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# Regular Meeting of the Santa Clara County Health Authority Governing Board

Thursday, December 15, 2016 2:45 PM – 5:00 PM 210 E. Hacienda Avenue Campbell, CA 95008

### **Agenda**

1. Roll Call Mr. Brownstein 3:00 5 min. 2. Public Comment Mr. Brownstein 3:05 5 min. Members of the public may speak to any item not on the agenda; two minutes per speaker. The Board reserves the right to limit the duration of public comment period to 30 minutes. **Announcement Prior to Recessing into Closed Session** Announcement that the Governing Board will recess into closed session to discuss Item Nos. 3(a) and (b) below. 3. Adjourn to Closed Session 3:10 a. <u>Anticipated Litigation</u> (Government Code Section 54956.9(d)(2): It is the intention of the SCCHA Governing Board to meet in Closed Session to confer with Legal Counsel regarding one item of significant exposure to litigation involving a CalPERS administrative claim for damages. **b. Pending Litigation** (Government Code Section 54954.5(c)):

It is the intention of the SCCHA Governing Board to meet in Closed Session to confer with Legal Counsel regarding Guillen v. Department of Health Care Services, et al.; Santa Clara County Superior Court, and

Guillen v. Sylvia Mathews Burwell, et al.; U.S District Court, Northern District of California.

4.	Report from Closed Session	Mr. Brownstein	3:20	5 min.
5.	Approve Consent Calendar and Changes to the Agenda	Mr. Brownstein	3:25	5 min.

Santa Clara Family Health Plan SCCHA Governing Board 12.15.16 Items removed from the Consent Calendar will be considered as regular agenda items.

Possible Ac	ction: Approve	Consent Calendar	r
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SCCHA Governing Board 12.15.16

	a. Approve minutes of the September 22, 2016 <b>Regular Board</b> Meeting			
	<b>b.</b> Accept minutes of the June 16, 2016 <b>Bylaws Committee</b>	Mr. Darrow		
	Meeting  c. Accept minutes of the November 29, 2016 Bylaws Committee  Meeting	Mr. Darrow		
	<ul> <li>d. Accept minutes of the October 27, 2016 Executive/Finance Committee Meeting and: <ul> <li>Ratify the FY'2015-16 External Audit Report</li> <li>Ratify August/September 2016 Financial Statements</li> <li>Accept DMHC Audit and Management Response</li> <li>Authorize CEO to contract with selected Care Management System vendor in an amount not to exceed \$550K</li> </ul> </li> <li>e. Accept minutes of the November 9, 2016 Quality Improvement Committee Meeting and: <ul> <li>Ratify three Quality Improvement Policies</li> <li>Accept Credentialing, Pharmacy &amp; Therapeutics and Utilization Management Committee Reports</li> </ul> </li> <li>f. Accept minutes of the October 6, 2016 Provider Advisory Council Meeting</li> </ul>	Ms. Lew  Dr. Robertson  Dr. Robertson		
	<ul> <li>g. Accept minutes of the December 13, 2016 Consumer Affairs</li> <li>Committee Meeting</li> </ul>	Dr. Wenner		
6.	CEO Update Discuss status of current topics and initiatives. Possible Action: Accept CEO Update	Ms. Tomcala	3:30	10 min.
7.	Joint Strategic Planning Committee Update  Discuss Joint Planning Preparation Meeting with the County on  November 2, 2016 and the proposed planning process approach.  Possible Action: Appoint a temporary ad hoc Collaborative  Planning Committee composed of five Governing Board  Members that will exist until December 14, 2017 to engage in a collaborative planning process with Valley Health Plan.	Ms. Brownstein	3:40	5 min.
8.	Annual Report to the County Board of Supervisors Review draft report regarding the activities of the Santa Clara County Health Authority.  Possible Action: Approve the Annual Report to be submitted to the County Board of Supervisors	Ms. Tomcala	3:45	5 min.
9.	Compliance Report Review and discuss quarterly compliance activities and notifications.	Ms. Paige	3:50	5 min.
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Possible Action: Accept Compliance Report

Committee Charters Consider charters for the Compliance Committee and Provider	Mr. Tomcala	3:55	5 min.
Advisory Council.  Possible Action: Approve Compliance Committee Charter Possible Action: Appoint Board representative to the Compliance Committee Possible Action: Approve Provider Advisory Council Charter			
October 2016 Financial Statements Review recent organizational financial performance and related variables.  Possible Action: Approve October 2016 Financial Statements	Mr. Cameron	4:00	10 min.
Space Planning Discuss approaches to address the space needs of SCFHP.  Possible Action: Authorize Chief Executive Officer to purchase cubes to expand Employee seating capacity at a cost up to \$275K.	Ms. Tomcala Mr. Cameron	4:10	5 min.
Annual Benefit Review Discuss annual renewal of employee medical, dental, vision, and life Insurance coverage.  Possible Action: Approve the proposed enhancement to employee life insurance coverage	Ms. Valdez Ms. Tomcala	4:15	5 min.
CalPERS Medical Benefit Resolution  Consider adoption of a resolution updating the method used to calculate the employer contribution for medical benefits.  Possible Action: Adopt Resolution Fixing the Employer Contribution at an Equal Amount for Employees and Annuitants under the Public Employees' Medical and Hospital Care Act	Ms. Valdez	4:20	5 min.
Publicly Available Salary Schedule Ranges Consider changes to the Publicly Available Salary Schedule. Possible Action: Approve Publicly Available Salary Schedule	Ms. Valdez	4:25	5 min.
Fiscal Year 2016-2017 Team Incentive Compensation  Consider proposed team incentive compensation program.  Possible Action: Approve Fiscal Year 2016-2017 Team  Incentive Compensation Program	Ms. Tomcala	4:30	5 min.
Conflict of Interest Code  Consider revisions to the Conflict of Interest Code.  Possible Action: Adopt Resolution approving the revised	Ms. Pianca	4:35	5 min.
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#### Conflict of Interest Code

#### 18. 2017 Board Meeting Calendar

Ms. Tomcala 4:40 5 min.

Consider the proposed 2017 SCCHA Governing Board and Committee meeting calendar.

**Possible Action:** Approve the 2017 SCCHA Governing Board Committee meeting calendar

#### **Announcement Prior to Recessing into Closed Session**

Announcement that the Governing Board will recess into closed session to discuss Item No. 19(a) below.

#### 19. Adjourn to Closed Session

4:45 10 min.

a. Public Employee Performance Evaluation (Government Code 54957(b)):

It is the intention of the Governing Board to meet in Closed Session to consider the performance evaluation of the Chief Executive Officer.

#### 20. Report from Closed Session

Mr. Brownstein

4:55 5 min.

21. Adjournment

Mr. Brownstein

5:00

#### Notice to the Public-Meeting Procedures

Persons wishing to address the Governing Board on any item on the agenda are requested to advise the Recorder so that the Chairperson can call on them when the item comes up for discussion.

The Governing Board may take other actions relating to the issues as may be determined following consideration of the matter and discussion of the possible action.

In compliance with the Americans with Disabilities Act, those requiring accommodations in this meeting should notify Rita Zambrano 48 hours prior to the meeting at 408-874-1842.

To obtain a copy of any supporting document that is available, contact Rita Zambrano at 408-874-1842. Agenda materials distributed less than 72 hours before a meeting can be inspected at the Santa Clara Family Health Plan offices at 210 E. Hacienda Avenue, Campbell.

This agenda and meeting documents are available at www.scfhp.com.



# Regular Meeting of the Santa Clara County Health Authority Governing Board

Thursday, September 22, 2016 210 E. Hacienda Avenue Campbell, CA 95008

#### **Minutes - DRAFT**

#### **Board Members Present**

Bob Brownstein, Chair Michele Lew, Vice-Chair Dolores Alvarado Brian Darrow Chris Dawes Kathleen King Paul Murphy Jolene Smith Brenda Taussig Wally Wenner, MD

#### **Board Members Absent**

Darrel Evora Liz Kniss Linda Williams

#### **Staff Present**

Christine Tomcala, Chief Executive Officer
Dave Cameron, Chief Financial Officer
Jeff Robertson, Chief Medical Officer
Jonathan Tamayo, Chief Information Officer
Chris Turner, Interim Chief Operations Officer
Sharon Valdez, VP, Human Resources
Neal Jarecki, Controller
Robin Bilinski, Interim Board Scribe

#### **Others Present**

Maria Bejarano, SEIU Representative Stacy Renteria, SEIU Representative

#### 1. Roll Call

Bob Brownstein, Chair, called the meeting to order at 2:39 pm. Roll call was taken, and a quorum was not yet established.

#### 2. Public Comment

There were no public comments.

Jolene Smith arrived at 2:43 pm.

A quorum was established, and the Board went into closed session.

#### 3. Announcement Prior to Recessing into Closed Session

Santa Clara County Health Authority Governing Board Minutes September 22, 2016

#### 4. Adjourn to Closed Session

#### a. Anticipated Litigation

The Board conferred with legal counsel regarding an adminstrative claim submitted on behalf of Kathleen King.

Paul Murphy arrived into closed session at 2:45 pm. Chris Dawes arrived into closed session at 2:50 pm.

#### 5. Report from Closed Session

Kathleen King arrived at 3:10.

Mr. Brownstein reported that the Board voted unanimously to reject the claim.

#### 6. Approve Consent Calendar and Changes to the Agenda

Michele Lew requested discussion on the Weiser Mazars risk assessment prior to a vote on section 6.c.

- a. Approve Minutes of the June 23, 2016 Regular Board Meeting.
  - Accept minutes of the July 28, 2016 Executive/Finance Committee meeting and:
  - Accept May 2016 Financial Statements
- b. Accept minutes of the August 25, 2016 Executive/Finance Committee Meeting and:
  - Accept Annual Investment Policy Report
  - Review FY '15-'16 Donation/Sponsorship Report
  - Review Draft Provider Incentive Program
  - Appoint temporary, ad hoc subcommittee to conduct annual CEO Evaluation
- c. Accept minutes of the August 10, 2016 Quality Improvement Committee Meeting and:
  - Ratify eight Case Management Policies
  - Ratify three Health Education Policies
  - Ratify Case Management Program Description
  - Ratify Health Education Program Description
  - Ratify Health Education Work Plan
  - Accept Credentialing, P&T, & UM Committee Reports
- d. Accept minutes of the minutes of the July 27, 2016 Provider Advisory Council Meeting.
- e. Accept minutes of the September 13, 2016 Consumer Affairs Committee Meeting.

**It was moved, seconded, and** the Consent Calendar was unanimously **approved** with the exception of section 6.c.

Mr. Cameron reported that the Weiser Mazars audit report included an internal audit plan that will be completed over the next twelve to eighteen months, which is based on risk to the Plan. Mr. Brownstein inquired about the risks, and the timeframe to resolve. Mr. Cameron provided a summary of risks, which are overall considered moderate. Ms. Tomcala confirmed this is only one element of the effort to bring the entire organization into compliance.

It was moved, seconded, and section 6.c of the Consent Calendar was unanimously approved.

#### 7. CEO Update

Ms. Tomcala thanked Robin Bilinski for her assistance as scribe during Rita Zambrano's absence. Ms. Tomcala also introduced Neal Jarecki, SCFHP's new Controller. Mr. Jarecki joined the health plan in June, has prior CFO experience with Alameda Alliance, and is familiar with Medi-Cal Managed Care. Dave Cameron noted that Mr. Jarecki has been a personal colleague for over eight years and is excited to have him join the Plan.

Ms. Tomcala reported, pursuant to the March 2015 request from Supervisors Chavez and Yeager to develop recommendations to strengthen the partnership of SCFHP and Valley Health & Hospital Systems (VHHS), Mr. Santiago reported to the Health and Hospital Committee on September 14<sup>th</sup> that leaders from the organizations had made significant progress in working together and provided the Collaboration Work Plan (in section 14 of the Board packet).

Ms. Tomcala updated the Board that QNXT, the Cal MediConnect claims payment system, was successfully dehosted in August 2016. The Health Plan is currently upgrading QNXT for CMC, with training and testing in October 2016. Leadership will develop teams at both the Executive level and operational level to kick off implementation of QNXT for Medi-Cal. So far the transition is progressing well with no issues to report.

First 5 invited SCFHP to participate in their proposed pilot program for coordination of medical and dental services for prenatal to 5-year-old members. The Plan agreed to partner with First 5 and will provide staffing to assist with coordination of services. Ms. Smith confirmed a grant application was submitted. The full Dental Transformation Initiative (DTI) grant is for 0-20-year-olds, in order to create a systems approach to oral healthcare. The pilot program with First 5 will cover only prenatal to 5-year-olds, and is included in the broader DTI grant.

As of April 1, 2016, Covered California enrollment was enhanced to enable screening of children for eligibility in the Healthy Kids/C-CHIP program. SCFHP is contracted for the C-CHIP program through 2019. On May 16, 2016, SB75 expanded Medi-Cal to cover all children under 19 regardless of immigration status. Before the 2016 changes, Healthy Kids enrollment was 4,341; as of September, enrollment is 2,956, resulting in a 'loss' of 1,385 kids. Enrollment in Medi-Cal has increased 1,726, while 1,143 children who left Healthy Kids have not yet returned through Medi-Cal enrollment. Additionally, there were 672 kids identified with SB75 that have enrolled in Medi-Cal who were not part of Healthy Kids originally. The Plan is obligated to cover Healthy Kids for 12 months from the time of their enrollment, even if they are eligible for another program. However, the goal is to help these children make the transition to full scope Medi-Cal if they are eligible. Kathleen King noted the Healthier Kids Foundation is partnering with SCFHP to outreach to these families, educating them on the benefits of transitioning to Medi-Cal, and has successfully assisted 46 kids thus far.

It was moved, seconded, and unanimously approved to accept the CEO Update.

#### 8. Election of Officers

Mr. Brownstein indicated the need to elect the offices of Chairperson, Vice-Chairperson, Treasurer, and Secretary. It was confirmed that all incumbents are still willing to hold these roles.

**It was moved, seconded, and approved** to elect Bob Brownstein to the office of Chairperson, Michele Lew to the office of Vice-Chairperson, Dave Cameron to the office of Treasurer, and Elizabeth Pianca to the office of Secretary.

#### 9. Consumer Advisory Committee Charter

Ms. Tomcala presented the draft Consumer Advisory Committee Charter and informed the Board of the need and intent to expand the diversity of representatives on the Consumer Advisory Committee. The charter identifies diversity as a responsibility of the Committee.

It was moved, seconded, and the Consumer Advisory Committee Charter was unanimously approved.

#### 10. Compliance Report

Beth Paige presented the July – September 2016 Compliance Report. The Plan received a Notice of Non-Compliance from CMS on July 6, 2016 for failure to properly process out of area disenrollment. The Plan self-disclosed this issue in January 2016, and the letter was expected. Ms. Paige confirmed that due to the timely self-disclosure the Plan has already implemented corrective action.

The Plan also underwent the annual CMS Data Validation Audit in May 2016, SCFHP's first audit of this kind. The audit covered review of the Plan's data collection methodologies, and data reporting accuracy. The current compliance standard is 95% and SCFHP scored 81%. As a result the Plan is under a Corrective Action Plan (CAP), identifying improvement practices. It was noted that in 2017 the new compliance standard will be 100%.

A compliance gap task list was developed that consolidates areas identified in the consultant review conducted earlier in the year, the DHCS audit, CMS Data Validation audit, and anticipated findings of the DMHC audit. Respective departments are actively working on closing those gaps.

It was noted that Board members are required to complete annual compliance training. Board members received an email with a link for online training from SCFHP's vendor, Litmus. If Board members have completed compliance training through other means, Ms. Paige indicated credit may be allocated if the materials reflect coverage of the required topics.

Paul Murphy requested that the status of the CAPs be presented going forward.

SCFHP just received the final audit report from DHCS regarding the DHCS/DMHC joint audit. SCFHP received 36 findings, of which two were overturned, resulting in a final total of 34 findings. This is the same number of findings in the 2014 audit and Ms. Tomcala indicated this is consistent with the average number of findings for other Local Initiative Health Plans in 2015.

It was moved, seconded, and unanimously approved to accept the Compliance Report.

#### 11. Fiscal Year 2015-2016 Unaudited Financials

Mr. Cameron presented the 2016 unaudited financial statements and noted that the Plan was in the second week of the external audit.

The Plan increased revenue by \$100M due to higher Medi-Cal membership numbers; however, expenses increased due to the cost of care for its Long Term Care members.

Mr. Cameron explained that while the Cash on Hand indicates \$146.1M, there is technically \$14M net cash available due to two key factors: 1) the State owes the Plan \$70M for an erroneous initial blended rate for the CCI and CMC population, and 2) the Plan owes the State \$100M for an overpayment of MCE rate payments, which the State has not yet recouped.

SCFHP's membership has stabilized from a recent spike in membership due to the CCI in July of 2014 and Cal MediConnect in Jan of 2015. Overall, there were no significant changes in Network enrollment, but direct contracts with physicians did increase for the CMC line of business.

Mr. Cameron reminded the Board that, last year the Board authorized the CEO, based on historical practices, to enter into provider incentive agreements. It was budgeted and reported at just over \$3M.

**It was moved, seconded, and** unanimously **approved** to approve the unaudited FY 2015-2016 financial statements with authorization to distribute the budgeted Provider Incentive Program payments.

#### 12. July 2016 Financial Statements

Mr. Cameron reported that the Medi-Cal Expansion rates decreased by 15% for the new fiscal year beginning July 1, 2016. The net surplus for July is reported at \$148K. Mr. Cameron reiterated that there are a lot of moving parts and volatility in claims (playing catchup) this first month of the new fiscal year. The process for the State to recoup the \$100M of Expansion overpayments has yet to be determined. Membership continues to grow slightly, and the trending is positive. Administrative expenses are on budget; however there are still around 35 open positions.

It was moved, seconded, and unanimously approved to approve the July 2016 Financial Statements.

#### 13. Reserve & Liquidity Strategies

Mr. Cameron and Mr. Jarecki presented the recommendations for the Reserve and Liquidity Strategy. The goal is to review reserves and make recommendation for targets for reserve & liquidity The Plan's current Equity goal is to accumulate two months of capitation revenue and the Plan has no Liquidity goal. TNE reserves are closely monitored by the Department of Managed Health Care (DMHC), and many other Local Initiative Health Plans are also conducting Reserve & Liquidity analyses. DMHC guides plans to establish 300% of Required TNE or above, with a preference of them achieving 500%, and closely monitors plans with TNE at or below 200% of Required TNE. Additionally, California TNE requirements are still lower than the national TNE requirements. Mr. Jarecki informed the Board that financial changes can happen very quickly for plans due to a combination of moving factors.

Per the Reserve and Liquidity Strategy presentation, Mr. Cameron recommended establishing (a) an Equity Target of 350-500% of Required TNE, (b) a Liquidity Target of 45-60days of total expenses in cash and (c) recurring review of reserves and liquidity targets in the financial statements.

Mr. Brownstein expressed concern that Health Plans might prioritize TNE targets at the expense of safety net services. He will consider higher reserves with explicit recognition that increases must be taken into consideration simultaneous to the health and safety of the members. Mr. Murphy requested information on how 500% TNE compares to health plan months, which Mr. Jarecki advised was average for the public plans.

**It was moved, seconded, and approved** that an Equity Target of 350-500% of Required TNE be established with annual review by the Executive Committee with a stipulation that future decisions involving reserves must include consideration of member safety.

Mr. Brownstein requested to know the line-items for each ordinary and extraordinary balance sheet items for future discussions. Mr. Cameron advised this information would be included in the financial statements.

**It was moved, seconded, and approved** that a Liquidity Target of 45-60 days of total expenses be established with a stipulation to provide the Board with information be provided detail of pass-through receivables and payables per the balance sheet.

#### 14. Fiscal Year 2015-2016 Year in Review

Ms. Tomcala presented the year-end status of the Fiscal Year 2015-2016 Plan Objectives. Compliance continues to be the primary focus. She highlighted last year's efforts, which included engaging consultants to identify and assist with closing gaps, an overhaul of policies and procedures, and creation of a compliance dashboard.

The second objective focused on pursuit of NCQA accreditation for the CMC line of business. Ms. Tomcala indicated a readiness assessment was conducted and a project plan was drafted.

Ms. Tomcala reminded the Board that the SEIU contract was successfully negotiated and ratified last April, and a compensation committee was formed, with re-benchmarking of all positions currently in process.

With respect to the fourth objective, Ms. Tomcala presented the Collaboration Work Plan, which was developed in the spirit of collaboration with Valley Health and Hospital System. Joint strategic planning efforts are also underway.

Ms. Tomcala further discussed efforts to upgrade systems, improve quality as reflected in Medi-Cal HEDIS measures, and achieve budgeted financial performance.

In further summary of the fiscal year, Ms. Tomcala noted that SCFHP experienced a 19% increase in member months, a 29.5% increase in revenue, and staff growth of 27 employees. Opportunities for the upcoming year were also discussed.

**It was moved, seconded, and** unanimously **approved** to accept the FY 2015-16 Plan Objective Performance Report.

#### 15. Fiscal Year 2016-2017 Plan Objectives

Ms. Tomcala presented the FY 2016-17 Plan Objectives and the 2016-2020 Strategic Plan Framework. The priorities for 2017 continue to focus on compliance and systems implementations. Other key objectives address provisional NCQA accreditation and quality performance, and strengthening routine reporting and analytics. Additional objectives include membership growth and retention, complex care delivery, collaboration with VHHS, benchmarking pay ranges, and achieving the budgeted net surplus.

Paul Murphy departed at 4:45.

It was moved, seconded, and unanimously approved to accept the FY 2016-17 Plan Objectives.

#### 16. Fiscal Year 2015-2016 Team Incentive Compensation

Ms. Tomcala reminded the Board that the Fiscal Year 2015-16 Team Incentive Compensation program was previously discussed, and subsequently presented to SEIU, with eligibility of both represented and non-represented staff. Based on the year-end Net Operating Surplus, staff earned a 1% bonus. The Compliance Metric target for payout was not met. However, due to the tremendous efforts by staff in working toward identifying and closing compliance gaps and developing the compliance dashboard, Ms. Tomcala asked the Board to consider recognizing the non-executive staff with an additional 2% payout.

Mr. Brownstein supported the team incentive compensation and recognized the hard work of staff, noting the importance of maintaining morale. Mr. Darrow agreed incentive costs are relatively low compared to the size of the organization.

**It was moved, seconded, and** the proposed team incentive payout was unanimously **approved**, with an amendment to distribute the additional 2% to the executive staff as well, for a total of 3% to all staff.

#### 17. Credentialing System RFP

Mr. Tamayo presented the need for the Plan to procure a provider credentialing software program. Procurement includes software licenses, staff training, and technical assistance; details to be negotiated dependent on vendor selection. The Board discussed credentialing with Plan delegates. Currently SCFHP delegates credentialing to affiliated networks and only credentials providers who are directly contracted with the Plan. However, the Plan must maintain all provider information in a system in order to pay claims and meet provider directory requirements. Mr. Tamayo noted the Plan requested proposals from vendors familiar with health plan regulatory requirements and respected in the industry.

**It was moved, seconded, and approved** to augment the fiscal year 2016-2017 budget and authorize the Chief Executive Officer to negotiate, execute, amend, and terminate a contract with selected credentialing system vendor in an amount not to exceed \$360K for licensing and implementation.

#### 18. Publicly Available Salary Schedule Ranges

Ms. Valdez reported that the Plan has been forming a compensation committee as proposed in the SEIU contract. Updating job descriptions is underway as a precursor for re-benchmarking, to ensure the Plan is competitive in hiring and retaining skilled staff.

It was moved, seconded, and the Publicly Available Salary Schedule was unanimously approved. It was moved, seconded, and delegation of approval of salary range re-benchmarking to the Executive/Finance Committee was unanimously approved.

#### 19. Adjournment

The meeting was adjourned at 5:10pm.
Elizabeth Pianca, Secretary to the Board





# Santa Clara County Health Authority Bylaws Committee Special Meeting

Thursday, June 16, 2016 210 E. Hacienda Avenue (Cambrian) Campbell, CA 95008

#### **Minutes - DRAFT**

**Members Present** 

Brian Darrow Paul Murphy

**Members Absent** 

Liz Kniss

**Staff Present** 

Christine Tomcala, Chief Executive Officer Rita Zambrano, Executive Assistant

**Others Present** 

Elizabeth Pianca, Secretary

#### 1. Roll Call

The meeting was called to order at 10:45 am. Roll call was taken and a quorum was established.

#### 2. Public Comment

There were no public comments.

#### 3. Amendments to the Bylaws

The Committee met, discussed, and considered amendments to the Santa Clara County Health Authority Bylaws. The Committee members agreed to reconvene to continue the process of reviewing and recommending revisions of the Bylaws to the Board.

#### 4. Adjournment

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Elizabeth Pianca, Secretary to the Board



# Santa Clara County Health Authority Bylaws Committee Special Meeting

Tuesday, November 29, 2016 210 E. Hacienda Avenue (Cambrian) Campbell, CA 95008

### **Minutes – DRAFT**

#### **Members Present**

Brian Darrow Liz Kniss Paul Murphy

#### **Staff Present**

Christine Tomcala, Chief Executive Officer Dave Cameron, Chief Financial Officer

#### **Others Present**

Elizabeth Pianca, Secretary

#### 1. Roll Call

Brian Darrow called the meeting to order at 3:50 pm. Roll Call was taken and a quorum was established.

#### 2. Public Comment

There were no public comments.

#### 3. Meeting Minutes

The minutes of the June 16, 2016 Bylaws Committee were reviewed.

It was moved, seconded, and the June 16, 2016 Bylaws Committee minutes were approved as presented. Liz Kniss abstained.

#### 4. Amendments to the Bylaws

Proposed amendments to the Santa Clara County Health Authority Bylaws were discussed, including revisions consistent with the proposed amendments to the Community Health Authority Bylaws.

The Committee members agreed to reconvene in January to continue review and revision of the Bylaws.

Adjournment
The meeting was adjourned at 4:40 pm.
Elizabeth Pianca, Secretary to the Board

5.

PAC Attendees:

Dr. Thad Padua, IHC Pediatric Center; Dr. Peter Nguyen, Kelly Park Clinic; Sherri Sager, Lucile Packard Children's Hospital; Steve Church, Willow Glen Center;

Bridget Harrison, Valley Medical Center, Dr. Tuyen Ngo, Premier Care; Dolly Goel, MD

SCFHP Attendees:

Christine Tomcala, CEO; Ngoc Bui-Tong, Director of Health Care Economics; Jennifer Clements, Director of Provider Operations, Jimmy Lin, MD;

Irene Walsh, Provider Services Rep, LTSS; Phuong Au, Provider Services Rep; Robyn Esparza, Administrative Assistant

ITEM	DISCUSSION	ACTION	RESPONSIBLE PARTIES	DUE DATE
Meeting Called To Order	Dr. Thad Padua, Chairperson, called the meeting to order at 12:30. A quorum was not present when the meeting was called to order. Committee members individually introduced themselves.	None		
Public Comment	Lucille Packard Children's Hospital Open House  Ms. Sherri Sager, LPCH representative, apologized because she was not in charge of the actual invitation, but advised the Committee that there will be an Open House tonight at 6pm for their new clinic next to Good Samaritan Hospital, and all Committee members are welcome to attend.  Conference on Adolescent Mental Health Wellness  Ms. Sager also announced LPCH will be hosting, along with Stanford University School of Medicine, Department of Psychiatry, and the Stanford University School of Medicine, Division of Adolescent Medicine, a conference on August 5 <sup>th</sup> and 6 <sup>th</sup> on adolescent mental health wellness. It will look at issues around suicide prevention, depression, early diagnosis and will have tracks for clinicians, although no CME's will be available. Ms. Sager will provide more information in the near future. LPCH is very excited about letting the community know what resources exist, what resources are needed, and what the whole continuum of care for children with mental health issues looks like. Ms. Sager noted that young people are actually on the Steering Committee to help develop and design the program and provide input to the speakers. Ms. Sager invited the Committee members to be sponsors, and to contact her if they are interested.	None		

ITEM	DISCUSSION	ACTION	RESPONSIBLE PARTIES	DUE DATE
	discussions continue to happen and we are hopeful it will happen quickly.			
	Jennifer Clements, Provider Operations, indicated that she has been communicating with the O'Connor contracting team almost daily and we are moving forward quickly.			
	Dr. Padua asked the Committee if anyone had additional questions for Ms. Tomcala.			
	Dr. Ngo inquired as to how the change in the adult population is affecting the Health Plan financially? Ms. Tomcala advised that Medi-Cal expansion has actually done very well from a financial perspective. However, at the same time, the State has actually has been trying to determine exactly how much these members cost. Some of the rates for the program had three (3) different reductions for different time periods going back to July 2014, all retroactive. One was 6%, one was 5% and then there was another for 20%. Overall, the Health Plan has been doing well. In regards to Cal MediConnect (CMC), the Health Plan is not doing as well, which is not surprising. It's a new program and so some loss was budgeted for that. But, it's something that we need to pay attention to and make sure that going forward we do it in a profitable way.  Dr. Ngo asked how is CMC is different from Healthy Generations. Ms. Tomcala advised it is hard for her to know what the Health Plan did or did not do that contributed to the losses since she was not with the plan at that time. Ms. Tomcala did note that one thing the Health Plan is trying to identify gaps from a compliance perspective so that we are actually running the program in a compliant manner. At the same time, we need to be looking at all of our operations and making sure we are coordinating care.			

ITEM	DISCUSSION	ACTION	RESPONSIBLE PARTIES	DUE DATE
MLTSS	Community Based Adult Services (CBAS)  Ms. Irene Walsh, Provider Services Representative, Managed Long Term Services and Supports (MLTSS), presented a draft of a flyer regarding the CBAS benefit and services. The flyer is currently with the Health Plan's Marketing Department and will be presented at the next meeting.	The CBAS flyer will be presented at the next PAC meeting.	L. Anderson	01/07/16
	Ms. Walsh introduced Suzanne Pouransari and Manooch Pouransari, both Program Directors of Grace Adult Day Care, who shared some of the clinical benefits of the program, which is an all-day health care facility for patients 18 years and older, whom usually have multiple diagnosis (geriatric, as well as cognitive).			
	Mr. Pouransari shared some back ground, indicating the name changed from Adult Day Health Care (ADHC) to CBAS in 2012. There is a big push for this type of care facility. They service more than 250 adults in this county, most of their patients are with SCFHP. They provide care at a very cost effective budget to keep members out of institutional care facilities. The facility is open Monday through Friday and their daily attendance ranges from 145 to 150 per day.			
	Mr. Pouransari presented the May 2010 Lewin Group Study Fact Sheet (copy attached herein). He advised that he was a board member for two (2) years. They did a study in 2010 of the impact of the population and the budget if Adult Day Health Care (ADHC) is eliminated. This study showed that there is no cost savings if this program is eliminated. There were 340 centers all over California. However, after the budget cuts in 2010 and the change to CBAS, there are only 242 centers left.			
	Mr. Pouransari also presented to the Committee some success stories (copy attached herein), which provides examples of what they do and how they benefit the members.			
	The Committee asked how to refer a patient for this benefit. Ms. Pouransari stated that patients are referred through their PCP. Patients can self-refer, however the CBAS centers eventually need the patient's diagnosis, medications and any pertinent information from their PCP. The center does their assessment and in addition, a face to face meeting is conducted by			

ITEM	DISCUSSION	ACTION	RESPONSIBLE PARTIES	DUE DATE
	The other piece for us is a parallel track. LPCH has a complex care clinic and we have a grant from the federal government and from the Centers for Medicare Medicaid Services, that is encouraging us to, along with what we were already doing, increase the care coordination between providers and families. We use a care map for the kids in the shape of a tree with lots of leaves that reflect their care management. They might have a dozen physician providers, plus family resources, social workers and ancillary care. In a 3-year period, we will do an evaluation. We are trying to enroll around 500 kids in the program and we are talking to PCPs in multiple counties. We are focusing primarily on Medi-Cal population, but we will take kids outside of the population. It's really about how do we improve care and if we do this right, we'll keep kids out of the hospital or reduce their hospitalizations, which will reduce costs.			
Participation Requirements	Dr. Thad Padua, Chair, reviewed the Committee roster, the participation requirements and the Bylaws. Dr. Padua noted that at the end of 2016, more than half of the Committee members will have reached their maximum term limit. The Committee discussed revising the participation requirements, creating a Committee Charter, and revising the Bylaws to allow for additional terms if a member requests to serve on the Committee longer. The Committee unanimously agreed to create a Committee Charter and make recommendations to the Governing Board to revise the Bylaws.	Draft Committee Charter and suggested edits to the Bylaws for review at the next meeting.	J. Clements	01/07/16
PAC 2016 Calendar	Dr. Thad Padua, Chair, presented the 2016 Committee Calendar (copy attached herein). The Committee will meet on January 7 <sup>th</sup> , April 7 <sup>th</sup> , July 7 <sup>th</sup> and October 6 <sup>th</sup> .	Informational		
Adjournment	Meeting Adjourned at 1:30.  Next Meeting is scheduled for January 7th, 2016. A meeting invite will be sent out.	Informational		

Signature: /w. Ohaf Jel mo Date: 2/4/16

Page 7 of 7 PAC Minutes 10/08/15



# SANTA CLARA YEARS FAMILY HEALTH PLAN



## COLLABORATIVE PLANNING EFFORT VALLEY HEALTH PLAN AND SANTA CLARA FAMILY HEALTH PLAN

#### DRAFT #2 - FOR DISCUSSION ONLY

<u>Purpose of Collaborative Planning Process:</u>
To develop a joint strategic plan with shared objectives for managed care for 2018-2019 (2 years) with some future focused objectives beyond that timeframe (3-5 years). The plan will include an analysis of the dramatically changed external environment in which the member organizations operate and the challenges and opportunities presented by that new environment. It will also include membership goals, quality of care objectives and planned program innovations.

<u>Timeline for the Planning Process:</u> January – July 2017 (extension to October 2017 if needed)

Membership of Planning Group: Representatives of Santa Clara County and SCFHP

Valley Health Plan Santa Clara Family Health Plan Bruce Butler, CEO, VHP Christine Tomcala, CEO Rene Santiago, Deputy County Executive Dave Cameron, CFO Santa Clara HHS Behavioral Health Director Jeff Robertson, MD, CMO Others - TBD Bob Brownstein, Board Member and Chair Subject Matter Experts from County Michelle Lew, Board Member Wally Wenner, MD, Board Member Linda Williams, Board Member Kathleen King, Board Member Subject Matter Experts from SCFHP

**Planning Sessions:** Six 4-hour planning sessions beginning in January 2017. Sessions will be from 9:00am – 1:00pm and will generally occur in three week intervals. Sessions will be and end on time.

