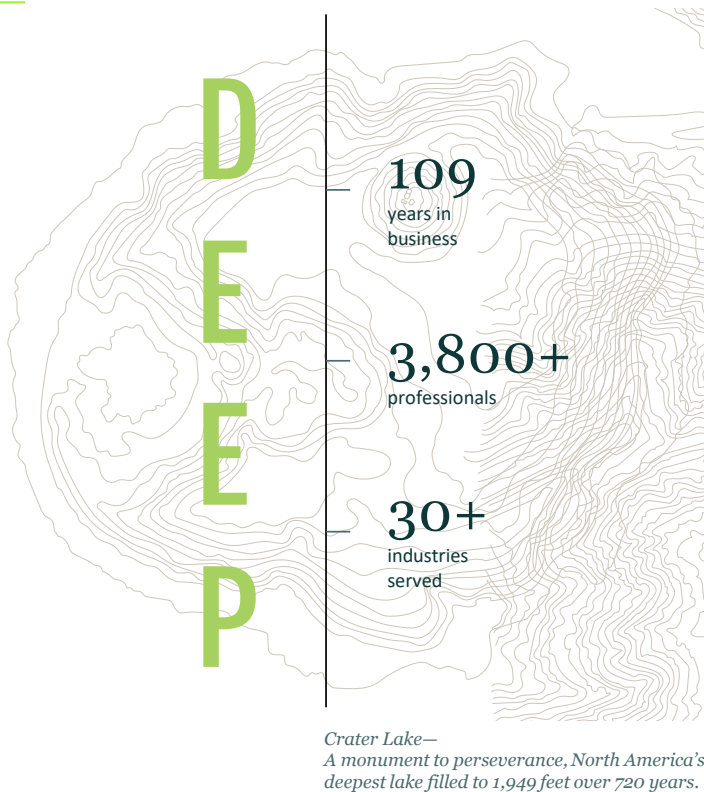




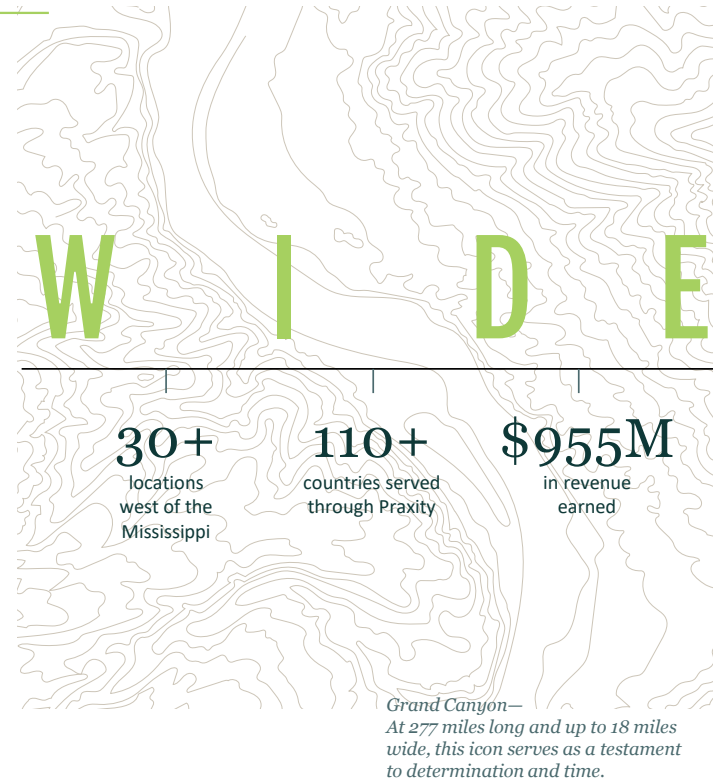
About Moss Adams



Our Expertise



Our Reach

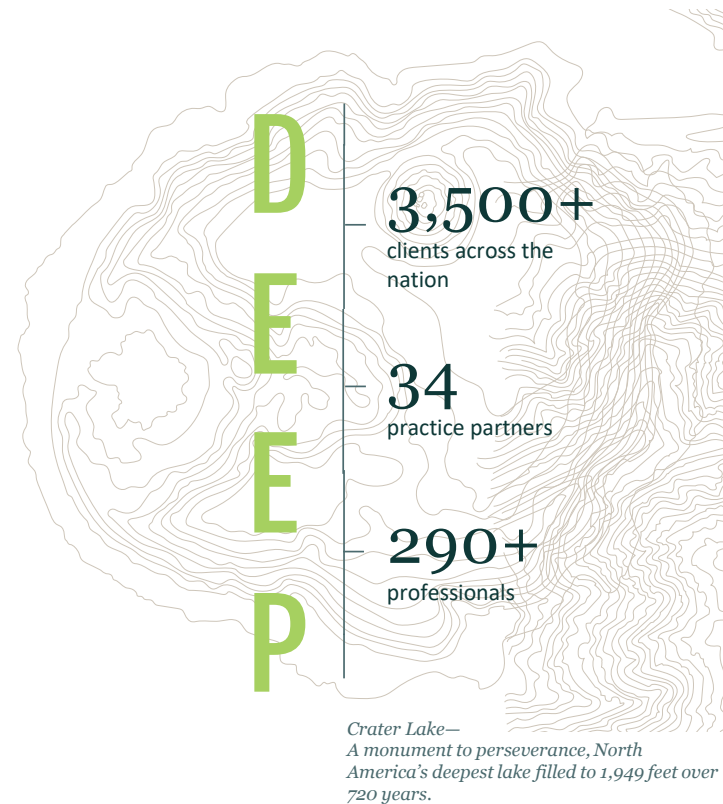


Health Care Industry Experience

Our health care professionals dedicate their careers to serving the industry.

We cover the full spectrum of health care including:

- Hospitals and health systems
- Independent practice associations
- Medical groups
- Community health centers
- Behavioral health organizations
- Long-term care
- Surgery centers
- Knox Keene licensed health plans
- Health care ancillary services



Health Plans, Insurance & Risk-Bearing Organizations

In today's health care landscape, managed care risk-bearing organizations (RBOs) come in many different forms including health plans, accountable care organizations, independent physician associations, and integrated delivery networks.

We serve the needs of over 230 clients ranging in size and structure from large, billion-dollar member insurers to small, captive insurers. In addition to tax and assurance services, we also focus on operational and systems infrastructure, and our services and knowledge of the insurance managed care market have been used for numerous litigation matters involving payers and providers. There's opportunity for fresh approaches due to mounting financial pressures affecting profitability, increased federal and state regulations, and shifting patient populations.

WHO WE SERVE:

Self-funded medical professional liability insurance	Captive Insurers	Exclusive Provider Organizations
Risk Pools	Self-insured Pools	TPAs
Medicare Advantage Plans	Medicaid Health Plans	ACOs
CCOs	Knox-Keene Plans	Dental Plans
HMOs	Stock Insurance Companies (public & private)	Insurance Exchanges



Top Audit Firm

recognized by *Best's Review* as a *Top Audit Firm* ranked by Loss Reserves and Health Loss Reserves for Property/Casualty and Health Insurance consecutively since 2018



230+
insurance company clients ranging in premiums from \$15M to \$5B annually



Health Care Consulting

COST REIMBURSEMENT	GOVERNMENT COMPLIANCE	OPERATIONAL IMPROVEMENT
Medicare & Medicaid	Regulatory Compliance	Revenue Cycle Enhancement
Provider-Based Licensure & Certification	Coding Validation	Claims Recovery
Medical Education	Coding Department Redesign	Litigation Support
Uncompensated Care	EHR Internal Controls	Employer Health Benefits
Wage Index Reviews	Corporate Compliance	Lean Consulting
Contract Compliance		Operational Assessments & Process Improvement
STRATEGY & INTEGRATION	INFORMATION TECHNOLOGY	Valuations
Provider Risk Analysis, Contracting, & Operational Design	HIPAA Security & Privacy	Performance Improvement
M&A Support	Network Security & Penetration Testing	
Feasibility Studies	Disaster Recovery Planning	
Market Intelligence & Benchmarking	PCI DSS Audits	
Strategic Planning & Implementation	SOC Pre-Audit Gap Analysis & Readiness	
Managed Care Assessment & Negotiation	SOC Audits	
Service Line Enhancement & Analyses		

Health Care Consulting

Audit and tax are vital. But you have complex needs that go beyond these core functions. Our dedicated health care consulting team provides a range of services to address all emerging needs—both now and in the future.

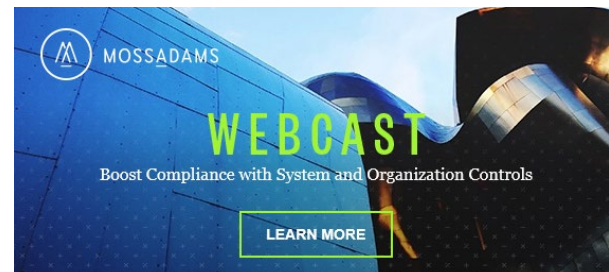
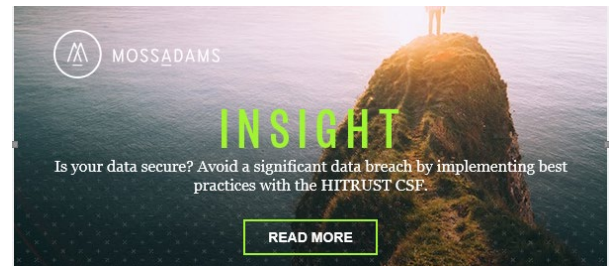
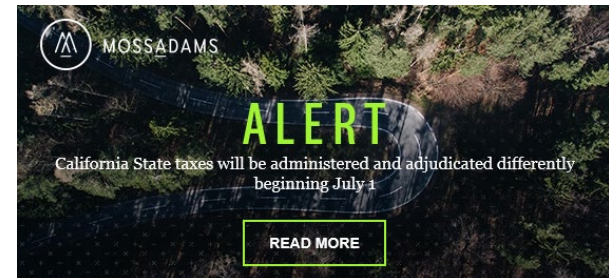
Insights and Resources

In today's fast-paced world, we know how precious your time is. We also know that knowledge is key. These resources offer what you need to know, when you need to know it, and is presented in the format that fits your life.

We'll keep you informed to help you stay abreast of critical industry issues.

Moss Adams closely monitors regulatory agencies, participates in industry and technical forums, and writes about a wide range of relevant accounting, tax, and business issues to keep you informed.

We also offer CPE webinars and events which are archived and available on demand, allowing you to watch them on your schedule.





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Executive Session



**THANK
YOU**



MEMORANDUM

TO: Kern Health Systems Finance Committee
FROM: Robert Landis, Chief Financial Officer
SUBJECT: Quarterly Review of Kern Health Systems Investment Portfolio
DATE: December 13, 2024

Background

The Kern Health Systems (“KHS”) Investment Policy stipulates the following order of investment objectives:

- Preservation of principal
- Liquidity
- Yield

The investment portfolios are designed to attain a market-average rate of return through economic cycles given an acceptable level of risk. KHS currently maintains the following investment portfolios:

Short-Term Portfolio (Under 1 year)

Funds held in this period are typically utilized to pay providers, meet operating expenses and fund capital projects. Additionally, extra liquidity is maintained in the event the State is late with its monthly capitation payment.

Long-Term Portfolio (1-5 years)

Funds held in this time period are typically for reserves and to take advantage of obtaining higher yields.

Requested Action

Receive and File; Refer to KHS Board of Directors.

**Kern Health Systems
Investment Portfolio
September 30, 2024**

Short Term Portfolio (under 1 year)

Funds held in this time frame are typically utilized to pay providers, meet operating expenses, distribute pass-through monies, potential State premium recoupments and for amounts owed under various Risk Corridors. Extra liquidity is maintained in the event the State is late with its monthly capitation payment.

Description		Dollar Amount	% of Portfolio	Maximum Allowed Per Policy	Approximate Current Yield	Liquidity	Principal Fluctuation
Wells Fargo - Cash	(1)	\$ 2,200,000	0.35%	100%		1 Day	None
Money Market Accounts	(A) (1)	\$ 127,500,000	20.19%	40%	4.72%	1 Day	None
Local Agency Investment Fund (LAIF)	(B) (2)	\$ 14,950,000	2.37%	50%	4.56%	2 Days	None
							Subject to Interest Rate
US T-Bills & Federal Agencies at Wells Fargo	(1)	\$ 284,600,000	45.07%	100%	5.00%	1 Day	Fluctuations
							Subject to Interest Rate and Credit
KHS Managed Portfolio at Wells Fargo	(C) (1)	\$ -	0.00%		0.00%	3 Days	Fluctuations
Sub-Total		\$ 429,250,000	67.98%		4.88%		

Long Term Port Folio (1 - 5 years)

Funds held in this time frame are typically for reserves and to take advantage of obtaining higher yields.

UBS Managed Portfolio	(D)	\$ 65,500,000	10.37%		4.12%	3 Days	Subject to Interest Rate and Credit Fluctuations
							Subject to Interest Rate and Credit
KHS Managed Portfolio at Wells Fargo	(C)	\$ 136,700,000	21.65%		5.30%	3 Days	Fluctuations
Sub-Total		\$ 202,200,000	32.02%		4.92%		
Total Portfolio		\$ 631,450,000	100.00%		4.89%		

Yield Curve	Yield Curve			
	Treasuries	AA Corporate Bonds	A Corporate Bonds	CD's
1 year	4.24%	4.37%	4.53%	4.05%
2 year	4.04%	4.13%	4.29%	3.90%
3 year	3.98%	4.11%	4.28%	3.90%
5 year	4.09%	4.23%	4.42%	3.90%

(A) Money market fund comprised of US Treasury and Repurchase Agreement Obligations.

(B) LAIF is part of a \$161.6 Billion Pooled Money Investment Account managed by the State Treasurer of CA. Majority of portfolio is comprised of Treasuries, CD's, Time Deposits and Commercial Paper.

(C) High quality diversified portfolio comprising Federal Agency Securities

(D) High quality diversified portfolio comprising certificate of deposits, corporate bonds and notes, municipal securities and US Treasury Securities. Includes investments maturing in less than 1 year that will be re-invested for over 1 year at maturity.

(1) Funds are utilized to pay providers, meet operating expenses and distribute pass-through monies, potential State premium recoupments, MCO Tax advances, and for amounts owed under various Risk Corridors. Extra liquidity is maintained in the event the State is late with its monthly capitation payment.

(2) Funds are primarily utilized to fund various Grant Programs and 2024 capital projects.



Branch office
9201 Camino Media
Suite 230
Bakersfield, CA 93311

Financial Advisor
THE COHEN GROUP
6616633200

UBS Client Review

As of September 30, 2024

Report Prepared for: Kern Health Systems

Account Number	Account Name	Type	What's inside
EX XX120	BOND PORTFOLIO	Portfolio Management Program	Portfolio Review. 2
Risk profile:	Conservative		Asset Allocation by Account. 5
Return Objective:	Current Income		Asset Allocation Review. 6
			Bond Summary. 7
			Bond Holdings. 8
			Additional Information About Your Portfolio. 16
			Important Information About This Report. 17



Portfolio Review

as of September 30, 2024

Asset Allocation Review

	Value on 09/30/2024 (\$)	% of Portfolio
A Cash	113,320.78	0.17
Cash	113,320.78	0.17
US	113,320.78	0.17
B Fixed Income	65,390,431.40	99.83
US	65,390,431.40	99.83
Corporate IG Credit	65,390,431.40	99.83
C Equity	0.00	0.00
D Commodities	0.00	0.00
E Non-Traditional	0.00	0.00
F Other	0.00	0.00
Total Portfolio	\$65,503,752.18	100%

Balanced mutual funds and Insurance & Annuity products are allocated in the 'Other' category



Portfolio Value and Investment Results

Performance returns (annualized > 1 year)

	For period of 12/31/2023 to 03/31/2024	For period of 03/31/2024 to 06/30/2024	For period of 06/30/2024 to 09/30/2024	YTD 12/31/2023 to 09/30/2024
Opening value	62,402,938.86	62,895,406.00	63,601,164.94	62,402,938.86
Net deposits/withdrawals	-25,050.42	-25,095.35	-25,666.42	-75,812.19
Div./interest income	421,229.60	519,189.05	553,556.45	1,493,975.10
Change in accr. interest	56,068.46	17,098.99	63,564.72	136,732.16
Change in value	40,219.50	194,566.25	1,311,132.50	1,545,918.25
Closing value	62,895,406.00	63,601,164.94	65,503,752.18	65,503,752.18
Net Time-weighted ROR	0.79	1.12	2.99	4.97

Net deposits and withdrawals include program and account fees.

Past performance does not guarantee future results and current performance may be lower/higher than past data presented.
Accrued interest, if any, has been included in the total market value.

EX XX120 • BOND PORTFOLIO • Portfolio Management Program

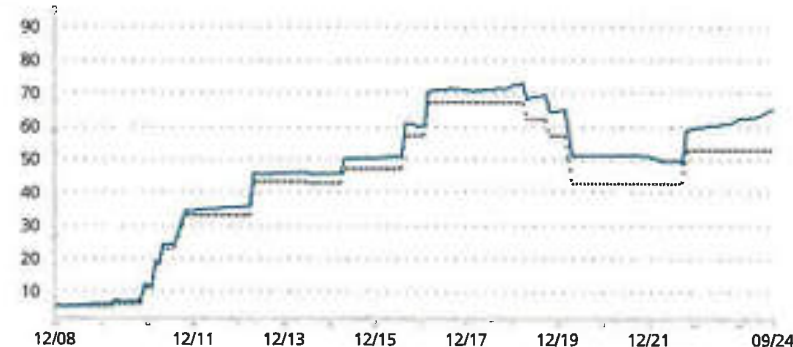
Prepared for **Kern Health Systems**

Risk profile: Conservative

Return Objective: Current Income

Sources of Portfolio Value

\$ Millions



— Market Value ···· Net amount you invested (net of fees)

Summary of Gains and Losses

	Short term (\$)	Long term (\$)	Total (\$)
2023 Realized gains and losses	3,782.26	1,382.00	5,164.26
Taxable	3,782.26	1,382.00	5,164.26
Tax-Deferred	0.00	0.00	0.00
2024 Year to date	25,376.54	124,360.08	149,736.62
Taxable	25,376.54	124,360.08	149,736.62
Tax-Deferred	0.00	0.00	0.00

Prior to 2024, Interest income for short-term obligations that were held to maturity or redeemed is displayed as realized gain; however, it will be reported as interest income on your annual 1099 and PR480.6 tax forms.

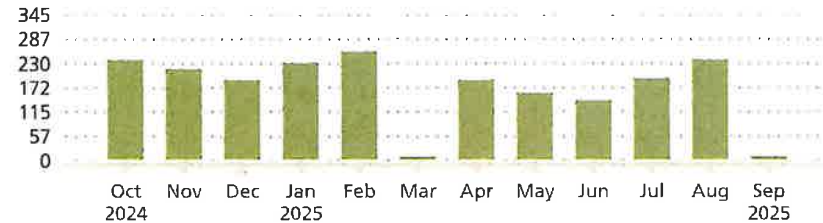


Portfolio Review

as of September 30, 2024 (continued)

Expected Cash Flow

\$ Thousands



■ Taxable income

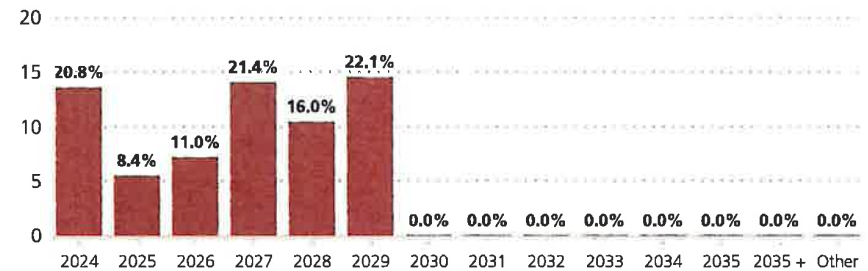
Total taxable income: \$2,126,608.13

Total expected cash flow: \$2,126,608.13

Cash flows displayed account for known events such as maturities and mandatory puts.

Bond Maturity Schedule

\$ Millions



■ Effective maturity schedule

Cash, mutual funds and some preferred securities are not included.

Equity Sector Analysis

Compared to S&P 500 index

	Value on 09/30/2024 (\$)	Actual (%)	Model (%)	Gap (%)
Communication Services	0.00	0.00	9.26	-9.26
Consumer Discretionary	0.00	0.00	10.41	-10.41
Consumer Staples	0.00	0.00	6.39	-6.39
Energy	0.00	0.00	3.43	-3.43
Financials	0.00	0.00	12.67	-12.67
Health Care	0.00	0.00	11.45	-11.45
Industrials	0.00	0.00	7.89	-7.89
Information Technology	0.00	0.00	31.28	-31.28
Materials	0.00	0.00	2.14	-2.14
Real Estate	0.00	0.00	2.33	-2.33
Utilities	0.00	0.00	2.41	-2.41
Total classified equity	\$0.00			
Unclassified Securities	0.00			

Past performance does not guarantee future results and current performance may be lower/higher than past data presented.

Accrued interest, if any, has been included in the total market value.

Report created on: October 25, 2024



Portfolio Review

as of September 30, 2024 (continued)

Summary of Performance by Account

EX XX120 • BOND PORTFOLIO • Portfolio Management Program

Prepared for Kern Health Systems

Risk profile: Conservative

Return Objective: Current Income

						Performance returns (annualized > 1 year)			
						For period of 12/31/2023 to 03/31/2024	For period of 03/31/2024 to 06/30/2024	For period of 06/30/2024 to 09/30/2024	YTD 12/31/2023 to 09/30/2024
Performance start date	Value on 09/30/2024 (\$)	% of portfolio							
EX XX120 BOND PORTFOLIO•PMP•Ira Cohen / Jason Cohen Fixed Income Risk profile: Conservative Return objective: Current Income	Dec 08, 2008	65,503,752.18	100.00%	Net time-weighted		0.79%	1.12%	2.99%	4.97%
Total Portfolio	Dec 08, 2008	\$65,503,752.18	100%	Net time-weighted		0.79%	1.12%	2.99%	4.97%
						For period of 12/31/2023 to 03/31/2024	For period of 03/31/2024 to 06/30/2024	For period of 06/30/2024 to 09/30/2024	YTD 12/31/2023 to 09/30/2024
Benchmarks - Annualized time-weighted returns									
Blended Index						0.59%	1.00%	3.05%	4.69%
Blended Index 2						0.93%	1.16%	2.30%	4.45%
US Treasury Bill - 3 Mos						1.32%	1.34%	1.36%	4.08%
BBG US Agg (1-3 Y)						0.45%	0.95%	2.96%	4.41%
S&P 500						10.56%	4.28%	5.89%	22.08%

Past performance does not guarantee future results and current performance may be lower/higher than past data presented.

Blended Index: 06/30/2023 - Current: 45% BBG US Corp 1-3Y Incp76; 55% BBG US Agg Gvt & CR 1-3 Y+ Blended Index 2: Start - Current: 30% BofA 1Y Trs Note; 40% BofA US Corp 1-3Y A-AAA; 30% US Treasury Bill - 3 Mos
+Additional benchmark information can be found on the benchmark composition page.

Report created on: October 25, 2024

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Asset Allocation by Account

as of September 30, 2024

EX XX120 • BOND PORTFOLIO • Portfolio Management Program

Prepared for Kern Health Systems

Risk profile: Conservative

Return Objective: Current Income

	Equities (\$/%)			Fixed Income (\$/%)			Non-Traditional (\$/%)	Commodities (\$/%)	Other (\$/%)	Total	
	Cash (\$/%)	U.S.	Global	International	U.S.	Global					International
	113,320.78	0.00	0.00	0.00	65,390,431.40	0.00	0.00	0.00	0.00	0.00	\$65,503,752.18
Total Portfolio	0.17	0.00	0.00	0.00	99.83	0.00	0.00	0.00	0.00	0.00	100%
	113,320.78	0.00	0.00	0.00	65,390,431.40	0.00	0.00	0.00	0.00	0.00	\$65,503,752.18
	0.17	0.00	0.00	0.00	99.83	0.00	0.00	0.00	0.00	0.00	100.00%

EX XX120 • BOND PORTFOLIO • BSA PMP

Risk profile: Conservative

Return objective: Current Income

	Equities (\$/%)				Fixed Income (\$/%)			Non-Traditional (\$/%)	Commodities (\$/%)	Other (\$/%)	Total
	Cash (\$/%)	U.S.	Global	International	U.S.	Global	International				
	113,320.78	0.00	0.00	0.00	65,390,431.40	0.00	0.00	0.00	0.00	0.00	\$65,503,752.18
Total Portfolio	0.17	0.00	0.00	0.00	99.83	0.00	0.00	0.00	0.00	0.00	100%

Balanced mutual funds and Insurance & Annuity products are allocated in the 'Other' category

Accrued interest, if any, has been included in the total market value.

Report created on: October 25, 2024



Asset Allocation Review

as of September 30, 2024

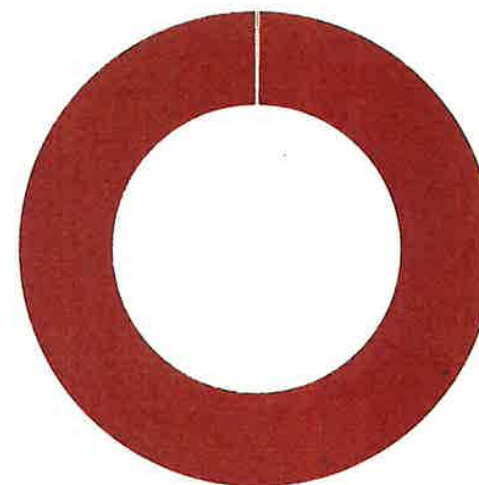
Summary of Asset Allocation

	Market value (\$)	% of Portfolio
Cash	113,320.78	0.17
Cash	113,320.78	0.17
US	113,320.78	0.17
Fixed Income	65,390,431.40	99.83
US	65,390,431.40	99.83
Corporate IG Credit	65,390,431.40	99.83
Equity	0.00	0.00
Commodities	0.00	0.00
Non-Traditional	0.00	0.00
Other	0.00	0.00
Total Portfolio	\$65,503,752.18	100%

Balanced mutual funds and Insurance & Annuity products are allocated in the 'Other' category

Total Value: \$65,503,752.18

■ Cash 0.17%
■ US Fixed Income 99.83%



EX XX120 • BOND PORTFOLIO • Portfolio Management Program
Prepared for Kern Health Systems
Risk profile: Conservative
Return Objective: Current Income

Accrued interest, if any, has been included in the total market value.

Report created on: October 25, 2024



Bond Summary

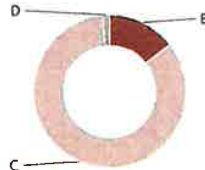
as of September 30, 2024

Bond Overview

Total quantity	64,525,000
Total market value	\$64,734,142.00
Total accrued interest	\$656,289.40
Total market value plus accrued interest	\$65,390,431.40
Total estimated annual bond interest	\$2,366,387.25
Average coupon	3.68%
Average current yield	3.66%
Average yield to maturity	4.13%
Average yield to worst	4.12%
Average modified duration	2.18
Average effective maturity	2.46

Credit Quality of Bond Holdings

Effective credit rating	Issues	Value on 09/30/2024 (\$)	% of port.
A Aaa/AAA/AAA	0	0.00	0.00
B Aa/AA/AA	7	9,408,421.83	14.42
C A/A/A	35	54,973,607.08	84.04
D Baa/BBB/BBB	1	1,008,402.50	1.54
E Non-investment grade	0	0.00	0.00
F Certificate of deposit	0	0.00	0.00
G Not rated	0	0.00	0.00
Total	43	\$65,390,431.40	100%



EX XX120 • BOND PORTFOLIO • Portfolio Management Program

Prepared for Kern Health Systems

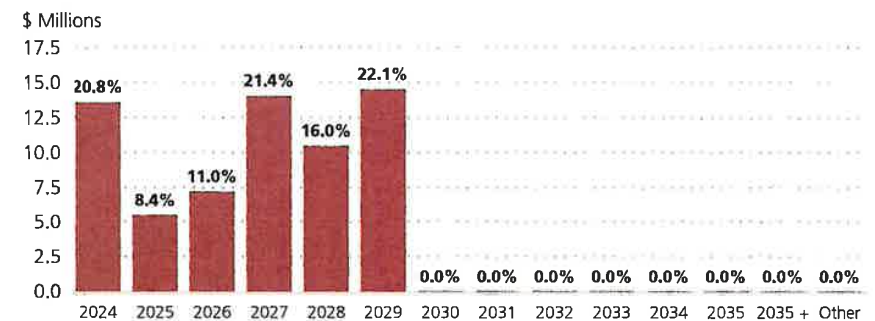
Risk profile: Conservative

Return Objective: Current Income

Investment Type Allocation

Investment type	Taxable (\$)	Tax-exempt / deferred (\$)	Total (\$)	% of bond port.
U.S. corporates	65,390,431.40	0.00	65,390,431.40	100.00
Total	\$65,390,431.40	\$0.00	\$65,390,431.40	100%

Bond Maturity Schedule



Effective maturity schedule

Cash, mutual funds and some preferred securities are not included.

Includes all fixed income securities in the selected portfolio. Average yields and durations exclude Structured Product, Pass-Through, Perpetual Preferred, and Foreign securities. Accrued interest, if any, has been included in the total market value.

Report created on: October 25, 2024

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Bond Holdings

as of September 30, 2024

Summary of Bond Holdings

Maturity Year	Issues	Quantity	Est. annual income (\$)	Current yield (%)	Yield to maturity (%)	Yield to worst (%)	Modified duration	Adjusted cost basis (\$)	Unrealized gain/loss (\$)	Mkt. value (\$)	% of bond portfolio maturing
2024	8	13,500,000	335,887.50	2.49%	4.30%	4.30%	0.09	13,508,972.05	-39,298.05	13,604,882.92	20.81%
2025	3	5,500,000	186,000.00	3.40%	4.71%	4.71%	0.48	5,521,469.79	-49,831.79	5,502,896.33	8.45%
2026	5	7,250,000	234,687.50	3.28%	4.09%	4.09%	1.62	6,914,928	231,924.00	7,216,119.19	11.04%
2027	11	14,000,000	509,110.00	3.66%	3.91%	3.91%	2.62	13,574,937.64	330,062.36	14,050,421.36	21.48%
2028	8	10,300,000	445,121.00	4.28%	4.05%	4.02%	3.13	10,158,226.46	233,795.54	10,498,536.90	16.05%
2029	8	13,975,000	655,581.25	4.57%	4.03%	4.02%	3.95	13,898,775.66	450,180.34	14,517,574.70	22.17%
2030	0	0			N/A	N/A	N/A				
2031	0	0			N/A	N/A	N/A				
2032	0	0			N/A	N/A	N/A				
2033	0	0			N/A	N/A	N/A				
2034	0	0			N/A	N/A	N/A				
2035	0	0			N/A	N/A	N/A				
2036	0	0			N/A	N/A	N/A				
2037	0	0			N/A	N/A	N/A				
2038	0	0			N/A	N/A	N/A				
2039	0	0			N/A	N/A	N/A				
2040	0	0			N/A	N/A	N/A				
2041	0	0			N/A	N/A	N/A				
2042	0	0			N/A	N/A	N/A				
2043	0	0			N/A	N/A	N/A				
2044	0	0			N/A	N/A	N/A				
2045	0	0			N/A	N/A	N/A				
2046	0	0			N/A	N/A	N/A				
2047	0	0			N/A	N/A	N/A				
2048	0	0			N/A	N/A	N/A				
2049	0	0			N/A	N/A	N/A				
2049 +	0	0			N/A	N/A	N/A				
Other	0	0			N/A	N/A	N/A				
Total	43	64,525,000	\$2,366,387.25	3.66%	4.13%	4.12%	2.18	\$63,577,309.60	\$1,156,832.40	\$65,390,431.40	

Includes all fixed-rate securities in the selected portfolio. Average yields and durations exclude Structured Product, Pass-Through, Perpetual Preferred, and Foreign securities. Accrued interest, if any, has been included in the total market value.

Report created on: October 25, 2024



Bond Holdings

as of September 30, 2024 (continued)

Details of Bond Holdings

	Effective rating/ Underlying rating (Mdy/Fitch/S&P)	Quantity	Coupon	Effective maturity	Call date/ Call price (\$)	Est. annual income (\$)/ Curr. yield (%)	YTM (%)/ YTW (%)	Modified duration	Adjusted cost basis (\$)/ Unreal. g/l (\$)	Market price (\$)	Mkt. value (\$)/ Accr. interest (\$)	% of bond port.
Total Bond Portfolio		64,525,000	3.68%	03/16/2027	N/A	\$2,366,387.25 3.66%	4.13% 4.12%	2.18	\$63,577,309.60 \$1,156,832.40	N/A	\$64,734,142.00 \$656,289.40 \$65,390,431.40	100%
Maturing 2024												
PAYPAL HOLDINGS INC NTS 02.400% 100124 DTD092619 FC040120 CALL@MW+15BP	A3/A-/A- NR/NR/NR	2,250,000	2.40%	10/01/2024		54,000.00 2.40%	2.37% 2.37%	0.00	2,241,135.96 8,864.04	100.000	2,250,000.00 26,850.00	3.48%
SIMON PTY GROUP LP B/E 03.375% 100124 DTD091014 FC040115 CALL@MW+15BP	A3/WD/A- NR/NR/NR	1,900,000	3.38%	10/01/2024		64,125.00 3.38%	3.32% 3.32%	0.00	1,900,126.88 -126.88	100.000	1,900,000.00 31,884.38	2.94%
BK OF NY MELLON CORP NTS 00.850% 102524 DTD102521 FC042522 B/E	A1/AA-/A NR/NR/NR	1,500,000	0.85%	10/25/2024		12,750.00 0.85%	4.78% 4.78%	0.06	1,500,053.08 -4,148.08	99.727	1,495,905.00 5,489.58	2.31%
PNC FINL SERV GRP INC WT 02.200% 110124 DTD110119 FC050120 EXP NTS B/E	A3/A-/A- NR/NR/NR	2,000,000	2.20%	11/01/2024	10/01/2024 100.00	44,000.00 2.21%	5.30% 5.30%	0.08	2,003,052.42 -8,452.42	99.730	1,994,600.00 18,211.11	3.08%
GENERAL DYNAMICS CORP 02.375% 111524 DTD091417 FC051518 CALL@MW+10BP	A2/WD/A NR/NR/NR	1,750,000	2.38%	11/15/2024		41,562.50 2.38%	4.97% 4.97%	0.12	1,753,718.43 -9,458.43	99.672	1,744,260.00 15,585.94	2.69%
ORACLE CORP NTS B/E 02.950% 111524 DTD110917 FC051518 CALL@MW+15BP	Baa2/BBB/BBB NR/NR/NR	1,000,000	2.95%	11/15/2024		29,500.00 2.96%	5.04% 5.04%	0.12	1,002,621.67 -5,281.67	99.734	997,340.00 11,062.50	1.54%
WAL MART STORES INC NTS 02.650% 121524 DTD102017 FC061518 CALL@MW+10BP	Aa2/AA/AA NR/NR/NR	1,900,000	2.65%	12/15/2024	10/15/2024 100.00	50,350.00 2.66%	4.73% 4.73%	0.20	1,907,923.32 -16,226.32	99.563	1,891,697.00 14,685.42	2.92%

Includes all fixed-rate securities in the selected portfolio. Average yields and durations exclude Structured Product, Pass-Through, Perpetual Preferred, and Foreign securities.
Accrued interest, if any, has been included in the total market value.

Report created on: October 25, 2024



Bond Holdings

as of September 30, 2024 (continued)

EX XX120 • BOND PORTFOLIO • Portfolio Management Program

Prepared for Kern Health Systems

Risk profile: Conservative

Return Objective: Current Income

	Effective rating/ Underlying rating (Mdy/Fitch/S&P)	Quantity	Coupon	Effective maturity	Call date/ Call price (\$)	Est. annual income (\$)/ Curr. yield (%)	YTM (%)/ YTW (%)	Modified duration	Adjusted cost basis (\$)/ Unreal. g/l (\$)	Market price (\$)	Mkt. value (\$)/ Accr. interest (\$)	% of bond port.
Maturing 2024												
STATE STREET CORP B/E 03.300% 121624 DTD121514 FC061615	A1/AA-/A NR/NR/NR	1,200,000	3.30%	12/16/2024		39,600.00 3.31%	4.90% 4.90%	0.20	1,200,340.29 -4,468.29	99.656	1,195,872.00 11,440.00	1.85%
Total 2024		13,500,000	2.49%	11/04/2024		\$335,887.50 2.49%	4.30% 4.30%	0.09	\$13,508,972.05 \$-39,298.05		\$13,469,674.00 \$135,208.92	20.81%
	Effective rating/ Underlying rating (Mdy/Fitch/S&P)	Quantity	Coupon	Effective maturity	Call date/ Call price (\$)	Est. annual income (\$)/ Curr. yield (%)	YTM (%)/ YTW (%)	Modified duration	Adjusted cost basis (\$)/ Unreal. g/l (\$)	Market price (\$)	Mkt. value (\$)/ Accr. interest (\$)	% of bond port.
Maturing 2025												
JPMORGAN CHASE & CO B/E 03.125% 012325 DTD012315 FC072315	A1/AA-/A NR/NR/NR	2,400,000	3.13%	01/23/2025	10/23/2024 100.00	75,000.00 3.14%	4.93% 4.93%	0.30	2,416,078.41 -29,662.41	99.434	2,386,416.00 13,958.33	3.69%
BK OF NY MELLON CORP B/E 03.000% 022425 DTD022415 FC082415	A1/AA-/A NR/NR/NR	1,300,000	3.00%	02/24/2025	01/24/2025 100.00	39,000.00 3.02%	4.73% 4.73%	0.39	1,307,191.38 -16,083.38	99.316	1,291,108.00 3,900.00	1.99%
MORGAN STANLEY B/E 04.000% 072325 DTD072315 FC012316 CALL@MW+25BP	A1/A+/A- NR/NR/NR	1,800,000	4.00%	07/23/2025		72,000.00 4.01%	4.41% 4.41%	0.78	1,798,200.00 -4,086.00	99.673	1,794,114.00 13,400.00	2.77%
Total 2025		5,500,000	3.38%	03/31/2025		\$186,000.00 3.40%	4.71% 4.71%	0.48	\$5,521,469.79 \$-49,831.79		\$5,471,638.00 \$31,258.33	8.45%
	Effective rating/ Underlying rating (Mdy/Fitch/S&P)	Quantity	Coupon	Effective maturity	Call date/ Call price (\$)	Est. annual income (\$)/ Curr. yield (%)	YTM (%)/ YTW (%)	Modified duration	Adjusted cost basis (\$)/ Unreal. g/l (\$)	Market price (\$)	Mkt. value (\$)/ Accr. interest (\$)	% of bond port.
Maturing 2026												
LOCKHEED MARTIN CORP B/E 03.550% 011526 DTD112315 FC071516 CALL@MW+20BP	A2/A-/A- NR/NR/NR	1,500,000	3.55%	01/15/2026	10/15/2025 100.00	53,250.00 3.58%	4.11% 4.11%	1.24	1,445,685.00 43,755.00	99.296	1,489,440.00 11,093.75	2.30%
BANK OF AMER CORP NTS 03.500% 041926 DTD041916 FC101916 B/E	A1/AA-/A- NR/NR/NR	1,650,000	3.50%	04/19/2026		57,750.00 3.53%	4.16% 4.16%	1.47	1,581,525.00 52,222.50	99.015	1,633,747.50 25,827.08	2.52%
PROLOGIS NTS B/E 03.250% 063026 DTD063022 FC123022 CALL@MW+30BP	A3/NR/A NR/NR/NR	1,250,000	3.25%	06/30/2026	03/30/2026 100.00	40,625.00 3.30%	4.11% 4.11%	1.66	1,183,125.00 48,787.50	98.553	1,231,912.50 10,156.25	1.90%

Includes all fixed-rate securities in the selected portfolio. Average yields and durations exclude Structured Product, Pass-Through, Perpetual Preferred, and Foreign securities.
Accrued interest, if any, has been included in the total market value.

Report created on: October 25, 2024



Bond Holdings

as of September 30, 2024 (continued)

	Effective rating/ Underlying rating (Mdy/Fitch/S&P)	Quantity	Coupon	Effective maturity	Call date/ Call price (\$)	Est. annual income (\$)/ Curr. yield (%)	YTM (%)/ YTW (%)	Modified duration	Adjusted cost basis (\$)/ Unreal. g/l (\$)	Market price (\$)	Mkt. value (\$)/ Accr. interest (\$)	% of bond port.
Maturing 2026												
ARCHER-DANIELS-MIDL& CO 02.500% 081126 DTD081116 FC021117 CALL@MW+15BP	A2/A/A- NR/NR/NR	1,500,000	2.50%	08/11/2026	05/11/2026 100.00	37,500.00 2.57%	4.04% 4.04%	1.79	1,425,765.00 33,105.00	97.258	1,458,870.00 5,104.17	2.25%
WALT DISNEY COMPANY/THE 03.375% 111526 DTD111519 CALL@MW+20BP	A2/A-/A- NR/NR/NR	1,350,000	3.38%	11/15/2026	08/15/2026 100.00	45,562.50 3.42%	4.00% 4.00%	2.00	1,278,828.00 54,054.00	98.732	1,332,882.00 17,085.94	2.06%
Total 2026		7,250,000	3.24%	06/14/2026		\$234,687.50 3.28%	4.09% 4.09%	1.62	\$6,914,928.00 \$231,924.00		\$7,146,852.00 \$69,267.19	11.04%
	Effective rating/ Underlying rating (Mdy/Fitch/S&P)	Quantity	Coupon	Effective maturity	Call date/ Call price (\$)	Est. annual income (\$)/ Curr. yield (%)	YTM (%)/ YTW (%)	Modified duration	Adjusted cost basis (\$)/ Unreal. g/l (\$)	Market price (\$)	Mkt. value (\$)/ Accr. interest (\$)	% of bond port.
Maturing 2027												
MORGAN STANLEY B/E 03.625% 012027 DTD012017 FC072017	A1/A+/A- NR/NR/NR	1,000,000	3.63%	01/20/2027	11/15/2026 100.00	36,250.00 3.66%	4.07% 4.07%	2.17	913,100.00 77,170.00	99.027	990,270.00 7,048.61	1.53%
IBM CORP B/E 03.300% 012727 DTD012717 FC072717 CALL@MW+15BP	A3/A-/A- NR/NR/NR	1,100,000	3.30%	01/27/2027		36,300.00 3.35%	4.02% 4.02%	2.20	1,060,532.00 21,901.00	98.403	1,082,433.00 6,352.50	1.67%
AMAZON.COM INC NTS B/E 03.300% 041327 DTD041322 FC101322 CALL@MW+10BP	A1/AA-/AA- NR/NR/NR	1,000,000	3.30%	04/13/2027	03/13/2027 100.00	33,000.00 3.34%	3.84% 3.84%	2.37	942,880.00 44,090.00	98.697	986,970.00 15,308.33	1.52%
QUALCOMM INC NTS B/E 03.250% 052027 DTD052617 FC112017 CALL @MW+20BP	A2/NR/A NR/NR/NR	1,000,000	3.25%	05/20/2027	02/20/2027 100.00	32,500.00 3.30%	3.90% 3.90%	2.47	967,941.00 15,979.00	98.392	983,920.00 11,736.11	1.52%
ELI LILLY & CO NTS B/E 04.150% 081427 DTD081424 FC021425 CALL@MW+07BP	A1/NR/A+ NR/NR/NR	1,500,000	4.15%	08/14/2027	07/14/2027 100.00	62,250.00 4.11%	3.81% 3.80%	2.59	1,505,919.22 7,730.78	100.910	1,513,650.00 7,954.17	2.34%
META PLATFORMS INC NTS 03.500% 081527 DTD080922 FC021523 CALL@MW+15BP	Aa3/NR/AA- NR/NR/NR	1,500,000	3.50%	08/15/2027	07/15/2027 100.00	52,500.00 3.53%	3.82% 3.82%	2.69	1,446,825.00 40,245.00	99.138	1,487,070.00 6,562.50	2.30%

Includes all fixed-rate securities in the selected portfolio. Average yields and durations exclude Structured Product, Pass-Through, Perpetual Preferred, and Foreign securities.
Accrued interest, if any, has been included in the total market value.

Report created on: October 25, 2024



Bond Holdings

as of September 30, 2024 (continued)

EX XX120 • BOND PORTFOLIO • Portfolio Management Program

Prepared for Kern Health Systems

Risk profile: Conservative

Return Objective: Current Income

	Effective rating/ Underlying rating (Mdy/Fitch/S&P)	Quantity	Coupon	Effective maturity	Call date/ Call price (\$)	Est. annual income (\$)/ Curr. yield (%)	YTM (%)/ YTW (%)	Modified duration	Adjusted cost basis (\$)/ Unreal. g/l (\$)	Market price (\$)	Mkt. value (\$)/ Accr. interest (\$)	% of bond port.
Maturing 2027												
CATERPILLAR FINL SERVICE 04.400% 101527 DTD081624 CALL@MW+10BP	A2/A+/A- NR/NR/NR	1,200,000	4.40%	10/15/2027		52,800.00 4.34%	3.95% 3.95%	2.77	1,209,652.42 5,803.58	101.288	1,215,456.00 6,453.33	1.88%
PEPSICO INC NTS B/E 03.000% 101527 DTD101017 FC041518 CALL@MW+15BP	A1/WD/A+ NR/NR/NR	2,100,000	3.00%	10/15/2027	07/15/2027 100.00	63,000.00 3.07%	3.80% 3.80%	2.83	2,046,975.00 4,956.00	97.711	2,051,931.00 28,875.00	3.17%
BANK OF AMER CORP 03.248% 102127 DTD102116 FC042117 CALL@MW+25BP	A1/AA-/A- NR/NR/NR	2,000,000	3.25%	10/21/2027	10/21/2026 100.00	64,960.00 3.32%	4.05% 4.05%	2.83	1,891,000.00 63,480.00	97.724	1,954,480.00 28,690.67	3.02%
THERMO FISHER SCIENTIFIC 04.800% 112127 DTD112122 CALL@MW+15BP	A3/A-/A- NR/NR/NR	1,100,000	4.80%	11/21/2027	10/21/2027 100.00	52,800.00 4.68%	3.91% 3.89%	2.77	1,096,733.00 31,867.00	102.600	1,128,600.00 18,920.00	1.74%
AMAZON.COM INC NTS B/E 04.550% 120127 DTD120122 FC060123 CALL@MW+10BP	A1/AA-/AA- NR/NR/NR	500,000	4.55%	12/01/2027	11/01/2027 100.00	22,750.00 4.46%	3.86% 3.84%	2.81	493,380.00 16,840.00	102.044	510,220.00 7,520.14	0.79%
Total 2027		14,000,000	3.65%	08/06/2027		\$509,110.00 3.66%	3.91% 3.91%	2.62	\$13,574,937.64 \$330,062.36		\$13,905,000.00 \$145,421.36	21.48%
	Effective rating/ Underlying rating (Mdy/Fitch/S&P)	Quantity	Coupon	Effective maturity	Call date/ Call price (\$)	Est. annual income (\$)/ Curr. yield (%)	YTM (%)/ YTW (%)	Modified duration	Adjusted cost basis (\$)/ Unreal. g/l (\$)	Market price (\$)	Mkt. value (\$)/ Accr. interest (\$)	% of bond port.
Maturing 2028												
ECOLAB INC NTS B/E 05.250% 011528 DTD111722 CALL@MW+15BP	A3/A-/A- NR/NR/NR	1,000,000	5.25%	01/15/2028	12/15/2027 100.00	52,500.00 5.05%	3.94% 3.91%	2.90	1,008,855.87 31,104.13	103.996	1,039,960.00 10,937.50	1.61%
BRISTOL-MYERS SQUIBB CO 03.900% 022028 DTD022020 FC082020 CALL@MW+20BP	A2/WD/A- NR/NR/NR	2,000,000	3.90%	02/20/2028	11/20/2027 100.00	78,000.00 3.92%	4.02% 4.02%	3.13	1,938,170.00 54,150.00	99.616	1,992,320.00 8,666.67	3.08%

Includes all fixed-rate securities in the selected portfolio. Average yields and durations exclude Structured Product, Pass-Through, Perpetual Preferred, and Foreign securities. Accrued interest, if any, has been included in the total market value.

Report created on: October 25, 2024



Bond Holdings

as of September 30, 2024 (continued)

	Effective rating/ Underlying rating (Mdy/Fitch/S&P)	Quantity	Coupon	Effective maturity	Call date/ Call price (\$)	Est. annual income (\$)/ Curr. yield (%)	YTM (%)/ YTW (%)	Modified duration	Adjusted cost basis (\$)/ Unreal. g/l (\$)	Market price (\$)	Mkt. value (\$)/ Accr. interest (\$)	% of bond port.
Maturing 2028												
KENVUE INC NTS B/E 05.050% 032228 DTD092223 FC032224 CALL@MW+15BP	A1/NR/A NR/NR/NR	500,000	5.05%	03/22/2028	02/22/2028 100.00	25,250.00 4.88%	3.98% 3.96%	3.09	499,325.00 17,815.00	103.428	517,140.00 561.11	0.80%
SALESFORCE.COM INC NTS 03.700% 041128 DTD041118 FC101118 CALL@MW+15BP	A1/NR/A+ NR/NR/NR	500,000	3.70%	04/11/2028	01/11/2028 100.00	18,500.00 3.72%	3.88% 3.88%	3.22	492,830.00 4,150.00	99.396	496,980.00 8,684.72	0.77%
GENERAL DYNAMICS CORP 03.750% 051528 DTD051118 FC111518 CALL@MW+15BP	A2/WD/A NR/NR/NR	500,000	3.75%	05/15/2028	02/15/2028 100.00	18,750.00 3.78%	3.97% 3.97%	3.30	489,845.00 6,490.00	99.267	496,335.00 7,031.25	0.77%
CME GROUP INC NTS B/E 03.750% 061528 DTD062118 FC121518 CALL@MW+15BP	Aa3/AA-/AA- NR/NR/NR	1,400,000	3.75%	06/15/2028	03/15/2028 100.00	52,500.00 3.77%	3.93% 3.93%	3.39	1,400,360.95 -8,984.95	99.384	1,391,376.00 15,312.50	2.15%
JPMORGAN CHASE & CO NTS 4.851% 072528 DTD072522 FC012523 CALL@MW+30BP	A1/AA-/A- NR/NR/NR	2,100,000	4.85%	07/25/2028	07/25/2027 100.00	101,871.00 4.77%	4.38% 4.23%	2.59	2,110,167.64 23,915.36	101.623	2,134,083.00 18,393.38	3.30%
ABBVIE INC B/E 04.250% 111428 DTD091818 FC051419 CALL@MW+25BP	A3/NR/A- NR/NR/NR	2,300,000	4.25%	11/14/2028	08/14/2028 100.00	97,750.00 4.21%	3.97% 3.96%	3.52	2,218,672.00 105,156.00	101.036	2,323,828.00 36,927.78	3.59%
Total 2028		10,300,000	4.33%	06/11/2028		\$445,121.00 4.28%	4.05% 4.02%	3.13	\$10,158,226.46 \$233,795.54		\$10,392,022.00 \$106,514.90	16.05%

Includes all fixed-rate securities in the selected portfolio. Average yields and durations exclude Structured Product, Pass-Through, Perpetual Preferred, and Foreign securities.
Accrued interest, if any, has been included in the total market value.

Report created on: October 25, 2024



Bond Holdings

as of September 30, 2024 (continued)

	Effective rating/ Underlying rating (Mdy/Fitch/S&P)	Quantity	Coupon	Effective maturity	Call date/ Call price (\$)	Est. annual income (\$)/ Curr. yield (%)	YTM (%)/ YTW (%)	Modified duration	Adjusted cost basis (\$)/ Unreal. g/l (\$)	Market price (\$)	Mkt. value (\$)/ Accr. interest (\$)	% of bond port.
Maturing 2029												
PROCTER & GAMBLE CO/THE 04.350% 012929 DTD012924 FC072924 CALL@MW+5BP	Aa3/NR/AA- NR/NR/NR	1,025,000	4.35%	01/29/2029		44,587.50 4.25%	3.75% 3.75%	3.89	1,022,627.50 26,675.25	102.371	1,049,302.75 7,555.10	1.62%
LOCKHEED MARTIN CORP NTS 04.500% 021529 DTD012924 FC081524 CALL@MW+10BP	A2/A/A- NR/NR/NR	1,075,000	4.50%	02/15/2029	01/15/2029 100.00	48,375.00 4.42%	4.05% 4.04%	3.84	1,065,223.50 28,933.00	101.782	1,094,156.50 6,046.88	1.69%
WASTE MGMT INC NTS B/E 04.875% 021529 DTD080323 FC021524 CALL@MW+15BP	A3/A/A- NR/NR/NR	2,325,000	4.88%	02/15/2029	01/15/2029 100.00	113,343.75 4.72%	4.04% 4.03%	3.81	2,328,859.71 72,935.04	103.303	2,401,794.75 14,167.97	3.71%
CISCO SYSTEMS INC NTS 04.850% 022629 DTD022624 FC082624 CALL@MW+10BP	A1/NR/AA- NR/NR/NR	1,950,000	4.85%	02/26/2029	01/26/2029 100.00	94,575.00 4.69%	4.00% 3.99%	3.85	1,973,878.96 42,031.04	103.380	2,015,910.00 8,932.08	3.11%
HOME DEPOT INC NTS B/E 04.900% 041529 DTD120423 FC041524	A2/A/A NR/NR/NR	2,000,000	4.90%	04/15/2029	03/15/2029 100.00	98,000.00 4.73%	4.04% 4.03%	3.97	2,002,516.77 68,103.23	103.531	2,070,620.00 44,916.67	3.20%
UNITED HEALTH GROUP INC 04.000% 051529 DTD052022 FC111522 CALL@MW+20BP	A2/A/A+ NR/NR/NR	2,000,000	4.00%	05/15/2029	03/15/2029 100.00	80,000.00 4.01%	4.07% 4.07%	4.12	1,901,020.00 93,120.00	99.707	1,994,140.00 30,000.00	3.08%
COMCAST CORP NTS B/E 05.100% 060129 DTD052224 FC120124 CALL@MW+10BP	A3/A/A- NR/NR/NR	1,300,000	5.10%	06/01/2029	05/01/2029 100.00	66,300.00 4.90%	4.13% 4.11%	3.99	1,294,046.00 59,020.00	104.082	1,353,066.00 23,573.33	2.09%
APPLIED MATERIALS INC 04.800% 061529 DTD061124 FC121524 CALL@MW+10BP	A2/NR/A NR/NR/NR	2,300,000	4.80%	06/15/2029	05/15/2029 100.00	110,400.00 4.66%	4.08% 4.07%	4.05	2,310,603.22 59,362.78	103.042	2,369,966.00 33,426.67	3.66%
Total 2029		13,975,000	4.70%	04/07/2029		\$655,581.25 4.57%	4.03% 4.02%	3.95	\$13,898,775.66 \$450,180.34		\$14,348,956.00 \$168,618.70	22.17%

Includes all fixed-rate securities in the selected portfolio. Average yields and durations exclude Structured Product, Pass-Through, Perpetual Preferred, and Foreign securities.
Accrued interest, if any, has been included in the total market value.

Report created on: October 25, 2024



Bond Holdings

as of September 30, 2024 (continued)

EX XX120 • BOND PORTFOLIO • Portfolio Management Program

Prepared for Kern Health Systems

Risk profile: Conservative

Return Objective: Current Income

	Effective rating/ Underlying rating (Mdy/Fitch/S&P)	Quantity	Coupon	Effective maturity	Call date/ Call price (\$)	Est. annual income (\$)/ Curr. yield (%)	YTM (%)/ YTW (%)	Modified duration	Adjusted cost basis (\$)/ Unreal. g/l (\$)	Market price (\$)	Mkt. value (\$)/ Accr. interest (\$)	% of bond port.
Total Bond Portfolio		64,525,000	3.68%	03/16/2027	N/A	\$2,366,387.25	4.13%	2.18	\$63,577,309.60	N/A	\$64,734,142.00	100%
						3.66%	4.12%		\$1,156,832.40		\$656,289.40	
											\$65,390,431.40	

Includes all fixed-rate securities in the selected portfolio. Average yields and durations exclude Structured Product, Pass-Through, Perpetual Preferred, and Foreign securities. Accrued interest, if any, has been included in the total market value.

Report created on: October 25, 2024



Additional Information About Your Portfolio

as of September 30, 2024

Benchmark Composition

Account EX XX120

Blended Index

Start - 05/15/2017: 50% BBG US Gvt 1-3 Y; 50% BBG USAgg GvtCr 1-5Y
05/15/2017 - 05/31/2018: 100% BBG Agg Bond
05/31/2018 - 11/04/2019: 100% BBG Agg Bond
11/04/2019 - 06/30/2023: 45% BBG US Corp 1-3Y Incp76; 55% BBG US Agg Gvt & CR 1-3 Y
06/30/2023 - Current: 45% BBG US Corp 1-3Y Incp76; 55% BBG US Agg Gvt & CR 1-3 Y

Blended Index 2

Start - Current: 30% BofA 1Y Trs Note; 40% BofA US Corp 1-3Y A-AAA; 30% US Treasury Bill - 3 Mos

EX XX120 • BOND PORTFOLIO • Portfolio Management Program

Prepared for: Kern Health Systems

Risk profile: Conservative

Return Objective: Current Income



Disclosures Applicable to Accounts at UBS Financial Services Inc.

This section contains important disclosures regarding the information and valuations presented here. All information presented is subject to change at any time and is provided only as of the date indicated. The information in this report is for informational purposes only and should not be relied upon as the basis of an investment or liquidation decision. UBS FS account statements and official tax documents are the only official record of your accounts and are not replaced, amended or superseded by any of the information presented in these reports. You should not rely on this information in making purchase or sell decisions, for tax purposes or otherwise.

UBS FS offers a number of investment advisory programs to clients, acting in our capacity as an investment adviser, including fee-based financial planning, discretionary account management, non-discretionary investment advisory programs, and advice on the selection of investment managers and mutual funds offered through our investment advisory programs. When we act as your investment adviser, we will have a written agreement with you expressly acknowledging our investment advisory relationship with you and describing our obligations to you. At the beginning of our advisory relationship, we will give you our Form ADV brochure(s) for the program(s) you selected that provides detailed information about, among other things, the advisory services we provide, our fees, our personnel, our other business activities and financial industry affiliations and conflicts between our interests and your interests.

In our attempt to provide you with the highest quality information available, we have compiled this report using data obtained from recognized statistical sources and authorities in the financial industry. While we believe this information to be reliable, we cannot make any representations regarding its accuracy or completeness. Please keep this guide as your Advisory Review.

Please keep in mind that most investment objectives are long term. Although it is important to evaluate your portfolio's performance over multiple time periods, we believe the greatest emphasis should be placed on the longer period returns.

Please review the report content carefully and contact your Financial Advisor with any questions.

Client Accounts: This report may include all assets in the accounts listed and may include eligible and ineligible assets in a fee-based program. Since ineligible assets are not considered fee-based program assets, the inclusion of such securities will distort the actual performance of your accounts and does not reflect the performance of your accounts in the fee-based program. As a result, the performance reflected in this report can vary substantially from the individual account performance reflected in the performance reports provided to you as part of those programs. For fee-based programs, fees are charged on the market value of eligible assets in the accounts and assessed quarterly in advance, prorated according to the number of calendar days in the billing period. When shown on a report, the risk profile and return objectives describe your overall goals for these accounts. For each account you maintain, you choose one return objective and a primary risk profile. If you have questions regarding these objectives or wish to change them, please contact your Financial Advisor to update your account records.

Performance: This report presents account activity and performance depending on which inception type you've chosen. The two options are: (1) All Assets (Since Performance Start): This presents performance for all assets since the earliest possible date; (2) Advisory Assets (Advisory Strategy Start) for individual advisory accounts: This presents Advisory level performance since the Latest Strategy Start date; If an account that has never been managed is included in the consolidated report, the total performance of that unmanaged account will be included since inception.

Time-weighted Returns for accounts / SWP/AAP sleeves (Monthly periods): The report displays a time weighted rate of return (TWR) that is calculated using the Modified Dietz Method. This calculation uses the beginning and ending portfolio values for the month and weighs each contribution/withdrawal based upon the day the cash flow occurred. Periods greater than one month are calculated by linking the monthly returns. The TWR gives equal weighting to every return regardless of amount of money invested, so it is an effective measure for returns on a fee based account. All periods shown which are greater than 12 months are annualized. This applies to all performance for all assets before 09/30/2010, Advisory assets before 12/31/2010 and SWP sleeves before 04/30/2018.

Time-weighted Returns for accounts / SWP/AAP sleeves (Daily periods): The report displays a time weighted rate of return (TWR) that is calculated by dividing the portfolio's daily gain/loss by the previous day's closing market value plus the net value of cash flows that occurred during the day, if it was positive. The TWR gives equal weighting to every return regardless of amount of money invested, so it is an effective measure for returns on a fee based account. Periods greater than one day are calculated by linking the daily returns. All periods shown which are greater than 12 months are annualized. For reports generated prior to 01/26/2018, the performance calculations used the account's end of day value on the performance inception (listed in the report under the column "ITD") and all cash flows were posted at end of day. As a result of the change, the overall rate of return (TWR) and beginning market value displayed can vary from prior generated reports. This applies to all performance for all assets on or after 09/30/2010, Advisory assets on or after 12/31/2010, SWP/AAP sleeves on or after 04/30/2018 as well as all Asset Class and Security level returns.

Money-weighted returns: Money-weighted return (MWR) is a measure of the rate of return for an asset or portfolio of assets. It is calculated by finding the daily Internal Rate of Return (IRR) for the period and then compounding this return by the number of days in the period being measured. The MWR incorporates the size and timing of cash flows, so it is an effective measure of returns on a portfolio.

Annualized Performance: All performance periods greater than one year are calculated (unless otherwise stated) on an annualized basis, which represents the return on an investment multiplied or divided to give a comparable one year return.

Cumulative Performance: A cumulative return is the aggregate amount that an investment has gained or lost over time, independent of the period of time involved.

Net of Fees and Gross of Fees Performance: Performance is presented on a "net of fees" and "gross of fees" basis, where indicated. Net returns do not reflect Program and wrap fees prior to 10/31/10 for accounts that are billed separately via invoice through a separate account billing arrangement. Gross returns do not reflect the deduction of fees, commissions or other charges. The payment of actual fees and expenses will reduce a client's return. The compound effect of such fees and expenses should be considered when reviewing returns. For example, the net effect of the deduction of fees on annualized performance, including the compounded effect over time, is determined by the relative size of the fee and the account's investment performance. It should also be noted that where gross returns are compared to an index, the index performance also does not reflect any transaction costs, which would lower the performance results. Market index data maybe subject to review and revision.

Benchmark/Major Indices: The past performance of an index is not a guarantee of future results. Any benchmark is shown for informational purposes only and relates to historical performance of market indices and not the performance of actual investments. Although most portfolios use indices as benchmarks, portfolios are actively managed and generally are not restricted to investing only in securities in the index. As a result, your



Disclosures Applicable to Accounts at UBS Financial Services Inc. *(continued)*

portfolio holdings and performance may vary substantially from the index. Each index reflects an unmanaged universe of securities without any deduction for advisory fees or other expenses that would reduce actual returns, as well as the reinvestment of all income and dividends. An actual investment in the securities included in the index would require an investor to incur transaction costs, which would lower the performance results. Indices are not actively managed and investors cannot invest directly in the indices. Market index data may be subject to review and revision. The benchmark index is selected from among the indices for which UBSFS has licensing agreements with the index provider. UBSFS does not have licensing agreements for all available indices. The benchmarks may vary from those used by the Money Manager or those listed in the prospectus. Further, there is no guarantee that an investor's account will meet or exceed the stated benchmark. Index performance information has been obtained from third parties deemed to be reliable. We have not independently verified this information, nor do we make any representations or warranties to the accuracy or completeness of this information.

Blended Index - For Advisory accounts, Blended Index is designed to reflect the asset categories in which your account is invested. For Brokerage accounts, you have the option to select any benchmark from the list.

For certain products, the blended index represents the investment style corresponding to your client target allocation. If you change your client target allocation, your blended index will change in step with your change to your client target allocation.

Blended Index 2 - 8 - are optional indices selected by you which may consist of a blend of indexes. For advisory accounts, these indices are for informational purposes only. Depending on the selection, the benchmark selected may not be an appropriate basis for comparison of your portfolio based on its holdings.

For alternative investments and strategies that are highly customized, such as Concentrated Equity Solutions (CES), benchmarks are broad market indices included for general reference and are not intended to show comparative market performance or potential portfolios with risk or return profiles similar to your account. Benchmark indices are shown for illustrative purposes only.

Custom Time Periods: If represented on this report, the performance start date and the performance end date have been selected by your Financial Advisor in order to provide performance and account activity information for your account for the specified period of time only. As a result, only a portion of your account's activity and performance information is presented in the performance report, and, therefore, presents a distorted representation of your account's activity and performance.

