

### **REGULAR MEETING OF THE BOARD OF DIRECTORS**

Thursday, December 16, 2021 at 8:00 A.M.

At

Kern Health Systems 2900 Buck Owens Boulevard Bakersfield, CA 93308

The public is invited.

For more information - please call (661) 664-5000.

### AGENDA

### **BOARD OF DIRECTORS**

KERN HEALTH SYSTEMS 2900 Buck Owens Boulevard Bakersfield, California 93308

Regular Meeting Thursday, December 16, 2021

<u>8:00 A.M.</u>

All agenda item supporting documentation is available for public review on the Kern Health Systems website: https://www.kernfamilyhealthcare.com/about-us/governing-board/ Following the posting of the agenda, any supporting documentation that relates to an agenda item for an open session of any regular meeting that is distributed after the agenda is posted and prior to the meeting will also be available on the KHS website.

### PLEASE SILENT CELL PHONES AND OTHER ELECTRONIC DEVICES DURING THE MEETING

### BOARD TO RECONVENE

Directors: McGlew, Stewart, Deats, Bowers, Flores, Garcia, Hoffmann, Jones, Martinez, Melendez, Nilon, Patel, Patrick, Rhoades, Thygerson, Watson ROLL CALL:

 Board Resolution to Allow Virtual Board Meeting Participation Pursuant to Government Code Section 54953 (Fiscal Impact: None) -APPROVE

### ADJOURN TO CLOSED SESSION

### **CLOSED SESSION**

2) Request for Closed Session regarding peer review of a provider (Welfare and Institutions Code Section 14087.38(o)) –

8:15 A.M.

### BOARD TO RECONVENE

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### REPORT ON ACTIONS TAKEN IN CLOSED SESSION

CONSENT AGENDA/OPPORTUNITY FOR PUBLIC COMMENT: ALL ITEMS LISTED WITH A "CA" ARE CONSIDERED TO BE ROUTINE AND NON-CONTROVERSIAL BY KERN HEALTH SYSTEMS STAFF. THE "CA" REPRESENTS THE CONSENT AGENDA. CONSENT ITEMS WILL BE CONSIDERED FIRST AND MAY BE APPROVED BY ONE MOTION IF NO MEMBER OF THE BOARD OR AUDIENCE WISHES TO COMMENT OR ASK QUESTIONS. IF COMMENT OR DISCUSSION IS DESIRED BY ANYONE, THE ITEM WILL BE REMOVED FROM THE CONSENT AGENDA AND WILL BE CONSIDERED IN LISTED SEQUENCE WITH AN OPPORTUNITY FOR ANY MEMBER OF THE PUBLIC TO ADDRESS THE BOARD CONCERNING THE ITEM BEFORE ACTION IS TAKEN.

STAFF RECOMMENDATION SHOWN IN CAPS

### PUBLIC PRESENTATIONS

3) This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification, make a referral to staff for factual information or request staff to report back to the Board at a later meeting. Also, the Board may take action to direct the staff to place a matter of business on a future agenda. SPEAKERS ARE LIMITED TO TWO MINUTES. PLEASE STATE AND SPELL YOUR NAME BEFORE MAKING YOUR PRESENTATION. THE MEETING FACILATATOR WILL INDICATE WHEN THERE IS 15 SECONDS REMAINING TO YOUR PRESENTATION TIME!

### BOARD MEMBER ANNOUNCEMENTS OR REPORTS

- 4) On their own initiative, Board members may make an announcement or a report on their own activities. They may ask a question for clarification, make a referral to staff or take action to have staff place a matter of business on a future agenda (Government Code section 54954.2(a)(2))
- CA-5) Minutes for Kern Health Systems Board of Directors regular meeting on October 14, 2021 (Fiscal Impact: None) APPROVE
  - Report on the Chief Executive Officer Search Committee progress (Fiscal Impact: None) – RECEIVE AND FILE
- CA-7) Report on Kern Health Systems investment portfolio for the third quarter ending September 30, 2021 (Fiscal Impact: None) – RECEIVE AND FILE

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- CA-8) Proposed policy with IOA RE for reinsurance to mitigate costs incurred by Kern Health Systems for members with high dollar inpatient admissions from January 1, 2022 through December 31, 2022 in an amount not to exceed \$0.18 per member per month (Fiscal Impact: \$670,140 estimated; Budgeted) – APPROVE; AUTHORIZE CHIEF EXECUTIVE OFFICER TO SIGN
  - Report on Kern Health Systems 2022 CalAIM Initiatives Implementation (Fiscal Impact: None) – RECEIVE AND FILE
  - Proposed Kern Health Systems 2022 Operating and Capital Budgets (Fiscal Impact: None) – APPROVE
  - Proposed Budget Request for 2022 Project Consulting Professional Services, from January 1, 2022 through December 31, 2022 (Fiscal Impact: \$10,369,190; Budgeted) –
     APPROVE
  - Report on Kern Health Systems financial statements for September 2021 and October 2021 (Fiscal Impact: None) –
     RECEIVE AND FILE
- CA-13) Report on Accounts Payable Vendor Report, Administrative Contracts between \$30,000 and \$100,000 for September 2021 and October 2021 and IT Technology Consulting Resources for the period ended October 31, 2021 (Fiscal Impact: None) RECEIVE AND FILE
- CA-14) Proposed Agreement with Dell, Inc, for Microsoft Licensing, maintenance and technical support, from January 1, 2022 through December 31, 2024, in an amount not to exceed \$1,358,808 (Fiscal Impact: \$452,936 annually; Budgeted) APPROVE; AUTHORIZE CHIEF EXECUTIVE OFFICER TO SIGN
- CA-15) Proposed Agreement with Entysis360, for the purchase of the Nutanix Storage Solution with one year support and maintenance, from January 1, 2022 through December 31, 2022 (Fiscal Impact: \$733,444 annually; Budgeted) – APPROVE; AUTHORIZE CHIEF EXECUTIVE OFFICER TO SIGN
- CA-16) Proposed Agreement with LinkedIn, Co., for the online training platform for KHS' employees, from January 1, 2022 through December 31, 2024, in an amount not to exceed \$178,950 (Fiscal Impact: \$59,650 annually; Budgeted) APPROVE; AUTHORIZE CHIEF EXECUTIVE OFFICER TO SIGN
  - 17) Proposed Agreement with A-C Electric, for the design and installation of a Solar Panel system for the KHS' facility, from January 1, 2022 through October 30, 2022, (Fiscal Impact: \$2,371,559; Budgeted) -APPROVE; AUTHORIZE CHIEF EXECUTIVE OFFICER TO SIGN

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18)	Report on Kern Health Systems Vaccination Incentive Program (Fisc RECEIVE AND FILE	al Impact: None) –
CA-19)	Report on 2021 State Legislation and Budget Overview (Fiscal RECEIVE AND FILE	Impact: None) –
CA-20)	Proposed Kern Health Systems provider contracts (rates confident Institutions Code Section 14087.38(m)) – APPROVE; AUTHORIZE CHIEF EXECUTIVE OFFICER TO SIGN	
21)	Kern Health Systems Chief Medical Officer report (Fiscal Impact: I RECEIVE AND FILE	None) –
22)	Kern Health Systems Chief Executive Officer report (Fiscal Impact RECEIVE AND FILE	:: None) –
CA-23)	Proposed appointment of Pat Person, PharmD to the Kern Health & Therapeutic / Drug Utilization Review Committee (Fiscal Impact MAKE APPOINTMENT	
CA-24)	Proposed modifications to Kern Health Systems Formulary (Fiscal APPROVE	Impact: None) –
CA-25)	Miscellaneous Documents – RECEIVE AND FILE	
	<ul> <li>A) Minutes for Kern Health Systems Finance Committee meeting 2021</li> </ul>	on October 8,

ADJOURN TO FEBRUARY 10, 2022 AT 8:00 A.M.

### AMERICANS WITH DISABILITIES ACT (Government Code Section 54953.2)

The meeting facilities at Kern Health Systems are accessible to persons with disabilities. Disabled individuals who need special assistance to attend or participate in a meeting of the Board of Directors may request assistance at the Kern Health Systems office, 2900 Buck Owens Boulevard, Bakersfield, California 93308 or by calling (661) 664-5010. Every effort will be made to reasonably accommodate individuals with disabilities by making meeting material available in alternative formats. Requests for assistance should be made five (5) working days in advance of a meeting whenever possible.



To: KHS Board of Directors From: Douglas Hayward, CEO Date: December 16, 2021

Re: AB 361 Remote Meeting Resolution

### **Background**

The Governor's executive order suspending certain requirements of the Brown Act regarding board meetings has expired, but the proclamation of a state of emergency is still in place. The Legislature has amended Govt Code 54953 to include provisions allowing remote meetings during a state of emergency under certain conditions. The attached resolution allows the Board to continue meeting remotely until the state of emergency is lifted and social distancing is no longer recommended or required. If the Board adopts the resolution, it will have to renew the resolution every 30 days.

### **Recommended Action**

The Board adopt the resolution and continue with remote meetings during the month of December or until the state of emergency is lifted.



### RESOLUTION

In the matter of:

### A RESOLUTION OF THE BOARD OF DIRECTORS OF KERN HEALTH SYSTEMS PROCLAIMING A LOCAL EMERGENCY, RATIFYING THE PROCLAMATION OF A STATE OF EMERGENCY, AND AUTHORIZING REMOTE TELECONFERENCE MEETINGS FOR THE MONTH OF OCTOBER 2021

### Section 1. WHEREAS

(a) Kern Health Systems is committed to encouraging and preserving public access and participation in meetings of the Board of Directors; and

(b) Government Code section 54953, as amended by AB 361, makes provisions for remote teleconferencing participation in meetings by members of a legislative body, without compliance with the requirements of Government Code section 54953, subject to the existence of certain conditions; and

(c) a required condition is that there is a proclaimed state of emergency, and state or local officials have imposed or recommended measures to promote social distancing; and

(d) Governor Newsom declared a State-wide state of emergency due to the Covid-19 pandemic on March 4, 2020, which declaration is still in effect, and state and local health officials continue to recommend social distancing; and

(e) the Board of Directors does hereby find that the resurgence of the Covid-19 pandemic, particularly through the Delta variant, has caused, and will continue to cause, conditions of peril to the safety of persons that are likely to be beyond the control of services, personnel, equipment, and facilities of Kern Health Systems, and desires to proclaim a local emergency and ratify both the proclamation of state of emergency by the Governor of the State of California and the Kern County Health Department guidance regarding social distancing; and

(f) based on the above the Board of Directors of Kern Health Systems finds that in-person public meetings of the Board would further increase the risk of exposure to the Covid-19 virus to the residents of the Health Authority, staff, and Directors; and

WHEREAS, as a consequence of the local emergency, the Board of Directors does hereby find that it shall conduct Board meetings without compliance with paragraph (3) of

subdivision (b) of Government Code section 54953, as authorized by subdivision (e) of section 54953, in compliance with the requirements to provide the public with access to the meetings as prescribed in paragraph (2) of subdivision (e) of section 54953; and

WHEREAS, all meetings of Board of Directors will be available to the public for participation and comments through virtual measures, which shall be fully explained on each posted agenda.

Section 2. NOW, THEREFORE, BE IT RESOLVED that the Board of Directors of Kern Health Systems hereby finds, determines, declares, orders, and resolves as follows:

1. This Board finds that the facts recited herein are true and further finds that this Board has jurisdiction to consider, approve, and adopt the subject of this Resolution.

2. <u>Proclamation of Local Emergency</u>. The Board hereby proclaims that a local emergency now exists throughout the Health Authority, as set forth above.

3. <u>Ratification of Governor's Proclamation of a State of Emergency</u>. The Board hereby ratifies the Governor's Proclamation of State of Emergency, effective as of its issuance date of March 4, 2021.

4. <u>Remote Teleconference Meetings</u>. The Chief Executive Officer, staff, and Board of Directors are hereby authorized and directed to take all actions necessary to carry out the intent and purpose of this Resolution including conducting open and public meetings in accordance with Government Code section 54953(e) and other applicable provisions of the Brown Act.

5. <u>Effective Date of Resolution</u>. This Resolution shall take effect on December 1, 2021, and shall be effective until the earlier of December 31, 2021, or such time the Board of Directors adopts a subsequent resolution in accordance with Government Code section 54953(e)(3) to extend the time during which Kern Health Systems may continue to teleconference without compliance with paragraph (3) of subdivision (b) of section 54953.

6. <u>Termination of this Resolution</u>. This Resolution will automatically terminate on the day that both the Governor's Declaration of Emergency and any local agency guideline for social distancing are no longer in effect.

The Clerk of the Board of Directors shall forward copies of this Resolution to the following:

Office of Kern County Counsel

### Kern Health Systems

I, Sheilah Woods, Clerk of the Board of Directors of Kern Health Systems, hereby certify that the following resolution, on motion of Director Nilon, seconded by Director Patel, was duly and regularly adopted by the Board of Directors of Kern Health Systems at an official meeting thereof on the 16th day of December, 2021, by the following vote and that a copy of the resolution has been delivered to the Chairman of the Board of Directors.

AYES:

NOES:

ABSENT:

Sheilah Woods, Clerk Board of Directors Kern Health Systems

### SUMMARY

### **BOARD OF DIRECTORS**

KERN HEALTH SYSTEMS 2900 Buck Owens Boulevard Bakersfield, California 93308

Regular Meeting Thursday, October 14, 2021

### 8:00 A.M.

### BOARD RECONVENED

Directors: McGlew, Judd, Stewart, Deats, Bowers, Flores, Garcia, Hoffmann, Jones, Martinez, Melendez, Nilon, Patel, Patrick, Rhoades, Watson ROLL CALL: 11 Present; 5 Absent – Judd, Deats, Bowers, Melendez, Patrick

NOTE: The vote is displayed in bold below each item. For example, Rhoades-Deats denotes Director Rhoades made the motion and Director Deats seconded the motion.

<u>CONSENT AGENDA/OPPORTUNITY FOR PUBLIC COMMENT</u>: ALL ITEMS LISTED WITH A "CA" WERE CONSIDERED TO BE ROUTINE AND APPROVED BY ONE MOTION.

### BOARD ACTION SHOWN IN CAPS

 Board Resolution to Allow Virtual Board Meeting Participation Pursuant to Government Code Section 54953 (Fiscal Impact: None) -APPROVED
 Nilon-Patel: 10 Ayes; 1 Abstention; 5 Absent – Judd, Deats. Bowers, Melendez, Patrick

ADJOURN TO CLOSED SESSION Rhoades

### **CLOSED SESSION**

2) Request for Closed Session regarding peer review of a provider (Welfare and Institutions Code Section 14087.38(o)) – SEE RESULTS BEOW

### 8:15 A.M.

BOARD RECONVENED

### REPORT ON ACTIONS TAKEN IN CLOSED SESSION

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Item No. 2 concerning a Request for Closed Session regarding peer review PROVIDERS RECOMMENDED FOR INITIAL CREDENTIALING SEPTEMBER 2021 of a provider (Welfare and Institutions Code Section 14087.38(o)) – HEARD; BY A UNANIMOUS VOTE OF THOSE DIRECTORS PRESENT, THE BOARD APPROVED ALL PROVIDERS RECOMMENDED FOR INITIAL CREDENTIALING; DIRECTOR STEWART ABSTAINED FROM VOTING ON EMEAHU, GUTIERREZ, SYED, THOMAS; DIRECTOR BOWERS ABSTAINED FROM VOTING ON KINGSTON HEALTHCARE CENTER; DIRECTOR PATEL ABSTAINED FROM VOTING ON BRADLEY

Item No. 2 concerning a Request for Closed Session regarding peer review PROVIDERS RECOMMENDED FOR <u>INITIAL CREDENTIALING</u> OCTOBER 2021 of a provider (Welfare and Institutions Code Section 14087.38(o)) – HEARD; BY A UNANIMOUS VOTE OF THOSE DIRECTORS PRESENT, THE BOARD APPROVED ALL PROVIDERS RECOMMENDED FOR INITIAL CREDENTIALING; DIRECTOR STEWART ABSTAINED FROM VOTING ON BAUTISTA, DON-PEDRO, KAUR, NAY; DIRECTOR BOWERS ABSTAINED FROM VOTING ON ARAMBULA-DAMIAN, BOURELLE, BROWN, NOVENO; DIRECTOR HOFFMANN ABSTAINED FROM VOTING ON IMO. RODRIGUEZ, SERBAN, TOVAR, VELAZQUEZ

Item No. 2 concerning a Request for Closed Session regarding peer review PROVIDERS-RECOMMENDED FOR **RECREDENTIALING SEPTEMBER 2021** of a provider (Welfare and Institutions Code Section 14087.38(o)) – HEARD; BY A UNANIMOUS VOTE OF THOSE DIRECTORS PRESENT, THE BOARD APPROVED ALL PROVIDERS RECOMMENDED FOR RECREDENTIALING; DIRECTOR STEWART ABSTAINED FROM VOTING ON TAIWO; DIRECTOR HOFFMANN ABSTAINED FROM VOTING ON FLORES, SABA

Item No. 2 concerning a Request for Closed Session regarding peer review PROVIDERS–RECOMMENDED FOR <u>RECREDENTIALING</u> OCTOBER 2021 of a provider (Welfare and Institutions Code Section 14087.38(o)) – HEARD; BY A UNANIMOUS VOTE OF THOSE DIRECTORS PRESENT, THE BOARD APPROVED ALL PROVIDERS RECOMMENDED FOR RECREDENTIALING; DIRECTOR BOWERS ABSTAINED FROM VOTING ON CHANG, NICHOLS, SALVO. SHARMA; DIRECTOR GARCIA ABSTAINED FROM VOTING ON KUCHAKULLA; DIRECTOR HOFFMANN ABSTAINED FROM VOTING ON BIRDI, ABRAHAMSON, IRENE

### PUBLIC PRESENTATIONS

3) This portion of the meeting is reserved for persons to address the Board on any matter not on this agenda but under the jurisdiction of the Board. Board members may respond briefly to statements made or questions posed. They may ask a question for clarification, make a referral to staff for factual information or request staff to report back to the Board at a later meeting. Also, the Board may take action to direct the staff to place a matter of business on a future agenda. SPEAKERS ARE LIMITED TO TWO MINUTES. PLEASE STATE AND SPELL YOUR NAME BEFORE MAKING YOUR PRESENTATION. THE MEETING FACILATATOR WILL INDICATE WHEN THERE IS 15 SECONDS REMAINING TO YOUR PRESENTATION TIME! NO ONE HEARD

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### BOARD MEMBER ANNOUNCEMENTS OR REPORTS

4) On their own initiative, Board members may make an announcement or a report on their own activities. They may ask a question for clarification, make a referral to staff or take action to have staff place a matter of business on a future agenda (Government Code section 54954.2(a)(2))

DIRECTOR MCGLEW REPORTED THAT SCOTT THYGERSON IS THE NEW KERN MEDICAL CEO AND WILL REPLACE RUSSELL JUDD ON THE KHS BOARD AND, AN ORIENTATION MEETING WILL BE SCHEDULED

- CA-5) Minutes for Kern Health Systems Board of Directors regular meeting on August 12, 2021 (Fiscal Impact: None) APPROVED
   Nilon-Hoffmann: 11 Ayes; 5 Absent Judd, Deats, Bowers, Melendez, Patrick
- Report on the Chief Executive Officer Search Committee progress (Fiscal Impact: None) –
   RECEIVED AND FILED
   Rhoades-Hoffmann: 11 Ayes; 5 Absent – Judd, Deats, Bowers, Melendez, Patrick
- CA-7) Report on Kern Health Systems 2021 Corporate Goals for 3<sup>rd</sup> Quarter and 2022 Corporate Goals Update (Fiscal Impact: None) – RECEIVED AND FILED Nilon-Hoffmann: 11 Ayes; 5 Absent – Judd, Deats, Bowers, Melendez, Patrick
  - Report on COVID-19 Kern Health Systems Member Vaccine Plan (Fiscal Impact: None) – RECEIVED AND FILED
     Garcia-Patel: 11 Ayes; 5 Absent – Judd, Deats, Bowers, Melendez, Patrick
  - Report on Kern Health Systems 2020 Utilization Management (UM) Program Evaluation and the 2021 UM Program Description (Fiscal Impact: None) APPROVED
     Stewart-Hoffmann: 11 Ayes; 5 Absent Judd, Deats, Bowers, Melendez, Patrick
  - 10) Report on Kern Health Systems Quality Improvement (QI) 2020 Program Evaluation, 2021 QI Program Description and, the 2021 QI Program Work Plan (Fiscal Impact: None) APPROVED
     Rhoades-Stewart: 11 Ayes; 5 Absent Judd, Deats, Bowers, Melendez, Patrick

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CA-11)	Report on Managed Care Accountability Set (MCAS) Strategies (Fis None) – RECEIVED AND FILED Nilon-Hoffmann: 11 Ayes; 5 Absent – Judd, Deats, Bowers, Meler	
CA-12)	Proposed renewal and binding of employee benefit plans for medical, life insurance, short-term and long-term disability, and long-term of January 1, 2022 (Fiscal Impact: \$6,520,000 Estimated; Budgeted) – APPROVED; AUTHORIZED CHIEF EXECUTIVE OFFICER TO SIGN Nilon-Hoffmann: 11 Ayes; 5 Absent – Judd, Deats, Bowers, Meler	care effective
CA-13)	Proposed Kern Health Systems provider contracts (rates confidentia and Institutions Code Section 14087.38(m)) – APPROVED; AUTHORIZED CHIEF EXECUTIVE OFFICER TO SIGI Nilon-Hoffmann: 11 Ayes; 5 Absent – Judd, Deats, Bowers, Meler	N
14)	Report on Kern Health Systems financial statements for July 2027 2021 (Fiscal Impact: None) – RECEIVE AND FILE Garcia-Patel: 11 Ayes; 5 Absent – Judd, Deats, Bowers, Melende	C C
CA-15)	Report on Accounts Payable Vendor Report, Administrative Contra \$30,000 and \$100,000 for July 2021 and August 2021 and IT Consulting Resources for the period ended June 30, 2021 (Fiscal Imp RECEIVED AND FILED <b>Nilon-Hoffmann: 11 Ayes; 5 Absent – Judd, Deats, Bowers, Meler</b>	<ul> <li>Technology</li> <li>pact: None) –</li> </ul>
16)	Report on Kern Health Systems Operation Performance and Review Health Systems Grievance Report (Fiscal Impact: None) – ALAN AN OPERATING OFFICER PRESENTED THE 2021 3 <sup>RD</sup> QUARTER REPORT TO THE BOARD. FORMAL GRIEVANCES FOR THE 3 <sup>FI</sup> INCREASED FROM THE 2 <sup>ND</sup> QUARTER OF 2021. ACCESS TO MEDICAL NECESSITY GRIEVANCES HAD SLIGHT INCREASE SIGNIFICANT ISSUES OR TRENDS WERE FOUND. INAPPROPRIATE CARE GRIEVANCES DECREASED SLIGHTLY DUR QUARTER. EXEMPT GRIEVANCES DECREASED SLIGHTLY DUR QUARTER WITH NO SIGNIFICANT ISSUES OR CONCERNS BE EXEMPT GRIEVANCES ARE INFORMAL COMPLAINTS S MEMBERS WHO DO NOT WANT TO FILE A FORMAL COMPLAINT. REVIEWED WITH THE BOARD HOW GRIEVANCES ARE PROCES DISPOSITION DECISION IS REACHED. EACH GRIEVANCE MEMBER SERVICES FROM EITHER A MEMBER OR A PROV GRIEVANCE, REQUESTS MEDICAL RECORDS IF NEED OR INPUP PROVIDER, REQUESTS A MEDICAL RECORDS IF NEED OR INPUP PROVIDER THE DECISION. A RECOMMENDATION MADE TO THE WEEKLY GRIEVANCE COMMITTEE FOR DISCU	/ERY, CHIEF GRIEVANCE GRIEVANCE © QUARTER © CARE AND ES BUT NO POTENTIAL DURING THE RING THE 3 <sup>RD</sup> ING FOUND. HARED BY ; HOWEVER, MR. AVERY SED, AND A COMES TO /IDER. THE 5 OF THE T FROM THE ST REVIEWS ATION WAS ON IS THEN

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APPROVAL. THIS COMMITTEE IS COMPRISED OF A MEDICAL DIRECTOR, AND REPRESENTATIVES FROM UM, QUALITY, CASE MANAGEMENT, PROVIDER NETWORK MANAGEMENT, COMPLIANCE, AND THE COO. THE COMMITTEE REVIEWS THE FACTS OF THE CASE PRIOR TO THE MEETING. REVIEWS THE RECOMMENDATION AND COMES TO A DECISION. IN **REVIEWING THE DISPOSITION OF THE 712 FORMAL GRIEVANCES FOR THE** QUARTER, MR. AVERY REPORTED THE MEDICAL NECESSITY GRIEVANCES ARE THE CATEGORY WITH THE MOST GRIEVANCES RECEIVED. MOST OF THOSE GRIEVANCES ARE PRIMARILY RADIOLOGY REFERRALS AND PAIN MANAGEMENT REFERRALS. OF THE TOTAL 329 MEDICAL NECESSITY GRIEVANCES RECEIVED DURING THE QUARTER, 188 WERE UPHELD BY THE GRIEVANCE COMMITTEE AND 66 WERE REVERSED AND RULED IN FAVOR OF THE MEMBER AND 75 GRIEVANCES WERE STILL UNDER REVIEW. THE PRIMARY REASON WE UPHOLD MOST OF THE DECISIONS IS WE ARE UNABLE TO FIND SUPPORTING DOCUMENTATION FROM THE PROVIDER OR THE MEMBER TO CONFIRM THE REQUEST MEETS APPROPRIATE MEDICAL CRITERIA. THE OTHER NOTEWORTHY MAJOR CATEGORY OF GRIEVANCES IS POTENTIAL INAPPROPRIATE CARE ISSUES. ONCE THESE GRIEVANCES ARE RECEIVED, WE ACKNOWLEDGE RECEIPT TO THE MEMBER AND THEN FORWARD ALL OF THEM TO THE QUALITY DEPARTMENT FOR FURTHER REVIEW, INVESTIGATION AND RESOLUTION; RECEIVED AND FILED

Patel-Stewart: 11 Ayes; 5 Absent – Judd, Deats, Bowers, Melendez, Patrick

- Kern Health Systems Chief Medical Officer report (Fiscal Impact: None) RECEIVED AND FILED
   Garcia-Patel: 11 Ayes; 5 Absent – Judd, Deats, Bowers, Melendez, Patrick
- Kern Health Systems Chief Executive Officer report (Fiscal Impact: None) RECEIVED AND FILED
   Rhoades-Flores: 11 Ayes; 5 Absent – Judd, Deats, Bowers, Melendez, Patrick
- CA-19) Proposed modifications to Kern Health Systems Formulary (Fiscal Impact: None) APPROVED
   Nilon-Hoffmann: 11 Ayes; 5 Absent – Judd, Deats, Bowers, Melendez, Patrick
- CA-20) Miscellaneous Documents RECEIVED AND FILED Nilon-Hoffmann: 11 Ayes; 5 Absent – Judd, Deats, Bowers, Melendez, Patrick
  - A) Minutes for Kern Health Systems Finance Committee meeting on August 6, 2021

ADJOURN TO THURSDAY, DECEMBER 16, 2021 AT 8:00 A.M. Garcia

/s/ Cindy Stewart, Secretary Kern Health Systems Board of Directors



### To: KHS Board of Directors

From: Timothy McGlew, Chairman

Date: December 16, 2021

Re: CEO Search Committee Progress Report

### Background

Following the creation of KHS "Company and CEO Position Profile" (previously distributed), Witt /Kieffer began its market outreach to identify prospects for the CEO position.

Over 40 people expressed interest. Witt/Kieffer continues to interview and screen each one to gauge their level of interest and qualifications for the position. This vetting process is expected to be completed in the next two weeks.

In early January, Witt/Kieffer will present a slate of candidates to the Search Committee for review and discussion. From this group, the Search Committee will select the candidates they wish to interview. Depending on schedules and number of interviews, this process may take up to a month to complete. The Search Committee will forward their recommended list of qualified candidates to the Board. After which, the Board will convene to interview these finalists and make their selection for CEO.

Witt / Kieffer stated they are pleased with the caliber of candidates that has developed. Several have extensive Medicaid (Medi-Cal) health plan leadership experience in California as well as other states.

### **Requested Action**

Receive and File.



To: KHS Board of Directors

From: Robert Landis, CFO

Date: December 16, 2021

Re: Quarterly Review of Kern Health Systems Investment Portfolio

### **Background**

The Kern Health Systems ("KHS") Investment Policy stipulates the following order of investment objectives:

- Preservation of principal
- Liquidity
- Yield

The investment portfolios are designed to attain a market-average rate of return through economic cycles given an acceptable level of risk. KHS currently maintains the following investment portfolios:

### Short-Term Portfolio (Under 1 year)

Funds held in this time frame are typically utilized to pay providers, meet operating expenses and fund capital projects. Additionally, extra liquidity is maintained in the event the State is late with its monthly capitation payment.

### Long-Term Portfolio (1-5 years)

Funds held in this time frame are typically for reserves and to take advantage of obtaining higher yields.

### **Requested Action**

Receive and File.

### Kern Health Systems Investment Portfolio September 30, 2021

### Short Term Portfolio (under 1 year)

Funds held in this time frame are typically utilized to pay providers, meet operating expenses, distribute pass-through monies waiting for additional approvals and/or support to be paid and monies owed to the State for MCO Taxes. Extra liquidity is maintained in the event the State is late with its monthly capitation payment.

Description			Doll	ar Amount		Maximum Allowed Per Policy	Approximate Current Yield	Liquidity	Principal Fluctuation
Wells Fargo - Cash	(4)	(1) (1)	\$	700,000 27.000,000	0.26% 9.86%			1 Day 1 Day	None None
Money Market Accounts Local Agency Investment Fund (LAIF)	(A) (B)	(2)	\$	74,000,000	27.03%	50%	0.20%	2 Days	None Subject to Interest
US T-Bills at Wells Fargo		(1)	\$	79,500,000	29.04%	100%	0.04%	1 Day	Rate Fluctuations Subject to Interest Rate and Credit
KHS Managed Portfolio at Wells Fargo Sub-Total	(C)	(1)	\$ \$	37,200,000 218,400,000	13.59% 79.77%		0.12% 0.10%	3 Days	Fluctuations

### Long Term Port Folio (1 - 5 years)

Funds held in this time frame are typically for reserves and to take advantage of obtaining higher yields.

UBS Managed Portfolio	(D)	\$ 51,300,000 18.74%	Subject to Interest Rate and Credit 0.50% 3 Days Fluctuations
		5 4,100,000 1.50%	Subject to Interest Rate and Credit 0.23% 3 Days Fluctuations
KHS Managed Portfolio at Wells Fargo Sub-Total	(C)	\$ 55,400,000 20.23%	0.48%
Total Portfolio		\$ 273,800,000 100.00%	0.18%

Yield Curve	Treasuries	Yield Curve AA Corporate Bonds	A Corporate Bonds	CD's
Ivear	0.08%	0.15%	0.19%	0.10%
2 year	0.29%	0.33%	0.38%	0.25%
3 year	0.53%	0.56%	0.62%	0.50%
5 year	0.99%	1.07%	1.20%	0.90%

Money market fund comprised of US Treasury and Repurchase Agreement Obligations. (A)

LAIF is part of a \$179.1 Billion Pooled Money Investment Account managed by the State Treasurer of CA. (B)

Majority of portfolio is comprised of Treasuries, CD's, Time Deposits and Commercial Paper.

High quality diversified portfolio comprising commercial paper, corporate bonds and notes. (C)

High quality diversified portfolio comprising certificate of deposits, corporate bonds and notes, municipal securities and US Treasury Securities. (D) includes investments maturing in less than 1 year that will be re-invested for over 1 year at maturity.

Funds are utilized to pay providers, meet operating expenses, distribute pass-through monies waiting for additional approvals and/or support, amounts owed to the State for MCD Taxes, potential State prenium recoupments and for amounts owed under various Risk Corridons. Extra inquidity is maintained in the event the State is late with its monthly capitation payment. (1)

Funds are primarily utilized to fund various Grant Programs and 2021 capital projects. (2)

**Windows** UBS

**UBS** Client Review

as of September 30, 2021

### **Prepared for**

Kern Health Systems

# Accounts included in this review

Name	<ul> <li>BOND PORTFOLIO</li> </ul>	Conservative	Current Income	
			Return Objective: C	
Account	EX XX120	Risk profile:	Return	

Type • Portfolio Management Program

**Branch office:** 9201 Camino Media Suite 230 Bakersfield, CA 93311

Financial Advisor: The Cohen Group (661) 663-3233

### What's inside

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### **Portfolio** review **W** UBS

as of September 30, 2021

# Asset allocation review

		Value on 09/30/2021 (\$)	% of Portfolio	
	Cash	59,924.86	0.12	
	Cash	59,924.86	0.12	
	SU	59,924.86	0.12	0
	Fixed Income	51,280,796.97	99.88	0
	SU	51,280,796.97	99.88	2
	Government	4,005,052.22	7.80	
	Municipals	1,467,418.94	2.86	
	Corporate IG Credit	45,808,325.81	89.22	
Ų	Equity	0.00	0.00	
۵	Commodities	0.00	0.00	
ω	Non-Traditional	0.00	00.0	
l u	Other	0.00	0.00	
L	Total Portfolio	\$51,340,721.83	100%	

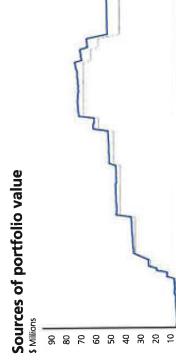
# Portfolio value and investment results

Performance returns (annualized > 1 year)

	For the period of For the period of For the period of	or the period of F	or the period of	αfY
	12/31/2020 to 03/31/2021	2/31/2020 to 03/31/2021 to 06/30/2021 to 12/31/2020 to 03/31/2021 00/30/2021 09/30/2021	06/30/2021 to 09/30/2021	12/31/2020 to 09/30/2021
Opening value	51,314,838.66	5	51,312,945.47 5	51,314,838.66
Net deposits/withdrawals	-16,449.05	-16,623.68	-16,813.78	-49,886.51
Div/Interest income	158,305.49	07/ES2/661	142,171,96	499,730.85
Change in acc. interest	35,203.97	-3,453.30	87,252,73	119,003.40
Change in value	201,609,105-	-156,520.33	-184,834,55	-542,964,58
Closing value	51,290,289.38	51,312,945.47	51,340,721.83	51,340,721.83
Net Time-weighted ROR	-0.05	0.04	50'0	0.05

Net deposits and withdrawals include program and account fees.

EX XX120 • BOND PORTFOLIO • Portfolio Management Program Prepared for Kem Health Systems Risk profile: Conservative Return Objective: Current Income



12/13 12/14 12/15 12/16 12/17 12/18 12/19 ----- Market Value ----- Net amount you invested (net of fees) 12/10 12/11 12/12 12/09

12/08

09/21

# Summary of gains and losses

	Short term (\$)	Fond term (a)	( (t) IDIGI
2020 Realized gains and losses	23,642.27	224,416.40	248,058.67
Taxable	23,642.27	224,416.40	248,058.67
Tax-deferred	0.00	00.00	0.00
2021 Year to date	227.34	53,112.32	53,339.66
Taxable	227.34	53,112.32	53,339.66
Tax-deferred	0.00	00.0	0.00

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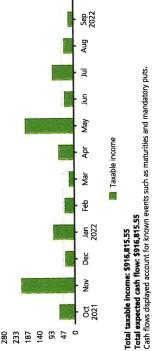
Past performance does not guarantee future results and current performance may be lower/higher than past data presented.



Portfolio review - as of September 30, 2021 (continued)

### Expected cash flow <sup>5 Thousands</sup>





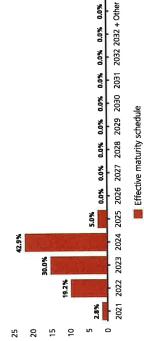
### Equity sector analysis Compared to S&P 500 index

	Value on 09/30/2021 (\$)	Actual (%)	Model (%)	Gap (%)
Communication Services	0.00	00.0	11.21	-11.21
Consumer Discretionary	0.00	00.0	11.18	-11.18
Consumer Staples	00'0	00.0	6.41	-6.41
Enerav	0.00	0.00	2.98	-2.98
Financials	0.00	00.0	11.63	-11.63
Health Care	0.00	0.00	12.41	-12.41
Industrials	0.00	0.00	7.47	-7.47
Information Technology	0.00	0.00	28.04	-28.04
Materials	0.00	0.00	2.58	-2.58
Real Estate	0.00	0.00	2.72	-2.72
Utilities	0.00	0.00	2.44	-2.44
Total classified equity Unclassified Securities	<b>50.00</b> 0.00			

EX XX120 • BOND PORTFOLIO • Portfolio Management Program Prepared for Kern Health Systems Risk profile: Conservative Return Objective: Current Income

## Bond maturity schedule

\$ Millions



Cash, mutual funds and some preferred securities are not included.

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Portfolio review - as of September 30, 2021 (continued)

EX XX120 • BOND PORTFOLIO • Portfolio Management Program Prepared for Kem Health Systems Risk profile: Conservative Return Objective: Current Income

				8	Parform	ance returns (an	Performance returns (annualized > 1 year)	ar)
	Performance start date	Value on 09/30/2021 (\$)	% of portfolio		For the period of For the period of For the period of 12/31/2021 to 05/31/2021 to 05/31/2021 to 03/31/2021 03/31/2021	or the period of F 03/31/2021 to 06/30/2021	or the period of 0.530,2021 to 09/30/2021	YTD 12/31/2020 to 09/30/2021
EX XX120 BOND PORTFOLIO+PMP+The Cohen Group Fixed Income - PIV Dec 08, 2008 Risk profile: Conservative Return objective: Current Income	Dec 08, 2008	51,340,721.83 100.00%	100.00%	Net time-weighted	-0.05%	0.04%	0.05%	0.05%
Total Portfolio	Dec 08, 2008	\$51,340,721.83	100%	Net time-weighted	-0.05%	0.04%	0.05%	0.05%
					For the period of For the period of For the period of 12/31/2020 to 03/31/2021 to	For the period of 1 03/31/2021 to	For the period of 06/30/2021 to	ΥΠ 12/31/2020 to
Benchmarks - Annualized time-weighted returns					THE CO	0.15%	1	%EC U
Biended Index					-0.03%	0.10%		0.17%
Blended Index 2					0.02%	0.00%	0.01%	%E0.0
US Treasury Bill - 3 Mos					-0.07%	0.05%	%60.0	0.07%
Barciays US Agg 1-3Y S&P 500					6.17%	8.55%	0.58%	15.92%

Page 4 of 17 Nended index:11/04/2019 - Current: 45% Bardays Corp 1-3Y: 55% Bardays Confect: 1-3Y Nended Index 2:Start - Current: 30% BofA 1Y Trs Note; 40% BofA US Corp 1-3Y A-AAA; 30% US Treasury Bill - 3 Mos Past performance does not guarantee future results and current performance may be lower/higher than past data presented. Report created on: October 29, 2021

KHS Board of Directors Meeting, December 16, 2021

as of September 30, 2021	er 30, 2021	Eau	Equities (\$/%)		Fixed Ir	Fixed Income (\$/%)					
	(ach (\$/%)	s=	Global	International	U.S.U	Global	International	Non-Traditional (\$/%)	Commodities (\$/%)	Other (\$/%)	Total
	59.924.86	0.0	0.0	0.0	0.00 51,280,796.97	0.00	0.00	0.00	0.0	0.00	0.00 \$51,340,721.83
Total Portfolio	0.12	0.00	0:00	0.00	99.68	0.00	0.00	0.0	0.00	0.00	100%
	20100	000	000	000	E1 380 706 07	000	000	000	0.00	0.00	\$51,340,721.83
	0.12 0.12	0.00	0.0	0.0	10007/10 88.66	0.00	0.00	0.00	0.00	0.00	100.00%
EX XX120 . BOND PORTFOLIO . BSA PMP	RTFOLIO . BSA PMP										
Risk profile: Conservative Return objective: Current Income	ntive rent Income										
		Ē	Equities (\$/%)		Fixed I	Fixed Income (\$/%)					
	Cash (\$/%)	511	Global	International	U.S.	Global	International	Non-Traditional (\$/%)	Commodities (\$/%)	Other (\$/%)	Total
	59.924.86	0.00	0.0	0.00	0.00 51,280,796.97	0.00	0.00		00.0	0.00	0.00 \$51,340,721.83
Total Portfolio	0.12	0.00	0.00	0.00	99. <b>8</b> 8	0.00	0.00	0.00	0.00	0.00	100%

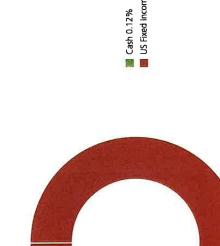
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### Asset allocation review **\*** UBS

as of September 30, 2021 Summary of asset allocation

	Market value (\$)	% of Portfolio
Cash	59,924.86	0.12
Cash	59,924.86	0.12
N	59,924.86	0.12
Fixed Income	51,280,796.97	99.88
NS	51,280,796.97	99.88
Government	4,005,052.22	7.80
Municipals	1,467,418.94	2.86
Corporate IG Credit	45,808,325.81	89.22
Equity	0.00	0.0
Commodities	0.00	0.0
Non-Traditional	0.00	0.00
Other	0.00	0.00
Total Portfolio	\$51,340,721.83	100%

Total Portfolio \$51,34 Balanced mutual funds are allocated in the 'Other' category



Cash 0.12%
 US Fixed Income 99.88%

Report created on: October 29, 2021

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### **Bond summary**

as of September 30, 2021

### **Bond** overview

Total nuantity	49,624,000
Total market value	\$50,980,718.95
Total arrning interest	\$300,078.02
Total market value plus accrued interest	\$51,280,796.97
Total estimated annual bond interest	\$934,960.55
	1.91%
Average couper	1.83%
	0 E0%
Average yield to maturity	
Average yield to worst	0.50%
Average modified duration	1.94
Average effective maturity	2.13

# Credit quality of bond holdings

			Value on	% of
Effe	Effective credit rating	Issues	09/30/2021 (\$)	port.
•	Aaa/AAA/AAA	m	4,533,353.47	8.88
-	Aa/AA/AA	ŝ	8,953,695.51	17.47
lυ	A/A/A	27	36,722,485.48	71.57
6	Baa/BBB/BBB	-	1,071,262.50	2.08
ш	Non-investment grade	0	0.00	0.00
ш	Certificate of deposit	0	0.00	0.00
0	Not rated	0	00.00	0.00
Total	a	æ	\$51,280,796.97	100%



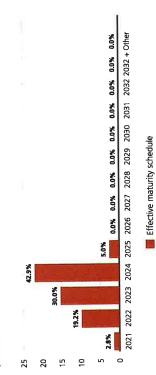
EX XX120 • BOND PORTFOLIO • Portfolio Management Program Prepared for Kern Haaith Systems Risk profile: Conservative Return Objective: Current Income

# Investment type allocation

Investment type	Taxable (\$)	Tax-exempt / deferred (\$)	Total (\$)	% of bond port.
Municipals	1,467,418.93	0.00	1,467,418.93	2.86
U.S. corporates	45,808,325.81	0.00	45,808,325.81	89.33
U.S. federal agencies	4,005,052.22	0.00	4,005,052.22	7.81
Total	\$51,280,796.96	\$0.00	\$51,280,796.96	100%

## **Bond maturity schedule**

\$ Millions



Includes all fixed income securities in the selected porfolio. Average yields and durations exclude Structured Product, Pass-Through, Perpetual Preferred, and Foreign securities.

Report created on: October 29, 2021

Cash, mutual funds and some preferred securities are not included.

**WRS** 

# Summary of bond holdings

% of bond portfolio maturing	2.85%	19.23%	30.01%	42.91%	5%																											
Mkt. value (S)	1,467,418.93	9,867,408.53	15,328,247,50		2,564,126,33																											
Unrealized	2,214.30	67,353.27	+11,907.69	-37 766.32	-14,267.92																											
Adjusted	1,450,381,2	9,738,406.68	15,309,042.69	21,912,826.82	2,564,435.92																											
Modified	0.08	0.68	1.63	2.74	2.89	AN	NA	AN	AA	AA	NA	AA	NA	AN	NA	AA	NA	AN	A	NA	AA	NA	AN	AN	AA	AN						
Yield to Modified		0.26 %	0.32 %	0.67 🐝	1.04 %	NA	AN	AN	AN	AN	NA	NA	AA	AN	AN	NA	AN	AA	NA	NA	NA	AN										
		0.36 %	0.48 %	0.73 %	1.19 %	AN	AN	NA	NA	AN	NA	NA	NA	MN	AN	AN	AN	AN	NA	NA	NA	NA	MA	NA	NA	NA	NA	NA	NA	AN	NA	NA
Current Yield to	7 47%	2.21%	0.68	2.30%	2.94%																											
Est. annual	1	217 005 05	103 328 00	503.812.50	75,000.00																											
	t ASO COD	9 674 000	15,250,000	20.850.000	2,400,000	0	0	0	0	0	0	0	0	0	0	0	•	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	Issues					0	0	0	0	•	0	0	•	0	c	0		c	0	0	0	•	0	0	0	0	0	0	0	0	0	C
Maturity	Year	1707	2023	1024	2025	2026	2027	2028	2029	2030	LEOX	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050	2050 +	Other

Includes all fixed-rate securities in the selected portfolio. Average yields and durations exclude Structured Product, Pass-Through, Perpetual Preferred, and Foreign securities.

**X** UBS

EX XX120 • BOND PORTFOLIO • Portfolio Management Program Prepared for Kenn Health Systems Risk profile: Conservative Return Objective: Current Income

Bond holdings - as of September 30, 2021 (continued)

# Õ

Effective rating         Effective rating         Effective rating         Effective           Total Bond Portfolio         0,uantity         0,uantity         1,171/2023           Total Bond Portfolio         Effective rating         0,uantity         1,171/2023           Maturing 2021         Moderlying rating         0,uantity         1,171/2023           Maturing 2021         Moderlying rating         0,uantity         1,171/2023           Maturing 2021         Maturing 2021         Aa2/AA/AA         1,450,000         2,47%         11/01/2021           Maturing 2021         Maturing 2021         Aa2/AA/AA         1,450,000         2,47%         1/01/2021           Maturing 2021         Madyrefichr/S&P)         0uantity         Coupon         Effective           Maturing 2022         Aa2/AA/AA         1,450,000         2,47%         1/01/2021           Maturing							•
Fifective rating/ UnderVing rating         11/1           G         Mdy/Fitch/S&P)         Quantity         Coupon         1           G         Aa2/AAAAA         1,450,000         2,47%         11/1           G         Aa2/AAAAA         1,450,000         2,47%         11/1           G         Aa2/AAAAA         1,450,000         2,47%         11/1           C         Aa2/AAAAA         1,450,000         2,47%         11/1           Underlying rating (Mdy/Fitch/S&P)         Quantity         Coupon         11/1           C         Aa2/AAAA         1,500,000         2,25%         05/1           Micr         A2/AAA         1,500,000         2,25%         05/1           Micr         A2/AAA         1,500,000         2,85%         05/1           Micr         A2/AAA         1,500,000         2,85%         05/1           Micr         A2/AAA         1,500,000         2,85%         05/1           Micr         A2/AAA         1,500,000         3,35%         05/1           Micr         A2/AAA         1,700,000         3,35%         05/1           Micr         A2/AAA         1,700,000         3,35%         07/1           Mirs </th <th>Est. annual Effective Call date/ income (\$)/ manunty Call price (\$) Curr. ) etd (%)</th> <th>Est. annual income (\$)/ Curr. yett (%)</th> <th>YTM (%)/ Modified YTW (%) duration</th> <th>Adjusted cost basis (\$)/ Unreal. (\$)</th> <th>Market price (\$)</th> <th>Mkt. value (\$)/ Accr. interest (\$)</th> <th>bond port</th>	Est. annual Effective Call date/ income (\$)/ manunty Call price (\$) Curr. ) etd (%)	Est. annual income (\$)/ Curr. yett (%)	YTM (%)/ Modified YTW (%) duration	Adjusted cost basis (\$)/ Unreal. (\$)	Market price (\$)	Mkt. value (\$)/ Accr. interest (\$)	bond port
Effective rating/ Underlying rating ISSIPPI ST TAX SR G         Effective rating/ (Mdy/Fitch/S&P)         Ouantity         Coupon         11/ Coupon           / 152470110121 DTD 120815         Aa2/AAVAA         1,450,000         2.47%         11/ A2700110121 DTD 120815           / 2.470110121 DTD 120815         Aa2/AAVAA         1,450,000         2.47%         11/ A22/AAVAA           / 10121 DTD 120815         Aa2/AAVAA         1,450,000         2.47%         11/ A22/AAVAA           / 10121 DTD 120815         Aa2/AAVAA         1,450,000         2.47%         11/ A22/AAVAA           / 10121 DTD 120815         Aa2/AAVAA         1,450,000         2.47%         11/ A22/AA           / 10121 DTD 120815         A1/WD/A+         1,008,000         2.25%         05/ A22/AA           / 10121 DTD 120815         A1/WD/A+         1,008,000         2.25%         05/ A22/AA           / 11322 DTD051519         A1/WD/A+         1,500,000         2.85%         05/ A2/AA         05           / 11322 DTD051519         A2/AAA         1,500,000         2.85%         05/ A2/AA         05         05/ A2/AA         05           / 11321         A1/WD/A+         1,500,000         2.85%         05         05         05           / 113219         A1/WD/A+         1,500,000	AN 5202/71/1	\$934,960.55 1. <b>8</b> 3%	0.50%	1.94 \$50,975,093.3 \$5,625.64	ş	\$50,800,718.95 \$300,078.02 \$51,280,796.97	100%
Aa2/AA/NR 1,450,000 2.47% 11/ Aa2/AA/NR 1,450,000 2.47% 11/ Effective rating/ Underlying rating/ MdWFitch/S&P) Quantity Coupon 2/ A1/WD/A+ 1,009,000 2.25% 05/ NR/NR/NR 1,500,000 0.95% 05/ NR/NR/NR 1,500,000 0.95% 05/ NR/NR/NR 1,500,000 0.95% 05/ NR/NR/NR 1,700,000 3.35% 07/ NR/NR/NR 1,700,000 3.35% 08/ NR/NR/NR	Est. annual Effective Call date/ income (\$)/ maturity Call price (\$) Curr. vield (%)	Est. annual income (\$)/ Curr. yield (%)	YTM (%)/ Modified YTW (%) duration	Adjusted t cost basis (\$)/ n Unreal. g/(\$)	Market price (\$)	Mkt. value (\$)/ Accr. interest (\$)	% of bond port.
Effective rating/ Underlying rating/ Underlying rating/ Underlying rating A1/NU/A+ 1,089,000 2.25% 05/ NR/NE/NR 1,500,000 2.35% 05/ NR/NE/NR 1,500,000 2.85% 05/ NR/NE/NR 1,500,000 2.85% 05/ NR/NE/NR 1,000,000 3.35% 07/ NR/NE/NR 1,700,000 3.35% 07/ NR/NE/NR 200,000 0.48% 08 A2/MA 200,000 0.48% 08	1/01/2021	35,815.00 2.47%	0.39% 0.08 0.39%	3 1,450,381.20 2,214.30	100.179	1,452,595.50 14,823.43	2.85%
Effective rating/ Underlying rating         Ouantity         Coupon           A1/WD/A+         1,089,000         2.25%         05/           A1/WD/A+         1,500,000         2.35%         05/           NRVNENNR         1,500,000         2.35%         05/           A2/A/A         1,500,000         2.85%         05/           A2/A/A+         1,500,000         2.85%         05/           MRVNENNR         1,000,000         3.00%         05/           A2/A/A+         1,700,000         3.35%         07/           NRNENNR         1,700,000         3.35%         07/           A2/A/A+         1,700,000         0.48%         08           A2/A/A+         1,700,000         0.48%         08	1/01/2021	\$35,815.00 2.47%	0.0 %95.0	0.08 \$1,450,381.20 \$2,214.30		\$1,452,595.50 \$14,823.43	2.85%
A1.WD/A++ 1,089,000 2.25% NRNRNK 1,500,000 0.95% NRNRNK 1,500,000 0.95% NRNRNK 1,500,000 2.85% NRNRNK 1,000,000 3.00% NRNRNK 1,700,000 3.35% NRNRNK 200,000 0.48% NRNRNK 200,000 0.48%	Est. annual Effective Call date/ income (\$)/ maturity Call price (\$) Curr. vield (%)	Est. annual income (\$)/ Curr. vield (%)	YTM (%)/ Modified YTW (%) duration	Adjusted d cost basis (\$)/ n Unreal. g/ (\$)	Market price (\$)	Mkt. value (\$)/ Accr. interest (\$)	bond port.
A2/A/A 1,500,000 0.95% NRAVRANK 1,500,000 0.95% A2/WD/A- 1,500,000 2.85% NRAVRANK 1,000,000 3.00% A2/A/A 1,700,000 3.35% A2/A/A 200,000 0.48% NRAVRANK	05/02/2022 04/02/2022 100.00	24,502.50 2.23%	0.55% 0.49 0.27%	9 1,087,301.16 12,588.84	101.000	1,099,890.00 10,073.25	2.16%
A2/MD/A- 1,500,000 2.85% NR/NE/NR 1,500,000 3.00% NR/NE/NR 1,700,000 3.35% NR/NE/NR 1,700,000 3.35% A2/A/A 200,000 0.48% NR/NE/NR	05/13/2022	14,250.00 0.95%	0.18% 0.61 0.18%	1 1,502,351.47 4,803.53	100.477	1,507,155.00 5,422.92	2.96%
VTS BJE 03.000% A2/NK/A 1,000,000 3.00% IS FC112015 NR/NK/NR 1,000,000 3.00% COUP INC A3/A/A+ 1,700,000 3.35% DTD072315 NR/NK/NR 200,000 0.48% INC NTS A2/A/A 200,000 0.48% DTD081920 NR/NK/R	05/13/2022	42,750.00 2.80%	0.21% 0.61 0.21%	1 1,524,233.96 276.04	101.634	1,524,510.00 16,031.25	2.99%
A3/A/A+ 1,700,000 3.35% NR/NR/NR A2/A/A 200,000 0.48% NR/NR/NR	05/20/2022	30,000.00 2.95%	0.32% 0.63 0.32%	3 1,003,959.34 13,150.66	101.711	1,017,110.00 10,833.33	2.00%
A2/A/A 200,000 0.48% 0 NR/NR/NR	07/15/2022	56,950.00 3.27%	0.32% 0.78 0.32%	8 1,740,475.67 154.33	102.390	1,740,630.00 11,864.58	3.41%
	08/19/2022	966.00 0.48%	0.47% 0.88 0.47%	8 200,170.38 -144.38	100.013	200,026.00 110.02	0.39%
EC021921 CALL@MW+59P WALT DISNEY CO NTS B/F 01.650% A2/A-78BH+ 2,300,000 1.65% 09/01/202 090122 001050619 F02030120 NB/NH/NHR	09/01/2022	37,950.00 1.63%	0.18% 0.91 0.18%	1 2,290,501.00 40,526.00	101.349	2,331,027.00 3,057.08	4.57%

Includes all fixed-rate securities in the selected portfolio. Average yields and durations exclude Structured Product, Pass-Through, Perpetual Preferred, and Foreign securities.

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🐝 UBS								페도 또 및	EX XX120 BON Prepared for Risk profile: Return Objective:	ID PORTFOLIO K m Health Sy Conservative Current Income	EX XX120 • BOND PORTFOLIO • Portfolio Management Program Prepared for Kan Health Systems Risk profile: Conservative Return Objective: Current Income	nagement
Bond holdings - as of September 30, Effective rating Underlying rating (MAD/FERANSER)		2021 (continued) ouantity Coupon	ntinuec	Effective maturity Ca	Call date/ Il price (\$) C	Est. annual income (\$)/ .urr viald (%)	YTM (%)/ Modified YTW (%) duration		Adjusted cost basis (\$)/ Unreal. ما (\$)	Market price (\$)	Mict. value (5) Accr. interest (5)	bond boort
Maturing 2022 BANK OF AMER CORP 02.503% 102122 DTD102116 FC042117	A2/AA-/A- NR/NR/NR	385,000	2.50%	10/21/2022 10/21/2021 100.00	21/2021 100.00	9,636.55 2.50%	2.40% 0.66%	0.05	389,413.70 -4,001.75	100.107	385,411.95 4,256.14	0.76%
CALLEMWY+208P		9,674,000	2.25%	06/28/2022		\$217,005.05 2.21%	0.36%	0.68 S	\$9,738,406.68 \$67,353.27		\$9,805,759.95 \$61,648.58	19.23%
	Effective rating/ Underlying rating (Mdy/Fitch/S&P)	Quantity Coupon	Coupon	Effective C maturity Call	Tall date/ price (\$) C	Effective Call date/ income (\$)/ maturity Call price (\$) Curr. vield (%)	YTM (%)/ Modified YTW (%) duration	lodified uration	Adjusted cost basis (\$)/ Unreal. g/(\$)	Market price (\$)	Mkt. value (\$)/ Accr. interest (\$)	% of bond port.
<b>Maturing 2023</b> JPMORGAN CHASE & CO NTS 02.972% 011523 DTD120816	AZ/AA-/A- NR/NR/NR	1,150,000	2.97%	01/15/2023 01/15/2022 100.00	15/2022 100.00	34,178.00 2.95%	2.39% 0.45%	0.29	1,170,212.60 -11,771.60	100.734	1,158,441.00 7,120.42	2.27%
FC071517 CALL@MW+20BP PEPSICO INC NTS B/F 00.750% 050123 DTD050120 FC110120	A1/WD/A+ NR/NR/NR	1,500,000	0.75%	05/01/2023		11,250.00 0.74%	0.25%	1.57	1,510,353.54 1,526.46	100.792	1,511,880.00 4,656.25	2.97%
CALL@MW+10BP APPLE INC NTS B/E 00.750% 051123 DTD051120 FC111120	Aa1/NR/AA+ NR/NR/NR	3,000,000	0.75%	05/11/2023		22,500.00 0.74%	0.30% 0.30%	1.60	3,020,762.94 927.06	100.723	3,021,690.00 8,687.50	5.93%
CALL@MW+10BP JOHN DEERE CPTL CORP 00.700% 070523 DTD060420 FC010521	A2/A/A NR/NR/NR	1,000,000	0.70%	07/05/2023		7,000.00 0.70%	0.33% 0.33%	1.75	1,006,065.60 464.40	100.653	1,006,530.00 1,652.78	1.97%
MED TERM NTS PACCAR FINANCIAL CORP 00.350% 081123 DTD081120	A1/NR/A+ NR/NR/NR	2,000,000	0.35%	08/11/2023		7,000.00 0.35%	0.38% 0.38%	1.85	2,000,000.00 -1,040.00	99.948	1,998,960.00 952.78	3.92%
FC021121 MED TERM NTS PEPSICO INC NTS B/E 00.400%	A1/NR/A+	600,000	0.40%	10/07/2023		2,400.00	0.28%	2.00	602,052.29	100.239	601,434.00 1 153 33	1.18%
100723 DTD100720 FC040721 FFCB BOND 00.290 % DUE 110223	NR	2,000,000	0.29%	11/02/2023 11/02/2021	/02/2021	0.40% 5,800.00 0.20%	0.36%	2.07	-016.23 1,998,818.00 -1 598.00	99.861	1,997,220.00 2.384.44	3.92%
FANNIE MAE NTS 00.310 % DUE	NR/NR/NR Aaa/Aaa/aa+	2,000,000	0.31%	11/16/2023 11/16/2022	/16/2022	6,200.00	0.24%	1.12	1,999,800.00	100.157	2,003,140.00	3.93%
111623 DTD 111620 FC 05162021 BANK OF NY MELLON CORP 00.350% 120723 DTD120720	NR/NR/NR A1/AA-/A NR/NR/NR	2,000,000	0.35%	100.00 12/07/2023 11/07/2023 100.00	100.00 /07/2023 100.00	0.31% 7,000.00 0.35%	0.40% 0.40% 0.40%	2.17	2,000,977.72 3,137.72	99.892	1,997,840.00 2,197.22	3.92%
Fotal 2023		15,250,000	0.68%	15,250,000 0.68% 08/06/2023		\$103,328,000 %80.0	0.48% 0.32%	1.63	1.63 \$15,309,042.6 \$-11,907.69		\$15,297,135.00 30.01% \$31,112.50	30.01%

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Includes all fixed-rate securities in the selected portfolio. Average yields and durations exclude Structured Product, Pass-Through, Perpetual Preferred, and Foreign securities.

Bond holdings - as of September 30, 2021 (continued)	otember 30, 2	2021 (co	ntinue	<del>0</del>			
	Effective rating/ Underlying rating			Effective Call date/	Call date/	Est. annual income (\$)/ YTM	Ĕ
	(Mdu/Fitch/S&P)	Quantity Coupon	Coupon	maturity Cal	ll price (\$) (	maturity Call price (\$) Curr vield (%)	È
Maturing 2024	100000000000000000000000000000000000000						
US BANCORP MED TERM NTS	A2/A+/A+	300,000	3.38%	300,000 3.38% 02/05/2024 01/05/2024	/05/2024	10,125.00	o
03.375% 020524 DTD020419	NR/NR/NR				100.00	3.18%	o
FACTOR 1.0000000000000							1
MICROSOFT CORP NTS B/E	AAA/AAA	500,000	500,000 2.88%	02/06/2024 12/06/2023	/06/2023	14,375.00	o
02.875% 020624 DTD020617	NRMRMR				100.00	2.73%	0
FC080617 CALL@MW+12.5BP							ľ
APPLE INC NTS B/E 2.850% 051124	Aa1/NR/AA+	400,000	400,000 2.85%	05/11/2024 03/11/2024	11/2024	11,400.00	0
DTD051117 FC111117	NR/NR/NR				100.00	2.70%	0
CALL@MW+12.5BP							
AMAZON COM INC NTS B/E	A1/AA-/AA	2,000,000 0.45%	0.45%	05/12/2024		9,000.00	0
00.450% 051224 DTD051221	NRVNRVR					0.45%	0
CALLOMW+2:5BP							
JPMORGAN CHASE & CO NTS	-A2/AA-/A-	1,800,000 3.63%	3.63%	05/13/2024		65,250.00	
03.625% 051324 DTD051314	NR/NR/NR					3.37%	0
FC111314 B/E							
		000 000 1	2001		N 1 0 0 7 4		

EX XX120 • BOND PORTFOLIO • Portfolio Management Program Prepared for Kern Health Systems Risk profile: Conservative Return Objective: Current Income

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bond bord

Mkt. value (\$)/ Accr interest (\$)

Market price (\$)

1.03%

526,145.00 2,156.25

105.229

0.63%

318,852.00 1,546.88

106.284

0.83%

422,232.00 4,401.67

105.558

3.91%

1,995,420.00 3,450.00

99.771

3.80%

1,936,386.00 24,831.25

107.577

2.06% 2.05%

105.172 104.746

1,051,720.00 4,097.22 1,047,460.00 2,968.75

polid lighting - as of september of, zoz i forman	ז יחר ובתווובור			1					
	Effective rating/ Underlying rating	Country Country	unun 1	Effective Call date/ maturity Call price (\$)		Est. annual income (\$)/ Curr vield (%)	YTM (%)/ Modified	odified	Adjusted cost basis (5) Unreal. of (5)
Maturing 2024	A NEW A COLLEGE AND	Annonh		- fummer					
US BANCORP MED TERM NTS	A2/A+/A+	300,000	3.38%	02/05/2024 01/05/2024	5/2024	10,125.00	0.67%	2.17	319,998.95 -1 146 95
03.3/5% U2U524 U1U2U419 FACTOR 1 00000000000	NK/NK/NK				00.001	B/ D1.C			
MICROSOFT CORP NTS B/E	AAA/AAA	500,000	2.88%	02/06/2024 12/06/2023	6/2023	14,375.00	0.63%	2.11	528,086.89
02.875% 020624 DTD020617	NRANRAR				100.00	2.73%	0.47%		-1,941.89
ADDIFING VALLENWATIZ.SDF	Aa1/NR/AA+	400.000	2.85%	05/11/2024 03/11/2024	1/2024	11,400.00	0.70%	2.37	424,831.49
DTD051117 FC111117	NR/NR/NR				100.00	2.70%	0.56%		-2,599.49
CALL@MW+12.5BP	A 1 A 1 A 1	000 000 0	0 AE 02	05/12/02/4		00000	0 54%	2.59	1.997.660.00
AWAZUN CUM INC NIS BYC 00.450% 051224 DTD051221	NRNRNR	nnn'nnn'z				0.45%	0.54%		-2,240.00
CALL@MW+2.5BP							1001 0		01 223 000 1
JPMORGAN CHASE & CO NTS	-A1-AA12A	1,800,000	3.63%	05/13/2024		65,250.00	0./0%	2.48	64.120,858,1
03.625% 051324 DTD051314	NR/NR/NR					3.37%	0./0%		-3, 141.43
FC111314 B/E RR&T CORP NTS B/F 02 500%	A3/A/A-	1.000.000	2.50%	08/01/2024 07/01/2024	01/2024	25,000.00	0.66%	2.65	1,054,623.18
080124 DTD072919 FC020120	NRVIRVIR				100.00	2.38%	0.60%		-2,903.18
UNITEDHEALTH GROUP INC	A3/A/+	1,000,000	2.38%	08/15/2024		23,750.00	0.70%	2.78	1,049,985.66
02.375% 081524 DTD072519	NR/NR/NR					2.27%	0.70%		-2,525.66
CALLOMW+10BP NTS		1 100 000	7053 0			8 750 00	0.61%	7 91	1.401.825.77
JOHN DEEKE LAMIAL LUKP		nnn'nn+' (				0.62%	0.61%	Ì	-1.405.77
60.02378 031024 D10031021	NNNNNN					2, 20.0			
PAYPAL HOLDINGS INC NTS	-AI-AIEA	1,000,000	2.40%	10/01/2024 09/01/2024	01/2024	24,000.00	0.69%	2.82	1,051,961.49
02.400% 100124 DTD092619	NR/NR/NR				100.00	2.28%	0.64%		-1,281.49
FC040120 CALL@MW+15BP		1 000 000	70 BC C	10/01/0/20 PC0/210/01	10024	64.125.00	1.00%	2.62	2.035.532.84
03.375% 100124 DTD091014	NRMRMR	000'00C'1			100.00	3.15%	0.80%		-2,342.84
FC040115 CALLOWW+15BP								5	1 007 001 00
BB&T CORP MED TERM NTS	-AJA/A-	1,000,000	2.85%	10/26/2024 09/26/2024	26/2024	28,500.00	%//.0	/9.7	86.C65,200,1
02.850% 102624 DTD102617	NR/NR/NR				100.00	2.68%	0.72%		86.6/-
FLU42618 B/E DNIC ENIL SEBV CBD INC MT	-0/0/20		%UC C	11/01/2024 10/02/2024	02/2024	44.000.00	0.64%	2.88	2,102,061.68
02.200% 110124 DTD110119	NRMRMR				100.00	2.10%	0.60%		-6,941.68
							1022 0	10 0	C2 775 070
AFLAC INC B/E 03.625% 111524	-AIMVIEA	000'006	3.63%	4702/C1/11		00.620,22 %55 5	0.17%	tr.7	20.110,010
	NNNNNN						2		
	A 7 AND/A-	1 750 000	2 38%	1 750 000 2 38% 11/15/024 09/15/2024	15/2024	41.562.50	0.75%	2.86	1,838,148.73

Includes all fixed-rate securities in the selected portfolio. Average yields and durations exclude Structured Product, Pass-Through, Perpetual Preferred, and Foreign securities.

Report created on: October 29, 2021

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3.60%

1,837,482.50 15,585.94

104.999

1,838,148.73 -666.23

2.86

0.75%

41,562.50 2.26%

1,750,000 2.38% 11/15/2024 09/15/2024 100.00

AZ/WD/A-NR/NR/NR

GENERAL DYNAMICS CORP 02.375% 111524 DTD091417 FC051518 CALL@MW+10BP

1.92%

979,263.00 12,234.38

108.807

4.11%

2,095,120.00 18,211.11

104.756

2.75%

1,400,420.00 486.11

100.030

2.06%

1,050,680.00 11,933.33

105.068

3.99%

2,033,190.00 31,884.38

107.010

2.08%

1,062,920.00 12,191.67

106.292

KHS Board of Directors Meeting, December 16, 2021

🎄 UBS								шīсīс	EX XX120 • BON Prepared for Risk profile: Return Objective:	D PORTFOLIO • Por Kem H. aith Systems Conservative Current Income	EX XX120 • BOND PORTFOLIO • Portfolio Management Program Prepared for Kern Hanth Systems Risk profile: Conservative Return Objective: Current Income	anagement Pi
Bond holdings - as of September 30,		2021 (continued)	ntinue	()	ŭ	Fet annual			Adiusted			% of
	Underlying rating (Mriv/Fitch/S&P)	Quantity Coupon	Coupon	Effective Call date/ income (\$)/ maturity Call price (\$) Curr. vield (%)	Call date/ in all price (\$) Curr.	· · ·	VTM (%) Modified VTW (%) duration		cost basis (\$)/ Unreal. o/l (\$)	Market price (\$)	Mkt. value (\$)/ Accr. interest (\$)	bond port.
Maturing 2024 ORACLE CORP NTS B/E 02.950% 111524 DTD110917 FC051518	Baa2/BBB+/BBB+ NR/NR/NR	1,000,000 2.95%	2.95%	11/15/2024 09/15/2024 100.00		29,500.00 2.78%	0.99% 0.88%	2.84	1,061,988.86 -1,788.86	106.020	1,060,200.00 11,062.50	2.08%
Call@MW+15BP Truist Bank NTS B/E 02.150%	A2/A+/A	1,000,000	2.15%	12/06/2024 11/06/2024		21,500.00	0.82%	2.98	1,046,484.55	104.186	1,041,860.00	2.04%
120624 DTD120619 FC060620 WAL MART STORES INC NTS 02.650% 121524 DTD102017	NR/NR/NR Aa2/Aa/Aa NR/NR/NR	1,900,000 2.65%	2.65%	100.00 12/15/2024 10/15/2024 100.00		2.00% 50,350.00 2.50%	0.73% 0.63%	2.90	2,017,735.74 -2,025.74	106.090		3.95%
Fotal 2024		20,850,000 2,44%		09/10/2024	55	\$503,812.50 2.30%	0.67%	2.74 5	2.74 \$21,912,826.8 \$-37,766.32		\$21,875,060.50 \$178,535.17	42.91%
	Effective rating/ Underlying rating (Mdv/Fitch/S&P)	Quantity Coupon	Coupon	Est. annual Effective Call date/ income (\$) maturity Call price (\$) Curr. yield (%)	E Call date/ ir Il price (\$) Curr		YTM (%)/ Modified YTW (%) duration		Adjusted cost basis (\$)/ Unreal. <u>o</u> /1 (\$)	Market price (\$)	Mkt. value (\$)/ Accr. interest (\$)	% of bond port.
Maturing 2025 JPMORGAN CHASE & CO B/E 03.125% 012325 DTD012315	A2/AA-/A- NRMR/NR	2,400,000	3.13%	01/23/2025 10/23/2024 100.00		75,000.00 2.94%	1.19% 1.04%	2.89	2,564,435.92 -14,267.92	106.257	2,550,168.00 13,958.33	5.00%
F0/2315 Total 2025		2,400,000	3.13%	01/23/2025	Ĩ	\$75,000.00 2.94%	1.19% 1.04%	2.89 5	\$2,564,435.92 \$-14,267.92		\$2,550,168.00 \$13,958.33	5.00%
	Effective rating/ Underlying rating (Mdv/Fitch/S&P)	Quantity	Coupon	Effective Call date/ maturity Call proc (\$)	S	Est. annual income (\$)/ Curr. yield (%)	YTM (%)/ Modified YTW (%) duration		Adjusted cost basis (\$)/ Unreal. g/l (\$)	Market	Mkt. value (\$)/ Accr. interest (\$)	bond bond
Total Bond Portfollo		4	7161	E202/21/11		%EU1	0.60%	1.94	1.94 \$50,975,093.3 \$5,625.64	V	\$50,910,078,02 \$300,078,02 \$51,280,796.97	100%

Includes all fixed-rate securities in the selected portfolio. Average yields and durations exclude Structured Product, Pass-Through, Perpetual Preferred, and Foreign securities. Report created on: October 29, 2021

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**M** UBS

EX XX120 • BOND PORTFOLIO • Portfolio Management Program Prepared for Kem Health Systems Risk profile: Conservative Return Objective: Current income

# Additional information about your portfolio as of September 30, 2021

# **Benchmark composition**

Account EX XX120

Blended Index Start - 05/15/2017; 50% Barclays US Gov 1-3Y; 50% Barclays Govt/Credit 1-5Y 05/15/2017 - 05/31/2018: 100% Barclays Agg Bond 05/31/2018 - 11/04/2019: 100% Barclays Agg Bond 11/04/2019 - Current: 45% Barclays Corp 1-3Y; 55% Barclays Govt/Credit 1-3Y

**Blended Index 2** Start - Current: 30% BofA 1Y Trs Note; 40% BofA US Corp 1-3Y A-AAA; 30% US Treasury Bill - 3 Mos

# Disclosures applicable to accounts at UBS Financial Services Inc. \* UBS

Thermation presented is subject to change at any time and is provided only as of the date indometional purposes information in this report is for informational purposes only and should note be relead upon as the basis of an investment or liquidation decision. UBS 75 account seatments and official two documents are the only stiftal record of your accounts and are not implaved, amended or supersected by any of the information preposes or otherwise. This section contains important disclosures regarding the information and valuations presented here. All

to clients, acting in our capacity as an investment adviser, including free based financial planning, direction of investment managers and mutual funds selection of investment managers and mutual funds describing our obligations to you. At the beginning of o the funds services we mode, our our file advisory services we mode, our our file the UBS FS offers a number of investment advisory programs interests.

In our second you be highest quality information where the lead this report using the thind from the conditional sources and all the final second the were believe this information to be reliable, we cannot make any report those complements of the second the second the second complements of the second second the second complements of the second second second second complements of the second second second second complements of the second sec Review.

Please keep in mind that most investment objectives are begins withough it is montant to ensure your provide the growth command our mutue time period, we below the growth compared and the longer period returns.

Please review the report content carefully and contact your Financial Advisor with any questions.

Client Accounts: This report may include all assets in the accounts listed and may include eligible and the account listed in the include eligible and a findusion of such securities will distort the actual performance of a securities will distort the actual performance of a securities will distort the actual performance of a securities will be actual performance of a

Report created on: October 29, 202

very substantially from the individual account provided to you as part of those programs. For view based programs, leves are charged on the market value of algobic assets in the accounts and account and accounts, prosteded accounts are accounted and calendar days in the billing period. When shown on a report, the nist profile and neural non-plecture pour anertary, you choose one neurun objective and a prese objectives or with a change them, please control there objectives or with a change them, please contact pour francial Advicor to update your account records.

performance disperding on which inception type you've choice. The way option are (1) Al Aussel Store Performance Start: This presents performance for all assets since the earliest possible date. (2) Aussion Assets that presents Action? Start for individual advisory accounts the presents Action? The performance since the Later stranged is included in the considerated apont, the total performance of that unmanaged account will be Performance: This report presents account activity and included since inception. Time-weighted Returns for accounts / SWP/AP sleeves (Monthly perioda): The report displays a time weight the Monthly perioda; The radia of the Monthly that is calculated in the provident of the retrod. This calculated in the provident of the retrod. This calculated is the retrod. This calculated is the retrod of the retrod. This calculated is the retrod. This calculated is the retrod of the retrod of the retrod of the retrod of the SWP sleeves before 0430/2018.

Time-weighted Returns for accounts / SWP/AAP the control of the c displayed can vary from prior generated reports. This

applies to all performance for all esses on or after 053202101, Advisory sees on or after 123512010, SWRMAP seeves on or after 040202018 as well as all Accel Cleas and Security level returns.

Money weighted returns: Money-weighted raturn (MW) is a macure of the rate of neuring the anisy portfolio of arease. It is calculated by finding the ality instrual Rate of Return (RR) for the arenod and then corrected that the return by the market of data in the period barry measured. The MWM incorporates the size and straining of cash flows, so it is an effective measure of returns on a portfolio.

Annu lized Performance: All performance periods cut durless otherwise the performance targ, with represents the return on an investment multiplied or divided to give a comparable one year return. Cumulative Performance: A cumulative return is the second that an inverse the period of lost over time, respondent of the period of immemolyed.

Net of Fees and Gross of Fees Performance: Performance is printed of the source of th

and not the performance of actual insetments. Although most performance of actual insetments. Although most perfolious use and generally are not resorced to investing only in soundes in the index. As much, your portfolio holdings and performance may say subtrantialy from the index. Each index reflects an unmanaged universe of secondise without any deduction for advisory fees or other expenses that would induce Benchmark/Major Indices: The past performance of an is not an tee the plast Any mark is purposes only and relates to historical performance of market indices ms, as well as the reinvestment of all income and dividends. An actual investment in the securities included in the index would require an investor to incur transaction costs, which would lower the performance 1ehu **BCTuel** 

results. Indices are not actively managed and investors information has been obtained from third parties deemed to be reliable. We have not independently verified this information. not do we make any verified this informations to the accuracy or completeness of this information.

Blended Index - For Advisory accounts, Blended Index is design to note the accessor in more accounts, is invested. For the new count, the option to select any benchmark from the list.

measment style corresponding to your client target advoction. If you change not client target allocation, your thended index will change in step with your change to your client target allocation. For certain products, the blended index represents the

Blended Index 2 - 8 - are optional indices selected by you which may contact a bend of events for another conts, the area an an another the mark selection on the sector the bendmark selection that an approximate the comparison of your portfolio based on it's holdings.

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Custom Time Pariods: If represented on this report, the performance surface with the information and are in our to have been searched by the Financia Advance in our to have been searched by the Financia Advance in our to have been searched by the Financia Advance in our to have been searched by the information of the result of the provided period of the out. As a result of the provided period of the out. As a result of the provided period of the out. As a result of the provided period of the out. As a result of the period of the period of the out. As a result of the period of th performance.