- Session #1 Focus on Environment, Future Financing Issues, Value Principles and Assumptions, and Confirm Key Issues for Exploration at Sessions #2, 3 and 4
- Session #2 Focus on Key Issue #1 and Key Issue #2
- Session #3 Focus on Key Issue #3 and Key Issue #4
- Session #4 Focus on Key Issue #5 and Key Issue #6
- Session #5 Review Draft Strategic Plan and Joint Strategic and Bold Priorities and Objectives

Phone: 415.459.7813

• Session #6 – Confirm Revised Strategic Plan and Next Steps

72 Oak Knoll Avenue, San Anselmo, California 94960-1868

bwunsch@pachealth.org

#### **Planning Process Approach:**

- 1. Planning process will be facilitated by Bobbie Wunsch, Founder and Partner, Pacific Health Consulting Group.
- 2. Subject matter experts (SME) from both Santa Clara County and Santa Clara Family Health Plan will be part of planning sessions #2, 3, 4, depending on their expertise and the key issues addressed at each meeting.
- 3. Strategic planning members will make every attempt to attend all meetings consistently with no substitutions for their participation.
- 4. Advance materials will be sent out 3-5 days in advance of each planning session for member preparation.
- 5. Summaries of each meeting will be distributed within 3-5 days after each planning session.
- 6. A process for community input will be develop, using the Health Care Reform Task Force as a key stakeholder and feedback group. A summary of the planning process approach will be presented early to the task force and a review of the draft strategic plan will be presented for feedback to the task force later in the process.
- 7. Santa Clara County's Health and Hospital Committee will be kept informed regularly of the planning process.

**Hot Topics Identified So Far:** Meetings will be organized around these topics identified by planning process members.

- Environmental changes based on outcomes of election
- System challenges
- Future financing and risk sharing arrangements
- Membership goals for VHP and SCFHP
- Integration
- Reduction of fragmentation between health plans and in care for members/patients
- Managing care for patients and members with complex, multiple conditions
- Behavioral health responsibilities and coordination
- Demographics of aging population and impact on health care system
- Standards of care
- CCI and Dual Eligibles
- Whole Person Care
- Health Homes
- Data sharing and analysis and exchange
- Care for undocumented adults
- Provider supply and reimbursement



### **Santa Clara County Health Authority**

#### **Compliance Committee Charter**

#### **Purpose**

The primary purpose of the Compliance Committee (Committee) is to assist the Santa Clara Family Health Plan (SCFHP) Governing Board in its oversight of the implementation and effectiveness of SCFHP's Compliance Program. The Committee is accountable to provide support and guidance necessary to the Compliance Officer in overseeing the outcomes and performance of activities initiated under the Compliance Program to ensure compliance with state and federal regulators. The Committee shall provide minutes of its actions to the Board for review, and all actions of the Committee shall be reported at the next regularly scheduled Board meeting.

#### **Members**

The Compliance Committee shall be comprised of the Executive Team including the Compliance Officer and a Governing Board member, as appointed by the full Board, who is free from any relationship that in the opinion of the Board would interfere with the exercise of his or her independent judgment as a member of the Committee.

#### **Meetings**

Regular meetings of the Compliance Committee shall be scheduled quarterly. Additional special meetings, or meeting cancellations, may occur as circumstances dictate.

Committee members may attend each meeting in person or via teleconferencing. Teleconferencing shall be conducted pursuant to California Government Code section 54953(d). The presence of a majority of the members of the Committee shall constitute a quorum for the transaction of business.

The Committee may invite other individuals, such as members of management, auditors, or other technical experts to attend meetings and provide pertinent information relating to an agenda item, as necessary.

Meetings of the Committee shall be open and public, except such meetings or portions thereof that may be held in closed session to the extent permitted by applicable law including, but not limited to, the Ralph M. Brown Act (Gov. Code § 54950 et seq.) and Section 14087.28.

Minutes of all meetings of the Committee shall be recorded.

#### Responsibilities

The following functions shall be the common recurring activities of the Compliance Committee. These functions should serve as a guide with the understanding that the Committee may carry out additional functions as may be appropriate in light of changing business, regulatory, legal or other conditions. The Committee shall also carry out any other responsibilities delegated to it by the Board from time to time.

- Review and approve the following documents, including but not limited to:
  - o Compliance Program
  - o Compliance risk assessment;
  - o Compliance monitoring and auditing work plan
- Oversee the development, implementation, annual review, and approval of appropriate Standards of Conduct, business ethics, and compliance program policies and procedures.
- Oversee the development and implementation of operational policies to ensure satisfactory relationships with SCFHP's principal regulatory authorities.
- Oversee employee training on the Standards of Conduct, business ethics, SCFHP's
   Compliance Program and compliance policies, and training on the detection, correction and
   prevention of fraud, waste, and abuse (FWA) in government programs.
- Ensure that the full Governing Board meets all compliance and FWA training requirements annually.
- Oversee SCFHP's annual Conflict of Interest reporting process.
- Reviewing effectiveness of the system of internal controls, such as dashboards, designed to reveal compliance issues and compliance with key regulatory requirements.
- Ensure that SCFHP maintains clear channels of communication, through which employees and FDRs may seek advice on application of the Plan's Compliance Program.
- Ensure that SCFHP maintains a hotline through which employees, FDRs and members may report potential compliance violations confidentially or anonymously (if desired) without fear of retaliation.
- Oversee and receive periodic reports regarding investigations of compliance violations and potential FWA reported to the SCFHP Compliance Officer.
- Ensure that appropriate internal and external monitoring and auditing (e.g., including first, tier, downstream and related entities (FDRs)) are conducted to verify adherence to SCFHP's Compliance Program guidelines and procedures.

- Monitor audits/examinations/corrective action plans conducted and issued by governmental
  or other regulatory agencies.
- The Compliance Committee will monitor the overall effectiveness of the Compliance Program. Some indicators of an effective compliance program are:
  - Use of monitoring to track and review open/closed corrective action plans, FDR compliance, Notices of Non-Compliance, warning letters, CMS sanctions, training completion/pass rates, etc.;
  - Implementation of new or updated Medicare requirements (e.g., tracking HPMS memo from receipt to implementation) including monitoring or auditing and quality control measures to confirm appropriate and timely implementation;
  - Increase or decrease in number and/or severity of complaints from employees, FDRs, providers, beneficiaries through customer service calls, or the Complaint Tracking Module (CTM), Parts A, B and D issues, etc.;
  - o Timely response to reported noncompliance and potential FWA, and effective resolution (i.e., non-recurring issues);
  - o Consistent, timely and appropriate disciplinary action; and
  - o Detection of noncompliance and FWA issues through monitoring and auditing.



## Santa Clara County Health Authority Provider Advisory Council Charter

#### **Purpose**

Pursuant to the Bylaws, the Governing Board shall establish a Provider Advisory Council whose members can provide expertise to the Santa Clara Family Health Plan (SCFHP) relative to their respective specialties. The Provider Advisory Council shall act as an advisory committee to assist SCFHP in creating and maintaining a system of care in accordance with the six C's of care -- Community, Collaboration, Coordination, Communication, Caring, and Compassion.

The Council's mission is to discuss regional or national issues regarding the relationships and interactions between provider, their patients and SCFHP. These issues include improving health care and clinical quality, improving communications, relations, and cooperation between providers and SCFHP, and clinical or regulatory matters that affect interactions between providers and SCFHP.

#### **Members**

The Provider Advisory Council shall have a sufficient number of members to provide necessary expertise and work effectively as a group. The Provider Advisory Council shall include contracted providers from a range of specialties as well as other representatives from the community including but not limited to representatives from contracted hospitals, Medical Directors from contracted IPAs, non-physician representatives who possess knowledge regarding the initiatives and issues facing the patient and provider community, and representation from the behavioral health community.

All Provider Advisory Council (PAC) members, including the Chairperson, shall be appointed by the SCFHP's Chief Executive Officer.

All PAC members, including the Chair, serve two-year terms which may be renewed at the discretion of the CEO, provided that the member is in compliance with the requirements set forth in this charter.

Provider Advisory Council members shall annually sign a Confidentiality Agreement. Failure to sign the agreement or abide by the terms of the agreement shall result in removal from the Committee.

#### **Meetings**

Regular meetings of the Provider Advisory Council shall be scheduled quarterly. Additional special meetings, or meeting cancellations, may occur as circumstances dictate. Special meetings may be held at any time and place as may be designated by the Chair, the Chief Executive Officer, or a majority of the members of the Committee.

Committee members must attend at least two meetings per year. Attendance may be in person or via teleconferencing. Teleconferencing shall be conducted pursuant to California Government Code section 54953(d). The presence of a majority of the Committee members shall constitute a quorum for the transaction of business.

The Committee may invite other individuals, such as members of management, auditors, or other technical experts to attend meetings and provide pertinent information relating to an agenda item, as necessary.

Meetings of the Provider Advisory Council shall be open and public pursuant to the Ralph M. Brown Act (Gov. Code § 54950 et seq.)

The Director of Provider Network Management is responsible for notifying members of the dates and times of meetings and preparing a record of the Council's meetings.

#### Responsibilities

The following responsibilities shall serve as a guide, with the understanding that the Committee may carry out additional functions as may be appropriate in light of changing business, regulatory, legal, or other conditions. The Committee shall also carry out any other responsibilities delegated to it by the Board from time to time.

- Address clinical and administrative topics that affect interactions between physicians/providers and SCFHP.
- Discuss regional, state, and national issues related to enhancing patient care.
- Provide input on health care services of SCFHP.
- Provide input on the coordination of services between networks of SCFHP.
- Improve communications, relations, and cooperation between physicians/providers and SCFHP.
- Provide expertise to SCFHP relative to a Committee member's area of practice.



# Santa Clara Family Health Plan

The Spirit of Care

Financial Statements
For Four Months Ended October 2016
(Unaudited)

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# Santa Clara Family Health Plan CFO Finance Report For the Month and Year to Date Ended October 31, 2016

#### **Summary of Financial Results**

For the month of October 2016, SCFHP recorded a net surplus of \$2.2 million compared to a budgeted net surplus of \$1.0 million resulting in a favorable variance from budget of \$1.2 million. For year to date October 2016, SCFHP recorded a net surplus of \$5.9 million compared to a budgeted net surplus of \$4.4 million resulting in a favorable variance from budget of \$1.5 million. The table below summarizes the components of the overall variance from budget.

#### Summary Operating Results - Actual vs. Budget For the Current Month & Fiscal Year to Date - Oct 2016

Favorable/(Unfavorable)

	Curren	t Month			Year to Date					
Actual	Budget	Variance \$	Variance %		Actual	Budget	Variance \$	Variance %		
\$ 99,748,423	\$ 94,838,651	\$ 4,909,772	5.2%	Revenue	\$ 395,918,958	\$ 379,705,863	\$ 16,213,095	4.3%		
93,487,074	90,212,600	(3,274,475)	-3.6%	Medical Expense	374,913,190	361,257,995	(13,655,195)	-3.8%		
6,261,349	4,626,051	1,635,298	35.3%	Gross Margin	21,005,768	18,447,868	2,557,900	13.9%		
3,889,557	3,502,274	(387,283)	-11.1%	Administrative Expense	14,690,775	13,752,697	(938,078)	-6.8%		
2,371,792	1,123,777	1,248,015	111.1%	Net Operating Income	6,314,993	4,695,171	1,619,822	34.5%		
(127,576)	(85,842)	(41,734)	-48.6%	Non-Operating Income/Exp	(416,002)	(343,370)	(72,632)	-21.2%		
\$ 2,244,216	\$ 1,037,935	\$ 1,206,281	116.2%	Net Surplus/ (Loss)	\$ 5,898,991	\$ 4,351,802	\$ 1,547,189	35.6%		

### Member Months

For the month of October 2016, overall member months were higher than budget by 8,841 (+3.1%). For year to date October 2016, overall member months were higher than budget by 23,066 (+2.1%).

In the four months since the end of the prior fiscal year, 6/30/2016, membership in Medi-Cal increased by 4.6%, membership in Healthy Kids program decreased by 40.0%, and membership in CMC program decreased by 4.9%.

Member months, and changes from prior year, are summarized on Page 11.

### Revenue

The Health Plan recorded net revenue of \$99.7 million for the month of October 2016, compared to budgeted revenue of \$94.8 million, resulting in a favorable variance from budget of \$4.9 million, or 5.2%. For year to date October 2016, the Plan recorded net revenue of \$395.9 million, compared to budgeted revenue of \$379.7 million, resulting in a favorable variance from budget of \$16.2 million, or 4.3%. The favorable variance was largely due to higher than budgeted members year to date. This positive variance was partially offset by unfavorable variance in Hep C revenue and Medi-Cal CMC revenue. Hep C revenue is unfavorable due to lower than budgeted actual rate and Medi-Cal CMC revenue is lower due to lower than budgeted member months. Medicare revenue was favorable due to higher PMPM reflecting the higher risk scores of the plan members. However, Part D Medicare revenue was lower than the budget.

A statistical and financial summary for all lines of business is included on page 9 of this report.

### Medical Expenses

For the month of October 2016, medical expense was \$93.5 million compared to budget of \$90.2 million, resulting in an unfavorable budget variance of \$3.3 million, or -3.6%. For year to date October 2016, medical expense was \$374.9 million compared to budget of \$361.3 million, resulting in an unfavorable budget variance of \$13.7 million, or -3.8%. The unfavorable variance was largely due to higher than budgeted member months, which led to higher capitation costs. Increased hospital and LTC expenses also contributed to the unfavorable variance. Some of this unfavorability was offset by lower Professional FFS and Pharmacy expenses. Additionally, the Plan has reserved \$6.5 million for risk sharing expenses.

### Administrative Expenses

Overall administrative costs were over budget by \$0.4 million (-11.1%) for the month of October 2016, and over budget by \$0.9 million (-6.8%) for year to date October 2016. Personnel costs were over budget due to open positions being filled by temporary staffing and consulting resources. Translation services expenses and Pharmacy administration fees were also higher than budget. Some of this unfavorability was offset by lower information service expenses and postage expenses.

Overall administrative expenses were 3.7% of revenues for year to date October 2016.

### Balance Sheet (Page 6)

Current assets totaled \$719.0 million compared to current liabilities of \$607.3 million, yielding a current ratio (the ratio of current assets to current liabilities) of 1.2 vs. the DMHC minimum requirement of 1.0 as of October 31, 2016. Working capital increased by \$4.6 million for the four months year to date ended October 31, 2016.

Cash as of October 31, 2016, increased by \$32.3 million compared to the cash balance as of year-end June 30, 2016. Net receivables increased by \$118.8 million during the same four months period ended October 31, 2016. The cash position increased largely due to the receipt of Medicare RAF receivable and an overall increase in the payables.

Liabilities increased by a net amount of \$144.6 million during the four months ended October 2016. Liabilities increased primarily due to the continued overpayment of Medi-Cal expansion premium revenues by the State and an increase in IHSS/MCO payables.

Capital Expenses increased by \$2.2 million for four months ended October 31, 2016. The capital expenses include:

Expense	Actual	Budget
Trizetto Upgrade	2,006,021	6,800,000
Computers	167,858	2,584,500
Leasehold Improvement & Furniture	26,054	992,700
TOTAL	2,199,933	10,377,200

### Reserves Analysis

Tangible Net Equity (TNE) was \$106.2 million at October 31, 2016 or 311% of the minimum Required TNE per the Department of Managed Health Care (DMHC) of \$34.1 million. A chart showing TNE trends is shown on page 14 of this report.

At the September 2016 Governing Board meeting, a policy was adopted for targeting the organization's capital reserves to include a) an Equity Target of 350-500% of DMHC required TNE percentage and b) a Liquidity Target of 45-60 days of total operating expenses in available cash.

As of October 31, 2016, the Plan's TNE was \$13.2 million below the low-end Equity Target and \$53.1 million above the low-end Liquidity Target (see calculations below).

Financial Reserve Target #1: Tangible Net Equity	
Actual TNE	\$106,192,447
Current Required TNE	\$34,122,000
Excess TNE	\$72,070,447
Required TNE Percentage	311%
SCFHP Target TNE Range:	
350% of Required TNE (low end)	\$119,427,000
500% of Required TNE (high end)	\$170,610,000
TNE Above/(Below) SCFHP Low End Target	(\$13,234,553)
Financial Reserve Target #2: Liquidity	
Cash & Cash Equivalents	\$178,385,634
Less: Pass-Through Liabilities (Non State of CA *)	(\$5,151,236)
Net Cash Available to SCFHP	\$173,234,398
SCFHP Target Liquidity: **	
45 days of Total Operating Expenses	(\$120,096,122)
60 days of Total Operating Expenses	(\$160,128,162)
Liquidity Above/(Below) SCFHP Low End Target	\$53,138,277
Supplemental Information: Pass-Throughs from State of CA	Δ
Receivables Due to SCFHP	\$532,063,775
Payables Due from SCFHP	(\$500,521,446)
Net Receivable/(Payable)	\$31,542,329

<sup>\*\*</sup> Excludes IHSS

#### Santa Clara County Health Authority Balance Sheet

Assets		OCT 16		<u>SEP 16</u>		AUG 16		<u>JUN 16</u>	
Current Assets									
Cash and Marketable Securities	\$	178,385,634	\$	183,080,604	\$	161,669,825	\$	146,082,070	
Premiums Receivable		535,990,117		505,588,385		472,494,829		417,166,973	
Due from Santa Clara Family Health Foundation - net									
Prepaid Expenses and Other Current Assets		4,605,437		4,612,601		4,697,053		6,766,163	
Total Current Assets		718,981,189		693,281,590		638,861,708		570,015,205	
Long Term Assets									
Equipment		15,917,732		14,853,860		14,779,896		13,717,799	
Less: Accumulated Depreciation		(9,400,200)		(9,244,180)		(9,089,501)		(8,775,886)	
Total Long Term Assets		6,517,532		5,609,680		5,690,395		4,941,913	
Total Assets	\$	725,498,721	\$	698,891,270	\$	644,552,103	\$	574,957,118	
Deferred Outflow of Resources	\$	1,570,339	\$	1,570,339		1,570,339		1,570,339	
		,,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	_	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	_	,,	
Total Deferred Outflows and Assets		727,069,060		700,461,609	_	646,122,442	_	576,527,457	
Liabilities and Net Position									
Current Liabilities									
Trade Payables	\$	3,918,043	\$	3,728,676	\$	3,886,568	\$	4,824,017	
Deferred Rent		125,804		129,955		134,106		142,408	
Employee Benefits		1,008,471		984,344		941,677		1,013,759	
Retirement Obligation per GASB 45		239,119		151,777		101,185			
Advance Premium - Healthy Kids		40,360		42,072		48,742		65,758	
Deferred Revenue - Medicare				8,677,372					
Liability for ACA 1202		3,805,363		5,503,396		5,503,396		5,503,985	
Payable to Hospitals (SB90)		55,140		55,140		55,140		55,140	
Payable to Hospitals (SB208)		(35,535)		(35,535)		(35,535)		(35,535)	
Payable to Hospitals (AB 85)		1,326,267		1,305,914		1,306,473		1,717,483	
Due to Santa Clara County Valley Health Plan and Kaiser		8,889,476		8,104,013		8,007,431		6,604,472	
MCO Tax Payable - State Board of Equalization		38,333,812		30,597,915		22,948,187		10,779,014	
Due to DHCS		162,459,261		148,459,120		134,655,041		107,213,315	
Liability for In Home Support Services (IHSS)		299,728,373		284,111,659		268,614,754		238,387,141	
Premium Deficiency Reserve (PDR)		2,374,525		2,374,525		2,374,525		2,374,525	
Medical Cost Reserves		85,040,627		88,830,528		82,457,496		84,321,012	
Total Current Liabilities		607,309,106		583,020,871		530,999,187		462,966,494	
Non-Current Liabilities									
Noncurrent Premium Deficiency Reserve		5,919,500		5,919,500		5,919,500		5,919,500	
Net Pension Liability GASB 68		5,318,386		5,243,386		5,168,386		5,018,386	
Total Liabilities		618,546,992	_	594,183,757	_	542,087,073		473,904,380	
Deferred Inflow of Resources		2,329,621		2,329,621		2,329,621		2,329,621	
Net Position / Reserves									
Invested in Capital Assets		6,517,532		5,609,680		5,690,395		4,941,913	
Restricted under Knox-Keene agreement		305,350		305,350		305,350		305,350	
Unrestricted Net Equity		93,470,574		94,378,426		94,297,711		67,383,691	
Current YTD Income (Loss)		5,898,991		3,654,775		1,412,292		27,662,502	
Net Position / Reserves		106,192,447		103,948,231		101,705,748		100,293,456	
Total Liabilities, Deferred Inflows, and Net Assets	\$	727,069,060	\$	700,461,609	\$	646,122,442	\$	576,527,457	
Calmana Dation									
Solvency Ratios: Working Capital	\$	111,672,083	s	110,260,719	\$	107,862,521	s	107,048,711	
Working Capital Ratio	3	111,672,083	э	110,260,719	э	107,862,521	3	107,048,711	
working Capital Ratio		1.2		1.2		1.2		1.2	

### Santa Clara County Health Authority Income Statement for Four Months Ending Oct 31, 2016

			nth of Oc	t 2016		For Four Months Ending Oct 31, 2016										
		1	0/ CD	ъ	1 .	0/ CD		., .		1	% of		D 1 .	0/ CD		
DEVENOUS CONTRACTOR OF THE PROPERTY OF THE PRO	I	Actual	% of Revenue	В	udget	% of Revenue		Variance		Actual	Revenue		Budget	% of Revenue		Variance
REVENUES			01.00/	Φ 0.		04.407		4 2 52 502		250052025	00.50		244.040.242	00.004		11050 500
MEDI-CAL	\$ 9	90,782,358	91.0%		,418,566	91.1%	\$	4,363,792	\$	358,962,925	90.7%	\$	344,910,242	90.8%	\$	14,052,683
HEALTHY KIDS	\$	288,693	0.3%	\$	221,994	0.2%	\$	,	\$	1,428,670	0.4%	\$	1,253,402	0.3%	\$	175,268
MEDICARE TOTAL REVENUE		8,677,372	8.7%		3,198,090	8.6%	<u>\$</u> \$	479,282 4,909,772	\$	35,527,363	9.0%	\$	33,542,220	8.8%	<u>\$</u> \$	1,985,144
TOTAL REVENUE	3 3	99,748,423	100.0%	\$ 94	,838,651	100.0%	3	4,909,772	3	395,918,958	100.0%	Þ	379,705,863	100.0%	3	16,213,095
MEDICAL EXPENSES																
MEDI-CAL	\$ 8	33.451.985	83.7%	\$ 82	2.382.518	86.9%	\$	(1,069,467)	\$	334,155,504	84.4%	\$	328.887.631	86.6%	\$	(5,267,873)
HEALTHY KIDS	\$	218.792	0.2%	, .	213.876	0.2%	\$	(4,916)		1,171,942	0.3%	\$	1,209,184	0.3%	\$	37.242
MEDICARE	\$	9,816,297	9.8%		,616,205	8.0%	\$	(2,200,091)	\$	39,585,744	10.0%	\$	31,161,181	8.2%	\$	(8,424,564)
TOTAL MEDICAL EXPENSES	\$ 9	93,487,074	93.7%	\$ 90	,212,600	95.1%	\$	(3,274,475)	\$	374,913,190	94.7%	\$	361,257,995	95.1%	\$	(13,655,195)
	-								-							
MEDICAL OPERATING MARGIN	\$	6,261,349	6.3%	\$ 4	,626,051	4.9%	\$	1,635,298	\$	21,005,768	5.3%	\$	18,447,868	4.9%	\$	2,557,900
ADMINISTRATIVE EXPENSES																
SALARIES AND BENEFITS	\$	1,705,816	1.7%	\$ 1	,954,470	2.1%	\$	248,653	\$	6,921,160	1.7%	\$	6,620,719	1.7%	\$	(300,441)
RENTS AND UTILITIES	\$	111,170	0.1%	\$	112,542	0.1%	\$	1,372	\$	431,718	0.1%	\$	465,071	0.1%	\$	33,352
PRINTING AND ADVERTISING	\$	141,985	0.1%	\$	119,108	0.1%	\$	(22,877)	\$	317,130	0.1%	\$	386,183	0.1%	\$	69,054
INFORMATION SYSTEMS	\$	198,380	0.2%	\$	141,326	0.1%	\$	(57,053)	\$	694,619	0.2%	\$	895,362	0.2%	\$	200,743
PROF FEES / CONSULTING / TEMP STAFFING	\$	1,492,611	1.5%	\$	738,966	0.8%	\$	(753,645)	\$	4,450,035	1.1%	\$	3,372,256	0.9%	\$	(1,077,779)
DEPRECIATION / INSURANCE / EQUIPMENT	\$	200,172	0.2%	\$	173,634	0.2%	\$	(26,538)	\$	762,048	0.2%	\$	699,626	0.2%	\$	(62,422)
OFFICE SUPPLIES / POSTAGE / TELEPHONE	\$	(40,135)	0.0%	\$	164,180	0.2%	\$	204,315	\$	803,301	0.2%	\$	939,719	0.2%	\$	136,418
MEETINGS / TRAVEL / DUES	\$	73,302	0.1%	\$	82,019	0.1%	\$	8,717	\$	271,680	0.1%	\$	333,393	0.1%	\$	61,712
OTHER	\$	6,256	0.0%	\$	16,030	0.0%	\$	9,774	\$	39,084	0.0%	\$	40,369	0.0%	\$	1,284
TOTAL ADMINISTRATIVE EXPENSES	\$	3,889,557	3.9%	\$ 3	3,502,274	3.7%	\$	(387,283)	\$	14,690,775	3.7%	\$	13,752,697	3.6%	\$	(938,078)
			· <del></del>			<del></del>							_	<del></del>		
OPERATING SURPLUS (LOSS)	\$	2,371,792	2.4%	\$ 1	,123,777	1.2%	\$	1,248,015	\$	6,314,993	1.6%	\$	4,695,171	1.2%	\$	1,619,822
GASB 45-POST EMPLOYMENT BENEFITS EXPENSE	\$	(87,342)	-0.1%	\$	(50,592)	-0.1%	\$	(36,750)	\$	(239,119)	-0.1%	\$	(202,369)	-0.1%	\$	(36,750)
GASB 68 - UNFUNDED PENSION LIABILITY	\$	(75,000)	-0.1%	\$	(75,000)	-0.1%	\$	-	\$	(300,000)	-0.1%	\$	(300,000)	-0.1%	\$	-
INTEREST & OTHER INCOME	\$	34,766	0.0%	\$	39,750	0.0%	\$	(4,984)	\$	123,117	0.0%	\$	158,999	0.0%	\$	(35,883)
NET SURPLUS (LOSS) FINAL	\$	2,244,216	2.2%	\$ 1	,037,935	1.1%	\$	1,206,281	\$	5,898,991	1.5%	\$	4,351,802	1.1%	\$	1,547,189

## Administrative Expense Actual vs. Budget For the Current Month & Fiscal Year to Date - Oct 2016

Favorable/(Unfavorable)

		Current 2	Μo	nth			Year to Date						
Actual		Budget	7	Variance \$	Variance %	%		Actual		Budget	,	Variance \$	Variance %
\$ 1,705,816	\$	1,954,470	\$	248,653	12.7%	Personnel	\$	6,921,160	\$	6,620,719	\$	(300,441)	-4.5%
2,183,741		1,547,805		(635,936)	-41.1%	Non-Personnel		7,769,615		7,131,977	\$	(637,638)	-8.9%
3,889,557 3,502,274 (387,28		(387,283)	-11.1%	Total Administrative Expense		14,690,775		13,752,697		(938,078)	-6.8%		

### Santa Clara County Health Authority STATEMENT OF OPERATIONS BY LINE OF BUSINESS (INCLUDING ALLOCATED EXPENSES)

## Four Months Ended Oct 31, 2016

	Medi-Cal	CMC	Healthy Kids	Grand Total
P&L (ALLOCATED BASIS) REVENUE	349,793,066	44,697,222	\$1,428,670	\$395,918,958
MEDICAL EXPENSES (MLR)	323,512,749 92.5%	50,228,500 112.4%	1,171,942 82.0%	\$374,913,190 94.7%
GROSS MARGIN	26,280,318	(5,531,278)	256,728	21,005,768
ADMINISTRATIVE EXPENSES (% MM allocation except CMC)	12,861,774	1,658,513	170,487	14,690,775
OPERATING INCOME/(LOSS)	13,418,543	(7,189,791)	86,241	6,314,993
OTHER INCOME/(EXPENSE) (% of Revenue Allocation)	(367,536)	(46,965)	(1,501)	(416,002)
NET INCOME/ (LOSS)	\$13,051,007	(\$7,236,755)	\$84,739	\$5,898,991
PMPM (ALLOCATED BASIS) REVENUE MEDICAL EXPENSES	\$325.88 301.40	\$1,403.67 1,577.38	\$100.41 82.37	\$353.67 334.91
GROSS MARGIN	24.48	(173.70)	18.04	18.76
ADMINISTRATIVE EXPENSES	11.98	52.08	11.98	13.12
OPERATING INCOME/(LOSS) OTHER INCOME/ (EXPENSE)	12.50 (0.34)	(225.79) (1.47)	6.06 (0.11)	5.64 (0.37)
NET INCOME / (LOSS)	\$12.16	(\$227.26)	\$5.96	\$5.27
ALLOCATION BASIS: MEMBER MONTHS - YTD	1,073,378	31,843	14,228	1,119,449
Member MONTHS by LOB	95.9%	2.8%	1.3%	100%
Revenue by LOB	88.3%	11.3%	0.4%	100%

Note: CMC includes Medi-Cal portion of the CCI data

## Santa Clara Family Health Plan Statement of Cash Flows For Four Months Ended Oct 31, 2016

Cash flows from operating activities		
Premiums received	\$	359,896,557
Medical expenses paid	\$	(310,567,338)
Administrative expenses paid	\$	(14,948,838)
Net cash from operating activities	\$	34,380,381
Cash flows from capital and related financing activities		
Purchases of capital assets	\$	(2,199,933)
Cash flows from investing activities		
Interest income and other income, net	\$	123,117
Net (Decrease) increase in cash and cash equivalents	\$	32,303,564
Cash and cash equivalents, beginning of year	\$	146,082,070
Cash and cash equivalents at Oct 31, 2016	\$	178,385,634
Reconciliation of operating income to net cash from operating activities		
Operating income (loss)	\$	5,775,874
Adjustments to reconcile operating income to net cash from operating activities		
Depreciation	\$	624,314
Changes in operating assets and liabilities		
Premiums receivable	\$	(118,823,145)
Due from Santa Clara Family Health Foundation	\$	-
Prepaids and other assets	\$	2,160,725
Deferred outflow of resources	\$	-
Accounts payable and accrued liabilities	\$	(2,803,983)
State payable	\$	82,800,743
Santa Clara Valley Health Plan and Kaiser payable	\$	2,285,004
Net Pension Liability	\$	300,000
Medical cost reserves and PDR	\$	719,615
Deferred inflow of resources	\$	-
Total adjustments	\$ \$ \$	28,604,506
Net cash from operating activities	\$	34,380,381

## Santa Clara Family Health Plan Enrollment Summary

	For the	Month of Oct 20	)16		Four N	t 2016		
	<u>Actual</u>	Budget	Variance	<u>Actual</u>	Budget	<u>Variance</u>	Prior Year <u>Actual</u>	FY17 vs. FY16
Medi-Cal	271,911	263,764	3.1%	1,073,378	1,050,848	2.1%	976,605	9.9%
Healthy Kids	2,662	2,516	5.8%	14,228	14,223	0.0%	17,831	(20.2%)
Medicare	7,801	7,653	1.9%	31,843	31,312	1.7%	31,507	1.1%
Total	282,374 273,933 3.1%		1,119,449	1,096,383	2.1%	1,025,943	9.1%	

## Santa Clara Health Authority Oct 2016

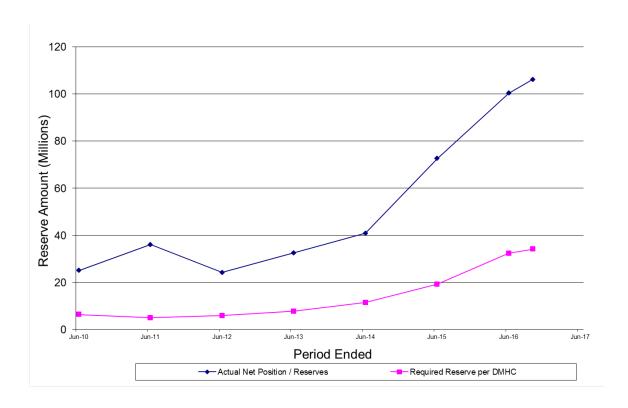
No Associa	Med	li-Cal	Health	y Kids	CM	<b>ІС</b>	Total		
Network	Enrollment	% of Total	Enrollment	% of Total	Enrollment	% of Total	<b>Enrollme nt</b>	% of Total	
Direct Contact Physicians	25,899	10%	224	8%	7,801	100%	33,924	12%	
SCVVHS, Safety Net Clinics, FQHC Clinics	145,414	53%	1,504	56%	-	0%	146,918	52%	
Palo Alto Medical Foundation	7,562	3%	45	2%	-	0%	7,607	3%	
Physicians Medical Group	48,976	18%	729	27%	-	0%	49,705	18%	
Premier Care	16,663	6%	160	6%	-	0%	16,823	6%	
Kaiser	27,397	10%	-	0%	-	0%	27,397	10%	
Total	271,911	100%	2,662	100%	7,801	100%	282,374	100%	
Enrollment at June 30, 2016	260,031		4,435		8,203		272,669		
Net Change from Beginning of FY17	4.6%		-40.0%		-4.9%		3.6%		