Net Deposits/Withdrawals: When shown on a report, this information represents the net value of all cash and securities contributions and withdrawals, program fees (including wrap fees) and other fees added to or subtracted from your accounts from the first day to the last day of the period. When fees are shown separately, net deposits / withdrawals does not include program fees (including wrap fees). When investment return is displayed net deposits / withdrawals does not include program fees (including wrap fees). For security contributions and withdrawals, securities are calculated using the end of day UBS FS price on the day securities are delivered in or out of the accounts. Wrap fees will be included in this calculation except when paid via an invoice or through a separate accounts billing arrangement. When shown on Client summary and/or Portfolio review report, program fees (including wrap fees) may not be included in net deposits/withdrawals. PACE Program fees paid from sources other than your PACE account are treated as a contribution. A PACE Program Fee rebate that is not reinvested is treated as a withdrawal.

Deposits: When shown on a report, this information represents the net value of all cash and securities

contributions added to your accounts from the first day to the last day of the period. On Client Summary Report and/or Portfolio Review Report, this may exclude the Opening balance. For security contributions, securities are calculated using the end of day UBS FS price on the day securities are delivered in or out of the accounts.

Withdrawals: When shown on a report, this information represents the net value of all cash and securities withdrawals subtracted from your accounts from the first day to the last day of the period. On Client summary and/or portfolio review report Withdrawals may not include program fees (including wrap fees). For security withdrawals, securities are calculated using the end of day UBS FS price on the day securities are delivered in or out of the accounts.

Dividends/Interest: Dividend and interest earned, when shown on a report, does not include income on securities that have been lent out & does not reflect your account's tax status or reporting requirements. Use only official tax reporting documents (i.e. 1099) for tax reporting purposes. The classification of private investment distributions can only be determined by referring to the official year-end tax-reporting document provided by the issuer.

Change in Accrued Interest: When shown on a report, this information represents the difference between the accrued interest at the beginning of the period from the accrued interest at the end of the period.

Change in Value: Represents the change in value of the portfolio during the reporting period, excluding additions/withdrawals, dividend and interest income earned and accrued interest. Change in Value may include programs fees (including wrap fees) and other fees.

Fees: Fees represented in this report include program and wrap fees. Program and wrap fees prior to October 1, 2010 for accounts that are billed separately via invoice through a separate account billing arrangement are not included in this report.

Performance Start Date Changes: The Performance Start Date for accounts marked with a '^' have changed. Performance figures of an account with a changed Performance Start Date may not include the entire history of the account. The new Performance Start Date will generate performance returns and activity information for a shorter period than is available at UBS FS. As a result, the overall performance of these accounts may generate better performance than the period of time that would be included if the report used the inception date of the account. UBS FS recommends reviewing performance reports that use the inception date of the account because reports with longer time frames are usually more helpful when evaluating investment programs and strategies. Performance reports may include accounts with inception dates that precede the new Performance Start Date and will show performance and activity information from the earliest available inception date. The change in Performance Start Date may be the result of a performance gap due to a zero-balance that prevents the calculation of continuous returns from the inception of the account. The Performance Start Date may also change if an account has failed one of our performance data integrity tests. In such instances, the account will be labeled as 'Review Required' and performance prior to that failure will be restricted. Finally, the Performance Start Date will change if you have explicitly requested a performance restart. Please contact your Financial Advisor for additional details regarding your new Performance Start Date.

Closed Account Performance: Accounts that have been closed may be included in the consolidated performance report. When closed accounts are included in the consolidated report, the performance report will only include information for the time period the account was active during the consolidated performance reporting time period.



Disclosures Applicable to Accounts at UBS Financial Services Inc. *(continued)*

Important information on options-based strategies: Options involve risk and are not suitable for everyone. Prior to buying or selling an option investors must read a copy of the Characteristics & Risks of Standardized Options, also known as the options disclosure document (ODD). It explains the characteristics and risks of exchange traded options. The options risk disclosure document can be accessed at the following web address: www.optionsclearing.com/about/publications/character-risks.

Concentrated Equity Solutions (CES) managers are not involved in the selection of the underlying stock positions. The Manager will advise only on the options selection in order to pursue the strategy in connection with the underlying stock position(s) deposited in the account. It is important to keep this in mind when evaluating the manager's performance since the account's performance will include the performance of the underlying equity position that is not being managed. CES use options to seek to achieve your investment objectives regarding your concentration stock position. Options strategies change the potential return profile of your stock. In certain scenarios, such as call writing, the call position will limit your ability to participate in any potential increase in the underlying equity position upon which the call was written. Therefore, in some market conditions, particularly during periods of significant appreciation of the underlying equity position(s), the CES account will decrease the performance that would have been achieved had the stock been held long without implementing the CES strategy.

Portfolio: For purposes of this report "portfolio" is defined as all of the accounts presented on the cover page or the header of this report and does not necessarily include all of the client's accounts held at UBS FS or elsewhere.

Percentage: Portfolio (in the "% Portfolio / Total" column) includes all holdings held in the account(s) selected when this report was generated. Broad asset class (in the "% broad asset class" column) includes all holdings held in that broad asset class in the account(s) selected when this report was generated.

Tax lots: This report displays security tax lots as either one line item (i.e., lumped tax lots) or as separate tax lot level information. If you choose to display security tax lots as one line item, the total cost equals the total value of all tax lots. The unit cost is an average of the total cost divided by the total number of shares. If the shares were purchased in different lots, the unit price listed does not represent the actual cost paid for each lot. The unrealized gain/loss value is calculated by combining the total value of all tax lots plus or minus the total market value of the security.

If you choose to display tax lot level information as separate line items on the Portfolio Holdings report, the tax lot information may include information from sources other than UBS FS. The Firm does not independently verify or guarantee the accuracy or validity of any information provided by sources other than UBS FS. As a result this information may not be accurate and is provided for informational purposes only. Clients should not rely on this information in making purchase or sell decisions, for tax purposes or otherwise. See your monthly statement for additional information.

Pricing: All securities are priced using the closing price reported on the last business day preceding the date of this report. Every reasonable attempt has been made to accurately price securities; however, we make no warranty with respect to any security's price. Please refer to the back of the first page of your UBS FS account statement for important information regarding the pricing used for certain types of securities, the sources of pricing data and other qualifications concerning the pricing of securities. To determine the value of securities in your account, we generally rely on third party quotation services. If a price is unavailable or believed to be unreliable, we may determine the price in good faith and may use other sources such as the last recorded transaction. When securities are held at another custodian or if you hold illiquid or restricted securities for which

there is no published price, we will generally rely on the value provided by the custodian or issuer of that security.

Cash: Cash on deposit at UBS Bank USA is protected by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 in principal and accrued interest per depositor for each ownership type. Deposits made in an individual's own name, joint name, or individual retirement account are each held in a separate type of ownership. Such deposits are not guaranteed by UBS FS. More information is available upon request.

Asset Allocation: Your allocation analysis is based on your current portfolio. The Asset Allocation portion of this report shows the mix of various investment classes in your account. An asset allocation that shows a significantly higher percentage of equity investments may be more appropriate for an investor with a more aggressive investment strategy and higher tolerance for risk. Similarly, the asset allocation of a more conservative investor may show a higher percentage of fixed income investments.

Separately Managed Accounts and Pooled Investment Vehicles (such as mutual funds, closed end funds and exchanged traded funds): The asset classification displayed is based on firm's proprietary methodology for classifying assets. Please note that the asset classification assigned to rolled up strategies may include individual investments that provide exposure to other asset classes. For example, an International Developed Markets strategy may include exposure to Emerging Markets, and a US Large Cap strategy may include exposure to Mid Cap and Small Cap, etc.

Mutual Fund Asset Allocation: If the option to unbundle balanced mutual funds is selected and if a fund's holdings data is available, mutual funds will be classified by the asset class, subclass, and style breakdown of their underlying holdings. Where a mutual fund or ETF contains equity holdings from multiple equity sectors, this report will proportionately allocate the underlying holdings of the fund to those sectors measured as a percentage of the total fund's asset value as of the date shown.

This information is supplied by Morningstar, Inc. on a daily basis to UBS FS based on data supplied by the fund which may not be current. Mutual funds change their portfolio holdings on a regular (often daily) basis. Accordingly, any analysis that includes mutual funds may not accurately reflect the current composition of these funds. If a fund's underlying holding data is not available, it will be classified based on its corresponding overall Morningstar classification. All data is as of the date indicated in the report.

All pooled investment vehicles (such as mutual funds, closed end mutual funds, and exchange traded funds) incorporate internal management and operation expenses, which are reflected in the performance returns. Please see relevant fund prospectus for more information. Please note, performance for mutual funds is inclusive of multiple share classes.

Ineligible Assets: We require that you hold and purchase only eligible managed assets in your advisory accounts. Please contact your Financial Advisor for a list of the eligible assets in your program. These reports may provide performance information for eligible and ineligible assets in a fee-based program. Since ineligible assets are not considered fee-based program assets, the inclusion of such securities will distort the actual performance of your advisory assets. As a result, the performance reflected in this report can vary substantially from the individual account performance reflected in the performance reports provided to you as part of those programs. For fee-based programs, fees are charged on the market value of eligible assets in the accounts and assessed quarterly in advance, prorated according to the number of calendar days in the billing period. Neither UBS nor your Financial Advisor will act as your investment adviser with respect to Ineligible Assets.



Disclosures Applicable to Accounts at UBS Financial Services Inc. *(continued)*

Variable Annuity Asset Allocation: If the option to unbundle a variable annuity is selected and if a variable annuity's holdings data is available, variable annuities will be classified by the asset class, subclass, and style breakdown for their underlying holdings. Where a variable annuity contains equity holdings from multiple equity sectors, this report will proportionately allocate the underlying holdings of the variable annuity to those sectors measured as a percentage of the total variable annuity's asset value as of the date shown.

This information is supplied by Morningstar, Inc. on a weekly basis to UBS FS based on data supplied by the variable annuity which may not be current. Portfolio holdings of variable annuities change on a regular (often daily) basis. Accordingly, any analysis that includes variable annuities may not accurately reflect the current composition of these variable annuities. If a variable annuity's underlying holding data is not available, it will remain classified as an annuity. All data is as of the date indicated in the report.

Equity Style: The Growth, Value and Core labels are determined by Morningstar. If an Equity Style is unclassified, it is due to non-availability of data required by Morningstar to assign it a particular style.

Equity Capitalization: Market Capitalization is determined by Morningstar. Equity securities are classified as Large Cap, Mid Cap or Small Cap by Morningstar. Unclassified securities are those for which no capitalization is available on Morningstar.

Equity Sectors: The Equity sector analysis may include a variety of accounts, each with different investment and risk parameters. As a result, the overweighting or underweighting in a particular sector or asset class should not be viewed as an isolated factor in making investment/liquidation decisions; but should be assessed on an account by account basis to determine the overall impact on the account's portfolio.

Classified Equity: Classified equities are defined as those equities for which the firm can confirm the specific industry and sector of the underlying equity instrument.

Estimated Annual Income: The Estimated Annual Income is the dividend/interest rate paid by the investment solely as of the date of this report, annualized yearly per share and multiplied by the quantity of shares held in the selected account(s). For Expected Cash Flow and Portfolio Holdings reports prior to June 23, 2023, savings products & sweep funds do not display such calculations and instead, values are displayed as N/A. For all other reports, Estimated Annual Income for savings products & sweep funds is not calculated or factored into aggregate calculations and will be displayed as 0.

Current Yield: Current yield calculations display the current yield of the investment solely as of the date of this report, is defined as the estimated annual income divided by the total market value. For Portfolio Holdings report generated prior to June 23, 2023, savings products & sweep funds do not include such information and instead, values are displayed as N/A. For all other reports, Current Yield for savings products & sweep funds is not calculated or factored into aggregate calculations and will be displayed as 0.

Bond Rating: These ratings are obtained from independent industry sources and are not verified by UBS FS. Securities without rating information are left blank. Rating agencies may discontinue ratings on high yield securities.

NR: When NR is displayed under bond rating column, no ratings are currently available from that rating agency.

High Yield: This report may designate a security as a high yield fixed income security even though one or more rating agencies rate the security as an investment grade security. Further, this report may incorporate a rating

that is no longer current with the rating agency. For more information about the rating for any high yield fixed income security, or to consider whether to hold or sell a high yield fixed income security, please contact your financial advisor or representative and do not make any investment decision based on this report.

Credit/Event Risk: Investments are subject to event risk and changes in credit quality of the issuer. Issuers can experience economic situations that may have adverse effects on the market value of their securities.

Interest Rate Risk: Bonds are subject to market value fluctuations as interest rates rise and fall. If sold prior to maturity, the price received for an issue may be less than the original purchase price.

Reinvestment Risk: Since most corporate issues pay interest semiannually, the coupon payments over the life of the bond can have a major impact on the bond's total return.

Call Provisions: When evaluating the purchase of a corporate bond, one should be aware of any features that may allow the issuer to call the security. This is particularly important when considering an issue that is trading at a premium to its call price, since the return may be negatively impacted if the issue is redeemed. Should an issue be called, investors may be faced with an earlier than anticipated reinvestment decision, and may be unable to reinvest their principal at equally favorable rates.

Effective Maturity: Effective maturity is the expected redemption due to pre-refunding, puts, or maturity and does not reflect any sinking fund activity, optional or extraordinary calls. Securities without a maturity date are left blank and typically include Preferred Securities, Mutual Funds and Fixed Income UITs.

Yields: Yield to Maturity and Yield to Worst are calculated to the worst call.

Accrued Interest: Interest that has accumulated between the most recent payment and the report date may be reflected in market values for interest bearing securities.

Bond Averages: All averages are weighted averages calculated based on market value of the holding, not including accrued interest.

Tax Status: "Taxable" includes all securities held in a taxable account that are subject to federal and/or state or local taxation. "Tax-exempt" includes all securities held in a taxable account that are exempt from federal, state and local taxation. "Tax-deferred" includes all securities held in a tax-deferred account, regardless of the status of the security.

Cash Flow: This Cash Flow analysis is based on the historical dividend, coupon and interest payments you have received as of the Record Date in connection with the securities listed and assumes that you will continue to hold the securities for the periods for which cash flows are projected. The attached may or may not include principal paybacks for the securities listed. These potential cash flows are subject to change due to a variety of reasons, including but not limited to, contractual provisions, changes in corporate policies, changes in the value of the underlying securities and interest rate fluctuations. The effect of a call on any security(s) and the consequential impact on its potential cash flow(s) is not reflected in this report. Payments that occur in the same month in which the report is generated — but prior to the report run ("As of") date — are not reflected in this report. In determining the potential cash flows, UBS FS relies on information obtained from third party services it believes to be reliable. UBS FS does not independently verify or guarantee the accuracy or validity of any information provided by third parties. Although UBS FS generally updates this information as it is received, the Firm does not provide any assurances that the information listed is accurate as of the Record Date. Cash flows



Disclosures Applicable to Accounts at UBS Financial Services Inc. *(continued)*

for mortgage-backed, asset-backed, factored, and other pass-through securities are based on the assumptions that the current face amount, principal pay-down, interest payment and payment frequency remain constant. Calculations may include principal payments, are intended to be an estimate of future projected interest cash flows and do not in any way guarantee accuracy.

Expected Cash Flow reporting for Puerto Rico Income Tax Purposes: Expected Cash Flow reporting may be prepared solely for Puerto Rico income tax purposes only. If you have received expected cash flow reporting for Puerto Rico income tax purposes only and are NOT subject to Puerto Rico income taxes, you have received this reporting in error and you should contact your Financial Advisor immediately. Both the Firm and your Financial Advisor will rely solely upon your representations and will not make the determination of whether you are subject to Puerto Rico income taxes. If you have received this reporting and you are NOT subject to Puerto Rico income taxes, the information provided in this reporting is inaccurate and should not be relied upon by you or your advisers. Neither UBS FS nor its employees or associated persons provide tax or legal advice. You should consult with your tax and/or legal advisors regarding your personal circumstances.

Bond sensitivity analysis: This analysis uses Modified Duration which approximates the percentage price change of a security for a given change in yield. The higher the modified duration of a security, the higher its risk. For callable securities, modified duration does not address the impact of changing interest rates on a bond's expected cash flow as a result of a call or prepayment.

Gain/Loss: The gain/loss information may include calculations based upon non-UBS FS cost basis information. The Firm does not independently verify or guarantee the accuracy or validity of any information provided by sources other than UBS FS. In addition, if this report contains positions with unavailable cost basis, the gain/(loss) for these positions are excluded in the calculation for the Gain/(Loss). As a result these figures may not be accurate and are provided for informational purposes only. Clients should not rely on this information in making purchase or sell decisions, for tax purposes or otherwise. Rely only on year-end tax forms when preparing your tax return. See your monthly statement for additional information.

Gain/Loss reporting for Puerto Rico Income Tax Purposes: Gain/(Loss) reporting may be prepared solely for Puerto Rico income tax purposes only. If you have received gain/(loss) reporting for Puerto Rico income tax purposes only and are NOT subject to Puerto Rico income taxes, you have received this reporting in error and you should contact your Financial Advisor immediately. Pursuant to the Puerto Rico Internal Revenue Code (PRIRC) long-term capital gains are derived from the sale or exchange of capital assets held longer than six (6) months. For the purposes of this report only, long term gains and losses are represented by assets held for a period of more than six (6) months. Both the Firm and your Financial Advisor will rely solely upon your representations and will not make the determination of whether you are subject to Puerto Rico income taxes. If you have received this reporting and you are NOT subject to Puerto Rico income taxes, the information provided in this reporting is inaccurate and should not be relied upon by you or your advisers for purposes other than determining realized gain/loss for Puerto Rico income tax purposes. Neither UBS FS nor its employees or associated persons provide tax or legal advice. You should consult with your tax and/or legal advisors regarding your personal circumstances.

Gain/Loss 60/40: Index options listed in this report may be subject to IRS Tax Code - section 1256 categorizing them as broad-based index options. If so, the index may be eligible to be treated as 60% long term and 40% short terms for tax purposes. Please contact your tax professional to determine eligibility.

Accounts Included in this Report: The account listing may or may not include all of your accounts with UBS FS. The accounts included in this report are listed under the "Accounts included in this review" shown on the first page or listed at the top of each page. If the account is a donor advised fund account, the assets in those accounts are owned by the Sponsoring Charitable Organization, and not the donor. You and your financial advisor have procured the appropriate authorization to view the assets in the donor advised fund account. If an account number begins with "@" this denotes assets or liabilities held at other financial institutions. Information about these assets, including valuation, account type and cost basis, is based on the information you provided to us, or provided to us by third party data aggregators or custodians at your direction. We have not verified, and are not responsible for, the accuracy or completeness of this information.

Account name(s) displayed in this report and labels used for groupings of accounts can be customizable "nicknames" chosen by you to assist you with your recordkeeping or may have been included by your financial advisor for reference purposes only. The names used have no legal effect, are not intended to reflect any strategy, product, recommendation, investment objective or risk profile associated with your accounts or any group of accounts, and are not a promise or guarantee that wealth, or any financial results, can or will be achieved. All investments involve the risk of loss, including the risk of loss of the entire investment.

For more information about account or group names, or to make changes, contact your Financial Advisor.

Account changes: At UBS, we are committed to helping you work toward your financial goals. So that we may continue providing you with financial advice that is consistent with your investment objectives, please consider the following two questions:

- 1) Have there been any changes to your financial situation or investment objectives?
 - 2) Would you like to implement or modify any restrictions regarding the management of your account?
- If the answer to either question is "yes," it is important that you contact your Financial Advisor as soon as possible to discuss these changes. For MAC advisory accounts, please contact your investment manager directly if you would like to impose or change any investment restrictions on your account.

ADV disclosure: A complimentary copy of our current Form ADV Disclosure Brochure that describes the advisory program and related fees is available through your Financial Advisor. Please contact your Financial Advisor if you have any questions.

Important information for former Piper Jaffray and McDonald Investments clients: As an accommodation to former Piper Jaffray and McDonald Investments clients, these reports include performance history for their Piper Jaffray accounts prior to August 12, 2006 and McDonald Investments accounts prior to February 9, 2007, the date the respective accounts were converted to UBS FS. UBS FS has not independently verified this information nor do we make any representations or warranties as to the accuracy or completeness of that information and will not be liable to you if any such information is unavailable, delayed or inaccurate.

For insurance, annuities, and 529 Plans, UBS FS relies on information obtained from third party services it believes to be reliable. UBS FS does not independently verify or guarantee the accuracy or validity of any information provided by third parties. Information for insurance, annuities, and 529 Plans that has been provided by a third party service may not reflect the quantity and market value as of the previous business day. When available, an "as of" date is included in the description.

Investors outside the U.S. are subject to securities and tax regulations within their applicable jurisdiction that are not addressed in this report. Nothing in this report shall be construed to be a solicitation to buy or offer to sell



Disclosures Applicable to Accounts at UBS Financial Services Inc. *(continued)*

any security, product or service to any non-U.S. investor, nor shall any such security, product or service be solicited, offered or sold in any jurisdiction where such activity would be contrary to the securities laws or other local laws and regulations or would subject UBS to any registration requirement within such jurisdiction.

Performance History prior to the account's inception at UBS Financial Services, Inc. may have been included in this report and is based on data provided by third party sources. UBS Financial Services Inc. has not independently verified this information nor does UBS Financial Services Inc. guarantee the accuracy or validity of the information.

Important information about brokerage and advisory services. As a firm providing wealth management services to clients, UBS Financial Services Inc. offers investment advisory services in its capacity as an SEC-registered investment adviser and brokerage services in its capacity as an SEC-registered broker-dealer. Investment advisory services and brokerage services are separate and distinct, differ in material ways and are governed by different laws and separate arrangements. It is important that clients understand the ways in which we conduct business, that they carefully read the agreements and disclosures that we provide to them about the products or services we offer. For more information, please review client relationship summary provided at ubs.com/relationshipssummary.

UBS Financial Services account protection

The Firm is a member of the Securities Investor Protection Corporation (SIPC), which protects securities customers of its members up to \$500,000 (including \$250,000 for claims for cash). Explanatory brochure available upon request or at www.sipc.org. The SIPC asset protection limits apply to all accounts that you hold in a particular capacity.

The Firm, together with certain affiliates, has also purchased supplemental insurance. The maximum amount payable to all eligible clients, collectively under this protection is \$500 million as of December 10, 2019. Subject to the policy conditions and limitations, cash at the Firm is further protected for up to \$1.9 million in the aggregate for all your accounts held in a particular capacity. A full copy of the policy wording is available upon request.

Neither the SIPC protection nor the supplemental protection apply to:

- Certain financial assets controlled by (and included in your account value) but held away from UBS Financial Services. For example certain (i) insurance products, including variable annuities, and (ii) shares of mutual funds registered in the name of the account holder on the books of the issuer or transfer agent;
- Investment contracts or investment interests (e.g., limited partnerships and private placements) that are not registered under the Securities Act of 1933;
- Commodities contracts (e.g., foreign exchange and precious metal contracts), including futures contracts and commodity option contracts;
- Securities on loan to UBS Financial Services; and
- Deposit accounts (except certificates of deposit) at UBS Bank USA, UBS AG U.S. branches and banks in the FDIC Insured Deposit Program.

The SIPC protection and the supplemental protection do not apply to these assets even if they otherwise appear on your statements. The SIPC protection and the supplemental protection do not protect against changes in the market value of your investments (whether as a result of market movement, issuer bankruptcy or otherwise).

Filtered by: Entry Date 07/01/2024 08/30/2024, Call/Redemption/Sold

Entry Date	Settle Date	Activity	Description	Security#	Quantity	Price/Cost	Amount
8/30/2024	8/30/2024	CALL REDEMPTION	JOHN DEERE CAPITAL CORP 00.825% 091224 DTD081021	791253	-1,485,893.00	REDEMPTION	1,485,893.00
8/20/2024	8/20/2024	CALL REDEMPTION	FFCB BOND 05.200 % DUE 110325	FQ8Q35	-1,300,000.00	REDEMPTION	1,300,000.00
8/1/2024	8/1/2024	CALL REDEMPTION	BB&T CORP NTS B/E 02.500% 080124 DTD072919	686MT3	-1,000,000.00	REDEMPTION	1,000,000.00
8/1/2024	8/1/2024	CALL REDEMPTION	FFCB BOND 05.540 % DUE 120126	FF76K5	-1,050,000.00	REDEMPTION	1,050,000.00
7/30/2024	7/30/2024	CALL REDEMPTION	US BANCORP NTS B/E 02.400% 073024 DTD072919	821HQ8	-2,000,000.00	REDEMPTION	2,000,000.00
9/5/2024	9/6/2024	SOLD	ESTEE LAUDER CO INC NTS 04.375% 051528 DTD051223 Trade#:33495 Blot:97	709DH4	-2,000,000.00	\$100.90	2,044,999.17
8/21/2024	8/22/2024	SOLD	INTEL CORP NTS B/E 04.875% 021028 DTD021023 Trade#:26514 Blot:97	7386H9	-1,200,000.00	\$100.29	1,205,370.00
7/15/2024	7/16/2024	SOLD	TRUIST BANK NTS B/E 02.150% 120624 DTD120619 Trade#:04385 Blot:97	690PB4	-2,000,000.00	\$98.61	1,976,957.78
7/9/2024	7/10/2024	SOLD	UNION PAC CORP NTS B/E 03.750% 071525 DTD060818 Trade#:22537 Blot:97	8818C0	-2,000,000.00	\$98.48	2,008,056.33
7/9/2024	7/10/2024	SOLD	PNC BK B/E 09.250% 060125 DTD060115 Trade#:22989 Blot:97	8158Z6	-300,000.00	\$98.00	295,056.25

Filtered by: Entry Date 07/01/2024 08/30/2024, Bought

Entry Date	Settle Date	Activity	Description	Security#	Quantity	Price/Cost	Amount
8/30/2024	8/30/2024	BOUGHT	CSX GROUP INC NTS B/E 03.750% 061528 DTD062118 Trade#:06445 Blot:97	772166	1,400,000.00	\$100.59	-1,413,790.07
9/5/2024	9/6/2024	BOUGHT	PEPSICO INC NTS B/E 03.000% 101527 DTD101017 Trade#:35122 Blot:97	818ED2	2,100,000.00	\$97.48	-2,071,650.00
8/21/2024	8/22/2024	BOUGHT	ELI LILLY & CO NTS B/E 04.150% 081427 DTD081424 Trade#:26117 Blot:97	753998	1,500,000.00	\$100.41	-1,507,503.33
8/21/2024	8/22/2024	BOUGHT	CATERPILLAR FINL SERVICE 04.400% 101527 DTD081624 Trade#:26879 Blot:97	6955M8	1,200,000.00	\$100.83	-1,210,840.00
8/9/2024	8/12/2024	BOUGHT	JPMORGAN CHASE & CO NTS 4.851% 072528 DTD072522 Trade#:50729 Blot:97	705PQ1	2,100,000.00	\$100.50	-2,115,310.58
8/8/2024	8/9/2024	BOUGHT	QUALCOMM INC NTS B/E 03.250% 052027 DTD052617 Trade#:32484 Blot:97	837253	150,000.00	\$97.10	-146,722.79
8/7/2024	8/8/2024	BOUGHT	QUALCOMM INC NTS B/E 03.250% 052027 DTD052617 Trade#:27036 Blot:97	837253	500,000.00	\$97.16	-489,325.83
8/7/2024	8/8/2024	BOUGHT	GENERAL DYNAMICS CORP 03.750% 051528 DTD051118 Trade#:26342 Blot:97	753HD0	500,000.00	\$97.97	-494,167.92
8/5/2024	8/6/2024	BOUGHT	SALESFORCE.COM INC NTS 03.700% 041128 DTD041118 Trade#:01955 Blot:97	846473	500,000.00	\$98.57	-498,739.72
8/5/2024	8/6/2024	BOUGHT	ESTEE LAUDER CO INC NTS 04.375% 051528 DTD051223 Trade#:01889 Blot:97	709DH4	500,000.00	\$100.38	-508,796.88
7/16/2024	7/17/2024	BOUGHT	CISCO SYSTEMS INC NTS 04.850% 022629 DTD022624 Trade#:12443 Blot:97	621MG1	1,950,000.00	\$101.28	-2,011,904.38
7/10/2024	7/11/2024	BOUGHT	APPLIED MATERIALS INC 04.800% 061529 DTD061124 Trade#:22176 Blot:97	608EB1	2,300,000.00	\$100.48	-2,320,240.00

This report is provided for informational purposes with your consent. Your UBS Financial Services Inc. ("UBSFS") accounts statements and confirmations are the official record of your holdings, balances, transactions and security values. UBSFS does not provide tax or legal advice. You should consult with your attorney or tax advisor regarding your personal circumstances. Rely only on year-end tax forms when preparing your tax return. Past performance does not guarantee future results and current performance may be lower or higher than past performance data presented. Past performance for periods greater than one year are presented on an annualized basis. UBS official reports are available upon request.

Important information about UBS brokerage and advisory services. As a firm providing wealth management services to clients, UBS Financial Services Inc. offers investment advisory services in its capacity as an SEC-registered investment adviser and brokerage services in its capacity as an SEC-registered broker-dealer. Investment advisory services and brokerage services are separate and distinct, differ in material ways and are governed by different laws and separate arrangements. It is important that you understand the ways in which we conduct business and that you carefully read the agreements and disclosures that we provide about the products or services we offer. For more information, please review client relationship summary provided at ubs.com/relationshipsummary.

The information is based upon the market value of your account(s) as of the close of business on September 30, 2024, is subject to daily market fluctuation and in some cases may be rounded for convenience. Your UBS account statements and trade confirmation are the official records of your accounts at UBS. We assign index benchmarks to our asset allocations, strategies in our separately managed accounts and discretionary programs based on our understanding of the allocation, strategy, the investment style and our research. The benchmarks included in this report can differ from those assigned through our research process. As a result, you may find that the performance comparisons may differ, sometimes significantly, from that presented in performance reports and other materials that are prepared and delivered centrally by the Firm. Depending upon the composition of your portfolio and your investment objectives, the indexes used in this report may not be an appropriate measure for comparison purposes, and as such, are represented for illustration only. Your portfolio holdings and performance may vary significantly from the index. Your financial advisor can provide additional information about how benchmarks within this report were selected. You have discussed the receipt of this individually customized report with your Financial Advisor and understood that it is being provided for informational purposes only. If you would like to revoke such consent, and no longer receive this report, please notify your Financial Advisor and/or Branch Manager.



Wells Fargo Bank, N.A.
333 S GRAND AVE
LOS ANGELES CA 90071

JONATHAN CHUANG
1-213-253-6202

Bank Account Statement
Wells Fargo Bank, N.A.

Statement Period
09/01/2024 - 09/30/2024

KERN HEALTH SYSTEMS
2900 BUCK OWENS BOULEVARD

Account Number
[REDACTED]

Account Value Summary USD

This summary does not reflect the value of unpriced securities. Repurchase agreements are reflected at par value.

	Amount Last Statement Period	Amount This Statement Period	% Portfolio
Cash	\$ 0.00	\$ 0.00	0%
Money Market Mutual Funds	71,425,862.00	127,523,253.59	23%
Bonds	447,539,652.82	421,296,886.44	77%
Stocks	0.00	0.00	0%
Total Account Value	\$ 518,965,514.82	\$ 548,820,140.03	100%
Value Change Since Last Statement Period		\$ 29,854,625.21	
Percent Increase Since Last Statement Period		6%	
Value Last Year-End		\$ 409,049,809.76	
Percent Increase Since Last Year-End		34%	

Income Summary USD

	This Period	Year-To-Date
Interest	\$ 1,501,280.38	\$ 9,929,745.34
Dividends/Capital Gains	0.00	0.00
Money Market Mutual Funds Dividends	303,419.21	4,459,247.35
Other	0.00	0.00
Income Total	\$ 1,804,699.59	\$ 14,388,992.69

Interest Charged USD

Description	This Period
Debit Interest For September 2024	0.00
Total Interest Charged	\$ 0.00

Money Market Mutual Funds Summary USD

Description	Amount
Opening Balance	\$ 71,425,862.00
Deposits and Other Additions	387,307,027.23
Distributions and Other Subtractions	(331,513,054.85)
Dividends Reinvested	303,419.21
Change in Value	0.00
Closing Balance	\$ 127,523,253.59

Important Information

This statement is provided to customers of Wells Fargo Bank, N.A. (the "Bank"). Statements are provided monthly for accounts with transactions and/or security positions.

Pricing: Security and other asset prices shown on the statement are obtained from independent vendors or internal pricing models. While we believe the prices are reliable, we cannot guarantee their accuracy. The prices indicated herein are as of the stated valuation date, which may not be the date of this statement, and are subject to change without notice. For exchange-listed securities, the price provided is the closing price of the relevant security at month end. For unlisted securities, it is the "bid" price of the relevant security at month end. The prices of instruments that trade infrequently are estimated using similar securities for which prices are available. Prices on the statement may not necessarily be obtained when the asset is sold.

Cash Balances: Cash held at the Bank is not covered by SIPC, but is instead eligible for FDIC insurance of up to \$250,000 per depositor, per institution, in accordance with FDIC rules.

Mutual Funds: You have the right, in the course of normal business operations, to withdraw balances in the Bank Deposit Sweep or redeem shares of the money market mutual fund used in the sweep, subject to any open commitments in any of your accounts and have the proceeds returned to your accounts or remitted to you. Note, however, that as required by federal banking regulations, the banks in the Bank Deposit Sweep reserve the right to require seven days prior notice before permitting a transfer out of the Bank Deposit Sweep. In addition, the money market mutual funds in the sweep reserve the right to require one or more day's prior notice before permitting withdrawals. The Bank makes certain money market mutual funds available through the Bank Deposit Sweep and has

entered into agreements with the mutual fund companies with respect to the available funds. Mutual funds are sold by prospectus only. Please read the prospectus for further information including sales charges, deferred sales charges, withdrawal charges and management or other fees.

Muni Substitute Interest: With respect to transactions involving your purchase of a municipal security having interest that is exempt from federal and/or state income taxes, if you do not receive good delivery of such securities on settlement date (i.e., all requirements for transferring title from the seller to the buyer have occurred), the interest that you accrue from the settlement date of the transaction until you receive good delivery may be considered by the Internal Revenue Service ("IRS") to be taxable ("substitute") interest. If you sell such securities before receiving good delivery, the IRS may consider all of the interest that you accrue to be taxable. You should consult with your tax advisors regarding the tax implication of any such fail to receive scenario.

Non-deposit investment products offered or sold by the Bank, including investments in mutual funds available through the Bank, are not federally insured or guaranteed by or obligations of the U.S. government, the Federal Deposit Insurance Corporation ("FDIC"), the Federal Reserve System or any other government agency; are not bank deposits; are not obligations of, or endorsed or guaranteed in any way by any bank or the Bank; and are subject to risk, including the possible loss of principal, that may cause the value of the investment and the investment return to fluctuate. When the investment is sold, the amount may be higher or lower than the amount originally invested.

Customer Complaints and Reporting Discrepancies: All inquiries, statement reporting inaccuracies or discrepancies, or complaints regarding your account or the activity therein should be directed to:

Customer Service
90 South 7th Street
5th Floor, MAC N9303-054
Minneapolis, MN 55402
1-800-645-3751, option 5,
WFSCustomerService@Wellsfargo.com.

To further protect their rights, customers should also re-confirm in writing to the above address any oral communications with the Bank relating to inaccuracies or discrepancies.

The Bank's financial statements are available upon request.

Statement Ending: September 30, 2024

KERN HEALTH SYSTEMS

Account Number: [REDACTED]

Portfolio Holdings *Security positions held with Wells Fargo Bank N.A.*

Security ID	Description	Maturity Date	Coupon	Current Par / Original Par	Market Price*	Market Value	Original Par Pledged**	Callable
Bonds USD								
912797LK1	UNITED STATES TREASURY BILL	10/01/24	0.000%	50,000,000.000	100.0000	50,000,000.00		
912797LS4	UNITED STATES TREASURY BILL	10/08/24	0.000%	50,000,000.000	99.9090	49,954,488.00		
912797LT2	UNITED STATES TREASURY BILL	10/15/24	0.000%	50,000,000.000	99.8165	49,908,261.00		
912797LV7	UNITED STATES TREASURY BILL	10/29/24	0.000%	110,000,000.000	99.6315	109,594,680.80		
3134GYP63	FREDDIE MAC	01/13/25	5.000%	5,000,000.000	100.0134	5,000,669.50		Y
3135GAH20	FANNIE MAE	01/27/25	5.250%	5,000,000.000	99.9195	4,995,976.95		Y
3130AUR22	FEDERAL HOME LOAN BANK	02/10/25	5.020%	5,000,000.000	99.9295	4,996,473.70		Y
3134GXS88	FREDDIE MAC	02/28/25	4.000%	5,000,000.000	99.7565	4,987,822.55		Y
3134GYSG8	FREDDIE MAC	05/22/25	5.050%	5,000,000.000	100.0031	5,000,152.75		Y
3135GALS8	FANNIE MAE	01/12/26	5.350%	10,000,000.000	100.0452	10,004,519.20		Y
3130B2SM8	FEDERAL HOME LOAN BANK	03/19/26	4.700%	5,000,000.000	99.9964	4,999,820.65		Y
3130B23J2	FEDERAL HOME LOAN BANK	04/30/26	5.300%	5,000,000.000	99.8830	4,994,148.00		Y
3134GYS94	FREDDIE MAC	05/15/26	5.000%	5,000,000.000	99.8979	4,994,894.80		Y
3130AXVD7	FEDERAL HOME LOAN BANK	11/20/26	5.400%	5,000,000.000	100.0296	5,001,480.80		Y
3135GAQE4	FANNIE MAE	03/19/27	5.200%	5,000,000.000	100.2085	5,010,426.90		Y
3133ERMV0	FEDERAL FARM CREDIT BANK	04/30/27	5.180%	5,000,000.000	100.0011	5,000,054.45		Y
3130B1R90	FEDERAL HOME LOAN BANK	07/02/27	5.400%	5,000,000.000	100.2319	5,011,592.60		Y
3134H17M9	FREDDIE MAC	07/21/27	5.400%	5,000,000.000	100.0233	5,001,163.45		Y
3130B2TV7	FEDERAL HOME LOAN BANK	09/10/27	5.000%	5,000,000.000	99.9908	4,999,538.65		Y
3133ERHV6	FEDERAL FARM CREDIT BANK	09/24/27	5.430%	5,000,000.000	100.1635	5,008,173.50		Y
3130AXVH8	FEDERAL HOME LOAN BANK	11/22/27	5.500%	5,000,000.000	100.0663	5,003,317.25		Y
3135GAP88	FANNIE MAE	12/30/27	5.375%	9,197,000.000	100.1017	9,206,355.37		Y
3134H16G3	FREDDIE MAC	01/25/28	5.550%	5,000,000.000	99.9799	4,998,994.80		Y
3134H1FS7	FREDDIE MAC	04/17/28	6.000%	3,000,000.000	100.0575	3,001,724.97		Y
3133ERSD4	FEDERAL FARM CREDIT BANK	09/06/28	4.930%	5,000,000.000	100.2020	5,010,099.95		Y
3134H1KW2	FREDDIE MAC	12/04/28	5.550%	5,000,000.000	100.1765	5,008,823.65		Y
3130B0N47	FEDERAL HOME LOAN BANK	03/26/29	5.000%	5,000,000.000	101.2609	5,063,045.95		Y
3133EP6X8	FEDERAL FARM CREDIT BANK	04/02/29	5.370%	5,000,000.000	100.1042	5,005,209.90		Y
3134H1G56	FREDDIE MAC	04/17/29	5.500%	4,500,000.000	100.7001	4,531,502.70		Y
3135GASM4	FANNIE MAE	05/15/29	5.750%	10,000,000.000	99.9310	9,993,095.50		Y
3134H17F4	FREDDIE MAC	07/17/29	5.500%	5,000,000.000	100.1356	5,006,779.20		Y
3130B2BA2	FEDERAL HOME LOAN BANK	08/20/29	5.050%	5,000,000.000	100.1237	5,006,185.85		Y

Safekeeping

KERN HEALTH SYSTEMS

Account Number: [REDACTED]

Statement Ending: September 30, 2024

Portfolio Holdings (Continued) *Security positions held with Wells Fargo Bank N.A.*

Security ID	Description	Maturity Date	Coupon	Current Par / Original Par	Market Price*	Market Value	Original Par Pledged**	Callable
Bonds USD								
3130B2UD5	FEDERAL HOME LOAN BANK	09/10/29	5.010%	5,000,000.000	99.9088	4,995,438.30		Y
3130B2KZ7	FEDERAL HOME LOAN BANK	09/11/29	5.000%	5,000,000.000	100.0395	5,001,974.80		Y
				421,697,000.000		421,296,886.44	0.00	

*See important information regarding security pricing on Page 2.

**Total amount that is pledged to or held for another party or parties. Refer to the Pledge Detail Report for more information.

Daily Account Activity*Your investment transactions during this statement period.*

Transaction / Trade Date	Settlement / Effective Date	Activity	Security ID	Description	Par / Quantity	Price	Principal Amount	Income Amount	Debit / Credit Amount
Transaction Activity USD									
09/03/24	09/04/24	Security Receipt	3133ERMV0	FEDERAL FARM CREDIT BANK	5,000,000.00	100.1150000	(5,005,750.00)	(24,461.11)	(5,030,211.11)
09/03/24	09/06/24	Security Receipt	3133ERSD4	FEDERAL FARM CREDIT BANK	5,000,000.00	100.0000000	(5,000,000.00)	0.00	(5,000,000.00)
08/29/24	09/11/24	Security Receipt	3130B2KZ7	FEDERAL HOME LOAN BANK	5,000,000.00	100.0000000	(5,000,000.00)	0.00	(5,000,000.00)
09/11/24	09/12/24	Security Receipt	912797LK1	UNITED STATES TREASURY BILL	50,000,000.00	99.7403330	(49,870,166.50)	0.00	(49,870,166.50)
09/16/24	09/17/24	Security Receipt	912797LS4	UNITED STATES TREASURY BILL	50,000,000.00	99.7170830	(49,858,541.50)	0.00	(49,858,541.50)
09/18/24	09/19/24	Security Receipt	3130B2SM8	FEDERAL HOME LOAN BANK	5,000,000.00	100.0000000	(5,000,000.00)	0.00	(5,000,000.00)
09/19/24	09/20/24	Security Receipt	3130AUR22	FEDERAL HOME LOAN BANK	5,000,000.00	100.0100000	(5,000,500.00)	(27,888.89)	(5,028,388.89)
09/19/24	09/23/24	Security Receipt	3130B2TV7	FEDERAL HOME LOAN BANK	5,000,000.00	100.0000000	(5,000,000.00)	0.00	(5,000,000.00)
09/19/24	09/24/24	Security Receipt	3130B2UD5	FEDERAL HOME LOAN BANK	5,000,000.00	100.0000000	(5,000,000.00)	0.00	(5,000,000.00)
09/27/24	09/30/24	Security Receipt	912797LT2	UNITED STATES TREASURY BILL	50,000,000.00	99.8100000	(49,905,000.00)	0.00	(49,905,000.00)
09/25/24	10/01/24	Security Receipt	3133ERV12	FEDERAL FARM CREDIT BANK	10,000,000.00	100.0000000	(10,000,000.00)	0.00	(10,000,000.00)

Income / Payment Activity USD

09/06/24	09/06/24	Matured	191216CL2	COCA COLA CO			3,000,000.00		3,000,000.00
09/06/24	09/06/24	Matured	191216CL2	COCA COLA CO	(3,000,000.00)				
09/06/24	09/06/24	Interest	191216CL2	COCA COLA CO				26,250.00	26,250.00
09/10/24	09/10/24	Matured	912797LG0	UNITED STATES TREASURY BILL			50,000,000.00		50,000,000.00
09/10/24	09/10/24	Matured	912797LG0	UNITED STATES TREASURY BILL	(50,000,000.00)				
09/11/24	09/11/24	Matured	3130AX5H7	FEDERAL HOME LOAN BANK			5,000,000.00		5,000,000.00
09/11/24	09/11/24	Matured	3130AX5H7	FEDERAL HOME LOAN BANK	(5,000,000.00)				
09/11/24	09/11/24	Interest	3130AX5H7	FEDERAL HOME LOAN BANK				137,500.00	137,500.00
09/16/24	09/16/24	Matured	3130AY2W5	FEDERAL HOME LOAN BANK			5,000,000.00		5,000,000.00

Statement Ending: September 30, 2024

KERN HEALTH SYSTEMS

Account Number: [REDACTED]

Daily Account Activity (Continued)

Your investment transactions during this statement period.

Transaction / Trade Date	Settlement / Effective Date	Activity	Security ID	Description	Par / Quantity	Price	Principal Amount	Income Amount	Debit / Credit Amount
Income / Payment Activity USD									
09/16/24	09/16/24	Matured	3130AY2W5	FEDERAL HOME LOAN BANK	(5,000,000.00)				
09/16/24	09/16/24	Interest	3130AY2W5	FEDERAL HOME LOAN BANK				70,000.00	70,000.00
09/16/24	09/16/24	Matured	641062AU8	NESTLE HOLDINGS INC		2,105,000.00			2,105,000.00
09/16/24	09/16/24	Matured	641062AU8	NESTLE HOLDINGS INC	(2,105,000.00)				
09/16/24	09/16/24	Interest	641062AU8	NESTLE HOLDINGS INC				6,378.15	6,378.15
09/17/24	09/17/24	Matured	912797LH8	UNITED STATES TREASURY BILL		50,000,000.00			50,000,000.00
09/17/24	09/17/24	Matured	912797LH8	UNITED STATES TREASURY BILL	(50,000,000.00)				
09/18/24	09/18/24	Matured	3130AY2Q8	FEDERAL HOME LOAN BANK		5,000,000.00			5,000,000.00
09/18/24	09/18/24	Matured	3130AY2Q8	FEDERAL HOME LOAN BANK	(5,000,000.00)				
09/18/24	09/18/24	Interest	3130AY2Q8	FEDERAL HOME LOAN BANK				65,625.00	65,625.00
09/19/24	09/19/24	Interest	3135GAQE4	FANNIE MAE				130,000.00	130,000.00
09/20/24	09/20/24	Matured	3130B1L39	FEDERAL HOME LOAN BANK		5,000,000.00			5,000,000.00
09/20/24	09/20/24	Matured	3130B1L39	FEDERAL HOME LOAN BANK	(5,000,000.00)				
09/20/24	09/20/24	Interest	3130B1L39	FEDERAL HOME LOAN BANK				71,875.00	71,875.00
09/23/24	09/23/24	Matured	3130AXXB9	FEDERAL HOME LOAN BANK		5,000,000.00			5,000,000.00
09/23/24	09/23/24	Matured	3130AXXB9	FEDERAL HOME LOAN BANK	(5,000,000.00)				
09/23/24	09/23/24	Interest	3130AXXB9	FEDERAL HOME LOAN BANK				71,250.00	71,250.00
09/24/24	09/24/24	Interest	3133ERHV6	FEDERAL FARM CREDIT BANK				67,875.00	67,875.00
09/24/24	09/24/24	Matured	912797LJ4	UNITED STATES TREASURY BILL		50,000,000.00			50,000,000.00
09/24/24	09/24/24	Matured	912797LJ4	UNITED STATES TREASURY BILL	(50,000,000.00)				
09/25/24	09/25/24	Matured	3134H1CK7	FREDDIE MAC		5,000,000.00			5,000,000.00
09/25/24	09/25/24	Matured	3134H1CK7	FREDDIE MAC	(5,000,000.00)				
09/25/24	09/25/24	Interest	3134H1CK7	FREDDIE MAC				126,250.00	126,250.00
09/26/24	09/26/24	Matured	3130B0E62	FEDERAL HOME LOAN BANK		10,000,000.00			10,000,000.00
09/26/24	09/26/24	Matured	3130B0E62	FEDERAL HOME LOAN BANK	(10,000,000.00)				
09/26/24	09/26/24	Interest	3130B0E62	FEDERAL HOME LOAN BANK				277,500.00	277,500.00
09/26/24	09/26/24	Interest	3130B0N47	FEDERAL HOME LOAN BANK				124,305.56	124,305.56
09/26/24	09/26/24	Matured	3134H1X81	FREDDIE MAC		5,880,000.00			5,880,000.00
09/26/24	09/26/24	Matured	3134H1X81	FREDDIE MAC	(5,880,000.00)				
09/26/24	09/26/24	Interest	3134H1X81	FREDDIE MAC				83,055.00	83,055.00
09/27/24	09/27/24	Matured	3130B0MQ9	FEDERAL HOME LOAN BANK		5,000,000.00			5,000,000.00
09/27/24	09/27/24	Matured	3130B0MQ9	FEDERAL HOME LOAN BANK	(5,000,000.00)				
09/27/24	09/27/24	Interest	3130B0MQ9	FEDERAL HOME LOAN BANK				135,000.00	135,000.00
09/30/24	09/30/24	Matured	771196BE1	ROCHE HOLDINGS INC		1,000,000.00			1,000,000.00
09/30/24	09/30/24	Matured	771196BE1	ROCHE HOLDINGS INC	(1,000,000.00)				
09/30/24	09/30/24	Interest	771196BE1	ROCHE HOLDINGS INC				16,750.00	16,750.00
09/30/24	09/30/24	Matured	3130B1CT2	FEDERAL HOME LOAN BANK		5,000,000.00			5,000,000.00

Statement Ending: September 30, 2024

KERN HEALTH SYSTEMS

Account Number: ██████████

Daily Account Activity (Continued)

Your investment transactions during this statement period.

Transaction / Trade Date	Settlement / Effective Date	Activity	Security ID	Description	Par / Quantity	Price	Principal Amount	Income Amount	Debit / Credit Amount
Income / Payment Activity USD									
09/30/24	09/30/24	Matured	3130B1CT2	FEDERAL HOME LOAN BANK	(5,000,000.00)				
09/30/24	09/30/24	Interest	3130B1CT2	FEDERAL HOME LOAN BANK				91,666.67	91,666.67

Cash Activity USD

Transaction / Trade Date	Settlement / Eff. Date	Activity	Description	Debit Amount / Disbursements	Credit Amount / Receipts
09/04/24	09/04/24	ACH/DDA Transaction	DESIGNATED DDA	31,000,000.00	
09/12/24	09/12/24	ACH/DDA Transaction	DESIGNATED DDA		75,000,000.00
09/12/24	09/12/24	ACH/DDA Transaction	DESIGNATED DDA		75,000,000.00
09/17/24	09/17/24	ACH/DDA Transaction	DESIGNATED DDA	36,000,000.00	
09/24/24	09/24/24	ACH/DDA Transaction	DESIGNATED DDA	46,000,000.00	
09/27/24	09/27/24	ACH/DDA Transaction	DESIGNATED DDA	10,000,000.00	

Money Market Fund Activity**Morgan Stan TreasSvc 8314**

*As of September 30, 2024

USD

Dividend paid
this period7 day*
simple yield30 day*
simple yield

276.22

4.710%

4.910%

Transaction Date	Activity	Shares	Price	Market Value (\$)	Dividend Amount	Share Balance
	Beginning Balance		1.0000	64,198.04		64,198.04000
09/03/24	Reinvest	276.22000			276.22	64,474.26000
	Ending Balance		1.0000	64,474.26		64,474.26000

Goldman FS Tr Ob Ins 468

*As of September 30, 2024

USD

Dividend paid
this period7 day*
simple yield30 day*
simple yield

256,740.65

4.730%

4.980%

Transaction Date	Activity	Shares	Price	Market Value (\$)	Dividend Amount	Share Balance
	Beginning Balance		1.0000	60,689,972.48		60,689,972.48000
09/03/24	Purchase	31,000,000.00000		31,000,000.00		91,689,972.48000
09/03/24	Redemption	(31,000,000.00000)		(31,000,000.00)		60,689,972.48000
09/03/24	Reinvest	256,740.65000			256,740.65	60,946,713.13000
09/04/24	Redemption	(5,030,211.11000)		(5,030,211.11)		55,916,502.02000

KERN HEALTH SYSTEMSAccount Number: **██████████**Statement Ending: **September 30, 2024****Money Market Fund Activity (Continued)**

Transaction Date	Activity	Shares	Price	Market Value (\$)	Dividend Amount	Share Balance
09/04/24	Redemption	(31,000,000.00000)		(31,000,000.00)		24,916,502.02000
09/06/24	Redemption	(5,000,000.00000)		(5,000,000.00)		19,916,502.02000
09/06/24	Purchase	26,250.00000		26,250.00		19,942,752.02000
09/09/24	Purchase	3,000,000.00000		3,000,000.00		22,942,752.02000
09/10/24	Purchase	50,000,000.00000		50,000,000.00		72,942,752.02000
09/11/24	Purchase	137,500.00000		137,500.00		73,080,252.02000
09/12/24	Redemption	(49,870,166.50000)		(49,870,166.50)		23,210,085.52000
09/12/24	Purchase	75,000,000.00000		75,000,000.00		98,210,085.52000
09/16/24	Purchase	5,070,000.00000		5,070,000.00		103,280,085.52000
09/17/24	Redemption	(47,747,163.35000)		(47,747,163.35)		55,532,922.17000
09/17/24	Purchase	50,000,000.00000		50,000,000.00		105,532,922.17000
09/18/24	Purchase	5,065,625.00000		5,065,625.00		110,598,547.17000
09/19/24	Redemption	(5,000,000.00000)		(5,000,000.00)		105,598,547.17000
09/19/24	Purchase	130,000.00000		130,000.00		105,728,547.17000
09/20/24	Redemption	(5,028,388.89000)		(5,028,388.89)		100,700,158.28000
09/20/24	Purchase	5,071,875.00000		5,071,875.00		105,772,033.28000
09/23/24	Redemption	(5,000,000.00000)		(5,000,000.00)		100,772,033.28000
09/23/24	Purchase	5,071,250.00000		5,071,250.00		105,843,283.28000
09/24/24	Redemption	(4,932,125.00000)		(4,932,125.00)		100,911,158.28000
09/24/24	Purchase	50,000,000.00000		50,000,000.00		150,911,158.28000
09/24/24	Redemption	(46,000,000.00000)		(46,000,000.00)		104,911,158.28000
09/25/24	Purchase	5,126,250.00000		5,126,250.00		110,037,408.28000
09/26/24	Purchase	16,364,860.56000		16,364,860.56		126,402,268.84000
09/27/24	Purchase	5,135,000.00000		5,135,000.00		131,537,268.84000
09/27/24	Redemption	(10,000,000.00000)		(10,000,000.00)		121,537,268.84000
09/30/24	Redemption	(49,905,000.00000)		(49,905,000.00)		71,632,268.84000
09/30/24	Purchase	5,091,666.67000		5,091,666.67		76,723,935.51000
09/30/24	Purchase	1,016,750.00000		1,016,750.00		77,740,685.51000
Ending Balance			1.0000	77,740,685.51		77,740,685.51000
JPMorgan UST Plus Inst 3918			Dividend paid this period	7 day* simple yield	30 day* simple yield	
*As of September 30, 2024						
USD			46,402.34	4.770%	4.970%	
Transaction Date	Activity	Shares	Price	Market Value (\$)	Dividend Amount	Share Balance
Beginning Balance			1.0000	10,671,691.48		10,671,691.48000

KERN HEALTH SYSTEMS

Account Number: **[REDACTED]**

Statement Ending: **September 30, 2024**

Money Market Fund Activity (Continued)

Transaction Date	Activity	Shares	Price	Market Value (\$)	Dividend Amount	Share Balance
09/03/24	Reinvest	46,402.34000				10,718,093.82000
09/12/24	Purchase	75,000,000.00000		75,000,000.00	46,402.34	85,718,093.82000
09/17/24	Redemption	(36,000,000.00000)		(36,000,000.00)		49,718,093.82000
	Ending Balance		1.0000	49,718,093.82		49,718,093.82000



PMIA/LAIF Performance Report
as of 11/06/24



Quarterly Performance
Quarter Ended 09/30/24

LAIF Apportionment Rate ⁽²⁾ :	4.71
LAIF Earnings Ratio ⁽²⁾ :	0.00012912073474208
LAIF Administrative Cost ^{(1)*} :	0.26
LAIF Fair Value Factor ⁽¹⁾ :	1.002061084
PMIA Daily ⁽¹⁾ :	4.58
PMIA Quarter to Date ⁽¹⁾ :	4.56
PMIA Average Life ⁽¹⁾ :	231

PMIA Average Monthly
Effective Yields⁽¹⁾

October	4.518
September	4.575
August	4.579
July	4.516
June	4.480
May	4.332

Pooled Money Investment Account
Monthly Portfolio Composition ⁽¹⁾
9/30/24
\$161.6 billion

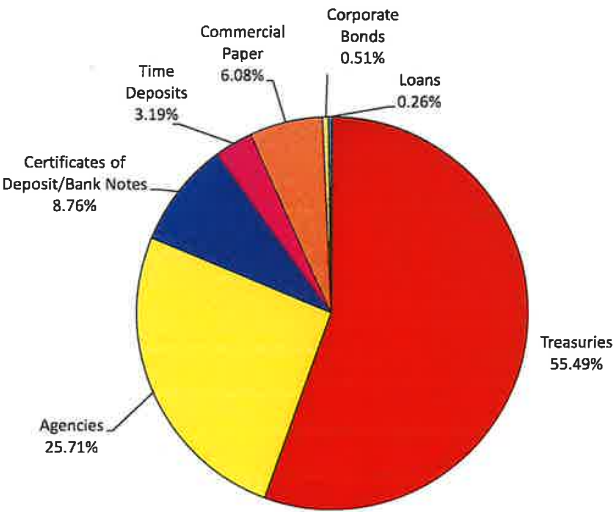


Chart does not include \$1,343,000.00 in mortgages, which equates to 0.001%. Percentages may not total 100% due to rounding.

Daily rates are now available here. [View PMIA Daily Rates](#)

Notes: The apportionment rate includes interest earned on the CalPERS Supplemental Pension Payment pursuant to Government Code 20825 (c)(1) and interest earned on the Wildfire Fund loan pursuant to Public Utility Code 3288 (a).

*The percentage of administrative cost equals the total administrative cost divided by the quarterly interest earnings. The law provides that administrative costs are not to exceed 5% of quarterly EARNINGS of the fund. However, if the 13-week Daily Treasury Bill Rate on the last day of the fiscal year is below 1%, then administrative costs shall not exceed 8% of quarterly EARNINGS of the fund for the subsequent fiscal year.

Source:

⁽¹⁾ State of California, Office of the Treasurer

⁽²⁾ State of California, Office of the Controller



MEMORANDUM

TO: Kern Health Systems Finance Committee
FROM: Robert Landis, Chief Financial Officer
SUBJECT: Annual Renewal of the Reinsurance Policy
DATE: December 13, 2024

Background

Kern Health Systems (“KHS”) has purchased a reinsurance policy to mitigate the costs of catastrophic cases since the plan’s inception. The KHS population has changed significantly over the last several years with SPD and Long-Term Care members incurring high medical costs. Additionally, KHS will continue to be at partial risk for major organ transplants. This may pose an increase in catastrophic claims in 2025 along with the unknown longer term medical expenses relating to Covid-19.

Discussion

Over the past several years, Arthur J. Gallagher (“Gallagher”) has served as the broker of record for the design, marketing, and placement of reinsurance. For the 2025 reinsurance renewal, KHS was also contacted by a broker at Risk Strategies to review the current reinsurance program, risk profile and potential reinsurance market opportunities. Risk Strategies is also the broker for 6 other Medi-Cal health plans.

The past reinsurance coverage for KHS has been structured to just include Inpatient Care. KHS has a relatively low deductible of \$350,000 per member per year plus an aggregate policy deductible. The policy also has limits for Inpatient care of \$2,000 per day for facilities in Kern County and \$6,000 per day for facilities outside of Kern County. These are referred to as Average Daily Maximum (ADM) limits. These limits have been significant in helping keep the reinsurance premiums low and as long as KHS can manage the cost of care within these limits, it works well for KHS.

Recently, KHS has been experiencing high costs for rather short lengths of stay. As such, the average cost per day KHS is experiencing is much higher than the ADM limits in our policy, leaving KHS exposed to the amounts above the ADM limits. Management asked both brokers to evaluate the impact of removing the ADM limits from the reinsurance policy and increasing the deductible.

Both reinsurance brokers evaluated the following items for more comprehensive reinsurance coverage:

- **Covered Services:** All services covered, rather than just Inpatient.
- **Deductible Level Points:** Optimizing deductibles and reviewing average daily maximum amounts relative to evaluated risk.

Both reinsurance brokerage firms also performed the following analysis for KHS:

1. Analyzed 3 years of KHS claims data.
2. Advised KHS on their findings relative to the optimal structure.
3. Engaged with select reinsurance markets for the purpose of 2025 quote indications at the requested structures.
4. Presented comprehensive findings to KHS relative to risk profile, reinsurance market opportunities and implied financial value of quotes recasting prior years claims.

After significant analysis, it was determined that increasing the deductible level to \$750,000 and removing the ADM limits was worth exploring. Management believes that increasing the deductible from \$350,000 to \$750,000 will provide more stability and predictability than the risk of KHS maintaining the current coverage with the ADM limits. Additionally, Management understands that this higher deductible coverage without ADM's is very comparable to the type of coverage that most of our peer's purchase.

Fiscal Impact

Over the last 3 completed years, KHS reinsurance recoveries have been greater than the reinsurance premium payments. For the policy years 2021, 2022, and 2023, KHS recovered approximately \$4.5 million in net reinsurance claims while paying reinsurance premiums of approximately \$2.8 million. These 3 years represent an 160% ratio of recoveries to expense.

Based on information through November 2024, KHS has requested approximately \$2,921,425 in recoveries (which has been applied towards the annual aggregate deductible of \$960,974) against approximately \$1,345,363 in premiums paid. This represents an overall cumulative 146% loss ratio for this period and an overall cumulative loss ratio of 155% for years 2021 through 2024. We have until December 31, 2025 to turn in claims for the 2024 policy period.

The current 2024 Reinsurance Policy is with IOA Re (AM Best Rating A - Excellent Financial Rating; Financial Size Category X) and has a deductible of \$350,000, a blended rate of \$.28 pmpm and an aggregate deductible of \$.20 pmpm with an estimated total exposure of \$2,306,337. (This is comprised of \$1,345,363 for premiums and \$960,974 for the aggregate deductible).

Best quote options from Gallagher:

For reinsurance coverage similar to last year, (just inpatient services) IOA Re (AM Best rating A+ Superior Financial Size Category X) is quoting a \$350,000 deductible, a blended rate of \$.47 pmpm and an aggregate deductible of \$.35 pmpm with an estimated total exposure of \$3,941,786. This is comprised of \$2,259,316 for paid premium and \$1,682,470 for the aggregate deductible. The 2025 rates include coverage for transplants and transplant evaluation outpatient services which was added in the 2023 policy.

For reinsurance coverage offering both Inpatient **and** Outpatient facility covered services, IOA Re declined to provide a firm quote.

Best quote options from Risk Strategies:

For reinsurance coverage similar to last year, (just inpatient services) Chatham (AM Best rating A (Excellent) Financial Size Category XV) is quoting a \$350,000 deductible, a blended rate of \$.33 pmpm and an aggregate deductible of \$.23 pmpm with an estimated total exposure of \$2,565,764. This is comprised of \$1,511,968 for paid premium and \$1,053,796 for the aggregate deductible. The 2025 rates include coverage for transplants and transplant evaluation outpatient services.

For reinsurance coverage offering both Inpatient **and** Outpatient facility covered services, Odyssey (AM Best rating A+ Superior Financial Size Category XV) is quoting a \$750,000 deductible, a blended rate of \$.71 pmpm and an aggregate deductible of \$.45 pmpm with an estimated total exposure of \$5,314,795. This is comprised of \$3,253,021 for paid premium and \$2,061,774 for the aggregate deductible. The 2025 rates include coverage for transplants and transplant evaluation outpatient services performed at a facility.

Risk Assessment

Management is recommending removing the ADM limits and increasing the deductible to 750,000, so that all covered services above \$750,000 are covered at 100% of the KHS paid amounts. The below analysis indicates that this structure provides the best expected outcome, or the lowest net cost and will help protect KHS from high-cost claims.

ASD and ADMs (Expiring Coverage)				
Member Months	4,581,720			
Carrier	Chatham		Chatham	
Retention	\$350,000		\$400,000	
Pay Rate	\$0.33	\$1,511,968	\$0.25	\$1,145,430
AggregatingSpec Factor	\$0.23	\$1,053,796	\$0.17	\$778,892
Projected Claim Cost pmpm	\$0.69	\$3,161,387	\$0.55	\$2,519,946
Total Cost	(\$0.13)	(\$595,624)	(\$0.13)	(\$595,624)
Expected Loss Ratio	123%		131%	

ASD no ADMs		
Member Months	4,581,720	
Carrier	Odyssey	
Retention	\$750,000	
Pay Rate	\$0.71	\$3,253,021
AggregatingSpec Factor	\$0.45	\$2,061,774
Projected Claim Cost pmpm	\$2.00	\$9,163,440
Total Cost	(\$0.84)	(\$3,848,645)
Expected Loss Ratio	172%	

* Projected Claim Costs are based on the average of KHS' 2022, 2023, and 2024 claims, and each claim year is trended forward at 3% per year.

Management believes that binding reinsurance coverage is warranted for 2025 and is recommending the blended premium rate from Odyssey Re of \$.71 pmpm and the aggregate corridor deductible of \$.45 pmpm with an estimated total exposure of \$5,314,795. This is comprised of \$3,253,021 for paid premiums and \$2,061,774 for the aggregate corridor deductible.

Representatives from Risk Strategies will be available to discuss the attached presentation and answer questions.