Net Deposite/Withdowedis: When shown on a report, the information programmer and withdowedle, program fees on including wrap fees) and other fees added to or subtracted from your account from the fait day to the set day of the period. When interfaces added to or stationary or account from the fait day to the set depositist withdrawed does not induce program the depositist withdrawed does not induce displayed red day of the period. When interfaces adding displayed red day does not induce and displayed red day UBS F5 price on the day securities

# Disclosures applicable to accounts at UBS Financial Services Inc. (continued) \* UBS

are delivered in or out of the accounts. Wrap fees will be included in this calculation except when pial via an order of the calculation except when pial via an order of the calculation except when pial via an order of the calculation except when pial via an order of the calculation except when pial via an order of the calculation except when pial via an order of the calculation except when pial via an order of the calculation except when pial via an withdrawal.

Coposite when shown on a report that information represents the state of a large data and some first day to the last any of the priod. On Clear Summary Report and/or Particle New Report, the may end of the controllogory, autisets the controllogory, autisets and day securities are delivered in or out of the accounts.

Withdrawals: When shown on a report, this information represents the net value of all cash and securities withdrawals subtracted from your accounts securities withdrawals subtracted from your accounts of a day UBS FS price on the day securities are delivered in or our of the accounts.

Dividends/Interest: Dividend and interest earned, who have not not does not the control tax the provident of the control tax reporting documents (i.e. 1099) for tax reporting the control of the control ssuer.

Change in Accound Interest. When shown on a report, is information represents the difference between the accound interest at the beginning of the period from the accound interest at the end of the period.

Composition where supressed the change in value of the periodic surgers insorting period, enducing the composition of the change of the earned and accrued interest. Change in Value may include programs fees (including wrap fees) and other including wrap fees) and wrap fe ŝ. Feets Feets represented in this report include program and wrap feets. Program and wrap feets prior to October 1, 2010 for accounts that are billed separately via involce through a separate account billing arrangement are not included in this report. Performance Start Date Changes: The Performance Start Date for accounts marked with a '^' have changed. Performance figures of an account with a changed

Performance Start Date may not include the entire bistory of the account. The new Performance Start Date will generate performance in theme and octivity of measures and the reportmance of these S.S.A. result, the overall performance at UBS S.S.A. result, the overall performance at UBS accounts may generate letter performance at the period of time bat would be included if the report used the period of time bat would be included if the report used there are used to a fragmac. That use the incompo-nder of the account because reports with longer time there are used to the account used to the start period be the recount because reports and will show performance and activity withormation from the exist measures the optimate a structure bate and will show performance and activity withormation from the exist measures the control of the transfer the the respect may induce a scound that failed on the performance and activity withormation from the exist measure the control of the account that failed one of on performance and a theory withormation from the recent of the account. The hydrometer then and the frequencies a reformance and performance and a theorem to a the activity experiment and the interval of the account. The hydrometer the performance activity expension a performance activity performance activity a start of the activity from the performance activity expension a performance activity performance activity a performance activity activi

Closed Account Performance: Accounts that have been closed may be included in the considerand performance report. When closed accounts are included in the consolidated report, the performance report will only actuate frequent the time period the account was active during the consolidated performance reporting time period. regarding your new Performance Start Date.

Important Information on options-based strategies: Options involve risk and are not suitable for everyone. Provide risk and are not suitable for everyone. Provide the baying or saling an option instant and a copy of the Cheatochersis & Helso of Standardhad Options, also innown as the options disclosure discrete are be innoved at the disclosure disclosure discument can be accessed at the following web com/about/publications/character-risks. address: www.optionsclearing.

Concentrated faulty Solutions (E.S.) managers are not involved in the walkington of the underlying stock position. The CES Strangs sees to manage diopyrotatic (an-spatimum) rate of through options trades on a clear's searing to concentrate with the manager will advise only on the options (seection in order to pursue the transloy of the ontertion with the underlying stock positioned) depended in the account, it is important to keep that in more when evaluating the manager's performance and the account of the account, it is important to keep that in more when evaluating the manager's performance with the account of performance manager's performance of the underlying resulty position that is not being managed. (ES use options to

seek to achieve your investment objectives regarding you concerning por cell that the the time that the will be the time that the inclusion of the time that the the call was written. Therefore, in some market the call was written. The call was written wr

Pertulation: For purposes of this report approach is defined as all of the accounts presented on the count person of the accounts presented on the counts header of this report and down not uses FS or elsewhere.

Protection the "% Portfolio 1 con-device the port agence (18) when the port gence (18) the the "% or d asset (11) the account(5) selected to this real was geneed.

Tax but the report display security the rither one have be unmore that out on a security tax level information. If our thorse to display security tax lots as one reterm, the unal cost equals the total of all tax lots. The unit cost is an average of the total of all tax lots the unit cost is an average of the total of all tax lots. The unit cost is an average of the total of all tax lots the unit cost is an average of the total of all tax lots. The unit cost is an average of the total of all tax lots the unit of the total of all tax lots. The unit cost is an average of the total of all tax lots the total average of the total of all tax lots the total average of the total of all tax lots. The unit cost is an average of the total of all tax lots. value of the security.

Independently verify or guaranties the accuracy of weight of any information provided by anothes other than UBS FS. As a result this information may not be accurate and is provided for informational purposes or or constrate or and decisions. Are tax purposes or otherwise. See your monthly steement for additional If you choose to display tax tot level information as taxing a second the second in the choice, report, the taxing is to information may include information from sources other than UBS FS. The Firm does not information.

according price sections, however, we make not according price sections are section, and an enter to the back of the first page of your UBS 15 account sectement for important information reporting the soundes pricing used for certain types of accordings, the soundes of pricing used for certain types of accordings. Prising: All securities are priced using the closing price reported on the last business day preceding the date of this report. Every reasonable attempt has been made to

In your account, we generally rely on third party quantizon revision, we may datamine the price in good facts be unvelation, we may datamine the price in good facts and may use other sources such as the last recorded transaction. When sources are head at another conduction of your load figuid or restricted securities for which there is no published price, aw will generally rely on the vulue provided by the custodian or stater of that pricing of securities. To determine the value of securities security. Cash Cash on opposit at UBS Bank USA is protected by the Federal Deposit Insurance Corporation PONC up to \$250,000 in principal and accord interest per depositor for each conversibility type. Deposits make in an individual's own name, joint name, or individual enterestie. Socie deposits are not guaranteed by UBS FS. More information is available upon request.

Asset Allocation: Your allocation analysis is based on your convent profetio. The Analer Allocated portion of this suport shows the mile of versions must here prove a suport account of most elementage of analytic mestiment anyour account of most elementage of an investments anyour the spectralized for an investment and the most element stategory and suptim battance for elementary them a higher percentage of fixed income events may show a higher percentage of fixed income events may show a higher percentage of fixed income nvestments.

Managed traded funds: The asset funds and exchanged traded funds: The asset funds and exchanged traded funds: The asset include individual investments that provide exposure to other asset classes. For example, an International Developed Marters, tratege up any include exposure to developed Marters, and Large Cap

Mutual Fund Asset Allocation: If the option to unbundle balanced mutual funds is selected and if a unburk to the second mutual funds is selected and if a control to the second mutual fund or ETF contains equity holdings from mutual fund or ETF contains equity holdings from mutual results are not this report in prost on the sectors measured as a precentage of the total fund's asset value as of the date shown.

This information is supplied by Morningstar, Inc. on a weigh basis to USF 55 based on data supplied by the fund which may not be current. Munait funds change their porticide holdings on a regular (often daily) basis. protoding), wayshis the includes motual funds ma not accurately reflect the current compaction of these not accurately reflect the current compaction of these

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# Disclosures applicable to accounts at UBS Financial Services Inc. (continued)

funds. If a fund's under wholding date not available, it will be class? a based on a corresponding overall Montivuigstar classification. All data is as of the date indicated in the report. A pool of investment vehice (and as mutual lucis, door of mutual funds, and operated how door of mutual managements of operations of the second second performance information. Please note, performance for mutual funds is inclusive of multiple share classes.

Intelligible Accels: We require that you hold and profiles events. We require that you hold and profiles only approximate and works of accounts. Prese contact your Financial Actions for a fist of the eligible assets in your Financial Actions for all provide performance information for exigible actions are not considered free lossed program. Since intelligible stats are not considered free lossed program assets. The inclusion of such sectors are advanced program assets. The proformance offered in this reproduction to work alternative from the individual account provided to you as set charged on the market value of eligible assets. As a result, the procuration for the market value of eligible assets in the accounts and assets for the market value of eligible assets in the accounts and assets of our theory. In advance, provided accounts and assets of our theory financial Actions will be accounts and assets of our financial Actions will be accounts and assets of our financial Actions will be accounts and assets of our financial Actions will be accounts and assets of our financial Actions will be accounts and assets of our financial Actions will be accounts and assets of our financial Actions will be account and the restore with respect to introlyble Actions your investment actions with respect to introlyble Actions

Vertable Annuity Asset Allocations If the option to verturalle a variable annuity is selected and if a valiable with the classified by the anset class, subclass, and after breatedoons for the underlyping produing. Here margine exactive sectors, this report will proportionately afford exactive sectors are precentage of the table variable amnuity's asset value as of the date shown.

This information is supplied by Morringstar, Inc. on a weekly basis to tube SFS based on data supplied by the weekly basis and the SFS based on data supplied by the heldings of vaniable annuhes change on a regular induce daty basis. Accordingly, are really as the induces wiskle annuhis supplied than on the other composition of these vanishes annuhis. If a variable annuhy's underlyng plans is not available, it will annuhy's underlyng plans is not available, it will annuh's underlyng heading data is as of the deter indicated in the report.

Equity Style: The Growth, Value and Core labels are determined by Montingnue. If an Equity Style is unclassified, it is due to non-availability of data required by Montingster to assign it a particular style.

Equity Capitalization: Market Capitalization is

Report created on: October 29, 2021

determined by Morningstar. Equity securities are determined by Morningstar. Equity securities are Morningstar. Unclassified securities are those for which no capations is available on Morningstar. Equity Sectors: The Equity sector analyzis may include a variety of accounts, each with all filterant instantion and index processes. As a result, the correcepting or underweighting in a particular sector or assot class should not be viewed as an isolated factor in mixing internentigiation decision, but should be essensed or an account by account's portfolia.

Classified Equity: Classified equities are defined as those equities for which the firm can confirm the specific industry and sector of the underlying equity instrument.

Estimated Annual Income: The Estimated Annual become is calculated by summing the previous four dublicacitonitent rates per share and multiplying by the quartery of shares held in the saferoid accountion as of the End Date of Report for saving product is sweep that and but of Report for saving product is sweep that and but of the sinet calculated and is displayed as 0.

Current View Current yield is defined as the estimated

Bond Ruting: These ratings are obtained from independent industry sources and are not writted by UBS FS. Sources without rating information are left blank. Rating agencies may discontinue ratings on high yield securities. NR: When NR is displayed under bond when octamn, no ratings are currently available from that rating agency.

High Yaidi This report may designate a security as a high yaidi fixed income security seem through onte or none tation agencies state the security as an investment grade security. Further, this report may incorposete a setting paths is no longer current with the resting agency. For more information about the tating fas any high yead fixed become accurity, or to consider whether to hold or out fishancial actions donot the starting fas and do not make any investment decision based on this report.

Credit/Event Risk: Investments are subject to event risk and changes to reach availed to the teach same experience economic stations that may have adverse effects on the market value of their sociations Interest Rute Risk: Bonds are subject to market value fluctuations as interest rates rise and fall. If sold prior to maturity, the price received for an issue may be less than the original purchase price.

Reinvestment Risk: Since most corporate asset pay interest serviennually, the coupon payments over the life

of the bond can have a major impact on the bond's total return.

**Call Provisions:** When evaluating the purchase of a comparison boot comparison to the second of the

Effective Maturity: Effective manufty is the expected instamption due to pre-refunding, purit, or maturity and obes not reflect any sinking with activity, optioned or extraordinary calls. Securities without a maturity date are left blank and spically include Preferend Securities, Mutual Funds and Fixed Income UITs.

Yields: Yield to Maturity and Yield to Worst are calculated to the worst call. Accrued interest interest that has accumulated evenen the most recent payment and the report date may be reflected in market values for interest bearing securities.

bond Averages: All averages are weighted averages concluded by an average of the holding, not including accrued interest. Tax Status: "Taxable" includes all securities held in a taxable account that are subject to federal and/or state or local mon. "In the subject of from includes all securities held in a tax-deferred "includes all securities held in a tax-deferred account, regardless of the status of the security.

**Cash Flow:** This Cash Flow analysis is based on the histor end, could rest provide the securities for the periods for which cash to hold the securities for the periods for which cash to hold the securities for the periods for which cash to hold the securities for the periods for which cash to hold the securities for the periods for which cash for the periods for which cash for which the resonance of the security of the term of the security of the resonance of the

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Expected Cash Flow resorting for Puerto Rico means Tax Proposes Expected Cash Flow reporting may be prepared solely for Puerto Rico Income tax purposes unity. If you have received expected cash flow exploses unity. If you have received an expected cash flow and this repering in enroy and you have received this repering in enroy and you have received this repering in more and you broke contact your Francial Anterior will rely solely upon your representations and will not make the demination of whether you are adapted to have flow the Firm and your Francial Anterior Will rely solely upon you whether you are adapted to Funder and You diffic to you have received this insporting and you are MOT solect to Neuro Moo income taxes, the relief upon for the relied upon by you or your advisors. Neuther USS F5 for a advisor regarding your priore for mattace legal advisor. You ar you or your advisors. Neuther USS F5

Bond sensitivity analysis: This analysis uses Modified Duration which approximates the percensage price componed as account was agreen designs in which. The Nighter the modified duration of a acuthy, the hyper tis risk. A free callester sectores, modified duration does not bond's expected cash flow as a result of a call or prepayment. Gain/Loss: The gain/loss information may include contractions used upon models for cost these information. The firm does not independently verify or guarantee the strategy or which will be the provided by sources often than LBS F. Is addition. If the moot content provide that and the strategy provided by sources often than LBS F. Is addition. If the moot content provided that and the character of the strategy or which watched in the character of the source are an provided for the propose only. Clears should not rely on this propose only Clears should not rely on this propose only Clears should not rely on this propose on the reacting provided are rely on this propose on the reacting provided are rely on this propose on the reacting provided are rely on the provided provided are related to the formation statement to additional information.

Gain/Less reporting for Puerto Rico Income Tax Purposess: Gain/Loss) reporting may be prepared sole!

Disclosures applicable to accounts at UBS Financial Services Inc. (continued) \* UBS

end you around context your shored shored and immediately. Pursuant to the Anero Ricko Internal Reverue Code (PRIRC) long-sem capital gains are beinger than six (I) months. For the parpoise of this report only, king term gains and loases are represented by a work hild for a period of more than six (I) months. by a sets this for a period of more than six (I) months. by a sets this for a period of more than six (I) months. by a sets this for a period of more than six (I) months. by a sets this for a period of this reporting a final months. Define the Firm and your intervel bits reporting and you report only is supported or this reporting a similar you should not be relied or by you or your advisors for parposes other than determining realized gainfocs for perposes other than determining realized gainfocs for perposes of associated persons. Nather (II) Sis for fit eregloyees or associated persons. Parket (II) Sis for fit eregloyees or associated persons. Parket (III) and adviser. You should consult with your the and/or legal deter. You should consult with your branch to an Puerto Rico income tax purposes only. If you have cover gareflossi reporting for Puerto Rico process only and are MCT subject to Puerto Rico core taxes, you have received this reporting in error of you phould contact your Francis Advisor advisors regarding your personal circumstances. shid you should vino sespence received ъ

Gain/Loss (0)/40: holex options letted in this report may be unitient to IRS Tax Coole - section 1256 categorizing them as broud-based indue options. If an the indue may be eligible to be theseed as 60% long term and 40% short terms for tax purposes. Flease contact your tax professional to determine eligibility.

Accounts Included in this Report: The account listing may or may not in this Report: The account listing Fs. The accounts use in it not are itsel under the "Accounts included in this review" shown on the fit p. Accounts included in this review" shown on the fit p. Accounts included in this review. Shown on the fit p. Accounts included in this review of the include of this review. The account is of this information.

Account name(s) displayed in this report and lakels used for groupings of accounts can be customisable "accounses" of accounts can be customisable recordioascing or may have been included by with your ferancial addord for reference purposes only. The names used have no logal effect, are not instinded to reflect any strategy, product, recommendation, involment electrice or nick prefile associated with your accounts of electrice or nick prefile associated with your accounts of any group of accounts, and are not a primite or parameter that wealth, or any finenois results, can or will be achieved. All investments involve the risk of loss, including the risk of loss of the entire investment. 7

for more information about account or group names, or

to make changes, contact your Financial Advisor.

this report and is based on due provided by third party sources. UBS Financial Services the hand do writing the momention of does UBS find the information.

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consider the following we optiscions: 1) Neural proving the mary characteristic proving that in the state of the proving the model way intractions repeting the management of proving 2) Would you like to implement or modely any intractions repeting the management of proving the you charact your Financial Advisor as soon as proceeding the advisor as your and provide to diverse these compact your function proceeding if you would like to impose or charape any directly if you would like to impose or charape any Account changes: At UIS, we are committed to helping you work toward in the function of a back so that is consistent with your metalith theoreal advice that is consistent with your measures objectives, please

investment restrictions on your account.

ADV disclosure: A complimentary copy of our current form ADV plotterure boohure that derives the advecty program and related feer is available through your Ploancial Advect. Resear contact your Financial Advect if you have any questions.

their Piper laffray accounts prior to August 12, 2006 and McDenald Investments accounts prior to February 9. onaid investments clients: As an accommodation mer Piper Jaffray and McDanald Investments s, these reports include performance history for Important information for former Piper Jeffray and McDonald Investments clients: As 007 to the process of Clent,

For insurance, annulate, and 523 thans, UBS FS refers on information obtained from third party services it believes to be releaded. Lists 55 does not independently verity or quatantees the accuracy or validity of any information provided by third parties. Information for insurance, anualise, and 250 them that are been powered by a brind party service may not reflect the quantity and motion which as of the pervise day. When walleble, an "as of" date is included in the description

would subject UBS to to sold in any prediction where be contrary to the securities laws or used in this report. Nothing in this report, used to be a solicitation to buy or offer to thell any such security, product or service nvestors outside the U.S. are subject to securities and nent within such jurisdiction. product or service to any non-U.S. amy registration require focal laws and security uch activity wo the constit 22 in the second se

Performance History prior to the account's inception at UBS Financial Services. Inc. may have been industed in

Report created on: October 29, 202

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UBS	Health
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Your Financial Advision: THE COHEN GROUP Financ: 661-663-3200/600-628-8022

## Account Number: EBXXX20 ŝ

Filtered by: Ei	Filtered by Enroy Date 07/01/2021-09/30/2021, Call/Redemotion	2021, Call/Redemption			
Entry Date	Entry Date Sattle Date Activity	Description	Security#	Quantity Price/Detail	Amount
09/15/21	09/15/21 CALL REDEMPTION	00/15/21 09/15/21 CALL REDEMPTION ORACLE CORPINTS B/E 01.900% 091521 DTD070716	813C11	1,425,000.00 REDEMPTION	1,425,000.00
12/10/60	09/01/21 CALL REDEMPTION LOS ANG CAL TAX SR A BE/RV	LOS ANG CAL TAX SR A BE/R/	750QN9	1,000,000.00 REDEMPTION	1,000,000.00
08/20/21	08/20/21 CALL REDEMPTION	08/20/21 CALL REDEMPTION CISCO SYSTEMS INC B/E 01.850% 092021 DTD092016	667W50	1,000,000.00 REDEMPTION	1,000,000.00
08/19/21	08/19/21 CALL REDEMPTION	DEMPTION HONEYWELL INTL INC NTS 00 483% 081922 DTD081920	6574M1	800,000.00 REDEMPTION	800,000.00
08/16/21	08/16/21 CALL REDEMPTION	DEMPTION NVIDIA CORP NTS B/E 2.200% 091621 DTD091616	810LY0	1,300,000.00 REDEMPTION	1,300,000.00
08/13/21	08/13/21 CALL REDEMPTION	08/13/71 CALL REDEMPTION FHLMC MED TERM NTS 00.350 % DUE 111323	FG4F30	1,200,000.00 REDEMPTION	1,200,000.00
08/09/21	08/09/21 CALL REDEMPTION	08/09/21 CALL REDEMPTION CATERPILLAR FINANCIAL SE 01 700% 080921 DTD080916	667HW2	2,000,000.00 REDEMPTION	2,000,000.00

the 1000/08/00-1000/10/20 È

	Amount	1,402,115.36 1,063,610.00 1,852,562.64 2,575,761.00 2,000,010.00
	Price/Detail	\$100.132 \$105.301 \$105.201 \$107.089 \$99.883
	Quantity	1,400,000.00 1,000,000.00 1,750,000.00 2,400,000.00 2,000,000.00
	Security#	7912G1 818FL1 753G77 5 731HD6 6965A8
'30/2021, Bought	Description	JOHN DEERE CAPITAL CORP 00.625% 091024 DTD091021 791261 PAYPAL HOLDINGS INC NTS 02.400% 100124 DTD092619 818FL1 GENERAL DYNAMICS CORP 02.375% 111524 DTD091417 753G77 JPMORGAN CHASE & CO B/F 03.125% 012325 DTD012315 731HD6 AMAZON COM INC NTS B/E 00.450% 051224 DTD051221 6965A8
iltered by Entry Date 07/01/2021-09/30/	ettle Date Activity	09/21/21 BOUGHT 09/10/21 BOUGHT 08/25/21 BOUGHT 08/26/21 BOUGHT 08/16/21 BOUGHT
Filtered by: Er	Entry DatelS	09/17/21 09/08/21 08/18/21 08/18/21

This report is provided for informational purposes with your constant. Your UGS Friendel Services for (~UGSFS) accounts statements and confirmations are the official record of your holdings, balances, transactions and security values. Use St does not provide fair of regarding the antices. You should constart with your attentions of this official record of your holdings, balances, transactions and security values. USSFS does not provide fair of regarding to the results and current provides and approximation and disclosures that the provides are and approximation to an approximation and disclosures that an provided to infinite and an approximation and the products or services are and approximation and the current and approximation and the current and approximation and that the products or services are and approximation and an approximation and that the products or services are advanced or an antiper to an approximation and an approximation and that the products or services are advanced and an antiper to an approximation and and an approximation and an approximation and an approximation and an approximation and and an approximation approximation aprovide and approximation approximation approximation approximate

WELLS EARGO	Bank Account Statement Wells Fargo Bank, N.A.	Statement Period 09/01/2021 - 09/30/2021
AND N	KERN HEALTH SYSTEMS 2900 BUCK OWENS BOULEVARD	Account Number
LOS ANGELES CA SUURI JONATHAN CHUANG 1-213-253-6202	Amount Last	Amount This % Repurchase agreements are reflecte Statement Period Portfolio at par value.
	Market Mutual Funds 27,082,22 116,644,05	0% 82% 0%
	Stocks Control Stocks 5 143,726,314,89 5 Total Account Value 5 143,726,314,89 5	r
	Value Change Since Last Statement Period \$ Percent Increase Since Last Statement Period	4,096,429.53 3%
	Value Last Year-End Percent Increase Since Last Year-End	119,017,553.90 24%
	Income Summary USD	
	This Period	Period Year-To-Date
	Interest Sanital Gains 0.00	\$ 2,29
	Market Mutual Funds Dividends	187.51 6,628.94 0.00 0.00
	Uner Income Total \$ 171,362.51	52.51 \$ 2,304,772.40
	Interest Charged USD	
	Description	This Period
	Debit Interest For September 2021 Trial Interest Charged	\$ 0.00
	Money Market Mutual Funds Summary USP	ISD
	Description	Amount
	Opening Balance	\$ 27,082,223.93 246.671.330.00
	Deposits and Other Address Distributions and Other Subtractions	(246,735,594.21) (246,735,594.21)
	Dividends Heinvested Change in Value	00 00
	Closing Balance	

# Important Information

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This statement is provided to customers of Wells Fargo Securitista, LLC ("WFS"), broker dealer 0260. Statements are provided monthly for accounts with transactions and/or security pactors. The account provided montation is at of securities held in selekoteping by WFS as of the statement data and provides dotate of purchases and second the statement data and provides dotate of purchases and second the statement data and distursement of cash and secondises, and other activities relating to the account during the statement period.

For WFS customers who choose to maintain a sale/waping account at Welts Fargo Bark, N.A. ("Bark), this statement is accompared by a copresed Bank aakweeping statement, The Bank selewseping statement, a of the statement date.

Pricing: Security and brokened certificate of 66posit (°CD') prices shown on the statement are obtained from independent venders or internal pricing models. While we believe the process are related, we enror guarantee the accuracy. For axchange-felted socurities, the price provided is the closing price at month end. For unitised socurities, it is the "tod" price at month end. The price of CDs that makure in one year or less the stoken at last price inside. The price of CDs that makure in one year or less than one year and of other instruments that the prices are estimated using smaller socurities for which prices are available. Prices on the statement may not necessarily the obtained when the acade is pold.

Brokered CD Pricing: Like bonds, brokered CDs are subject to price fuctuation and the value of a CD, it each prior to maturity, may be less than at the time of its prochase. Sprittent last so dipricipal could result, while WFS generatiy makes a marker in CDs it underwrites. The excitation marker for CDs that it does not underwrite may be very limited. In those cases, WFS will use its best efforts to help investors find a buyer. SIPC: WFS is a member of the Societies Investor Protection Corporation (\*SIPC). In the word of insubverse or inductation of WFS, is cucretes that in subseaping at WFS are covered by SIPC apainst the loss, but not investment rds. up to a maximum of \$500,000 per customer, which investment rds. up to a maximum of \$500,000 per customer, which incluees a \$550,000 into in eximits are cash field in the account SPF crictions a \$550,000 into in eximits or cash bell in the account SPF incluees a \$550,000 into in eximits or cash bell in the account SPF incluees a \$550,000 into in eximits or cash bell in the account SPF incluees a securitie and in original second the first the account into incluees a securitie who is a sefect on an investment. This accounts are information about SIPC, including a SPFC becture, may be obtained by visiting <u>www.sipc.org</u> or by calling SIPC at 1-202-371-8300. FINPLA BrokerChock Program: WFS is a member of the Francial Industry Regulatory Automy (FINA). Under the Bruharchek program, FINPLA provides certain information regarding the disciplinary sit proversionators and their associated paramet. Information can be obtained from the FINAA work-flow (program holiter and monet to conserve the FINAA work-flow (program holiter and the FINAA BrokerCheck program will be functioned upon written request.

Free Credit Balances: Any customer that credit balances may be used in the business of WFS subject to limitation of 17 CFR Section 240 § 15c(3)-3 under the Securities Exchange Act of 1334, in the course activery of the following; any operations, a customer has the right to receive delivery of the following; any inficience of the barrows to which he or right to receive delivery of the following; any inficience of the barrows to which he or right to receive delivery of the following; any inficience of the barrows to which he or right to receive delivery of the following; any unchine or of a sis entitled, and any securities purchased on margin upon full payment of indebtedness to WFS.

Equity Order Routing: VirS will greentably route equity and lated options are orderes taking into consideration among other payments it may nockee from a vectorange, torker-dealar carriester centar. This may not be taken a sy exchange, torker-dealar or market centar. This may not be taken a sy exchange, torker-dealar or market centar. This may not be tay if a custamer has directed or placed interior or other payments it may nockee from a sy exchange, torker-dealar or market centar. This may not be tay if a custamer has directed or placed interior or other payments in may nockee from a sy exchange, the antifarret/to other near orders. While we have it is other and occurs of an exchange the other may orderestor at prices equal to a particular station attorned to a customer upon respected orders and payments WFS receives in a quantary reports describing its order round on the sy receive. The squartary reports describing its order round copy of this report atom within a order of other work at particular and reputatory it formation is available of the work of the attributed in the device order and the attributed particles for the order attributed in the state order of the attributed at the attributed particles of the order of the attributed particles for the order of the attributed at the attributed particles of the order attributed particles for the order of the attributed particles for the order of the attributed particles for the order attributed particles for the order of the attributed particles for the order attributed particles for the order of the attributed particles for the order particles for the attributed particles for the attribute

Equary Extended Hours Trading: See important information relating to equitees trading before and sher regular trading hours at: www.wellstargo.com/com/infor/hours/attacy.

Equity Open Orders: Open orders will remain in effect until executed or canceled by you. Failure to cancel an open order may result in the transaction being executed for your account. WFS has no responsibility to cancel an open order at its own initiative. Dividend Reinvestment: In any dividend reinvestment transaction, WFS acted as egent. Additional information regarding transactions of this nature will be furnished to a customer upon witten request.

Account Transfers: A lee will be charged to customers transferring their existing WFS account to another beckendolater or any other franceal institution.

Non-deposit investment products recommended, offered or sold by WFS, including mutual funds, are not referred by quasarined by or obligations of the feetral Deposit Insurance Corporation (\*DIC'), the feedral Reserve System or any other agency: are not bank depositis are not obligations of, or endorsed or guaranteed in any why any by any principal, then we cause the value of the investment and investment principal.

When the investment is sold, the value may be higher or lower (han the amount originally invested. WFS is a subsidiary of Wells Fargo & Company, is not a bank or thritt, will a sequence from any other affiliated bank or thritt. WFS is a registered broker-deeler and member of FINRA. No affiliate of WFS is tesponable for the securities sold by WFS.

Mutual Funds: The distributor of Wells Fargo Funds is affiliated with WFS/Wells Fargo Securities, LLC.

Institutional Prime and Institutional Tax Evernpt montry maket mutual tracks are required to price and transmittar at a net asset whate (PVANY) per share that facturates based upon the pricing of the underlying portion of securities and this requirement may impact the value of those trud securities and this requirement may impact the value of those trud securities and this requirement may impact the value of those trud securities and this requirement may impact the value of those trud securities and this requirement may impact the value of those trud securities and this requirement may impact the value of those trud securities and this requirement may impact the value of those trud securities and this requirement.

Mutual tunds are sold by prospectus, which includes more complete information on risks, charges, expenses and other matters of inferest. Investors should read the prospectus cereMily before investing.

Financial Statements: WFS financial statements are available upon request.

Trade Confirmations: Investment purchases and safes are subject to be larms and conctitions stated on the trade confirmation retering to that termatician. In the event of a confirm the trade confirmation and this statement, the trade confirmation will govern.

Listed Options: Commissions and other charges related to the execution of listed option transactions have been included in continuations of such transactions that have been previously furnished and are available upon request. Promptly advise your WFS safes representative of any material change in your investment objectives or financial situation.

Customer Complaints and Reporting Discrepancies: Customer complaints, statement in procuraties or discrepancies arould be promptly reported in writing to:

Customer Service 90 South 7th Street 5th Floor, MAC N9305-05F Mirreete, MN 55402

Minnescole, MN 55402 wfsountonerservice@wellsfargo.com

Customers may also report complands, inaccuractos or discrepandies by caling 1-800-645-3751 option 5, international calles and und call 1-877-858-887. To funder protection fact, instrantional provider the recurities investor Protection Act, customers should also re-confirm in writing to the above address any draf communications with WFS reliating to the inaccuractes or discrepandos.

Wells Fargo Bank, N.A. Institutional Deposit: Funds invested in the Institutional Deposit are on deposit at Wells Fargo Bank. N.A. and Estimates are insured by the Federal Deposit Insurance Corporation (FDIC) up to the full encourt altreacher by law. Institutional Deposit tealances are not insured by the Securities Investor Protection Cooperation (SSPC). For further details, are the institutional Deposit Product Description.

Page 3 of 6	September 30, 2021
	Statement Ending:

KERN HEALTH SYSTEMS Account Number: Portfolio Holdings Security positions held with Wells Fargo Bank N.A.

Counties ID Description	Maturity Date	Coupon	Original Par	Price*	Value	Pledged**	Callable
Bonds USD							
AMENDAN CALIFORNIA ST RFF	10/01/21	5.000%	1,065,000.000	100.0000	1,065,000.00		z
	10/01/21	3.300%	1,215,000.000	100.0000	1,215,000.00		z
	10/10/1	0000	9.500.000.000	99.9993	9,499,932.27		
912796M30 US I HEASURY BILL		/00000		2000 000	19.999.837.40		
912796G52 UNITED STATES TREASURY BILL	12/41/01	%,000,0		00.00	2 999 912 49		
50000DXF8 KOCH INDUSTRIES INC DISCOUNTED	12/91/01	%nnn.n	3,000,000,000	-			
	10/15/01	0000 O	50 000 000 000	99.9982	49,999,076.50		
912796ZB8 UNITED SIALES I HEASURY BILL		2,000.0			5 000 000 00		
91411SXS4 UNIVERSITY OF CALIFORNIA	10/26/21	0.000%	onnnnnno.	000000	001000		z
D2665WBW0 AMERICAN HONDA FINANCE	11/05/21	0.471%	3,000,000.000	RGE0.001	3,001,07,09		:
	12/07/21	0.000%	3,000,000.000	99.9707	2,999,121.66		
							Z
13059QAM7 CALIFORNIA SCH FIN AUTH REVENU	12/30/21	0.220%	3,000,000.000	100.0118	3,000,353.40		2
		3 250%	3 000 000 000	101.2599	3,037,796.37		z
437076BV3 HOME DEPOT INC	77/10/20	0/002.0	200000000		1 100 050 10		>
~	03/03/22	2.700%	4,500,000.000	100.8146	4,530,559.10		- 2
	03/11/22	2.800%	3,000,000.000	101.1397	3,034,191.96		z
	03/15/22	2.750%	1.000.000.000	101.0990	1,010,989.76		z
24422EHM3 JOHN DEERE CAPITAL CONT		0 DED0/		101.0630	2.021.260.40		z
13063DLY2 CALIFORNIA ST TXBL-VARIOUS	04/01/22	% 000.2	2000,000,2				:
	05/13/22	2.850%	2,275,000.000	101.6338	2,312,168.50		Z
		70000 6	500 000 000	101.7114	508,556.87		z
747525AE3 QUALCOMM INC	22/02/CD	0.000.0		101 0550	500 333 B3		7
74460DAB5 PUBLIC STORAGE	09/15/22	2.370%	200,000.000	0000.101			>
	10/21/22	2.503%	4,050,000.000	100.1069	4,054,329.53		- >
	10/01/34	5.000%	1,000,000.000	100.0000	1,000,000.00		-
DOCTORE REFLINDED-REF & MPT-ELEC UTIL			A. C.			0.00	

\*See important information regarding security pricing on Page 2.

\*\*Total amount that is pledged to or held for another party or parties. Refer to the Pledge Detail Report for more information.

Page 4 of 6 Statement Ending: September 30, 2021

**KERN HEALTH SYSTEMS** 

r investi	ment transa	Your investment transactions during this statement period.	ent period.						
Transaction / Trade Date	Settlement / Effective Date	Activity	Security ID	Description	Par / Outrrity	Price	Principal Amount	Income Атоиnt	Debit / Credit Amount
nsact	Transaction Activity	vitv USD							
			02665WRW0	AMERICAN HONDA FINANCE	3,000,000.00	100.0684000	(3,002,052.00)	(1,139.17)	(3,003,191.17)
09/01/21	12/20/60	Security Receipt			1.215.000.00	100.2448000	(1,217,974.32)	(16,929.00)	(1,234,903.32)
09/01/21	09/03/21	Security Receipt	458140AJ9			99,9948330	(2.999,845.00)	0.00	(2,999,845.00)
09/13/21	09/14/21	Security Receipt	50000DXF8	KOCH INDUSTRIES INC DISCOUNTED			(0 400 715 00)	000	(9.499.715.00)
09/14/21	09/15/21	Security Receipt	912796M30	US TREASURY BILL	9,500,000.00	99.9970000	(00'01 / 201 00)		(19,999,833,33)
10/16/01	10/16/01	Security Receipt	912796L56	US TREASURY BILL	20,000,000.00	99.9991670	(00.000,888,81)	0.0	(10,000 107 EO)
09/16/21	09/16/21	Security Receipt	912796ZB8	UNITED STATES TREASURY BILL	50,000,000.00	99.9963750	(49,998,187.50)	0.0	(19,999,763,83)
09/27/21	09/27/21	Security Receipt	912796632						
ome	/ Paymer	Income / Payment Activity USD						48 750 00	48 750 00
na/n1/21	09/01/21	Interest	437076BV3	HOME DEPOT INC				40,750.00	60.750.00
09/03/21	09/03/21	Interest	0258M0EG0	AMERICAN EXPRESS CREDIT			00 000 000 00	00.000 / 000	
10/20/00	12/20/00	Matured	912796L23	US TREASURY BILL			20,000,000.00		20'000'000'07
12/10/00	09/07/21	Matured	912796123	US TREASURY BILL	(20,000,000.00)			00,000,01	00 000 67
	10/01/00	interest	717081ER0	PFIZER INC				42,000.00	42,000.00
12/01/60	12/01/00	Maturad	912796L31	US TREASURY BILL			20,000,000.00		20,000,000,00
12/11/20	12/11/00	Matured	912796L31	US TREASURY BILL	(20,000,000.00)				19 750 00
00/15/91	09/15/21	Interest	24422ERM3	JOHN DEERE CAPITAL CORP				13,730.00	E 025 00
09/15/21	09/15/21	Interest	74460DAB5				0 100 000 00	00'028'0	2 500 000 00
09/16/21	09/16/21	Matured	14912DWG0	_			00'000'00C'Z		
09/16/21	09/16/21	Matured	14912DWG0	_	(2,500,000.00)				40.000.000.00
09/21/21	09/21/21	Matured	912796L49	US TREASURY BILL					
09/21/21	09/21/21	Matured	912796L49		(40,000,000,04)		00.000.000.00		20,000,000.00
09/28/21	09/28/21	Matured	912796L56	_					
09/28/21	09/28/21	Matured	912796L56	US TREASURY BILL	(20,000,000,02)				
sh A	Cash Activity USD	ISD						Debit Amount /	Credit Amount /
Transaction /	-			(hereiteter				Disbureements	Recepts
Trade Date	1	1		DESIGNATED DDA				17,000,000.00	
09/01/21	09/01/21	ACH/UUA Iransaction						16,000,000.00	
09/08/21	09/08/21	ACH/DDA Transaction						3,000,000.00	
09/13/21	09/13/21	ACH/DDA Transaction		DESIGNATED DDA				14,000,000.00	
09/14/21	09/14/21	ACH/DDA Transaction		DESIGNATED DDA					70,000,000.00
09/15/21	09/15/21	ACH/DDA Transaction		DESIGNATED DDA					70,000,000.00
09/15/21	09/15/21	ACH/DDA Transaction		DESIGNATED DDA					7.000.000.00
09/16/21	09/16/21	ACH/DDA Transaction		DESIGNATED DDA				30,000,000,00	-
09/21/21	09/21/21	ACH/DDA Transaction		DESIGNATED DDA					
09/22/21	09/22/21	ACH/DDA Transaction		DESIGNATED DDA					

Daily Account Activity (Continued)							
'our investme.	Your investment transactions during this statement period.	nent period.					
Cash Activity	ity usp					Debit Amount / 0	Credit Amount /
Transaction / Settlement /	Settlement / Eff Date	Description					Receipts
Ľ	11	DESIGNATED DDA				10,000,000,00	
		DESIGNATED DDA				20,000,000.00	
	09/29/21 ACH/DDA Transaction 09/30/21 ACH/DDA Transaction	DESIGNATED DDA DESIGNATED DDA				3,000,000.00	
Money N	Money Market Fund Activity						
florgan Stan	Morgan Stan TreasSvc 8314		Dividend paid this period	7 day* simple yield	30 day* simple yield		
*As of September 30, 2021 <i>USD</i>	hber 30, 2021		0.00	0.010%	0.010%		
Transaction	#otivito	Shares	Price	Market Value (S)	Dividend Amount		Share Balance
Caro	Beginning Balance		1.0000	12.50			00000101
	Ending Balance		1.0000	12.50			nonne"Z
soldman FS	Goldman FS Tr Ob Ins 468		Dividend paid this period	7 day* simole vield	30 day* simple yield		
*As of Septer	*As of September 30, 2021		120.19	0.010%	0.010%		
Transaction			a ai	Market Value (S)	Dividend Amount		Share Balance
Date	Activity Reginning Balance	oliares	1.0000	27,079,848.79		27,079	27,079,848.79000
09/01/21	Purchase	48,750.00000	COLUMN AND A COLUMN	48,750.00		27,12 10 13	27,128,598.79000 10 128.598.79000
09/01/21	Redemption	(17,000,000.00000)		(00,000,000,71)	100 10	10 10	10 128 718 98000
09/01/21	Reinvest	120.19000		(4,238,094.49)	61.021	5.8	5,890,624.49000
12/20/60	Durchase	60.750.00000		60,750.00		5,9,	5,951,374.49000
19/17/20	Purchase	20,000,000.00000		20,000,000.00			0.064.274.4000
09/08/21	Redemption	(16,000,000.00000)		(16,000,000.00) 42.000.00		ກ້ອີ ກໍ່ອົ	9,993,374.49000
09/13/21	Purchase	42,000.00000 (3 000 000 00000)		(3,000,000.00)		000	6,993,374.49000
12/01/20	Purchase	17,000,155.00000		17,000,155.00		6,0 0	23,993,329.49000
09/14/21	Redemption	(14,000,000.00000)		(14,000,000.00) (9,499,715.00)		ν. 4	493,814.49000
09/15/21	Hedemption	(3,433,713.750.00000		13,750.00		ιΟ U	507,564.49000 542 480 40000
12/01/80	Purchase	5,925.0000		5,925.00		n	10,409.43000

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KERN HEALTH SYSTEMS Account Number:

Page 6 of 6 Statement Ending: September 30, 2021

ransaction	- Marine Con-	out the	Drico	Market Value (S)	Dividend Amount	Share Balance
Date	Activity Purchase	00000.000.000.07	201	70,000,000.00		70,513,489,49000
09/16/21	Purchase	7,000,000.00000		7,000,000.00		BU 013 489 49000
09/16/21	Purchase	2,500,000.00000		2,500,000.00 40.000.000.00		120,013,489.49000
09/21/21	Purchase	40,000,000,000				90,013,489.49000
09/21/21	Redemption	(30,000,000.00000)		(10,000,000.00)		80,013,489.49000
12/22/60				(10.000,000.00)		70,013,489.49000
09/23/21	Redemption			(10,000,000.00)		60,013,489.49000
09/24/21	Hedemption	(10,000,000,000)		(19 999 763 89)		40,013,725.60000
09/27/21	Redemption	(19,999,763,6900)		20.000.000.00		60,013,725.60000
09/28/21	Purchase	20,000,000,000		100 000 000		40.013,725.60000
09/28/21	Redemption	(20,000,000.00000)		(10 000 000 00)		30,013,725.60000
09/29/21	Redemption	(10,000,000,000,01)				27,013,725.60000
09/30/21	Redemption	(3,000,000.00000)		(3,000,000,00)		27,013,725,60000
	Ending Balance		.0000	21,013,723,000	4	to after
organ US	JPMorgan UST Plus Inst 3918		Dividend paid this period	7 day <sup>*</sup> simple yield	su day simple yield	
of Septernt	As of September 30, 2021		00 20	0.010%	0.010%	
asn			70.10			
Transaction Date	Activity	Shares	Price	Market Value (S)	Dividend Amount	Share Balance 2.362.64000
	Beginning Balance		1.0000	10.200.2	00 20	
09/01/21	Reinvest Purchase	67.32000 70,000,000.00000		70,000,000.00	D1.32	70,002,429.96000
09/16/21	Redemption	(49,998,187.50000) 110 000 833 33000)		(49,998,187.50) (19,999,833.33)		20,004,242.4000 4,409.13000
12/91/60	Heueriphion		1 0000	A 400 12		4,409, 3000

0.206

0.221

0.221

**PMIA Average Monthly** 

Effective Yields<sup>(1)</sup>

Sep

Aug

Jul

### Quarterly Performance Quarter Ended 09/30/21

LAIF Apportionment Rate<sup>(2)</sup>: LAIF Earnings Ratio<sup>(2)</sup>: LAIF Fair Value Factor<sup>(1)</sup>: PMIA Daily<sup>(1)</sup>: PMIA Quarter to Date<sup>(1)</sup>: PMIA Average Life<sup>(1)</sup>: 0.24 0.00000661958813242 0.999873661 0.20% 0.22% 321

### Pooled Money Investment Account Monthly Portfolio Composition <sup>(1)</sup> 09/30/21 \$179.1 billion

PMIA/LAIF Performance Report as of 10/19/21

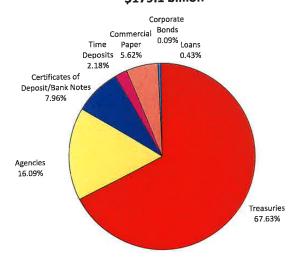


Chart does not include \$8,243,000.00 in mortgages, which equates to 0.004603%. Percentages may not total 100% due to rounding.

### Daily rates are now available here. View PMIA Daily Rates

Notes: The apportionment rate includes interest earned on the CalPERS Supplemental Pension Payment pursuant to Government Code 20825 (c)(1) and interest earned on the Wildfire Fund loan pursuant to Public Utility Code 3288 (a).

Source:

State of California, Office of the Treasurer
 State of California, Office of the Controller







To: KHS Board of Directors From: Robert Landis, CFO Date: December 16, 2021 Re: Annual Renewal of the Reinsurance Policy

### **Background**

Kern Health Systems ("KHS") has purchased a reinsurance policy to mitigate the costs of catastrophic cases since the plan's inception. The KHS population has changed significantly over the last several years with SPD members incurring high medical costs. More recently, management believes that there is an increasing trend in the medical expenses for the longer-term enrolled Expansion members. The overall increase in medical costs has led to higher reinsurance premiums over the years. For 2022, KHS will be at financial risk for major organ transplants for members that are placed on a transplant list on or after January 1, 2022. In the past, KHS had only been responsible for kidney and cornea transplants. This may pose an increase in catastrophic claims in the latter half of 2022 and beyond.

### Discussion

Over the last 3 completed years, KHS reinsurance recoveries have been lower than the reinsurance claim payments. For the policy years 2018, 2019, and 2020 KHS recovered approximately \$1M million in reinsurance claims while paying reinsurance premiums of approximately \$3.8 million. **These 3 years represent a 26% ratio of recoveries to expense.** 

Based on information **through September 28, 2021,** KHS has requested approximately \$352,167 in recoveries (which has been applied towards the annual aggregate deductible of \$784,642) against approximately \$739,965 in premiums paid. This represents an overall cumulative 22% ratio for all periods. We have until December 31, 2022 to turn in claims for the 2021 policy period.

The current 2021 Reinsurance Policy is with IOA Re (AM Best Rating A+ Superior Financial Rating; Financial Size Category X) and has a deductible of \$300,000, a blended rate of \$.29 pmpm and an aggregate deductible of \$.23 pmpm with an estimated total exposure of \$1,773,972. (This is comprised of \$989,331 for premiums and \$784,642 for the aggregate deductible).

### **Fiscal Impact**

The lowest quote for renewal is with the current carrier IOA Re is at a blended rate of \$.29 per member with the current deductible of \$300,000 per member and a \$.20 pmpm aggregate deductible for an overall expected reinsurance cost of \$1,824,270 (This is comprised of \$1,079,670 for premiums and \$744,600 for the aggregate deductible). For this renewal, IOA Re originally requested an increase of 15%. After several negotiation discussions, our insurance broker was able to secure the increase of only 3%, which includes a 9% increase in members and the addition of major organ transplant coverage. IOA Re has been the reinsurance carrier since 1/1/2020.

KHS can lower the IOA Re premium to a blended rate of \$.18 pmpm and a \$.13 pmpm aggregate deductible by increasing the deductible to \$350,000. This would save approximately \$670,140 of reinsurance costs but would cost KHS an additional \$50,000 per member that reaches the reinsurance deductible. The savings of \$670,140 would be lost if the members reaching the \$350,000 deductible exceeds 13 (\$670,140 savings/\$50,000 increase in deductible = 13.40 members). Based on utilization data of 5 members in 2018, 4 members in 2019, 5 members in 2020 and 2 member through September 28, 2021, management expects the 2022 utilization to be less than 13 members. Accordingly, management recommends increasing the deductible to \$350,000 and lowering the blended rate to \$.18 pmpm and lowering the aggregate deductible to \$.13 pmpm.

The 2022 Budget includes estimated reinsurance premium payments at a blended rate of \$.18 pmpm and reinsurance recoveries at a blended rate of \$.18 pmpm. Estimated fiscal dollar impact is \$670,140.

### **Risk Assessment**

Based on the continued expense of the SPD population and the increasing trend in medical expenses for the longer-term enrolled Expansion members, additional utilization from COVID-19 complications and the new risk for major organ transplants, management believes that binding reinsurance coverage is warranted for 2022 and is recommending the IOA RE option at a blended rate of \$.18 pmpm and increasing the deductible at \$350,000.

### **Requested Action**

Approve; Authorize Chief Executive Officer to Sign.



**To: KHS Board of Directors** 

From: Douglas Hayward, CEO

Date: December 16, 2021

**Re: Update on DHCS' CalAIM Initiatives** 

### **Background**

For the last several months, KHS staff has been working diligently on developing operational structure for the numerous California Advancing and Innovating Medi-Cal (CalAIM) initiatives. Since the last update provided to the Board of Directors, there has been several new developments provided by the Department of Health Care Services and our team has incorporated the changes into our programs.

Emily Duran, CNAO will be presenting on the status of CalAIM readiness and implementation for Kern Health Systems.

### **Requested Action**

Receive and File.

KHS Board of Directors Meeting, December 16, 2021



### Background

California Advancing and Innovating Medi-Cal (CalAIM) is the Department of Health Care Services (DHCS) framework for changes to the Medi-Cal program that encompasses broad-based delivery system, program, and payment reform.

Goal is to further address social determinants of health, streamline the statewide Medi-Cal delivery system, improve quality, and drive innovation. Kern Health Systems (KHS) has been diligently working on implementing these initiatives, while maintaining daily operations.

Focus areas for January 1, 2022, implementation include:

- Enhanced Care Management (ECM)
- Community Supports or In-Lieu of Services (ILOS)
- Major Organ Transplants (MOT)
- ECM & Community Supports Incentives
- Medi-Cal membership enhancement
- 2023 project planning



### **Enhanced Care Management**

### Background

- Comprehensive approach to address the clinical and non-clinical needs of high-need, high-cost members through coordination of services and comprehensive care management.
- Builds on the design from the Health Homes Program (HHP) and Whole Person Care (WPC)

### Seven (7) mandatory populations of focus:

Jan. 1, 2022:

- 1. Individuals experiencing homelessness, chronic homelessness or who are at risk of becoming homeless
- 2. High utilizers with frequent hospital admissions, short-term skilled nursing facility stays, or emergency room visits
- 3. Individuals at risk for institutionalization with Serious Mental Illness (SMI), children with Serious Emotional Disturbance (SED) or Substance Use Disorder (SUD) with co-occurring chronic health conditions
- 4. Individuals transitioning from incarceration who have significant complex physical or behavioral health needs requiring immediate transition of services to the community (includes WPC population)

### Jan. 1, 2023

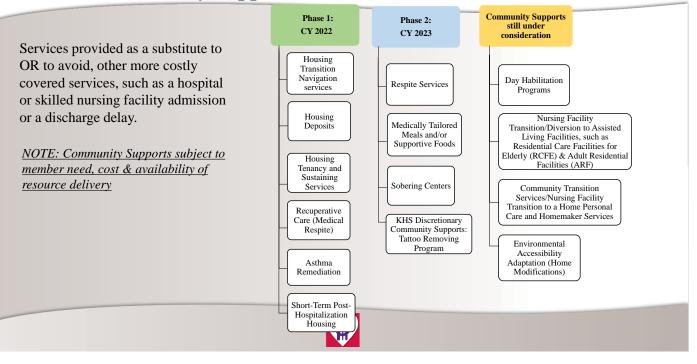
- 5. Children & youth with complex physical, behavioral, developmental and oral health needs (i.e. California Children Services, foster care, youth with clinical high-risk syndrome or first episode of psychosis)
- 6. Individuals at risk for institutionalization, eligible for long-term care
- 7. Nursing facility residents who want to transition to the community



### **KHS ECM Implementation Status**

Major Deliverable	Target Completion Date	Status
<ul><li>ECM Population Analysis</li><li>Population stratification for ECM eligibility</li><li>WPC/HHP alignment under ECM</li></ul>	Q1 2021 Completed	KHS stratified membership based on populations of focus. Initial estimates
<ul> <li>Model of Care submission to DHCS</li> <li>ECM program design</li> <li>Transition plan for current WPC/HHP</li> <li>Policy and Procedures</li> <li>Operational planning</li> </ul>	Q2-Q3 2021 Completed	Phase 1 ECM model of care was submitted. Only 2% of the plan submissions were approved with no comments/questions, KHS was one of those MCPs. Policies and procedures are being drafted.
<ul> <li>Network/System Design</li> <li>Develop Provider Network</li> <li>System configuration and integration</li> <li>Testing strategy for technical components</li> </ul>	Q3-Q4 2021 In Progress	Provider presentations is close to final and meetings to discuss the transition of HHP & WPC to ECM were completed. Contracts close to completion.
Operationalize/Monitoring/Reporting         • Communication plan-member/providers/internal         • Training plan         • Data exchange         • Reporting (DHCS/internal)	Q3-Q4 2021 In Progress	Draft communication plan, training, data exchange and reporting is in development.
ECM Benefit Effective Date	January 1, 2022	KHS will meet deadline

### **Community Supports, In-Lieu Of Services (ILOS)**



### **KHS Community Supports Implementation Plan**

-		
Major Deliverable	Target Completion Date	Status Update
<ul> <li>Community Supports Benefit Analysis</li> <li>Evaluation of Community Supports Member demographics</li> <li>Evaluate local options for Community Supports identified</li> <li>Population stratification for Community Supports segments</li> <li>Evaluation of Community Supports CBOs in Kern</li> </ul>	Q1 2021 Completed	Priority Community Supports for Phase 1 was based on resources utilized in HHP & WPC programs. KHS stratified membership and identified data gaps in areas such as SMI identification and homeless verification. Potential members who qualify: 40,000+. CBOs were identified in community.
DHCS Community Supports menu of services request for approval	Q2 2021 Completed	Phase 1 Community Supports submission was approved by DHCS.
<ul> <li>Community Based Organization Referral System</li> <li>System RFP and Vendor selection</li> <li>System implementation plan and development</li> <li>System installation and integration</li> </ul>	Q2-Q3 2021 <b>Postponed</b>	The procurement of a CBO referral and tracking system was postponed until 2022. Temporary system for referrals is being developed in-house.
<ul> <li>Build Network</li> <li>Develop Community Supports Provider Network</li> <li>Develop system of payment for Community Supports providers</li> <li>Automated member outreach for Community Supports</li> </ul>	Q3-Q4 2021 In Progress	KHS has reached out to CBOs who offer the Community Supports selected. Upon rate verification from DHCS, contracting process was initiated and final phase of contracting is in progress.
CBO Network and System Configuration CBO education and onboarding KHS Member notifications and education of benefit	Q3-Q4 2021 In Progress	CBO system configuration is in progress.
Community Supports Benefit Effective Date	January 1, 2022	KHS will meet deadline

### **Major Organ Transplants**

#### Background

- Effective 1/1/22 DHCS intends to provide coverage for all major-organ transplants via Managed Care.
- Kidney, bone marrow, cornea, heart, lung, liver & intestinal, and pancreas transplants will be managed by KHS.

<b>3</b> 7		
Major Deliverable	Target Completion Date	Status
<ul> <li>Major Organ Transplant</li> <li>Population identification (DHCS)</li> <li>Internal vs. external care management evaluation</li> </ul>	Q1-Q2 2021 Completed	<ul> <li>KHS Will deliver the MOT care management via internal staff.</li> <li>Members eligible for expanded transplant services, eff. 1/1/2022</li> <li>Deputy Director of Special Programs in place for planning, implementation, &amp; monitoring of MOT Program</li> </ul>
<ul> <li>Model of Care development</li> <li>Policy and Procedures</li> <li>Operational planning</li> <li>Develop Member communication</li> <li>Establish MOT bank &amp; registry communication</li> </ul>	Q2-Q3 2021 Completed	<ul> <li>KHS will deliver the MOT care management with internal staff. Policies and procedures are in development and operational planning is underway. Communication &amp; coordination with the DHCS pre-approved centers of excellence will need to be established. Close clinical oversight and care team will be developed.</li> <li>Policies &amp; Procedures for MOT approved by DHCS, eff. 1/1/2022</li> <li>UM Teams trained to process all MOT auth. Requests, from evaluations to post transplant program will be part of PHM department &amp; benchmarks will be reviewed by PHM dashboard</li> <li>Member notifications sent &amp; new benefit language added to EOC</li> </ul>
<ul> <li>Network/System Design</li> <li>Develop Provider Network</li> <li>System configuration &amp; integration</li> <li>Testing strategy for technical components</li> </ul>	Q3-Q4 2021 In Progress	<ul> <li>Rates are still pending. Upon receipt, KHS network will need to be expanded. Contracts will be negotiated. System configuration for benefit will be scheduled.</li> <li>PNM team finalizing contracts with hospitals, pending DHCS negotiation with UCs</li> <li>LOA's will be utilized with non-par providers</li> <li>JIVA &amp; QNXT configured &amp; finalized for testing by business</li> </ul>

### **CalAIM Incentive Opportunities**

### CalAIM Performance Incentives (ECM/Community Supports)

- DHCS will establish plan incentives linked to delivery system reform through an investment in Enhanced Care Management and Community Supports infrastructure.
- Governor's budget allocated \$300 million for Jan-June 2022 + \$600 MM from July 2022- June 2023 + \$600 MM from July 2023- June 2024 in incentives funds, available for California Health plans to expand ECM and Community Supports service delivery systems. This includes expansion of ECM and Community Supports services, infrastructure, data exchange, and workforce capacity.

### Incentive for Increased Access to Student Behavioral Health Services:

- DHCS has requested \$400 million over three years
- Incentives are to build infrastructure, partnerships and capacity for school behavioral health services.
- Goal is to increase the number of K-12 students receiving preventive and early intervention BH services provided by schools, providers in schools, school affiliated CBOs or school-based health centers.

### Kern Health System will partner with Safety Net Providers, contracted providers and community-based organizations to apply for maximum available incentive opportunities to build these needed resources in our community.



### **Expanded Medi-Cal Enrollment**

Mandatory Managed Care Enrollment is the transition from Fee for Services Medi-Cal to Managed Care Plans. Transition will begin in 2022 and 2023, with DHCS estimates in Kern County outlined below.

New Population in 2022	New Population in 2023
Accelerated Enrollment (AE)	Non-Disabled Adults (19 & over)
Pregnancy Related (Title XIX)	Aged
Breast & Cervical Cancer Treatment Program	Disabled
Beneficiaries in Rural Zip Codes	Long Term Care Duals
Beneficiaries with other health coverage	Long Term Care Non-Duals



### 2022 Project Calendar for 2023 and Beyond

### Population Health Management (PHM) - scheduled for 1/1/23

- "Patient-centered population health strategy addressing member needs across the continuum of care based on data driven risk stratification, predictive analytics, and standardized assessment processes".
- · Bifurcated assessment/management of member between provider, community-based organizations, public health.
- Program development to meet needs of the individual based on risk and conditions specific factors.

#### Long Term Care (LTC) Carve-In – scheduled for 1/1/23

- Currently members receiving LTC/custodial care are disenrolled after 60 days.
- As of 1/1/23, these members will remain in Managed Care.
- Transitions to community/home with support services.

#### Medicare/Medicaid Dual-Eligible Special Needs Plan (D-SNP) - scheduled for 1/1/26 (implementation delayed 1 yr.)

- By 1/1/26 all Managed Care Plans are expected to operate a Medicare D-SNP product.
- Improve continuity of care under integrated model with Medicare eligible members to include Long Term Support Services i.e., Home and community-based services, In home supportive services, and other waiver programs.
- Extensive Medicare requirements and oversight by CMS.

NCQA Accreditation - scheduled for 1/1/26

Achieve National Committee for Quality Assurance (NCQA) accreditation ONLY by 2026. DHCS plans to use NCQA findings to certify or deem that Medi-Cal managed care plans meet certain state and federal Medicaid requirements



KHS Board of Directors Meeting, December 16, 2021

### Questions





To: KHS Board of Directors From: Robert Landis, CFO Date: December 16, 2021 Re: 2022 Budget

### **Background**

The 2022 Budget supports the KHS 2022 Corporate and Department Goals and the 2022 Corporate Projects which will be presented at the next Board meeting. Such goals take into consideration and prioritize the continued support afforded to the Safety Net Providers. The scope of the 2022 Corporate Goals reflect the expanded role Medi-Cal Managed Care health plans will be responsible for under the CalAIM initiative starting on January 1, 2022.

Specifically, CalAIM has three primary goals:

- Identify and manage member risk and need through whole person care approaches and addressing Social Determinants of Health
- Move Medi-Cal to a more consistent and seamless system by reducing complexity and increasing flexibility; and
- Improve quality outcomes, reduce health disparities, and drive delivery system transformation and innovation through value-based initiatives, modernization of systems, and payment reform.

Major CalAIM initiatives scheduled for implementation on January 1, 2022 include:

- Enhanced Care Management (ECM) is a comprehensive approach to address the clinical and non-clinical needs of high-need, high-cost members through coordination of services and comprehensive care management. Kern Health Systems Health Home Program and Kern Medical's Whole Person Care Program will be incorporated under Enhanced Care Management. Over the years, more Medi-Cal members will qualify for Enhanced Care Management through expansion among existing qualified enrollees or adding of new member eligibility categories.
- Community Support Services (CSS) also formerly referred to as In Lieu of Services or ILOS, are services provided as a substitute for, or used to avoid, other more costly covered services, such as a hospital or skilled nursing facility admission or a discharge delay. Such service may or may not be medically related but by their proper use should reduce medical cost.

At its conclusion, CalAIM will transform Medi-Cal Managed Care health plans to provide a broader range of benefits through an integrated delivery system comprised of traditional medical services, behavior health services (including specialty mental health) substance use disorder services (detox and therapeutic) and dental care.

Since 2012, we have witnessed an increase in membership from expansion in eligibility, adoption of the affordable care act and inclusion of a variety of new coverage categories and programs like SPDs, CBAS, childless adults, children with autism and undocumented children and young adults.

Newly eligible populations present unique challenges. KHS expanded its network of providers, both in scope and depth, so that the appropriate level and type of services would be available to treat new members often with medically complex conditions. Much of what has been developed and implemented over the past 9 years relates to the creation and administration of these new programs and the additional benefits and expanded services that accompany them. Enrollment in KHS has increased nearly 300% during that time to where today, KHS serves approximately 310,000 of Kern County's residents.

### Setting the Stage

In 2021 there were several new or modified DHCS and DMHC requirements that impact the 2022 Budget including:

- KHS will expand its **Major Organ Transplant** responsibilities with the addition of Heart, Lung, Liver and Pancreas. Historically, other than for kidneys, members needing organ transplants would disenroll with KHS and reenroll in the State's Medi-Cal Fee For Service Coverage Plan.
- **Pharmacy Benefits Management (PBM)** currently administered through health plans will be carved out and centrally administered through a statewide PBM
- Medi-Cal Eligibility Expansion will occur over 2022, adding six new Managed Care Medi-Cal eligibility population categories to Managed Care Plans like KHS
- An **Incentive Program** to promote health plan and provider participation in ECM and CSS will be created. The Governor's budget allocated \$300 million for plan incentives from January to June 2022, \$600 million from July 2022 to June 2023, and \$600 million from July 2023 to June 2024
- **Telehealth Services** has shown to be an effective method for maintaining the physician / patient relationship during the pandemic. DHCS modified its benefits to include telehealth as an alternative to office visits during the stay-at-home order
- **Population Health Management** preparation will continue through 2022 to develop and maintain a whole system, person centered population health management strategy for addressing member needs across the continuum of care based on data driven risk

stratification, predictive analytics, and standardized assessment processes for 2023 readiness

- Expanded regulatory oversight for quality-of-care measures and timely access to care standards
- New or expanded data and analytic reporting requirements
- Increase in the application of supplemental payments pertaining to Hospital Directed Payments, Proposition 56 payments, GEMT, HYDE as well as other supplemental payment arrangements for physician and hospitals
- Other new benefits and programs included in the State Budget (i.e., dyadic services, expanded postpartum eligibility, doula services, coverage of continuous glucose monitors, and whole genome sequencing)

### New 2022 Key Initiatives for KHS

Besides these State mandated changes impacting the 2022 budget, several internal initiatives are scheduled for next year including:

- Selection of a New Chief Executive Officer
- Creation of a new 3-year Strategic Plan
- Transition of Health Home Programs and Whole Person Care programs to Enhanced Care Management to include new sites and operational models
- Procure and implement a Community Services Referral System that will allow CSS services to be referred, authorized, and monitored
- Health Services staffing restructure to support Population Health Management program
- Ongoing administration of the DHCS Behavioral Health / Integrated Care Grant
- Continued administration of the KHS Provider and Community Grant program supporting the CalAIM initiatives defined by Department of Health Care Services (DHCS)
- Implementation of an integrated School based Behavioral Health program
- Broad focus on healthcare equity, inclusion, and diversity across the health plan and network, i.e., reporting, population identification, and program implementation
- NCQA accreditation preparation standardizing quality assurance and clinical practice protocols across all Managed MCAL plans to comply with state and federal requirements
- D-SNP preparations for all Managed MCAL plans to align enrollment of Medicare eligible members to promote more integrated care and ensure continuity of care protections
- Corporate projects for improving processes, initiating new programs or enhancing services such as:
  - Enhance Care Management Expansion and Incentive Payment Program
  - In Lieu of Services Program

- Long Term Care Benefit
- JIVA Medical Management System Upgrade
- o QNXT/NetworX/Optum Core Claims System Upgrade
- o Cactus Upgrade to Provider Credentialing System
- Population Health Management Program Development and JIVA Module Implementation
- o Community-Based Organization Referral System
- o NCQA Consultant and Readiness Review
- o Alternative Provider Payment and Remittance Solution
- Continued development of Provider Performance Based reimbursement arrangements
- Expansion of Member incentive program across new or existing programs for enterprisewide eligibility
- Identify and mitigate social determinants of health and reduce health disparities or inequities.
- Expansion of department dashboards for operational metric transparency
- Define/refine Medical Loss Ratio dashboard for monitoring and Executive transparency for budgeting considerations
- Comply with State mandated coordination of benefits to help mitigate unwarranted cost and recovery including retro eligibility activity based on state information

### **Support for Existing Programs and Initiatives in 2022**

Other major responsibilities annually performed by KHS that will impact the 2022 budget include:

- Medi-Cal COVID 19 Vaccination Incentive Program. Carry over from 2021. Targeted to end 2/28/22
- Continue work with Kern Medical through the joint operations committee to explore collaboration opportunities and address operation issues and development of new chronic condition programs for Population Health
- Continue to work with Dignity hospitals (Memorial, Mercy & Mercy Southwest) to ensure mutual success assuming risk via 2021 DRG agreement
- Strengthen collaboration with Kern County Mental Health and the GATE team for Substance Use Disorders and resource/referral coordination
- Expand the Transitional Care Program with local hospitals or independent KHS provider network
- Palliative Care program expansion
- Expand Telehealth Specialty Care services to all eligible service sectors
- Development of home bound program to deliver care directly to members' home for vulnerable populations

- Broad focus on Potentially Preventable Admissions with hospital and provider network collaboration
- Expand the Diabetic Prevention Programs to provider settings focused on lifestyle changes for diabetes prevention
- o Ongoing support for the School based Wellness Programs
- o Collaboration with Kern County Community Alliance for Tobacco Cessation
- Expand the Population Health Management Programs, including homelessness outreach, ER overutilization, and care coordination efforts to support CalAIM and low utilization members
- Enhancing MCAS Tracking and Reporting, including expanded electronic data collection
- Continue with Pay for Performance incentives to reward providers who demonstrate improved MCAS outcomes and other non-MCAS preventative care measures
- Expand pregnancy related programs to improve pre and postnatal compliance to promote healthy babies
- Design an in-house Medication Therapy Management Program for eligible members not deemed eligible in an Enhanced Care Management provider setting
- Use the Care Gradient Analysis Predictive Modeling tool to identify populations for diagnoses specific engagement schemes
- Continue to monitor and measure member and provider satisfaction independently via satisfaction surveys
- o Expand design and implementation of department specific outcome metrics
- Continue monitoring of Fraud, Waste, and Abuse and delegated oversight of contracted providers and community partners
- Expand COPD program to include other chronic cardio-pulmonary diagnoses such as Congestive Heart Failure (CHF) and Hypertension (HTN)
- Continued recruitment and retention of talent to meet the ongoing changes and initiatives with CalAIM
- $\circ$   $\,$  Develop and provide training and support for KHS staff into each new phase of CalAIM  $\,$
- $\circ$   $\,$  Ensure a safe return to work plan and a safe workplace for all KHS employees  $\,$
- Continue to enhance the Business Intelligence systems with a new data lineage tool.
- o Routine hardware and software upgrades and replacements to maintain systems.

### 2022 Budget - Resources for Collaboration to Enhance Member or Provider Experience

Finally, the 2022 budget will provide resources to support a variety of programs administered either directly or through collaboration with outside organizations. Examples include:

- o Provider/Member Portal for notification and education to network providers
- o Implement Claims Department Call Center to directly service all Provider inquiries
- o Autism Spectrum Disorder Behavioral Therapy, including Non-Autism diagnoses

- o California Children's Services Coordination of Care
- o Kern Regional Center Coordination of Care
- Kern County Public Health Department for new or existing public health issues such as Black Infant Health
- o Vision Services Plan for optometric diabetic screenings
- Kaiser Permanente Subcontract
- Program awareness of Mental Health benefit, including coordination with Kern County Public Health for Emergent Mental health services and Medication Assisted Therapy
- Hospitalist program expansion
- o Low Income Housing through the Kern County Housing Authority
- o Asthma Remediation program collaboration with Central California Asthma Coalition

### **2022 Budget Documents**

Attached are the following documents relating to the 2022 Budget:

- 1) Consolidated Operating Budget
- 2) Operating Budget by Aid Category
- 3) Enrollment Assumptions
- 4) Revenue Assumptions
- 5) Medical Expense Assumptions
- 6) Administrative Expense Assumptions
- 7) Budgeted FTE by Department
- 8) Capital Budget for 2022
- 9) Preliminary 2021 Year-end and Projected 2022 TNE Calculation

### **Requested Action**

Approve 2022 Operating and Capital Budgets.

#### REEN HEALTH SYSTEMS P & L BY MAJOR CATEGORY OF HERVICE 3423 HUDGET

					PMPM	PMPM	PMPM	190994.95
	3022 BCDG8T	a 14	HET ANNUAL 2021	OFFERENCE	3423 BC0647	2021 ANNUAL	DIFFERENCE.	
BEVENUE			1		1.121.004	30404,080	and the	
Capitation produtes Prop 14 & (005/T)	778,712,799	.041	#15.223,748	(36,711,196)	209.01	218.56	(23.85)	-1256
Mauritty Kick	21,996,453		33,340,241	655,691	9.67	10.34	(8.4%)	-3%
Wealth Home Kinh		- 445	8,876,292	(8,675,292)	-	2.54	(2.50)	-180%
THEF C KAR		.040	3.133,867	(0.199,867)	36.5	0.94	(8.94)	-189%
DICT NAME	18,463,954		13.278,663	3,385,393	4.5%	4,68	0.49	11%
Releavioral Realth Integration Program	3,040,004		6.645,385	(3,645,783)	0.83	1.05	(1.14)	-59%
Exhanced Care Management	24,233,136		1.4	21,233,150	5.98		3.72	10076
Maser Organ Transferi	3,366,007			1,640,07	1.81		3.82	109%
CalAIM Internito Program	14,252,213			14,272,313	3.80		3.83	109%
Prop 16	74.118.685		07.867.658	6,243,827	19.91	19.89	- 40.01	0%
GIMT	6.088.219		6,039,983	548,416	1.80	1.77	0.03	176
Taul MCAL Books	508,144,181		1018,264,636	(122,475)	257.36	380.99	(23.34)	-8%
Add-One (Denoted Provider Pastulati)	280,642,343		107,711,793	0.936.390	\$1.23	55.78	(5.04)	-466
MCO Tan Reviewal	124,665,893		118,544,650	A138,433	32.14	34.75	0.60	-456
Industrial	1,000,000		837,708	163,302	4.27	9.25	0.03	0%
Reason	(70,140	i s	143,001	428,189	0.18	4.17	0.11	15456
TOTAL REVENCE	1,285,122,547		1,171,040,798	13,818,749	345.28	312.14	(27.99)	17%
MEDICAL.						100	3333	11
(wasten Repital	203,085,994		139,660,847	3,545,087	63.43	78.25	14.823	-276
Ovpasie Parfity	103,941,982		91,650,451	11,991,081	37.82	24.87	<b>使快</b> 的	475
Emotypoury Maxim Paulity	17,836,839		94,453,116	13.347,021	18,32	17.54	3.25	14%
Lung-Term Care Faulity	12,545,964		18,133,869	1,433,099	4.73	4.79	(8.81)	974
Primary Physician Services	41343108		42,029,351	4,883,784	12.87	12,58	8.29	256
Hadds Haras Cigitation and Incoming		-050	3.992,5990	(3.992.999)	2611	1.05	13.455	-197%
Urgan: Care	11.793.763	-752	87,040,320	1,099,043	9.35	3.00	8.31	8%
Physician Specialty	140 725 214		153,319,365	7,445,845	37.60	39.08	(1.28)	-2%
Ref.	18,483,154		84,673,621	1,818,333	4.96	4.38	8.66	15%
Storial Health	1.871.011		1.713.651	141.350	0.50	10,50	(0.89)	-476
Visat	3,912,443		5.581.300	311.390	1.00	1.01	6.08	195
Odur Medical Professional	20,382,852		16.128.314	3,803,737	5.46	4.84	58.6	13%
	21 218 190		1.11.11.11.11.11.11.11.11.11.11.11.11.1	21,233,150	570	1947	9.58	109%
Exhanced Core Management	1,848,827		1.1	3,048,807	1.57	1.2	1.22	108%
Major Organ Transplant		(6)	113,451,669	(111.451.00%)		32.73	(52.77)	+100%
Pharmany & HEP-C	11.828,184	100	8.945.358	1,367,646	2.96	2.83	0.43	12%
	11,020,000	00	0.078.1910	1.078,193	10.00	(8.32)	0.32	+108%
Pharmacy Balaxies	8.405.841	144	7.483.162	923,679	2.36	2.09	0.06	3%
Hame Hallik and CRAS	18,480,514		18.876.252	2,823,263	5.24	4.87	638	2%
Other Aestadauta and Neo-Enargers Transportation	3.601.008		4,978,468	(3,979,468)	1.81	3.65	13.24)	-41%
Releavised Realth Integration Program	3,784,798		3,003,974	481,327	1.50	1.78	0.00	076
Bay for Performance Quality Invension	14,275,03		A MARY TY	14,272,215	3.83	0.000	3.83	100%
CalAIM humane Program	27.041.478		78.399.043	6,804,407	16.71	26.68	0.10	126
Previder Insurstive Prevaces (Prop 55-8: CEMT)			191,326,013	7,314,138	31.73	34.67	(4.744)	-0%
Add-One Dissand Provider Payments	200-642143			(1)4,716	6.00	8.24	19.111	-28%
Research Promote DM/QA Coase (Including University & Quality Research	17114		AFR, MR 21, 188, 769	13,990,877	1031	1.32	314	60%
Total Medical Costs	1,000,041,000	00	LINGALAN	11,495,851	211.34	216.12	03.08	-7%
GROSS PROTT IS USS	133,175,498		111,019,065	1,079,497	51.85	56.00	(633)	.7%
ADMINISTRATIVE	0.00227	8.9	97,413,337	9,473,999	16.00	16.00	u.	7%
SET PROFIT-LOSS; BEFORE MUNICIPAL	136311,731		133,484,334	(7,372,493)	35,87	39.13	(5.25)	-13%
MCG TAX EXPENSE	1244444	ĕ	112,414,415	11.805.000		33.87	0.52	-0%
NET PROFILALOSSI AFTER MCO TAX	1,445,648	1	38,664,309	01.217,561)	0.37	0.85		-54%
HEALTH HOME PROGRAM GRANTS	1,000,000	(T)	837,818					
PROVIDER GRANTSCALAIM INITIATIVE GRANT	4,000,000	10	1,000,000					
NET PROPYING 0580 AFTER GRANT EXPENSE	(1,943,96)	1	13,736,395_0	107)				
MEDICAL LOSS BATEO (EXCLUSING MCD TAX, GRANTS AND DIRECTED PATHENTS)	12.64	č.	92.48%					
ADMIN BATTO JEXCLUDING MCD YAY, GRAVID AND INSECTED PAYMENTS)	6.39	8	4.075					

(b) 2021 two been educed for approximate \$2.5 million of the order previous poind adjustments adjustments adjustments and HDM and paid datase adjustments receptored as of September 2001, excludes \$2.1 million of one-tanc pointer program express reported as of September 2001.

(2) 2021 Annual is increased using September Financials, the 2021 Badget, and only adjustments due to taking difference and availability of tableoil overest information

(7) Includes \$119.3 million of cost samings Flank Modest Memogenees, 2022 MLR Bearingian.

(1) Effective lanary 1, 2022 dis Phenony Development out of the managed-set plane, which equates in approximately \$123 million of countral (327.17 PMPN) and approximately \$113 million of countral (\$22.87 PMPN).

(7) The 2022 Budget reflexs a domain of \$3.85 PWPM, or approximately \$14 million to assess for increased at limitate experienced in 2021 the to COVID administration

(1) Effortive January 1, 2023 Haaldt Thoma mumbers have been consistened was Rahaniad Care Management (ECM).

(7) Galaxied scenarios follower of previously avoided Hallin Tores Dram.