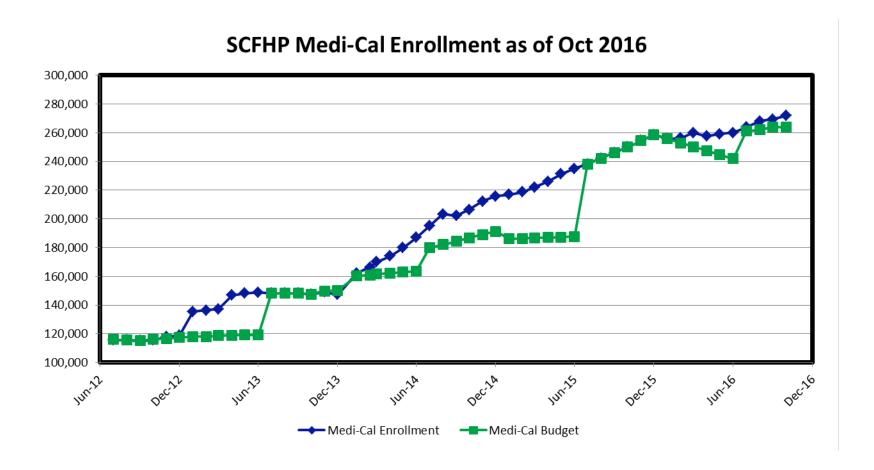
## Santa Clara Family Health Plan Enrollment by Aid-Category

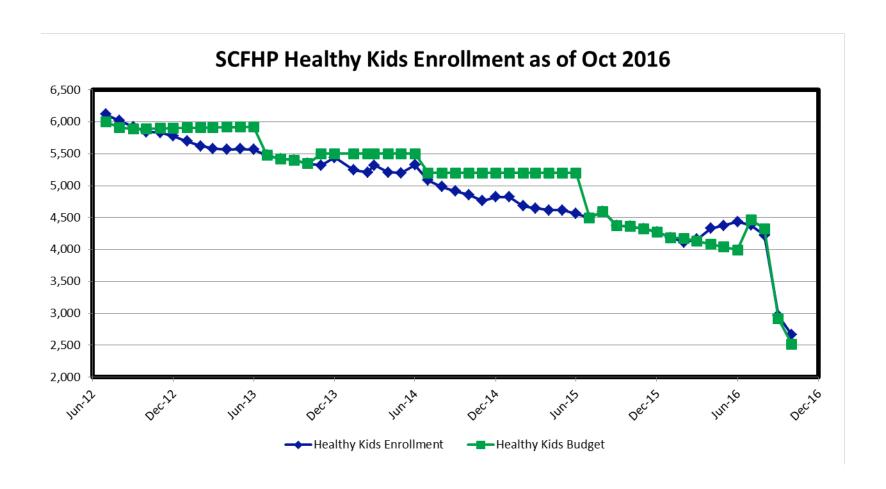
		2015-07	2015-08	2015-09	2015-10	2015-11	2015-12	2016-01	2016-02	2016-03	2016-04	2016-05	2016-06	2016-07	2016-08	2016-09	2016-10
	Adult (over 19)	27,844	27,331	27,080	27,148	27,229	27,493	27,509	27,485	27,857	27,436	27,431	27,482	29,530	31,200	31,372	31,863
	Adult (under 19)	92,783	95,565	97,889	99,823	101,802	103,083	102,501	103,018	104,740	104,443	105,205	105,342	105,841	107,019	108,006	108,797
	Aged - Medi-Cal Only	8,642	8,730	8,858	8,909	9,103	9,235	9,241	9,158	9,150	9,145	9,144	9,101	9,256	10,150	10,138	10,199
	Disabled - Medi-Cal Only	11,421	11,345	11,294	11,249	11,262	11,125	11,108	11,067	10,997	10,951	10,893	10,843	10,812	10,910	11,023	11,084
NON DUAL	Child (HF conversion)	9,541	7,791	6,032	4,575	3,837	3,461	3,211	2,863	2,556	2,301	2,045	1,828	1,725	1,542	1,350	1,298
	Adult Expansion	71,183	73,695	75,814	77,756	79,406	81,235	79,284	79,393	81,325	79,934	80,941	81,786	82,983	83,572	83,721	84,679
	Other	48	47	55	47	45	45	40	40	42	42	40	38	40	38	38	37
	Long Term Care	194	194	205	212	229	247	246	258	259	260	266	266	270	277	280	281
	Total Non-Duals	221,656	224,698	227,227	229,719	232,913	235,924	233,140	233,282	236,926	234,512	235,965	236,686	240,457	244,708	245,928	248,238
							·	•	·	•						•	
	Aged	10,003	10,678	11,583	12,426	13,380	14,035	14,074	14,246	14,328	14,301	14,414	14,495	14,522	14,517	14,724	14,793
	Disabled	4,727	4,932	5,235	5,544	5,852	6,042	6,049	6,070	6,058	6,050	6,018	6,037	6,033	6,083	6,027	6,024
DUAL	Other	1,238	1,303	1,370	1,458	1,483	1,638	1,638	1,654	1,701	1,711	1,787	1,814	1,817	1,843	1,856	1,896
	Long Term Care	644	722	814	904	983	1,064	1,058	1,038	1,019	1,006	1,004	999	994	984	974	960
	Total Duals	16,612	17,635	19,002	20,332	21,698	22,779	22,819	23,008	23,106	23,068	23,223	23,345	23,366	23,427	23,581	23,673
	Total Medi-Cal	238,268	242,333	246,229	250,051	254,611	258,703	255,959	256,290	260,032	257,580	259,188	260,031	263,823	268,135	269,509	271,911
	Healthy Kids	4,496	4,598	4,375	4,362	4,325	4,273	4,186	4,114	4,158	4,328	4,375	4,435	4,380	4,224	2,962	2,662
	CMC Non-Long Term Care	7,249	7,386	7,587	8,002	8,526	9,305	8,784	8,529	8,377	8,151	8,033	7,869	7,780	7,696	7,584	7,481
CMC	CMC - Long Term Care	294	312	325	352	380	394	375	357	351	337	334	334	328	329	325	320
	Total CMC	7,543	7,698	7,912	8,354	8,906	9,699	9,159	8,886	8,728	8,488	8,367	8,203	8,108	8,025	7,909	7,801
	Total Enrollment	250,307	254,629	258,516	262,767	267,842	272,675	269,304	269,290	272,918	270,396	271,930	272,669	276,311	280,384	280,380	282,374

Santa Clara County Health Authority
Tangible Net Equity - Actual vs. Required
As of Period Ended:

	6/30/2010	6/30/2011	6/30/2012	6/30/2013	6/30/2014	<u>6/30/2015</u>	<u>6/30/2016</u>	<u>10/31/2016</u>
Actual Net Position / Reserves	25,103,011	36,093,769	24,208,576	32,551,161	40,872,580	72,630,954	100,293,456	106,192,447
Required Reserve per DMHC	6,388,000	4,996,000	5,901,000	7,778,000	11,434,000	19,269,000	32,375,000	34,122,000
200% of Required Reserve	12,776,000	9,992,000	11,802,000	15,556,000	22,868,000	38,538,000	64,750,000	68,244,000
	3.93	7.22	4.10	4.19	3.57	3.77	3.10	3.11









# October 2016 Financial Summary

SCCHA Governing Board Meeting
December 15, 2016



## Fiscal Year 2016-17 YTD Highlights

- Net Surplus Oct \$2.2m surplus and YTD \$5.9m surplus (\$1.5m favorable to budget)
- **Enrollment** Oct 2016 membership: 282,374 (3.1% favorable to budget) and Oct YTD: 1,119,449 member months (2.1% favorable to budget and 9.1% higher than Oct YTD last year)
  - Continued growth in Adult, Aged and Expansion Medi-Cal membership. CMC membership has been trending downward. HK membership is transitioning to Medi-Cal.
- **Revenue** over budget by \$16.2 m (+4.3%)
  - Increase is due to higher than budgeted members year to date, which was partially offset by unfavorable variance in Hep C revenue and Medi-Cal CMC revenue. Medicare revenue was higher due to higher risk scores of the plan members. However, Part D Medicare revenue was lower than the budget.
- Medical Expenses over budget by \$13.7m (-3.8%)
  - Increase is due to higher than budgeted member months resulting in higher capitation costs and higher hospital, LTC, and risk sharing expenses, which are partially offset by lower Professional FFS expenses and Pharmacy expenses.
- Administrative Expenses over budget by \$0.9 million (-6.8%)
  - Increase is due to positions being filled by consulting/temporary resources. Translation and Pharmacy administration fees also contributed to the increase. Lower Information service and Postage expenses offset some of the increase.
- Other Expenses over budget by \$0.1m due to lower interest income than budget
- Balance Sheet
  - Cash position increased due to the receipt of Medicare RAF receivable and an overall increase in the payables.
  - Receivables for CCI rate recast continued to increase (partially offset by Medi-Cal Expansion rate overpayments ).
  - TNE of \$106.1m or 311% of Required TNE of \$34.1m per DMHC (\$13.2m below the SCFHP low-end Equity Target and \$53.1m above the low-end Liquidity Target).
  - Capital Expenses increased by \$2.2 million due to capitalization of work-in-progress expenses of the Trizetto project.



## **Consolidated Performance October 2016 and Year to Date**

	Month of October	FYTD through October
Revenue	\$99.7 million	\$395.9 million
Medical Costs	\$93.5 million	\$374.9 million
Medical Loss Ratio	93.7%	94.7%
<b>Administrative Costs</b>	\$3.9 million (3.9%)	\$14.7 million (3.7%)
Other Income/ Expense	(\$127,576)	(\$416,002)
Net Surplus (Loss)	\$2,244,216	\$5,898,991
Cash on Hand		\$178 million
Net Cash Available to SCFHP		\$173 million
Receivables		\$536 million
Current Liabilities		\$607 million
Tangible Net Equity		\$106 million
Pct. Of Min. Requirement		311%



## **Consolidated Performance**

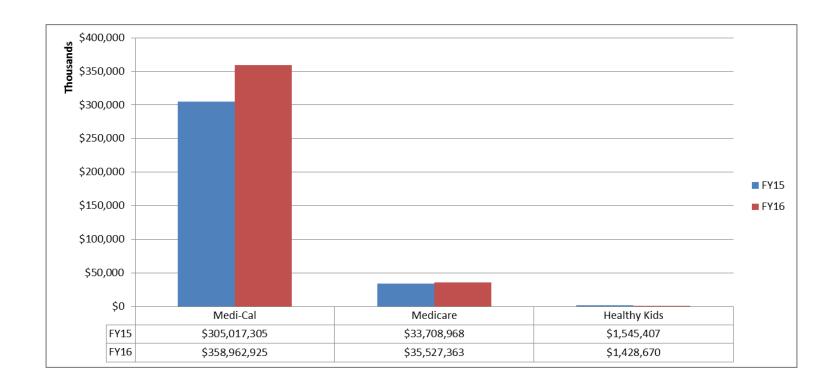
## Summary Operating Results - Actual vs. Budget For the Current Month & Fiscal Year to Date - Oct 2016

Favorable/(Unfavorable)

	Current	t Month			Year to Date					
Actual	Budget	Variance \$	Variance %		Actu	ıal		Budget	Variance \$	Variance %
\$ 99,748,423	\$ 94,838,651	\$ 4,909,772	5.2%	Revenue	\$ 395,9	18,958	\$	379,705,863	\$ 16,213,095	4.3%
93,487,074	90,212,600	(3,274,475)	-3.6%	Medical Expense	374,9	13,190		361,257,995	(13,655,195)	-3.8%
6,261,349	4,626,051	1,635,298	35.3%	Gross Margin	21,0	05,768		18,447,868	2,557,900	13.9%
3,889,557	3,502,274	(387,283)	-11.1%	Administrative Expense	14,6	90,775		13,752,697	(938,078)	-6.8%
2,371,792	1,123,777	1,248,015	111.1%	Net Operating Income	6,3	14,993		4,695,171	1,619,822	34.5%
(127,576)	(85,842)	(41,734)	-48.6%	Non-Operating Income/Exp	(4	16,002)		(343,370)	(72,632)	-21.2%
\$ 2,244,216	\$ 1,037,935	\$ 1,206,281	116.2%	Net Surplus/ (Loss)	\$ 5,8	98,991	\$	4,351,802	\$ 1,547,189	35.6%



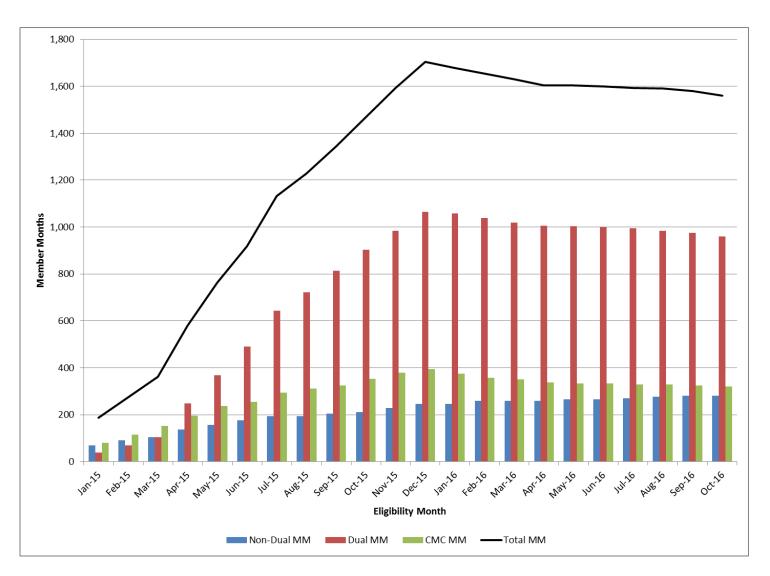
## **Year Over Year Revenue Trend**



Medi-Cal revenue increased by 18% and Medicare revenue increased by 5%.

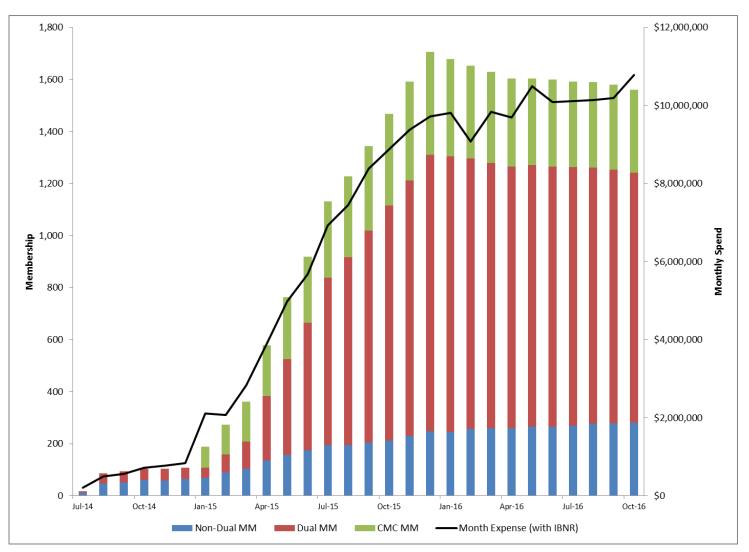


## Long Term Care Membership Medi-Cal and CMC





## Medi-Cal Long Term Care Experience Jul 2014 – Oct 2016





## **Enrollment Summary October and YTD**

## Santa Clara Family Health Plan Enrollment Summary

	For the 1	Month of Oct 20	)16		Four N	t 2016		
	<u>Actual</u>	Budget	<u>Variance</u>	<u>Actual</u>	Budget	<u>Variance</u>	Prior Year <u>Actual</u>	FY17 vs. FY16
Medi-Cal	271,911	263,764	3.1%	1,073,378	1,050,848	2.1%	976,605	9.9%
Healthy Kids	2,662	2,516	5.8%	14,228	14,223	0.0%	17,831	(20.2%)
Medicare	7,801	7,653	1.9%	31,843	31,312	1.7%	31,507	1.1%
Total	282,374	273,933	3.1%	1,119,449	1,096,383	2.1%	1,025,943	9.1%



## **Enrollment by Network - YTD**

## Santa Clara Health Authority Oct 2016

Network	Med	li-Cal	Health	y Kids	CN	<b>ИС</b>	To	tal
Network	<b>Enrollment</b>	% of Total	Enrollment	% of Total	Enrollment	% of Total	Enrollment	% of Total
Direct Contact Physicians	25,899	10%	224	8%	7,801	100%	33,924	12%
SCVVHS, Safety Net Clinics, FQHC Clinics	145,414	53%	1,504	56%	-	0%	146,918	52%
Palo Alto Medical Foundation	7,562	3%	45	2%	-	0%	7,607	3%
Physicians Medical Group	48,976	18%	729	27%	-	0%	49,705	18%
Premier Care	16,663	6%	160	6%	-	0%	16,823	6%
Kaiser	27,397	10%	-	0%	-	0%	27,397	10%
Total	271,911	100%	2,662	100%	7,801	100%	282,374	100%
Enrollment at June 30, 2016	260,031		4,435		8,203		272,669	
Net Change from Beginning of FY17	4.6%		-40.0%		-4.9%		3.6%	

Membership has increased 3.6% since the beginning of the Fiscal Year, primarily due to growth in Adult and Aged Medi-Cal membership.



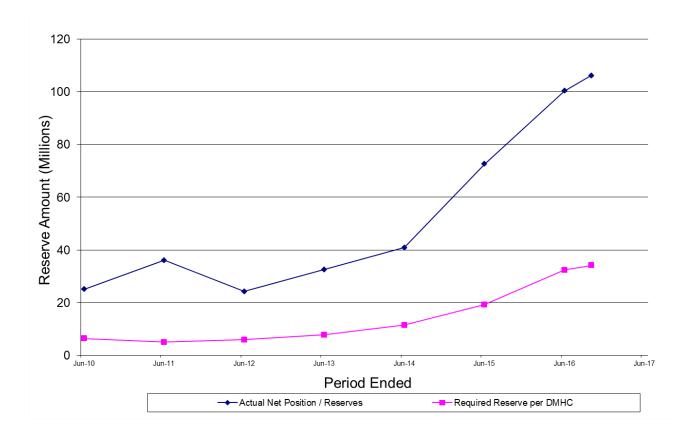
## **Enrollment by Aid Category**

	ı	2212 22	221- 22	2217 22	2217 12		2017 10	2242.24	2212 22	2212 22			2212 22		2212 22	2245 22	2212.12
	1	2015-07	2015-08	2015-09	2015-10	2015-11	2015-12	2016-01	2016-02	2016-03	2016-04	2016-05	2016-06	2016-07	2016-08	2016-09	2016-10
	Adult (over 19)	27,844	27,331	27,080	27,148	27,229	27,493	27,509	27,485	27,857	27,436	27,431	27,482	29,530	31,200	31,372	31,863
	Adult (under 19)	92,783	95,565	97,889	99,823	101,802	103,083	102,501	103,018	104,740	104,443	105,205	105,342	105,841	107,019	108,006	108,797
	Aged - Medi-Cal Only	8,642	8,730	8,858	8,909	9,103	9,235	9,241	9,158	9,150	9,145	9,144	9,101	9,256	10,150	10,138	10,199
	Disabled - Medi-Cal Only	11,421	11,345	11,294	11,249	11,262	11,125	11,108	11,067	10,997	10,951	10,893	10,843	10,812	10,910	11,023	11,084
NON DUAL	Child (HF conversion)	9,541	7,791	6,032	4,575	3,837	3,461	3,211	2,863	2,556	2,301	2,045	1,828	1,725	1,542	1,350	1,298
	Adult Expansion	71,183	73,695	75,814	77,756	79,406	81,235	79,284	79,393	81,325	79,934	80,941	81,786	82,983	83,572	83,721	84,679
	Other	48	47	55	47	45	45	40	40	42	42	40	38	40	38	38	37
	Long Term Care	194	194	205	212	229	247	246	258	259	260	266	266	270	277	280	281
	Total Non-Duals	221,656	224,698	227,227	229,719	232,913	235,924	233,140	233,282	236,926	234,512	235,965	236,686	240,457	244,708	245,928	248,238
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	Aged	10,003	10,678	11,583	12,426	13,380	14,035	14,074	14,246	14,328	14,301	14,414	14,495	14,522	14,517	14,724	14,793
	Disabled	4,727	4,932	5,235	5,544	5,852	6,042	6,049	6,070	6,058	6,050	6,018	6,037	6,033	6,083	6,027	6,024
DUAL	Other	1,238	1,303	1,370	1,458	1,483	1,638	1,638	1,654	1,701	1,711	1,787	1,814	1,817	1,843	1,856	1,896
	Long Term Care	644	722	814	904	983	1,064	1,058	1,038	1,019	1,006	1,004	999	994	984	974	960
	Total Duals	16,612	17,635	19,002	20,332	21,698	22,779	22,819	23,008	23,106	23,068	23,223	23,345	23,366	23,427	23,581	23,673
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	Total Medi-Cal	238,268	242,333	246,229	250,051	254,611	258,703	255,959	256,290	260,032	257,580	259,188	260,031	263,823	268,135	269,509	271,911
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	Healthy Kids	4,496	4,598	4,375	4,362	4,325	4,273	4,186	4,114	4,158	4,328	4,375	4,435	4,380	4,224	2,962	2,662
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	CMC Non-Long Term Care	7,249	7,386	7,587	8,002	8,526	9,305	8,784	8,529	8,377	8,151	8,033	7,869	7,780	7,696	7,584	7,481
CMC	CMC - Long Term Care	294	312	325	352	380	394	375	357	351	337	334	334	328	329	325	320
	Total CMC	7,543	7,698	7,912	8,354	8,906	9,699	9,159	8,886	8,728	8,488	8,367	8,203	8,108	8,025	7,909	7,801
-																	
	Total Enrollment	250,307	254,629	258,516	262,767	267,842	272,675	269,304	269,290	272,918	270,396	271,930	272,669	276,311	280,384	280,380	282,374



## **Tangible Net Equity at October 31, 2016**

TNE is \$106.1 million or 311% of the Required TNE of \$32.4m per the Department of Managed Health Care (DMHC). The Plans reserves are roughly \$13.2 million below the SCFHP low end TNE target and \$53.1 million above the SCFHP low end liquidity target.



December 12, 2016

To: Governing Board, Santa Clara County Health Authority

From: Christine Tomcala, CEO

Re: Purchase of workstations to accommodate growth

### **Background**

Over the past several years SCFHP has experienced significant growth in its Membership, driven by the Affordable Care Act (ACA), Medi–Cal expansion, and the launch of new products and benefits including the Coordinated Care Initiative (CCI) pilot, which includes Cal MediConnect (CMC) and MLTSS. As a result of this increase in membership, SCFHP has experienced significant increases in staffing and the need to reconfigure work areas in customer service, Medical management and other admistrative areas. By reducing the individual workstation size we can add an additional 35 work stations in our existing second floor office building.

## **Recommended Action**

SCFHP Governing Board authorize the Plan to enter into an arrangement with a single vendor, selected through an RFP process, to provide 77 workstations and ancillary furniture along with new furniture in the existing training room that will allow for multiple uses.

## **Fiscal Impact**

Workstations were priced at a standard configuration with defined basic accessories to ensure consistent pricing by vendors. After reviewing the standard mock-ups, we plan to purchase some alternative configurations, sit/stand options and a limited number of additional storage and filing accessories. These options will significantly increase storage and use efficiencies. Cost not to exceed \$275,000. This amount is included in the FY 16/17 Capital Budget.

<u>Motion:</u> To authorize CEO to execute a contract at a cost not to exceed the amount of \$275,000 to provide additional cubicles for second floor expansion.





To: Governing Board, Santa Clara County Health Authority

From: Christine Tomcala, CEO

Re: Annual Benefit Review

Date: December 12, 2016

\_\_\_\_\_\_

## **Background**

Open enrollment was conducted for Medical, Dental, and Vision benefits, as well as the Flex Plan, for 2017. Premiums for medical benefits increased overall by 3.24% and the Employer/Employee cost-sharing remained the same (90%/10%). Premiums for VSP vision benefits increased by 3% for a total of \$745 annually, and the premiums for United Concordia dental benefits remained flat (no increase). Premiums for Lincoln Financial life insurance at \$100,000 per employee remained flat (no increase). The limit increased for the Flex Plan from \$2,550 to \$2,600 annually for unreimbursed medical expenses.

## Recommendation

Increase life insurance benefit to 1x salary with a minimum of \$100,000 up to \$300,000 for all employees. This will allow the Health Plan to provide 1x salary for employees.

#### Fiscal Impact

The financial impact of the increase in life insurance benefit is \$935 annually.

### **Proposed Board Action**

Authorize Chief Executive Officer to increase the employee life insurance benefit to 1x annual salary with a minimum of \$100,000 coverage, not to exceed \$300,000, for all employees.





## MEMORANDUM

TO: Santa Clara County Health Authority Governing Board

FROM: Vice President of Human Resources, Sharon Valdez

RE: Resolution Fixing the Employer Contribution at an Equal Amount for Employees

and Annuitants

DATE: December 12, 2016

In October 2013, the Board passed a resolution establishing that the employer contribution for medical benefits would not exceed 90% of the Blue Shield Access plan.

As of January 2016, Blue Shield Access was no longer offered for retirees with Medicare coverage. CalPERS automatically updated our employer contribution method to use the United HealthCare premium rates in lieu of Blue Shield Access.

Although not required by CalPERS, I seek the Board's approval to update the Health Plan's Resolution to document the change in structure so that the history is clearly reflected in our records. See attached updated Resolution dated December 15, 2016 for approval by the Board and execution by the Health Plan's CEO and CFO.

## Santa Clara County Health Authority Updates to Pay Schedule December 15, 2016

Job Title	Pay Rate	Minimum	Midpoint	Maximum
Administrative Assistant	Annually	43,867	53,737	65,479
Accounts Payable Clerk	Annually	38,993	47,766	57,367
Appeals & Grievance Intake Specialist	Annually	43,867	53,737	63,607
Appeals & Grievance Operations Manager	Annually	83,102	108,033	132,964
Claims Analyst I	Annually	35,984	43,181	53,956
Claims Clerk	Annually	32,166	38,599	45,032
Data Warehouse Architect	Annually	83,102	108,033	132,964
Delegation Oversight Analyst	Annually	62,706	79,951	97,195
Director of Marketing, Communications, and				
Outreach	Annually	112,569	149,153	185,738
Enrollment and Eligibility Manager	Annually	83,102	108,033	132,964
Health Services Project Manager	Annually	83,102	108,033	132,964
IT Configuration Manager	Annually	83,102	108,033	132,964
LTSS Support Specialist	Annually	32,166	38,599	45,032
Medicare Compliance Program Manager	Annually	83,102	108,033	132,964
Medicare Outreach Manager	Annually	83,102	108,033	132,964

## Job Titles Removed from Pay Schedule December 15, 2016

Database Administrator/ Analyst	Annually	62,706	79,951	98,267
Director Business Development	Annually	112,569	149,153	185,738
Medicare Compliance Manager	Annually	83,102	108,033	132,964

## RESOLUTION OF THE SANTA CLARA COUNTY HEALTH AUTHORITY TO ADOPT AN AMENDED CONFLICT OF INTEREST CODE

**WHEREAS**, the Political Reform Act (Government Code Section 81000, eseq.) requires state and local government agencies to adopt and promulgate conflict of interest codes; and

WHEREAS, the Fair Political Practices Commission ("FPPC") has adopted a regulation (2 Cal. Code of Regs. 18730) which contains the terms of a standard conflict of interest code and following public notice and hearing it may be amended by the Fair Political Practices Commission to conform to Amendments in the Political Reform Act; and

WHEREAS, the Santa Clara County Health Authority ("the Health Authority") has recently reviewed its conflict of interest code, its positions, and the duties of each position, and has determined that changes to the current conflict of interest code are necessary; and

**WHEREAS**, any earlier resolution and/or appendices containing the Health Authority's conflict of interest code shall be rescinded and superseded by this resolution and Appendix;

**NOW, THEREFORE BE IT RESOLVED THAT**, the terms of 2 California Code of Regulations Section 18730 and any amendments to it duly adopted by the FPPC are hereby incorporated by reference and this regulation and the Appendices, attached hereto and incorporated herein, designating officials and employees, and establishing disclosure categories, shall constitute the Conflict of Interest Code of the Health Authority.

IT IS FURTHER RESOLVED THAT, designated employees shall file their statements of economic interests with the Health Authority's filing official. If a statement is received in signed paper format, the Health Authority's filing official shall make and retain a copy and forward the original of this statement to the filing officer, the County of Santa Clara Clerk of the Board of Supervisors. If a statement is electronically filed using the County of Santa Clara's Form 700 e-filing system, both the Health Authority's filing official and the County of Santa Clara Clerk of the Board of Supervisors will receive access to the e-filed statement simultaneously. The Health Authority shall make a copy of the statements available for public inspection and reproduction in accordance with Government Code section 81008.

**PASSED AND ADOPTED** by the Santa Clara County Health Authority of the County of Santa Clara, State of California on \_\_\_\_\_,2016 by the following vote:

AYES:		
NOES:		
ABSENT:		
Signed:		
	Chair	
Attest:		
	Secretary	

Attachments to this Resolution:

Appendix A-Positions Required to File
Appendix B-Disclosure Categories

## Appendix A - Amended Santa Clara County Health Authority Conflict of Interest Code POSITIONS REQUIRED TO FILE

The following is a list of those positions that are required to submit Statements of Economic Interests (Form 700) pursuant to the Political Reform Act of 1974, as amended:

Required to File Form 700:

Position	Disclosure Category Number
Health Authority Board Member	1
Chief Executive Officer	1
Chief Financial Officer	2
Chief Operating Officer	2
Chief Medical Officer	2
Chief Information Officer	2
Director of Provider Network Management	6
Director of Infrastructure and System Support	4
Director of Quality and Pharmacy	6
Medical Director	6
Consultant	7
Newly Created Position	*

## \*Newly Created Positions

A newly created position that makes or participates in the making of decisions that may foreseeably have a material effect on any financial interest of the position-holder, and which specific position title is not yet listed in the Health Authority's conflict of interest code is included in the list of designated positions and shall disclose pursuant to the broadest disclosure category in the code, subject to the following limitation: The Chief Executive Officer may determine in writing that a particular newly created position, although a "designated position," is hired to perform a range of duties that are limited in scope and thus is not required to fully comply with the broadest disclosure requirements, but instead must comply with more tailored disclosure requirements specific to that newly created position. Such written determination shall include a description of the newly created position's duties and, based upon that description, a statement of the extent of disclosure requirements. The Health Authority's determination is a public record and shall be retained for public inspection in the same manner and location as this conflict- of-interest code. (Gov. Code Section 81008.)

As soon as the Health Authority has a newly created position that must file statements of economic interests, the Health Authority filing official shall contact the County of Santa Clara Clerk of the Board of Supervisors Form 700 division to notify it of the new position title to be added in the County's electronic Form 700 record management system, known as eDisclosure. Upon this notification, the Clerk's office shall enter the actual position title of the newly created position into eDisclosure and the Health Authority filing official shall ensure that the name of any individual(s) holding the newly created position is entered under that position title in eDisclosure.

Additionally, within 90 days of the creation of a newly created position that must file statements of economic interests, the Health Authority shall update this conflict-of- interest code to add the actual position title in its list of designated positions, and submit the amended conflict of interest code to the County of Santa Clara Office of the County Counsel for code-reviewing body approval by the County Board of Supervisors. (Gov. Code Sec. 87306.)

## Appendix B - Amended Santa Clara County Health Authority Conflict of Interest Code DISCLOSURE CATEGORIES

- Category 1. Persons in this category shall disclose (1) all interests in real property in Santa Clara County located entirely or partly within the boundaries of the County, or within two miles of the County's boundaries, or of any land owned or used by the Authority; and (2) all investments, business positions and income, including gifts, loans and travel payments, from all sources.
- **Category 2.** Persons in this category shall disclose all investments, business positions and income, including gifts, loans and travel payments, from all sources.
- **Category 3.** Persons in this category shall disclose all interests in real property in Santa Clara County located entirely or partly within the boundaries of the County, or within two miles of the County's boundaries, or of any land owned or used by the Authority.
- **Category 4.** Persons in this category shall disclose all investments, business positions, and income (including gifts, loans, and travel payments) from all sources that provide leased facilities, goods, equipment, vehicles, machinery or services, including training or consulting services, of the type utilized by the Authority.
- **Category 5.** Persons in this category shall disclose all investments, business positions, and income (including gifts, loans, and travel payments) from all sources that either contract to provide education or training required by the Authority to qualify for or maintain a license, or that provide education or training services which courses or curricula are approved by the Authority.
- Category 6. Persons in this category shall disclose all investments, business positions, and income (including gifts, loans, and travel payments) from (1) all sources that provide leased facilities, goods, equipment, vehicles, machinery or services, including training or consulting services, of the type utilized by the Authority, and (2) all sources that are of the type to receive grants or other monies from or through the Authority, including, but not limited to, nonprofit organizations.
- Category 7. Each Consultant, as defined for purposes of the Political Reform Act, shall disclose pursuant to the broadest disclosure category in the conflict of interest code subject to the following limitation: The Chief Executive Officer may determine in writing that a particular consultant, although a "designated position," is hired to perform a range of duties that is limited in scope and thus is not required to comply fully with the disclosure requirements of the broadest disclosure category, but instead must comply with more tailored disclosure requirements specific to that consultant. Such a determination shall include a description of the consultant's duties and, based upon that description, a statement of the extent of disclosure requirements. All such determinations are public records and shall be retained for public inspection along with this conflict of interest code.



## 2017 Board Meeting Calendar

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SCCHA Governing Board 2:30 – 5:00 PM	SCCHA Executive/Finance Committee 8:30 – 10:00 AM
March 23	January 26
June 22	February 23
September 28	April 27
December 14	May 25
	July 27
	August 24
	October 26
	November 16



## Regular Meeting of the Santa Clara County Health Authority Executive/Finance Committee

Thursday, October 27, 2016 8:30 AM - 10:00 AM 210 E. Hacienda Avenue Campbell CA 95008

## **VIA TELECONFERENCE AT:**

Residence 1985 Cowper Street Palo Alto, CA 94301

## **Minutes - DRAFT**

## **Members Present**

Michele Lew, Chair Bob Brownstein Linda Williams Wally Wenner

## **Members Absent**

Liz Kniss

## **Staff Present**

Christine Tomcala, Chief Executive Officer Dave Cameron, Chief Finance Officer Neil Jarecki, Controller Jeff Robertson, Chief Medical Officer Rita Zambrano, Executive Assistant

#### **Others Present**

John Kennedy, Nossaman LLP (via phone) Chris Pritchard, Moss Adams Rianne Giselle Suico, Moss Adams

#### 1. Roll Call

Michele Lew, Chair, called the meeting to order at 8:30am. Roll call was taken and a quorum was established.

#### 2. Meeting Minutes

The minutes of the August 25, 2016 Executive/Finance Committee Meeting were reviewed.

**It was moved, seconded, and** the August 25, 2016 Executive/Finance Committee minutes were unanimously **approved** as presented.

## 3. Public Comment

There were no public comments.