The 2025 budget includes estimated reinsurance premium payments of \$3,300,000.

Requested Action

Select Odyssey Re to provide reinsurance coverage for calendar year 2025 for an estimated annual premium amount of \$3,300,000.

Approve; Refer to KHS Board of Directors.



KERN HEALTH
SYSTEMS

2025 Reinsurance Marketing Results

Effective: January 1, 2025

Risk Strategies At-A-Glance

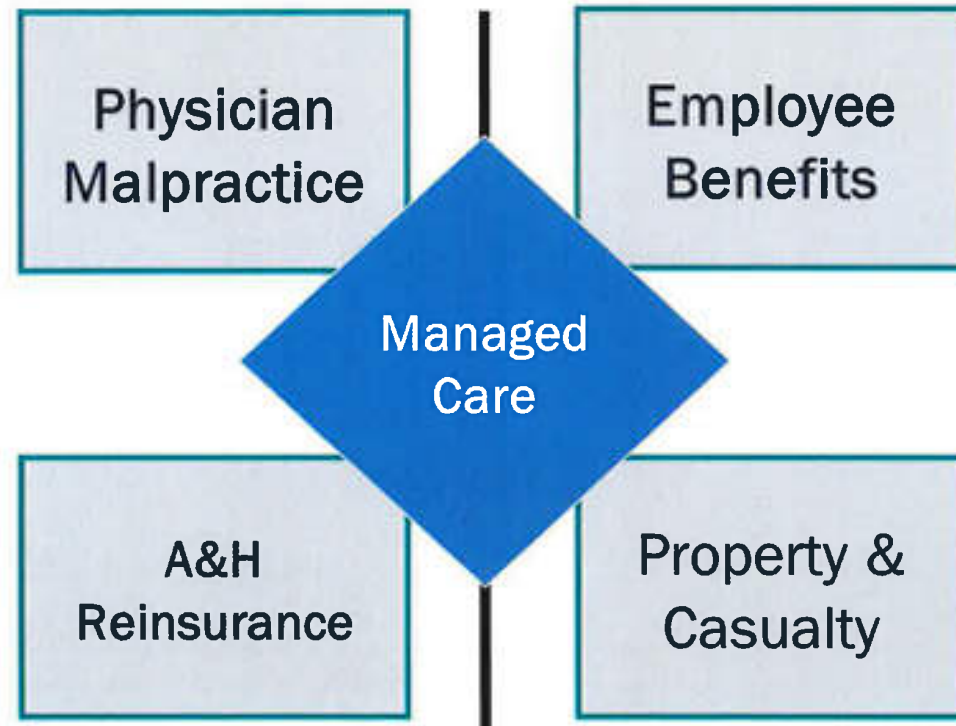


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National Health Care Practice

Risk Strategies is a privately held, top 15 national insurance brokerage and consulting firm with an industry leading National Health Care Practice

Our 90+ dedicated team members deliver customized solutions to address the challenges of the health care industry



Our Team

- Largest Managed Care Broker in the Country. 160+ Clients, \$700 Million in Reinsurance premium. Over 70 Health Plan clients across the country, 3 of the 5 largest Health Systems are clients.
- *Unparalleled health risk expertise*, market leadership, and innovation are the cornerstones of what *separates Risk Strategies* from the rest of the industry.
- With 46 team members directly involved in medical reinsurance, we are by far *the dominant player in the industry*.
- The size and scope of our team allows us to *dedicate Six team members* to the Kern account.
- Team members have an average *25+ years* in the insurance industry
- Backgrounds includes broking, underwriting, claims coding, analytics, A&H actuarial, and provider contracting
- We stay apprised of changes in health care, engage with outside experts and government agencies, and work with re/insurers to *create solutions where none exist*.



Our Clients Include:



Health Plans/Managed Care Organizations/Insurance Companies

Hospitals/Integrated Delivery Systems, Physician Groups and IPA's

Accountable Care Organizations (ACOs) including MSSPs and Direct Contracting Entities (DCEs/ACO Reach)

Healthcare Captives

Third Party Administrators in the Self-Insured market

Employer Groups and MGUs in the Employer Stop Loss Market

Value Proposition

- ❖ Deliver “**Best in Class**” results to our clients by using our leverage, influence and creativity:
 - ✓ The largest book of medical reinsurance business in the country – experience, expertise, and leverage.
 - ✓ **160+ managed care clients** encompassing all forms of provider and payor risk, including roughly **70 Health Plans**, and **3 of the 5 largest health systems** in the country.
 - ✓ **\$680M** in medical reinsurance and stop loss **premiums** placed in the marketplace
 - ✓ Largest managed care team in the industry with **46 dedicated team members** focused solely on medical reinsurance. This team averages over 25 years of experience
 - ✓ **Comparable Plans**: RSC currently works with 6 regional Medi-Cal plans in Northern California as well as many large health systems. We understand the Medi-Cal marketplace and have a tremendous amount of data to help us advise our clients on the appropriate reinsurance structure.
 - ✓ Endorsed as the recommended Reinsurance broker for the **ACAP association**. We work with many Medicaid plans across the country.



Claims Service Center



Marketing Summary

2025 Marketing Responses	
Berkley	Quoted
Chatham Insurance	Quoted
Odyssey Re	Quoted
PartnerRe	Quoted
RGA	Quoted
Starline	Quoted
Saltus Re	Uncompetitive Indication
Hannover Re	Decline – IOA Re/Carbon Partnership
HM Life	Decline - Uncompetitive
Renaissance Re	Decline - Uncompetitive
Swiss Re	Decline - at max capacity for CA Medicaid
Granular Insurance	No response
Ironshore	No Response

2025 Rate Summary – ASD and ADMs

2025 Projected Member Months
4,581,720

IOA Re Expiring (2024 Rates Using 2025 Projected Membership)						
Expiring Retention	Pay Rate	Annualized Pay Rate	Aggregating Spec Factor	Annualized Aggregating Spec Factor	Max out of pocket	Annualized Out of Pocket Max
\$350,000	\$0.28	\$1,282,882	\$0.20	\$916,344	\$0.48	\$2,199,226

\$350K Expiring Retention \$2M	Pay Rate	Chatham Aggregating Spec Factor	Total Out of Pocket Max
	\$0.33	\$0.23	\$0.56
Total Annual Premium	\$1,511,968		
Total Annual Aggregating Spec Pool	\$1,053,796		
Total Annual Out of Pocket Max	\$2,565,763		
% Change from Expiring	17.80%	15.00%	16.67%

\$400K Retention \$2M	Pay Rate	Chatham Aggregating Spec Factor	Total Out of Pocket Max
	\$0.25	\$0.17	\$0.42
Total Annual Premium	\$1,145,430		
Total Annual Aggregating Spec Pool	\$778,892		
Total Annual Out of Pocket Max	\$1,924,322		
% Change from Expiring	-10.71%	-15.00%	-12.50%

2025 Rate Summary – ASD No ADMs

2025 Projected Member Months
4,581,720

IOA Re Expiring (2024 Rates Using 2025 Projected Membership)						
Expiring Retention	Pay Rate	Annualized Pay Rate	Aggregating Spec Factor	Annualized Aggregating Spec Factor	Max out of pocket	Annualized Out of Pocket Max
\$350,000	\$0.28	\$1,282,882	\$0.20	\$916,344	\$0.48	\$2,199,226

\$750K \$2M	Odyssey Blended		
	Blended Pay Rate	Aggregating Spec Factor	Total Out of Pocket Max
	\$0.71	\$0.45	\$1.16
Total Annual Premium	\$3,253,021		
Total Annual Aggregating Spec Pool	\$2,061,774		
Total Annual Out of Pocket Max	\$5,314,795		
% Change from Expiring	153.57%	125.00%	141.67%

NOTE: Odyssey rates are by membership type, the Odyssey pay rates and aggregating spec factors above are blended for Non-SPD (\$0.55 pay rate and \$0.35 agg spec) and SPD (\$3.16 pay rate and \$1.99 agg spec)

Net Cost Analysis

ASD and ADMs (Expiring Coverage)				
Member Months	4,581,720			
Carrier	Chatham		Chatham	
Retention	\$350,000		\$400,000	
Pay Rate	\$0.33	\$1,511,968	\$0.25	\$1,145,430
Aggregating Spec Factor	\$0.23	\$1,053,796	\$0.17	\$778,892
Projected Claim Cost pmpm	\$0.69	\$3,161,387	\$0.55	\$2,519,946
Total Cost	(\$0.13)	(\$595,624)	(\$0.13)	(\$595,624)
Expected Loss Ratio	123%		131%	

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Projected Claim Cost pmpm	\$2.00	\$9,163,440
Total Cost	(\$0.84)	(\$3,848,645)
Expected Loss Ratio	172%	

*Projected claim costs are based on the average of Kern's 2022, 2023, and 2024 claims, and each claim year is trended forward at 3% per year.

Recommendation

We are recommending that KHS move to eliminate the ADM limits and purchase reinsurance with the 750,000 deductible. The blended premium rate from Odyssey Re is \$.71 pmpm and the blended aggregate corridor deductible is \$.45 pmpm with an estimated total exposure of \$5,314,795. This is comprised of \$3,253,021 for paid premium and \$2,061,774 for the aggregate corridor deductible.

Our analytics which scores the cost of Reinsurance based on various program offerings clearly leans towards this coverage as the optimal structure and best return for KHS.

Coverage Summary

	Chatham (ASD & ADM)	Odyssey (ASD Only)
Paper/Rating	United States Fire Insurance Company: AM Best A (Excellent) Financial Size XV	AM Best A+ (Superior) Financial Size XV
Agreement Period	January 1, 2025 – January 1, 2026	January 1, 2025 – January 1, 2026
Claim Basis	Claims incurred within the policy period and paid and submitted within 12 months after the agreement period	Claims incurred within the policy period and paid and submitted within 12 months after the agreement period
Covered Membership	SPD and Non SPD	SPD and Non SPD
Eligible Services	<ul style="list-style-type: none"> Hospital Inpatient Services Including LTAC Facility Charges Transplant Services and related Physician Services Pharmaceuticals 	Facility Inpatient Facility Outpatient SNF
Exclusions	<ul style="list-style-type: none"> All services not specified above Cellular and Gene Therapy services 	<ul style="list-style-type: none"> Professional (except when provided in the facilities above) Pharmacy (except when provided in the facilities above) Cellular and Gene Therapy services
Claim Valuation	<ul style="list-style-type: none"> \$2K ADM for Bakersfield, Delano, Kern, and Tehachapi \$6K ADM for all other facilities ADM is waived for Transplant Confinement paid at a fixed fee or Medicaid DRG Physician Services paid at Medicare allowable 	Paid
Coinsurance	90%	90%
Carry-forward	31 days included	31 days included
Limit	\$2M per member per year	\$2M per member per year
Lasers	Subject to final disclosure and medical review	Subject to final disclosure and medical review
Minimum Premium	75% of estimated annual premium	75% of estimated annual premium and \$2M minimum ASD



SEASONED, CONNECTED, PASSIONATE AND CREATIVE

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MEMORANDUM

TO: Kern Health Systems Finance Committee
FROM: Robert Landis, Chief Financial Officer
SUBJECT: 2025 Budget
DATE: December 13, 2024

Background

The 2025 Budget supports the KHS 2023-2025 Strategic Plan Initiatives (“Initiatives”) and prioritizes the continued support afforded to the Safety Net and Community Providers. The scope of the Initiatives reflect the expanded role Medi-Cal Managed Care health plans will be responsible for under the CalAIM initiative continuing during 2025.

Specifically, CalAIM has three primary goals:

- Identify and manage member risk and need through whole person care approaches and addressing Social Determinants of Health
- Move Medi-Cal to a more consistent and seamless system by reducing complexity and increasing flexibility; and
- Improve quality outcomes, reduce health disparities, and drive delivery system transformation and innovation through value-based initiatives, modernization of systems, and payment reform.

Major CalAIM initiatives that will continue during 2025 include:

- Enhanced Care Management (ECM) is a comprehensive approach to address the clinical and non-clinical needs of high-need, high-cost members through coordination of services and comprehensive care management. Over the years, more Medi-Cal members will qualify for Enhanced Care Management through expansion among existing qualified enrollees or adding of new member eligibility categories.
- Community Support Services (CSS) also formerly referred to as In Lieu of Services or ILOS, are services provided as a substitute for, or used to avoid, other more costly covered services, such as a hospital or skilled nursing facility admission or a discharge delay. Such service may or may not be medically related but by their proper use should reduce medical cost. These services are unfunded with expected savings to be realized by lower medical expenses, if any.

To: KHS Finance Committee
Re: 2025 Budget
Page 2

- D-SNP requires significant preparations for all Managed MCAL plans to align enrollment of dually (Medicare and Medi-Cal) eligible members to promote seamless integrated care coordination and wrap-around services for the most vulnerable population. An integrated D-SNP provides a more coordinated approach to managing a person's care while ensuring all aspects of care are aligned and managed by a single health plan which will reduce gaps and improve health outcomes. Regulatory requirements for CMS are substantially different than Medi-Cal which will result in **unfunded start-up costs** expected to approximate \$10 million in capital expenditures and operating expenses for 2025. D-SNP efforts include:
 - KHS filed a Service Area Expansion request with the Department of Managed Health Care (DMHC) which is a requirement of a Knox Keene licensed health plan requesting to offer a D-SNP line of business. KHS' request was approved by the DMHC in November. The DMHC requires a second filing, Medicare Medi-Cal Plans (MMP) Product and Benefit Expansion Filing, which was submitted November 15th. Both filings must be approved by the DMHC prior to submitting our CMS contract request in February 2025 to operate a Medicare Advantage/D-SNP line of business in 2026.
 - Regulatory filing for Notice of Intent to Apply to CMS for D-SNP product submitted which paves the way for the formal CMS application in 2025
 - D-SNP Consultant and Readiness Review will continue in 2025 in preparation of going live with a D-SNP line of business on January 1, 2026
 - Medicare Model of Care incorporating NCQA, DHCS, and CMS requirements to ensure quality and holistic care for dually eligible population
 - Medicare Part D Pharmacy System implementation
 - Medicare Enrollment (Eligibility), Billing, and Quality Oversight System
 - Delegation oversight of all functions to ensure compliance with CMS, DHCS, and DMHC regulatory requirements
 - Clinical Care Management System Updates including Medicare utilization review and appeal requirements
 - Provider Contracting for D-SNP line of business. Network needs to be secured and meet CMS network adequacy by February 2025
 - Development of D-SNP Product and Bid including supplemental benefits due to CMS in June 2025
- NCQA accreditation preparation standardizing quality assurance and clinical practice protocols across all Managed MCAL plans to comply with state and federal requirements for both health and health equity accreditation.

At its conclusion, CalAIM will transform Medi-Cal Managed Care health plans to provide a more equitable and broader range of benefits through an integrated delivery system comprised of traditional medical services, behavior health services (including specialty mental health) substance use disorder services (detox and therapeutic) and dental care.

Since 2012, we have witnessed an increase in membership from expansion in eligibility, adoption of the affordable care act and inclusion of a variety of new coverage categories and programs like Seniors and Persons with Disabilities (SPDs), Community Based Adult Services (CBAS), childless adults, children with autism and undocumented children and young adults.

To: KHS Finance Committee
Re: 2025 Budget
Page 3

Newly eligible populations present unique challenges. KHS expanded its network of providers, both in scope and depth, so that the appropriate level and type of services would be available to treat new members often with medically complex conditions. Much of what has been developed and implemented over the past 10 years relates to the creation and administration of these new programs and the additional benefits and expanded services that accompany them. Enrollment in KHS has increased over 300% during that time to where today, KHS serves approximately 400,000 of Kern County's residents.

Recently Enacted California Legislation Impacting the KHS 2025 Budget

The increase in the minimum wage for health care workers to \$25 an hour over the next several years along with a \$20 an hour minimum wage for fast food workers will cause KHS to increase some of the salaries for certain job positions. Additionally, our providers might seek rate increases to offset these additional staffing costs. We do not believe our 2025 rates received from DHCS have taken the impact of these salary increases into effect.

Additionally, certain Medi-Cal provider rates have been increased to at least **87.5% of Medicare** for primary care and certain specialty care providers, maternity care and non-specialty mental health services. Much of the funding for these rate increases comes from the reinstatement of the MCO Tax. The calculations/methodologies used to determine the 87.5% of Medicare Rate are quite complex.

Implementation by DHCS of a New Quality Score Withhold Methodology and a New Community Reinvestment Requirement.

In addition to an increase in fines and sanctions relating to quality measures being levied by DHCS and DMHC, DHCS will be withholding 1% (up from ½% from 2024) of Managed Care Plans (MCPs) monthly revenue (approximately \$1,200,000 a month, which is up from \$600,000 a month from 2024 for KHS) that is to be earned back by MCPs upon meeting certain quality measures.

MCPs with positive net income will now also be required to allocate 5% to 7.5% of its profits (depending on the level of their profit) to local community activities that develop community infrastructure to support Medi-Cal members. If MCPs do not meet certain quality outcome metrics as defined by DHCS, MCPs shall set aside an additional 7.5% of net income for community reinvestment.

MCPs will be required to annually submit a Community Reinvestment Plan and Report that details how the community will benefit from the reinvestment activities and the outcomes of such investments.

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Implementation by DHCS of a New Transitional Rent Program

DHCS is requiring Medi-Cal managed care plans to provide coverage of rent/temporary housing to members who are experiencing or at risk of homelessness and meet certain additional eligibility requirements. This new benefit will be known as “Transitional Rent” and is expected to be effective January 1, 2026.

2025 Key Initiatives for KHS

Besides these State mandated changes impacting the 2025 budget, several internal initiatives are scheduled for next year including:

- Continued implementation of two provider grant programs totaling \$8 million comprising a Provider Recruitment & Retention Program for \$3 million and a Quality Grant Program focusing on developing innovative partnerships with network providers to elevate the quality of care delivered to KHS members for \$5 million.
- Continued implementation of two Strategic Initiatives totaling \$12 million comprising a Healthcare Workforce Expansion Program partnering with contracted healthcare providers and the local education institutions to expand the nursing and physician medical professionals for \$10 million and a Community Based Organization Program that will create innovative social service delivery models that will focus on reducing barriers to care and focus on wellness and healthy living for \$2 million.
- Expansion of the Transition of Care Services Program currently serving only highest risk members will now be required for all members that experience a transition under the new DHCS mandate.
- Development of an orthopedic education program for members undergoing elective joint replacement aimed at decreasing the need for postoperative acute care hospitalization.
- Expand the Enhanced Care Management network to include new sites and operational models to ensure that all Populations of Focus (POF) are being focused on in 2025. The county adult and juvenile facilities along with the state California Department of Corrections and Rehabilitation (CDC-R) facilities intend to launch pre-release services in Kern County in 2025.
- Enhance member outcomes and engagement through continued development of a comprehensive CRM platform and an improved Member Rewards Program in 2025. This initiative is part of our three-horizon roadmap to enable real-time rewards fulfillment, reporting, and a more engaging member experience.
- Operationalize new 2025 Contract with DHCS designed to transform KHS’s Managed Care Model through multiple channels including CalAIM alignments for children and behavioral health services expansion, increased operational transparency for accountability compliance and administrative reporting and efficiency, quality improvement and health equity activities, community investment plans, and multiple Memoranda of Understandings with third parties for coordinated and integrated care. Requires KHS to update a significant number of policies and procedures that more align with CMS standards.

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- Health Services staffing restructure to support Population Health Management (PHM) program. PHM staffing restructure is based on the following additional requirements. Enhancing Complex Care Management to meet NCQA standards, implementing Transition of Care Services for all members who experience any change in any level of care, completing the operationalization of providing Long Term Care services, and providing case management support to all pregnant and postpartum women.
- The KHS Behavioral Health (BH) team continues to increase the number of members that receive coordination of specialty behavioral health and non-specialty behavioral health in conjunction with physical health needs. In addition, the BH team will increase collaboration for coordinating KHS member's behavioral health needs through implementing no wrong door, widespread utilization of screening tools with appropriate care coordination, and the Children and Youth Behavioral Health Initiative (CYBHI). Through the CYBHI "whole child" approach KHS will partner with local educational agencies to support children's behavioral health. Additionally, the KHS BH team will focus on improving coordination with Kern County Behavioral Health and Recovery to improve efficiency and operationalize the executed MOU. Current processes are mostly manual while data exchange is being developed.
- Broad focus on healthcare equity, inclusion, and diversity across the health plan and network, i.e., reporting, population identification, provider training and program implementation to address specific population needs based on race, ethnicity, and other social determinants of health that improve the clinical outcomes for our members.
- Over fifteen (15) corporate projects for improving processes, initiating new programs or enhancing services such as:
 - Accounting System upgrade to ensure robust capabilities to support the Medicare line of business and growing needs of KHS.
 - Enterprise Risk Management Assessment conducted by an enterprise risk management team to minimize organizational-wide risk and identify unique opportunities.
 - Member & Provider Portal Implementation to ensure that KHS has an engaging cost-effective system capable of providing quality access to members and provider for Medi-Cal and Medicare needs.
 - New Community Support Services (CCS) Program benefits being added in 2025, including Transitional Rent and Community Integration Programs (Tattoo Removal) benefit if approved by DHCS.
 - JIVA Medical Management System Upgrade to integrate new and improve existing functionality as our clinical platform for population management. New modules and other integrative functions will improve KHS ability to approach care coordination through a holistic lens in support of CalAIM, Population Health and preparation for the D-SNP population.

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- Milliman Clinical Guidelines (MCG) Update performed annually to align with current evidence-based standards of care and new technologies and treatments, required for clinical authorizations and provider oversight.
- Expanding Health Information Exchange (HIE) capabilities to enhance the sharing of patient medical information among healthcare professionals and KHS. This data will give KHS a comprehensive view of the member's health status and care history, allowing for more support in the members healthcare needs, improve outcomes, and tailored interventions.
- Annual cyber security InfoSec audit with continued work to achieve HighTrust CSF certification.
- Continued Business Intelligence (BI) system updates and improvements to promote data integrations with trading partners (i.e., Kern Medical; Clinica Sierra Vista, Omni, and Costal Kids, etc.)
- Various technology updates and systems upgrades to ensure software maintenance and support contracts remain valid.
- NCQA Consultant and Readiness Review will continue in 2025 to bring in field expertise to assist KHS with document preparation, mock audit, and final submissions in its pursuit of NCQA accreditation on or before 2026.
- D-SNP Consultant and Readiness Review will continue in 2025 in preparation of going live with a D-SNP line of business on January 1, 2026
- Consultants will continue in 2025 to bring field expertise to assist KHS with implementing the New Era and embedding diversity, equity, inclusion and belonging into the organizational culture.
- Continued development of Provider Performance Based reimbursement arrangements.
- Expansion of Member incentive program across new or existing programs for enterprise-wide eligibility including a solution for real-time delivery of incentives and robust tracking mechanisms
- Identify and mitigate social determinants of health and reduce health disparities or inequities.
- Expansion of department dashboards for operational metric transparency.
- Define/refine Medical Loss Ratio dashboard for monitoring and Executive transparency for budgeting considerations.
- Comply with State mandated coordination of benefits to help mitigate unwarranted cost and recovery including retro eligibility activity based on state information.

Support for Existing Programs and Initiatives in 2025

In 2025 there were several new or modified Department of Health Care Services (DHCS) and Department of Managed Health Care (DMHC) requirements that impact the 2025 Budget including:

- Continued support of KHS members in the annual redetermination process including continued collaboration with Kern County Department of Human Services staff, member mailings, robo calls, text messaging and personal calls to assist members in completing their annual redetermination paperwork on time.

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- Homeless Management Information System, (HMIS), KHS was awarded to be the lead agency to manage the data software to track and monitor the homeless data for Kern County. Effective October 1, 2023, KHS has a team that will manage the system and will assign licenses to all the Community Based Organizations, CBOs, who serve the Homeless individuals in Kern County.
- School-Based Behavioral Health (SBHIP) is an additional Incentive Program that was initiated in 2022 to increase access to preventive, early intervention, and behavioral health services by school-affiliated behavioral health providers for TK-12 children in schools through coordination and partnership with the Local Education Agency (LEA), KHS, Kern County Behavioral Health and Recovery Services (KHBRs), and other community-based organizations and health plans in Kern County. The Governor's budget allocated \$398 million for Medi-Cal plan incentives with Kern County receiving up to \$13.2 million from January 2022 to April 2025. This initiative will be the foundation for a broader focus on developing and maintaining a school-linked fee schedule for outpatient behavioral health and substance use disorder services for ages 25 and younger by in 2025 under the Children and Youth Behavioral Health Initiative (CYBHI).
- School Wellness Grant Program will support awarded public schools in the county with funding to implement wellness programs that improve the physical, emotional, social and behavioral health and wellbeing of students.
- Expansion of member and community-based wellness initiatives aimed at promoting and enhancing the health and wellness of members and the community. This effort includes the assembly of region-specific teams, preventive care campaigns, and implementation of programs aimed at childhood injury and illness prevention.
- Enhance the quality and accessibility of cultural and linguistic services to meet the diverse needs of members. This includes development of an interpreter basics training program for providers office staff and ongoing training and professional development opportunities for KHS staff involved in delivering linguistic services.
- Telehealth Services has shown to be an effective method for maintaining the physician/ patient relationship during the pandemic. DHCS modified its benefits to include telehealth as an alternative to office visits during the COVID Public Health Emergency. During 2023 DHCS made permanent many of the telehealth flexibilities allowed during the Public Health Emergency. This will enable continued expansion of synchronous, asynchronous, audio-visual, and telephonic provision of care to meet network adequacy, foster member satisfaction, and strengthen health equity for rural populations.
- Population Health Management preparation will continue through 2025 to develop and maintain a whole system, person centered population health management strategy for addressing member needs across the continuum of care based on data driven risk stratification, predictive analytics, and standardized assessment processes for 2025 readiness.

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- Expanded Regulatory Oversight for quality-of-care measures and timely access to care standards in service of greater health equity. DHCS and DMHC are releasing an increasing volume of guidance/directives/reporting requirements – with increased complexity - both through and outside of All Plan Letters (APLs). Along the same lines, increased scrutiny/oversight from regulators (through Audits, other DHCS/DMHC oversight activities), which requires Corrective Action Planning, follow up, and internal audits.
- New or Expanded Data and Analytic Reporting Requirements, including integration of various data sources not historically captured for member risk stratification and segmentation. Most of these data collection requirements are driven by NCQA Health Equity Accreditation factors and KHS value-based goals. DHCS is also requiring integration and participation in a universal Medical platform to capture social determinants of health with further alignment for a count specific Health Information Exchange
- Increase in the Application of Supplemental Payments pertaining to Hospital Directed Payments, as well as other supplemental payment arrangements for physician and hospitals.
- Continue work with Kern Medical through the joint operations committee to explore collaboration opportunities and address operation issues and development of new chronic condition programs for Population Health
- Continue to work with Dignity hospitals (Memorial, Mercy & Mercy Southwest) to ensure mutual success assuming risk via DRG agreement.
- Expand the Transitional Care Program with local hospitals and the KHS provider network as DHCS is requiring a transitions of care services program for all members who experience any transition.
- Palliative Care program expansion.
- Continue with managing the Long-Term Care benefit that became the responsibly of managed care plans (MCPs) effective January 1, 2023.
- Continue with managing the Major Organ Transplant benefit that took place on January 1, 2022, with the inclusion of Heart, Lung, Liver and Pancreas transplants.
- Refine the transportation and meal reimbursement program to ensure appropriate allocation of funds for members traveling for Major Organ Transplant clinical support.
- Expand Telehealth Specialty Care services to all eligible service sectors.
- Continue SNFist program to provide transparency for member placement in appropriate levels of care.
- Implement efficiencies across the health services departments through automation and robot technology to streamline process and reduce manual intervention.
- Development of a chronic kidney disease management program.
- Expand ER Navigation Program aimed at reducing avoidable inpatient admissions to additional local acute hospitals.
- Develop and implement a provider education program of evidence-based management of patients with diabetes and hypertension.

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- Ongoing support for the school-based Wellness Programs
- Implement School-based Vision Programs
- Continued collaboration with Kern County with the Tobacco Free Coalition of Kern County, Kern County Asthma Coalition, Black Infant Maternal Health Initiative, and the Kern County Breastfeeding Coalition.
- Execute new MOUs with Local Government Agencies (LGA), including KBHRS, KCDPHS, KCDA, KCDHS, KRC and WIC (CAPK & CSV). Prepare for execution of 2025 MOUs with additional LGAs such as Jails, Probation and Juvenile Facilities and Local Education Agencies, First 5 Programs, Indian Health Services/Tribal Entities, Jails, HCBS Agencies and Caregiver Resource Centers.
- Expand the Population Health Management Programs, including homelessness outreach, ER overutilization, and care coordination efforts to support CalAIM and low utilization members.
- Enhancing Managed Care Accountability Set (MCAS) Tracking and Reporting, including expanded electronic data collection and stratification by various diversity segment (race, ethnicity, etc.)
- Continued expansion of mobile services for preventative care and gaps in care closures
- Continue year-round direct member outreach program to bring awareness to members, educate members about benefits associated with completing the measures and scheduling appointments all in order to improve minimal performance levels (MPL) requirements for MCAS measures.
- Evaluate and revise Pay for Performance to reward providers who demonstrate improved MCAS performance and include other non-MCAS preventative care measures.
- Expand pregnancy related programs to improve pre and postnatal compliance to promote healthy babies with increased focus on maternal mental health and depression.
- Continue to pilot specific incentive programs to drive performance in MCAS measures such as Diabetes, Behavioral Health, outside of the traditional primary care setting.
- Expand provider support and education for collection of data for social determinants of health (SDoH) and provision of Basic Population Health Management through preventative screenings and assessments, e.g., PHQ-2; PHQ-9 (psychiatric health questionnaire), ACE (Adverse Childhood Events), EPSDT (Early Prevention Screening and Diagnostic Testing), IHA (Initial Health Assessment), HRA (Health Risk Assessment), etc.
- Transition the in-house Medication Therapy Management Program for eligible members not deemed eligible in an Enhanced Care Management provider setting to a Comprehensive Pharmacy Program to allow broader reconciliation of member's medication and care coordination with providers and facilities.
- Use the Care Gradient Analysis Predictive Modeling tool to identify populations for diagnoses specific engagement schemes to differentiate care requirements for enhanced, complex, basic, and unmet healthcare needs of our members.
- Continue to monitor and measure member and provider satisfaction independently via satisfaction surveys.

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- Expand design and implementation of department specific outcome metrics.
- Strengthen audits across all departments to proactively identify process or performance gaps to allow for corrective actions to foster compliance with DHCS and DMHC requirements.
- Standardize risk assessment process across the organization to identify potential risks related to provider contracts, vendor relations, and data exchanges.
- Continue monitoring of Fraud, Waste, and Abuse and delegated oversight of contracted providers and community partners.
- Strengthen departmental policy and procedures review process to ensure the documents reflect current or new processes accurately.
- Expand Population Health Management program offerings to include other chronic cardio-pulmonary diagnoses such as Congestive Heart Failure (CHF) and Hypertension (HTN)
- Continued recruitment and retention of talent to meet the ongoing changes and initiatives with CalAIM.
- Develop and provide training and support for KHS staff into each new phase of CalAIM.

Budget - Resources for Programs Designed to Enhance Member or Provider Experience

Finally, the 2025 budget will provide resources to support a variety of programs administered either directly or through collaboration with outside organizations. Examples include:

- Autism Spectrum Disorder Behavioral Therapy, including non-Autism diagnoses.
- California Children's Services Coordination of Care
- Kern Regional Center Coordination of Care
- Kern County Public Health Department for new or existing public health issues such as Black Infant Health, preventative care and immunizations, and communicable and sexually transmitted disease
- Vision Services Plan for optometric diabetic screenings
- Program awareness of Mental Health benefit, including coordination with Kern County Public Health for Emergent Mental health services, including 9-8-8 hotline and Mental Evaluation Team (MET) and Medication Assisted Therapy (MAT).
- Hospitalist program expansion
- Low Income Housing through the Kern County Housing Authority and other partners.
- Respite Services for our members and their care givers.
- Community-Based Organizations that support Medically Supportive Food/Meals/Medically Tailored Meals for members.
- Nursing Facility Transition/Diversion, Community Transition Services/Nursing Facility Transition to a Home and Personal Care & Homemaker Services for our older adult populations of focus.

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2025 Budget Documents

Attached are the following documents relating to the 2025 Budget:

- 1) Consolidated Operating Budget
- 2) Operating Budget by Aid Category
- 3) Enrollment Assumptions
- 4) Revenue Assumptions
- 5) Medical Expense Assumptions
- 6) Administrative Expense Assumptions
- 7) Budgeted FTE by Department
- 8) Capital Budget for 2025
- 9) Preliminary 2024 Year-end and Projected 2025 TNE and Minimum Liquidity Calculations

Requested Action

Approve; Refer to KHS Board of Directors.

**KERN HEALTH SYSTEMS
P & L BY MAJOR CATEGORY OF SERVICE
2025 BUDGET**

				PMPM	PMPM	PMPM	PMPM %
	2025 BUDGET	EST. ANNUAL	DIFFERENCE	2025 BUDGET	2024 ANNUAL	DIFFERENCE	DIFFERENCE
	\$	\$	\$	4,869,000	4,863,708	5,292	0%
REVENUE							
Capitation (excludes Prop 56 & GEMT)	1,586,495,742 (11)	1,366,503,909	219,991,833	325.84	280.96	44.88	16%
Maternity Kick Supplemental Payment	45,855,840	43,219,800	2,636,040	9.42	8.89	0.53	6%
Enhanced Care Management	54,681,595 (5)	47,479,793	7,201,802	11.23	9.76	1.47	15%
Major Organ Transplant	12,034,590	12,031,372	3,218	2.47	2.47	(0.00)	0%
CalAIM Incentive Program	(4)	20,543,444	(20,543,444)	-	4.22	(4.22)	-100%
Proposition 56 Supplemental Payments	18,831,990	18,823,355	8,635	3.87	3.87	(0.00)	0%
Ground Emergency Medical Transportation (GEMT) Payment	7,422,234	7,469,486	(47,252)	1.52	1.54	(0.01)	-1%
Total MCAL Revenue	1,725,321,991	1,516,071,159	209,250,832	354.35	311.71	42.64	14%
Add-Ons (Directed Provider Payments)	292,996,650	295,388,870	(2,392,220)	60.18	60.73	(0.56)	-1%
MCO Tax Revenue	720,563,310 (9)	783,163	783,163	147.99	147.99	(0.00)	0%
Interest	24,000,000	35,669,877	(11,669,877)	4.93	7.33	(2.40)	-33%
Reinsurance	3,300,000	1,009,267	2,290,733	0.68	0.21	0.47	227%
TOTAL REVENUE	2,766,181,951	2,567,919,320	198,262,631	568.12	527.98	40.15	8%
MEDICAL							
Inpatient Hospital	408,691,306 (10)	383,991,711	24,699,595	83.94	78.95	4.99	6%
Outpatient Facility	185,508,413	176,440,644	9,067,769	38.10	36.28	1.82	5%
Emergency Room Facility	81,853,090	76,477,113	5,375,977	16.81	15.72	1.09	7%
Primary Physician Services	97,985,906	84,437,944	13,547,962	20.12	17.36	2.76	16%
Urgent Care	46,031,787	38,675,940	7,355,847	9.45	7.95	1.50	19%
Physician Specialty	298,953,711	275,150,879	23,802,832	61.40	56.57	4.83	9%
Behavioral Health Treatment and Mental Health	42,196,343	38,276,464	3,919,879	8.67	7.87	0.80	10%
Other Medical Professional	28,927,723	37,124,945	(8,197,222)	5.94	7.63	(1.69)	-22%
Enhanced Care Management	51,947,515 (5)	44,799,060	7,148,455	10.67	9.21	1.46	16%
Major Organ Transplant	11,432,861	11,427,901	4,960	2.35	2.35	(0.00)	0%
DME	23,872,284	21,570,635	2,301,649	4.90	4.44	0.47	11%
Home Health and CBAS	15,838,046	15,572,943	265,103	3.25	3.20	0.05	2%
Other- Ambulance and Non-Emergent Transportation	60,676,021	54,948,953	5,727,068	12.46	11.30	1.16	10%
Other - LTC (Short-Term), SNF, Hospice	138,259,019	132,676,101	5,582,918	28.40	27.28	1.12	4%
Pay for Performance Quality Incentive	7,303,500	7,295,552	7,948	1.50	1.50	0.00	0%
CalAIM Incentive Program	(4)	31,443,949	(31,443,949)	-	6.47	(6.47)	-100%
Provider Enhancement Expense - Prop 56	17,890,391	17,879,046	11,345	3.67	3.68	(0.00)	0%
Provider Enhancement Expense - GEMT	7,051,122	8,694,797	(1,643,675)	1.45	1.79	(0.34)	-19%
Add-Ons Directed Provider Payments	292,996,650	295,388,870	(2,392,220)	60.18	60.73	(0.56)	-1%
Reinsurance Premium	3,300,000	1,346,953	1,953,047	0.68	0.28	0.40	145%
Member Quality Incentives	4,454,720 (6)	3,976,514	478,206	0.91	0.82	0.10	12%
Medical Department Compensation - MLR Allocation	62,641,619 (7)	45,821,313	16,820,306	12.87	9.42	3.44	37%
UM/QA Costs (including Utilization & Quality Review)	17,377,190 (8)	11,230,908	6,146,282	3.57	2.31	1.26	55%
Total Medical Costs	1,905,189,217	1,814,649,134	90,540,082	391.29	373.10	18.19	5%
GROSS PROFIT/(LOSS)	860,992,734	753,270,186	107,722,549	176.83	154.88	21.96	14%

ADMINISTRATIVE	98,254,120	89,595,697	8,658,423	20.18	18.42	1.76	10%
NET PROFIT/(LOSS) BEFORE MCO TAX	762,738,614	663,674,489	99,064,126	156.65	136.45	20.20	15%
MCO TAX EXPENSE	720,563,310 (9)	719,780,147	783,163	147.99	147.99	(0.00)	100%
NET PROFIT/(LOSS) AFTER MCO TAX	42,175,304	(56,105,658)	98,280,962	8.66	(11.54)	20.20	-175%
D-SNP EXPENSES	4,805,266 (3)	2,009,843 (3)					
STRATEGIC AND PROVIDER GRANT EXPENSES	10,000,000 (12)	10,000,000					
NET PROFIT/(LOSS) AFTER GRANT EXPENSE	27,370,038	(68,115,501) (1)(2)			11,850,548.00		
MEDICAL LOSS RATIO (EXCLUDING MCO TAX, GRANTS, DIRECTED PAYMENTS AND D-SNP)	91.99%	97.84%					
ADMIN RATIO (EXCLUDING MCO TAX, GRANTS, DIRECTED PAYMENTS AND D-SNP)	5.61%	5.77%					

- (1) 2024 has been adjusted to remove approximately \$14.9 million of net favorable adjustments related to prior periods including retro capitation adjustments and IBNR and paid claims adjustments recognized as of September.
- (2) The 2024 annual amounts are estimated amounts using the YTD September Financials, the 2024 Budget, and other adjustments due to timing differences and availability of updated current information.
- (3) These expenses are preparation expenses related to D-SNP/MediCare implementation with a scheduled go-live date of January 1, 2026.
- (4) The 2025 budget assumes significant decreases in CalAIM programs due to programs ending.
- (5) The 2025 budget assumes a significant increase in program revenue due to ECM rate increases included in the preliminary rate information for provided for CY 2025.
- (6) The 2025 budget assumes additional expenses for improving quality outcome measures for members.
- (7) The 2025 budget reflects budgeted salary increases for medical department FTEs needed to support healthcare MLR initiatives, new programs, and a full year compensation for positions hired during the 2024 year.
- (8) The 2025 budget reflects increases in clinical technology fees, professional resources, and staff training and professional development expenses for medical departments.
- (9) The 2025 reflects the MCO rates included in the CY 2024 Final rates received 9/24/2024 which are pending CMS approval. MCO tax revenue and expenses are budgeted to be neutral.
- (10) The CY 2025 Budget reflects an expected reduction of \$5.00 pmpm for Inpatient Hospital expense due to initiatives being implemented by the Clinical team through 2025.
- (11) The CY 2025 budgeted capitation revenue is based on draft CY 2025 base rates received 10/21/2024 and assumes an additional 11.5% increase based on recent communication from DHCS in consideration of utilization changes to be factored in updated rate setting assumptions. Projected membership for CY 2025 is assumed to consistent with CY 2024.
- (12) The 2023-2025 KHS Grant Program of \$20 million was approved by the BOD on June 15, 2023. The 2025 budget assumes the remaining balance of grants awarded under the program will be distributed in 2025.

KERN HEALTH SYSTEMS

P & L BY MAJOR CATEGORY OF SERVICE
2025 BUDGET

	ALL COAs		FAMILY & OTHER		SPD/LTC		EXPANSION	
	4,869,000		\$ 3,233,400		\$ 279,600		\$ 1,356,000	
REVENUE								
Capitation	1,586,495,742	325.84	727,645,469	225.04	323,144,182	1,155.74	535,706,091	395.06
Maternity Kick	45,855,840	9.42	40,544,205	12.54			5,311,635	3.92
Enhanced Care Management	54,681,595	11.23	23,945,945	7.41	9,391,963	33.59	21,343,687	15.74
Major Organ Transplant	12,034,590	2.47	3,180,198	0.98	3,779,052	13.52	5,075,340	3.74
Proposition 56 Supplemental Payments	18,831,990	3.87	14,111,550	4.36	342,300	1.22	4,378,140	3.23
GEMT	7,422,234	1.52	2,226,846	0.69	2,057,088	7.36	3,138,300	2.31
Total MCAL Revenue	1,725,321,991	354.35	811,654,213	251.02	338,714,585	1,211.43	574,953,193	424.01
Add-Ons (Directed Provider Payments)	292,996,650	60.18	116,327,270	35.98	62,131,283	222.21	114,538,097	84.47
MCO Tax Revenue	720,563,310	147.99	478,510,866	147.99	41,378,004	147.99	200,674,440	147.99
Interest	24,000,000	4.93	11,130,494	3.44	4,844,276	17.33	8,025,230	5.92
Reinsurance	3,300,000	0.68	2,121,151	0.66	201,520	0.72	977,329	0.72
TOTAL REVENUE	2,766,181,951	568.12	1,419,743,994	439.09	447,269,668	1,599.68	899,168,289	663.10
MEDICAL								
Inpatient Hospital	408,691,306	83.94	141,311,035	43.70	100,521,204	359.52	166,859,067	123.05
Outpatient Facility	185,508,413	38.10	64,331,834	19.90	40,495,849	144.83	80,680,730	59.50
Emergency Room Facility	81,853,090	16.81	46,314,315	14.32	8,564,389	30.63	26,974,385	19.89
Primary Physician Services	97,985,906	20.12	68,667,756	21.24	6,010,401	21.50	23,307,749	17.19
Urgent Care	46,031,787	9.45	31,206,511	9.65	2,956,171	10.57	11,869,106	8.75
Physician Specialty	298,953,711	61.40	146,027,934	45.16	43,547,380	155.75	109,378,396	80.66
Behavioral Health Treatment and Mental Health	42,196,343	8.67	22,748,246	7.04	14,977,540	53.57	4,470,557	3.30
Other Medical Professional	28,927,723	5.94	14,704,499	4.55	4,257,583	15.23	9,965,641	7.35
Enhanced Care Management	51,947,515	10.67	22,748,648	7.04	8,922,365	31.91	20,276,503	14.95
Major Organ Transplant	11,432,861	2.35	3,021,188	0.93	3,590,099	12.84	4,821,573	3.56
DME	23,872,284	4.90	10,555,519	3.26	7,448,387	26.64	5,868,378	4.33
Home Health and CBAS	15,838,046	3.25	5,756,150	1.78	6,600,407	23.61	3,481,489	2.57
Other- Ambulance and Non-Emergent Transportation	60,676,021	12.46	31,140,245	9.63	11,368,389	40.66	18,167,387	13.40
Other - LTC, SNF, Hospice	138,259,019	28.40	61,216,392	18.93	64,010,287	228.94	13,032,340	9.61
Pay for Performance Quality Incentive	7,303,500	1.50	4,850,100	1.50	419,400	1.50	2,034,000	1.50
Provider Incentive Payments - Prop 56 & GEMT	24,941,513	5.12	15,521,476	4.80	2,279,419	8.15	7,140,618	5.27
Add Ons Directed Provider Payments	292,996,650	60.18	116,327,270	35.98	62,131,283	222.21	114,538,097	84.47
Reinsurance Premium	3,300,000	0.68	2,121,151	0.66	201,520	0.72	977,329	0.72
Member Quality Incentives	4,454,720	0.91	2,065,915	0.64	899,112	3.22	1,489,693	1.10
Medical Department Compensation - MLR Allocation	62,641,619	12.87	29,051,340	8.98	12,643,888	45.22	20,946,391	15.45
Other Utilization & Quality Review Expenses	17,377,190	3.57	8,059,030	2.49	3,507,496	12.54	5,810,664	4.29
Total Medical Costs	1,905,189,217	391.29	847,746,556	262.18	405,352,567	1,449.76	652,090,093	480.89
GROSS PROFIT/(LOSS)	860,992,734	176.83	571,997,438	176.90	41,917,101	149.92	247,078,196	182.21
ADMINISTRATIVE	98,254,120	20.18	45,567,370	14.09	19,832,089	70.93	32,854,661	24.23
NET PROFIT/(LOSS) BEFORE MCO TAX	762,738,614	156.65	526,430,068	162.81	22,085,012	78.99	214,223,535	157.98
MCO TAX EXPENSE	720,563,310	147.99	478,510,866	147.99	41,378,004	147.99	200,674,440	147.99
NET PROFIT/(LOSS) AFTER MCO TAX	42,175,304	8.66	47,919,202	14.82	(19,292,992)	(69.00)	13,549,095	9.99
MEDICAL LOSS RATIO (EXCLUDING MCO TAX AND DIRECTED PROVIDER PAYMENTS)	91.99%		88.67%		99.84%		92.05%	
ADMIN RATIO (EXCLUDING MCO TAX AND DIRECTED PAYMENTS)	5.61%		5.52%		5.77%		5.63%	

**KERN HEALTH SYSTEMS
BUDGETED MEMBER MONTHS
CY 2025**

MEDI-CAL	Increased Amt	JAN'25	FEB'25	MAR'25	APR'25	MAY'25	JUN'25	JUL'25	AUG'25	SEP'25	OCT'25	NOV'25	DEC'25	CY 2025
Child SIS (1)	500	162,000	162,500	163,000	163,500	164,000	164,500	165,000	165,500	166,000	166,500	167,000	167,500	1,977,000
Child UIS	0	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	72,000
Adult SIS	0	56,000	56,000	56,000	56,000	56,000	56,000	56,000	56,000	56,000	56,000	56,000	56,000	672,000
Adult UIS	0	19,000	19,000	19,000	19,000	19,000	19,000	19,000	19,000	19,000	19,000	19,000	19,000	228,000
Expansion SIS	0	98,000	98,000	98,000	98,000	98,000	98,000	98,000	98,000	98,000	98,000	98,000	98,000	1,176,000
Expansion UIS	0	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	180,000
SPD SIS	0	21,050	21,050	21,050	21,050	21,050	21,050	21,050	21,050	21,050	21,050	21,050	21,050	252,600
SPD UIS	0	2,010	2,010	2,010	2,010	2,010	2,010	2,010	2,010	2,010	2,010	2,010	2,010	24,120
SPD FULL DUAL SIS	0	23,790	23,790	23,790	23,790	23,790	23,790	23,790	23,790	23,790	23,790	23,790	23,790	285,480
SPD FULL DUAL UIS	0	150	150	150	150	150	150	150	150	150	150	150	150	1,800
TOTAL KHS	500	403,000	403,500	404,000	404,500	405,000	405,500	406,000	406,500	407,000	407,500	408,000	408,500	4,869,000

SIS = Satisfactory Immigration Status

UIS = Unsatisfactory Immigration Status

(1) Assumes additional 500 births each month for Child

**KERN HEALTH SYSTEMS
MEDI-CAL
2025 REVENUE BUDGET**

ENROLLMENT
Family and Other Members
SPD/LTC Members
MCAL Expansion Members
Total Members - MCAL

3,233,400
279,600
1,356,000
4,869,000

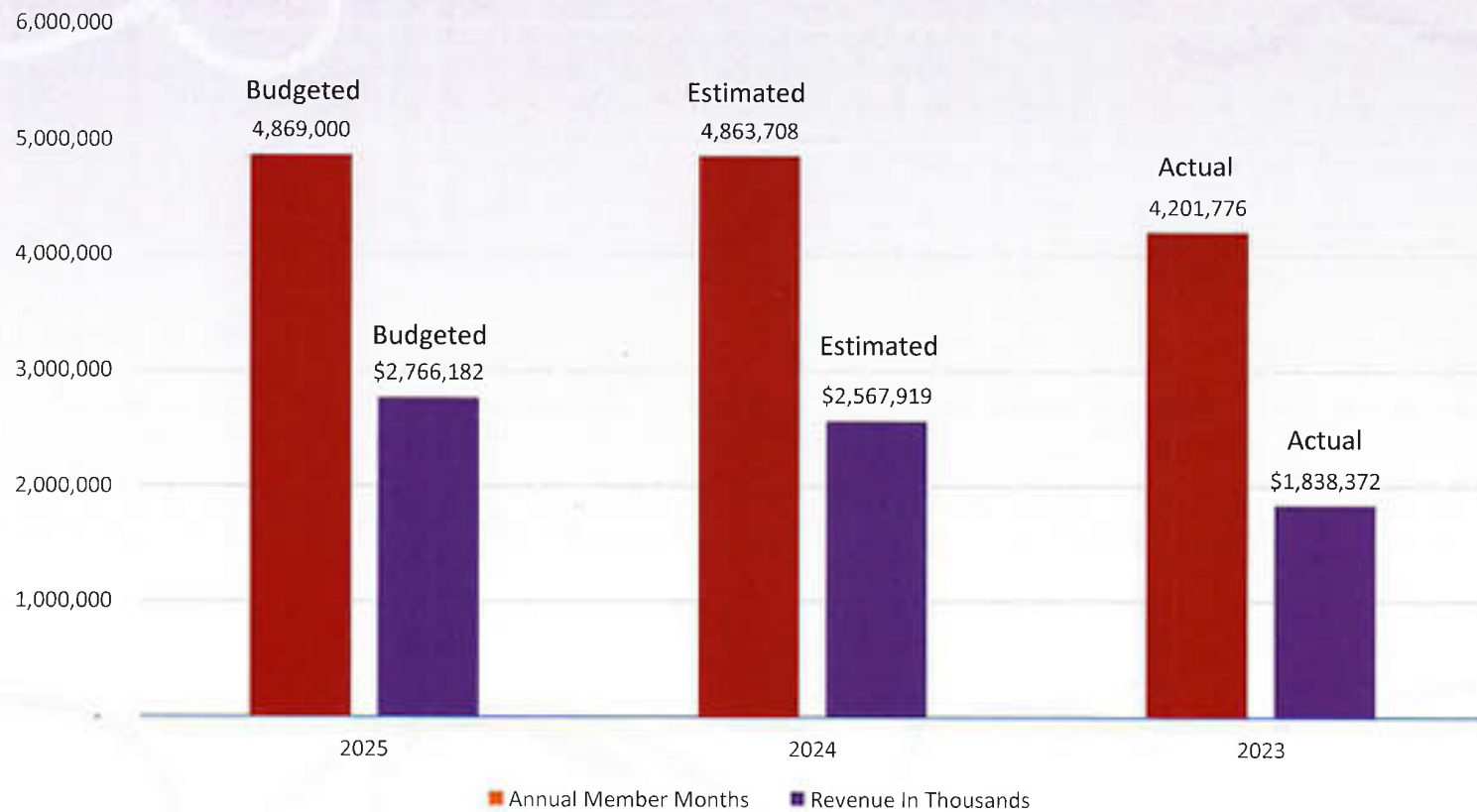
REVENUES
Medicaid Adult/Child & Other
Medicaid Seniors & Persons w/Disabilities and Medicaid Long-Term Care
Medicaid Expansion
SUBTOTAL PREMIUM REVENUE
Directed Payment Revenue
Title XIX - Medicaid - MCO Tax
TOTAL MEDICAID REVENUE
Interest Revenue
Reinsurance Recoveries
TOTAL REVENUES

PMPM	\$
251.02	811,654,213
1,211.43	338,714,585
424.01	574,953,193
(1-6) 354.35	1,725,321,991
(7) 60.18	292,996,650
(10) 147.99	720,563,310
562.51	2,738,881,951
(8) 4.93	24,000,000
(9) 0.68	3,300,000
568.12	2,766,181,951

REVENUE ASSUMPTIONS

- 1) ESTIMATED PREMIUM REVENUE IS BASED ON DRAFT CY 2025 BASE RATE INFORMATION RECEIVED 10/21/2024 AND ASSUMES AN ADDITIONAL 11.5% INCREASE BASED ON RECENT COMMUNICATION FROM DHCS IN CONSIDERATION OF UTILIZATION CHANGES TO BE FACTORED IN UPDATED RATE SETTING ASSUMPTIONS. PROJECTED MEMBERSHIP FOR CY 2025 IS ASSUMED TO BE CONSISTENT WITH CY 2024 MEMBERSHIP.
- 2) MATERNITY KICK REVENUE INCLUDED IN PREMIUM REVENUE INCLUDES A MONTHLY DELIVERY ASSUMPTION OF 500 DELIVERIES PER MONTH AND NEWBORNS ACCOUNT FOR A PORTION OF THE MONTHLY MEMBERSHIP INCREASE.
- 3) PROP 56 ADD-ON REVENUE IS BUDGETED WITH CY 2024 RATES AS PLACEHOLDER RATES. PROP 56 EXPENSE IS BUDGETED TO BE 95% OF REVENUE.
- 4) GEMT ADD-ON REVENUE IS BUDGETED USING CY 2024 RATES AND ASSUMES NO SIGNIFICANT PROGRAM CHANGES. EXPENSE IS BUDGETED TO BE 95% OF REVENUE.
- 5) ENHANCED CARE MANAGEMENT PROGRAM ADD-ON REVENUE INCLUDED IN PREMIUM REVENUE IS BUDGETED USING DRAFT CY 2025 RATES. EXPENSE IS BUDGETED TO BE 95% OF REVENUE.
- 6) MAJOR ORGAN TRANSPLANT ADD-ON REVENUE INCLUDED IN PREMIUM REVENUE IS BUDGETED WITH CY 2024 RATE INFORMATION. EXPENSE IS BUDGETED TO BE 95% OF REVENUE.
- 7) DIRECTED PAYMENT ADD-ON REVENUE INCLUDING PHDP, EPP, AND QIP IS BUDGETED USING ESTIMATED CY2023 RATES AS A PLACEHOLDER AS CURRENT RATES HAVE NOT BEEN PROVIDED BY DHCS. REVENUE AND EXPENSE ARE ASSUMED TO BE BUDGET NEUTRAL.
- 8) BUDGETED INTEREST REVENUE IS BASED ON A \$600 MILLION AVERAGE INVESTMENT BALANCE AT AN ASSUMED 4% INTEREST RATE. POTENTIAL UNKNOWN MARKET GAINS OR LOSSES ARE NOT INCLUDED.
- 9) FOR CY 2025, THE REINSURANCE POLICY DEDUCTIBLE HAS BEEN INCREASED FROM \$350,000 TO \$750,000 AND WILL NO LONGER HAVE ANY AVERAGE DAILY MAXIMUM LIMITS. REINSURANCE RECOVERIES ARE ASSUMED AT 100% OF PREMIUM.
- 10) MCO TAX REVENUE IS BASED ON CY 2024 PRELIMINARY BASE RATE INFORMATION RECEIVED 12/5/2023 AND UPDATED 2025 MEMBERSHIP ASSUMPTIONS. EXPENSE IS BUDGETED TO OFFSET REVENUE.

Revenue and Annual Member Months



**KERN HEALTH SYSTEMS
2025 BUDGET
UTILIZATION AND UNIT COST ASSUMPTIONS**

FAMILY & OTHER

Inpatient Hospital
Outpatient Facility
Emergency Room
Long Term Care/Hospice
Urgent Care
Physician Primary Care
Physician Specialty
Other Medical Professional
Mental Health
Laboratory and Radiology
Home and Community Based Services
Other, Ambulance, and Non-Emergency Medical Transportation

Annualized Increase	
Unit Cost	Utilization
3.00%	2.00%
3.00%	2.00%
3.00%	2.00%
3.00%	2.00%
3.00%	2.00%
3.00%	2.00%
3.00%	2.00%
3.00%	2.00%
3.00%	2.00%
3.00%	1.00%
3.00%	2.00%

SENIORS & PERSONS WITH DISABILITIES (SPD)

Inpatient Hospital
Outpatient Facility
Emergency Room
Long Term Care/Hospice
Urgent Care
Physician Primary Care
Physician Specialty
Other Medical Professional
Mental Health
Laboratory and Radiology
Home and Community Based Services
Other, Ambulance, and Non-Emergency Medical Transportation

Annualized Increase	
Unit Cost	Utilization
3.00%	2.00%
3.00%	2.00%
3.00%	2.00%
3.00%	2.00%
3.00%	2.00%
3.00%	2.00%
3.00%	2.00%
3.00%	2.00%
3.00%	2.00%
3.00%	1.00%
3.00%	2.00%

EXPANSION

Inpatient Hospital
Outpatient Facility
Emergency Room
Long Term Care/Hospice
Urgent Care
Physician Primary Care
Physician Specialty
Other Medical Professional
Mental Health
Laboratory and Radiology
Home and Community Based Services
Other, Ambulance, and Non-Emergency Medical Transportation

Annualized Increase	
Unit Cost	Utilization
3.00%	2.00%
3.00%	2.00%
3.00%	2.00%
3.00%	2.00%
3.00%	2.00%
3.00%	2.00%
3.00%	2.00%
3.00%	2.00%
3.00%	2.00%
3.00%	1.00%
3.00%	2.00%

LTC

Inpatient Hospital
Outpatient Facility
Emergency Room
Long Term Care/Hospice
Urgent Care
Physician Primary Care
Physician Specialty
Other Medical Professional
Mental Health
Laboratory and Radiology
Home and Community Based Services
Other, Ambulance, and Non-Emergency Medical Transportation

Annualized Increase	
Unit Cost	Utilization
3.00%	2.00%
3.00%	2.00%
3.00%	2.00%
3.00%	2.00%
3.00%	2.00%
3.00%	2.00%
3.00%	2.00%
3.00%	2.00%
3.00%	2.00%
3.00%	1.00%
3.00%	2.00%

Note 1: The above percentages were based on paid claims cost history for the 6 month period January 2024 through June 2024 paid as of August 2024. Percentages are rounded to the nearest whole percentage.

2025 ADMINISTRATIVE BUDGET ASSUMPTIONS

KERN HEALTH SYSTEMS MEDI-CAL ADMINISTRATIVE EXPENSES		2025 BUDGET		2024 ESTIMATED		DIFFERENCE	
Administrative:		PMPM	\$	PMPM	\$	PMPM	\$
Compensation		10.26	49,937,588	9.53	46,372,675	0.72	3,564,913
Purchased Services		5.77	28,117,715	5.37	26,130,724	0.40	1,986,991
Supplies		0.60	2,932,038	0.37	1,808,959	0.23	1,123,079
Depreciation		1.89	9,201,024	1.78	8,651,759	0.11	549,266
Other Administrative Expenses		1.66	8,065,755	1.36	6,631,580	0.29	1,434,175
Total Administrative Expenses		20.18	\$ 98,254,120	18.42	\$ 89,595,697	1.76	\$ 8,658,424
Member Months			4,869,000		4,863,708		5,292

COMPENSATION

COMPENSATION EXPENSE WAS BASED ON STAFFING LEVELS NEEDED TO SUPPORT THE GRADUAL ENROLLMENT OF 4,869,000 MEMBER MONTHS AND FOR THE CONTINUED ADMINISTRATION AND MANAGEMENT OF MEMBER BENEFITS AND PROGRAMS REQUIRED BY DHCS.

- 1.) THE 2025 BUDGETED COMPENSATION ASSUMES STAFFING LEVELS FOR 2025 WILL REMAIN CONSISTENT WITH 2024.
- 2.) IN 2024 UNEXPECTED VACANCIES AND EMPLOYEE TURNOVER RESULTED IN APPROXIMATELY \$465K IN COMPENSATION SAVINGS FROM THE 2024 BUDGET.
- 3.) THE 2025 BUDGETED COMPENSATION AMOUNT INCLUDES AN INCREASE OF APPROXIMATELY \$1.2 MILLION FOR A 4% AVERAGE MERIT ADJUSTMENT AND PROMOTIONS.
- 4.) THE 2025 EXPENSE INCLUDES APPROXIMATELY \$1.9 MILLION FOR SALARY ADJUSTMENTS BASED ON THE MERCER COMPENSATION STUDY.

PURCHASED SERVICES

- 5.) THE 2025 BUDGET INCLUDES APPROXIMATELY \$730K INCREASES IN ANNUAL SYSTEM MAINTENANCE EXPENSES INCLUDING PURCHASES OF NEW LICENSES, INCREASES IN CYBER SECURITY SYSTEM EXPENSES, AND EQUIPMENT MAINTENANCE AND REPAIRS AND \$800K INCREASE FOR THE MICROSOFT AZURE VMWARE.
- 6.) THE 2025 BUDGET INCLUDES AN INCREASE APPROXIMATELY \$210K IN ADVERTISING AND PROMOTIONS AND \$250K FOR LEGAL EXPENSES RELATING TO HEALTHCARE AND REGULATORY COMPLIANCE MATTERS.

SUPPLIES

- 7.) THE 2025 BUDGETED EXPENSE FOR SUPPLIES INCLUDES AN INCREASE OF APPROXIMATELY \$147K FOR SUCH OFFICE ITEMS AS LETTERHEAD, ENVELOPES, AND OFFICE EQUIPMENT PURCHASES.
- 8.) THE 2025 BUDGETED EXPENSE FOR MEMBER MATERIALS INCLUDES AN INCREASE OF APPROXIMATELY \$336K FOR MEMBER ID CARDS, MEMBER HANDBOOKS, MEMBER ORIENTATION, MEMBER NEWLETTERS, MEMBER EDUCATIONAL MATERIAL, AND \$640K FOR POSTAGE/MAILING SERVICES.

DEPRECIATION

- 9.) THE 2025 DEPRECIATION EXPENSE IS EXPECTED TO INCREASE APPROXIMATELY \$550K DUE TO A FULL YEAR OF EXPENSE FOR CAPITALIZED ASSETS COMPLETED AND PUT INTO PRODUCTION IN 2024.

OTHER ADMINISTRATIVE EXPENSES

- 10.) THE 2025 BUDGETED EXPENSE FOR OTHER ADMINISTRATIVE EXPENSES REFLECTS INCREASES OF APPROXIMATELY \$200K FOR CONTINUOUS STAFFING EXPENSES AND \$32K FOR TRAINING & DEVELOPMENT EXPENSES.
- 11.) THE 2025 BUDGET INCLUDES EXPECTED INCREASES OF APPROXIMATELY \$370K IN PROPERTY & LIABILITY INSURANCES, \$340K IN OCCUPANCY, REGULATORY LICENSE FEES \$130K, AND \$153K IN MISCELLANEOUS OTHER EXPENSES.
- 12.) THE 2025 BUDGETED EXPENSE FOR OTHER ADMINISTRATIVE EXPENSES FOR PROVIDERS REFLECTS INCREASES OF APPROXIMATELY \$56K FOR PROVIDER DIRECTORIES AND \$154K FOR PROVIDER TRAINING, EDUCATION, AND CREDENTIALING EXPENSES.

ATTACHMENT 6

Expenses

In Thousands



KERN HEALTH SYSTEMS
2025 BUDGETED FTE BY DEPARTMENT

EXPECTED MEMBERSHIP

404,000 403,500

CC	DEPARTMENT	FILLED POSITIONS AS OF 10/31/2024	PROJECTED DECEMBER 2024	2024 BOARD APPROVED FTE COUNT	MARCH 2025	TOTAL 2025	TOTAL 2025 FTE ADDITIONS (2)
ADMINISTRATIVE FTES:							
110	EXECUTIVE	6	6	6		6	-
112	GOVERNMENT RELATIONS	2	2	2		2	-
210	FINANCE	20	23	21		23	-
220	INFORMATION TECHNOLOGY	16	22	19		22	-
221	BUSINESS INTELLIGENCE	24	26	23		26	-
222	ENTERPRISE DEVELOPMENT	21	24	23		24	-
223	ENTERPRISE CONFIGURATION	10	10	10		10	-
226	TECHNICAL ADMINISTRATIVE SERVICES	1	1	9		1	-
230	CLAIMS	67	70	72		70	-
240	PROJECT MANAGEMENT	14	15	16		15	-
320	PROVIDER NETWORK MANAGEMENT	24	25	37		25	-
321	HMIS	4	4	3		4	-
322	DELEGATION OVERSIGHT (NEW)	4	6	0	4	10	4
340	CORPORATE SERVICES	15	15	15		15	-
360	COMPLIANCE & REGULATORY AFFAIRS	15	18	14		18	-
420	MARKETING	7	8	7		8	-
510	HR	19	20	20		20	-
520	LEGAL (NEW)	2	2	0		2	-
603	D-SNP/MEDICARE (1)	0	0	2		0	-
MEDICAL FTES:							
310	UTILIZATION MANAGEMENT	61	63	92		63	-
311	QI	17	19	23		19	-
312	HEALTH ED	31	32	34		32	-
313	PHARMACY	8	8	10		8	-
314	ENHANCED CARE MANAGEMENT	40	43	46		43	-
316	POPULATION HEALTH MANAGEMENT	47	48	50		48	-
317	COMMUNITY SUPPORT SERVICES	13	14	14		14	-
330	MEMBER SERVICES	122	129	116		129	-
331	MEMBER OUTREACH	13	14	21		14	-
410	MEMBER ENGAGEMENT	9	12	16		12	-
601	BEHAVIORAL HEALTH	16	17	19		17	-
602	HEALTH EQUITY	5	6	5		6	-
604	CLINICAL OPS STRAT & ANALYTICS	11	11	10		11	-
605	QUALITY PERFORMANCE	26	29	3		29	-
	TO BE DETERMINED		15			15	
	TOTAL	690	756	758	4	760	4

(1) REFLECTS REDUCTION IN FORCE 2 FTE'S

(2) DOES NOT INCLUDE ADDING A DEPUTY CMO AND A DEPUTY COO AS SUCCESSION PLANNING WILL BE DISCUSSED IN MORE DETAIL AT A FUTURE BOARD MEETING.