(8) Summed conversignations of processity availability Provider CalADI Insuring Gran

Attachment 1

KERN BEALTH SYSTEMS P & L BY MAJOR CATEGORY OF SERVICE 2022 BEDGET

			1 4 5 5 T 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	ALC: NOTE: N	\$20		EXPANSION	
	ALL COA	1.723.000	FAME.Y & OT	2,535(083	1	102 568	1	990,940
		1.111.000.1				and a local second	N	
EVENUE	118.512.510	20411	324,336,923	127.75	133,354,990	294.71	300,798,718	303.52
Captaluk	25.994.432	3.67	33.074.868	15.07	-	18 - L	2,819,564	2.85
Materialy Kick		4.96	3,3(5,66)	3.51	0.318,293	48.29	1.	
MIT Kich	18,483,754	0.81	L483.014	0.59	1.512,386	7.64		1.0
Robustorial Hashb Integration Program	8,000,000	5.70	1,546,630	2.22	5,516,728	28.99	34,069,794	10.16
Enhanced Caro Management	21,233,350	8.70	a bination as		Second Second			
Major Organ Transplant		2.2.2.	1,505,334	2.3+	2,017,428	14.40	5,519,452	3.17
Cal AIM Incastive Program	14,372,213	3.83		19.13	3,731,882	29.20	18,794,612	111.08
Prog. Sriv	34,376,6k5	18.91	48,584,421		1,725,062	8.94	3,555,138	2.53
CEMT	5,588,319	1.00	2,457,519	0.97		941.80	344,005,279	347.14
Total MCAL Revenue	1018,144,580	257.36	432,408,388	120.20	181,735,515		13.194.831	73.86
Add-Ons (Dissound Provider Paymental)	244,642,143	24.78	01,853,832	34.18	35,991,472	184.45		13.29
MCO Tas Revenue	124/665/083	32.14	85,895,648	32,48	6,333,258	12.84	82,991,384	
Interes	3,000,000	0.27	1,000,000	10.99	-			
Reinsanto	670,148	818	451,054	0.18	34,735	.11.34	128,373	0.1#
YT AL REVENUE	1.285,121,547	345.18	411,855,900	248.84	323,693,973	1,199,28	496,371,674	454,48
CAR METERS								
DICAL			012462305627	1.0000	10000000	182.45	101.230.922	101.55
Requirem Horewait	343,005,504	41.43	88,878,070	35.00	54,096,913		42 289,306	42.68
Outparient Pacifity	1113,561,502	27.83	40,611,048	15.99	20,661,148	103.07		
Emergency Room Facility	67,820,197	18.22	38,402,334	13.12	7,091,291	36.44	22,386,523	22.99
Long-Term Care Facility	17,568,906	4.73	4,010,819	1.58	8,810,005	44,62	4,945,132	4.99
	47,913,125	11.87	81,802,194	12.58	3,184,857	16.54	12,956,043	13.04
Friendy Physician Services	19,759,765	3.31	12,583,798	4.96	1,031,043	5.54	6,158,921	5.39
Urgest Care	140,723,214	17.80	60,764,090	28.98	22,758,638	116.15	57 562,496	57.68
Physical Specially	18,483,954	4.90	0,145,867	3.61	9,318,293	48.25		
ALE T		0.50	1.005.673	0.43	342,006	1.78	595.722	6.53
Mental Health	1,855,901	1.45	2.669.362	1.45	200,514	1.04	1.042.725	1.05
137	3,912,402		8313.085	5.33	2,804,998	15.00	8.924.065	0.01
Other Medical Professional	20,332,452	5.45		2.21	3,316,728	29.79	010.064.754	10.14
Unharced Care Manageman	21,283,190	5.70	5,646,650		1,754,000	9.09	2,515,002	2.54
Magar Organ Transford	5,848,837	1.57	1,178,820	0.62		34.35	2,173,776	2.80
ÚME:	11,028,004	2.66	3,599,402	1.42	4,660,824		al contena	
Schenurg Heith Integration Program	3,000,000	0.87	1,481,614	4.59	1,512,386	7.64		1.95
Horse Bealth and CBAS	8,825,841	2.24	3,496,411	1.38	2,975,844	15.42	1,923,587	
Other-Ambalance and New-Emergent Transportation	10.499,514	9.24	10,231,961	4.03	3,949,316	20.47	3,318,237	5.37
Pay the Parthermance Quality Incention	5,584,500	1.50	3.808.520	1.50	282,440	3.89	1,486,440	1.50
	14,272,218	3.83	2,817,828	1.21	5,519,452	28.00	54,272,213	14.48
Cal ADd Inceiving Program	72,059,476	20.71	48,612,319	19.15	7,174,482	37.35	21,313,919	21.55
Provide Incentive Payments - Prop 56 & GEMT		51.75	01,853,832	36.18	35,391,412	184-45	13,196,839	73.86
Descend Previder Psychiatric	303,642,143		457,034	0.08	34,793	0.18	178,373	9-18
Baitourates Pontian	670,149 P8,129,249	0.18	10,272,538	6.41	2,724,567	40.62	11,132,348	15,27
CM/QA Com Geduling Unitation & Quality Revers1		293,30	488.278.182	195.30	PERMETHE	1,076.05	404,740,211	408.40
Yetal Modical Casts	1,011,042,089		summer and the second s		10.425.677	85.12	45,631,164	46.05
IOSS PROFITHLOSS	193,179,458	\$1.89	822,785,718	48.36	02/07/28			24.30
MENISTRATIVE	67,067,737	16.01	<u></u>	11.92	13,710,687	45.92	34,879,538	
T PROFITULOSIO BEFORE MCO TAN	124,111,731	33.87	93,538,298	36.44	3,705,818	19,30	31,553,644	31.75
O TAX EXPENSE	124,445,083		15,336,546	13.61	6,337,253	32,84	32,991,184	33.28
T PROFITULOSSI AFTER MCO TAX	1,116,648	6.39	7,181,552	2.83	(2.632,347)	(13.64)	(11,439,546)	(11.54
EDICAL LOSS RATIO accurate and according to the residence of the second se	02.80%		31.33%		54.47%		96,37%	
DMIN RATIO (EXCLEDING MCO TAX)	6.97%		6.98%		1.00%		7,10%	

Atabeeri 7

KERN HEALTH SYS BUDGETED MEMBER 1 CY 2822														
MEDI-CAL	Increased And	JAN'22	FE8-22	MAR'22	APR'22	MAY'22	JUN'22	JUL 22	AUG'22	SEP-12	OCT22	801722	DEC'22	CF 2022
	300	57,700	58,000	58,300	58,600	58,900	59,200	59.500	59,800	60,100	60,400	60.700	61.000	712,200
19 & OVER UNDER 19	1,000	139,000	140,000	141,000	142,000	143,000	144,000	145,000	146,000	147,000	148,000	149,000		1,734,000
SPDS	100	15,530	15,630	15,730	15,830	15,930	16,030	16,130	16,230	16,330	16,430	16,530	16,630	192,960
TOTAL OTHER	0	7,740	7,740	7,740	7,740	7,740	7,740	7,740	7,740	7,740	7,740	7,740		92,880
-Blind Disabled Dual	0	4,200	4,200	4,200	4,200	4,200	4,200	4,200	4,200	4,200	4,200	4,200	4,200	50,490
-Aged Dual	0	3,540	3,540	3,540	3,540	3,540	3,540	3,540	3,540	3,540	3,540	3,540	3,540	42,480
MEDI-CAL EXPANSION	600	79.000	79,400	79,800	80,200	80.600	81,000	81,600	82,200	\$2,800	\$3,400	84,000	\$4,600	978,600
-Expansion Dual	000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000		12,000
-Expansion Partial Dual	0	30	30	30	30	30	30	30	30	30	30	30	30	360
TOTAL MEDI-CAL	2,000	300,000	301,800	303,600	305,400	307,200	309,000	311,000	313,000	315,000	317,000	319,000	321,000	3,723,000
Kaiser Membership	0	13,000	13,000	13,000	13,000	13,000	13,000	13,000	13,000	13,000	13,000	13,000	13,000	156,000
TOTAL COMBINED	2,000	313,000	314,800	316,600	318,400	320,200	322,000	324,000	326,000	328,000	330,000	332,000	334,000	3,879,000

Attachment 3

MEDI-CAL	
2022 REVENUE BUDGET	_
ENROLLMENT	

Contract in the state of the state of the

Family	and Other
SPD	Members
MCAL	Espansion
Tetal Me	mbers-MCAL

REVENUES		PMPM	5
Title XIX - Medicaid Adult & Child		170.30	432,408,358
Fiele XIX - Medicaid Seniors & Persons w/Disabilities		941,80	181,730,515
Title XIX - Medicaid Expansion		347.14	344,005,275
SUBTOTAL PREMIUM REVENUE	0.91	257.36	958,144,181
DIRECTED PAYMENT REVENUE	(10)	51.73	200,642,143
Title XIX - Medicald - MCO TAX	(13)	32.14	124,665,083
TOTAL MEDICAID REVENUE		344.74	1,283,451,407
Interest Revenue	on	0.27	1,000,000
Reinsurance Recoveries	0.20	0.18	670,14
TOTAL REVENUES		345,18	1,285,121,547

2,539,880 192,960 990,960 3,723,000

REVENUE ASSUMPTIONS

1) PREMIUM REVENUE IS BASED ON DRAFT RATES PROVIDED BY DRICK LIANUARY-DECEMBER 2022) ON OCTOBER 1, 2021 WHICH DYCLUDE THE REMOVAL OF PRARMACY SERVICES FOR CV 2022 OF APPROXIMATELY \$120 MILLION ALSO DYCLUDED ARE ADDITIONAL RATE ASSUMPTIONS TO ACCOUNT HOR ADJUSTMENTS TO BE INCLUDED IN THE FINAL RATES

2) MATERNITY KICK REVENUE INCLIDED IN PREMIUM REVENUE INCLUDES A MONTHLY DELIVERY ASSUMPTION OF 400 DELIVERIES PER MONTH AND NEWBORNS ACCOUNT FOR A PORTION OF THE MONTHLY MEMBERSHIP INCREASE.

3) INIT KICK REVENUE INCLUDED IN PREMILIM REVENUE IS BASED ON 4,905 UTILIZER MONTHS OF TREATMENT AT \$4,401 FIRE MONTH FOR 0.6 YEAR-OLDS AND \$3,165 FOR 5.20 YEAR-OLDS IN ACCORDANCE WITH DRAFT CY 2022 RATES. REVENUE AND EXPENSE ARE ASSUMED TO BE BUDGET NELTRAL.

() PROP 56 ADD-ON REVENUE IS BUDGETED WITH DRAFT CV 2022 RATES AND ASSUMES NO SIGNIFICANT PROGRAM CHANGES FROM 2021 EXPENSE IS BUDGETED TO BE 95% OF REVENUE.

5) GEMT ADD-ON REVENUE IS BUDGETED WITH DRAFT CV 2022 RATES AND ASSUMES NO SIGNIFICANT PROGRAM CHANGES FROM 2021 EXPENSE IS BUDGETED TO BE 99% OF REVENUE.

6) ENHANCED CARE MANAGEMENT PROGRAM ADD-ON REVENUE INCLUDED IN PREMIUM REVENUE IS BUDGETHD WITH DRAFT CV 2022 RATES. REVENUE AND EXPENSE ARE ASSUMED TO BE BUDGET NEUTRAL.

7) MAIOR ORGAN TRANSPLANT ADD-ON REVENJE INCLUDED IN PREMILM REVENUE IS BUDGITTED WITH DRAFT CY 2022 RATES. REVENUE AND EXPENSE ARE ASSUMED TO BE BUDGET NEUTRAL

EI BEHAVIORAL HEALTH INTEGRATION PROGRAM REVENUE IN BUDGETED BASED ON EXPECTED PROJECT EXPENSES TO BU INCLIRED BY APPROVED DISCS PROGRAM PROVIDERS. REVENUE AND EXPENSE ARE ASSUMED TO BE BUDGET NEUTRAL.

9) CALAIM INCENTIVE PROGRAM REVENUE INCLUDED IN PREMIUM REVENUE IS BASED ON THE CY 2022 DOLLAR: AMOUNT PROVIDED BY DRCS. REVENUE AND EXPENSE ARE ASSUMED TO BE BUDGET NEUTRAL.

10) DIRECTED PAYMENT ADD-ON REVENUE INCLUDING PHILP, EPP, AND QP IS BUDGETED WITH THE MOST CLIRUENT 2021 RATES PROVIDED BY DHCS AS A PLACEROLDER. REVENUE AND EXPENSE ARE ASSUMED TO BE BUDGET NEUTRAL.

11) INTEREST AND INVESTMENT REVENUE IS BASED ON YTD INVESTMENT REVENUE RECEIVED THROUGH SEPTEMBER 2021 WITH ISLIDGETED AND/CINTS USED TO ESTIMATE OCTOBER - DECEMBER ACTIVITY. THE BLODGET ASSUMES SIMILAR PRINCIPAL BALANCES WILL BE AVAILABLE FOR INVESTMENT AND CURRENT INTEREST RATES WILL REMAIN FOR 2022. POTENTIAL UNKNOWN MARKET GAINS OR LOSSES ARE NOT DICLUDED.

12) FOR CY 2022 THE REINSURANCE DEDUCTIBLE WAS RAISED RESULTING IN A BUDGET REDUCTION OF REINSURANCE REVENUE AND EXPINISE FROM 2021 REINSURANCE RECOVERIES ARE ASSUMED AT 100% OF PRIMIUM.

11) MCO YAX REVINUE IS BARED ON ESTIMATED PMPM RATES OF \$32.14 WIECH IS ESTIMATED BASED ON KNOWN QUARTERLY MCO TAX EXPENSE PAYMENTS. REVENUE AND EXPENSE ARE ASSUMED TO BE BEDGET NEUTRAL.

Adapted et 4

#### KERN HEALTH SYSTEMS 2022 BUDGET UTILIZATION AND UNIT COST ASSUMPTIONS

### FAMILY & OTHER

MILY & OTHER	Annualized	Increase
	Unit Cost	Utilization
Inpatient Hospital	3.00%	0.00%
Outpatient Facility	3.00%	1.00%
Emergency Room	1.00%	1.00%
Long Term Care/Hospice	3.00%	1.00%
Urgent Care	3.00%	3.00%
Physician Primary Care	3.00%	3.00%
Physician Specialty	2.00%	1.00%
Other Medical Professional	1.00%	1.00%
Mental Health	1.00%	1.00%
Laboratory and Radiology	3.00%	1.00%
Home and Community Based Services	1.00%	1.00%
Other, Ambulance, and Non-Emergency Medical Transportation	3.00%	1,005

### SENIORS & PERSONS WITH DISABILITIES (SPD)

Ingatient Hospital	5.00%	1.00%
Outpatient Facility	3.00%	3.00%
Emergency Room	2.00%	1.00%
Long Term Care/Hospice	3.00%	3.00%
Urgent Care	3.00%	1.00%
Physician Primary Care	3.00%	3.00%
Physician Specialty	3.00%	3.00%
Other Medical Professional	3.00%	1.00%
Mental Health	3.00%	1.00%
Laboratory and Radiology	3.00%	1.00%
Home and Community Based Services	1.00%	1.00%
Other, Ambulance, and Non-Emergency Medical Transportation	3.00%	1.00%

#### EXPANSION

Unit Cost	Utilization

Annualized Increase Unit Cost Utilization

Inpatient Hospital	3.00%	3.00%
Outpatient Facility	2.00%	3.00%
Emergency Room	1.00%	1.00%
Long Term Care/Hospice	3.00%	3.00%
Urgent Care	2.00%	3.00%
Physician Primary Care	3.00%	3.00%
Physician Specialty	1.00%	1.00%
Other Medical Professional	3.00%	1.00%
Mental Health	3.00%	1.00%
Laboratory and Radiology	3.00%	1.00%
Home and Community Based Services	3.00%	3.00%
Other, Ambulance, and Non-Emergency Medical Transportation	3.00%	1.00%

Note 1: The above percentages were based on paid claims cost history for the 12 month period ending May 2021. Percentages are rounded to the nearest whole percentage.

Note 2: The above percentages do not include Medical Management 2022 MLR Strategies which represent approximately \$10.5 million of utilization savings included in the 2022 Budgeted Medical Costs.

Note 3: The above percentages do not reflect a decrease of \$3.85 PMPM, or approximately \$14 million to account for increased utilization experienced in 2021 due to COVID admissions.

Attachment 5

2022	ADMINISTRATIVE BUDGET	ASSUMPTIONS	

KERN HEALTH SYSTEMS MEDI-CAL ADMINISTRATIVE EXPENSES	2022 BUDGET 2021 ESTIMATED DIFFERENCE					
Administrative:	PMPM	5	PMPM	5	PMPM	5
Compensation	10.88	40,496,257	10.33	35,239,841	0.55	5,256,416
Purchased Services	3.72	13,831,091	3.50	11,925,868	0.22	1,905,223
Supplies	0.51	1,897,030	0.34	1,161,283	0.17	735,747
Depreciation	1.70	6,318,864	1.64	5,600,442	0.06	718,422
Other Administrative Expenses	1.22	4,524,485	1.08	3,688,304	0.13	836,181
Total Administrative Expenses	18.01	\$ 67,067,727	16.89	\$ 57,615,737	1.13	5 9,451,990
Member Months		3,723,000	3,411,485		311,515	

#### COMPENSATION

COMPENSATION EXPENSE WAS BASED ON STAFFING LEVELS NEEDED FOR THE GRADUAL ENROLLMENT OF 3,723,000 MEMBER MONTHS AND FOR THE IMPLEMENTATION AND MANAGEMENT OF BENEFITS AND PROGRAMS REQUIRED UNDER CALAIM.

- THE 2022 BUDGETED COMPENSATION AMOUNT INCLUDES AN INCREASE OF APPROXIMATELY \$3,700,000 FOR EXPECTED SALARY INCREASES INCLUDING PROMOTIONS, 17 NEW ADMINISTRATIVE STAFF POSITIONS REQUIRED FOR REGULATORY PROJECTS AND CALAIM PROGRAMS, AND COST OF LIVING AND MERIT ADJUSTMENTS FOR A COMBINED AVERAGE OF 4.0% FOR ADMIN EMPLOYEES
- 2.) THE 2022 EXPENSE INCLUDES AN INCREASE OF APPROXIMATELY \$1,500,000 FROM ESTIMATED 2021 EXPENSE DUE TO ESTIMATED INCREASES IN PAYROLL TAXES AND BENEFIT RATES, INCLUDING CALPERS AND EMPLOYER RETIREMENT CONTRIBUTIONS.

#### PURCHASED SERVICES

3.) THE 2022 BUDGET INCLUDES AN EXPECTED INCREASE OF APPROXIMATELY \$1,600,000 FOR OUTSIDE PROFESSIONAL SERVICES AND CONSULTING SERVICES BASED ON RESOURCES NEEDED TO COMPLETE 2022 APPROVED PROJECTS WHICH INCLUDE REGULATORY REQUIRED PROJECTS AND APPROVED OPERATIONAL PROJECTS IN SUPPORT OF CALAIM RELATED PROGRAMS. THERE IS AN INCREASE OF APPROXIMATELY \$1,600,000 FOR ANNUAL SYSTEM MAINTENANCE EXPENSES AND ADDITIONAL ANNUAL SUPPORT LICENSES. THESE INCREASES ARE OFFSET BY A SAVINGS OF \$1,300,000 DUE TO THE REDUCTION OF PHARMACY ADMINISTRATION EXPENSE AS A RESULT OF THE PHARMACY BENEFIT CARVE OUT.

#### SUPPLIES

4.) THE 2022 BUDGET INCLUDES INCREASES OF APPROXIMATELY \$200,000 FOR SUCH OFFICE SUPPLIES AS LETTERHEAD, ENVELOPES, AND OFFICE EQUIPMENT PURCHASES, APPROXIMATELY \$200,000 FOR ADDITIONAL MEMBER MATERIALS, AND APPROXIMATELY \$300,000 FOR SUPPLIES RELATED TO INCREASES IN MAIL PROCESSING SERVICES AND POSTAGE.

#### DEPRECIATION

5.) THE 2022 DEPRECIATION EXPENSE IS EXPECTED TO INCREASE APPROXIMATELY \$718,000 DUE TO A FULL YEAR OF EXPENSE FOR CAPITALIZED ASSETS COMPLETED AND PUT INTO PRODUCTION IN 2021.

#### OTHER ADMINISTRATIVE EXPENSES

- 6.) THE 2022 BUDGETED EXPENSE FOR OTHER ADMINISTRATIVE EXPENSES REFLECTS AN INCREASE IN PROPERTY AND LIABILITY INSURANCE PREMIUMS OF \$300,000, AN INCREASE OF APPROXIMATELY \$100,000 IN RECRUITMENT EXPENSES AND TRAINING & DEVELOPMENT EXPENSE, AND AN INCREASE OF APPROXIMATELY \$100,000 IN REGULATORY ANNUAL LICENSE EXPENSE BASED ON INCREASED MEMBER ENROLLMENT.
- 7.) THE 2022 BUDGET INCLUDES EXPECTED INCREASES OF APPROXIMATELY \$300,000 FOR ALL OTHER ADMINISTRATIVE EXPENSES INCLUDING BUSINESS TRAVEL, PROFESSIONAL AND ASSOCIATION DUES, PROVIDER RELATION EXPENSES, COMMUNICATION AND INTERNET EXPENSE, AND UTILITIES.

ATTACHMENT 6

KERN HEALTH SYSTEMS

2022 BUDGETED FTE BY DEPARTMENT

313,000 314,500 316,600 318,400 328,200 322,600 324,000 326,000 328,000 330,000 332,600 334,000 3,879,008

EXPECTED MEMBERSHIP		313,000	314,500	316,640	315,400	320,200	322,400	324,000	326,000	328,000	330,000	332,000	334,000	3,879,008	
CC DEPARTMENT	PROJECTED DECEMBER 1021	JAN 2012	FEB 2022	MARCH 2022	APRIL 3922	MAY 2022	JUNE 2022	JULY 2022	AUGUST 2022	SEPT 2022	OCT 2022	NOV 2022	DEC 2022	TOTAL 3021	TOTAL 2022 FTE ADDITIONS
110 EXECUTIVE	4	-	-	-						•	+			ő	
110 FINANCE	19	+	4			-				+		+		15	-
120 INFORMATION TECHNOLOGY	21	2	+		-						+	-		24	2
221 BUSINESS INTELLIGENCE	19	0			+	-	1			-1	-	- X	-	20	1
222 ENTERPRISE DEVELOPMENT	12	1 3											-	20	3
236 CLAIMS	60			1 1				1					-	62	2
240 PROJECT MANAGEMENT			-				(			+	+			10	
310 UTILIZATION MANAGEMENT	-							-					-	68	
314 ENHANCED CARE MANAGEMENT	20	1			-					-	4			27	1
316 POPULATION BEALTH MANAGEMENT	3	. 1		1 .	6			-						39	6
311 QUALITY IMPROVEMENT	20	T			-			1 .	· ·					21	1
312[HEALTH EDUCATION	1	1		,	1		-	1 .	1 -	+			+	18	3
313[PHARMACY	1			1 3		1 74		1 .	1 .		+			10	
317 COMMUNITY SUPPORT SERVICES		1 -	-	-	1			1			+	14	. Se	5	2
320 PROVIDER NETWORK MANAGEMENT	3	0 1		1 +		1 .		1 .	+	-				31	1
336] MEMBER SERVICES/INGAGEMENT	9	0 2	2	1 1			-	1 .	1 -				-	96	6
340 CORPORATE SERVICES	1 1	i -			-	1 .		1	- 1	-				11	
360 COMPLIANCE & REGULATORY AFFAIRS		6 2					[ •	1	- 1					8	2
420 MARKETING	1	5 -			1			1	-			4	-	5	-
510 HUMAN RESOURCES	1	4 1						1	1 .			<u>, 1</u>		15	1
TOTAL	450	15						0	: 0	i i	6	0	6	511	31

l of 6



## 2022 New Employee Requests

## Background:

2022 represents the beginning of major transformation occurring with Medi-Cal Managed Care Health Plans. CalAIM will add several new initiatives to health plans over the next 4 years. To successfully meet this challenge requires health plans to expand existing functions and create new functions previously not part of Medi-Cal Managed Care Health Plans contractual responsibilities. For 2022, this will mean adding full time employees (FTEs), more than ordinarily required, if we are to successfully meet CalAIM challenges and accommodate the anticipated enrollment growth in the health plan.

Described below is each department's additional FTE needs for 2022.

### Process:

The KHS CEO met with each department to review all departmental budgets and staffing requests. After the review was completed, **31 new FTEs** are required to meet the various departments demand resulting from:

- Expansion of DHCS programs, primarily from CalAIM initiatives, required over the next several years
- Increase to Medi-Cal eligibility membership transferred from the State's Fee for Service Programs
- Instituting new DHCS initiatives such as Major Organ Transplants
- Expanding health plans' role in data collection, compilation, formatting, presentation and filing requirements as mandated by DHCS and DMHC.

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### Department Specific Staffing Needs:

### Information Technology (IT)

IT requires 2 FTEs to keep up with demand for more sophisticated and complex technical infrastructure and performance requirements from DHCS, DMHC and NCQAA. 1 FTE is required to support the call center, IVR campaigns, local and wide area networking and internet connectivity. The second FTE is necessary to oversee our technical architecture since the diversity in technology has become more complex over the past several years. Staying abreast of the latest technology and advancements to systems applications has become a full-time responsibility for a company as large and diverse as KHS.

### Business Intelligence (BI)

BI requires 1 FTE to keep up with demand for more sophisticated information reporting and performance requirements on Medi-Cal health plans from DHCS, DMHC and NCQAA.

(Necessary to fulfill data needs for performance monitoring of ECMs under CalAIM)

### Enterprise Development (ED)

ED requires a total of 3 FTEs to keep up with overall growth and demand on Medi-Cal health plans from DHCS. 1 FTE is required in the Electronic Data Interchange (EDI) team as the CalAIM regulatory requirements for exchanging and translating data files with Providers and State Regulators have significantly increased; 1 FTE is required in the Database Development team to integrate and maintain new data into the Enterprise Data Warehouse (EDW) for organization consumption; and 1 FTE is required in the Database Operations team to manage and support the complex database systems infrastructure for the organization.

### Claims Adjudication and Processing

Claims requires 2 FTEs to meet the demand of growing regulatory implementations. 1 FTE is needed in auditing to address the increase in claims volume; and 1 in management to be able to meet the demand of new regulatory requirements as well as Cal-Aim implementations.

(Necessary to fulfill DHCS performance standards and service requirements in 2022)

Page 3 of 6



### Enhanced Care Management (ECM)

ECM requires 1 FTE to assist with outreach and support to our provider sites. KHS anticipates expanding to an additional 4 ECM Provider sites in 2022. The Advocate will assist these Providers with Member authorizations, eligibility, Member incentives and other outreach efforts they may need.

(ECM is a new program under CalAIM to begin 2022)

### Population Health Management (PHM)

PHM requires 6 FTEs to support and fulfill DHCS CalAIM requirements, which includes the carve-in benefit package for Major Organ Transplant (MOT), implementation and utilization of new data-driven risk stratification system for population health management, management of members identified as High Utilizers, and preparation for NCQA accreditation and management of Dual-Eligible Special Needs beneficiaries. The 6 FTEs (3 RN Case Managers and 3 Case Management Assistants) will be utilized for the other CalAIM initiatives. PHM will implement newly built Special Programs to support the CalAIM initiatives, which includes Transition of Care, Potentially Preventable Admissions, CHF, Diabetes, COPD, Palliative Care, and High-risk Maternity Program to fully serve those who are identified through the new risk stratification system. The FTEs will play an integral role in fulfilling DHCS requirements and assuring members are navigated through the appropriate Special Programs and receive care coordination and case management services to support the overall utilization and population health management requirements specified under the CalAIM Program. The FTEs will also provide case management services for those who have opted out or are not eligible for the CalAIM Enhanced Care Management (ECM) Program and Community Supports Services (CSS) Program.

(PHM is new program under CalAim. Staffing increase required to meet member / staffing ratios required for PHM by DHCS).

### Quality Improvement (QI)

QI requires 1 FTE to initiate oversight of and support for compliance by Health Services departments with State regulatory requirements for Managed Care Plans.

(Necessary to fulfill DHCS performance standards and service requirements in 2022)

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### Health Education (HE)

HE requires **3** FTEs to meet KHS' growing and diverse demands for health education and cultural and linguistic services. 2 FTEs will be Health Education Specialists and will allow the department to expand access to these prevention and wellness programs throughout the county through in-person and remote educational communication channels. Prevention and wellness programs are a key component in KHS' ability to prepare for CalAIM and succeed in the implementation of Population Health Management. Additionally, KHS continues to see an increase in its requests for written translations and qualified interpreters, particularly during the pre-pandemic years. 1 FTE will be a Cultural and Linguistic Specialist and will allow KHS to continue to support access to the regulatory (federal and state) language access services among Limited English Proficient (LEP) members in order to ensure effective communication with their health care team. The Cultural and Linguistic Specialist is also an essential role in delivering culturally and linguistically appropriate services to LEP members who may qualify for many of the new programs under CalAIM.

#### (New CalAim Initiative and CalAim Expansion)

#### Community Support Services (CSS)

CCS requires 2 FTEs all of which will be Community Health Workers ("CHW") to help manage the initial 6 Community Support Services that KHS will be offering to our entire population beginning January 1, 2022. The CHW team will manage the referrals and outcomes for all Community Supports services.

#### (CSS is new program under CalAIM)

### Provider Network Management (PNM)

PNM requires 1 FTE to help manage the influx of Initial Applications, Recredentialing, Additional Locations/Provider Changes, Locum Requests and other priority driven/regulatory required assignments. In addition, credentialing is now shifting toward developing new processes for the programs within the CalAIM initiative that requires credentialing involvement; including review and new creation of applications, processes, policy and procedures that will also be needed for HP Accreditation in the future; and migration to Cactus 5.0.

### (CalAIM will add a significant number of providers of different types, all needing to be credentialled and monitored)

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### Member Services

MS requires 6 FTEs to assist with meeting the growing demand of customer service calls, increased outbound robo call campaigns which generate increase incoming calls, respond to over 20,000 new expected members and increase in Grievance & Appeal regulatory requirements as set forth by DHCS in APL 17-006 - All member dissatisfactions are considered grievances, and APL 21-004 – Nondiscrimination requirements.

(Necessary to fulfill DHCS performance standards and service requirements in 2022)

### Compliance and Regulatory Affairs (CRA)

CRA requires 2 FTEs to support the new regulatory requirements related to CalAIM initiatives, as well as supporting Corrective Action Plans, Fraud Waste and Abuse processes, internal monitoring and auditing activities and increased All Plan Letters. 1 FTE will be focused on retrospective APL audits and resuming/expanding upon internal audits of operational areas from a contractual and DMHC/DHCS Audit perspective. This FTE will also support in the identification, research, and reporting surrounding potential FWA cases. 1 FTE will be focused on auditing many of the CalAIM initiatives including, but not limited to Major Organ Transplant (MOT) and Model of Care (MOC), as well as other CalAIM regulatory updates and filings. This FTE will also support upcoming CalAIM initiatives and the various projects such as NCQA readiness activities.

(Necessary to fulfill DMHC and DHCS performance standards, filings, and service requirements in 2022)

### Human Resources (HR)

HR requires 1 FTE as a human resources coordinator for COVID related employee activities such as monitoring compliance with regulatory agencies, maintaining the OSEF (Onsite Essential Functions) list for employees allowed to be onsite; scheduling all testing for new and non-vaccinated employees and providing security with building clearances. In addition, this position will assist the HR department with order processing, managing the individual department reporting, managing the temp workforce scheduling and producing internal human resources reports. This position will free up the HR Assistant to focus on administrative tasks related to CalAIM FTE growth and assisting with entry level Onboarding and Payroll duties.

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#### 2022 CAPITAL BUDGET

#### KERN HEALTH SYSTEMS 2022 CAPITAL BUDGET

		TYPE <sup>00</sup>	QTR		COST		2021		2020	TO	T. PRJ. <sup>th</sup>	CalAIN
EM	CORPORATE PROJECTS	N	1,2,3,4	5	1,105,080	\$	224,506			5	1,329,586	Y
1	Community Based Organization (CBO) Referral System		a base of a								1.105.000	
2	Medical Management/Fraud, Waste, and Abuse Programs	в	1,2,3,4	\$	1,125,000					5	1,125,000	N
~			1,2,3,4	5	668,076					5	668,076	N
3	Claims Workflow Conversion (QNXT)	R	1,4,5,4		000,010						10000000000	1000
4	Data Linage System	N	1,2	\$	384,800					\$	384,800	N
°	Data Cunsilie System			-			- 1			s	209,800	N
5	Analytic Software (Power BI) Migration	R	2,3	\$	209,800		- 1			*	207,000	
9.11		8	1,2,3,4	\$	171,800					s	171,800	N
6	Communications Software Replacement		0520	-				_	5,362,940		3,889,062	-
_	CORPOR	ATE PROJECT S	UBTOTAL	. 5	3,664,556	-	3,358,394	_	5,302,940	-	3,087,002	-
	CONTRACTOR OF A CONTRACT	NT	OTR	1	COST	-	2021	-	2020	PRO	JECT COST	
_	BUILDING IMPROVEMENTS, OFFICE FURNITURE, & EQUIPMI	N	1,2,3,4	s	2,400,000	-		-		\$	2,400,000	N
7	Solar Panels					1		228	2010-2010		10000	
8	Office Furniture	в	1,2,3,4	5	169,000	\$	71,250	\$	212,500		N/A	N
2	OFFICE FURNITURE	COLUDATION T	STRUCTURE A	\$	2,569,000	-	88,250	-	408,602	-	2,400,000	
_	OFFICE FORNITORE (	E EQUIT MENT	sourcern		all so here.					1		
_	ITECHNOLOGY		QTR		COST	_	2021		2020	_		N
9	Data Center Hardware Fulfillment and Replacement	в	1,2,3,4	\$	887,500	\$	202,500.00	\$	330,000.00		N/A	N
		N	1,2,3,4	\$	500,000						N/A	N
10	Security Information Event Management (SIEM) Software	~	1,4,2,4	*	200,000		00000000					
11	Cognizant Licensing	в	1,2,3,4	\$	616,206	\$	88,740.00	\$	88,740.00		N/A	N
**	Collimate states in		1.2.2		100.000		62,500.00	2	\$8,000.00		N/A	$\rightarrow$
12	Employee Equipment	N	1,2,3,4	5	157,500	P	64,500.00	Ľ,	30,000,00		10/4	1.1
	Population Health Management Tools	N	1,2,3,4	\$	158,500						N/A	1
13	Population reality standgement roots			0.54	/00165.905		2012 1022					
14	Microsoft Licensing	в	3,4	\$	90,000	s	160,000.00	\$	75,000.00		N/A	1
_		TECHNOLOGY	SUBTOTA	1.5	2,409,706	H	761,300	$\vdash$	507,000	5		
_		The state of the state				-		Γ				
						_	1 304 5 1 1		6,278,542	-	6,289,06	-
_	10	TAL 2022 CAPT	TAL ITEM	5 5	8,643,262		4,207,944		0,278,34	·	0+583,00	4

Type R is a Renewal or Replacement / Type N is New / Type B is Both
 Does not include ongoing maintenance and support that is expected not to exceed 10% of the total project cost during the initial five years

Page 1 of 5 Attachment 8

### **Corporate Projects**

#### 1. Community Based Organization (CBO) Referral System

KHS established this project to acquire an integrated referral software system to support the Community Based Organizations (CBOs) for the new Medi-Cal Community Based Supports benefits (formerly known as In Lieu of Services, ILOS). This software will provide connectivity between the Health Plan and the CBO for a seamless process to coordinate the new non-clinical services/benefits and ensure that KHS is meeting the regulatory and contractual requirement as outlined by the Department of Health Care Services (DHCS). (Budgetary Impact: \$1,105,080.)

### 2. Medical Management/Fraud, Waste, and Abuse Programs

KHS is responsible for a variety of Fraud, Waste, and Abuse (FWA) policies that are audited by the Department of Health Care Services (DHCS). These policies have been governed by a variety of manual systematic processes using internal reporting and analytics. As KHS has significantly increase in members, claims, and general utilization, a more robust approach is needed to ensure that KHS is performing its fiduciary responsibility for FWA oversight. This project will review the market for third party systems or services that can provide a FWA solution.

(Budgetary Impact: \$1,125,000.)

#### 3. Claims Workflow Conversion (QNXT)

Twelve years ago, KHS developed a custom claims workflow software for the Claims department to manage the claims backlog. The custom software is set to retire in 2022, and over the last decade, Cognizant has developed a QNXT claims workflow software that is integrated with the current claims processing system (QNXT). This Cognizant product has several enhancements that will assist in the management of the adjudication process for the Claims team and will seamlessly replace the custom software. This project will acquire the software; install and configure the software for the Claims Department; and migrate all reporting and analytics associated with the inventory and productivity. (Budgetary Impact: \$668,076.)

#### 4. Data Linage System

As KHS has grown in members, utilization, and new programs, so has the amount of data that KHS manages. Examples of these data sets include Electronic Medical Records; Laboratory Results; Vision; Pharmacy; and Claims. The data is stored in the Enterprise Data

Attachment 8

Page 2 of 5

Warehouse (EDW) and normalized for company to perform analytics and reporting. To ensure that strong organizational data governance occurs, a data lineage software tool is essential. Today, KHS uses manual process and audit reporting to facilitate this aspect of data governance and will replace the manual system with a commercial enterprise data lineage system. Data lineage software will provide KHS with tools that dynamically source data origins, how it is transformed, and reduce data errors for data analytics and reporting. (Budgetary Impact: \$384,800.)

#### 5. Analytic Software (Power Business Intelligence) Migration

One tool that the Business Intelligence Department leverages to provide the organization with analytics and dashboards is the Microsoft Power-BI Business Analytics software. Power-BI allows KHS to quickly develop internal and external dashboards without significant coding. This project will migrate the Microsoft Power-BI software from an on-premises installation to a cloud-based instance. Microsoft will eventually require many of its licenses to migrate to the O-365 cloud-based software. (Budgetary Impact: \$209,800.)

#### 6. Communications Software Replacement

This project will replace two existing software solutions that are at the manufacturer's end of life, and add several digital dashboard displays in the Claims department. The software solutions that are retiring are the Cisco Softphone for remote users and the Secure File Transfer for large data transfers. Both software solutions are essential for the Health Plan's operation.

(Budgetary Impact: \$171,800.)

### **Office Furniture**

#### 7. Solar Panels

In 2021, Procurement and Facilities leadership retained Partner Engineering and Science, Inc. (a full-service energy consultant) to conduct a separate and full analysis of the performance of our current solar system and our historical electricity consumption and develop specifications for an additional carport solar system that would expand our electricity production capacity to 100% of what we consume. This capital item is based on the recommendation to design and build an all-inclusive carport solar system capable of producing at least 674.5 KW<sub>DC</sub> to cover our remaining electricity consumption. (Budgetary Impact: \$2,400,000.)

### 8. Office Furniture

Corporate Services is responsible for the overall maintenance and growth of the office furniture and equipment. Type of furniture includes but not limited to chairs, desks,

Attachment 8

Page 3 of 5

standing desks, and cubicle furniture. This capital expenditure will provide office furniture for the organizational growth in 2022. (Budgetary Impact: \$169,000.)

#### Technology

#### 9. Data Center Hardware Fulfillment and Replacement

Annually, KHS reviews data center equipment for replacement and growth based on the manufacturers life cycle and support; normal wear and tear; utilization performance; and potential new systems that will be installed. Based on this review, this capital expenditure will provide the procurement of additional data center hardware for the 2022 calendar year to meet the organization's demands. Most of this cyclical procurement is to replace equipment that was purchased and installed over the last seven (7) years. Specifically, KHS will replace 22 servers, 421 TB of storage, and 14 fiber optic switches (Budgetary Impact: \$887,500.)

### 10. Security Information Event Management (SIEM) Software

KHS is responsible for safeguarding the Personal Healthcare Information (PHI) of its constituents. The Security Information Event Management (SIEM) Software is an industry standard solution that aggregates security events from multiple security systems. The SIEM provides KHS with a single interface for managing security risks. This capital expenditure will provide KHS with the procurement, installation, and configuration of a SIEM software solution to continue to protect the organizations data assets. (Budgetary Impact: \$500,000.)

#### 11. Cognizant Licensing

Annually, Cognizant audits two of the KHS core systems (i.e. QNXT and Networx) for any membership growth. As KHS operates a perpetual license for the system, the licensing model is based on the number of members the system manages when the audit occurs. For the last two years, Cognizant has leased the licenses to KHS in consideration of the redetermination process for Medi-Cal. This capital expenditure will provide KHS with funding for any new licensing needed at the end of 2022. (Budgetary Impact: \$616,206.)

Attachment 8

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#### 12. Employee Equipment

Each year KHS procures various types of desktop equipment for employees. This equipment can be attributed to a change in role, new employee hires, or aged equipment that is no longer serviceable. For 2022, KHS intends on hiring thirty-eight (38) employees, and replacing twenty-five (25) laptops. The average costs per employee and laptop replacement is \$2,500 per desktop environment and this includes the desktop computer, dual monitors, cisco telephone and associated hardware. (Budgetary Impact: \$157,500.)

13. Population Health Management Tools

As part of CalAIM, Population Health Management (PHM) is a Health Services Initiative that requires the clinical team to manage various populations within the assigned membership. These populations will be managed within the ZeOmega JIVA medical management platform, and in 2022 KHS is allocating this capital expenditure for any new software that maybe required to fulfill the CalAIM Population Health initiative. (Budgetary Impact: \$158,500.)

#### 14. Microsoft Licensing

Annually, KHS procures Microsoft Software for employee growth, new projects, and routine replacement. The manner that the Microsoft software is procured is through an annual "True-up" process where KHS pays for new licenses in use at the end of the calendar year. This capital expenditure will provide KHS with the additional Microsoft licensing that will be due at the end of 2022.

(Budgetary Impact: \$90,000.)

Attachment 8

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#### KERN HEALTH SYSTEMS TANGIBLE NET EQUITY (TNE) REVIEW 2022 BUDGET

	12/31/2020 ACTUAL	12/31/2021 ESTIMATED	1201/2022 BUDGET
			<u> </u>
CAPITAL RESERVE	5 227,086,184	\$ 240,812,575	\$ 239,365,927
CALCULATION OF MINIMUM TANGIBLE NET EQUITY (TNE) AMOUNT *	\$ 38,868,906	\$ 51,004,935	S 49,348,220
CAPITAL RESERVE AS % OF THE	\$54,24%	472,14%	485.05%
CLERENT BOARD APPROVED THE TARGET RANGE	500% - 600%	500% - 600%	500% - 600%

\* AMOUNT BASED ON DMHC'S CALCULATION FOR MINIMUM THE USING ANNUAL HEALTHCARE EXPENSES



To: KHS Board of Directors From: Richard M. Pruitt, Chief Information Officer Date: December 16, 2020 Re: Project Consulting Professional Services

#### **Background**

Over the last two years, KHS started a transformation so that the convergence of the Health Plan, Clinician, Member, Social Services, and Community Supports are all communicating when rendering their respective services. All of this is being accomplished through technology, systems, data exchanges, reporting and analytics, people, and processes outlined in the various new programs and models from the State of California.

Each year, the organization augments the workforce by outsourcing with consultants, thus avoiding full-time employee hires, to accommodate the temporary resource demands of the organization projects.

### **Requested Action**

Authorize the CEO to approve contracts associated to procurement of Professional Resources with various consulting companies in the amount not to exceed \$10,369,190 in operating and capital expenses associated for labor needed to complete the 2022 corporate and department projects.



2022 Project Consulting Professional Services December 2021

> Richard M. Pruitt Chief Information Officer

> > 1

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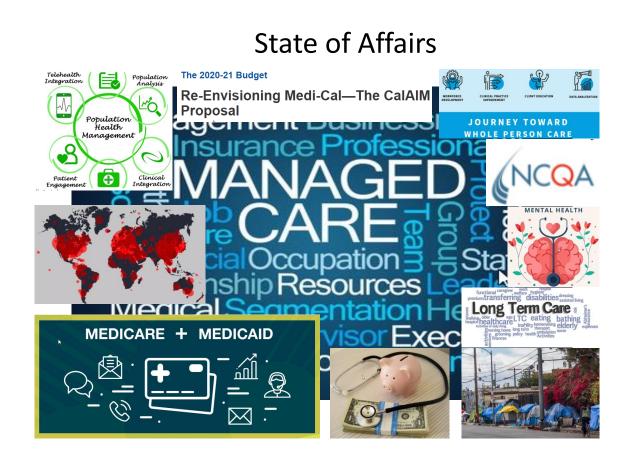
## Agenda

- State of Affairs
- General Overview
- Sequence of Events
- Roadmap

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- Expenditures
- Benefits of Outsourcing
- Board of Directors Request



## **General Overview**

Over the last two years, KHS started a transformation so that the convergence of the Health Plan, Clinician, Member, Social Services, and Community Supports are all communicating when rendering their respective services.

All of this is being accomplished through technology, systems, data exchanges, reporting and analytics, people, and processes outlined in the various new programs and models from the State of California.

Each year, the organization augments the workforce by outsourcing with consultants, thus avoiding full-time employee hires, to accommodate the temporary resource demands of the organization projects.

The resource demand for the 2022 identified the need for thirty-seven (37) resources to adequately staff the forty-one (41) Corporate and Department Projects not to exceed \$10,369,190.

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## Sequence of Events

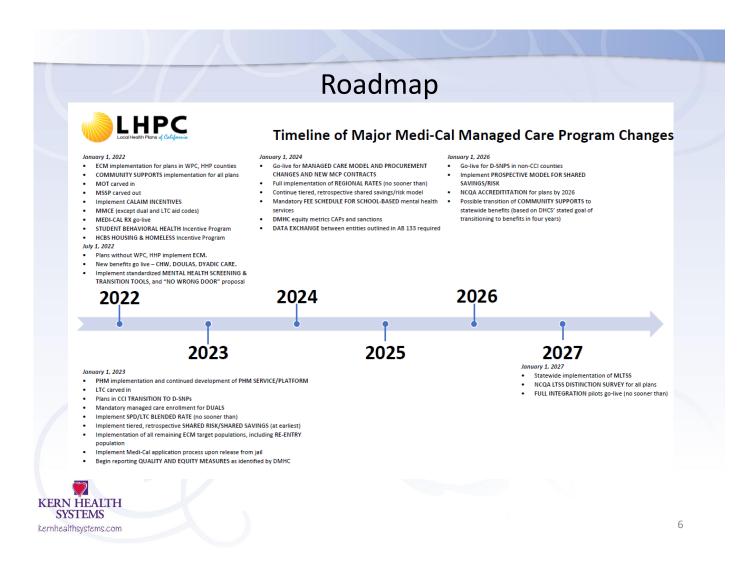
- Continuous Executive Strategic Planning (Government Affairs)
- Design the 2022 Portfolio
- Annual Corporate/Department Project Planning & Approval
- Annual Resource Planning
- Annual Budget Process

Create recommendation for the Board of Directors.

5

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			2	021	Cor	pora	ate I	roje	ects			
tem	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
1					P	opulation Hea	Ith Managem	ent				
2	Up	date Workflov	v to Support N	Aultiple Brow	sers							
3			U	pgrade QNXT/	/NetworX/Opt	um						
4		M	CAS Data Subn	nission and A	udit							
5		appropriate C										
6	Managed Ca	re Accountabil	lity System RF	P								
7						on of KHS's Alte	ernative Paym	ent Model	1			
8		Pha	armacy Benefi	t Manager Sys		er Credentialin						
9				1								
10		1										
11				n Homes Site			-					
12					Enterpri	se Logging						
13				1		Enterprise Da	ita Warehous	e		1		
14	JIVA U	pgrade										
15						1	JIVA Upg	rade 2021	1	1		
16	Prior Author	ization List	-									
17				Engagement	-							
18 19				its for APL 20-								
20		Proje	ect Portfolio N	Nanagement S	ystem	Now DMO	Dashboard					
20			Interoperal	pility System		New PIVIO	Dashboard		1			
22	Pate Develor	ment Templat							+	-		
23	nate bevelop		re for Membe									
24		DUCK ID CO	Diabetic									
25	CCAC	Asthma Mitig										
26	CON			9	Social Determ	inants of Heal	th - In Lieu of !	Service Progra	am	I		
27							nization Refe	-				

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		1									ject			
Item	Jan	Feb	M	ar	Apr	May		June	July	Aug	Sep	Oct	Nov	Dec
1		CalAim PHM												
2		ICS Reporting												
3		VA Module I												
5		orX/Optum/		ie 2022										
6	R	x Carveout (	-	5.0 (NE)			DED)							+
7						lopment Sta								+
8		incate Data F			are Upgrad		nuarus							+
9		Int	eroperabilit											-
10			ical Manage	-										
10		wicut	carivianago			/Archive Sta	ndards			I				
12					-			sion to ON	IXT Workflow	and retire Ki	IS Claims			1
13									upports (ILO					
14					Com	munity-Base				I System and	Incentives			
15									ware Upgrad				¢	
16						DI	HCS Aud	lit Remedi	ation (Place	older)				
17						Enhanced	l Care M	lanageme	nt Expansior	and Incentiv	es			
18							MLR	Strategie	(Placehold	r)				
19						N	CQA Cor	nsultant &	k Readiness	Review				
20						PHM - Ali	gn Exist	ting KHS P	rograms to P	HM Standard	s			
21						PI	HM - Nev	w PHM Pr	ogram Devel	opment				
22								Long	Term Care B	enefit				
23									Compreh	ensive Pharm	acy Program			
24									Toba	co Cessation	Initiative			
25						Doc	ument R	Repository	Update					
26						Analytics	s Softwa	re (Power	BI) Migratio	ו				
27									Retire Le	gacy EDI (Bizī	Talk) System			
28													LTSS and D-SNF	RFP

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	Item		Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
	1	CES Q1			CES Q2				CES Q2			CES Q2	
	2	Clini	cal Criteria U	pulte									
	3		Imp	lement new D	ata Lineage Sy	stem							
	4				Migrate	ODS Processe	s to EDW						
Γ	5						Upgrade SF	TP Software			•		
	6			Alternative P	rovider Paym	ent and Remitt	ance Solution						
	7				TDX So	oftware Upgra	de 11.4						
	8						Create Execut	ive Dashboard	4				
	9						м	igrate Test/UA	T Environmen	ts to New Stor	age		
	10							Softphon	e Software Re	placement			
	11							Create	Monitoring M	lanagement Da	ashboard		
	12										Claims TV	Wall Boards	
	13										HECL Da	ashboard	



6 Mig 7 Imp 8 Mig 9 Up 10 NC 11 Cla 12 Me 13 PH 14 CA	grate DDS Processes to EDW planet TravD bas Linage System grave TestIUAT Environments to New Storage grade STIP Software JuCA consultant & Readness Review ams Vordiflow Conversion to QINXT Vorkflow and retire KHS driad Management Palatorni Lograde (JIAN)	CATE TYPE Department Department Department Department Corporate	GORY BUDGET Expense Expense Capital Expense	BIA 320 80	DA 240	PIA		ENTE	RPRISE D	CVEL ODM									
5 Cre 6 Mig 7 Imp 8 Mig 9 Up 10 NC 11 Cla 12 Me 13 PH 14 CA	eare Executive Dashboard grate DDS Processes to EDW plenet new Data Linge System grate TestUAT Environments to New Storage grade STP Software DDA Consultant & Readiness Review DDA Consultant & Readiness Review diad Management Platform Upgrade (JIVA)	Department Department Department Department	Expense Expense Capital	320 80											AL OPERA				LABOR
6 Mig 7 Imp 8 Mig 9 Up 10 NC 11 Cla 12 Me 13 PH 14 CA	grate DDS Processes to EDW planet TravD bas Linage System grave TestIUAT Environments to New Storage grade STIP Software JuCA consultant & Readness Review ams Vordiflow Conversion to QINXT Vorkflow and retire KHS driad Management Palatorni Lograde (JIAN)	Department Department Department Department	Expense Capital	80	240		DS	EDI	APP	DEVD	DBA	HD	TELE	INSEC	SYS	NET	QNXT	JIVA	TOTAL
7 Imp 8 Mig 9 Up 10 NC 11 Cla 12 Me 13 PH 14 CA	plement new Data Linage System grate Test/UAT Environments to New Storage grade STF 3 Software 204 Consultant & Readness Review aims Workflow Conversion to QINXT Workflow and retire KHS edical Management Platform Upgrade (JIVA)	Department Department Department	Capital			120	240			120	40								1,0
8 Mig 9 Up 10 NC 11 Cla 12 Me 13 PH 14 CA	grate Test/UAT Environments to New Storage grade SFTP Software CQA Consultant & Readiness Review aims Workflow Conversion to QINXT Workflow and retire KHS edical Management Platform Upgrade (JIVA)	Department Department			240	80	420		225	1,105	80				1,520				3,7
9 Up 10 NC 11 Cla 12 Me 13 PH 14 CA	ograde SFTP Software JQA Consultant & Readiness Review aims Workflow Conversion to QNXT Workflow and retire KHS adical Management Platform Upgrade (JIVA)	Department	Expense	120	120	240	240			240	300				240	40			1,5
10 NC 11 Cla 12 Me 13 PH 14 CA	QA Consultant & Readiness Review aims Workflow Conversion to QNXT Workflow and retire KHS edical Management Platform Upgrade (JIVA)						80				120				360	120			61
11 Cla 12 Me 13 PH 14 CA	aims Workflow Conversion to QNXT Workflow and retire KHS adical Management Platform Upgrade (JIVA)	Corporate	Capital					20		20	20			40	120				23
12 Me 13 PH 14 CA	edical Management Platform Upgrade (JIVA)		CalAIM	40	40			40	40	40							40	40	2
13 PH 14 CA		Corporate	Capital	282	432	140	212	120	432	1,002	120			132	432	132	492	132	4,0
14 CA		Corporate	CalAIM	130	205	95	70	262	412	654					854			1,054	3,7
		Corporate	CalAIM	512	776	682	536	250	460	1,506					1,030	140	390	2,482	8,76
15 Co		Corporate	Expense		146	126	126	106	106	206					186				1,00
		Corporate	CalAIM	260	335	260	210	335	467	517				40	335	20		305	3,0
		Department	Capital	20	100	20	80	-	100	60					15				39
17 En	hanced Care Management Expansion and Incentive Payment	Corporate	CalAIM	516	450	270	120	690	576	796					350		630	1,442	5,84
18 HE	ECL Dashboard	Department	Expense	80	110	40	80	-	-	-					-				31
19 Co	ommunity Supports Services (ILOS)	Corporate	CalAIM	534	470	170	170	686	592	912					410		670	1,694	6,30
20 Lo	ng Term Care Benefit	Corporate	CalAIM	144	160	140	140	52	304	264					36		148	292	1,68
21 QN	VXT/NetworX/Optum/CES Upgrade 2022	Corporate	Expense	130	205	95	70	155	398	90	441				298		451	68	2,40
	ternative Provider Payment and Remittance Solution	Department	Expense	-	40	-	40	-	-						80				16
	bacco Cessation Initiative	Corporate	Clinical	72	80	70	70	152	252	132					56		74	146	1,10
24 Da	atabase Software Upgrades (X Systems)	Corporate	Expense							240	1.000				520				1.76
		Corporate	Expense							480	480				360				1,32
		Corporate	Expense	120	80	40	120	600	450	360	40				120				1,93
	eate Data Reference Software (MDS) Development Standards		Expense	80	80	120	120	80	100	570	120				120				1,25
		Corporate	Capital	240	240	80	120			010	300				360				1,34
		Corporate	Expense	12	75	12	12	20	75		75				75				35
		Corporate	Clinical	317	276	342	276	1,380	610	1,486					610	20	510	1,442	7,26
		Corporate	Expense	120	240	240	210	1,000		1,400					20	20	0.0	120	74
		Corporate	Expense	120	240	240			160		25				120	200		120	50
		Corporate	CalAIM	40	40	40	40	40	40	40	-				160	-	-	160	60
		Corporate	Clinical	40	40	40	40	40	40	40	-			-	100	-		100	61
		Corporate	Expense			40			134	140									31
		Corporate	CalAIM	317	276	40 342	276	1,380	610	1,486	-				610	20	510	1.442	31
		Corporate	Expense	100	276	342 120	276	100	200	200	-			- 120	40	20 40	510	1,442	7,26
		Corporate	CalAIM	80	120	80	-	-	- 200	- 200	-			-	40	40	120	120	1,04
		Corporate	Expense	80 100	- 120	120	-	- 34	- 80	- 160	-			-	- 40	- 40	250	120	40
		Department		100	120	120	80	34	80	DOI	120				40	40	250	120	
		Department	Expense Expense		60	40	80		80		120				120		1.440		50
				4 070	0.704	1500	1 700	4.000	4.000	3.000	1000	0.000	2.100	2.700	10 500	2 522	1,440	0.700	1,44
42  Up	Jerational Support & Maintenance	Maintenance	Lxpense	4,378	8,781	1,536	1,728	4,000	4,000	3,000	1,500	6,600	2,100	2,700	10,560	2,520	7,064	2,700	63,10
		Reso	TOTAL urce Demand	9,264 5	14,777 8	5,740 4	5,836 4	10,582	10,923	16,116 9	4,871 3	6,640 4	<b>2,340</b>	3,072	20,317	3,292	13,149 7	13,799 8	140,7
_			ne Employees							4									
		Full-Tin		5	7	2	1	4	5	-	2	3	2	1	5	1	3	3	4
_			Labor Hours	9,500	13,300	3,800	1,900	7,600	9,500	7,600	3,800	5,700	3,800	1,900	9,500	1,900	5,700	5,700	91,20
			nnology Labor	-	(1)	(2)	(3)	(2)	(1)	(5)	(1)	(1)	-	(1)	(6)	(1)	(4)	(5)	3
		Project Manag	gement Labor																
			Clinical Labor																

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# Expenditures

YEAR	PROJECTS	RESOURCES	REQUESTED	ACTUAL	VARIANCE
2019	21	24	\$5,321,753	\$4,806,716	\$515,037
2020	20	16	\$4,236,600	\$3,748,424	\$488,176
2021 <sup>1</sup>	32	13	\$4,008,296	\$2,884,800	\$469,154
<b>2022</b> <sup>2</sup>	41	38	\$10,369,190	N/A	N/A

<sup>1</sup> As of October 31 variance forecasted through EOY

<sup>2</sup> This amount excludes \$2 million of expected budgeted reimbursements from the State for ECM and CalAIM Incentive Programs

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# **Prior Year Comparison**

	CalAIM Projects		CATEG	ORY	LABOR
ID 🔻	PROJECT NAME	٣	ТҮРЕ 💌	BUDGET 🗐	TOTAL
13	PHM - Align Existing KHS Programs to PHM Standards		Corporate	CalAIM	8,764
36	Comprehensive Pharmacy Program		Corporate	CalAIM	7,269
19	Community Supports Services (ILOS)		Corporate	CalAIM	6,308
17	Enhanced Care Management Expansion and Incentive Payment		Corporate	CalAIM	5,840
12	Medical Management Platform Upgrade (JIVA)		Corporate	CalAIM	3,736
15	Community-Based Organizations (CBO) Referral System		Corporate	CalAIM	3,084
20	Long Term Care Benefit 🔂		Corporate	CalAIM	1,680
33	PHM - JIVA Module Implementation		Corporate	CalAIM	600
38	LTSS and D-SNP RFP for Consultants		Corporate	CalAIM	400
10	NCQA Consultant & Readiness Review		Corporate	CalAIM	280
					37,961

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# **Prior Year Comparison**

	2021/2	2022 COMPAR	ISON	
түре	2022 TOTAL LABOR HOURS	2021 TOTAL LABOR HOURS	LABOR HOUR VARIANCE	ESTIMATED DOLLAR VARIANCE BASED ON LABOR HOUR VARIANCE <sup>1</sup>
Carry Over Projects	-	2,626	(2,626)	\$ -
Corporate Projects	63,796	19,301	44,495	\$ 5,561,875
Department Projects	12,095	6,941	5,154	\$ 644,250
Total Hours	75,891	28,868	47,023	\$ 6,206,125

<sup>1</sup> Budgeted cost at \$125 per hour

	CalAIM Projects		CATE	SORY	LABOR
ID 💌	PROJECT NAME	٣	ТҮРЕ 💌	BUDGET 🕶	TOTAL 💌
13	PHM - Align Existing KHS Programs to PHM Standards		Corporate	CalAIM	8,764
36	Comprehensive Pharmacy Program		Corporate	CalAIM	7,269
19	Community Supports Services (ILOS)		Corporate	CalAIM	6,308
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33	PHM - JIVA Module Implementation		Corporate	CalAIM	600
38	LTSS and D-SNP RFP for Consultants		Corporate	CalAIM	400
10	NCQA Consultant & Readiness Review		Corporate	CalAIM	280
					37,961

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# **Professional Services Vendors**

ITEM	COMPANY	DEV	DBA	EDI	ТА	DA	SYS	РМ
1	Vendor A	\$ 129	\$ 109	\$ 130	\$ 129	\$ 109	\$ 109	\$ 149
2	Vendor B	\$ 105	\$ 105	\$ 90	\$ 90	\$ 95	\$ 105	\$ 120
3	Vendor C	\$ 90	\$ 90	\$ 90	\$ 90	\$ 75	\$ 90	\$ 90
4	Vendor D	\$ 160	\$ 160	\$ 150	\$ 150	\$ 150	\$ 115	\$ 140
5	Vendor E	\$ 108	\$ 91	\$ 101	\$ 107	\$ 94	\$ 111	\$ 134
6	Vendor F	\$ 112	\$ 105	\$ 95	\$ 95	\$ 95	\$ 100	\$ 125
7	Vendor G	\$ 110	\$ 105	\$ 110	\$ 95	\$ 105	\$ 110	\$ 120
	Application Developer	 Data Anal	 Deulener		 Electroni.	 ta lataraha	 Developer	

DEV - C# Application Developer DBA - Database Administrator TA - Technical Analyst DA - Data Analytics Devloper SYS - Systems Engineer/Administrator PM - Project Manager EDI - Electronic Data Interchange Developer

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## **Benefits of Outsourcing**

- Staffing Flexibility to Accommodate Temporary Project Load.
- Reduce Long Term Administrative Costs.
- Obtain Resources Not Easily Available Locally.
- Find Skilled Resources Needed for Specific Projects.
- Ensure Projects are Successful Through Adequate Staffing.



## Board of Directors Request

Authorize the CEO to approve contracts associated to procurement of Professional Resources with various consulting companies in the amount not to exceed \$10,369,190 in operating and capital expenses associated for labor needed to complete the 2022 corporate and department projects.



## Questions

## Please contact:

Richard M. Pruitt Chief Information Officer 661-664-5078 <u>richard.pruitt@khs-net.com</u>

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To: KHS Board of Directors

From: Robert Landis, CFO

Date: December 16, 2021

Re: September 30, 2021 Financial Results

The September results reflect a \$938,656 Net Increase in Net Position which is a \$2,225,775 favorable variance to the budget. Listed below are the major variances for the month:

- 1) Total Revenues reflect a \$10.5 million favorable variance primarily due to:
  - A) \$7.2 million favorable variance primarily due to higher-than-expected budgeted membership.
  - B) \$.8 million favorable variance in Maternity Kick Premiums primarily due to higher-thanexpected births over the last several months.
  - C) \$2.5 million favorable variance in Premium-Hospital Directed Payments primarily due to receiving updated rates for calendar year 2021 from DHCS and higher than expected membership offset against amounts included in 2E below.
- 2) Total Medical Costs reflect a \$7.5 million unfavorable variance primarily due to:
  - A) \$2.7 million unfavorable variance in Physician Services primarily due to higher-thanexpected utilization of Primary Care, Specialty, and Urgent Care Services over the last several months.
  - B) \$1.9 million favorable variance in Emergency Room primarily due to lower-than-expected utilization over the last several months.
  - C) \$4.9 million unfavorable variance in Inpatient primarily due to higher-than-expected utilization.
  - D) \$.6 million favorable variance in Pharmacy primarily due from formulary modifications that capitalized on new generics that came to market and less costly brands within the same therapeutic class.
  - E) \$2.5 million unfavorable variance in Hospital Directed Payments primarily due to receiving updated rates for calendar year 2021 from DHCS and higher than expected membership offset against amounts included in 1C above.

The September Medical Loss Ratio is 90.7% which is favorable to the 93.3% budgeted amount. The September Administrative Expense Ratio is 5.6% which is favorable to the 6.7% budgeted amount.

The results for the 9 months ended September 30, 2021 reflect a Net Increase in Net Position of \$13,212,088. This is a \$18,159,425 favorable variance to budget and includes approximately \$2.3 million of favorable adjustments from the prior year. The year-to-date Medical Loss Ratio is 92.8 % which is favorable to the 93.2% budgeted amount. The year-to-date Administrative Expense Ratio is 5.5% which is favorable to the 6.7% budgeted amount.

## Kern Health Systems Financial Packet September 2021

## KHS – Medi-Cal Line of Business

Comparative Statement of Net Position	Page 1						
Statement of Revenue, Expenses, and Changes in Net Position	Page 2						
Statement of Revenue, Expenses, and Changes in Net Position - PMPM	Page 3						
Statement of Revenue, Expenses, and Changes in Net Position by Month	Page 4						
Statement of Revenue, Expenses, and Changes in Net Position by Month - PMPM	Page 5						
Schedule of Revenues	Page 6						
Schedule of Medical Costs	Page 7						
Schedule of Medical Costs - PMPM	Page 8						
Schedule of Medical Costs by Month							
Schedule of Medical Costs by Month – PMPM	Page 10						
Schedule of Administrative Expenses by Department	Page 11						
Schedule of Administrative Expenses by Department by Month							
KHS Group Health Plan – Healthy Families Line of Business							
Comparative Statement of Net Position	Page 13						
Statement of Revenue, Expenses, and Changes in Net Position	Page 14						
KHS Administrative Analysis and Other Reporting							
Monthly Member Count	Page 15						

	_					
KERN HEALTH SYSTEMS	1					
MEDI-CAL						
STATEMENT OF NET POSITION						
AS OF SEPTEMBER 30, 2021	<u> </u>				1	
ASSETS	SEPT	EMBER 2021	A	AUGUST 2021		INC(DEC)
CURRENT ASSETS:						
Cash and Cash Equivalents	\$	101,678,464	\$	101,079,711	\$	598,753
Short-Term Investments		172,145,319		168,987,982		3,157,337
Premiums Receivable - Net		109,249,477		109,595,332		(345,855)
Premiums Receivable - Hospital Direct Payments		268,101,628		301,656,818		(33,555,190)
Interest Receivable Provider Advance Payment		<u>207,153</u> 5,186,720		<u> </u>		13,019
Other Receivables		<u> </u>		<u> </u>		(38,801) (144,986)
Prepaid Expenses & Other Current Assets		2,962,488		3,154,865		(144,980) (192,377)
Total Current Assets	\$	660,712,337	\$	691,220,437	\$	(30,508,100)
Total Current Assets	Φ	000,712,557	φ	071,220,437	Φ	(30,300,100)
CAPITAL ASSETS - NET OF ACCUM DEPRE:	1					
Land		4,090,706		4,090,706		_
Furniture and Equipment - Net		1,710,295		1,756,636		(46,341)
Computer Hardware and Software - Net		12,649,295		12,953,613		(304,318)
Building and Building Improvements - Net		34,667,033		34,742,727		(75,694)
Capital Projects in Progress		14,759,866		14,326,024		433,842
Total Capital Assets	\$	67,877,195	\$	67,869,706	\$	7,489
LONG TERM ASSETS:						
Restricted Investments		300,000		300,000		-
Officer Life Insurance Receivables		1,593,961		1,597,244		(3,283)
Total Long Term Assets	\$	1,893,961	\$	1,897,244	\$	(3,283)
	6	2 0 1 0 2 4 1	0	2 0 1 0 2 4 1	•	
DEFERRED OUTFLOWS OF RESOURCES	\$	3,018,341	\$	3,018,341	\$	-
TOTAL ASSETS AND DEFERRED OUTFLOWS OF RESOURCES	\$	733,501,834	\$	764,005,728	\$	(30,503,894)
	<u> </u>	,		,	<u> </u>	(0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,
LIABILITIES AND NET POSITION	1					
CURRENT LIABILITIES:	1 I					
Accrued Salaries and Employee Benefits	\$	4,639,883	\$	4,277,081		362,802
Accrued Other Operating Expenses		1,499,873		1,404,166		95,707
Accrued Taxes and Licenses		29,532,289		19,638,235		9,894,054
Claims Payable (Reported)		20,473,886		27,408,253		(6,934,367)
IBNR - Inpatient Claims		42,291,738		42,659,402		(367,664)
IBNR - Physician Claims		15,869,970		15,210,414		659,556
IBNR - Accrued Other Medical		21,037,779		22,345,096		(1,307,317)
Risk Pool and Withholds Payable		7,823,866		7,912,360		(88,494)
Statutory Allowance for Claims Processing Expense		2,157,367		2,157,367		-
Other Liabilities		73,888,459		74,090,096		(201,637)
Accrued Hospital Directed Payments		268,101,628		301,656,818	<i>c</i>	(33,555,190)
Total Current Liabilities	\$	487,316,738	\$	518,759,288	\$	(31,442,550)
NONCURRENT LIABILITIES:	٦					
NONCORKENT LIABILITIES: Net Pension Liability		5,800,140		5,800,140		
TOTAL NONCURRENT LIABILITIES	\$	5,800,140	\$	5,800,140	\$	-
TOTAL NONCORRENT LIADILITIES	Φ	5,000,140	Φ	5,000,140	Φ	-
DEFERRED INFLOWS OF RESOURCES	\$	86,684	\$	86,684	\$	- 1
	Ψ	00,004	4	00,004	<i></i>	
NET POSITION:	1					
Net Position - Beg. of Year	1	227,086,184		227,086,184		
Increase (Decrease) in Net Position - Current Year		13,212,088		12,273,432		938,656
Total Net Position - Current Year	¢		¢		¢	
I OTAL MET POSITION TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND NET POSITION	\$ \$	240,298,272 733,501,834	\$	239,359,616 764,005,728	<u>\$</u>	938,656
TO TAL LEADILITIES, DEFERRED INFLOWS OF RESOURCES AND NET POSITION	<b>P</b>	/33,301,034	\$	/04,005,/28	Ф.	(30,503,894)

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		ſ	KERN HEALTH SYSTEMS MEDI-CAL - ALL COA			
			STATEMENT OF REVENUE, EXPENSES, AND			
	T MONTH MEN		CHANGES IN NET POSITION		ATE MEMBER MONTHS	
ACTUAL	BUDGET	VARIANCE	FOR THE MONTH ENDED SEPTEMBER 30, 2021	ACTUAL	BUDGET	VARIANCE
192,077	184,600	7,477	Family Members	1,686,430	1,647,000	39,430
77,938	70,565	7,373	Expansion Members	671,923	635,085	36,838
15,775 8,882	15,230 7,000	545	SPD Members Other Members	144,763 74,271	137,070 63,000	7,693
12,250	10,500	1,882	Kaiser Members	104,982	94,500	10,482
306,922	287,895	19,027	Total Members-MCAL	2,682,369	2,576,655	105,714
			REVENUES	1		
35,961,464	32,197,771	3,763,693	Title XIX - Medicaid - Family and Other	310,990,683	288,296,378	22,694,305
29,932,046	26,523,701	3,408,345	Title XIX - Medicaid - Expansion Members	259,291,429	238,713,308	20,578,121
16,075,172	15,294,634	780,538	Title XIX - Medicaid - SPD Members	142,078,498	137,651,704	4,426,794
10,136,079	9,894,054	242,025	Premium - MCO Tax	88,862,488	83,110,055	5,752,433
16,554,814	14,082,143	2,472,671	Premium - Hospital Directed Payments Investment Earnings And Other Income	144,240,181 332,986	126,295,274	17,944,907
(59,079)	167,541 80,445	(226,620) (80,445)	Reinsurance Recoveries	552,980	1,495,278 719,825	(1,162,292) (719,825)
5,709	-	5,709	Rate Adjustments - Hospital Directed Payments	49,163,695	-	49,163,695
122,473	-	122,473	Rate/Income Adjustments	3,059,485	-	3,059,485
108,728,678	98,240,288	10,488,390	TOTAL REVENUES	998,019,445	876,281,821	121,737,624
		Г	EXPENSES	]		
			Medical Costs:			
17,895,535	15,199,441	(2,696,094)	Physician Services	141,295,386	136,216,291	(5,079,095)
4,347,759	4,734,425	386,666	Other Professional Services	42,357,761	42,515,979	158,218
3,735,609 20,303,427	5,587,729 15,440,744	1,852,120 (4,862,683)	Emergency Room Inpatient	41,036,204 177,917,103	50,040,112 138,527,657	9,003,908 (39,389,446)
84,384	80,445	(3,939)	Reinsurance Expense	742,828	719,825	(23,003)
7,529,697	7,004,939	(524,758)	Outpatient Hospital	70,613,828	62,853,784	(7,760,044)
10,572,454	10,183,801	(388,653)	Other Medical	96,582,944	91,264,693	(5,318,251)
9,913,574	10,512,680	599,106	Pharmacy	87,640,303	94,374,796	6,734,493
-	527,051	527,051	Pay for Performance Quality Incentive	4,317,262	4,716,095	398,833
16,554,814	- 14,082,143	- (2,472,671)	Risk Corridor Expense Hospital Directed Payments	- 144,240,181	- 126,295,274	- (17,944,907)
(132,637)	14,082,143	132,637	Hospital Directed Payment Adjustment	48,151,841	120,295,274	(48,151,841)
20,737	-	(20,737)	Non-Claims Expense Adjustment	953,907	-	(953,907)
14,595	-	(14,595)	IBNR, Incentive, Paid Claims Adjustment	1,065,666	-	(1,065,666)
90,839,948	83,353,396	(7,486,552)	Total Medical Costs	856,915,214	747,524,506	(109,390,708)
17,888,730	14,886,892	3,001,838	GROSS MARGIN	141,104,231	128,757,315	12,346,916
			Administrative:			
2,791,543	2,856,030	64,487	Compensation	24,688,842	25,779,273	1,090,431
968,021 (17,330)	1,071,006 133,106	102,985	Purchased Services	8,306,214 727,485	9,639,054 1,197,956	1,332,840 470,471
427,804	500,520	72,716	Supplies Depreciation	3,828,099	4,504,684	676,585
443,524	385,959	(57,565)	Other Administrative Expenses	2,292,405	3,473,633	1,181,228
3,540	-	(3,540)	Administrative Expense Adjustment	(265,108)	-	265,108
4,617,102	4,946,622	329,520	Total Administrative Expenses	39,577,937	44,594,599	5,016,662
95,457,050	88,300,019	(7,157,031)	TOTAL EXPENSES	896,493,151	792,119,105	(104,374,046)
13,271,628	9,940,269	3,331,359	OPERATING INCOME (LOSS) BEFORE TAX	101,526,294	84,162,716	17,363,578
		0,001,007				
9,894,054	9,894,054	-	MCO TAX	83,137,853	83,110,055	(27,798)
3,377,574	46,216	3,331,359	OPERATING INCOME (LOSS) NET OF TAX	18,388,441	1,052,661	17,335,780
r			NONOPERATING REVENUE (EXPENSE)	]		
-	-	- (1 199 (20)	Gain on Sale of Assets	-	-	-
(2,355,306) (83,612)	(1,166,667) (166,667)	(1,188,639) 83,055	Provider Recruitment and Retention Grants Health Home	(4,538,535) (637,818)	(4,499,999) (1,499,999)	(38,536) 862,181
(2,438,918)	(1,333,334)	(1,105,584)	TOTAL NONOPERATING REVENUE (EXPENSE)	(5,176,353)	(5,999,998)	823,645
938,656	(1,287,118)	2,225,775	NET INCREASE (DECREASE) IN NET POSITION	13,212,088	(4,947,337)	18,159,425
90.7%	93.3%	2.6%	MEDICAL LOSS RATIO	92.8%	93.2%	0.3%
5.6%	6.7%	1.0%	ADMINISTRATIVE EXPENSE RATIO	5.5%	6.7%	1.2%