#### 4. Fiscal Year 2015-16 External Audit Report

Dave Cameron introduced Chris Pritchard and Rianne Suico, Audit Partner and Senior Manager, respectively, from the Plan's independent accountants, Moss Adams LLP. The auditors gave an overview of the Plan's audited financial statements for the fiscal year ended June 30, 2016 - which reflected a final surplus of \$27 million. The auditors also reviewed suggested improvements to the Plan's financial system and noted management's concurrence with its recommendations. Members of the Executive Committee thanked the auditors for their work.

It was moved, seconded, and the FY'2015-16 External Audit Report was approved as presented.

### 5. Adjourn to Closed Session

a. <u>Significant Exposure to Litigation</u> (Government Code Section 54956.9(d)(2)): The Executive/Finance Committee met in Closed Session to confer with Legal Counsel regarding one item of significant exposure to litigation.

#### 6. Report from Closed Session

Ms. Lew reported that no action was taken in Closed Session.

#### 7. August/September 2016 Financial Statements

Mr. Cameron presented the financial results for the months of August & September 2016. For the three months ended September 2016 (the first quarter of the fiscal year), SCFHP reported a net surplus of \$3.7 million versus budget of \$3.3 million, or a favorable variance of \$341,000. Member months, revenue, medical expense and administrative expense all slightly exceed budget for the quarter. At the end of September, the Plan's reserves exceed the low end of the liquidity target range and trailed the low end of the equity target range.

**It was moved, seconded, and** the August/September 2016 Financial Statements were **approved** as presented.

#### 8. DMHC Audit and Management Response

Mr. Cameron noted that, following a routine financial examination of SCFHP in late summer, DMHC had issued its preliminary report on August 18, 2016. Mr. Cameron reviewed the report and the Plan's response, filed on September 30, 2016. SCFHP concurred with the six items noted by DMHC. DMHC noted that claims which were the financial responsibility of the Plan's delegates which were not forwarded in a timely manner, a repeat deficiency. SCFHP staff is currently completing a voluntary corrective action plan (CAP) regarding improved processing of such misdirected claims and Mr. Cameron advised that he will provide a copy of the final CAP and Final Audit Report to the Executive Committee.

It was moved, seconded, and approved to accept DMHC Audit and Management Response as presented.

## 9. Case Management System

Dr. Jeff Robertson, Chief Medical Officer, presented an overview of the Case Management System Request for Quote (RFQ) process and noted out the Plan is currently using Altruista, which has limited functionality and capacity for expansion to SPD. Implementing a new case management system will help ensure compliance with regulations regarding case management.

An RFQ was submitted to four vendors, Casenet, TriZetto, ZeOmega, and Essette. The finalist selected will be based on a combination of highest functionality, meeting compliance, and best price.

**It was moved, seconded, and approved** to augment the fiscal year 2016-2017 budget and authorize Chief Executive Officer to negotiate, execute, amend, and terminate a contract with selected case management system vendor in an amount not to exceed a \$550K for licensing and implementation.

#### 10. Fiscal Year 2016-17 Team Incentive Compensation Proposal

Christine Tomcala presented a draft Fiscal Year 2016-2017 Team Incentive Compensation program. She noted the proposal is similar to the prior year program, and highlighted the changes. In addition to compliance, two additional metrics were added at a lower weight, QNXT implementation and provisional NCQA accreditation.

**It was moved, seconded, and** unanimously **approved** to recommend approval of the FY 2016-17 Team Incentive Compensation Proposal to the Board.

### 11. CEO Update

Ms. Tomcala provided a Unified Managed Care update and noted plans to continue to moving forward with joint strategic planning after the November election, utilizing Bobbie Wunsch with Pacific Health Consulting Group as facilitator. Mr. Rene Santiago recommended that Jon Freedman, Health Management Associates, also participate. There is a planning meeting scheduled for November 2<sup>nd</sup>, to discuss the process moving forward.

She also noted that CMS accepted the County's Whole Person Care (WPC) application and there will be a second round of applications for WPC pilots due in March 2017.

Ms. Tomcala mentioned there is new leadership at O'Conner and Verity, and she will be reaching out to meet with them.

It was reported Shelley Rouillard, Director of DMHC, visited the plan in October. Ms. Rouillard noted DMHC is hiring a Chief Medical Officer and reviewed current areas of focus, such as the financial strength of sub-delegates. the timely access methodology. The current focus going forward is sub delegate financial strength. Mr. Cameron raised the issue of the timing of MCO tax payments.

Ms. Tomcala gave a brief update on the CCI Budget, noting a sense of cautious optimism this year.

Ms. Tomcala provided an update on the Healthy Kids transitions, noting that children have been transitioning since May. Most of the children enrolled in restrictive scope MediCal prior to May 16 have now transitioned to full scope MediCal and have either chosen a management care plan or have been auto assigned to a managed care plan.

Ms. Tomcala gave an update on Team Incentive Compensation. Now that the financial audit has been completed, it is time for the Board-approved team bonus payments to be issued. She noted that the Executive Team respectfully declined the Board approved bonus over 1% earned but appreciates the recognition.

Efforts are on track for the Medicare QNXT upgrade, and initial implementation efforts are underway for the Medi-Cal QNXT implementation.

Lastly, Ms. Tomcala updated the Committee on space planning, noting the Plan has two years left on the lease. Management is looking at replacing some existing cubes with smaller cubes to accommodate additional staff. Alternate building locations are also being researched.

It was moved, seconded, and unanimously approved to accept the CEO Update as presented

## 12. Adjournment

The meeting was adjourned at 10:00 am.

Elizabeth Pianca, Secretary to the Board



The Spirit of Care

September 30, 2016

Mr. Bill Chang, Supervising Examiner Department of Managed Health Care 980 Ninth Street, Suite 500 Sacramento, CA 95814

Dear Mr. Chang:

Santa Clara Family Health Plan (the Plan) is in receipt of the Department of Managed Health Care's (DMHC's) Preliminary Report of Routine Examination of Santa Clara County Health Authority dated August 18, 2016. Below, we have reviewed and summarized all findings and required actions included in the Preliminary Report and have provided our responses:

# 1. Forwarding of Misdirected Claims

<u>Deficiency:</u> The Department's examination found that 5 out of 50 denied claims reviewed were not forwarded to the appropriate capitated provider by the Plan within ten (10) working days from receipt (a non-compliant rate of 10 percent). The Plan's failure to forward misdirected provider disputes related to referral claims is a repeat deficiency, as this issue was previously noted in the Department's Final Report of Examination dated October 11, 2013. This examination disclosed that the Plan's remediation efforts in response to this prior report have not achieved the necessary level of compliance.

Required Action: The Plan is required to submit a policy and procedure to ensure that misdirected claims are forwarded within ten (10) working dates of receipt to the appropriate capitated provider. The Plan is also required to state the date the policy and procedure was implemented, the management position(s) responsible for overseeing the corrective action, and a description of the monitoring system implemented to ensure ongoing compliance. The Plan is required to explain why the corrective actions implemented to resolve the deficiency of timely forwarding of misdirected claims found in the Department's prior examination were not effective in ensuring ongoing compliance.

### Plan's Response:

Following the prior DMHC audit, the Plan implemented an automated process to scan and forward misdirected claims to our delegates on a nightly basis. However, after reviewing the errors noted during this audit, the Plan determined that this automated process was unknowingly impaired by two issues:

 First, some claims did not contain the member name and/or provider name and were therefore not able to be forwarded via the Plan's automated 837 process. During the examination period, the Plan had a backlog of such claims, for which manual intervention is needed. To address this backlog, the Plan's Interim Claims Director added additional claims staff resources and the backlog of such claims was 119 as of September 27, 2016. On September 28, 2016, the Claims Director made process changes to ensure that this issue does not resurface and will actively monitor the misdirected activity log. See revised Claims Policy, attached.

Second, the automated process had a system limitation that imposed a 30 day maximum lookback window on misdirected claims. This limitation was removed by the Interim Claims Director on August 18, 2016 to ensure that all misdirected claims are forwarded in a timely manner. Attached is a revised Claims policy that incorporates these additional issues.

The changes implemented will ensure that claims which are the financial responsibility of the Plan's delegates are forwarded in a timely manner. See revised Claims policy & procedure, attached.

Recognizing this is a repeat deficiency, the Plan is preparing a Corrective Action Plan, which will be submitted to the DMHC for review by October 14, 2016.

### 2. Fidelity Bond

<u>Deficiency:</u> The Department's examination found that the fidelity policy provided for review did not provide the required thirty (30) days' notice. The policy includes a cancellation notice that states the insurer will "endeavor" to provide such notice to the Director of the DMHC. In addition, the policy contains a negate clause which provides that "Failure to provide notice of cancellation to a scheduled party shall impose no liability of any kind or nature whatsoever on the underwriter and shall not amend or extend the effective date of policy cancellation or invalidate the cancellation." The Regulations state that the fidelity bond "shall" provide for 30 days' notice to the Director prior to cancellation. The word "endeavor" and the negate clause must be removed from the policy in order to comply.

<u>Required Action:</u> The Plan is required to electronically file a copy of its fidelity bond policy that is in compliance with the above section and rule. The Plan is also required to provides the written procedures implemented, the date of implementation, and to state the management position(s) responsible for ensuring continued compliance.

<u>Plan's Response:</u> The Plan obtained the revised fidelity policy verbiage as requested by DMHC and uploaded the revised verbiage electronically to the DMHC web portal on August 30, 2016. A copy of the revised Finance policy is attached, which requires the Plan's Controller to ensure that the required verbiage is included with each annual fidelity policy renewal henceforth.

# 3. Management Changes

<u>Deficiency</u>: The Department's examination disclosed that the Plan had multiple management changes; however, the Plan did not file amendments within five (5) days as required by rule.

Required Action: The Plan is required to state the policies and procedures implemented to ensure that any changes in personnel are filed within five (5) working days are required by Section 1352(c), the date of implementation, and the management position(s) responsible for ensuring continued compliance with the Section stated above.

<u>Plan's Response</u>: The Plan will ensure that the DMHC is notified of all future changes in key personnel in a timely manner per regulation via the DMHC web portal. A copy of the revised Compliance policy attached, which requires the Plan's Compliance Department to ensure that all required notifications of management changes are made in a timely manner per regulation.

### 4. Untimely Upload of New Contract Rates

<u>Deficiency</u>: The Department's examination disclosed that the new contract rates for Santa Clara Valley Medical Center were not uploaded timely, resulting in an underpayment of claims. Two identified claims were paid at 120% (of Medi-Cal) instead of the new contract rate of 132%.

<u>Required Action</u>: The Plan is required to describe the required action taken to correct the noted deficiency including the management position responsible for overseeing the corrective action, a description of the monitoring system implemented to ensure ongoing compliance with the corrective action, and the date corrective action was implemented.

<u>Plan's Response</u>: This audit finding indentified a limitation of the Plan's current Xpress claims system in which certain CPT codes must be priced individually rather than en masse. Long term, this issue will be addressed when the Plan converts to the QNXT system for all claims, anticipated by July 2017.

To address this issue immediately, the IT Department's P&P for Database Configuration Standards has been updated to include short-term focused audits by Claims Auditors following all major configuration or facility contract changes. The Claims Director, Finance Director and Director of Provider Network Management will review the results of such focused audits for accuracy. This process commenced September 28, 2016. See updated Configuration Policy & Procedure, attached.

#### 5. Overpayment of Interest:

Deficiency: The Department's examination disclosed several instances of overpayments of interest. The overpayment of interest indicates that the Plan needs to review its methodology of calculating claims interest to safeguard its assets.

<u>Required Action</u>: The Plan is required to describe the required action taken to correct the noted deficiency including the management position responsible for overseeing the corrective action, a description of the monitoring system implemented to ensure ongoing compliance with the corrective action, and the date corrective action was implemented.

<u>Required Action:</u> The Plan is required to state the policies and procedures implemented to resolve the above concerns, the date of implementation, the management position(s) responsible for compliance, and the controls implemented for monitoring continued compliance.

<u>Plan's Response</u>: The interest overpayments noted in this finding results from the Xpress claims system's limitation that interest is calculated only on the entire claims balance (and not simply the additional amount due). Long term, this issue will be addressed when the Plan converts to the QNXT system for all claims anticipated by July 2017.

To address this issue immediately, the Claims Department Desktop procedure has been updated to ensure that all claims adjustments of previously underpaid claims that now require interest payments must be manually calculated as the Xpress system only calculates interest on the entire amount paid. Claims department staff have begun to receive training on this change. See updated Claims Policy & Procedure, attached.

# 6. State-Dated Checks / Escheat of Unclaimed Property

Deficiency: The Department's examination disclosed that the Plan did not follow its policy and procedures for stale-dated checks as follows: (a) nine outstanding checks totaling \$7,654 were more than three years old, and (b) multiple outstanding checks totaling \$112,527 were more than 180 days old in the Wells Fargo A/P account. These checks should be voided and a specific liability account created for uncashed checks.

<u>Required Action:</u> The Plans is required to state the policies and procedures implemented to resolve the above concerns, the date of implementation, the management position(s) responsible for compliance, and the controls implemented for monitoring continued compliance.

<u>Required Action</u>: The Plan is required to describe the required action taken to correct the noted deficiency including the management position responsible for overseeing the corrective action, a description of the monitoring system implemented to ensure ongoing compliance with the corrective action, and the date corrective action was implemented.

<u>Plan's Response</u>: The Plan revised its monthly processes to ensure that stale-dated checks are reclassified to a liability account effective as of September 2016. A copy of the revised Finance policy is attached, which requires the Plan's Controller to ensure that the process is followed on a monthly basis.

We sincerely hope that the Department considers these responses effective and appropriate. Should you have any questions, or wish to discuss any matter further, please contact me at (408) 874-1710 or via email at <a href="mailto:csmerdav@scfhp.com">csmerdav@scfhp.com</a>.

Best regards,

Dave Cameron, CFO

# CC: Santa Clara Family Health Plan

- o Robert Brownstein, SCFHP Board Chair
- o Christine Tomcala, CEO, SCFHP
- o SCFHP Executive Team
- o Neal Jarecki, Controller, SCFHP
- o Arlene Bell, Claims Director, SCFHP
- o Beth Paige, Compliance Officer, SCFHP

# **Department of Managed Health Care**

- o Sang Le, Supervisor, DMHC Division of Financial Oversight
- o Tom Chan, Examiner, DMHC Division of Financial Oversight
- o Ashika Chiu, Examiner, DMHC Division of Financial Oversight
- o Cassidy Draeger, Esq., DMHC Office of Plan Licensing
- o Laura Dooley-Beile, DMHC Division of Plan Surveys
- o Dan Southard, DMHC Help Center
- o Paula Hood, DMHC Help Center



# Santa Clara Family Health Plan

The Spirit of Care

# DMHC Routine Examination Preliminary Report



Edmund G. Brown Jr., Governor
State of California
Health and Human Services Agency
DEPARTIMENT OF MANAGED
HEALTH CARE
980 9th Street, Suite 500,
Sacramento, CA 95814
Telephone: 915-255-2441 | Fax:

916-255-2280

August 18, 2016

Robert Brownstein, Chair of the Board Santa Clara County Health Authority 210 East Hacienda Avenue Campbell, CA 95008

# PRELIMINARY REPORT OF ROUTINE EXAMINATION OF SANTA CLARA COUNTY HEALTH AUTHORITY

Dear Mr. Brownstein:

This is a Preliminary Report of a routine examination of the fiscal and administrative affairs of Santa Clara County Health Authority (Plan) for the quarter ended March 31, 2016. The examination was conducted by the Department of Managed Health Care (Department) pursuant to Section 1382 of the Knox-Keene Health Care Service Plan Act of 1975 (Act).

Section 1382 (c) states, "Reports of all examinations shall be open to public inspection, except that no examination shall be made public, unless the plan has had an opportunity to review the examination report and file a statement or response within 45 days of the date that the department provided the report to the plan. After reviewing the plan's response, the director shall issue a final report that excludes any survey information, legal findings, or conclusions determined by the director to be in error, describes compliance efforts, identifies deficiencies that have been corrected by the plan on or before the time the director receives the plan's response, and describes remedial actions for deficiencies requiring longer periods for the remedy required by the director or proposed by the plan."

A Final Report will be prepared upon receipt and analysis of the Plan's response, which is due within forty-five (45) days of the Plan's receipt of the Department's Preliminary Report.

<sup>&</sup>lt;sup>1</sup> References throughout this report to "Section" are to sections of the Knox-Keene Health Care Service Plan Act of 1975, as codified in the California Health and Safety Code, Section 1340, et seq. References to "Rule" are to the regulations promulgated pursuant to the Knox-Keene Health Care Service Plan Act, found at Chapter 2 of Division 1, Title 28, of the California Code of Regulations, beginning with Section 1300.43.

The Plan is hereby advised that any violations listed in this Report may be referred to the Office of Enforcement for appropriate administrative action, upon the issuance of the Final Report.

The Department performed a routine examination of the financial report filed with the Department for the quarter ended March 31, 2016, as well as other selected accounting records and controls related to the Plan's various fiscal and administrative transactions.

The Department's findings are presented in the accompanying attachment as follows:

Section I. Financial Report

Section II. Calculation of Tangible Net Equity

Section III. Compliance Issues

Section IV. Non-Routine Examination

Where requested, please comment and state the action taken to correct the noted deficiencies. Such corrective action should include the management position responsible for overseeing the corrective action, a description of the monitoring system implemented to ensure ongoing compliance with the corrective action, and the date corrective action was implemented.

Please file the Plan's response electronically via the Department's eFiling web portal at <a href="https://wpso.dmhc.ca.gov/secure/login/">https://wpso.dmhc.ca.gov/secure/login/</a>, as follows:

- From the main menu, select "eFiling."
- From the eFiling (Home) menu, select "File Documents."
- From the File Documents Menu for:
  - 1) File Type: select "Amendment to Prior Filing."
  - 2) Original Filing, select the "Filing No. 20152417" assigned by the Department; and 3) Select "Create Filing."
- From the Original Filing Details Menu, select link "Upload Amendments"; select # of documents; select document type: "Plan's Response to Preliminary Report (FE13)"; then "Select File" and select "Upload."
- Upload all documents, and then upload a cover letter as Exhibit E-1 that references to your response.
- After upload is complete, select "Complete Amendment", complete "Execution" and then select "Complete Filing."

Questions or problems related to the electronic transmission of the response should be directed to Vijon Morales at (916) 255-2447 or email at <a href="Vijon.Morales@dmhc.ca.gov">Vijon.Morales@dmhc.ca.gov</a>. You may also email inquiries to <a href="www.websack.org.new.gov">www.websack.org.new.websack.org.new.gov</a>.

Robert Brownstein, Chair of the Board Preliminary Report of Routine Examination Santa Clara County Health Authority

August 18, 2016 Page 3

If there are any questions regarding this Report, please contact me at 916-255-2441 or email: Bill.Chang@dmhc.ca.gov.

Sincerely,

Bill Chang Supervising Examiner Office of Financial Review

cc: Christine Tomcala, Chief Executive Officer, Santa Clara County Health Authority Gil Riojas, Deputy Director, Office of Financial Review Sang Le, Examiner IV (Supervisor), Division of Financial Oversight Tom Chan, Examiner, Division of Financial Oversight Ashika Chiu, Examiner, Division of Financial Oversight Cassidy Draeger, Attorney, Office of Plan Licensing Laura Dooley-Beile, Chief, Division of Plan Surveys Dan Southard, Health Program Manager III, Help Center Paula Hood, Staff Services Manager I, Help Center

# SECTION I. FINANCIAL REPORT

The Department's examination did not result in any adjustments or reclassifications to the Plan's financial statements for the quarter ended March 31, 2016, as filed with the Department. A copy of the Plan's financial statements can be viewed at the Department's website by typing the link <a href="http://wpso.dmhc.ca.gov/fe/search/#top">http://wpso.dmhc.ca.gov/fe/search/#top</a> and selecting Santa Clara County Health Authority on the second drop down menu.

No response is required to this Section.

# SECTION II. CALCULATION OF TANGIBLE NET EQUITY (TNE)

Tangible Net Equity reported as of Quarter Ended March 31, 2016 \$83,637,000

Required TNE 29,952,000

TNE Excess per Examination \$53,685,000

The Plan is in compliance with the TNE requirement of Section 1376 and Rule 1300.76 as of March 31, 2016.

No response is required to this Section.

# SECTION III. COMPLIANCE ISSUES

## A. CLAIM SETTLEMENT PRACTICES

# FORWARDING MISDIRECTED CLAIMS - Repeat Deficiency

Rule 1300.71(b)(2)(A) and (B) states that when a claim is sent to a health care service plan that has contracted with a capitated provider that is responsible for adjudicating the claim, the plan shall do the following:

- If the claim involves emergency services, the plan must forward the claim to the appropriate capitated provider within ten (10) working days of receipt of the claim that was incorrectly sent to the plan.
- For those claims that do not involve emergency service or care, if the provider that filed the claim is contracted with the plan's capitated provider, the plan must, within ten (10) working days from receipt of the claim, either send the claimant a notice of denial including instructions to bill the capitated provider or send the claim to the appropriate capitated provider.
- For all other claims, the plan must, within ten (10) working days from receipt of the incorrectly sent claim, forward the claim to the appropriate capitated provider.

## **DEFICIENCY**

The Department's examination found that 5 out of 50 denied claims reviewed were not forwarded to the appropriate capitated provider by the Plan, within ten (10) working days from receipt (a non-compliance rate of 10 percent). The denied claims include samples D-3, D-12, D-29, D-30, and D-37.

The Plan's failure to forward misdirected provider disputes relating to referral claims is a repeat deficiency, as this issue was previously noted in the Department's Final Report of Examination dated October 11, 2013. This examination disclosed that the Plan's remediation efforts in response to this prior report have not achieved the necessary level of compliance.

# REQUIRED ACTION

The Plan is required to submit a policy and procedure for ensuring that misdirected claims are forwarded within ten (10) working days of receipt to the appropriate capitated provider. The Plan is also required to state the date the policy and procedure was implemented, the management position(s) responsible for overseeing the corrective action, and a description of the monitoring system implemented to ensure ongoing compliance.

The Plan is required to explain why the corrective actions implemented to resolve the deficiency of timely forwarding misdirected claims found in the Department's prior examination were not effective in ensuring ongoing compliance.

# **B. OTHER COMPLIANCE ISSUES**

### 1. FIDELITY BOND

Section 1351(o) requires every plan to demonstrate adequate insurance coverage or self-insurance to respond to claims for damages arising out of the furnishing of health care services.

Rule 1300.76.3 requires each plan to maintain at all times a fidelity bond covering each officer, director, trustee, partner, and employee of the plan, whether or not they are compensated. The fidelity bond shall provide for a thirty (30) day notice to the Director prior to cancellation.

## **DEFICIENCY**

The Department's examination found that the fidelity policy provided for review did not provide the required thirty (30) days' notice. The policy includes a cancellation notice that states the insurer will "endeavor" to provide such notice to the Director. In addition, the policy contains a negate clause which provides that: "Failure to provide notice of

cancellation to a Scheduled Party shall impose no liability of any kind or nature whatsoever on the underwriter and shall not amend or extend the effective date of policy cancellation or invalidate the cancellation". The word "endeavor" is defined as an "earnest attempt". The Regulations state that the fidelity bond "shall" provide for 30 days' notice to the Director prior to cancellation. The word "endeavor" and the negate clause must be removed from the policy in order to comply.

### REQUIRED ACTION

The Plan is required to electronically file a copy of its fidelity bond policy that is in compliance with the above Section and Rule. The Plan is also required to provide the written procedures implemented, the date of implementation, and to state the management position(s) responsible for ensuring continued compliance.

## 2. MANAGEMENT CHANGES

Section 1352(c) and Rule 1300.52.2 set forth the requirements that a plan shall, within five (5) days, give written notice to the director in the form as by rule may be prescribed, of a change in the officers, directors, partners, controlling shareholders, principal creditors, or persons occupying similar positions or performing similar functions, of the plan and of a management company of the plan, and of a parent company of the plan or management company. The director may by rule define the positions; duties, and relationships which are referred to in this subdivision.

### **DEFICIENCY**

The Department's examination disclosed that the Plan had multiple management changes; however, the Plan did not file an amendment within five (5) days as required by the above Section and Rule. The following changes were noted:

Board Member Appointed
 Board Member Resigned
 Board Member Resigned
 Effective 9/24/15
 Effective 11/20/15

### REQUIRED ACTION

The Plan is required to state the policies and procedures implemented to ensure that any changes in personnel are filed within five (5) working days as required by Section 1352(c), the date of implementation, and the management position(s) responsible for ensuring continued compliance with the Section stated above.

# SECTION IV. INTERNAL CONTROL

Section 1384, 1345 (s), and Rule 1300.45 (q) include requirements for filing financial statements in accordance with generally accepted accounting principles (GAAP) and

other authoritative pronouncements of the accounting profession.

Statement on Auditing Standards (SAS) No. 78 states "Internal control is a process-effected by an entity's board of directors, management, and other personnel---designed to provide reasonable assurance regarding the achievement of objectives in the following categories: (a) reliability of financial reporting, (b) effectiveness and efficiency of operations, and (c) compliance with applicable laws and regulations."

SAS 60 requires an auditor to communicate reportable conditions noted during the examination to appropriate personnel. Reportable conditions involve matters coming to the auditor's attention relating to significant deficiencies in the design or operation of the internal control structure, which could adversely affect the organization's ability to record, process, summarize, and report financial data consistent with the assertions of management in the financial statements.

The Department's examination disclosed the following weaknesses in internal control:

# 1. UNTIMELY UPLOAD OF NEW CONTRACT RATE

The Department's examination disclosed that the new contract rates for Santa Clara Valley Medical Center were not uploaded timely, resulting in an underpayment of claims. Samples PD-15 and PD-28 were paid at the old contract rate of 120 percent instead of the new contract rate of 132 percent.

# 2. OVERPAYMENT OF INTEREST

The Department's examination disclosed the following concerns with overpayments of interest:

- An overpayment of interest was noted in sample HD-11. The claim was paid \$12,189 timely with no interest due. Subsequently, the Plan made an adjustment to correct the underpayment, and paid an additional amount of \$15,440 with interest and penalty. The Department's calculation of interest and penalty was \$581.05, and the Plan's payment of interest and penalty was \$1,047.83, resulting in an overpayment of interest by \$466.78, or 80 percent. The Plan's calculation of interest was based on the total claim amount of \$28,331 instead of the net adjusted amount.
- An overpayment of interest was noted in sample PD-34. The claim was paid \$12,240 timely with no interest due. Subsequently, the Plan made an adjustment to correct the underpayment, and paid an additional amount of \$13,507 with interest and penalty. The Department's calculation of interest and penalty was \$366.35, and the Plan's payment of interest and penalty was \$719.47, resulting in an overpayment of interest by \$353.12, or 96 percent. The Plan's calculation of interest was based on the total claim amount of \$25,746 instead of the net adjusted amount.
- Overpayments of interest were noted in samples L-32, L-37, and L-38. The claims

were paid late and small amounts of interest ranging from 9 cents to \$1.08 were due but not paid by the Plan. Subsequently, the Plan made adjustments to pay the remaining amounts of interest owed plus additional penalties; however, it overpaid interest by incorrectly calculating the interest using the total claim amount that was previously paid instead of only the interest amount owed.

The overpayment of interest indicates that the Plan needs to review its methodology of calculating claims interest to safeguard its assets.

## 3. STALE DATED CHECKS/ESCHEAT UNCLAIMED PROPERTY

The Department's examination disclosed that the Plan did not follow its policy and procedures for stale dated checks as follows:

- Nine outstanding checks totaling \$7,654 that were more than three years old.
- Multiple outstanding claim checks totaling \$112,526.80 that were more than 180 days old in the Wells Fargo A/P account. These checks should be voided, and a specific liability account should be created for uncashed checks.

### REQUIRED ACTION

The Plan is required to state the policies and procedures implemented to resolve the above concerns, the date of implementation, the management position(s) responsible for compliance, and the controls implemented for monitoring continued compliance.

# SECTION IV. NON-ROUTINE EXAMINATION

The Plan is advised that the Department may conduct a non-routine examination, in accordance with Rule 1300.82.1, to verify representations made to the Department by the Plan in response to this Report. The cost of such examination will be charged to the Plan in accordance with Section 1382 (b).

No response is required to this Section.



# Santa Clara Family Health Plan

The Spirit of Care

DMHC Routine Examination

Finding #1 – Misdirected Claims

Updated Policy & Procedure

**CONFIDENTIAL** 

## **POLICY**



Policy Title:	Misdirected Claims	Policy No.:	CL02
Replaces Policy Title (if applicable):	Misdirected Claims	Replaces Policy No. (if applicable):	CL001_04
Issuing Department:	Claims	Policy Review Frequency:	At least annually
Lines of Business (check all that apply):	⊠ Medi-Cal	☐ Healthy Kids	⊠ CMC

# I. Purpose

To ensure that at least ninety-five percent (95%) of Misdirected Claims received by Santa Clara Family Health Plan (SCFHP) are sent to the payor who bears the financial responsibility for the claim within ten (10) working days of receipt.

## II. Policy

# Requirements:

Ninety-five percent (95%) of Misdirected Claims are to be forwarded to the payor who has the financial responsibility for the claim within ten (10) working days of the date of receipt. The Misdirected Claims Policy does not apply to:

- Cal Medi-Connect (CMC) line of business as SCFHP has full financial responsibility for all CMC claims.
- Split risk claims (combination of payable and denial claim lines items).

# III. Responsibilities

The Information Technology Department is responsible to post the outbound misdirected claims file 5010 "837i / 837p to a secure FTP site for pick-up.

The Claims Department is responsible for overseeing the misdirected claims process. As part of its oversight role, the Claims Department:

- May provide feedback to other departments and/or divisions within SCFHP to ensure that the misdirected claims process is operating effectively and efficiently.
- Validates and confirms that all outbound misdirected claims files are successfully transmitted.
- Monitors that SCFHP is compliant at all times with the ten (10) working day turn-around time requirement.
- Reviews and audits outbound misdirected claims files to ensure correct payer disbursement.

# **POLICY**

In accordance with SCFHP Confidentiality Policy, and all applicable State and Federal laws, any and all information that is required to be kept confidential, shall be kept confidential.

The Claims Department will retain copies of all interest and penalty payments in accordance with SCFHP's Records Retention Policy.

# IV. References

Title 28, California Code of Regulations, Section 1300.71(b) (2) Claims Processing Time Limits and Measurements - Assembly Bill -AB1455

# V. Approval/Revision History

First Level Approval	Second Leve	Approval
aline Bell	Dal Ca	
Arlene Bell	Signature DAVID CAVAR	ERON
Interim Claims Director	Name CFO	
Title 9/29/16	Title 9-29-16	
Date	Date	
Version Change Reviewing Committee Number (Original/ (if applicable) Reviewed/ Revised)	Committee Action/Date (Recommend or Approve)	Board Action/Date (Approve or Ratify)
1 Original		



Procedure Title:	Misdirected Claims Procedures	Procedure No.:	CL02.01
Replaces Procedure Title (if applicable):	Misdirected Claims	Replaces Procedure No. (if applicable):	CL001_04
Issuing Department:	Claims	Procedure Review Frequency:	At least Annually
Lines of Business (check all that apply):	⊠ Medi-Cal	☑ Healthy Kids	⊠ CMC

# 1. PROCEDURE

# A. Misdirected Claims Received

- 1. Santa Clara Family Health Plan (SCFHP) is to identify who is financially responsible for services between SCFHP and a capitated sub-contracted provider group or IPA.
- 2. For all provider claims, both contracted and non-contracted, which involve both emergency and non-emergency services, SCFHP is to forward any claim whereby all claim lines are denied as the financial responsibility of another payer, and the payment amount is zero, to the financially responsible party within ten (10) working days from the date of receipt.
  - a) If all services are the capitated sub-contracted provider group's risk, SCFHP will forward misdirected claims to the appropriate payer by using an Event Category code of "CEDI – Claims EDI" with Event Code of "MCLM – Misrouted Claims" from the claims processing system module.
  - b) If services are "split risk", SCFHP's Claims Department is to deny "split risk" claims lines with a denial reason of "the financial responsibility of another payer" and send a Remittance Advice (RA) to providers with instructions to bill the capitated provider. Split risk is not considered to be a "Misdirected Claim".
  - c) If all services are not the capitated sub-contracted provider group's risk, SCFHP will process claims accordingly.
  - d) If the member is not on file, the Claims Department will review the claim image in order to verify eligibility, process claim accordingly, and send a notice of denial to provider.

# **B.** Misdirected Outbound Claims Files

1. A daily automated active batch job process extracts all claims data from the claims processing

#### **PROCEDURE**

- system for those claims that were denied as the financially responsibility of another payer.
- Once claims data is extracted from the claims processing system, SCFHP creates an outbound file of 5010 837i/837p.
- The outbound 837i/837p misdirected claims files are then posted to SCFHP's secure FTP site for pick-up by trading partners.

# C. Misdirected Outbound Claims File Validation

- 1. The Claims Manager is to validate if outbound misdirected claims files are transmitted successfully by:
  - a) Reviewing the Misrouted Claims Activity Log report which is sent in a daily e-mail.
  - b) Performing daily monitoring of misdirected claims to ensure that the ten (10) working day standard is met and that misdirected claim files are sent to the correct payer. For example, misdirected claims found to be approaching un-timeliness, such as misdirected claims batch received by SCFHP greater than eight (8) days from the original received date, are to be immediately fast tracked to ensure these claims do not fall out of compliance.
- If misdirected claim files are not transmitted successfully, then the Claims Manager is to report
  the issue to the Information Systems Department and ensure that any required follow-up is
  performed.
- 3. Upon notification from a capitated sub-contracted provider group or IPA of a failed misdirected claim file, the SCFHP Information System Department is to fix the failed outbound misdirected claim file within two (2) working days of the date of receipt.

# D. Misdirected Provider Disputes Resolution

- First Level Provider Dispute Resolutions (PDRs) are to be forwarded to capitated sub-contracted provider groups or IPAs within ten (10) working days of the date of receipt.
- Second Level PDRs are to be acknowledged and processed within the SCFHP PDR Unit. through SCFHP PDR unit.

# E. Misdirected Tracer Claims

 EDI or Paper claims are to be forwarded to capitated sub-contracted provider group or IPA within ten (10) working days of the date of receipt.

### 2. DEFINITIONS

### **PROCEDURE**

"Misdirected Claim" means a claim submitted by a provider to SCFHP, either on paper or electronically, that is not the financial responsibility of SCFHP, but where claim lines are the financial responsibility of one of its capitated sub-contracted provider groups.