ATTACHMENT #7

2025 New Employee Requests

Background

Budget period 2025 is a continuation of the major transformation occurring with the Medi-Cal Managed Care Plans throughout California. The CalAIM initiatives will add several new benefits along with the implementation of specific initiatives.

Discussion

The KHS CEO and CFO met with each department to review all budgets and staffing requests. After the review was completed, **4 new additional FTEs** are being requested for the 2025 Budget.

The addition of full-time employees (FTEs) will be prioritized by focusing on:

- 2026 NCQA Accreditation
- D-SNP Readiness for 2026
- Focus on member Quality scores and overall regulatory compliance
- Succession Planning

Department Specific Staffing Needs

- **Delegation Oversight (D-SNP)**

The positions below are necessary to fulfill CMS and DHCS contractual performance standards and service requirements. The Delegation Oversight Department requires **4 FTEs** to perform the regulatorily required aspect of Care Coordination oversight for a dually integrated Medicare and Medi-Cal plan. To adequately monitor all aspects of care coordination (Health risk assessment, individualized care planning, individualized care team conferences, preservice utilization management, inpatient utilization management and transitional care services) required by the CMS matrix and the DHCS State Medicaid Agency Contract, the following staffing below is being requested:

2 FTEs for the DSNP Delegation Care Management and Care Coordination (RN/LVN). These positions will be responsible for assisting the IPA or Independent provider groups with the resources needed to perform the assessment and development and implementation of the care plan by providing care management/care coordination services, member education, assisting in the development of the ICP, and facilitating safe care transitions between settings.



1 FTE for the Risk Adjustment Oversight Manager. Risk adjustment is used to calculate the annual cost of treatment for patients and is based on each patient's specific health conditions. KHS will need to ensure accurate medical coding is conducted annually which drives appropriate reimbursement from CMS to treat the medical conditions identified. KHS will need to ensure the contracted/delegated vendors are operating within CMS regulatory requirements and are able to pass CMS Risk Adjustment Data Validation (RADV) audits. Having a dedicated Risk Adjustment Oversight Manager will provide the necessary oversight needed for KHS to ensure maximum financial viability and supporting our mission to provide high-quality health care to all members.

1 FTE for the HEDIS/Stars Oversight Manager. CMS uses Star Ratings to evaluate the quality-of-care health plans provide to members. CMS uses data from various sources including clinical data and surveys to rate health plans annually on several factors including patient experience, services covered, preventative services and hospital readmissions, and health outcomes. Health Plan Star Ratings are published annually and are used by Medicare beneficiaries when choosing a health plan. KHS will need to have a dedicated Stars Oversight Manager to ensure the contracted/delegated providers are focusing on quality care for both Medicare and Medi-Cal quality measures.

Succession Planning

Succession planning will be discussed in more detail at a future board meeting. Senior Management has identified the need for a Deputy Chief Medical Officer and a Deputy Chief Medical Officer due the anticipated retirement of the Chief Operating Officer in 2026 and the Chief Medical Officer in 2027.

2025 Capital Budget

KERN HEALTH SYSTEMS

CAPITAL BUDGET 2025				PRIOR YEARS CAPITAL SPEND 2024-2022				
ITEM	CORPORATE PROJECTS	TYPE ¹	COST	2024 ²	2023	2022	TOTAL ³	CalAIM
1	Behavioral Health 2025	N	\$ 786,197	\$ -	\$ -	\$ -	\$ 786,197	Yes
2	Closed Loop Referral (CLR) Mgmt	N	\$ 1,510,968	\$ -	\$ -	\$ -	\$ 1,510,968	Yes
3	Medicare Advantage DSNP Software Modules	C	\$ 5,845,553	\$ 554,044	\$ 108,727	\$ -	\$ 6,508,324	Yes
4	Accounting System Upgrade/Implementation	C	\$ 1,051,757	\$ 135,938	\$ -	\$ -	\$ 1,187,694	No
5	Member & Provider Portal Implementation	N	\$ 2,365,903	\$ -	\$ -	\$ -	\$ 2,365,903	No
6	Member Engagement	C	\$ 1,110,314	\$ 938,521	\$ 712,271	\$ -	\$ 2,761,106	Yes
7	Text Messaging - Automate and Customize	N	\$ 615,138	\$ -	\$ -	\$ -	\$ 615,138	No
8	Webex Calling Migration	N	\$ 644,373	\$ -	\$ -	\$ -	\$ 644,373	No
CORPORATE PROJECT SUBTOTAL			\$ 13,930,203	\$ 1,628,503	\$ 820,998	\$ -	\$ 16,379,704	
ITEM	BUILDING IMPROVEMENTS, OFFICE FURNITURE, & EQUIPMENT	TYPE ¹	COST	2024 ²	2023 ⁴	2022 ⁴	TOTAL	CalAIM
9	Building Enhancements	N	\$ 107,000	\$ 98,334	\$ 521,038	\$ -	\$ 726,372	No
10	Office Furniture and Equipment	N	\$ 63,000	\$ 862,453	\$ 388,930	\$ 57,199	\$ 1,371,581	No
OFFICE FURNITURE & EQUIPMENT SUBTOTAL			\$ 170,000	\$ 960,787	\$ 909,968	\$ 57,199	\$ 2,097,954	
ITEM	TECHNOLOGY	TYPE ¹	COST	2024 ²	2023 ⁴	2022 ⁴	TOTAL	CalAIM
11	Services Management Software ⁵	N	\$ 635,000	\$ 873,494	\$ -	\$ 1,652,999	\$ 3,161,493	No
12	Hardware Replacement ⁵	N	\$ 643,000	\$ 995,783	\$ 1,135,053	\$ 1,422,496	\$ 4,196,332	No
13	New and Replacement Equipment ⁵	N	\$ 807,500	\$ -	\$ -	\$ -	\$ 807,500	No
14	Core System Licensing ⁵	N	\$ 717,800	\$ -	\$ -	\$ -	\$ 717,800	No
TECHNOLOGY SUBTOTAL			\$ 2,803,300	\$ 1,869,277	\$ 1,135,053	\$ 3,075,495	\$ 8,883,125	
TOTAL CAPITAL ITEMS			\$ 16,903,503	\$ 4,458,567	\$ 2,866,019	\$ 3,132,694	\$ 27,360,783	

1. Type C is Continuation, Type N is New

2. Actual through September 2024

3. Does not include ongoing maintenance and support that is expected not to exceed 10% of the total project cost during the initial five years

4. Actual EOY Expenditures

5. New and replacement equipment, along with core system licensing listed for 2025, are consolidated under "Services Management Software" and "Hardware Replacement" categories in the PY Spend.

2025 Capital Summary

Corporate Projects

1. Behavioral Health

In 2025, KHS will advance Behavioral Health services through data exchange, treatment support for young members, and enhancements to opioid addiction care. The Behavioral Health Data Exchange will enable the collection and sharing of clinical data with providers, supporting oversight and coordination of member care. The Applied Behavior Analysis - Behavioral Health Treatment (ABA-BHT) initiative will transition authorization processes to Behavioral Health, focusing on children and adolescents and establishing contracts with local education agencies for school-linked services. Finally, the Medication Assistance Treatment (MAT) program will address opioid dependency through enhanced provider training, data monitoring, and integrated support, helping ensure members receive comprehensive, high-quality behavioral health services.

(Budgetary Impact: \$786,197.)

2. Closed Loop Referral (CLR) Management

The Closed Loop Referral (CLR) Management project aims to strengthen KHS' ability to track and complete referrals between Community Services & Social (CSS) and providers, ensuring members receive necessary community services that address Social Determinants of Health. This initiative will resolve existing data exchange issues, enabling efficient, reliable sharing of clinical member data between KHS, CSS Providers, and Community-Based Organizations (CBOs). By implementing this enhanced data exchange, CSS will improve member outreach, effectively monitor referral progress, and close the loop on member referrals. The project is a high priority to ensure compliance with the KHS Closed-Loop Referral Implementation Guidance and to fulfill essential requirements for effective referral management.

(Budgetary Impact: \$1,510,968.)

3. Medicare Advantage DSNP

The Medicare Advantage Dual Eligible Special Needs Plan (MA D-SNP) Implementation Project is a required initiative to establish a new line of business dedicated to dual-eligible beneficiaries. This project focuses on building a comprehensive infrastructure to support the D-SNP program, including configuring systems, securing data integrations, and ensuring all technical and operational components meet CMS regulatory requirements. Operational readiness across KHS departments is a key priority, with Quality Improvement (QI) and Pharmacy teams preparing oversight processes, such as onboarding a new audit vendor for DSNP Medicaid providers and developing workflows for delegated pharmacy functions. Additionally, the project will complete essential regulatory filings, submit the Model

2025 Capital Summary

of Care (MOC), and prepare the bid submission. These efforts ensure that KHS is fully equipped for a successful go-live on January 1, 2026, with all systems, processes, and teams ready to manage and expand the MA D-SNP program. (Budgetary Impact: \$5,845,553.)

4. Accounting System Upgrade and Implementation

To support the new Medicare line of business and improve financial operations, KHS will either upgrade or replace its current accounting system based on consultant recommendations. The project aims to enhance the Finance department's capabilities by adopting a solution that meets both current and future accounting needs. This includes implementing a system with advanced features, such as real-time data analysis, task automation, and seamless integration with other business platforms, providing a comprehensive view of financial health. The updated system will enable more efficient and accurate accounting processes, supporting KHS in effectively managing the Medicare line of business and making informed financial decisions.

(Budgetary Impact: \$1,051,757.)

5. Member and Provider Portal Implementation

The Member and Provider Portal 2.0 project will enter its final implementation phase in 2025, following the vendor selection completed last year. This project will bring both portals to full operational status with enhanced functionality, designed to improve access and communication for providers and members. Key features include modernized tools and interfaces, providing a more comprehensive platform for user interaction. Additionally, non-contracted Community Based Organizations (CBOs) will gain access to the Provider Portal, allowing them to refer members, exchange clinical data, and receive referral status updates. This access aligns with the CalAIM initiative's goals of broadening coordinated care efforts, enabling CBOs to send, receive, and track referrals within the network and streamline communications. The 2025 implementation will include integration with existing systems, process enhancements, and training for providers, members, and KHS staff to promote efficient use of the new portals.

(Budgetary Impact: \$2,365,903.)

6. Member Engagement

To enhance member health outcomes and engagement, KHS will continue building a comprehensive and engaging member experience through an advanced Customer Relationship Management (CRM) platform and an enhanced Member Rewards Program. Initiated in 2023 and expanded in 2024, the CRM development is advancing through a three-phase roadmap, with a focus in 2025 on integrating new

2025 Capital Summary

functionalities to understand, serve, and support members more effectively. This year's initiatives include completing up to three business use cases within the CRM to personalize communications, predict member needs, and simplify access to support. Additionally, the Member Rewards Program will be completed with InComm, enabling members to self-attest rewards via the InComm Member Portal for instant fulfillment and providing real-time reporting to empower effective monitoring by the Member Engagement Department. Through these efforts, KHS aims to know more about each member, do more to address individual needs, and help more by encouraging proactive participation in health management. (Budgetary Impact: \$1,110,314.)

7. *Text Messaging – Automate and Customize*

The Text Messaging – Automate and Customize project aims to streamline and enhance KHS's outreach campaigns by automating the scheduling process and introducing customization options. Currently, text messaging campaigns require daily manual scheduling, which this project will eliminate through automation, reducing manual intervention and improving efficiency. Additionally, new customization capabilities will be added to the workflow, allowing personalized elements—such as a member's primary care provider information or open authorization details—to be included in messages. These improvements will enable more targeted and relevant member communication, supporting better engagement and outreach effectiveness. (Budgetary Impact: \$615,138.)

8. *Webex Calling Migration*

The Webex Calling Migration project will transition KHS from its long-standing on-premise telephony solutions, Cisco Call Manager and Unified Contact Center Express, to Cisco's Webex Calling and Webex Contact Center platforms. This upgrade will enhance KHS's communication infrastructure by leveraging cloud-based solutions that provide significant disaster recovery advantages, reducing the risk of service interruptions. The migration also offers improved integration capabilities, allowing KHS to customize applications for streamlined workflows and member interactions. With long-term support from Cisco and its partners, KHS will benefit from consistent updates and scalable infrastructure, ensuring our telephony systems can adapt to future organizational needs while providing reliable and efficient communication tools for our teams. (Budgetary Impact: \$644,373.)

2025 Capital Summary

Building Improvements, Office Furniture, & Equipment

9. Building Enhancements

For 2025, KHS has planned building enhancements to improve functionality, safety, and operational efficiency across our facility. These include installing a bird deterrent system to maintain cleanliness and safety, along with a backflow valve cage to protect essential infrastructure. Additional projects include creating under-stairs and building storage to optimize available space and addressing structural improvements to ensure the facility remains efficient and well-maintained. (Budgetary Impact: \$107,000.)

10. Office Furniture and Equipment

For 2025, KHS plans to acquire new office furniture to enhance the functionality and modernity of workspaces. This investment will introduce high-quality furnishings that add value by improving organization and optimizing workplace design. Additionally, new copiers will be introduced to expand document management capabilities, providing greater efficiency and reliability for organizational operations. These enhancements align with KHS's commitment to supporting operational growth and ensuring a well-equipped, forward-looking work environment. (Budgetary Impact: \$63,000.)

Technology

11. Services Management Software

To support the growing complexity of our enterprise and meet increasing employee needs, KHS is investing in updated service management software in 2025. This includes enhancements to our IT Service Management (ITSM) system to improve service delivery and expand management capabilities across departments. Additional tools will be acquired to support specific functions, such as remote access management, system optimization, and network security reinforcement. Data handling and comparison capabilities will also be strengthened, along with improvements in our risk and compliance management framework. These investments collectively aim to advance technical service delivery, improve resilience, and provide comprehensive support for our organizational needs. (Budgetary Impact: \$635,000.)

12. Hardware Replacement

With rapid advancements in technology, it's essential for KHS to continually update hardware to align with organizational needs and maintain manufacturer support. This year's capital expenditure focuses on replacing aging systems across several

2025 Capital Summary

critical areas. Key upgrades will include essential network and communication systems to ensure reliable connectivity and support for our operations. Enhancements to boardroom and conference room meeting hardware and software will improve communication and collaboration capabilities, while cell phone repeaters will enhance signal strength throughout the facility. Additionally, we will conduct an evaluation of core network components to optimize our infrastructure. Miscellaneous replacements are also included to address various small-scale yet essential updates across our hardware landscape.
(Budgetary Impact: \$643,000.)

13. New and Replacement Employee Equipment

To support operational growth and evolving technology needs, KHS will procure a range of new equipment in 2025. This includes workstation setups to enhance functionality and additional laptops to meet expanded operational demands. KHS plans for further acquisitions, such as scanners and network printers, which will further support efficient and connected workflows across the organization. These investments ensure that KHS remains equipped with reliable, up-to-date technology to maintain productivity and operational effectiveness.
(Budgetary Impact: \$807,500.)

14. Core System Licensing

As part of our annual compliance requirements, KHS conducts audits for licensing across critical operational systems to ensure alignment with contractual obligations. These systems support essential functions, including data transformations, member and claims processing, clinical management, and employee desktop and server operations. For 2025, the licensing updates will cover Edifecs, Cognizant's QNXT to account for member growth, and Microsoft, which includes True-Up adjustments for new user licensing and reservations software. This True-Up process ensures that KHS remains compliant by adjusting licenses based on end-of-year usage, supporting both organizational growth and regulatory standards.
(Budgetary Impact: \$717,800.)

**KERN HEALTH SYSTEMS
TANGIBLE NET EQUITY (TNE) AND LIQUIDITY TESTS
2025 BUDGET**

	12/31/2023 ACTUAL	12/31/2024 ESTIMATED	12/31/2025 BUDGET
<u>TNE TEST</u>	\$	\$	\$
CAPITAL RESERVE	\$ 380,188,379	\$ 330,000,000	\$ 357,000,000
CALCULATION OF MINIMUM TANGIBLE NET EQUITY (TNE) AMOUNT (1)	\$ 58,360,093	\$ 78,363,816	\$ 80,000,000
CAPITAL RESERVE AS % OF TNE	651.45%	421.11%	446.25%
CURRENT BOARD APPROVED TNE TARGET RANGE	500% - 600%	500% - 600%	500% - 600%
<u>LIQUIDITY TEST</u>			
UNRESTRICTED CASH & INVESTMENT BALANCE	\$ 521,850,936	\$ 550,000,000	\$ 600,000,000
AVERAGE MONTHLY OPERATING REVENUE	\$ 100,677,040	\$ 126,423,369	\$ 138,539,652
CALCULATION OF CURRENT NUMBER OF MONTHS OF CASH & INVESTMENTS (2)	5.18	4.35	4.33
CURRENT BOARD APPROVED MINIMUM LIQUIDITY RANGE	2-3 Months	2-3 Months	2-3 Months

(1) AMOUNT BASED ON DMHC'S CALCULATION FOR MINIMUM TNE USING ANNUAL HEALTHCARE EXPENSES

(2) AMOUNT BASED ON UNRESTRICTED CASH AND INVESTMENT BALANCES DIVIDED BY AVERAGE MONTHLY OPERATING REVENUE (EXCLUDING HOSPITAL DIRECTED PAYMENTS AND MCO TAX REVENUE)



KERN HEALTH SYSTEMS

Policy and Procedure Review

KHS Policy & Procedure: 8.65-I Tangible Net Equity and Minimum Liquidity Test Policy
Revised by the Controller to establish guidelines and procedures to set Minimum Liquidity Test.

Reviewer	Date	Signature
Emily Duran Chief Executive Officer	8/7/23	<i>[Signature]</i>
Robert Landis Chief Financial Officer	7/26/23	<i>Robert Landis</i>
Alan Avery Chief Operating Officer	7/28/2023	<i>Alan Avery</i>
Veronica Barker Controller	7/26/2023	<i>Veronica Barker</i>

(CEO decision(s))

Board approval required: Yes ___ No ___ QI/UM Committee approval: Yes ___ No ___

Date approved by the KHS BOD: _____ Date of approved by QI: _____

PAC approval: Yes ___ No ___ Date of approval by PAC: _____

Approval for internal implementation: Yes ___ No ___

Provider distribution date: Immediately _____ Quarterly _____

Effective date: _____

DHCS submission: _____

DMHC submission: _____

Provider distribution: _____

Compliance Department



KERN HEALTH SYSTEMS					
POLICY AND PROCEDURES					
SUBJECT: Tangible Net Equity and Minimum Liquidity Test Policy				POLICY #: 8.65-I	
DEPARTMENT: Finance					
Effective Date: 8/12/2021	Review/Revised Date: 08/07/2023	DMHC		PAC	
		DHCS		QI/UM COMMITTEE	
		BOD	X	FINANCE COMMITTEE	X

_____	Date _____
Emily Duran	
Chief Executive Officer	
_____	Date _____
Chief Financial Officer	
_____	Date _____
Chief Operating Officer	
_____	Date _____
Controller	

POLICY:

This policy establishes guidelines and procedures to set Tangible Net Equity (TNE) and Minimum Liquidity ranges to ensure Kern Health Systems (“KHS”) long-term financial solvency, the ability to provide uninterrupted services to its members, continue to provide timely payments to its providers and to participate in additional programs required by DHCS pursuant to the authorization of the KHS Board of Directors (“Board”) on August 12, 2021 and June 15, 2023 for Minimum Liquidity.

PURPOSE:

Maintaining appropriate levels of reserves is a fiscal responsibility of KHS and is a legal requirement pursuant to KHS’ licensure pursuant to the Knox-Keene Health Care Service Plan Act of 1975, as amended. The TNE required by Knox-Keene is a minimum required amount and is not considered by the DMHC as an appropriate or sufficient reserve amount.

Maintaining an appropriate level of cash liquidity will ensure KHS' ability to provide uninterrupted services to its members, continue to provide timely payments to its providers and to participate in additional programs required by DHCS.

DEFINITIONS:

TNE	Tangible Net Equity
Required Minimum TNE	A specific calculation for Knox-Keene licensed Health Plans set by DMHC and calculated as part of the regulatory quarterly and annual reporting process.
Target TNE	The percentage range applied to minimum TNE set by KHS' Board of Directors
MLT	Minimum Liquidity Test
Required Minimum MLT	A specific calculation requiring a minimum unrestricted cash and investment level between two to three months of Operating Revenue (Excluding Hospital Directed Payments and MCO Tax Revenues).
Target MLT	The target range applied to a minimum MLT set by KHS' Board of Directors

PROCEDURES:

- A) The Minimum TNE target range will be established by the Board. The current initial target range of 500% - 600% of required minimum TNE was approved by the Board at the KHS' Board of Directors Meeting on August 12, 2021. The additional range includes allowance for foreseeable new business opportunities and organic growth in the Minimum TNE calculation.
- B) The Minimum MLT target range will be established by the Board. The current initial target range of two to three months of Operating Revenue (Excluding Hospital Directed Payments and MCO Tax Revenues) was approved by the Board at the KHS' Board of Directors Meeting on June 15th 2023.
- C) As part of the Annual Budget, Management will present to the Board the current annual TNE and the current MLT and an updated estimate of future TNE and MLT requirements.
- D) Following the year-end audit, Management will update the 3–5-year proforma presented at the August 12, 2021 Board Meeting for determining prospective capital reserve requirements. Using this approach, the Finance Committee and Board can compare the target range of 500% - 600% and confirm or modify assumptions used for future TNE target range estimates.

- E) Following the year-end audit, Management will update the 3–5-year proforma presented at the June 15, 2023 Board Meeting for determining prospective Minimum Liquidity Target requirements. Using this approach, the Finance Committee and Board can compare the MLT target range of two to three months of Operating Revenue (Excluding Hospital Directed Payments and MCO Tax Revenues) and confirm or modify assumptions used for future MLT target range estimates.

REFERENCE:

Revision 2023-06: Revision to establish guidelines and procedures to set Minimum Liquidity Test. **Revision 2021-08:** Policy created by KHS Controller to establish guidelines and procedures to set Tangible Net Equity.



MEMORANDUM

TO: Kern Health Systems Finance Committee

FROM: Cesar Delgado, Deputy Chief Information Officer

SUBJECT: 2025 Corporate Project Consulting and Professional Services

DATE: December 13, 2024

Background

Kern Health Systems (KHS) is continually embarking on a comprehensive operational and technical transformation to meet CalAIM objectives, enhance service delivery, and ensure regulatory compliance across multiple domains, including Health Services, Medicare, Operations, and Technical Infrastructure. These initiatives align with the regulatory and operational landscape defined by CalAIM, NCQA standards, and Medicare requirements, aiming to deliver coordinated, whole-person care through enhanced data-sharing and integration.

Due to the scale and complexity of these initiatives, KHS leverages consulting services to fill skill gaps, bring in specialized expertise, and provide flexible, on-demand support. This outsourcing approach ensures that KHS can meet project timelines, reduce the need for permanent hires, and maintain the agility needed to adapt to evolving requirements.

Discussion

To achieve its 2025 goals, KHS relies on consulting services to address skill gaps, provide specialized expertise, and support key initiatives like NCQA accreditation, system upgrades, and risk management, ensuring agility, project alignment, and timely delivery.

Financial Impact

Operating and Capital expenses for a one (1) year term with an initial one-year (1) term with the following vendors in the amounts identified below for a total not to exceed amount of \$20,271,816:

- MIS/PMO Selected Vendors: \$16,921,816
 - CitiusTech
 - Computer Enterprises, Inc.
 - GeBBS Consulting
 - Kforce
 - Tegria
 - TEKsystems
- Rebellis: \$3,000,000
- The Mihalik Group: \$350,000

Requested Action

Approve; Refer to KHS Board of Directors in authorizing the CEO to sign, enter into, and/or amend Professional Technical Resource contracts for an initial one-year (1) term for a not to exceed amount of \$20,271,816.

2025 Project Consulting Professional Services December 13, 2024

Cesar Delgado
Deputy Chief Information Officer



Agenda

- General Overview
- Sequence of Events
- 2024/2025 Corporate Portfolio
- Benefits of Outsourcing
- Essential Consulting Services with Rebellis for D-SNP Success
- NCQA Standards: Success Through Strategic Support from The Mihalik Group
- 2025 Vendor Selection
- Historical and Anticipated Expenditures
- Board of Directors Request



General Overview

Kern Health Systems (KHS) is continually embarking on a comprehensive operational and technical transformation to meet CalAIM objectives, enhance service delivery, and ensure regulatory compliance across multiple domains, including Health Services, Medicare, Operations, and Technical Infrastructure. These initiatives align with the regulatory and operational landscape defined by CalAIM, NCQA standards, and Medicare requirements, aiming to deliver coordinated, whole-person care through enhanced data-sharing and integration.

To achieve these 2025 goals, KHS is focused on critical projects, such as implementing D-SNP readiness and regulatory filings, expanding Enhanced Care Management, upgrading enterprise systems, and enhancing technical capabilities like Health Information Exchange (HIE) and PowerBI. Each project is strategically aligned to drive compliance, improve patient outcomes, and streamline operations.

Due to the scale and complexity of these initiatives, KHS leverages consulting services to fill skill gaps, bring in specialized expertise, and provide flexible, on-demand support. These consultants play an essential role in supporting key projects, including the NCQA accreditation process, accounting system upgrades, member and provider portal implementation, and enterprise risk management. This outsourcing approach ensures that KHS can meet project timelines, reduce the need for permanent hires, and maintain the agility needed to adapt to evolving requirements.



Sequence of Events

- Develop Corporate Strategic Plan / Corporate Goals & Objectives
- Design the Annual Project Portfolio with Leadership
- Perform Scope and Resource Planning for Annual Project Portfolio
- Executive Approval of Annual Corporate Project Portfolio
- Annual Budget Process for KHS
- Request for Quote for Consulting Resources
- Create Recommendation for the Board of Directors



2025 Corporate Portfolio

2025 Corporate Portfolio	
Portfolio	Project
Department Initiatives	MCAS Annual Audit - 2025
	Enterprise Data Exchange Services
	Data Management Optimization for QNXT Claims System
	ITSM Implementation
Health Services	Medi-CAL Connect
	Expansion of CSS (Community Support Services) - 2025
	NCQA Accreditation - 2025
	Enhanced Care Management Expansion Project - 2025
	3rd Party MOUs - 2025
	Behavioral Health - 2025
D-SNP	Closed Loop Referral (CLR) Management
	MA D-SNP Operational Readiness
	MA D-SNP Regulatory Filings, MOC, Bid Submission - 2025
Operations	MA D-SNP Implementation (Placeholder)
	Enterprise Risk Management Assessment
	Business Process Improvements (Backlog) - 2025
	Text Messaging - Automate and Customize
	Accounting System Upgrade/Implementation
	Member Engagement (2025)
	Symplr Upgrade (Placeholder) - 2025
	Authorization Data Integration Redesign (JIVA and QNXT)
Technical	Member & Provider Portal Implementation
	Health Information Exchange (HIE) JIVA Integration
	Jiva Daily Delta Process - Remove Transactions from Daily Delta P
	PowerBI Dashboard Development, Migration & Enhancements (Backlog)
	QNXT update 6.x - 2025
	JIVA upgrade - 2025
	CES Upgrade - 2025
	Windows 11 Roll Out
	Webex Calling Migration

The 2025 Corporate Portfolio comprises the following items:

- Department Initiatives-** The 2025 department initiatives include conducting the MCAS Annual Audit to ensure regulatory compliance, implementing secure Enterprise Data Exchange Services to streamline data sharing processes, optimizing the QNXT Claims System for improved data management and claims processing, and deploying an IT Service Management (ITSM) system to enhance IT operations and service delivery.
- Health Services-** The 2025 Health Services initiatives include the implementation of Medi-Cal Connect to enhance member engagement and accessibility, the Expansion of Community Support Services (CSS) to provide broader social and health support, and achieving NCQA Accreditation to meet quality care standards. Additionally, the Enhanced Care Management Expansion Project will improve care coordination. 3rd Party MOUs will establish key partnerships, Behavioral Health initiatives will expand mental health services, and Closed Loop Referral (CLR) Management will ensure efficient referral tracking and follow-up for improved member outcomes.
- D-SNP-** The D-SNP initiatives for 2025 focus on achieving Operational Readiness to ensure smooth program execution, completing Regulatory Filings, Model of Care (MOC) development, and Bid Submissions to meet compliance and competitive requirements, and laying the groundwork for the D-SNP Implementation to establish a successful dual-eligible program.
- Operations-** The 2025 Operations initiatives include conducting an Enterprise Risk Management Assessment to strengthen risk mitigation strategies, implementing Business Process Improvements to address backlog challenges, and enhancing communication with Automated and Customized Text Messaging. Additional efforts focus on upgrading the Accounting System for improved financial management, expanding Member Engagement strategies, and preparing for the Symplr System Upgrade. Projects also include redesigning Authorization Data Integration between JIVA and QNXT for streamlined processes and launching a Member & Provider Portal to improve access and usability.
- Technical-** The 2025 technical initiatives include integrating JIVA with the Health Information Exchange (HIE), optimizing the JIVA Daily Delta Process, enhancing PowerBI dashboards, and upgrading QNXT, JIVA, and CES systems. Additional projects involve rolling out Windows 11 and migrating to Webex Calling for improved communication and efficiency.



Benefits of Outsourcing

- **Project Efficiency and Expertise:** Outsourcing allows projects to be managed by professionals with proven expertise, leading to faster turnaround times and a higher standard of quality. Leveraging specialized vendors enables efficient completion of complex tasks that might otherwise stretch internal resources.
- **Access to Specialized Expertise:** By partnering with industry experts, organizations gain access to specialized skills and knowledge that may not exist in-house. This expertise brings valuable insights and capabilities that improve project outcomes and foster innovation.
- **Increased Flexibility and Scalability:** Outsourcing offers a flexible workforce that can be scaled up or down to meet project demands, ensuring resources are used efficiently. This adaptability supports strategic growth, especially when responding to fluctuating workloads or shifting priorities.
- **Enhanced Focus on Core Functions by Internal Teams:** With outsourced support for specific projects, internal teams can focus on their core functions and strategic goals. This improves productivity and strengthens the organization's ability to meet long-term objectives.
- **Reduced Administrative Burden:** Outsourcing reduces the administrative workload associated with hiring, training, and managing additional staff, streamlining operations. This allows the organization to allocate resources more effectively and focus on key areas of impact.



Essential Consulting Services with Rebellis for D-SNP Success

- **Navigating Complex Regulatory Requirements:** California's managed care health plans must adhere to both federal Medicare and state Medi-Cal regulations when establishing a D-SNP. Expertise in Medicare Advantage and Medicaid regulations ensures that KHS can meet compliance requirements for the Centers for Medicare & Medicaid Services (CMS) and California Department of Health Care Services (DHCS).
- **Ensuring Compliance with CMS D-SNP Requirements:** D-SNPs are subject to specific CMS guidelines, including requirements for Model of Care (MOC) and Integrated Care Coordination. Guidance on meeting these standards helps KHS implement the necessary systems and processes to achieve CMS approval and maintain compliance.
- **Addressing California's CalAIM Requirements:** CalAIM mandates integrated care models for dual-eligible populations, emphasizing whole-person care and California Integrated Care Management (CICM). Consulting support helps KHS align D-SNP operations with CalAIM objectives and regulatory requirements.
- **Establishing Effective Care Coordination and Data Sharing:** D-SNPs require robust care coordination and data-sharing capabilities across Medicare and Medi-Cal services to manage the dual-eligible population effectively. Support in setting up secure data-sharing frameworks and care coordination models ensures compliance with regulatory requirements including HIPAA and California's privacy regulations.
- **Leveraging Industry Expertise for Efficient Implementation:** Establishing a D-SNP program requires specialized consulting to address its complex operational requirements, which are significantly different from running a Medi-Cal line of business. From ensuring network adequacy and dual-eligible member coordination to meeting stringent CMS and state-specific compliance standards, consulting expertise is essential. Industry expertise accelerates KHS's implementation while ensuring adherence to CMS and state-specific standards for managed care plans.



NCQA Standards: Success Through Strategic Support from The Mihalik Group

- **Comprehensive Compliance:** The Mihalik Group (TMG)'s readiness assessments and ongoing reviews help KHS confidently meet every NCQA HPA and HEA standard, reducing the risk of non-compliance.
- **Efficient Gap Closure:** With a structured work plan, TMG provides a clear roadmap for KHS, prioritizing critical tasks and streamlining efforts for efficient gap closure, saving KHS time and resources.
- **High-Quality Document Support:** By thoroughly reviewing and scoring documents, TMG ensures KHS's submissions are accurately aligned with NCQA standards, minimizing revisions and ensuring faster approvals.
- **Audit Risks:** Through regular mock audits, TMG proactively uncovers and resolves potential issues, preparing KHS to handle official audits with confidence.
- **Proactive, Ongoing Guidance:** TMG continuously tracks KHS's progress, addressing issues as they arise, and adapting strategies to keep KHS on course, ensuring long-term accreditation success.



2025 Vendor Selection

Selected Vendors

1. CitiusTech
2. Computer Enterprises, Inc.
3. GeBBS Consulting
4. Kforce
5. Tegria
6. TEKsystems

Scoring Criteria

- Cost Competitiveness (40%)
- Role Availability (30%)
- Healthcare Experience (15%)
- Partnership Quality (10%)
- References (5%)

The above 6 vendors have been selected to support the MIS/PMO D-SNP and NCQA initiatives and to execute and complete the 2025 Corporate portfolio. The hourly rates range from \$80 - \$250/hr. depending on the scope of work required.



2024 Expenditures

2024 Professional Resource Request Budget-to-Actual Summary							
Area	Projects	Resources	Requested	Actual January-September ¹	Projected October-December	Total (Actual+Projected)	Variance (Including Projections)
Management Information Systems	44	32	\$ 6,800,000	\$ 8,179,740	\$ 2,726,580	\$ 10,906,320	\$ (4,106,320)
Project Management		17	\$ 4,900,000	\$ 2,200,004	\$ 733,335	\$ 2,933,338	\$ 1,966,662
D-SNP		26	\$ 11,840,000	\$ 504,923	\$ 168,308	\$ 673,231	\$ 11,166,769
NCQA		1	\$ 350,000	\$ 78,310	\$ 78,310	\$ 156,620	\$ 193,380
Totals		76	\$ 23,890,000	\$ 10,962,977	\$ 3,706,532	\$ 14,669,509	\$ 9,220,491

Footnotes:

1. Actuals through September 2024



2025 Anticipated Expenditures

Area	2024			2025			2024-2025 Change		
	Projects	Resources	Request	Projects	Resources	Request	Projects	Resources	Request
Management Information Systems (MIS)	44	32	\$6,800,000	30	42	\$11,811,826 ¹	(14)	10	\$5,011,826
Project Management (PMO)		17	\$4,900,000		4	\$987,352 ¹		(13)	(\$3,912,648)
D-SNP (MIS, PMO Professional Resources)		26	\$7,640,000		15	\$4,122,638 ¹		(11)	(\$3,517,362)
D-SNP (Rebellis)		N/A	\$4,200,000		N/A	\$3,000,000 ²		N/A	(\$1,200,000)
NCQA (The Mihalik Group)		1	\$350,000		1	\$350,000 ³		0	\$0
2024-2025 Change		76	\$ 23,890,000		62	\$20,271,816^{4,5}		(14)	(\$3,618,184)

Footnotes:

1. Services to be performed by CitiusTech, Computer Enterprises, Inc. (CEI), GeBBS Consulting, Kforce, Tegria, and TEKsystems
2. 2025 D-SNP request for implementation consulting.
3. 2025 request includes consulting for NCQA
4. 2025 request includes a 3% CPI increase
5. 2025 request assumes a 10% increase over the actual hourly rate currently in place for CalPERS.



Board of Directors Request

Authorize the CEO to sign, enter into, and/or amend contracts for an initial one-year (1) term with the following vendors in the amounts identified below for a total not to exceed amount of \$20,271,816:

- MIS/PMO Selected Vendors: \$16,921,816
 - CitiusTech
 - Computer Enterprises, Inc.
 - GeBBS Consulting
 - Kforce
 - Tegria
 - TEKsystems
- Rebellis: \$3,000,000
- The Mihalik Group: \$350,000

These contracts are essential for procuring professional resources from consulting vendors to support MIS, PMO, D-SNP, and NCQA initiatives. The total operating and capital expenses are aligned with the labor required to execute and complete the 2025 Corporate Portfolio.





MEMORANDUM

TO: Kern Health Systems Finance Committee
FROM: Bruce Wearda, Director of Pharmacy
SUBJECT: DSNP PBM contract
DATE: December 13, 2024

Background

As Kern Health Systems (KHS) prepares to set up a DSNP Medicare plan, a Pharmacy Benefits Manager (PBM) is needed, and an RFP was proffered for these services. KHS will use a PBM to process NCPDP, version D.0 claims, administer a Formulary and associated activities and reporting. Medication Therapy Management (MTM) services will also be provided. Cost savings and other efficiencies have been projected through this arrangement.

Discussion

MedImpact will provide PBM Services for the DSNP line of business with implementation beginning in, 2025. Claim and other member services begin January 1, 2026. These services may include but are not limited to: claims processing for outpatient/retail prescriptions, formulary management and reporting, Pharmacy & Therapeutics (P&T) support, Medicare Part D reporting, Paid Drug Event (PDE) reports, Network management, determination/redetermination and exception processing, special monitoring programs such as FWA, STARs enhancement, and other clinical programs, and MTM activities. MedImpact will process the claims submitted in NCPDP version D.0 format. PBM services are required by Medicare. PBM services are not easily replicated, if at all by internal means.

Financial Impact

As this is a new line of business, and no historical data to rely on, assumptions were made. Rates for services are fixed and guaranteed. Enrollment numbers, actual claims, and mix can impact the projections. Average membership was assumed to be 2,200 members starting in 2026 and increasing over the next two years, 52,500 prescriptions filled the first year. Claim processing fees are \$2.20 per claim plus other clinical programs are available on a PMPM basis. With these parameters, the projected administrative cost for the contract term is \$3,800,000. An Implementation fee of \$75,000, which is a component of the \$3,800,000 and will be incurred in 2025. Based on above membership and estimated drug mix, drug costs are expected to be an additional \$23,800,000 over the term of the contract.

Requested Action

Approve; Refer to KHS Board of Directors in authorizing the CEO to enter into a new agreement for a four (4) year term with a not to exceed amount of \$3,800,000 in administrative costs for the entire term of the agreement.

D-SNP Pharmacy Benefit Manager December 13, 2024

Bruce Wearda, BS Pharm, R.Ph
Director of Pharmacy



Agenda

- Background
- Request for Proposal (RFP) Process
- Vendor Selection Scoring Criteria
- Projected Cost Analysis
- Board Request



Background

As Kern Health Systems (KHS) prepares to launch its Medicare D-SNP plan, a Pharmacy Benefits Manager (PBM) is a critical requirement to meet CMS regulations and ensure efficient pharmacy operations. Following a thorough RFP process, a vendor has been selected to provide essential PBM services, including:

- 1) Processing Prescription claims, version D.0 claims;
- 2) Administering a Formulary and Pharmacy and Therapeutics Committee (P&T)
- 3) Associated Clinical Programs (Enhanced Fraud Waste and Abuse, Opioid, STARs, other)
- 4) Specific Part D reporting
- 5) Network Management
- 6) Medication Therapy Management (MTM) services.

The services being provided by the selected PBM are areas where KHS cannot replicate the expertise or scale of a PBM, and the arrangement also ensures cost savings and operational efficiencies.

The proposed PBM vendor successfully passed a rigorous cybersecurity assessment, aligning with KHS's robust security posture. With a CMS filing deadline of February 12, 2025, it is imperative to execute the contract promptly to ensure compliance and timely implementation of the new Medicare line of business.



Request for Proposal (RFP) Process

- **Engaged Consultant Support:** Partnered with Rebellis to define requirements for pharmacy-based claims and support the RFP process.
- **Developed and Published RFP:** Created a comprehensive RFP for PBM services, posted it on the organization's website, and notified seven targeted PBMs.
- **Vendor Engagement:** One PBM declined to bid, while two submitted proposals for evaluation.
- **Thorough Analysis:** Conducted a detailed review and analysis of vendor submissions to ensure alignment with organizational needs and goals.
- **Board Recommendation:** Prepared a final recommendation for the Board of Directors based on the evaluation outcomes.



Vendor Selection Scoring Criteria

To ensure a thorough and fair evaluation of PBM proposals, the scoring criteria below was designed to prioritize key areas critical to the success of our Medicare D-SNP program. Each proposal was scored on a scale of 0 (lowest) to 5 (highest) across the following weighted categories:

1. General Requirements, Compliance, and Implementation (20%): Assessed the vendor's ability to meet baseline requirements, adhere to compliance standards, and execute a seamless implementation process.
2. Member/Provider/Customer Services and Account Management (15%): Evaluated the quality of services provided to members, providers, and stakeholders, including account management support.
3. Technology, Capabilities, and Security (20%): Focused on the vendor's technological infrastructure, capabilities, and commitment to cybersecurity.
4. Financing Arrangements, Financial Guarantees, and Costs (20%): Reviewed financial models, guarantees, and overall cost-effectiveness.
5. Medicare Experience (15%): Considered the vendor's expertise and experience in managing Medicare-related services.
6. PBM Flexibility (10%): Measured the vendor's ability to adapt to KHS initiatives and provide customized solutions beyond a one-size-fits-all approach.

This weighted scoring approach ensured a balanced evaluation of technical, financial, and strategic factors to identify the best-fit PBM for our needs.



Projected Administrative Cost Analysis

Numbers listed below are estimates due to no historical data to draw from. Assuming average membership of 2200 members/year, Admin fee \$2.20 per paid claim, and 2.1 prescriptions filled per member per month. An Implementation Fee of \$75,000 will be paid in 2025.

Projected Cost 01/01/2026-12/31/2028					
	2025	2026	2027	2028	Totals
Anticipated Average Annual Membership	0	2,200	4,400	6,600	
Administrative Fees ¹	\$ -	\$ 560,545	\$ 1,261,090	\$ 1,886,635	\$ 3,708,270
Implementation Fee	\$ 75,000	\$ -	\$ -	\$ -	\$ 75,000
Grand Total					\$ 3,783,270

1. Base Admin fees (Per claim fee), Coverage Determination, Redetermination, MTM, Enhanced FWA, Enhance Opioid , STARs, Electronic prescribe file



Board of Directors Request

Authorize the CEO to sign and enter into the D-SNP PBM contract with MedImpact, not to exceed \$3,800,000, for administrative costs such as: clinical programs and Medicare D reporting, and Medication Therapy Management (MTM) activities, not including expected drug costs of \$23,800,000 for the processing of D-SNP pharmacy claims. Term begins January 1, 2025, for Implementation, and Core PBM functions starting January 1, 2026, running through December 31, 2028.



You + Us = **a better day!**

Questions

Please contact:

Bruce Wearda, BS Pharm, R.Ph

Director of Pharmacy

661-664-5100

Brucew@khs-net.com





MEMORANDUM

TO: Kern Health Systems Finance Committee
FROM: Kailey Collier, Director of Quality Performance
SUBJECT: Contract Renewal with Cotiviti for Health Effectiveness Data and Information Set
DATE: December 13, 2024

BACKGROUND

In California, Managed Care Health Plans are required to have a certified Health Effectiveness Data and Information Set (HEDIS) software primarily for standardized quality measurements that are reported annually to the State of California. HEDIS, a comprehensive set of performance metrics developed by the National Committee for Quality Assurance (NCQA), is essential for assessing various aspects of healthcare, such as preventive care and treatment effectiveness. This software enables health plans to systematically collect, analyze, and report data on these metrics. Annually, the software, processes, and policies are reviewed by NCQA/HSAG to verify the accuracy of the KHS HEDIS results. Additionally, the State publishes all the health plans HEDIS results to enhance transparency, aiding consumers in making informed decisions, and driving health plans to continuously improve their services.

DISCUSSION

HEDIS software is vital for health plans to meet regulatory requirements, ensure quality care, and maintain competitiveness in California's healthcare market. Cotiviti supports KHS quality measurement initiatives in a single healthcare audit solution and KHS requires additional support with provision of workflow services such as retrieving patient records and summarizing their contents. This relieves KHS Quality staff from performing medical record retrieval. Staffing resources available in Quality Performance (QP) are insufficient to support a comprehensive records collection process. As a result, QP seeks to add Medical Record Retrieval (MRR) services to the existing agreement for HEDIS/MCAS software.

FINANCIAL IMPACT

Cost for a one (1) year renewal term not to exceed \$200,000 from the date of December 2024 through December 2025 for the certified Cotiviti HEDIS/MCAS software Medical Record Retrieval service. The retrieval fees are \$18.70 per record retrieved with a 5,000 minimum volume. The chase list is expected to be approximately 10,000 chases. Outsourcing medical record retrievals for KHS over approximately a 3-month period will be more cost effective than hiring temporary staff, as the current staffing resources are insufficient to support a comprehensive record collection process.

REQUESTED ACTION

Approve; Refer to KHS Board of Directors in authorizing the CEO to amend contract for one (1) year term and increasing the not to exceed amount under the Cotiviti agreement by \$200,000 from \$199,000 to \$399,000 for the entire term of the contract.



MEMORANDUM

TO: Kern Health Systems Board Committee
FROM: Cesar Delgado, Deputy Chief Information Officer
SUBJECT: Contract Extension Request with CitiusTech
DATE: December 13, 2024

Background

In 2019, KHS initiated a Request for Proposal (RFP) to solicit vendors for a solution to enhance patient access to health information in compliance with the Professional Services Interoperability and Patient Access Rule (CMS-9115-F). CitiusTech was selected as the vendor for these services. CitiusTech provides KHS with the FAST+ software solution, including professional resource implementation to accelerate FHIR deployment, and ensure compliance with the CMS Interoperability and Patient Access Rule requirement.

Discussion

KHS is seeking approval for a one (1) year extension of the FHIR licensing, along with a one (1) year contract for knowledge transfer and troubleshooting support.

Financial Impact

Cost for a one (1) year renewal term is not to exceed \$102,575 in budgeted expenses. This renewal will bring the total recorded aggregate expenses amount to \$853,880 for this service.

Requested Action

Approve; Refer to KHS Board of Directors in authorizing the CEO to amend contract for a one (1) year term and increasing the not to exceed amount under CitiusTech agreement by \$102,575 from \$751,305 to \$853,880 for the entire term of the contract.



MEMORANDUM

TO: Kern Health Systems Finance Committee
FROM: Cesar Delgado, Deputy Chief Information Officer
SUBJECT: Continuation of License Agreement with Gartner, Inc.
DATE: December 13, 2024

Background

Gartner for IT is the definitive, comprehensive research and advisory resource for IT decision-makers. Kern Health Systems has held a license agreement for this resource since 2022 and seeks to continue the agreement for calendar year 2025.

Discussion

The Gartner subscription agreement provides the IT function with different levels of access to services. The proposed agreement continuation provides (1) one license for the Deputy Chief Information Officer with an executive partner from Gartner to give direct one-on-one guidance from a seasoned and experienced former CIO, who can provide insight on formulating IT strategies and responses to emerging issues. The agreement also includes license seats for (2) two directors within IT, with access to Gartner's vast research materials on current and trending technology practices. The IT department will also have access to diagnostic tools to gauge the maturity and strength of Kern Health System's IT practices.

Financial Impact

Gartner will provide Kern Health Systems with (3) three licenses, (1) one for the Deputy Chief Information Officer Team Leader and two (2) for Directors as Team Advisor Members for a (1) one-year term from January 1, 2025, through December 31, 2025.

The cost for the upcoming year, from January 1, 2025, through December 31, 2025, will be \$211,600, bringing the total cost for Gartner, including the previous agreement, to a total of \$401,365.

Requested Action

Approve; Refer to KHS Board of Directors in authorizing the CEO to amend contract for one (1) year term and increasing the not to exceed amount under Gartner agreement by \$211,600 from \$189,765 to \$401,365 for the entire term of the contract.



MEMORANDUM

TO: Kern Health Systems Finance Committee
FROM: Devin W. Brown, Chief Legal and Human Resources Officer
SUBJECT: Continuation of License Agreement with Gartner, Inc.
DATE: December 13, 2024

Background

Gartner for Human Resources (HR) is the definitive, comprehensive research and advisory resource for human resources decision makers. Kern Health Systems has held a license agreement for this resource since March 2024 and seeks to continue the agreement for calendar year 2025.

Discussion

The Gartner subscription agreement provides the HR function with different levels of access to services. The proposed agreement continuation provides the Chief HR Officer with an executive partner from Gartner to give direct one-on-one guidance from a seasoned and experienced form CHRO, who can provide insight on formulating HR strategies and responses to emerging issues. The agreement also includes license seats for two directors and one manager within HR with access to Gartner's vast research materials on current and trending Human Resources practices. The HR department also will have access to diagnostic tools to gauge the maturity and strength of Kern Health System's HR practices.

Financial Impact

Gartner will provide Kern Health Systems with (4) four licenses, one for Chief Human Resources Officer Team Leader, two for Team Advisor Members and one for a Team Reference member for a (1) one-year term from January 1, 2025, through December 31, 2025.

The cost for the upcoming year, from January 1, 2025, through December 31, 2025, will be \$175,000 bringing the total cost for Gartner, including the previous agreement to a total of \$359,800.

Requested Action

Approve; Refer to KHS Board of Directors in authorizing the CEO to amend contract for one (1) year term and increasing the not to exceed amount under the Gartner agreement by \$175,000 from \$184,800 to \$359,800 for the term of the contract.



MEMORANDUM

TO: Kern Health Systems Finance Committee
FROM: Robert Landis, Chief Financial Officer
SUBJECT: September 2024 Financial Results
DATE: December 13, 2024

The September results reflect a \$43.5 million loss in Net Position which is a \$43.9 million unfavorable variance to the budget. Listed below are the major variances for the month:

- 1) Total Revenues reflect a \$152.8 million favorable variance primarily due to:
 - A) \$32.0 million unfavorable variance in Premium Revenue primarily due to receiving Amended CY 2024 Rates from DHCS on September 24, 2024 retroactive to January 1, 2024 due to:
 - 1) \$30 million unfavorable variance from **Risk-Adjustments** to our rates primarily due to DHCS/Mercer believing that the transitioning HealthNet members are lower utilizers of medical services.
 - 2) \$9.4 million unfavorable variance from **Population Acuity Adjustment** to our rates primarily due to more healthier members staying with KHS during the redetermination process than had been anticipated by DHCS/Mercer.
 - 3) \$7.6 million favorable variance primarily due to higher-than-expected budgeted membership.
 - B) \$1.9 million favorable variance in Enhanced Care Management primarily due from receiving Amended CY 2024 Rates from DHCS on September 24, 2024 retroactive to January 1, 2024 offset against amounts included in 2E (3) below.
 - C) \$1.2 million unfavorable timing variances primarily due to unfavorable timing differences on waiting for DHCS approval under the CalAim Incentive Payment Program and the Student Behavioral Health Incentive Program.
 - D) \$180.4 million favorable variance in MCO Tax Premium primarily due to receiving revised MCO Tax information from DHCS on September 24, 2024 offset against an unfavorable variance included in the MCO Tax Expense line item on the Income Statement for the same amount.

- E) \$2.7 million favorable variance in Premium-Hospital Directed Payments primarily due to receiving updated rate information from DHCS for Calendar Year 2024 offset against amounts included in 2G below.
 - F) \$1.6 million favorable variance in Investment Earnings and Other Income primarily due from higher than forecasted interest rates being earned on the investment portfolio.
 - G) \$2.2 million unfavorable variance in Rate Adjustment -Hospital Directed Payments primarily due to receiving retroactive rate adjustments for the periods July 1, 2019-December 31, 2021.
 - H) \$1.6 million favorable variance in Rate/Income Adjustments primarily due to revenue relating to 2023 (\$1.0 million) and reinsurance recoveries relating to 2023 (\$.6 million).
- 2) Total Medical Costs reflect a \$18.0 million unfavorable variance primarily due to:
- A) \$4.9 million unfavorable variance in Physician Services is primarily due to higher-than-expected utilization (\$2.3 million) and higher-than-expected Targeted Rate Increases (“TRI”) amounts allocated to PCP, Specialty and Urgent Care services (\$2.6 million). As previously reported, we began paying TRI amounts in May and believed it was necessary to increase our accruals for these categories of expenses. This amount is offset against amounts included Other Professional Services and Mental Health Services included in 2B (3) & 2B (4) below.
 - B) \$6.2 million favorable variance in Other Professional Services primarily due from:
 - 1) \$1.4 million favorable variance due to the timing of hiring 2024 Budgeted Utilization Management Employees during the first 9 months of 2024.
 - 2) \$1.1 million favorable variance from lower-than-expected utilization of Autism services.
 - 3) \$.6 million favorable variance in Mental Health Services is primarily due to higher-than- expected utilization (\$.1 million) and lower-than-expected TRI expenses (\$.7 million) offset against amounts included in 2A above.
 - 4) \$3.1 million favorable variance in Other Professional Services primarily due to lowering our accruals for TRI expenses offset against amounts included in 2A above.
 - C) \$4.7 million unfavorable variance in Inpatient primarily due to higher-than-expected utilization over the last several months.
 - D) \$2.0 million unfavorable variance in Outpatient Hospital primarily due to higher-than-expected utilization over the last several months.

- E) \$10.0 million unfavorable variance in Other Medical primarily from:
- 1) \$2.9 million unfavorable variance in Ambulance and Non-emergency Medical Transportation (“NEMT”) due to higher-than-expected utilization of NEMT services over the last several months by our members.
 - 2) \$2.5 million unfavorable variance in Long Term Care expense primarily due to higher-than-expected utilization over the last several months.
 - 3) \$1.7 million unfavorable variance in Enhanced Care management primarily due to receiving Amended CY 2024 Rates from DHCS on September 24, 2024 retroactive to January 1, 2024 offset against amounts included in 1B above.
 - 4) \$2.2 million unfavorable variance in CalAim Incentive Programs due to timing differences of receiving provider invoices.
- F) \$2.1 million unfavorable variance in Risk Corridor Expense relating to Adult Unsatisfactory Immigration Status (“UIS”) members having a Medical Expense ratio below 95% for the nine months ended September 30, 2024.
- G) \$2.7 million unfavorable variance in Hospital Directed Payments primarily due to receiving updated rate information from DHCS for Calendar Year 2024 offset against amounts included in 1E above.
- H) \$1.8 million favorable variance in IBNR, Incentives, Paid Claims Adjustment primarily relating to IBNR Adjustments relating to the prior year.

The September Medical Loss Ratio is 134.6% which is unfavorable to the 92.4% budgeted amount. The September Administrative Expense Ratio is 7.2% which is unfavorable to the 6.0% budgeted amount. Including the \$39.4 million of negative retroactive rate adjustments, the Medical Loss Ratio would have been 95.8% for the month and the Administrative Expense Ratio would have been 5.1%.

The results for the 9 months ended September 30, 2024 reflect a Net Decrease in Net Position of \$35.8 million. This is a \$40.5 million unfavorable variance to the budget and includes approximately \$14.9 million of favorable adjustments from the prior year and approximately \$39.4 million of unfavorable retroactive revenue rate adjustments for the current year. The year-to-date Medical Loss Ratio is 96.8% which is unfavorable to the 92.4% budgeted amount. Including the \$39.4 million of negative retroactive revenue rate adjustments, the Medical Loss Ratio would have been 94.0%. The year-to-date Administrative Expense Ratio is 5.5% which is favorable to the 5.9% budgeted amount.