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Page 2

			KERN HEALTH SYSTEMS MEDI-CAL	]			
CURRENT MONTH		TH	STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION - PMPM				
ACTUAL	BUDGET	VARIANCE	FOR THE MONTH ENDED SEPTEMBER 30, 2021	ACTUAL	EAR-TO-DAT BUDGET	E VARIANCE	
nerenii	BEDGET	, indiated	,		DebGEI	VIIIIIIIVEE	
102.077	104 (00		ENROLLMENT	1 (0( 120	1 ( 47 000	20.420	
192,077 77,938	184,600 70,565	7,477	Family Members Expansion Members	1,686,430 671,923	<u>1,647,000</u> 635,085	39,430 36,838	
15,775	15,230	545	SPD Members	144,763	137,070	7,693	
8,882	7,000	1,882	Other Members	74,271	63,000	11,271	
12,250	10,500	1,750	Kaiser Members	104,982	94,500	10,482	
306,922	287,895	19,027	Total Members-MCAL	2,682,369	2,576,655	105,714	
		Г	REVENUES	7			
178.95	168.05	10.90	Title XIX - Medicaid - Family and Other	176.63	168.59	8.03	
384.05	375.88	8.17	Title XIX - Medicaid - Expansion Members	385.89	375.88	10.02	
1,019.03	1,004.24	14.78	Title XIX - Medicaid - SPD Members	981.46	1,004.24	(22.79)	
34.40	35.67	(1.27)	Premium - MCO Tax	34.48	33.48	0.99	
56.18	50.77	5.41	Premium - Hospital Directed Payments	55.96	50.88	5.08	
(0.20)	0.60	(0.80)	Investment Earnings And Other Income	0.13	0.60	(0.47)	
0.00	0.29	(0.29) 0.02	Reinsurance Recoveries Rate Adjustments - Hospital Directed Payments	0.00 19.08	0.29	(0.29) 19.08	
0.02	0.00	0.02	Rate/Income Adjustments	13.08	0.00	19.08	
368.98	354.15	14.83	TOTAL REVENUES	387.22	353.03	34.19	
		·		······································		<u>.</u>	
T			E X P E N S E S	_			
60.73	54.79	(5.94)	Medical Costs: Physician Services	54.82	54.88	0.06	
14.75	17.07	2.31	Other Professional Services	16.43	17.13	0.69	
12.68	20.14	7.47	Emergency Room	15.92	20.16	4.24	
68.90	55.66	(13.24)	Inpatient	69.03	55.81	(13.22)	
0.29	0.29	0.00	Reinsurance Expense	0.29	0.29	0.00	
25.55	25.25	(0.30)	Outpatient Hospital	27.40	25.32	(2.08)	
35.88	36.71	0.83	Other Medical	37.47	36.77	(0.70)	
33.64	<u>37.90</u> 1.90	4.26	Pharmacy Day for Denformance Quality Inconting	34.00	38.02	4.02	
0.00	0.00	0.00	Pay for Performance Quality Incentive Risk Corridor Expense	1.68 0.00	<u> </u>	0.22	
56.18	50.77	(5.41)	Hospital Directed Payments	55.96	50.88	(5.08)	
(0.45)	0.00	0.45	Hospital Directed Payment Adjustment	18.68	0.00	(18.68)	
0.07	0.00	(0.07)	Non-Claims Expense Adjustment	0.37	0.00	(0.37)	
0.05	0.00	(0.05)	IBNR, Incentive, Paid Claims Adjustment	0.41	0.00	(0.41)	
308.27	300.49	(7.79)	Total Medical Costs	332.47	301.16	(31.31)	
60.71	53.67	7.04	GROSS MARGIN	54.75	51.87	2.87	
00111			Administrative:	00	01107		
9.47	10.30	0.82	Compensation	9.58	10.39	0.81	
3.29	3.86	0.58	Purchased Services	3.22	3.88	0.66	
(0.06)	0.48	0.54	Supplies	0.28	0.48	0.20	
1.45	1.80	0.35	Depreciation	1.49	1.81	0.33	
1.51	1.39	(0.11)	Other Administrative Expenses	0.89	1.40	0.51	
0.01 15.67	0.00 17.83	(0.01) 2.16	Administrative Expense Adjustment Total Administrative Expenses	(0.10) 15.36	0.00	0.10 2.61	
13.07	17.85	2.10	Total Auministrative Expenses	15.50	11.57	2.01	
323.94	318.32	(5.62)	TOTAL EXPENSES	347.83	319.13	(28.70)	
45.04	35.83	9.20	OPERATING INCOME (LOSS) BEFORE TAX	39.39	33.91	5.48	
33.58	35.67	2.09	MCO TAX	32.26	33.48	1.23	
11.46	0.17	11.30	OPERATING INCOME (LOSS) NET OF TAX	7.13	0.42	6.71	
			NONOPERATING REVENUE (EXPENSE)				
0.00	0.00	0.00	Gain on Sale of Assets	0.00	0.00	0.00	
(7.99) (0.28)	(4.21) (0.60)	(3.79) 0.32	Reserve Fund Projects/Community Grants Health Home	(1.76) (0.25)	(1.81) (0.60)	0.05	
(8.28)	(0.00)	(3.47)	TOTAL NONOPERATING REVENUE (EXPENSE)	(0.25)	(2.42)	0.30	
3.19	(4.64)	7.83	NET INCREASE (DECREASE) IN NET POSITION	5.13	(1.99)		
	·		``````````````````````````````````````				
90.7%	93.3%	2.6%	MEDICAL LOSS RATIO	92.8%	93.2%	0.3%	
5.6%	6.7%	1.0%	ADMINISTRATIVE EXPENSE RATIO	5.5%	6.7%	1.2%	

KHS12/2/2021

Management Use Only

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KERN HEALTH SYSTEMS														
MEDI-CAL														
STATEMENT OF REVENUE, EXPENSES, AND														
CHANGES IN NET POSITION BY MONTH -														
ROLLING 13 MONTHS	opporte and the	ograppe	NOUTHAT	nnon mnn		PPPPPI PV						. NOTION	annen	
	SEPTEMBER	OCTOBER		DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	13 MONTH
THROUGH SEPTEMBER 30, 2021	2020	2020	2020	2020	2021	2021	2021	2021	2021	2021	2021	2021	2021	TOTAL
ENROLLMENT														
Members-MCAL	278,100	272,481	275,080	277,452	278,517	276,880	282,972	284,587	287,199	289,309	290,980	292,271	294,672	3,680,500
REVENUES														
Title XIX - Medicaid - Family and Other	30,419,692	33,387,274	30,920,096	32,216,002	33,254,490	33,365,704	33,587,650	33,739,041	34,872,666	35,878,342	35,761,670	34,569,656	35,961,464	437,933,747
Title XIX - Medicaid - Expansion Members	25,069,155	27,568,938	25,504,052	27,197,954	27,548,311	27,720,576	28,063,951	28,547,171	28,728,667	29,533,533	29,676,566	29,540,608	29,932,046	364,631,528
Title XIX - Medicaid - SPD Members	15,191,965	14,457,143	16,007,482	15,504,966	15,326,978	15,368,431	15,407,903	15,527,562	16,024,510	15,971,978	16,260,445	16,115,519	16,075,172	203,240,054
Premium - MCO Tax	8,332,682	9,166,454	8,420,487	8,830,398	9,577,432	9,657,982	9,752,737	9,805,142	9,876,747	9,961,634	10,025,153	10,069,582	10,136,079	123,612,509
Premium - Hospital Directed Payments	9,112,869	9,955,034	9,313,088	9,738,038	15,121,903	15,230,282	12,949,303	14,734,613	14,811,749	22,138,233	16,337,340	16,361,944	16,554,814	182,359,210
Investment Earnings And Other Income	(14,474)	151,948	166,556	147,197	4,303	116,471	(249,580)	205,894	195,233	(408,458)	(39,267)	567,469	(59,079)	784,213
Reinsurance Recoveries	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Rate Adjustments - Hospital Directed Payments	2,924	77	10,627	(2,692)	39,990	21,877	78,150,342	3,134	79,899	4,445	(29,149,066)	7,365	5,709	49,174,631
Rate/Income Adjustments	70,321	(582,499)	127,031	226,726	799,886	594,678	1,527,455	266,498	595,656	(93,658)	(294,637)	(458,866)	122,473	2,901,064
TOTAL REVENUES	88,185,134	94,104,369	90,469,419		101,673,293	102,076,001		102,829,055	105,185,127		78,578,204			1,364,636,956
EXPENSES														
Medical Costs:														
Physician Services	14.514.021	14,157,774	13.867.872	12.660.363	14.907.160	14,731,540	15.058.794	15.642.095	15,744,708	16,190,717	15,305,367	15,819,470	17.895.535	196,495,416
Other Professional Services	4,841,378	3,806,785	4,389,484	4,935,401	4,421,552	4,883,941	5,048,627	5,107,193	4,658,383	4,460,451	4,604,443	4.825.412	4,347,759	60,330,809
Emergency Room	4,841,378	4.814.428	4,589,484	3,194,257	4,421,552	4,883,941	4,353,449	4,480,205	4,058,383	4,460,451 5.040,670	4,604,445	4,825,412	4,547,759	58,609,661
Inpatient	4,926,059	4,814,428	4,638,/13	19,183,080	4,676,327	4,420,437	4,353,449	4,480,205	20.578.157	20,739,625	4,833,831	20,581,248	20.303.427	249.328.779
Reinsurance Expense	76,523	77,652	84.521	77,390	81,215	80,770	80,461	80,129	84,297	82,530	20,342,490 84,045	20,581,248 84,997	20,303,427 84,384	1,058,914
Outpatient Hospital	6,804,640	6,653,372	6,209,999	6,565,195	7,108,674	6,610,422	7,160,111	80,129 8,681,740	84,297	82,530	7.937.455	7,942,981	7,529,697	96.847.034
Other Medical	14.033.235	12,916,278	10,958,385	13.070.247	10.641.113	10.412.229	11.840.899	9,883,445	10,960,637	12,430,651	9,927,247	9,914,269	10,572,454	147.561.089
Pharmacy	9,829,083	9,259,169	8,717,167	9,651,881	9,100,359	9,049,621	10,299,227	9,883,445	9,349,484	12,430,651	9,927,247	9,914,269	9,913,574	125.097.603
Pay for Performance Quality Incentive	529,498	556,200	544,962	9,051,001	529,182	529,183	526,070	540,715	540,715	545.673	552.862	552,862	9,913,374	5.947.922
Risk Corridor Expense	(2,700,000)	550,200	344,902	-	525,182	525,165	520,070	540,/15	540,715	545,075	552,002	552,602	-	(2,700,000)
Hospital Directed Payments	9,112,869	9,955,034	9,313,088	9,738,038	15,121,903	15.230.282	12,949,303	14.734.613	14.811.759	22,138,233	16.337.330	16,361,944	16.554.814	182.359.210
Hospital Directed Payments Hospital Directed Payment Adjustment	4,234	9,955,034	9,515,088	9,738,038	39,990	21,878	77,356,953	3,134	14,811,759	3.943	(29,149,382)	7,365	(132,637)	48,161,485
Non-Claims Expense Adjustment	(777,546)	5,124	(209,309)	1,598	287.063	233.372	212,564	71.855	58,763	46,953	(11,833)	34,433	20,737	(26,226)
IBNR, Incentive, Paid Claims Adjustment	(4,317,566)	(5,474)	205,986	316,193	4,787	858,658	1,700,070	(85,946)	449,838	(2,226,487)	406,066	(55,915)	14,595	(2,735,195)
Total Medical Costs	74,755,703	79.333.670	75,939,534	79,392,380	86,772,505	86,383,866	164,164,093	86,971,753	91,103,435	98.695.670	61.144.132	90.839.812	90,839,948	1,166,336,501
			.,,.		, ,			, ,	. ,,	, ,				1
GROSS MARGIN	13,429,431	14,770,699	14,529,885	14,466,209	14,900,788	15,692,135	15,025,668	15,857,302	14,081,692	14,290,379	17,434,072	15,933,465	17,888,730	198,300,455
Administrative:														
Compensation	2,636,509	2,613,272	2,456,357	2,766,869	2,772,584	2,908,104	2,457,160	2,691,957	2,748,394	2,731,289	2,805,915	2,781,896	2,791,543	35,161,849
Purchased Services	421,612	689,841	745,537	1,172,530	818,908	824,152	941,200	986,086	996,889	985,876	939,689	845,393	968,021	11,335,734
Supplies	71,111	34,967	106,489	39,305	57,592	57,416	4,446	131,712	57,943	85,576	156,626	193,504	(17,330)	979,357
Depreciation	419,251	419,796	419,850	421,301	422,833	422,834	426,541	426,541	422,382	425,837	425,522	427,805	427,804	5,508,297
Other Administrative Expenses	296,858	137,960	242,696	351,189	277,245	267,201	102,962	248,235	230,567	233,637	274,638	214,396	443,524	3,321,108
Administrative Expense Adjustment	3.845.341	3.895.836	2.070.020	1,407,045	18,296	(271,318) 4,208,389	57,294	(5,010)	(215)	(63,654) 4,398,561	(1,674) 4,600,716	(2,367)	3,540	1,141,937
Total Administrative Expenses	.,,.		3,970,929	6,158,239	4,367,458	, ,	3,989,603	4,479,521	4,455,960	<i></i>	,, .	4,460,627	4,617,102	57,448,282
TOTAL EXPENSES	78,601,044	83,229,506	79,910,463	85,550,619	91,139,963	90,592,255	168,153,696	91,451,274	95,559,395	103,094,231	65,744,848	95,300,439	95,457,050	1,223,784,783
OPERATING INCOME (LOSS) BEFORE TAX	9,584,090	10,874,863	10,558,956	8,307,970	10,533,330	11,483,746	11,036,065	11,377,781	9,625,732	9,891,818	12,833,356	11,472,838	13,271,628	140,852,173
MCO TAX	8,904,649	8,904,648	8,904,649	8,904,649	8,902,943	8,904,649	8,933,228	8,905,080	8,905,142	8,904,648	9,894,054	9,894,055	9,894,054	118,756,448
OPERATING INCOME (LOSS) NET OF TAX	679,441	1,970,215	1,654,307	(596,679)	1,630,387	2,579,097	2,102,837	2,472,701	720,590	987,170	2,939,302	1,578,783	3,377,574	22,095,726
TOTAL NONOPERATING REVENUE (EXPENSE)	(176,843)	(1,188,755)	(931,682)	1,433,032	(137,472)	(151,159)	(88,366)	(167,372)	(245,779)	(164,148)	(833,809)	(949,330)	(2,438,918)	(6,040,601)
NET INCREASE (DECREASE) IN NET POSITION	502,598	781,460	722,625	836,353	1,492,915	2,427,938	2,014,471	2,305,329	474,811	823,022	2,105,493	629,453	938,656	16,055,125
MEDICAL LOSS RATIO	92.8%	92.5%	91.6%	92.5%	93.1%	92.2%	94.3%	92.3%	94.9%	94.6%	90.9%	92.7%	90.7%	92.7%
ADMINISTRATIVE EXPENSE RATIO	5.4%	5.2%	5.5%	8.2%	5.7%	5.5%	5.1%	5.7%	5.5%	5.4%	5.7%	5.6%	5.6%	5.7%
		5.2 /0		0.270	5.770	5.576	5.170	5.770	5.570	5.470	5.770	510 / 0		5.770

KERN HEALTH SYSTEMS MEDI-CAL STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION BY MONTH - PMPM ROLLING IS MONTHS														
THROUGH SEPTEMBER 30, 2021	SEPTEMBER 2020	2020	NOVEMBER 2020	DECEMBER 2020	JANUARY 2021	FEBRUARY 2021	MARCH 2021	APRIL 2021	MAY 2021	JUNE 2021	JULY 2021	AUGUST 2021	SEPTEMBER 2021	13 MONTH TOTAL
ENROLLMENT	, <u> </u>													
Members-MCAL	278,100	272.481	275,080	277.452	278.517	276.880	282.972	284.587	287,199	289,309	290,980	292.271	294,672	3,680,500
	2/8,100	2/2,401	275,080	277,432	2/6,51/	270,000	282,972	204,30/	207,199	289,309	290,980	292,271	294,072	3,080,500
REVENUES														
Title XIX - Medicaid - Family and Other	166.16 379.54	173.40 393.46	164.62 371.41	168.64 384.47	174.01 385.83	177.17 397.58	172.94 382.20	173.28 385.72	177.71 381.99	181.55 388.41	180.10 387.35	173.76	179.43 383.93	173.69 383.28
Title XIX - Medicaid - Expansion Members Title XIX - Medicaid - SPD Members	379.54	393.46	3/1.41	384.47	385.83	397.58	382.20	385.72 978.42	381.99	388.41	387.35	380.84		383.28 980.46
Premium - MCO Tax	29.96	33.64	30.61	31.83	34.39	34.88	34.47	34.45	34.39	34.43	34.45	34.45	34.40	33,59
Premium - Hospital Directed Payments	32.77	36.53	33.86	31.83	54.29	55.01	45.76	51.78	51.57	76.52	56.15	55.98	56.18	49.55
Investment Earnings And Other Income	(0.05)	0.56	0.61	0.53	0.02	0.42	(0.88)	0.72	0.68	(1.41)	(0.13)	1.94	(0.20)	0.21
Reinsurance Recoveries	0.00	0.00	0.00	0.00	0.00	0,00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Rate Adjustments - Hospital Directed Payments	0.01	0.00	0.04	(0.01)	0.14	0.08	276.18	0.01	0.28	0.02	(100.18)	0.03	0.02	13.36
Rate/Income Adjustments	0.25	(2.14)	0.46	0.82	2.87	2.15	5.40	0.94	2.07	(0.32)	(1.01)	(1.57)	0.42	0.79
TOTAL REVENUES	317.10	345.36	328.88	338.29	365.05	368.67	633.24	361.33	366.24	390.54	270.05	365.32	368.98	370.77
EXPENSES													0	
Medical Costs:														
Physician Services	52.19	51.96	50.41	45.63	53.52	53.21	53.22	54.96	54.82	55,96	52.60	54.13	60.73	53.39
Other Professional Services	17.41	13.97	15.96	17.79	15.88	17.64	17.84	17.95	16.22	15.42	15.82	16.51	14.75	16.39
Emergency Room	17.71	17.67	16.86	11.51	16.79	15.97	15.38	15.74	17.49	17.42	16.61	15.30	12.68	15.92
Inpatient	64.29	62.89	62.57	69.14	71.28	69.78	62.12	64.72	71.65	71.69	70.60	70.42	68.90	67.74
Reinsurance Expense	0.28	0.28	0.31	0.28	0.29	0.29	0.28	0.28	0.29	0.29	0.29	0.29	0.29	0.29
Outpatient Hospital	24.47	24.42	22.58	23.66	25.52	23.87	25.30	30.51	30.79	30.42	27.28	27.18	25.55	26.31
Other Medical	50.46	47.40	39.84	47.11	38.21	37.61	41.84	34.73	38.16	42.97	34.12	33.92	35.88	40.09
Pharmacy	35.34	33.98	31.69	34.79	32.67	32.68	36.40	33.07	32.55	36.10	33.59	35.24	33.64	33.99
Pay for Performance Quality Incentive	1.90	2.04	1.98	0.00	1.90	1.91	1.86	1.90	1.88	1.89	1.90	1.89	0.00	1.62
Risk Corridor Expense	(9.71) 32.77	0.00	0.00 33.86	0.00	0.00	0.00	0.00 45.76	0.00	0.00	0.00 76.52	0.00	0.00	0.00	(0.73) 49.55
Hospital Directed Payments Hospital Directed Payment Adjustment	0.02	36.53	0.02	(0.00)	54.29 0.14	0.08	45.76	51.78	51.57	0.01	(100.18)	55.98	(0.45)	49.55
Non-Claims Expense Adjustment	(2.80)	0.00	(0.76)	0.00)	1.03	0.08	0.75	0.01	0.00	0.01	(100.18) (0.04)	0.03	0.45)	(0.01)
IBNR, Incentive, Paid Claims Adjustment	(15.53)	(0.02)	0.75	1.14	0.02	3.10	6.01	(0.30)	1.57	(7.70)	1.40	(0.12		(0.01)
Total Medical Costs	268.81	291.15	276.06	286.15	311.55	311.99	580.14	305.61	317.21	341.14	210.13	310.81	308.27	316.90
GROSS MARGIN	48.29	54.21	52.82	52.14	53.50	56.67	53.10	55.72	49.03	49.39	59.92	54.52		53,88
Administrative:	48.29	54.21	52.82	52.14	53.50	56.67	53.10	55.72	49.03	49.39	59.92	54.52	60.71	53.88
Compensation	9.48	9,59	8.93	9,97	9,95	10.50	8.68	9.46	9.57	9.44	9.64	9.52	9,47	9,55
Purchased Services	1.52	2.53	2.71	4.23	2.94	2.98	3.33	3.46	3.47	3.44	3.23	2.89	3.29	3.08
Supplies	0.26	0.13	0.39	0.14	0.21	0.21	0.02	0.46	0.20	0.30	0.54	0.66	(0.06)	0.27
Depreciation	1.51	1.54	1.53	1.52	1.52	1.53	1.51	1.50	1.47	1.47	1.46	1.46	1.45	1.50
Other Administrative Expenses	1.07	0.51	0.88	1.27	1.00	0.97	0.36	0.87	0.80	0.81	0.94	0.73	1.51	0.90
Administrative Expense Adjustment	0.00	0.00	0.00	5.07	0.07	(0.98)	0.20	(0.02)	(0.00)	(0.22)	(0.01)	(0.01)	0.01	0.31
Total Administrative Expenses	13.83	14.30	14.44	22.20	15.68	15.20	14.10	15.74	15.52	15.20	15.81	15.26	15.67	15.61
TOTAL EXPENSES	282.64	305,45	290.50	308.34	327.23	327.19	594.24	321.35	332.73	356.35	225.94	326.07	323.94	332.51
OPERATING INCOME (LOSS) BEFORE TAX	34.46	39.91	38,39	29,94	37.82	41.48	39.00	39,98	33.52	34.19	44.10	39.25	45.04	38.27
MCO TAX	32.02	32.68	32.37	32.09	31.97	32.16	31.57	31.29	31.01	34.19	34.00	33.85	1	33.27
													1	
OPERATING INCOME (LOSS) NET OF TAX	2.44	7.23	6.01	(2.15)	5.85	9.31	7.43	8.69	2.51	3.41	10.10	5.40	11.46	6.00
TOTAL NONOPERATING REVENUE (EXPENSE)	(0.64)	(4.36)	(3.39)	5.16	(0.49)	(0.55)	(0.31)	(0.59)	(0.86)	(0.57)	(2.87)	(3.25)	(8.28)	(1.64)
NET INCREASE (DECREASE) IN NET POSITION	1.81	2.87	2.63	3.01	5.36	8.77	7.12	8.10	1.65	2.84	7.24	2.15	3.19	4.36
MEDICAL LOSS RATIO	92.8%	92.5%	91.6%	92.5%	93.1%	92.2%	94.3%	92.3%	94.9%	94.6%	90.9%	92.7%	90.7%	92.7%

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			KERN HEALTH SYSTEMS			
			MEDI-CAL			
CI	JRRENT MONTH	[	SCHEDULE OF REVENUES - ALL COA		YEAR-TO-DATE	
ACTUAL	BUDGET	VARIANCE	FOR THE MONTH ENDED SEPTEMBER 30, 2021	ACTUAL	BUDGET	VARIANCE
			REVENUES			
			Title XIX - Medicaid - Family & Other			
27,773,359	24,881,137	2,892,222	Premium - Medi-Cal	242,785,280	222,743,288	20,041,992
3,070,468	2,520,887	549,581	Premium - Maternity Kick	21,424,625	22,687,983	(1,263,358)
17,647	79,781	(62,134)	Premium - Hep C Kick	336,527	712,036	(375,509)
734,756	493,145	241,611	Premium - BHT Kick	5,641,806	4,401,245	1,240,561
195,615	178,369	17,246	Premium - Health Home Kick	1,503,317	1,591,916	(88,599)
3,716,806	3,505,252	211,554	Premium - Provider Enhancement	32,598,105	31,336,741	1,261,364
187,196	170,029	17,167	Premium - Ground Emergency Medical Transportation	1,636,821	1,522,195	114,626
153,195	277,284	(124,089)	Premium - Behavorial Health Integration Program	4,090,062	2,474,719	1,615,343
112,422	91,886	20,536	Other	974,140	826,254	147,886
35,961,464	32,197,771	3,763,693	Total Title XIX - Medicaid - Family & Other	310,990,683	288,296,378	22,694,305
<u> </u>			Title XIX - Medicaid - Expansion Members	<u></u> !!		
27,080,630	24,002,303	3,078,327	Premium - Medi-Cal	234,504,803	216,020,727	18,484,076
471,811	214,253	257,558	Premium - Maternity Kick	3,289,279	1,928,277	1,361,002
174,729	202,017	(27,288)	Premium - Hep C Kick	1,686,133	1,818,152	(132,019)
332,127	356,121	(23,994)	Premium - Health Home Kick	2,575,829	3,205,089	(629,260)
1,589,939	1,455,050	134,889	Premium - Provider Enhancement	13,769,736	13,095,450	674,286
190,904	165,235	25,669	Premium - Ground Emergency Medical Transportation	1,653,299	1,487,115	166,184
59,726	102,122	(42,396)	Premium - Behavorial Health Integration Program	1,533,633	919,098	614,535
32,180	26,600	5,580	Other	278,717	239,400	39,317
29,932,046	26,523,701	3,408,345	Total Title XIX - Medicaid - Expansion Members	259,291,429	238,713,308	20,578,121
<u></u>			Title XIX - Medicaid - SPD Members	n		
14,464,666	13,474,791	989,875	Premium - Medi-Cal	128,291,037	121,273,115	7,017,922
52,419	100,288	(47,869)	Premium - Hep C Kick	436,822	902,589	(465,767)
673,644	763,566	(89,922)	Premium - BHT Kick	5,411,656	6,872,092	(1,460,436)
266,090	351,842	(85,752)	Premium - Health Home Kick	2,215,650	3,166,578	(950,928)
470,113	454,632	15,481	Premium - Provider Enhancement	4,169,243	4,091,688	77,555
136,114	127,475	8,639	Premium - Ground Emergency Medical Transportation	1,207,141	1,147,275	59,866
12,126	22,041	(9,915)	Premium - Behavorial Health Integration Program	346,949	198,369	148,580
16,075,172	15,294,634	780,538	Total Title XIX - Medicaid - SPD Members	142,078,498	137,651,705	4,426,793

			KERN HEALTH SYSTEMS MEDI-CAL	]		
C	URRENT MONTH		SCHEDULE OF MEDICAL COSTS - ALL COA		YEAR-TO-DATE	Î
ACTUAL	BUDGET	VARIANCE	FOR THE MONTH ENDED SEPTEMBER 30, 2021	ACTUAL	BUDGET	VARIANCE
ACTUAL	BUDGET	VARIANCE	PHYSICIAN SERVICES	ACTUAL	BUDGET	VARIANCE
3,847,107	3,078,549	(768,558)	Primary Care Physician Services	31,388,030	27,557,257	(3,830,773)
11,970,037	10,604,663	(1,365,374)	Referral Specialty Services	97,409,254	95.094.142	(2,315,112)
2.069.391	1,507,230	(562,161)	Urgent Care & After Hours Advise	12,416,202	13.482.993	1,066,791
9,000	9,000	-	Hospital Admitting Team	81,900	81,900	
17.895.535	15,199,441	(2,696,094)	TOTAL PHYSICIAN SERVICES	141,295,386	136,216,291	(5,079,095)
		( )	OTHER PROFESSIONAL SERVICES			
305.529	296,367	(9,162)	Vision Service Capitation	2.689.549	2,651,945	(37,604)
221,627	212,115	(9,512)	221 - Business Intelligence	1,918,016	1,909,035	(8,981)
676,703	597,920	(78,783)	310 - Health Services - Utilization Management - UM Allocation *	5,522,054	5,381,280	(140,774)
135,328	189,152	53,824	311 - Health Services - Quality Improvement - UM Allocation *	1,261,758	1,702,368	440,610
126,475	123,337	(3,138)	312 - Health Services - Education - UM Allocation *	1,074,153	1,110,031	35,878
75,395	80,283	4,888	313 - Health Services - Pharmacy - UM Allocation *	680,549	722,547	41,998
156,150	210,465	54,315	314 - Health Homes - UM Allocation *	1,279,892	1,894,185	614,293
351,075	270,692	(80,383)	315 - Case Management - UM Allocation *	2,509,512	2,436,228	(73,284)
62,029 14,485	-	(62,029) (14,485)	316 - Population Health Management - UM Allocation * 317 - In Lieu of Services - UM Allocation *	63,762 14,485	-	(63,762) (14,485)
53,328	56,773	3,445	616 - Disease Management - UM Allocation *	533,486	510,957	(14,485) (22,529)
1,080,856	1,256,711	175,855	Behavior Health Treatment	10,897,312	11,273,336	376,024
92,882	189,952	97,070	Mental Health Services	1,142,887	1,704,124	561,237
995,897	1,250,658	254,761	Other Professional Services	12,770,346	11,219,943	(1,550,403)
4,347,759	4,734,425	386,666	TOTAL OTHER PROFESSIONAL SERVICES	42,357,761	42,515,979	158,218
3,735,609	5,587,729	1,852,120	EMERGENCY ROOM	41,036,204	50,040,112	9,003,908
20,303,427	15,440,744	(4,862,683)	INPATIENT HOSPITAL	177,917,103	138,527,657	(39,389,446)
84,384	80,445	(3,939)	REINSURANCE EXPENSE PREMIUM	742,828	719,825	(23,003)
7,529,697	7,004,939	(524,758)	OUTPATIENT HOSPITAL SERVICES	70,613,828	62,853,784	(7,760,044)
	î		OTHER MEDICAL	Î		
1,451,342	1,555,695	104,353	Ambulance and NEMT	11,998,760	13,938,820	1,940,060
595,101	426,682	(168,419)	Home Health Services & CBAS	6,200,172	3,828,480	(2,371,692)
404,807	491,325	86,518	Utilization and Quality Review Expenses	3,599,001	4,421,925	822,924
1,619,759	1,302,167	(317,592)	Long Term/SNF/Hospice	12,224,055	11,699,636	(524,419)
263,420	395,719	132,299	Health Home Capitation & Incentive	2,403,337	3,550,101	1,146,764
5,498,898 514,078	5,148,026 462,739	(350,872) (51,339)	Provider Enhancement Expense - Prop. 56 Provider Enhancement Expense - GEMT	48,104,069 4,157,005	46,076,962 4,156,585	(2,027,107) (420)
514,078	462,/39	(51,559)	Provider Ennancement Expense - GEM 1 Provider COVID-19 Expense	2,125,900	4,150,585	(2,125,900)
225,049	401,447	176,398	Behaviorial Health Integration Program	5,770,645	3,592,185	(2,178,460)
10,572,454	10,183,801	(388,653)	TOTAL OTHER MEDICAL	96,582,944	91,264,693	(5,318,251)
î	1		PHARMACY SERVICES	Î		
8,903,588	9,392,400	488.812	RX - Drugs & OTC	78,695,115	84,315,600	5,620,485
258,446	382.086	123.640	RX - HEP-C	2,424,999	3,432,777	1,007,778
761,862	771,580	9,718	Rx - DME	7,498,101	6,926,136	(571,965)
(10,322)	(33,386)	(23,064)	RX - Pharmacy Rebates	(977,912)	(299,717)	678,195
9,913,574	10,512,680	599,106	TOTAL PHARMACY SERVICES	87,640,303	94,374,796	6,734,493
_	527,051	527,051	PAY FOR PERFORMANCE QUALITY INCENTIVE	4,317,262	4,716,095	398,833
	-	-	RISK CORRIDOR EXPENSE		-	-
16,554,814	14.082.143	(2,472,671)	HOSPITAL DIRECTED PAYMENTS	144,240,181	126,295,274	(17,944,907)
(132,637)		132,637	HOSPITAL DIRECTED PAYMENT ADJUSTMENT	48,151,841		(48,151,841)
20,737	- 1	(20,737)	NON-CLAIMS EXPENSE ADJUSTMENT	953,907	. 1	(953,907)
14,595	-	(14,595)	IBNR, INCENTIVE, AND PAID CLAIMS ADJUSTMENT	1.065.666	-	(1.065.666)
90,839,948	83,353,396	(7,486,552)	Total Medical Costs	856.915.214	747.524.506	(109,390,708)

\* Medical costs per DMHC regulations

KHS12/2/2021 Management Use Only

			MEDI-CAL						
	RRENT MONTH		SCHEDULE OF MEDICAL COSTS - ALL COA - PMPM		EAR-TO-DATE				
ACTUAL	BUDGET	VARIANCE	FOR THE MONTH ENDED SEPTEMBER 30, 2021	ACTUAL	BUDGET	VARIANC			
			PHYSICIAN SERVICES						
13.06	11.10	(1.96)	Primary Care Physician Services	12.18	11.10	(1			
40.62	38.23	(2.39)	Referral Specialty Services	37.79	38.31	(			
7.02	5.43	(1.59)	Urgent Care & After Hours Advise	4.82	5.43				
0.03	0.03	0.00	Hospital Admitting Team	0.03	0.03				
60.73	54.79	(5.94)	TOTAL PHYSICIAN SERVICES	54.82	54.88				
			OTHER PROFESSIONAL SERVICES						
1.04	1.07	0.03	Vision Service Capitation	1.04	1.07				
0.75	0.76	0.01 (0.14)	221 - Business Intelligence 310 - Health Services - Utilization Management - UM Allocation *	0.74	0.77				
0.46	0.68	0.14)	310 - Health Services - Utilization Management - UM Allocation * 311 - Health Services - Quality Improvement - UM Allocation *	0.49	0.69				
0.46	0.68	0.22	312 - Health Services - Education - UM Allocation *	0.49	0.45				
0.45	0.44	0.02	313 - Health Services - Pharmacy - UM Allocation *	0.42	0.43				
0.53	0.76	0.03	314 - Health Homes - UM Allocation *	0.50	0.76				
1.19	0.98	(0.22)	315 - Case Management - UM Allocation *	0.97	0.98				
0.21	0.00	(0.21)	316 - Population Health Management - UM Allocation *	0.02	0.00	(			
0.05	0.00	(0.05)	317 - In Lieu of Services - UM Allocation *	0.01	0.00	č			
0.18	0.20	0.02	616 - Disease Management - UM Allocation *	0.21	0.21	Ì			
3.67	4.53	0.86	Behavior Health Treatment	4.23	4.54				
0.32	0.68	0.37	Mental Health Services	0.44	0.69				
3.38	4.51	1.13	Other Professional Services	4.95	4.52	(			
14.75	17.07	2.31	TOTAL OTHER PROFESSIONAL SERVICES	16.43	17.13				
12.68	20.14	7.47	EMERGENCY ROOM	15.92	20.16				
68.90	55.66	(13.24)	INPATIENT HOSPITAL	69.03	55.81	(1			
0.29	0.29	0.00	REINSURANCE EXPENSE PREMIUM	0.29	0.29				
25.55	25.25	(0.30)	OUTPATIENT HOSPITAL SERVICES	27.40	25.32	(			
			OTHER MEDICAL		<u> </u>	<u> </u>			
4.93	5.61	0.68	Ambulance and NEMT	4.66	5.62				
2.02	1.54	(0.48)	Home Health Services & CBAS	2.41	1.54	(			
1.37	1.77	0.40	Utilization and Quality Review Expenses	1.40	1.78				
5.50	4.69	(0.80)	Long Term/SNF/Hospice	4.74	4.71	(			
0.89	1.43	0.53	Health Home Capitation & Incentive	0.93	1.43				
18.66	18.56	(0.10)	Provider Enhancement Expense - Prop. 56	18.66	18.56	(			
1.74	1.67	(0.08)	Provider Enhancement Expense - GEMT	1.61	1.67				
0.00	0.00	0.00	Provider COVID-19 Expenes	0.82	0.00	(			
0.76	1.45	0.68	Behaviorial Health Integration Program	2.24	1.45	(			
35.88	36.71	0.83	TOTAL OTHER MEDICAL	37.47	36.77	(			
			PHARMACY SERVICES						
30.22	33.86	3.64	RX - Drugs & OTC	30.53	33.97				
0.88	1.38	0.50	RX - HEP-C	0.94	1.38				
2.59	2.78	0.20	Rx - DME	2.91	2.79	(			
(0.04)	(0.12)	(0.09)	RX - Pharmacy Rebates	(0.38)	(0.12)				
33.64	37.90	4.26	TOTAL PHARMACY SERVICES	34.00	38.02				
-	1.90	1.90	PAY FOR PERFORMANCE QUALITY INCENTIVE	1.68	1.90				
0.00	0.00	0.00	RISK CORRIDOR EXPENSE	0.00	0.00				
56.18	50.77	(5.41)	HOSPITAL DIRECTED PAYMENTS	55.96	50.88	(			
(0.45)	0.00	0.45	HOSPITAL DIRECTED PAYMENT ADJUSTMENT	18.68	0.00	(1			
0.07	0.00	(0.07)	NON-CLAIMS EXPENSE ADJUSTMENT	0.37	0.00	(			
0.05	0.00	(0.05)	IBNR, INCENTIVE, AND PAID CLAIMS ADJUSTMENT	0.41	0.00	(			
308.27	300.49	(7,79)	Total Medical Costs	332.47	301.16	(3			

		r	1						1	
KERN HEALTH SYSTEMS						I				
MEDI-CAL	LANDARY	FEDDUADY	MARCH			TINE		LICULET	CENTEMPED	YEAR TO
SCHEDULE OF MEDICAL COSTS BY MONTH THROUGH SEPTEMBER 30, 2021	JANUARY 2021	FEBRUARY 2021	MARCH 2021	APRIL 2021	MAY 2021	JUNE 2021	JULY 2021	AUGUST 2021	SEPTEMBER 2021	DATE 2021
1	2021	2021	2021	2021	2021	2021	2021	2021	2021	2021
PHYSICIAN SERVICES										
Primary Care Physician Services	2,962,264	2,963,060	3,567,494	3,563,867	3,699,457	3,720,742	3,239,377	3,824,662	3,847,107	31,388,030
Referral Specialty Services	10,512,215	10,171,851 1,588,229	9,997,168	11,114,617	11,103,264	11,178,950 1,282,025	10,801,894	10,559,258	11,970,037 2,069,391	97,409,254
Urgent Care & After Hours Advise Hospital Admitting Team	1,423,381 9,300	1,588,229	1,484,832 9,300	954,611 9,000	932,687	1,282,025	1,254,796	1,426,250 9,300	2,069,391 9,000	12,416,202 81,900
· · · · · · · · · · · · · · · · · · ·									1 1	
TOTAL PHYSICIAN SERVICES	14,907,160	14,731,540	15,058,794	15,642,095	15,744,708	16,190,717	15,305,367	15,819,470	17,895,535	141,295,380
OTHER PROFESSIONAL SERVICES										
Vision Service Capitation	294,054	292,442	292,443	289,005	305,213	298,817	304,301	307,745	305,529	2,689,549
221 - Business Intelligence	210,663	222,415	197,310	217,207	221,546	203,314	200,446	223,488	221,627	1,918,016
310 - Health Services - Utilization Management - UM Allocation *	595,003	563,907	605,345	602,798	602,089	619,127	626,829	630,253	676,703	5,522,054
311 - Health Services - Quality Improvement - UM Allocation *	138,388	123,443	154,295	136,098	147,314	146,837	148,762	131,293	135,328	1,261,758
312 - Health Services - Education - UM Allocation * 313 - Health Services - Pharmacy - UM Allocation *	120,621 75,046	124,149 75,369	95,259 75,552	119,982 75,945	120,314 76,277	125,926	121,160 76,519	120,267 76,279	126,475 75,395	1,074,153 680,549
313 - Health Services - Pharmacy - UM Allocation * 314 - Health Homes - UM Allocation *	120,170	119,317	173,098	121,413	138.809	140,463	139,741	170,731	156,150	1,279,892
314 - Health Homes - UM Allocation * 315 - Case Management - UM Allocation *	270,657	261,834	281,125	260,034	269,323	261,708	293.801	259,955	351,075	2,509,512
316 - Population Health Management - UM Allocation *			- 201,125	- 200,034		- 201,708		1,733	62,029	63,762
317 - In Lieu of Services - UM Allocation *	-	-	-	-		-		-	14,485	14,485
616 - Disease Management - UM Allocation *	62,998	58,064	72,219	57,851	56,419	55,347	58,576	58,684	53,328	533,486
Behavior Health Treatment	867,517	947,944	1,407,309	1,506,149	1,204,226	1,186,572	1,269,876	1,426,863	1,080,856	10,897,312
Mental Health Services	292,517	181,749	96,618	153,559	43,140	72,194	95,878	114,350	92,882	1,142,887
Other Professional Services	1,373,918	1,913,308	1,598,054	1,567,152	1,473,713	1,275,979	1,268,554	1,303,771	995,897	12,770,346
TOTAL OTHER PROFESSIONAL SERVICES	4,421,552	4,883,941	5.048.627	5,107,193	4,658,383	4,460,451	4,604,443	4,825,412	4,347,759	42,357,761
EMERGENCY ROOM	4,676,327	4,420,437	4,353,449	4,480,205	5,023,372	5.040.670	4,833,831	4,472,304	3,735,609	41.036.204
INPATIENT HOSPITAL	19,853,180	19,321,533	17,577,565	18,419,878	20,578,157	20,739,625	20,542,490	20,581,248	20,303,427	177,917,103
REINSURANCE EXPENSE PREMIUM	81,215	80,770	80,461	80,129	84,297	82,530	84,045	84,997	84,384	742,828
OUTPATIENT HOSPITAL SERVICES	7,108,674	6,610,422	7,160,111	8,681,740	8,842,725	8,800,023	7,937,455	7,942,981	7,529,697	70,613,828
OTHER MEDICAL									nn	
Ambulance and NEMT	1.400.971	1,208,039	1.444,178	1.338.929	1.314.492	1,189,224	1.328.439	1.323.146	1.451.342	11,998,760
Home Health Services & CBAS	490,933	582.371	853,147	657,817	707,296	964,318	749,534	599,655	595,101	6,200,172
Utilization and Quality Review Expenses	228,696	372,499	688,633	430,683	359,626	509,705	373,641	230,711	404,807	3,599,001
Long Term/SNF/Hospice	1,616,577	1,132,832	1,933,711	1,041,624	1,114,812	1,301,188	1,204,596	1,258,956	1,619,759	12,224,055
Health Home Capitation & Incentive	211,140	294,005	334,675	299,855	228,752	341,280	162,780	267,430	263,420	2,403,337
Provider Enhancement Expense - Prop. 56	5,190,164	5,226,990	5,265,692	5,318,961	5,342,952	5,386,833	5,433,266	5,440,313	5,498,898	48,104,069
Provider Enhancement Expense - GEMT	456,380	456,381	265,311	423,904	494,669	527,330	449,942	569,010	514,078	4,157,005
Provider COVID-19 Expenes	674,580	767,440	683,880	-	-	-	-	-	-	2,125,900
Behaviorial Health Integration Program	371,672	371,672	371,672	371,672	1,398,038	2,210,773	225,049	225,048	225,049	5,770,645
TOTAL OTHER MEDICAL	10,641,113	10,412,229	11,840,899	9,883,445	10,960,637	12,430,651	9,927,247	9,914,269	10,572,454	96,582,944
PHARMACY SERVICES										
RX - Drugs & OTC	8,174,252	8,080,594	9,316,542	8.462.224	8.518.642	9,049,899	8,878,267	9.311.107	8,903,588	78.695.115
RX - HEP-C	245,144	264,815	249,449	260,020	290,418	365,687	239,266	251,754	258,446	2,424,999
Rx - DME	815,963	839,212	868,236	825,453	690,067	1,035,049	791,678	870,581	761,862	7,498,101
RX - Pharmacy Rebates	(135,000)	(135,000)	(135,000)	(135,000)	(149,643)	(7,947)	(135,000)	(135,000)	(10,322)	(977,912
TOTAL PHARMACY SERVICES	9,100,359	9.049.621	10,299,227	9,412,697	9,349,484	10,442,688	9,774,211	10,298,442	9,913,574	87,640,303
	529,182	529,183	526,070	540,715	540,715	545,673	552,862	552.862	-	
PAY FOR PERFORMANCE QUALITY INCENTIVE			526,070							4,317,262
RISK CORRIDOR EXPENSE	· ·	· · ·	-	-	-	· ·	-	-		-
HOSPITAL DIRECTED PAYMENTS	15,121,903	15,230,282	12,949,303	14,734,613	14,811,759	22,138,233	16,337,330	16,361,944	16,554,814	144,240,181
HOSPITAL DIRECTED PAYMENT ADJUSTMENT	39,990	21,878	77,356,953	3,134	597	3,943	(29,149,382)	7,365	(132,637)	48,151,841
NON-CLAIMS EXPENSE ADJUSTMENT	287,063	233,372	212,564	71,855	58,763	46,953	(11,833)	34,433	20,737	953,907
IBNR, INCENTIVE, AND PAID CLAIMS ADJUSTMENT	4,787	858,658	1,700,070	(85,946)	449,838	(2,226,487)	406,066	(55,915)	14,595	1,065,666
Total Medical Costs	86,772,505	86,383,866	164,164,093	86,971,753	91,103,435	98,695,670	61,144,132	90,839,812	90,839,948	856,915,214

KERN HEALTH SYSTEMS MEDI-CAL SCHEDULE OF MEDICAL COSTS BY MONTH - PMPM THROUCH SEPTEMBER 30, 2021	JANUARY 2021	FEBRUARY 2021	MARCH 2021	APRIL 2021	MAY 2021	JUNE 2021	JULY 2021	AUGUST 2021	SEPTEMBER 2021	YEAR TO DATE 2021
PHYSICIAN SERVICES										
Primary Care Physician Services	10.64	10.70	12.61	12.52	12.88	12.86	11.13	13.09	13.06	12.18
Referral Specialty Services	37.74	36.74	35.33	39.06	38.66	38.64	37.12	36.13	40.62	37.79
Urgent Care & After Hours Advise	5.11	5.74	5.25	3.35	3.25	4.43	4.31	4.88	7.02	4.82
Hospital Admitting Team	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03
TOTAL PHYSICIAN SERVICES	53.52	53.21	53.22	54.96	54.82	55.96	52.60	54.13	60.73	54.82
OTHER PROFESSIONAL SERVICES										
Vision Service Capitation	1.06	1.06	1.03	1.02	1.06	1.03	1.05	1.05	1.04	1.04
221 - Business Intelligence	0.76	0.80	0.70	0.76	0.77	0.70	0.69	0.76	0.75	0.74
310 - Health Services - Utilization Management - UM Allocation *	2.14	2.04	2.14	2.12	2.10	2.14	2.15	2.16	2.30	2.14
311 - Health Services - Quality Improvement - UM Allocation *	0.50	0.45	0.55	0.48	0.51	0.51	0.51	0.45	0.46	0.49
312 - Health Services - Education - UM Allocation *	0.43	0.45	0.34	0.42	0.42	0.44	0.42	0.41	0.43	0.42
313 - Health Services - Pharmacy - UM Allocation *	0.27	0.27	0.27	0.27	0.27	0.26	0.26	0.26	0.26	0.26
314 - Health Homes - UM Allocation *	0.43	0.43	0.61	0.43	0.48	0.49	0.48	0.58	0.53	0.50
315 - Case Management - UM Allocation * 316 - Population Health Management - UM Allocation *	0.97	0.95	0.99	0.91	0.94	0.90	1.01	0.89	1.19 0.21	0.97
310 - Population Health Management - UM Allocation *	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.01	0.05	0.02
616 - Disease Management - UM Allocation *	0.23	0.00	0.00	0.00	0.00	0.00	0.00	0.20	0.05	0.01
Behavior Health Treatment	3.11	3.42	4.97	5.29	4.19	4.10	4.36	4.88	3.67	4.23
Mental Health Services	1.05	0.66	0.34	0.54	0.15	0.25	0.33	0.39	0.32	0.44
Other Professional Services	4.93	6.91	5.65	5.51	5.13	4.41	4.36	4.46	3.38	4.95
TOTAL OTHER PROFESSIONAL SERVICES	15.88	17.64	17.84	17.95	16.22	15.42	15.82	16.51	14.75	16.43
EMERGENCY ROOM	16,79	15.97	15.38	15.74	17.49	17.42	16.61	15.30	12.68	15.92
	71.28	69,78	62.12	64.72	71.65	71.69	70.60	70.42	1 1000	69.03
INPATIENT HOSPITAL										
REINSURANCE EXPENSE PREMIUM	0.29	0.29	0.28	0.28	0.29	0.29	0.29	0.29		0.29
OUTPATIENT HOSPITAL SERVICES	25.52	23.87	25.30	30.51	30.79	30.42	27.28	27.18	25.55	27.40
OTHER MEDICAL										
Ambulance and NEMT	5.03	4.36	5.10	4.70	4.58	4.11	4.57	4.53	4.93	4.66
Home Health Services & CBAS	1.76	2.10	3.01	2.31	2.46	3.33	2.58	2.05	2.02	2.41
Utilization and Quality Review Expenses	0.82	1.35	2.43	1.51	1.25	1.76	1.28	0.79	1.37	1.40
Long Term/SNF/Hospice	5.80	4.09	6.83	3.66	3.88	4.50	4.14	4.31	5.50	4.74
Health Home Capitation & Incentive	0.76	1.06	1.18 18.61	1.05	0.80 18.60	1.18 18.62	0.56	0.92	0.89 18.66	0.93
Provider Enhancement Expense - Prop. 56 Provider Enhancement Expense - GEMT	18.63	18.88	0.94	18.69	18.60	18.62	18.67	1.95	18.00	18.00
Provider COVID-19 Expense	2.42	2.77	2.42	0.00	0.00	0.00	0.00	0.00	0.00	0.82
Behaviorial Health Integration Program	1.33	1.34	1.31	1.31	4.87	7.64	0.00	0.77	0.76	2.24
TOTAL OTHER MEDICAL	38.21	37.61	41.84	34.73	38.16	42.97	34.12	33.92	35.88	37.47
	30.21	57.01	41.04	54.75	56.10	42.77	54.12	55.72	55.66	57.47
PHARMACY SERVICES							1			
RX - Drugs & OTC	29.35	29.18	32.92	29.74	29.66	31.28	30.51	31.86	30.22	30.53
RX - HEP-C	0.88	0.96	0.88	0.91	1.01	1.26	0.82	0.86	0.88	0.94
Rx - DME	2.93	3.03	3.07	2.90	2.40	3.58	2.72	2.98	2.59	2.91
RX - Pharmacy Rebates	(0.48)	(0.49)	(0.48)	(0.47)	(0.52)	(0.03)	(0.46)	(0.46)	(0.04)	(0.38)
TOTAL PHARMACY SERVICES	32.67	32.68	36.40	33.07	32.55	36.10	33.59	35.24	33.64	34.00
									i i	
PAY FOR PERFORMANCE QUALITY INCENTIVE	1.90	1.91	1.86	1.90	1.88	1.89	1.90	1.89	0.00	1.68
RISK CORRIDOR EXPENSE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
HOSPITAL DIRECTED PAYMENTS	54.29	55.01	45.76	51.78	51.57	76.52	56.15	55.98	56.18	55.96
HOSPITAL DIRECTED PAYMENT ADJUSTMENT	0.14	0.08	273.37	0.01	0.00	0.01	(100.18)	0.03	(0.45)	18.68
NON-CLAIMS EXPENSE ADJUSTMENT	1.03	0.84	0.75	0.25	0.20	0.16	(0.04)	0.12	0.07	0.37
IBNR. INCENTIVE, AND PAID CLAIMS ADJUSTMENT	0.02	3.10	6.01	(0.30)	1.57	(7.70)	(0.04)	(0.12)	0.07	0.37
				0					1 1	
Total Medical Costs	311.55	311.99	580.14	305.61	317.21	341.14	210.13	310.81	308.27	332.47

		17		71		
			KERN HEALTH SYSTEMS			
			MEDI-CAL			
	RRENT MON		SCHEDULE OF ADMINISTRATIVE EXPENSES BY DEPT		YEAR-TO-DATH	
ACTUAL	BUDGET	VARIANCE	FOR THE MONTH ENDED SEPTEMBER 30, 2021	ACTUAL	BUDGET	VARIANCE
484,965	377,031	(107,934)	110 - Executive	3,437,855	3,468,280	30,425
196,234	212,651	16,417	210 - Accounting	1,747,604	1,913,860	166,256
328,212	362,443	34,231	220 - Management Information Systems	3,229,652	3,261,989	32,337
11,602	64,468	52,866	221 - Business Intelligence	120,295	580,212	459,917
261,069	281,931	20,862	222 - Enterprise Development	2,207,405	2,537,378	329,973
374,951	448,524	73,573	225 - Infrastructure	3,495,346	4,036,713	541,367
653,741	576,323	(77,418)	230 - Claims	4,943,082	5,186,908	243,826
93,857	149,779	55,922	240 - Project Management	1,129,408	1,348,014	218,606
111,276	101,775	(9,501)	310 - Health Services - Utilization Management	961,400	915,974	(45,426)
19,122	27,902	8,780	311 - Health Services - Quality Improvement	172,764	251,119	78,355
_	55	55	312 - Health Services - Education	59	495	436
155,452	142,146	(13,306)	313- Pharmacy	1,336,428	1,279,312	(57,116)
35	6,642	6,607	314 - Health Homes	4,260	59,775	55,515
31,573	22,357	(9,216)	315 - Case Management	219,264	201,211	(18,053)
27,472	29,325	1,853	616 - Disease Management	274,842	263,927	(10,915)
294,114	323,502	29,388	320 - Provider Network Management	2,503,443	2,911,522	408,079
614,787	656,475	41,688	330 - Member Services	5,259,181	5,908,277	649,096
514,089	702,275	188,186	340 - Corporate Services	5,196,171	6,320,474	1,124,303
39,743	66,363	26,620	360 - Audit & Investigative Services	510,236	597,266	87,030
97,203	69,250	(27,953)	410 - Advertising Media	574,738	623,250	48,512
56,141	73,950	17,809	420 - Sales/Marketing/Public Relations	493,887	665,547	171,660
247,924	251,455	3,531	510 - Human Resourses	2,025,725	2,263,096	237,371
3,540	-	(3,540)	Administrative Expense Adjustment	(265,108)		265,108
4,617,102	4,946,622	329,520	Total Administrative Expenses	39,577,937	44,594,599	5,016,662

	1	1								
KERN HEALTH SYSTEMS										
MEDI-CAL										YEAR TO
SCHEDULE OF ADMIN EXPENSES BY DEPT BY MONTH		FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY		SEPTEMBER	DATE
FOR THE MONTH ENDED SEPTEMBER 30, 2021	2021	2021	2021	2021	2021	2021	2021	2021	2021	2021
110 - Executive	353,943	483,744	293,288	272,219	482,689	358,282	361,179	347,546	484,965	3,437,855
210 - Accounting	203,619	198,129	146,511	287,032	86,601	198,636	202,043	228,799	196,234	1,747,604
220 - Management Information Systems (MIS)	340,212	345,719	394,230	384,019	349,136	376,280	325,601	386,243	328,212	3,229,652
221 - Business Intelligence	-	-	-	12,308	46,180	24,115	14,545	11,545	11,602	120,295
222 - Enterprise Development	250,306	269,236	185,800	249,199	261,073	252,105	253,485	225,132	261,069	2,207,405
225 - Infrastructure	365,340	337,172	345,070	407,880	459,371	352,463	459,826	393,273	374,951	3,495,346
230 - Claims	550,124	558,095	460,086	554,302	542,410	526,593	539,331	558,400	653,741	4,943,082
240 - Project Management	99,808	119,159	128,304	121,381	127,251	189,626	160,413	89,609	93,857	1,129,408
310 - Health Services - Utilization Management	103,641	120,732	82,239	113,686	116,283	100,257	91,643	121,643	111,276	961,400
311 - Health Services - Quality Improvement	18,870	16,833	21,040	18,597	20,088	27,421	25,067	5,726	19,122	172,764
312 - Health Services - Education	-	-	-	59	-	-	-		-	59
313- Pharmacy	141,859	137,379	151,340	147,394	145,687	151,338	150,515	155,464	155,452	1,336,428
314 - Health Homes	-	-	4,225	-	-	-	-	-	35	4,260
315 - Case Management	23,536	22,769	24,444	22,612	23,420	22,757	25,548	22,605	31,573	219,264
616 - Disease Management	32,453	29,912	37,220	29,802	29,065	28,513	30,175	30,230	27,472	274,842
320 - Provider Network Management	304,995	273,211	231,758	274,082	295,300	262,297	286,715	280,971	294,114	2,503,443
330 - Member Services	567,625	586,939	545,846	622,842	566,155	559,817	624,470	570,700	614,787	5,259,181
340 - Corporate Services	561,450	559,640	535,874	586,682	567,567	540,444	620,533	709,892	514,089	5,196,171
360 - Audit & Investigative Services	68,976	83,366	38,089	60,406	61,212	61,445	68,450	28,549	39,743	510,236
410 - Advertising Media	27,368	39,637	81,326	55,258	21,513	152,571	88,385	11,477	97,203	574,738
420 - Sales/Marketing/Public Relations	53,401	69,703	46,252	65,999	51,803	57,056	37,987	55,545	56,141	493,887
510 - Human Resourses	281,636	228,332	179,367	198,772	203,371	220,199	236,479	229,645	247,924	2,025,725
Total Department Expenses	4,349,162	4,479,707	3,932,309	4,484,531	4,456,175	4,462,215	4,602,390	4,462,994	4,613,562	39,843,045
ADMINISTRATIVE EXPENSE ADJUSTMENT	18,296	(271,318)	57,294	(5,010)	(215)	(63,654)	(1,674)	(2,367)	3,540	(265,108)
Total Administrative Expenses	4,367,458	4,208,389	3,989,603	4,479,521	4,455,960	4,398,561	4,600,716	4,460,627	4,617,102	39,577,937

TOTAL LIABILITIES AND NET POSITION

KERN HEALTH SYSTEMS			
<b>GROUP HEALTH PLAN - HFAM</b>			
BALANCE SHEET STATEMENT			
AS OF SEPTEMBER 30, 2021			
ASSETS	SEPTEMBER 2021	AUGUST 2021	INC(DEC)
CURRENT ASSETS:			
Cash and Cash Equivalents	\$ 1,137,662	\$ 1,137,662	-
Interest Receivable	690	600	90
TOTAL CURRENT ASSETS	\$ 1,138,352	\$ 1,138,262	\$ 90
			-
LIABILITIES AND NET POSITION			
CURRENT LIABILITIES:			
Other Liabilities	-	-	-
TOTAL CURRENT LIABILITIES	\$ -	\$ -	\$ -
NET POSITION:			
Net Position- Beg. of Year	1,138,066	1,138,066	-
Increase (Decrease) in Net Position - Current Year	286	196	90
Total Net Position	\$ 1,138,352	\$ 1,138,262	\$ 90
	1		

\$

1,138,352 \$

1,138,262 \$

90

KHS12/2/2021 Management Use Only

		<b></b>		-		
			KERN HEALTH SYSTEMS			
			<b>GROUP HEALTH PLAN - HFAM</b>			
			STATEMENT OF REVENUE, EXPENSES, AND			
CURR	ENT MONT	ч	CHANGES IN NET POSITION	VI VI	EAR-TO-DAT	re.
	BUDGET V		FOR THE MONTH ENDED SEPTEMBER 30, 2021	ACTUAL		VARIANCE
ACTUAL		ANIAICE	FOR THE MONTH ENDED SET TEMBER 50, 2021	ACTUAL	BUDGET	VANIANCE
			ENROLLMENT	]		
_	-	-	M e m b e r s	-	-	-
		F	R E V E N U E S	]		
-	-	-	Premium	-	-	-
90	-	90	Interest	2,849	-	2,849
-	-	-	Other Investment Income	(2,563)	-	(2,563)
90	- 1	90	TOTAL REVENUES	286	_	286
<u> </u>		I			!	
		F	E X P E N S E S	]		
			Medical Costs			]
-	-	-	IBNR and Paid Claims Adjustment	-	-	-
- 1	-	-	Total Medical Costs	-	-	-
<u></u>	<u>-</u>					
90	-	90	GROSS MARGIN	286	_	286
			0			
			Administrative			
	-	-	Management Fee Expense and Other Admin Exp	-	-	-
	-	-	Total Administrative Expenses	-	_	_
	_		Total Administrative Expenses	_	-	_
-	-	-	TOTAL EXPENSES	-	-	-
<u>.                                    </u>					·!!	
90	-	90	<b>OPERATING INCOME (LOSS)</b>	286	-	286
			()		<u> </u>	
	_		TOTAL NONOPERATING REVENUE (EXPENSES)	_ 1	_	_ ]
<u> </u>		-	I G THE HOROT ERATING REVENUE (EATENSES)		-	
90		90	NET INCREASE (DECREASE) IN NET POSITION	286	1	286
90	-	90	NET INCREASE (DECREASE) IN NET POSITION	280	-	280
	00/				0.0	
0%	0%	0%	MEDICAL LOSS RATIO	0%	0%	0%
				1		
0%	0%	0%	ADMINISTRATIVE EXPENSE RATIO	0%	0%	0%

KERN HEALTH SYSTEMS MONTHLY MEMBERS COUNT													
KERN HEALTH SYSTEMS													
MEDI-CAL	2021 MEMBER MONTHS	JAN'21	FEB'21	MAR'21	APR'21	MAY'21	JUN'21	JUL'21	AUG'21	SEP'21	OCT'21	NOV'21	DEC'21
ADULT AND FAMILY					/				,	02. 2.			22027
ADULT	487,758	51,548	53,449	52.941	53.378	54.092	54.867	55,250	55.691	56.542	0	0	0
CHILD	1.198.672	131.669	126,764	133.240	133.228	133.944	134,540	134,904	134.848	135.535	0	0	0
SUB-TOTAL ADULT & FAMILY	1,686,430	183,217	180,213	186,181	186,606	188,036	189,407	190,154	190,539	192,077	0	0	0
OTHER MEMBERS													
PARTIAL DUALS - FAMILY	5,246	403	523	529	576	563	576	594	673	809	0	0	0
PARTIAL DUALS - CHILD	-1	0	-1	0	0	0	0	0	0	0	0	0	0
PARTIAL DUALS - BCCTP	26	2	2	2	2	2	4	4	4	4	0	0	0
BCCTP - TABACCO SETTLEMENT	0	0	0	0	0	0	0	0	0	0	0	0	0
FULL DUALS (SPD)													
SPD FULL DUALS	69,000	7,484	7,591	7,505	7,523	7,635	7,640	7,814	7,739	8,069	0	0	0
SUBTOTAL OTHER MEMBERS	74,271	7,889	8,115	8,036	8,101	8,200	8,220	8,412	8,416	8,882	0	0	0
TOTAL FAMILY & OTHER	1,760,701	191,106	188,328	194,217	194,707	196,236	197,627	198,566	198,955	200,959	0	0	0
SPD													
SPD (AGED AND DISABLED)	144,763	16,011	18,829	15,328	15,870	15,756	15,645	15,800	15,749	15,775	0	0	0
MEDI-CAL EXPANSION													
ACA Expansion Adult-Citizen	663,579	70,649	69,251	72,532	73,089	74,161	74,905	75,451	76,525	77,016	0	0	0
ACA Expansion Duals	8,344	751	472	895	921	1,046	1,132	1,163	1,042	922	0	0	0
SUB-TOTAL MED-CAL EXPANSION	671,923	71,400	69,723	73,427	74,010	75,207	76,037	76,614	77,567	77,938	0	0	0
TOTAL KAISER	104,982	11,047	11,196	11,349	11,505	11,692	11,852	11,983	12,108	12,250	0	0	0
TOTAL MEDI-CAL MEMBERS	2,682,369	289.564	288.076	294.321	296.092	298.891	301.161	302.963	304.379	306.922	0	0	0
								112,000	11 1,010				



**To: KHS Board of Directors** 

From: Robert Landis, CFO

Date: December 16, 2021

Re: October 31, 2021 Financial Results

The October results reflect a \$932,183 Net Increase in Net Position which is a \$2,239,072 favorable variance to the budget. Listed below are the major variances for the month:

- 1) Total Revenues reflect a \$12.2 million favorable variance primarily due to:
  - A) \$8.1 million favorable variance primarily due to higher-than-expected budgeted membership.
  - B) \$1.3 million favorable variance in funds earned from the Covid-19 KHS Vaccination Response Plan submitted to DHCS to improve the vaccination rate with our members. Under this Plan, KHS has offered incentives to Providers to perform significantly expanded outreach to KHS members that are based on achieving specified outcomes. Additionally, there are Member Incentives (not to exceed \$50 per member) for our members that get vaccinated.
  - C) \$2.6 million favorable variance in Premium-Hospital Directed Payments primarily due to receiving updated rates for calendar year 2021 from DHCS and higher than expected membership offset against amounts included in 2D below.
- 2) Total Medical Costs reflect a \$10.7 million unfavorable variance primarily due to:
  - A) \$2.3 million unfavorable variance in Physician Services primarily due to higher-than-expected utilization Specialty and Urgent Care Services over the last several months.
  - B) \$1.1 million favorable variance in Emergency Room primarily due to lower-than-expected utilization over the last several months.
  - C) \$7.8 million unfavorable variance in Inpatient primarily due to higher-than-expected utilization.
  - D) \$2.6 million unfavorable variance in Hospital Directed Payments primarily due to receiving updated rates for calendar year 2021 from DHCS and higher than expected membership offset against amounts included in 1C above.
  - E) \$.9 million favorable IBNR, Incentive, Paid Claims Adjustment primarily from lower-thanexpected P4P payouts relating to the prior year.

The October Medical Loss Ratio is 92.6% which is favorable to the 93.3% budgeted amount. The October Administrative Expense Ratio is 5.5% which is favorable to the 6.7% budgeted amount.

The results for the 10 months ended October 31, 2021 reflect a Net Increase in Net Position of \$14,144,271. This is a \$20,398,497 favorable variance to budget and includes approximately \$3.3 million of favorable adjustments from the prior year. The year-to-date Medical Loss Ratio is 92.8 % which is favorable to the 93.2% budgeted amount. The year-to-date Administrative Expense Ratio is 5.5% which is favorable to the 6.7% budgeted amount.

## Kern Health Systems Financial Packet October 2021

## KHS – Medi-Cal Line of Business

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KHS Group Health Plan – Healthy Families Line of Business	
Comparative Statement of Net Position	Page 13
Statement of Revenue, Expenses, and Changes in Net Position	Page 14
KHS Administrative Analysis and Other Reporting	
Monthly Member Count	Page 15

KERN HEALTH SYSTEMS	1				
MEDI-CAL					
STATEMENT OF NET POSITION					
AS OF OCTOBER 31, 2021			1		
ASSETS	00	CTOBER 2021	SEPTEMBER 2021		INC(DEC)
CURRENT ASSETS:					
Cash and Cash Equivalents	\$	112,022,947	\$ 101,678,464	\$	10,344,483
Short-Term Investments		146,132,207	172,145,319		(26,013,112)
Premiums Receivable - Net		109,116,929	109,249,477		(132,548)
Premiums Receivable - Hospital Direct Payments		284,832,595	268,101,628		16,730,967
Interest Receivable Provider Advance Payment		90,191	207,153		(116,962)
Other Receivables		<u>5,166,656</u> 772,288	5,186,720 1,181,088		(20,064) (408,800)
Prepaid Expenses & Other Current Assets		2,683,400	2,962,488		(279,088)
Total Current Assets	\$	660,817,213	\$ 660,712,337	\$	104,876
Total Current Assets	Φ	000,017,215	5 000,712,557	φ	104,070
CAPITAL ASSETS - NET OF ACCUM DEPRE:	1 I				
Land		4,090,706	4,090,706		-
Furniture and Equipment - Net		1,668,151	1,710,295		(42,144)
Computer Hardware and Software - Net		12,346,824	12,649,295		(302,471)
Building and Building Improvements - Net		34,591,339	34,667,033		(75,694)
Capital Projects in Progress		15,133,452	14,759,866		373,586
Total Capital Assets	\$	67,830,472	\$ 67,877,195	\$	(46,723)
LONG TERM ASSETS:					
Restricted Investments		300,000	300,000		-
Officer Life Insurance Receivables		1,593,961	1,593,961		-
Total Long Term Assets	\$	1,893,961	\$ 1,893,961	\$	-
	6	2 010 241	0 2010 241	6	
DEFERRED OUTFLOWS OF RESOURCES	\$	3,018,341	\$ 3,018,341	3	-
TOTAL ASSETS AND DEFERRED OUTFLOWS OF RESOURCES	\$	733,559,987	\$ 733,501,834	\$	58,153
	Ψ		• ••••••••••••••••	Ψ.	00,100
LIABILITIES AND NET POSITION					
CURRENT LIABILITIES:	Ĩ				
Accrued Salaries and Employee Benefits	\$	4,379,517			(260,366)
Accrued Other Operating Expenses		1,542,264	1,499,873		42,391
Accrued Taxes and Licenses		9,744,181	29,532,289		(19,788,108)
Claims Payable (Reported)		22,032,450	20,473,886		1,558,564
IBNR - Inpatient Claims		43,141,224	42,291,738		849,486
IBNR - Physician Claims		15,903,083	15,869,970		33,113
IBNR - Accrued Other Medical		21,386,468	21,037,779		348,689
Risk Pool and Withholds Payable		6,423,866	7,823,866		(1,400,000)
Statutory Allowance for Claims Processing Expense		2,157,367 74,899,693	2,157,367		- 1,011,234
Other Liabilities Accrued Hospital Directed Payments		284,832,595	73,888,459 268,101,628		16,730,967
Total Current Liabilities	\$	486,442,708	, ,	¢	(874,030)
	э	400,442,700	\$ 407,510,750	Þ	(8/4,030)
NONCURRENT LIABILITIES:	1				
Net Pension Liability		5,800,140	5,800,140		-
TOTAL NONCURRENT LIABILITIES	\$	5,800,140	\$ 5,800,140	\$	-
		- ) )	* -))		
DEFERRED INFLOWS OF RESOURCES	\$	86,684	\$ 86,684	\$	-
NET POSITION:	]				
Net Position - Beg. of Year		227,086,184	227,086,184		-
Increase (Decrease) in Net Position - Current Year	1	14,144,271	13,212,088		932,183
Total Net Position	\$	241,230,455		\$	932,183
TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND NET POSITION	\$	733,559,987			58,153
<u></u>			, , , , , , , , , , , , , , , , , , , ,		,

·			KERN HEALTH SYSTEMS MEDI-CAL - ALL COA			
			STATEMENT OF REVENUE, EXPENSES, AND			
	T MONTH MEN		CHANGES IN NET POSITION		DATE MEMBEI	
ACTUAL	BUDGET	VARIANCE	FOR THE MONTH ENDED OCOTBER 31, 2021	ACTUAL	BUDGET	VARIANCE
193,820	185,000	8,820	Family Members	1,880,250	1,832,000	48,250
78,579	70,565	8,014	Expansion Members	750,502	705,650	44,852
15,915	15,230	685	SPD Members	160,678	152,300	8,378
8,009	7,000	1,009	Other Members	82,280	70,000	12,280
12,417	10,500	1,917	Kaiser Members	117,399	105,000	12,399
308,740	288,295	20,445	Total Members-MCAL	2,991,109	2,864,950	126,159
		Г	<b>REVENUES</b>			
37,040,845	32,238,981	4,801,864	Title XIX - Medicaid - Family and Other	348,031,528	320,535,359	27,496,169
30,140,656	26,523,701	3,616,955	Title XIX - Medicaid - Expansion Members	289,432,085	265,237,009	24,195,076
16,206,131	15,294,634	911,497	Title XIX - Medicaid - SPD Members	158,284,629	152,946,338	5,338,291
10,229,218	9,894,054	335,164	Premium - MCO Tax	99,091,706	93,004,109	6,087,597
16,726,476	14,094,476	2,632,000	Premium - Hospital Directed Payments	160,966,657	140,389,750	20,576,907
131,645	167,891	(36,246)	Investment Earnings And Other Income	464,631	1,663,169	(1,198,538)
-	80,561	(80,561)	Reinsurance Recoveries	-	800,386	(800,386)
4,491	-	4,491	Rate Adjustments - Hospital Directed Payments Rate/Income Adjustments	49,168,186	-	49,168,186
52,871	-	52,871	TOTAL REVENUES	3,112,356	-	3,112,356
110,552,555	98,294,297	12,238,036	IUIAL KEVENUES	1,108,551,778	974,576,119	133,975,659
			EXPENSES			
			Medical Costs:			
17,549,058	15,215,516	(2,333,542)	Physician Services	158,844,444	151,431,807	(7,412,637)
4,846,005	4,737,031	(108,974)	Other Professional Services	47,203,766	47,253,010	49,244
4,506,067	5,594,658	1,088,591	Emergency Room	45,542,271	55,634,770	10,092,499
23,207,054	15,452,940	(7,754,114)	Inpatient	201,124,157	153,980,597	(47,143,560)
85,133	80,561	(4,572)	Reinsurance Expense	827,961	800,386	(27,576)
7,080,379	7,010,235	(70,144)	Outpatient Hospital	77,694,207	69,864,019	(7,830,188)
10,784,127	10,194,621	(589,506)	Other Medical	107,367,071	101,459,314	(5,907,757)
10,236,384	10,519,328	282,944	Pharmacy	97,876,687	104,894,124	7,017,437
16,726,476	527,811 14,094,476	527,811 (2,632,000)	Pay for Performance Quality Incentive Hospital Directed Payments	4,317,262 160,966,657	5,243,905 140,389,750	926,643 (20,576,907)
4,491	14,094,470	(4,491)	Hospital Directed Payment Adjustment	48,156,332	140,389,730	(48,156,332)
8,907	-	(8,907)	Non-Claims Expense Adjustment	962,814	-	(962,814)
(924,120)	-	924,120	IBNR, Incentive, Paid Claims Adjustment	141,546	-	(141,546)
94,109,961	83,427,176	(10,682,785)	Total Medical Costs	951,025,175	830,951,682	(120,073,493)
16,422,372	14,867,122	1,555,250	GROSS MARGIN	157,526,603	143,624,437	13,902,166
10,422,372	14,007,122	1,555,250	Administrative:	137,320,003	143,024,437	15,702,100
2,746,218	2,856,030	109,812	Compensation	27,435,060	28,635,303	1.200.243
991,178	1,071,006	79,828	Purchased Services	9,297,392	10,710,060	1,412,668
58,257	133,106	74,849	Supplies	785,742	1,331,062	545,320
424,376	500,520	76,144	Depreciation	4,252,475	5,005,204	752,729
348,575	385,959	37,384	Other Administrative Expenses	2,640,980	3,859,592	1,218,612
300	-	(300)	Administrative Expense Adjustment	(264,808)	-	264,808
4,568,904	4,946,622	377,718	Total Administrative Expenses	44,146,841	49,541,222	5,394,381
98,678,865	88,373,798	(10,305,067)	TOTAL EXPENSES	995,172,016	880,492,903	(114,679,113)
11,853,468	9,920,499	1,932,969	<b>OPERATING INCOME (LOSS) BEFORE TAX</b>	113,379,762	94,083,215	19,296,547
9,894,054	9,894,054	-	MCO TAX	93,031,907	93,004,109	(27,798)
1,959,414	26,445	1,932,969	<b>OPERATING INCOME (LOSS) NET OF TAX</b>	20,347,855	1,079,106	19,268,749
			NONOPERATING REVENUE (EXPENSE)	<u></u>		
(884,737)	- (1,166,667)	281,930	Gain on Sale of Assets Provider Recruitment and Retention Grants	(5,423,272)	- (5,666,666)	243,394
(142,494)	(1,100,007)	281,930	Health Home	(780,312)	(1,666,666)	886,354
(1,027,231)	(1,333,334)	306,103	TOTAL NONOPERATING REVENUE (EXPENSE)	(6,203,584)	(7,333,332)	1,129,748
(1,027,201)	(1,000,004)		TO THE NOTOT ENTITING REPERIOR (EAT ENDE)	(0,200,004)	(7,000,002)	1,127,740
932,183	(1,306,889)	2,239,072	NET INCREASE (DECREASE) IN NET POSITION	14,144,271	(6,254,226)	20,398,497
92.6%	93.3%	0.7%	MEDICAL LOSS RATIO	92.8%	93.2%	0.4%
5.5%	6.7%	1.2%	ADMINISTRATIVE EXPENSE RATIO	5.5%	6.7%	1.2%