"Working Days" means Monday to Friday, excluding federal holidays.

"Day of Receipt" means the working day when the claim, by physical or electronic means, is first delivered to SCFHP. In the situation where a claim is sent to the incorrect party, the date of receipt shall be the working day when the claim, by physical or electronic means, is first delivered to the party responsible for processing the claim.

"Remittance Advice" (RA) is a statement that explains claim payments or reason of denial that is sent to the provider of service. SCFHP listing services provided, amount billed, discounts, withholds, patient coinsurance and copayments, and payable amounts.

"Independent Practice Association" (IPA) means an organization that has a contract with a managed care plan to deliver services in return for a single capitation rate. The IPA, in turn, contracts with individual providers to provide services with on a capitated or fee-for-service basis.

"Participating Provider Group (PPG)" means group of doctors contracted with health plan or a plan partner, that members must receive their medical care from.

# 3. APPROVAL/REVISION HISTORY

Version Number	Change (Original/ Reviewed/ Revised)	First Level Approval	Second Level Approval
1	Original	Signature Hylene Bell Name Interim Clain Director Title 9/29/16 Date	Signature  DAVID CAMERON  Name Title 9-29-16  Date



# Santa Clara Family Health Plan

The Spirit of Care

# DMHC Routine Examination Finding #2 – Fidelity Policy Notification Updated Policy

CONFIDENTIAL



Policy Title:	Fidelity Policy Cancellation - DMHC Notification	Policy No.:	
Replaces Policy Title:		Replaces Policy No.	
Issuing Department:	Finance	Policy Review Frequency:	Annual
Lines of Business (check all that apply):	⊠ Medi-Cal	☑ Healthy Kids	⊠ CMC

## I. Purpose:

The purpose of this policy is to specify Santa Clara Family Health Plan's (SCFHP) notification requirements to the Department of Managed Health Care (DMHC) in the event of notification of cancellation of its fidelity insurance policy.

# II. Policy:

Section 1351(o) requires SCFHP to demonstrate adequate insurance coverage to respond to claims for damages arising out of the furnishing of health care services.

Rule 1300.76.3 requires each Plan to maintain at all times a fidelity bond covering each officer, director, trustee, partner and employees of the Plan, whether or not compensated. The fidelity bond shall provide for notification of the Director of the DMHC thirty (30) days prior to cancellation.

SCFHP shall ensure that the requisite notification verbiage is included on the current and subsequent fidelity insurance policies, as per the attached example (Attachment A) which reads:

"In consideration of the premium charged, if the Underwriter cancels this Policy, the Underwriter will provide notice of such cancellation to the individual(s) or entity(ies) identified in the schedule below (each a "Scheduled Party") at the address set forth net to the Scheduled Party's name, stating when, not less than thirty (30) days thereafter, such cancellation shall be effective. Scheduled Party: Director, Department of Managed Health Care, 980 Ninth Street, Suite 500, Sacramento, CA 95814"

# III. Responsibilities:

SCFHP's Controller is responsible for carrying out the terms of this policy as follows:

- Ensuring the required verbiage is included in each fidelity insurance policy
- Ensuring that the insurance carrier sends the proper notification to DMHC annually

### IV. References:

DMHC: Section 1351(o); Rule 1300.76.3

# **POLICY**

# V. Approval/Revision History

First Level Appro	val	Second Level Approv	al
		Signature Signature	
al Jarecki		Name: David Cameron	
		Title CFO	
9.28.1	6	Date 9-29-16	
Change (Original/ Reviewed/ Revised)	Reviewing Committee (if applicable)	Committee Action/Date (Recommend or Approve)	Board Action/Date (Approve or Ratify)
Revised			
	Change (Original/ Reviewed/ Revised)	Change Reviewing Committee (Original/ Reviewed/ (if applicable) Revised)	Signature Name: David Cameron Title CFO Date 9-24-16 Change Reviewing Committee (Original/ Reviewed/ Revised)  (If applicable) (Recommend or Approve)

# ENDORSEMENT NO. MPE-1SNTCLRAHA-08-16 NOTICE OF CANCELLATION TO SCHEDULED PARTY ENDORSEMENT

This Endorsement, effective at 12:01 a.m. on December 31, 2015, forms part of

Policy No. MCM-01059-15

Issued to Santa Clara County Health Authority
Issued by Atlantic Specialty Insurance Company

Section(s) GT&C

In consideration of the premium charged, if the Underwriter cancels this Policy, the Underwriter will provide notice of such cancellation to the individual(s) or entity(ies) identified in the schedule below (each a "Scheduled Party"), at the address set forth next to the Scheduled Party's name, stating when, not less than thirty (30) days thereafter, such cancellation shall be effective.

Scheduled Party:	Scheduled Party Address:
California Department of Managed Health Care	980 9th Street, Suite 500
	Sacramento, CA 95814-2725

All other terms, conditions and limitations of the Policy shall remain unchanged.



# Santa Clara Family Health Plan

The Spirit of Care

# DMHC Routine Examination Finding #3 – Changes in Key Personnel Updated Policy

**CONFIDENTIAL** 

## POLICY



Policy Title:	Key Personnel Filing	Policy No.:	CP35
Replaces Policy Title:		Replaces Policy No.	
issuing Department:	Compliance	Policy Review Frequency:	Annual
Lines of Business (check all that apply):	図 Medi-Cal	⊠ Healthy Kids	izi civic

## I. Purpose:

The purpose of this policy is to establish the Santa Clara Family Health Plan requirements to file a confidential key personnel filing with the Department of Managed Health Care (DMHC).

### II. Policy:

Santa Clara Family Health Plan (SCFHP), a public agency, will provide a key personnel filing to DMHC, in the form required, within five (5) calendar days of any of the following changes in SCFHP personnel or governing board:

- (a) There is an addition or deletion of a governing board member, executive officer, or principal management person or persons occupying similar positions or performing similar functions, or is substantial and material change in the duties of any such person.
- (b) There is the addition or deletion of a principal creditor, a material change in the terms of the obligation to a principal creditor, a material increase or decrease in the amount due a principal creditor other than (except in the case of a demand obligation) by the normal terms of the obligation, or a default in the obligation to a principal creditor.

# ill. Responsibilities:

The Compliance Department is responsible for carrying out the terms of this policy.

- The Compilance Department is responsible for:
  - Initiating, monitoring, reporting, auditing, and documenting processes related to key personnel filings with DMHC.
  - Reporting Compliance activities, requirements, and issues to the Compliance Committee related to key personnel filings with DMHC.
  - Communicating to the Business Units regarding all applicable requirements, changes, and issues related to key personnel filings.
- The business units are responsible for:
  - Participating in all applicable key personnel filing activities as assigned.
  - Submitting all required documents to the Compliance Department related to a key personnel filing.

# POLICY

- Immediately notifying the Compliance Department of any new or terminating staff or governing board members requiring a key personnel filling.
- IV. References: 28 CCR § 1300.52.2
- V. Approval/Revision History

	First Level Appr	ogal — — — — — — — — — — — — — — — — — — —	Second Level Approv	el	
Beth Par			Christine the Homeala		
Signature	0		Signature		
Name: Be	th Paige		Name: Christine Tomcala		
Title		Title			
Compliand	AT ANY		Chief Executive Officer		
Date	9-23-1	6	Date 9	-23 //-	
Version Number	Change (Original/ Reviewed/ Revised)	Reviewing Committee (if applicable)	Committee Action/Date (Recommend or Approve)	Board Action/Date (Approve or Ratify)	
1	Revised				



# Santa Clara Family Health Plan

The Spirit of Care

DMHC Routine Examination

Finding #4 – Contract Rate Change
Configuration

Updated Policy & Procedure

**CONFIDENTIAL** 



Policy Title:	Database Configuration		Policy No.:	IT35	
Replaces Policy Title (if applicable):	Database Cumpuration Standards		Replaces Policy No. (if applicable):	IT040	
Issuing Department:	Information Technology		Policy Review Frequency:	Annual	_
Lines of Business (check all that apply):	⊠ Medi-Cal	⊠ Healthy Kids		⊠ смс	

# I. Purpose

The purpose of this policy is to ensure all changes to core system databases requested by business users and regulatory agencies are configured in accordance with accepted standards.

# II. Policy

Santa Clara Family Health Plan (SCFHP) configures changes requested by the business users and regulatory agencies in the core system databases.

# III. Responsibilities

The Information Technology Department is responsible for:

- Reviewing requirements and documenting configuration requests.
- Testing the implementation as needed and providing the business units with documentation for additional testing or approval.
- Implementing the approved changes.
- Communicating the implemented changes to the business units.

The business units are responsible for:

- Providing requirements for requested and regulatory configuration changes.
- Reviewing configuration testing and performing additional testing of the changes implemented.
- Approving major changes prior to production implementation.

### IV. References

DHCS: SCFHP Contract with DHCS Exhibit A, Attachment 3 CMS: Three-Way contract between SCFHP, DHCS, CMS

NCQA: NCQA Health Plan Standards, 2016

V. Approval/Revision History

	) F	rst Level Approval	Seco	ond Level Approval
Signature Daniel Weld	ch		Signature Jonathan Tamayo	· · · · · · · · · · · · · · · · · · ·
Name Director, Bu	siness Integration		Name Chief Information Officer	
Title			Title	
Date			Date	
Version Number	Change (Original/ Reviewed/ Revised)	Reviewing Committee (if applicable)	Committee Action/Date (Recommend or Approve)	Board Action/Date (Approve or Ratify)
1	Revised			

!T10 Version 1



Procedure Title:	Implementation of Database Configuration		Procedure No.:	IT35.1
Replaces Procedure Title (if applicable):	NA		Replaces Procedure No. (if applicable):	NA
Issuing Department:	Information Technology		Procedure Review Frequency:	Annual
Lines of Business (check all that apply):	⊠ Medi-Cal ⊠ He		althy Kids	⊠ смс

## I. Purpose

The purpose of this procedure is to establish the Santa Clara Family Health Plan (SCFHP) requirements for implementing configuration changes requested by business users or required by regulatory agencies in the core systems.

### II. Procedure

- a. When the business submits a ticket for a change request or a regulatory agency advises there are program changes, SCFHP IT reviews the request to determine the complexity of the change.
- b. For Major changes, SCFHP IT:
  - i. Reviews and documents the change requirements
  - ii. Meets with the applicable business unit(s) to review the requirements
  - iii. Performs the updates in the test system(s) and creates documentation for business unit approval
  - iv. Obtains written approval from the applicable business unit(s) prior to implementing changes in the production system(s)
  - v. Logs changes in the applicable system(s) Config Log
  - vi. Reviews and validates the changes in production
  - vii. Notifies applicable business unit(s) that the changes have been implemented in production and provides the documentation.
  - viii. Notifies the Claims Audit department that the changes have been implemented in production and provides the documentation to support focused audits.
- c. For Minor changes, SCFHP IT:
  - i. Implements the changes based on the information provided by the business unit(s) in the ticket or documentation from the regulatory agency
  - ii. Creates documentation for business unit(s)
  - iii. Logs changes in the applicable system(s) Config Log
  - iv. Reviews and validates the changes in production
  - v. Notifies applicable business unit(s) that the changes have been implemented in production and provides the documentation.
  - vi. Notifies the Claims Audit department that the changes have been implemented in production and provides the documentation to support focused audits.
- d. The business unit(s):

- i. Provide initial requirements for requested changes
- ii. Review and approve applicable changes in the test system(s)
- iii. Review and validate the changes in the production system(s).
- iv. The Claims Audit department performs focused audits based on the changes.

# III. Policy Reference

IT35 Database Configuration

# IV. Approval/Revision History

Version Number	Change (Original/ Reviewed/ Revised)	First Level Approval	Second Level Approval
1	Original		
		Signature	Signature
		Name	Name
		Daniel Welch	Jonathan Tamayo
		Title	Title
		Director, Business Integration	Chief Information Officer
		Date	Date



# Santa Clara Family Health Plan

The Spirit of Care

DMHC Routine Examination Finding #5 – Claims Interest Updated Policy & Procedure

CONFIDENTIAL



Policy Title:	Interest on the Late Payment Claims	of Policy No.:	CL01
Replaces Policy Title Interest on the Late Payment of Claims		of Replaces Policy No. (if applicable):	CL034, CL-03-03 and CL002-02
Issuing Department:	Claims Department	Policy Review Frequency:	Annually
Lines of Business (check all that apply):	⊠ Medi-Cal	☑ Healthy Kids	⊠ cmc

# I. Purpose

To accurately calculate and apply interest penalties on late claims in accordance with State and Federal regulations.

# II. Policy

# **Interest Payment Requirements**

To pay interest and applicable penalties on late claims in accordance with the applicable laws and regulations for the State of California and Centers for Medicare and Medicaid Services, (CMS).

# Medi-Cal (Contracted & Non-Contracted Providers)

All claims shall be paid within forty-five (45) working days; otherwise, interest shall begin accruing on the first day following the forty-fifth (45<sup>th</sup>) working day. The payment of interest applies to both contracted and non-contracted providers for the Medi-Cal and Healthy Kids lines of business. Failure to pay interest due automatically requires a \$10.00 late fee to be paid in addition to any interest due.

# Cal Medi-Connect (Non-Contracted Providers)

Interest on late payment of Cal Medi-Connect (CMC) claims applies only to non-contracted providers. All claims from non-contracted providers shall be paid within thirty (30) calendar days; otherwise, interest shall begin accruing on the thirty-first (31st) calendar day.

# Cal Medi-Connect (Contracted Providers)

Interest does not apply to Cal Medi-Connect (CMC) sixty-day (60) claims.

### **Interest Rate**

Interest, and any applicable fees, shall be paid in accordance with the detailed calculations within CL01.01 Interest on Late Payment of Claims Procedure.

### **POLICY**

# III. Responsibilities

The Claims Department is responsible for ensuring applicable interest payments are calculated accurately, applied correctly, and processed timely.

In accordance with SCFHP Confidentiality Policy, and all applicable State and Federal laws, any and all information that is required to be kept confidential, shall be kept confidential.

The Claims Department will retain copies of all interest and penalty payments in accordance with SCFHP's Records Retention Policy.

### IV. References

Title 28, California Code of Regulations, Section 1300.71
California Health and Safety Code Section 1371
California Evidence Code section 641
U.S. Treasury Department - Interest rate on semi-annual basis
Medicare Claims Processing Manual, Chapter 1 – General Billing Requirements, Section 80.2.2

# V. Approval/Revision History

		l Approval	Second Lev	el Approval	
arle	in Bell		Onl Com	_	
Signature Arlene Bell			Signature OAMERIN		
Name 1nter	rim Clain	Director	Name CFO		
Title 129	/		Title 9-29-17		
Date			Date		
Version Number	Change (Original/ Reviewed/ Revised)	Reviewing Committee (if applicable)	Committee Action/Date (Recommend or Approve)	Board Action/Date (Approve or Ratify)	
1	Original				



Procedure Title:	Interest on the Late Payment of Claims Procedure		Procedure No.:	CL01.01
Replaces Procedure Title (if applicable):	Interest on the Late Payment of Claims		Replaces Procedure No. (if applicable):	CL03-03, CL034
Issuing Department:	Claims		Procedure Review Frequency:	Annually
Lines of Business (check all that apply):	⊠ Medi-Cal	⊠ H	ealthy Kids	⊠ cmc

### 1. PROCEDURE

# A. Reasonable and Customary Claims Payment of Claims

Payment to non-contracted physicians for a member shall be at a reasonable and customary fee schedule that meets State and Federal regulatory requirements, including the Gould criteria.

# B. Interest Calculations for Non-Emergency Services on Contracted and Non-contracted Claims

# Medi-Cal and Healthy Kids

For the purposes of calculating interest, the calculation begins with the <u>first calendar day</u> <u>after</u> the 45th working day period (or 62<sup>rd</sup> calendar day), and continues to include every <u>calendar</u> day up to, and including, the "Date of Payment" (date mailed).

Late payments on clean/complete claims shall automatically include interest at the rate of fifteen percent (15%) per annum for the period of time that the payment is late.

Failure to comply with this requirement shall result in payment to the claimant of a ten dollar (\$ 10) fee in addition to the interest amount.

Interest Calculation Formula: # of Delayed Days X total Claims Payment X (Interest rate/365)<sup>1</sup>

## 2. Medicare

## a) Contracted 60-day claims

Interest, as well as the CMS Provider Dispute Resolution, process does not apply to Medicare Contracted 60-day claims.

### b) Non-contracted 30-day claims

Both interest and the CMS Provider Dispute Resolution process shall be applicable. Late

CL01.01 V1

<sup>&</sup>lt;sup>1</sup> Use 366 days during a Leap Year

### **PROCEDURE**

interest payment shall be calculated for "clean/complete" claims not paid within 30 calendar days from the oldest (original) date of receipt to the date the check is mailed.

For the purposes of calculating interest, the calculation begins with the <u>first calendar day</u> <u>after</u> the 30th calendar day and continues to include every calendar day up to and including the "Date of Payment" (date mailed).

Interest Calculation Formula: # of Delayed Days X total Claims Payment X (Interest rate/365)<sup>2</sup>

Interest Rates used are the "Prompt Payment Interest Rates" determined by the U.S. Department of Treasury's Bureau of Fiscal Service. These rates are listed on the Bureau's website at: https://www.fiscal.treasury.gov/fsservices/gov/pmt/promptPayment/rates.htm<sup>3</sup>

### C. Interest calculations for Emergency Services on Contracted and Non-contracted Claims:

### 1. Medi-Cal and Healthy Kids

Late payment on a complete claim for emergency services and care, which is neither contested nor denied, shall automatically include the greater of either fifteen dollars (\$15) for each 12-month period or portion thereof on a non-prorated basis, or interest at the rate of 15 percent (15%) per annum for the period of time that the payment is late.<sup>4</sup>

### 2. Medicare

Refer to the previous Section B. 2. Interest calculations for Non-Emergency Services on Contracted and Non-Contracted Claims, Medicare. These definitions and calculations are applicable to Emergency Services on Contracted and Non-contracted Medicare Claims.

### D. Summary

If the claim is being adjusted/reprocessed <u>and</u> was 'clean'/"complete" at the time of the original submission, the claim <u>must</u> be processed with the '<u>oldest'</u> (original) received date. Examples of a "clean" or "complete" claim that would apply interest using the '<u>oldest'</u> (original) received date include: 1) wrong contract rate applied; 2) processed claim with the wrong member information; or 3) keying error, partial payment, etc.

For Medicare claims, interest applies only to non-contracted providers. The CMS Provider Dispute Resolution process also only applies to non-contracted providers. The formula [# of Delayed Days X total Claims Payment X (Interest rate/365<sup>5</sup>)] for calculating interest is the same of all lines of business.

E. Late Claim Determination of Interest Start Date—Medi-Cal and Healthy Kids Claims
Santa Clara Family Health Plan (SCFHP) will apply a strict 45-working day rule (or 63 calendar days)
(less Federal Holidays, if any) to determine if a claim has been paid on time or is late

CL01.01 V1

<sup>&</sup>lt;sup>2</sup> Use 366 days during a Leap Year

<sup>&</sup>lt;sup>3</sup> The relevant interest rate is the rate on the day the agency began to owe interest – the day after the day the payment is was due.

<sup>&</sup>lt;sup>4</sup> California Health and Safety Code Section 1371.

<sup>&</sup>lt;sup>5</sup> Use 366 days within a Leap Year.

### **PROCEDURE**

SCFHP will count 45-working days (or 63 calendar days) starting with the day following the day in which the claim is received from the provider (the date of receipt shall be counted as Day 0, and the following day as Day 1)

SCFHP is aware that some health plans have historically counted the "day of receipt" as part of their initial 45-working day count to determine if a claim was paid on time or was late. However, California law is clear that the (45-working day or 63 calendar days) count begins on the day following the date of receipt.

**Example: Working Days and Interest Calculation** 

Non-Medicare Example for 45 day claims

For the purpose of calculating interest exclude the first day (day of receipt) and include the last day. The day of receipt is considered day zero, and the count begins the next day. Holidays not included in working days. Cal. Gov't Code § 6800; Cal. Civ. Code §§ 10 and 11; Cal. Civ. Proc. Code § 12a

To calculate working days the following methodology shall be used:

Received Date = Day 0

First Working Day After Receipt = Day 1

45 "working days" (including Day 1) = 45 Days (or 63 calendar days)

Therefore, for late claims, interest begins to accrue on the 1<sup>st</sup> <u>calendar</u> day after the 45<sup>th</sup> working day.

### 2. **DEFINITIONS**

"Complete claim" means a claim or portion thereof, if separable, including attachments and supplemental information or documentation, which provides: "reasonably relevant information". <sup>6</sup>

Medical Claim: CMS 1500 form (paper or electronic submission) including attachments and supplemental information or documentation, which provides: "reasonably relevant information" or "information necessary to determine payer liability."

Hospital Claim: UB 04 (paper or electronic submission) including attachments and supplemental information or documentation, which provides: "reasonably relevant information" or "information necessary to determine payer liability."

"Date of Receipt" means the working day when a claim, by physical or electronic means, is first delivered to either the plan's specified claims payment office, post office box, or designated claims processor or to the plan's capitated provider for that claim. <sup>7</sup>

"Date of Payment" means the date of postmark or electronic mark accurately setting forth the date when the payment was electronically transmitted or deposited in the U.S. Mail or another mail or delivery

<sup>&</sup>lt;sup>6</sup> California Code of Regulations section 1300.71.

<sup>&</sup>lt;sup>7</sup> California Code of Regulations section 1300.71.

### **PROCEDURE**

service, correctly addressed to the claimant's office or other address of record. To the extent that a postmark or electronic mark is unavailable to confirm the date of payment, the Department may consider, when auditing claims payment compliance, the date the check is printed and the date the check is presented for payment. This definition shall not affect the presumption of receipt of mail set forth in California Evidence Code section 641.

"Working Days" means Monday through Friday and excludes recognized federal holidays.8

Federal Holidays are listed below:

- o New Year's Day,
- o Martin Luther King Jr. day,
- Washington's Birthday
- o Memorial Day
- o Independence Day,
- o Labor Day,
- o Columbus Day,
- o Veterans Day,
- o Thanksgiving Day
- o Christmas Day

### 3. Approval/Revision History

Version Number	Change (Original/ Reviewed/ Revised)	First Level Approval	Second Level Approval
1	Original	Signature Arlene Bell Name Interim Claim Director Title 1/29/16 Date	Signature DAVID CAMERON  Name OFO  Title Q-29-17  Date

CL01.01 V1

<sup>&</sup>quot;Calendar Days" means all calendar days without exclusion.

<sup>&</sup>lt;sup>8</sup> California Code of Regulations section 1300.71.



### Santa Clara Family Health Plan

The Spirit of Care

DMHC Routine Examination

Finding #6 – Stale-Dated Checks

Updated Policy

CONFIDENTIAL



Policy Title:	Stale-Dated Checks Policy	Policy No.:	
Replaces Policy Title:		Replaces Policy No.	
Issuing Department:	Finance	Policy Review Frequency:	Annual
Lines of Business (check all that apply):	⊠ Medi-Cal	☑ Healthy Kids	⊠ CMC

### I. Purpose:

The purpose of this policy is to specify how Santa Clara Family Health Plan's (SCFHP) policy will ensure that outstanding amounts payable to providers and vendors are properly recorded in its financial statements and ultimately escheated to the State of California.

### II. Policy:

On a monthly basis, SCFHP will routinely:

- 1. Review amounts outstanding per its bank reconciliations
- 2. Make reasonable and appropriate efforts to notify payees and resolve outstanding payments
- 3. Accrue appropriate amounts as liabilities in the financial statements for outstanding payments
- 4. Properly escheat balances to the State of California.

### III. Responsibilities:

SCFHP's Controller is responsible for carrying out the terms of this policy as follows:

- Ensuring that bank reconciliations are prepared and reviewed monthly.
- Ensuring that regular efforts are made to contact providers and vendors for which payments have not been cashed/cleared
- Ensuring that all payments not clearing SCFHP's bank account after six months are reclassified as liabilities on its financial statements.
- Ensuring that outstanding payments are regularly escheated to California's State Controller's Office SCO) per SCO requirements and SCFHP Escheatment Policy.

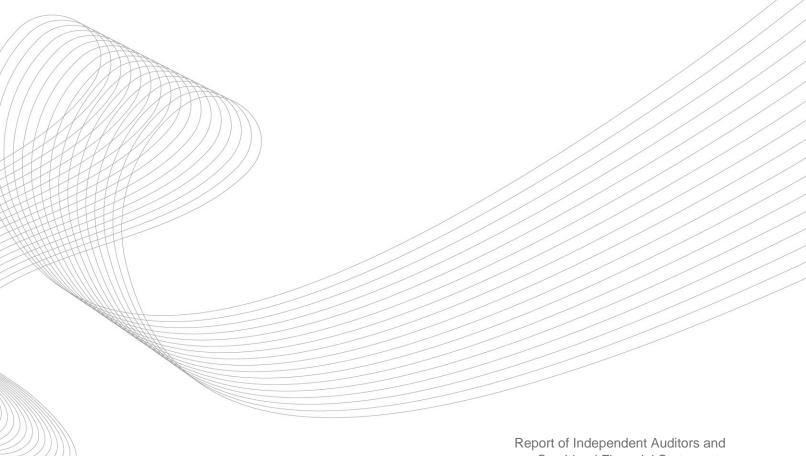
### IV. References:

None

### **POLICY**

### V. Approval/Revision History

	First Level Appro	val	Second Level Approve	ıl
			Dal Car	
Signature	WA		Signature	
Name: Nea	al Jarecki		Name: Dave Cameron	
Title:	V		Title	
Controller			CFO	
Date	9.28	16	Date 9-29-16	
Version Number	Change (Original/ Reviewed/ Revised)	Reviewing Committee (if applicable)	Committee Action/Date (Recommend or Approve)	Board Action/Date (Approve or Ratify)
1	Revised	-		



**Combined Financial Statements** 

Santa Clara County Health Authority (dba Santa Clara Family Health Plan) and Santa Clara Community **Health Authority** 

June 30, 2016 and 2015



Certified Public Accountants | Business Consultants

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MANAGEMENT'S DISCUSSION AND ANALYSIS

# SANTA CLARA COUNTY HEALTH AUTHORITY (DBA SANTA CLARA FAMILY HEALTH PLAN) AND SANTA CLARA COMMUNITY HEALTH AUTHORITY MANAGEMENT'S DISCUSSION AND ANALYSIS June 30, 2016, 2015, and 2014

### **INTRODUCTION:**

In accordance with the Governmental Accounting Standards Board ("GASB") Codification Section 2200, Comprehensive Annual Financial Report, the management of the Santa Clara County Health Authority (dba Santa Clara Family Health Plan) and Santa Clara Community Health Authority, (the "JPA") (collectively, the "Health Authority") has prepared this discussion and analysis to provide readers and interested parties with an overview of the organizations' financial activities for the fiscal years ended June 30, 2016, 2015, and 2014. This discussion should be reviewed in conjunction with the Health Authority's combined financial statements and accompanying notes to enhance the reader's understanding of the Health Authority's financial performance.

### **ORGANIZATION:**

Santa Clara County Health Authority is a licensed health maintenance organization that operates in Santa Clara County (the "County"). The County's Board of Supervisors established Santa Clara County Health Authority in August 1995 in accordance with the State of California Welfare and Institutions Code (the "Code") Section 14087.38. During 1997, the Health Authority obtained licensure under the Knox-Keene Health Care Services Plan Act of 1975.

The JPA is a licensed health maintenance organization that operates in the County. The County's Board of Supervisors established the JPA in October 2005 in accordance with the State of California Welfare and Institutions Code Section 14087.54. During 2006, the JPA obtained licensure under the Knox-Keene Health Care Services Plan Act of 1975.

### OVERVIEW OF FINANCIAL STATEMENTS:

The Health Authority's annual combined financial report consists of three statements – Statements of Net Position; Statements of Revenues, Expenses, and Changes in Net Position; and Statements of Cash Flows and accompanying notes. The statements report the following financial information:

- The combined Statements of Net Position present the Health Authority's assets, deferred outflows of resources, liabilities, deferred inflows of resources, and net position.
- The combined Statements of Revenues, Expenses, and Changes in Net Position present the results of operations during the fiscal years and the resulting changes in net position.
- The combined Statements of Cash Flows identify sources and uses of cash from operating activities, investing activities, and other financing activities.

The following discussion and analysis addresses the Health Authority's overall program activities.

### FINANCIAL HIGHLIGHTS:

- Total enrollment increased 10.4% to 272,667 members at June 30, 2016 from 246,940 members at June 30, 2015. Total enrollment increased 28.3% to 246,940 members at June 30, 2015 from 192,523 members at June 30, 2014.
- Net position increased by \$27,662,501 to \$100,293,455 for the fiscal year ended June 30, 2016 from \$72,630,954 for the fiscal year ended June 30, 2015 due to operating income of \$27,149,221 and non-operating income of \$513,280. Net position increased by \$31,758,374 to \$72,630,954 for the fiscal year ended June 30, 2015 from \$40,872,580 for the fiscal year ended June 30, 2014 due to operating income of \$37,140,604 and non-operating income of \$252,726.
- Total assets and deferred outflows of resources increased to \$576,527,455 as of June 30, 2016 from \$295,855,303 as of June 30, 2015. Total assets and deferred outflows of resources increased to \$295,855,303 as of June 30, 2015 from \$114,497,109 as of June 30, 2014.
- Total liabilities and deferred inflows of resources increased to \$476,234,000 at June 30, 2016 from \$223,224,349 at June 30, 2015. Total liabilities and deferred inflows of resources increased to \$223,224,349 at June 30, 2015 from \$73,624,529 at June 30, 2014.
- The current ratio (current assets divided by current liabilities) of 1.23 as of June 30, 2016 reflected a slight decrease from 1.37 at June 30, 2015. The current ratio (current assets divided by current liabilities) of 1.37 as of June 30, 2015 reflected a slight decrease from 1.50 at June 30, 2014.

### CONDENSED COMBINED STATEMENTS OF NET POSITION:

					2016 to 2015 Change			2015 to 2014 Change		
	 	 June 30	 							
	 2016	 2015	 2014		Amount	% Change		Amount	% Change	
Assets:										
Current assets	\$ 569,709,852	\$ 289,667,319	\$ 110,647,818	\$	280,042,533	96.7%	\$	179,019,501	161.8%	
Capital assets	4,941,914	4,515,303	3,543,941		426,611	9.4%		971,362	27.4%	
Other assets	305,350	 305,350	 305,350		-	0.0%		-	0.0%	
Total assets	574,957,116	294,487,972	114,497,109		280,469,144	95.2%		179,990,863	157.2%	
Deferred outflows of resources	1,570,339	1,367,331	 -		203,008	14.8%	_	1,367,331	100.0%	
Total assets and deferred outflows										
of resources	\$ 576,527,455	\$ 295,855,303	\$ 114,497,109	\$	280,672,152	94.9%	\$	181,358,194	158.4%	
Liabilities:										
Current liabilities	\$ 462,966,493	\$ 211,535,798	\$ 73,624,529	\$	251,430,695	118.9%	\$	137,911,269	187.3%	
Noncurrent liabilities	 10,937,886	 9,795,917	 -		1,141,969	11.7%		9,795,917	100.0%	
Total liabilities	 473,904,379	221,331,715	 73,624,529		252,572,664	114.1%		147,707,186	200.6%	
Deferred inflow of resources	 2,329,621	1,892,634	 -		436,987	23.1%		1,892,634	100.0%	
Net position:										
Net investment in capital assets	4,941,914	4,515,303	3,543,941		426,611	9.4%		971,362	27.4%	
Restricted	305,350	305,350	305,350		-	0.0%		-	0.0%	
Unrestricted	95,046,191	 67,810,301	 37,023,289		27,235,890	40.2%		30,787,012	83.2%	
Total net position	 100,293,455	 72,630,954	 40,872,580		27,662,501	38.1%		31,758,374	77.7%	
Total liabilities, deferred inflows of resources, and net position	\$ 576,527,455	\$ 295,855,303	\$ 114,497,109	\$	280,672,152	94.9%	\$	181,358,194	158.4%	

### **Assets and Deferred Outflows of Resources**

For the fiscal year ended June 30, 2016, assets increased \$280,469,144 or 95.2% due primarily to increases in cash and premiums receivable due largely from the State of California. During the same period, deferred outflows of resources increased \$203,008 or 14.8% due to the timing of amounts attributable to employee retirement plans.

For the fiscal year ended June 30, 2015, assets increased \$179,990,863 or 157.2% due primarily to increases in cash and premiums receivable due largely from the State of California. During the same period, deferred outflows of resources increased \$1,367,331 or 100% due to the implementation of GASB 68 reporting requirements of employee retirement plans.

### **Liabilities and Deferred Inflows of Resources**

For the fiscal year ended June 30, 2016, liabilities increased \$252,572,664 or 114.1% due primarily to amounts due to the State of California and increases in medical cost reserves. During the same period, deferred inflows of resources increased \$436,987 or 23.1% due to the timing of amounts attributable to employee retirement plans.

For the fiscal year ended June 30, 2015, liabilities increased \$147,707,186 or 200.6% due primarily to amounts due to the State of California and increases in medical cost reserves. During the same period, deferred inflows of resources increased \$1,892,634 or 100% due to the implementation of GASB 68 reporting requirements of employee retirement plans.

### **Tangible Net Equity**

The Health Authority's is required to maintain a minimum level of tangible net equity ("TNE") per its contract with the Department of Health Care Services ("DHCS"). TNE is defined as the excess of total assets over total liabilities, excluding subordinated liabilities and intangible assets. The Health Authority's TNE was \$100,293,455, \$72,630,954 and \$40,872,580 at June 30, 2016, 2015 and 2014. The Health Authority exceeded the minimum required TNE levels at all times during the three fiscal years.