**Financial Packet
September 2024**

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**MEDI-CAL
STATEMENT OF NET POSITION
AS OF SEPTEMBER 30, 2024**



ASSETS	September	August	Increase/ (Decrease)
Cash and Cash Equivalents	108,091,102	82,229,490	25,861,612
Short-Term Investments	523,354,928	515,703,638	7,651,289
Premiums Receivable	79,307,636	104,541,088	(25,233,452)
Premiums Receivable - MCO Tax	176,615,263	45,025,721	131,589,542
Premiums Receivable - Hospital Directed Payments	481,706,474	517,952,194	(36,245,721)
Interest Receivable	177,754	92,432	85,322
Provider Advance Payment	872,105	873,451	(1,346)
Other Receivables	1,601,929	1,647,654	(45,726)
Prepaid Expenses & Other Current Assets	7,592,619	7,893,210	(300,590)
Total Current Assets	1,379,319,809	1,275,958,877	103,360,931
Land	4,090,706	4,090,706	-
Furniture and Equipment - Net	1,330,812	869,473	461,340
Computer Equipment - Net	16,881,824	17,206,562	(324,738)
Building and Improvements - Net	32,506,704	32,583,760	(77,056)
Capital Projects In Process	4,420,336	4,961,497	(541,161)
Total Capital Assets	59,230,384	59,711,999	(481,615)
Restricted Assets	300,000	300,000	-
Officer Life Insurance Receivables	1,637,454	1,657,258	(19,804)
SBITA Asset	6,799,897	6,799,897	-
Total Long-Term Assets	8,737,351	8,757,155	(19,804)
Deferred Outflow of Resources	8,814,061	8,814,061	-
Total Assets and Deferred Outflows of Resources	1,456,101,605	1,353,242,092	102,859,512
CURRENT LIABILITIES			
Accrued Salaries and Benefits	6,295,741	6,074,713	221,028
Accrued Other Operating Expenses	7,291,875	7,319,959	(28,084)
MCO Tax Payable	308,757,164	132,734,102	176,023,061
Claims Payable (Reported)	15,703,413	14,858,384	845,029
IBNR - Inpatient Claims	71,650,643	69,108,469	2,542,174
IBNR - Physician Claims	9,615,705	11,702,277	(2,086,572)
IBNR - Accrued Other Medical	41,467,474	32,020,804	9,446,670
Risk Pool and Withholds Payable	6,572,552	7,096,713	(524,161)
Allowance for Claims Processing Expense	3,824,312	3,824,312	-
Other Liabilities	137,423,535	141,242,470	(3,818,934)
SBITA Liability – Current portion	2,617,467	2,617,467	-
Accrued Hospital Directed Payments	483,207,014	519,479,660	(36,272,646)
Total Current Liabilities	1,094,426,896	948,079,330	146,347,565
NONCURRENT LIABILITIES			
Net Pension Liability	12,965,462	12,965,462	-
SBITA Liability, net of current portion	4,182,430	4,182,430	-
Total NonCurrent Liabilities	17,147,892	17,147,892	-
Deferred Inflow of Resources	158,303	158,303	-
NET POSITION:			
Net Position at Beginning of Year	380,188,379	380,188,379	-
Increase (Decrease) in Net Position - Current Year	(35,819,865)	7,668,188	(43,488,053)
Total Net Position	344,368,514	387,856,567	(43,488,053)
TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND NET POSITION	1,456,101,605	1,353,242,092	102,859,512

MEDI-CAL - ALL COA
STATEMENT OF REVENUE, EXPENSES, AND CHANGES
IN NET POSITION
FOR THE MONTH ENDED SEPTEMBER 30, 2024



	September	Budget	Variance	Year to Date	Budget	Variance
Family Members	241,606	244,144	(2,538)	2,202,880	2,218,295	(15,415)
Expansion Members	113,138	111,811	1,327	1,036,850	1,024,298	12,552
SPD Members	23,131	19,927	3,204	205,061	182,342	22,719
LTC Members	523	555	(32)	4,600	4,993	(393)
Other Members	23,558	24,164	(606)	206,949	217,472	(10,523)
Total Members - MCAL	401,956	400,600	1,356	3,656,340	3,647,400	8,940

REVENUES						
Medicaid - Family and Other	47,143,352	52,754,149	(5,610,797)	488,565,041	478,916,321	9,648,720
Medicaid - Expansion Members	25,578,416	44,880,044	(19,301,628)	399,294,018	411,145,459	(11,851,441)
Medicaid - SPD Members	15,514,183	20,956,459	(5,442,276)	206,971,204	191,763,130	15,208,074
Medicaid - LTC Members	3,673,451	4,470,309	(796,857)	36,924,155	40,232,778	(3,308,622)
Premium - MCO Tax	225,224,150	44,859,188	180,364,962	540,329,989	408,435,852	131,894,137
Premium - Hospital Directed Payments	24,650,569	21,961,065	2,689,504	221,437,163	200,399,975	21,037,189
Investment Earnings And Other Income	3,630,475	2,067,919	1,562,556	24,778,452	18,773,122	6,005,330
Reinsurance Recoveries	-	112,168	(112,168)	-	1,021,272	(1,021,272)
Rate Adjustments - Hospital Directed Payments	(2,168,580)	-	(2,168,580)	(6,688,505)	-	(6,688,505)
Rate/Income Adjustments	1,598,001	-	1,598,001	672,802	-	672,802
Total Revenues	344,844,017	192,061,301	152,782,717	1,912,284,319	1,750,687,908	161,596,411

EXPENSES						
MEDICAL COSTS						
Physician Services	34,021,968	29,081,159	(4,940,809)	296,198,859	265,077,014	(31,121,845)
Other Professional Services	9,068,160	15,258,233	6,190,074	94,018,242	139,055,743	45,037,501
Emergency Room	6,283,494	6,487,985	204,491	57,626,631	59,127,475	1,500,844
Inpatient	32,589,946	27,905,075	(4,684,871)	286,221,873	254,755,656	(31,466,217)
Reinsurance Expense	112,562	112,168	(394)	1,009,267	1,021,272	12,005
Outpatient Hospital	14,853,348	12,879,872	(1,973,476)	131,880,600	117,582,303	(14,298,297)
Other Medical	33,376,773	23,363,865	(10,012,908)	262,300,140	212,521,770	(49,778,370)
Pay for Performance Quality Incentive	602,934	600,900	(2,034)	5,484,500	5,471,100	(13,399)
Risk Corridor Expense	2,133,095	-	(2,133,095)	2,133,095	-	(2,133,095)
Hospital Directed Payments	24,650,569	21,961,065	(2,689,504)	221,437,163	200,399,975	(21,037,189)
Hospital Directed Payment Adjustment	185,219	-	(185,219)	(3,806,705)	-	3,806,705
Non-Claims Expense Adjustment	(414,162)	-	414,162	(3,960,313)	-	3,960,313
IBNR, Incentive, Paid Claims Adjustment	(1,847,593)	-	1,847,593	(13,105,344)	-	13,105,344
Total Medical Costs	155,616,313	137,650,322	(17,965,991)	1,337,438,008	1,255,012,307	(82,425,701)
GROSS MARGIN	189,227,704	54,410,978	134,816,726	574,846,311	495,675,601	79,170,710

ADMINISTRATIVE COSTS						
Compensation	3,445,542	4,142,126	696,584	32,463,896	37,529,130	5,065,234
Purchased Services	1,939,952	1,739,891	(200,061)	17,177,833	15,659,018	(1,518,816)
Supplies	197,976	372,344	174,369	2,194,433	3,351,100	1,156,667
Depreciation	875,296	710,921	(164,375)	6,488,819	6,398,291	(90,528)
Other Administrative Expenses	526,643	554,843	28,200	4,948,297	4,993,588	45,291
Administrative Expense Adjustment	135	(43,839)	(43,975)	117,010	(394,555)	(511,565)
Total Administrative Expenses	6,985,543	7,476,286	490,742	63,390,287	67,536,571	4,146,283
TOTAL EXPENSES	162,601,856	145,126,608	(17,475,248)	1,400,828,295	1,322,548,878	(78,279,418)
OPERATING INCOME (LOSS) BEFORE TAX	182,242,161	46,934,693	135,307,468	511,456,024	428,139,030	83,316,994
MCO TAX	225,224,150	44,859,188	(180,364,962)	540,329,989	408,435,852	(131,894,137)
OPERATING INCOME (LOSS) NET OF TAX	(42,981,990)	2,075,505	(45,057,494)	(28,873,965)	19,703,178	(48,577,143)

NON-OPERATING REVENUE (EXPENSE)						
Provider Grants/CalAIM/Home Health	(389,199)	(824,899)	435,700	(5,286,649)	(7,521,349)	2,234,700
D-SNP Expenses	(116,864)	(824,899)	708,035	(1,659,251)	(7,521,349)	5,862,098
Total Non-Operating Revenue (Expense)	(506,063)	(1,649,798)	1,143,735	(6,945,900)	(15,042,697)	8,096,798
NET INCREASE (DECREASE) IN NET POSITION	(43,488,053)	425,706	(43,913,759)	(35,819,865)	4,660,481	(40,480,345)
MEDICAL LOSS RATIO	134.6%	92.4%	-42.3%	96.8%	92.4%	-4.4%
ADMINISTRATIVE EXPENSE RATIO	7.2%	6.0%	-1.2%	5.5%	5.9%	0.4%



MEDI-CAL - ALL COA
STATEMENT OF REVENUE, EXPENSES, AND CHANGES
IN NET POSITION
FOR THE MONTH ENDED SEPTEMBER 30, 2024

	September	Budget	Variance	Year to Date	Budget	Variance
Family Members	241,606	244,144	(2,538)	2,202,880	2,218,295	(15,415)
Expansion Members	113,138	111,811	1,327	1,036,850	1,024,298	12,552
SPD Members	23,131	19,927	3,204	205,061	182,342	22,719
LTC Members	523	555	(32)	4,600	4,993	(393)
Other Members	23,558	24,164	(606)	206,949	217,472	(10,523)
Total Members - MCAL	401,956	400,600	1,356	3,656,340	3,647,400	8,940
REVENUES						
Medicaid - Family and Other	177.79	196.62	(18.83)	202.74	196.62	6.12
Medicaid - Expansion Members	226.08	401.39	(175.31)	385.10	401.39	(16.29)
Medicaid - SPD Members	670.71	1,051.67	(380.96)	1,009.32	1,051.67	(42.35)
Medicaid - LTC Members	7,023.81	8,058.24	(1,034.43)	8,026.99	8,058.24	(31.25)
Premium - MCO Tax	9,560.41	1,856.49	7,703.92	2,610.93	1,878.11	732.82
Premium - Hospital Directed Payments	61.33	54.82	6.51	60.56	54.94	5.62
Investment Earnings And Other Income	9.03	5.16	3.87	6.78	5.15	1.63
Reinsurance Recoveries	-	0.28	(0.28)	-	0.28	(0.28)
Rate Adjustments - Hospital Directed Payments	(5.40)	-	(5.40)	(1.83)	-	(1.83)
Rate/Income Adjustments	3.98	-	3.98	0.18	-	0.18
Total Revenues	857.91	479.43	378.48	523.01	479.98	43.02
EXPENSES						
MEDICAL COSTS						
Physician Services	84.64	72.59	(12.05)	81.01	72.68	(8.33)
Other Professional Services	22.56	38.09	15.53	25.71	38.12	12.41
Emergency Room	15.63	16.20	0.56	15.76	16.21	0.45
Inpatient	81.08	69.66	(11.42)	78.28	69.85	(8.44)
Reinsurance Expense	0.28	0.28	(0.00)	0.28	0.28	0.00
Outpatient Hospital	36.95	32.15	(4.80)	36.07	32.24	(3.83)
Other Medical	83.04	58.32	(24.71)	71.74	58.27	(13.47)
Pay for Performance Quality Incentive	1.50	1.50	(0.00)	1.50	1.50	0.00
Risk Corridor Expense	5.31	-	(5.31)	0.58	-	(0.58)
Hospital Directed Payments	61.33	54.82	(6.51)	60.56	54.94	(5.62)
Hospital Directed Payment Adjustment	0.46	-	(0.46)	(1.04)	-	1.04
Non-Claims Expense Adjustment	(1.03)	-	1.03	(1.08)	-	1.08
IBNR, Incentive, Paid Claims Adjustment	(4.60)	-	4.60	(3.58)	-	3.58
Total Medical Costs	387.15	343.61	(43.54)	365.79	344.08	(21.70)
GROSS MARGIN	470.77	135.82	334.94	157.22	135.90	21.32
ADMINISTRATIVE COSTS						
Compensation	8.57	10.34	1.77	8.88	10.29	1.41
Purchased Services	4.83	4.34	(0.48)	4.70	4.29	(0.40)
Supplies	0.49	0.93	0.44	0.60	0.92	0.32
Depreciation	2.18	1.77	(0.40)	1.77	1.75	(0.02)
Other Administrative Expenses	1.31	1.39	0.07	1.35	1.37	0.02
Administrative Expense Adjustment	0.00	(0.11)	(0.11)	0.03	(0.11)	(0.14)
Total Administrative Expenses	17.38	18.66	1.28	17.34	18.52	1.18
TOTAL EXPENSES	404.53	362.27	(42.25)	383.12	362.60	(20.52)
OPERATING INCOME (LOSS) BEFORE TAX	453.39	117.16	336.23	139.88	117.38	22.50
MCO TAX	560.32	111.98	(448.34)	147.78	111.98	(35.80)
OPERATING INCOME (LOSS) NET OF TAX	(106.93)	5.18	(112.11)	(7.90)	5.40	(13.30)
NON-OPERATING REVENUE (EXPENSE)						
Provider Grants/CalAIM/Home Health	(0.29)	(2.06)	1.77	(0.45)	(2.06)	1.61
D-SNP Expenses	(0.97)	(2.06)	1.09	(1.45)	(2.06)	0.62
Total Non-Operating Revenue (Expense)	(1.26)	(4.12)	2.86	(1.90)	(4.12)	2.22
NET INCREASE (DECREASE) IN NET POSITION	(108.19)	1.06	(109.25)	(9.80)	1.28	(11.07)
MEDICAL LOSS RATIO	-3.7%	-20.2%	-16.5%	-14.3%	-19.9%	-5.6%
ADMINISTRATIVE EXPENSE RATIO	-0.2%	-1.3%	-1.1%	-0.8%	-1.3%	-0.5%

MEDI-CAL - ALL COA
STATEMENT OF REVENUE, EXPENSES, AND CHANGES
IN NET POSITION BY QUARTER
ROLLING 4 QUARTERS
FOR THE MONTH ENDED SEPTEMBER 30, 2024



	2023 - Q3	2023 - Q4	2024 - Q1	2024 - Q2	Rolling 4-Quarter Totals	CURRENT QUARTER 2024 - Q3
Total Members - MCAL	1,064,368	1,038,591	1,234,656	1,217,132	4,554,747	1,204,552
REVENUES						
Medicaid - Family and Other	130,829,220	119,336,194	163,114,742	168,098,248	581,378,404	157,352,051
Medicaid - Expansion Members	114,676,254	97,694,167	142,141,972	141,387,639	495,900,032	115,764,407
Medicaid - SPD Members	58,948,915	59,165,633	70,643,949	72,382,078	261,140,575	63,945,176
Medicaid - LTC Members	9,102,869	9,599,451	12,120,676	12,644,500	43,467,496	12,158,979
Premium - MCO Tax	-	375,849,146	118,164,689	118,164,689	612,178,524	304,000,610
Premium - Hospital Directed Payments	65,557,702	63,752,178	74,715,152	73,085,162	277,110,194	73,636,849
Investment Earnings And Other Income	4,444,990	9,031,183	6,526,452	7,627,603	27,630,227	10,624,397
Rate Adjustments - Hospital Directed Payments	545,253	(26,268,027)	2,628,208	(467,208)	(23,561,773)	(8,849,506)
Rate/Income Adjustments	2,190,288	495,587	3,361,928	(4,999,343)	1,048,459	2,310,217
Total Revenues	386,295,491	708,655,511	593,417,768	587,923,369	2,276,292,139	730,943,182
EXPENSES						
MEDICAL COSTS						
Physician Services	62,419,530	61,076,433	93,110,533	102,259,757	318,866,253	100,828,569
Other Professional Services	18,664,943	19,381,164	37,861,872	28,897,182	104,805,160	27,259,189
Emergency Room	16,279,390	15,523,588	19,266,762	19,274,640	70,344,380	19,085,229
Inpatient	67,920,330	79,244,732	91,080,658	97,071,689	335,317,408	98,069,526
Reinsurance Expense	288,694	190,133	324,349	347,257	1,150,433	337,661
Outpatient Hospital	32,005,177	40,939,501	44,304,385	41,034,136	158,283,198	46,542,079
Other Medical	72,388,155	79,194,627	80,881,278	88,283,888	320,747,947	93,134,975
Pay for Performance Quality Incentive	1,599,049	1,555,236	1,851,974	1,825,698	6,831,956	1,806,828
Risk Corridor Expense	-	-	-	-	-	2,133,095
Hospital Directed Payments	65,557,702	63,752,178	74,715,152	73,085,162	277,110,194	73,636,849
Hospital Directed Payment Adjustment	(12,049)	(26,330,241)	2,663,543	18,927	(23,659,821)	(6,489,175)
Non-Claims Expense Adjustment	695,678	1,571,341	356,533	(22,398)	2,601,155	(4,294,448)
IBNR, Incentive, Paid Claims Adjustment	1,846,700	1,506,238	622,759	(7,396,288)	(3,420,592)	(6,331,814)
Total Medical Costs	339,653,299	337,604,928	447,039,796	444,679,650	1,568,977,672	445,718,563
GROSS MARGIN	46,642,192	371,050,583	146,377,973	143,243,720	707,314,467	285,224,619
ADMINISTRATIVE COSTS						
Compensation	11,815,434	13,584,268	10,509,085	10,907,085	46,815,872	11,047,726
Purchased Services	4,614,262	5,339,166	5,448,763	5,076,649	20,478,840	6,652,421
Supplies	801,939	680,996	764,751	722,573	2,970,259	707,109
Depreciation	2,073,030	2,099,363	2,040,936	2,164,109	8,377,438	2,283,774
Other Administrative Expenses	1,797,993	1,406,817	1,644,704	1,714,820	6,564,335	1,588,772
Administrative Expense Adjustment	9,949	1,580,132	96,938	22,381	1,709,400	(2,309)
Total Administrative Expenses	21,112,607	24,690,742	20,505,176	20,607,617	86,916,143	22,277,493
TOTAL EXPENSES	360,765,906	362,295,670	467,544,972	465,287,267	1,655,893,815	467,996,056
OPERATING INCOME (LOSS) BEFORE TAX	25,529,585	346,359,841	125,872,796	122,636,102	620,398,324	262,947,125
MCO TAX	-	376,495,887	118,164,689	118,164,689	612,825,265	304,000,610
OPERATING INCOME (LOSS) NET OF TAX	25,529,585	(30,136,046)	7,708,107	4,471,413	7,573,059	(41,053,485)
NON-OPERATING REVENUE (EXPENSE)						
Total Non-Operating Revenue (Expense)	(1,246,978)	(1,454,633)	(2,207,215)	(3,489,571)	(8,398,397)	(1,249,113)
NET INCREASE (DECREASE) IN NET POSITION	24,282,607	(31,590,679)	5,500,891	981,842	(825,338)	(42,302,598)
MEDICAL LOSS RATIO	85.6%	101.6%	92.9%	93.6%	93.3%	104.5%
ADMINISTRATIVE EXPENSE RATIO	6.6%	8.4%	5.2%	5.2%	6.2%	6.2%

**MEDI-CAL - ALL COA
STATEMENT OF REVENUE, EXPENSES, AND CHANGES
IN NET POSITION BY QUARTER
ROLLING 4 QUARTERS PMPM
FOR THE MONTH ENDED SEPTEMBER 30, 2024**

	2023 - Q3	2023 - Q4	2024 - Q1	2024 - Q2
Total Members - MCAL	1,064,368	1,038,591	1,234,656	1,217,132
REVENUES				
Medicaid - Family and Other	185.41	172.27	237.94	237.34
Medicaid - Expansion Members	379.60	338.10	486.57	469.83
Medicaid - SPD Members	1,063.89	1,063.71	1,298.20	1,303.90
Medicaid - LTC Members	7,467.49	7,447.21	15,094.24	10,441.37
Premium - MCO Tax	-	361.88	95.71	97.08
Premium - Hospital Directed Payments	61.59	61.38	60.51	60.05
Investment Earnings And Other Income	4.18	8.70	5.29	6.27
Rate Adjustments - Hospital Directed Payments	0.51	(25.29)	2.13	(0.38)
Rate/Income Adjustments	2.06	0.48	2.72	(4.11)
Total Revenues	362.93	682.32	480.63	483.04
EXPENSES				
MEDICAL COSTS				
Physician Services	58.64	58.81	75.41	84.02
Other Professional Services	17.54	18.66	30.67	23.74
Emergency Room	15.29	14.95	15.60	15.84
Inpatient	63.81	76.30	73.77	79.75
Reinsurance Expense	0.27	0.18	0.26	0.29
Outpatient Hospital	30.07	39.42	35.88	33.71
Other Medical	68.01	76.25	65.51	72.53
Pay for Performance Quality Incentive	1.50	1.50	1.50	1.50
Risk Corridor Expense	-	-	-	-
Hospital Directed Payments	61.59	61.38	60.51	60.05
Hospital Directed Payment Adjustment	(0.01)	(25.35)	2.16	0.02
Non-Claims Expense Adjustment	0.65	1.51	0.29	(0.02)
IBNR, Incentive, Paid Claims Adjustment	1.74	1.45	0.50	(6.08)
Total Medical Costs	319.11	325.06	362.08	365.35
GROSS MARGIN	43.82	357.26	118.56	117.69
ADMINISTRATIVE COSTS				
Compensation	11.10	13.08	8.51	8.96
Purchased Services	4.34	5.14	4.41	4.17
Supplies	0.75	0.66	0.62	0.59
Depreciation	1.95	2.02	1.65	1.78
Other Administrative Expenses	1.69	1.35	1.33	1.41
Administrative Expense Adjustment	0.01	1.52	0.08	0.02
Total Administrative Expenses	19.84	23.77	16.61	16.93
TOTAL EXPENSES	338.95	348.83	378.68	382.28
OPERATING INCOME (LOSS) BEFORE TAX	23.99	333.49	101.95	100.76
MCO TAX	-	362.51	95.71	97.08
OPERATING INCOME (LOSS) NET OF TAX	23.99	(29.02)	6.24	3.67
NON-OPERATING REVENUE (EXPENSE)				
Total Non-Operating Revenue (Expense)	(1.17)	(1.40)	(1.79)	(2.87)
NET INCREASE (DECREASE) IN NET POSITION	22.81	(30.42)	4.46	0.81
MEDICAL LOSS RATIO	85.6%	101.6%	92.9%	93.6%
ADMINISTRATIVE EXPENSE RATIO	6.6%	8.4%	5.2%	5.2%

Rolling Quarter Totals
4,554,747

CURRENT QUARTER 2024 - Q3
1,204,552

208.22
418.79
1,181.85
9,612.45
134.40
60.84
6.07
(5.17)
0.23
499.76

196.04
335.32
944.33
7,885.20
252.38
61.13
8.82
(7.35)
1.92
606.82

70.01
23.01
15.44
73.62
0.25
34.75
70.42
1.50
-
60.84
(5.19)
0.57
(0.75)
344.47
155.29

83.71
22.63
15.84
81.42
0.28
38.64
77.32
1.50
1.77
61.13
(5.39)
(3.57)
(5.26)
370.03
236.79

10.28
4.50
0.65
1.84
1.44
0.38
19.08
363.55
136.21
134.55
1.66

9.17
5.52
0.59
1.90
1.32
(0.00)
18.49
388.52
218.29
252.38
(34.08)

(1.84)
(0.18)
93.3%
6.2%

(1.04)
(35.12)
104.5%
6.2%

MEDI-CAL - ALL COA
STATEMENT OF REVENUE, EXPENSES, AND CHANGES
IN NET POSITION BY MONTH
ROLLING 6 MONTHS
FOR THE MONTH ENDED SEPTEMBER 30, 2024



	MARCH 2024	APRIL 2024	MAY 2024	JUNE 2024	JULY 2024	AUGUST 2024	Prior 6 Month YTD	SEPTEMBER 2024
Total Members - MCAL	415,923	407,608	405,829	403,695	402,008	400,588	2,435,651	401,956
REVENUES								
Medicaid - Family and Other	55,159,087	62,317,189	51,326,322	54,454,738	54,814,574	55,394,125	333,466,034	47,143,352
Medicaid - Expansion Members	47,298,530	49,970,629	46,004,215	45,412,795	45,242,639	44,943,353	278,872,161	25,578,416
Medicaid - SPD Members	23,691,358	24,349,771	23,846,423	24,185,884	24,362,723	24,068,270	144,504,429	15,514,183
Medicaid - LTC Members	4,054,703	4,060,726	4,122,208	4,461,566	4,316,218	4,169,310	25,184,731	3,673,451
Premium - MCO Tax	39,388,230	39,388,230	39,388,230	39,388,230	39,388,230	39,388,230	236,329,379	225,224,150
Premium - Hospital Directed Payments	25,515,722	24,754,858	22,990,345	25,339,960	24,576,449	24,409,832	147,587,165	24,650,569
Investment Earnings And Other Income	1,962,344	2,077,703	2,965,401	2,584,498	3,396,336	3,597,586	16,583,869	3,630,475
Rate Adjustments - Hospital Directed Payments	226,495	99,262	(108,928)	(457,542)	(6,686,334)	5,409	(6,921,638)	(2,168,580)
Rate/Income Adjustments	524,085	(7,486,909)	(794,733)	3,282,299	594,496	117,721	(3,763,042)	1,598,001
Total Revenues	197,820,554	199,531,458	189,739,482	198,652,429	190,005,330	196,093,834	1,171,843,087	344,844,017
EXPENSES								
MEDICAL COSTS								
Physician Services	30,301,995	32,742,882	32,962,778	36,554,096	32,448,391	34,358,210	199,368,353	34,021,968
Other Professional Services	13,296,336	10,516,696	9,231,655	9,148,831	8,910,610	9,280,419	60,384,547	9,068,160
Emergency Room	6,246,167	6,286,018	6,322,930	6,665,692	6,362,602	6,439,132	38,322,542	6,283,494
Inpatient	31,316,403	33,608,353	30,704,459	32,758,876	32,835,724	32,643,856	193,867,672	32,589,946
Reinsurance Expense	129,066	118,429	118,429	110,398	113,134	111,965	701,421	112,562
Outpatient Hospital	14,996,564	14,993,746	12,540,794	13,499,596	16,572,741	15,115,990	87,719,431	14,853,348
Other Medical	26,248,792	28,995,931	29,760,839	29,527,118	28,667,716	31,090,485	174,290,882	33,376,773
Pay for Performance Quality Incentive	623,885	611,412	608,744	605,543	603,012	600,882	3,653,477	602,934
Risk Corridor Expense	-	-	-	-	-	-	-	2,133,095
Hospital Directed Payments	25,515,722	24,754,858	22,990,345	25,339,960	24,576,449	24,409,832	147,587,165	24,650,569
Hospital Directed Payment Adjustment	226,351	134,240	(95,313)	(20,001)	(6,679,802)	5,409	(6,429,116)	185,219
Non-Claims Expense Adjustment	99,211	74,266	(37,068)	(59,596)	1,831	(3,882,116)	(3,803,473)	(414,162)
IBNR, Incentive, Paid Claims Adjustment	128,506	(929,497)	(3,039,235)	(3,427,557)	(2,330,501)	(2,153,720)	(11,752,003)	(1,847,593)
Total Medical Costs	149,128,998	151,907,335	142,069,357	150,702,957	142,081,906	148,020,343	883,910,897	155,616,313
GROSS MARGIN	48,691,556	47,624,123	47,670,125	47,949,472	47,923,423	48,073,491	287,932,190	189,227,704
ADMINISTRATIVE COSTS								
Compensation	3,433,013	3,489,806	3,615,998	3,747,089	3,543,998	3,719,030	21,548,935	3,445,542
Purchased Services	1,860,964	1,561,384	1,716,357	1,750,418	1,609,874	2,266,065	10,765,061	1,939,952
Supplies	259,860	150,254	118,212	204,536	399,825	406,426	1,539,113	197,976
Depreciation	634,912	680,312	680,312	778,841	704,955	704,955	4,184,288	875,296
Other Administrative Expenses	551,825	429,859	693,862	531,586	489,373	608,392	3,304,897	526,643
Administrative Expense Adjustment	(160,374)	(712)	(28,014)	2,765	47,630	-	(138,705)	135
Total Administrative Expenses	6,580,201	6,310,903	6,796,727	7,015,235	6,795,655	7,704,868	41,203,589	6,985,543
TOTAL EXPENSES	155,709,198	158,218,238	148,866,085	157,718,192	148,877,562	155,725,211	925,114,486	162,601,856
OPERATING INCOME (LOSS) BEFORE TAX	42,111,355	41,313,220	40,873,398	40,934,237	41,127,768	40,368,623	246,728,601	182,242,161
MCO TAX	39,388,230	39,388,230	39,388,230	39,388,230	39,388,230	39,388,230	236,329,379	225,224,150
OPERATING INCOME (LOSS) NET OF TAX	2,723,125	1,924,990	1,485,168	1,546,007	1,739,538	980,394	10,399,222	(42,981,989)
NON-OPERATING REVENUE (EXPENSE)								
Total Non-Operating Revenue (Expense)	(573,245)	(1,092,939)	(873,906)	(1,490,047)	(826,998)	(660,952)	(5,518,088)	(506,063)
NET INCREASE (DECREASE) IN NET POSITION	2,149,880	832,051	611,262	55,961	912,540	319,441	4,881,135	(43,488,053)
MEDICAL LOSS RATIO	93.0%	93.9%	93.5%	93.3%	93.6%	93.4%	93.4%	134.6%
ADMINISTRATIVE EXPENSE RATIO	5.0%	4.7%	5.3%	5.2%	5.1%	5.8%	5.2%	7.2%

MEDI-CAL - ALL COA
STATEMENT OF REVENUE, EXPENSES, AND CHANGES
IN NET POSITION BY MONTH
PMPM ROLLING 6 MONTHS
FOR THE MONTH ENDED SEPTEMBER 30, 2024

	MARCH 2024	APRIL 2024	MAY 2024	JUNE 2024	JULY 2024	AUGUST 2024	6 Month Prior YTD	SEPTEMBER 2024
Total Members - MCAL	415,923	407,608	405,829	403,695	402,008	400,588	2,435,651	401,956
REVENUES								
Medicaid - Family and Other	203.63	226.61	191.45	203.33	205.51	208.04	208.58	178.10
Medicaid - Expansion Members	396.45	424.14	394.53	394.31	398.75	399.18	408.60	229.33
Medicaid - SPD Members	1,020.78	1,077.04	1,064.10	1,083.31	1,060.22	1,063.41	1,052.46	651.23
Medicaid - LTC Members	8,013.25	8,170.47	8,277.53	8,629.72	8,190.17	8,002.51	8,103.20	7,037.26
Premium - MCO Tax	94.70	96.63	97.06	97.57	97.98	98.33	97.03	560.32
Premium - Hospital Directed Payments	61.35	60.73	56.65	62.77	61.13	60.94	60.59	61.33
Investment Earnings And Other Income	4.72	5.10	7.31	6.40	8.45	8.98	6.81	9.03
Rate Adjustments - Hospital Directed Payments	0.54	0.24	(0.27)	(1.13)	(16.63)	0.01	(2.84)	(5.40)
Rate/Income Adjustments	1.26	(18.37)	(1.96)	8.13	1.48	0.29	(1.54)	3.98
Total Revenues	475.62	489.52	467.54	492.09	472.64	489.51	481.12	857.91
EXPENSES								
MEDICAL COSTS								
Physician Services	72.85	80.33	81.22	90.55	80.72	85.77	81.85	84.64
Other Professional Services	31.97	25.80	22.75	22.66	22.17	23.17	24.79	22.56
Emergency Room	15.02	15.42	15.58	16.51	15.83	16.07	15.73	15.63
Inpatient	75.29	82.45	75.66	81.15	81.68	81.49	79.60	81.08
Reinsurance Expense	0.31	0.29	0.29	0.27	0.28	0.28	0.29	0.28
Outpatient Hospital	36.06	36.78	30.90	33.44	41.22	37.73	36.01	36.95
Other Medical	63.11	71.14	73.33	73.14	71.31	77.61	71.56	83.04
Pay for Performance Quality Incentive	1.50	1.50	1.50	1.50	1.50	1.50	1.50	1.50
Risk Corridor Expense	-	-	-	-	-	-	-	5.31
Hospital Directed Payments	61.35	60.73	56.65	62.77	61.13	60.94	60.59	61.33
Hospital Directed Payment Adjustment	0.54	0.33	(0.23)	(0.05)	(16.62)	0.01	(2.64)	0.46
Non-Claims Expense Adjustment	0.24	0.18	(0.09)	(0.15)	0.00	(9.69)	(1.56)	(1.03)
IBNR, Incentive, Paid Claims Adjustment	0.31	(2.28)	(7.49)	(8.49)	(5.80)	(5.38)	(4.82)	(4.60)
Total Medical Costs	358.55	372.68	350.07	373.31	353.43	369.51	362.91	387.15
GROSS MARGIN	117.07	116.84	117.46	118.78	119.21	120.01	118.22	470.77
ADMINISTRATIVE COSTS								
Compensation	8.25	8.56	8.91	9.28	8.82	9.28	8.85	8.57
Purchased Services	4.47	3.83	4.23	4.34	4.00	5.66	4.42	4.83
Supplies	0.62	0.37	0.29	0.51	0.99	1.01	0.63	0.49
Depreciation	1.53	1.67	1.68	1.93	1.75	1.76	1.72	2.18
Other Administrative Expenses	1.33	1.05	1.71	1.32	1.22	1.52	1.36	1.31
Administrative Expense Adjustment	(0.39)	(0.00)	(0.07)	0.01	0.12	-	(0.06)	0.00
Total Administrative Expenses	15.82	15.48	16.75	17.38	16.90	19.23	16.92	17.38
TOTAL EXPENSES	374.37	388.16	366.82	390.69	370.33	388.74	379.82	404.53
OPERATING INCOME (LOSS) BEFORE TAX	101.25	101.36	100.72	101.40	102.31	100.77	101.30	453.39
MCO TAX	94.70	96.63	97.06	97.57	97.98	98.33	97.03	560.32
OPERATING INCOME (LOSS) NET OF TAX	6.55	4.72	3.66	3.83	4.33	2.45	4.27	(106.93)
NON-OPERATING REVENUE (EXPENSE)								
Total Non-Operating Revenue (Expense)	(1.38)	(2.68)	(2.15)	(3.69)	(2.06)	(1.65)	(2.27)	(1.26)
NET INCREASE (DECREASE) IN NET POSITION	5.17	2.04	1.51	0.14	2.27	0.80	2.00	(108.19)
MEDICAL LOSS RATIO	93.0%	93.9%	93.5%	93.3%	93.6%	93.4%	93.4%	134.6%
ADMINISTRATIVE EXPENSE RATIO	5.0%	4.7%	5.3%	5.2%	5.1%	5.8%	5.2%	7.2%

MEDI-CAL
SCHEDULE OF REVENUES - ALL COA
FOR THE MONTH ENDED SEPTEMBER 30, 2024



REVENUES	September	Budget	Variance	Year to Date	Budget	Variance
Premium - Medi-Cal	39,944,804	46,144,513	(6,199,709)	424,266,329	418,912,275	5,354,053
Premium - Maternity Kick	3,323,673	3,246,005	77,668	28,437,337	29,468,103	(1,030,766)
Premium - Enhanced Care Management	2,161,904	1,375,362	786,542	12,752,979	12,485,906	267,073
Premium - Major Organ Transplant	264,484	236,378	28,106	2,319,619	2,145,904	173,715
Premium - Provider Enhancement	1,180,202	1,077,995	102,208	10,484,701	9,786,324	698,377
Premium - GEMT	169,297	186,068	(16,770)	1,657,594	1,689,171	(31,577)
Premium - Cal AIM	-	330,815	(330,815)	-	3,003,228	(3,003,228)
Premium - Student Behavioral Health Incentive	-	157,013	(157,013)	798,493	1,425,409	(626,916)
Premium - Housing and Homelessness Incentive	-	-	-	6,395,468	-	6,395,468
Premium - Equity & Practice Transformation	-	-	-	569,537	-	569,537
Premium - Distinct Part Nursing Facility	2,025	-	2,025	2,025	-	2,025
Other	96,962	-	96,962	880,958	-	880,958
TOTAL MEDICAID - FAMILY & OTHER	47,143,352	52,754,149	(5,610,797)	488,565,041	478,916,321	9,648,720
Premium - Medi-Cal	21,913,683	41,406,918	(19,493,235)	367,276,306	379,328,197	(12,051,891)
Premium - Maternity Kick	403,958	422,753	(18,795)	3,599,570	3,872,831	(273,261)
Premium - Enhanced Care Management	2,242,374	1,585,202	657,172	15,145,364	14,522,014	623,350
Premium - Major Organ Transplant	422,787	414,707	8,080	3,858,610	3,799,124	59,486
Premium - Provider Enhancement	368,793	354,794	13,999	3,356,533	3,250,263	106,270
Premium - GEMT	181,442	262,662	(81,220)	2,316,239	2,406,241	(90,002)
Premium - Cal AIM	-	293,640	(293,640)	-	2,690,031	(2,690,031)
Premium - Student Behavioral Health Incentive	-	139,369	(139,369)	342,085	1,276,758	(934,672)
Premium - Housing and Homelessness Incentive	-	-	-	2,739,905	-	2,739,905
Premium - Equity & Practice Transformation	-	-	-	243,998	-	243,998
Premium - Distinct Part Nursing Facility	71	-	71	71	-	71
Other	45,308	-	45,308	415,338	-	415,338
TOTAL MEDICAID - EXPANSION MEMBERS	25,578,416	44,880,044	(19,301,628)	399,294,018	411,145,459	(11,851,441)
Premium - Medi-Cal	13,902,698	19,583,522	(5,680,824)	194,285,903	179,200,000	15,085,903
Premium - Enhanced Care Management	1,158,208	727,727	430,480	7,674,793	6,659,106	1,015,687
Premium - Major Organ Transplant	310,765	263,364	47,401	2,683,939	2,409,922	274,016
Premium - Provider Enhancement	28,496	24,705	3,791	249,601	226,064	23,536
Premium - GEMT	114,017	147,909	(33,892)	1,438,731	1,353,450	85,282
Premium - Cal AIM	-	141,888	(141,888)	-	1,298,355	(1,298,355)
Premium - Student Behavioral Health Incentive	-	67,344	(67,344)	65,644	616,233	(550,589)
Premium - Housing and Homelessness Incentive	-	-	-	525,772	-	525,772
Premium - Equity & Practice Transformation	-	-	-	46,822	-	46,822
Premium - Distinct Part Nursing Facility	-	-	-	-	-	-
Other	-	-	-	-	-	-
TOTAL MEDICAID - SPD MEMBERS	15,514,183	20,956,459	(5,442,276)	206,971,204	191,763,130	15,208,074
Premium - Medi-Cal	3,633,618	4,395,083	(761,465)	36,660,512	39,555,749	(2,895,237)
Premium - Enhanced Care Management	9,897	10,315	(418)	85,313	92,834	(7,521)
Premium - Major Organ Transplant	14,648	15,235	(587)	125,980	137,117	(11,137)
Premium - Provider Enhancement	4	4	(0)	35	39	(4)
Premium - GEMT	6,278	3,176	3,102	29,279	28,584	695
Premium - Cal AIM	-	31,530	(31,530)	-	283,770	(283,770)
Premium - Student Behavioral Health Incentive	-	14,965	(14,965)	1,443	134,685	(133,241)
Premium - Housing and Homelessness Incentive	-	-	-	11,558	-	11,558
Premium - Equity & Practice Transformation	-	-	-	1,029	-	1,029
Premium - Distinct Part Nursing Facility	9,006	-	9,006	9,006	-	9,006
Other	-	-	-	-	-	-
TOTAL MEDICAID - LTC MEMBERS	3,673,451	4,470,309	(796,857)	36,924,155	40,232,778	(3,308,622)

MEDI-CAL
SCHEDULE OF REVENUES - ALL COA
FOR THE MONTH ENDED SEPTEMBER 30, 2024



REVENUES	January	February	March	April	May	June	July	August	September	Year to Date
Premium - Medi-Cal	47,241,506	48,947,162	49,229,878	48,457,890	45,604,186	48,268,333	48,440,858	48,131,710	39,944,804	424,266,329
Premium - Maternity Kick	2,781,366	2,862,736	2,796,161	3,040,270	3,173,420	2,907,119	3,321,365	4,231,227	3,323,673	28,437,337
Premium - Enhanced Care Management	1,360,425	1,373,690	1,369,893	1,329,522	1,080,066	1,437,528	1,324,442	1,315,508	2,161,904	12,752,979
Premium - Major Organ Transplant	242,912	264,248	268,461	260,651	203,323	289,608	263,632	262,300	264,484	2,319,619
Premium - Cal AIM	-	-	-	-	-	-	-	-	-	-
Premium - Provider Enhancement	1,115,725	1,189,379	1,203,274	1,179,009	1,008,150	1,255,995	1,180,759	1,172,208	1,180,202	10,484,701
Premium - GEMT	187,833	192,364	192,415	187,592	158,941	198,874	185,899	184,380	169,297	1,657,594
Premium - Student Behavioral Health Incentive	-	-	-	798,493	-	-	-	-	-	798,493
Premium - Housing and Homelessness Incentive	-	-	-	6,395,468	-	-	-	-	-	6,395,468
Premium - Equity & Practice Transformation	-	-	-	569,537	-	-	-	-	-	569,537
Premium - Distinct Part Nursing Facility	-	-	-	-	-	-	-	-	2,025	2,025
Other	97,449	98,860	99,005	98,756	98,236	97,279	97,619	96,791	96,962	880,958
TOTAL MEDICAID - FAMILY & OTHER	53,027,216	54,928,439	55,159,087	62,317,189	51,326,322	54,454,738	54,814,574	55,394,125	47,143,352	488,565,041
Premium - Medi-Cal	43,459,690	44,508,533	44,016,473	43,567,402	43,005,883	42,475,755	42,240,002	42,088,885	21,913,683	367,276,306
Premium - Maternity Kick	576,986	710,136	503,013	325,479	281,096	258,904	340,274	199,726	403,958	3,599,570
Premium - Enhanced Care Management	1,651,191	1,664,324	1,642,575	1,626,006	1,605,210	1,579,736	1,569,286	1,564,662	2,242,374	15,145,364
Premium - Major Organ Transplant	432,007	442,199	437,523	433,298	427,929	422,778	420,674	419,415	422,787	3,858,610
Premium - Cal AIM	-	-	-	-	-	-	-	-	-	-
Premium - Provider Enhancement	373,632	384,099	380,389	376,842	372,278	368,239	366,657	365,604	368,793	3,356,533
Premium - GEMT	271,454	274,545	271,386	268,943	265,767	261,970	260,625	260,108	181,442	2,316,239
Premium - Student Behavioral Health Incentive	-	-	-	342,085	-	-	-	-	-	342,085
Premium - Housing and Homelessness Incentive	-	-	-	2,739,905	-	-	-	-	-	2,739,905
Premium - Equity & Practice Transformation	-	-	-	243,998	-	-	-	-	-	243,998
Premium - Distinct Part Nursing Facility	-	-	-	-	-	-	-	-	71	71
Other	46,893	47,755	47,171	46,671	46,053	45,413	45,122	44,952	45,308	415,338
TOTAL MEDICAID - EXPANSION MEMBERS	46,811,852	48,031,590	47,298,530	49,970,629	46,004,215	45,412,795	45,242,639	44,943,353	25,578,416	399,294,018
Premium - Medi-Cal	22,135,884	22,247,086	22,395,301	22,414,824	22,542,535	22,863,443	23,030,954	22,753,177	13,902,698	194,285,903
Premium - Enhanced Care Management	802,416	805,446	810,071	809,677	813,823	825,377	830,598	819,178	1,158,208	7,674,793
Premium - Major Organ Transplant	289,069	291,313	293,840	294,966	297,016	301,270	304,130	301,571	310,765	2,683,939
Premium - Cal AIM	-	-	-	-	-	-	-	-	-	-
Premium - Provider Enhancement	27,257	27,350	27,490	27,471	27,602	27,999	28,168	27,768	28,496	249,601
Premium - GEMT	163,069	163,702	164,656	164,596	165,447	167,796	168,873	166,576	114,017	1,438,731
Premium - Student Behavioral Health Incentive	-	-	-	65,644	-	-	-	-	-	65,644
Premium - Housing and Homelessness Incentive	-	-	-	525,772	-	-	-	-	-	525,772
Premium - Equity & Practice Transformation	-	-	-	46,822	-	-	-	-	-	46,822
Premium - Distinct Part Nursing Facility	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-	-
TOTAL MEDICAID - SPD MEMBERS	23,417,694	23,534,898	23,691,358	24,349,771	23,846,423	24,185,884	24,362,723	24,068,270	15,514,183	206,971,204
Premium - Medi-Cal	3,950,994	4,064,582	4,029,135	4,021,131	4,096,164	4,433,079	4,288,666	4,143,142	3,633,618	36,660,512
Premium - Enhanced Care Management	9,002	9,285	9,206	9,179	9,347	10,145	9,808	9,445	9,897	85,313
Premium - Major Organ Transplant	13,131	13,656	13,568	13,567	13,823	15,086	14,595	13,905	14,648	125,980
Premium - Cal AIM	-	-	-	-	-	-	-	-	-	-
Premium - Provider Enhancement	3	4	4	4	4	5	5	4	4	35
Premium - GEMT	2,536	2,779	2,790	2,814	2,870	3,252	3,145	2,814	6,278	29,279
Premium - Student Behavioral Health Incentive	-	-	-	1,443	-	-	-	-	-	1,443
Premium - Housing and Homelessness Incentive	-	-	-	11,558	-	-	-	-	-	11,558
Premium - Equity & Practice Transformation	-	-	-	1,029	-	-	-	-	-	1,029
Premium - Distinct Part Nursing Facility	-	-	-	-	-	-	-	-	9,006	9,006
Other	-	-	-	-	-	-	-	-	-	-
TOTAL MEDICAID - LTC MEMBERS	3,975,666	4,090,307	4,054,703	4,060,726	4,122,208	4,461,566	4,316,218	4,169,310	3,673,451	36,924,155

MEDI-CAL
SCHEDULE OF MEDICAL COSTS - ALL COA
FOR THE MONTH ENDED SEPTEMBER 30, 2024



	September	Budget	Variance	Year to Date	Budget	Variance
Physician Services						
Primary Care Physician Services	6,536,360	5,612,797	(923,563)	64,828,864	51,105,414	(13,723,450)
Referral Specialty Services	24,186,802	20,802,312	(3,384,490)	202,590,473	189,701,364	(12,889,109)
Urgent Care & After Hours Advice	3,289,806	2,656,751	(633,056)	28,697,322	24,188,036	(4,509,286)
Hospital Admitting Team	9,000	9,300	300	82,200	82,200	-
Total Physician Services	34,021,968	29,081,159	(4,940,809)	296,198,859	265,077,014	(31,121,845)
Other Professional Services						
Vision Service Capitation	341,707	340,510	(1,197)	2,908,866	3,100,290	191,424
221 - Business Intelligence	170,932	155,492	(15,440)	1,374,482	1,417,844	43,362
310 - Health Services - Utilization Management	652,308	1,115,627	463,318	6,778,061	10,172,788	3,394,727
311 - Health Services - Quality Improvement	217,269	336,726	119,457	1,653,301	3,070,420	1,417,118
312 - Health Services Education	302,858	384,760	81,902	2,366,448	3,508,414	1,141,967
313 - Pharmacy	109,561	136,001	26,440	973,882	1,240,122	266,240
314 - Enhanced Care Management	338,260	422,337	84,076	2,819,314	3,851,056	1,031,742
316 - Population Health Management	511,968	655,860	143,892	4,511,205	5,980,432	1,469,227
317 - In Lieu of Services	110,397	138,070	27,673	895,991	1,258,985	362,994
321 - Homeless Management Information Services	41,115	33,011	(8,103)	283,785	301,013	17,228
330 - Member Services	981,352	1,061,656	80,303	9,178,721	9,680,656	501,935
331 - Member Outreach	65,445	336,832	271,387	365,135	3,071,384	2,706,249
410 - Member Engagement	46,888	75,876	28,988	528,330	691,870	163,541
601 - Behavioral Health	131,794	170,299	38,505	1,037,737	1,552,859	515,122
602 - Quality & Health Equity	71,525	73,985	2,461	647,903	674,633	26,730
604 - Clinical Operations, Strategy, and Analytics	113,657	128,216	14,559	811,031	1,169,129	358,098
Behavior Health Treatment	2,674,105	3,739,664	1,065,559	23,170,739	34,021,606	10,850,867
Mental Health Services	450,090	1,070,354	620,265	5,733,140	9,786,511	4,053,371
Other Professional Services	1,736,929	4,882,958	3,146,029	27,980,171	44,505,731	16,525,560
Total Other Professional Services	9,068,160	15,258,233	6,190,074	94,018,242	139,055,743	45,037,501
Emergency Room	6,283,494	6,487,985	204,491	57,626,631	59,127,475	1,500,844
Inpatient Hospital	32,589,946	27,905,075	(4,684,871)	286,221,873	254,755,656	(31,466,217)
Reinsurance Expense Premium	112,562	112,168	(394)	1,009,267	1,021,272	12,005
Outpatient Hospital	14,853,348	12,879,872	(1,973,476)	131,880,600	117,582,303	(14,298,297)
Other Medical						
Ambulance and NEMT	5,700,653	2,758,429	(2,942,224)	40,846,994	25,147,556	(15,699,438)
Home Health Services & CBAS	1,307,115	867,444	(439,671)	11,651,598	7,918,860	(3,732,738)
Utilization and Quality Review Expenses	1,606,585	1,719,834	113,249	10,387,667	15,682,222	5,294,554
Long Term/SNf/Hospice	11,456,571	8,992,761	(2,463,810)	98,306,388	81,438,891	(16,867,497)
Provider Enhancement Expense - Prop. 56	1,498,620	1,525,137	26,516	13,383,186	12,599,557	(783,630)
Provider Enhancement Expense - GEMT	732,408	429,310	(303,098)	6,768,536	5,203,574	(1,564,962)
Enhanced Care Management	5,191,340	3,538,426	(1,652,914)	33,568,783	32,298,601	(1,270,182)
Major Organ Transplant	962,050	883,200	(78,850)	8,536,838	8,067,464	(469,374)
Cal AIM Incentive Programs	2,919,047	757,980	(2,161,067)	18,477,530	6,911,615	(11,565,915)
Student Behavioral Health Incentive	-	359,757	359,757	-	3,280,430	3,280,430
Housing and Homelessness Incentive	200,000	-	(200,000)	4,164,729	-	(4,164,729)
Distinct Part Nursing Facility Expense	11,102	-	(11,102)	11,102	-	(11,102)
DME/Rebates	1,791,282	1,531,588	(259,694)	16,196,789	13,973,000	(2,223,789)
Total Other Medical	33,376,773	23,363,865	(10,012,908)	262,300,140	212,521,770	(49,778,370)
Pay for Performance Quality Incentive	602,934	600,900	(2,034)	5,484,500	5,471,100	(13,399)
Risk Corridor Expense	2,133,095	-	(2,133,095)	2,133,095	-	(2,133,095)
Hospital Directed Payments	24,650,569	21,961,065	(2,689,504)	221,437,163	200,399,975	(21,037,189)
Hospital Directed Payment Adjustment	185,219	-	(185,219)	(3,806,705)	-	3,806,705
Non-Claims Expense Adjustment	(414,162)	-	414,162	(3,960,313)	-	3,960,313
IBNR, Incentive, Paid Claims Adjustment	(1,847,593)	-	1,847,593	(13,105,344)	-	13,105,344
Total Medical Costs	155,616,313	137,650,322	(17,965,991)	1,337,438,008	1,255,012,307	(82,425,701)

* MEDICAL COSTS PER DMHC REGULATIONS

MEDI-CAL
SCHEDULE OF MEDICAL COSTS - ALL COA
FOR THE MONTH ENDED SEPTEMBER 30, 2024

	September	Budget	Variance	Year to Date	Budget	Variance
TOTAL MEMBERS - MCAL	401,956	400,600	1,356	3,656,340	3,647,400	8,940
Physician Services						
Primary Care Physician Services	16.26	14.01	(2.25)	17.73	14.01	(3.72)
Referral Specialty Services	60.17	51.93	(8.24)	55.41	52.01	(3.40)
Urgent Care & After Hours Advice	8.18	6.63	(1.55)	7.85	6.63	(1.22)
Hospital Admitting Team	0.02	0.02	0.00	0.02	0.02	0.00
Total Physician Services	84.64	72.59	(12.05)	81.01	72.68	(8.33)
Other Professional Services						
Vision Service Capitation	0.85	0.85	(0.00)	0.80	0.85	0.05
221 - Business Intelligence	0.43	0.39	(0.04)	0.38	0.39	0.01
310 - Health Services - Utilization Management	1.62	2.78	1.16	1.85	2.79	0.94
311 - Health Services - Quality Improvement	0.54	0.84	0.30	0.45	0.84	0.39
312 - Health Services Education	0.75	0.96	0.21	0.65	0.96	0.31
313 - Pharmacy	0.27	0.34	0.07	0.27	0.34	0.07
314 - Enhanced Care Management	0.84	1.05	0.21	0.77	1.06	0.28
316 - Population Health Management	1.27	1.64	0.36	1.23	1.64	0.41
317 - In Lieu of Services	0.27	0.34	0.07	0.25	0.35	0.10
321 - Homeless Management Information Services	0.10	0.08	(0.02)	0.08	0.08	0.00
330 - Member Services	2.44	2.65	0.21	2.51	2.65	0.14
331 - Member Outreach	0.16	0.84	0.68	0.10	0.84	0.74
410 - Member Engagement	0.12	0.19	0.07	0.14	0.19	0.05
601 - Behavioral Health	0.33	0.43	0.10	0.28	0.43	0.14
602 - Quality & Health Equity	0.18	0.18	0.01	0.18	0.18	0.01
604 - Clinical Operations, Strategy, and Analytics	0.28	0.32	0.04	0.22	0.32	0.10
Behavior Health Treatment	6.65	9.34	2.68	6.34	9.33	2.99
Mental Health Services	1.12	2.67	1.55	1.57	2.68	1.12
Other Professional Services	4.32	12.19	7.87	7.65	12.20	4.55
Total Other Professional Services	22.56	38.09	15.53	25.71	38.12	12.41
Emergency Room	15.63	16.20	0.56	15.76	16.21	0.45
Inpatient Hospital	81.08	69.66	(11.42)	78.28	69.85	(8.44)
Reinsurance Expense Premium	0.28	0.28	(0.00)	0.28	0.28	0.00
Outpatient Hospital	36.95	32.15	(4.80)	36.07	32.24	(3.83)
Other Medical						
Ambulance and NEMT	14.18	6.89	(7.30)	11.17	6.89	(4.28)
Home Health Services & CBAS	3.25	2.17	(1.09)	3.19	2.17	(1.02)
Utilization and Quality Review Expenses	4.00	4.29	0.30	2.84	4.30	1.46
Long Term/SNF/Hospice	28.50	22.45	(6.05)	26.89	22.33	(4.56)
Provider Enhancement Expense - Prop. 56	3.73	3.81	0.08	3.66	3.45	(0.21)
Provider Enhancement Expense - GEMT	1.82	1.07	(0.75)	1.85	1.43	(0.42)
Enhanced Care Management	12.92	8.83	(4.08)	9.18	8.86	(0.33)
Major Organ Transplant	2.39	2.20	(0.19)	2.33	2.21	(0.12)
Cal AIM Incentive Programs	7.26	1.89	(5.37)	5.05	1.89	(3.16)
Student Behavioral Health Incentive	-	0.90	0.90	-	0.90	0.90
Housing and Homelessness Incentive	0.50	-	(0.50)	1.14	-	(1.14)
Distinct Part Nursing Facility Expense	0.03	-	(0.03)	0.00	-	(0.00)
DME/Rebates	4.46	3.82	(0.63)	4.43	3.83	(0.60)
Total Other Medical	83.04	58.32	(24.71)	71.74	58.27	(13.47)
Pay for Performance Quality Incentive	1.50	1.50	(0.00)	1.50	1.50	0.00
Risk Corridor Expense	5.31	-	(5.31)	0.58	-	(0.58)
Hospital Directed Payments	61.33	54.82	(6.51)	60.56	54.94	(5.62)
Hospital Directed Payment Adjustment	0.46	-	(0.46)	(1.04)	-	1.04
Non-Claims Expense Adjustment	(1.03)	-	1.03	(1.08)	-	1.08
IBNR, Incentive, Paid Claims Adjustment	(4.60)	-	4.60	(3.58)	-	3.58
Total Medical Costs	387.15	343.61	(43.54)	365.79	344.08	(21.70)

MEDI-CAL
SCHEDULE OF MEDICAL COSTS - ALL COA
FOR THE MONTH ENDED SEPTEMBER 30, 2024



	January	February	March	April	May	June	July	August	September	Year to Date
Physician Services										
Primary Care Physician Services	6,499,076	6,559,994	7,176,252	8,439,162	7,656,483	10,560,497	4,814,529	6,586,511	6,536,360	64,828,864
Referral Specialty Services	21,255,092	22,977,486	20,309,856	21,606,841	21,227,905	22,534,971	24,157,015	24,334,504	24,186,802	202,590,473
Urgent Care & After Hours Advice	2,319,250	3,179,640	2,806,586	2,687,879	4,069,091	3,449,628	3,467,547	3,427,895	3,289,806	28,697,322
Hospital Admitting Team	9,300	8,700	9,300	9,000	9,300	9,000	9,300	9,300	9,000	82,200
Total Physician Services	30,082,718	32,725,820	30,301,995	32,742,882	32,962,778	36,554,096	32,448,391	34,358,210	34,021,968	296,198,859
Other Professional Services										
Vision Service Capitation	140,322	296,413	344,110	359,517	404,063	339,399	343,443	339,893	341,707	2,908,866
221 - Business Intelligence	166,419	154,838	154,693	149,676	157,920	164,059	162,549	93,397	170,932	1,374,482
310 - Health Services - Utilization Management	852,585	802,658	800,584	810,297	790,917	700,035	698,997	669,680	652,308	6,778,061
311 - Health Services - Quality Improvement	240,989	241,505	131,143	25,469	194,860	181,920	202,485	217,662	217,269	1,653,301
312 - Health Services Education	238,074	244,710	246,020	243,125	259,637	263,229	286,717	282,077	302,858	2,366,448
313 - Pharmacy	117,253	108,343	102,637	102,244	111,483	107,476	102,845	112,041	109,561	973,882
314 - Enhanced Care Management	296,401	292,841	287,850	309,036	318,231	301,102	332,277	343,316	338,260	2,819,314
316 - Population Health Management	495,663	471,064	489,719	503,611	532,764	469,214	507,513	529,689	511,968	4,511,205
317 - In Lieu of Services	88,658	84,311	80,050	94,979	105,477	95,152	117,324	119,643	110,397	895,991
321 - Homeless Management Information Services	-	9,044	676	101,045	26,625	30,523	37,075	37,682	41,115	283,785
330 - Member Services	996,071	988,648	974,384	1,059,971	1,115,929	914,815	1,092,015	1,055,537	981,352	9,178,721
410 - Member Engagement	68,866	68,715	62,767	70,719	55,899	53,496	45,774	55,207	46,888	528,330
601 - Behavioral Health	63,991	79,219	103,195	113,713	138,092	134,174	137,330	136,230	131,794	1,037,737
602 - Quality & Health Equity	76,057	71,516	71,726	71,420	73,359	72,782	67,412	72,107	71,525	647,903
604 - Clinical Operations, Strategy, and Analytics	77,153	69,408	82,369	83,076	79,230	90,449	102,114	113,575	113,657	811,031
Behavior Health Treatment	3,612,672	1,051,116	3,458,567	1,308,993	2,602,725	2,931,009	2,668,314	2,863,238	2,674,105	23,170,739
Mental Health Services	1,525,645	620,225	1,069,857	826,611	393,105	330,088	173,541	343,978	450,090	5,733,140
Other Professional Services	4,642,734	5,211,408	4,823,947	4,258,014	1,813,653	1,904,534	1,762,191	1,826,761	1,736,929	27,980,171
Total Other Professional Services	13,699,554	10,865,981	13,296,336	10,516,696	9,231,655	9,148,831	8,910,610	9,280,419	9,068,160	94,018,242
Emergency Room	6,905,833	6,114,762	6,246,167	6,286,018	6,322,930	6,665,692	6,362,602	6,439,132	6,283,494	57,626,631
Inpatient Hospital	30,185,040	29,579,215	31,316,403	33,608,353	30,704,459	32,758,876	32,835,724	32,643,856	32,589,946	286,221,873
Reinsurance Expense Premium	96,765	98,519	129,066	118,429	118,429	110,398	113,134	111,965	112,562	1,009,267
Outpatient Hospital	13,495,747	15,812,073	14,996,564	14,993,746	12,540,794	13,499,596	16,572,741	15,115,990	14,853,348	131,880,600
Other Medical										
Ambulance and NEMT	3,214,531	3,869,951	4,117,183	4,046,350	4,886,538	4,694,674	4,700,022	5,617,091	5,700,653	40,846,994
Home Health Services & CBAS	821,583	1,260,395	1,162,579	1,286,263	1,383,467	1,803,391	1,254,827	1,371,979	1,307,115	11,651,598
Utilization and Quality Review Expenses	778,360	1,419,906	764,904	659,673	1,094,286	1,057,105	1,593,640	1,413,209	1,606,585	10,387,667
Long Term/SNF/Hospice	8,782,404	11,938,647	10,174,399	11,100,770	11,407,241	11,520,690	10,338,299	11,587,366	11,456,571	98,306,388
Provider Enhancement Expense - Prop. 56	1,440,786	1,520,790	1,530,599	1,504,160	1,337,631	1,569,564	1,493,732	1,487,305	1,498,620	13,383,186
Provider Enhancement Expense - GEMT	697,353	720,314	727,161	758,687	923,611	813,870	1,021,009	374,123	732,408	6,768,536
Enhanced Care Management	3,631,882	3,736,622	3,563,643	3,585,665	3,333,024	3,660,671	3,445,004	3,420,931	5,191,340	33,568,783
Major Organ Transplant	928,263	960,846	962,722	952,357	894,987	1,132,655	795,627	947,331	962,050	8,536,838
Cal AIM Incentive Programs	1,210,017	1,499,955	1,042,387	3,055,050	2,549,702	1,503,170	2,048,408	2,649,795	2,919,047	18,477,530
Housing and Homelessness Incentive	516,672	1,955,761	401,264	409,983	271,034	-	-	410,015	200,000	4,164,729
Distinct Part Nursing Facility Expense	-	-	-	-	-	-	-	-	11,102	11,102
DME	1,444,613	2,282,835	1,801,951	1,636,974	1,679,318	1,771,328	1,977,148	1,811,340	1,791,282	16,196,789
Total Other Medical	23,466,463	31,166,022	26,248,792	28,995,931	29,760,839	29,527,118	28,667,716	31,090,485	33,376,773	262,300,140
Pay for Performance Quality Incentive	607,242	620,847	623,885	611,412	608,744	605,543	603,012	600,882	602,934	5,484,500
Risk Corridor Expense	-	-	-	-	-	-	-	-	2,133,095	2,133,095
Hospital Directed Payments	24,282,372	24,917,058	25,515,722	24,754,858	22,990,345	25,339,960	24,576,449	24,409,832	24,650,569	221,437,163
Hospital Directed Payment Adjustment	42,165	2,395,027	226,351	134,240	(95,313)	(20,001)	(6,679,802)	5,409	185,219	(3,806,705)
Non-Claims Expense Adjustment	141,502	115,821	99,211	74,266	(37,068)	(59,596)	1,831	(3,882,116)	(414,162)	(3,960,313)
IBNR, Incentive, Paid Claims Adjustment	164,572	329,680	128,506	(929,497)	(3,039,235)	(3,427,557)	(2,330,501)	(2,153,720)	(1,847,593)	(13,105,344)
Total Medical Costs	143,169,973	154,740,825	149,128,998	151,907,335	142,069,357	150,702,957	142,081,906	148,020,343	155,616,313	1,337,438,008

* MEDICAL COSTS PER DMHC REGULATIONS

MEDI-CAL
SCHEDULE OF MEDICAL COSTS - ALL COA
FOR THE MONTH ENDED SEPTEMBER 30, 2024



	January	February	March	April	May	June	July	August	September	Year to Date
Physician Services										
Primary Care Physician Services	16.05	15.85	17.25	20.70	18.87	26.16	11.98	16.44	16.26	17.73
Referral Specialty Services	52.50	55.51	48.83	53.01	52.31	55.82	60.09	60.75	60.17	55.41
Urgent Care & After Hours Advice	5.73	7.68	6.75	6.59	10.03	8.55	8.63	8.56	8.18	7.85
Hospital Admitting Team	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02
Total Physician Services	74.31	79.07	72.85	80.33	81.22	90.55	80.72	85.77	84.64	81.01
Other Professional Services										
Vision Service Capitation	0.35	0.72	0.83	0.88	1.00	0.84	0.85	0.85	0.85	0.80
221 - Business Intelligence	0.41	0.37	0.37	0.37	0.39	0.41	0.40	0.23	0.43	0.38
310 - Health Services - Utilization Management	2.11	1.94	1.92	1.99	1.95	1.73	1.74	1.67	1.62	1.85
311 - Health Services - Quality Improvement	0.60	0.58	0.32	0.06	0.48	0.45	0.50	0.54	0.54	0.45
312 - Health Services Education	0.59	0.59	0.59	0.60	0.64	0.65	0.71	0.70	0.75	0.65
313 - Pharmacy	0.29	0.26	0.25	0.25	0.27	0.27	0.26	0.28	0.27	0.27
314 - Enhanced Care Management	0.73	0.71	0.69	0.76	0.78	0.75	0.83	0.86	0.84	0.77
316 - Population Health Management	1.22	1.14	1.18	1.24	1.31	1.16	1.26	1.32	1.27	1.23
317 - In Lieu of Services	0.22	0.20	0.19	0.23	0.26	0.24	0.29	0.30	0.27	0.25
330 - Member Services	2.46	2.39	2.34	2.60	2.75	2.27	2.72	2.63	2.44	2.51
410 - Member Engagement	0.17	0.17	0.15	0.17	0.14	0.13	0.11	0.14	0.12	0.14
601 - Behavioral Health	0.16	0.19	0.25	0.28	0.34	0.33	0.34	0.34	0.33	0.28
602 - Quality & Health Equity	0.19	0.17	0.17	0.18	0.18	0.18	0.17	0.18	0.18	0.18
604 - Clinical Operations, Strategy, and Analytics	0.19	0.17	0.20	0.20	0.20	0.22	0.25	0.28	0.28	0.22
Behavior Health Treatment	8.92	2.54	8.32	3.21	6.41	7.26	6.64	7.15	6.65	6.34
Mental Health Services	3.77	1.50	2.57	2.03	0.97	0.82	0.43	0.86	1.12	1.57
Other Professional Services	11.47	12.59	11.60	10.45	4.47	4.72	4.38	4.56	4.32	7.65
Total Other Professional Services	33.84	26.25	31.97	25.80	22.75	22.66	22.17	23.17	22.56	25.71
Emergency Room	17.06	14.77	15.02	15.42	15.58	16.51	15.83	16.07	15.63	15.76
Inpatient Hospital	74.56	71.46	75.29	82.45	75.66	81.15	81.68	81.49	81.08	78.28
Reinsurance Expense Premium	0.24	0.24	0.31	0.29	0.29	0.27	0.28	0.28	0.28	0.28
Outpatient Hospital	33.34	38.20	36.06	36.78	30.90	33.44	41.22	37.73	36.95	36.07
Other Medical										
Ambulance and NEMT	7.94	9.35	9.90	9.93	12.04	11.63	11.69	14.02	14.18	11.17
Home Health Services & CBAS	2.03	3.05	2.80	3.16	3.41	4.47	3.12	3.42	3.25	3.19
Utilization and Quality Review Expenses	1.92	3.43	1.84	1.62	2.70	2.62	3.96	3.53	4.00	2.84
Long Term/SNF/Hospice	21.69	28.84	24.46	27.23	28.11	28.54	25.72	28.93	28.50	26.89
Provider Enhancement Expense - Prop. 56	3.56	3.67	3.68	3.69	3.30	3.89	3.72	3.71	3.73	3.66
Provider Enhancement Expense - GEMT	1.72	1.74	1.75	1.86	2.28	2.02	2.54	0.93	1.82	1.85
Enhanced Care Management	8.97	9.03	8.57	8.80	8.21	9.07	8.57	8.54	12.92	9.18
Major Organ Transplant	2.29	2.32	2.31	2.34	2.21	2.81	1.98	2.36	2.39	2.33
Cal AIM Incentive Programs	2.99	3.62	2.51	7.50	6.28	3.72	5.10	6.61	7.26	5.05
Housing and Homelessness Incentive	1.28	4.73	0.96	1.01	0.67	-	-	1.02	0.50	1.14
DME	3.57	5.52	4.33	4.02	4.14	4.39	4.92	4.52	4.46	0.00
Total Other Medical	57.97	75.30	63.11	71.14	73.33	73.14	71.31	77.61	83.01	67.31
Pay for Performance Quality Incentive	1.50	1.50	1.50	1.50	1.50	1.50	1.50	1.50	1.50	-
Risk Corridor Expense	-	-	-	-	-	-	-	-	-	1.50
Hospital Directed Payments	59.98	60.20	61.35	60.73	56.65	62.77	61.13	60.94	61.33	0.58
Hospital Directed Payment Adjustment	0.10	5.79	0.54	0.33	(0.23)	(0.05)	(16.62)	0.01	0.46	60.56
Non-Claims Expense Adjustment	0.35	0.28	0.24	0.18	(0.09)	(0.15)	0.00	(9.69)	(1.03)	(1.04)
IBNR, Incentive, Paid Claims Adjustment	0.41	0.80	0.31	(2.28)	(7.49)	(8.49)	(5.80)	(5.38)	(4.60)	(1.08)
Total Medical Costs	353.65	373.86	358.55	372.68	350.07	373.31	353.43	369.51	387.12	364.94

MEDI-CAL
SCHEDULE OF ADMINISTRATIVE EXPENSES BY DEPT
FOR THE MONTH ENDED SEPTEMBER 30, 2024



	September	Budget	Variance	Year to Date	Budget	Variance
110 - Executive	453,299	531,130	77,831	5,536,305	5,030,173	(506,132)
112 - Government Relations	40,735	47,358	6,623	480,567	426,221	(54,346)
210 - Accounting	446,987	351,597	(95,390)	2,808,701	3,164,376	355,675
220 - Management Information Systems (MIS)	436,888	276,982	(159,906)	2,924,930	2,492,841	(432,089)
221 - Business Intelligence	227,722	202,179	(25,543)	2,310,633	1,819,610	(491,023)
222 - MIS Development	351,618	381,923	30,305	3,095,573	3,437,309	341,736
223 - Enterprise Configuration	263,228	178,406	(84,822)	1,917,810	1,605,651	(312,159)
225 - Infrastructure	702,793	859,136	156,343	6,494,586	7,732,222	1,237,636
226 - Technical Administrative Services	91,727	220,111	128,385	1,378,298	1,981,003	602,706
230 - Claims	731,866	795,470	63,604	6,849,584	7,159,226	309,641
240 - Project Development	313,617	417,789	104,173	2,967,357	3,760,105	792,748
310 - Health Services - Utilization Management	24,076	55,322	31,246	248,745	497,895	249,150
311 - Health Services - Quality Improvement	6,951	45,141	38,190	54,226	406,268	352,043
312 - Health Services - Education	-	357	357	1,875	3,210	1,335
313 - Pharmacy	10,500	38,333	27,833	105,954	345,000	239,046
314 - Enhanced Care Management	16,154	24,753	8,600	318,277	222,779	(95,498)
316 - Population Health Management	1,121	2,975	1,854	4,621	26,775	22,154
317 - Community Support Services	78	1,625	1,547	734	14,625	13,891
318 - Housing & Homeless Incentive Program (HHIP)	-	-	-	(0)	-	0
319 - CAL AIM Incentive Payment Program (IPP)	-	-	-	0	-	(0)
320 - Provider Network Management	267,867	325,800	57,933	2,393,457	2,932,204	538,747
321 - Homeless Management Information Services	(32)	896	927	1,168	8,062	6,894
322 - Delegation & Oversight	67,406	31,116	(36,289)	433,080	280,048	(153,032)
330 - Member Services	133,829	272,551	138,722	1,980,539	2,452,960	472,421
331 - Member Outreach	-	-	-	-	-	-
340 - Corporate Services	1,185,328	1,034,659	(150,668)	9,154,019	9,311,934	157,915
360 - Audit & Investigative Services	204,729	241,240	36,511	1,883,334	2,171,160	287,826
410 - Member Engagement	47,464	100,456	52,992	601,460	904,104	302,644
420 - Sales/Marketing/Public Relations	217,603	270,104	52,501	2,410,346	2,430,934	20,588
510 - Human Resources	398,713	464,570	65,858	4,132,666	4,181,131	48,466
601 - Behavioral Health	-	1,779	1,779	28,226	16,012	(12,214)
602 - Quality & Health Equity	62,219	40,769	(21,450)	297,637	366,920	69,284
604 - Clinical Operations, Strategy & Analytics	-	479	479	-	4,312	4,312
605 - Quality Performance	280,925	305,117	24,192	2,458,573	2,746,056	287,482
Administrative Expense Adjustment	135	(43,839)	(43,975)	117,010	(394,555)	(511,565)
Total Administrative Expenses	6,985,543	7,476,286	490,742	63,390,287	67,536,570	4,146,283