CLREET MONTH ACTIVAL         CHANGES IN NET POSITION - PMPM POR THE MONTH EDDE COTBER 31, 2021         CTUAL         BUDGET         VARIANCE           193,820         185,000         8,830         Family Members         1,880,291         1,822,001         48,259           193,820         15,306         8,830         Family Members         1,880,291         1,822,001         48,259           125,59         15,306         6,80         SPD Members         110,379         116,500         12,329         10,350         15,330         8,350         12,339         10,850         12,339         10,850         12,339         10,850         12,339         10,850         12,339         10,850         12,339         10,850         12,339         12,850         12,339         12,850         12,339         12,850         12,339         13,853         12,337         12,858         12,337         12,858         12,338         12,338         12,338         12,339         13,854         12,858         13,337         12,858         13,340         12,338         13,343         12,338         13,343         12,348         13,343         12,348         13,343         12,348         13,343         12,343         13,343         13,343         13,343         13,343         13,343				KERN HEALTH SYSTEMS MEDI-CAL	]		
EXAMPLE         EXARCLEMENT           195,200         185,000         8,320         Family Members         1,580,250         1,852,000         48,259           185,100         152,300         6,83         SPD Members         160,678         1752,300         48,259           185,000         7,000         1,017         Chine Nembers         112,300         102,300         112,300         1	CUI	RRENT MONI	ſH	STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION - PMPM	Y	EAR-TO-DAT	`E
19.820         188.200         8.820         Family Members         1.880.200         48.82.00         48.82.00           78.577         70,565         8.014         Expansion Members         116.06.78         175.300         8.93           12.017         11.000         Other Members         117.399         12.300         12.300           12.417         10.600         1.017         Kaiser Members         117.399         128.000         12.320           308.540         2.885.255         2.0445         To 1.11 M en b er s - MCAL         2.99.109         2.864.50         126.157           138.551         167.21         1.65.01         Titt XIX. Medicaid - Family and Other         177.34         140.53         8.811           138.552         106.42         5.01         1.062.44         10.141.44         10.114         140.53         8.811           140.52         1.062.44         1.060.44         1.060.44         1.060.44         10.061.44         10.061.44         10.061.44         10.061.44         10.061.44         10.061.46         10.071.10.06         10.062.44         10.062.44         10.062.44         10.062.44         10.061.44         10.061.44         10.061.46         10.061.44         10.060.46         10.061.44         10.06	ACTUAL	BUDGET	VARIANCE	FOR THE MONTH ENDED OCOTBER 31, 2021	ACTUAL	BUDGET	VARIANCE
P8.579         79.558         8.014         Fxpansion Members         79.562         79.562         99.569         44.582           8,009         7.000         1.009         Other Members         112.373         115.300         82.280         70.000         12.399           308,740         288.255         20.445         Total M en bers.MCAL         2.991,109         2.864.959         12.399           308,740         288.255         20.445         Title XIX-Medical-Fanity and Other         117.349         116.853         8.811           308,57         355.88         7.70         Title XIX-Medical-Fanity and Other         137.54         168.53         9.76           4.643         5.64         6.64         5.64         5.65         5.64 <t< td=""><td></td><td></td><td>Г</td><td>ENROLLMENT</td><td>٦</td><td></td><td></td></t<>			Г	ENROLLMENT	٦		
Exp         SPD Members         160.678         182.300         8.82           12,017         10.609         Other Members         82.280         70.000         112.80           12,17         10.500         1.917         Kaiser Members         117.399         125.80           308,740         288.295         20.445         To 1 al M or m b r s - MCAL         2.91.109         2.86.495         125.15           183,55         167.91         15.61         Title XIX-Medicaid - Examiny and Others         305.51         127.83         30.71           10.052         1.004.24         1.015         Title XIX-Medicaid - Examiny and Other 187.41         108.53         33.70         0.72.83         8.81           305.57         1.004.24         1.004         71         Fremium -Hoppital Directel Payments         55.01         53.64         0.00         0.02         0.02         0.02         0.02         0.02         0.02         0.02         0.02         0.00         0.22         0.02         0.00         1.03         8.00         1.08         1.00         1.17.11         0.00         1.03         1.04         1.03         1.04         1.04         0.04         0.04         1.04         1.04         1.04         1.04         1.04 </td <td>193,820</td> <td>185,000</td> <td>8,820</td> <td>Family Members</td> <td>1,880,250</td> <td>1,832,000</td> <td>48,250</td>	193,820	185,000	8,820	Family Members	1,880,250	1,832,000	48,250
8,009         7,000         1,090         Other Members         82,280         70,000         1,239           388,740         288,295         20,445         Total M enb ers - MCAL         2,991,00         2,864,595         126,159           183,25         375,88         7,70         Title XIX- Medicaid - Family and Other         388,56         375,88         9,76           1101,82         1,064,24         1,4455         Title XIX- Medicaid - Family and Other         384,64         335,08         9,78           56,45         50,74         5,71         Prenium- MCO Tas         3,444         33,70         0,78           56,45         60,76         5,71         Prenium- MCO Tas         3,444         33,70         0,78           60,44         0,60         0,60         Rate Adjunctione Marking and Other Income         0,16         0,60         0,42           0,44         0,60         0,80         Rate Adjunctione Marking and Other Income         0,16         0,42           0,18         0,00         0,87         Notal Marking and Ma	,		,	•	· · · ·	,	,
		/				· · · · ·	,
308,740         288,295         20,445         T o t a 1 M e m b er t - MCAL         2,991,109         2,864,950         126,159           IS.51			/				
IB: 10.1         REVENUES           183.53         167.91         15.61         Tite XIX - Medicaid - Expansion Members         177.34         168.53         8.81           188.53         1.018.20         1.044.24         14.05         Tite XIX - Medicaid - Expansion Members         988.65         375.88         9.78           1.018.20         1.044.24         14.05         Tite XIX - Medicaid - Expansion Members         988.16         34.48         33.70         0.78           5.64         60.74         5.71         Prenium - McO Tax         34.48         0.370         0.78           6.44         0.60         0.616         Investment Enrings And Other Income         0.16         0.60         0.02           0.00         0.22         0.00         0.02         Rate dijustments         1.08         0.00         1.18           373.01         353.84         19.18         TOTAL RKYENES         388.76         355.11         2.64           95.22         54.77         (4.45)         Physician Scrices         16.43         1.12         0.60           15.31         20.14         4.33         Emergene Room         15.85         26.16         4.33           15.21         20.14         4.33         EmergeneRo							
	500,740	200,275	20,115		2,551,105	2,001,950	120,107
38.57         375.88         7.70         Tite XIX - Medical - Expansion Members         385.65         375.88         9.78           1.0B6.24         1.406         Tite XIX - Medical - SP0 Members         985.10         1.004.24         (19.14)           3.45.2         3.56.2         (1.10)         Premium - Medical - SP0 Members         985.10         1.004.24         (19.14)           3.45.2         3.56.2         (1.10)         Investment Farnings And Other Income         0.16         0.64         (0.42)           0.01         0.02         (0.22)         Reits and the Mark and Statemers         1.06         0.01         (0.42)           0.02         0.00         0.02         Reits and Adjustments         1.08         0.00         1.09         (7.11)           1.18         0.00         1.08         Rate/faceme Adjustments         1.08         0.00         1.09         (7.11)           1.18         1.01A         REVENS         385.76         353.11         32.64         1.04         1.01         1.08         1.01         1.08         1.01         1.04         1.02         1.02         1.02         1.02         1.02         1.02         1.02         1.02         1.02         1.02         1.02         1.01	102.52	1/7 01	15 (1		155.24	1(0.52	0.01
				*			
34.52         35.64         (1.10)         Premium - MCO Tax         34.48         33.70         0.78           56.65         50.74         5.71         Fremium - Hospital Directed Payments         56.01         50.97         51.55           0.44         0.60         (0.16)         Investment Earnings And Other Income         0.16         0.64         (0.42)           0.00         0.20         (0.22)         Reits Marrance Recoveries         0.00         0.22         (0.23)           0.01         0.02         (0.20)         Reits Marrance Recoveries         0.01         1.08         0.00         1.18           3.73.01         353.84         19.18         TOTAL REVENUES         385.76         353.11         32.64           5.21         20.14         4.93         Emergency Room         15.82         2.06         0.06           15.21         20.14         4.93         Emergency Room         15.85         2.016         4.31           73.32         55.63         (12.20)         D.0         Reinsurance Expense         0.22         0.23         0.22         0.24         0.20         0.23         0.25.14         (14.20         0.00         0.02         0.02         0.23         0.25.14         0.00 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
56.45         50.74         57.71         Premium - Hospital Directed Payments         55.01         50.87         5.15           0.04         0.06         (0.16)         Investment Earnings: And Other Income         0.16         0.06         0.02           0.02         0.00         0.02         Rate Adjustments         17.11         0.00         1.02           0.18         0.00         0.18         Rate Adjustments         1.08         0.00         1.08           0.70.01         353.84         19.18         TOTAL REVENUES         358.76         353.11         32.47           59.22         54.77         (4.45)         Physician Services         16.43         17.12         0.69           15.21         20.14         4.93         Emergency Rom         15.85         2.84         7.44           0.29         0.20         0.00         Reinsurance Expense         0.29					-		· /
0.00         0.27         (0.27)         Reticugrance Recoveries         0.00         0.27         (0.27)           0.18         0.00         0.01         Rate Adjustments         1.01         0.00         1.711           0.18         0.00         0.18         Rate Adjustments         1.08         0.00         1.08           373.01         253.84         19.18         TOTAL REVENUES         385.76         353.11         2.24           9.22         54.77         (4.45)         Physician Services         15.43         1.712         0.69           16.55         17.05         0.70         Other Professional Services         16.43         1.712         0.69           17.21         2.0.14         4.93         Emergency Kom         1.585         2.0.16         4.11           0.29         0.29         0.00         Reinsurance Expense         0.29         0.29         0.20         0.29         0.20         0.29         0.29         0.00           3.43         3.670         0.31         Other Medical         37.36         3.676         0.00           3.44         3.44         Outpatient Hospital         27.04         3.40         3.40         3.40         3.43         3.55	56.45			Premium - Hospital Directed Payments	56.01	50.87	5.15
0.02         0.00         0.02         Rate Adjustments         1.0.81         0.00         17.11         0.00         17.11           0.18         0.00         0.18         Rate/Income Adjustments         1.08         0.00         1.08           373.01         353.84         19.18         TOTAL REVENUES         385.76         353.11         32.44            EX.P.E.N.S.E.S              0.41           16.35         17.05         0.70         Other Professional Services         16.43         17.12         0.69           15.21         20.14         4.03         Emergency Roim         15.58         20.16         4.31           78.32         55.63         (22.69)         In p at i ent         69.39         55.79         (14.20           78.32         55.63         (2.69)         In p at i ent         69.39         0.20         0.00           23.89         25.24         1.34         Outpatient Hospital         27.64         25.31         (1.72           36.30         0.01         1.90         Patorenzy         0.20         0.00         (0.62)         0.03         0.06         (0.51           0.03			· · · /				(0.44)
0.18         0.00         0.18         Rate/nome Adjustments         1.08         0.00         1.08           373.01         353.84         19.18         TOTAL REVENUES         385.76         353.11         32.64           9.22         54.77         (44.55)         Physician Services         16.43         17.12         0.69           15.21         20.14         4.93         Emergency Room         15.85         20.16         4.31           78.32         55.63         (22.69)         I rap at i ent         6.99         55.79         (44.20)           0.23         0.29         0.00         Reinsurance Expense         0.29         0.29         0.29         0.40           34.54         37.87         3.32         Pharmacy         34.40         38.76         (6.40)           34.54         37.87         3.32         Pharmacy         34.40         38.76         (0.60)           34.54         37.87         3.32         Pharmacy         34.40         38.76         (0.60)           34.54         57.87         (5.71)         Hospital Directed Payments         56.61         58.67         (5.71)           0.02         0.00         0.02         Inspital Directed Payment Adjustment <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>(0.29)</td>							(0.29)
373.01         353.84         19.18         TOTAL REVENUES         385.76         353.11         32.64           EXPENSES           \$9.22         54.77         (4.45)         Physician Services         55.28         54.87         (0.41)           16.35         17.05         0.70         Other Professional Services         16.43         17.12         0.69           15.21         20.14         4.93         Emergency Room         15.58         20.16         4.31           78.32         25.63         (22.69)         It p at i e at         69.99         55.79         (14.20)           23.89         25.24         1.34         Outpartient Hospital         27.04         25.31         (1.72)           36.39         36.70         0.31         Other Preformance Quality Incentive         1.50         1.30         0.40           34.54         37.87         3.32         Pharmacy         34.06         38.01         3.95           0.02         0.00         (0.02)         Hospital Directed Payment Adjustment         0.43         0.00         (0.43           55.42         50.71         Gatan Stepace Adjustment         0.43         0.00         (0.45           317.59         300.32 <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	-						
EXPENSES         EXPENSES           922         54.77         (4.45)           16.35         17.05         0.70           015.21         20.14         4.93           25.25         55.77         (14.40)           178.22         55.63         (22.60)           11         11         1         11           0.29         0.29         0.00         Reinsurance Expense         0.29         0.29         0.40           34.53         36.70         0.31         Outpatient Hospital         27.44         25.31         (1.72           36.39         36.70         0.31         Outpatient Hospital         27.44         25.61         0.40           34.54         37.87         3.32         Pharmacy         34.46         38.01         3.55           0.00         1.90         Pay for Performance Quality Incentive         1.50         1.90         0.40           55.45         50.74         (5.71)         Hospital Directed Payment Adjustment         0.65         0.00         (0.62)           0.00         (0.02)         Hospital Directed Payment Adjustment         0.65         0.00         (0.425           317.59         300.32         (17.27)         To	(i						
S9.22         54.77         (4.45)         Physician Services         55.28         54.87         (0.41)           16.35         17.05         0.70         Other Professional Services         16.43         17.12         0.69           15.21         20.14         4.93         Emergency Room         15.85         20.16         4.31           178.32         55.63         (12.60)         I n p at i e n t         0.69.99         55.79         (14.20)           0.29         0.29         0.00         Reinsurance Expense         0.29         0.29         0.00           23.89         25.54         1.34         Outpation Heipital         27.04         25.31         (1.72)           36.39         36.70         0.31         Other Medical         37.36         36.676         (0.60)           34.54         37.87         3.32         Pharmacy         34.06         38.01         3.95           0.00         1.90         Pay for Performance Quality Incentive         1.50         1.90         0.40           56.45         50.74         (5.71)         Hospital Direct Payment Adjustment         1.676         0.00         (0.62)           0.03         0.00         (0.02)         Hospital Direct Payment Adjust	3/3.01	353.84	19.18	IOTAL REVENUES	385.70	353.11	32.64
59.22         54.77         (4.45)         Physician Services         55.28         54.87         (0.41)           16.35         17.05         0.70         Other Professional Services         16.43         17.12         0.64           15.21         20.14         4.33         Emergency Room         15.85         20.16         4.31           78.32         55.63         (22.69)         In p at i ent         69.99         55.75         (14.20)           0.29         0.29         0.00         Reinsurance Expense         0.29         0.29         0.00           23.89         25.24         1.34         Outpatient Hospital         27.04         25.31         (1.72)           36.39         36.70         0.31         Other Medical         37.36         36.76         (0.60)           34.44         37.87         3.32         Pharmacy         34.46         38.01         3.35           0.00         1.90         Pay for Performance Quality Incentive         1.50         1.90         0.40           0.40         (0.02)         Hospital Directed Payment Adjustment         16.76         0.00         (16.75           0.41         0.42         Open eAdjustment         16.76         0.00         (0.				E X P E N S E S			
16.35         17.05         0.70         Other Professional Services         16.43         17.12         0.69           15.21         20.14         4.93         Emergency Room         15.85         20.16         4.31           78.32         55.63         (22.69)         In p at i e n t         69.99         55.79         (14.20           0.29         0.29         0.00         Reinsurance Expense         0.29         0.29         0.00           34.84         37.83         35.79         0.31         Outpatient Hospital         37.36         35.676         (0.60)           34.54         37.87         3.32         Pharmacy         34.06         38.01         3.95           0.00         1.90         1.90         Pay for Performance Quality Incentive         1.50         1.90         0.40           56.45         50.74         (5.71)         Hospital Directed Payment Adjustment         16.76         0.00         (16.76           0.03         0.00         (0.03)         Non-Claims Expense Adjustment         0.34         0.00         (0.05           317.59         300.32         (17.27)         Total Medical Costs         330.94         301.07         (22.86           55.42         53.52							
15.21         20.14         4.93         Emergency Room         15.85         20.16         4.31           78.32         55.63         (22.69)         In p a ti e n t         69.99         55.79         (14.20           0.29         0.29         0.00         Reinsurance Expense         0.29         0.20         0.20         0.00           23.89         25.24         1.34         Outpatient Hospital         27.04         25.31         (1.72)           36.39         36.70         0.31         Other Medical         37.36         36.76         (0.60)           34.54         37.87         3.32         Pharmacy         34.06         38.01         395           0.00         1.90         Pay for Performance Quality Incentive         1.50         1.90         0.40           56.45         50.74         (5.71)         Hospital Directed Payments         56.01         50.87         (5.15           0.02         0.00         (0.03)         Non-Clains Expense Adjustment         0.34         0.00         (0.34           (3.12)         0.00         0.312         IBNR, Incentive, Paid Clains Adjustment         0.05         0.00         (0.05           317.59         300.32         (17.27) <td< td=""><td></td><td></td><td>. /</td><td>J</td><td></td><td></td><td>(0.41)</td></td<>			. /	J			(0.41)
78.32         55.63         (22.69)         In p a t i e n t         69.99         55.79         (14.20           0.20         0.20         0.00         Reinsurance Expense         0.29         0.20         0.00           32.89         25.24         1.34         Outpridient Hospital         27.04         25.31         (1.72)           36.39         36.70         0.31         Other Medical         37.36         36.76         0.60           34.54.4         37.87         3.32         Pharmacy         34.06         38.01         395           0.00         1.90         1.90         Pay for Performance Quality Incentive         1.50         1.90         0.40           56.45         50.74         (5.71)         Hospital Directed Payment Adjustment         0.34         0.00         (0.63           0.02         0.00         (0.03)         Non-Claims Expense Adjustment         0.34         0.00         (0.05           317.55         300.32         (17.27)         Total Medical Costs         33.04         30.107         (22.86           5.5.42         5.3.52         1.90         GROSS MARGIN         54.82         52.04         2.78           9.27         10.28         1.01         Compens							
0.29         0.29         0.00         Reinstrance Expense         0.29         0.29         0.00           23.89         25.24         1.34         Outpatient Hospital         27.04         25.31         (1.72           36.39         36.70         0.31         Other Medical         37.36         36.76         (0.60           34.54         37.87         3.32         Pharmacy         34.06         38.01         3.95           0.00         1.90         Pay for Performance Quality Incentive         1.50         1.90         0.40           56.45         50.74         (5.71)         Hospital Directed Payments         56.01         50.87         (5.15           0.02         0.00         (0.02)         Hospital Directed Payment Adjustment         10.34         0.00         (0.43           317.99         300.32         (17.27)         Total Medical Costs         330.94         301.07         (29.86           55.42         53.52         1.90         GROSS MARGIN         54.82         52.04         2.78           9.27         10.28         1.01         Compensation         9.55         10.38         0.83           3.3.4         3.86         0.51         Purchased Services         3.24 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
23.89         25.24         1.34         Outpatient Mespital         27.04         25.31         (1.72           36.39         36.70         0.31         Other Medical         37.36         36.76         (0.60           34.54         37.87         3.32         Pharmacy         34.06         38.01         3.95           0.00         1.90         Pay for Performance Quality Incentive         1.50         1.90         0.40           56.45         50.74         (5.71)         Hospital Directed Payments         56.01         50.87         (5.15)           0.02         0.00         (0.03)         Non-Chains Expense Adjustment         0.34         0.00         (0.54)           (3.12)         0.00         31.2         IBNR, Incentive, Paid Chains Adjustment         0.05         0.00         (0.05           317.59         300.32         (17.27)         Total Medical Costs         330.94         301.07         (22.86           55.42         53.52         1.90         GROSS MARGIN         54.82         52.04         2.78           9.27         10.28         0.01         Compensation         9.55         10.83         0.83           3.34         3.86         0.51         Purchased Services			( /				· /
36.39         36.70         0.31         Other Medical         37.36         36.76         (0.60           34.54         37.87         3.32         Pharmacy         34.06         38.01         3.95           0.00         1.50         1.90         Pay for Performance Quality Incentive         1.50         1.90         0.40           56.45         50.74         (5.71)         Hospital Directed Payments         55.61         50.87         (5.15           0.02         0.00         (0.02)         Hospital Directed Payment Adjustment         16.76         0.00         (16.76           0.03         0.00         (0.03)         Non-Chains Expense Adjustment         0.05         0.00         (0.05           317.59         300.32         (17.27)         Total Medical Costs         330.94         301.07         (22.86           55.42         53.52         1.90         GROSS MARGIN         54.82         52.04         2.78           9.27         10.28         1.01         Compensation         9.55         10.38         0.83           3.34         3.86         0.51         Purchased Services         3.24         3.88         0.65           0.20         0.48         0.28         Supplies				• • • • • • • • • • • • • • • • • • •	-		
0.00         1.90         Pay for Performance Quality Incentive         1.50         1.90         0.40           56.45         50.74         (5.71)         Hospital Directed Payments         56.01         50.87         (5.15)           0.02         0.00         (0.02)         Hospital Directed Payment Adjustment         16.76         0.00         0.034           0.12         0.00         3.12         IBNR, Incentive, Paid Claims Adjustment         0.05         0.00         0.033           317.59         300.32         (17.27)         Total Medical Costs         330.94         301.07         (29.86           55.42         53.52         1.90         GROSS MARGIN         54.82         52.04         2.78           9.27         10.28         1.01         Compensation         9.55         10.38         0.83           3.34         3.86         0.51         Purchased Services         3.24         3.88         0.65           0.20         0.48         0.28         Supplies         0.27         0.48         0.21           1.43         1.80         0.37         Depreciation         1.48         1.81         0.33           31.18         1.39         0.21         Other Administrative Expenses							(0.60)
56.45         50.74         (5.71)         Hospital Directed Payments         56.01         50.87         (5.15)           0.02         0.00         (0.02)         Hospital Directed Payment Adjustment         16.76         0.00         (0.34)           0.03         0.00         (0.03)         Non-Chains Expense Adjustment         0.34         0.00         (0.34)           (3.12)         0.00         3.12         IBNR, Incentive, Paid Claims Adjustment         0.05         0.00         (0.05)           317.59         300.32         (17.27)         Total Medical Costs         330.94         301.07         (22.86)           55.42         53.52         1.90         GROSS MARGIN         54.82         52.04         2.78           9.27         10.28         1.01         Compensation         9.55         10.38         0.63           1.43         1.80         0.37         Depreciation         1.48         1.81         0.33           1.18         1.39         0.21         Other Administrative Expenses         0.92         1.40         0.48           0.00         0.00         (0.00)         Administrative Expenses         15.36         17.95         2.59           333.01         318.13         (14	34.54	37.87	3.32	Pharmacy	34.06	38.01	3.95
0.02         0.00         (0.02)         Hospital Directed Payment Adjustment         16.76         0.00         (16.76)           0.03         0.00         (0.03)         Non-Claims Expense Adjustment         0.34         0.00         (0.34           (3.12)         0.00         3.12         IBNR, Incentive, Pail Claims Adjustment         0.05         0.00         (0.05           317.59         300.32         (17.27)         Total Medical Costs         330.94         301.07         (29.86           55.42         53.52         1.90         GROSS MARGIN         54.82         52.04         2.78           9.27         10.28         1.01         Compensation         9.55         10.38         0.83           3.34         3.86         0.51         Purchased Services         3.24         3.88         0.65           0.20         0.48         0.28         Supplies         0.27         0.48         0.21           14.3         1.80         0.37         Depreciation         1.48         1.81         0.33           1.18         1.39         0.21         Other Administrative Expenses         0.92         1.40         0.48           0.00         0.00         0.00         0.00	-						
0.03         0.00         (0.03)         Non-Claims Expense Adjustment         0.34         0.00         (0.34           (3.12)         0.00         3.12         IBNR, Incentive, Paid Claims Adjustment         0.05         0.00         (0.05           317.59         300.32         (17.27)         Total Medical Costs         330.94         301.07         (29.86           55.42         53.52         1.90         GROSS MARGIN         54.82         52.04         2.78           9.27         10.28         1.01         Compensation         9.55         10.38         0.83           3.3.4         3.86         0.51         Purchased Services         3.24         3.88         0.65           0.20         0.48         0.28         Supplies         0.27         0.48         0.21           1.43         1.80         0.37         Depreciation         1.48         1.81         0.33           1.18         1.39         0.21         Other Administrative Expenses         0.92         1.44         0.48           0.00         0.00         0.00         0.00         0.00         0.00         0.00           1.542         17.81         2.39         Total Administrative Expenses         15.36			. /	· ·			
(3.12)         0.00         3.12         IBNR, Incentive, Paid Claims Adjustment         0.05         0.00         (0.05           317.59         300.32         (17.27)         Total Medical Costs         330.94         301.07         (29.86           55.42         53.52         1.90         GROSS MARGIN         54.82         52.04         2.78           9.27         10.28         1.01         Compensation         9.55         10.38         0.83           3.34         3.86         0.51         Purchased Services         3.24         3.88         0.65           0.20         0.48         0.28         Supplies         0.27         0.48         0.21           1.43         1.80         0.37         Depreciation         1.48         1.81         0.33           1.81         1.9         0.21         Other Administrative Expenses         0.92         1.40         0.48           0.00         0.00         (0.00)         Administrative Expenses         15.36         17.95         2.59           333.01         318.13         (14.89)         TOTAL EXPENSES         346.30         319.02         (27.28           40.00         35.71         4.29         OPERATING INCOME (LOSS) BEFORE TAX			· /				· /
317.59         300.32         (17.27)         Total Medical Costs         330.94         301.07         (29.86           55.42         53.52         1.90         GROSS MARGIN         54.82         52.04         2.78           9.27         10.28         1.01         Compensation         9.55         10.38         0.83           3.3.4         3.86         0.51         Purchased Services         3.24         3.88         0.65           0.20         0.48         0.28         Supplies         0.27         0.48         0.21           1.43         1.80         0.37         Depreciation         1.48         1.81         0.33           1.18         1.39         0.21         Other Administrative Expenses         0.92         1.40         0.48           0.00         0.00         (0.00)         Administrative Expenses         1.536         17.95         2.59           333.01         318.13         (14.89)         TOTAL EXPENSES         346.30         319.02         (27.28           40.00         35.71         4.29         OPERATING INCOME (LOSS) BEFORE TAX         32.37         33.70         1.32           6.61         0.10         6.52         OPERATING INCOME (LOSS) NET OF TAX							
55.42         53.52         1.90         GROSS MARGIN         54.82         52.04         2.78           9.27         10.28         1.01         Compensation         9.55         10.38         0.83           3.34         3.86         0.51         Purchased Services         3.24         3.88         0.65           0.20         0.48         0.28         Supplies         0.27         0.48         0.21           1.43         1.80         0.37         Depreciation         1.48         1.81         0.33           1.18         1.39         0.21         Other Administrative Expenses         0.92         1.40         0.48           0.00         0.00         0.00         Administrative Expenses         0.92         1.40         0.48           0.00         0.00         0.00         Administrative Expenses         15.36         17.95         2.59           333.01         318.13         (14.89)         TOTAL EXPENSES         346.30         319.02         (27.28           40.00         35.71         4.29         OPERATING INCOME (LOSS) BEFORE TAX         39.45         34.09         5.37           33.39         35.62         2.23         MCO TAX         32.37         33.70 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>· · · ·</td>							· · · ·
Administrative:         Administrative:           9.27         10.28         1.01         Compensation         9.55         10.38         0.83           3.34         3.86         0.51         Purchased Services         3.24         3.88         0.65           0.20         0.48         0.28         Supplies         0.27         0.48         0.21           1.43         1.80         0.37         Depreciation         1.48         1.81         0.33           1.18         1.39         0.21         Other Administrative Expenses         0.92         1.40         0.48           0.00         0.00         (0.00)         Administrative Expenses         0.92         1.40         0.48           0.42         17.81         2.39         Total Administrative Expenses         15.36         17.95         2.59           333.01         318.13         (14.89)         TOTAL EXPENSES         346.30         319.02         (27.28           40.00         35.71         4.29         OPERATING INCOME (LOSS) BEFORE TAX         39.45         34.09         5.37           33.39         35.62         2.23         MCO TAX         32.37         33.70         1.32           6.61         0.10		1					
9.27         10.28         1.01         Compensation         9.55         10.38         0.83           3.34         3.86         0.51         Purchased Services         3.24         3.88         0.65           0.20         0.48         0.28         Supplies         0.27         0.48         0.21           1.43         1.80         0.37         Depreciation         1.48         1.81         0.33           1.18         1.39         0.21         Other Administrative Expenses         0.92         1.40         0.48           0.00         0.00         (0.00)         Administrative Expense Adjustment         (0.09)         0.00         0.09           15.42         17.81         2.39         Total Administrative Expenses         15.36         17.95         2.59           333.01         318.13         (14.89)         TOTAL EXPENSES         346.30         319.02         (27.28           40.00         35.71         4.29         OPERATING INCOME (LOSS) BEFORE TAX         39.45         34.09         5.37           33.39         35.62         2.23         MCO TAX         32.37         33.70         1.32           6.61         0.10         6.52         OPERATING REVENUE (EXPENSE)	55.42	53.52	1.90		54.82	52.04	2.78
3.34         3.86         0.51         Purchased Services         3.24         3.88         0.65           0.20         0.48         0.28         Supplies         0.27         0.48         0.21           1.43         1.80         0.37         Depreciation         1.48         1.81         0.33           1.18         1.39         0.21         Other Administrative Expenses         0.92         1.40         0.48           0.00         0.00         (0.00)         Administrative Expense Adjustment         (0.09)         0.00         0.09           15.42         17.81         2.39         Total Administrative Expenses         15.36         17.95         2.59           333.01         318.13         (14.89)         TOTAL EXPENSES         346.30         319.02         (27.28           40.00         35.71         4.29         OPERATING INCOME (LOSS) BEFORE TAX         39.45         34.09         5.37           33.39         35.62         2.23         MCO TAX         32.37         33.70         1.32           6.61         0.10         6.52         OPERATING INCOME (LOSS) NET OF TAX         7.08         0.39         6.69           0.00         0.00         Good         Good <t< td=""><td>0.27</td><td>10.29</td><td>1.01</td><td></td><td>0.55</td><td>10.29</td><td>0.92</td></t<>	0.27	10.29	1.01		0.55	10.29	0.92
0.20         0.48         0.28         Supplies         0.27         0.48         0.21           1.43         1.80         0.37         Depreciation         1.48         1.81         0.33           1.18         1.39         0.21         Other Administrative Expenses         0.92         1.40         0.48           0.00         0.00         0.000         Administrative Expense Adjustment         (0.09)         0.00         0.09           15.42         17.81         2.39         Total Administrative Expenses         15.36         17.95         2.59           333.01         318.13         (14.89)         TOTAL EXPENSES         346.30         319.02         (27.28           40.00         35.71         4.29         OPERATING INCOME (LOSS) BEFORE TAX         39.45         34.09         5.37           33.39         35.62         2.23         MCO TAX         32.37         33.70         1.32           6.61         0.10         6.52         OPERATING INCOME (LOSS) NET OF TAX         7.08         0.39         6.69           0.00         0.00         0.00         Gain on Sale of Assets         0.00         0.00         0.00           (2.99)         (4.20)         1.21         Reserve Fund				1			
1.43       1.80       0.37       Depreciation       1.48       1.81       0.33         1.18       1.39       0.21       Other Administrative Expenses       0.92       1.40       0.48         0.00       0.00       (0.00)       Administrative Expense Adjustment       (0.09)       0.00       0.09         15.42       17.81       2.39       Total Administrative Expenses       15.36       17.95       2.59         33.01       318.13       (14.89)       TOTAL EXPENSES       346.30       319.02       (27.28         40.00       35.71       4.29       OPERATING INCOME (LOSS) BEFORE TAX       39.45       34.09       5.37         33.39       35.62       2.23       MCO TAX       32.37       33.70       1.32         6.61       0.10       6.52       OPERATING INCOME (LOSS) NET OF TAX       7.08       0.39       6.69         NONOPERATING REVENUE (EXPENSE)       Intervention of the sector of the							
0.00         0.00         (0.00)         Administrative Expense Adjustment         (0.09)         0.00         0.09           15.42         17.81         2.39         Total Administrative Expenses         15.36         17.95         2.59           333.01         318.13         (14.89)         TOTAL EXPENSES         346.30         319.02         (27.28           40.00         35.71         4.29         OPERATING INCOME (LOSS) BEFORE TAX         39.45         34.09         5.37           33.39         35.62         2.23         MCO TAX         32.37         33.70         1.32           6.61         0.10         6.52         OPERATING INCOME (LOSS) NET OF TAX         7.08         0.39         6.69           NONOPERATING REVENUE (EXPENSE)         0.00				**			
15.42       17.81       2.39       Total Administrative Expenses       15.36       17.95       2.59         333.01       318.13       (14.89)       TOTAL EXPENSES       346.30       319.02       (27.28         40.00       35.71       4.29       OPERATING INCOME (LOSS) BEFORE TAX       39.45       34.09       5.37         33.39       35.62       2.23       MCO TAX       32.37       33.70       1.32         6.61       0.10       6.52       OPERATING INCOME (LOSS) NET OF TAX       7.08       0.39       6.69         NONOPERATING REVENUE (EXPENSE)         0.00       0.00       Gain on Sale of Assets       0.00       0.00       0.00         (2.99)       (4.20)       1.21       Reserve Fund Projects/Community Grants       (1.89)       (2.05)       0.17         (0.48)       (0.60)       0.12       Health Home       (0.27)       (0.60)       0.33         (3.47)       (4.80)       1.33       TOTAL NONOPERATING REVENUE (EXPENSE)       (2.16)       (2.26)       0.50         3.15       (4.70)       7.85       NET INCREASE (DECREASE) IN NET POSITION       4.92       (2.27)       7.19         92.6%       93.3%       0.7%       MEDICAL LOSS RATIO							
333.01         318.13         (14.89)         TOTAL EXPENSES         346.30         319.02         (27.28           40.00         35.71         4.29         OPERATING INCOME (LOSS) BEFORE TAX         39.45         34.09         5.37           33.39         35.62         2.23         MCO TAX         32.37         33.70         1.32           6.61         0.10         6.52         OPERATING INCOME (LOSS) NET OF TAX         7.08         0.39         6.69           NONOPERATING REVENUE (EXPENSE)         0.00         0							0.09
Image: State of the s	15.42	17.81	2.39	Total Administrative Expenses	15.36	17.95	2.59
NONOPERATING REVENUE (EXPENSE)         0.00	333.01	318.13	(14.89)	TOTAL EXPENSES	346.30	319.02	(27.28)
NONOPERATING REVENUE (EXPENSE)         0.00	40.00	25 71	1.00	OPEDATING INCOME (LOSS) DEPODE 754.V	20.45	24.00	
0.00         0.00 <th< td=""><td>40.00</td><td>35./1</td><td>4.29</td><td>OPERATING INCOME (LOSS) BEFORE TAX</td><td>39.45</td><td>34.09</td><td>5.37</td></th<>	40.00	35./1	4.29	OPERATING INCOME (LOSS) BEFORE TAX	39.45	34.09	5.37
NONOPERATING REVENUE (EXPENSE)           0.00         0.00         Gain on Sale of Assets         0.00         0.00         0.00           (2.99)         (4.20)         1.21         Reserve Fund Projects/Community Grants         (1.89)         (2.05)         0.17           (0.48)         (0.60)         0.12         Health Home         (0.27)         (0.60)         0.33           (3.47)         (4.80)         1.33         TOTAL NONOPERATING REVENUE (EXPENSE)         (2.16)         (2.66)         0.50           3.15         (4.70)         7.85         NET INCREASE (DECREASE) IN NET POSITION         4.92         (2.27)         7.19           92.6%         93.3%         0.7%         MEDICAL LOSS RATIO         92.8%         93.2%         0.4%	33.39	35.62	2.23	MCO TAX	32.37	33.70	1.32
0.00         0.00         0.00         Gain on Sale of Assets         0.00         0.00         0.00           (2.99)         (4.20)         1.21         Reserve Fund Projects/Community Grants         (1.89)         (2.05)         0.17           (0.48)         (0.60)         0.12         Health Home         (0.27)         (0.60)         0.33           (3.47)         (4.80)         1.33         TOTAL NONOPERATING REVENUE (EXPENSE)         (2.16)         (2.66)         0.50           3.15         (4.70)         7.85         NET INCREASE (DECREASE) IN NET POSITION         4.92         (2.27)         7.19           92.6%         93.3%         0.7%         MEDICAL LOSS RATIO         92.8%         93.2%         0.4%	6.61	0.10	6.52	OPERATING INCOME (LOSS) NET OF TAX	7.08	0.39	6.69
(2.99)         (4.20)         1.21         Reserve Fund Projects/Community Grants         (1.89)         (2.05)         0.17           (0.48)         (0.60)         0.12         Health Home         (0.27)         (0.60)         0.33           (3.47)         (4.80)         1.33         TOTAL NONOPERATING REVENUE (EXPENSE)         (2.16)         (2.66)         0.50           3.15         (4.70)         7.85         NET INCREASE (DECREASE) IN NET POSITION         4.92         (2.27)         7.19           92.6%         93.3%         0.7%         MEDICAL LOSS RATIO         92.8%         93.2%         0.4%			Г	NONOPERATING REVENUE (EXPENSE)	7		
(0.48)         (0.60)         0.12         Health Home         (0.27)         (0.60)         0.33           (3.47)         (4.80)         1.33         TOTAL NONOPERATING REVENUE (EXPENSE)         (2.16)         (2.66)         0.50           3.15         (4.70)         7.85         NET INCREASE (DECREASE) IN NET POSITION         4.92         (2.27)         7.19           92.6%         93.3%         0.7%         MEDICAL LOSS RATIO         92.8%         93.2%         0.4%	0.00	0.00	0.00	· · · · · · · · · · · · · · · · · · ·	0.00	0.00	0.00
(3.47)       (4.80)       1.33       TOTAL NONOPERATING REVENUE (EXPENSE)       (2.16)       (2.66)       0.50         3.15       (4.70)       7.85       NET INCREASE (DECREASE) IN NET POSITION       4.92       (2.27)       7.19         92.6%       93.3%       0.7%       MEDICAL LOSS RATIO       92.8%       93.2%       0.4%	(2.99)	(4.20)	1.21		(1.89)	(2.05)	0.17
3.15         (4.70)         7.85         NET INCREASE (DECREASE) IN NET POSITION         4.92         (2.27)         7.19           92.6%         93.3%         0.7%         MEDICAL LOSS RATIO         92.8%         93.2%         0.4%		(0.60)			(0.27)	(0.60)	0.33
92.6%         93.3%         0.7%         MEDICAL LOSS RATIO         92.8%         93.2%         0.4%	(3.47)	(4.80)	1.33	TOTAL NONOPERATING REVENUE (EXPENSE)	(2.16)	(2.66)	0.50
	3.15	(4.70)	7.85	NET INCREASE (DECREASE) IN NET POSITION	4.92	(2.27)	7.19
	92.6%	93.3%	0.7%	MEDICAL LOSS RATIO	92.8%	93.2%	0.4%
5.5%         6.7%         1.2%         ADMINISTRATIVE EXPENSE RATIO         5.5%         6.7%         1.2%	5.5%	6.7%	1.2%	ADMINISTRATIVE EXPENSE RATIO	5.5%	6.7%	1.2%

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KERN HEALTH SYSTEMS MEDI-CAL STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION BY MONTH - ROLLING 13 MONTHS THROUGH OCTOBER 31, 2021	OCTOBER 2020	NOVEMBER 2020	DECEMBER 2020	JANUARY 2021	FEBRUARY 2021	MARCH 2021	APRIL 2021	MAY 2021	JUNE 2021	JULY 2021	AUGUST 2021	SEPTEMBER 2021	OCTOBER 2021	13 MONTH TOTAL
ENROLLMENT														
Members-MCAL	272,481	275,080	277,452	278,517	276,880	282,972	284,587	287,199	289,309	290,980	292,271	294,672	296,323	3,698,723
REVENUES														
Title XIX - Medicaid - Family and Other	33,387,274	30,920,096	32.216.002	33,254,490	33,365,704	33,587,650	33,739,041	34.872.666	35.878.342	35,761,670	34,569,656	35,961,464	37.040.845	444,554,900
Title XIX - Medicaid - Fanny and Other	27,568,938	25,504,052	27,197,954	27,548,311	27,720,576	28.063.951	28,547,171	28,728,667	29.533.533	29,676,566	29,540,608	29,932,046	30,140,656	369,703,029
Title XIX - Medicaid - SPD Members	14,457,143	16,007,482	15,504,966	15,326,978	15,368,431	15,407,903	15.527.562	16,024,510	15,971,978	16,260,445	16,115,519	16.075.172	16,206,131	204.254.220
Premium - MCO Tax	9,166,454	8,420,487	8,830,398	9,577,432	9.657.982	9,752,737	9,805,142	9,876,747	9,961,634	10,025,153	10,069,582	10,136,079	10,229,218	125,509,045
Premium - Hospital Directed Payments	9,955,034	9,313,088	9,738,038	15,121,903	15,230,282	12,949,303	14,734,613	14.811.749	22.138.233	16,337,340	16,361,944	16,554,814	16,726,476	189,972,817
Investment Earnings And Other Income	151,948	166,556	147,197	4,303	116.471	(249,580)	205,894	195,233	(408,458)	(39,267)	567,469	(59,079)	131.645	930.332
Rate Adjustments - Hospital Directed Payments	77	10,627	(2,692)	39,990	21.877	78,150,342	3,134	79,899	4,445	(29,149,066)	7,365	5,709	4,491	49,176,198
Rate/Income Adjustments	(582,499)	127.031	226,726	799,886	594,678	1.527.455	266,498	595,656	(93,658)	(294.637)	(458,866)	122,473	52.871	2.883.614
TOTAL REVENUES	94,104,369	90,469,419	93,858,589	101.673.293	102.076.001						106,773,277			1.386.984.155
	/4,104,50/	70,407,417	75,656,567	101,075,275	102,070,001	17,107,701	102,027,055	105,105,127	112,780,047	70,570,204	100,773,277	100,720,070	110,352,555	1,560,764,155
E X P E N S E S														
Medical Costs:														
Physician Services	14,157,774	13,867,872	12,660,363	14,907,160	14,731,540	15,058,794	15,642,095	15,744,708	16,190,717	15,305,367	15,819,470	17,895,535	17,549,058	199,530,453
Other Professional Services	3,806,785	4,389,484	4,935,401	4,421,552	4,883,941	5,048,627	5,107,193	4,658,383	4,460,451	4,604,443	4,825,412	4,347,759	4,846,005	60,335,436
Emergency Room	4,814,428	4,638,713	3,194,257	4,676,327	4,420,437	4,353,449	4,480,205	5,023,372	5,040,670	4,833,831	4,472,304	3,735,609	4,506,067	58,189,669
Inpatient	17,137,251	17,212,070	19,183,080	19,853,180	19,321,533	17,577,565	18,419,878	20,578,157	20,739,625	20,542,490	20,581,248	20,303,427	23,207,054	254,656,558
Reinsurance Expense	77,652	84,521	77,390	81,215	80,770	80,461	80,129	84,297	82,530	84,045	84,997	84,384	85,133	1,067,524
Outpatient Hospital	6,653,372	6,209,999	6,565,195	7,108,674	6,610,422	7,160,111	8,681,740	8,842,725	8,800,023	7,937,455	7,942,981	7,529,697	7,080,379	97,122,773
Other Medical	12,916,278	10,958,385	13,070,247	10,641,113	10,412,229	11,840,899	9,883,445	10,960,637	12,430,651	9,927,247	9,914,269	10,572,454	10,784,127	144,311,981
Pharmacy	9,259,169	8,717,167	9,651,881	9,100,359	9,049,621	10,299,227	9,412,697	9,349,484	10,442,688	9,774,211	10,298,442	9,913,574	10,236,384	125,504,904
Pay for Performance Quality Incentive	556,200	544,962	-	529,182	529,183	526,070	540,715	540,715	545,673	552,862	552,862	-	-	5,418,424
Hospital Directed Payments	9,955,034	9,313,088	9,738,038	15,121,903	15,230,282	12,949,303	14,734,613	14,811,759	22,138,233	16,337,330	16,361,944	16,554,814	16,726,476	189,972,817
Hospital Directed Payment Adjustment	77	6,596	(1,263)	39,990	21,878	77,356,953	3,134	597	3,943	(29,149,382)	7,365	(132,637)	4,491	48,161,742
Non-Claims Expense Adjustment	5,124	(209,309)	1,598	287,063	233,372	212,564	71,855	58,763	46,953	(11,833)	34,433	20,737	8,907	760,227
IBNR, Incentive, Paid Claims Adjustment	(5,474)	205,986	316,193	4,787	858,658	1,700,070	(85,946)	449,838	(2,226,487)	406,066	(55,915)	14,595	(924,120)	658,251
Total Medical Costs	79,333,670	75,939,534	79,392,380	86,772,505	86,383,866	164,164,093	86,971,753	91,103,435	98,695,670	61,144,132	90,839,812	90,839,948	94,109,961	1,185,690,759
GROSS MARGIN	14,770,699	14,529,885	14.466.209	14,900,788	15.692.135	15.025.668	15,857,302	14.081.692	14.290.379	17.434.072	15,933,465	17.888.730	16 422 372	201,293,396
Administrative:	14,770,077	14,027,000	14,100,207	14,700,700	10,072,100	10,020,000	10,007,002	14,001,072	14,250,075	17,101,072	10,000,100	17,000,720	10,122,072	201,270,070
Compensation	2.613.272	2,456,357	2,766,869	2,772,584	2,908,104	2,457,160	2,691,957	2.748.394	2,731,289	2.805.915	2,781,896	2,791,543	2,746,218	35.271.558
Purchased Services	689,841	745.537	1,172,530	818,908	824,152	941,200	986.086	996,889	985.876	939.689	845,393	968.021	991,178	11,905,300
Supplies	34,967	106,489	39,305	57,592	57,416	4,446	131.712	57,943	85,576	156,626	193,504	(17,330)	58,257	966,503
Depreciation	419,796	419,850	421,301	422,833	422,834	426,541	426,541	422,382	425,837	425,522	427,805	427,804	424,376	5.513.422
Other Administrative Expenses	137,960	242,696	351,189	277.245	267,201	102,962	248,235	230,567	233,637	274,638	214,396	443,524	348,575	3.372.825
Administrative Expense Adjustment	-	-	1.407.045	18,296	(271,318)	57,294	(5,010)	(215)	(63,654)	(1,674)	(2.367)	3,540	300	1.142.237
Total Administrative Expenses	3.895.836	3,970,929	6,158,239	4,367,458	4,208,389	3,989,603	4,479,521	4,455,960	4,398,561	4,600,716	4,460,627	4.617.102	4,568,904	58,171,845
TOTAL EXPENSES	83,229,506	79,910,463	85,550,619	91,139,963	90,592,255	168,153,696	91,451,274	95,559,395	103.094.231	65,744,848	95,300,439	95,457,050	98.678.865	1.243.862.604
OPERATING INCOME (LOSS) BEFORE TAX	10.874.863	10.558.956	8,307,970	10.533.330	11,483,746	11,036,065	11,377,781	9,625,732	9,891,818		11.472.838	13.271.628		143.121.551
MCO TAX	8,904,648	8,904,649	8,904,649	8,902,943	8,904,649	8,933,228	8,905,080	8,905,142	8,904,648	9,894,054	9,894,055	9,894,054		119,745,853
OPERATING INCOME (LOSS) NET OF TAX	1,970,215	1,654,307	(596,679)	1,630,387	2,579,097	2,102,837	2,472,701	720,590	987,170	2,939,302	1,578,783	3,377,574	1,959,414	23,375,699
TOTAL NONOPERATING REVENUE (EXPENSE)	(1,188,755)	(931,682)	1.433.032	(137,472)	(151,159)	(88,366)	(167,372)	(245,779)	(164,148)	(833,809)	(949,330)	(2.438.918)	(1,027,231)	(6.890,989)
NET INCREASE (DECREASE) IN NET POSITION	(1,188,755)	722.625	836.353	1.492.915	2.427.938	2.014.471	2.305.329	474.811	823.022	2,105,493	629,453	938.656	932,183	(6,890,989)
							7.17				1.19.11			
MEDICAL LOSS RATIO	92.5%	91.6%		93.1%	92.2%	94.3%	92.3%	94.9%	94.6%	90.9%	92.7%	90.7%	92.6%	92.7%
ADMINISTRATIVE EXPENSE RATIO	5.2%	5.5%	8.2%	5.7%	5.5%	5.1%	5.7%	5.5%	5.4%	5.7%	5.6%	5.6%	5.5%	5.7%

KERN HEALTH SYSTEMS MEDI-CAL STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION BY MONTHI- DAUGUSTION BY MONTHI- THROUGH OCTOBER 31, 2021         OCTOBER 2020         DECEMBER 2020         JANUARY 2021         FEBRUARY 2021         MARCH 2021         APRIL 2021         MAY         JUNE         JULY         AUGUST         SEPTEM 2021           ENR OLL ING 13 MONTHS THROUGH OCTOBER 31, 2021         2020         2021 </th <th>2021</th> <th>13 MONTH TOTAL 3,698,723</th>	2021	13 MONTH TOTAL 3,698,723
ENROLLMENT           Members-MCAL         272,481         275,080         277,452         278,517         276,880         282,972         284,587         287,199         289,309         290,980         292,271         294,67	296,323	
Members-MCAL 272,481 275,080 277,452 278,517 276,880 282,972 284,587 287,199 289,309 290,980 292,271 294,67		3,698,723
		3,698,723
	43 183.53	
REVENUES	43 183.53	
Title XIX - Medicaid - Family and Other         173.40         164.62         168.64         174.01         177.17         172.94         173.28         177.71         181.55         180.10         173.76         17		160.45
Title XIX - Medicaid - Expansion Members         393.46         371.41         384.47         385.83         397.58         382.20         385.72         381.99         388.41         387.35         380.84         388		358.96
Title XIX - Medicaid - SPD Members         945.03         1,012.68         989.03         957.28         816.21         1,005.21         978.42         1,017.24         1,020.90         1,029.14         1,023.27         1,01		915.19
Premium - MCO Tax         33.64         30.61         31.83         34.89         34.84         34.47         34.45         34.39         34.45	40 34.52 18 56.45	33.93 51.36
	20) 0.44	0.25
	0.00	0.00
	02 0.02	13.30
	42 0.18	0.78
TOTAL REVENUES 345,36 328.88 338,29 365,05 368,67 633,24 361,33 366,24 390,54 270,05 365,32 366	98 373.01	374.99
EXPENSES		
Medical Costs:		
	73 59.22	53.95
	75 16.35	16.31
	58 15.21	15.73
Inpatient 62.89 62.57 69.14 71.28 69.78 62.12 64.72 71.65 71.69 70.60 70.42 66		68.85
	29 0.29	0.29
Outpatient Hospital         24.42         22.58         23.66         25.52         23.87         25.30         30.51         30.79         30.42         27.28         27.18         22		26.26
	38 36.39 54 34.54	39.02 33.93
	0 0.00	1.46
	18 56.45	51.36
	45) 0.02	13.02
	0.03	0.21
	)5 (3.12)	0.18
Total Medical Costs         291.15         276.06         286.15         311.55         311.99         580.14         305.61         317.21         341.14         210.13         310.81         300	317.59	320.57
GROSS MARGIN 54.21 52.82 52.14 53.50 56.67 53.10 55.72 49.03 49.39 59.92 54.52 64.52	71 55.42	54.42
Administrative:		1
	47 9.27	9.54
	29 3.34	3.22
	06) 0.20 45 1.43	0.26
	5 1.45 51 1.18	0.91
	01 0.00	0.31
	57 15.42	15.73
TOTAL EXPENSES 305.45 299.50 308.34 327.23 37.21 37.21 35.25 33.73 356.35 225.94 326.07 32		336.30
	04 40.00	38.69
MCO TAX 32.68 32.37 32.09 31.97 32.16 31.57 31.29 31.01 30.78 34.00 33.85 3.	58 33.39	32.37
OPERATING INCOME (LOSS) NET OF TAX         7.23         6.01         (2.15)         5.85         9.31         7.43         8.69         2.51         3.41         10.10         5.40         1	46 6.61	6.32
TOTAL NONOPERATING REVENUE (EXPENSE)         (4.36)         (3.39)         5.16         (0.49)         (0.55)         (0.31)         (0.59)         (0.86)         (0.57)         (2.87)         (3.25)         (0.32)	(3.47)	(1.86)
NET INCREASE (DECREASE) IN NET POSITION         2.87         2.63         3.01         5.36         8.77         7.12         8.10         1.65         2.84         7.24         2.15         3.01	19 3.15	4.46
MEDICAL LOSS RATIO         92.5%         91.6%         92.5%         93.1%         92.2%         94.3%         92.4%         94.6%         90.9%         92.7%         90	92.6%	92.7%
ADMINISTRATIVE EXPENSE RATIO 5.2% 5.5% 8.2% 5.7% 5.5% 5.1% 5.7% 5.5% 5.4% 5.7% 5.6% 5.	5.5%	5.7%

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			KERN HEALTH SYSTEMS			
			MEDI-CAL			
CU	URRENT MONTH	]	SCHEDULE OF REVENUES - ALL COA		YEAR-TO-DATE	
ACTUAL	BUDGET	VARIANCE	FOR THE MONTH ENDED OCOTBER 31, 2021	ACTUAL	BUDGET	VARIANCE
			REVENUES			
			Title XIX - Medicaid - Family & Other			
29,087,445	24,881,137	4,206,308	Premium - Medi-Cal	271,872,725	247,624,425	24,248,300
2,899,385	2,520,887	378,498	Premium - Maternity Kick	24,324,010	25,208,870	(884,860)
35,295	79,781	(44,486)	Premium - Hep C Kick	371,822	791,817	(419,995)
637,804	493,145	144,659	Premium - BHT Kick	6,279,610	4,894,390	1,385,220
167,359	178,369	(11,010)	Premium - Health Home Kick	1,670,676	1,770,285	(99,609)
3,758,058	3,505,252	252,806	Premium - Provider Enhancement	36,356,163	34,841,993	1,514,170
189,643	170,029	19,614	Premium - Ground Emergency Medical Transportation	1,826,464	1,692,224	134,240
151,423	277,284	(125,861)	Premium - Behavorial Health Integration Program	4,241,485	2,752,003	1,489,482
114,433	91,886	22,547	Other	1,088,573	918,140	170,433
37,040,845	32,197,771	4,843,074	Total Title XIX - Medicaid - Family & Other	348,031,528	320,494,148	27,537,380
, <u> </u>			Title XIX - Medicaid - Expansion Members			
27,572,386	24,002,303	3,570,083	Premium - Medi-Cal	262,077,189	240,023,030	22,054,159
225,649	214,253	11,396	Premium - Maternity Kick	3,514,928	2,142,530	1,372,398
148,519	202,017	(53,498)	Premium - Hep C Kick	1,834,652	2,020,169	(185,517)
306,413	356,121	(49,708)	Premium - Health Home Kick	2,882,242	3,561,210	(678,968)
1,599,810	1,455,050	144,760	Premium - Provider Enhancement	15,369,546	14,550,500	819,046
192,073	165,235	26,838	Premium - Ground Emergency Medical Transportation	1,845,372	1,652,350	193,022
63,394	102,122	(38,728)	Premium - Behavorial Health Integration Program	1,597,027	1,021,220	575,807
32,412	26,600	5,812	Other	311,129	266,000	45,129
30,140,656	26,523,701	3,616,955	Total Title XIX - Medicaid - Expansion Members	289,432,085	265,237,009	24,195,076
			Title XIX - Medicaid - SPD Members			
14,626,911	13,474,791	1,152,120	Premium - Medi-Cal	142,917,948	134,747,906	8,170,042
96,101	100,288	(4,187)	Premium - Hep C Kick	532,923	1,002,877	(469,954)
618,289	763,566	(145,277)	Premium - BHT Kick	6,029,945	7,635,658	(1,605,713)
244,516	351,842	(107,326)	Premium - Health Home Kick	2,460,166	3,518,420	(1,058,254)
473,103	454,632	18,471	Premium - Provider Enhancement	4,642,346	4,546,320	96,026
136,979	127,475	9,504	Premium - Ground Emergency Medical Transportation	1,344,120	1,274,750	69,370
10,232	22,041	(11,809)	Premium - Behavorial Health Integration Program	357,181	220,410	136,771
16,206,131	15,294,634	911,497	Total Title XIX - Medicaid - SPD Members	158,284,629	152,946,340	5,338,289

		Г	KERN HEALTH SYSTEMS			
			MEDI-CAL			
	RRENT MONTH		SCHEDULE OF MEDICAL COSTS - ALL COA		YEAR-TO-DATE	
ACTUAL	BUDGET	VARIANCE	FOR THE MONTH ENDED OCOTBER 31, 2021	ACTUAL	BUDGET	VARIANCE
			PHYSICIAN SERVICES			
2,864,591	3,082,706	218,115	Primary Care Physician Services	34,252,621	30,639,963	(3,612,65
12,050,898	10,614,325	(1,436,573)	Referral Specialty Services	109,460,152	105,708,467 14,992,177	(3,751,68
2,624,269 9,300	1,509,184 9,300	(1,115,085)	Urgent Care & After Hours Advise Hospital Admitting Team	15,040,471 91,200	14,992,177 91,200	(48,29
17,549,058	15,215,516	(2,333,542)	TOTAL PHYSICIAN SERVICES	158,844,444	151,431,807	(7,412,63
17,549,058	15,215,516	(2,333,542)	OTHER PROFESSIONAL SERVICES	158,844,444	151,431,807	(/,412,03
293.626	296,793	3,167	Vision Service Capitation	2,983,175	2,948,738	(34,43
207,250	212,115	4,865	221 - Business Intelligence - UM Allocation *	2,125,266	2,121,150	(4,1)
591,381	597,920	6,539	310 - Health Services - Utilization Management - UM Allocation *	6,113,435	5,979,200	(134,2
155,141	189,152	34,011	311 - Health Services - Quality Improvement - UM Allocation *	1,416,899	1,891,520	474,6
184,683	123,337	(61,346)	312 - Health Services - Education - UM Allocation *	1,258,836	1,233,368	(25,4)
75,939	80,283	4,344	313 - Health Services - Pharmacy - UM Allocation *	756,488	802,830	46,34
145,433	210,465	65,032	314 - Health Homes - UM Allocation *	1,425,325	2,104,650	679,3
(111,537) 385,653	270,692	382,229 (385,653)	315 - Case Management - UM Allocation *	2,397,975 449,415	2,706,920	308,9
385,653	-	(385,653) (18,866)	316 - Population Health Management - UM Allocation * 317 - In Lieu of Services - UM Allocation *	33,351	-	(449,4 (33,3
(27,194)	56,773	83,967	616 - Disease Management - UM Allocation *	506,292	567,730	61,4
1,287,709	1,257,741	(29,968)	Behavior Health Treatment	12,185,021	12.531.077	346,0
144.341	190,103	45,762	Mental Health Services	1.287.228	1.894.227	606,9
1,494,714	1,251,657	(243,057)	Other Professional Services	14,265,060	12,471,600	(1,793,4
4,846,005	4,737,031	(108,974)	TOTAL OTHER PROFESSIONAL SERVICES	47,203,766	47,253,010	49,2
4,506,067	5,594,658	1,088,591	EMERGENCY ROOM	45,542,271	55,634,770	10,092,4
23,207,054	15,452,940	(7,754,114)	INPATIENT HOSPITAL	201,124,157	153,980,597	(47,143,5
85,133	80,561	(4,572)	REINSURANCE EXPENSE PREMIUM	827,961	800,386	(27,5
7,080,379	7,010,235	(70,144)	OUTPATIENT HOSPITAL SERVICES	77,694,207	69,864,019	(7,830,1
			OTHER MEDICAL			
1,175,141	1,557,430	382,289	Ambulance and NEMT	13,173,901	15,496,249	2,322,3
788,457	427,006	(361,451)	Home Health Services & CBAS	6,988,629	4,255,486	(2,733,1
585,896	491,325	(94,571)	Utilization and Quality Review Expenses	4,184,897	4,913,250	728,3
1,708,929	1,302,719	(406,210)	Long Term/SNF/Hospice	13,932,984 2,659,532	13,002,355	(930,6
256,195 5,550,393	396,035 5,155,341	139,840 (395,052)	Health Home Capitation & Incentive Provider Enhancement Expense - Prop. 56	53,654,462	3,946,136 51,232,303	1,286,6
494,068	462,739	(31,329)	Provider Enhancement Expense - Frop. 30 Provider Enhancement Expense - GEMT	4,651,073	4,619,324	(31,7
		- (01,02)	Provider COVID-19 Expense	2,125,900	1,013,021	(2.125.9
225,048	402,026	176,978	Behaviorial Health Integration Program	5,995,693	3,994,211	(2,001,4
10,784,127	10,194,621	(589,506)	TOTAL OTHER MEDICAL	107,367,071	101,459,314	(5,907,7
			PHARMACY SERVICES			
9,249,348	9,398,400	149,052	RX - Drugs & OTC	87,944,463	93,714,000	5,769,5
251,056	382,252	131,196	RX - HEP-C	2,676,055	3,815,029	1,138,9
854,331	772,083	(82,248)	Rx - DME	8,352,432	7,698,219	(654,2
(118,351)	(33,407)	84,944	RX - Pharmacy Rebates	(1,096,263)	(333,123)	763,1
10,236,384	10,519,328	282,944	TOTAL PHARMACY SERVICES	97,876,687	104,894,124	7,017,4
	527,811	527,811	PAY FOR PERFORMANCE QUALITY INCENTIVE	4,317,262	5,243,905	926,6
16,726,476	14,094,476	(2,632,000)	HOSPITAL DIRECTED PAYMENTS	160,966,657	140,389,750	(20,576,9
4,491	-	(4,491)	HOSPITAL DIRECTED PAYMENT ADJUSTMENT	48,156,332	-	(48,156,3
8,907	-	(8,907)	NON-CLAIMS EXPENSE ADJUSTMENT	962,814	-	(962,8
(924,120)	-	924,120	IBNR, INCENTIVE, AND PAID CLAIMS ADJUSTMENT	141,546	-	(141,5

\* Medical costs per DMHC regulations

KHS12/2/2021 Management Use Only

CU	RRENT MONTH	1	SCHEDULE OF MEDICAL COSTS - ALL COA - PMPM	v	EAR-TO-DATE	
ACTUAL	BUDGET	VARIANCE	FOR THE MONTH ENDED OCOTBER 31, 2021	ACTUAL	BUDGET	VARIANC
ACTUAL	BUDGET	VARIANCE	PHYSICIAN SERVICES	ACIUAL	BUDGET	VARIANC
9.67	11.10	1.43	Primary Care Physician Services	11.92	11.10	()
40.67	38.21	(2.46)	Referral Specialty Services	38.09	38.30	
8.86	5.43	(3.42)	Urgent Care & After Hours Advise	5.23	5.43	
0.03	0.03	0.00	Hospital Admitting Team	0.03	0.03	
59.22	54.77	(4.45)	TOTAL PHYSICIAN SERVICES	55.28	54.87	(
57.22		(11.0)	OTHER PROFESSIONAL SERVICES	00120	01107	,
0.99	1.07	0.08	Vision Service Capitation	1.04	1.07	
0.70	0.76	0.06	221 - Business Intelligence - UM Allocation *	0.74	0.77	
2.00	2.15	0.16	310 - Health Services - Utilization Management - UM Allocation *	2.13	2.17	
0.52	0.68	0.16	311 - Health Services - Quality Improvement - UM Allocation *	0.49	0.69	
0.62	0.44	(0.18)	312 - Health Services - Education - UM Allocation *	0.44	0.45	
0.26	0.29	0.03	313 - Health Services - Pharmacy - UM Allocation *	0.26	0.29	
0.49	0.76	0.27	314 - Health Homes - UM Allocation *	0.50	0.76	
(0.38)	0.97	1.35	315 - Case Management - UM Allocation *	0.83	0.98	
1.30	0.00	(1.30)	316 - Population Health Management - UM Allocation *	0.16	0.00	(
0.06	0.00	(0.06)	317 - In Lieu of Services - UM Allocation *	0.01	0.00	(
(0.09)	0.20	0.30	616 - Disease Management - UM Allocation *	0.18	0.21	
4.35	4.53	0.18	Behavior Health Treatment	4.24	4.54	
0.49	0.68	0.20	Mental Health Services	0.45	0.69	
5.04	4.51	(0.54)	Other Professional Services	4.96	4.52	(
16.35	17.05	0.70	TOTAL OTHER PROFESSIONAL SERVICES	16.43	17.12	
15.21	20.14	4.93	EMERGENCY ROOM	15.85	20.16	
78.32	55.63	(22.69)	INPATIENT HOSPITAL	69.99	55.79	(1
0.29	0.29	0.00	REINSURANCE EXPENSE PREMIUM	0.29	0.29	
23.89	25.24	1.34	OUTPATIENT HOSPITAL SERVICES	27.04	25.31	
			OTHER MEDICAL			
3.97	5.61	1.64	Ambulance and NEMT	4.58	5.61	
2.66	1.54	(1.12)	Home Health Services & CBAS	2.43	1.54	
1.98	1.77	(0.21)	Utilization and Quality Review Expenses	1.46	1.78	
5.77	4.69	(1.08)	Long Term/SNF/Hospice	4.85	4.71	
0.86	1.43	0.56	Health Home Capitation & Incentive	0.93	1.43	
18.73	18.56	(0.17)	Provider Enhancement Expense - Prop. 56	18.67	18.56	
1.67	1.67	(0.00)	Provider Enhancement Expense - GEMT	1.62	1.67	
0.00	0.00	0.00	Provider COVID-19 Expenes	0.74	0.00	
0.76	1.45	0.69	Behaviorial Health Integration Program	2.09	1.45	
36.39	36.70	0.31	TOTAL OTHER MEDICAL	37.36	36.76	
			PHARMACY SERVICES			
31.21	33.83	2.62	RX - Drugs & OTC	30.60	33.95	
0.85	1.38	0.53	RX - HEP-C	0.93	1.38	
2.88	2.78	(0.10)	Rx - DME	2.91	2.79	(
(0.40)	(0.12)	0.28	RX - Pharmacy Rebates	(0.38)	(0.12)	
34.54	37.87	3.32	TOTAL PHARMACY SERVICES	34.06	38.01	
-	1.90	1.90	PAY FOR PERFORMANCE QUALITY INCENTIVE	1.50	1.90	
56.45	50.74	(5.71)	HOSPITAL DIRECTED PAYMENTS	56.01	50.87	(
0.02	0.00	(0.02)	HOSPITAL DIRECTED PAYMENT ADJUSTMENT	16.76	0.00	(1
0.03	0.00	(0.03)	NON-CLAIMS EXPENSE ADJUSTMENT	0.34	0.00	(
(3.12)	0.00	3.12	IBNR, INCENTIVE, AND PAID CLAIMS ADJUSTMENT	0.05	0.00	
317.59	300.32	(17.27)	Total Medical Costs	330.94	301.07	(2