# SANTA CLARA COUNTY HEALTH AUTHORITY (dba SANTA CLARA FAMILY HEALTH PLAN) AND SANTA CLARA COMMUNITY HEALTH AUTHORITY MANAGEMENT'S DISCUSSION AND ANALYSIS June 30, 2016, 2015, and 2014

### CONDENSED COMBINED RESULTS OF OPERATIONS:

				Fiscal Year			2016 to Char		2015 to 2014 Change			
		2016		2015		2014	Amount	% Change		Amount	% Change	
Year end membership:												
Medi-Cal		260,029		235,194		187,200	24,835	10.6%		47,994	25.6%	
Medicare		8,203		7,187		-	1,016	14.1%		7,187	100.0%	
Healthy Kids		4,435		4,559		5,323	(124)	-2.7%		(764)	-14.4%	
Total year end membership		272,667	_	246,940		192,523	 25,727	10.4%		54,417	28.3%	
Annual member months:												
Medi-Cal		3,039,258		2,683,104		1,928,866	356,154	13.3%		754,238	39.1%	
Medicare		101,943		39,516		-	62,427	158.0%		39,516	100.0%	
Healthy Kids		52,025		57,356		63,893	(5,331)	-9.3%		(6,537)	-10.2%	
Healthy Families		-		-		212	-	0.0%		(212)	-100.0%	
Healthy Workers						3,395	 	0.0%		(3,395)	-100.0%	
Total annual member months	_	3,193,226	_	2,779,976		1,996,366	 413,250	14.9%		783,610	39.3%	
Operating revenues:		4 242 265 245		000 040 540		100.055.655	044 545 400	24.50/		462 400 066	105 (0)	
Capitation and premium revenue	\$	1,213,865,945	\$	902,348,543	\$	438,857,677	\$ 311,517,402	34.5%	\$	463,490,866	105.6%	
Operating expenses:												
Medical expenses	\$	1,114,554,803	\$	784,111,433	\$	392,114,308	\$ 330,443,370	42.1%	\$	391,997,125	100.0%	
Marketing, general, and												
administrative expenses		35,646,645		26,265,436		21,268,777	9,381,209	35.7%		4,996,659	23.5%	
Depreciation		1,412,014		810,274		316,078	601,740	74.3%		494,196	156.4%	
Premium tax		44,809,237		36,020,796		23,069,507	8,788,441	24.4%		12,951,289	56.1%	
Premium deficiency		(9,705,975)		18,000,000	_		 (27,705,975)	-153.9%		18,000,000	100.0%	
Total operating expenses	_	1,186,716,724		865,207,939		436,768,670	 321,508,785	37.2%		428,439,269	133.3%	
Operating income		27,149,221		37,140,604		2,089,007	 (9,991,383)	-26.9%		35,051,597	-350.8%	
Nonoperating revenues:												
Gain on legal settlement				-		5,996,969		0.0%		(5,996,969)	-100.0%	
Interest income		513,280		252,726		235,443	260,554	103.1%		17,283	7.3%	
Total nonoperating revenues		513,280		252,726		6,232,412	260,554	103.1%		(5,979,686)	-95.9%	
Changes in net position		27,662,501		37,393,330		8,321,419	(9,730,829)	-26.0%		29,071,911	349.4%	
Net position, beginning of year Cumulative effect of change in		72,630,954		40,872,580		32,551,161	31,758,374	77.7%		8,321,419	25.6%	
accounting principle		<u> </u>		(5,634,956)		-	 5,634,956	-100.0%		(5,634,956)	100.0%	
Adjusted net position, beginning												
of year		72,630,954		35,237,624		32,551,161	 37,393,330	106.1%		2,686,463	100.0%	
Net position, end of year	\$	100,293,455	\$	72,630,954	\$	40,872,580	\$ 27,662,501	38.1%	\$	31,758,374	77.7%	

### **Membership and Enrollment**

During the fiscal year ended June 30, 2016, the Health Authority experienced a significant enrollment increase in the Medi-Cal line of business, largely due to the continued increases in the Medi-Cal expansion ("MCE") and Cal Medi-Connect ("CMC") members.

During the fiscal year ended June 30, 2015, the Health Authority experienced a significant enrollment increase in the Medi-Cal line of business, largely due to the continued increase in MCE members (a program within Medi-Cal that began January 1, 2014. The Health Authority also experienced an enrollment increase due to the launch of the CMC program.

### **Operating Revenue**

During the fiscal year ended June 30, 2016, operating revenues increased by \$311,517,402 or 34.5% to \$1,213,865,945 versus the prior year operating revenue of \$902,348,543. Much of the increase was attributable to continued growth in the MCE and CMC membership coupled with certain CCI capitation rate increases.

During the fiscal year ended June 30, 2015, operating revenues increased by \$463,490,866 or 105.6% to \$902,348,543 versus the prior year operating revenue of \$438,857,677. Much of the increase was attributable to substantial growth in the MCE and CMC membership.

### SANTA CLARA COUNTY HEALTH AUTHORITY (dba SANTA CLARA FAMILY HEALTH PLAN) AND SANTA CLARA COMMUNITY HEALTH AUTHORITY MANAGEMENT'S DISCUSSION AND ANALYSIS June 30, 2016, 2015, and 2014

### **Health Care Expenses**

During the fiscal year ended June 30, 2016, health care expenses increased by \$330,443,370 or 42.1% to \$1,114,554,803 versus the prior year of \$784,111,433. Much of the increase was attributable to substantial growth in the MCE and CMC membership, particularly the mix of higher-cost members utilizing Medicaid Managed Long Term Services and Supports ("MLTSS").

During the fiscal year ended June 30, 2015, health care expenses increased by \$391,997,125 or 100% to \$784,111,433 versus the prior year expense of \$392,114,308. Much of the increase was attributable to substantial growth in the MCE and CMC membership and the inclusion of in-homes support services ("IHSS") expenses.

The Health Authority's medical loss ratio ("MLR"), or medical expenses as a percentage of premiums revenue, was 91.8%, 86.9% and 89.3% for the fiscal years ended June 30, 2016, 2015, and 2014, respectively.

### **Premium Deficiency Reserve**

During the fiscal year ended June 30, 2016, management reduced its estimated premium deficiency reserve ("PDR") on the CMC contract to \$8,294,025 for the fiscal year 2017 and the first six months of fiscal year 2018. The Health Authority may receive future upward revenue adjustments in the form of revised capitation rates, shared risk corridor payments, and HCC risk adjustment true-up payments; however, management cannot quantify the likelihood of receiving these adjustments.

During the fiscal year ended June 30, 2015, management recorded an estimated PDR of \$18,000,000 on the CMC contract for the fiscal year 2016 and the first six months of fiscal year 2017.

### **General and Administrative Expenses**

During the fiscal year ended June 30, 2016, administrative expenses increased by \$9,381,209 or 35.7% to \$35,646,645 versus the prior year expense of \$26,265,436. Much of the increase was attributable to increased personnel costs incurred to implement the CMC program launched in 2015.

During the fiscal year ended June 30, 2015, administrative expenses increased by \$4,996,659 or 23.5% to \$26,265,436 versus the prior year expense of \$21,268,777. Much of the increase was attributable to start-up costs for the new CMC program.

The Health Authority's administrative loss ratio ("ALR"), or marketing, general, and administrative expenses as a percentage of capitation and premium revenue (including depreciation expense), was 3.1%, 3.0% and 4.9% for the fiscal years ended June 30, 2016, 2015, and 2014, respectively.

### CONDENSED COMBINED CASH FLOW INFORMATION:

The table below summarizes the major sources and uses of cash and cash equivalents for the fiscal years ended June 30, 2016, 2015, and 2014:

	As of June 30					2016 to 2015 Change				2015 to 2014 Change			
		2016		2015	2014		Amount	% Change		Amount	% Change		
Cash flows from operating activities Cash flows from capital and financing activities Cash flows from investing activities	\$	36,812,249 (1,764,386) 513,280	\$	75,873,209 (4,407,515) 252,726	\$ (22,985,325) (336,389) 235,443	\$	(39,060,960) 2,643,129 260,554	-51.5% -60.0% 103.1%	\$	98,858,534 (4,071,126) 17,283	-430.1% 1210.2% 7.3%		
Net change in cash and cash equivalents Cash and cash equivalents, beginning of year		35,561,143 110,215,576		71,718,420 38,497,156	 (23,086,271) 61,583,427		(36,157,277) 71,718,420	-50.4% 186.3%		94,804,691 (23,086,271)	-410.7% 100.0%		
Cash and cash equivalents, end of year	\$	145,776,719	\$	110,215,576	\$ 38,497,156	\$	35,561,143	32.3%	\$	71,718,420	186.3%		

The Health Authority considers all highly liquid instruments with a maturity of three months or less to be cash and cash equivalents. The Health Authority invests excess cash in the Santa Clara County Investment Pool, which can be withdrawn on demand.

# SANTA CLARA COUNTY HEALTH AUTHORITY (dba SANTA CLARA FAMILY HEALTH PLAN) AND SANTA CLARA COMMUNITY HEALTH AUTHORITY MANAGEMENT'S DISCUSSION AND ANALYSIS June 30, 2016, 2015, and 2014

### CONDENSED CAPITAL ASSET INFORMATION:

The table below summarizes the major changes in capital assets for the fiscal years ended June 30, 2016, 2015 and 2014. Capital assets largely included furniture and fixtures, computer hardware and software, and leasehold improvements:

							2016 to	2015	2015 to 2014		
	 Fi	scal Ye	ar Ended June	30,		Change			Change		
	 2016		2015		2014		Amount	% Change		Amount	% Change
Beginning balance, net	\$ 4,515,303	\$	3,543,941	\$	507,596	\$	971,362	27.4%	\$	3,036,345	598.2%
Additions	2,067,654		1,781,636		3,352,425		286,018	16.1%		(1,570,789)	-46.9%
Reductions/adjustments	(229,029)		-		-		(229,029)	100.0%		-	0.0%
Depreciation expense	 (1,412,014)		(810,274)		(316,078)		(601,740)	74.3%		(494,196)	100.0%
Ending balance, net	\$ 4,941,914	\$	4,515,303	\$	3,543,943	\$	426,611	9.4%	\$	971,360	27.4%

### **KEY FACTORS INFLUENCING THE FISCAL YEAR 2016-2017 BUDGET:**

The Health Authority's Governing Board formally approved a budget for the fiscal year ending June 30, 2017. The budget generally anticipates modest increases in enrollment and capitation rates with much of the Healthy Kids program enrollment folding into Medi-Cal. The capital budget includes a provision for an investment of approximately \$7 million for a combined claims management system.

### REQUESTS FOR INFORMATION

This financial report is designed to provide a general overview of the Health Authority's finances for interested parties. Questions concerning any of the information provided in this report or requests for additional information should be addressed to Santa Clara Family Health Plan, 210 East Hacienda Avenue, Campbell, CA 95008 or call (408) 376-2000.



### REPORT OF INDEPENDENT AUDITORS

To the Board of Directors
Santa Clara County Health Authority
(dba Santa Clara Family Health Plan) and Santa Clara Community Health Authority

### **Report on the Financial Statements**

We have audited the accompanying combined financial statements of Santa Clara County Health Authority (dba Santa Clara Family Health Plan) and Santa Clara Community Health Authority (collectively, the "Health Authority"), which comprise the combined statement of net position as of June 30, 2016, and the related combined statements of revenues, expenses, and changes in net position, and cash flows for the year then ended, and the related notes to the combined financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these combined financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of combined financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these combined financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the California Code of Regulations, Title 2, Section 1131.2, State Controller's *Minimum Audit Requirements* for California Special Districts. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined financial statements are free from material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the combined financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the combined financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the combined net position of the Santa Clara County Health Authority (dba Santa Clara Family Health Plan) and Santa Clara Community Health Authority as of June 30, 2016, and the results in its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.



### **Emphasis of Matter**

Prior Period Financial Statements

The combined financial statements of the Santa Clara County Health Authority (dba Santa Clara Family Health Plan) and Santa Clara Community Health Authority (collectively, the "Health Authority") as of and for the year ended June 30, 2015, were audited by other auditors whose report thereon dated December 16, 2015, expressed an unmodified opinion on those statements.

### Other Matters

Required Supplementary Information

The accompanying Management's Discussion and Analysis on pages 1 through 5, schedule of proportionate share of the net pension liability, and supplementary schedule of contributions on pages 26 through 28 are not a required part of the combined financial statements but are supplementary information required by the Governmental Accounting Standards Board who considers them to be an essential part of financial reporting for placing the combined financial statements in an appropriate operational, economic, or historical context. This supplementary information is the responsibility of the Health Plan's management. We have applied certain limited procedures in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management regarding the methods of preparing the information and comparing the information for consistency with management's response to our inquiries, the combined financial statements, and other knowledge we obtained during our audit of the combined financial statements. We do not express an opinion or provide an assurance on the supplementary information because limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

San Francisco, California October 27, 2016

aldams ISP

**COMBINED FINANCIAL STATEMENTS** 

# SANTA CLARA COUNTY HEALTH AUTHORITY (DBA SANTA CLARA FAMILY HEALTH PLAN) AND SANTA CLARA COMMUNITY HEALTH AUTHORITY COMBINED STATEMENTS OF NET POSITION June 30, 2016 and 2015

	2016	2015
ASSETS AND DEFERRED OUTFLOWS OF R	RESOURCES	
Current assets Cash and cash equivalents Premiums receivable Due from Santa Clara Family Health Foundation Prepaids and other assets	\$ 145,776,719 417,166,970 - 6,766,163	\$ 110,215,576 177,539,907 3,612 1,908,224
Total current assets	569,709,852	289,667,319
Capital assets, net Assets restricted as to use	4,941,914 305,350	4,515,303 305,350
Total assets	574,957,116	294,487,972
Deferred outflows of resources	1,570,339	1,367,331
Total deferred outflows of resources	1,570,339	1,367,331
Total assets and deferred outflows of resources	\$ 576,527,455	\$ 295,855,303
Amounts due to the State of California In-home supportive services payable Due to Santa Clara County Valley Health Plan and Kaiser Medical incurred but not reported claims and medical claims payable Provider incentives and other medical liabilities	117,992,329 238,387,141 6,604,472 80,305,145 3,812,902	31,082,780 69,537,810 33,642,570 46,624,110 3,103,264
Current premium deficiency reserves	2,374,525	13,088,054
Total current liabilities	462,966,493	211,535,798
Noncurrent liabilities  Noncurrent premium deficiency reserves  Net pension liability	5,919,500 5,018,386	4,911,946 4,883,971
Total liabilities	473,904,379	221,331,715
Deferred inflows of resources	2,329,621	1,892,634
Total deferred inflows of resources	2,329,621	1,892,634
Net position  Net investment in capital assets Restricted Unrestricted	4,941,914 305,350 95,046,191	4,515,303 305,350 67,810,301
Total net position	100,293,455	72,630,954
Total liabilities, deferred inflows of resources, and net position	\$ 576,527,455	\$ 295,855,303

### SANTA CLARA COUNTY HEALTH AUTHORITY (DBA SANTA CLARA FAMILY HEALTH PLAN) AND SANTA CLARA COMMUNITY HEALTH AUTHORITY

### COMBINED STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION For the Years Ended June 30, 2016 and 2015

	2016	2015
Operating revenues		
Capitation and premium revenue	\$ 1,213,865,945	\$ 902,348,543
Total operating revenues	1,213,865,945	902,348,543
Operating expenses		
Medical expenses	1,114,554,803	784,111,433
Premium tax	44,809,237	36,020,796
Marketing, general, and administrative expenses	35,646,645	26,265,436
Depreciation	1,412,014	810,274
Premium deficiency	(9,705,975)	18,000,000
Total operating expenses	1,186,716,724	865,207,939
Operating income	27,149,221	37,140,604
Nonoperating revenues		
Interest income	513,280	252,726
Change in net position	27,662,501	37,393,330
Net position, beginning of year	72,630,954	35,237,624
Net position, end of year	\$ 100,293,455	\$ 72,630,954

# SANTA CLARA COUNTY HEALTH AUTHORITY (DBA SANTA CLARA FAMILY HEALTH PLAN) AND SANTA CLARA COMMUNITY HEALTH AUTHORITY COMBINED STATEMENTS OF CASH FLOWS For the Years Ended June 30, 2016 and 2015

		2016	2015
Cash flows from operating activities Capitation and premiums received Medical expenses paid Marketing, general, and administrative expenses paid	\$	974,238,882 (896,962,223) (40,464,410)	\$ 845,025,076 (687,049,316) (82,102,551)
Net cash provided by operating activities		36,812,249	 75,873,209
Cash flows used in capital and financing activities Purchases of capital assets		(1,764,386)	 (4,407,515)
Net cash used in capital and financing activities		(1,764,386)	 (4,407,515)
Cash flows from investing activities Interest collection on investments		513,280	 252,726
Net cash provided by investing activities		513,280	 252,726
Net increase in cash and cash equivalents	· <u></u>	35,561,143	71,718,420
Cash and cash equivalents, beginning of year		110,215,576	38,497,156
Cash and cash equivalents, end of year	\$	145,776,719	\$ 110,215,576
Reconciliation of operating income to net cash provided by operating activities  Operating income	\$	27,149,221	\$ 37,140,604
Adjustments to reconcile operating (loss) income to net cash provided by operating activities  Depreciation		1,412,014	810,274
Changes in operating assets and liabilities Premiums receivable Due from Santa Clara Family Health Foundation Prepaids and other assets Accounts payable and accrued liabilities Amounts due to the State of California In-home supportive services payable Due to Santa Clara County Valley Health Plan and Kaiser Net pension liability Premium deficiency reserves Medical incurred but not reported claims and medical claims payable Provider incentives and other medical liabilities		(239,627,063) 3,612 (4,857,939) (1,041,470) 86,909,549 168,849,331 (27,038,098) 368,394 (9,705,975) 33,681,035 709,638	(112,653,429) 67,085 5,285,263 (16,718,369) 26,587,505 69,537,810 17,245,187 (225,682) 18,000,000 29,891,974 904,987
Net cash provided by operating activities	\$	36,812,249	\$ 75,873,209
Supplemental cash flow disclosure  Cash paid during the year for premium tax	\$	42,995,251	\$ 28,675,372
Supplemental disclosure of noncash item Payables for capital asset purchases	\$	303,268	\$ 435,155

### NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**History and organization** – The accompanying combined financial statements include the Santa Clara County Health Authority and the Santa Clara Community Health Authority Joint Powers Authority ("JPA").

The Santa Clara County Health Authority (dba Santa Clara Family Health Plan) and JPA (collectively, the "Health Authority") were established August 1, 1995 by the Santa Clara County Board of Supervisors pursuant to Section 14087.38 of the Welfare and Institutions Code. The Health Authority was created for the purpose of developing the Local Initiative Plan (the "Plan") for the expansion of Medi-Cal Managed Care, as presently regulated by the California State Department of Managed Health Care ("DMHC"). The Medi-Cal Managed Care Program offers no-cost health coverage to children, birth through age 18, pregnant women, and other low-income adults. During 1997, the Health Authority obtained licensure under the Knox-Keene Health Care Service Plan Act of 1975.

The JPA is a licensed health maintenance organization that operates in Santa Clara County (the "County"). The County's Board of Supervisors established the JPA in October 2005 in accordance with State of California Welfare and Institutions Code (the "Code") Section 14087.54. This legislation provides that the JPA is a public entity, separate and apart from the County, and is not considered to be an agency, division, or department of the County. Further, the JPA is not governed by, nor is it subject to, the Charter of the County and is not subject to the County's policies or operational rules. The JPA received its Knox-Keene license on May 11, 2006, and commenced operations on June 1, 2006.

The Health Authority has contracted with the California Department of Health Care Services ("DHCS") to receive funding to provide health care services to the Medi-Cal eligible County residents who are enrolled as members of the Health Authority ("DHCS contract"). The current DHCS contract is effective through December 31, 2016. The DHCS contract specifies capitation rates, which may be adjusted annually. DHCS revenue is paid monthly and is based upon contracted rates, and actual Medi-Cal enrollment. The Health Authority, in turn, has contracted with hospitals and physicians whereby capitation payments (agreed-upon monthly payments per member) and fee-for-service payments are made in return for contracted health care services for its members. Provider contracts are typically evergreen and contain annual rate change provisions, termination clauses, and risk-sharing provisions.

The Health Authority has also contracted with Centers for Medicare & Medicaid Services ("CMS") and the DHCS, effective January 1, 2015, to participate in Cal Medi-Connect, a demonstration project to integrate care for dual eligible beneficiaries. The Contract is for 3 one-year terms expiring on December 31, 2017. The Health Authority has the option to cancel this agreement prior to the end of each term.

Cal Medi-Connect is part of California's larger demonstration plan known as the Coordinated Care Initiative ("CCI"), which transforms the delivery of health care for seniors and people with disabilities. It integrates dual eligibles' care across all their entitlement benefits from Medicare, Medi-Cal, and other supportive services.

The Health Authority operates a Healthy Kids program to provide medical coverage to children of parents not otherwise eligible for either the Medi-Cal or Healthy Families programs. This program has been assigned to the JPA.

The DHCS oversaw the execution of Assembly Bill No. 1422 ("AB 1422") or Managed Care Organization ("MCO") premium tax. This program imposed an assessment on the Health Authority's capitation and premium revenue. DHCS used this assessment to obtain matching federal funds, which was used to sustain enrollment in the former Healthy Families program.

In June 2013, Senate Bill No. 78 ("SB 78") reauthorized the MCO premium tax through the State of California's fiscal year 2016. Beginning July 1, 2013 through June 30, 2016, the rate is equal to the state sales and use tax rate of 3.9375%. On March 1, 2016, SB X2-2 established a new MCO provider tax, to be administered by DHCS, effective July 1, 2016 through July 1, 2019. The tax would be assessed by DHCS on licensed health care service plans, managed care plans contracted with DHCS to provide Medi-Cal services, and alternate health care service plans ("AHCSP"), as defined, except as excluded by the bill. This bill would establish applicable taxing tiers and per enrollee amounts for the 2016–2017, 2017–2018, and 2018–2019 fiscal years, respectively, for Medi-Cal enrollees, AHCSP enrollees, and all other enrollees, as defined. The Health Authority paid \$42,995,251 and \$28,675,372 in MCO premium taxes during fiscal years 2016 and 2015, respectively. At June 30, 2016 and 2015, the Health Authority had payables due in the amount of \$10,779,014 and \$8,909,559, respectively, included in Amounts due to the State of California.

Basis of accounting – The Health Authority is a governmental health insuring organization and, accordingly, follows principles, as prescribed by the Governmental Accounting Standards Board ("GASB"), the provisions of the American Institute of Certified Public Accountants Audit and Accounting Guide ("AICPA"), *Health Care Organizations*, and the California Code of Regulations, Title 2, Section 1131, State Controller's Minimum Audit Requirements for California Special Districts and the State Controller's Office prescribed reporting guidelines. The Health Authority utilizes the proprietary fund method of accounting under which the combined financial statements are prepared on the accrual basis of accounting, whereby revenues are recognized when earned and expenses are recognized when incurred.

Pursuant to GASB Statement No. 62, *Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements*, the Health Authority's proprietary fund accounting and financial reporting practices are based on all applicable GASB pronouncements as well as codified pronouncements issued on or before November 30, 1989.

**Use of estimates** – The preparation of the combined financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the combined financial statements. Estimates also affect the reported amounts of revenues and expenses during the reporting period. Medical incurred but not reported claims and medical claims payable, premiums receivable, net pension liability, premium deficiency reserves, and useful lives of capital assets represent significant estimates. Actual results could differ from those estimates.

**Risks and uncertainties** – The Health Authority's business could be impacted by continuing price pressure on new and renewal business, the Health Authority's ability to effectively control health care costs, additional competitors entering the Health Authority's markets, federal and state legislation in the area of health care reform, and governmental licensing regulations of MCOs and insurance companies. Changes in these areas could adversely impact the Health Authority's operations in the future.

Cash and cash equivalents – The Health Authority considers all highly liquid instruments with a maturity of three months or less at the time of purchase to be cash equivalents. Cash and cash equivalents are carried at cost, which approximates fair value. At June 30, 2016 and 2015, the Health Authority's cash deposits had carrying amounts of \$145,776,719 and \$110,215,576. The Health Authority's bank balances, including interests in an investment pool were \$148,103,313 and \$110,132,822. The difference between carrying amounts and bank balances is due to interest receivable recorded as part of carrying amounts. Of the bank and investment pool balances at June 30, 2016 and 2015, \$147,353,313 and \$109,715,576, were not covered by federal depository insurance.

Amounts invested in the County Treasurer's investment pool (the "Investment Pool") are considered as cash and cash equivalents, as funds can be withdrawn by the Health Authority on demand. The County's Investment Oversight Committee Board has oversight responsibility for the Investment Pool. The Investment Pool is not U.S. Securities and Exchange Commission registered, and based on the California statutes and the County's investment policy, primarily invests in obligations of U.S. Treasury, certain federal agencies, bankers' acceptances, commercial papers, certificates of deposit, repurchase agreements, and California State Treasurer's Local Agency Investment Fund. The amounts invested in the Investment Pool are considered investments in an external investment pool and earn interest based on the blended rate of return earned by the entire portfolio in the pool. Fair value is the amount at which a financial instrument could be exchanged in a current transaction between willing parties, other than in forced liquidation. The fair value of the Investment Pool is generally based on published market prices and quotations from major investment firms. As the Health Authority does not own identifiable investment securities of the pool but participates as a shareholder of the pool. These cash and cash equivalents are not individually identifiable and were not required to be categorized under GASB Codification Section C20, Cash Deposits with Financial Institutions, Section 150, Investments and Section 155, Investments – Reverse Repurchase Agreements. The fair value of the Health Authority's share in the pool approximated the fair value of the position in the pool at June 30, 2016 and 2015.

**Capital assets** – Purchased capital assets are stated at cost. Depreciation is provided using the straight-line method over the estimated useful lives of the respective assets, generally three to five years. Leasehold improvements are amortized over the shorter of the remaining term of the lease or the useful life. The Health Authority capitalizes capital expenditures over \$1,000, which will have a useful life of three or more years.

The Health Authority evaluates prominent events or changes in circumstances affecting capital assets to determine whether impairment of a capital asset has occurred Impairment losses on capital assets are measured using the method that best reflects the diminished service utility of the capital asset.

**Assets restricted as to use** – Assets restricted as to use consist of bank certificates of deposit and are stated at fair value at June 30, 2016. Under the Knox-Keene licensure agreement, the Health Authority is required to maintain a minimum of \$300,000 in unrestricted deposits. In the event the Health Authority discontinues operations, these certificates of deposit are to be used for closing costs.

**In Home Supportive Services ("IHSS") payable** – The Department of Health Care Services pays IHSS payments directly to the Santa Clara County's Department of Social Services. As part of the Coordinated Care Initiative ("CCI"), the Health Authority assumes full risk for IHSS provider payments. These amounts are included in both premium revenue and medical expenses and an equivalent amount is recorded as premiums receivable and IHSS payable, respectively, in the Health Authority financials statements. Additionally, the Health Authority pays the MCO tax on the revenue and records it as premium tax.

**Medical incurred but not reported claims and medical claims payable** – The Health Authority contracts with various providers, including physicians and hospitals, to provide certain health care products and services to enrolled beneficiaries. The cost of the health care products and services provided or contracted for is accrued in the period in which it is provided to a member, based in part on actuarial estimates, including an accrual for medical services incurred but not as yet reported to the Health Authority. Estimates are monitored and reviewed and, as settlements are made or estimates adjusted, differences are reflected in current operations. Such estimates are subject to the impact of changes in the regulatory environment and economic conditions.

**Provider incentives and other medical liabilities** – The Health Authority has various incentive agreements with certain providers whereby the providers are reimbursed for efficient and quality services provided to certain enrolled beneficiaries. Under the agreements, health care costs (which include all fee-for-service claims and estimated medical incurred but not reported claims and medical claims payable) are allocated on a per member per month basis. Based on the teams of certain incentive agreements, a final reconciliation of surpluses are completed annually and paid within six months of the Health Authority's fiscal year. Incentive payments are recorded in medical expenses in the accompanying combined financial statements.

**Net pension liability** – The Health Authority recognizes a net pension liability, which represents the proportionate share of the excess of the total pension liability over the fiduciary net position of the pension reflected in the actuarial report provided by the California Public Employees' Retirement System ("CalPERS"). The net pension liability is measured as of the Health Authority's prior fiscal year-end. Changes in the net pension liability are recorded in the period incurred as pension expense and as deferred inflows of resources or deferred outflows of resources depending on the nature of the change. The changes in net pension liability that are recorded as deferred inflows of resources or deferred outflows of resources are recognized in pension expense systematically over time.

For purposes of measuring the net pension liability, deferred outflows and inflows of resources related to pensions, pension expense, information about the fiduciary net position, and additions to deductions from the fiduciary net position have been determined on the same basis as they are reported by the CalPERS Financial Office. For this purpose, benefit payments (including refunds of employee contributions) are recognized when currently due and payable in accordance with the benefit terms. Investments are reported at fair value.

**Net position** – Net position is classified as net investment in capital assets, restricted net position, or unrestricted net position. Net investment in capital assets represents capital assets, net of accumulated depreciation, reduced by outstanding balances of bonds, mortgages, notes, or other borrowings that are attributable to the acquisition, construction, or improvement of those assets. Restricted net position is noncapital net position that must be used for a particular purpose, as specified by the state regulatory agency, grantors, or contributors external to the Health Authority. Unrestricted net position consists of net position that does not meet the definition of restricted or net investment in capital assets.

**Premium revenue** – The Health Authority has agreements with the Medi-Cal Program in the state to provide certain health care products and services to enrolled Medi-Cal beneficiaries. The Health Authority receives monthly premium payments from the state based on the number of enrolled Medi-Cal beneficiaries, regardless of services actually performed. Premiums are due from the state monthly and are recognized as revenue during the period in which the Health Authority is obligated to provide services to members. A portion of revenues received from DHCS is subject to possible retroactive adjustments. Provisions have been made for estimated retroactive adjustments.

The Health Authority has an agreement with the County of Santa Clara to provide health care services to enrolled Healthy Kids beneficiaries. The Health Authority issues monthly invoices to the individual funding organizations for their respective portion of premium costs for all Healthy Kids enrollees. Premiums are due monthly and are recognized as revenue in the period the Health Authority is obligated to provide medical services. A nominal monthly premium is invoiced directly to the family of the Healthy Kids enrolled child and recognized as revenue in the service month.

For the years ended June 30, 2016 and 2015, premium revenues recorded from the state under the Medi-Cal Program totaled \$1,063,989,786 and \$845,804,124. Annual premium grants for the Healthy Kids Program totaled \$4,545,795 and \$4,994,395, and were funded by the following organizations: County of Santa Clara \$4,206,372 and \$4,083,244, the City of San Jose \$0 and \$550,056, City of Campbell \$0 and \$7,224, City of Sunnyvale \$0 and \$14,448, and monthly family premiums of \$335,927 and \$339,423.

The Health Authority entered into a three-way contract with CMS and the DHCS effective January 1, 2015 to participate in the CMC program. For the years ended June 30, 2016 and 2015, premium revenues totaled \$31,800,109 and \$10,206,595, and \$113,530,255 and \$41,079,047 for the Medi-Cal and Medicare components of the CMC program, respectively. According to Chapter 33, Statutes of 2013 (SB 78, Committee on Budget and Fiscal Review), premium tax is imposed on only the revenues received by MCOs through their Medi-Cal managed care plans; consequently, the Medicare revenues are not subject to premium tax.

A special arrangement exists between DHCS and the Health Authority to provide health care services for patients being transferred from Agnews Developmental Center to community facilities. For the years ended June 30, 2016 and 2015, the Health Authority has recorded revenues related to the Agnews Program in the amount of \$0 and \$264,382, respectively.

**Premium deficiency reserves** – The Health Authority performs periodic analyses of its expected future medical expenses and maintenance costs to determine whether such costs will exceed anticipated future revenues under its contracts.

The Health Authority entered into a three-way contract with CMS and the DHCS effective January 1, 2015 to participate in a demonstration project to integrate care for Dual Eligible beneficiaries. The Contract is for 3 one-year terms expiring on December 31, 2017. The Health Authority has the option to cancel this agreement prior to the end of each term. Management has estimated that it will incur losses on the contract. The premium deficiency reserves have been calculated to December 31, 2017 as this is the next date management could terminate the contract.

Accordingly, a premium deficiency reserve in the amount of \$8,294,025 and \$18,000,000 has been recorded at June 30, 2016 and 2015, respectively.

The Health Authority may receive future revenue adjustments in the form of shared risk corridor payments and CMS HCC risk adjustment true-ups; however, management has determined that it is too early in the program to estimate these adjustments.

Management has determined that no other premium deficiency reserves are needed at June 30, 2016 and 2015.

**Concentration of credit risk** – A majority of the Health Authority's revenues are derived from contracts with the Medi-Cal Program and Healthy Kids Program in the state. Loss of the contracts due to nonrenewal or legislative decisions that impact program funding or result in discontinuation could materially affect the financial position of the Health Authority. As of June 30, 2016, the Health Authority had premiums receivable of \$385,876,235, \$22,025,089, \$8,532,954, and \$732,692 due from the Medi-Cal Program, CMC program, Medicare and Healthy Kids Program, respectively. As of June 30, 2015, the Health Authority had premiums receivable of \$171,280,639, \$5,439,989, \$0 and \$819,279 due from the Medi-Cal Program, CMC program, Medicare, and Healthy Kids Program, respectively.

**Medical expenses** – Hospital, physician, and other service costs are based on actual paid claims plus an estimate for accrued incurred but not reported claims. Claims are paid primarily on a fee-for-service basis. Many physicians belonging to medical groups and certain hospitals are compensated primarily on a capitation basis with provisions for additional incentive payments in certain circumstances.

**Operating revenues and expenses** – The Health Authority's primary operating revenue is derived from capitation. As defined by GASB Codification Section P80, *Proprietary Fund Accounting and Financial Reporting*, all operating revenues are considered program revenues since they are charges for services provided and program-specific operating grants. The primary operating expense is medical care cost. Nonoperating revenues and expenses consist of those revenues and expenses that are related to financing and investing types of activities and result from nonexchange transactions or net investment income and changes in the fair value of investments.

**Income taxes** – The Health Authority falls under the purview of Internal Revenue Code, Section 501(a), and corresponding California Revenue and Taxation Code provisions. As such, it is not subject to federal income or state franchise taxes.

**New accounting pronouncements** – In February 2015, the GASB issued GASB Statement No. 72, *Fair Value Measurement and Application*, ("GASB 72"), which is effective for financial statements for periods beginning after June 15, 2015. GASB 72 addresses accounting and financial reporting issues related to fair value measurements. This Statement also provides guidance for determining a fair value measurement for financial reporting purposes and provides guidance for applying fair value to certain investments and disclosures related to all fair value measurements. The Health Authority has adopted GASB 72 as of July 1, 2015.