MEDI-CAL
SCHEDULE OF ADMINISTRATIVE EXPENSES BY DEPT
FOR THE MONTH ENDED SEPTEMBER 30, 2024

	January	February	March	April	May	June	July	August	September	YTD TOTALS
110 - Executive	624,355	577,007	603,344	648,716	539,284	580,943	711,301	798,056	453,299	5,536,305
112 - Government Relations	68,770	45,458	47,484	87,379	45,680	47,575	47,612	49,875	40,735	480,567
210 - Accounting	304,846	303,886	292,257	252,083	318,893	293,744	282,315	313,691	446,987	2,808,701
220 - Management Information Systems (MIS)	391,965	262,588	237,010	146,132	253,670	336,226	372,267	488,182	436,888	2,924,930
221 - Business Intelligence	269,666	199,076	187,188	165,837	228,645	197,729	360,364	474,405	227,722	2,310,633
222 - MIS Development	377,641	315,894	321,173	281,395	395,954	355,456	337,554	358,888	351,618	3,095,573
223 - Enterprise Configuration	174,793	155,969	171,033	161,377	180,934	136,019	266,274	408,183	263,228	1,917,810
225 - Infrastructure	617,597	874,756	639,101	642,546	760,253	834,263	815,160	608,118	702,793	6,494,586
226 - Technical Administrative Services	49,489	108,635	117,698	325,913	126,222	172,900	180,639	205,076	91,727	1,378,298
230 - Claims	819,584	766,126	717,167	701,834	775,174	698,241	869,709	769,883	731,866	6,849,584
240 - Project Development	347,377	265,411	322,425	313,084	371,811	303,949	348,056	381,627	313,617	2,967,357
310 - Health Services - Utilization Management	30,997	29,562	29,327	29,768	28,807	26,129	25,555	24,524	24,076	248,745
311 - Health Services - Quality Improvement	8,514	7,726	4,159	858	6,234	5,820	7,001	6,963	6,951	54,226
312 - Health Services - Education	341	138	436	581	-	-	243	137	-	1,875
313 - Pharmacy	21,270	10,500	10,861	10,822	10,500	10,500	10,500	10,500	10,500	105,954
314 - Enhanced Care Management	44,036	43,641	48,782	54,522	24,778	55,043	25,259	6,064	16,154	318,277
316 - Population Health Management	656	700	1,145	-	-	999	-	-	1,121	4,621
317 - Community Support Services	34	-	280	25	-	94	-	224	78	734
318 - Housing & Homeless Incentive Program (HHIP)	3	12	(16)	1	-	-	-	-	-	(0)
319 - CAL AIM Incentive Payment Program (IPP)	22,503	12,348	2,057	(36,908)	-	0	-	-	-	0
320 - Provider Network Management	386,421	336,270	234,388	95,804	284,140	250,781	276,996	260,789	267,867	2,393,457
322 - Delegation & Oversight	21,948	20,301	29,846	95,971	39,170	37,054	52,664	68,721	67,406	433,080
330 - Member Services	667,205	268,918	162,283	166,335	135,344	143,090	159,911	143,624	133,829	1,980,539
340 - Corporate Services	1,024,905	966,025	929,506	977,234	1,148,873	959,922	1,002,122	960,105	1,185,328	9,154,019
360 - Audit & Investigative Services	195,508	186,054	187,655	202,574	244,557	223,461	226,650	212,147	204,729	1,883,334
410 - Member Engagement	76,778	80,429	69,534	82,742	63,776	65,519	52,063	63,155	47,464	601,460
420 - Sales/Marketing/Public Relations	177,987	306,155	176,484	267,848	246,762	228,632	593,890	194,985	217,603	2,410,346
510 - Human Resources	447,072	430,722	409,608	641,247	485,837	462,781	389,991	466,695	398,713	4,132,666
601 - Behavioral Health	43	-	167	22,281	63	-	57	5,616	-	28,226
602 - Quality & Health Equity	40,103	59,304	81,243	(38,694)	14,311	59,557	8,554	11,040	62,219	297,637
604 - Clinical Operations, Strategy & Analytics	-	-	-	-	-	-	-	-	-	-
605 - Quality Performance	143,642	106,967	277,993	525,434	282,798	261,599	282,161	297,054	280,925	2,458,573
Administrative Expense Adjustment	258,024	(160,374)	(712)	(28,014)	2,765	47,630	-	(2,444)	135	117,010
Total Administrative Expenses	7,614,072	6,580,201	6,310,903	6,796,727	7,015,235	6,795,655	7,704,868	7,587,082	6,985,543	63,390,287

KHS - GROUP HEALTH PLAN
STATEMENT OF NET POSITION
AS OF SEPTEMBER 30, 2024



ASSETS	September 2024	August 2024	Increase/ (Decrease)
Cash and Cash Equivalents	1,219,925	1,213,037	6,888
Interest Receivable	14,374	9,000	5,374
Total Current Assets	1,234,298	1,222,037	12,262
CURRENT LIABILITIES			
Other Liabilities	-	-	-
Total Current Liabilities	-	-	-
NET POSITION:			
Net Position at Beginning of Year	1,183,678	1,183,678	-
Increase (Decrease) in Net Position - Current Year	50,620	38,358	12,262
Total Net Position	1,234,298	1,222,037	12,262
TOTAL LIABILITIES AND NET POSITION	1,234,298	1,222,037	12,262



KHS - GROUP HEALTH PLAN
STATEMENT OF REVENUE, EXPENSES, AND CHANGES
IN NET POSITION
FOR THE MONTH ENDED SEPTEMBER 30, 2024

	September	Budget	Variance	Year to Date	Budget	Variance
REVENUES						
Premium	-	-	-	-	-	-
Interest	5,374	-	5,374	40,567	-	40,567
Other Investment Income	6,888	-	6,888	10,053	-	10,053
Total Revenues	12,262	-	12,262	50,620	-	50,620
EXPENSES						
MEDICAL COSTS						
IBNR and Paid Claims Adjustment	-	-	-	-	-	-
Total Medical Costs	-	-	-	-	-	-
GROSS MARGIN	12,262	-	12,262	50,620	-	50,620
ADMINISTRATIVE COSTS						
Management Fee Expense and Other Admin Exp	-	-	-	-	-	-
Total Administrative Expenses	-	-	-	-	-	-
TOTAL EXPENSES	-	-	-	-	-	-
OPERATING INCOME (LOSS) BEFORE TAX	12,262	-	12,262	50,620	-	50,620
NON-OPERATING REVENUE (EXPENSE)						
Total Non-Operating Revenue (Expense)	-	-	-	-	-	-
NET INCREASE (DECREASE) IN NET POSITION	12,262	-	12,262	50,620	-	50,620
MEDICAL LOSS RATIO	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ADMINISTRATIVE EXPENSE RATIO	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%


KERN HEALTH SYSTEMS
MONTHLY MEMBERS COUNT

MEDI-CAL		2024 MEMBER MONTHS	JAN'24	FEB'24	MAR'24	APR'24	MAY'24	JUN'24	JUL'24	AUG'24	SEP'24	OCT'24	NOV'24	DEC'24
ADULT AND FAMILY														
ADULT (SEE COMMENT)	666,233	73,352	78,663	78,717	63,272	74,432	74,454	74,349	74,525	74,469				
CHILD	1,532,908	169,496	168,966	173,240	181,718	169,847	169,044	168,098	165,943	166,556				
SUB-TOTAL ADULT & FAMILY	2,199,141	242,848	247,629	251,957	244,990	244,279	243,498	242,447	240,468	241,025	0	0	0	0
OTHER MEMBERS														
PARTIAL DUALS - FAMILY	5,978	774	770	790	694	629	601	551	588	581				
PARTIAL DUALS - CHILD	0	0	0	0	0	0	0	0	0	0	0	0	0	0
PARTIAL DUALS - BCCTP	39	6	5	5	3	5	4	7	1	3				
BCCTP - TABACCO SETTLEMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0
FULL DUALS (SPD)														
SPD FULL DUALS	204,961	21,544	22,475	22,251	22,380	22,903	22,959	23,243	23,651	23,555				
SUBTOTAL OTHER MEMBERS	210,978	22,324	23,250	23,046	23,077	23,537	23,564	23,801	24,240	24,139	0	0	0	0
TOTAL FAMILY & OTHER	2,410,119	265,172	270,879	275,003	268,067	267,816	267,062	266,248	264,708	265,164	0	0	0	0
SDP MEMBERS														
SPD (AGED AND DISABLED)	204,771	21,942	23,209	22,608	22,438	22,326	22,645	22,649	23,823	23,131				
TOTAL CLASSIC MEMBERS	2,614,890	287,114	294,088	297,611	290,505	290,142	289,707	288,897	288,531	288,295	0	0	0	0
ACA OE - MEDI-CAL OPTIONAL EXPANSION														
ACA Expansion Adult-Citizen	1,028,950	115,850	117,787	116,589	115,661	114,198	112,827	112,212	111,077	112,749				
EXPANSION DUALS	7,900	1,382	1,517	1,226	944	972	634	378	458	389				
TOTAL ACA OE	1,036,850	117,232	119,304	117,815	116,605	115,170	113,461	112,590	111,535	113,138	0	0	0	0
LONG TERM CARE (LTC)														
LTC	454	38	49	47	46	53	57	52	55	57				
LTC DUALS	4,146	451	457	450	452	464	470	469	467	466				
TOTAL LTC	4,600	489	506	497	498	517	527	521	522	523	0	0	0	0
GRAND TOTAL	3,656,340	404,835	413,898	415,923	407,608	405,829	403,695	402,008	400,588	401,956	0	0	0	0



MEMORANDUM

TO: Kern Health Systems Finance Committee
FROM: Robert Landis, Chief Financial Officer
SUBJECT: October 2024 Financial Results
DATE: December 13, 2024

The October results reflect a \$10.6 million loss in Net Position which is a \$11.0 million unfavorable variance to the budget. Listed below are the major variances for the month:

- 1) Total Revenues reflect a \$21.7 million favorable variance primarily due to:
 - A) \$6.3 million favorable variance primarily due to higher-than-expected budgeted membership.
 - B) \$4.0 million unfavorable variance due to receiving Amended CY 2024 Rates from DHCS on September 24, 2024.
 - C) \$2.5 million favorable variances primarily due to favorable timing differences for Maternity Revenue (\$1.5 million) and for the Student Behavioral Health Incentive Program (\$1.0 million) offset against amounts included in F4 & F5 below.
 - D) \$14.6 million favorable variance in MCO Tax Premium primarily due to receiving revised MCO Tax information from DHCS on September 24, 2024 offset against an unfavorable variance included in the MCO Tax Expense line item on the Income Statement for the same amount.
 - E) \$2.6 million favorable variance in Premium-Hospital Directed Payments primarily due to receiving updated rate information from DHCS for Calendar Year 2024 offset against amounts included in 2H below.
- 2) Total Medical Costs reflect a \$18.1 million unfavorable variance primarily due to:
 - A) \$13.5 million unfavorable variance in Physician Services is primarily due to higher-than-expected utilization (\$3.5 million) and higher-than-expected Targeted Rate Increases ("TRI") amounts allocated to PCP, Specialty and Urgent Care services (\$10.0 million). As previously reported, we began paying TRI amounts in May and believed it was necessary to increase our accruals for these categories of expenses. This amount is offset against amounts included Other Professional Services and Mental Health Services included in 2B (3) & 2B (4) below.

- B) \$18.5 million favorable variance in Other Professional Services primarily due from:
- 1) \$1.1 million favorable variance due to the timing of hiring 2024 Budgeted Utilization Management Employees during the first 9 months of 2024.
 - 2) \$.5 million favorable variance from lower-than-expected utilization of Autism services.
 - 3) \$2.6 million favorable variance in Mental Health Services is primarily due to lower-than-expected utilization (\$.3 million) and lower-than-expected TRI expenses (\$2.3 million) offset against amounts included in 2A above.
 - 4) \$14.4 million favorable variance in Other Professional Services primarily due to lowering our accruals for TRI expenses offset against amounts included in 2A above.
- C) \$1.1 million unfavorable variance in Emergency Room primarily due to higher-than-expected utilization over the last several months.
- D) \$6.1 million unfavorable variance in Inpatient primarily due to higher-than-expected utilization over the last several months.
- E) \$2.3 million unfavorable variance in Outpatient Hospital primarily due to higher-than-expected utilization over the last several months.
- F) \$11.5 million unfavorable variance in Other Medical primarily from:
- 1) \$3.5 million unfavorable variance in Ambulance and Non-emergency Medical Transportation (“NEMT”) due to higher-than-expected utilization of NEMT services over the last several months by our members.
 - 2) \$1.7 million unfavorable variance in Long Term Care expense primarily due to higher-than-expected utilization over the last several months.
 - 3) \$.9 million unfavorable variance in Ground Emergency Medical Transportation (GMET) due to higher-than-expected utilization of services.
 - 4) \$3.4 million unfavorable variance in CalAim Incentive Programs due to timing differences of receiving provider invoices offset against amounts included in 1C above.
 - 5) \$.8 million unfavorable variance in Student Behavioral Health primarily due to timing differences of receiving invoices offset against amounts included in 1C above.
- G) \$1.4 million favorable variance in Risk Corridor Expense relating to consolidating the risk corridor for both Adult and Expansions Unsatisfactory Immigration Status (“UIS”) members having a Medical Expense ratio below 95% for the ten months ended October 31, 2024.

- H) \$2.6 million unfavorable variance in Hospital Directed Payments primarily due to receiving updated rate information from DHCS for Calendar Year 2024 offset against amounts included in 1E above.
- I) \$.9 million unfavorable variance in IBNR, Incentives, Paid Claims Adjustment primarily relating to IBNR Adjustments relating to the prior year.

The October Medical Loss Ratio is 101.1% which is unfavorable to the 92.4% budgeted amount. The October Administrative Expense Ratio is 5.7% which is favorable to the 6.0% budgeted amount. Including the \$4.0 million of negative retroactive revenue rate adjustments, the Medical Loss Ratio would have been 98.1% for the month and the Administrative Expense Ratio would have been 5.5%.

The results for the 10 months ended October 31, 2024 reflect a Net Decrease in Net Position of \$46.4 million. This is a \$51.5 million unfavorable variance to the budget and includes approximately \$14.1 million of favorable adjustments from the prior year and approximately \$43.4 million of unfavorable retroactive revenue rate adjustments for the current year. The year-to-date Medical Loss Ratio is 97.2% which is unfavorable to the 92.4% budgeted amount. Including the \$43.4 million of negative retroactive revenue rate adjustments, the Medical Loss Ratio would have been 94.1%. The year-to-date Administrative Expense Ratio is 5.5% which is favorable to the 6.0% budgeted amount.



**Financial Packet
October 2024**

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KHS Group Health Plan – Healthy Families Line of Business

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**MEDI-CAL
STATEMENT OF NET POSITION
AS OF OCTOBER 31, 2024**



ASSETS	October	September	Increase/ (Decrease)
Cash and Cash Equivalents	351,395,795	108,091,102	243,304,694
Short-Term Investments	181,248,858	523,354,928	(342,106,070)
Premiums Receivable	76,668,143	79,307,636	(2,639,493)
Premiums Receivable - MCO Tax	191,021,848	176,615,263	14,406,585
Premiums Receivable - Hospital Directed Payments	506,264,063	481,706,474	24,557,590
Interest Receivable	559,836	177,754	382,082
Provider Advance Payment	869,262	872,105	(2,843)
Other Receivables	2,245,057	1,601,929	643,128
Prepaid Expenses & Other Current Assets	8,017,849	7,592,619	425,230
Total Current Assets	1,318,290,711	1,379,319,809	(61,029,097)
Land	4,090,706	4,090,706	-
Furniture and Equipment - Net	1,275,126	1,330,812	(55,687)
Computer Equipment - Net	16,317,485	16,881,824	(564,339)
Building and Improvements - Net	32,429,649	32,506,704	(77,056)
Capital Projects In Process	5,035,465	4,420,336	615,129
Total Capital Assets	59,148,431	59,230,384	(81,953)
Restricted Assets	300,000	300,000	-
Officer Life Insurance Receivables	1,637,454	1,637,454	-
SBITA Asset	6,799,897	6,799,897	-
Total Long-Term Assets	8,737,351	8,737,351	-
Deferred Outflow of Resources	8,814,061	8,814,061	-
Total Assets and Deferred Outflows of Resources	1,394,990,555	1,456,101,605	(61,111,050)
CURRENT LIABILITIES			
Accrued Salaries and Benefits	6,975,596	6,295,741	679,855
Accrued Other Operating Expenses	6,779,569	7,291,875	(512,307)
MCO Tax Payable	250,009,721	308,757,164	(58,747,442)
Claims Payable (Reported)	16,345,888	15,703,413	642,475
IBNR - Inpatient Claims	67,435,282	71,650,643	(4,215,361)
IBNR - Physician Claims	9,639,093	9,615,705	23,388
IBNR - Accrued Other Medical	35,514,231	41,467,474	(5,953,243)
Risk Pool and Withholds Payable	7,175,913	6,572,552	603,362
Allowance for Claims Processing Expense	3,824,312	3,824,312	-
Other Liabilities	129,825,950	137,423,535	(7,597,585)
SBITA Liability – Current portion	2,617,467	2,617,467	-
Accrued Hospital Directed Payments	507,764,879	483,207,014	24,557,865
Total Current Liabilities	1,043,907,901	1,094,426,896	(50,518,994)
NONCURRENT LIABILITIES			
Net Pension Liability	12,965,462	12,965,462	-
SBITA Liability, net of current portion	4,182,430	4,182,430	-
Total NonCurrent Liabilities	17,147,892	17,147,892	-
Deferred Inflow of Resources	158,303	158,303	-
NET POSITION:			
Net Position at Beginning of Year	380,188,379	380,188,379	-
Increase (Decrease) in Net Position - Current Year	(46,411,920)	(35,819,865)	(10,592,056)
Total Net Position	333,776,458	344,368,514	(10,592,056)
TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND NET POSITION	1,394,990,555	1,456,101,605	(61,111,050)

MEDI-CAL - ALL COA
STATEMENT OF REVENUE, EXPENSES, AND CHANGES
IN NET POSITION
FOR THE MONTH ENDED OCTOBER 31, 2024

	October	Budget	Variance	Year to Date	Budget	Variance
Family Members	241,527	244,644	(3,117)	2,444,407	2,462,939	(18,532)
Expansion Members	113,404	111,811	1,593	1,150,254	1,136,109	14,145
SPD Members	23,202	19,927	3,275	228,263	202,269	25,994
LTC Members	530	555	(25)	5,130	5,548	(418)
Other Members	23,578	24,164	(586)	230,527	241,635	(11,108)
Total Members - MCAL	402,241	401,100	1,141	4,058,581	4,048,500	10,081
REVENUES						
Medicaid - Family and Other	55,766,852	52,852,458	2,914,394	544,331,893	531,768,779	12,563,115
Medicaid - Expansion Members	44,274,896	44,880,044	(605,148)	443,568,914	456,025,503	(12,456,589)
Medicaid - SPD Members	23,582,809	20,956,459	2,626,350	230,554,013	212,719,589	17,834,424
Medicaid - LTC Members	4,161,018	4,470,309	(309,291)	41,085,173	44,703,086	(3,617,913)
Premium - MCO Tax	59,470,965	44,915,178	14,555,787	599,800,954	453,351,030	146,449,924
Premium - Hospital Directed Payments	24,613,116	21,977,686	2,635,430	246,050,280	222,377,661	23,672,618
Investment Earnings And Other Income	2,035,919	2,071,772	(35,854)	26,814,371	20,844,894	5,969,477
Reinsurance Recoveries	-	112,308	(112,308)	-	1,133,580	(1,133,580)
Rate Adjustments - Hospital Directed Payments	(55,251)	-	(55,251)	(6,743,756)	-	(6,743,756)
Rate/Income Adjustments	102,639	-	102,639	726,785	-	726,785
Total Revenues	213,952,963	192,236,214	21,716,749	2,126,188,626	1,942,924,122	183,264,504
EXPENSES						
MEDICAL COSTS						
Physician Services	42,641,203	29,110,418	(13,530,785)	338,840,062	294,187,432	(44,652,630)
Other Professional Services	(3,203,582)	15,273,176	18,476,757	90,814,661	154,328,919	63,514,259
Emergency Room	7,576,830	6,494,788	(1,082,041)	65,203,461	65,622,263	418,803
Inpatient	33,979,229	27,923,310	(6,055,919)	320,201,103	282,678,966	(37,522,137)
Reinsurance Expense	111,767	112,308	541	1,121,034	1,133,580	12,546
Outpatient Hospital	15,182,189	12,888,403	(2,293,786)	147,062,788	130,470,705	(16,592,083)
Other Medical	34,893,013	23,381,737	(11,511,276)	297,190,186	235,903,507	(61,286,679)
Pay for Performance Quality Incentive	603,362	601,650	(1,712)	6,090,828	6,072,750	(18,078)
Risk Corridor Expense	(1,390,990)	-	1,390,990	742,105	-	(742,105)
Hospital Directed Payments	24,613,116	21,977,686	(2,635,430)	246,050,280	222,377,661	(23,672,618)
Hospital Directed Payment Adjustment	(55,251)	-	55,251	(3,861,956)	-	3,861,956
Non-Claims Expense Adjustment	(329)	-	329	(3,960,642)	-	3,960,642
IBNR, Incentive, Paid Claims Adjustment	905,899	-	(905,899)	(12,248,101)	-	12,248,101
Total Medical Costs	155,856,455	137,763,477	(18,092,978)	1,493,245,807	1,392,775,784	(100,470,023)
GROSS MARGIN	58,096,509	54,472,738	3,623,771	632,942,820	550,148,339	82,794,481
ADMINISTRATIVE COSTS						
Compensation	3,800,976	4,142,126	341,149	36,264,872	41,671,255	5,406,383
Purchased Services	1,959,335	1,739,891	(219,444)	19,137,168	17,398,908	(1,738,260)
Supplies	250,386	372,344	121,959	2,444,819	3,723,444	1,278,625
Depreciation	718,614	710,921	(7,693)	7,207,433	7,109,212	(98,221)
Other Administrative Expenses	706,468	554,843	(151,624)	5,654,764	5,548,431	(106,333)
Administrative Expense Adjustment	-	(43,839)	(43,839)	117,010	(438,395)	(555,404)
Total Administrative Expenses	7,435,779	7,476,286	40,507	70,826,066	75,012,856	4,186,790
TOTAL EXPENSES	163,292,234	145,239,762	(18,052,471)	1,564,071,873	1,467,788,640	(96,283,233)
OPERATING INCOME (LOSS) BEFORE TAX	50,660,730	46,996,452	3,664,277	562,116,753	475,135,482	86,981,271
MCO TAX	59,470,965	44,915,178	(14,555,787)	599,800,954	453,351,030	(146,449,924)
OPERATING INCOME (LOSS) NET OF TAX	(8,810,236)	2,081,274	(10,891,510)	(37,684,201)	21,784,452	(59,468,653)
NON-OPERATING REVENUE (EXPENSE)						
Provider Grants/CalAIM/Home Health	(2,640,541)	(825,558)	(1,814,983)	(7,927,190)	(8,346,907)	419,716
D-SNP Expenses	858,721	(825,558)	1,684,280	(800,529)	(8,346,907)	7,546,378
Total Non-Operating Revenue (Expense)	(1,781,820)	(1,651,116)	(130,704)	(8,727,720)	(16,693,814)	7,966,094
NET INCREASE (DECREASE) IN NET POSITION	(10,592,056)	430,158	(11,022,214)	(46,411,920)	5,090,639	(51,502,559)
MEDICAL LOSS RATIO	101.1%	92.4%	-8.7%	97.2%	92.4%	-4.8%
ADMINISTRATIVE EXPENSE RATIO	5.7%	6.0%	0.2%	5.5%	5.9%	0.4%



MEDI-CAL - ALL COA
STATEMENT OF REVENUE, EXPENSES, AND CHANGES
IN NET POSITION
FOR THE MONTH ENDED OCTOBER 31, 2024

	October	Budget	Variance	Year to Date	Budget	Variance
Family Members	241,527	244,644	(3,117)	2,444,407	2,462,939	(18,532)
Expansion Members	113,404	111,811	1,593	1,150,254	1,136,109	14,145
SPD Members	23,202	19,927	3,275	228,263	202,269	25,994
LTC Members	530	555	(25)	5,130	5,548	(418)
Other Members	23,578	24,164	(586)	230,527	241,635	(11,108)
Total Members - MCAL	402,241	401,100	1,141	4,058,581	4,048,500	10,081
REVENUES						
Medicaid - Family and Other	210.36	196.62	13.74	203.49	196.62	6.88
Medicaid - Expansion Members	390.42	401.39	(10.97)	385.63	401.39	(15.77)
Medicaid - SPD Members	1,016.41	1,051.67	(35.25)	1,010.04	1,051.67	(41.63)
Medicaid - LTC Members	7,850.98	8,058.24	(207.26)	8,008.81	8,058.24	(49.43)
Premium - MCO Tax	2,522.31	1,858.80	663.50	2,601.87	1,876.18	725.69
Premium - Hospital Directed Payments	61.19	54.79	6.40	60.62	54.93	5.70
Investment Earnings And Other Income	5.06	5.17	(0.10)	6.61	5.15	1.46
Reinsurance Recoveries	-	0.28	(0.28)	-	0.28	(0.28)
Rate Adjustments - Hospital Directed Payments	(0.14)	-	(0.14)	(1.66)	-	(1.66)
Rate/Income Adjustments	0.26	-	0.26	0.18	-	0.18
Total Revenues	531.90	479.27	52.63	523.87	479.91	43.96
EXPENSES						
MEDICAL COSTS						
Physician Services	106.01	72.58	(33.43)	83.49	72.67	(10.82)
Other Professional Services	(7.96)	38.08	46.04	22.38	38.12	15.74
Emergency Room	18.84	16.19	(2.64)	16.07	16.21	0.14
Inpatient	84.47	69.62	(14.86)	78.89	69.82	(9.07)
Reinsurance Expense	0.28	0.28	0.00	0.28	0.28	0.00
Outpatient Hospital	37.74	32.13	(5.61)	36.24	32.23	(4.01)
Other Medical	86.75	58.29	(28.45)	73.23	58.27	(14.96)
Pay for Performance Quality Incentive	1.50	1.50	(0.00)	1.50	1.50	(0.00)
Risk Corridor Expense	(3.46)	-	3.46	0.18	-	(0.18)
Hospital Directed Payments	61.19	54.79	(6.40)	60.62	54.93	(5.70)
Hospital Directed Payment Adjustment	(0.14)	-	0.14	(0.95)	-	0.95
Non-Claims Expense Adjustment	(0.00)	-	0.00	(0.98)	-	0.98
IBNR, Incentive, Paid Claims Adjustment	2.25	-	(2.25)	(3.02)	-	3.02
Total Medical Costs	387.47	343.46	(44.01)	367.92	344.02	(23.90)
GROSS MARGIN	144.43	135.81	8.62	155.95	135.89	20.06
ADMINISTRATIVE COSTS						
Compensation	9.45	10.33	0.88	8.94	10.29	1.36
Purchased Services	4.87	4.34	(0.53)	4.72	4.30	(0.42)
Supplies	0.62	0.93	0.31	0.60	0.92	0.32
Depreciation	1.79	1.77	(0.01)	1.78	1.76	(0.02)
Other Administrative Expenses	1.76	1.38	(0.37)	1.39	1.37	(0.02)
Administrative Expense Adjustment	-	(0.11)	(0.11)	0.03	(0.11)	(0.14)
Total Administrative Expenses	18.49	18.64	0.15	17.45	18.53	1.08
TOTAL EXPENSES	405.96	362.10	(43.85)	385.37	362.55	(22.82)
OPERATING INCOME (LOSS) BEFORE TAX	125.95	117.17	8.78	138.50	117.36	21.14
MCO TAX	147.85	111.98	(35.87)	147.79	111.98	(35.81)
OPERATING INCOME (LOSS) NET OF TAX	(21.90)	5.19	(27.09)	(9.29)	5.38	(14.67)
NON-OPERATING REVENUE (EXPENSE)						
Provider Grants/CalAIM/Home Health	2.13	(2.06)	4.19	(0.20)	(2.06)	1.86
D-SNP Expenses	(6.56)	(2.06)	(4.51)	(1.95)	(2.06)	0.11
Total Non-Operating Revenue (Expense)	(4.43)	(4.12)	(0.31)	(2.15)	(4.12)	1.97
NET INCREASE (DECREASE) IN NET POSITION	(26.33)	1.07	(27.41)	(11.44)	1.26	(12.69)
MEDICAL LOSS RATIO	-15.9%	-20.1%	-4.2%	-14.4%	-19.9%	-5.5%
ADMINISTRATIVE EXPENSE RATIO	-0.9%	-1.3%	-0.4%	-0.8%	-1.3%	-0.5%

MEDI-CAL - ALL COA
STATEMENT OF REVENUE, EXPENSES, AND CHANGES
IN NET POSITION BY QUARTER
ROLLING 4 QUARTERS
FOR THE MONTH ENDED OCTOBER 31, 2024



	2023 - Q4	2024 - Q1	2024 - Q2	2024 - Q3	Rolling 4-Quarter Totals	CURRENT QUARTER 2024 - Q4
Total Members - MCAL	1,038,591	1,234,656	1,217,132	1,204,552	4,694,931	402,241
REVENUES						
Medicaid - Family and Other	119,336,194	163,114,742	168,098,248	157,352,051	607,901,235	55,766,852
Medicaid - Expansion Members	97,694,167	142,141,972	141,387,639	115,764,407	496,988,185	44,274,896
Medicaid - SPD Members	59,165,633	70,643,949	72,382,078	63,945,176	266,136,837	23,582,809
Medicaid - LTC Members	9,599,451	12,120,676	12,644,500	12,158,979	46,523,606	4,161,018
Premium - MCO Tax	375,849,146	118,164,689	118,164,689	304,000,610	916,179,134	59,470,965
Premium - Hospital Directed Payments	63,752,178	74,715,152	73,085,162	73,636,849	285,189,341	24,613,116
Investment Earnings And Other Income	9,031,183	6,526,452	7,627,603	10,624,397	33,809,635	2,035,919
Rate Adjustments - Hospital Directed Payments	(26,268,027)	2,628,208	(467,208)	(8,849,506)	(32,956,532)	(55,251)
Rate/Income Adjustments	495,587	3,361,928	(5,047,999)	2,310,217	1,119,733	102,639
Total Revenues	708,655,511	593,417,768	587,874,713	730,943,182	2,620,891,174	213,952,963
EXPENSES						
MEDICAL COSTS						
Physician Services	61,076,433	93,110,533	102,259,757	100,828,569	357,275,292	42,641,203
Other Professional Services	19,381,164	37,861,872	28,897,182	27,259,189	113,399,406	(3,203,582)
Emergency Room	15,523,588	19,266,762	19,274,640	19,085,229	73,150,218	7,576,830
Inpatient	79,244,732	91,080,658	97,071,689	98,069,526	365,466,605	33,979,229
Reinsurance Expense	190,133	324,349	347,257	337,661	1,199,400	111,767
Outpatient Hospital	40,939,501	44,304,385	41,034,136	46,542,079	172,820,101	15,182,189
Other Medical	79,194,627	80,881,278	88,283,888	93,132,007	341,491,800	34,893,013
Pay for Performance Quality Incentive	1,555,236	1,851,974	1,825,698	1,809,795	7,042,703	603,362
Risk Corridor Expense	-	-	-	2,133,095	2,133,095	(1,390,990)
Hospital Directed Payments	63,752,178	74,715,152	73,085,162	73,636,849	285,189,341	24,613,116
Hospital Directed Payment Adjustment	(26,330,241)	2,663,543	18,927	(6,489,175)	(30,136,947)	(55,251)
Non-Claims Expense Adjustment	1,571,341	356,533	(22,398)	(4,294,448)	(2,388,972)	(329)
IBNR, Incentive, Paid Claims Adjustment	1,506,238	622,759	(7,444,944)	(6,331,814)	(11,647,762)	905,899
Total Medical Costs	337,604,928	447,039,996	444,630,994	445,718,563	1,674,994,280	155,856,455
GROSS MARGIN	371,050,583	146,377,773	143,243,720	285,224,619	945,896,894	58,096,509
ADMINISTRATIVE COSTS						
Compensation	13,584,268	10,509,085	10,907,085	11,047,726	46,048,164	3,800,976
Purchased Services	5,339,166	5,448,763	5,076,649	6,652,421	22,516,999	1,959,335
Supplies	680,996	764,751	722,573	707,109	2,875,429	250,386
Depreciation	2,099,363	2,040,936	2,164,109	2,283,774	8,588,182	718,614
Other Administrative Expenses	1,406,817	1,644,704	1,714,820	1,588,772	6,355,113	706,468
Administrative Expense Adjustment	1,580,132	96,938	22,381	(2,309)	1,697,142	0
Total Administrative Expenses	24,690,742	20,505,176	20,607,617	22,277,493	88,081,029	7,435,779
TOTAL EXPENSES	362,295,670	467,544,972	465,238,611	467,996,056	1,763,075,309	163,292,234
OPERATING INCOME (LOSS) BEFORE TAX	346,359,841	125,872,796	122,636,102	262,947,125	857,815,865	50,660,730
MCO TAX	376,495,887	118,164,689	118,164,689	304,000,610	916,825,875	59,470,965
OPERATING INCOME (LOSS) NET OF TAX	(30,136,046)	7,708,107	4,471,413	(41,053,485)	(59,010,011)	(8,810,236)
NON-OPERATING REVENUE (EXPENSE)						
Provider Grants/CalAIM/Home Health	25,418	(1,329,860)	(2,537,763)	(1,419,027)	(5,261,231)	(2,640,541)
D-SNP Expenses	(1,480,051)	(877,356)	(951,808)	169,913	(3,139,302)	858,721
Total Non-Operating Revenue (Expense)	(1,454,633)	(2,207,215)	(3,489,571)	(1,249,113)	(8,400,533)	(1,781,820)
NET INCREASE (DECREASE) IN NET POSITION	(31,590,679)	5,500,891	981,842	(42,302,598)	(67,410,544)	(10,592,056)
MEDICAL LOSS RATIO	101.6%	92.9%	93.6%	104.5%	97.8%	101.1%
ADMINISTRATIVE EXPENSE RATIO	8.4%	5.2%	5.2%	6.2%	6.1%	5.7%

**MEDI-CAL - ALL COA
STATEMENT OF REVENUE, EXPENSES, AND CHANGES
IN NET POSITION BY QUARTER
ROLLING 4 QUARTERS PMPM
FOR THE MONTH ENDED OCTOBER 31, 2024**

	2023 - Q4	2024 - Q1	2024 - Q2	2024 - Q3	Rolling Quarter Totals	CURRENT QUARTER 2024 - Q4
Total Members - MCAL	1,038,591	1,234,656	1,217,132	1,204,552	3,490,379	402,241
REVENUES						
Medicaid - Family and Other	172.27	201.11	209.43	197.64	217.72	210.36
Medicaid - Expansion Members	338.10	401.13	409.54	343.25	419.71	390.42
Medicaid - SPD Members	1,063.71	1,042.58	1,068.92	918.92	1,204.46	1,016.41
Medicaid - LTC Members	7,447.21	8,123.78	8,200.06	7,764.35	10,288.28	7,850.98
Premium - MCO Tax	361.88	95.71	97.08	252.38	195.14	147.85
Premium - Hospital Directed Payments	61.38	60.51	60.05	61.13	60.74	61.19
Investment Earnings And Other Income	8.70	5.29	6.27	8.82	7.20	5.06
Rate Adjustments - Hospital Directed Payments	(25.29)	2.13	(0.38)	(7.35)	(7.02)	(0.14)
Rate/Income Adjustments	0.48	2.72	(4.15)	1.92	0.24	0.26
Total Revenues	682.32	480.63	483.00	606.82	558.24	531.90
EXPENSES						
MEDICAL COSTS						
Physician Services	58.81	75.41	84.02	83.71	76.10	106.01
Other Professional Services	18.66	30.67	23.74	22.63	24.15	(7.96)
Emergency Room	14.95	15.60	15.84	15.84	15.58	18.84
Inpatient	76.30	73.77	79.75	81.42	77.84	84.47
Reinsurance Expense	0.18	0.26	0.29	0.28	0.26	0.28
Outpatient Hospital	39.42	35.88	33.71	38.64	36.81	37.74
Other Medical	76.25	65.51	72.53	77.32	72.74	86.75
Pay for Performance Quality Incentive	1.50	1.50	1.50	1.50	1.50	1.50
Risk Corridor Expense	-	-	-	1.77	0.45	(3.46)
Hospital Directed Payments	61.38	60.51	60.05	61.13	60.74	61.19
Hospital Directed Payment Adjustment	(25.35)	2.16	0.02	(5.39)	(6.42)	(0.14)
Non-Claims Expense Adjustment	1.51	0.29	(0.02)	(3.57)	(0.51)	(0.00)
IBNR, Incentive, Paid Claims Adjustment	1.45	0.50	(6.12)	(5.26)	(2.48)	2.25
Total Medical Costs	325.06	362.08	365.31	370.03	356.77	387.47
GROSS MARGIN	357.26	118.56	117.69	236.79	201.47	144.43
ADMINISTRATIVE COSTS						
Compensation	13.08	8.51	8.96	9.17	9.81	9.45
Purchased Services	5.14	4.41	4.17	5.52	4.80	4.87
Supplies	0.66	0.62	0.59	0.59	0.61	0.62
Depreciation	2.02	1.65	1.78	1.90	1.83	1.79
Other Administrative Expenses	1.35	1.33	1.41	1.32	1.35	1.76
Administrative Expense Adjustment	1.52	0.08	0.02	(0.00)	0.36	0.00
Total Administrative Expenses	23.77	16.61	16.93	18.49	18.76	18.49
TOTAL EXPENSES	348.83	378.68	382.24	388.52	375.53	405.96
OPERATING INCOME (LOSS) BEFORE TAX	333.49	101.95	100.76	218.29	182.71	125.95
MCO TAX	362.51	95.71	97.08	252.38	195.28	147.85
OPERATING INCOME (LOSS) NET OF TAX	(29.02)	6.24	3.67	(34.08)	(12.57)	(21.90)
NON-OPERATING REVENUE (EXPENSE)						
Provider Grants/CalAIM/Home Health	0.02	(1.08)	(2.09)	(1.18)	(1.12)	(6.56)
D-SNP Expenses	(1.43)	(0.71)	(0.78)	0.14	(0.67)	2.13
Total Non-Operating Revenue (Expense)	(1.40)	(1.79)	(2.87)	(1.04)	(1.79)	(4.43)
NET INCREASE (DECREASE) IN NET POSITION	(30.42)	4.46	0.81	(35.12)	(14.36)	(26.33)
MEDICAL LOSS RATIO	101.6%	92.9%	93.6%	104.5%	97.8%	101.1%
ADMINISTRATIVE EXPENSE RATIO	8.4%	5.2%	5.2%	6.2%	6.1%	5.7%

MEDI-CAL - ALL COA
STATEMENT OF REVENUE, EXPENSES, AND CHANGES
IN NET POSITION BY MONTH
ROLLING 6 MONTHS
FOR THE MONTH ENDED OCTOBER 31, 2024

	APRIL 2024	MAY 2024	JUNE 2024	JULY 2024	AUGUST 2024	SEPTEMBER 2024	Prior 6 Month YTD	OCTOBER 2024
Total Members - MCAL	407,608	405,829	403,695	402,008	400,588	401,956	2,421,684	402,241
REVENUES								
Medicaid - Family and Other	62,317,189	51,326,322	54,454,738	54,814,574	55,394,125	47,143,352	325,450,299	55,766,852
Medicaid - Expansion Members	49,970,629	46,004,215	45,412,795	45,242,639	44,943,353	25,578,416	257,152,046	44,274,896
Medicaid - SPD Members	24,349,771	23,846,423	24,185,884	24,362,723	24,068,270	15,514,183	136,327,254	23,582,809
Medicaid - LTC Members	4,060,726	4,122,208	4,461,566	4,316,218	4,169,310	3,673,451	24,803,479	4,161,018
Premium - MCO Tax	39,388,230	39,388,230	39,388,230	39,388,230	39,388,230	225,224,150	422,165,299	59,470,965
Premium - Hospital Directed Payments	24,754,858	22,990,345	25,339,960	24,576,449	24,409,832	24,650,569	146,722,012	24,613,116
Investment Earnings And Other Income	2,077,703	2,965,401	2,584,498	3,396,336	3,597,586	3,630,475	18,252,000	2,035,919
Rate Adjustments - Hospital Directed Payments	99,262	(108,928)	(457,542)	(6,686,334)	5,409	(2,168,580)	(9,316,713)	(55,251)
Rate/Income Adjustments	(7,486,909)	(843,366)	3,282,276	594,484	117,732	1,598,001	(2,737,782)	102,639
Total Revenues	199,531,458	189,690,849	198,652,406	190,005,318	196,093,846	344,844,017	1,318,817,895	213,952,963
EXPENSES								
MEDICAL COSTS								
Physician Services	32,742,882	32,962,778	36,554,096	32,448,391	34,358,210	34,021,968	203,088,326	42,641,203
Other Professional Services	10,516,696	9,231,655	9,148,831	8,910,610	9,280,419	9,068,160	56,156,371	(3,203,582)
Emergency Room	6,286,018	6,322,930	6,665,692	6,362,602	6,439,132	6,283,494	38,359,869	7,576,830
Inpatient	33,608,353	30,704,459	32,758,876	32,835,724	32,643,856	32,589,946	195,141,215	33,979,229
Reinsurance Expense	118,429	118,429	110,398	113,134	111,965	112,562	684,918	111,767
Outpatient Hospital	14,993,746	12,540,794	13,499,596	16,572,741	15,115,990	14,853,348	87,576,215	15,182,189
Other Medical	28,995,931	29,760,839	29,527,118	28,667,716	31,087,518	33,376,773	181,415,896	34,893,013
Pay for Performance Quality Incentive	611,412	608,744	605,543	603,012	603,849	602,934	3,635,493	603,362
Risk Corridor Expense	-	-	-	-	-	2,133,095	2,133,095	(1,390,990)
Hospital Directed Payments	24,754,858	22,990,345	25,339,960	24,576,449	24,409,832	24,650,569	146,722,012	24,613,116
Hospital Directed Payment Adjustment	134,240	(95,313)	(20,001)	(6,679,802)	5,409	185,219	(6,470,248)	(55,251)
Non-Claims Expense Adjustment	74,266	(37,068)	(59,596)	1,831	(3,882,116)	(414,162)	(4,316,846)	(329)
IBNR, Incentive, Paid Claims Adjustment	(929,497)	(3,087,868)	(3,427,580)	(2,330,513)	(2,153,708)	(1,847,593)	(13,776,759)	905,899
Total Medical Costs	151,907,335	142,020,725	150,702,934	142,081,895	148,020,355	155,616,313	890,349,556	155,856,455
GROSS MARGIN	47,624,123	47,670,125	47,949,472	47,923,423	48,073,491	189,227,704	428,468,338	58,096,509
ADMINISTRATIVE COSTS								
Compensation	3,615,998	3,747,089	3,543,998	3,719,030	3,883,154	3,445,542	21,954,811	3,800,976
Purchased Services	1,716,357	1,750,418	1,609,874	2,266,065	2,446,404	1,939,952	11,729,070	1,959,335
Supplies	118,212	204,536	399,825	406,426	102,708	197,976	1,429,682	250,386
Depreciation	680,312	778,841	704,955	704,955	703,523	875,296	4,447,883	718,614
Other Administrative Expenses	693,862	531,586	489,373	608,392	453,737	526,643	3,303,592	706,468
Administrative Expense Adjustment	(28,014)	2,765	47,630	-	(2,444)	135	20,072	0
Total Administrative Expenses	6,796,727	7,015,235	6,795,655	7,704,868	7,587,082	6,985,543	42,885,111	7,435,779
TOTAL EXPENSES	158,704,062	149,035,960	157,498,590	149,786,762	155,607,437	162,601,856	933,234,667	163,292,234
OPERATING INCOME (LOSS) BEFORE TAX	40,827,396	40,654,890	41,153,817	40,218,556	40,486,409	182,242,161	385,583,228	50,660,730
MCO TAX	39,388,230	39,388,230	39,388,230	39,388,230	39,388,230	225,224,150	422,165,299	59,470,965
OPERATING INCOME (LOSS) NET OF TAX	1,439,166	1,266,660	1,765,587	830,326	1,098,179	(42,981,989)	(36,582,072)	(8,810,236)
NON-OPERATING REVENUE (EXPENSE)								
Provider Grants/CalAIM/Home Health	(736,763)	(558,270)	(1,242,730)	(438,143)	(591,684)	(389,199)	(3,956,789)	(2,640,541)
D-SNP Expenses	(315,636)	(247,317)	(388,855)	(69,268)	356,045	(116,864)	(781,895)	858,721
Total Non-Operating Revenue (Expense)	(1,052,399)	(805,587)	(1,631,585)	(507,411)	(235,639)	(506,063)	(4,738,685)	(1,781,820)
NET INCREASE (DECREASE) IN NET POSITION	386,767	461,073	134,002	322,915	862,540	(43,488,053)	(41,320,756)	(10,592,056)
MEDICAL LOSS RATIO	93.9%	93.5%	93.3%	93.6%	93.4%	134.6%	98.8%	101.1%
ADMINISTRATIVE EXPENSE RATIO	5.0%	5.5%	5.1%	5.8%	5.7%	7.2%	5.6%	5.7%

MEDI-CAL - ALL COA
STATEMENT OF REVENUE, EXPENSES, AND CHANGES
IN NET POSITION BY MONTH
PMPM ROLLING 6 MONTHS
FOR THE MONTH ENDED OCTOBER 31, 2024

	APRIL 2024	MAY 2024	JUNE 2024	JULY 2024	AUGUST 2024	SEPTEMBER 2024	6 Month Prior YTD	OCTOBER 2024
Total Members - MCAL	407,608	405,829	403,695	402,008	400,588	401,956	2,421,684	402,241
REVENUES								
Medicaid - Family and Other	226.61	191.45	203.33	205.51	208.04	177.79	203.94	210.67
Medicaid - Expansion Members	424.14	394.53	394.31	398.75	399.18	226.08	378.56	396.96
Medicaid - SPD Members	1,077.04	1,064.10	1,083.31	1,060.22	1,063.41	670.71	987.21	989.92
Medicaid - LTC Members	8,170.47	8,277.53	8,629.72	8,190.17	8,002.51	7,023.81	7,899.20	7,971.30
Premium - MCO Tax	96.63	97.06	97.57	97.98	98.33	560.32	174.33	147.85
Premium - Hospital Directed Payments	60.73	56.65	62.77	61.13	60.94	61.33	60.59	61.19
Investment Earnings And Other Income	5.10	7.31	6.40	8.45	8.98	9.03	7.54	5.06
Rate Adjustments - Hospital Directed Payments	0.24	(0.27)	(1.13)	(16.63)	0.01	(5.40)	(3.85)	(0.14)
Rate/Income Adjustments	(18.37)	(2.08)	8.13	1.48	0.29	3.98	(1.13)	0.26
Total Revenues	489.52	467.42	492.09	472.64	489.52	857.91	544.59	531.90
EXPENSES								
MEDICAL COSTS								
Physician Services	80.33	81.22	90.55	80.72	85.77	84.64	83.86	106.01
Other Professional Services	25.80	22.75	22.66	22.17	23.17	22.56	23.19	(7.96)
Emergency Room	15.42	15.58	16.51	15.83	16.07	15.63	15.84	18.84
Inpatient	82.45	75.66	81.15	81.68	81.49	81.08	80.58	84.47
Reinsurance Expense	0.29	0.29	0.27	0.28	0.28	0.28	0.28	0.28
Outpatient Hospital	36.78	30.90	33.44	41.22	37.73	36.95	36.16	37.74
Other Medical	71.14	73.33	73.14	71.31	77.60	83.04	74.91	86.75
Pay for Performance Quality Incentive	1.50	1.50	1.50	1.50	1.51	1.50	1.50	1.50
Risk Corridor Expense	-	-	-	-	-	5.31	0.88	(3.46)
Hospital Directed Payments	60.73	56.65	62.77	61.13	60.94	61.33	60.59	61.19
Hospital Directed Payment Adjustment	0.33	(0.23)	(0.05)	(16.62)	0.01	0.46	(2.67)	(0.14)
Non-Claims Expense Adjustment	0.18	(0.09)	(0.15)	0.00	(9.69)	(1.03)	(1.78)	(0.00)
IBNR, Incentive, Paid Claims Adjustment	(2.28)	(7.61)	(8.49)	(5.80)	(5.38)	(4.60)	(5.69)	2.25
Total Medical Costs	372.68	349.95	373.31	353.43	369.51	387.15	367.66	387.47
GROSS MARGIN	116.84	117.46	118.78	119.21	120.01	470.77	176.93	144.43
ADMINISTRATIVE COSTS								
Compensation	8.87	9.23	8.78	9.25	9.69	8.57	9.07	9.45
Purchased Services	4.21	4.31	3.99	5.64	6.11	4.83	4.84	4.87
Supplies	0.29	0.50	0.99	1.01	0.26	0.49	0.59	0.62
Depreciation	1.67	1.92	1.75	1.75	1.76	2.18	1.84	1.79
Other Administrative Expenses	1.70	1.31	1.21	1.51	1.13	1.31	1.36	1.76
Administrative Expense Adjustment	(0.07)	0.01	0.12	-	(0.01)	0.00	0.01	0.00
Total Administrative Expenses	16.67	17.29	16.83	19.17	18.94	17.38	17.71	18.49
TOTAL EXPENSES	389.35	367.24	390.14	372.60	388.45	404.53	385.37	405.96
OPERATING INCOME (LOSS) BEFORE TAX	100.16	100.18	101.94	100.04	101.07	453.39	159.22	125.95
MCO TAX	96.63	97.06	97.57	97.98	98.33	560.32	174.33	147.85
OPERATING INCOME (LOSS) NET OF TAX	3.53	3.12	4.37	2.07	2.74	(106.93)	(15.11)	(21.90)
NON-OPERATING REVENUE (EXPENSE)								
Provider Grants/CalAIM/Home Health	(1.81)	(1.38)	(3.08)	(1.09)	(1.48)	(0.97)	(1.63)	(6.56)
D-SNP Expenses	(0.77)	(0.61)	(0.96)	(0.17)	0.89	(0.29)	(0.32)	2.13
Total Non-Operating Revenue (Expense)	(2.58)	(1.99)	(4.04)	(1.26)	(0.59)	(1.26)	(1.96)	(4.43)
NET INCREASE (DECREASE) IN NET POSITION	0.95	1.14	0.33	0.80	2.15	(108.19)	(17.06)	(26.33)
MEDICAL LOSS RATIO	93.9%	93.5%	93.3%	93.6%	93.4%	134.6%	98.8%	101.1%
ADMINISTRATIVE EXPENSE RATIO	5.0%	5.5%	5.1%	5.8%	5.7%	7.2%	5.6%	5.7%

MEDI-CAL
SCHEDULE OF REVENUES - ALL COA
FOR THE MONTH ENDED OCTOBER 31, 2024



REVENUES	October	Budget	Variance	Year to Date	Budget	Variance
Premium - Medi-Cal	47,187,381	46,230,505	956,876	471,453,709	465,142,780	6,310,929
Premium - Maternity Kick	4,552,613	3,252,054	1,300,559	32,989,950	32,720,156	269,794
Premium - Enhanced Care Management	1,407,300	1,377,925	29,375	14,160,279	13,863,831	296,448
Premium - Major Organ Transplant	263,074	236,819	26,256	2,582,694	2,382,723	199,971
Premium - Provider Enhancement	1,171,910	1,080,003	91,906	11,656,611	10,866,328	790,283
Premium - GEMT	182,217	186,414	(4,197)	1,839,811	1,875,586	(35,775)
Premium - Cal AIM	-	331,432	(331,432)	-	3,334,660	(3,334,660)
Premium - Student Behavioral Health Incentive	905,724	157,306	748,418	1,704,218	1,582,715	121,503
Premium - Housing and Homelessness Incentive	-	-	-	6,395,468	-	6,395,468
Premium - Equity & Practice Transformation	-	-	-	569,537	-	569,537
Premium - Distinct Part Nursing Facility	234	-	234	2,259	-	2,259
Other	96,399	-	96,399	977,357	-	977,357
TOTAL MEDICAID - FAMILY & OTHER	55,766,852	52,852,458	2,914,394	544,331,893	531,768,779	12,563,115
Premium - Medi-Cal	40,481,897	41,406,918	(925,020)	407,758,203	420,735,115	(12,976,912)
Premium - Maternity Kick	659,799	422,753	237,046	4,259,369	4,295,584	(36,214)
Premium - Enhanced Care Management	1,650,725	1,585,202	65,523	16,796,089	16,107,216	688,873
Premium - Major Organ Transplant	425,365	414,707	10,658	4,283,975	4,213,830	70,144
Premium - Provider Enhancement	371,296	354,794	16,502	3,727,829	3,605,057	122,772
Premium - GEMT	253,823	262,662	(8,839)	2,570,062	2,668,903	(98,841)
Premium - Cal AIM	-	293,640	(293,640)	-	2,983,671	(2,983,671)
Premium - Student Behavioral Health Incentive	386,447	139,369	247,078	728,532	1,416,127	(687,594)
Premium - Housing and Homelessness Incentive	-	-	-	2,739,905	-	2,739,905
Premium - Equity & Practice Transformation	-	-	-	243,998	-	243,998
Premium - Distinct Part Nursing Facility	4	-	4	74	-	74
Other	45,540	-	45,540	460,877	-	460,877
TOTAL MEDICAID - EXPANSION MEMBERS	44,274,896	44,880,044	(605,148)	443,568,914	456,025,503	(12,456,589)
Premium - Medi-Cal	22,134,559	19,583,522	2,551,037	216,420,462	198,783,522	17,636,940
Premium - Enhanced Care Management	868,382	727,727	140,654	8,543,175	7,386,833	1,156,341
Premium - Major Organ Transplant	309,714	263,364	46,350	2,993,653	2,673,286	320,366
Premium - Provider Enhancement	28,198	24,705	3,493	277,799	250,769	27,030
Premium - GEMT	162,947	147,909	15,038	1,601,678	1,501,359	100,320
Premium - Cal AIM	-	141,888	(141,888)	-	1,440,244	(1,440,244)
Premium - Student Behavioral Health Incentive	79,009	67,344	11,665	144,653	683,577	(538,924)
Premium - Housing and Homelessness Incentive	-	-	-	525,772	-	525,772
Premium - Equity & Practice Transformation	-	-	-	46,822	-	46,822
Premium - Distinct Part Nursing Facility	-	-	-	-	-	-
Other	-	-	-	-	-	-
TOTAL MEDICAID - SPD MEMBERS	23,582,809	20,956,459	2,626,350	230,554,013	212,719,589	17,834,424
Premium - Medi-Cal	4,130,690	4,395,083	(264,393)	40,791,202	43,950,832	(3,159,630)
Premium - Enhanced Care Management	9,613	10,315	(702)	94,926	103,149	(8,223)
Premium - Major Organ Transplant	14,396	15,235	(840)	140,375	152,352	(11,977)
Premium - Provider Enhancement	5	4	0	40	44	(4)
Premium - GEMT	3,543	3,176	367	32,822	31,760	1,062
Premium - Cal AIM	-	31,530	(31,530)	-	315,300	(315,300)
Premium - Student Behavioral Health Incentive	1,786	14,965	(13,179)	3,230	149,649	(146,420)
Premium - Housing and Homelessness Incentive	-	-	-	11,558	-	11,558
Premium - Equity & Practice Transformation	-	-	-	1,029	-	1,029
Premium - Distinct Part Nursing Facility	985	-	985	9,991	-	9,991
Other	-	-	-	-	-	-
TOTAL MEDICAID - LTC MEMBERS	4,161,018	4,470,309	(309,291)	41,085,173	44,703,086	(3,617,913)

MEDI-CAL
SCHEDULE OF REVENUES - ALL COA
FOR THE MONTH ENDED OCTOBER 31, 2024



REVENUES	January	February	March	April	May	June	July	August	September	October	Year to Date
Premium - Medi-Cal	47,241,506	48,947,162	49,229,878	48,457,890	45,604,186	48,268,333	48,440,858	48,131,710	39,944,804	47,187,381	471,453,709
Premium - Maternity Kick	2,781,366	2,862,736	2,796,161	3,040,270	3,173,420	2,907,119	3,321,365	4,231,227	3,323,673	4,552,613	32,989,950
Premium - Enhanced Care Management	1,360,425	1,373,690	1,369,893	1,329,522	1,080,066	1,437,528	1,324,442	1,315,508	2,161,904	1,407,300	14,160,279
Premium - Major Organ Transplant	242,912	264,248	268,461	260,651	203,323	289,608	263,632	262,300	264,484	263,074	2,582,694
Premium - Cal AIM	-	-	-	-	-	-	-	-	-	-	-
Premium - Provider Enhancement	1,115,725	1,189,379	1,203,274	1,179,009	1,008,150	1,255,995	1,180,759	1,172,208	1,180,202	1,171,910	11,656,611
Premium - GEMT	187,833	192,364	192,415	187,592	158,941	198,874	185,899	184,380	169,297	182,217	1,839,811
Premium - Student Behavioral Health Incentive	-	-	-	798,493	-	-	-	-	-	905,724	1,704,218
Premium - Housing and Homelessness Incentive	-	-	-	6,395,468	-	-	-	-	-	-	6,395,468
Premium - Equity & Practice Transformation	-	-	-	569,537	-	-	-	-	-	-	569,537
Premium - Distinct Part Nursing Facility	-	-	-	-	-	-	-	-	2,025	234	2,259
Other	97,449	98,860	99,005	98,756	98,236	97,279	97,619	96,791	96,962	96,399	977,357
TOTAL MEDICAID - FAMILY & OTHER	53,027,216	54,928,439	55,159,087	62,317,189	51,326,322	54,454,738	54,814,574	55,394,125	47,143,352	55,766,852	544,331,893
Premium - Medi-Cal	43,459,690	44,508,533	44,016,473	43,567,402	43,005,883	42,475,755	42,240,002	42,088,885	21,913,683	40,481,897	407,758,203
Premium - Maternity Kick	576,986	710,136	503,013	325,479	281,096	258,904	340,274	199,726	403,958	659,799	4,259,369
Premium - Enhanced Care Management	1,651,191	1,664,324	1,642,575	1,626,006	1,605,210	1,579,736	1,569,286	1,564,662	2,242,374	1,650,725	16,796,089
Premium - Major Organ Transplant	432,007	442,199	437,523	433,298	427,929	422,778	420,674	419,415	422,787	425,365	4,283,975
Premium - Cal AIM	-	-	-	-	-	-	-	-	-	-	-
Premium - Provider Enhancement	373,632	384,099	380,389	376,842	372,278	368,239	366,657	365,604	368,793	371,296	3,727,829
Premium - GEMT	271,454	274,545	271,386	268,943	265,767	261,970	260,625	260,108	181,442	253,823	2,570,062
Premium - Student Behavioral Health Incentive	-	-	-	342,085	-	-	-	-	-	386,447	728,532
Premium - Housing and Homelessness Incentive	-	-	-	2,739,905	-	-	-	-	-	-	2,739,905
Premium - Equity & Practice Transformation	-	-	-	243,998	-	-	-	-	-	-	243,998
Premium - Distinct Part Nursing Facility	-	-	-	-	-	-	-	-	71	4	74
Other	46,893	47,755	47,171	46,671	46,053	45,413	45,122	44,952	45,308	45,540	460,877
TOTAL MEDICAID - EXPANSION MEMBERS	46,811,852	48,031,590	47,298,530	49,970,629	46,004,215	45,412,795	45,242,639	44,943,353	25,578,416	44,274,896	443,568,914
Premium - Medi-Cal	22,135,884	22,247,086	22,395,301	22,414,824	22,542,535	22,863,443	23,030,954	22,753,177	13,902,698	22,134,559	216,420,462
Premium - Enhanced Care Management	802,416	805,446	810,071	809,677	813,823	825,377	830,598	819,178	1,158,208	868,382	8,543,175
Premium - Major Organ Transplant	289,069	291,313	293,840	294,966	297,016	301,270	304,130	301,571	310,765	309,714	2,993,653
Premium - Cal AIM	-	-	-	-	-	-	-	-	-	-	-
Premium - Provider Enhancement	27,257	27,350	27,490	27,471	27,602	27,999	28,168	27,768	28,496	28,198	277,799
Premium - GEMT	163,069	163,702	164,656	164,596	165,447	167,796	168,873	166,576	114,017	162,947	1,601,678
Premium - Student Behavioral Health Incentive	-	-	-	65,644	-	-	-	-	-	79,009	144,653
Premium - Housing and Homelessness Incentive	-	-	-	525,772	-	-	-	-	-	-	525,772
Premium - Equity & Practice Transformation	-	-	-	46,822	-	-	-	-	-	-	46,822
Premium - Distinct Part Nursing Facility	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-	-	-
TOTAL MEDICAID - SPD MEMBERS	23,417,694	23,534,898	23,691,358	24,349,771	23,846,423	24,185,884	24,362,723	24,068,270	15,514,183	23,582,809	230,554,013
Premium - Medi-Cal	3,950,994	4,064,582	4,029,135	4,021,131	4,096,164	4,433,079	4,288,666	4,143,142	3,633,618	4,130,690	40,791,202
Premium - Enhanced Care Management	9,002	9,285	9,206	9,179	9,347	10,145	9,808	9,445	9,897	9,613	94,926
Premium - Major Organ Transplant	13,131	13,656	13,568	13,567	13,823	15,086	14,595	13,905	14,648	14,396	140,375
Premium - Cal AIM	-	-	-	-	-	-	-	-	-	-	-
Premium - Provider Enhancement	3	4	4	4	4	5	5	4	4	5	40
Premium - GEMT	2,536	2,779	2,790	2,814	2,870	3,252	3,145	2,814	6,278	3,543	32,822
Premium - Student Behavioral Health Incentive	-	-	-	1,443	-	-	-	-	-	1,786	3,230
Premium - Housing and Homelessness Incentive	-	-	-	11,558	-	-	-	-	-	-	11,558
Premium - Equity & Practice Transformation	-	-	-	1,029	-	-	-	-	-	-	1,029
Premium - Distinct Part Nursing Facility	-	-	-	-	-	-	-	-	9,006	985	9,991
Other	-	-	-	-	-	-	-	-	-	-	-
TOTAL MEDICAID - LTC MEMBERS	3,975,666	4,090,307	4,054,703	4,060,726	4,122,208	4,461,566	4,316,218	4,169,310	3,673,451	4,161,018	41,085,173