SHEDULG MULCAL COSTS YMONTH THROUGH COMER 31, 201         JANKARY         PERKIARY         MARCH         APRL 201         MAY         JUX         JUX         AUGUST         SPTEMBER         OTTOR B 201         201	KERN HEALTH SYSTEMS											
SCHEPULG OF MERCAL CONS BY MONTH         JAN, MAY         PERCEAUX         MARCH         APRIL         MAY         JUN         JUN         JUL         AUX CIST         SPTI-IMBR         OCTOBER         DOI:         DOI: <thdoi:< th="">         DOI:         DOI:         <t< td=""><td></td><td>   </td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>YEAR TO</td></t<></thdoi:<>												YEAR TO
InterOCID 0007 0007 0007 0007 0007 0007 0007 00		IANUARY	FEBRUARY	MARCH	APRIL	MAY	IUNE	III V	AUGUST	SEPTEMBER	OCTOBER	DATE
PHYSICLAN STRAVETS         Control           PRIMING Your Physical Services         12662-04         2853.06         3.496.47         3.2783.72         3.323.462         3.352.1462         3.352.1462         3.352.362         3.352.362         3.352.362         3.352.362         3.352.362         3.352.362         3.352.362         3.352.362         3.352.362         3.352.362         3.352.362         3.352.362         3.352.362         3.252.3												2021
Referrat specially Services         1163/2215         119.712.81         19.977.021         11.114.07         11.114.024         11.112.024         11.278.02         11.279.027         12.284.028         12.978.02           Illegital Admitting Team         9.300         6.400         3.300         5.400         9.300 <td>PHYSICIAN SERVICES</td> <td></td>	PHYSICIAN SERVICES											
Urgen Card After Haen Advise         1423381         158229         1682027         1282027         1282027         1282028         1262028         2630.09         2203.09         1263.09         1263.09         1200.09         120	Primary Care Physician Services	2,962,264	2,963,060	3.567.494	3,563,867	3.699.457	3,720,742	3,239,377	3.824.662	3.847.107	2.864.591	34.252.621
Insepital Admining Tram         9,300         9,400         9,300         1,300         1,300         1,30	Referral Specialty Services	10,512,215	10,171,851	9,997,168	11,114,617	11,103,264	11,178,950	10,801,894	10,559,258	11,970,037	12,050,898	109,460,152
TOTAL PUNCLAN SERVICES         14/07.109         14/07.109         15/07.08         15/07	Urgent Care & After Hours Advise	1,423,381	1,588,229	1,484,832	954,611	932,687	1,282,025	1,254,796	1,426,250	2,069,391	2,624,269	15,040,471
OTHER FOOLSSION LSERVICES         Field         Fi	Hospital Admitting Team	9,300	8,400	9,300	9,000	9,300	9,000	9,300	9,300	9,000	9,300	91,200
Vision Service Capitation         294,641         392,442         392,443         292,443         292,443         292,443         292,443         292,443         292,443         292,445         293,412         294,444         294,445         292,425         293,231         294,444         221,456         293,314         204,446         223,488         212,145         293,314         204,446         223,488         212,145         293,314         204,446         223,488         212,145         293,314         204,446         223,433         655,303         691,324         144,445         145,416         145,314         144,457         145,451         145,414         144,451         145,416         143,314         144,451         145,416         143,314         144,451         145,416         113,315         144,315         144,435         144,435         144,435         144,414         113,315         143,314         144,435         144,436         113,314         144,331         144,435         144,453         144,453         144,453         144,453         144,453         144,453         144,453         144,453         144,453         144,453         144,453         144,453         144,453         144,454         144,453         144,454         144,453         144,454         144,4	TOTAL PHYSICIAN SERVICES	14,907,160	14,731,540	15,058,794	15,642,095	15,744,708	16,190,717	15,305,367	15,819,470	17,895,535	17,549,058	158,844,444
221 - Buskes Intelligence - UN Allocation*         210.643         222.415         197.310         227.27         21.1,640         223.418         221.627         221.627         221.566         233.314         203.446         222.488         221.627         227.287         231.61         233.14         164.15         223.618         153.288         193.434         154.295         125.235         154.295         154.295         154.295         154.295         125.235         117.233         154.235         126.235         126.235         127.235         154.235         127.235         127.235         127.235         127.235         127.235         127.235         127.235         127.235         127.235	OTHER PROFESSIONAL SERVICES											
310 - Health Service - Util Macadam *         959,003         563,007         605,345         602,788         602,788         619,127         666,829         607,803         901,281         64,133           311 - Health Service - Quality Important - M. Macatian *         126,621         124,149         152,525         119,922         112,146         124,627         124,647         184,648         144,647           313 - Health Services - Thransport - UM Allocatian *         126,621         124,647         184,648         141,143           313 - Health Services - Thransport - UM Allocatian *         126,657         126,647         184,648         141,143           316 - Engulation Health Management - UM Allocatian *         - </td <td>Vision Service Capitation</td> <td>294,054</td> <td>292,442</td> <td>292,443</td> <td>289,005</td> <td>305,213</td> <td>298,817</td> <td>304,301</td> <td>307,745</td> <td>305,529</td> <td>293,626</td> <td>2,983,175</td>	Vision Service Capitation	294,054	292,442	292,443	289,005	305,213	298,817	304,301	307,745	305,529	293,626	2,983,175
311       Health Services - Quality Imporvement : UM Allocation *       133,481       134,449       154,295       113,293       114,214       114,214       114,214       114,214       114,214       114,214       114,214       114,214       114,214       114,214       114,214       114,214       114,214												2,125,266
121-Ueldit Services - Functions - 10 Allections *       724.04       124.19       125.29       112.140       128.207       126.2475       1146.483       102.207         313-Health Services - Functions *       726.04       75.548       75.548       75.548       75.548       75.548       75.548       75.548       75.549       75.238       75.539       75.238       75.539       75.238       75.539       75.548       75.647       75.548       75.548       75.548       75.548       75.548       75.548       75.547       75.548       75.547.547       75.547.547       75.547.547												6,113,435
313 - Health Services - Pharmacr - LM Albectaion*       150,170       75,545       75,945       75,047       74,167       76,191       75,279       75,283       75,533       75,533       75,535       75,535       75,535       151,519       155,159       155,149       155,159       155,149       155,159												1,416,899
314 - Heath Homes - UM Albection*         129,170         119,217         173,298         121,413         138,899         140,463         139,741         170,731         156,150         145,453         14,153         13,15           316 - Poptation fieldith Management - UM Albection*         .												1,258,836
315         206,87         264,84         281,25         264,28         264,28         264,28         284,28         381,075         (111,37)         2.2           316         Population Hath Management - UM Allocation **         -         -         -         -         -         -         -         11,33         64,203         385,663         34           317         In Liss of Services - UM Allocation **         64,298         S58,664         72,219         57,851         56,149         152,477         557,56         58,664         53,232         (27,194)         5           Behaviori Health Textment         867,517         947,944         1,407,303         1,295,575         1,442,653         1,808,574         5,414,40         7,214)         95,857         1,444,41         1,1           Other Professional Services         1,373,318         1,913,308         1,594,862         5,013,327         5,246,407         4,233,331         4,472,344         4,243,779         1,23,569         1,444,11         1,4         4,466,607         4,55         1,443,418         1,33,318         4,464,44         4,852,412         4,347,79         4,33,331         4,472,344         3,375,609         4,466,607         4,33,331         4,472,344         3,375,609         4,346,86												756,488
316 - Population Health Management - UM Allocation *         .												1,425,325
317 - In Lieu of Services - UM Allocation *         . <td></td> <td>2,397,975</td>												2,397,975
616         Disase Management - UM Allocation *         62,998         \$50,604         72,219         57,851         56,419         553,471         58,576         138,581         133,288         (27,194)         57           Behavier Headth Tratament         \$87,517         947,944         1,407,309         1,556,418         1,525,571         1,417,518         1,273,918         1,283,851         1,553,579         1,283,551         1,413,719         95,858         1,414,411         1,1           Other Professional Services         1,273,918         1,598,851         1,553,571         4,563,451         1,437,719         95,8578         1,443,719         94,848         4,441,41         1,1         4,437,729         1,436,461         4,437,729         1,436,461         4,437,729         1,436,460         4,77,729         1,436,461         4,437,729         1,436,460         4,77,29         1,436,460         4,72,20         5,78,161         6,76,740         6,81,422         7,81,87,770         1,438,410         4,430,208         5,023,372         5,646,404         4,832,440         4,382,442         2,838,447         2,838,447         2,838,44         4,832,442         2,838,447         2,838,447         2,838,447         2,838,44         4,832,442         2,838,447         2,838,447         2,838,447,255												449,415 33,351
Behavior Health Treatment         867;517         947,944         1,407,901         1,204,226         1,186,572         1,249,863         1,426,863         1,287,709         1,22           Other Professional Services         1,273,918         1,013,308         1,598,864         1,557,152         1,473,713         1,275,979         1,248,551         1,303,971         995,897         1,449,471         1,43           TOTAL OTHER PROFESSIONAL SERVICES         4,421,552         4,883,941         5,048,627         5,107,193         4,468,0451         4,664,433         4,422,5412         4,347,779         4,246,606         47,           INPRATIENT HOSPITAL         19853,180         19321,533         17,377,565         18,419,378         20,578,157         20,324,275         20,354,490         20,831,428         20,334,27         23,207,664         23,307         84,445         84,997         84,334         85,133         0           OUTRATIENT HOSPITAL         19853,180         19321,553         1,747,756         1,441,78         1,338,927         1,314,492         1,128,249         1,323,446         84,997         84,344         85,133           OUTRATIENT HOSPITAL         1,808,74         6,610,422         1,744,714         1,313,892         1,314,492         1,128,249         1,323,446         <		-				-	-		-			506,292
Mental Health Services         292,517         181,709         96,618         153,559         43,140         72,194         92,878         114,350         92,882         144,341         12,37,918         133,398         1558,854         153,379         128,3571         92,5878         114,350         92,882         144,341         12,37,318         127,979         128,3551         123,3718         123,3718         123,3721         125,3779         128,3518         44,304,51         44,304,51         44,347,759         44,86,085         47, 43,375,009         44,343,759         44,86,085         47, 43,3549         44,343,759         44,86,085         47, 44,304,517         44,304,51         44,30,285         5,033,372         5,046,70         45,3549         4,356,607         45, 45,0667         45, 45,0667         45,357           INPATIENT HOSPTIAL         19,853,188         19,321,533         17,377,565         18,14978         20,333,721         5,046,709         5,844,81         20,303,472         22,096         32,3272         5,846,079         84,848         86,937         84,848         86,937         84,848         86,138         44,2375         8,840,726         84,9497         84,848         85,133         7,732,647         7,942,981         7,529,697         7,940,391         7,732,637												12,185,021
Other Professional Services         137,918         193,038         1598,054         157,152         147,713         127,579         1,268,554         1,203,771         995,897         1,494,714         144,714           TOTAL OTHER PROFESSIONAL SERVICES         4421,552         4,883,941         5,046,627         5,107,193         4,468,0451         4,664,413         4,422,5412         4,347,759         4,466,065         47,7           INPATIENT HOSPITAL         19,853,180         19,321,533         17,377,565         18,419,378         20,578,157         20,734,625         20,842,490         20,831,248         20,333,427         32,207,054         20,31,327         5,446,451         84,997         84,384         85,133           OUTPATIENT HOSPITAL         19,853,180         19,21,153         87,70         80,461         86,129         84,297         82,530         84,445         84,997         84,384         85,133           OUTPATIENT HOSPITAL         71,086,74         6,616,422         1,744,178         1,314,992         1,314,992         1,314,992         1,314,992         1,328,434         1,475,141         1,313           Home leath Services & CBAS         490,933         582,271         1,444,178         1,314,992         1,128,243         1,497,514         1,451,342         1,1												1,287,228
TOTAL OTHER PROFESSIONAL SERVICES         4.421,552         4.883,941         5.948,627         5,107,193         4.668,383         4.460,451         4.404,431         4.422,5212         4.337,799         4.846,085         4.7           EMERGENCY ROOM         4.675,327         4.420,407         4.430,407         4.430,208         5.033,721         5.040,670         4.833,831         4.472,304         3.735,609         4.846,067         4.5           INPATIENT INOSPTAL         19.853,180         19.231,533         17,577,565         18.419,787         20.257,052         20.54,049         20.831,421         23.20,705         20.54,049         20.831,421         23.20,705         20.54,010         20.54,012         23.20,705         20.54,010         20.54,012         23.20,705         20.54,010         20.54,012         23.20,70         7.680,379         77,           OUTPATIENT HOSPTAL SERVICES         7,108,071         1,208,099         1,444,171         1,338,229         1,314,492         1,323,146         1,451,342         1,175,141         1,31         1,31,492         1,175,141         1,31         1,31,492         1,175,141         1,31         1,31,492         1,175,141         1,31         1,31,492         1,125,145         1,451,342         1,175,141         1,31         1,31,492         1,125,1												14,265,060
EMERGENCY ROOM         4.676,327         4.420,437         4.353,449         4.480,268         5.023,372         5.040,670         4.333,831         4.472,364         3.735,669         4.506,667         4.45           INPATIENT HOSPITAL         19.853,180         19.321,533         17.575,665         18.419,378         20.578,157         20.739,625         20.542,409         20.834,247         23.207,654         20.31,327           OUTPATIENT HOSPITAL         S8.121         88.074         6.610,422         7,166,111         8,681,740         8,842,725         8.800,023         7.937,455         7,329,697         7,389,379         77,           OUTPATIENT HOSPITAL         1.400,971         1.208,693         1,444,178         1.338,929         1,14,492         1,125,140         1,451,342         1,175,141         1,13           Home licath Services & CBAS         490,933         582,371         853,147         657,817         707,236         964,318         749,534         599,551         758,457         64,407           Long Term/SNF10spice         1.616,577         1,132,832         1,933,711         1,941,624         1,144,127         1,236,459         1,238,459         1,246,459         1,238,459         1,462,759         1,785,56         44,4178         1,238,527         341,230				5.048.627				4.604.443		4.347.759	4.846.005	47,203,766
INPATIENT HOSPITAL         19,853,180         19,321,533         17,577,565         18,419,878         20,578,157         20,739,625         20,542,499         20,858,1248         20,383,427         23,207,654         20,1           REINSURANCE EXPENSE PREMIUM         81,215         80,770         80,646         80,129         84,297         82,550         84,045         84,997         84,384         85,133           OUTPATIENT HOMETAL SERVICES         7,108,674         6,610,422         7,166,111         8,881,278         88,00,237         7,937,455         7,942,981         7,529,697         7,969,379         77,           Ambutares and NEMT         1,409,271         1,444,178         1,328,529         1,314,492         1,189,224         1,328,439         1,323,146         1,441,21         1,1328,549         1,323,443         1,442,1         1,175,141         1,31,145           Ubilization and Dunity Review Expenses         1,228,649         9,755,135,161         75,751,17         707,256         966,318         749,554         1,295,556         49,107         555,864         44,118         1,328,529         1,314,492         1,145,121         1,416,419         1,328,529         1,318,761         1,318,761         1,314,592         1,328,529         1,315,411         1,314,120         1,417,593		<u> </u>							7			45,542,271
REINSURANCE EXPENSE PREMIUM         81,215         80,70         80,461         80,120         84,297         82,530         84,445         84,997         84,384         85,133           OUTPATIENT HOSPITAL SERVICES         7,106,074         6,61,042         7,164,011         8,84,275         8,80,023         7,972,485         7,942,981         7,529,697         7,980,379         7,7386,379         7,7386,379         7,7386,379         7,7386,379         7,7386,379         7,7386,379         7,7386,379         7,7386,379         7,737,485         7,942,981         7,259,697         1,286,499         1,228,409         1,228,409         1,228,439         1,238,439         1,232,445         1,451,342         1,171,141         1,31         1,31         446,457         455,55         551,011         78,554         595,555         551,011         78,557         555,551         18,575,75         1,702,65         64,518         74,554         595,655         555,101         78,557,55         1,758,656         1,41,875         1,218,401         1,218,402         1,238,407         1,238,407         1,238,523         1,414,121         1,211,188         1,246,556         1,256,755         1,759,65         5,511,615,757         1,708,237         1,702,411         444,407         558,5566         4,112         1,714,121 <td></td> <td></td> <td></td> <td>//////</td> <td>1</td> <td></td> <td></td> <td></td> <td>/ //</td> <td></td> <td></td> <td>201,124,157</td>				//////	1				/ //			201,124,157
OUTPATIENT HOSPITAL SERVICES         7,108,674         6,610,422         7,160,111         8,681,740         8,842,725         8,800,023         7,937,455         7,942,981         7,529,697         7,680,379         77, 7,880,379         1,132,146         1,451,342         1,17,514         13,1           Home licath Services & CBAS         409,033         582,371         853,147         657,817         707,236         964,318         749,534         599,655         595,101         788,457         66           Long Term/SNFHospice         1,616,577         1,132,832         1,933,711         1,041,624         1,144,812         1,218,656         1,619,759         1,708,529         153           Provider Enhancement Expense - Frop. 56         5,190,164         5,226,5091         5,244,692         5,330         449,942         5,600,101         5,417,892         4,412,812         1,677,89         4,402,848         6,421,992         5,386,833         2,430,645 <t< td=""><td></td><td></td><td></td><td>1 1 1 1</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>827,961</td></t<>				1 1 1 1								827,961
OTHER MEDICAL         1.444.178         1.338.929         1.314.492         1.198.224         1.228.439         1.228.439         1.228.439         1.228.443         1.175.141         1.138.929           Monthance and NEMT         1.640.971         1.208.039         585.371         855.142         777.296         966.318         790.551         590.655         595.101         786.457         1.238.929         1.218.421         1.175.141         1.01         1.208.439         1.923.44         1.238.429         1.228.439         1.228.439         1.228.439         1.228.439         1.228.439         1.228.449         1.228.441         1.01.141         1.01.148         1.90.655         595.101         786.457         1.01.88         1.208.591         1.238.925         1.248.939         1.228.439         1.228.439         1.228.439         1.228.439         1.228.439         1.228.429         1.228.439         1.228.429         1.228.439         <						0.927.				0.9001		77,694,207
Ambulance and NEMT         1.400.971         1.28.08.09         1.44.128         1.338.029         1.314.492         1.323.146         1.44.1242         1.1175.141         1.333.029           Home Health Screes & CBAS         490.933         \$82.371         \$85.147         667.7317         707266         566.318         749545         595.510         788.457         6.5           Utilization and Quality Revise Screes         228.666         377.499         688.631         430.683         359.626         599.705         377.641         230.711         440.4907         \$58.586         4.1           Leng TermSVIPhogice         1.616.577         1.132.821         1933.711         1.101.1424         1.114.181         1.210.1481         1.240.4566         1258.595         1.617.975         1.778.999         1.533.596           Provider Enhancement Expense - Prop. 56         5.191.044         5.226.590         5.216.591         5.312.596         4.21.798         524.402.131         5.408.989         555.395         5.33           Provider Enhancement Expense - Prop. 56         5.191.044         5.226.990         5.516.692         5.318.694         9.406.92         5.409.010         514.078         494.068         4.21           Provider Enhancement Expense - Prop. 56         5.191.692         371.672 <td></td> <td>.,,</td> <td>.,</td> <td>.,,</td> <td>0,001,010</td> <td>0,01-,1-0</td> <td>0,000,000</td> <td>.,,</td> <td>.,,</td> <td></td> <td>.,</td> <td>,</td>		.,,	.,	.,,	0,001,010	0,01-,1-0	0,000,000	.,,	.,,		.,	,
Home Ileaths Services & CIASA         499,93         582,371         853,147         657,817         707,296         964,318         749,534         599,655         595,101         778,447         665           Utiliation and Quality Review Expenses         228,606         372,499         688,633         440,863         355,266         599,716         373,441         229,111         444,807         585,856         4,4           Long Term/SNFHospice         1.616,577         1.132,832         1.933,711         1.041,624         1.114,812         1.248,596         1.258,956         1.619,759         1.708,929         153           Hienki Home Capitalon & Incentric         211,140         294,005         334,675         2.9955         228,723         341,200         162,790         25,740         263,400         25,930         439,42         590,101         51,408,83         5433,266         5,409,113         5,498,898         5,550,393         534           Provider Enhancement Expense - Frop. 56         5,190,164         5,226,571         23,304         494,24         590,101         51,408,84         44,649         523,30         449,421         599,401         51,408,44         468,484         265,311         421,964         524,872,73         224,404         254,942         269,401 <td></td> <td>1 400 071</td> <td>1 208 020</td> <td>1 444 178</td> <td>1 228 020</td> <td>1 21 4 402</td> <td>1 180 224</td> <td>1 228 420</td> <td>1 222 146</td> <td>1 451 242</td> <td>1 175 1 41</td> <td>13.173.901</td>		1 400 071	1 208 020	1 444 178	1 228 020	1 21 4 402	1 180 224	1 228 420	1 222 146	1 451 242	1 175 1 41	13.173.901
Utilization and Quality Review Expenses         228,696         372,499         688,833         430,683         395,626         997,785         373,641         220,711         444,807         588,896         44,1           Long Term/SNF1bopice         1.616,577         1.132,832         1.933,711         1.014164         1.114181         1.3101,881         1.204,8766         1.238,956         1.616,977         1.735,872         1.933,711         1.014164         1.114181         1.3101,188         1.204,8766         1.238,956         1.616,977         1.759         1.7788,979         1.333           Health Home Capitation & Incentive         211,140         234,065         202,8513         5.433,266         5.440,313         5.408,988         5.533,303         5.343,266         5.403,13         5.408,988         5.533,303         5.343,266         5.403,13         5.408,988         5.533,303         5.343,266         5.403,13         5.408,988         5.546,303         5.343,267         3.216,073         225,049         225,048         252,049         225,048         252,049         225,048         5.55         5.55         1.617,712         3.71,672         3.71,672         3.71,672         3.71,672         3.71,672         3.71,672         3.71,672         3.71,672         3.71,672         3.71,672												6,988,629
Long Term/SNFHopsic         16(6,577         1,128,382         1,933,711         1,041,624         1,114,812         1,204,596         1,288,595         1,217,592         1,178,592         1,788,592         1533           Hield Hune Capitation & Incentric         211,140         294,005         334,675         299355         2327,23         241,200         162,709         267,340         262,400         255,509,33         534           Provider Enhancement Expense - CRNT         455,380         265,311         424,394         544,649         5233,04         494,2469         5233,04         494,240         253,301         449,492         559,010         514,978         449,408         444           Provider COVID-19 Expense         674,580         767,440         683,880         - <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>4,184,897</td></t<>												4,184,897
Health Home Capitation & Incentive         211,140         294,005         334,675         299,855         228,782         341,280         162,780         267,430         263,420         225,195         22,           Provider Enhancement Expense - Forp,56         5,190,164         5,226,900         5,265,692         5,318,661         5,3292         538,633         5,633,35         6,543,303         5,549,893         5,543,35         5,543,55         5,90,10         5,14,078         494,468         44,94,469         5,97,340         449,942         5,90,10         5,14,078         494,468         5,93           Provider Collary Senters         -         -         -         -         -         -         -         -         225,648         525,649         525,649         525,649         525,649         525,649         525,648         525,649         525,648         525,649         525,648         525,649 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>13,932,984</td></td<>												13,932,984
Provider Enhancement Expense. CFMT         45,269,091         52,26,299         52,38,961         53,42,952         538,883         543,266         5,408,398         5,509,393         553,393         553,393         543,266         5,408,398         5,509,393         553,393         543,266         5,408,398         5,509,393         553,393         543,266         5,408,398         5,509,393         553,393         543,266         5,408,398         5,209,223,301         5449,421         559,101         544,0486         444,046         553,330         449,942         559,101         544,0486         444,046         553,330         449,942         559,101         544,0486         444,046         553,330         449,942         559,101         544,0486         44,046         553,330         449,942         559,101         544,0486         44,045         453,330         449,942         559,101         544,048         44,048         453,330         449,342         559,133         543,3266         549,123         543,445         543,453         543,453         543,453         543,453         543,453         543,453         543,453         543,453         543,453         543,453         543,5647         523,264         524,543         543,5647         523,264         524,543         543,5647         523,26												2,659,532
Provider Expense - CEMT         456,381         245,311         423,394         494,669         527,330         449,942         569,010         514,078         494,068         44, 94,068         44, 94,068         44, 94,068         44, 94,068         449,082         499,02         569,010         514,078         494,068         44, 94,068         44, 94,068         44, 94,068         449,088         449,048         49,0488         460,081         225,049         225,048         255,048         255,048         255,048         255,048         255,048         255,048         255,048         255,048         255,048         255,048         255,048         255,048         255,048         255,048         255,048												53,654,462
Provider COVID-9 Express         674,580         767,440         683,880         .				265,311					569,010	514,078	494,068	4,651,073
TOTAL OTHER MEDICAL         10.641,113         10.412,229         11.840,899         9,883,445         10.966,637         12.430,651         9,927,247         9,914,269         10.572,454         10.784,127         107           PHARMACY SERVICES		674,580	767,440	683,880	-		-		-		-	2,125,900
PHARMACY SERVICES         8,174,252         8,889,594         9,316,542         8,462,224         8,518,642         9,049,899         8,878,267         9,311,107         8,903,588         9,249,348         877, 27,07           RX - Ibrge, & OTC         8,174,252         8,089,594         9,316,542         8,462,224         8,518,642         9,049,899         8,878,267         9,311,107         8,903,588         9,249,348         877, 27,07           RX - Ibrge, C         245,144         264,815         249,449         260,020         290,418         365,687         239,266         251,754         258,446         251,056         2,6           RX - Pharmacy Rebates         (135,000)         (135,000)         (135,000)         (135,000)         (149,643)         (7,947)         (135,000)         (10,322)         (118,351)         (1,4           TOT AL PHARMACY SERVICES         9,108,59         9,496,61         10,399,279         9,412,697         9,349,484         10,476,439         9,13,574         10,236,384         9,77           PAY FOR FERFORMACY CEQUALITY INCENTIVE         559,183         556,070         550,715         556,4573         552,826         553,462         -         -         4,3           HOSPITAL DIRECTED PAYMENTS         15,219,03         15,230,232	Behaviorial Health Integration Program	371,672	371,672	371,672	371,672	1,398,038	2,210,773	225,049	225,048	225,049	225,048	5,995,693
RX - Drugs & OTC         8,174,252         8,080,594         9,316,542         8,462,224         8,518,642         9,049,899         8,878,267         9,311,107         8,903,588         9,249,348         87,5           RX - HEP-C         245,144         264,815         249,449         260,020         290,418         365,687         239,266         251,754         258,446         251,056         22,           Rx - DME         815,963         339,212         868,226         825,453         690,007         1,035,049         791,678         870,881         761,862         854,331         8,2           RX - Parmacy Rebates         (135,000)         (135,000)         (105,000)         (105,000)         (105,000)         (105,000)         (105,000)         (105,000)         (103,220)         (113,331)         (14           TOTAL PHARMACY SERVICES         9,103,597         9,404,621         10,299,277         9,412,697         9,349,844         10,429,242         (113,23,01)         (14,243)           PAY FOR PERFORMANCE QUALITY INCENTIVE         529,183         526,607         540,715         545,673         552,862         -         -         4,24           HOSPITAL DIRECTED PAYMENTS         15,121,043         15,240,232         12,249,230         14,734,613	TOTAL OTHER MEDICAL	10,641,113	10,412,229	11,840,899	9,883,445	10,960,637	12,430,651	9,927,247	9,914,269	10,572,454	10,784,127	107,367,071
RX - HEP-C         245,14         264,815         249,449         260,020         299,418         365,687         239,266         251,754         258,446         251,956         2,4           Rx - DME         815,963         89,212         868,236         825,453         690,667         1,055,649         791,678         870,818         761,862         854,331         8,3           RX - Pharmag Relates         (125,000)         (125,000)         (125,000)         (145,000)         (145,000)         (145,000)         (145,000)         (145,000)         (145,000)         (145,000)         (125,000)         (	PHARMACY SERVICES											
Rx - DME         815,963         89,9212         868,236         825,453         690,067         1,055,049         791,678         870,581         761,862         854,331         8,3           RX - Pharmacy Robates         (135,000)         (135,000)         (155,000)         (149,643)         (7,947)         (135,000)         (103,222)         (118,351)         (1,01)           TOTAL PHARMACY SERVICES         9,100,359         9,649,621         10,299,227         9,412,697         9,349,484         10,442,688         9,774,211         10,298,442         9,913,374         10,226,384         9,774,211         10,298,442         9,913,374         10,226,384         9,774,211         10,298,442         9,913,374         10,226,384         9,774,211         10,298,442         9,913,374         10,226,384         9,774,211         10,298,442         9,913,374         10,226,384         9,774,211         10,298,442         9,913,374         10,226,384         9,774,211         10,298,442         9,913,374         10,226,384         9,774,211         10,298,442         9,913,374         10,226,384         9,774,211         10,298,442         9,913,374         10,226,384         9,774,211         10,298,442         9,714,213         10,298,442         9,714,213         10,298,442         10,726,776         4,34 <td< td=""><td>RX - Drugs &amp; OTC</td><td>8,174,252</td><td>8,080,594</td><td>9,316,542</td><td>8,462,224</td><td>8,518,642</td><td>9,049,899</td><td>8,878,267</td><td>9,311,107</td><td>8,903,588</td><td>9,249,348</td><td>87,944,463</td></td<>	RX - Drugs & OTC	8,174,252	8,080,594	9,316,542	8,462,224	8,518,642	9,049,899	8,878,267	9,311,107	8,903,588	9,249,348	87,944,463
RX - Pharmacy Rebates         (125,000)         (135,000)         (135,000)         (135,000)         (149,643)         (7,947)         (135,000)         (135,000)         (118,351)         (118,351)           TOTAL PHARMACY SERVICES         9,100,559         9,494,621         10,299,272         9,412,697         9,349,484         10,426,383         9,774,211         10,298,242         9,913,574         10,236,384         9,713,574         10,236,384         9,713,574         10,236,384         9,714,117         10,398,412         9,913,574         10,236,384         9,714,117         10,398,412         9,913,574         10,236,384         9,714,117         10,236,384         9,714,117         10,398,412         9,913,574         10,236,384         9,714,117         10,398,412         51,317,303         16,361,044         16,526,414         16,726,476         10,991,412,117,591,413         14,311,759         21,38,233         16,357,330         16,361,044         16,526,414         16,726,476         10,992,412,412,412,413         10,411,412,412,413,413,413,413,413,413,413,413,413,413	RX - HEP-C	245,144	264,815	249,449	260,020	290,418	365,687	239,266	251,754	258,446	251,056	2,676,055
RX - Pharmacy Rebates         (125,000)         (135,000)         (135,000)         (149,643)         (7,947)         (135,000)         (135,000)         (118,351)         (1,11,11,11,11,11,11,11,11,11,11,11,11,1				868,236						761.862	854.331	8,352,432
TOTAL PHARMACY SERVICES         9,100,359         9,649,621         10,299,227         9,412,679         9,349,684         10,422,688         9,774,211         10,298,442         9,913,574         10,236,384         97, 10,236,384         97, 9,412,679           PAY FOR PERFORMANCE QUALITY INCENTIVE         529,182         529,183         526,070         540,715         545,673         552,862         552,862         -         -         4,3           HOSPITAL DIRECTED PAYMENTS         15,121,903         15,230,282         12,949,303         14,734,613         14,811,759         22,138,233         16,361,944         16,554,814         16,726,476         166,954,814         16,726,476         166,954,814         16,726,476         166,954,814         16,726,476         166,954,814         16,726,476         166,954,814         16,726,476         166,954,814         16,726,476         166,954,814         16,726,476         166,954,814         16,726,476         166,954,814         16,726,476         166,954,814         16,726,476         166,954,814         166,726,476         166,954,814         166,726,476         166,954,814         166,726,476         166,954,814         166,726,476         166,954,814         166,726,476         166,954,814         166,726,476         166,954,814         166,726,476         166,954,814         166,726,476							1					(1,096,263)
PAY FOR PERFORMANCE QUALITY INCENTIVE         529,182         59,183         526,670         540,715         540,715         545,673         552,862         -         -         4.3           HOSPITAL DIRECTED PAYMENTS         15,121,903         15,230,282         12,249,303         14,734,613         148,811,759         22,138,233         16,361,944         16,554,814         16,726,476         166,954				10.299.227						( <u> </u>		97,876,687
HOSPITAL DIRECTED PAYMENTS 15,121,903 15,230,282 12,249,303 14,734,613 14,811,759 22,138,233 16,337,339 16,361,944 16,554,814 16,726,476 160,5										-	-	4,317,262
										16,554,814	16,726,476	160,966,657
				7 . //		,, , , , , , , , , , , , , , , , , , ,						48,156,332
NON-CLAIMS EXPENSE ADJUSTMENT 287,063 233,372 212,564 71,855 58,763 46,953 (11,833) 34,433 20,737 8,907 9			(	1					/			962,814
		1										141,546
		<u> </u>										951.025.175

KERN HEALTH SYSTEMS				1							
MEDI-CAL											YEAR TO
SCHEDULE OF MEDICAL COSTS BY MONTH - PMPM THROUGH OCTOBER 31, 2021	JANUARY 2021	FEBRUARY 2021	MARCH 2021	APRIL 2021	MAY 2021	JUNE 2021	JULY 2021	AUGUST 2021	SEPTEMBER 2021	OCTOBER 2021	DATE 2021
PHYSICIAN SERVICES											
Primary Care Physician Services	10.64	10.70	12.61	12.52	12.88	12.86	11.13	13.09	13.06	9.67	11.92
Referral Specialty Services	37.74	36.74	35.33	39.06	38.66	38.64	37.12	36.13	40.62	40.67	38.09
Urgent Care & After Hours Advise	5.11	5.74	5.25	3.35	3.25	4.43	4.31	4.88	7.02	8.86	5.23
Hospital Admitting Team	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03
TOTAL PHYSICIAN SERVICES	53.52	53.21	53.22	54.96	54.82	55.96	52.60	54.13	60.73	59.22	55.28
OTHER PROFESSIONAL SERVICES											
Vision Service Capitation	1.06	1.06	1.03	1.02	1.06	1.03	1.05	1.05	1.04	0.99	1.04
221 - Business Intelligence - UM Allocation *	0.76	0.80	0.70	0.76	0.77	0.70	0.69	0.76	0.75	0.70	0.74
310 - Health Services - Utilization Management - UM Allocation *	2.14	2.04	2.14	2.12	2.10	2.14	2.15	2.16	2.30	2.00	2.13
311 - Health Services - Quality Improvement - UM Allocation *	0.50	0.45	0.55	0.48	0.51	0.51	0.51	0.45	0.46	0.52	0.49
312 - Health Services - Education - UM Allocation * 313 - Health Services - Pharmacy - UM Allocation *	0.43	0.45	0.34	0.42 0.27	0.42	0.44	0.42	0.41	0.43	0.62	0.44
313 - Health Services - Pharmacy - UM Anocation *	0.43	0.27	0.27	0.27	0.27	0.20	0.28	0.20	0.53	0.49	0.50
315 - Case Management - UM Allocation *	0.97	0.95	0.99	0.91	0.94	0.90	1.01	0.89	1.19	(0.38)	0.83
316 - Population Health Management - UM Allocation *	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.01	0.21	1.30	0.16
317 - In Lieu of Services - UM Allocation *	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.05	0.06	0.01
616 - Disease Management - UM Allocation *	0.23	0.21	0.26	0.20	0.20	0.19	0.20	0.20	0.18	(0.09)	0.18
Behavior Health Treatment	3.11	3.42	4.97	5.29	4.19	4.10	4.36	4.88	3.67	4.35	4.24
Mental Health Services	1.05	0.66	0.34	0.54	0.15	0.25	0.33	0.39	0.32	0.49	0.45
Other Professional Services	4.93	6.91	5.65	5.51	5.13	4.41	4.36	4.46	3.38	5.04	4.96
TOTAL OTHER PROFESSIONAL SERVICES	15.88	17.64	17.84	17.95	16.22	15.42	15.82	16.51	14.75	16.35	16.43
EMERGENCY ROOM	16.79	15.97	15.38	15.74	17.49	17.42	16.61	15.30	12.68	15.21	15.85
INPATIENT HOSPITAL	71.28	69.78	62.12	64.72	71.65	71.69	70.60	70.42	68.90	78.32	69.99
REINSURANCE EXPENSE PREMIUM	0.29	0.29	0.28	0.28	0.29	0.29	0.29	0.29	0.29	0.29	0.29
OUTPATIENT HOSPITAL SERVICES	25.52	23.87	25.30	30.51	30.79	30.42	27.28	27.18	25.55	23.89	27.04
OTHER MEDICAL											
Ambulance and NEMT	5.03	4.36	5.10	4.70	4.58	4.11	4.57	4.53	4.93	3.97	4.58
Home Health Services & CBAS	1.76	2.10	3.01	2.31	2.46	3.33	2.58	2.05	2.02	2.66	2.43
Utilization and Quality Review Expenses	0.82	1.35	2.43	1.51	1.25	1.76	1.28	0.79	1.37	1.98	1.46
Long Term/SNF/Hospice	5.80	4.09	6.83	3.66	3.88	4.50	4.14	4.31	5.50	5.77	4.85
Health Home Capitation & Incentive Provider Enhancement Expense - Prop. 56	0.76	1.06	1.18 18.61	1.05	0.80	1.18 18.62	0.56	0.92	0.89	0.86	0.93
Provider Enhancement Expense - GEMT	1.64	165	0.94	1.49	1.72	1.82	1.55	1.95	1.74	1.67	1.62
Provider COVID-19 Expense	2.42	2.77	2.42	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.74
Behaviorial Health Integration Program	1.33	1.34	1.31	1.31	4.87	7.64	0.77	0.77	0.76	0.76	2.09
TOTAL OTHER MEDICAL	38.21	37.61	41.84	34.73	38.16	42.97	34.12	33.92	35.88	36.39	37.36
PHARMACY SERVICES											
RX - Drugs & OTC	29.35	29.18	32.92	29.74	29.66	31.28	30.51	31.86	30.22	31.21	30.60
RX - HEP-C	0.88	0.96	0.88	0.91	1.01	1.26	0.82	0.86	0.88	0.85	0.93
Rx - DME	2.93	3.03	3.07	2.90	2.40	3.58	2.72	2.98	2.59	2.88	2.91
RX - Pharmacy Rebates	(0.48)	(0.49)	(0.48)	(0.47)	(0.52)	(0.03)	(0.46)	(0.46)	(0.04)	(0.40)	(0.38)
TOTAL PHARMACY SERVICES	32.67	32.68	36.40	33.07	32.55	36.10	33.59	35.24	33.64	34.54	34.06
PAY FOR PERFORMANCE QUALITY INCENTIVE	1.90	1.91	1.86	1.90	1.88	1.89	1.90	1.89	0.00	0.00	1.50
HOSPITAL DIRECTED PAYMENTS	54.29	55.01	45.76	51.78	51.57	76.52	56.15	55.98	56.18	56.45	56.01
HOSPITAL DIRECTED PAYMENT ADJUSTMENT	0.14	0.08	273.37	0.01	0.00	0.01	(100.18)	0.03	(0.45)	0.02	16.76
NON-CLAIMS EXPENSE ADJUSTMENT	1.03	0.84	0.75	0.25	0.20	0.16	(0.04)	0.12	0.07	0.03	0.34
IBNR, INCENTIVE, AND PAID CLAIMS ADJUSTMENT	0.02	3.10	6.01	(0.30)	1.57	(7.70)	1.40	(0.19)	0.05	(3.12)	0.05
Total Medical Costs	311.55	311.99	580.14	305.61	317.21	341.14	210.13	310.81	308.27	317.59	330.94

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			KERN HEALTH SYSTEMS			
1			MEDI-CAL			
	RRENT MON		SCHEDULE OF ADMINISTRATIVE EXPENSES BY DEPT		YEAR-TO-DATI	
ACTUAL	BUDGET	VARIANCE	FOR THE MONTH ENDED OCOTBER 31, 2021	ACTUAL	BUDGET	VARIANCE
482,602	377,031	(105,571)	110 - Executive	3,920,457	3,845,312	(75,145)
213,569	212,651	(918)	210 - Accounting	1,961,173	2,126,511	165,338
342,882	362,443	19,561	220 - Management Information Systems	3,572,534	3,624,432	51,898
11,794	64,468	52,674	221 - Business Intelligence	132,089	644,680	512,591
244,312	281,931	37,619	222 - Enterprise Development	2,451,717	2,819,309	367,592
372,602	448,524	75,922	225 - Infrastructure	3,867,948	4,485,236	617,288
510,500	576,323	65,823	230 - Claims	5,453,582	5,763,231	309,649
96,574	149,779	53,205	240 - Project Management	1,225,982	1,497,793	271,811
112,888	101,775	(11,113)	310 - Health Services - Utilization Management	1,074,288	1,017,749	(56,539)
85,753	27,902	(57,851)	311 - Health Services - Quality Improvement	258,517	279,021	20,504
-	55	55	312 - Health Services - Education	59	550	491
157,190	142,146	(15,044)	313- Pharmacy	1,493,618	1,421,458	(72,160)
-	6,642	6,642	314 - Health Homes	4,260	66,417	62,157
(9,699)	22,357	32,056	315 - Case Management	209,565	223,568	14,003
(14,009)	29,325	43,334	616 - Disease Management	260,833	293,252	32,419
284,682	323,502	38,820	320 - Provider Network Management	2,788,125	3,235,025	446,900
628,618	656,475	27,857	330 - Member Services	5,887,799	6,564,753	676,954
586,016	702,275	116,259	340 - Corporate Services	5,782,187	7,022,749	1,240,562
61,247	66,363	5,116	360 - Audit & Investigative Services	571,483	663,629	92,146
(10,998)	69,250	80,248	410 - Advertising Media	563,740	692,500	128,760
67,695	73,950	6,255	420 - Sales/Marketing/Public Relations	561,582	739,496	177,914
344,386	251,455	(92,931)	510 - Human Resourses	2,370,111	2,514,551	144,440
300	-	(300)	Administrative Expense Adjustment	(264,808)	-	264,808
4,568,904	4,946,622	377,718	Total Administrative Expenses	44,146,841	49,541,222	5,394,381

	v	v								/	
KERN HEALTH SYSTEMS											
MEDI-CAL											YEAR TO
SCHEDULE OF ADMIN EXPENSES BY DEPT BY MONTH	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	DATE
FOR THE MONTH ENDED OCOTBER 31, 2021	2021	2021	2021	2021	2021	2021	2021	2021	2021	2021	2021
110 - Executive	353,943	483,744	293,288	272,219	482,689	358,282	361,179	347,546	484,965	482,602	3,920,457
210 - Accounting	203,619	198,129	146,511	287,032	86,601	198,636	202,043	228,799	196,234	213,569	1,961,173
220 - Management Information Systems (MIS)	340,212	345,719	394,230	384,019	349,136	376,280	325,601	386,243	328,212	342,882	3,572,534
221 - Business Intelligence	-	-	-	12,308	46,180	24,115	14,545	11,545	11,602	11,794	132,089
222 - Enterprise Development	250,306	269,236	185,800	249,199	261,073	252,105	253,485	225,132	261,069	244,312	2,451,717
225 - Infrastructure	365,340	337,172	345,070	407,880	459,371	352,463	459,826	393,273	374,951	372,602	3,867,948
230 - Claims	550,124	558,095	460,086	554,302	542,410	526,593	539,331	558,400	653,741	510,500	5,453,582
240 - Project Management	99,808	119,159	128,304	121,381	127,251	189,626	160,413	89,609	93,857	96,574	1,225,982
310 - Health Services - Utilization Management	103,641	120,732	82,239	113,686	116,283	100,257	91,643	121,643	111,276	112,888	1,074,288
311 - Health Services - Quality Improvement	18,870	16,833	21,040	18,597	20,088	27,421	25,067	5,726	19,122	85,753	258,517
312 - Health Services - Education	-	-	-	59		-	-	-	-	-	59
313- Pharmacy	141,859	137,379	151,340	147,394	145,687	151,338	150,515	155,464	155,452	157,190	1,493,618
314 - Health Homes	-	-	4,225	-		-	-	-	35	-	4,260
315 - Case Management	23,536	22,769	24,444	22,612	23,420	22,757	25,548	22,605	31,573	(9,699)	209,565
616 - Disease Management	32,453	29,912	37,220	29,802	29,065	28,513	30,175	30,230	27,472	(14,009)	260,833
320 - Provider Network Management	304,995	273,211	231,758	274,082	295,300	262,297	286,715	280,971	294,114	284,682	2,788,125
330 - Member Services	567,625	586,939	545,846	622,842	566,155	559,817	624,470	570,700	614,787	628,618	5,887,799
340 - Corporate Services	561,450	559,640	535,874	586,682	567,567	540,444	620,533	709,892	514,089	586,016	5,782,187
360 - Audit & Investigative Services	68,976	83,366	38,089	60,406	61,212	61,445	68,450	28,549	39,743	61,247	571,483
410 - Advertising Media	27,368	39,637	81,326	55,258	21,513	152,571	88,385	11,477	97,203	(10,998)	563,740
420 - Sales/Marketing/Public Relations	53,401	69,703	46,252	65,999	51,803	57,056	37,987	55,545	56,141	67,695	561,582
510 - Human Resourses	281,636	228,332	179,367	198,772	203,371	220,199	236,479	229,645	247,924	344,386	2,370,111
Total Department Expenses	4,349,162	4,479,707	3,932,309	4,484,531	4,456,175	4,462,215	4,602,390	4,462,994	4,613,562	4,568,604	44,411,649
ADMINISTRATIVE EXPENSE ADJUSTMENT	18,296	(271,318)	57,294	(5,010)	(215)	(63,654)	(1,674)	(2,367)	3,540	300	(264,808)
Total Administrative Expenses	4,367,458	4,208,389	3,989,603	4,479,521	4,455,960	4,398,561	4,600,716	4,460,627	4,617,102	4,568,904	44,146,841

TOTAL LIABILITIES AND NET POSITION

KERN HEALTH SYSTEMS			
GROUP HEALTH PLAN - HFAM			
BALANCE SHEET STATEMENT			
AS OF OCTOBER 31, 2021			
ASSETS	OCTOBER 2021	SEPTEMBER 2021	INC(DEC)
CURRENT ASSETS:			
Cash and Cash Equivalents	\$ 1,138,351	\$ 1,137,662	689
Interest Receivable	280	690	(410)
TOTAL CURRENT ASSETS	\$ 1,138,631	\$ 1,138,352	\$ 279
LIABILITIES AND NET POSITION			
CURRENT LIABILITIES:	1		
Other Liabilities	-	-	-
TOTAL CURRENT LIABILITIES	\$ -	<b>\$</b> -	\$ -
	_		
NET POSITION:			
Net Position- Beg. of Year	1,138,066	1,138,066	-
Increase (Decrease) in Net Position - Current Year	565	286	279
Total Net Position	\$ 1,138,631	\$ 1,138,352	\$ 279

\$

1,138,631 \$

1,138,352 \$

279

KHS12/2/2021 Management Use Only

		[ <del></del>		7		
			KERN HEALTH SYSTEMS			
			<b>GROUP HEALTH PLAN - HFAM</b>			
			STATEMENT OF REVENUE, EXPENSES, AND			
CUE	RENT MO	NTH	CHANGES IN NET POSITION	VI	EAR-TO-DA	FF
ACTUAL		VARIANCE		ACTUAL		VARIANCE
ACTUAL	BUDGEI	VARIANCE	FOR THE MONTH ENDED OCTOBER 31, 2021	ACTUAL	BUDGEI	VARIANCE
		F	ENROLLMENT	]		
-	-	-	M e m b e r s	-	-	-
			R E V E N U E S	]		
-	-	-	Premium	-	-	-
279	-	279	Interest	3,128	-	3,128
-	-	-	Other Investment Income	(2,563)	-	(2,563)
279	-	279	TOTAL REVENUES	565	-	565
<u> </u> !	I	<u>   </u>		<u> </u>		
		F	E X P E N S E S	]		
			Medical Costs			
-	-	-	IBNR and Paid Claims Adjustment	-	-	-
-	-	-	Total Medical Costs	-	-	-
279	-	279	GROSS MARGIN	565	-	565
1		<u>0</u>		1		
			Administrative			
-	-	-	Management Fee Expense and Other Admin Exp	-	-	-
-	-	-	Total Administrative Expenses	-	-	-
J I		I	Å.			
-		-	TOTAL EXPENSES	-	-	-
279	-	279	<b>OPERATING INCOME (LOSS)</b>	565	-	565
-	-	-	TOTAL NONOPERATING REVENUE (EXPENSES)	-	-	-
<u>[]</u>		nI		11		<u> </u>
279	-	279	NET INCREASE (DECREASE) IN NET POSITION	565	-	565
<u></u> 1			· · · · ·	-V		
0%	0%	0%	MEDICAL LOSS RATIO	0%	0%	0%
<u> </u>		<u>u</u> I		-11		,I
0%	0%	0%	ADMINISTRATIVE EXPENSE RATIO	0%	0%	0%
570	370			<u> </u>	570	J / U

KERN HEALTH SYSTEMS MONTHLY MEMBERS COUNT													
KERN HEALTH SYSTEMS													
MEDI-CAL	2021 MEMBER MONTHS	JAN'21	FEB'21	MAR'21	APR'21	MAY'21	JUN'21	JUL'21	AUG'21	SEP'21	OCT'21	NOV'21	DEC'21
ADULT AND FAMILY													
ADULT	544,079	51,548	53,449	52,941	53,378	54,092	54,867	55,250	55,691	56,542	56,321	0	0
CHILD	1,336,171	131,669	126,764	133,240	133,228	133,944	134,540	134,904	134,848	135,535	137,499	0	0
SUB-TOTAL ADULT & FAMILY	1,880,250	183,217	180,213	186,181	186,606	188,036	189,407	190,154	190,539	192,077	193,820	0	0
OTHER MEMBERS													
PARTIAL DUALS - FAMILY	6,055	403	523	529	576	563	576	594	673	809	809	0	0
PARTIAL DUALS - CHILD	-1	0	-1	0	0	0	0	0	0	0	0	0	0
PARTIAL DUALS - BCCTP	30	2	2	2	2	2	4	4	4	4	4	0	0
BCCTP - TABACCO SETTLEMENT	0	0	0	0	0	0	0	0	0	0	0	0	0
FULL DUALS (SPD)													
SPD FULL DUALS	76,196	7,484	7,591	7,505	7,523	7,635	7,640	7,814	7,739	8,069	7,196	0	0
SUBTOTAL OTHER MEMBERS	82,280	7,889	8,115	8,036	8,101	8,200	8,220	8,412	8,416	8,882	8,009	0	0
TOTAL FAMILY & OTHER	1,962,530	191,106	188,328	194,217	194,707	196,236	197,627	198,566	198,955	200,959	201,829	0	0
SPD													
SPD (AGED AND DISABLED)	160,678	16,011	18,829	15,328	15,870	15,756	15,645	15,800	15,749	15,775	15,915	0	0
MEDI-CAL EXPANSION													
ACA Expansion Adult-Citizen	740,931	70,649	69,251	72,532	73,089	74,161	74,905	75,451	76,525	77,016	77,352	0	0
ACA Expansion Duals	9,571	751	472	895	921	1,046	1,132	1,163	1,042	922	1,227	0	0
SUB-TOTAL MED-CAL EXPANSION	750,502	71,400	69,723	73,427	74,010	75,207	76,037	76,614	77,567	77,938	78,579	0	0
TOTAL KAISER	117,399	11,047	11,196	11,349	11,505	11,692	11,852	11,983	12,108	12,250	12,417	0	0
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TOTAL MEDI-CAL MEMBERS	2,991,109	289,564	288,076	294,321	296,092	298,891	301,161	302,963	304,379	306,922	308,740	0	0

KERN+HEALTH SYST'EMS September AP Vendor Report Amounts over \$10,000.00

Vendor No.	Vendor Name	Current Month	Year-to-Date	Description	Department
T1001	KERN MEDICAL CENTER****	3,730,673.49	3,730,673.49	2019/2020 PROVIDER QUALITY CARE GRANT & 2021/2022 PROVIDER GRANT PROGRAM	COMMUNITY GRANTS
T4391	OMNI FAMILY HEALTH****	601,704.50	860,848.60	HEALTH HOMES AND PROVIDER QUALITY CARE GRANT	COMMUNITY GRANTS
T1045	KAISER FOUNDATION HEALTH - HMO	436,401.75	3,899,985.64	SEPT., 2021 EMPLOYEE HMO HEALTH BENEFITS PREMIUM	VARIOUS
T2686	ALLIANT INSURANCE SERVICES INC.****	281,603.57	1,210,766.90	ANNUAL EARTHQUAKE & SLIP INSURANCE PREMIUMS	ADMINISTRATION
T4350	COMPUTER ENTERPRISE INC.	229,181.24	1,990,277.92	AUG. 2021 PROFESSIONAL SERVICES / CONSULTING SERVICES	VARIOUS
T4237	FLUIDEDGE CONSULTING, INC.	225,006.60	894,745.10	AUG. & SEPT. 2021 CONSULTING SERVICES/UPDATE TO STANDARD BUSINESS REPORTING-CALAIM EXPANSION	VARIOUS
T4982	NGC US, LLC	180,000.00	1,382,245.88	PREFUND HEALTH HOMES INCENTIVES & HEALTH EDUCATION MEMBER & DISEASE MANAGEMENT & QUALITY IMPROVEMENT INCENTIVES	VARIOUS
Т2726	DST PHARMACY SOLUTIONS, INC.	122,894.36	1,035,206.26	AUG. 2021 PHARMACY CLAIMS	PHARMACY
T1180	LANGUAGE LINE SERVICES INC.	93,565.37	436,476.19	AUG. 2021 INTERPRETATION SERVICES & EQUIPMENT	MEMBER SERVICES
Т2488	THE LINCOLN NATIONAL LIFE INSURANCE	69,019.79	621,555.95	SEPT. 2021 VOLUNTARY LIFE, AD&D, DENTAL INSURANCE	VARIOUS
T4218	CONTEXT 4 HEALTHCARE, INC****	68,600.00	69,630.00	AMA ROYALTY FEE & CPT RENEWAL	MIS INFRASTRUCTURE
T4483	INFUSION AND CLINICAL SERVICES, INC. ****	63,549.14	193,235.72	HEALTH HOMES GRANT	COMMUNITY GRANT
Т4722	COGNIZANT TRIZETTO SOFTWARE GROUP, INC.	47,427.78	385,432.95	AUG. 2021 PROFESSIONAL SERVICES	VARIOUS
Т4582	HEALTHX, INC.	41,576.00	382,184.00	SEPT. 2021 MAINTENANCE AND SUPPORT FEES - PROVIDER AND MEMBER PORTAL	MIS INFRASTRUCTURE

Vendor					
No.	Vendor Name	<b>Current Month</b>	Year-to-Date	Description	Department
T5022	SVAM INTERNATIONAL INC	34,890.00	245,786.00	AUG. 2021 PROFESSIONAL SERVICES/UPDATE TO STANDARD BUSINESS REPORTING	IT BUSINESS INTELLIGENCE
T4733	UNITED STAFFING ASSOCIATES	32,866.95	190,688.54	AUG. & SEPT. 2021 TEMPORARY HELP - (2) MS; (1) HHP; (1) HE	VARIOUS
T5337	CAZADOR CONSULTING GROUP INC	31,289.93	160,429.54	AUG./SEPT. 2021 TEMPORARY HELP - (10) MS	VARIOUS
T2584	UNITED STATES POSTAL SVCHASLER****	30,000.00	180,000.00	POSTAGE (METER) FUND	CORPORATE SERVICES
T4699	ZEOMEGA*****	29,475.00	98,128.47	JUL. 2021 PROFESSIONAL SERVICES	UTILIZATION MANAGEMENT
T2167	PG&E	27,479.36	211,748.75	AUG. & SEPT 2021 USAGE / UTILITIES	CORPORATE SERVICES
T2509	USPS****	27,289.84	28,798.14	FUND MAILING PERMIT #88	CORPORATE SERVICES
T5322	MANINDER KHALSA	26,351.00	73,430.50	AUG. 2021 PROFESSIONAL SERVICES	UTILIZATION MANAGEMENT-UM
T4538	CHANGE HEALTHCARE SOLUTIONS, LLC	24,653.16	188,280.16	AUG. 2021 EDI CLAIM PROCESSING (EMDEON)	CLAIMS
T4038	POLYCLINIC MEDICAL CENTER, INC****	22,841.29	22,841.29	SEPT. 2021/2022 PROVIDER GRANT	COMMUNITY GRANTS
T4657	DAPONDE SIMPSON ROWE PC****	22,589.50	103,487.00	JUL. 2021 LEGAL FEES	VARIOUS
T3011	OFFICE ALLY, INC	21,114.25	168,020.50	AUG. 2021 EDI CLAIM PROCESSING	CLAIMS
T4902	CHANGE HEALTHCARE SOLUTIONS, LLC****	20,741.60	48,655.20	MAY, JUN., JUL., AUG., 2021 EDI CLAIM PROCESSING (RELAY HEALTH)	CLAIMS
T4460	PAYSPAN, INC	19,412.11	142,085.63	AUG. 2021 ELECTRONIC CLAIMS/PAYMENTS	FINANCE
Т3449	CDW GOVERNMENT****	18,050.26	91,341.31	OPTICAL TRANCEIVER MODULES & ADOBE LICENSES	MIS INFRASTRUCTURE
T5145	CCS ENGINEERING FRESNO INC	17,882.14	142,311.26	SEPT. 2021 JANITORIAL & ADDITIONAL DAY PORTER	CORPORATE SERVICES

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KERN-HEALTH SYSTEMS

September AP Vendor Report Amounts over \$10,000.00

September AP Vendor Report Amounts over \$10,000.00

KERN•HEALTH SYSTEMS

Vendor					
No.	Vendor Name	<b>Current Month</b>	Year-to-Date	Description	Department
T1861	CERIDIAN HCM, INC.	17,842.22	183,159.08	JUL., AUG. & SEPT. 2021 MONTHLY SUBSCRIPTION FEES/ PROFESSIONAL SERVICES/ DAYFORCE HUMAN CAPITAL MANAGEMENT	HUMAN RESOURCES
T5005	CRAYON SOFTWARE EXPERTS LLC	17,112.78	778,629.21	AUG. 2021 ESD AZURE OVERAGE	MIS INFRASTRUCTURE
T5076	MERIDIAN HEALTH SYSTEMS, P.C.	16,770.00	159,510.00	AUG. 2021 PROFESSIONAL SERVICES	UTILIZATION MANAGEMENT-UM
T5109	RAND EMPLOYMENT SOLUTIONS	13,760.46	332,804.70	AUG. & SEPT. 2021 TEMPORARY HELP - (1) MS; (1) HHP; (1) HE	VARIOUS
T5185	HOUSING AUTHORITY COUNTY OF KERN	13,100.00	117,200.00	JUN. 2021 PROFESSIONAL SERVICES	UTILIZATION MANAGEMENT
T4261	KAISER FOUNDATION HEALTH PLAN-TX PPO	12,966.80	9,520.24	SEPT. 2021 EMPLOYEE PPO HEALTH BENEFITS PREMIUM	VARIOUS
T4501	ALLIED UNIVERSAL SECURITY SERVICES	12,705.35	127,810.21	AUG. & SEPT. 2021 ONSITE SECURITY	CORPORATE SERVICES
T2458	HEALTHCARE FINANCIAL, INC.****	12,500.00	299,500.00	JUL. 2021 PROFESSIONAL SERVICES	ADMINISTRATION
T1005	COLONIAL LIFE & ACCIDENT	11,873.52	108,184.67	SEPT. 2021 LIFE INSURANCE PREMIUM	VARIOUS
T5386	PARTNER ENGINEERING AND SCIENCE, INC****	11,150.00	11,150.00	CARPORT SOLAR PROFESSIONAL SERVICES	CORPORATE SERVICES
T3092	LINKS FOR LIFE, INC****	10,000.00	15,450.00	LACE'N IT UP SPONSORSHIP	MARKETING
		6,747,911.11			
	TOTAL VENDORS OVER \$10,000	6,747,911.11			

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235,690.70 6,983,601.81

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TOTAL VENDOR EXPENSES- SEPTEMBER

TOTAL VENDORS UNDER \$10,000

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vendor No.	Vendor Name	Year-to Date	Description	Department
T1045	KAISER FOUNDATION HEALTH - HMO	3,899,985.64	EMPLOYEE HMO HEALTH BENEFITS PREMIUM	VARIOUS
T1001	KERN MEDICAL CENTER****	3,730,673.49	2019/2020 PROVIDER QUALITY CARE GRANT & 2021/2022 PROVIDER GRANT PROGRAM	COMMUNITY GRANTS
T4350	COMPUTER ENTERPRISE INC.	1,990,277.92	PROFESSIONAL SERVICES / CONSULTING SERVICES	CAPITAL PROJECT
T2704	MCG HEALTH LLC	1,648,909.88	HEALTH CARE MANAGEMENT & SOFTWARE LICENSE 8/5/2021 - 08/04/2022	UTILIZATION MANAGEMENT
Т4982	NGC NS, LLC	1,382,245.88	PREFUND HEALTH EDUCATION MEMBER INCENTIVES	HEALTH EDUCATION
T2686	ALLIANT INSURANCE SERVICES INC.	1,210,766.90	ANNUAL INSURANCE & ACIP CRIME PREMIUMS	ADMINISTRATION
T3130	OPTUMINSIGHT, INC.	1,043,176.00	ANNUAL LICENSED SOFTWARE EASYGROUP & INCREMENTAL LICENSE	MIS INFRASTRUCTURE
T2726	DST PHARMACY SOLUTIONS, INC.	1,035,206.26	PHARMACY CLAIMS	PHARMACY
T4237	FLUIDEDGE CONSULTING, INC.	894,745.10	CONSULTING SERVICES/UPDATE TO STANDARD BUSINESS REPORTING	VARIOUS
T4391	OMNI FAMILY HEALTH	860,848.60	HEALTH HOMES AND PROVIDER QUALITY CARE GRANT	COMMUNITY GRANTS
T5005	CRAYON SOFTWARE EXPERTS LLC	778,629.21	ANNUAL SOFTWARE LICENSE AND ESD AZURE OVERAGE	MIS INFRASTRUCTURE
Т2488	THE LINCOLN NATIONAL LIFE INSURANCE	621,555.95	VOLUNTARY LIFE, AD&D, DENTAL INSURANCE PREMIUM	VARIOUS
T1180	LANGUAGE LINE SERVICES INC.	436,476.19	INTERPRETATION SERVICES	MEMBER SERVICES
Т4722	COGNIZANT TRIZETTO SOFTWARE GROUP, INC.	385,432.95	PROFESSIONAL SERVICES	VARIOUS

SYSTEMS Year to Date AP Vendor Report Amounts over \$10,000.00

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Vendor No.	Vendor Name	Year-to Date	Description	Department
T4582	HEALTHX, INC.	382,184.00	MAINTENANCE AND SUPPORT FEES - PROVIDER AND MEMBER PORTAL	MIS INFRASTRUCTURE
Т5109	RAND EMPLOYMENT SOLUTIONS	322,835.32	TEMPORARY HELP & ACA INSURANCE	VARIOUS
T1845	DEPARTMENT OF MANAGED HEALTH CARE	310,874.85	2021-2022 MCAL ANNUAL ASSESSMENT	ADMINISTRATION
T5111	ENTISYS 360	306,584.94	ANNUAL DISASTER RECOVERY CONTINUITY PROJECT	CAPITAL PROJECT/MIS INFRASTRUCTURE
T2458	HEALTHCARE FINANCIAL, INC.	299,500.00	PROFESSIONAL SERVICES	ADMINISTRATION
T5022	SVAM INTERNATIONAL INC	245,786.00	PROFESSIONAL SERVICES/UPDATE TO STANDARD BUSINESS REPORTING	IT BUSINESS INTELLIGENCE
Т5317	PRESIDIO NETWORKED SOLUTIONS GROUP LLC.	241,910.78	NUTANIX HARDWARE & SOFTWARE - SECURITY PROGRAM ASSESSMENT	MIS INFRASTRUCTURE
T4193	STRIA LLC	221,320.46	OCR SERVICES AND PROFESSIONAL SERVICES	CLAIMS
T5229	DIGNITY HEALTH MEDICAL GROUP - BAKERSFIELD	217,442.81	HEALTH HOME GRANT	COMMUNITY GRANTS
Т2167	PG&E	211,748.75	USAGE/UTILITIES	CORPORATE SERVICES
T4538	CHANGE HEALTHCARE SOLUTIONS, LLC	211,555.53	EDI CLAIM PROCESSING (EMDEON)	CLAIMS
Т4483	INFUSION AND CLINICAL SERVICES, INC.	193,235.72	HEALTH HOMES GRANT	COMMUNITY GRANT
Т4733	UNITED STAFFING ASSOCIATES	190,688.54	TEMPORARY HELP & ACA INSURANCE	VARIOUS
T1861	CERIDIAN HCM, INC.	183,159.08	MONTHLY SUBSCRIPTION FEES/ PROFESSIONAL SERVICES/ DAYFORCE HUMAN CAPITAL MANAGEMENT	HUMAN RESOURCES

KERN·HEALTH SYSTEMS	Year to Date AP Vendor Report
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Vendor No.	Vendor Name	Year-to Date	Description	Department
Т2584	UNITED STATES POSTAL SVCHASLER	180,000.00	POSTAGE (METER) FUND	CORPORATE SERVICES
T3011	OFFICE ALLY, INC.	168,020.50	EDI CLAIM PROCESSING	CLAIMS
T5337	CAZADOR CONSULTING GROUP INC	160,429.54	TEMPORARY HELP	VARIOUS
T5076	MERIDIAN HEALTH SYSTEMS, P.C.	159,510.00	PROFESSIONAL SERVICES	UTILIZATION MANAGEMENT
T4967	ADMINISTRATIVE SOLUTIONS, INC.	159,028.03	FSA EMPLOYEE PREMIUM & SECTION 125 ADMINISTRATION	VARIOUS
T4460	PAYSPAN, INC	153,470.48	ELECTRONIC CLAIMS/PAYMENTS	FINANCE
T4165	SHI INTERNATIONAL CO.	144,711.52	SOFTWARE LICENSES	MIS INFRASTRUCTURE
T5145	CCS ENGINEERING FRESNO INC.,	142,311.26	JANITORIAL SERVICES	CORPORATE SERVICES
Т3448	SYNERGY HEALTHCARE, INC.	141,500.00	ASTHMA PROGRAM GRANT	COMMUNITY GRANTS
T5344	SIGNATURE STAFF RESOURCES LLC	129,444.00	PROJECT MANAGEMENT CONSULTING	PROJECT MANAGEMENT
T4501	ALLIED UNIVERSAL SECURITY SERVICES	127,810.21	ONSITE SECURITY	CORPORATE SERVICES
T5319	CITIUSTECH INC.	125,000.00	CITIUS TECH'S FAST AND IMPLEMENTATION FEES	MIS INFRASTRUCTURE
T5185	HOUSING AUTHORITY COUNTY OF KERN	117,200.00	2020 HOUSING AUTHORITY GRANT	UTILIZATION MANAGEMENT - UM WELLNESS
T2850	QUEST SOFTWARE INC.	109,598.00	SQL LICENSE / SPOTLIGHT SOFTWARE	MIS INFRASTRUCTURE
T1005	COLONIAL LIFE & ACCIDENT ATTN PREMIUM PROCESSING	108,184.67	EMPLOYEE PREMIUM - ACCIDENT & CRITICAL ILLNESS	VARIOUS

KERN+HEAL SYSTEMS Year to Date AP Vendor Report Amounts over \$10,000.00

Vendor No.	Vendor Name	Year-to Date	Description	Department
T4657	DAPONDE SIMPSON ROWE PC	103,487.00	LEGAL FEES	VARIOUS
T1960	LOCAL HEALTH PLANS OF CALIFORNIA	100,916.70	2021 ANNUAL DUE ASSESSMENT & TRAINING REGISTRATION	VARIOUS
Т4699	ZeOMEGA, INC.	98,128.47	PROFESSIONAL SERVICES AND TRAVEL EXP.	UTILIZATION MANAGEMENT
T1408	DELL MARKETING L.P.	98,070.09	HARDWARE & COMPUTER EQUIPMENT	MIS INFRASTRUCTURE
Т3449	CDW GOVERNMENT	90,710.54	ANNUAL ADOBE TEAM LICENSING	MIS INFRASTRUCTURE
T1128	HALL LETTER SHOP, INC.	90,688.56	NEW MEMBER LETTER/ENVELOPES, MEMBER HANDBOOKS, CLINICAL CARE MANUAL FOR HH, NEW MEMBER PACKETS & POSTERS	VARIOUS
T4261	KAISER FOUNDATION HEALTH PLAN -TX PPO	90,520.24	TX-PPO EMPLOYEE HEALTH BENEFITS	VARIOUS
Т4353	TWE SOLUTIONS, INC.	87,518.01	ANNUAL TECHNICAL SUPPORT AND MAINTENANCE FOR NIMBLE STORAGE SOLUTIONS	MIS INFRASTRUCTURE
T4396	KAISER FOUNDATION HEALTH-DHMO	84,462.05	EMPLOYEE HEALTH BENEFITS	VARIOUS
T4963	LINKEDIN CORPORATION	78,275.00	ANNUAL ONLINE TRAINING FOR ALL EMPLOYEES	HUMAN RESOURCES
T4813	ADVENTIST HEALTH TEHACHAPI VALLEY	77,925.82	2020 PROVIDER QUALITY CARE GRANT	COMMUNITY GRANTS
T1189	APPLE ONE INC, EMPLOYMENT SERVICES	76,420.13	TEMPORARY HELP	MIS ADMINISTRATION
T5322	MANINDER KHALSA	73,430.50	2021 PROFESSIONAL SERVICES	UTILIZATION MANAGEMENT
T1272	COFFEY COMMUNICATIONS INC.	72,051.44	MEMBER NEWSLETTER/ WEBSITE IMPLEMENTATION	HEALTH EDUCATION/ MIS INFRASTRUCTURE

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Vendor No.	Vendor Name	Year-to Date	Description	Department
Т4217	CONTEXT 4 HEALTHCARE, INC****	69,630.00	AMA ROYALTY FEE & CPT RENEWAL	MIS INFRASTRUCTURE
Т4960	ZELIS CLAIMS INTEGRITY, LLC	67,536.96	POST EDITING SYSTEMS FOR CLAIMS PROCESSING	CLAIMS
T4054	ASSOCIATION FOR COMMUNITY AFFILIATED PLANS	65,000.00	2021 ANNUAL DUES ASSESSMENT	ADMINISTRATION
T5121	TPx COMMUNICATIONS	63,212.57	LOCAL CALL SERVICES; LONG DISTANCE CALLS; INTERNET SERVICES; 800 LINES	MIS INFRASTRUCTURE
T1022	UNUM LIFE INSURANCE CO.	61,013.60	EMPLOYEE PREMIUM	PAYROLL DEDUCTION
T5329	RELAY NETWORK, LLC	60,000.03	TEXT MESSAGING SUBSCRIPTION	CAPITAL PROJECT
T4563	SPH ANALYTICS	59,988.80	PROVIDER AND MEMBER SATISFACTION SURVEYS	VARIOUS
Т5132	TIME WARNER CABLE LLC	58,393.71	INTERNET SERVICES	MIS INFRASTRUCTURE
T2580	GOLDEN EMPIRE TRANSIT DISTRICT	54,735.75	2021-2022 OUTDOOR ADVERTISING	MARKETING
T1957	FRIENDS OF MERCY FOUNDATION	54,000.00	COVID VACCINE CAMPAIGN SPONSORSHIP	MARKETING
T4785	COMMGAP	52,430.00	INTERPRETATION SERVICES	HEALTH EDUCATION
T4792	KP LLC	51,416.46	PROVIDER DIRECTORIES & FORMULARY (SUPPORT/MAINT.)	PHARMACY/PROVIDER RELATIONS
T4415	DANIELLS PHILLIPS VAUGHAN AND BOCK	49,950.00	2020 AUDIT FEES	FINANCE
Т4182	THE LAMAR COMPANIES	49,760.00	OUTDOOR ADVERTISEMENT-BILLBOARDS	ADVERTISING
T4503	VISION SERVICE PLAN	49,681.20	EMPLOYEE HEALTH BENEFITS	VARIOUS

KERN+HEAI SYSTEMS Year to Date AP Vendor Report Amounts over \$10,000.00

Vendor No.	Vendor Name	Year-to Date	Description	Department
T4902	CHANGE HEALTHCARE TECHNOLOGIES, LLC	48,655.20	EDI CLAIM PROCESSING (EMDEON)	CLAIMS
Т4781	EDRINGTON HEALTH CONSULTING, LLC	48,600.00	CONSULTING SERVICES	ADMINISTRATION
T2961	SOLUTION BENCH, LLC	46,414.59	M-FILES & SCANFINITY LICENSES SUPPORT	MIS INFRASTRUCTURE
T1183	MILLIMAN USA	45,672.75	CY2019/2020 RDT & IBNP CONSULTING - ACTUARIAL	ADMINISTRATION
Т3986	JACQUELYN S. JANS	44,600.00	CONSULTING FOR KHS PUBLIC IMAGE CAMPAIGN	ADMINISTRATION/ MARKETING
T2413	TREK IMAGING INC	41,769.51	COMMUNITY AND MARKETING EVENTS, MEMBER & HEALTH ED INCENTIVES, EMPLOYEE EVENTS, NEW HIRE SHIRTS	VARIOUS
T5015	SENTINEL ENGINEERING	40,380.00	JUNIPER ANNUAL SUPPORT RENEWAL	MIS INFRASTRUCTURE
T5346	TURNKEY ENERGY	40,352.00	EV CHARGING STATIONS	CORPORATE SERVICES
T2446	ΑΤ&Τ ΜΟΒΙLITY	38,860.24	CELLULAR PHONE / INTERNET USAGE	MIS INFRASTRUCTURE
T5340	GARTNER INC	38,500.00	ANNUAL LEADERS INDIVIDUAL ACCESS ADVISOR - PROFESSIONAL SERVICES	MIS ADMINISTRATION
T2441	LAURA J. BREZINSKI	38,050.00	MARKETING MATERIALS	MARKETING
T5107	CITRIX SYSTEMS, INC.	37,350.00	ANNUAL LICENSE AND SUPPORT FEES	MIS INFRASTRUCTURE
T5292	ALL'S WELL HEALTH CARE SERVICES	37,179.00	TEMPORARY HELP	VARIOUS
T1404	CALIFORNIA ASSOCIATION OF HEALTH PLANS	36,199.00	2021 ANNUAL DUES ASSESSMENT	ADMINISTRATION
T2407	KAISER FOUNDATION HEALTH -COBRA	36,197.22	COBRA EMPLOYEE HEALTH BENEFITS	VARIOUS

<b>KERN·HEALTH</b>	SYSTEMS	Year to Date AP Vendor Report
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Vendor No.	Vendor Name	Year-to Date	Description	Department
T2941	KERN PRINT SERVICES INC.	34,257.75	OTHER PRINTING COSTS, ENVELOPES, LETTERHEAD	VARIOUS
Т2969	AMERICAN BUSINESS MACHINES INC	34,178.13	HARDWARE AND MAINTENANCE	CORPORATE SERVICES
T4652	BAKERSFIELD SYMPHONY ORCHESTRA	33,333.36	COMMUNITY SPONSORSHIP	ADMINISTRATION
T5201	JAC SERVICES, INC.	33,148.00	AC MAINTENANCE & SERVICE	CORPORATE SERVICES
T5325	WADE A MCNAIR	32,995.00	LEADABILITY PROGRAM FACILITATION-CONSULTING SERVICES/ONSITE TRAINING	HUMAN RESOURCES
T4607	AGILITY RECOVERY SOLUTIONS INC.	30,416.00	PROFESSIONAL SERVICES	ADMINISTRATION
T2509	**** SdSN	28,798.14	REPLENISH POSTAGE (PERMIT) FUNDS	CORPORATE SERVICES
T4575	SCHNEIDER ELECTRIC IT CORPORATION	26,791.50	APC COOLING UNITS - ANNUAL MAINTENACE	CORPORATE SERVICES
T4216	NEXSTAR BROADCASTING INC	26,610.00	ADVERTISEMENT - MEDIA	MARKETING
T5269	KERN COMMUNITY FOUNDATION	26,311.00	ANNUAL CONTRIBUTION - KERN CONNECTED COMMUNITY NETWORK MGMT FEE	UTILIZATION MANAGEMENT- OUTREACH
T2135	BAKERSFIELD CITY SCHOOL DISTRICT	26,205.00	2019/2020 SCHOOL WELLNESS PROGRAM GRANT - FINAL PAYMENT	UTILIZATION MANAGEMENT - HE WELLNESS
T1655	KERN,KKXX,KISV,KGEO,KGFM,KEBT,KZOZ,KKJG,KVEC,K STT,KRQK,KPAT,	26,000.00	DIGITAL ADS	MARKETING
T5298	TOTALMED, INC.	25,591.00	DIRECT PLACEMENT FEES	HUMAN RESOURCES
T2918	STINSON'S	25,490.30	2021 OFFICE SUPPLIES	VARIOUS
T4731	LOGMEIN USA, INC.	25,202.25	INTERNET SERVICES	MIS INFRASTRUCTURE

Year to Date AP Vendor Report Amounts over \$10,000.00

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Vendor No.	Vendor Name	Year-to Date	Description	Department
T4663	DEVELOPMENT DIMENSIONS INTERNATIONAL, INC.	25,000.00	LEADERSHIP FOUNDATION LICENSE	HUMAN RESOURCES
T5376	KCHCC	25,000.00	COVID TASK FORCE SPONSORSHIP	MARKETING
T5119	PACIFIC WEST SOUND PROFESSIONAL AUDIO & DESIGN INC.	24,075.03	HARDWARE BOARD ROOM REMOTE VIDEO CONFERENCING	MIS INFRASTRUCTURE
T5334	PACIFIC INTERPRETERS, INCORPORATED	21,443.57	INTERPRETATION SERVICES	HEALTH EDUCATION
Т2933	SIERRA PRINTERS, INC.	23,701.64	PRINTING OF MEMBER EDUCATION MATERIAL/PROVIDER DIRECTORY/BUSINESS CARDS	VARIOUS
T5345	DEVVIO INC	23,250.00	ANNUAL SOFTWARE & HARDWARE DEVVTRACE WEARABLES & GATEWAYS - CONTRACT TRACING	MIS INFRASTRUCTURE/CAPITAL PROJECT
T4873	L5 HEALTHCARE SOLUTIONS, INC.	23,115.00	ANNUAL LICENSE AND SUPPORT FEES - CLAIMS AUDIT TOOL	CLAIMS
T4038	POLYCLINIC MEDICAL CENTER, INC****	22,841.29	2021/2022 PROVIDER GRANT PROGRAM	COMMUNITY GRANTS
T1152	MICHAEL K. BROWN LANDSCAPE & MAINTENANCE CO., INC.	20,745.45	2021 BUILDING MAINTENANCE	CORPORATE SERVICE
T4605	KERNVILLE UNION SCHOOL DISTRICT	19,500.00	2019/2020 SCHOOL WELLNESS PROGRAM GRANT - FINAL PAYMENT	UTILIZATION MANAGEMENT - HE WELLNESS
T1326	WALKER-LEWIS RENTS	19,231.99	COVID-19 TESTING SITE EQUIPMENT	MARKETING
T1097	NCQA	19,230.75	HEDIS, VOL 2 PLUS QUALITY COMPASS AND POPULATION HEALTH PROGRAM ACCREDIATION	QUALITY IMPROVEMENT
T4514	A.J. KLEIN, INC. T. DENATALE, B. GOLDNER	18,193.50	LEGAL FEES	ADMINISTRATION
T4228	THE SSI GROUP, LLC.	18,239.80	EDI CLAIM PROCESSING	CLAIMS
T5128	STANDARD SCHOOL DISTRICT	18,000.00	2019/2020 SCHOOL WELLNESS PROGRAM GRANT - FINAL PAYMENT	UTILIZATION MANAGEMENT - HE WELLNESS

Vendor No.	Vendor Name	Year-to Date	Description	Department
Т5159	AT&T CORP	17,902.07	INTERNET SERVICES	MIS INFRASTRUCTURE
T3084	KERN COUNTY-COUNTY COUNSEL	17,697.30	LEGAL FEES	ADMINISTRATION
Т4585	DELANO UNION SCHOOL DISTRICT	17,500.00	2019/2021 SCHOOL WELLNESS PROGRAM GRANT- FINAL PAYMENT	UTILIZATION MANAGEMENT - HE WELLNESS
T4802	KERN COUNTY SUPERINTENDENT OF SCHOOLS	17,500.00	2019/2020 SCHOOL WELLNESS PROGRAM GRANT - FINAL PAYMENT	UTILIZATION MANAGEMENT - HE WELLNESS
T5300	CENTRAL VALLEY OCCUPATION MEDICAL GROUP, INC	17,440.00	COVID-19 TESTING	HUMAN RESOURCES
Т5161	INTEGRATED HEALTHCARE ASSOCIATION	17,405.00	ADVERTISEMENT - FILMING SERVICES	MARKETING
Т4523	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	17,173.78	EMPLOYEE PREMIUM	ADMINISTRATION
T5013	ELIZA CORPORATION	17,110.00	202 DATA MANAGEMENT FEE	CASE MANAGEMENT
Т4962	LIBERTY DATA, INC.	17,000.00	PROFESSIONAL SERVICES ANNUAL RENEWAL	MIS INFRASTRUCTURE
Т4016	FIRST DATABANK, INC	16,620.00	SOFTWARE LICENSE	MIS INFRASTRUCTURE
Т5333	CENTRAL CALIFORNIA ASTHMA COLLABORATIVE	16,042.50	2021 CENTRAL CALIFORNIA ASTHMA COLLAB. GRANT	HE WELLNESS
Т4708	HEALTH MANAGEMENT ASSOCIATES, INC.	15,936.00	CONSULTING SERVICES	ADMINISTRATION
Т2787	SAGE SOFTWARE, INC	15,819.93	2020-21 SAGE300 ERP SILVER BUSINESS ANNUAL LICENSE	FINANCE
T4993	LEGALSHIELD	15,382.36	EMPLOYEE PAID VOLUNTARY COVERAGE	PAYROLL DEDUCTION
T5336	TEAMDYNAMIX SOLUTIONS LLC	15,200.00	SOFTWARE LICENSE	MIS INFRASTRUCTURE

Year to Date AP Vendor Report Amounts over \$10,000.00

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UTILIZATION MANAGEMENT **BUSINESS INTELLIGENCE** CORPORATE SERVICES CORPORATE SERVICES CORPORATE SERVICES CORPORATE SERVICES **ADMINISTRATION** Department MARKETING MARKETING MARKETING MARKETING MARKETING MARKETING VARIOUS VARIOUS SAP BUSINESS OBJECTS SOFTWARE ANNUAL MAINTENANCE FEE INFLUENZA VACCINATION SPONSORSHIP 2021 SERVICE AWARDS & CELL PHONES COMMUNITY ACTIVITIES-SPONSORSHIP STORAGE AND SHREDDING SERVICES **ADVERTISEMENT - TELEVISION** ADVERTISEMENT - TELEVISION ADVERTISEMENT - TELEVISION 2021 EVENT SPONSORSHIP PROFESSIONAL SERVICES PROFESSIONAL SERVICES **ADVERTISEMENT - RADIO** BUILDING MAINTENANCE 2021 MOVING EXPENSES Description TEMPORARY HELP Year-to Date 12,915.00 15,000.00 14,522.90 13,450.00 12,750.00 12,348.60 12,000.00 11,673.29 11,010.00 15,025.00 14,935.00 13,998.52 12,308.32 12,075.00 11,150.00 LA CAMPESINA, KBDS, KUFW, KMYX, KSEA, KBHH, KYLI, KCEC, KNAI AMERICAN HEART ASSOCIATION - KERN COUNTY PARTNER ENGINEERING AND SCIENCE, INC\*\*\*\* SINCLAIR TELEVISION OF BAKERSFIELD, LLC KERN COUNTY DEPT OF PUBLIC HEALTH SCRIPPS MEDIA, INC. DBA KERO-TV UNIVISION TELEVISION GROUP ADVANCED DATA STORAGE SMOOTH MOVE USA \*\*\*\* LINKS FOR LIFE, INC\*\*\*\* DELTA ELECTRIC INC. EXACT STAFF, INC. SAP AMERICA, INC RICHARD GARCIA Vendor Name APPLE INC\*\*\*\* endor/ T2578 T1650 T5215 T4195 T4389 T3092 T2790 T4466 T2938 T5386 T2955 T2851 T1347 T4577 T4934 ġ

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Year to Date AP Vendor Report Amounts over \$10,000.00
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Vendor No.	Vendor Name	Year-to Date	Description	Department
T5099	PROGRESS SOFTWARE CORPORATION	10,968.02	SOFTWARE LICENSE	MIS INFRASTRUCTURE
T2840	ATALASOFT, INC.	10,254.00	ANNUAL DOTIMAGE DOCUMENT IMAGING MAINTENANCE	MIS INFRASTRUCTURE
T4932	SPECTRUM REACH (MEDIA)	10,200.00	ADVERTISEMENT - TELEVISION	MARKETING
T4920	OTIS ELEVATOR COMPANY*****	10,001.80	2021 ELEVATOR MAINTENANCE SERVICES	CORPORATE SERVICES
T2869	COMMUNITY ACTION PARTNERSHIP OF KERN	10,000.00	COMMUNITY GRANTS	MARKETING
		29,547,317.94		
	TOTAL VENDORS OVER \$10,000	29,547,317.94		
	TOTAL VENDORS UNDER \$10,000	645,224.23		

Note: \*\*\*\*New vendors over \$10,000 for the month of September

\$30,192,542.17 645,224.23

TOTAL VENDOR EXPENSES - SEPTEMBER

KERN+HEALTT SYSTEMS october AP Vendor Report

Amounts over \$10,000.00

Vendor No.	Vendor Name	Current Month	Year-to-Date	Description	Department
T1045	KAISER FOUNDATION HEALTH - HMO	435,759.19	3,899,985.64	OCT., 2021 EMPLOYEE HMO HEALTH BENEFITS PREMIUM	VARIOUS
Т4982	NGC US, LLC	294,024.99	1,382,245.88	PREFUND HEALTH HOMES INCENTIVES & HEALTH EDUCATION MEMBER & DISEASE MANAGEMENT & QUALITY IMPROVEMENT INCENTIVES	VARIOUS
Т4350	COMPUTER ENTERPRISE INC.	275,675.01	1,990,277.92	SEPT. 2021 PROFESSIONAL SERVICES / CONSULTING SERVICES	VARIOUS
T4237	FLUIDEDGE CONSULTING, INC.	152,474.40	894,745.10	SEP. & OCT. 2021 CONSULTING SERVICES/UPDATE TO STANDARD BUSINESS REPORTING-CALAIM EXPANSION	VARIOUS
T4331	COTIVITI, INC ****	152,237.24	152,237.24	CALIFORNIA MEDI-CAL MEDICAID MEASURES & ANNUAL LICENSE FEE	QUALITY IMPROVEMENT
T1071	CLINICA SIERRA VISTA ****	138,973.30	142,973.30	APR., MAY, JUN., JUL., & AUG. 2021 PROVIDER GRANT PROGRAM	COMMUNITY GRANTS
T2726	DST PHARMACY SOLUTIONS, INC.	123,140.18	1,035,206.26	SEPT. 2021 PHARMACY CLAIMS	PHARMACY
Т3446	WITT/KIEFFER INC ****	95,091.19	95,091.19	RECRUITMENT FEES-CEO SEARCH	HUMAN RESOURCES
Т2488	THE LINCOLN NATIONAL LIFE INSURANCE	69,413.01	621,555.95	OCT. 2021 VOLUNTARY LIFE, AD&D, DENTAL INSURANCE	VARIOUS
T5401	KERN MEDICAL SUPPLY, LLC ****	65,546.02	65,546.02	JUL., & AUG. 2021/2022 PROVIDER GRANT PROGRAM	COMMUNITY GRANTS
T1180	LANGUAGE LINE SERVICES INC.	62,029.27	436,476.19	SEPT. 2021 INTERPRETATION SERVICES	UTILIZATION MANAGEMENT - HE
T1408	DELL MARKETING L.P. ****	61,925.48	159,995.57	HARDWARE - 50 INTEL WI-FI 6 AX201 & 25 DELL THUNDERBOLT	MIS INFRASTRUCTURE/CAPITAL PROJECTS
Т4944	CENTRAL VALLEY FARMWORKER FOUNDATION ****	56,528.25	56,528.25	COVID 19 VACCINATION INCENTIVE PROVIDER GRANT PROGRAM	PROVIDER NETWORK MANAGEMENT

	Year-to-Date Description Department	WEARABLE BIO-AUTHENTICATION TRACING DEVICES CAPITAL PROJECT	OCT. 2021 MAINTENANCE AND SUPPORT FEES - MIS INFRASTRUCTURE PROVIDER AND MEMBER PORTAL	SEPT. 2021 PROFESSIONAL SERVICES VARIOUS	AUG., SEPT. & OCT. 2021 OCR SERVICES AND PROFESSIONAL SERVICES	FALL 2021 MEMBER NEWSLETTER & OCT. 2021 WEBSITE HEALTH EDUCATION/ MARKETING MAINTENANCE	COVID 19 VACCINATION MEMBER INCENTIVE ITEMS MARKETING	AUG. 2021 PROFESSIONAL SERVICES ADMINISTRATION	SEPT. 2021 PROFESSIONAL SERVICES/UPDATE TO IT BUSINESS INTELLIGENCE STANDARD BUSINESS REPORTING	AUG. 2021 LEGAL FEES VARIOUS	SEPT./OCT. 2021 TEMPORARY HELP - (8) MS VARIOUS	SEPT. 2021 EDI CLAIM PROCESSING (EMDEON) CLAIMS	HEALTH SERVICES UNIT - OCM PROGRAM HUMAN RESOURCES	TESTRAIL RENEWAL MIS INFRASTRUCTURE	EV CHARGING STATIONS-FINAL PAYMENT CORPORATE SERVICES	JUL. & AUG. 2021 CONSULTING SERVICES ADMINISTRATION	
Amounts over \$10,000.00	Vendor Name Current Month Y	NYMI INC ****	41,576.00 41,576.00	COGNIZANT TRIZETTO SOFTWARE GROUP, INC. 40,151.75	STRIA LLC **** 38,778.07	COFFEY COMMUNICATIONS INC. ****	TREK IMAGING INC **** 35,435.81	HEALTHCARE FINANCIAL, INC.	SVAM INTERNATIONAL INC 29,370.00	DAPONDE SIMPSON ROWE PC	CAZADOR CONSULTING GROUP INC 25,741.14	CHANGE HEALTHCARE SOLUTIONS, LLC 25,216.46	WADE A MCNAIR **** 23,179.00	GUROCK SOFTWARE GmbH ****	TURNKEY ENERGY ****	HEALTH MANAGEMENT ASSOCIATES, INC **** 21,306.25	
Amc	Vendor No.	T5396	T4582	T4722	Т4193	T1272	Т2413	T2458	T5022	T4657	T5337	T4538	T5325	T4424	T5346	T4708	

KERN+HEALTF SYSTEMS october AP Vendor Report

KERN+HEALTH SYSTEMS october AP Vendor Report

Amounts over \$10,000.00

Vendor No.	Vendor Name	Current Month	Year-to-Date	Description	Department
T4460	PAYSPAN, INC	20,941.50	174,411.98	SEPT. 2021 ELECTRONIC CLAIMS/PAYMENTS	FINANCE
T3011	OFFICE ALLY, INC	20,742.25	188,762.75	SEPT. 2021 EDI CLAIM PROCESSING	CLAIMS
T4038	POLYCLINIC MEDICAL CENTER, INC	20,277.68	43,118.97	AUG. 2021/2022 PROVIDER GRANT	COMMUNITY GRANTS
T2933	SIERRA PRINTERS, INC ****	19,776.81	43,478.45	MEMBER VACCINE POSTCARDS & FLYERS	VARIOUS
Т4261	KAISER FOUNDATION HEALTH PLAN-TX PPO	19,450.20	109,970.44	OCT. 2021 EMPLOYEE PPO HEALTH BENEFITS PREMIUM	VARIOUS
T5145	CCS ENGINEERING FRESNO INC	18,250.00	160,561.26	OCT. 2021 JANITORIAL & ADDITIONAL DAY PORTER	CORPORATE SERVICES
T1861	CERIDIAN HCM, INC.	17,789.18	200,948.26	SEPT. & OCT. 2021 MONTHLY SUBSCRIPTION FEES/ PROFESSIONAL SERVICES/ DAYFORCE HUMAN CAPITAL MANAGEMENT	HUMAN RESOURCES
T5005	CRAYON SOFTWARE EXPERTS LLC	17,766.37	796,395.58	AUG. 2021 ESD AZURE OVERAGE	MIS INFRASTRUCTURE
Т4733	UNITED STAFFING ASSOCIATES	17,260.40	207,948.94	SEPT. & OCT. 2021 TEMPORARY HELP - (6) MS; (1) HHP; (1) HE; (1) UM	VARIOUS
T5322	MANINDER KHALSA	17,160.00	90,590.50	SEPT. 2021 PROFESSIONAL SERVICES	UTILIZATION MANAGEMENT-UM
T4165	SHI INTERNATIONAL CO. ****	16,765.72	161,477.24	SOLARWINDS MAINTENANCE 2021/2022	MIS INFRASTRUCTURE
T5300	CENTRAL VALLEY OCCUPATION MEDICAL GROUP INC	16,000.00	33,440.00	AUG. & SEPT. 2021 COVID-19 TESTING	HUMAN RESOURCES
T4501	ALLIED UNIVERSAL SECURITY SERVICES	15,931.86	143,742.07	SEPT. & OCT. 2021 ONSITE SECURITY	CORPORATE SERVICES
T5387	NAVIA BENEFITS SOLUTIONS, INC. ****	15,034.02	21,861.46	SEPT. & OCT. 2021 FSA EMPLOYEE PREMIUM & SECTION 125 ADMINISTRATION	VARIOUS
T5076	MERIDIAN HEALTH SYSTEMS, P.C.	14,430.00	173,940.00	SEPT. 2021 PROFESSIONAL SERVICES	UTILIZATION MANAGEMENT-UM

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# Amounts over \$10,000.00

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Department	VARIOUS	COMMUNITY GRANTS	MIS INFRASTRUCTURE	VARIOUS				
Description	SEPT. & OCT. 2021 TEMPORARY HELP - (1) MS; (1) HHP; (1) HE	JUL. 2021/2022 PROVIDER GRANT PROGRAM	WORKFORCE MANAGEMENT ADVANCED LICENSE ANNUAL REVIEW	SEPT. 2021 LIFE INSURANCE PREMIUM				
Year-to-Date	332,804.70	13,060.08	14,703.39	120,040.29				
Current Month Year-to-Date	13,533.55	13,060.08	12,716.60	11,855.62	2,789,302.96	2,789,302.96	237,713.74	\$ 3,027,016.70
Vendor Name	RAND EMPLOYMENT SOLUTIONS	CENTRIC HEALTH ****	VOX NETWORK SOLUTIONS, INC ****	COLONIAL LIFE & ACCIDENT		TOTAL VENDORS OVER \$10,000	TOTAL VENDORS UNDER \$10,000	TOTAL VENDOR EXPENSES- OCTOBER
Vendor No.	T5109	T4686	Т4496	T1005				

Note: \*\*\*\*New vendors over \$10,000 for the month of October

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Year to Date AP Vendor Report Amounts over \$10,000.00

Vendor		Voor to Doto		
NO.	Vendor Name	Year-to Date	Description	Department
T1045	KAISER FOUNDATION HEALTH - HMO	4,335,744.83	EMPLOYEE HMO HEALTH BENEFITS PREMIUM	VARIOUS
T1001	KERN MEDICAL CENTER	3,730,673.49	2019/2020 PROVIDER QUALITY CARE GRANT & 2021/2022 PROVIDER GRANT PROGRAM	COMMUNITY GRANTS
T4350	COMPUTER ENTERPRISE INC.	2,265,952.93	PROFESSIONAL SERVICES / CONSULTING SERVICES	CAPITAL PROJECT
T4982	NGC NS, LLC	1,676,270.87	PREFUND HEALTH EDUCATION MEMBER INCENTIVES	HEALTH EDUCATION
T2704	MCG HEALTH ILLC	1,648,909.88	HEALTH CARE MANAGEMENT & SOFTWARE LICENSE 8/5/2021 - 08/04/2022	UTILIZATION MANAGEMENT
T2686	ALLIANT INSURANCE SERVICES INC.	1,210,766.90	ANNUAL INSURANCE & ACIP CRIME PREMIUMS	ADMINISTRATION
T2726	DST PHARMACY SOLUTIONS, INC.	1,158,346.44	PHARMACY CLAIMS	PHARMACY
T4237	FLUIDEDGE CONSULTING, INC.	1,047,219.50	CONSULTING SERVICES/UPDATE TO STANDARD BUSINESS REPORTING	VARIOUS
T3130	OPTUMINSIGHT, INC.	1,043,176.00	ANNUAL LICENSED SOFTWARE EASYGROUP & INCREMENTAL LICENSE	MIS INFRASTRUCTURE
T4391	OMNI FAMILY HEALTH	860,848.60	HEALTH HOMES AND PROVIDER QUALITY CARE GRANT	COMMUNITY GRANTS
T5005	CRAYON SOFTWARE EXPERTS LLC	796,395.58	ANNUAL SOFTWARE LICENSE AND ESD AZURE OVERAGE	MIS INFRASTRUCTURE
T2488	THE LINCOLN NATIONAL LIFE INSURANCE	690,968.96	VOLUNTARY LIFE, AD&D, DENTAL INSURANCE PREMIUM	VARIOUS
T1180	LANGUAGE LINE SERVICES INC.	498,505.46	INTERPRETATION SERVICES	MEMBER SERVICES
Т4722	COGNIZANT TRIZETTO SOFTWARE GROUP, INC.	425,584.70	PROFESSIONAL SERVICES	VARIOUS

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Amounts

Vendor No.	Vendor Name	Year-to Date	Description	Department
Т4582	HEALTHX, INC.	423,760.00	MAINTENANCE AND SUPPORT FEES - PROVIDER AND MEMBER PORTAL	MIS INFRASTRUCTURE
T5109	RAND EMPLOYMENT SOLUTIONS	336,368.87	TEMPORARY HELP & ACA INSURANCE	VARIOUS
T2458	HEALTHCARE FINANCIAL, INC.	330,000.00	PROFESSIONAL SERVICES	ADMINISTRATION
T1845	DEPARTMENT OF MANAGED HEALTH CARE	310,874.85	2021-2022 MCAL ANNUAL ASSESSMENT	ADMINISTRATION
T5111	ENTISYS 360	306,584.94	ANNUAL DISASTER RECOVERY CONTINUITY PROJECT	CAPITAL PROJECT/MIS INFRASTRUCTURE
T5022	SVAM INTERNATIONAL INC	275,156.00	PROFESSIONAL SERVICES/UPDATE TO STANDARD BUSINESS REPORTING	IT BUSINESS INTELLIGENCE
Т4193	STRIA LLC	260,098.53	OCR SERVICES AND PROFESSIONAL SERVICES	CLAIMS
Т5317	PRESIDIO NETWORKED SOLUTIONS GROUP LLC.	241,910.78	NUTANIX HARDWARE & SOFTWARE - SECURITY PROGRAM ASSESSMENT	MIS INFRASTRUCTURE
T4538	CHANGE HEALTHCARE SOLUTIONS, LLC	236,771.99	EDI CLAIM PROCESSING (EMDEON)	CLAIMS
Т2167	PG&E	232,915.67	USAGE/UTILITIES	CORPORATE SERVICES
Т5229	DIGNITY HEALTH MEDICAL GROUP - BAKERSFIELD	217,442.81	HEALTH HOME GRANT	COMMUNITY GRANTS
T4733	UNITED STAFFING ASSOCIATES	207,948.94	TEMPORARY HELP & ACA INSURANCE	VARIOUS
T1861	CERIDIAN HCM, INC.	200,948.26	MONTHLY SUBSCRIPTION FEES/ PROFESSIONAL SERVICES/ DAYFORCE HUMAN CAPITAL MANAGEMENT	HUMAN RESOURCES
T4483	INFUSION AND CLINICAL SERVICES, INC.	193,235.72	HEALTH HOMES GRANT	COMMUNITY GRANT
T3011	OFFICE ALLY, INC.	188,762.75	EDI CLAIM PROCESSING	CLAIMS

SYSTEM Year to Date AP Vendor Report Amounts over \$10,000.00

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Vendor No.	Vendor Name	Year-to Date	Description	Department
T5337	CAZADOR CONSULTING GROUP INC	186,170.68	TEMPORARY HELP	VARIOUS
T2584	UNITED STATES POSTAL SVCHASLER	180,000.00	POSTAGE (METER) FUND	CORPORATE SERVICES
T4460	PAYSPAN, INC	174,411.98	ELECTRONIC CLAIMS/PAYMENTS	FINANCE
T5076	MERIDIAN HEALTH SYSTEMS, P.C.	173,940.00	PROFESSIONAL SERVICES	UTILIZATION MANAGEMENT
T4165	SHI INTERNATIONAL CO.	161,477.24	SOFTWARE LICENSES	MIS INFRASTRUCTURE
T5145	CCS ENGINEERING FRESNO INC.,	160,561.26	JANITORIAL SERVICES	CORPORATE SERVICES
T1408	DELL MARKETING L.P.	159,995.57	HARDWARE & COMPUTER EQUIPMENT	MIS INFRASTRUCTURE
T4967	ADMINISTRATIVE SOLUTIONS, INC.	159,028.03	FSA EMPLOYEE PREMIUM & SECTION 125 ADMINISTRATION	VARIOUS
Т4331	COTIVITI, INC ****	152,237.24	CALIFORNIA MEDI-CAL MEDICAID MEASURES & ANNUAL LICENSE FEE	QUALITY IMPROVEMENT
Т4501	ALLIED UNIVERSAL SECURITY SERVICES	143,742.07	ONSITE SECURITY	CORPORATE SERVICES
T1071	CLINICA SIERRA VISTA ****	142,973.30	2021/2022 PROVIDER GRANT PROGRAM	COMMUNITY GRANTS

COMMUNITY GRANTS

ASTHMA PROGRAM GRANT

141,500.00

SYNERGY HEALTHCARE, INC.