In June 2015, the GASB issued GASB Statement No. 75, *Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions*, ("GASB 75"), which replaces GASB Statement No. 45, and requires governments to report a liability on the face of the financial statements for the OPEB that they provide. It also requires more extensive disclosures about OPEB liabilities in the notes to the financial statements and RSI. The statement is effective for financial statements for periods beginning after June 15, 2017. The Health Authority is reviewing the impact of the adoption of GASB 75 for the fiscal year beginning July 1, 2017.

In June 2015, the GASB issued GASB Statement No. 76, *The Hierarchy of Generally Accepted Accounting Principles for State and Local Governments*, ("GASB 76"), which is effective for financial statements for periods beginning after June 15, 2015. GASB 76 supersedes the requirements of GASB Statement No. 55, *The Hierarchy of Generally Accepted Accounting Principles for State and Local Governments*. GASB 76 reduces the Generally Accepted Accounting Principles ("GAAP") hierarchy to two categories of authoritative GAAP and addresses the use of authoritative and nonauthoritative literature in the event that the accounting treatment for a transaction or other event is not specified within a source of authoritative GAAP. The Health Authority has adopted GASB 76 as of July 1, 2015.

In March 2016, the GASB issued GASB Statement No. 82, *Pension Issues*, ("GASB 82") which is effective for financial statements for periods beginning after June 15, 2017. GASB 82 improves financial reporting by enhancing consistency in the application of financial reporting requirements to certain pension issues. The Health Authority is reviewing the impact of the adoption of GASB 82 for the fiscal year ending 2018.

**Reclassifications** – Certain amounts in the 2015 combined financial statements have been reclassified to conform to the 2016 presentation. These reclassifications have no effect on the 2015 operating income or net position.

**NOTE 2 - CAPITAL ASSETS** 

Capital asset activity for the fiscal years ended June 30, 2016 and 2015 are as follows:

		Beginning Balance		Additions	2016 ductions/ justments	 <b>Fransfers</b>	Ending Balance	
Furniture and equipment Leasehold improvements Software work in progress	\$	7,299,325 534,349	\$	1,937,845 129,809	\$ <del>-</del> -	\$ -	\$ 9,237,170 664,158	
Software		4,045,499		-	 (229,029)	 -	 3,816,470	
Total capital assets		11,879,173		2,067,654	(229,029)	 	13,717,798	
Less accumulated depreciation and amortization for: Furniture and equipment Leasehold improvements Software		6,576,686 405,602 381,582		590,791 57,929 763,294		- - -	7,167,477 463,531 1,144,876	
Total accumulated depreciation		7,363,870		1,412,014	-	-	8,775,884	
Capital assets, net	\$	4,515,303	\$	655,640	\$ (229,029)	\$ -	\$ 4,941,914	
	I	Beginning Balance		Additions	2015 ductions/ justments	 Transfers	Ending Balance	
Furniture and equipment								
Leasehold improvements Software work in progress Software	\$	6,624,287 412,095 3,061,034	\$	672,154 125,017 984,465	\$ 2,884 (2,763) - -	\$ - - (4,045,499) 4,045,499	\$ 7,299,325 534,349 - 4,045,499	
Software work in progress	\$ 	412,095	\$	125,017	\$ (2,763)	\$ 	\$ 534,349	
Software work in progress Software		412,095 3,061,034	*	125,017 984,465 -	\$ (2,763)	\$ 	\$ 534,349 - 4,045,499	
Software work in progress Software Total capital assets Less accumulated depreciation and amortization for: Furniture and equipment Leasehold improvements	\$	412,095 3,061,034 - 10,097,416 6,170,484	\$	125,017 984,465 - 1,781,636 405,180 23,512	\$ (2,763) - - - 121 1,022 (901)	\$ 	\$ 534,349 - 4,045,499 11,879,173 6,576,686 405,602	

Depreciation expense totaled \$1,412,014 and \$810,274, at June 30, 2016 and 2015, respectively.

### **NOTE 3 - RELATED-PARTY TRANSACTIONS**

The Health Authority has a capitated contractual relationship with Santa Clara Valley Health Plan, a wholly owned health plan of the County of Santa Clara, to provide medical services to certain Health Authority enrollees. Because of continuing retroactive enrollment adjustments and capitation payment adjustments, periodic adjustments are recorded to reflect the outstanding amounts receivable from or payable to Santa Clara Valley Health Plan. The Health Authority accrued capitation payments, not including incentive payments, in the amounts of \$4,415,791 and \$11,230,305 for the Santa Clara Valley Health Plan as of June 30, 2016 and 2015, respectively, included in Due to Santa Clara County Valley Health Plan and Kaiser.

The Health Authority also has provider incentive and medical case management arrangements with Santa Clara Valley Health Plan. The Health Authority accrued provider incentive and medical case management payments in the amounts of \$0 and \$16,892,168 for the Santa Clara Valley Health Plan as of June 30, 2016 and 2015, respectively, included in Due to Santa Clara County Valley Health Plan and Kaiser.

The Health Authority recorded capitation payments of \$348,661,260 and \$347,573,494 to Santa Clara Valley Health Plan for the years ended June 30, 2016 and 2015, respectively.

### NOTE 4 - MEDICAL INCURRED BUT NOT REPORTED CLAIMS AND MEDICAL CLAIMS PAYABLE

The Health Authority estimates medical incurred but not reported ("IBNR") claims and medical claims payable based on historical claims payment and other relevant information. Estimates are monitored and reviewed, and as settlements are made or estimates are adjusted, differences are reflected in current operations. Such estimates are subject to impact of changes in the regulatory environment. Activity for medical IBNR and medical claims payable as of June 30, 2016 and 2015 is summarized as follows:

	2016	2015	
Beginning balance	\$ 46,624,110	\$ 16,732,136	
Incurred related to: Current year Prior year	442,016,734 7,496,623	240,825,444 (2,798,843)	
Total incurred	449,513,357	238,026,601	
Paid related to Current year Prior year	368,658,197 47,174,125	194,088,479 14,046,148	
Total paid	415,832,322	208,134,627	
Ending balance	\$ 80,305,145	\$ 46,624,110	

### NOTE 5 - DESIGNATED NET POSITION

Designated funds remain under the control of the board of directors, which may, at its discretion, later use the funds for other purposes. For the fiscal year ended June 30, 2016, no designation of unrestricted net position was made. In addition, during 2015, the designated unrestricted net position was reduced by an amount of \$298,599, in order to offset a net loss incurred by the Healthy Kids program, leaving a zero designated unrestricted net position balance at June 30, 2015.

### **NOTE 6 - OPERATING LEASE OBLIGATIONS**

The Health Authority leases its facilities under an operating lease that expires in August 2018. The Health Authority also has various equipment operating leases expiring in various years through June 2019.

Future minimum lease payments as of June 30, 2016 consist of the following:

Years ending June 30,	Building		Ec	uipment	 Total
2017	\$	937,258	\$	78,471	\$ 1,015,729
2018		963,033		78,471	1,041,504
2019		164,919		42,977	 207,896
Total minimum lease payments	\$	2,065,210	\$	199,919	\$ 2,265,129

Rent expense for the years ended June 30, 2016 and 2015 was \$1,129,420 and \$1,168,927, respectively.

### **NOTE 7 - EMPLOYEE BENEFIT PLANS**

**IRC 401(a)** and 457 Plans – The Health Authority has a defined-contribution plan and a deferred compensation plan under Sections 401(a) and 457, respectively, of the Internal Revenue Code (the Code). Under the 401(a) Plan, participants must contribute 6% of their gross compensation and the Health Authority must contribute 3% of the participants' gross compensation. The Health Authority contributes greater than 3% of gross compensation for senior staff level employees. In return, senior staff level employees contribute less than 6% of their gross compensation. Contributions by the Health Authority totaled \$360,755 and \$275,929 for the years ended June 30, 2016 and 2015, respectively. Under the 457 Plan, participants may contribute up to the maximum contribution allowed under the Code and the Health Authority makes no matching contributions.

These Plans are administered through a third-party administrator and is available to all employee groups. The Health Authority does not perform the investing function and has no fiduciary accountability for the plan. Thus, plan assets and any related liability to plan participants have been excluded from the Health Authority's combined financial statements.

### California Public Employees' Retirement System

**Plan description** – The Health Authority participates in CalPERS, a cost sharing multiple-employer defined benefit-pension plan. CalPERS acts as a common investment and administrative agent for various local and state governmental agencies within the State of California. CalPERS provides retirement, disability, and death benefits based on the employees' years of service, age, and final compensation. CalPERS provides retirement benefits payable beginning at age 55 that are equal to 2% of the employee's final 3-year average compensation times the employee's years of service.

The State passed the California Employees' Pension Reform Act of 2013 ("PEPRA") which became effective on January 1, 2013. PEPRA changes include the classification of active employees into two distinct classifications: classic members and new members. Classic members represent active members hired before January 1, 2013, and retain the pension plan benefits in effect. This plan was closed to entrants on January 1, 2013 or after. New members are active members hired on or after January 1, 2013, and are subject to PEPRA. PEPRA offer a reduced benefit formula and increased retirement ages to new public employees, who first became PERS members on or after January 1, 2013. CalPERS provides retirement benefits payable beginning at age 62 that are equal to 2% of the employee's final 3-year average compensation times the employee's years of service. The provisions and all other requirements are established by State statute. CalPERS issues a stand-alone report that is available upon request at the following address: CalPERS Actuarial & Employer Service Division; P.O. Box 942709; Sacramento, California 94229-2709.

**Funding policy** – The contribution requirements of the plan members and the Health Authority are established and may be amended by CalPERS. With the election to participate in CalPERS, participation in Social Security is discontinued, and contributions to CalPERS are in lieu of contributions to Social Security. The Health Authority is required to contribute an actuarially determined rate. The employer contribution rate was 8.00% and 11.03% of annual covered payroll for the years ended June 30, 2016 and 2015, respectively. All eligible participating employees are required to contribute 7% of their monthly salaries to CalPERS. The Health Authority deducts the contributions from employees' wages and remits to CalPERS on their behalf and for their account. Contributions to the pension plans from the Health Authority were \$910,906 and \$961,116 for the years ended June 30, 2016 and 2015, respectively.

For the PEPRA Miscellaneous Plan, the active employee contribution rate and the average employer's contribution rate was 6.24% and 6.25% of annual payroll for the years ended June 30, 2016 and 2015, respectively.

**Pension liabilities, pension expense, and deferred outflows of resources and deferred inflows of resources related to pension** – The net pension liability at June 30, 2016 is measured as of June 30, 2015, using an annual actuarial valuation as of June 30, 2014, rolled forward to June 30, 2015, using standard update procedures. The total pension liabilities in the June 30, 2014 actuarial valuations was based on the following actuarial methods and assumptions:

Actuarial cost method Entry Age Normal in accordance with the requirements of

GASB Statement No. 68

Actuarial assumptions:

Discount rate 7.65% Inflation 2.75

Salary increases Varies by Entry Age and Service

Investment rate of return 7.50% Net of Pension Plan Investment and Administrative

Expenses; includes Inflation

Mortality rate table Derived using CaIPERS' Membership Data for all Funds
Post Retirement Benefit Increase: Contract COLA up to 2.75% until Purchasing Power Protection

Allowance Floor on Purchasing Power applies, 2.75% thereafter

The net pension liability at June 30, 2015 is measured as of June 30, 2014, using an annual actuarial valuation as of June 30, 2013, rolled forward to June 30, 2014, using standard update procedures. The total pension liabilities in the June 30, 2013 actuarial valuations was based on the following actuarial methods and assumptions:

Actuarial cost method Entry Age Normal in accordance with the requirements of

GASB Statement No. 68

Actuarial assumptions:

Discount rate 7.50% Net of Administrative Expenses

Inflation 2.7

Salary increases Varies by Entry Age and Service

Investment rate of return 7.50% Net of Pension Plan Investment and Administrative

Expenses; includes Inflation

Mortality rate table

Post Retirement Benefit Increase:

Derived using CaIPERS' Membership Data for all Funds

Contract COLA up to 2.75% until Purchasing Power Protection

Allowance Floor on Purchasing Power applies, 2.75% thereafter

All other actuarial assumptions used in the June 30, 2014 and 2013 valuation were based on the results of an actuarial experience study for the fiscal years 1997 to 2011, including updates to salary increase, mortality, and retirement rates. The Experience Study report can be obtained at CalPERS' Web site under Forms and Publications.

**Change of assumptions** – GASB Statement No. 68, *Accounting and Financial* Reporting for Pensions ("GASB 68"), paragraph 68 states that the long-term rate of return should be determined net of pension plan investment expense but without reduction for pension plan administrative expense. The discount rate of 7.65% used for the June 30, 2015 measurement date is without reduction of pension plan administrative expense. The discount rate of 7.50% used for the June 30, 2014 measurement date was net of administrative expenses.

**Discount rate** – The discount rate used to measure the total pension liability at June 30, 2016 and 2015 was 7.65% and 7.50%, respectively, for the CalPERS plan. To determine whether the municipal bond rate should be used in the calculation of a discount rate for each plan, CalPERS stress tested plans that would most likely result in a discount rate that would be different from the actuarially assumed discount rate. Based on the testing, none of the tested plans run out of assets. Therefore, the current 7.65% discount rate is adequate and the use of the municipal bond rate calculation is not necessary. The long-term expected discount rate of 7.65% will be applied to all plans in the Public Employees Retirement Fund (PERF). The stress test results are presented in a detailed report called "GASB Crossover Testing Report" that can be obtained from the CalPERS website.

GASB 68 requires that the long-term discount rate should be determined without reduction for pension plan administrative expense. The 7.50% investment return assumption used is net of administrative expenses. Administrative expenses are assumed to be 15 basis points. An investment return excluding administrative expenses would have been 7.65%. Using this lower discount rate has resulted in a slightly higher total pension asset and net pension asset. This difference was deemed immaterial to the CalPERS plan.

The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class.

In determining the long-term expected rate of return, CalPERS took into account both short-term and long-term market return expectations as well as the expected pension fund cash flows. Such cash flows were developed assuming that both members and employers will make the required contributions as scheduled in all future years. Using historical returns of all the funds' asset classes, expected compound returns were calculated over the short-term (first 10 years) and the long-term (11-60 years) using a building-block approach. Using the expected nominal returns for both short-term and long-term, the present value of benefits was calculated for each fund. The expected rate of return was set by calculating the single equivalent expected return that arrived at the same present value of benefits for cash flows as the one calculated using both short-term and long-term returns. The expected rate of return was then set equivalent to the single equivalent rate calculated above and rounded down to the nearest one quarter of one percent.

The table below reflects long-term expected real rate of return by asset class. The rate of return was calculated using the capital market assumptions applied to determine the discount rate and asset allocation.

Asset Class	Current target allocation	S .	
Global equity	51.0%	5.25%	5.71%
Global fixed income	19.0%	99.00%	2.43%
Inflation sensitive	6.0%	45.00%	3.36%
Private equity	10.0%	6.83%	6.95%
Real estate	10.0%	4.50%	5.13%
Infrastructure and forestland	2.0%	4.50%	5.09%
Liquidity	2.0%	-0.55%	-1.05%

- (a) An expected inflation rate of 2.5% was used for this period.
- (b) An expected inflation rate of 3.0% was used for this period.

Sensitivity of the employer's proportionate share of the net pension liability to changes in the discount rate – The following presents the Health Authority's net pension liability as of the measurement date, calculated using the discount rate of 7.50%, as well as what the net pension liability would be if it were calculated using a discount rate that is 1% point lower (6.50%) or 1% point higher (8.50%) than the current rate:

			Ju	ne 30, 2016		
	Current 1% Decrease discount rate (6.5%) (7.5%)		1% Increase (8.5%)			
Health Authority's net pension liability	\$	8,416,183	\$	5,018,386	\$	2,213,109
	June 30, 2015					
	19	% Decrease (6.5%)		Current scount rate (7.5%)	1%	% Increase (8.5%)
Health Authority's net pension liability	\$	8,701,727	\$	4,883,971	\$	1,715,597

At June 30, 2016, the Health Authority reported an asset of \$2,128 for new members and a liability of \$5,020,514 for classic members for its proportionate share of the net pension liability. At June 30, 2015, the Health Authority reported a liability of \$161 for new members and \$4,883,810 for classic members for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2014, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of June 30, 2013. The Health Authority's proportion of the net pension liability was based on the CalPERS cost-sharing allocation methodology. This process is described in the CalPERS Public Agency Cost-Sharing Allocation Methodology Report that can be obtained at CalPERS' Web site under the GASB 68 section.

Health Authority's proportion for the miscellaneous plan was 0.18300% and 0.07849% at June 30, 2016 and 2015, respectively. For the PEPRA Miscellaneous Plan, the Health Authority's proportion was 0.00008% and 0.00000% at June 30, 2016 and 2015, respectively.

For the years ended June 30, 2016 and 2015, the Health Authority recognized pension expense of \$1,221,463 and \$735,434, respectively. Pension expense represents the change in the net pension liability during the measurement period, adjusted for actual contributions and the deferred recognition of changes in investment gain/loss, actuarial gain/loss, actuarial assumptions or method, and plan benefits.

For the years ended June 30, 2016, the Health Authority had \$1,570,339 of deferred outflows of resources and \$2,329,621 of deferred inflows of resources related to pensions from the following sources:

	2016					
	Deferred outflows of resources			Deferred inflows of resources		
Change in employers' proportionate share Experience Differences between employer's actual contributions and its proportionate share of total employer contributions Net differences between projected and actual earnings on pension	\$	79,389 62,191 17,510	\$	- - -		
plan investments Assumptions	\$	1,411,249 - 1,570,339	\$	(1,741,234) (588,387) (2,329,621)		

For the years ended June 30, 2015, the Health Authority had \$1,367,331 of deferred outflows of resources and \$1,892,634 of deferred inflows of resources related to pensions from the following sources:

	2015				
	Deferred outflows of resources		Deferred inflows of resources		
Change in employers' proportionate share	\$	14,041	\$	(251,394)	
Experience		-		-	
Differences between employer's actual contributions and its					
proportionate share of total employer contributions		392,174		-	
Net differences between projected and actual earnings on pension					
plan investments		-		(1,641,240)	
Assumptions		-		-	
Contributions subsequent to the measurement date		961,116		-	
	\$	1,367,331	\$	(1,892,634)	

Deferred outflows of resources and deferred inflows of resources above represent the unamortized portion of changes to net pension liability to be recognized in future periods in a systematic manner.

Deferred outflows of resources of \$910,906 and \$961,116 resulting from contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the years ending June 30, 2016 and 2015, respectively.

Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

<u>Year</u>	Ended	<u>Iune</u>	<u>30,</u>

2016 2017 2018		\$ (407,595) (390,642) (303,062)
2019		 342,017
		\$ (759,282)

### **NOTE 8 - POSTRETIREMENT HEALTH BENEFITS**

Plan description – The Health Authority participates in the California Employers' Retiree Benefit Trust ("CERBT"), a single employer agent plan as administered by CalPERS to prefund its postemployment healthcare benefits. The Health Authority's OPEB Plan provides healthcare benefits to eligible employees and their surviving spouses. Retired employees who retire directly from the health plan are eligible to receive contributions from Santa Clara Family Health Plan toward their monthly Public Employees' Medical and Hospital Care Act ("PEMHCA") (health plans offered by CalPERS) if they meet certain age and service eligibility requirements as outlined in the plan document and as approved by the board of directors of the Health Authority. All employees who attain age 50 with a minimum of 5 years of CalPERS service and employed by the Health Authority at the time of retirement are eligible. Copies of PERS' annual financial report may be obtained from their executive office at 400 Q Street, Sacramento, California 95811. A separate report for the County's plan in CERBT is not available.

**Funding policy** – The Health Authority pays for 90% of the cost of retiree medical plan premiums, including the cost for spouse and dependent coverage. Retirees are required to pay the other 10%. The Health Authority contracts with CalPERS for health plan coverage. The Health Authority contribution is also capped at 90% of Blue Shield Access+, Bay Area Region premium (basic and supplemental rates for non-Medicare and Medicare retirees, respectively) for retirees who elect PERS Care ("PPO") or out of state coverage. Upon the death of the retiree, the Health Authority will continue the contributions described to surviving spouse's lifetime or until any surviving minor dependents reach age 26.

The Health Authority must contribute the minimum required amount of \$5,000 or the annual required contribution ("ARC"), whichever is lower. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and amortize any unfunded actuarial liabilities over a period not to exceed 30 years. The contribution requirements of the Health Authority are established and may be amended by the CERBT.

Actuarial methods and assumptions – Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and the healthcare cost trend. Actuarially determined amounts are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future. The required schedule of funding progress, presented as required supplementary information following the notes to the combined financial statements, presents multiyear trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits. Projections of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by the employer and plan members) and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the employer and plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

The actuarial cost method used for determining the benefit obligations is the Projected Unit Credit Cost Method. Under this method, the actuarial present value of projected benefits is the value of benefits expected to be paid for current actives and retirees and is calculated based on census data and the various assumptions noted below. The actuarial value of assets is equal to the market value of assets as of June 30, 2016. The unfunded actuarial accrued liability is being amortized as a level dollar amount over 30 years on an open basis (i.e., rolling 30 years).

Demographic assumptions used in the valuations include withdrawal probabilities of miscellaneous employees terminating within one year for an employee with five years of service ranging from 0.97% to 7.02% for entering ages from 50 to 30 years, respectively; probability of retirement within one year for an active employee with 15 years of service ranging from 100% to 0% for ages 75 to 50, respectively; disability probabilities ranging from 0.21% to 0.02% and 0.23% to 0.01%, for males and females aged 50 to 25 years, respectively; mortality rates based on statistics taken from the California PERS most recent pension valuation projected to year 2028 with scale BB; election coverage by 100% of new retirees; spouse coverage by 35% of new retirees at retirement; female spouses are assumed to be three years younger than male spouses. For current retirees, actual age data was used. In addition, medical PMPM costs for fiscal year 2016 were adjusted by age groups, retirees, spouses, and gender. The average age of the covered active employees was 44.15 with an average service of 4.79 at the valuation date. The average age of the current retirees was 66.67 at the valuation date. The valuation also included a measurement of an implicit subsidy for community rated health plans.

Economic assumptions include discount rate of 7.00%, which is based on the investments held in the OPEB trust and includes a 2.50% long-term inflation assumption.

The assumed health care cost trend rates used in the calculations were 4.25% for 2017, graded to 4.25% for year 2088 and beyond and 3.50% for 2017, graded to 4.50% for year 2075 and beyond for ages pre-65 and post-65, respectively.

**Annual OPEB cost** – The following table sets forth the actuarial calculation of the annual required contribution and net OPEB obligation for the fiscal years ended June 30, 2016 and 2015:

	2016		2015	
Determination of annual required contribution: Normal cost at fiscal year-end Amortization of unfunded actuarial accrued liability	\$	607,107 347,048	\$	695,345 404,909
Annual required contribution	\$	954,155	\$	1,100,254
Determination of net OPEB obligation: Annual required contribution Interest on prior year net OPEB obligation (asset) Adjustment to ARC	\$	954,155 - -	\$	1,100,254 - -
Annual OPEB cost		954,155		1,100,254
Benefit payments made directly by the health Authority Implicit Subsidies attributed to Pay-Go benefit payments Contributions made to CERBT		499,704 - 454,451		364,921 99,915 635,418
Total contributions made		954,155	,	1,100,254
Net OPEB asset		-		-
Net OPEB obligation (asset) - beginning of fiscal year		(3)		(3)
Net OPEB obligation (asset) - end of fiscal year	\$	(3)	\$	(3)

The following table summarizes the contributions to the post retirements health benefits plan for the years ended:

Fiscal year ended	 Annual OPEB cost	Net OPEB obligation		Percentage of OPEB cost contributed	
June 30, 2014	\$ 743,289	\$	(3)	100%	
June 30, 2015	\$ 1,100,254	\$	(3)	100%	
June 30, 2016	\$ 954,155	\$	(3)	100%	

**Funding status and funding progress –** As of June 30, 2016 and 2015, the most recent actuarial valuation date, the funded status of the plan was as follows:

	2016			2015		
Acturial accrued liability (AAL) Actuarial value of plan assets	\$	8,959,169 5,188,446	\$	8,998,672 4,692,134		
Unfunded actuarial accrued liability (UAAL)	\$	3,770,723	\$	4,306,538		
Funded ratio (actuarial value of plan assets/AAL)		57.9%		52.1%		
Covered payroll (active plan members)	\$	13,266,167	\$	10,307,059		
UAAL as a percentage of covered payroll		28.4%		41.8%		

As of June 30, 2016, the most recent actuarial valuation date, the plan was 57.9% funded. The actuarial accrued liability for benefits was \$8,959,169 and the actuarial value of assets was \$5,188,446, resulting in an unfunded accrued liability of \$3,770,723. Unfunded actuarial accrued liability is amortized over 30 years and is included in the annual required contribution.

### NOTE 9 - MEDICAL STOP LOSS INSURANCE

The Health Authority has entered into certain stop-loss agreements with third parties in order to limit its losses on individual claims. Under the terms of these agreements, the third parties will reimburse the Health Authority certain proportions of the cost of each member's annual hospital services excluding those that are capitated, in excess of specified deductibles, up to a maximum of \$1,500,000 per member per contract year. Insurance premiums are recorded as medical expenses and recoveries are recorded as a reduction of these expenses. Stop-loss recoveries exceeded premiums by \$2,138,132 and \$174,899 in 2016 and 2015, respectively.

### **NOTE 10 - TANGIBLE NET EQUITY**

As a limited license plan under Knox-Keene Health Care Services Plan Act of 1975 (the Act), the Health Authority is required to maintain a minimum level of tangible net equity. The required tangible net equity level was \$32,375,000 and \$19,411,000 at June 30, 2016 and 2015, respectively. The Health Authority's tangible net equity was \$100,293,455 and \$72,630,954 at June 30, 2016 and 2015, respectively.

### **NOTE 11 - RISK MANAGEMENT**

The Health Authority is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; business interruptions; errors and omissions; employee injuries and illness; natural disasters; and employee health, dental, and accident benefits. The Health Authority carries commercial insurance for claims arising from such matters, and no settled claims have ever exceeded the Health Authority's commercial coverage.

### **NOTE 12 - COMMITMENTS AND CONTINGENCIES**

In the ordinary course of business, the Health Authority is a party to claims and legal actions by enrollees, providers, and others. The Health Authority's policy is to accrue for amounts related to these claims and legal actions if it is probable that a liability has been incurred and the amount of the liability can be reasonably estimated. After consulting with legal counsel, Health Authority management is of the opinion that any liability that may ultimately result from claims or legal actions will not have a material effect on the financial position or results of operations of the Health Authority.

### **NOTE 13 - HEALTH CARE REFORM**

In March 2010, the President signed into law the Patient Protection and Affordable Care Act and the Health Care and Education Reconciliation Act of 2010 (collectively referred to as the Healthcare Reform Legislation), which considerably transforms the U.S. health-care system and increases regulations within the U.S. health insurance industry. This legislation is intended to expand the availability of health insurance coverage to millions of Americans. The Healthcare Reform Legislation contains provisions that take effect from 2010 through 2018, with most measures effective in 2014. Under the Healthcare Reform Legislation, Medi-Cal coverage expanded as of January 2014 for low-income families, children, pregnant women, seniors, and persons with disabilities. For the years ended June 30, 2016 and 2015, the Health Authority served an average of 79,905 and 54,382 Medi-Cal Expansion members per month, which increased revenues by approximately \$368 million and \$332 million, respectively.

### **NOTE 14 - SUBSEQUENT EVENTS**

Subsequent events are events or transactions that occur after the statement of net position date but before financial statements are issued. The Health Authority recognizes in the combined financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the statement of net position, including the estimates inherent in the process of preparing the combined financial statements. The Health Authority's combined financial statements do not recognize subsequent events that provide evidence about conditions that did not exist at the date of the statement of net position but arose after the statement of net position date and before combined financial statements are issued.

The Health Authority has evaluated subsequent events through October 27, 2016, the date at which the combined financial statements were available to be issued, and determined that there are no other items to be disclosed.

**SUPPLEMENTARY INFORMATION** 

## SANTA CLARA COUNTY HEALTH AUTHORITY (DBA SANTA CLARA FAMILY HEALTH PLAN) AND SANTA CLARA COMMUNITY HEALTH AUTHORITY SUPPLEMENTAL POST EMPLOYMENT HEALTH BENEFITS INFORMATION

Benefits are funded by the health plan on a pay-as-you go basis. As of June 30, 2016 and 2015, 155 and 127 active employees and 51 and 49 retirees, respectively, were eligible to participate in the plan.

The following table shows a schedule of funded status and progress:

Actuarial Valuation Date	Actuarial Value of Assets (a)	Actuarial Accrued Liability (AAL) (b)		Unfunded Actuarial Accrued Liability (UAAL) (a-b)		Funded Ratio (a/b)	Covered Payroll (c)		UAAL as a Percentage of Covered Payroll ((a-b)/c)	
June 30, 2014	\$ 4,054,959	\$	9,342,541	\$	(5,287,582)	43.40%	\$	9,586,094	-55.16%	
June 30, 2015	\$ 4,692,134	\$	8,998,672	\$	(4,306,538)	52.14%	\$	10,307,509	-41.78%	
June 30, 2016	\$ 5,188,446	\$	8,959,169	\$	(3,770,723)	57.91%	\$	13,266,167	-28.42%	

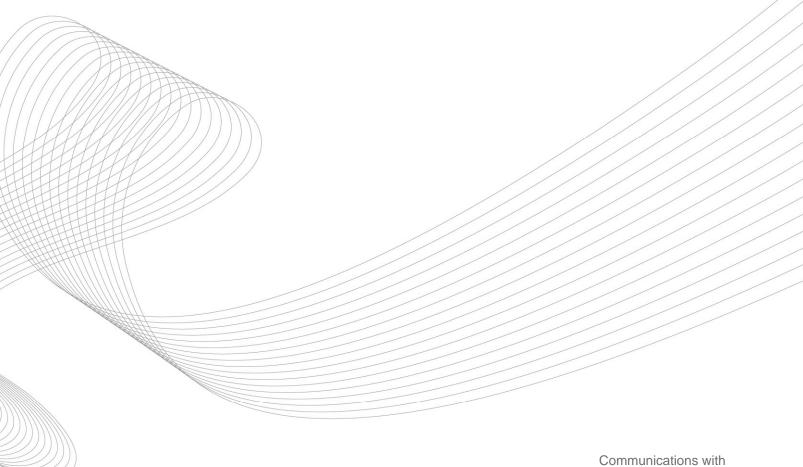
The actuarial cost method used for determining the benefit obligations is the "projected unit credit cost method." Under this method, the actuarial present value of projected benefits is the value of benefits expected to be paid for current active members and retirees and is calculated based on assumptions discussed above and underlying census data.

## SANTA CLARA COUNTY HEALTH AUTHORITY (DBA SANTA CLARA FAMILY HEALTH PLAN) AND SANTA CLARA COMMUNITY HEALTH AUTHORITY SCHEDULE OF PROPORTIONATE SHARE OF THE NET PENSION LIABILITY

		2015		
Proportion of the net pension liability		0.07311%		0.07849%
Proportionate share of the net pension liability	\$	5,018,386	\$	4,883,971
Covered - employee payroll	\$	7,427,745	\$	8,850,000
Proportionate share of the net pension liability as percentage of covered-employee payroll		67.56%		55.19%
Proportionate share of plan's fiduciary net position as a percentage of the plan's total pension liability		83.63%		83.03%
Proportionate share of aggregate employer contributions	\$	887,143	\$	646,110

## SANTA CLARA COUNTY HEALTH AUTHORITY (DBA SANTA CLARA FAMILY HEALTH PLAN) AND SANTA CLARA COMMUNITY HEALTH AUTHORITY SCHEDULE OF CONTRIBUTIONS

		2015		
Measurement period	2	2014-2015	2013-2014	
Actuarially determined contribution  Contributions in relation to the actuarially determined contribution	\$	910,906 (910,906)	\$	886,335 (886,335)
Contribution deficiency (excess)	\$		\$	
Covered-employee payroll	\$	7,427,745	\$	8,850,000
Contributions as a percentage of covered-employee payroll		12.26%		10.02%



Communications with Those Charged with Governance

Santa Clara County Health Authority (dba Santa Clara Family Health Plan) and Santa Clara Community Health Authority

June 30, 2016



Certified Public Accountants | Business Consultants



#### COMMUNICATIONS WITH THOSE CHARGED WITH GOVERNANCE

To the Board of Directors Santa Clara County Health Authority (dba Santa Clara Family Health Plan) and Santa Clara Community Health Authority

We have audited the combined financial statements of Santa Clara County Health Authority (dba Santa Clara Family Health Plan) and Santa Clara Community Health Authority (collectively the "Health Authority"), as of and for the year ended June 30, 2016, and have issued our report thereon dated October 27, 2016. Professional standards require that we provide you with the following information related to our audit.

### OUR RESPONSIBILITY UNDER AUDITING STANDARDS GENERALLY ACCEPTED IN THE UNITED STATES OF AMERICA

As stated in our engagement letter dated June 6, 2016, our responsibility, as described by professional standards, is to form and express an opinion about whether the combined financial statements prepared by management with your oversight are fairly presented, in all material respects, in conformity with accounting principles generally accepted in the United States of America. Our audit of the combined financial statements does not relieve you or management of your responsibilities.

Our responsibility is to plan and perform the audit in accordance with auditing standards generally accepted in the United States of America and to design the audit to obtain reasonable, rather than absolute, assurance about whether the combined financial statements are free from material misstatement. An audit of combined financial statements includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Health Authority's internal control over financial reporting. Accordingly, we considered the Health Authority's internal control solely for the purposes of determining our audit procedures and not to provide assurance concerning such internal control.

We are also responsible for communicating significant matters related to the combined financial statement audit that, in our professional judgment, are relevant to your responsibilities in overseeing the financial reporting process. However, we are not required to design procedures for the purpose of identifying other matters to communicate to you.

### PLANNED SCOPE AND TIMING OF THE AUDIT

We performed the audit according to the planned scope and timing previously communicated to you in our engagement letter dated June 6, 2016.



### SIGNIFICANT AUDIT FINDINGS AND ISSUES

### **Qualitative Aspects of Accounting Practices**

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by the Health Authority are described in Note 1 to the combined financial statements. During the year, management adopted Governmental Accounting Standards Board ("GASB") Statement No. 72, Fair Value Measurements and Application ("GASB 72") and No. 76, The Hierarchy of Generally Accepted Accounting Principles for State and Local Governments ("GASB 76"). There have been no other new accounting policies adopted and there were no changes in the application of existing policies during 2016. We noted no transactions entered into by the Health Authority during the year for which there is a lack of authoritative guidance or consensus. There are no significant transactions that have been recognized in the combined financial statements in a different period than when the transaction occurred.