MEDI-CAL
SCHEDULE OF MEDICAL COSTS - ALL COA
FOR THE MONTH ENDED OCTOBER 31, 2024



	October	Budget	Variance	Year to Date	Budget	Variance
Physician Services						
Primary Care Physician Services	5,921,529	5,619,765	(301,764)	70,750,393	56,725,179	(14,025,214)
Referral Specialty Services	28,485,057	20,821,241	(7,663,817)	231,075,530	210,522,604	(20,552,926)
Urgent Care & After Hours Advice	8,225,316	2,660,112	(5,565,204)	36,922,638	26,848,148	(10,074,490)
Hospital Admitting Team	9,300	9,300	-	91,500	91,500	-
Total Physician Services	42,641,203	29,110,418	(13,530,785)	338,840,062	294,187,432	(44,652,630)
Other Professional Services						
Vision Service Capitation	339,293	340,935	1,642	3,248,159	3,441,225	193,066
221 - Business Intelligence	173,297	155,612	(17,685)	1,547,780	1,573,456	25,676
310 - Health Services - Utilization Management	701,001	1,116,489	415,489	7,479,062	11,289,277	3,810,215
311 - Health Services - Quality Improvement	264,934	336,986	72,053	1,918,235	3,407,406	1,489,171
312 - Health Services Education	307,327	385,057	77,730	2,673,775	3,893,472	1,219,697
313 - Pharmacy	115,772	136,107	20,335	1,089,654	1,376,228	286,575
314 - Enhanced Care Management	358,890	422,663	63,773	3,178,204	4,273,719	1,095,515
316 - Population Health Management	554,856	656,368	101,512	5,066,061	6,636,800	1,570,739
317 - In Lieu of Services	125,854	138,177	12,323	1,021,845	1,397,161	375,317
321 - Homeless Management Information Services	39,330	33,037	(6,293)	323,115	334,050	10,936
330 - Member Services	995,963	1,062,477	66,514	10,174,684	10,743,133	568,449
331 - Member Outreach	75,137	337,092	261,955	440,272	3,408,476	2,968,204
410 - Member Engagement	61,979	75,935	13,956	590,308	767,805	177,497
601 - Behavioral Health	145,630	170,430	24,800	1,183,368	1,723,289	539,922
602 - Quality & Health Equity	70,009	74,043	4,034	717,912	748,676	30,764
604 - Clinical Operations, Strategy, and Analytics	144,430	128,315	(16,115)	955,461	1,297,444	341,983
Behavior Health Treatment	3,269,050	3,744,778	475,728	26,439,789	37,766,384	11,326,595
Mental Health Services	(1,482,154)	1,070,745	2,552,899	4,250,986	10,857,256	6,606,271
Other Professional Services	(9,464,178)	4,887,930	14,352,109	18,515,993	49,393,661	30,877,668
Total Other Professional Services	(3,203,582)	15,273,176	18,476,757	90,814,661	154,328,919	63,514,259
Emergency Room	7,576,830	6,494,788	(1,082,041)	65,203,461	65,622,263	418,803
Inpatient Hospital	33,979,229	27,923,310	(6,055,919)	320,201,103	282,678,966	(37,522,137)
Reinsurance Expense Premium	111,767	112,308	541	1,121,034	1,133,580	12,546
Outpatient Hospital	15,182,189	12,888,403	(2,293,786)	147,062,788	130,470,705	(16,592,083)
Other Medical						
Ambulance and NEMT	6,236,286	2,761,008	(3,475,277)	47,083,280	27,908,564	(19,174,715)
Home Health Services & CBAS	1,019,232	867,984	(151,248)	12,670,830	8,786,845	(3,883,985)
Utilization and Quality Review Expenses	2,230,594	1,721,164	(509,431)	12,618,262	17,403,385	4,785,124
Long Term/SNF/Hospice	10,694,224	8,999,067	(1,695,157)	109,000,612	90,437,958	(18,562,653)
Provider Enhancement Expense - Prop. 56	1,492,839	1,776,574	283,735	14,876,025	13,986,088	(889,937)
Provider Enhancement Expense - GEMT	1,050,507	180,111	(870,396)	7,819,043	5,773,727	(2,045,316)
Enhanced Care Management	3,636,796	3,540,861	(95,935)	37,205,579	35,839,462	(1,366,116)
Major Organ Transplant	961,922	883,618	(78,303)	9,498,760	8,951,082	(547,678)
Cal AIM Incentive Programs	4,113,393	758,565	(3,354,828)	22,587,956	7,670,180	(14,917,776)
Student Behavioral Health Incentive	1,159,360	360,035	(799,325)	1,159,360	3,640,464	2,481,104
Housing and Homelessness Incentive	-	-	-	4,164,729	-	(4,164,729)
Equity & Practice Transformation Expense	321,366	-	(321,366)	321,366	-	(321,366)
Distinct Part Nursing Facility Expense	1,222	-	(1,222)	12,324	-	(12,324)
DME/Rebates	1,975,272	1,532,750	(442,522)	18,172,061	15,505,750	(2,666,311)
Total Other Medical	34,893,013	23,381,737	(11,511,276)	297,190,186	235,903,507	(61,286,679)
Pay for Performance Quality Incentive	603,362	601,650	(1,712)	6,090,828	6,072,750	(18,078)
Risk Corridor Expense	(1,390,990)	-	1,390,990	742,105	-	(742,105)
Hospital Directed Payments	24,613,116	21,977,686	(2,635,430)	246,050,280	222,377,661	(23,672,618)
Hospital Directed Payment Adjustment	(55,251)	-	55,251	(3,861,956)	-	3,861,956
Non-Claims Expense Adjustment	(329)	-	329	(3,960,642)	-	3,960,642
IBNR, Incentive, Paid Claims Adjustment	905,899	-	(905,899)	(12,248,101)	-	12,248,101
Total Medical Costs	155,856,455	137,763,477	(18,092,978)	1,493,245,807	1,392,775,784	(100,470,023)

* MEDICAL COSTS PER DMHC REGULATIONS

MEDI-CAL
SCHEDULE OF MEDICAL COSTS - ALL COA
FOR THE MONTH ENDED OCTOBER 31, 2024

	October	Budget	Variance	Year to Date	Budget	Variance
TOTAL MEMBERS - MCAL	402,241	401,100	1,141	4,058,581	4,048,500	10,081
Physician Services						
Primary Care Physician Services	14.72	14.01	(0.71)	17.43	14.01	(3.42)
Referral Specialty Services	70.82	51.91	(18.91)	56.94	52.00	(4.93)
Urgent Care & After Hours Advice	20.45	6.63	(13.82)	9.10	6.63	(2.47)
Hospital Admitting Team	0.02	0.02	0.00	0.02	0.02	0.00
Total Physician Services	106.01	72.58	(33.43)	83.49	72.67	(10.82)
Other Professional Services						
Vision Service Capitation	0.84	0.85	0.01	0.80	0.85	0.05
221 - Business Intelligence	0.43	0.39	(0.04)	0.38	0.39	0.01
310 - Health Services - Utilization Management	1.74	2.78	1.04	1.84	2.79	0.95
311 - Health Services - Quality Improvement	0.66	0.84	0.18	0.47	0.84	0.37
312 - Health Services Education	0.76	0.96	0.20	0.66	0.96	0.30
313 - Pharmacy	0.29	0.34	0.05	0.27	0.34	0.07
314 - Enhanced Care Management	0.89	1.05	0.16	0.78	1.06	0.27
316 - Population Health Management	1.38	1.64	0.26	1.25	1.64	0.39
317 - In Lieu of Services	0.31	0.34	0.03	0.25	0.35	0.09
321 - Homeless Management Information Services	0.10	0.08	(0.02)	0.08	0.08	0.00
330 - Member Services	2.48	2.65	0.17	2.51	2.65	0.15
331 - Member Outreach	0.19	0.84	0.65	0.11	0.84	0.73
410 - Member Engagement	0.15	0.19	0.04	0.15	0.19	0.04
601 - Behavioral Health	0.36	0.42	0.06	0.29	0.43	0.13
602 - Quality & Health Equity	0.17	0.18	0.01	0.18	0.18	0.01
604 - Clinical Operations, Strategy, and Analytics	0.36	0.32	(0.04)	0.24	0.32	0.09
Behavior Health Treatment	8.13	9.34	1.21	6.51	9.33	2.81
Mental Health Services	(3.68)	2.67	6.35	1.05	2.68	1.63
Other Professional Services	(23.53)	12.19	35.71	4.56	12.20	7.64
Total Other Professional Services	(7.96)	38.08	46.04	22.38	38.12	15.74
Emergency Room	18.84	16.19	(2.64)	16.07	16.21	0.14
Inpatient Hospital	84.47	69.62	(14.86)	78.89	69.82	(9.07)
Reinsurance Expense Premium	0.28	0.28	0.00	0.28	0.28	0.00
Outpatient Hospital	37.74	32.13	(5.61)	36.24	32.23	(4.01)
Other Medical						
Ambulance and NEMT	15.50	6.88	(8.62)	11.60	6.89	(4.71)
Home Health Services & CBAS	2.53	2.16	(0.37)	3.12	2.17	(0.95)
Utilization and Quality Review Expenses	5.55	4.29	(1.25)	3.11	4.30	1.19
Long Term/SNF/Hospice	26.59	22.44	(4.15)	26.86	22.34	(4.52)
Provider Enhancement Expense - Prop. 56	3.71	4.43	0.72	3.67	3.45	(0.21)
Provider Enhancement Expense - GEMT	2.61	0.45	(2.16)	1.93	1.43	(0.50)
Enhanced Care Management	9.04	8.83	(0.21)	9.17	8.85	(0.31)
Major Organ Transplant	2.39	2.20	(0.19)	2.34	2.21	(0.13)
Cal AIM Incentive Programs	10.23	1.89	(8.33)	5.57	1.89	(3.67)
Student Behavioral Health Incentive	2.88	0.90	(1.98)	0.29	0.90	0.61
Housing and Homelessness Incentive	-	-	-	1.03	-	(1.03)
Equity & Practice Transformation Expense	0.80	-	(0.80)	0.08	-	(0.08)
Distinct Part Nursing Facility Expense	0.00	-	(0.00)	0.00	-	(0.00)
DME/Rebates	4.91	3.82	(1.09)	4.48	3.83	(0.65)
Total Other Medical	86.75	58.29	(28.45)	73.23	58.27	(14.96)
Pay for Performance Quality Incentive	1.50	1.50	(0.00)	1.50	1.50	(0.00)
Risk Corridor Expense	(3.46)	-	3.46	0.18	-	(0.18)
Hospital Directed Payments	61.19	54.79	(6.40)	60.62	54.93	(5.70)
Hospital Directed Payment Adjustment	(0.14)	-	0.14	(0.95)	-	0.95
Non-Claims Expense Adjustment	(0.00)	-	0.00	(0.98)	-	0.98
IBNR, Incentive, Paid Claims Adjustment	2.25	-	(2.25)	(3.02)	-	3.02
Total Medical Costs	387.47	343.46	(44.01)	367.92	344.02	(23.90)



MEDI-CAL
SCHEDULE OF MEDICAL COSTS - ALL COA
FOR THE MONTH ENDED OCTOBER 31, 2024

	January	February	March	April	May	June	July	August	September	October	Year to Date
Physician Services											
Primary Care Physician Services	6,499,076	6,559,994	7,176,252	8,439,162	7,656,483	10,560,497	4,814,529	6,586,511	6,536,360	5,921,529	70,750,393
Referral Specialty Services	21,255,092	22,977,486	20,309,856	21,606,841	21,227,905	22,534,971	24,157,015	24,334,504	24,186,802	28,485,057	231,075,530
Urgent Care & After Hours Advice	2,319,250	3,179,640	2,806,586	2,687,879	4,069,091	3,449,628	3,467,547	3,427,895	3,289,806	8,225,316	36,922,638
Hospital Admitting Team	9,300	8,700	9,300	9,000	9,300	9,000	9,300	9,300	9,000	9,300	91,500
Total Physician Services	30,082,718	32,725,820	30,301,995	32,742,882	32,962,778	36,554,096	32,448,391	34,358,210	34,021,968	42,641,203	338,840,062
Other Professional Services											
Vision Service Capitation	140,322	296,413	344,110	359,517	404,063	339,399	343,443	339,893	341,707	339,293	3,248,159
221 - Business Intelligence	166,419	154,838	154,693	149,676	157,920	164,059	162,549	93,397	170,932	173,297	1,547,780
310 - Health Services - Utilization Management	852,585	802,658	800,584	810,297	790,917	700,035	698,997	669,680	652,308	701,001	7,479,062
311 - Health Services - Quality Improvement	240,989	241,505	131,143	25,469	194,860	181,920	202,485	217,662	217,269	264,934	1,918,235
312 - Health Services Education	238,074	244,710	246,020	243,125	259,637	263,229	286,717	282,077	302,858	307,327	2,673,775
313 - Pharmacy	117,253	108,343	102,637	102,244	111,483	107,476	102,845	112,041	109,561	115,772	1,089,654
314 - Enhanced Care Management	296,401	292,841	287,850	309,036	318,231	301,102	332,277	343,316	338,260	358,890	3,178,204
316 - Population Health Management	495,663	471,064	489,719	503,611	532,764	469,214	507,513	529,689	511,968	554,856	5,066,061
317 - In Lieu of Services	88,658	84,311	80,050	94,979	105,477	95,152	117,324	119,643	110,397	125,854	1,021,845
321 - Homeless Management Information Services	-	9,044	676	101,045	26,625	30,523	37,075	37,682	41,115	39,330	323,115
330 - Member Services	996,071	988,648	974,384	1,059,971	1,115,929	914,815	1,092,015	1,055,537	981,352	995,963	10,174,684
410 - Member Engagement	68,866	68,715	62,767	70,719	55,899	53,496	45,774	55,207	46,888	61,979	590,308
601 - Behavioral Health	63,991	79,219	103,195	113,713	138,092	134,174	137,330	136,230	131,794	145,630	1,183,368
602 - Quality & Health Equity	76,057	71,516	71,726	71,420	73,359	72,782	67,412	72,107	71,525	70,009	717,912
604 - Clinical Operations, Strategy, and Analytics	77,153	69,408	82,369	83,076	79,230	90,449	102,114	113,575	113,657	144,430	955,461
Behavior Health Treatment	3,612,672	1,051,116	3,458,567	1,308,993	2,602,725	2,931,009	2,668,314	2,863,238	2,674,105	3,269,050	26,439,789
Mental Health Services	1,525,645	620,225	1,069,857	826,611	393,105	330,088	173,541	343,978	450,090	(1,482,154)	4,250,986
Other Professional Services	4,642,734	5,211,408	4,823,947	4,258,014	1,813,653	1,904,534	1,762,191	1,826,761	1,736,929	(9,464,178)	18,515,993
Total Other Professional Services	13,699,554	10,865,981	13,296,336	10,516,696	9,231,655	9,148,831	8,910,610	9,280,419	9,068,160	(3,203,582)	90,814,661
Emergency Room	6,905,833	6,114,762	6,246,167	6,286,018	6,322,930	6,665,692	6,362,602	6,439,132	6,283,494	7,576,830	65,203,461
Inpatient Hospital	30,185,040	29,579,215	31,316,403	33,608,353	30,704,459	32,758,876	32,835,724	32,643,856	32,589,946	33,979,229	320,201,103
Reinsurance Expense Premium	96,765	98,519	129,066	118,429	118,429	110,398	113,134	111,965	112,562	111,767	1,121,034
Outpatient Hospital	13,495,747	15,812,073	14,996,564	14,993,746	12,540,794	13,499,596	16,572,741	15,115,990	14,853,348	15,182,189	147,062,788
Other Medical											
Ambulance and NEMT	3,214,531	3,869,951	4,117,183	4,046,350	4,886,538	4,694,674	4,700,022	5,617,091	5,700,653	6,236,286	47,083,280
Home Health Services & CBAS	821,583	1,260,395	1,162,579	1,286,263	1,383,467	1,803,391	1,254,827	1,371,979	1,307,115	1,019,232	12,670,830
Utilization and Quality Review Expenses	778,360	1,419,906	764,904	659,673	1,094,286	1,057,105	1,593,640	1,413,209	1,606,585	2,230,594	12,618,262
Long Term/SNF/Hospice	8,782,404	11,938,647	10,174,399	11,100,770	11,407,241	11,520,690	10,338,299	11,587,366	11,456,571	10,694,224	109,000,612
Provider Enhancement Expense - Prop. 56	1,440,786	1,520,790	1,530,599	1,504,160	1,337,631	1,569,564	1,493,732	1,487,305	1,498,620	1,492,839	14,876,025
Provider Enhancement Expense - GEMT	697,353	720,314	727,161	758,687	923,611	813,870	1,021,009	374,123	732,408	1,050,507	7,819,043
Enhanced Care Management	3,631,882	3,736,622	3,563,643	3,585,665	3,333,024	3,660,671	3,445,004	3,420,931	5,191,340	3,636,796	37,205,579
Major Organ Transplant	928,263	960,846	962,722	952,357	894,987	1,132,655	795,627	947,331	962,050	961,922	9,498,760
Cal AIM Incentive Programs	1,210,017	1,499,955	1,042,387	3,055,050	2,549,702	1,503,170	2,048,408	2,646,828	2,919,047	4,113,393	22,587,956
Housing and Homelessness Incentive	516,672	1,955,761	401,264	409,983	271,034	-	-	410,015	200,000	-	4,164,729
Equity & Practice Transformation Expense	-	-	-	-	-	-	-	-	-	321,366	321,366
Distinct Part Nursing Facility Expense	-	-	-	-	-	-	-	-	11,102	1,222	12,324
DME/Rebates	1,444,613	2,282,835	1,801,951	1,636,974	1,679,318	1,771,328	1,977,148	1,811,340	1,791,282	1,975,272	18,172,061
Total Other Medical	23,466,463	31,166,022	26,248,792	28,995,931	29,760,839	29,527,118	28,667,716	31,087,518	33,376,773	34,893,013	297,190,186
Pay for Performance Quality Incentive	607,242	620,847	623,885	611,412	608,744	605,543	603,012	603,849	602,934	603,362	6,090,828
Risk Corridor Expense	-	-	-	-	-	-	-	-	2,133,095	(1,390,990)	742,105
Hospital Directed Payments	24,282,372	24,917,058	25,515,722	24,754,858	22,990,345	25,339,960	24,576,449	24,409,832	24,650,569	24,613,116	246,050,280
Hospital Directed Payment Adjustment	42,165	2,395,027	226,351	134,240	(95,313)	(20,001)	(6,679,802)	5,409	185,219	(55,251)	(3,861,956)
Non-Claims Expense Adjustment	141,502	115,821	99,211	74,266	(37,068)	(59,596)	1,831	(3,882,116)	(414,162)	(329)	(3,960,642)
IBNR, Incentive, Paid Claims Adjustment	164,572	329,680	128,506	(929,497)	(3,087,868)	(3,427,580)	(2,330,513)	(2,153,708)	(1,847,593)	905,899	(12,248,101)
Total Medical Costs	143,169,973	154,740,825	149,128,998	151,907,335	142,020,725	150,702,934	142,081,895	148,020,355	155,616,313	155,856,455	1,493,245,807

* MEDICAL COSTS PER DMHC REGULATIONS

MEDI-CAL
SCHEDULE OF MEDICAL COSTS - ALL COA
FOR THE MONTH ENDED OCTOBER 31, 2024



	January	February	March	April	May	June	July	August	September	October	Year to Date
Physician Services											
Primary Care Physician Services	16.05	15.85	17.25	20.70	18.87	26.16	11.98	16.44	16.26	14.72	17.43
Referral Specialty Services	52.50	55.51	48.83	53.01	52.31	55.82	60.09	60.75	60.17	70.82	56.94
Urgent Care & After Hours Advice	5.73	7.68	6.75	6.59	10.03	8.55	8.63	8.56	8.18	20.45	9.10
Hospital Admitting Team	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02
Total Physician Services	74.31	79.07	72.85	80.33	81.22	90.55	80.72	85.77	84.64	106.01	83.49
Other Professional Services											
Vision Service Capitation	0.35	0.72	0.83	0.88	1.00	0.84	0.85	0.85	0.85	0.84	0.80
221 - Business Intelligence	0.41	0.37	0.37	0.37	0.39	0.41	0.40	0.23	0.43	0.43	0.38
310 - Health Services - Utilization Management	2.11	1.94	1.92	1.99	1.95	1.73	1.74	1.67	1.62	1.74	1.84
311 - Health Services - Quality Improvement	0.60	0.58	0.32	0.06	0.48	0.45	0.50	0.54	0.54	0.66	0.47
312 - Health Services Education	0.59	0.59	0.59	0.60	0.64	0.65	0.71	0.70	0.75	0.76	0.66
313 - Pharmacy	0.29	0.26	0.25	0.25	0.27	0.27	0.26	0.28	0.27	0.29	0.27
314 - Enhanced Care Management	0.73	0.71	0.69	0.76	0.78	0.75	0.83	0.86	0.84	0.89	0.78
316 - Population Health Management	1.22	1.14	1.18	1.24	1.31	1.16	1.26	1.32	1.27	1.38	1.25
317 - In Lieu of Services	0.22	0.20	0.19	0.23	0.26	0.24	0.29	0.30	0.27	0.31	0.25
330 - Member Services	2.46	2.39	2.34	2.60	2.75	2.27	2.72	2.63	2.44	2.48	2.51
410 - Member Engagement	0.17	0.17	0.15	0.17	0.14	0.13	0.11	0.14	0.12	0.15	0.15
601 - Behavioral Health	0.16	0.19	0.25	0.28	0.34	0.33	0.34	0.34	0.33	0.36	0.29
602 - Quality & Health Equity	0.19	0.17	0.17	0.18	0.18	0.18	0.17	0.18	0.18	0.17	0.18
604 - Clinical Operations, Strategy, and Analytics	0.19	0.17	0.20	0.20	0.20	0.22	0.25	0.28	0.28	0.36	0.24
Behavior Health Treatment	8.92	2.54	8.32	3.21	6.41	7.26	6.64	7.15	6.65	8.13	6.51
Mental Health Services	3.77	1.50	2.57	2.03	0.97	0.82	0.43	0.86	1.12	(3.68)	1.05
Other Professional Services	11.47	12.59	11.60	10.45	4.47	4.72	4.38	4.56	4.32	(23.53)	4.56
Total Other Professional Services	33.84	26.25	31.97	25.80	22.75	22.66	22.17	23.17	22.56	(7.96)	22.38
Emergency Room	17.06	14.77	15.02	15.42	15.58	16.51	15.83	16.07	15.63	18.84	16.07
Inpatient Hospital	74.56	71.46	75.29	82.45	75.66	81.15	81.68	81.49	81.08	84.47	78.89
Reinsurance Expense Premium	0.24	0.24	0.31	0.29	0.29	0.27	0.28	0.28	0.28	0.28	0.28
Outpatient Hospital	33.34	38.20	36.06	36.78	30.90	33.44	41.22	37.73	36.95	37.74	36.24
Other Medical											
Ambulance and NEMT	7.94	9.35	9.90	9.93	12.04	11.63	11.69	14.02	14.18	15.50	11.60
Home Health Services & CBAS	2.03	3.05	2.80	3.16	3.41	4.47	3.12	3.42	3.25	2.53	3.12
Utilization and Quality Review Expenses	1.92	3.43	1.84	1.62	2.70	2.62	3.96	3.53	4.00	5.55	3.11
Long Term/SNF/Hospice	21.69	28.84	24.46	27.23	28.11	28.54	25.72	28.93	28.50	26.59	26.86
Provider Enhancement Expense - Prop. 56	3.56	3.67	3.68	3.69	3.30	3.89	3.72	3.71	3.73	3.71	3.67
Provider Enhancement Expense - GEMT	1.72	1.74	1.75	1.86	2.28	2.02	2.54	0.93	1.82	2.61	1.93
Enhanced Care Management	8.97	9.03	8.57	8.80	8.21	9.07	8.57	8.54	12.92	9.04	9.17
Major Organ Transplant	2.29	2.32	2.31	2.34	2.21	2.81	1.98	2.36	2.39	2.39	2.34
Cal AIM Incentive Programs	2.99	3.62	2.51	7.50	6.28	3.72	5.10	6.61	7.26	10.23	5.57
Student Behavioral Health Incentive	-	-	-	-	-	-	-	-	-	2.88	0.29
Housing and Homelessness Incentive	1.28	4.73	0.96	1.01	0.67	-	-	1.02	0.50	-	1.03
Equity & Practice Transformation Expense	-	-	-	-	-	-	-	-	-	0.80	0.08
Distinct Part Nursing Facility Expense	-	-	-	-	-	-	-	-	0.03	0.00	0.00
DME/Rebates	3.57	5.52	4.33	4.02	4.14	4.39	4.92	4.52	4.46	4.91	0.00
Total Other Medical	57.97	75.30	63.11	71.14	73.33	73.14	71.31	77.60	83.04	86.75	68.75
Pay for Performance Quality Incentive	1.50	1.50	1.50	1.50	1.50	1.50	1.50	1.51	1.50	1.50	-
Risk Corridor Expense	-	-	-	-	-	-	-	-	5.31	(3.46)	1.50
Hospital Directed Payments	59.98	60.20	61.35	60.73	56.65	62.77	61.13	60.94	61.33	61.19	0.18
Hospital Directed Payment Adjustment	0.10	5.79	0.54	0.33	(0.23)	(0.05)	(16.62)	0.01	0.46	(0.14)	60.62
Non-Claims Expense Adjustment	0.35	0.28	0.24	0.18	(0.09)	(0.15)	0.00	(9.69)	(1.03)	(0.00)	(0.95)
IBNR, Incentive, Paid Claims Adjustment	0.41	0.80	0.31	(2.28)	(7.61)	(8.49)	(5.80)	(5.38)	(4.60)	2.25	(0.98)
Total Medical Costs	353.65	373.86	358.55	372.68	349.95	373.31	353.43	369.51	387.15	387.47	366.47

MEDI-CAL
SCHEDULE OF ADMINISTRATIVE EXPENSES BY DEPT
FOR THE MONTH ENDED OCTOBER 31, 2024



	October	Budget	Variance	Year to Date	Budget	Variance
110 - Executive	587,079	531,130	(55,949)	6,123,385	5,561,303	(562,081)
112 - Government Relations	50,819	47,358	(3,461)	531,386	473,579	(57,807)
210 - Accounting	225,507	351,597	126,091	3,034,207	3,515,973	481,766
220 - Management Information Systems (MIS)	429,044	276,982	(152,061)	3,353,973	2,769,823	(584,150)
221 - Business Intelligence	325,055	202,179	(122,876)	2,635,689	2,021,789	(613,900)
222 - MIS Development	369,822	381,923	12,101	3,465,395	3,819,232	353,837
223 - Enterprise Configuration	252,129	178,406	(73,723)	2,169,939	1,784,057	(385,882)
225 - Infrastructure	710,147	859,136	148,989	7,204,732	8,591,358	1,386,626
226 - Technical Administrative Services	98,706	220,111	121,406	1,477,003	2,201,115	724,111
230 - Claims	845,900	795,470	(50,430)	7,695,484	7,954,695	259,211
240 - Project Development	395,729	417,789	22,061	3,363,086	4,177,894	814,808
310 - Health Services - Utilization Management	25,962	55,322	29,359	274,707	553,216	278,509
311 - Health Services - Quality Improvement	9,146	45,141	35,995	63,372	451,409	388,038
312 - Health Services - Education	45	357	312	1,920	3,567	1,647
313 - Pharmacy	10,932	38,333	27,402	116,885	383,333	266,448
314 - Enhanced Care Management	17,501	24,753	7,252	335,779	247,532	(88,246)
316 - Population Health Management	962	2,975	2,013	5,582	29,750	24,167
317 - Community Support Services	77	1,625	1,548	811	16,250	15,439
318 - Housing & Homeless Incentive Program (HHIP)	-	-	-	(0)	-	0
319 - CAL AIM Incentive Payment Program (IPP)	-	-	-	0	-	(0)
320 - Provider Network Management	321,249	325,800	4,552	2,714,706	3,258,004	543,298
321 - Homeless Management Information Services	304	896	592	1,472	8,958	7,486
322 - Delegation & Oversight	72,728	31,116	(41,611)	505,807	311,164	(194,643)
330 - Member Services	204,775	272,551	67,776	2,185,314	2,725,511	540,198
331 - Member Outreach	-	-	-	-	-	-
340 - Corporate Services	1,029,693	1,034,659	4,966	10,183,712	10,346,593	162,881
360 - Audit & Investigative Services	295,722	241,240	(54,482)	2,179,055	2,412,400	233,345
410 - Member Engagement	70,643	100,456	29,813	672,102	1,004,560	332,457
420 - Sales/Marketing/Public Relations	284,138	270,104	(14,035)	2,694,484	2,701,037	6,553
510 - Human Resources	467,583	464,570	(3,013)	4,600,248	4,645,701	45,453
601 - Behavioral Health	272	1,779	1,508	28,498	17,792	(10,706)
602 - Quality & Health Equity	29,420	40,769	11,349	327,057	407,689	80,632
604 - Clinical Operations, Strategy & Analytics	-	479	479	-	4,792	4,792
605 - Quality Performance	304,693	305,117	424	2,763,266	3,051,173	287,907
Administrative Expense Adjustment	-	(43,839)	(43,839)	117,010	(438,395)	(555,404)
Total Administrative Expenses	7,435,779	7,476,286	40,507	70,826,066	75,012,856	4,186,790

MEDI-CAL
SCHEDULE OF ADMINISTRATIVE EXPENSES BY DEPT
FOR THE MONTH ENDED OCTOBER 31, 2024

	January	February	March	April	May	June	July	August	September	October	YTD TOTALS
110 - Executive	624,355	577,007	603,344	648,716	539,284	580,943	711,301	798,056	453,299	587,079	6,123,385
112 - Government Relations	68,770	45,458	47,484	87,379	45,680	47,575	47,612	49,875	40,735	50,819	531,386
210 - Accounting	304,846	303,886	292,257	252,083	318,893	293,744	282,315	313,691	446,987	225,507	3,034,207
220 - Management Information Systems (MIS)	391,965	262,588	237,010	146,132	253,670	336,226	372,267	488,182	436,888	429,044	3,353,973
221 - Business Intelligence	269,666	199,076	187,188	165,837	228,645	197,729	360,364	474,405	227,722	325,055	2,635,689
222 - MIS Development	377,641	315,894	321,173	281,395	395,954	355,456	337,554	358,888	351,618	369,822	3,465,395
223 - Enterprise Configuration	174,793	155,969	171,033	161,377	180,934	136,019	266,274	408,183	263,228	252,129	2,169,939
225 - Infrastructure	617,597	874,756	639,101	642,546	760,253	834,263	815,160	608,118	702,793	710,147	7,204,732
226 - Technical Administrative Services	49,489	108,635	117,698	325,913	126,222	172,900	180,639	205,076	91,727	98,706	1,477,003
230 - Claims	819,584	766,126	717,167	701,834	775,174	698,241	869,709	769,883	731,866	845,900	7,695,484
240 - Project Development	347,377	265,411	322,425	313,084	371,811	303,949	348,056	381,627	313,617	395,729	3,363,086
310 - Health Services - Utilization Management	30,997	29,562	29,327	29,768	28,807	26,129	25,555	24,524	24,076	25,962	274,707
311 - Health Services - Quality Improvement	8,514	7,726	4,159	858	6,234	5,820	7,001	6,963	6,951	9,146	63,372
312 - Health Services - Education	341	138	436	581	-	-	243	137	-	45	1,920
313 - Pharmacy	21,270	10,500	10,861	10,822	10,500	10,500	10,500	10,500	10,500	10,932	116,885
314 - Enhanced Care Management	44,036	43,641	48,782	54,522	24,778	55,043	25,259	6,064	16,154	17,501	335,779
316 - Population Health Management	656	700	1,145	-	-	999	-	-	1,121	962	5,582
317 - Community Support Services	34	-	280	25	-	94	-	224	78	77	811
318 - Housing & Homeless Incentive Program (HHIP)	3	12	(16)	1	-	-	-	-	-	-	(0)
319 - CAL AIM Incentive Payment Program (IPP)	22,503	12,348	2,057	(36,908)	-	0	-	-	-	-	0
320 - Provider Network Management	386,421	336,270	234,388	95,804	284,140	250,781	276,996	260,789	267,867	321,249	2,714,706
322 - Delegation & Oversight	21,948	20,301	29,846	95,971	39,170	37,054	52,664	68,721	67,406	72,728	505,807
330 - Member Services	667,205	268,918	162,283	166,335	135,344	143,090	159,911	143,624	133,829	204,775	2,185,314
340 - Corporate Services	1,024,905	966,025	929,506	977,234	1,148,873	959,922	1,002,122	960,105	1,185,328	1,029,693	10,183,712
360 - Audit & Investigative Services	195,508	186,054	187,655	202,574	244,557	223,461	226,650	212,147	204,729	295,722	2,179,055
410 - Member Engagement	76,778	80,429	69,534	82,742	63,776	65,519	52,063	63,155	47,464	70,643	672,102
420 - Sales/Marketing/Public Relations	177,987	306,155	176,484	267,848	246,762	228,632	593,890	194,985	217,603	284,138	2,694,484
510 - Human Resources	447,072	430,722	409,608	641,247	485,837	462,781	389,991	466,695	398,713	467,583	4,600,248
601 - Behavioral Health	43	-	167	22,281	63	-	57	5,616	-	272	28,498
602 - Quality & Health Equity	40,103	59,304	81,243	(38,694)	14,311	59,557	8,554	11,040	62,219	29,420	327,057
604 - Clinical Operations, Strategy & Analytics	-	-	-	-	-	-	-	-	-	-	-
605 - Quality Performance	143,642	106,967	277,993	525,434	282,798	261,599	282,161	297,054	280,925	304,693	2,763,266
Administrative Expense Adjustment	258,024	(160,374)	(712)	(28,014)	2,765	47,630	-	(2,444)	135	-	117,010
Total Administrative Expenses	7,614,072	6,580,201	6,310,903	6,796,727	7,015,235	6,795,655	7,704,868	7,587,082	6,985,543	7,435,779	70,826,066

KHS - GROUP HEALTH PLAN
STATEMENT OF NET POSITION
AS OF OCTOBER 31, 2024



ASSETS	October 2024	September 2024	Increase/ (Decrease)
Cash and Cash Equivalents	1,234,298	1,219,925	14,374
Interest Receivable	4,800	14,374	(9,574)
Total Current Assets	1,239,098	1,234,298	4,800
CURRENT LIABILITIES			
Other Liabilities	-	-	-
Total Current Liabilities	-	-	-
NET POSITION:			
Net Position at Beginning of Year	1,183,678	1,183,678	-
Increase (Decrease) in Net Position - Current Year	55,420	50,620	4,800
Total Net Position	1,239,098	1,234,298	4,800
TOTAL LIABILITIES AND NET POSITION	1,239,098	1,234,298	4,800



KHS - GROUP HEALTH PLAN
STATEMENT OF REVENUE, EXPENSES, AND CHANGES
IN NET POSITION
FOR THE MONTH ENDED OCTOBER 31, 2024

	October	Budget	Variance	Year to Date	Budget	Variance
REVENUES						
Premium	-	-	-	-	-	-
Interest	4,800	-	4,800	45,367	-	45,367
Other Investment Income	-	-	-	10,053	-	10,053
Total Revenues	4,800	-	4,800	55,420	-	55,420
EXPENSES						
MEDICAL COSTS						
IBNR and Paid Claims Adjustment	-	-	-	-	-	-
Total Medical Costs	-	-	-	-	-	-
GROSS MARGIN	4,800	-	4,800	55,420	-	55,420
ADMINISTRATIVE COSTS						
Management Fee Expense and Other Admin Exp	-	-	-	-	-	-
Total Administrative Expenses	-	-	-	-	-	-
TOTAL EXPENSES	-	-	-	-	-	-
OPERATING INCOME (LOSS) BEFORE TAX	4,800	-	4,800	55,420	-	55,420
NON-OPERATING REVENUE (EXPENSE)						
Total Non-Operating Revenue (Expense)	-	-	-	-	-	-
NET INCREASE (DECREASE) IN NET POSITION	4,800	-	4,800	55,420	-	55,420
MEDICAL LOSS RATIO	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ADMINISTRATIVE EXPENSE RATIO	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%


**KERN HEALTH SYSTEMS
MONTHLY MEMBERS COUNT**

MEDI-CAL		2024 MEMBER MONTHS	JAN'24	FEB'24	MAR'24	APR'24	MAY'24	JUN'24	JUL'24	AUG'24	SEP'24	OCT'24	NOV'24	DEC'24
ADULT AND FAMILY														
ADULT (SEE COMMENT)	740,804		73,352	78,663	78,717	63,272	74,432	74,454	74,349	74,525	74,469	74,571		
CHILD	1,699,338		169,496	168,966	173,240	181,718	169,847	169,044	168,098	165,943	166,556	166,430		
SUB-TOTAL ADULT & FAMILY	2,440,142		242,848	247,629	251,957	244,990	244,279	243,498	242,447	240,468	241,025	241,001	0	0
OTHER MEMBERS														
PARTIAL DUALS - FAMILY	6,504		774	770	790	694	629	601	551	588	581	526		
PARTIAL DUALS - CHILD	0		0	0	0	0	0	0	0	0	0	0	0	0
PARTIAL DUALS - BCCTP	41		6	5	5	3	5	4	7	1	3	2		
BCCTP - TABACCO SETTLEMENT	0		0	0	0	0	0	0	0	0	0	0	0	0
FULL DUALS (SPD)														
SPD FULL DUALS	228,537		21,544	22,475	22,251	22,380	22,903	22,959	23,243	23,651	23,555	23,576		
SUBTOTAL OTHER MEMBERS	235,082		22,324	23,250	23,046	23,077	23,537	23,564	23,801	24,240	24,139	24,104	0	0
TOTAL FAMILY & OTHER	2,675,224		265,172	270,879	275,003	268,067	267,816	267,062	266,248	264,708	265,164	265,105	0	0
SDP MEMBERS														
SPD (AGED AND DISABLED)	227,973		21,942	23,209	22,608	22,438	22,326	22,645	22,649	23,823	23,131	23,202		
TOTAL CLASSIC MEMBERS	2,903,197		287,114	294,088	297,611	290,505	290,142	289,707	288,897	288,531	288,295	288,307	0	0
ACA OE - MEDI-CAL OPTIONAL EXPANSION														
ACA Expansion Adult-Citizen	1,141,984		115,850	117,787	116,589	115,661	114,198	112,827	112,212	111,077	112,749	113,034		
EXPANSION DUALS	8,270		1,382	1,517	1,226	944	972	634	378	458	389	370		
TOTAL ACA OE	1,150,254		117,232	119,304	117,815	116,605	115,170	113,461	112,590	111,535	113,138	113,404	0	0
LONG TERM CARE (LTC)														
LTC	504		38	49	47	46	53	57	52	55	57	50		
LTC DUALS	4,626		451	457	450	452	464	470	469	467	466	480		
TOTAL LTC	5,130		489	506	497	498	517	527	521	522	523	530	0	0
GRAND TOTAL	4,058,581		404,835	413,898	415,923	407,608	405,829	403,695	402,008	400,588	401,956	402,241	0	0



MEMORANDUM

TO: Kern Health Systems Finance Committee

FROM: Robert Landis, Chief Financial Officer

SUBJECT: Reports on Accounts Payable, Administrative Contracts and IT Technology Consulting Resources

DATE: December 13, 2024

Attached for your review are the following items:

- 1) Accounts Payable Vendor Report listing of payments over \$20,000 for the months of September 2024 and October 2024.
- 2) Administrative Contract Report listing of contracts between \$50,000 and \$200,000 for the period ending September 30, 2024.
- 3) IT Technology Consulting Resources Report for the period ending September 30, 2024.

Requested Action

Receive and File; Refer to KHS Board of Directors

KERN•HEALTH SYSTEMS

September AP Vendor Report

Amounts over \$20,000.00

Vendor No.	Vendor Name	Current Month	Year-to-Date	Description	Department
T1045	KAISER FOUNDATION HEALTH - HMO	899,810.90	7,611,459.26	SEPT. 2024 EMPLOYEE HMO HEALTH BENEFITS PREMIUM	VARIOUS
T4350	COMPUTER ENTERPRISE	837,120.61	5,359,138.53	JUL. & AUG. 2024 PROFESSIONAL SERVICES/CONSULTING SERVICES	VARIOUS
T1180	LANGUAGE LINE SERVICES INC. ****	575,335.27	1,645,522.37	MAY, JUL. & AUG. 2024 INTERPRETATION SERVICES	HEALTH SERVICES - WELLNESS & PREVENTION
T4737	TEKSYSTEMS, INC.	355,022.35	2,641,351.25	AUG. 2024 PROFESSIONAL SERVICES	MIS INFRASTRUCTURE
T4331	COTIVITI, INC ****	220,540.00	334,327.73	ANNUAL HEDIS SOFTWARE LICENSE RENEWAL (YR1 OF 3)	HEALTH SERVICES - QUALITY MGMT.
T5022	SVAM INTERNATIONAL INC	185,035.00	985,013.50	JUL. & AUG. 2024 PROFESSIONAL SERVICES	MIS ADMINISTRATION
T1960	LOCAL HEALTH PLANS OF CALIFORNIA ****	168,441.21	168,744.18	ANNUAL PMPY DUES 2024-2025	ADMINISTRATION
T5292	ALL'S WELL HEALTH CARE SERVICES	139,308.50	715,867.75	MAY, JUN., JUL. & AUG. 2024 TEMPORARY HELP - QI: (6), UM: (3), PHM: (1),	VARIOUS
T5564	CLARISHEALTH, INC	117,308.78	709,279.65	AUG. 2024 CONSULTING SERVICES	ADMINISTRATION
T4722	COGNIZANT TRIZETTO SOFTWARE GROUP, INC	115,443.03	2,323,366.71	JUL. & AUG. 2024 PROFESSIONAL SERVICES & EDI CLAIM PROCESSING	VARIOUS
T4237	FLUIDEDGE CONSULTING, INC. ****	110,017.50	450,365.00	JUN., JUL. & AUG. 2024 CONSULTING SERVICES	VARIOUS
T5684	REBELLIS GROUP LLC ****	96,641.50	670,821.97	MAY, JUN., JUL. & AUG. 2024 PROFESSIONAL SERVICES	MEDICARE
T5435	TEGRIA SERVICES GROUP - US, INC	96,425.00	377,300.00	JUL. & AUG. 2024 CONSULTING SERVICES	BUSINESS INTELLIGENCE/PROJECT MANAGEMENT
T5494	LDP ASSOCIATES, INC. ****	87,725.99	115,770.99	EQUIPMENT - MODULAR BATTERY REPLACEMENT SERVICE	MIS INFRASTRUCTURE
T5963	ANTAGE INCORPORATED ****	85,115.48	134,735.45	JUL. & AUG. 2024 PROFESSIONAL SERVICES	MIS ADMINISTRATION
T6127	MANIFEST MEDEX ****	84,416.83	84,416.83	HEALTH INFORMATION EXCHANGE -SUBSCRIPTION FEE	CAPITAL PROJECT

KERN·HEALTH SYSTEMS

September AP Vendor Report

Amounts over \$20,000.00

Vendor No.	Vendor Name	Current Month	Year-to-Date	Description	Department
T3011	OFFICE ALLY, INC	76,834.03	537,685.56	AUG. 2024 EDI CLAIMS	CLAIMS
T4460	PAYSPAN, INC	60,113.02	415,397.70	AUG. 2024 ELECTRONIC CLAIMS PAYMENTS	FINANCE
T5886	US POSTAL SERVICE	60,000.00	260,000.00	QUADIENT POSTAGE METER REPLENISHMENT	CORPORATE SERVICES
T5658	THE PRUDENTIAL INSURANCE COMPANY OF AMERICA	59,878.89	522,512.55	SEPT. 2024 VOLUNTARY LIFE, AD&D INSURANCE PREMIUM	VARIOUS
T5337	CAZADOR CONSULTING GROUP INC	54,924.40	1,035,872.57	AUG 2024 TEMPORARY HELP - (2) IT: (19) MS: (1) PNM: (1) HR	VARIOUS
T5890	DELTA DENTAL OF CALIFORNIA	47,196.46	407,932.94	SEPT. 2024 EMPLOYEE DENTAL HEALTH BENEFITS PREMIUM	VARIOUS
T5877	TGN CONSULTING LLC	44,438.83	481,829.06	FRONT LINES ACTIVATION & MGR BOOTCAMP, ADVANCED LEADERSHIP CONSULTING & EXECUTIVE COACHING	HUMAN RESOURCES
T1986	BOYS AND GIRLS CLUB OF KERN COUNTY ****	40,000.00	50,292.00	BRIDGING THE TRANSPORTATION GAP FUNDING	GRANTS
T2584	UNITED STATES POSTAL SVC. - HASLER ****	40,000.00	240,000.00	POSTAGE (METER) FUND	CORPORATE SERVICES
T4733	UNITED STAFFING ASSOCIATES	39,428.69	863,445.29	JUL. & AUG. 2024 TEMPORARY HELP - (13) MS: (4) AD	VARIOUS
T3088	GLEN BROWN CONSULTING	38,362.50	459,112.50	AUG. 2024 CONSULTING	CAPITAL PROJECT
T1183	MILLIMAN USA ****	37,357.00	171,166.75	JULY 2024 CONSULTING - ACTUARIAL	ADMINISTRATION
T4501	ALLIED UNIVERSAL SECURITY SERVICES ****	37,319.40	188,277.49	JUL., AUG. & SEPT. 2024 ONSITE SECURITY	CORPORATE SERVICES
T4452	WELLS FARGO ACH	38,353.18	321,507.79	AUG. 2024 MISC CREDIT CARD PURCHASES	VARIOUS
T5520	BG HEALTHCARE CONSULTING, INC	36,000.00	322,820.00	AUG. 2024 SERVICES	HEALTH SERVICES - QUALITY MGMT. & POPULATION HEALTH MGMT.

KERN•HEALTH SYSTEMS

September AP Vendor Report

Amounts over \$20,000.00

Vendor No.	Vendor Name	Current Month	Year-to-Date	Description	Department
T1128	HALL LETTER SHOP, INC.	33,252.61	230,512.88	MEMBER ID CARDS, MEMBER SURVEY & MAIL PREP, NEW MEMBER PACKETS & ENVELOPES	VARIOUS
T5509	NGUYEN CAO LUU-TRONG	31,500.00	199,012.50	AUG. 2024 PROFESSIONAL SERVICES	HEALTH SERVICES - UTIL REVIEW
T5930	DAYFORCE US, INC	30,358.25	213,705.08	AUG-SEPT. 2024 SUBSCRIPTION FEES/PROFESSIONAL SERVICES/ DAYFORCE HUMAN CAPITAL MANAGEMENT	HUMAN RESOURCES
T5757	BITFOCUS, INC ****	30,323.78	199,000.93	JUN-SEPT. 2024 HMIS LICENSE	HOMELESS MANAGEMENT INFORMATION SERVICES
T2458	HEALTHCARE FINANCIAL, INC.	30,000.00	306,892.90	JUL. & AUG. 2024 CONSULTING	ADMINISTRATION
T5420	PAYPRO ACH	29,491.66	348,151.60	SEPT. 2024 EMPLOYEE PREMIUM	PAYROLL DEDUCTION
T5155	A-C ELECTRIC COMPANY	29,165.19	425,423.85	CARPORT SOLAR PROJECT	CAPITAL PROJECT
T1655	KERN,KKXX,KISV,KGEO,KGFM,KEBT,KZOZ,KKJG,KVEC,KSTT,KRQK,KPAT,****	27,840.00	79,465.00	AUG. & SEPT. 2024 RADIO ADVERTISING	SALES/MARKETING/PUBLIC RELATIONS
T5882	RELIABLE JANITORIAL SERVICES AND CARPET CLEANING INC ****	26,401.00	165,360.28	SEPT. 2024 JANITORIAL & WINDOW CLEANING	CORPORATE SERVICES
		5,152,246.84			
	TOTAL VENDORS OVER \$20,000	5,152,246.84			
	TOTAL VENDORS UNDER \$20,000	709,293.43			
	TOTAL VENDOR EXPENSES- SEPTEMBER	\$ 5,861,540.27			

Note:
****New vendors over \$20,000 for the month of September

KERN•HEALTH SYSTEMS

Year to Date AP Vendor Report

Amounts over \$20,000.00

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T1045	KAISER FOUNDATION HEALTH - HMO	7,611,459.26	EMPLOYEE HMO HEALTH BENEFITS PREMIUM	VARIOUS
T4350	COMPUTER ENTERPRISE	5,359,138.53	PROFESSIONAL SERVICES/CONSULTING SERVICES	VARIOUS
T4737	TEKSYSTEMS, INC.	2,641,351.25	PROFESSIONAL SERVICES	MIS INFRASTRUCTURE
T4722	COGNIZANT TRIZETTO SOFTWARE GROUP, INC	2,323,366.71	PROFESSIONAL SERVICES & ANNUAL LICENSING	VARIOUS
T1180	LANGUAGE LINE SERVICES INC	1,645,522.37	INTERPRETATION SERVICES	HEALTH SERVICES - WELLNESS & PREVENTION
T1408	DELL MARKETING L.P.	1,493,372.92	COMPUTER EQUIPMENT & SOFTWARE MAINTENANCE	MIS INFRASTRUCTURE
T3130	OPTUMINSIGHT, INC	1,416,456.00	ANNUAL LICENSED SOFTWARE	MIS INFRASTRUCTURE
T2704	MCG HEALTH LLC	1,234,280.77	ANNUAL HEALTH CARE MANAGEMENT & SOFTWARE LICENSE	UTILIZATION MANAGEMENT
T5337	CAZADOR CONSULTING GROUP INC	1,035,872.57	TEMPORARY HELP	VARIOUS
T5022	SVAM INTERNATIONAL INC	985,013.50	PROFESSIONAL SERVICES	MIS ADMINISTRATION
T5111	ENTISYS 360, E360	916,448.92	NUTANIX ACROPOLIS SOFTWARE LICENSE	MIS INFRASTRUCTURE
T5452	BLACKHAWK ENGAGEMENT SOLUTIONS INC	901,892.70	PREFUND MEMBER INCENTIVES & MCAS MEMBER REWARDS PROGRAM	HEALTH SERVICES - WELLNESS & PREVENTION & HEALTH SERVICES -QI
T4733	UNITED STAFFING ASSOCIATES	863,445.29	TEMPORARY HELP	VARIOUS
T2686	ALLIANT INSURANCE SERVICES INC.	764,102.70	2024 -2025 INSURANCE PREMIUMS	ADMINISTRATION

KERN•HEALTH SYSTEMS

Year to Date AP Vendor Report

Amounts over \$20,000.00

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T4699	ZEOMEGA, INC	735,178.22	PROFESSIONAL SERVICES	MIS INFRASTRUCTURE
T1845	DEPARTMENT OF MANAGED HEALTH CARE	727,682.82	2024-2025 MCAL ANNUAL ASSESSMENT & YR 2022 MONETARY SANCTION	ADMINISTRATION
T5292	ALL'S WELL HEALTH CARE SERVICES	715,867.75	TEMPORARY HELP	VARIOUS
T5564	CLARISHEALTH, INC	709,279.65	DRG AUDIT RECOVERIES	ADMINISTRATION
T5684	REBELLIS GROUP LLC	670,821.97	MAPD BUSINESS CONSULTING	MEDICARE
T3022	MICROSOFT CORPORATION	612,498.75	CONSULTING SERVICES	ENTERPRISE CONFIGURATION
T3011	OFFICE ALLY, INC	537,685.56	EDI CLAIM PROCESSING	CLAIMS
T5865	HARTE-HANKS RESPONSE MANAGEMENT/AUSTIN, INC	535,828.96	2024 SALESFORCE LICENSE FEES-CUSTOMER CARE CONTACT CENTER	MEMBER SERVICES
T5658	THE PRUDENTIAL INSURANCE COMPANY OF AMERICA	522,512.55	VOLUNTARY LIFE, AD&D INSURANCE PREMIUM	VARIOUS
T2918	STINSON'S	511,643.26	OFFICE SUPPLIES	VARIOUS
T5877	TGN CONSULTING LLC	481,829.06	FRONT LINES ACTIVATION & EXECUTIVE COACHING	HUMAN RESOURCES
T3088	GLEN BROWN CONSULTING	459,112.50	CONSULTING	CAPITAL PROJECT
T4237	FLUIDEDGE CONSULTING, INC	450,365.00	CONSULTING SERVICES	VARIOUS
T5155	A-C ELECTRIC COMPANY	425,423.85	CARPORT SOLAR PROJECT	CAPITAL PROJECT
T4460	PAYSPAN, INC	415,397.70	ELECTRONIC CLAIMS/PAYMENTS	FINANCE

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Year to Date AP Vendor Report

Amounts over \$20,000.00

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T5890	DELTA DENTAL OF CALIFORNIA	407,932.94	EMPLOYEE DENTAL BENEFITS PREMIUM	VARIOUS
T5907	DIAMOND PEAK CONSTRUCTION	398,452.00	MAIL ROOM REDESIGN & WALL REPAIR NEAR GENERATOR AREA	CAPITAL/CORPORATE SERVICES
T5435	TEGRIA SERVICES GROUP - US, INC	377,300.00	PROFESSIONAL SERVICES	HEALTH SERVICES - UM
T5340	GARTNER INC	374,565.00	ANNUAL LEADERS INDIVIDUAL ACCESS ADVISOR - PROFESSIONAL SERVICES	HUMAN RESOURCES
T5420	PAYPRO ACH	348,151.60	EMPLOYEE PREMIUM	PAYROLL DEDUCTION
T4331	COTIVITI, INC	334,327.73	PROFESSIONAL SERVICES	HEALTH SERVICES - QI
T5520	BG HEALTHCARE CONSULTING, INC	322,820.00	PROFESSIONAL SERVICES	POPULATION HEALTH MANAGEMENT
T4452	WELLS FARGO	321,507.79	ACH- MISC CREDIT CARD PURCHASES	VARIOUS
T2458	HEALTHCARE FINANCIAL, INC	306,892.90	CONSULTING	ADMINISTRATION
T2167	PG&E	296,078.75	UTILITIES	CORPORATE SERVICES
T3449	CDW GOVERNMENT	289,742.86	FORTINET RENEWAL & ADOBE LICENSES	MIS INFRASTRUCTURE
T4657	DAPONDE SIMPSON ROWE PC	287,997.50	LEGAL FEES	VARIOUS
T5886	US POSTAL SERVICE	260,000.00	POSTAGE (METER) FUND	CORPORATE SERVICES
T2413	TREK IMAGING INC	241,031.17	COMMUNITY AND MARKETING EVENTS, MEMBER & HEALTH ED INCENTIVES, EMPLOYEE EVENTS, NEW HIRE SHIRTS	VARIOUS

KERN • HEALTH SYSTEMS

Year to Date AP Vendor Report

Amounts over \$20,000.00

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T2584	UNITED STATES POSTAL SVC - HASLER	240,000.00	POSTAGE (METER) FUND	CORPORATE SERVICES
T5344	SIGNATURE STAFF RESOURCES LLC	239,710.00	2023 & 2024 PROFESSIONAL SERVICES	PROJECT MGMNT/CAPITAL PROJECT
T2967	DEPARTMENT OF HEALTH CARE SERVICES	238,000.00	2024-2025 1ST INSTALLMENT MCAL ANNUAL ASSESSMENT & 2021 MEDICAL MCAS PERFORMANCE MEASUREMENT MONETARY SANCTION	ADMINISTRATION
T1128	HALL LETTER SHOP	230,512.88	MEMBER ID CARDS, MEMBER SURVEY & MAIL PREP, NEW MEMBER PACKETS & ENVELOPES	VARIOUS
T5930	DAYFORCE US, INC	213,705.08	SUBSCRIPTION FEES/PROFESSIONAL SERVICES/ DAYFORCE HUMAN CAPITAL MANAGEMENT	HUMAN RESOURCES
T5026	TEL-TEC SECURITY SYSTEMS	202,843.12	SECURITY MAINTENANCE & UPGRADES	CAPITAL/ CORPORATE SERVICES
T2469	DST HEALTH SOLUTIONS, LLC	200,350.00	ANNUAL ACG LICENSE & SUPPORT	BUSINESS INTELLIGENCE
T5509	NGUYEN CAO LUU-TRONG	199,012.50	PROFESSIONAL SERVICES	HEALTH SERVICES - UM
T5757	BITFOCUS, INC	199,000.93	ENTERPRISE SOFTWARE LICENSING & DATA MODELING	CAPITAL PROJECT
T4024	QUADIENT INC	192,570.22	MAIL INSERTER, METER RENTAL & SOFTWARE SUPPORT	CAPITAL PROJECT/CORPORATE SERVICES
T5751	EXCELL HCA, LLC	190,774.00	PROFESSIONAL SERVICES	PROJECT MANAGEMENT
T5076	MERIDIAN HEALTH SYSTEMS, P.C.	190,537.50	PROFESSIONAL SERVICES	HEALTH SERVICES - UM
T4501	ALLIED UNIVERSAL SECURITY SERVICES	188,277.49	ONSITE SECURITY	CORPORATE SERVICES
T1272	COFFEY COMMUNICATIONS INC	185,258.00	MEMBER NEWSLETTER/WEBSITE IMPLEMENTATION	HEALTH SERVICES - WELLNESS & PREVENTION/MEDIA & ADVERTISING

KERN•HEALTH SYSTEMS

Year to Date AP Vendor Report

Amounts over \$20,000.00

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T2955	DELTA ELECTRIC INC.	181,930.00	BUILDING IMPROVEMENT/MAINTENANCE	CORPORATE SERVICES
T4484	JACOBSON SOLUTIONS	177,888.07	TEMPORARY HELP	HEALTH SERVICES - UM
T4985	CYBERCODERS, INC	171,781.25	PROFESSIONAL SERVICES	MIS ADMINISTRATION
T1183	MILLIMAN USA	171,166.75	CY2022/2023 TNE & IBNP CONSULTING - ACTUARIAL	ADMINISTRATION
T1960	LOCAL HEALTH PLANS OF CALIFORNIA ****	168,744.18	ANNUAL PMPY DUES 2024-2025	ADMINISTRATION
T5882	RELIABLE JANITORIAL SERVICES AND CARPET CLEANING INC	165,360.28	BUILDING IMPROVEMENT/MAINTENANCE	CORPORATE SERVICES
T5121	TPX COMMUNICATIONS	162,615.86	LOCAL CALL SERVICES; LONG DISTANCE CALLS; INTERNET SERVICES; 800 LINES	MIS INFRASTRUCTURE
T2941	KERN PRINT SERVICES INC	155,285.02	OTHER PRINTING COSTS, ENVELOPES, LETTERHEAD	VARIOUS
T4353	TWE SOLUTIONS, INC	154,579.31	JUNIPER QFX SWITCHES & LICENSES	MIS INFRASTRUCTURE
T5738	INSURICA - WALTER MORTENSEN INSURANCE	150,147.00	WORKERS COMP PREMIUM 2024-2025	ADMINISTRATION
T5742	MICHAEL NGUYEN	150,000.00	PROFESSIONAL SERVICES	QUALITY & HEALTH EQUITY
T5329	RELAY NETWORK, LLC	149,999.70	TEXT MESSAGING SUBSCRIPTION	CAPITAL PROJECT
T1022	UNUM LIFE INSURANCE CO.	146,472.51	EMPLOYEE PREMIUM	PAYROLL DEDUCTION
T2969	AMERICAN BUSINESS MACHINES INC	145,557.76	HARDWARE AND MAINTENANCE	CORPORATE SERVICES
T5931	SPROUT SOCIAL, INC	145,264.00	12 MONTHS OF SOCIAL MEDIA VIGILANCE & MANAGEMENT	CAPITAL PROJECT

KERN•HEALTH SYSTEMS

Year to Date AP Vendor Report
Amounts over \$20,000.00

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T5963	ANTAGE INCORPORATED	134,735.45	PROFESSIONAL SERVICES	ENTERPRISE DEVELOPMENT
T5583	THE MIHALIK GROUP, LLC	132,437.50	NCQA TRAINING	HEALTH SERVICES - QI
T4708	WAKELY CONSULTING GROUP, LLC FRMLY HEALTH MANAGEMENT ASSOCIATES, INC.	125,791.22	PROFESSIONAL SERVICES	ADMINISTRATION
T2961	SOLUTION BENCH, LLC	118,220.00	M-FILES SOFTWARE ANNUAL RENEWAL	MIS INFRASTRUCTURE
T5494	LDP ASSOCIATES, INC.	115,770.99	YEAR 1 OF 3 UPS BATTERY SUPPORT	MIS INFRASTRUCTURE
T4514	A.J. KLEIN, INC T. DENATALE, B. GOLDNER	115,745.77	LEGAL FEES	ADMINISTRATION
T5571	GHA TECHNOLOGIES INC	109,938.26	FORTINET SECURITY	MIS INFRASTRUCTURE
T1005	COLONIAL LIFE & ACCIDENT	108,235.48	LIFE INSURANCE PREMIUM	VARIOUS
T4563	SPH ANALYTICS	102,242.00	HEDIS CAHPS, ECM & PROVIDER SATISFACTION SURVEY	VARIOUS
T4165	SHI INTERNATIONAL CO.	100,036.29	NETWORK SWITCHES WITH SUPPORT	MIS INFRASTRUCTURE/CAPITAL PROJECT
T5863	MANNA HAGOS	99,985.50	PROFESSIONAL SERVICES	HEALTH SERVICES - UM
T4217	CONTEXT 4 HEALTHCARE, INC	97,775.15	ANNUAL RENEWAL AMA FEES 6/2024-6/2025	MIS INFRASTRUCTURE - QNXT
T5291	PINNACLE RECRUITMENT SERVICES LLC	97,451.23	TEMPORARY HELP	VARIOUS
T4503	VISION SERVICE PLAN	97,408.05	EMPLOYEE HEALTH BENEFITS	VARIOUS

KERN·HEALTH SYSTEMS

Year to Date AP Vendor Report

Amounts over \$20,000.00

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T5850	SERRANO ADVISORS LLC	96,300.00	PROFESSIONAL SERVICES	ENHANCED CARE MANAGEMENT
T2726	DST PHARMACY SOLUTIONS, INC	94,500.00	PHARMACY CLAIMS	PHARMACY
T4054	ASSOCIATION FOR COMMUNITY AFFILIATED PLANS	92,500.00	2024 ANNUAL DUES ASSESSMENT	ADMINISTRATION
T5562	JDM SOLUTIONS INC.	89,280.00	PROFESSIONAL SERVICES	MIS INFRASTRUCTURE
T5778	CONTOUR DATA SOLUTIONS, LLC	88,200.00	ANNUAL DATA SOLUTIONS	CAPITAL PROJECT
T5298	TOTALMED, INC	84,527.99	TEMPORARY HELP	VARIOUS
T6127	MANIFEST MEDEX ****	84,416.83	HEALTH INFORMATION EXCHANGE -SUBSCRIPTION FEE	CAPITAL PROJECT
T4963	LINKEDIN CORPORATION	84,018.50	ANNUAL ONLINE TRAINING FOR ALL EMPLOYEES	HUMAN RESOURCES
T4265	SIERRA SCHOOL EQUIPMENT COMPANY	83,749.84	BOARDROOM FURNITURE	CORPORATE SERVICES
T5941	CORDELL KEY	79,866.00	PROFESSIONAL SERVICES	HEALTH SERVICES - UM
T1655	KERN,KKXX,KISV,KGEO,KGFM,KEBT,KZOZ,KKJG,KVEC,KSTT,KRQK,KPAT,	79,465.00	RADIO ADVERTISING	SALES/MARKETING/PUBLIC RELATIONS
T5967	SAI360 INC	79,290.00	REGULATORY COMPLIANCE & BEST PRACTICES POLICY MANAGEMENT MODULES	CAPITAL PROJECT
T4216	NEXSTAR BROADCASTING INC	76,025.00	ADVERTISEMENT - MEDIA	MARKETING
T4785	COMMGAP	74,553.75	INTERPRETATION SERVICES	HEALTH SERVICES - WELLNESS & PREVENTION

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Year to Date AP Vendor Report

Amounts over \$20,000.00

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T5538/WT	OCTOPAI B.I. LTD	74,496.00	ANNUAL RENEWAL - METADATA PLATFORM	BUSINESS INTELLIGENCE
T4415	DANIELLS PHILLIPS VAUGHAN AND BOCK	73,000.00	2023 AUDIT FEES	FINANCE
T2446	AT&T MOBILITY	70,859.32	CELLULAR PHONE/INTERNET USAGE	MIS INFRASTRUCTURE
T6100	SYMLR	67,512.48	SOFTWARE LICENSE 2024/2025	HEALTH SERVICES - UTIL REVIEW
T6054	WEBMD IGNITE	66,634.94	HEALTHWISE LICENSE FEES 2024	HEALTH SERVICES - WELLNESS & PREVENTION
T5319	CITIUSTECH INC	63,749.00	FAST+ ANNUAL MAINTENANCE & SUPPORT	MIS INFRASTRUCTURE
T4792	KP LLC	61,499.18	PROVIDER DIRECTORIES	PROVIDER NETWORK MANAGEMENT
T5467	MOSS ADAMS LLP	57,142.00	CLAIMS AUDIT TOOL ENHANCEMENT	CLAIMS
T4538	CHANGE HEALTHCARE SOLUTIONS, LLC	56,887.96	2023 & 2024 EDI CLAIM PROCESSING	CLAIMS
T2509	UNITED STATES POSTAL SERVICE	56,882.58	PERMIT 162 MEMBER NEWSLETTER POSTAGE	HEALTH SERVICES - WELLNESS & PREVENTION
T1404	CALIFORNIA ASSOCIATION OF HEALTH PLANS	56,221.00	2024 ANNUAL DUES ASSESSMENT	ADMINISTRATION
T5550	CHARTER COMMUNICATIONS OPERATING, LLC	55,018.33	INTERNET SERVICES	MIS INFRASTRUCTURE

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Year to Date AP Vendor Report

Amounts over \$20,000.00

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T2933	SIERRA PRINTERS, INC	53,938.16	PRINTING OF MEMBER EDUCATION MATERIAL/PROVIDER DIRECTORY/BUSINESS CARDS	VARIOUS
T1861	CERIDIAN HCM, INC.	53,039.29	MONTHLY SUBSCRIPTION FEES/PROFESSIONAL SERVICES/ DAYFORCE HUMAN CAPITAL MANAGEMENT	HUMAN RESOURCES
T3986	JACQUELYN S. JANS	51,920.00	CONSULTING FOR KHS PUBLIC IMAGE CAMPAIGN	ADMINISTRATION/ MARKETING
T1986	BOYS AND GIRLS CLUB OF KERN COUNTY ****	50,292.00	BRIDGING THE TRANSPORTATION GAP FUNDING	GRANTS
T4227	FREESTYLE EVENTS SERVICES INC	46,966.40	AUDIO SERVICES CONNECT FORUM & SPRING GALA EVENT	ADMINISTRATION/HUMAN RESOURCES
T1091	CLINICA SIERRA VISTA	46,610.12	2024 INTERPRETATION FEES - CSV	HEALTH SERVICES - WELLNESS & PREVENTION
T3001	MERCER	46,500.00	2024 COMPENSATION STUDY	ADMINISTRATION
T5421	PREMIER ACCESS INSURANCE COMPANY	46,074.50	EMPLOYEE DENTAL BENEFITS PREMIUM	VARIOUS
T4182	THE LAMAR COMPANIES	45,450.78	OUTDOOR ADVERTISEMENT - BILLBOARDS	ADVERTISING
T4228	THE SSI GROUP, LLC	45,234.40	2023 & 2024 EDI CLAIM PROCESSING	CLAIMS
T2441	LAURA J. BREZINSKI	45,000.00	MARKETING MATERIALS	MARKETING
T5846	MOKSHA PSYCHOTHERAPY & COMMUNITY HEALTH CONSULTING INC	44,187.50	PROFESSIONAL SERVICES	HEALTH SERVICES - UM