T3448

Year Amoi	Year to Date AP Vendor Report Amounts over \$10,000.00			
Vendor No.	Vendor Name	Year-to Date	Description	Department
Т4657	DAPONDE SIMPSON ROWE PC	131,489.00	LEGAL FEES	VARIOUS
T5344	SIGNATURE STAFF RESOURCES LLC	129,444.00	PROJECT MANAGEMENT CONSULTING	PROJECT MANAGEMENT
T5319	CITIUSTECH INC.	125,000.00	CITIUS TECH'S FAST AND IMPLEMENTATION FEES	MIS INFRASTRUCTURE
T1005	COLONIAL LIFE & ACCIDENT ATTN PREMIUM PROCESSING	120,040.29	EMPLOYEE PREMIUM - ACCIDENT & CRITICAL ILLNESS	VARIOUS
T5185	HOUSING AUTHORITY COUNTY OF KERN	117,200.00	2020 HOUSING AUTHORITY GRANT	UTILIZATION MANAGEMENT - UM WELLNESS
T1272	COFFEY COMMUNICATIONS INC.	110,245.63	MEMBER NEWSLETTER/WEBSITE IMPLEMENTATION	HEALTH EDUCATION/ MIS INFRASTRUCTURE
T4261	KAISER FOUNDATION HEALTH PLAN -TX PPO	109,970.44	TX-PPO EMPLOYEE HEALTH BENEFITS	VARIOUS
T2850	QUEST SOFTWARE INC.	109,598.00	SQL LICENSE / SPOTLIGHT SOFTWARE	MIS INFRASTRUCTURE
T1960	LOCAL HEALTH PLANS OF CALIFORNIA	100,916.70	2021 ANNUAL DUE ASSESSMENT & TRAINING REGISTRATION	VARIOUS
Т4699	ZeOMEGA, INC.	98,728.47	PROFESSIONAL SERVICES AND TRAVEL EXP.	UTILIZATION MANAGEMENT
T1128	HALL LETTER SHOP, INC.	98,407.80	NEW MEMBER LETTER/ENVELOPES, MEMBER HANDBOOKS, CLINICAL CARE MANUAL FOR HH, NEW MEMBER PACKETS & POSTERS	VARIOUS
Т3446	WITT/KIEFFER INC ****	95,091.19	RECRUITMENT FEES	HUMAN RESOURCES
Т4396	KAISER FOUNDATION HEALTH-DHMO	92,589.34	EMPLOYEE HEALTH BENEFITS	VARIOUS

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#### KHS Board of Directors Meeting, December 16, 2021

KERN+HEAL SYSTEMS Year to Date AP Vendor Report Amounts over \$10,000.00

Vendor No.	Vendor Name	Year-to Date	Description	Department
Т3449	CDW GOVERNMENT	90,915.37	ANNUAL ADOBE TEAM LICENSING	MIS INFRASTRUCTURE
T5322	MANINDER KHALSA	90,590.50	2021 PROFESSIONAL SERVICES	UTILIZATION MANAGEMENT
Т4353	TWE SOLUTIONS, INC.	87,518.01	ANNUAL TECHNICAL SUPPORT AND MAINTENANCE FOR NIMBLE STORAGE SOLUTIONS	MIS INFRASTRUCTURE
Т1189	APPLE ONE INC, EMPLOYMENT SERVICES	85,565.09	TEMPORARY HELP	MIS ADMINISTRATION
Т4963	LINKEDIN CORPORATION	78,275.00	ANNUAL ONLINE TRAINING FOR ALL EMPLOYEES	HUMAN RESOURCES
T4813	ADVENTIST HEALTH TEHACHAPI VALLEY	77,925.82	2020 PROVIDER QUALITY CARE GRANT	COMMUNITY GRANTS
Т2413	TREK IMAGING INC	77,205.32	COMMUNITY AND MARKETING EVENTS, MEMBER & HEALTH ED INCENTIVES, EMPLOYEE EVENTS, NEW HIRE SHIRTS	VARIOUS
Т5121	TPx COMMUNICATIONS	70,307.54	LOCAL CALL SERVICES; LONG DISTANCE CALLS; INTERNET SERVICES; 800 LINES	MIS INFRASTRUCTURE
Т4217	CONTEXT 4 HEALTHCARE, INC	69,630.00	AMA ROYALTY FEE & CPT RENEWAL	MIS INFRASTRUCTURE
T1022	UNUM LIFE INSURANCE CO.	68,456.00	EMPLOYEE PREMIUM	PAYROLL DEDUCTION
T4960	ZELIS CLAIMS INTEGRITY, LLC	67,536.96	POST EDITING SYSTEMS FOR CLAIMS PROCESSING	CLAIMS
T5329	RELAY NETWORK, LLC	66,666.70	TEXT MESSAGING SUBSCRIPTION	CAPITAL PROJECT
T5401	KERN MEDICAL SUPPLY, LLC ****	65,546.02	2021/2022 PROVIDER GRANT PROGRAM	COMMUNITY GRANTS
T4054	ASSOCIATION FOR COMMUNITY AFFILIATED PLANS	65,000.00	2021 ANNUAL DUES ASSESSMENT	ADMINISTRATION
T5132	TIME WARNER CABLE LLC	64,881.98	INTERNET SERVICES	MIS INFRASTRUCTURE

Year	Year to Date AP Vendor Report Amounts over \$10,000.00			
Vendor No.	Vendor Name	Year-to Date	Description	Department
T5346	TURNKEY ENERGY	63,378.00	EV CHARGING STATIONS	CORPORATE SERVICES
T4563	SPH ANALYTICS	59,988.80	PROVIDER AND MEMBER SATISFACTION SURVEYS	VARIOUS
Т4785	COMMGAP	57,227.50	INTERPRETATION SERVICES	HEALTH EDUCATION
Т4944	CENTRAL VALLEY FARMWORKER FOUNDATION ****	56,528.25	2021/2022 PROVIDER GRANT PROGRAM	COMMUNITY GRANTS
T5325	WADE A MCNAIR	56,174.00	LEADABILITY PROGRAM FACILITATION-CONSULTING SERVICES/ONSITE TRAINING	HUMAN RESOURCES
T4503	VISION SERVICE PLAN	55,239.08	EMPLOYEE HEALTH BENEFITS	VARIOUS
T2580	GOLDEN EMPIRE TRANSIT DISTRICT	54,735.75	2021-2022 OUTDOOR ADVERTISING	MARKETING
T4902	CHANGE HEALTHCARE TECHNOLOGIES, LLC	54,673.08	EDI CLAIM PROCESSING (EMDEON)	CLAIMS
Т4792	КР ГГС	54,039.57	PROVIDER DIRECTORIES & FORMULARY (SUPPORT/MAINT.)	PHARMACY/PROVIDER RELATIONS
T1957	FRIENDS OF MERCY FOUNDATION	54,000.00	COVID VACCINE CAMPAIGN SPONSORSHIP	MARKETING
Т4182	THE LAMAR COMPANIES	52,575.00	OUTDOOR ADVERTISEMENT-BILLBOARDS	ADVERTISING
Т4415	DANIELLS PHILLIPS VAUGHAN AND BOCK	49,950.00	2020 AUDIT FEES	FINANCE
T3986	JACQUELYN S. JANS	49,600.00	CONSULTING FOR KHS PUBLIC IMAGE CAMPAIGN	ADMINISTRATION/ MARKETING
Т4781	EDRINGTON HEALTH CONSULTING, LLC	48,600.00	CONSULTING SERVICES	ADMINISTRATION
Т2961	SOLUTION BENCH, LLC	46,414.59	M-FILES & SCANFINITY LICENSES SUPPORT	MIS INFRASTRUCTURE

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Vendor No.	Vendor Name	Year-to Date	Description	Department
T1183	MILLIMAN USA	45,672.75	CY2019/2020 RDT & IBNP CONSULTING - ACTUARIAL	ADMINISTRATION
T2933	SIERRA PRINTERS, INC.	43,478.45	PRINTING OF MEMBER EDUCATION MATERIAL/PROVIDER DIRECTORY/BUSINESS CARDS	VARIOUS
T4038	POLYCLINIC MEDICAL CENTER, INC	43,118.97	2021/2022 PROVIDER GRANT PROGRAM	COMMUNITY GRANTS
T2446	ΑΤ&Τ ΜΟΒΙLITY	43,010.92	CELLULAR PHONE / INTERNET USAGE	MIS INFRASTRUCTURE
T5396	NVMI INC ****	43,000.00	CONTRACT TRACING DEVICES	CORPORATE SERVICES
Т2441	LAURA J. BREZINSKI	41,900.00	MARKETING MATERIALS	MARKETING
T5201	JAC SERVICES, INC.	41,794.00	AC MAINTENANCE & SERVICE	CORPORATE SERVICES
T5015	SENTINEL ENGINEERING	40,380.00	JUNIPER ANNUAL SUPPORT RENEWAL	MIS INFRASTRUCTURE
Т2969	AMERICAN BUSINESS MACHINES INC	38,969.19	HARDWARE AND MAINTENANCE	CORPORATE SERVICES
Т2407	KAISER FOUNDATION HEALTH -COBRA	38,874.53	COBRA EMPLOYEE HEALTH BENEFITS	VARIOUS
T5340	GARTNER INC	38,500.00	ANNUAL LEADERS INDIVIDUAL ACCESS ADVISOR - PROFESSIONAL SERVICES	MIS ADMINISTRATION
T5107	CITRIX SYSTEMS, INC.	37,350.00	ANNUAL LICENSE AND SUPPORT FEES	MIS INFRASTRUCTURE
T4708	HEALTH MANAGEMENT ASSOCIATES, INC.	37,242.25	CONSULTING SERVICES	ADMINISTRATION
T5292	ALL'S WELL HEALTH CARE SERVICES	37,179.00	TEMPORARY HELP	VARIOUS
T1404	CALIFORNIA ASSOCIATION OF HEALTH PLANS	36,199.00	2021 ANNUAL DUES ASSESMENT	ADMINISTRATION

Vendor No.	Vendor Name	Year-to Date	Description	Department
T2135	BAKERSFIELD CITY SCHOOL DISTRICT	35,955.00	2019/2020 SCHOOL WELLNESS PROGRAM GRANT - FINAL PAYMENT	UTILIZATION MANAGEMENT - HE WELLNESS
Т2941	KERN PRINT SERVICES INC.	34,257.75	OTHER PRINTING COSTS, ENVELOPES, LETTERHEAD	VARIOUS
T4607	AGILITY RECOVERY SOLUTIONS INC.	34,203.00	PROFESSIONAL SERVICES	ADMINISTRATION
T4731	LOGMEIN USA, INC.	33,535.60	INTERNET SERVICES	MIS INFRASTRUCTURE
T5300	CENTRAL VALLEY OCCUPATION MEDICAL GROUP, INC	33,440.00	COVID-19 TESTING	HUMAN RESOURCES
T2918	STINSON'S	30,031.07	2021 OFFICE SUPPLIES	VARIOUS
T2509	NSPS	28,798.14	REPLENISH POSTAGE (PERMIT) FUNDS	CORPORATE SERVICES
T1152	MICHAEL K. BROWN LANDSCAPE & MAINTENANCE CO., INC.	27,603.47	2021 BUILDING MAINTENANCE	CORPORATE SERVICE
T4575	SCHNEIDER ELECTRIC IT CORPORATION	26,791.50	APC COOLING UNITS - ANNUAL MAINTENACE	CORPORATE SERVICES
T4216	NEXSTAR BROADCASTING INC	26,610.00	ADVERTISEMENT - MEDIA	MARKETING
Т5269	KERN COMMUNITY FOUNDATION	26,311.00	ANNUAL CONTRIBUTION - KERN CONNECTED COMMUNITY NETWORK MGMT FEE	UTILIZATION MANAGEMENT- OUTREACH
T1655	KERN, KKXX, KISV, KGEO, KGFM, KEBT, KZOZ, KKJG, KVEC, K STT, KRQK, KPAT,	26,000.00	DIGITAL ADS	MARKETING
T5298	TOTALMED, INC.	25,591.00	DIRECT PLACEMENT FEES	HUMAN RESOURCES
Т4652	BAKERSFIELD SYMPHONY ORCHESTRA	25,000.01	COMMUNITY SPONSORSHIP	ADMINISTRATION
T5376	KCHCC	25,000.00	COVID TASK FORCE SPONSORSHIP	MARKETING

KERN+HEAL SYSTEMS Year to Date AP Vendor Report Amounts over \$10,000.00

Vendor No.	Vendor Name	Year-to Date	Description	Department
Т4663	DEVELOPMENT DIMENSIONS INTERNATIONAL, INC.	25,000.00	LEADERSHIP FOUNDATION LICENSE	HUMAN RESOURCES
T5119	PACIFIC WEST SOUND PROFESSIONAL AUDIO & DESIGN INC.	24,075.03	HARDWARE BOARD ROOM REMOTE VIDEO CONFERENCING	MIS INFRASTRUCTURE
Т5345	DEVVIO INC	23,250.00	ANNUAL SOFTWARE & HARDWARE DEVVTRACE WEARABLES & GATEWAYS - CONTRACT TRACING	MIS INFRASTRUCTURE/CAPITAL PROJECT
Т4873	L5 HEALTHCARE SOLUTIONS, INC.	23,115.00	ANNUAL LICENSE AND SUPPORT FEES - CLAIMS AUDIT TOOL	CLAIMS
Т4424	GUROCK SORTWARE GmbH ****	23,100.00	TESTRAIL RENEWAL	MIS INFRASTRUCTURE
T5387	NAVIA BENEFITS SOLUTIONS, INC ****	21,861.46	FSA EMPLOYEE PREMIUM & SECTION 125 ADMINISTRATION	VARIOUS
T5334	PACIFIC INTERPRETERS, INCORPORATED	21,443.57	INTERPRETATION SERVICES	HEALTH EDUCATION
T5333	CENTRAL CALIFORNIA ASTHMA COLLABORATIVE	21,390.00	2021 CENTRAL CALIFORNIA ASTHMA COLLAB. GRANT	HE WELLNESS
Т4228	THE SSI GROUP, LLC.	20,695.20	EDI CLAIM PROCESSING	CLAIMS
T5159	AT&T CORP	19,691.92	INTERNET SERVICES	MIS INFRASTRUCTURE
T4605	KERNVILLE UNION SCHOOL DISTRICT	19,500.00	2019/2020 SCHOOL WELLNESS PROGRAM GRANT - FINAL PAYMENT	UTILIZATION MANAGEMENT - HE WELLNESS
T3084	KERN COUNTY-COUNTY COUNSEL	19,378.10	LEGAL FEES	ADMINISTRATION
T5161	INTEGRATED HEALTHCARE ASSOCIATION	19,341.29	ADVERTISEMENT - FILMING SERVICES	MARKETING
T1326	WALKER-LEWIS RENTS	19,279.51	COVID-19 TESTING SITE EQUIPMENT	MARKETING

Year	Year to Date AP Vendor Report Amounts over \$10,000.00		
Vendor No.	Vendor Name	Year-to Date	Description
Т1097	NCQA	19,230.75	HEDIS, VOL 2 PLUS QUALITY COMPASS AND POPULATION HEALTH PROGRAM ACCREDIATION
Т4523	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	19,086.70	EMPLOYEE PREMIUM
Т4514	A.J. KLEIN, INC. T. DENATALE, B. GOLDNER	18,193.50	LEGAL FEES
T5128	STANDARD SCHOOL DISTRICT	18,000.00	2019/2020 SCHOOL WELLNESS PROGRAM GRANT - FINAL PAYMENT
T4802	KERN COUNTY SUPERINTENDENT OF SCHOOLS	17,500.00	2019/2020 SCHOOL WELLNESS PROGRAM GRANT - FINAL PAYMENT
T4585	DELANO UNION SCHOOL DISTRICT	17,500.00	2019/2021 SCHOOL WELLNESS PROGRAM GRANT- FINAL PAYMENT
T3092	LINKS FOR LIFE, INC	17,450.00	2021 EVENT SPONSORSHIP
T5013	ELIZA CORPORATION	17,110.00	202 DATA MANAGEMENT FEE
Т4993	<b>LEGALSHIELD</b>	17,083.81	EMPLOYEE PAID VOLUNTARY COVERAGE
T4962	LIBERTY DATA, INC.	17,000.00	PROFESSIONAL SERVICES ANNUAL RENEWAL
Т4934	APPLE INC	16,770.55	2021 SERVICE AWARDS & CELL PHONES
T4016	FIRST DATABANK, INC	16,620.00	SOFTWARE LICENSE
Т1347	ADVANCED DATA STORAGE	16,065.70	STORAGE AND SHREDDING SERVICES
Т2787	SAGE SOFTWARE, INC	15,819.93	2020-21 SAGE300 ERP SILVER BUSINESS ANNUAL LICENSE
T5336	TEAMDYNAMIX SOLUTIONS LLC	15,200.00	SOFTWARE LICENSE

KERN+HEALTH SYSTEMS QUALITY IMPROVEMENT

Department

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CORPORATE SERVICES

FINANCE

MIS INFRASTRUCTURE

MIS INFRASTRUCTURE

MIS INFRASTRUCTURE

VARIOUS

PAYROLL DEDUCTION

CASE MANAGEMENT

MARKETING

KERN+HEAL SYSTEMS Year to Date AP Vendor Report Amounts over \$10,000.00

Vendor No.	Vendor Name	Year-to Date	Description	Department
T2851	SINCLAIR TELEVISION OF BAKERSFIELD, LLC	15,025.00	ADVERTISEMENT - TELEVISION	MARKETING
T2578	AMERICAN HEART ASSOCIATION - KERN COUNTY	15,000.00	COMMUNITY ACTIVITIES-SPONSORSHIP	ADMINISTRATION
T4195	SCRIPPS MEDIA, INC. DBA KERO-TV	14,935.00	ADVERTISEMENT - TELEVISION	MARKETING
T4496	VOX NETWORK SOLUTIONS, INC ****	14,703.39	WORKFORCE MANAGEMENT ADVANCED LICENSE ANNUAL RENEWAL	MIS INFRASTRUCTURE
T4389	EXACT STAFF, INC.	13,998.52	TEMPORARY HELP	VARIOUS
T4686	CENTRIC HEALTH ****	13,060.08	2021/2022 PROVIDER GRANT PROGRAM	COMMUNITY GRANTS
Т2790	KERN COUNTY DEPT OF PUBLIC HEALTH	12,915.00	INFLUENZA VACCINATION SPONSORSHIP	MARKETING
T1650	UNIVISION TELEVISION GROUP	12,750.00	ADVERTISEMENT - TELEVISION	MARKETING
T4466	SMOOTH MOVE USA	12,738.60	2021 MOVING EXPENSES	CORPORATE SERVICES
Т2938	SAP AMERICA, INC	12,308.32	SAP BUSINESS OBJECTS SOFTWARE ANNUAL MAINTENANCE FEE	BUSINESS INTELLIGENCE
T2955	DELTA ELECTRIC INC.	12,225.00	BUILDING MAINTENANCE	CORPORATE SERVICES
T5215	RICHARD GARCIA	12,075.00	PROFESSIONAL SERVICES	UTILIZATION MANAGEMENT
Т4577	LA CAMPESINA, KBDS, KUFW, KMYX, KSEA, KBHH, KYLI, KCEC, KNAI	12,000.00	ADVERTISEMENT - RADIO	MARKETING
T5386	PARTNER ENGINEERING AND SCIENCE, INC	11,150.00	PROFESSIONAL SERVICES	CORPORATE SERVICES
Т5099	PROGRESS SOFTWARE CORPORATION	10,968.02	SOFTWARE LICENSE	MIS INFRASTRUCTURE

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Vendor No.	Vendor Name	Year-to Date	Description	Department
T2840	ATALASOFT, INC.	10,254.00	ANNUAL DOTIMAGE DOCUMENT IMAGING MAINTENANCE	MIS INFRASTRUCTURE
T4932	SPECTRUM REACH (MEDIA)	10,200.00	ADVERTISEMENT - TELEVISION	MARKETING
T4920	OTIS ELEVATOR COMPANY	10,001.80	2021 ELEVATOR MAINTENANCE SERVICES	CORPORATE SERVICES
T2869	COMMUNITY ACTION PARTNERSHIP OF KERN	10,000.00	COMMUNITY GRANTS	MARKETING
		32,507,902.76		
	TOTAL VENDORS OVER \$10,000	32,507,902.76		
	TOTAL VENDORS UNDER \$10,000	711,656.11		
	TOTAL VENDOR EXPENSES - OCTOBER	\$33,219,558.87		

Note: \*\*\*\*New vendors over \$10,000 for the month of October

Vendor Name	Contract Amount	Budøeted	Denartment	Denartment Head	Services that this vendor will movide to KHS	Effective	Termination Date
January		0	-				
Poppyrock Designs	\$46,200.00	Yes	MRK	Louie Itturriria	Graphic design of KHS-KFHC member & provider MKT materials	1/1/2021	12/31/2021
Symplr/Cactus	\$35,700.00	Yes	П	Richard Pruitt	Annual SaaS Application manager & the DEA State license monitor	1/6/2021	1/5/2022
HD Dynamics	\$50,000.00	Yes	PR	Emily Duran	Consulting Services	1/1/2021	12/31/2021
LinkedIn	\$52,000.00	Yes	HR	Anita Martin	Online training for managed learners	1/1/2021	12/31/2021
Jacquelyn Jans	\$60,000.00	Yes	MRK	Louie Itturriria	Marketing and Corporate Image Consulting	1/1/2021	12/31/2021
February CDW-G	\$51 787 A8	Vac	Ŀ	Dichard Dmitt	Dall 5420-753 Jantone and 725. Developed etations	1000/000	2/04/2025
SPH Analytics	\$87.010.00	Yes	PR	Emily Duran	Curston provider satisfaction survey	2/11/2021	12/31/2021
Lamar	\$41,595.00	Yes	MRK	Louie Itturriria	Production of 5 Billboard advertisement	1/25/2021	1/24/2022
LifeSigns	\$80,000.00	Yes	HE	Isabel Silva	ASL interpreting services for KHS members	2/23/2021	2/22/2023
Quest Software	\$99,995.00	Yes	П	Richard Pruitt	Unlimited Enterprise Spotlight on SQL server licenses	2/1/2021	1/31/2026
PMO Partners	\$97,152.00	Yes	ΡM	Angela Ahsan	Professional consulting services	2/11/2021	6/18/2021
March							
Gartner	\$38,500.00	Yes	EI	Richard Pruitt	One (1) license for individual access advisor	3/1/2021	2/28/2022
SHI	\$33,432.79	Yes	E	Richard Pruitt	Co-termed support for all Fortinet-Fortigate security appliances	3/15/2021	12/31/2022
Apur Citriv	\$37 350 00	Vac	Ŀ	Dichard Druitt	Maintanana and cummut for Citrix Lizaneae	1/0/001	CCOC/1/V
CIUIX	02.020,120	ICS	1	NICHARD PRUIT	Maintenance and support for CHUIX licenses	4/2/2021	4/1/2022
DHI TWF Schutions	\$73 165 00	Yes	II TT	Richard Pruitt Richard Druitt	UISCO SMART I NET FENEWAI	4/22/2021	4/22/2022
Dresidio	\$47.225.00	Vec	: L	Richard Pruitt	Contra 10 Detroites	4/23/2021	4/22/2022
May	471,222.00	100				1202/02/14	77 07 177 IF
Entisys360	00.666,66\$	Yes	E	Richard Pruitt	Xi Leap Cloud Services co-termed	5/26/2021	5/26/2022
June							
Milliman	\$50,000.00	Yes	ACCT	Veronica Barker	Actuarial services (IBNP)	6/1/2021	5/31/2022
Dell	\$62,756.60	Yes	IT	Richard Pruitt	25 Dell 5420 Laptops and 25 docking stations	6/24/2021	6/23/2025
Edrignton Health Consulting	\$99,000.00	Yes	ACCT	Veronica Barker	Actuarial services (RDT, SDR's, rate analysis, discussion guide)	6/1/2021	5/31/2022
Presidio	\$80,418.89	Yes	E	Richard Pruitt	Node purchase to expand Rubrik backup and recovery solution	6/24/2021	6/23/2024
Entisys360	\$99,400.36	Yes	£	Richard Pruitt	Rubrik polaris Sonar software	6/24/2021	6/23/2024
July	000 011 000	;	ţ		2 - 1 - 1 - 2 - 1 - 2 - 1 - 2 - 1 - 2 - 2		
Solution Bench	\$33,814.59	Yes	1 I	Richard Pruitt	Subscription-based licensing program for all M-Files licenses	7/24/2021	7//23/2022
ABM	\$91,854.00	Yes	Ц,	Richard Pruitt	Support and printing for all printing equipment	10/1/2021	9/30/2023
Colden Empire Transit (GET)	C/.CS/,2C&	Yes	MKK	Distant Dist	Four (4) King Kong outdoor advertisements	1707/01//	2707/02/9
Senunei Aligiist	00.00c,04¢	ICS	11	RICHARD FIULU	липрет метмотку умислев ѕиррогт апа папиепансе	1707/1//	7707/06/0
FluidEdge	\$78,000.00	Yes	Compl	Alan Avery	Resource (Amy Kramer) to support the compliance team	8/16/2021	11/12/2021
Context4 Healthcare	\$68,600.00	Yes	п	Richard Pruitt	CPT code set licenses for access to CPT additional through AMA	8/12/2021	8/11/2022
Dell	\$53,967.22	Yes	ΤΤ	Richard Pruitt	Fifty (50) OptiPlex 5090 Micro Desktop with 4 years support	8/4/2021	8/3/2025
WittKieffer	\$65,000.00	Yes	HR	Anita Martin	Recruitment/search of a new CEO for KHS	8/24/2021	8/23/2022
FluidEdge	\$86,600.00	Yes	PM	Lavonne Banks	Temporarily Interim Senior Project Manager for PMO dept	8/16/2021	11/19/2021
Entisys 360	\$83,976.66	Yes	Ц	Richard Pruitt	Rubrik backup and recovery solution one (1) year renewal	8/23/2021	8/22/2022
TotalMed	\$40,000.00	Yes	HR	Anita Martin	Staffing services	8/14/2021	8/13/2022
TriZetto	\$88,000.00	Yes	CLM	Robin Dow-Morales	Electronic claims processing	8/28/2021	8/27/2022
ZeOmega	\$96,000.00	Yes	ц	Richard Pruitt	Professional consulting services for CalAIM	8/16/2021	12/31/2021
TPx	\$43,839.36	Yes	E	Richard Pruitt	SIP Cloud Network for DR site	8/12/2021	8/11/2024
September		;					
The Periscope Group	\$98,880.00	Yes	MU	Deborah Murr	In-home assessment visits for evaluation of DME support	9/25/2021	9/24/2022
ABM	\$91 954 DD	Vec	F	Richard Pruitt	Sumort & minimo for all minimo equinment	10/1/2021	9/30/2023
Lamar	\$32.450.00	Yes	MNM	Emily Duran	Outdoor advertisement (23 hillhoards) for COVID Vaccination	10/18/2021	2/20/2022
Intime		1		-min a friing	TO NAME AND A TO A T		

					2021 T	ECHNOLOG	TUDSNOD Y	2021 TECHNOLOGY CONSULTING RESOURCES	RCES									
																		REMAINING
ITEM	PROJECT	CAP/EXP	BUDGET	JAN	FEB	MAR	APR	MAY	NUL	JUL	AUG	SEPT	OCT	NOV	DEC	YTD TOTAL		BALANCE
#	Project Name																	
1	Project Portfolio Management System	CAP	\$154,562	\$0	\$0	\$18,400	\$0	\$16,000	\$43,040	\$34,440	\$17,600					\$129,480	,480	\$25,082
2	Community Based Organization Referral System	CAP	\$359,653	\$0	\$0	\$0	\$0	\$10,925	\$55,209	\$78,556	\$79,816	\$0	\$8,150			\$232	\$232,656	\$126,997
8	Enterprise Logging System	CAP	\$333,996	\$12,036	\$15,200	\$0	\$17,600	\$0	\$0	\$0	\$14,960	\$18,480	\$18,480			96\$	\$96,756	\$237,240
4	Interoperability	CAP	\$162,044	\$4,944	\$0	\$0	\$0	\$0	\$0	\$27,720	\$16,500	\$26,400	\$27,390			\$102,954	,954	\$59,090
2	Enterprise Data Warehouse System	CAP	\$673,553	\$87,957	\$94,932	\$104,117	\$111,364	\$86,608	\$29,040	\$0	\$0	\$0	\$73,364			\$587,382	,382	\$86,171
9	Major Organ Tramsplants	CAP	\$62,000							\$0	\$17,290	\$37,800	\$0			\$55	\$55,090	\$6,910
7	Enhanced Care Management	CAP	\$344,000							\$0	\$17,640	\$91,938	\$56,235			\$165	\$165,813	\$178,187
8	Staff Augmentation	EXP	\$1,918,488	\$142,543	\$142,108	\$174,994	\$156,367	\$142,092	\$166,264	\$144,199	\$154,486	\$154,536	\$145,230			\$1,522,819	,819	\$395,669
	Totals:	Totals	\$4,008,296	\$247,480	\$252,240	\$297,511	\$285,331	\$255,625	\$293,553	\$284,915	\$318,292	\$329,154	\$328,849	\$0		\$2,892,950		\$1,115,346

Updated 11/29/21

#### KHS Board of Directors Meeting, December 16, 2021



**To: KHS Board of Directors** 

From: Richard M. Pruitt, Chief Information Officer

Date: December 16, 2021

Re: Administer contract with Dell for Microsoft Licensing

#### **Background**

KHS extensively uses Microsoft software on its end user desktops (Windows), e-mail (Exchange), productivity (Office), data reporting databases (MSSQL), workflow and web development (TFS, Visual Studio), and core QNXT system (BizTalk, MSSQL). In September 2021, KHS performed a formal RFP process to select a vendor for these services. Dell was selected as the vendor for this contract based on the RFP responses, pricing, and experience.

#### Discussion

Dell will provide KHS with Microsoft software license, maintenance (software assurance), and technical support for the organization for a three (3) year term.

#### **Fiscal Impact**

Not to exceed \$1,358,808 for three (3) years.

#### **Requested Action**

Approve; Authorize Chief Executive Officer to Sign.

KHS Board of Directors Meeting, December 16, 2021



# Agenda



KHS Board of Directors Meeting, December 16, 2021

# Background

- KHS leverages Microsoft software to operate the various desktops, core systems, and databases within its infrastructure. KHS is able to leverage the State of California's contracted pricing with Microsoft as a quasi-government agency. Microsoft licenses its software through various channel partners and has published an RFP to solicit a new channel partner to acquire the licensing.
- KHS performed its formal RFP process and performed vendor selection based on the vendor responses. The following is an overview of the process and pricing with staff's recommendation and request of the Board

#### **Procurement Process**



KHS Board of Directors Meeting, December 16, 2021

# **Request for Proposal**

	Year 1 Cost	\$452,936	\$464,847	\$626,139		
H	Year 2 Cost	\$452,936	\$475,369	\$626,139		
	Year 3 Cost	\$452,936	\$475,369	\$626,139		
	Total 2V Costs	\$1,358,808	\$1,415,585	\$1,878,417		



# **Scope of Services**

- Licensing includes but not limited to:
  - Operating Systems for server environment management
  - Operating Systems for end user management
  - System Center for monitoring of servers
  - Visual Studio for standard development code repository
  - SQL Server for database management
  - Microsoft Project for Project Management
  - Team Foundation Server for tracking busines and technical project work
    - SharePoint
    - Visio
    - Service Manager for KHS Ticketing System
    - Teams for Corporate Communication
    - Dynamics for Customer Relationship Management for PNM



KHS Board of Directors Meeting, December 16, 2021

### Recommendation

 Request the Board of Directors authorize the CEO to sign a contract with Dell for the Microsoft Licensing, annual support, and maintenance in an amount not to exceed \$1,358,808 for a period of three years.

# Questions



#### Proposed administrative contract over \$100,000, December 16, 2021.

- 1. Operational Agreement with Dell
  - a. <u>Recommended Action</u> Approve; Authorize Chief Executive Officer to Sign
  - b. <u>Contact</u> Richard Pruitt, Chief Information Officer
  - c. <u>Background</u>

KHS extensively uses Microsoft software on its end user desktops (Windows), e-mail (Exchange), productivity (Office), data reporting databases (MSSQL), workflow and web development (TFS, Visual Studio), and core QNXT system (BizTalk, MSSQL). In September 2021, KHS performed a formal RFP process to select a vendor for these services. Dell was selected as the vendor for this contract based on responses, pricing, and experience.

d. Discussion

Dell will provide KHS with Microsoft software license purchases, maintenance (software assurance), and technical support for the organization for a three (3) year term.

e. Fiscal Impact

Not to exceed \$1,358,808 for three (3) years.

f. Risk Assessment

If KHS does not purchase Microsoft licensing the organization will not be able to operate any of its functions.

g. Attachments

An Agreement at a Glance form and the bid matrix are attached.

h. <u>Reviewed by Chief Compliance Officer and/or Legal Counsel</u> This contract is pending legal approval.



#### AGREEMENT AT A GLANCE

Department Name: <u>IT</u>

Vendor Name: Dell

Department Head: Richard M. Pruitt

Contact name & e-mail: Sam Andrews, sam.andrews@dell.com

What services will this vendor provide to KHS? Dell will provide KHS with Microsoft software license purchases.

maintenance (software assurance), and technical support for the organization for a three (3) year term.

Description of Contract			
Type of Agreement: Software	Background: KHS is able to participate in the State of		
	California's Microsoft contract due to the nature of the		
Contract	organization. This provides KHS with the ability to leverage the State's pricing model (Level D) for Microsoft software. In		
Purchase	September 2021, KHS created an RFP to secure the best		
	pricing, KHS extensively uses Microsoft software on its end		
New agreement	user desktops (Windows), e-mail (Exchange), productivity		
	(Office). data reporting databases (MSSOL). workflow and web		
Continuation of Agreement	development (TFS, Visual Studio), and EDI systems (BizTalk).		
Addendum			
Amendment No			
Retroactive Agreement			
	Brief Explanation: Dell will provide KHS with Microsoft		
	software license purchases, maintenance (software		
	assurance), and technical support for the organization for		
	a three (3) year term.		
Summary of Ouotes and/or Bids attached.	Pursuant to KHS Policy #8.11-1, KHS will secure competitive quotes and bids to obtain the		
maximum value from the expenditures. Electronic (e-ma budgeted (\$50,000.00) and One Hundred Thousand Dol (Attachment A). Actual bid, sole or single source justifu Dollars or more if not budgeted (\$50,000.00) and One F shall be used to solicit bids for professional services ove	<i>ill/fax)</i> solicitation may be used for purchases of up to Fifty Thousand Dollars or more if not lars or more if budgeted (\$100,000.00) but must be documented on the RFQ form cation and/or cost price analysis documents are required for purchases over Fifty Thousand fundred Thousand Dollars or more if budgeted (\$100,000.00). Request for Proposal (RFP) r Fifty Thousand Dollars (\$50,000). Lowest bid price not accepted must be fully explained to exceed amount with "change orders" used to track any changes.)		
Brief vendor selection justification: Dell was	awarded the contract, due to best pricing per 2021 RFP.		
Sole source – no competitive process can	be performed.		
Brief reason for sole source:			
Conflict of Interest Form is required for th	nis Contract		

HIPAA Business Associate Agreement is required for this Contract

	Fiscal Impact
KHS Governing Board previously approved this expe	nse in KHS' FY 2021 Administrative Budget 🔲 NO 🛛 🛛 🏹 YES
Will this require additional funds?	
Capital project	NO YES
Project type:	
Budgeted Cost Center 225 GL# 5406	
Maximum cost of this agreement not to exceed: \$1,35	8,808.00 per three years
Notes:	
Contract	Terms and Conditions
Effective date: 1/1/2022	Termination date: <u>12/31/2024</u>
Explain extension provisions, termination conditions	and required notice:
	Approvals
Compliance DMHC/DHCS Review:	Legal Review:
Director of Compliance and Regulatory Affairs	Legal Counsel
Date	Pate
Contract Owner:	Purchasing:
Approved by Victoria Hurtada	Appraed by Alonso Harfado per
Approved by Victoria Hurtada Department Head Per Contract meeting on 4/9/21 Date	Contract meeting 1/9/2
Reviewed as to Budget:	Recommended by the Executive Committee:
Chief Financial Officer or Controller	Chief Operating Officer
Date	Date
IT Approval:	Chief Executive Officer Approval:
Chief Information Officer or IT Director	Chief Executive Officer
percontract meeting 11/9/21	Date

Board of Directors appr	l is required on all contracts over \$50,000 if not budgeted and \$100,00	00 if budgeted.
	KHS Board Chairman	

Date



**To: KHS Board of Directors** 

From: Richard M. Pruitt, Chief Information Officer

Date: December 16, 2021

Re: Entisys360, Data Center Hardware & Software

#### **Background**

In 2019, KHS constructed a new building on Buck Owens Boulevard, to accommodate the current and future growth of the business and required Nutanix Hardware Platform as part of the procurement to occupy the facility. As outlined in the 2020 Capital Budget, IT will purchase additional Nutanix hardware to support the business' future growth.

#### Discussion

Entisys360 will provide KHS with support and maintenance for one (1) year for five (5) Nutanix Node Hardware Platform (NX-8170-G8).

#### **Financial Impact**

This agreement will not exceed \$733,444.00 per one year.

#### **Requested Action**

Approve; Authorize Chief Executive Officer to Sign.



# Agenda

•	Overview	
•	Hyper-Converged Infrastructure	
•	Background Procurement Process	
•	Procurement Process	
	Vendor Selection	
•	Board Request	

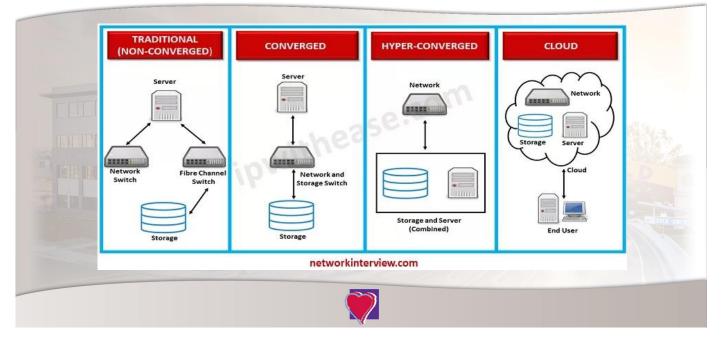
## **Overview**

KHS leverages the Nutanix manufacturer of hardware and software as its Hyper-Converged Infrastructure (HCI) for the company servers and storage. The HCI infrastructure supports the enduser desktop, core processing systems, various application and database technology within KHS. Over the last three years, KHS has continued to grow in data collection and processing due to growth in membership and regulatory requirements and processes.

KHS contiguously reviews data center equipment for replacement and growth based on the manufacturers life cycle and support; normal wear and tear; utilization performance; and when procuring new systems to be installed. Based on this review, this capital expenditure will provide the procurement of additional data center hardware for the 2022 calendar year to meet the organization's demands.



# **Hyper-Converged Infrastructure**



# Background

- KHS migrated to Hyper-Converged Infrastructure with New Building
- KHS Uses Both Hyper-Converged and Cloud in its Operations
- HCI Reduces Complexity and Administration
- Retiring Traditional DEV, TEST, UPG, and UAT End of Life
- Equipment Fully Depreciated at Five Years (Currently at Year 7)
- Environments are Critical to Business Operations



## **Procurement Process**



## **Vendor Selection**

Description	Vendor 1	Vendor 2	Vendor 3
Description	Venuor 1	Venuor 2	Venuor 5
Hardware	\$ 421,532	\$ 401,553	\$ 371,780
Software	\$ 261,096	\$ 423,161	\$ 330,108
Software	φ 201,090	¢ 423,101	\$ 550,108
Support	\$ 47,149	\$ 12,710	\$ 11,675
Other (Taxes,Shpping,etc)	\$ 3,667	\$ 6,600	\$ 27,702
Total 1Y Costs	\$ 733,444	\$ 844,024	\$ 741,264
			////

# **Board Request**

• Authorize the CEO to execute contracts with Entysis360 to purchase Nutanix Storage Solution in an amount not to exceed \$733,444 in capital purchases.



# Questions



#### Proposed Administrative Contract over \$100,000, December 16, 2021

- 1. Operational Agreement with Entisys360
  - a. <u>Recommended Action</u>

Approve; Authorize Chief Executive Officer to Sign

b. <u>Contact</u>

Richard M. Pruitt, Chief Information Officer

c. Background

In 2019, KHS constructed a new building on Buck Owens Boulevard, to accommodate the current and future growth of the business and required Nutanix Hardware Platform as part of the procurement to occupy the facility. As outlined in the 2020 Capital Budget, IT will purchase additional Nutanix hardware to support the business' future growth.

d. Discussion

Entisys360 will provide KHS with support and maintenance for one (1) year for five (5) Nutanix Node Hardware Platform (NX-8170-G8).

e. Fiscal Impact

This agreement will not exceed \$733,444.00 per one year.

f. <u>Risk Assessment</u>

If KHS does not replace its existing Nimble storage solution that is at End of Life, KHS will not be able to support the corporate project portfolio and regular operations for the systems that reside on the hardware. Additionally, if the hardware has a failure, there is no support and KHS runs the risk of loss of data.

g. Attachments

An Agreement at a Glance form is attached.

<u>Reviewed by Chief Compliance Officer and/or Legal Counsel</u>
 This contract has been approved by KHS legal counsel.



#### AGREEMENT AT A GLANCE

 Department Name: IT
 Department Head: Richard M. Pruitt

 Vendor Name: Entisys360
 Contact name & e-mail: Abbie George, abbie.george@entysis360.com

 What services will this vendor provide to KHS? Entisys360 will provide KHS with twelve (12) Nutanix NX-8155-G8

 Nodes with Acropolis (AOS) Pro Software Licenses and Production Software (support included) for one year.

Description of Contract			
Type of Agreement: Hardware	Background: In 2019, KHS constructed a new building on Buck Owens Boulevard, to accommodate the current and future		
Contract	growth of the business and required Nutanix Hardware Platform as part of the procurement to occupy the facility. As		
	outlined in the 2020 Capital Budget, IT will purchase additional Nutanix hardware to support the business' future growth.		
New agreement			
Continuation of Agreement	Brief Explanation: Entisys360 will provide KHS with twelve		
Addendum	(12) Nutanix NX-8155-G8 Nodes with Acropolis (AOS) Pro		
Amendment No.	Software Licenses and Production Software (support included)		
Retroactive Agreement	for one year.		

Summary of Quotes and/or Bids attached. Perman to KHS Policy 48.11-1, KHS will secure competitive quotes and bids to obtain the naximum value from the expenditures. Electronic (e-mail/fax) solicitation may be used for purchases of up to Fifty Thousand Dollars or more if not budgeted (\$50,000.00) and One Hundred Thousand Dollars or more if budgeted (\$100,000.00) but must be documented on the RFQ form (Attachment A). Actual bid, sole or single source justification and/or cost price analysis documents are required for purchases over Fifty Thousand Dollars or more if not budgeted (\$100,000.00). Request for Proposal (RFP) shall be used to solicit bids for professional services over Fifty Thousand Dollars (\$50,000). Lowest bid price not accepted must be fully explained and justified in writing. All bids will be treated as a not to exceed amount with "change orders" used to track any changes. )

Brief vendor selection justification:

Sole source – no competitive process can be performed.		
Brief reason for sole source:		
Conflict of Interest Form is required for this Contract		
HIPAA Business Associate Agreement is required for this Contract		
Fiscal Impact		
KHS Governing Board previously approved this expense in KHS' FY 2021 Administrative Budget	🗌 NO	<b>YES</b>
Will this require additional funds?	🛛 NO	<b>YES</b>
Capital project	🛛 NO	<b>YES</b>
Project type:		
Budgeted Cost Center 225 GL# 5403		
Form updated 11/21/19		

Contrac	t Terms and Conditions
ffective date: 1/1/2022	Termination date: 12/31/2022
xplain extension provisions, termination conditions	and required notice:
	Approvals
Compliance DMHC/DHCS Review:	Legal Review:
1	~
Director of Compliance and Regulatory Affairs	Legal Counset
Date	Date
Contract Owner:	Purchasing:
tes	way to the second second second second second second
Approved by Richard Pruitt	Approved by Almso Hurtalo Director of Procurement and Facilities
	Decision for take into for
Per Contract meeting 11/9/21	Per meeting date ulalzi
leviewed as to Budget:	Recommended by the Executive Committee:
Retal	Centin
hief Financial Officer or Controller	Chief Operating Officer
12/12/	17-1-21
Date	Date
T Approval:	Chief Executive Officer Approval:
Dogmad by Pirkad Doutt	
hief Information Officer or IT Director	Chief Executive Officer
Dor Contract meeting 4/9/21	
Pate (1104	Date
Board of Directors approval is required on all co	ontracts over \$50,000 if not budgeted and \$100,000 if budget
board of Directors approval is required on an ex	meriaels over \$20,000 m not baugeten and \$100,000 m bauget
KHS Board Chairma	in the second
Date	



**To: KHS Board of Directors** 

From: Anita Martin, Chief Human Resources Officer

Date: December 16, 2021

**Re: LinkedIn Learning** 

#### Background

KHS has grown from 260 FTE's in 2014 to over 450 FTE's in 2020. Since implementing LinkedIn Learning from January 2020 through October 2020 KHS employees have accessed 2,404 courses and viewed 17,121 videos. Our employees are averaging over 3 hours and 44 minutes of online training per employee via LinkedIn Learning. This supplemental training helps us to keep employees engaged as well as supporting assigned performance improvement/development plans created in the Performance Module of Dayforce.

#### Discussion

LinkedIn Learning will provide online training courses for employees. Training includes leadership training, and over 13,000+ courses. LinkedIn Learning integrates with our Dayforce LMS module allowing us to track all employee training in our existing HRIS system.

#### **Financial Impact**

This agreement will not exceed \$178,950.00 per three years.

#### **Requested Action**

Approve; Authorize Chief Executive Officer to Sign.

# <text><text><text><text>



# Background

- KHS has grown from 260 FTE's in 2014 to over 450 FTE's in 2020. Since implementing LinkedIn Learning from October 2019 through October 2021, KHS employees have accessed 2,404 courses and viewed 17,121 videos.
- Our employees are averaging over 3 hours and 44 minutes of online training per employee via LinkedIn Learning. This supplemental training helps us to keep employees engaged as well as supporting assigned performance improvement/development plans created in the Performance Module of Dayforce.



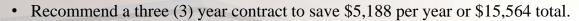
## **Benefits**

- LinkedIn Learning will provide online training courses for employees. Training includes leadership training, and over 13,000+ courses.
- LinkedIn Learning integrates with our Dayforce LMS module allowing us to track all employee training in our existing HRIS system.
- Employees can access LinkedIn Learning 24/7 from any computer or smart phone.
- Training courses from LinkedIn Learning can be assigned in the Dayforce LMS for integration into Development and Performance Improvement Plans.
- Internal promotions have increased from 13% in 2018 and 2019, to 19% in 2020 and 2021. This build morale and increases retention.
- In 2020 Career Development was at an all time high of 87.9% in the Employee Satisfaction Survey.

# **LinkedIn Reporting Metrics**



# Recommendation



• Request the Board of Directors to authorize the CEO to sign a three-year agreement with LinkedIn in the amount of \$178,950 for LinkedIn Learning Product.



# Questions



#### Proposed Administrative Contract over \$100,000, December 16, 2021

- 1. Operational Agreement with LinkedIn
  - a. <u>Recommended Action</u>

Approve; Authorize Chief Executive Officer to Sign

b. Contact

Anita Martin; Chief Human Resources Officer

c. Background

KHS has grown from 260 FTE's in 2014 to over 450 FTE's in 2020. Since implementing LinkedIn Learning from January 2020 through October 2020 KHS employees have accessed 2,404 courses and viewed 17,121 videos. Our employees are averaging over 3 hours and 44 minutes of online training per employee via LinkedIn Learning. This supplemental training helps us to keep employees engaged as well as supporting assigned performance improvement/development plans created in the Performance Module of Dayforce.

d. Discussion

LinkedIn Learning will provide online training courses for employees. Training includes leadership training, and over 13,000+ courses. LinkedIn Learning integrates with our Dayforce LMS module allowing us to track all employee training in our existing HRIS system.

e. Fiscal Impact

This agreement will not exceed \$178,950.00 per three years.

f. <u>Risk Assessment</u>

As the primary source for on-demand training, LinkedIn Learning provides our staff with regulatory training such as anti-bullying and professional development training for all disciplines across the organizations as well as training modules that are used for employees to complete development and performance improvement plans. In addition to the above, leadership training is provided for management that allows them the ability to grow and thrive at KHS. Absent the above items KHS would risk not being in compliant with state training requirements as well as offering professional development and growth for our employees that have been significant in our recruitment and retention.

g. Attachments

An Agreement at a Glance form is attached.

<u>Reviewed by Chief Compliance Officer and/or Legal Counsel</u>
 This contract is pending legal counsel approval.



#### **AGREEMENT AT A GLANCE**

 Department Name: <u>HR</u>
 Department Head: <u>Anita Martin</u>

 Vendor Name: <u>LinkedIn</u>
 Contact name & e-mail: <u>Sam Kahane\_skahane@linkedin.com</u>

 What services will this vendor provide to KHS? <u>LinkedIn Learning will provide online training courses for employees</u>.

 Training includes leadership training, and over 13,000+ courses. LinkedIn Learning integrates with our Dayforce LMS

 module allowing us to track all employee training in our existing HRIS system.

Type of Agreement: Software       Background: KHS has grown from 260 FTE's in 2014 to over 450 FTE's in 2014 to over 450 FTE's in 2020. Since implementing LinkedIn Learning from 200 through October 2020 KHS employees have accessed 2.404 courses and viewed 17,121 videos. Our employees new accessed 2.404 courses and viewed 17,121 videos. Our employees new accessed 2.404 courses and viewed 17,121 videos. Our employees new accessed 2.404 courses and viewed 17,121 videos. Our employees new accessed 2.404 courses and viewed 17,121 videos. Our employees regard as well as supporting assigned performance improvement/development plans created in the Performance Module of Dayforce.         Addendum       Brief Explanation: LinkedIn Learning twill provide online training. courses for employees. Training includes leadership training. and over 13,000+ courses. Training includes leadership training. and over 13,000+ courses. Training includes leadership training and over 13,000+ courses. Training in our existing HRIS system.         Summary of Quotes and/or Bids attached. Pursuant to KHS Policy #11-1, KHS ull secure compatitive guotes and bids to obtain the maximum value from the expenditures. Electronic (e-mail/fa) solicitation may be used for purchases or er Fify Thousand Dollars or more if budgeted (\$50,000.00) and One Hundred Thousand Dollars or more if budgeted (\$50,000.00). Requests for Proposal (RPP) shall be used solicit bids for professional services over Fify Thousand Dollars or more if budgeted (\$50,000.00). All bids will be treated as a not to exceed amount with "change orders" used to track any changes. J         Brief reason for sole source: KHS currently holds an ongoing contract with vendor.       Continuation of this Contract         Brief reason for sole source: KHS currently holds an ongoing contract with vendor.       Conflict of Interest		Description of Contract			
☑ Contract       January 2020 through October 2020 KHS employees have accessed 2,404 courses and viewed 17,121 videos. Our employees via LinkedIn Learning. This supplemental training helps us to keep employees engaged as well as supporting assigned performance improvement/development         □ New agreement       Supporting assigned performance improvement/development         □ Addendum       Brief Explanation: LinkedIn Learning will provide online training, and over 13,000+ courses. LinkedIn Learning includes leadership training, and over 13,000+ courses. LinkedIn Learning includes leadership integrates with our Dayforce LMS module allowing us to track all employee training in our existing HRIS system.         □ Summary of Quotes and/or Bids attached. <i>Pursuant to KHS Pelicy #8,11-4,KHS will secure competitive quotes and bids to obtain the maximum value from the expenditures. Electronic (e-mail/ɛx) solicitation may be used for parchases of up to Fifty Thousand Dollars or more if not budgeted (\$50,000.00) and One Hundred Thousand Dollars or more if budgeted (\$10,000.00) but must be documented on the RPQ form (Attachment A). Actual bids sole or single source isstification and/or cost price analysis documents are required for purchases over Fifty Thousand Dollars or more if not budgeted (\$10,000.00, and One Hundred Thousand Dollars or more if budgeted (\$10,000.00, but must be fully explained and justified in writing. All bids will be treated as a not to exceed amount with "change orders" used to track any changes.)         Brief vendor selection justification:       Sole source – no competitive process can be performed.         Brief vendor selection justificati</i>	Type of Agreement: Software				
accessed 2,404 courses and viewed 17,121 videos. On employees are averaging over 3 hours and 44 minutes of online training per employee via LinkedIn Learning. This supplemental training helps us to keep employees engaged as well as supporting assigned performance improvement/development plans created in the Performance Module of Dayforce.         Addendum       Brief Explanation: LinkedIn Learning will provide online training ocurss for employees. Training includes leadership training acourse for employee. Training includes leadership training acourse for employee. This module allowing us to track all employee training in our existing HRIS system.         Summary of Quotes and/or Bids attached. Pursuant to KHS Policy #8.11-1, KHS will secure competitive guotes and bottas to obtain the maximum value from the expenditures. Electronic (e-mail/ga) solicitation and/or cost price analysis documents are relify Thousand Dollars or more if hours budgeted (\$10,000.00) and One Hundred Thousand Dollars or more if budgeted (\$10,000.00). Request for Proposal (REP) shall be used to solicit bids for professional services over Fifty Thousand Dollars or more if budgeted (\$10,000.00). Request for Proposal (REP) shall be used to solicit bids for professional services over Fifty Thousand Dollars or more if used by the extent on the received as a not to exceed amount with "change orders" used to track any changes. This required for this Contract         Brief reason for sole source: KHS currently holds an ongoing contract with vendor.       Conflict of Interest Form is required for this Contract         Fiscal Impact       KHS Governing Board previously approved this expense in KHS' FY 2021 Administrative Budget [ NO YES					
□       Purchase       employees are averaging over 3 hours and 44 minutes of online training per employee via LinkedIn Learning. This supplemental training per employee via LinkedIn Learning. This supplemental supporting assigned performance improvement/development plans created in the Performance improvement/development plans created in the Performance Module of Dayforce.         □       Addendum       □         □       Amendment No	Contract				
Image: continuation of Agreement       training per employee via LinkedIn Learning. This supplemental training helps us to keep employees engaged as well as supporting assigned performance improvement/development plans created in the Performance Module of Dayforce.         Addendum       Brief Explanation: LinkedIn Learning will provide online training courses for employees. Training includes leadership training, and over 13,000+ courses. LinkedIn Learning includes leadership training, and over 13,000+ courses. LinkedIn Learning includes leadership training and over 13,000+ courses. LinkedIn Learning interates with our Dayforce LMS module allowing us to track all employee training in our existing HRIS system.         Summary of Quotes and/or Bids attached. <i>Pursuant to KHS Policy</i> #8,11-1, KHS will secure competitive guotes and bids to obtain the maximum value from the expenditures. Electronic (e-mail/fax) solicitation may be used for purchases of put o Fifty Thousand Dollars or more if the budgeted (\$50,000.00) and One Hundred Thousand Dollars or more if budgeted (\$10,000.00) and One Hundred Thousand Dollars or more if budgeted (\$10,000.00) and one Hundred Thousand Dollars or more if budgeted (\$10,000.00) and one Hundred Thousand Dollars or more if budgeted (\$10,000.00) and one Hundred Thousand Dollars or more if budgeted (\$10,000.00). Bud must be faulty explained and justified in writing. All bids will be treated as a not to exceed amount with "change orders" used to rack any changes. )         Brief vendor selection justification:       Sole source: KHS currently holds an ongoing contract with vendor.         Conflict of Interest Form is required for this Contract       Fiscal Impact         KHS Governing Board previously approved this expense in KHS' FY 2021 Administrative Budget [NO] SYES       NO] YES </td <th></th> <td></td> <td></td> <td></td>					
□ New agreement       training_helps_us_to_keep_employees engaged as well as supporting_assigned performance_improvement/development         □ Continuation of Agreement       plans created in the Performance_improvement/development         □ Addendum       □         □ Addendum       Brief Explanation: LinkedIn Learning will provide online training courses for employees. Training includes leadership         □ Retroactive Agreement       Brief Explanation: LinkedIn Learning will provide online training_ and over 13,000+ courses. LinkedIn Learning includes leadership         □ Summary of Quotes and/or Bids attached. Pursuant to KHS Policy #8.11-1. KHS will secure competitive quotes and bids to obtain the maximum value from the expenditures. Electronic (e-mail/fax) solicitation may be used for purchases of up to Fify Thousand Dollars or more if budgeted (\$100,000.00) and One Hundred Thousand Dollars or more if budgeted (\$100,000.00) and One Hundred Thousand Dollars or more if budgeted (\$100,000.00) and One Hundred Thousand Dollars or more if budgeted (\$100,000.00) and one Hundred Thousand Dollars or more if budgeted (\$100,000.00) and one Hundred Thousand Dollars or more if budgeted (\$100,000.00) and one Hundred Thousand Dollars or more if budgeted (\$100,000.00) and one Hundred Thousand Dollars or more if budgeted (\$100,000.00) and one Hundred Thousand Dollars or more if budgeted (\$100,000.00) and one Hundred Thousand Dollars or more if budgeted (\$100,000.00) and one Hundred Thousand Dollars or more if budgeted (\$100,000.00) and one Hundred Thousand Dollars or more if budgeted (\$100,000.00) and one Hundred Thousand Dollars or more if budgeted (\$100,000.00). Bud must be guily explained and justified in writing. All bids will be treated as a not to exceed amount with "change orders" used to track any changes. J <th></th> <td></td> <td></td> <td></td>					
Supporting_assigned_performance_improvement/development         Continuation of Agreement         Addendum         Amendment No.         Retroactive Agreement         Brief Explanation:       LinkedIn Learning will provide online         Training courses for employees.         Training includes leadership         Training courses for employees.         Summary of Quotes and/or Bids attached.         Pursuant to KHS Policy #8.11-1.         KHS 0000 and One Hundred Thousand Dollars or more if budgeted (\$100,000.00) but must be documented on the RFQ/orm         (Attachment A).         Attachment A).         Attached.         Pursuant to KHS Policy #8.11-1.         KHS 0000.00 and One Hundred Thousand Dollars or more if budgeted (\$100,000.00) but must be documented on the RFQ/orm         (Attachment A).         Attachment A).         Attached.         Professional services over Fifty Thousand Dollars or more if budgeted (\$100,000.00).         Lateshment A).         Attachment A). <th></th> <td>training per employee via LinkedIn Learn</td> <td>ing. This su</td> <td>pplemental</td>		training per employee via LinkedIn Learn	ing. This su	pplemental	
∑       Continuation of Agreement       plans created in the Performance Module of Dayforce.         ☐       Addendum       Brief Explanation: LinkedIn Learning will provide online training courses for employees. Training includes leadership training, and over 13,000+ courses. LinkedIn Learning includes leadership training, and over 13,000+ courses. LinkedIn Learning integrates with our Dayforce LMS module allowing us to track all employee training in our existing HRIS system.         ☐       Summary of Quotes and/or Bids attached. Pursuant to KHS Policy #8,11-1, KHS will secure competitive quotes and bids to obtain the maximum value from the expenditures. Electronic (e-mail/fax) solicitation may be used for purchases of up to Fifty Thousand Dollars or more (f to budgeted (\$50,000.00) and One Hundred Thousand Dollars or more (f budgeted (\$100,000.00). Request for Proposal (RFP) shall be used to solicit bids for professional services over Fifty Thousand Dollars or more (f used to solicit bids for professional services over Fifty Thousand Dollars or more (f used to solicit bids of professional services over Fifty Thousand Dollars or more (f used to solicit bids for professional services over Fifty Thousand Dollars or more (f used to solicit bids for professional services over Fifty Thousand Dollars or more (f used to solicit bids for professional services over Fifty Thousand Dollars or more (f used to solicit bids for professional services over Fifty Thousand Dollars or more (f used to solicit bids for professional services over Fifty Thousand Dollars or more (f used to solicit bids for professional services over Fifty Thousand Dollars or more (f used to solicit bids for professional services over Fifty Thousand Dollars or more (f used to solicit bids for professional services over Fifty Thousand Dollars (S0,000). Lowest bid price not accepted must be fully explained and justified in wr	New agreement				
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Project type: \_\_\_\_ Budgeted Cost Center 510 GL# 5065 Maximum cost of this agreement not to exceed: \$178,950.00 per three years Notes: \$59,650.00 annually. **Contract Terms and Conditions** Effective date: 1/1/2022 Termination date: 12/31/2022 Explain extension provisions, termination conditions and required notice: Approvals **Compliance DMHC/DHCS Review: Legal Review:** Director of Compliance and Regulatory Affairs Legal Counsel-Date Date **Contract Owner: Purchasing:** Martin or of Procurement and Facilities Approvo Department Head per contract meeting 11912 per contra **Reviewed as to Budget: Recommended by the Executive Committee: Chief Operating Officer** Chief Financial Officer or Controller 171-Date Date **IT Approval: Chief Executive Officer Approval:** Approval by Cician Chief Information Officer or IT **Chief Executive Officer** per contract meeting 1/9/2 Date Board of Directors approval is required on all contracts over \$50,000 if not budgeted and \$100,000 if budgeted. **KHS Board Chairman** Date



**To: KHS Board of Directors** 

From: Alonso Hurtado, Director of Procurement and Facilities

Date: December 16, 2021

**Re: New Carport Solar PV Systems** 

#### Background

During the June 2021 Finance Committee meeting a member of the Finance Committee requested an analysis of the current carport solar system in consideration for purchasing additional solar panels. The existing carport solar system produces approximately 11% of the electricity consumed by KHS at an estimated annual savings of \$41,000.

In August 2021 Management presented data supporting expanding our current carport solar system with the goal of self-producing 100% of our electricity consumption and was approved to initiate an RFP process. Management enlisted Partner Engineering and Science, Inc. (PESI) engineering consulting firm and Burke, Williams & Sorensen, LLP legal counsel to help in this endeavor. PESI estimates a 675kW<sub>DC</sub> solar panel system and a125kW battery energy storage system (BESS) are required to produce the remaining 89% of the electricity KHS consumes.

#### Discussion

KHS published an RFP on Friday, October 1<sup>st</sup>, 2021 KHS received proposals from California Solar Integrators, Inc. and A-C Electric Company on Monday, November 1<sup>st</sup>, 2021. These proposals were evaluated on the following factors:

	FACTORS	
1.	Estimated Overall Project Price	40
2.	Preliminary Services Fee	10
3.	Technical Design and Construction Expertise	10
4.	Life-Cycle Costs over 20 Years	10
5.	Commissioning, Start-Up and Technical Support Services	10
6.	References	10
7.	Quality of Proposal / Presentation and Questions	10
	Total Maximum	100

KHS RFP selection committee reviewed, compared, and scored the two proposals and selected A-C Electric Company based on having the highest score in the above factors. This project will capture approximately \$210,000 in savings in year one and is projected to increase at a rate of 3% annually based on projected annual electricity rate increases, produce a return on investment of approximately 113% over 20 years, and has a payback period of approximately 10.5 years. KHS is currently exploring requirements for a Self-Generation Incentive Program rebate in the amount of \$400,000 towards the total cost of the project.

#### **Financial Impact**

This agreement will not exceed \$2,371,559 per project.

#### **Requested Action**

Approve; Authorize Chief Executive Officer to Sign.



## Agenda



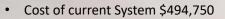
## Background

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## **Existing Carport Solar System**



- 62 covered spaces/420 Panels
- Dec 2020 through Jan 2021: Total current savings \$41,000
- Savings per year will increase based on increasing cost/kWh (Estimated increase 4% per year)
- Payback period of 12 years
- Current PG&E Cost: \$22,000/monthly (net of monthly savings \$3,400)
- Panels cover an estimated 11% of annual cost



### **RFP Process & Evaluation**



### Scorecard

Maximum Points	CSI	CSI	A-C Elec	A-C Elec
40	\$2,476,789	39	\$2,371,559	40
10	\$0	10	\$0	10
10		8		10
10	\$3,027,045	5	\$2,529,585	10
10		10		10
10		10		10
10		8		10
100		90		100
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\* Deduct 1 point for every \$100k difference for the higher proposal for Factors 1 and 4



### **Winning Contractor**

### A-C Electric Company

- Price
- Estimated Annual Savings
- Estimated Payback Period:
- Internal Rate of Return:
- Return on Investment:
- Estimated Annual Energy Production:
- Estimated Completion Date:
- Covers 70% of open parking area
- Researching incentives
- Relocate affected trees
- \$2,371,559 \$209,048 (year 1, increase approx. 3% per year) 10.5 years 7.9% 113.8% 1.1MM kWh Sep 2022

\$400,000 (Self Generation Incentive Program)

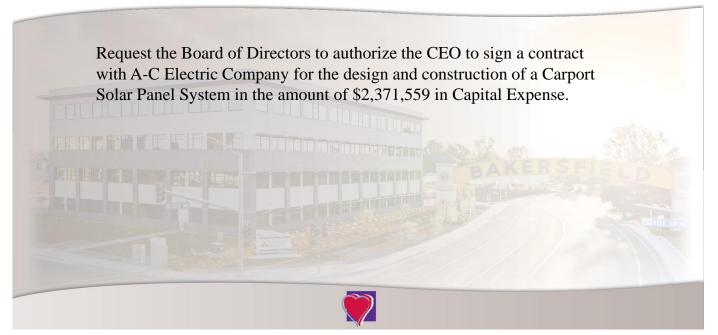


KHS Board of Directors Meeting, December 16, 2021

# **Proposed Layout**



### Recommendation



KHS Board of Directors Meeting, December 16, 2021

### Questions





TO:	KHS Board of Directors
FROM:	Alan Avery, Chief Operating Officer
DATE:	December 16, 2021
RE:	COVID-19 Vaccination Incentive Program

#### **Background**

The Department of Health Care Services (DHCS) has allocated up to \$350 million to incentive COVID-19 vaccinations for Medi-Cal managed care plans for COVID-19 vaccinations received September 1, 2021 through February 28, 2022. This a voluntary incentive program to increase COVID-19 vaccinations in general with a focus on four targeted member populations:

- Members who are homebound and unable to travel to vaccination sites
- Members who are 50-64 with multiple chronic conditions
- Members who self-identify as persons of color
- Youth 12-25 years of age

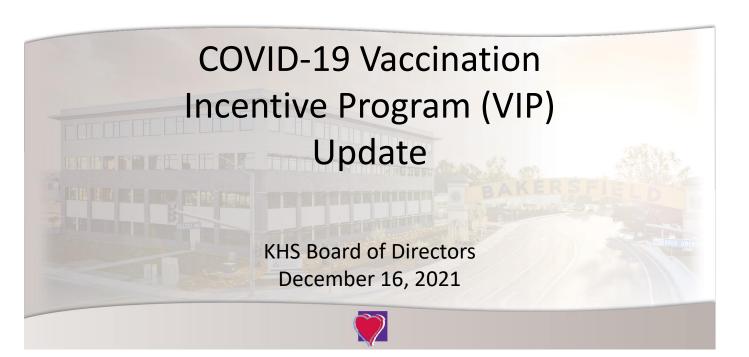
Kern Health Systems (KHS) developed an aggressive COVID-19 Vaccination Plan and received approval from DHCS to encourage expansion of vaccination sites, increase member outreach and education, expand provider engagement and member acceptance, and increase the vaccination rates.

A presentation to the KHS Board of Directors will highlight the KHS Vaccination Plan along with the results of the initial reporting period.

#### **Requested Action**

Receive and File.

KHS Board of Directors Meeting, December 16, 2021



# Background

The Department of Health Care Services (DHCS) is allocating up to \$350 million to incentivize COVID-19 vaccination efforts in the Medi-Cal managed care delivery (MCP) system for the service period of September 1, 2021 through February 28, 2022.