KERN • HEALTH SYSTEMS

Year to Date AP Vendor Report

Amounts over \$20,000.00

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T1097	NCQA	42,150.00	HEDIS, VOL 2 PLUS QUALITY COMPASS AND POPULATION HEALTH PROGRAM ACCREDITATION	HEALTH SERVICES - QI
T1650	UNIVISION TELEVISION GROUP	40,696.00	ADVERTISEMENT - MEDIA	SALES/MARKETING/PUBLIC RELATIONS
T5696	ASA GLOBAL HEALTHCARE SERVICES PC	40,500.00	PROFESSIONAL SERVICES	HEALTH SERVICES - UM
T5109	RAND EMPLOYMENT SOLUTIONS	40,429.38	TEMPORARY HELP	VARIOUS
T5201	JAC SERVICES, INC	40,324.50	AIR CONDITIONING PM SERVICES	CORPORATE SERVICES
T5119	PACIFIC WEST SOUND PROFESSIONAL AUDIO & DESIGN INC	37,830.88	INSTALL & RELOCATE PROJECTORS/SMARTBOARDS	CORPORATE SERVICES
T5791	WEINTRAUB TOBIN	37,086.50	LEGAL SERVICES	ADMINISTRATION
T5592	BRAND CO MARKETING	36,875.93	WEB HOSTING, RECRUITMENT & COMPANY STORE SUPPLIES	HUMAN RESOURCES
T5783	TELADOC HEALTH INC	36,780.00	EMPLOYEE MENTAL HEALTH PREMIUM	VARIOUS
T3972	JOURNEY AIR CONDITIONING CO., INC.	36,157.00	HVAC RECONFIGURATION OF MAILROOM, 3RD & 4TH FLOOR	CAPITAL PROJECT
T2580	GOLDEN EMPIRE TRANSIT DISTRICT	36,000.00	MARKETING -BUS ADVERTISING	SALES/MARKETING/PUBLIC RELATIONS
T5743	INTEL AGREE, COLABS	35,650.00	INTEL AGREE SUBSCRIPTION YEAR 2 OF 3	MIS INFRASTRUCTURE
T2869	COMMUNITY ACTION PARTNERSHIP OF KERN	35,200.00	SPRING GRANTS & MEMBER ENGAGEMENT	SALES/MARKETING/PUBLIC RELATIONS/ CORPORATE SERVICES

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Year to Date AP Vendor Report

Amounts over \$20,000.00

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T2851	SINCLAIR TELEVISION OF BAKERSFIELD, LLC	34,790.00	ADVERTISEMENT - MEDIA	MARKETING
T2562	CACTUS SOFTWARE LLC	33,506.15	2024 CREDENTIALING LICENSE & SUPPORT	MIS INFRASTRUCTURE
T5851	ABSORB SOFTWARE NORTH AMERICA, LLC	33,494.70	DAYFORCE LEARNING LICENSE	MIS INFRASTRUCTURE
T5762	SCREENVISION MEDIA	33,489.65	CINEMA ADVERTISING	SALES/MARKETING/PUBLIC RELATIONS
T5376	KCHCC	33,250.00	SPONSORSHIPS	SALES/MARKETING/PUBLIC RELATIONS
T2787	SAGE SOFTWARE. INC	33,019.32	SAGE 300 LICENSE RENEWAL - FINANCE SOFTWARE	FINANCE
T5653	SUN OUTDOOR ADVERTISING LLC	33,000.00	HOSTED SOFTWARE RENEWAL	MIS INFRASTRUCTURE
T4259	SKARPHOL ASSOCIATES	32,798.04	BUILDING IMPROVEMENT -REMODELING & NEW OFFICES	CAPITAL PROJECT
T4607	AGILITY RECOVERY SOLUTIONS INC.	32,210.00	PROFESSIONAL SERVICES	CORPORATE SERVICES
T4902	CHANGE HEALTHCARE TECHNOLOGIES, LLC	32,068.08	2023 & 2024 EDI CLAIM PROCESSING	CLAIMS
T5759	SHELLBY ROSE P DUMLAO	32,028.50	PROFESSIONAL SERVICES	POPULATION HEALTH MANAGEMENT
T1172	BUCK OWENS PRODUCTIONS	30,665.00	RADIO ADVERTISING	SALES/MARKETING/PUBLIC RELATIONS
T4993	LEGALSHIELD	30,574.95	EMPLOYEE PAID VOLUNTARY COVERAGE	PAYROLL DEDUCTION

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Amounts over \$20,000.00

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T5130	BUILDING ELECTRONIC CONTROLS, INC.	30,484.34	FIRE ALARM EXPANSION & INSTALLATION	CAPITAL PROJECT/CORPORATE SERVICES
T4934	APPLE INC.	30,291.38	IPADS, IPHONES & POWER ADAPTERS	MIS INFRASTRUCTURE/CAPITAL
T4577	LA CAMPESINA, KBDS, KUFW, KMYX, KSEA, KBHH, KYLI, KCEC, KNAI ****	30,020.00	ADVERTISING- RADIO	SALES/MARKETING/PUBLIC RELATIONS
T2641	MARANATHA GARDENING & LANDSCAPING, INC.	29,500.00	2024 BUILDING MAINTENANCE	CORPORATE SERVICE
T5843	SEVEN OAKS COUNTRY CLUB	29,227.50	PROVIDER DINNER EVENT & Q2 FORUM	PROVIDER NETWORK MANAGEMENT
T5936	AXIOS HQ INC	28,800.00	AI COMMUNICATION SOFTWARE LICENSING	CAPITAL PROJECT
T4731	GO TO TECHNOLOGIES, INC	28,560.00	INTERNET SERVICES	MIS INFRASTRUCTURE
T1347	ADVANCED DATA STORAGE	28,558.96	STORAGE AND SHREDDING SERVICES	CORPORATE SERVICES
T5741	HEALTHWISE, INCORPORATED	28,402.23	MEMBER SELF MANAGEMENT TOOLS	HEALTH SERVICES - WELLNESS & PREVENTION
T5779	COMMUNITY ACTION PARTNERSHIP OF KERN FOUNDATION	28,000.00	SPONSORSHIP	SALES/MARKETING/PUBLIC RELATIONS
T2578	AMERICAN STROKE ASSOC/AMERICAN HEART ASSOC WESTERN STATES	27,500.00	SPONSORSHIP KERN CPRA, GRFW & HEART WALK	MARKETING
T4424	GUROCK SOFTWARE GmbH	26,565.97	TESTRAIL SOFTWARE RENEWAL	MIS INFRASTRUCTURE
T4195	SCRIPPS MEDIA, INC DBA KERO-TV ****	26,060.00	ADVERTISEMENT - MEDIA	MARKETING
T5398	GOLDEN EMPIRE GLEANERS	25,252.36	FOOD BASKETS FOR MEMBERS	ENHANCED CARE MANAGEMENT

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Amounts over \$20,000.00

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T5536	CALIFORNIA STATE UNIVERSITY BAKERSFIELD FOUNDATION	25,000.00	2024 SCHOOL SCHOLARSHIPS	SALES/MARKETING/PUBLIC RELATIONS
T5486	ALLIED GENERAL CONTRACTORS, INC	24,800.00	BUILDING IMPROVEMENT/MAINTENANCE	CORPORATE SERVICES
T3084	KERN COUNTY-COUNTY COUNSEL	24,057.70	LEGAL SERVICES	ADMINISTRATION
T3118	AMERICAN ACADEMY HOLDINGS LLC dba AAPC	23,563.40	CPC & MEDICAL HEALTHCARE TERMINOLOGY TRAINING	CLAIMS
T5466	ZIPARI, INC	23,000.00	OUTBOUND SSO SUBSCRIPTION & PROVIDER DIRECTORY UPDATES	MIS INFRASTRUCTURE
T4230	COFFEE BREAK SERVICE, INC.	22,560.59	COFFEE SUPPLIES	CORPORATE SERVICES
T4920	OTIS ELEVATOR COMPANY	22,535.82	ELEVATOR MAINTENANCE & SERVICE CALLS	CORPORATE SERVICES
T2601	RLH FIRE PROTECTION, INC.	22,311.00	OFFICE SPRINKLER INSPECTIONS	CORPORATE SERVICES
T4605	KERNVILLE UNION SCHOOL DISTRICT	22,208.00	SCHOOL WELLNESS GRANT	COMMUNITY GRANTS
T4417	KAISER FOUNDATION HEALTH PLAN - OR ****	21,983.13	EMPLOYEE HMO HEALTH BENEFITS PREMIUM	VARIOUS
T5436	THE BEACON STUDIOS, LLC	21,930.00	VIDEO SERVICES	SALES/MARKETING/PUBLIC RELATIONS
T5986	ABSOLUTE DRYWALL, INC	21,870.00	BLUE ZONES WELLNESS GARDEN	CORPORATE SERVICES
T1007	FEDERAL EXPRESS CORP.	21,447.69	SHIPPING SERVICES	VARIOUS

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Amounts over \$20,000.00

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T5615	HAPPY WHOLE YOU, INC	21,355.11	2024 CUSTOM PROGRAMS	HUMAN RESOURCES
T5701	THE GRANGER NETWORK LLC	21,146.71	SUPERVISOR BOOTCAMP	HUMAN RESOURCES
T1957	FRIENDS OF MERCY FOUNDATION	21,000.00	SPONSORSHIPS	SALES/MARKETING/PUBLIC RELATIONS
T5408	MARY HARRIS	20,825.00	PROFESSIONAL SERVICES	HEALTH SERVICES - UM
T4764	BAKERSFIELD COLLEGE FOUNDATION	20,750.00	SPONSORSHIPS	SALES/MARKETING/PUBLIC RELATIONS
T4249	LOTUS BAKERSFIELD CORP	20,600.00	SPANISH RADIO ADVERTISING	SALES/MARKETING/PUBLIC RELATIONS
T6040	KARLEN & PANICI BREWING LLC	20,333.75	SPRING GALA CATERING	HUMAN RESOURCES
T4544	BARNES WEALTH MANAGEMENT GROUP	20,280.00	RETIREMENT PLAN CONSULTANTS	ADMINISTRATION
T5535	PANAMA-BUENA VISTA UNION SCHOOL DISTRICT	20,000.00	SCHOOL WELLNESS GRANT	COMMUNITY GRANTS
		<u>53,455,931.70</u>		
TOTAL VENDORS OVER \$20,000		53,455,931.70		
TOTAL VENDORS UNDER \$20,000		2,444,394.68		
TOTAL VENDOR EXPENSES- SEPTEMBER		<u>\$ 55,900,326.38</u>		

Note:
****New vendors over \$20,000 for the month of September

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Amounts over \$20,000.00

Vendor No.	Vendor Name	Current Month	Year-to-Date	Description	Department
T1045	KAISER FOUNDATION HEALTH - HMO	878,084.39	8,489,543.65	OCT. 2024 EMPLOYEE HMO HEALTH BENEFITS PREMIUM	VARIOUS
T4699	ZeOMEGA, INC ****	678,027.90	1,413,206.12	ANNUAL RENEWAL - JIVA LICENSE (YR 3 OF 5)	MIS INFRASTRUCTURE
T2686	ALLIANT INSURANCE SERVICES INC. ****	670,173.77	1,434,276.47	2024 -2025 INSURANCE PREMIUMS - SPECIAL LIABILITY, EXCESS COMMERCIAL LIABILITY & EARTHQUAKE	ADMINISTRATION
T5452	BLACKHAWK ENGAGEMENT SOLUTIONS, INC ****	650,233.00	1,552,125.70	PREFUND MEMBER INCENTIVES & MCAS MEMBER REWARDS PROGRAM	HEALTH SERVICES - WELLNESS & PREVENTION & HEALTH SERVICES -QI
T4350	COMPUTER ENTERPRISE	476,121.02	5,835,259.55	AUG. & SEPT. 2024 PROFESSIONAL SERVICES/CONSULTING SERVICES	VARIOUS
T1180	LANGUAGE LINE SERVICES INC.	394,668.52	2,040,190.89	JUL., AUG. & SEPT. 2024 INTERPRETATION SERVICES	HEALTH SERVICES - WELLNESS & PREVENTION
T1408	DELL MARKETING L.P. ****	250,318.79	1,743,691.71	VLA AZURE OVERAGES	MIS INFRASTRUCTURE
T4737	TEKSYSTEMS, INC.	216,038.05	2,857,389.30	AUG. & SEPT. 2024 PROFESSIONAL SERVICES	MIS INFRASTRUCTURE
T5022	SVAM INTERNATIONAL INC	181,624.00	1,166,637.50	JUL., AUG. & SEPT. 2024 PROFESSIONAL SERVICES	MIS ADMINISTRATION
T5292	ALL'S WELL HEALTH CARE SERVICES	148,931.13	864,798.88	MAY, JUN., JUL. & AUG. 2024 TEMPORARY HELP - QI: (2), UM: (8), PHM (1)	VARIOUS
T4733	UNITED STAFFING ASSOCIATES	139,945.97	1,003,391.26	JUL., AUG. & SEPT. 2024 TEMPORARY HELP - (16) MS: (4) ME	VARIOUS
T3011	OFFICE ALLY, INC	79,163.93	616,849.49	SEPT. 2024 EDI CLAIMS	CLAIMS
T4722	COGNIZANT TRIZETTO SOFTWARE GROUP, INC	75,737.41	2,399,104.12	SEPT. 2024 PROFESSIONAL SERVICES & EDI CLAIM PROCESSING	VARIOUS
T5337	CAZADOR CONSULTING GROUP INC	73,186.42	1,109,058.99	AUG & SEPT. 2024 TEMPORARY HELP - (1) ACC: (16) MS: (1) ME: (1) HR	VARIOUS
T5340	GARTNER INC ****	72,390.00	446,955.00	RISK & COMPLIANCE LICENSES	AUDIT & INVESTIGATIVE SERVICES
T5963	ANTAGE INCORPORATED	70,895.75	205,631.20	SEPT. & OCT. 2024 PROFESSIONAL SERVICES	MIS ADMINISTRATION
T5930	DAYFORCE US, INC	62,735.32	276,440.40	SEPT-OCT. 2024 SUBSCRIPTION FEES/PROFESSIONAL SERVICES/ DAYFORCE HUMAN CAPITAL MANAGEMENT	HUMAN RESOURCES
T5564	CLARISHEALTH, INC	61,590.09	770,869.74	SEPT. 2024 CONSULTING SERVICES	ADMINISTRATION



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Vendor No.	Vendor Name	Current Month	Year-to-Date	Description	Department
T5658	THE PRUDENTIAL INSURANCE COMPANY OF AMERICA	59,577.27	58,089.82	OCT. 2024 VOLUNTARY LIFE, AD&D INSURANCE PREMIUM	VARIOUS
T5435	TEGRIA SERVICES GROUP - US, INC	59,325.00	213,364.31	SEPT. 2024 CONSULTING SERVICES	BUSINESS INTELLIGENCE/PROJECT MANAGEMENT
T4353	TWE SOLUTIONS, INC ****	58,785.00	213,364.31	ANNUAL CRITICAL START LICENSE (YEAR 2 OF 3)	MIS INFRASTRUCTURE
T5684	REBELLIS GROUP LLC	58,670.56	729,492.53	JUL. 2024 PROFESSIONAL SERVICES	MEDICARE
T2509	UNITED STATES POSTAL SERVICE ****	57,308.90	114,191.48	PERMIT 162 WINTER 2024 POSTAGE	HEALTH SERVICES - WELLNESS & PREVENTION
T5757	BITFOCUS, INC	56,622.24	255,623.17	JAN-APR. PROFESSIONAL SERVICES & HMIS LICENSE SEP 2024 - JUN 2025	HOMELESS MIS
T5742	MICHAEL NGUYEN ****	50,000.00	200,000.00	JUL-SEPT. 2024 PROFESSIONAL SERVICES	QUALITY & HEALTH EQUITY
T4237	FLUIDEDGE CONSULTING, INC.	48,082.50	498,447.50	SEPT. 2024 CONSULTING SERVICES	VARIOUS
T5802	MOTOR VEHICLE NETWORK ****	47,430.00	47,430.00	ADVERTISING - MOTOR VEHICLE NETWORK	SALES/MARKETING/PUBLIC RELATIONS
T5890	DELTA DENTAL OF CALIFORNIA	46,789.62	454,722.56	OCT. 2024 EMPLOYEE DENTAL HEALTH BENEFITS PREMIUM	VARIOUS
T5467	MOSS ADAMS LLP ****	42,000.00	99,142.00	2024 AUDIT FEES	FINANCE
T5877	TGN CONSULTING LLC	41,665.25	523,494.31	FRONT LINES ACTIVATION & MGR BOOTCAMP, ADVANCED LEADERSHIP CONSULTING & EXECUTIVE COACHING	HUMAN RESOURCES
T4460	PAYSPAN, INC	41,632.69	457,030.39	SEPT. 2024 EDI CLAIMS	CLAIMS
T2584	UNITED STATES POSTAL SVC. - HASLER	40,000.00	280,000.00	POSTAGE (METER) FUND	CORPORATE SERVICES
T5420	PAYPRO ACH	37,079.09	385,230.69	OCT. 2024 EMPLOYEE PREMIUM	PAYROLL DEDUCTION
T3081	ST. VINCENT DE PAUL STORE, INC ****	35,612.16	35,612.16	2024 COMMUNITY HEALTH GRANT	COMMUNITY GRANTS
T6054	WEBMD IGNITE ****	35,059.36	101,694.30	LICENSE FEES OCT.-DEC. 2024	HEALTH SERVICES - WELLNESS & PREVENTION
T5509	NGUYEN CAO LUU-TRONG	34,237.50	233,250.00	AUG. 2024 PROFESSIONAL SERVICES	HEALTH SERVICES - UTIL REVIEW

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Amounts over \$20,000.00

Vendor No.	Vendor Name	Current Month	Year-to-Date	Description	Department
T3088	GLEN BROWN CONSULTING	33,637.50	492,750.00	SEPT. 2024 CONSULTING	CAPITAL PROJECT
T4657	DAPONDE SIMPSON ROWE PC ****	33,314.50	321,312.00	AUG. 2024 LEGAL FEES	ADMINISTRATION
T2969	AMERICAN BUSINESS MACHINES INC ****	32,824.61	178,382.37	OCT. 2024 PRINTER RENTAL & 3RD QTR OVERAGES	CORPORATE SERVICES
T5434	CHARGEPOINT, INC ****	29,400.00	29,400.00	5 YR EV CHARGER MAINTENANCE	CORPORATE SERVICES
T1183	MILLIMAN USA	27,076.00	198,242.75	AUG. 2024 CONSULTING - ACTUARIAL	ADMINISTRATION
T5583	THE MIHALIK GROUP, LLC ****	26,502.50	158,940.00	JUL. & AUG. 2024 CONSULTING SERVICES	HEALTH SERVICES - QUALITY MGMT.
T5520	BG HEALTHCARE CONSULTING, INC	25,950.00	348,770.00	SEPT. 2024 CONSULTING SERVICES	HEALTH SERVICES - QUALITY MGMT. & POPULATION HEALTH MGMT.
T4983	SDL LIMITED *****	25,895.00	25,895.00	ANNUAL TRANSLATION TOOL LICENSES	MIS INFRASTRUCTURE
T2458	HEALTHCARE FINANCIAL, INC.	24,705.07	331,597.97	AUG.-OCT. 2024 CONSULTING	ADMINISTRATION
T4607	AGILITY RECOVERY SOLUTIONS INC. ****	23,747.70	55,957.70	JUN.-OCT. 2024 MOBILE RECOVERY SERVICES	CORPORATE SERVICES
T4521	PAYSCALE, INC. ****	21,420.00	21,420.00	COMPENSATION STUDY (YR 1 OF 3)	HUMAN RESOURCES
T5319	CITIUSTECH INC. ****	21,250.00	84,999.00	FAST + SUBSCRIPTION QTR 2 2024	MIS INFRASTRUCTURE
T2167	PG&E ****	20,810.60	316,889.35	SEPT. 2024 UTILITIES	CORPORATE SERVICES
T4024	QUADIENT INC. ****	20,245.93	212,816.15	MAIL INSERTER, METER RENTAL & SOFTWARE SUPPORT	CAPITAL PROJECT/CORPORATE SERVICES
		6,396,522.01			
	TOTAL VENDORS OVER \$20,000	6,396,522.01			
	TOTAL VENDORS UNDER \$20,000	763,076.59			
	TOTAL VENDOR EXPENSES- OCTOBER	\$ 7,159,598.60			

Note:
****New vendors over \$20,000 for the month of October

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Amounts over \$20,000.00

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T1045	KAISER FOUNDATION HEALTH - HMO	8,489,543.65	EMPLOYEE HMO HEALTH BENEFITS PREMIUM	VARIOUS
T4350	COMPUTER ENTERPRISE	5,835,259.55	PROFESSIONAL SERVICES/CONSULTING SERVICES	VARIOUS
T4737	TEKSYSTEMS, INC.	2,857,389.30	PROFESSIONAL SERVICES	MIS INFRASTRUCTURE
T4722	COGNIZANT TRIZETTO SOFTWARE GROUP, INC	2,399,104.12	PROFESSIONAL SERVICES & ANNUAL LICENSING	VARIOUS
T1180	LANGUAGE LINE SERVICES INC	2,040,190.89	INTERPRETATION SERVICES	HEALTH SERVICES - WELLNESS & PREVENTION
T1408	DELL MARKETING L.P.	1,743,691.71	COMPUTER EQUIPMENT & SOFTWARE MAINTENANCE	MIS INFRASTRUCTURE
T5452	BLACKHAWK ENGAGEMENT SOLUTIONS INC	1,552,125.70	PREFUND MEMBER INCENTIVES & MCAS MEMBER REWARDS PROGRAM	HEALTH SERVICES - WELLNESS & PREVENTION & HEALTH SERVICES -QI
T2686	ALLIANT INSURANCE SERVICES INC.	1,434,276.47	2024 -2025 INSURANCE PREMIUMS	ADMINISTRATION
T3130	OPTUMINSIGHT, INC	1,416,456.00	ANNUAL LICENSED SOFTWARE	MIS INFRASTRUCTURE
T4699	ZEOMEGA, INC	1,413,206.12	PROFESSIONAL SERVICES	MIS INFRASTRUCTURE
T2704	MCG HEALTH LLC	1,234,280.77	ANNUAL HEALTH CARE MANAGEMENT & SOFTWARE LICENSE	UTILIZATION MANAGEMENT
T5022	SVAM INTERNATIONAL INC	1,166,637.50	PROFESSIONAL SERVICES	MIS ADMINISTRATION
T5337	CAZADOR CONSULTING GROUP INC	1,109,058.99	TEMPORARY HELP	VARIOUS
T4733	UNITED STAFFING ASSOCIATES	1,003,391.26	TEMPORARY HELP	VARIOUS
T5111	ENTISYS 360, E360	916,448.92	NUTANIX ACROPOLIS SOFTWARE LICENSE	MIS INFRASTRUCTURE

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Vendor No.	Vendor Name	Year-to-Date	Description	Department
T5292	ALL'S WELL HEALTH CARE SERVICES	864,798.88	TEMPORARY HELP	VARIOUS
T5564	CLARISHEALTH, INC	770,869.74	DRG AUDIT RECOVERIES	ADMINISTRATION
T5684	REBELLIS GROUP LLC	729,492.53	MAPD BUSINESS CONSULTING	MEDICARE
T1845	DEPARTMENT OF MANAGED HEALTH CARE	727,682.82	2024-2025 MCAL ANNUAL ASSESSMENT & YR 2022 MONETARY SANCTION	ADMINISTRATION
T3011	OFFICE ALLY, INC	616,849.49	EDI CLAIM PROCESSING	CLAIMS
T3022	MICROSOFT CORPORATION	612,498.75	CONSULTING SERVICES	ENTERPRISE CONFIGURATION
T5658	THE PRUDENTIAL INSURANCE COMPANY OF AMERICA	582,089.82	VOLUNTARY LIFE, AD&D INSURANCE PREMIUM	VARIOUS
T5865	HARTE-HANKS RESPONSE MANAGEMENT/AUSTIN, INC	549,830.20	2024 SALESFORCE LICENSE FEES-CUSTOMER CARE CONTACT CENTER	MEMBER SERVICES
T2918	STINSON'S	523,682.65	OFFICE SUPPLIES	VARIOUS
T5877	TGN CONSULTING LLC	523,494.31	FRONT LINES ACTIVATION & EXECUTIVE COACHING	HUMAN RESOURCES
T4237	FLUIDEDGE CONSULTING, INC	498,447.50	CONSULTING SERVICES	VARIOUS
T3088	GLEN BROWN CONSULTING	492,750.00	CONSULTING	CAPITAL PROJECT
T4460	PAYSPAN, INC	457,030.39	ELECTRONIC CLAIMS/PAYMENTS	FINANCE
T5890	DELTA DENTAL OF CALIFORNIA	454,722.56	EMPLOYEE DENTAL BENEFITS PREMIUM	VARIOUS
T5340	GARTNER INC	446,955.00	ANNUAL LEADERS INDIVIDUAL ACCESS ADVISOR - PROFESSIONAL SERVICES	HUMAN RESOURCES

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Vendor No.	Vendor Name	Year-to-Date	Description	Department
T5435	TEGRIA SERVICES GROUP - US, INC	436,625.00	PROFESSIONAL SERVICES	HEALTH SERVICES - UM
T5155	A-C ELECTRIC COMPANY	425,423.85	CARPORT SOLAR PROJECT	CAPITAL PROJECT
T5907	DIAMOND PEAK CONSTRUCTION	404,759.00	MAIL ROOM REDESIGN & WALL REPAIR NEAR GENERATOR AREA	CAPITAL/CORPORATE SERVICES
T5420	PAYPRO ACH	385,230.69	EMPLOYEE PREMIUM	PAYROLL DEDUCTION
T5520	BG HEALTHCARE CONSULTING, INC	348,770.00	PROFESSIONAL SERVICES	POPULATION HEALTH MANAGEMENT
T4452	WELLS FARGO	340,902.34	ACH- MISC CREDIT CARD PURCHASES	VARIOUS
T4331	COTIVITI, INC	334,327.73	PROFESSIONAL SERVICES	HEALTH SERVICES - QI
T2458	HEALTHCARE FINANCIAL, INC	331,597.97	CONSULTING	ADMINISTRATION
T4657	DAPONDE SIMPSON ROWE PC	321,312.00	LEGAL FEES	VARIOUS
T2167	PG&E	316,889.35	UTILITIES	CORPORATE SERVICES
T3449	CDW GOVERNMENT	302,093.78	FORTINET RENEWAL & ADOBE LICENSES	MIS INFRASTRUCTURE
T2584	UNITED STATES POSTAL SVC - HASLER	280,000.00	POSTAGE (METER) FUND	CORPORATE SERVICES
T5930	DAYFORCE US, INC	276,440.40	SUBSCRIPTION FEES/PROFESSIONAL SERVICES/ DAYFORCE HUMAN CAPITAL MANAGEMENT	HUMAN RESOURCES
T5886	US POSTAL SERVICE	260,000.00	POSTAGE (METER) FUND	CORPORATE SERVICES
T5757	BITFOCUS, INC	255,623.17	ENTERPRISE SOFTWARE LICENSING & DATA MODELING	CAPITAL PROJECT

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Vendor No.	Vendor Name	Year-to-Date	Description	Department
T2413	TREK IMAGING INC	249,880.65	COMMUNITY AND MARKETING EVENTS, MEMBER & HEALTH ED INCENTIVES, EMPLOYEE EVENTS, NEW HIRE SHIRTS	VARIOUS
T1128	HALL LETTER SHOP	239,973.53	MEMBER ID CARDS, MEMBER SURVEY & MAIL PREP, NEW MEMBER PACKETS & ENVELOPES	VARIOUS
T5344	SIGNATURE STAFF RESOURCES LLC	239,710.00	2023 & 2024 PROFESSIONAL SERVICES	PROJECT MGMNT/CAPITAL PROJECT
T2967	DEPARTMENT OF HEALTH CARE SERVICES	238,000.00	2024-2025 1ST INSTALLMENT MCAL ANNUAL ASSESSMENT & 2021 MEDICAL MCAS PERFORMANCE MEASUREMENT MONETARY SANCTION	ADMINISTRATION
T5509	NGUYEN CAO LUU-TRONG	233,250.00	PROFESSIONAL SERVICES	HEALTH SERVICES - UM
T4353	TWE SOLUTIONS, INC	213,364.31	JUNIPER QFX SWITCHES & LICENSES	MIS INFRASTRUCTURE
T4024	QUADIENT INC	212,816.15	MAIL INSERTER, METER RENTAL & SOFTWARE SUPPORT	CAPITAL PROJECT/CORPORATE SERVICES
T5963	ANTAGE INCORPORATED	205,631.20	PROFESSIONAL SERVICES	ENTERPRISE DEVELOPMENT
T4501	ALLIED UNIVERSAL SECURITY SERVICES	204,310.13	ONSITE SECURITY	CORPORATE SERVICES
T5076	MERIDIAN HEALTH SYSTEMS, P.C.	202,950.00	PROFESSIONAL SERVICES	HEALTH SERVICES - UM
T5026	TEL-TEC SECURITY SYSTEMS	202,843.12	SECURITY MAINTENANCE & UPGRADES	CAPITAL/ CORPORATE SERVICES
T2469	DST HEALTH SOLUTIONS, LLC	200,350.00	ANNUAL ACG LICENSE & SUPPORT	BUSINESS INTELLIGENCE
T5742	MICHAEL NGUYEN	200,000.00	PROFESSIONAL SERVICES	QUALITY & HEALTH EQUITY

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Vendor No.	Vendor Name	Year-to-Date	Description	Department
T1183	MILLIMAN USA	198,242.75	CY2022/2023 TNE & IBNP CONSULTING - ACTUARIAL	ADMINISTRATION
T1272	COFFEY COMMUNICATIONS INC	196,155.24	MEMBER NEWSLETTER/WEBSITE IMPLEMENTATION	HEALTH SERVICES - WELLNESS & PREVENTION/MEDIA & ADVERTISING
T4484	JACOBSON SOLUTIONS	191,099.27	TEMPORARY HELP	HEALTH SERVICES - UM
T5751	EXCELL HCA, LLC	190,774.00	PROFESSIONAL SERVICES	PROJECT MANAGEMENT
T2955	DELTA ELECTRIC INC.	184,340.00	BUILDING IMPROVEMENT/MAINTENANCE	CORPORATE SERVICES
T5121	TPX COMMUNICATIONS	180,754.14	LOCAL CALL SERVICES; LONG DISTANCE CALLS; INTERNET SERVICES; 800 LINES	MIS INFRASTRUCTURE
T2969	AMERICAN BUSINESS MACHINES INC	178,382.37	HARDWARE AND MAINTENANCE	CORPORATE SERVICES
T2941	KERN PRINT SERVICES INC	172,409.52	OTHER PRINTING COSTS, ENVELOPES, LETTERHEAD	VARIOUS
T4985	CYBERCODERS, INC	171,781.25	PROFESSIONAL SERVICES	MIS ADMINISTRATION
T1960	LOCAL HEALTH PLANS OF CALIFORNIA	168,744.18	PMPY DUES 2024-2025	ADMINISTRATION
T5329	RELAY NETWORK, LLC	166,666.28	TEXT MESSAGING SUBSCRIPTION	CAPITAL PROJECT
T5882	RELIABLE JANITORIAL SERVICES AND CARPET CLEANING INC	165,860.28	BUILDING IMPROVEMENT/MAINTENANCE	CORPORATE SERVICES
T1022	UNUM LIFE INSURANCE CO.	164,294.11	EMPLOYEE PREMIUM	PAYROLL DEDUCTION
T5583	THE MIHALIK GROUP, LLC	158,940.00	NCQA TRAINING	HEALTH SERVICES - QI
T5738	INSURICA - WALTER MORTENSEN INSURANCE	150,147.00	WORKERS COMP PREMIUM 2024-2025	ADMINISTRATION

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Vendor No.	Vendor Name	Year-to-Date	Description	Department
T5931	SPROUT SOCIAL, INC	145,264.00	12 MONTHS OF SOCIAL MEDIA VIGILANCE & MANAGEMENT	CAPITAL PROJECT
T4708	WAKELY CONSULTING GROUP, LLC FRMLY HEALTH MANAGEMENT ASSOCIATES, INC.	129,391.22	PROFESSIONAL SERVICES	ADMINISTRATION
T1005	COLONIAL LIFE & ACCIDENT	120,045.48	LIFE INSURANCE PREMIUM	VARIOUS
T2961	SOLUTION BENCH, LLC	118,220.00	M-FILES SOFTWARE ANNUAL RENEWAL	MIS INFRASTRUCTURE
T5494	LDP ASSOCIATES, INC.	115,770.99	YEAR 1 OF 3 UPS BATTERY SUPPORT	MIS INFRASTRUCTURE
T4514	A.J. KLEIN, INC T. DENATALE, B. GOLDNER	115,745.77	LEGAL FEES	ADMINISTRATION
T2509	UNITED STATES POSTAL SERVICE	114,191.48	PERMIT 162 MEMBER NEWSLETTER POSTAGE	HEALTH SERVICES - WELLNESS & PREVENTION
T5571	GHA TECHNOLOGIES INC	109,938.26	FORTINET SECURITY	MIS INFRASTRUCTURE
T4503	VISION SERVICE PLAN	108,697.15	EMPLOYEE HEALTH BENEFITS	VARIOUS
T2726	DST PHARMACY SOLUTIONS, INC	105,000.00	PHARMACY CLAIMS	PHARMACY
T4165	SHI INTERNATIONAL CO.	102,921.82	NETWORK SWITCHES WITH SUPPORT	MIS INFRASTRUCTURE/CAPITAL PROJECT
T4563	SPH ANALYTICS	102,242.00	HEDIS CAHPS, ECM & PROVIDER SATISFACTION SURVEY	VARIOUS
T6054	WEBMD IGNITE	101,694.30	HEALTHWISE LICENSE FEES 2024	HEALTH SERVICES - WELLNESS & PREVENTION
T5863	MANNA HAGOS	99,985.50	PROFESSIONAL SERVICES	HEALTH SERVICES - UM

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Vendor No.	Vendor Name	Year-to-Date	Description	Department
T5562	JDM SOLUTIONS INC.	99,200.00	PROFESSIONAL SERVICES	MIS INFRASTRUCTURE
T5467	MOSS ADAMS LLP	99,142.00	CLAIMS AUDIT TOOL ENHANCEMENT/AUDIT FEES	FINANCE/CLAIMS
T5778	CONTOUR DATA SOLUTIONS, LLC	98,000.00	ANNUAL DATA SOLUTIONS	CAPITAL PROJECT
T4217	CONTEXT 4 HEALTHCARE, INC	97,775.15	ANNUAL RENEWAL AMA FEES 6/2024-6/2025	MIS INFRASTRUCTURE - QNXT
T5291	PINNACLE RECRUITMENT SERVICES LLC	97,451.23	TEMPORARY HELP	VARIOUS
T5941	CORDELL KEY	97,002.00	PROFESSIONAL SERVICES	HEALTH SERVICES - UM
T5850	SERRANO ADVISORS LLC	96,300.00	PROFESSIONAL SERVICES	ENHANCED CARE MANAGEMENT
T4054	ASSOCIATION FOR COMMUNITY AFFILIATED PLANS	92,500.00	2024 ANNUAL DUES ASSESSMENT	ADMINISTRATION
T5298	TOTALMED, INC	89,231.99	TEMPORARY HELP	VARIOUS
T4785	COMMGAP	88,101.25	INTERPRETATION SERVICES	HEALTH SERVICES - WELLNESS & PREVENTION
T5319	CITIUSTECH INC	84,999.00	FAST+ ANNUAL MAINTENANCE & SUPPORT	MIS INFRASTRUCTURE
T6127	MANIFEST MEDEX	84,416.83	YR 1 OF 3 HIE SUBSCRIPTION FEE	CAPITAL PROJECT
T4963	LINKEDIN CORPORATION	84,018.50	ANNUAL ONLINE TRAINING FOR ALL EMPLOYEES	HUMAN RESOURCES
T4265	SIERRA SCHOOL EQUIPMENT COMPANY	83,749.84	BOARDROOM FURNITURE	CORPORATE SERVICES

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Vendor No.	Vendor Name	Year-to-Date	Description	Department
T4216	NEXSTAR BROADCASTING INC	81,025.00	ADVERTISEMENT - MEDIA	MARKETING
T5967	SAI360 INC	80,637.50	REGULATORY COMPLIANCE & BEST PRACTICES POLICY MANAGEMENT MODULES	CAPITAL PROJECT
T2446	AT&T MOBILITY	79,681.14	CELLULAR PHONE/INTERNET USAGE	MIS INFRASTRUCTURE
T1655	KERN,KKXX,KISV,KGEO,KGFM,KEBT,KZOZ,KKJG,KVEC,KSTT,KRQK,KPAT,	79,465.00	RADIO ADVERTISING	SALES/MARKETING/PUBLIC RELATIONS
T5538/WT	OCTOPAI B.I. LTD	74,496.00	ANNUAL RENEWAL - METADATA PLATFORM	BUSINESS INTELLIGENCE
T4415	DANIELLS PHILLIPS VAUGHAN AND BOCK	73,000.00	2023 AUDIT FEES	FINANCE
T6100	SYMPLR	67,512.48	SOFTWARE LICENSE 2024/2025	HEALTH SERVICES - UTIL REVIEW
T4792	KP LLC	62,299.18	PROVIDER DIRECTORIES	PROVIDER NETWORK MANAGEMENT
T5550	CHARTER COMMUNICATIONS OPERATING, LLC	61,417.53	INTERNET SERVICES	MIS INFRASTRUCTURE
T1404	CALIFORNIA ASSOCIATION OF HEALTH PLANS	58,771.00	2024 ANNUAL DUES ASSESSMENT	ADMINISTRATION
T3986	JACQUELYN S. FRANKLIN-WARD	57,720.00	CONSULTING FOR KHS PUBLIC IMAGE CAMPAIGN	ADMINISTRATION/ MARKETING
T4538	CHANGE HEALTHCARE SOLUTIONS, LLC	56,887.96	2023 & 2024 EDI CLAIM PROCESSING	CLAIMS
T4607	AGILITY RECOVERY SOLUTIONS INC.	55,957.70	PROFESSIONAL SERVICES	CORPORATE SERVICES
T2933	SIERRA PRINTERS, INC	54,762.32	PRINTING OF MEMBER EDUCATION MATERIAL/PROVIDER DIRECTORY/BUSINESS CARDS	VARIOUS

KERN·HEALTH SYSTEMS

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Amounts over \$20,000.00

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T4182	THE LAMAR COMPANIES	53,889.54	OUTDOOR ADVERTISEMENT - BILLBOARDS	ADVERTISING
T1861	CERIDIAN HCM, INC.	53,039.29	MONTHLY SUBSCRIPTION FEES/PROFESSIONAL SERVICES/ DAYFORCE HUMAN CAPITAL MANAGEMENT	HUMAN RESOURCES
T4228	THE SSI GROUP, LLC	50,725.00	2023 & 2024 EDI CLAIM PROCESSING	CLAIMS
T1986	BOYS AND GIRLS CLUB OF KERN COUNTY	50,292.00	BRIDGING THE TRANSPORTATION GAP FUNDING	GRANTS
T2441	LAURA J. BREZINSKI	50,000.00	MARKETING MATERIALS	MARKETING
T5201	JAC SERVICES, INC	48,469.50	AIR CONDITIONING PM SERVICES	CORPORATE SERVICES
T5802	MOTOR VEHICLE NETWORK ****	47,430.00	ADVERTISING - MOTOR VEHICLE NETWORK	SALES/MARKETING/PUBLIC RELATIONS
T4227	FREESTYLE EVENTS SERVICES INC	46,966.40	AUDIO SERVICES CONNECT FORUM & SPRING GALA EVENT	ADMINISTRATION/HUMAN RESOURCES
T1091	CLINICA SIERRA VISTA	46,610.12	2024 INTERPRETATION FEES - CSV	HEALTH SERVICES - WELLNESS & PREVENTION
T3001	MERCER	46,500.00	2024 COMPENSATION STUDY	ADMINISTRATION
T5421	PREMIER ACCESS INSURANCE COMPANY	46,074.50	EMPLOYEE DENTAL BENEFITS PREMIUM	VARIOUS
T1650	UNIVISION TELEVISION GROUP	44,946.00	ADVERTISEMENT - MEDIA	SALES/MARKETING/PUBLIC RELATIONS
T5109	RAND EMPLOYMENT SOLUTIONS	44,705.88	TEMPORARY HELP	VARIOUS
T5846	MOKSHA PSYCHOTHERAPY & COMMUNITY HEALTH CONSULTING INC	44,187.50	PROFESSIONAL SERVICES	HEALTH SERVICES - UM

KERN·HEALTH SYSTEMS

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Amounts over \$20,000.00

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T5843	SEVEN OAKS COUNTRY CLUB	43,841.25	PROVIDER DINNER EVENT & Q2 FORUM	PROVIDER NETWORK MANAGEMENT
T5696	ASA GLOBAL HEALTHCARE SERVICES PC	43,500.00	PROFESSIONAL SERVICES	HEALTH SERVICES - UM
T5398	GOLDEN EMPIRE GLEANERS	42,573.31	FOOD BASKETS FOR MEMBERS	ENHANCED CARE MANAGEMENT
T1097	NCQA	42,150.00	HEDIS, VOL 2 PLUS QUALITY COMPASS AND POPULATION HEALTH PROGRAM ACCREDIATION	HEALTH SERVICES - QI
T5783	TELADOC HEALTH INC	40,710.00	EMPLOYEE MENTAL HEALTH PREMIUM	VARIOUS
T3081	ST. VINCENT DE PAUL STORE, INC. ****	40,612.16	2024 COMMUNITY HEALTH GRANT	COMMUNITY GRANTS
T2580	GOLDEN EMPIRE TRANSIT DISTRICT	40,000.00	MARKETING -BUS ADVERTISING	SALES/MARKETING/PUBLIC RELATIONS
T4993	LEGALSHIELD	38,439.00	EMPLOYEE PAID VOLUNTARY COVERAGE	PAYROLL DEDUCTION
T5119	PACIFIC WEST SOUND PROFESSIONAL AUDIO & DESIGN INC	37,830.88	INSTALL & RELOCATE PROJECTORS/SMARTBOARDS	CORPORATE SERVICES
T5791	WEINTRAUB TOBIN	37,086.50	LEGAL SERVICES	ADMINISTRATION
T5592	BRAND CO MARKETING	36,875.93	WEB HOSTING, RECRUITMENT & COMPANY STORE SUPPLIES	HUMAN RESOURCES
T5851	ABSORB SOFTWARE NORTH AMERICA, LLC	36,844.17	DAYFORCE LEARNING LICENSE	MIS INFRASTRUCTURE
T2869	COMMUNITY ACTION PARTNERSHIP OF KERN	36,400.00	SPRING GRANTS & MEMBER ENGAGEMENT	SALES/MARKETING/PUBLIC RELATIONS/ CORPORATE SERVICES
T4195	SCRIPPS MEDIA, INC DBA KERO-TV	36,360.00	ADVERTISEMENT - MEDIA	MARKETING

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Amounts over \$20,000.00

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T3972	JOURNEY AIR CONDITIONING CO., INC.	36,157.00	HVAC RECONFIGURATION OF MAILROOM, 3RD & 4TH FLOOR	CAPITAL PROJECT
T5759	SHELLBY ROSE P DUMLAO	36,053.50	PROFESSIONAL SERVICES	POPULATION HEALTH MANAGEMENT
T5653	SUN OUTDOOR ADVERTISING LLC	36,000.00	HOSTED SOFTWARE RENEWAL	MIS INFRASTRUCTURE
T5743	INTEL AGREE, COLABS	35,650.00	INTEL AGREE SUBSCRIPTION (YR 2 OF 3)	MIS INFRASTRUCTURE
T2851	SINCLAIR TELEVISION OF BAKERSFIELD, LLC	34,790.00	ADVERTISEMENT - MEDIA	MARKETING
T5376	KCHCC	33,750.00	SPONSORSHIP	SALES/MARKETING/PUBLIC RELATIONS
T2562	CACTUS SOFTWARE LLC	33,506.15	2024 CREDENTIALING LICENSE & SUPPORT	MIS INFRASTRUCTURE
T5762	SCREENVISION MEDIA	33,489.65	CINEMA ADVERTISING	SALES/MARKETING/PUBLIC RELATIONS
T5436	THE BEACON STUDIOS, LLC	33,110.00	VIDEO SERVICES	SALES/MARKETING/PUBLIC RELATIONS
T1172	BUCK OWENS PRODUCTIONS	33,085.00	RADIO ADVERTISING	SALES/MARKETING/PUBLIC RELATIONS
T2787	SAGE SOFTWARE. INC	33,019.32	SAGE 300 LICENSE RENEWAL - FINANCE SOFTWARE	FINANCE
T4259	SKARPHOL ASSOCIATES	32,798.04	BUILDING IMPROVEMENT -REMODELING & NEW OFFICES	CAPITAL PROJECT
T2641	MARANATHA GARDENING & LANDSCAPING, INC.	32,600.00	2024 BUILDING MAINTENANCE	CORPORATE SERVICE
T4902	CHANGE HEALTHCARE TECHNOLOGIES, LLC	32,068.08	2023 & 2024 EDI CLAIM PROCESSING	CLAIMS

KERN·HEALTH SYSTEMS

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Amounts over \$20,000.00

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T1347	ADVANCED DATA STORAGE	31,831.49	STORAGE AND SHREDDING SERVICES	CORPORATE SERVICES
T5130	BUILDING ELECTRONIC CONTROLS, INC.	30,484.34	FIRE ALARM EXPANSION & INSTALLATION	CAPITAL PROJECT/CORPORATE SERVICES
T4934	APPLE INC.	30,291.38	IPADS, IPHONES & POWER ADAPTERS	MIS INFRASTRUCTURE/CAPITAL
T4577	LA CAMPESINA, KBDS, KUFW, KMYX, KSEA, KBHH, KYLI, KCEC, KNAI	30,020.00	RADIO ADVERTISING	SALES/MARKETING/PUBLIC RELATIONS
T5434	CHARGEPOINT, INC ****	29,400.00	MAINTENANCE - 5 YR EV CHARGER	CORPORATE SERVICES
T5936	AXIOS HQ INC	28,800.00	AI COMMUNICATION SOFTWARE LICENSING	CAPITAL PROJECT
T4731	GO TO TECHNOLOGIES, INC	28,560.00	INTERNET SERVICES	MIS INFRASTRUCTURE
T5741	HEALTHWISE, INCORPORATED	28,402.23	MEMBER SELF MANAGEMENT TOOLS	HEALTH SERVICES - WELLNESS & PREVENTION
T5779	COMMUNITY ACTION PARTNERSHIP OF KERN FOUNDATION	28,000.00	SPONSORSHIP	SALES/MARKETING/PUBLIC RELATIONS
T2578	AMERICAN STROKE ASSOC/AMERICAN HEART ASSOC WESTERN STATES	27,500.00	SPONSORSHIP KERN CPRA, GRFW & HEART WALK	MARKETING
T4544	BARNES WEALTH MANAGEMENT GROUP	27,040.00	RETIREMENT PLAN CONSULTANTS	ADMINISTRATION
T4424	GUROCK SOFTWARE GmbH	26,565.97	TESTRAIL SOFTWARE RENEWAL	MIS INFRASTRUCTURE
T4230	COFFEE BREAK SERVICE, INC.	26,347.28	COFFEE SUPPLIES	CORPORATE SERVICES

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Amounts over \$20,000.00

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T4983	SDL LIMITED ****	25,895.00	ANNUAL TRANSLATION TOOL LICENSES	MIS INFRASTRUCTURE
T2376	ROBIN PLUMB ****	25,200.00	CONSULTING SERVICES	FINANCE
T5536	CALIFORNIA STATE UNIVERSITY BAKERSFIELD FOUNDATION	25,000.00	2024 SCHOOL SCHOLARSHIPS	SALES/MARKETING/PUBLIC RELATIONS
T5486	ALLIED GENERAL CONTRACTORS, INC	24,800.00	BUILDING IMPROVEMENT/MAINTENANCE	CORPORATE SERVICES
T4417	KAISER FOUNDATION HEALTH PLAN - OR	24,425.70	EMPLOYEE HMO HEALTH BENEFITS PREMIUM	VARIOUS
T1957	FRIENDS OF MERCY FOUNDATION	24,200.00	SPONSORSHIPS	SALES/MARKETING/PUBLIC RELATIONS
T3084	KERN COUNTY-COUNTY COUNSEL	24,057.70	LEGAL SERVICES	ADMINISTRATION
T1007	FEDERAL EXPRESS CORP.	23,898.67	SHIPPING SERVICES	VARIOUS
T4920	OTIS ELEVATOR COMPANY	23,866.82	ELEVATOR MAINTENANCE & SERVICE CALLS	CORPORATE SERVICES
T3118	AMERICAN ACADEMY HOLDINGS LLC dba AAPC	23,563.40	CPC & MEDICAL HEALTHCARE TERMINOLOGY TRAINING	CLAIMS
T5466	ZIPARI, INC	23,000.00	OUTBOUND SSO SUBSCRIPTION & PROVIDER DIRECTORY UPDATES	MIS INFRASTRUCTURE
T4249	LOTUS BAKERSFIELD CORP	22,600.00	SPANISH RADIO ADVERTISING	SALES/MARKETING/PUBLIC RELATIONS
T2601	RLH FIRE PROTECTION, INC.	22,311.00	OFFICE SPRINKLER INSPECTIONS	CORPORATE SERVICES

KERN•HEALTH SYSTEMS

Year to Date AP Vendor Report

Amounts over \$20,000.00

Vendor No.	Vendor Name	Year-to-Date	Description	Department
T4605	KERNVILLE UNION SCHOOL DISTRICT	22,208.00	SCHOOL WELLNESS GRANT	COMMUNITY GRANTS
T5986	ABSOLUTE DRYWALL, INC	21,870.00	BLUE ZONES WELLNESS GARDEN	CORPORATE SERVICES
T4521	PAYSCALE, INC ****	21,420.00	COMPENSATION STUDY (YR 1 OF 3)	HUMAN RESOURCES
T5615	HAPPY WHOLE YOU, INC	21,355.11	2024 CUSTOM PROGRAMS	HUMAN RESOURCES
T5701	THE GRANGER NETWORK LLC	21,146.71	SUPERVISOR BOOTCAMP	HUMAN RESOURES
T5408	MARY HARRIS	20,825.00	PROFESSIONAL SERVICES	HEALTH SERVICES - UM
T4523	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA ****	20,668.05	EMPLOYEE PREMIUM	PAYROLL DEDUCTION
T6040	KARLEN & PANICI BREWING LLC	20,333.75	SPRING GALA CATERING	HUMAN RESOURCES
T5191	PACWEST DIRECT ****	20,157.36	MAIL SERVICES	CORPORATE SERVICES
T5887	PREPARIS INC ****	20,110.58	DISASTER RECOVERY PLAN	CORPORATE SERVICES
T5535	PANAMA-BUENA VISTA UNION SCHOOL DISTRICT	20,000.00	SCHOOL WELLNESS GRANT	COMMUNITY GRANTS
		60,407,840.13		
	TOTAL VENDORS OVER \$20,000	60,407,840.13		
	TOTAL VENDORS UNDER \$20,000	2,644,506.85		
	TOTAL VENDOR EXPENSES- OCTOBER	\$ 63,052,346.98		

Note:
****New vendors over \$20,000 for the month of October

Vendor Name	Contract Amount	Budgeted	Department	Department Head	Services that this vendor will provide to KHS	Effective Date	Termination Date
January 2024							
Press Ganey/SPH Analytics	\$81,696.00	Yes	ECM	Loni Hill-Pirtle	ECM Member Satisfaction Survey	1/1/2024	12/31/2026
Michael Nguyen	\$197,500.00	Yes	HE	Traco Matthews	Health Equity Strategic Guidance and Cultural Insights Services	1/1/2024	12/31/2024
Harte Hanks	\$198,064.00	Yes	MS	Nate Scott	Up to (3,200) New Member Welcome calls	1/1/2024	12/31/2024
Entysis360	\$51,837.28	Yes	IT	Richard Pruitt	(52) licenses for VMware maintenance & technical support	1/1/2024	12/31/2024
GHA Technologies	\$71,550.61	Yes	IT	Richard Pruitt	Fotinet-Fortigate Maintenance & Support for Security Appliances	1/1/2024	12/31/2024
Gartner	\$189,765.00	Yes	IT	Richard Pruitt	Executive Program Leadership licenses (3)	1/1/2024	12/31/2024
Moss Adams	\$143,334.50	Yes	CLM	Robin Dow-Morales	Claims Audit Tool	1/1/2024	12/31/2026
The Granger Network	\$198,800.00	Yes	HR	Alan Avery	Front Lines Activation and Manager Bootcamp	1/1/2024	6/30/2024
BG Healthcare	\$199,000.00	Yes	QI	Dr. Martha Tasinga	Consulting services for the QI dept	1/1/2024	12/31/2024
BG Healthcare	\$199,000.00	Yes	PHM	Michelle Curiouso	Consulting services for the PHM dept	1/1/2024	12/31/2024
HD Dynamics	\$50,000.00	Yes	PNM	Amisha Pannu	Consulting services for CRM process	1/2/2024	12/31/2024
Poppyrock	\$120,000.00	Yes	MRKT	Louie Iturriria	KHS & KFHC Graphic Design	1/2/2024	12/31/2025
CEI	\$199,920.00	Yes	COSA	Josh Hosch	Business Analyst for UM team	1/2/2024	12/31/2024
Reliable Janitorial	\$199,008.00	Yes	CS	Andrea Hylton	Janitorial services	1/11/2024	1/10/2025
CAQH	\$50,000.00	Yes	PNM	Amisha Pannu	Access to real-time Provider applications (ProView)	1/25/2024	1/24/2025
CDW-G	\$67,761.50	Yes	IT	Richard Pruitt	All Adobe licenses annual renewal (257)	1/26/2024	1/25/2025
TEKSystems	\$78,000.00	Yes	HR	Devin Brown	HRIS Analyst for HR DEPT	1/30/2024	7/30/2024
February 2024							
Clinica Sierra Vista	\$145,000.00	Yes	HE	Isabel Silva	MOU	2/1/2024	1/31/2025
BG Healthcare	\$81,000.00	Yes	UM	Dr. Tasinga	Consulting services for the UM dept	2/6/2024	5/5/2024
Diligent Corporation	\$50,000.00	Yes	CPL	Deborah Murr	Compliance Training Material	2/7/2024	2/6/2027
SPH Analytics	\$63,809.00	Yes	BH	Melinda Santiago	ECHO 3.0 (Behavioral Health) Satisfaction Survey	2/7/2024	2/6/2027
Coffey Communications	\$170,000.00	Yes	HE	Isabel Silva	Printing of Member Newsletters	2/15/2024	2/14/2025
CDW-G	\$111,495.80	Yes	IT	Richard Pruitt	Nutanix renewal co-termed	2/17/2024	1/23/2026
Sprout Social	\$145,264.00	Yes	MRKT	Louie Iturriria	Social Media Vigilance software	2/23/2024	2/25/2025
Axios HQ	\$59,040.00	Yes	MRKT	Louie Iturriria	Internal AI Communication Software for Marketing team	2/23/2024	2/22/2026
LanguageLine	\$90,000.00	Yes	HE	Isabel Silva	Interpreting services	2/28/2024	2/27/2025
March 2024							
Gartner	\$184,800.00	Yes	HR	Devin Brown	Gartner Advisory licenses for HR team	3/1/2024	2/28/2025
Serrano Advisors	\$119,000.00	Yes	ECM	Dr. Tasinga	Staff Augmentation Services	3/1/2024	8/31/2024
TEKSystems	\$198,432.00	Yes	COSA	Josh Hosch	One (1) Solution Architect & Analyst Resouece	3/4/2024	12/31/2024
HMA	\$199,000.00	Yes	Acct	Veronica Barker	Actuarial services (RTD, Rate Analyst, & SDR's)	3/6/2024	3/5/2025
TEKSystems	\$193,752.00	Yes	UM	Dr. Tasinga	Reports & Dashboard Analyst for UM dept.	3/18/2024	12/31/2024
Dell	\$65,909.11	Yes	IT	Richard Pruitt	Dell 5540 laptops (30) & monitors (32)	3/25/2024	3/23/2028
SAI360	\$159,070.00	Yes	CPL	Deb Murr	Policy Management Platform	3/28/2024	3/27/2026
April 2024							
Coffey Communications	\$92,944.00	Yes	MRKT	Louie Iturriria	Digital renewal agreement for KHS website	4/1/2024	3/31/2026
Imagenet	\$197,000.00	Yes	CLM	Robin Dow-Morales	OCR services	4/4/2024	4/3/2027
The SSI Group	\$70,000.00	Yes	CLM	Robin Dow-Morales	EDI Claims & Electronic Remittance	4/4/2024	4/5/2026
Dell	\$78,927.60	Yes	IT	Richard Pruitt	Microsoft Defender for Servers Standard P2 Node	4/16/2024	12/31/2024
Dell	\$61,480.00	Yes	IT	Richard Pruitt	Dell monitors (50) & Laptops (25)	4/24/2024	4/24/2028
Entysis360	\$162,227.40	Yes	IT	Richard Pruitt	Rubrik renewal of premium support for enterprise edition software and hardware for a co-term	4/29/2024	4/28/2025
May 2024							

Vendor Name	Contract Amount	Budgeted	Department	Department Head	Services that this vendor will provide to KHS	Effective Date	Termination Date
BG Healthcare	\$118,000.00	Yes	UM	Dr. Tasinga	Consulting services for UM team	5/6/2024	12/31/2024
June 2024							
Relay Network	\$199,999.00	Yes	IT	Richard Pruitt	Mobile Communication Platform, Unlimited Texting	6/1/2024	5/31/2025
The Granger Network	\$197,500.00	Yes	HR	Devin Brown	Advance Leadership Development	6/1/2024	1/31/2025
Milliman	\$199,000.00	Yes	ACCT	Veronica Barker	Actuarial Services	6/1/2024	5/31/2025
Context4 Healthcare	\$97,775.15	Yes	IT	Richard Pruitt	ICD-10 Coding software	6/27/2024	6/27/2025
HMA	\$30,681.00	Yes	PNM	Amisha Pannu	Timely Access Validation renewal	6/1/2024	5/31/2025
Bitfocus	\$190,692.67	Yes	IT	Richard Pruitt	Clarity Human Services SaaS	6/22/2024	6/21/2025
TWE Solutions	\$101,040.00	Yes	IT	Richard Pruitt	24x7 Security Monitoring	6/23/2024	6/22/2025
SS&C	\$73,500.00	Yes	PHARM	Bruce Wearda	Rx Claims Processing	6/1/2024	12/31/2024
LDP	\$122,850.00	Yes	CS	Andrea Hylton	UPS Battery Replacement & Service Plan	6/21/2024	6/20/2027
Ignite Healthwise	\$146,062.26	Yes	HE	Isabel Silva	Care Management & Digital Experience w/ Patient Instructions Add-on	6/5/2024	6/4/2025
Caravel	\$189,365.00	Yes	ACCT	Veronica Barker	Financial Advisory Services	6/25/2024	6/24/2026
Dell	\$186,443.39	Yes	IT	Richard Pruitt	Microsoft Unified Enterprise Support	6/15/2024	6/14/2025
July 2024							
California Health Collaborativ	\$84,000.00	Yes	HE	Isabel Silva	Diabetes Prevention and Diabetes Empowerment and Education Program (DEEP & DPP)	7/1/2024	6/30/2025
Bakersfield American Indian H	\$90,000.00	Yes	HE	Isabel Silva	MCP Tribal Liaison	7/1/2024	6/30/2025
Commgap	\$190,000.00	Yes	HE	Isabel Silva	In-person interpreting services	7/6/2024	7/5/2026
JDM	\$119,040.00	Yes	HE	Richard Pruitt	Data Extraction & Transformation Solution	7/1/2024	6/30/2025
Solution Bench	\$190,000.00	Yes	IT	Richard Pruitt	M-Files Subscription Base Licensing	7/24/2024	7/23/2026
August 2024							
The Granger Network	\$198,750.00	Yes	HR	Devin Brown	Leadership Development and Consulting Services	8/1/2024	7/31/2025
Blackhawk	\$65,000.00	Yes	ME	Lela Criswell	Member Gift cards, Amendment	8/7/2024	12/31/2024
Symplr	\$67,512.48	Yes	UM	Dr Tasinga	Knowledge library for new medical procedures	8/1/2024	7/31/2027
Preparis	\$107,093.84	Yes	CS	Andrea Hylton	Increase to Preparis alerts	8/19/2024	12/27/2026
September 2024							
Gartner	\$72,390.00	Yes	Comp	Deb Murr	Gartner Compliance Licenses	9/1/2024	8/31/2025
The Periscope Group	\$162,000.00	Yes	UM	Christine Pence	In-home Assesment Visits to Members	9/5/2024	9/4/2025
Clearlink	\$180,400.00	Yes	UM	Christine Pence	Consulting Services	9/6/2024	Until exhausted
Pathfinder	\$92,000.00	Yes	IT	Joe Orlando	3rd Party Risk Assessment	9/16/2024	9/15/2025
Tek Systems	\$77,100.00	Yes	IT	Joe Orlando	ITSM Assessment	9/23/2024	12/6/2024
RWS	\$72,685.00	Yes	IT	Joe Orlando	Translation Tool- cloud based	9/24/2024	9/23/2027

2024 PROJECT CONSULTING PROFESSIONAL SERVICES																	
ITEM	PROJECT	CAP/EXP	BUDGET	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YTD TOTAL	REMAINING BALANCE
1	Member Engagement Platform	CAP	\$ 2,078,861	\$ 49,106	\$ 434,335	\$ 43,576	\$ 67,939	\$ 107,616	\$ 96,594	\$ 94,174	\$ 62,869	\$ 64,820				\$ 1,021,026	\$ 1,057,835
2	DSNP	CAP	\$ 4,232,682	\$ 24,075	\$ 23,625	\$ 18,675	\$ 22,193	\$ 26,025	\$ 22,050	\$ 24,638	\$ 10,725	\$ 23,813				\$ 195,818	\$ 4,036,864
3	HIE	CAP	\$ 1,250,870	\$ 18,000	\$ 32,152	\$ 45,024	\$ 25,168	\$ 24,024	\$ 22,880	\$ 24,024	\$ 24,453	\$ 22,880				\$ 238,605	\$ 1,012,265
4	Artificial Intelligence	CAP	\$ 534,560	\$ 29,496	\$ 29,411	\$ 31,378	\$ 31,509	\$ 31,290	\$ 28,008	\$ 28,271	\$ 29,846	\$ 28,621				\$ 267,829	\$ 266,731
5	PHI Data Visibility & Security	CAP	\$ 588,016	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				\$ -	\$ 588,016
6	CBO Electronic Medical Record System	CAP	\$ 777,550	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				\$ -	\$ 777,550
7	Policy Management System	CAP	\$ 267,280	\$ -	\$ -	\$ -	\$ 22,000	\$ 2,000	\$ -	\$ -	\$ -	\$ -				\$ 24,000	\$ 243,280
8	Accounting System Review	CAP	\$ 245,898	\$ 20,875	\$ 19,250	\$ 18,372	\$ 19,250	\$ 21,750	\$ 16,188	\$ 20,375	\$ 18,563	\$ 19,875				\$ 174,497	\$ 71,401
	CAPITAL TOTALS		\$ 9,975,716	\$ 141,552	\$ 538,773	\$ 157,024	\$ 188,058	\$ 212,705	\$ 185,720	\$ 191,481	\$ 146,456	\$ 160,008	\$ -	\$ -	\$ -	\$ 1,921,775	\$ 8,053,941
9	IT Staff Augmentation	EXP	\$ 1,388,680	\$ 658,391	\$ 669,659	\$ 744,969	\$ 768,752	\$ 785,756	\$ 660,557	\$ 703,801	\$ 678,919	\$ 587,160				\$ 6,257,965	\$ (4,869,285)
10	PM Staff Augmentation	EXP	\$ 3,739,782	\$ 241,543	\$ 219,591	\$ 212,689	\$ 234,970	\$ 246,493	\$ 205,888	\$ 274,871	\$ 314,300	\$ 249,660				\$ 2,200,004	\$ 1,539,778
11	DSNP Staff Augmentation	EXP	\$ 4,230,649	\$ 21,769	\$ 22,915	\$ 23,345	\$ 24,777	\$ 24,419	\$ 20,767	\$ 23,345	\$ 23,775	\$ 22,772				\$ 207,884	\$ 4,022,765
12	NCQA (The Mihalik Group)	EXP	\$ 350,000	\$ 23,408	\$ 16,703	\$ 11,520	\$ 8,418	\$ 7,260	\$ 11,003	\$ 12,898	\$ 13,605	\$ -				\$ 104,813	\$ 245,187
13	DSNP (Rebellis)	EXP	\$ 4,200,000	\$ 956	\$ 16,413	\$ 49,340	\$ 38,069	\$ 43,988	\$ 42,831	\$ 70,287	\$ 35,156	\$ -				\$ 297,039	\$ 3,902,961
	OPERATING EXPENSE TOTALS		\$ 13,909,111	\$ 946,067	\$ 945,280	\$ 1,041,863	\$ 1,074,985	\$ 1,107,916	\$ 941,046	\$ 1,085,201	\$ 1,065,755	\$ 859,592	\$ -	\$ -	\$ -	\$ 9,067,705	\$ 4,841,406