This is a <u>voluntary</u> incentive program that focuses on increasing COVID-19 vaccination rates among the Medi-Cal population.

DHCS identified populations of focus served by MCPs, who have been disproportionately challenged in the initial phases of vaccine distribution. These include members who:

- Are homebound and unable to travel to vaccination sites;
- Are 50-64 years of age with multiple chronic diseases;
- · Self-identify as persons of color; and
- Youth 12-25 years of age

Kern Health Systems developed an aggressive COVID-19 vaccination plan to encourage expansion of vaccination sites, increase outreach and education to our members and communities, and increase the vaccination rates amongst our membership.



# Vaccine Response Plan

- KHS submitted the COVID-19 Vaccination Response Plan and Direct Member Incentive Program to DHCS on September 1, 2021
- KHS received notice approval on September 10, 2021
- KHS qualified for the COVID-19 Vaccination Response Plan maximum earnable allocation of \$1,287,407.81



# Media Campaign Update

- Television campaign partnered with Latino COVID Task Force, Dignity Health and Kern County Public Health Services Department to produce and purchase ads for a TV campaign.
  - English & Spanish advertisements will air on local network stations and cable through January 2022 and longer if needed
  - English TV Ad: <u>https://vimeo.com/642867125</u>
  - Spanish TV Ad: https://vimeo.com/646582675
- The KFHC Ad campaign on billboards, print and digital (targeted ads on mobile devices and social media platforms) continues.





REGUNTAS SOBRE LA VACUNA COVID: 800-391-2000



# **COVID-19 Vaccination Pop-Up Clinics**

- Cal State University Bakersfield Vaccination Clinic KFHC and Kern Medical are providing on-campus vaccinations once a week (Wednesday's from 10am-2pm) for 12 weeks. Clinic is for students and open to the public.
- Kern County Latino COVID-19 Task Force provide vaccination events throughout the county along with education and a Mental Health/Help Line.
- KHS Facility Vaccination Fairs Held two clinics at our Administrative Office building in conjunction with the Latino COVID Task Force and Kern Medical on October 16<sup>th</sup> and November 13<sup>th</sup>.
  - 133 vaccinated at 1<sup>st</sup> event and 262 vaccinated at 2<sup>nd</sup> event 60% were KFHC members
- Other Vaccination Clinics KHS providers are organizing targeted Pop-Up clinics at COVID-19 unvaccinated "hot spots" such as Taft, Southeast Bakersfield, and East Kern. Good Samaritan Health Center held a vaccination event in Wasco on October 20<sup>th</sup>.



KHS presents sponsorship check to Kern County Latino COVID-19 Task Force Leadership.



### **COVID-19 Vaccination Community Efforts**

- No Sister Left Behind will provide education, health fairs, and other workshops to our African American community. They will develop partnerships among local trusted messengers, including churches, barbershops/salons, clinics, and other areas where the African American community feels safe. A variety of marketing strategies will reinforce their educational message.
- Farmworker Outreach California Farmworker Foundation is providing vaccination clinics at worksites in northern and southern Kern County and direct education to farmworkers and agricultural employers.
- **Door to Door Partnership** with Supervisor Leticia Perez, Bakersfield College, Dignity Health, and Hall Ambulance continues through December 2021.
- Vision y Compromiso Promotoras (community health workers) are committed to vaccinating their neighbors.



# **Other KFHC Initiatives**

- **Direct Member Incentives** offering a \$25 gift card for each COVID-19 vaccination for both the Moderna and Pfizer vaccine, or \$50 for the Johnson & Johnson vaccine.
- **Provider Incentive Program** KHS will issue payment to safety-net providers, primary care physicians, specialists and pharmacies who meet the criteria.
  - First payments are scheduled to go out in December 2021
- Outreach calls KHS member facing staff are making outreach calls to encourage members to get the COVID-19 vaccine.
  - COVID-19 Vaccine Reservation Specialists in Member Services are dedicated phone staff who support our outreach call efforts
  - Member facing staff in Health Services (Population Management, Health Homes, Health Education/Disease Management) are calling our homebound members
- Member outreach/education efforts also include mail, robocalls, website and social media.



### 1<sup>st</sup> Reporting Period\* VIP Status

(DOS 10/31/21 & Received by 12/15/21)

MEASURES = 9 Member focus criteria

BASELINE RATE = Vaccination rates as of 08/29/21 (This will be updated on 12/3/21 due to data lag) RATE = Calculated as of 11/30/21

TARGET = At least one dose received by 10/31/21 (Goal 1)

POTENTIAL PAYMENT= Maximum earnable incentive dollars (Actual amounts earned may differ from these amounts) \*TWO ADDITIONAL REPORTING PERIODS: DOS 1/2/2022 and 3/6/22

MEASURES	COUNTY BASELINE RATE	KHS RATE	TARGET	POTENTIAL PAYMENT	PAYMENT EARNED	
Homebound Members	56.8%	62.3%	62.4%	\$85,741.36	\$0	
Age 50-64 With Chronic Conditions	63.1%	67.3%	69.4%	\$85,741.36	\$0	
	Uptake Outcome Measures					
ALL MEMBERS	38.3%	47.4%	42.6%	\$600,189.52	\$600,189.52	
AGE 12-25	31.5%	41.4%	33.6%	\$171,482.72	\$171,482.72	
AGE 26-49	36.5%	45.2%	39.6%	\$85,741.36	\$85,741.36	
AGE 50-64	54.2%	61.9%	57.4%	\$85,741.36	\$85,741.36	
AGE 65 and Older	63.2%	71.2%	66.2%	\$85,741.36	\$85,741.36	
AFRICAN AMERICAN	24.5%	31.9%	26.6%	\$257,224.08	\$257,224.08	
CAUCASIAN	29.6%	35.8%	35.6%	\$257,224.08	\$257,224.08	
				\$1,714,826.72	\$1,543,344 (90%)	

KHS Board of Directors Meeting, December 16, 2021

# **Questions?**





**To: KHS Board of Directors** 

From: Jeremy McGuire, Sr. Director of Government Relations & Strategic Development

Date: December 16, 2021

Re: 2021 Legislative and State Budget Summary

#### **Background**

The 2021 State Legislative session ended on October 10<sup>th</sup> as this was the deadline for the Governor to sign or veto bills. Throughout the legislative cycle KHS staff worked with our trade associations providing feedback and monitoring pending bills.

Staff tracked 71 bills with potential impact to the plan, and 15 of those passed the legislature and were signed by the Governor. Of those 15, there are 4 bills with notable impact to KHS. Many of the other bills that passed were amended to have minimal impact to KHS. Additionally, the State Budget was finalized in July and included several material changes.

The accompanying presentation provides a review of the 2021 State Legislative Session, the State Budget process, and the resulting impacts to KHS.

#### **Requested Action**

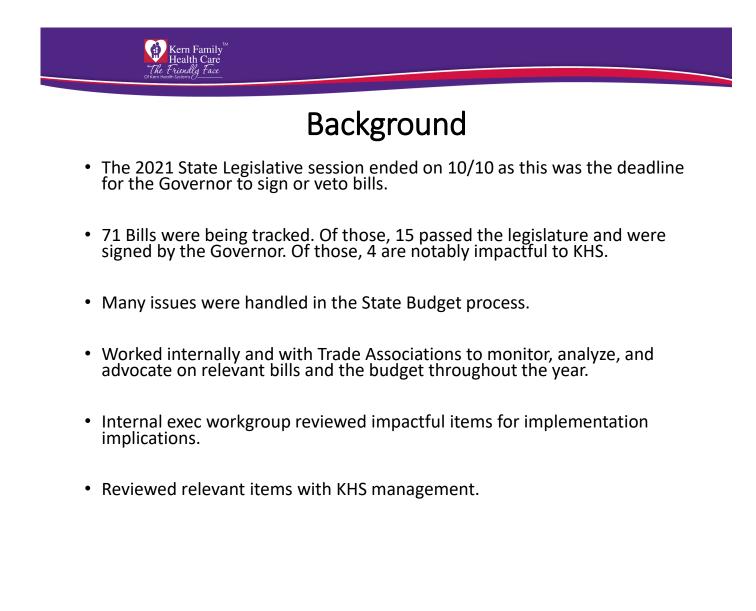
Receive and File.

KHS Board of Directors Meeting, December 16, 2021



# 2021 Legislative and Budget Summary

December 16, 2021





# State Budget

- Generally, the State experienced a revenue surplus and influx of federal funds allowing for investment in many new programs/benefits.
- Comprehensive funding for CalAIM items. Delayed D-SNP requirement to 2026, with DHCS feasibility study to occur in 2022. Also funded a statewide Population Health Management Platform.
- Children and Youth Behavioral Health Initiative. This Initiative includes several DHCSspecific components including additional grants to improve infrastructure and capacity of behavioral health services at schools, new coverage for Dyadic services, a statewide Virtual Care Platform, and creation of a statewide fee schedule for behavioral health services provided by schools with a requirement for Plans to reimburse for these services.
- Expands full-scope Medi-Cal to adults ages 50 and over regardless of immigration status, effective no sooner than May 1, 2022.



# State Budget

- Implements the American Rescue Plan Act option to expand Medi-Cal eligibility to postpartum individuals for 12 months (currently it's 60-days) effective April 1, 2022.
- Funds indefinitely the restoration of "optional benefits" (audiology and speech therapy, incontinence creams and washes, optician and optical lab services, podiatric services) and the Proposition 56 payment program. Previously these programs were set to end this fiscal year, unless extended.
- Adds a new benefit for Doula services and includes Community Health Workers as an allowable Medi-Cal provider type as of 1/1/22. (DHCS delayed to July 2022 pending workgroup discussions).
- Adds continuous glucose monitors as a Medi-Cal covered benefit for beneficiaries with Type 1 diabetes effective January 1, 2022. (To be covered under Medi-cal Rx after recent DHCS decision)



# State Budget

- Adds whole genome sequencing as a Medi-Cal benefit for infants one year of age or younger receiving inpatient hospital services in an intensive care unit. Effective no sooner than January 1, 2022.
- Extends all telehealth flexibilities enacted due to the Public Health Emergency through December 31, 2022. DHCS creating a stakeholder group to determine the ongoing flexibilities to be considered as part of the next budget.
- Adds remote patient monitoring as a Medi-Cal covered modality for services deemed appropriate.
- Requires DMHC to establish quality measures and equity benchmark standards, including enforcement actions for non-compliance. (MY 2023)
- ...and more...
- **General next steps**: DHCS/DMHC workgroups and policy development. Communicating guidance as it is received.



### • SB 510 -

- Requires Knox-Keene Plans to provide coverage for FDA-approved COVID 19 testing provided in-or-out-of-network. Out-of-network payment set at "market rate" and doesn't align with normal Medi-Cal language. Retroactive to 3/4/2020.
- Requires coverage of COVID 19 preventive services and immunizations. Vaccines are currently carved-out of Medi-Cal Managed Care, bill language doesn't account for this.
- Prohibits prior auth requirements on COVID 19 testing, services, and immunizations.
- Provisions persist after the public health emergency expires.
- Requires coverage of services in the event of future diseases that result in a declared emergency, without prior auth.
- **Next steps:** DHCS and DMHC in discussions about Medi-Cal implications. DMHC will be releasing reimbursement information. DHCS confirmed COVID vaccine still carved-out in 2022.



- SB 48 -
  - Covers annual cognitive health assessment for Medi-Cal beneficiaries who are 65 years of age or older if they are otherwise ineligible for a similar assessment as part of an annual wellness visit under the Medicare Program. Goal is to ID signs of Alzheimer's or dementia.
  - Providers shall be reimbursed for providing the assessment if (1) the providers complete cognitive health assessment training and (2) use validated tools determined by the Department.
  - Questions on how an MCP would identify whether Medicare should cover. Looks like Medicare generally covers for Part B.



- SB 306 -
  - Requires Plans to provide coverage for home test kits for sexually transmitted diseases and the laboratory costs for processing those kits that are deemed medically necessary or appropriate and ordered directly by a health care provider.
  - Requires every licensed health care professional engaged in providing prenatal care or attending a birthing patient at the time of delivery to provide syphilis screening and testing as outlined in the most recent guidelines published by the State Department of Public Health.



- SB 535 -
  - Prohibits a Plan after July 1, 2022, from requiring prior authorization for biomarker testing for an enrollee with advanced or metastatic stage 3 or 4 cancer. Also prohibits requiring prior authorization for biomarker testing for cancer progression or recurrence in the enrollee or insured with advanced or metastatic stage 3 or 4 cancer.
  - Defines "biomarker test" as a diagnostic test of the cancer patient's biospecimen, such as tissue, blood, or other bodily fluids, for DNA or RNA alterations, including phenotypic characteristics of a malignancy, to identify an individual with a subtype of cancer, in order to guide patient treatment.



# Next Steps

- Bills impacting KHS will result in further guidance by DMHC and/or DHCS.
- KHS staff will be involved with Trade Associations and DHCS/DMHC in developing draft policies where relevant.
- Final policies are shared with plans via contract amendment or "All-Plan Letters" that outline specific requirements and timelines.
- Material changes to KHS policy or budget will be independently raised to the Board of Directors as needed.
- Preparations for 2022 Legislative Session and State Budget Cycle.

### KERN HEALTH SYSTEMS BOARD OF DIRECTORS NEW VENDOR CONTRACTS December 16, 2021

Legal Name DBA	Specialty	Address	Address Comments	
PAC 11/03/2021				
Bienstar Community Clinic	Primary Care	1619 Cecil Ave. Ste. A Delano CA 93215	Existing Provider: C. Alvarez	12/1/2021
Jungwon Oh dba: EZ ACU & Herb Inc.	Acupuncture	1619 S. H Street Bakersfield CA 93304		12/1/2021
PAC 12/01/2021				
John Stolpe BCO, BADO	Ocularist/P&O	18455 Burbank Blvd Ste. 202 Tarzana CA 91356		1/1/2022
Nisim Surgical	General Surgery	500 Old River Road Ste. 185 Bakersfield CA 93311	Existing Provider: A. Nisim	1/1/2022
Valley View Care Center LLC	SNF	729 Browning Road Delano CA 93215		Retro-Eff 12/1/2021

### KERN HEALTH SYSTEMS BOARD OF DIRECTORS TERMED CONTRACTS December 16, 2021

Legal Name DBA	Specialty	Address	Comments	Term Effective Date
Sreedhar Kommineni, MD, PCD	Anesthesiology	4500 Morning Drive Ste. 102 Bakersfield CA	Resigned	7/19/2021
Carole A. Casteen, MD, Inc	Ophthalmology	1026 Calloway Drive Ste. 200 Bakersfield CA	Retirement	7/31/2021
Patrick Leung, MD	Allergy & Immunology	804 18th Street Bakersfield CA	Retirement	9/30/2021
Delano Ambulance Service, Inc	Ambulance	403 Main Street Delano CA	Site Closed	10/1/2021
TIL LP dba: Bellagio in the Desert	SNF/CLF	2639 W Avenue K-4 Lancaster CA	Site Temp Closed / Requires New CDPH Licensure and FFS Enrollment	10/14/2021
Diane K. Najera dba: Prudential Care Counseling	Mental Health	3200 21st Street Ste. 101 Bakersfield CA	Resigned	11/1/2021
Yakdan Al Qaisi MD	General Practice	4040 San Dimas Street Ste. A Bakersfield CA	Contract Termination with Cause	11/6/2021
Delano PostAcute Care, LLC	SNF	729 Browning Road Delano CA	Change of Ownership	11/15/2021
Kim's Acupuncture Clinic	Acupuncture	1619 S. H Street Bakersfield CA	Not enrolled in FFS	11/18/2021
Pine Medical Transport	Transportation	602 H Street Ste. 120 Bakersfield CA	Not enrolled in FFS / Denied by DHCS	11/24/2021
Lucky Services	Transportation	4949 Buckley Way Ste. 110 Bakersfield CA	Not enrolled in FFS / Denied by DHCS	12/6/2021



To: KHS Board of Directors
From: Martha Tasinga M.D, MPH, MBA, Chief Medical Officer
Date: December 16, 2021
Re: CMO BOARD REPORT

Medical Cost and Utilization Trend Analyses: (Attachment A)

#### Physician Services: (PCPs, Specialists, Hospitalist, Other Professional and Urgent Care):

There has been an upward trend in the professional visits per member per month for the SPDs since August 2021. The professional services utilization for the other Aide Categories have been stable. As we look at the diagnosis driving the outpatient utilization for SPDs, we see that chronic kidney disease and diabetes and number one and two. The third highest diagnosis is wellness exams without complaints. With the implementation of population health programs, we are hoping to see more routine visits to the doctor continue. We prefer that the members use more doctor office visits to stabilize their chronic conditions instead of waiting until they need ER or inpatient care. For all Aide Categories combined, the top three reasons for seeking professional services continues to be chronic kidney disease, wellness exams and diabetes in that order.

#### Pharmacy

The monthly cost and utilization per enrollee for all Aide Categories has been stable (coming in on budget) since the beginning of 2021. Following transitioning Rx benefits administration to the State on 1/1/21, KHS will continue to do drug utilization review (DUR) only. Our P&T /DUR Committee will become the DUR Committee. The DUR Committee will review quality data to improve our MCAS scores and assure providers follow quality standards and best practice protocols when prescribing drugs for our members.

#### **Inpatient Services**

The PMPM capitation cost and cost per bed-day and cost per admission continue to be higher than budget for all Aide Categories. While the days per /1000 enrollees and admits per /1000 enrollees continues to be below budget. The Graphs show peaks in utilization reflect surges in COVID related admissions. With COVID related cases trending down since the fall, utilization has dropped and cost per day of care has fallen (even though still above budget). The unknown is what is going to happen for the remainder of 2021 and first quarter of 2022 following the holiday season. In 2021, we saw a spike in demand from COVID for this same period. KHS continues to work with community partners to increase vaccination rates among our membership. This is particularly important knowing fully vaccinated members are less likely to be hospitalized and more likely to survive infection. Most admissions continue to be at BMH with KM a close second. (See Attachment B).

#### **Hospital Outpatient**

We see an increase in utilization of hospital outpatient services starting into August 2021. We continue to work with our hospitalist teams to increase use of observation units for patient who do not need to be in an acute hospital for more than 72 hours. The observation stays are considered and counted as outpatient hospital services for reporting purposes. Hence, they are tracked here. In 2022, we will be implementing "step–down" care programs for members released from emergency rooms but unable to return home or to their PCP. These units will provide recuperative care services either in a respite care facility or through a transition of care program. Patients who qualify won't need to be admitted to an acute care hospital freeing beds for patients with higher acuity conditions. We are hopeful that these programs will have a positive impact on the utilization of observation level of care.

#### **Emergency Room (ER)**

ER cost and utilization of ER visits have been below budget for all Aide Categories since the beginning of the pandemic. The most frequent diagnosis for the ER across all member categories remains COVID-19 ACUTE RESPIRATORY DISEASE. Most of the ER visits continue to occur at BMH (See Attachment D).

#### **Obstetric Metrics: (Attachment C)**

The report shows a drop in deliveries. This is due to delay in claims. Usually, it takes up do 45 days to get a claim after a delivery. The data shows the number of deliveries, adjusted for changes in enrollment size, remains stable and unaffected by the pandemic. Our C/Section rate of 16% continue to be below the State goal of **22.8%**, and below a public health target of 23.9% set by the Centers for Disease Control and Prevention in its Healthy People 2020 goals.

#### Managed Care Accountability Set (MCAS)

This is a set of performances measures that DHCS selects for annual reporting by Medi- Cal managed care health plans (MCPs). The new Managed Care Accountability Set (MCAS) prescribes a set of 39 quality measures, with 16 measures subject to a 50% Minimum Performance Level (MPL) benchmark. Each measurement count requires a patient encounter specific to service(s), that when performed, will indicate the measurement was met for that patient. All KHS members identified as having the medical condition associated with the measurement represent the denominator. When members receive service(s), it is recorded as "compliant" becoming part of the numerator. The level of achievement is shown as the percentage (%) of members who have received required (service(s). The minimum target performance percentage (MPL) is established by DHCS each year and they might also add or remove required measures every year. As a result of these changes, Medi-Cal health plans and providers are under increased pressure to coordinate their quality programming and metrics.

KHS continues to find new ways to engage our members during this time with the COVID-19. The trending report is "real-time", meaning it is updated following receiving an encounter claim showing the targeted service was utilized.

There are 10 of the 16 boxes that are green. This means that we are performing better than we were last year at this time and there is a high probability that we could meet the MPL. The 5 yellow boxes are measures that we are less than 25 percentiles below our 2020 performance. Usually, Staff will focus on these measures to make usure we can change them form yellow to green. There is one red measure. This means that we are performing more than 25 percentiles below the 2020 performance and unlikely to meet the MPL for this measure for the current year.

KHS Board of Directors Meeting, December 16, 2021

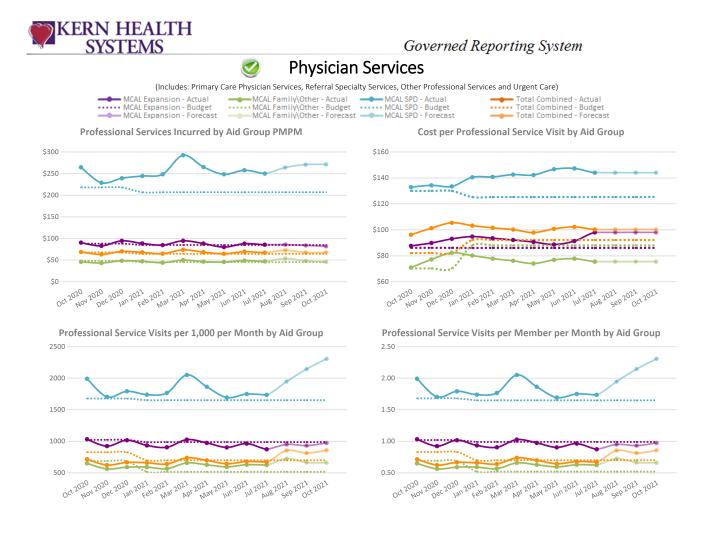


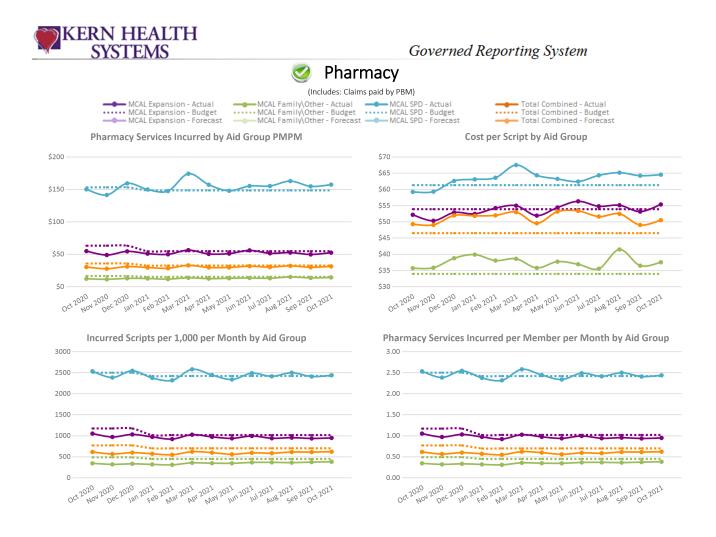
Attachment A

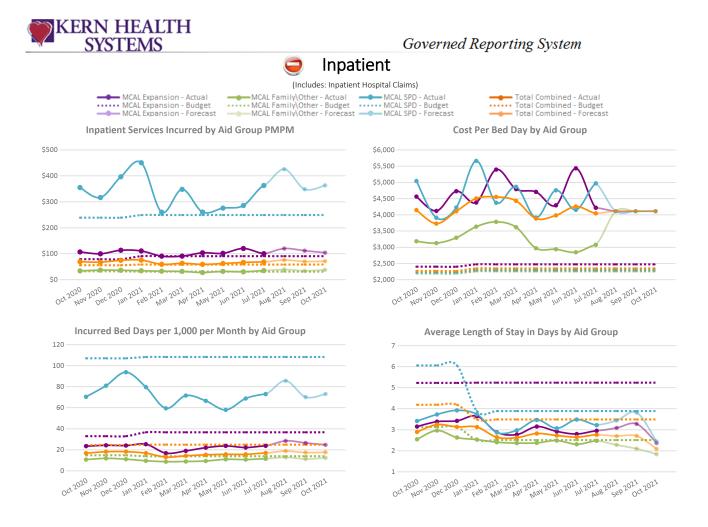
Governed Reporting System

### **Kern Health Systems**

# KHS Medical Management Performance Dashboard (Critical Performance Measurements)

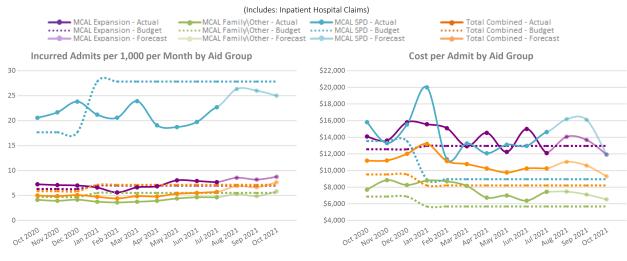


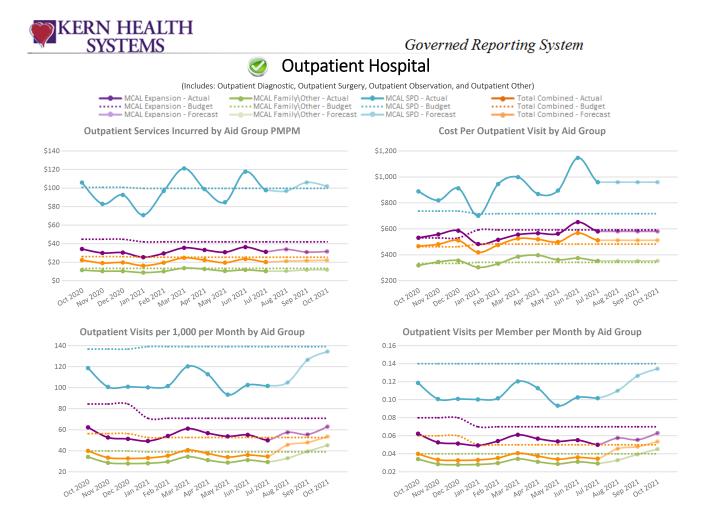


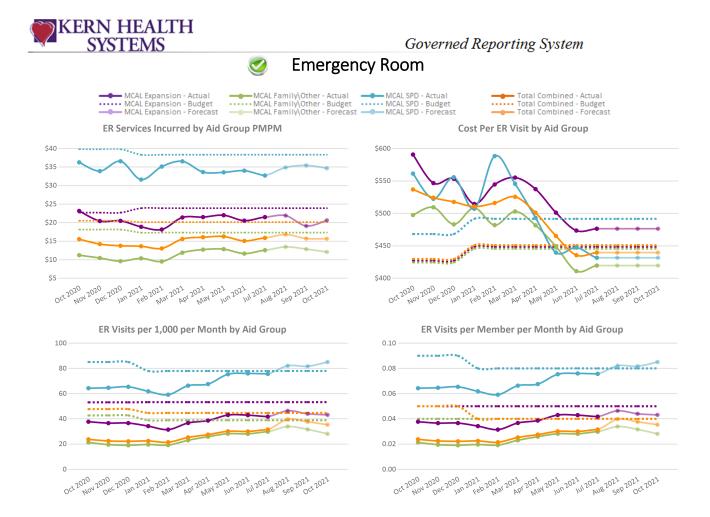


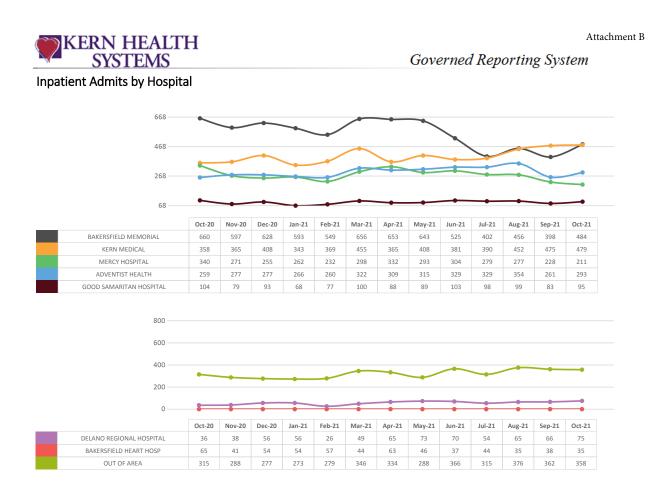


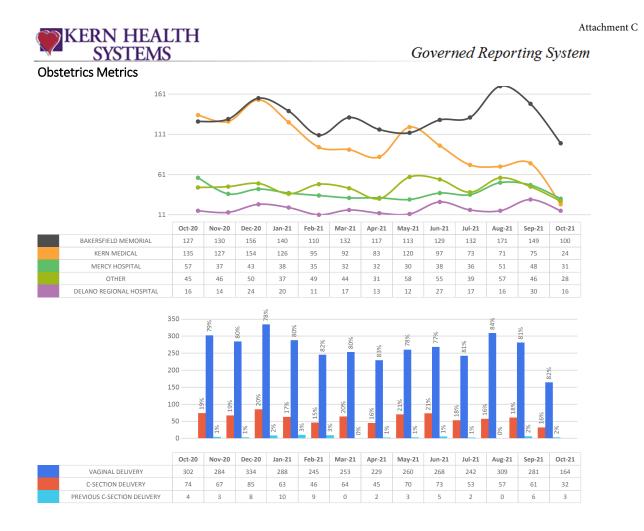
# Inpatient

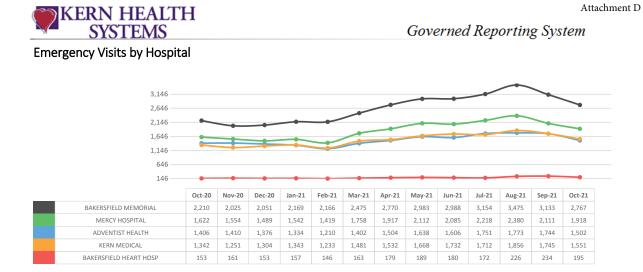


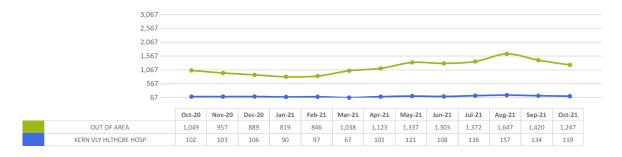


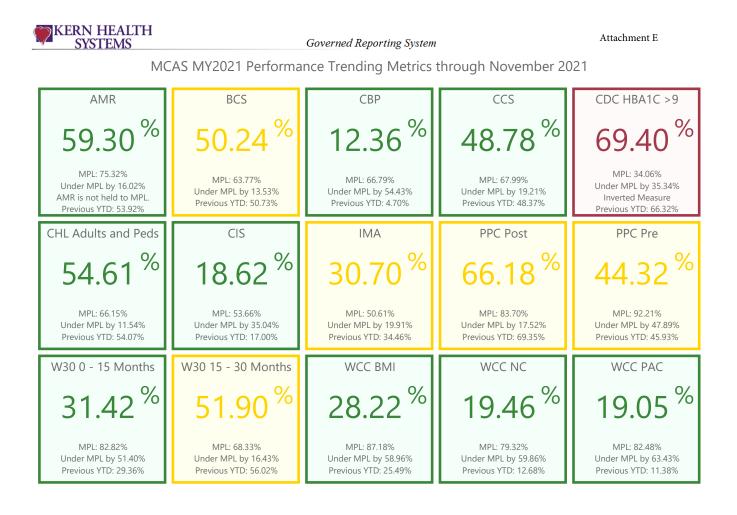












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Measure rates are thru claims only - no supplemental data nor medical record reviews are included

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#### MCAS MY2021 Performance Trending Metrics through November 2021

#### Asthma Medication Ratio

The percentage of members 5–64 years of age who were identified as having persistent asthma and had a ratio of controller medications to total asthma medications of 0.50 or greater during the measurement year.



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#### MCAS MY2021 Performance Trending Metrics through November 2021

#### Breast Cancer Screening

The percentage of women 50–74 years of age who had one or more mammograms any time on or between October 1 two years prior to the measurement year and December 31 of the measurement year.



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#### MCAS MY2021 Performance Trending Metrics through November 2021

#### Controlling High Blood Pressure

The percentage of members 18–85 years of age who had a diagnosis of hypertension (HTN) and whose BP was adequately controlled (<140/90 mm Hg) during the measurement year.



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#### MCAS MY2021 Performance Trending Metrics through November 2021

#### Cervical Cancer Screening

The percentage of women 21-64 years of age who were screened for cervical cancer using either of the following criteria:

• Women 21-64 years of age who had cervical cytology performed within the last 3 years.

• Women 30–64 years of age who had cervical high-risk human papillomavirus (hrHPV) testing performed within the last 5 years.

• Women 30-64 years of age who had cervical cytology/high-risk human papillomavirus (hrHPV) cotesting within the last 5 years.



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#### MCAS MY2021 Performance Trending Metrics through November 2021

Comprehensive Diabetes Care

The percentage of members 18–75 years of age with diabetes (type 1 and type 2) who had recent HbA1c level is >9.0% or is missing a result, or if an HbA1c test was not done during the measurement year.

Inverted Measure - a lower rate is desired for this measure.



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#### MCAS MY2021 Performance Trending Metrics through November 2021

Chlamydia Screening in Women

The percentage of women 16–24 years of age who were identified as sexually active and who had at least one test for chlamydia during the measurement year.



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#### MCAS MY2021 Performance Trending Metrics through November 2021

#### Childhood Immunization Status

The percentage of children 2 years of age who had four diphtheria, tetanus and acellular pertussis (DTaP); three polio (IPV); one measles, mumps and rubella (MMR); three haemophilus influenza type B (HiB); three hepatitis B (HepB), one chicken pox (VZV); four pneumococcal conjugate (PCV); one hepatitis A (HepA); two or three rotavirus (RV); and two influenza (flu) vaccines by their second birthday.



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#### MCAS MY2021 Performance Trending Metrics through November 2021

Immunizations for Adolescents

The percentage of adolescents 13 years of age who had one dose of meningococcal vaccine, one tetanus, diphtheria toxoids and acellular pertussis (Tdap) vaccine, and have completed the human papillomavirus (HPV) vaccine series by their 13th birthday. The measure calculates a rate for each vaccine and two combination rates.



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#### MCAS MY2021 Performance Trending Metrics through November 2021

#### Postpartum Care

The percentage of deliveries of live births on or between October 8 of the year prior to the measurement year and October 7 of the measurement year. Postpartum Care. The percentage of deliveries that had a postpartum visit on or between 7 and 84 days after delivery.



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#### MCAS MY2021 Performance Trending Metrics through November 2021

#### Prenatal Care

The percentage of deliveries of live births on or between October 8 of the year prior to the measurement year and October 7 of the measurement year. Timeliness of Prenatal Care. The percentage of deliveries that received a prenatal care visit in the first trimester, on or before the enrollment start date or within 42 days of enrollment in the organization.



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#### MCAS MY2021 Performance Trending Metrics through November 2021

Well-Child Visits in the First 30 Months of Life

The percentage of members who had the following number of well-child visits with a PCP during the last 15 months. Well-Child Visits in the First 15 Months. Children who turned 15 months old during the measurement year: Six or more well-child visits.



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#### MCAS MY2021 Performance Trending Metrics through November 2021

Well-Child Visits in the First 30 Months of Life

The percentage of members who had the following number of well-child visits with a PCP during the last 15 months.





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#### KERN HEALTH SYSTEMS

#### Governed Reporting System

MCAS MY2021 Performance Trending Metrics through November 2021

Weight Assessment and Counseling for Nutrition and Physical Activity for Children/Adolescents

The percentage of members 3-17 years of age who had BMI Percentile documented during the measurement year.



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#### KERN HEALTH SYSTEMS

#### Governed Reporting System

MCAS MY2021 Performance Trending Metrics through November 2021

Weight Assessment and Counseling for Nutrition and Physical Activity for Children/Adolescents

The percentage of members 3–17 years of age who had Counseling for nutrition documented during the measurement year.



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#### KERN HEALTH SYSTEMS

#### Governed Reporting System

MCAS MY2021 Performance Trending Metrics through November 2021

Weight Assessment and Counseling for Nutrition and Physical Activity for Children/Adolescents

The percentage of members 3–17 years of age who had Counseling for physical activity documented during the measurement year.



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#### MCAS MY2021 Performance Trending Metrics through November 2021

Child and Adolescent Well-Care Visits

The percentage of members 3–21 years of age who had at least one comprehensive well-care visit with a PCP or an OB/GYN practitioner during the measurement year.



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# KERN HEALTH SYSTEMS CHIEF EXECUTIVE OFFICER'S REPORT December 16, 2021 BOARD OF DIRECTORS MEETING

#### COMPLIANCE AND REGULATORY ACTIVITIES

The December Compliance and Regulatory Affair's Report showing October and November activities is included under Attachment A and B to this report. Attachment B, KHS COVID – 19 2021 Regulatory Guidance Tracking Log shows current DHCS requirements that health plans must follow concerning vaccine administration, payment of vaccine administered encounters and other related activities governing COVID -19 and flu vaccines.

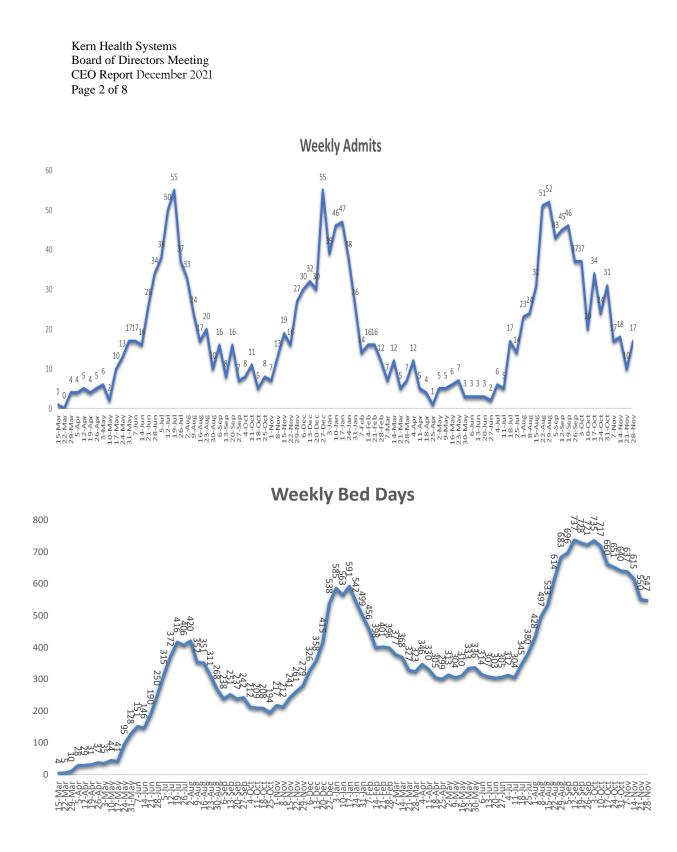
#### **COVID-19 UPDATE**

As KHS enters its 23rd month of adjusting to the COVID-19 pandemic new strains continue to emerge, with the latest being Omicron. While the federal and state government continues to push for higher vaccine rates, Kern County rates continues to lag most California counties.

Recent developments impacting KHS include:

- Employee Death Unfortunately, it with sadness that I share with the Board, our second employee death to COVID -19 in 2021. The team member worked for KHS over 14 years and participated in several volunteer causes dear to our company and all employees. She was an outstanding employee. She received our Employee of Month recognition award three times for her hard work and dedication to her job and our enrollees. For her years of service, we will rename the conference room in the Department where she worked in her honor and to pay tribute to her memory and all that she's given to Kern Health Systems over her years of service.
- Hospital Admissions and Bed Day Trends KHS's COVID -19 related hospitalizations continues to decline since peaking during late summer. Entering the winter holiday season when social activities increase and events are held inside, could mean another serge in first quarter next year. Omicron currently accounts for 1% of infections so it's not clear if it will become the dominant strain and how impactful it will be particularly among those previously vaccinated. (Pfizer indicated the new variant could require a second booster shot). The grafts on the following page shows weekly trends for admissions and hospital beds days for KFHC enrollees since the pandemic's inception.

## KHS Board of Directors Meeting, December 16, 2021



Kern Health Systems Board of Directors Meeting CEO Report December 2021 Page 3 of 8

#### Vaccine Distribution and Monitoring

Kern County has administered more than 976,699 doses of the COVID-19 vaccine, as of December 8th, according to data from DataBases.com. 49% of the eligible population living in Kern County are fully vaccinated as of that date. Vaccination rates for our eligible members continue to lag below the County average although rates have improved since last reported.

September 1<sup>st</sup>, KHS began a new COVID -19 Vaccination Incentive Program focused on identifying unvaccinated beneficiaries, educating them as to the vaccine's importance, increasing access to COVID-19 vaccination sites and providing incentives to encourage becoming vaccinated. A presentation of the status of the Vaccination Incentive Program is found under Agenda Item 18.

#### PROGRAM DEVELOPMENT ACTIVITIES (UPDATES)

#### Rx Carve-Out

DHCS remains committed to the carve-out of Pharmacy services on 1/1/22. KHS staff continue to work with the State in preparation for this transition. DHCS is taking the necessary steps to ensure beneficiaries can receive their prescriptions, and that pharmacies will have available needed information regarding claims and prior authorizations. DHCS is also providing Medi-Cal managed care plans with the necessary data to ensure appropriate utilization and continuity of care for beneficiaries enrolled in managed care. The internal KHS project team is finalizing operational readiness for this transition. This includes training and communication, finalizing data and workflow testing, and general cutover preparations.

#### CalAIM

KHS is on track to implement the CalAIM items launching on 1/1/22. This includes the transition of the Health Homes Program to Enhanced Care Management (ECM), implementation of community supports (formerly ILOS), coverage of Major Organ Transplants, and enrolling new populations into Medi-Cal Managed Care. Concurrently, DHCS and internal staff are participating in preparations for future CalAIM transitions in 2023 and beyond. Several Corporate Projects in

### KHS Board of Directors Meeting, December 16, 2021

Kern Health Systems Board of Directors Meeting CEO Report December 2021 Page 4 of 8

2022 are dedicated to CalAIM initiatives and DHCS continues the policy development process on several initiatives.

#### Youth Behavioral Health Initiative

The State Budget for 2021-2022 included five years of funding for several initiatives aimed at improving behavioral health services for students. This includes \$400 million statewide over three years in incentives funding to build infrastructure, partnerships, and capacity for school behavioral health services. While details have emerged regarding the various program design options, DHCS is still defining many aspects of this program. KHS leadership is strategizing the approach to engaging local schools and County Behavioral Health in these opportunities. Some preliminary conversations have taken place, but DHCS will need to provide final program design to proceed with local planning efforts. The draft timeline would have KHS working with local entities in Q1 2022 to identify potential partners and target populations. Once that is defined, the group would have until Q4 2022 to conduct a needs assessment and propose specific interventions eligible for incentive funding.

#### LEGISLATIVE SUMMARY UPDATE

#### State Legislative Session

The legislative session officially ended on October 10<sup>th</sup>, as this was the final day for the Governor to sign or veto any bills. 71 Bills were being tracked by KHS staff. Of those, 15 passed the legislature and were signed by the Governor. Of those, only 5 are notably impactful to KHS. Additionally, many significant changes were included as part of the State Budget process. A detailed presentation of the final bills and State Budget items of interest to KHS is included in this Board packet under separate cover.

Looking ahead to 2022, the State Legislature will reconvene on January 3<sup>rd</sup>. Additionally, the January draft Governor's budget is expected by January 10<sup>th</sup>. Current fiscal estimates predict the State will have significant surpluses during the upcoming budget cycle.

#### Federal Legislative Session

Regarding the Build Back Better (BBB) Act, all eyes are on the Senate parliamentarian as she works through the provisions and issues her rulings. As a reminder, for a provision to survive the

Kern Health Systems Board of Directors Meeting CEO Report December 2021 Page 5 of 8

"Byrd Bath," it must show it has a budgetary impact—a provision cannot simply change policies without those policies directly impacting federal spending. We, therefore, expect some House-passed policies, such as immigration, to not survive the Byrd Bath. The parliamentarian will be looking closely at the drug pricing provisions as well. Beyond the parliamentarian's review, BBB could face additional concerns from Senators Manchin and Sinema, although so far, they have been fairly quiet on the bill. Senator Sinema did indicate this week that she does not believe BBB will pass before Christmas.

#### KHS DECEMBER 2021 ENROLLMENT:

#### Medi-Cal Enrollment

As of December 1, 2021, Medi-Cal enrollment is 204,733 which represents an increase of 0.4% from November enrollment.

#### Seniors and Persons with Disabilities (SPDs)

As of December 1, 2021, SPD enrollment is 15,419, which represents a decrease of 0.08% from November enrollment.

#### **Expanded Eligible Enrollment**

As of December 1, 2021, Expansion enrollment is 78,958, which represents an increase of 0.9% from November enrollment.

#### Kaiser Permanente (KP)

As of December 1, 2021, Kaiser enrollment is 12,679 which represents an increase of 0.9% from November enrollment.

#### Total KHS Medi-Cal Managed Care Enrollment

As of December 1, 2021, total Medi-Cal enrollment is 311,789 which represents an increase of 0.5% from November enrollment.

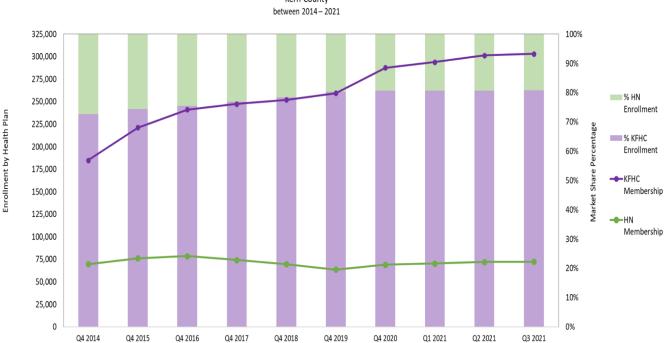
#### **Enrollment** Note

The U.S. Department of Health & Human Services continued its public health emergency order resulting in the Department of Health Care Services extending the freeze on redeterminations. Thus, the Kern County Department of Human Services' suspension of their "automated discontinuance process" for Medi-Cal Redeterminations continues. Halting the process means

Kern Health Systems Board of Directors Meeting CEO Report December 2021 Page 6 of 8

members are not required to demonstrate they remain eligible for Medi-Cal which ordinarily they would have to prove or be eliminated from receiving benefits. In the meantime, Kern DHS continues working new Medi-Cal applications, reenrollments, successful renewals, additions, etc. The impact from members remaining eligible and new members being added inflates KHS's enrollment because deletions are not occurring as it would normally occur had the automated discontinuance process remained in place.

Membership as of						
Month of Eligibility	FAMILY	SPD	EXPANSION	KP	BABIES	Member Total
2017-12	170,006	14,084	57,141	7,933	447	249,611
2018-12	172,290	14,531	58,837	8,371	478	254,507
2019-12	175,128	15,539	60,503	9,044	429	260,643
2020-03	174,938	15,607	60,314	9,222	429	260,510
2020-06	180,985	15,576	63,560	9,664	422	270,207
2020-09	186,881	15,541	67,197	10,393	468	280,480
2020-12	191,516	15,549	69,947	10,916	407	288,335
2021-03	194,722	15,532	72,395	11,353	386	294,388
2021-06	198,598	15,515	75,126	11,867	395	301,501
2021-09	201,527	15,478	77,228	12,255	509	306,997
2021-10	202,453	15,462	77,815	12,421	475	308,626
2021-11	203,413	15,431	78,229	12,568	459	310,100
2021-12	204,352	15,419	78,958	12,679	381	311,789



Medi-Cal Managed Care Enrollment Kern County Kern Health Systems Board of Directors Meeting CEO Report December 2021 Page 7 of 8

#### KHS MARKETING AND PUBLIC RELATIONS

#### KHS Sponsorships

KHS will share sponsorship in the following upcoming activities in December and January:

KHS will share sponsorship in the following events in December and January:

- KHS donated \$10,000 to the Kern Partnership for Children & Families Holiday Cottage (the nonprofit organization for the Kern County Department of Human Services). This charity event has been happening for 34 years to grant Christmas wishes for local foster children. Due to the pandemic, they are unable to open the cottage to receive donations from the community. They turned to local businesses and partners to support them again this year to continue this annual tradition. Our donation will fill the wishes for 200 children.
- KHS donated \$1,500 to "Holiday Lights" benefiting the California Living Museum.
- KHS donated \$5,000 to the "Mayor's Ball" benefiting CityServe.
- KHS donated \$750 to Orlie's Shoe Drive to support their efforts providing a new pair of tennis shoes to children at Bessie Owens Elementary (Bakersfield City School District).
- KHS donated \$500 to the Kern County Hispanic Chamber of Commerce to sponsor their "2021 Holiday Reception".
- KHS donated \$1,500 to the Kern County Law Enforcement Foundation to sponsor their "33<sup>rd</sup> Annual Officer of the Year Awards Dinner".
- KHS donated \$2,000 to "CHiPS for Kids Toy Drive" to help them purchase toys for their annual toy drive benefiting low-income children in our community.
- KHS donated \$700 to Clinica Sierra Vista to sponsor the holiday luncheon for their Patient Access to Care Program employees.

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- KHS donated \$3,000 to the Kern County Cancer Foundation to sponsor their Pediatric Cancer Holiday Drive-thru event.
- KHS donated \$2,000 to Children First Campaign to support their 10 for 10 Children First fundraising campaign celebrating their 10 years of service to families in East Bakersfield.
- KHS donated \$1,000 to the Bakersfield City School District Foundation to sponsor their "25<sup>th</sup> Annual Teddy Bear Picnic".
- KHS donated \$2,500 to "Christmas with the Cranktones" benefiting the Kern County Cancer Foundation.
- KHS donated \$1,645 to Houchin Community Blood Bank for their promotion in January – "Resolve to Get Fit and Save Lives!" The goal is to encourage blood donations and to promote exercise and good health. One lucky blood donor in January will win a Peloton bike, earbuds, cycling shoes and weights sponsored by KHS.
- KHS donated \$1,000 to the "Thin Mint 5K and Shortbread Shuffle" benefiting the Girls Scouts.

#### **Employee** Newsletters

KHS Employee Newsletters can be seen by clicking the following links:

• October 2021 –

Keeping Up with KHS 30th Edition - October 2021 (campaign-archive.com)

• November 2021 –

Keeping Up with KHS 31st Edition - November 2021 (campaign-archive.com)



# **Compliance and Regulatory Affairs Update**

**Board of Directors Meeting** 

Jane MacAdam Director of Compliance and Regulatory Affairs December 16, 2021 Attachment A

## STATE REGULATORY AFFAIRS

# All Plan Letters released since the October 14, 2021 Kern Health Systems Board of Directors' meeting:

The Department of Health Care Services (DHCS) released five new All Plan Letters and revised one previously release APL twice during this time period, including the following:

<u>APL20-022 COVID-18 Vaccination Administration</u>

This previously released APL was updated. DHCS will continue to carve out the COVID-19 vaccines and associated administration fees from the Medi-Cal managed care delivery system and will reimburse providers. Additionally, the APL addresses approval of vaccines for every California age 5 and older and in accordance with CDC and ACIP guidelines, booster recommendations, and <u>face</u> covering guidance in response to variants and population vaccination rates.

 <u>APL21-013</u> Dispute Resolution Process Between Mental Health Plans and Medi-Cal Managed Care Health Plans

The purpose of this APL is to provide guidance to Plans on how to submit a service delivery dispute to the Department of Health Care Services when the dispute cannot be resolved at the local level with a Mental Health Plan.



## STATE REGULATORY AFFAIRS (continued)

 <u>APL21-014</u> Alcohol and Drug Screening, Assessment, Brief Interventions and Referral to <u>Treatment</u>

The purpose of this APL is to clarify the Plan's primary care requirement to provide Alcohol and Drug Screening, Assessment, Brief Interventions and Referral to Treatment (SABIRT) to members ages 11 years and older, including pregnant women.

• <u>APL21-015</u> Benefit Standardization and Mandatory Managed Care Enrollment Provisions of the California Advancing and Innovating Medi-Cal Initiative</u>

The purpose of this APL is to provide guidance to Plans on the Benefit Standardization and Mandatory Managed Care Enrollment provisions of the California CalAIM initiative.

- <u>APL21-016</u> California Advancing and Innovating Medi-Cal Incentive Payment Program The purpose of this APL is to provide Plans with guidance on the incentive payments linked to the Enhanced Care Management and Community Supports programs implemented by the CalAIM initiative.
- <u>APL21-017 Community Supports Requirements</u>

The purpose of this APL is to provide guidance to Plans regarding the provision of Community Supports and the development and operation of these services by Plans implementing Community Supports.



## STATE REGULATORY AFFAIRS (continued)

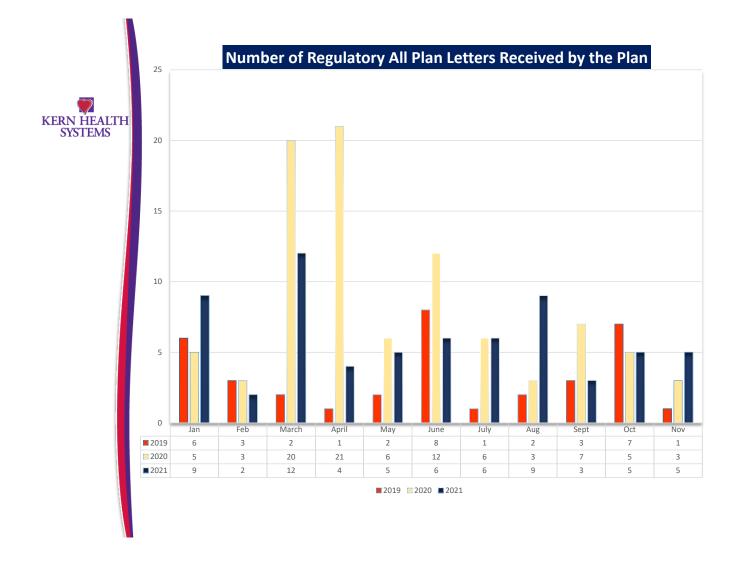
The Department of Managed Care Services (DMHC) released two new All Plan Letters during this time period, including the following:

 <u>APL 21-022 Hospital Surges; Continued Applicability of DMHC COVID-19 Requirements and</u> <u>Guidance</u>

Plans are reminded that they should take appropriate actions if they find their administrative requirements are unnecessarily impeding hospitals' ability to efficiently care for patients. The APL also provides a listing of past APLs that provide guidance to Plans regarding the handling of the Public Health Emergency.

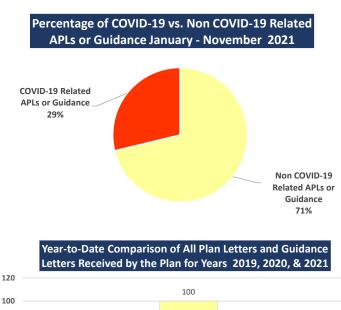
 <u>APL 21-023 Flu Vaccines; Preparation for COVID-19 Vaccines</u> The APL reminds health plans of their obligation to cover influenza vaccinations. As well as encouraging plans to take steps now to proactively prepare for the administration of COVID-19 vaccines to children between age 5 to 11 years.

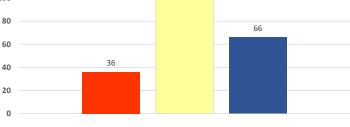




# Regulatory All Plan Letters and Guidance

COVID-19 Impact 2021





2019 2020 2021

# Number of Regulatory Reports & Filings Sent to Government Agencies for October and November 2021

Regulatory Agency	October 2021	November 2021
DHCS	41	27
DMHC	3	0



# **Regulatory Audits**

# 2020 Non-Routine Survey by the DMHC

The Plan is awaiting the preliminary report of the non-routine survey by the DMHC.

# **2021 Routine Regulatory Audits**

## DMHC Follow-Up Review Survey - August 2021

As required by Health and Safety Code section 1380(i)(2), the Department of Managed Health Care conducted a Follow-Up Review Survey of the outstanding deficiencies identified in the July 10, 2020, Final Report of the Routine Survey of Kern Health Systems.

The Plan is waiting for the DMHC to provide a preliminary report.

### DHCS Medical Audit – September 2021

DHCS conducted a routine medical audit of Kern Health Systems beginning September 13, 2021 through September 24, 2021. The survey period was August 1, 2019 through July 31, 2021.

The Plan is waiting for the DHCS to provide a preliminary report.





# Compliance Department Fraud, Waste, & Abuse Activity October and November 2021

The Compliance Department maintains communications with State and Federal agencies and cooperates with their related investigations and requests for information.

State Medi-Cal Program Integrity Unit, US Department of Justice, and the Kern County Deputy Attorney's Office Requests for Information for the months of October and November 2021

### Providers:

The Plan received three requests for information from the State Medi-Cal Program Integrity Unit related to potential provider fraud, waste, or abuse. Additionally, during the same time period, the Plan received an information request from the Kern County District Attorney's Office regarding an update to a prior request for Provider claims information.

### Members:

During October and November 2021, the Plan did not receive any requests for information from the State Medi-Cal Program Integrity Unit related to Plan Members.

The Plan is not provided with an outcome in relation to the information requests by the regulatory agencies.

Continued...

The Plan investigates and reports information and evidence of alleged fraud, waste, & abuse cases to appropriate state and federal officials.

Information compiled during an investigation is forwarded to the appropriate state and federal agencies as required.

## Fraud, Waste, & Abuse Allegations Reported to the Plan October and November 2021

### Members:

During October and November 2021, the Compliance Department did not receive any allegations of fraud, waste, or abuse involving Plan Members.

### Providers:

During October and November 2021, the Compliance Department received one allegation of Provider fraud from the public. The Plan is investigating the allegation.





# Compliance Department HIPAA Breach Activity October and November 2021

# Summary of Potential Protected Health Information ("PHI") Disclosures for October and November 2021

The Plan is dedicated to ensuring the privacy and security of the PHI and personally identifiable information ("PII") that may be created, received, maintained, transmitted, used or disclosed in relation to the Plan's members. The Plan strictly complies with the standards and requirements of Health Insurance Portability and Accountability Act ("HIPAA") and the Health Information Technology for Economic and Clinical Health Act ("HITECH").

In October and November 2021, the Compliance Department investigated and reported on three allegations of privacy concerns. Two of the three were closed as non-breaches and one of the incidents is still under review.

State Agency	Date Received by Plan	Title	Department Impacted	Status	Summary	Status
DHCS	11/22/2021	APL20-022 - COVID-18 Vaccination Administration	Provider Network Mgmt. Health Services Claims IT- Configuration Compliance	1. 11/09/21 APL update sent to stakeholders 2. 12/10/21 & 12/13/21 meeting scheduled to discuss APL with Stakeholders.	DHCS will carve out the COVID-19 vaccines and associated administration fees from the Medi-Cal managed care delivery system and will reimburse providers under Medi-Cal fee-for- service (FFS) for medical, pharmacy, and outpatient claims. Updates include: New language regarding eligibility, Booster shots, and Confirms the continued carve out of vaccines from MMC.	
DHCS	11/9/2021	APL20-022 - COVID-18 Vaccination Administration	Provider Network Mgmt. Health Services Claims IT- Configuration Compliance	1. 11/09/21 APL update sent to stakeholders 2. 12/10/21 & 12/13/21 meeting scheduled to discuss APL with Stakeholders.	DHCS will carve out the COVID-19 vaccines and associated administration fees from the Medi-Cal managed care delivery system and will reimburse providers under Medi-Cal fee-for- service (FFS) for medical, pharmacy, and outpatient claims. Updates include: COVID-19 Vaccine Administration - Approves the use of vaccines for every California age 5 and in accordance with CDC and ACIP guidelines, Booster Recommendations – Changes requirements based on vaccine type and age, and Face Covering Guidance in Response to COVID -19 Variants and Population Vaccination Rates.	
DMHC	11/1/2021	APL21-023 - Flu Vaccines; Preparation for COVID-19 Vaccines for ages 5-11	Provider Network Mgmt. Health Services Claims Member Services IT- Configuration Compliance	1. 11/1/2021 Sent to Stakeholders 2. Complete	The DMHC reminds health plans of their existing obligation to cover CDC recommended immunizations, including influenza vaccinations, without any cost-sharing.1 California Health and Safety Code section 1367.002. Additionally, the APL encourages Plans prepare for administration of COVID- 19 vaccines to children ages 5-11	
DMHC	10/26/2021	APL 21-022 – Continued Applicability of COVID- 19 Requirements	Provider Network Mgmt. Health Services Claims Member Services Compliance	1. 10/26/21 APL sent to Stakeholders. 2. Complete	The DMHC encourages health plans should examine their administrative staffing levels, the wait times for hospital staff to speak with plan representatives when the hospital staff contact the plan, and the amount of time it takes the plan to respond to hospitals' requests for admissions, transfers, and/or discharges and that the Plan should take appropriate actions if they find their administrative requirements are unnecessarily impeding hospitals' ability to efficiently care for patients	
DHCS	9/29/2021	APL20-022 (Revised) COVID-19 Vaccine Administration	Provider Network Mgmt. Health Services Claims IT- Configuration Compliance	1. 9/30/21 Sent to Stakeholders 2. Stakeholder Meeting to be scheduled 3.	DHCS will carve out the COVID-19 vaccines and associated administration fees from the Medi-Cal managed care delivery system and will reimburse providers under Medi-Cal fee-for- service (FFS) for medical, pharmacy, and outpatient claims. Updates include: Third Dose of Vaccine for Persons Considered Moderately or Severely Immunosuppressed, Booster Recommendations, COVID-19 Testing Requirements for Health and Congregate Care Workers, Face Covering Guidance in Response to COVID-19 Variants and Population Vaccination Rates, Requirements for Visitors in Acute Health Care and Long-Term Care Settings, and Health Care Worker Vaccine Requirement	
DHCS	9/24/2021	APL21-010 COVID-19 Vaccine Incentive	Member Services Provider Network Management Health Services Marketing Finance Compliance	1. 09/01/2021 Updated APL Sent to Stakeholders. 2. Weekly Stakeholder Meetings are ongoing.	Effective September 1, 2021, participating Plans may be eligible to participate in the Medi-Cal COVID-19 Vaccination Incentive Program. MCP Eligibility and Participation. The Plan's participation in this incentive program is voluntary, but strongly encouraged.by DHCS. MCPs that elect to participate must adhere to program and applicable federal and state requirements in order to earn incentive payments.	

State Agency	Date Received by Plan	Title	Department Impacted	Status	Summary	Status
DMHC	8/17/2021	APL 21-021 - Transfer of Hospital Enrollee; Order of the State Public Health Officer Hospital and Health Care System Surge	Member Services Provider Network Management Health Services Marketing Finance Compliance	<ol> <li>8/18/21 Sent to Stakeholders</li> <li>9/13/21 Stakeholder meeting</li> <li>9/21/21 UM submitted updated P&amp;Ps.</li> <li>Complete</li> </ol>	This APL reminds health plans of their obligations to comply with California Code of Regulations, title 28, section 1300.67.02. That section directs plans to remove certain barriers to enrollee transfers between hospitals when such transfers are made pursuant to a public health order. Section 1300.67.02 also specifies how plans must reimburse for the transfer and continued hospitalization of enrollees transferred pursuant to a public health order.	
DHCS	9/9/2021	APL20-004 (Revised) Emergency Guidance for Medi-Cal Managed Care Health Plans in Response to COVID-19	Pharmacy Member Services Claims Provider Network Management Health Services Health Homes Program IT - Configuration Compliance	1. 09/09/21 Stakeholders sent APL. 2. 9/29/21 Stakeholders met and reviewed the requirements of the APL. 3. Complete	The purpose of this APL revision is to provide information to Medi-Cal managed plans on temporary changes to federal requirements as a result of the ongoing global Novel Coronavirus Disease (COVID-19) pandemic. The APL covers the approved 1135 Waiver and other guidance provided by DHCS in response to the public health crisis. Updates to this release, include: Continuation of Benefits & Aid Paid Pending, Pediatric Well-Care guidance including telehealth, Transportation, Return of EDV in 2021-2022, Initial Health Assessments, Quality Monitoring, Programs & Initiatives, QMRT returns, Timely Access Survey, and COVID-19 Testing Requirements.	
DHCS	7/8/2021	APL20-011 (Revised) Governor's Executive Order	Quality Improvement Health Services Member Services Provider Network Mgmt. Compliance	<ol> <li>1. 7/7/2021 APL update and template sent to Jane D., Deb M, and Dr. Tasinga outlining reporting requirements</li> <li>2. 7/19/21 Site Review Tracker submitted to the DHCS</li> <li>2. 7/30/21</li> <li>Stakeholder Meeting</li> <li>3. Complete</li> </ol>	The purpose of this revised APL is to provide information to Plans regarding the termination of temporary flexibilities that were issued by the Department of Health Care Services (DHCS) pursuant to Executive Order (EO) authority in response to the COVID-19 public health emergency (PHE).Specific areas addressed, include: MCP Site Reviews and Subcontractor Monitoring, Annual Medical Audits, Health Risk Assessments. Additionally, the Plan will submit no later than August 1, 2021, a written plan detailing how the will address and complete any site reviews not conducted during the PHE, including projected timelines.	
DMHC	6/7/2021	APL21-016	Provider Network Mgmt. Health Services Claims IT- Configuration Compliance	1.6/8/2021 Set to Stakeholders. No action required by Stakeholders at this time.	As health plans must continue to cover certain COVID-19 testing for their enrollees pursuant to federal law, this APL announces that the CDC issued updated guidance on May 27, 2021, which provides clarity regarding when a test provides an individualized assessment versus when it is for surveillance purposes. On June 7, 2021, the California Department of Public Health (CDPH) issued updated COVID-19 testing guidance. A copy of the guidance can be found at the website of the California Department of Public Health. The updated guidance outlines when diagnostic testing, including diagnostic screening testing, may be appropriate	

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State Agency	Date Received by Plan	Title	Department Impacted	Status	Summary	Status
DHCS	5/5/2021	APL20-022 (Revised) COVID-19 Vaccine Administration	Provider Network Mgmt. Health Services Claims IT- Configuration Compliance	1. 5/10/2021 Stakeholders met and discussed the updated APL that was released on 5/5/2021. 2. 5/19/2021 Stakeholders discussed the Plan's COVID-19 Communication Plan and efforts to reach homebound Members.	DHCS will carve out the COVID-19 vaccines and associated administration fees from the Medi-Cal managed care delivery system and will reimburse providers under Medi-Cal fee-for- service (FFS) for medical, pharmacy, and outpatient claims. *APL Update - 5/5/2021 MCPs should take steps to identify members who may be homebound and contact those members to determine if they have already been vaccinated against COVID-19 and, if not, whether they want to be vaccinated. For those members who have not been vaccinated and want to be, the MCP should ascertain whether the member wants an in- home vaccination. After the MCP identifies those homebound members who want an in-home vaccination, the MCPs are to refer the member to the MyTurn appointment request system and instruct the member to check the box to indicate they need an in-home vaccination.	
DHCS	4/22/2021	DHCS Communication to MCPs Regarding Virtual CSR/MT Certification	QI Department Provider Network Mgmt. Compliance	1. 4/22/21 Sent to Stakeholders	Due to the continued PHE, DHCS will allow MCPs to conduct CSR certifications virtually with post PHE verification done in person for the FSR portion (MRR portion done virtually does not require verification). Similarly, due to the continued PHE, MMU will now offer to conduct Master Trainer certifications virtually on a case by case basis only with post PHE verification done in person for the FSR portion.	
DHCS	3/12/2021	APL20-022 (Revised) COVID-19 Vaccine Administration	Provider Network Mgmt. Health Services Claims IT- Configuration Compliance	1. 3/16/2021 APL sent to Stakeholders. 2. 3/29/2021 Stakeholders reviewed the document and discussed next steps. The Stakeholders will continue to meet to discuss the Plan's communication Strategy.	DHCS will carve out the COVID-19 vaccines and associated administration fees from the Medi-Cal managed care delivery system and will reimburse providers under Medi-Cal fee-for- service (FFS) for medical, pharmacy, and outpatient claims. *Update - Beginning March 15, 2021, health care providers may use their clinical judgement to vaccinate individuals ages 16-64 who are deemed to be at the very highest risk for morbidity and mortality from COVID-19 as a direct result of one or more severe health conditions, or if as a result of a developmental or other severe high-risk disability or other factors. Individuals will self-attest to having one of the qualifying conditions.	
DMHC	3/12/2021	APL 21-012 - COVID-19 Vaccine Prioritization for Individuals with High-Risk Health Conditions and/or Disabilities	Provider Network Mgmt. Health Services Claims IT- Configuration Compliance	1. 3/12/2021 APL sent to Stakeholders. 2.4/2/2021 Compliance to send review of APL requirements to Stakeholders. APL aligns with DHCS APL20-022 (revised)	The California Department of Public Health ("CDPH") issued a Provider Bulletin ("Provider Bulletin") regarding vaccine prioritization for individuals deemed to be at the very highest risk to get very sick from COVID-19 either because the individual has one or more enumerated severe health conditions and/or a developmental or other significant, high- risk disability.	

State Agency	Date Received by Plan	Title	Department Impacted	Status	Summary	Status
DHCS	3/9/2021	APL20-004 (Revised) Emergency Guidance for Medi-Cal Managed Care Health Plans in Response to COVID-19	Pharmacy Member Services Claims Provider Network Management Health Services Health Homes Program IT - Configuration Compliance	1. 3/11/21 APL sent to Stakeholders. 2. 3/30/21 Stakeholders met and discussed the revise APL. Member Services and Utilization Management will implement the new requirements of the APL.	The purpose of this APL revision is to provide information to Medi-Cal managed plans on temporary changes to federal requirements as a result of the ongoing global Novel Coronavirus Disease (COVID-19) pandemic. The APL covers the approved 1135 Waiver and other guidance provided by DHCS in response to the public health crisis. *Update - This update includes information regarding the provision of: previously authorized services when a Member's appeal involves the termination, suspension, or reduction of previously authorized services, MCPs must provide APP when the member timely files; the AAP has developed guidance on providing pediatric well-care during COVID-19, including guidance on the necessary use of telehealth during the COVID- 19 pandemic; Postponement of the annual Encounter Data Validation activities, and COVID-19 testing requirements outlined in the COVID-19 Virus and Antibody Testing guidance document.	
DHCS	2/1/2021	COVID-19 Vaccination Administration Claims Data Exchange	IT Provider Network Mgmt. Health Services Claims Member Services Compliance	1. 2/1/2021 Sent to Stakeholders by CEO 2. 2/2/202 Richard queued the work needed for weekly disbursement of the report to Stakeholders. 3. Complete	DHCS notified Plans that it will begin transferring member specific COVID-19 vaccination administration claims data to Medi-Cal Managed Care Plans beginning on Thursday, February 4, 2021.	
DHCS	1/6/2021	COVID-19 Codes, Effective Dates, and PACES Deployment Dates	Provider Network Mgmt. Health Services Claims IT- Configuration Compliance	1. 1/6/2021 Sent to Stakeholders 2. Complete	DHCS sent the spreadsheet to Plans to inform them of updates regarding COVID-19 codes. It provides code descriptions, effective dates, and tentative PACES deployment dates. Please utilize this information appropriately for encounters including COVID-19 services.	
DHCS	1/5/2021	Medi-Cal Payment for Telehealth and Virtual/Telephonic Communications Relative to the 2019-Novel Coronavirus	Provider Network Mgmt. Health Services Claims IT- Configuration Compliance	1. 1/6/2021 Sent to Stakeholders 2. Complete	Update to guidance provided on June 23, 2020. This iteration of the guidance provides details regarding changes to telehealth and home health visits and changes to E/M codes for outpatient telehealth services. DHCS will provide additional guidance regarding both areas at the end of January. There is also updates to the FAQ included in the document.	



**To: KHS Board of Directors** 

From: Bruce Wearda, R.Ph.

Date: December 16, 2021

**Re:** Recommendation of Pharmacy & Therapeutic (P&T)/ Drug Utilization Review (DUR) Committee Members

### **Background:**

Jeremiah Joson, Pharm D. recently stepped down from our P&T / DUR Committee. When an opening occurs on one of KHS's clinical committees, the appropriate committee undertakes a search for a replacement. In accordance with KHS Policy 10.01-I, all committee nominees are presented to the Board of Directors for formal appointment. Each new committee member serves for two years.

The P&T / DUR Committee wishes to present Pat Person, Pharm D as the replacement. Dr. Person has worked at a local independent pharmacist with Ming & H since 1999. He recently purchased the pharmacy in 2021. He has served on many pharmacy boards including the California Pharmacy Association where he was President. He is active in many community organizations and events.

Following his appointment, Dr. Person will join the following current members of the Committee who include:

- Allison Bell, Pharm. D
- Dilbaugh Gehlawat, M.D.
- Sarabjeet Singh, MD., FACC, FAHA, FACP
- Saman Ratnayake, M.D.
- Vasanthi Srinivas, M.D., OB/GYN
- Joseph Tran, Pharm D.

The KHS Board Pharmacy Representative (Dr. Kimerly Hoffmann), KHS CMO (Dr. Martha Tasinga), and Director of Pharmacy (Bruce Wearda) are ongoing standing committee members as well.

**Note:** Beginning 2022, with the administration of pharmacy benefits returning to the State, the P&T / DUR Committee will not continue to oversee the Pharmacy and Therapeutics portion of its duties. However, it will continue to perform its Drug Utilization Review oversight role on KHS's behalf. The new Committee name will be the DUR Committee.

### **Requested Action:**

Approve the appointment of Pat Person, Pharm D to the DUR Committee.



To: KHS Board of Directors From: Bruce Wearda, R.Ph. Date: December 16, 2021 Re: Pharmacy & Therapeutics (P&T) modifications to KHS's Formulary

### **Background**

As of January 1<sup>st</sup>, 2022, KHS will no longer administer pharmacy benefits but will retain the quality review functions under the newly titled Drug Utilization Review Committee. In the past, the Committee was responsible for assessing KHS's drug formulary to assure that the pharmaceuticals available and the manner prescribed, provided appropriate treatment for the medical conditions for which they were prescribed.

Med-Cal has added new medications to their formulary to address coverage of certain dental procedures. Since these new medications will be effective 12/01/2021, KHS will need to include these medications in its formulary (albeit only for one month). The fiscal impact to KHS is minimal.

### **Requested Action**

Add the following recommendation for inclusion on the KHS formulary:

- > Peridex (chlorhexidine gluconate) a dental aid preparation
- Kenalog in Orabase (triamcinolone acetonide) a dental aid preparation
- Senna (sennosides) a laxative

## SUMMARY

### FINANCE COMMITTEE MEETING

KERN HEALTH SYSTEMS 2900 Buck Owens Boulevard Bakersfield, California 93308

Friday, October 8, 2021

<u>8:00 A.M.</u>

### COMMITTEE RECONVENED

Members: Deats, Martinez, McGlew, Melendez, Rhoades ROLL CALL: 4 Present; 1 Absent - Deats

NOTE: The vote is displayed in bold below each item. For example, Rhoades-Deats denotes Director Rhoades made the motion and Director Deats seconds the motion.

<u>CONSENT AGENDA/OPPORTUNITY FOR PUBLIC COMMENT</u>: ALL ITEMS LISTED WITH A "CA" WERE CONSIDERED TO BE ROUTINE AND APPROVED BY ONE MOTION.

COMMITTEE ACTION SHOWN IN CAPS

### PUBLIC PRESENTATIONS

1) This portion of the meeting is reserved for persons to address the Committee on any matter not on this agenda but under the jurisdiction of the Committee. Committee members may respond briefly to statements made or questions posed. They may ask a question for clarification, make a referral to staff for factual information or request staff to report back to the Committee at a later meeting. Also, the Committee may take action to direct the staff to place a matter of business on a future agenda. SPEAKERS ARE LIMITED TO TWO MINUTES. PLEASE STATE AND SPELL YOUR NAME BEFORE MAKING YOUR PRESENTATION. THANK YOU! NO ONE HEARD

### COMMITTEE MEMBER ANNOUNCEMENTS OR REPORTS

2) On their own initiative, Committee members may make an announcement or a report on their own activities. They may ask a question for clarification, make a referral to staff or take action to have staff place a matter of business on a future agenda (Government Code Section 54954.2(a)(2))

Summary	
Finance Committee Meeting	Page 2
Kern Health Systems	10/8/2021

DIRECTOR RHOADES REPORTED ON THE CURRENT RETURN TO WORK POLICY AND STATED THAT HE WOULD LIKE TO SEE EMPLOYEES BACK IN THE BUILDING

- CA-3) Minutes for Kern Health Systems Finance Committee meeting on August 6, 2021-APPROVED Rhoades-Melendez: 4 Ayes; 1 Absent - Deats
  - Proposed renewal and binding of employee benefit plans for medical, vision, dental, life insurance, short-term and long-term disability, and long-term care effective January 1, 2022 (Fiscal Impact: \$6,520,000 Estimated; Budgeted) APPROVED; REFERRED TO KHS BOARD OF DIRECTORS
     Rhoades-Melendez: 4 Ayes; 1 Absent Deats
  - Report on Kern Health Systems financial statements for July 2021 and August 2021 (Fiscal Impact: None) – RECEIVED AND FILED; REFERRED TO KHS BOARD OF DIRECTORS Martinez-Melendez: 4 Ayes; 1 Absent - Deats
  - 6) Report on Accounts Payable Vendor Report, Administrative Contracts between \$30,000 and \$100,000 for July 2021 and August 2021 and IT Technology Consulting Resources for the period ended August 31, 2021 (Fiscal Impact: None) – RECEIVED AND FILED; REFERRED TO KHS BOARD OF DIRECTORS Martinez-Melendez: 4 Ayes; 1 Absent - Deats

ADJOURN TO FRIDAY, DECEMBER 10, 2021 AT 8:00 A.M.