### **Significant Accounting Estimates**

Accounting estimates are an integral part of the combined financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the combined financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the combined financial statements were:

- Management recorded an estimated liability for incurred but unpaid claims expense. The
  estimated liability for unpaid claims is based on management's estimate of historical claims
  experience and known activity subsequent to year-end. We have gained an understanding of
  management's estimate methodology, and have examined the documentation supporting these
  methodologies and formulas. We found management's basis to be reasonable in relation to the
  combined financial statements taken as a whole.
- Management recorded an estimated capitation receivable. The estimated capitation receivable for
  eligible Medi-Cal program beneficiaries is based upon an historical experience methodology. We
  have an understanding of management's estimate methodology, and have examined the
  documentation supporting these methodologies and formulas. We found management's basis to
  be reasonable in relation to the combined financial statements taken as a whole.
- Management's estimate of the net pension liability is actuarially determined using assumptions on
  the long-term rate of return on pension plan assets, the discount rate used to determine the
  present value of benefit obligations, and the rate of compensation increases. These assumptions
  are provided by management. We have evaluated the key factors and assumptions used to
  develop the estimate. We found management's basis to be reasonable in relation to the combined
  financial statements taken as a whole.
- Management recorded an estimated liability for the medical loss ratio requirement for Medi-Cal
  Expansion. The estimated liability is based on management's estimate of revenues and allowable
  medical expenses related to Medi-Cal Expansion. We have gained an understanding of
  management's estimate methodology, and have examined the documentation supporting these
  methodologies and formulas. We found management's process to be reasonable.

- Management recorded an estimated liability for premium deficiency reserve. The estimated liability is based on management's analyses of its expected future medical expenses and maintenance costs to determine whether such costs will exceed anticipated future revenues under its contracts. We have gained an understanding of management's estimate methodology, and have examined the documentation supporting these methodologies and formulas. We found management's basis to be reasonable in relation to the combined financial statements taken as a whole.
- The useful lives of fixed assets have been estimated based on the intended use and are within accounting principles generally accepted in the United States of America. We found management's basis to be reasonable in relation to the combined financial statements taken as a whole.

#### **Financial Statement Disclosures**

The disclosures in the financial statements are consistent, clear, and understandable. Certain financial statement disclosures are particularly sensitive because of their significance to financial statement users. The most sensitive disclosures affecting the Health Authority's financial statements relate to medical claims payable, net pension, and capitation and premium revenues.

### Significant Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.

#### **Uncorrected Misstatements**

Professional standards require us to accumulate all factual and judgmental misstatements identified during the audit, other than those that are trivial, and communicate them to the appropriate level of management. There were no uncorrected misstatements whose effects, as determined by management, are material, both individually and in the aggregate, to the financial statements as a whole.

### **Disagreements with Management**

For purposes of this letter, professional standards define a disagreement with management as a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the combined financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

### **Management Representations**

We have requested certain representations from management that are included in the attached management representation letter dated October 27, 2016.

### **Management Consultation with Other Independent Accountants**

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Health Authority's combined financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

### Independence

We are required to disclose to those charged with governance, in writing, all relationships between the auditors and the Health Authority that in the auditor's professional judgment, may reasonably be thought to bear on our independence. We know of no such relationships and confirm that, in our professional judgment, we are independent of the Health Authority within the meaning of professional standards.

### Other Significant Audit Findings or Issues

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We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Health Authority's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

This information is intended solely for the use of the Board of Governors of Santa Clara County Health Authority (dba Santa Clara Family Health Plan) and Santa Clara Community Health Authority and its management, and is not intended to be, and should not be, used by anyone other than these specified parties.

San Francisco, California October 27, 2016



October 27, 2016

Moss Adams LLP 101 Second Street, Suite 900 San Francisco, CA 94105

We are providing this letter in connection with your audit of the combined financial statements of Santa Clara County Health Authority (dba Santa Clara Family Health Plan) and Santa Clara Community Health Authority (collectively the "Health Authority"), which comprise the combined statement of net position as of June 30, 2016, and the related combined statements of revenues, expenses, and changes in net position, and cash flows for the year then ended, and the related notes to the combined financial statements for the purpose of expressing an opinion as to whether the combined financial statements are presented fairly, in all material respects, in accordance with accounting principles generally accepted in the United States (U.S. GAAP). Certain representations in this letter are described as being limited to matters that are material. Items are considered material, regardless of size, if they involve an omission or misstatement of accounting information that, in the light of surrounding circumstances, makes it probable that the judgment of a reasonable person relying on the information would be changed or influenced by the omission or misstatement.

Except where otherwise stated below, immaterial matters less than \$1,075,000 collectively are not considered to be exceptions that require disclosure for the purpose of the following representations. This amount is not necessarily indicative of amounts that would require adjustment to or disclosure in the combined financial statements.

We confirm that, to the best of our knowledge and belief, having made such inquiries as we considered necessary for the purpose of appropriately informing ourselves as of the date of this letter,

### **Combined Financial Statements**

- We have fulfilled our responsibilities, as set out in the terms of the audit engagement letter dated June 6, 2016, for the preparation and fair presentation of the combined financial statements in accordance with U.S. GAAP.
- 2. We acknowledge our responsibility for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of combined financial statements that are free from material misstatement, whether due to fraud or error.
- We acknowledge our responsibility for the design, implementation and maintenance of internal controls to prevent and detect fraud.
- 4. Significant assumptions used by us in making accounting estimates, including those measured at fair value, are reasonable.
- 5. Related party relationships and transactions have been appropriately accounted for and disclosed in accordance with the requirements of U.S. GAAP.
- 6. All events subsequent to the date of the combined financial statements and for which U.S. GAAP requires adjustment or disclosure have been adjusted or disclosed.
- 7. The effects of all known actual or possible litigation and claims have been accounted for and disclosed in accordance with U.S. GAAP.



- 8. The following, if any, have been properly recorded or disclosed in the combined financial statements:
  - a. Related-party transactions, including sales, purchases, loans, transfers, leasing arrangements, and guarantees, and amounts receivable from or payable to related parties.
  - b. Guarantees, whether written or oral, under which the Health Authority is contingently liable.
  - c. Significant estimates and material concentrations known to management that are required to be disclosed in accordance with the Government Accounting Standards Board ("GASB") Codification Section C50, Claims and Judgments [Significant estimates are estimates at the balance sheet date that could change materially within the next year. Concentrations refer to volumes of business, revenues, available sources of supply, or markets or geographic areas for which events could occur that would significantly disrupt normal finances within the next year.]
- 9. There are no estimates that may be subject to a material change in the near term that have not been properly disclosed in the combined financial statements. We understand that *near term* means the period within one year of the date of the combined financial statements. In addition, we have no knowledge of concentrations existing at the date of the combined financial statements that make the Health Authority vulnerable to the risk of severe impact that have not been properly disclosed in the combined financial statements. We understand that concentrations include individual or group concentrations of payors, members, suppliers, lenders, products, services, sources of labor or materials, licenses or other rights, or operating areas or markets. We further understand that *severe impact* means a significant financially disruptive effect on the normal functioning of the Health Authority.

### Information Provided

- 10. We have provided you with:
  - Access to all information, of which we are aware that is relevant to the preparation and fair presentation of the combined financial statements such as records, documentation and other matters;
  - b. Minutes of the meetings of Board of Governors, directors, and committees of directors, or summaries of actions of recent meetings for which minutes have not yet been prepared;
  - c. Additional information that you have requested from us for the purpose of the audit;
  - d. Unrestricted access to persons within the entity from whom you determined it necessary to obtain audit evidence.
- 11. We acknowledge our responsibility for the design and implementation of programs and controls to prevent and detect fraud. We understand the term "fraud" includes misstatements arising from fraudulent financial reporting and misstatements arising from misappropriation of assets. Misstatements arising from fraudulent financial reporting are intentional misstatements, or omissions of amounts or disclosures in the combined financial statements to deceive financial statement users. Misstatements arising from misappropriation of assets involve the theft of an entity's assets where the effect of the theft causes the condensed interim financial information not to be presented in conformity with accounting principles generally accepted in the United States of America.
- 12. All transactions have been properly recorded in the accounting records and are reflected in the combined financial statements.
- 13. We have disclosed to you the results of our assessment of the risk that the combined financial statements may be materially misstated as a result of fraud.
- 14. We have no knowledge of any fraud or suspected fraud that affects the entity and involves
  - a. Board of Governors,
  - b. Management,
  - c. Employees who have significant roles in internal control, or



d. Others when the fraud could have a material effect on the combined financial statements.

### 15. There are no-

- a. There are no violations or possible violations of laws or regulations that exist, such as those related to Medicare and Medicaid antifraud and abuse statutes, in any jurisdiction, whose effects are considered for disclosure in the combined financial statements or as a basis for recording a loss contingency other than those disclosed or accrued in the combined financial statements. This is including, but not limited to, the antikickback statute of the Medicare and Medicaid Patient and Program Protection Act of 1987, limitations on certain physician referrals (the Stark law), and the False Claims Act.
- b. Possible illegal acts brought to the attention of management.
- c. Unasserted claims or assessments that our lawyer has advised us are probable of assertion and must be disclosed in accordance with GASB 62 section 1500, Reporting Liabilities, paragraph .114 and section C50, Claims and Judgments, paragraph .115.
- d. Other liabilities or gain or loss contingencies that are required to be accrued or disclosed by GASB 62 section 1500 paragraph .114 and section C50 paragraph .115.
- 16. We have no knowledge of any allegations of fraud or suspected fraud, affecting the Health Authority's combined financial statements communicated by employees, former employees, analysts, regulators or others.
- 17. We have disclosed to you all known instances of non-compliance or suspected non-compliance with laws and regulations whose effects should be considered when preparing combined financial statements.
- 18. We are not aware of any pending or threatened litigation, claims, and assessments whose effects should be considered when preparing the combined financial statements and we have not consulted legal counsel concerning litigation, claims, or assessments.
- 19. We have disclosed to you, if any, the identity of the Health Authority's related parties and all the related party relationships and transactions of which we are aware.
- 20. The Health Authority has no plans or intentions that may materially affect the carrying value or classification of assets and liabilities.
- 21. There are no estimates that may be subject to a material change in the near term that have not been properly disclosed in the combined financial statements. We understand that near term means the period within one year of the date of the combined financial statements. In addition, we have no knowledge of concentrations existing at the date of the combined financial statements that make the Health Authority vulnerable to the risk of severe impact that have not been properly disclosed in the combined financial statements. We understand that concentrations include individual or group concentrations of payors, members, suppliers, lenders, products, services, sources of labor or materials, licenses or other rights, or operating areas or markets. We further understand that severe impact means a significant financially disruptive effect on the normal functioning of the Health Authority.
- 22. The Health Authority has satisfactory title to all owned assets, and there are no liens or encumbrances on such assets nor has any asset been pledged as collateral, except as disclosed to you and reported in the combined financial statements.
- 23. The Health Authority has complied with all aspects of contractual agreements that would have a material effect on the combined financial statements in the event of noncompliance.
- 24. Capitation and premium revenue and noncapital grants and contributions as disclosed in Note 1 of the combined financial statements are fairly stated in accordance with U.S. GAAP.
- 25. We have disclosed to you any change in the Health Authority's internal control over financial reporting that occurred during the Health Authority's most recent fiscal year that has materially affected, or is reasonably likely to materially affect, the Health Authority's internal control over financial reporting
- 26. The liability for health unpaid claims and claims adjustment expenses, including amounts for incurred but not reported claims and estimated recoveries for salvage and subrogation, has been determined using appropriate



estimated ultimate costs of settling the claims (including the effects of inflation and other societal and economic factors), considering past experience adjusted for current trends and any other factors that would modify past experience. The estimated liability is to the best of our knowledge and belief, an accurate estimate of our incurred but unreported health claims liability as of June 30, 2016. The data used in projecting the ultimate unpaid claims and claims adjustment expense is complete and accurate, and is reconciled to the underlying accounting records.

- 27. We agree with the findings of our specialists in evaluating the liabilities for health unpaid claims and claims adjustment expenses, including amounts for incurred but not reported claims expenses and have adequately considered the qualifications of the specialist in determining the amounts and disclosures used in the combined financial statements and underlying accounting records. We did not give or cause any instructions to be given to specialists with respect to the values or amounts derived in an attempt to bias their work, and we are not otherwise aware of any matters that have had an impact on the independence or objectivity of the specialists.
- Adequate consideration has been given to, and appropriate provision made for, audit adjustments by third-party organizations or other regulatory agencies.
- 29. All reinsurance transactions entered into by the Health Authority are final and there are no side agreements with reinsurers, or other terms in effect, which allow for the modification of term under existing reinsurance arrangements. Furthermore, the Health Authority's reinsurance arrangements meet the risk transfer provisions of GASB Codification Section Po20, *Public Entity Risk Pools*, or are accounted for as deposits.
- 30. We believe that the actuarial assumptions and methods used to measure postretirement liabilities and costs for financial accounting purposes are appropriate in the circumstances.
- 31. The Health Authority was in compliance with the requirements of licensure under the Knox-Keene Health Care Service Health Authority act of 1975 at June 30, 2016.
- 32. Risk sharing, provider incentive, withhold, capitation and other arrangements with providers wherein the Health Authority is obligated to provide for a settlement of accounts with providers have been calculated in accordance with the existing arrangements and are included in the combined financial statements at net realizable value, giving consideration to all amounts due under arrangements. We believe the estimated risk sharing liability is fairly stated as of June 30, 2016.
- 33. The Health Authority has appropriately reconciled its books and records (e.g., general ledger accounts) underlying the combined financial statements to their related supporting information (e.g. sub ledger or third-party data). All related reconciling items considered to be material were identified and included on the reconciliations and were appropriately adjusted in the combined financial statements. There were no material un-reconciled differences or material general ledger suspense account items that should have been adjusted or reclassified to another account balance. There were no material general ledger suspense account items written off to a balance sheet account, which should have been written off to an income statement account and vice versa.
- 34. In regard to your assistance with drafting the combined financial statements, we have:
  - a. Made all management decisions and performed all management functions.
  - b. Designated an individual with suitable skill, knowledge, or experience to oversee the services.
  - Evaluated the adequacy and results of the services performed.
  - Accepted responsibility for the results of the services.
  - e. Established and maintained internal controls, including monitoring of ongoing activities.



- 35. We are not aware of any reason that Moss Adams LLP would not be considered to be independent for purposes of the Health Authority's audit.
- 36. We have the intent and ability to commit the necessary resources to become compliant with the laws and regulations contained in the Health Insurance Portability and Accountability Act of 1996 ("HIPAA") by the required compliance deadlines. We have no information that indicated that a significant vendor may be unable to sell to the Health Authority; a significant customer may be unable to purchase from the Health Authority; or a significant service provider may be unable to provide services to the Health Authority, in each case because of their respective inability to comply with HIPAA.
- 37. To our knowledge, there are no instances where any officer or employee of the Health Authority has an interest in a company with which the Health Authority does business that would be considered a "conflict of interest." Such an interest would be contrary to the Health Authority's policy.
- 38. We acknowledge our responsibility for presenting the Management's Discussion and Analysis required by GASB Codification 62 paragraph 565 in accordance with accounting principles generally accepted in the United States of America and we believe the Management's Discussion and Analysis is measured and presented in accordance with the prescribed guidelines. The methods of measurement and presentation of the Management's Discussion and Analysis have not changed from those used in the prior periods, and we have disclosed to you any significant assumptions or interpretations underlying the measurement and presentation of the required supplementary information.
- 39. We acknowledge our responsibility for presenting the schedule of changes in net pension liability and related ratios and schedule of contributions required by GASB 68 in accordance with accounting principles generally accepted in the United States of America and we believe the schedules are presented in accordance with the prescribed guidelines.
- 40. Pending changes in the organizational structure, financing arrangements, or other matters, if any, that could have a material effect on the combined financial statements of the entity are properly disclosed.
- 41. We have performed an analysis of expected future medical expenses and maintenance costs to determine whether such costs will exceed anticipated future revenues under our contracts. We have determined that expected costs do not exceed anticipated revenues. Based on our analysis, we believe a premium deficiency reserve of \$8,294,025 is necessary at June 30, 2016.
- 42. We believe that the actuarial assumptions and methods used to measure net pension liability for financial accounting purposes are appropriate in the circumstances.
- 43. We have reviewed and evaluated the impact of adopting GASB 72, Fair Value Measurement and Application, and GASB 76, The Hierarchy of Generally Accepted Accounting Principles for State and Local Governments, as discussed in Note 1. The Health Authority has determined that adopting GASB 72 and GASB 76 had no material impact to the combined financial position and the combined results of operations as of and for the year ended June 30, 2016.
- 44. We have not completed the process of evaluation the impact that will result from adopting GASB 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions, and GASB 82, Pension Issues, as discussed in Note 1. The Health Authority is therefore unable to disclose the impact that adopting GASB 75 and GASB 82 will have on its combined financial position and the combined results of operations when such statements are adopted.
- 45. We were in compliance with our tangible net equity regulatory requirement at June 30, 2016.



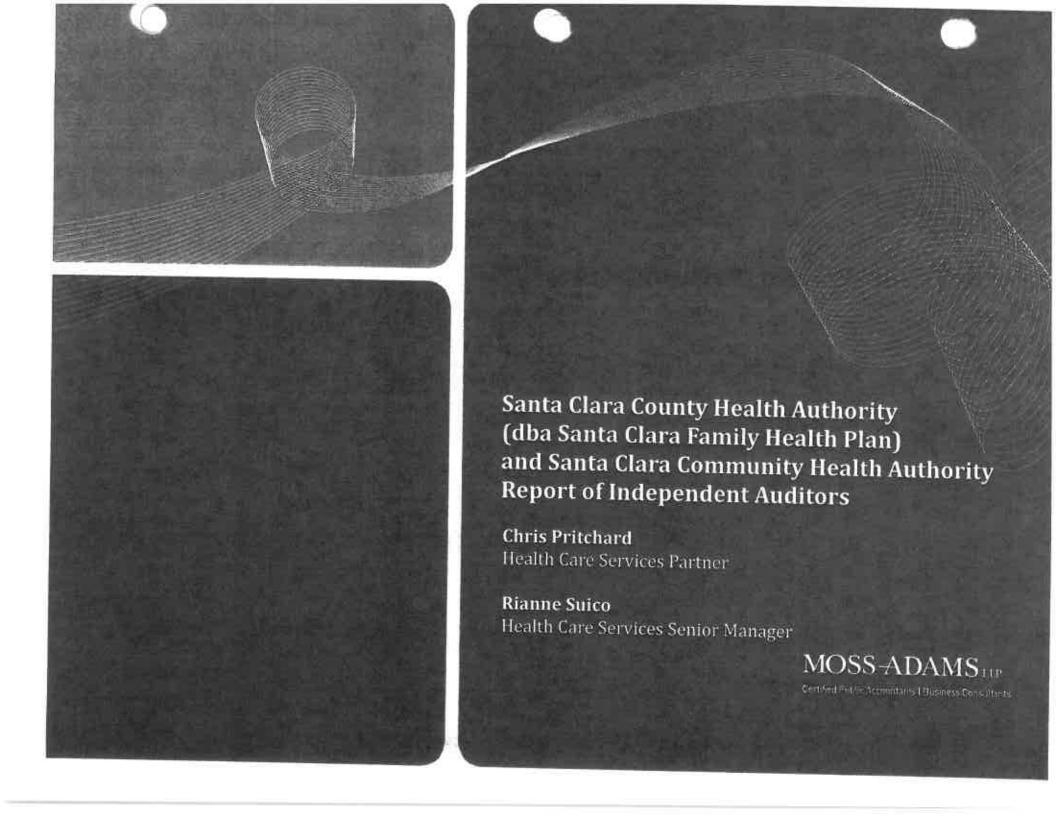
- 46. The liability calculation for the required 85% medical loss ratio for the Medi-Cal Expansion population uses appropriate claims and encounters data and allowable medical expenses, and is calculated in accordance with our Medi-Cal contract. The estimated liability is to the best of our knowledge and belief as of June 30, 2016.
- 47. We have disclosed to you all of the matters of which we are aware that are relevant to the Health Authority's ability to continue as a going concern, including all significant conditions and events, and mitigating factors and the Health Authority's plans to be able to continue operations on an ongoing basis.
- 48. We confirm we are subject to the audit requirements of the California Code of Regulations, Title 2, Section 1131, State Controller's *Minimum Audit Requirements* for California Special Districts and the State Controller's Office prescribed reporting guidelines. We confirm that the fiscal year 2015-2016 Special Districts Financial Transactions Report for the Santa Clara Community Health Authority has not been filed as of the date of this letter. Santa Clara Community Health Authority has no activity for fiscal year 2015-2016 and no activity will be reported in the Special Districts Financial Transactions Report. The deadline for the Special District Financial Transaction Report for fiscal year 2015-2016 is due 7 months after the fiscal year end June 30, 2016.

To the best of our knowledge and belief, no events have occurred subsequent to the combined statements of net position date and through the date of this letter that would require adjustment to or disclosure in the aforementioned combined financial statements.

Dave Cameron, CEO

10/27/16

Neal Jarecki, Controller



### REPORT OF INDEPENDENT AUDITORS

### **Unmodified Opinion**

Combined financial statements are fairly presented in accordance with generally accepted accounting principles.



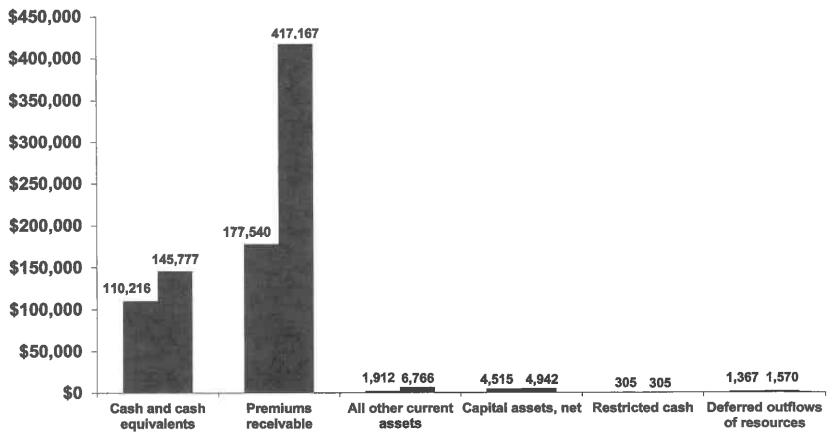
# COMBINED STATEMENTS OF NET POSITION

### ASSET COMPOSITION

(IN THOUSANDS)

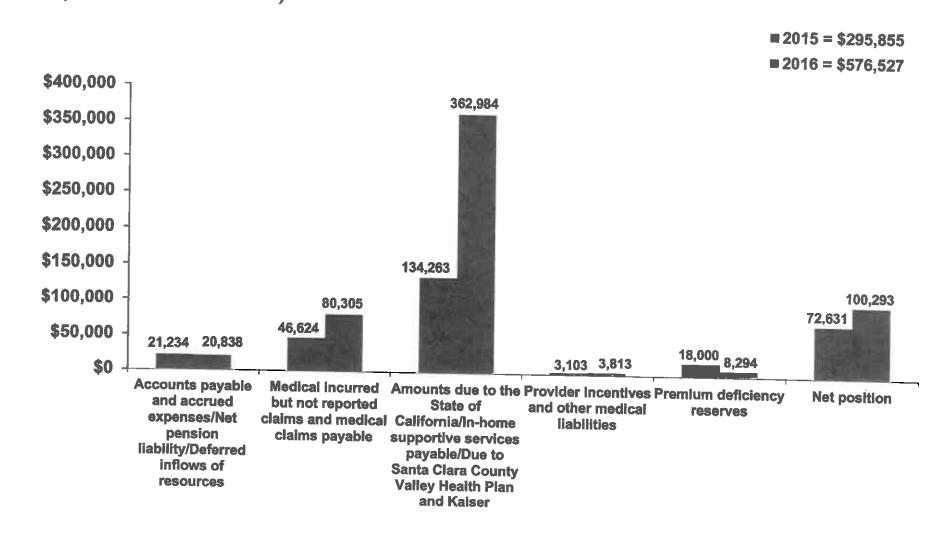
**2015 = \$295,855** 

**2016 = \$576,527** 





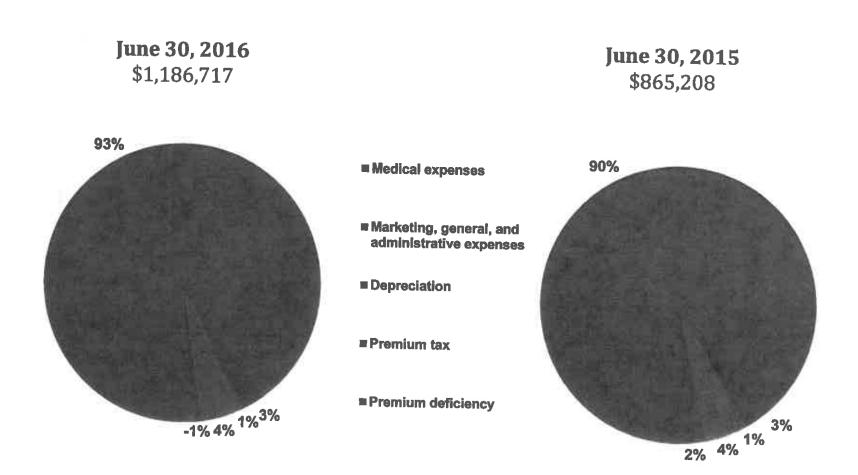
## LIABILITIES AND NET POSITION BALANCE (IN THOUSANDS)



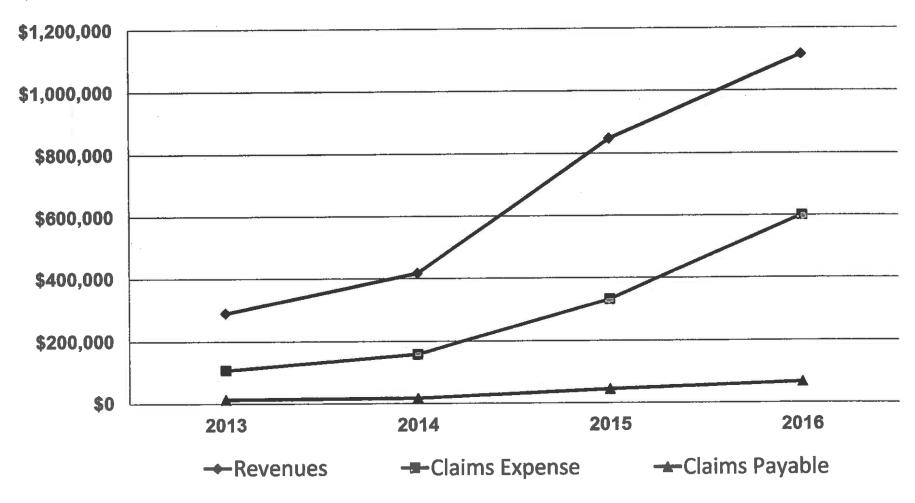
## **OPERATIONS**

## **OPERATING EXPENSES**

(IN THOUSANDS)



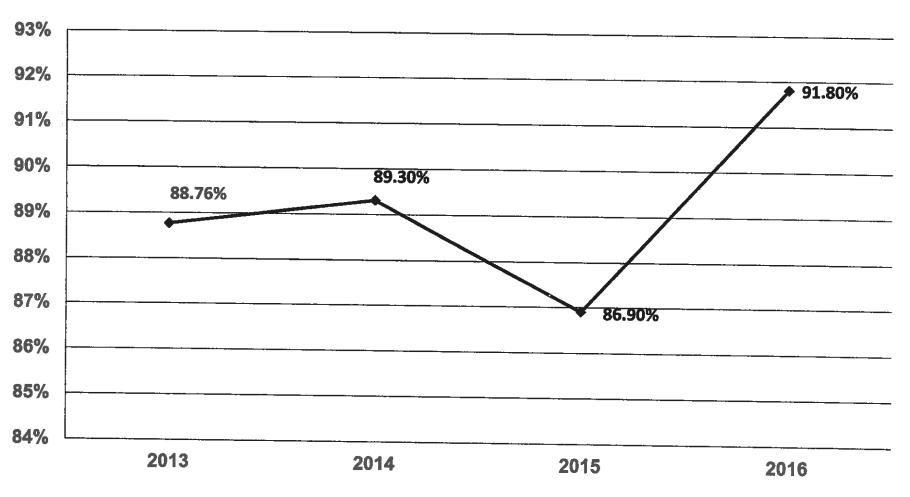
## REVENUES, CLAIMS EXPENSE, AND CLAIMS PAYABLE (IN THOUSANDS)



Source: Annual Department of Managed Health Care Filing



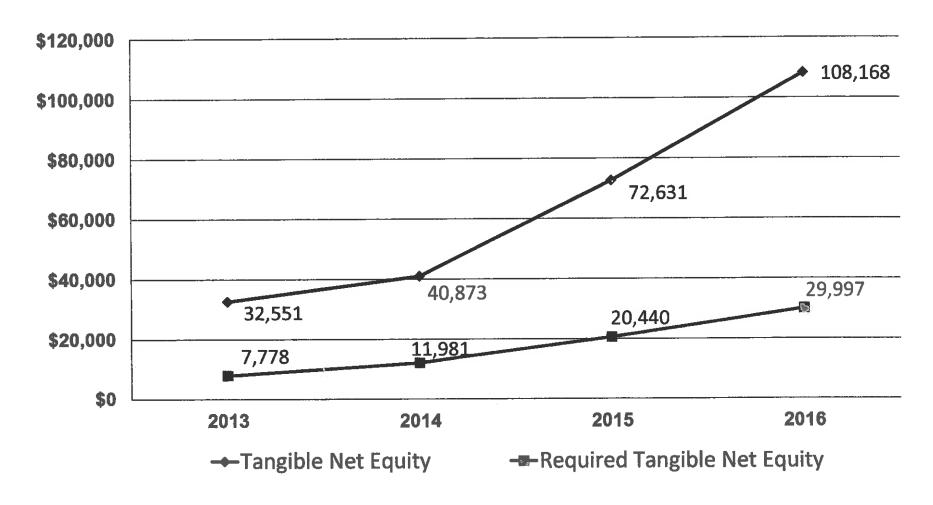
# TREND OF MEDICAL LOSS RATIO FOR ALL LINES OF BUSINESS



Source: Medical loss ratio calculated using internal reports.

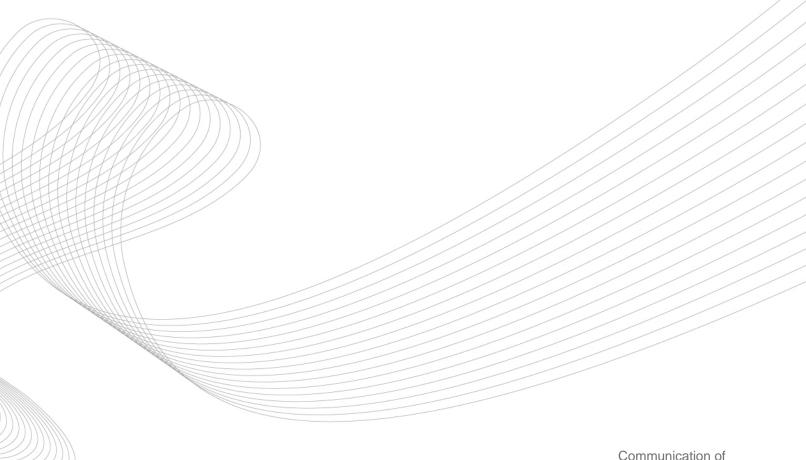
### TANGIBLE NET EQUITY

(IN THOUSANDS)



Source: Annual Department of Managed Health Care Filing





Communication of Internal Control Related Matters

Santa Clara County Health Authority (dba Santa Clara Family Health Plan and Santa Clara Community Health Authority

June 30, 2016



Certified Public Accountants | Business Consultants



#### COMMUNICATION OF INTERNAL CONTROL RELATED MATTERS

To the Board of Directors Santa Clara County Health Authority (dba Santa Clara Family Health Plan) and Santa Clara Community Health Authority

In planning and performing our audit of the combined financial statements of Santa Clara County Health Authority(dba Santa Clara Family Health Plan) and Santa Clara Community Health Authority (collectively, the "Health Authority"), as of and for the year ended June 30, 2016, in accordance with auditing standards generally accepted in the United States of America, we considered the Health Authority's internal control over financial reporting (internal control) as a basis for designing our audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the combined financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Health Authority's internal control. Accordingly, we do not express an opinion on the effectiveness of the Health Authority's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control was for the limited purpose described in the first paragraph and was not designed to identify all deficiencies in internal control that might be material weaknesses. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

We did note the following items that management might consider as best practice recommendations. We believe the following operational or administrative recommendation may be of a potential benefit to the Health Authority:

### **Formalized Written Policies and Procedures**

**Observation:** We observed there are insufficient written policies and procedures surrounding the significant business cycles, such as financial closing and reporting, cash management, expenditures, payroll, claims, capitation revenue, and capitation expense.

**Recommendation:** We recommend that management develop formalized written policies and procedures for these significant business cycles.

**Management's Response:** The Health Authority's CFO and Controller will conduct a comprehensive review of all Finance functions, develop all needed policy and procedure documentation, ensure that the policies & procedures are routinely followed, and ensure that regular completion is documented.



#### "Super-User" Access Rights

**Observation:** We observed that the Accounting Manager has "super-user" access rights within the accounting and payroll systems. This could potentially affect proper access rights and segregation of duties of others.

**Recommendation:** We recommend that management ensure that no employee has "super-user" access rights within the accounting and payroll systems and that each employee has the appropriate user access rights for the employee's position.

**Management's Response:** Management concurs with this recommendation. The Health Authority's Controller will conduct a comprehensive review of access rights granted to all Finance staff and will work with the Health Authority's Information Technology staff to ensure that access is appropriately limited to the minimum level required.

### **Reports Of Cybersecurity Attacks**

**Observation:** We observed there is no formalized policy surrounding management receiving and reviewing regular reports that communicate the frequency and number of attempted cybersecurity attacks on the Health Authority's IT network.

**Recommendation:** One of the key performance indicators for how well an organization's current cybersecurity strategy is working is the number of thwarted breach attempts and attacks on the organization's network. Regular reporting on the number of attacks and the number of nullified attacks helps management determine the effectiveness of the defense measures implemented, as well as determine if additional measures are needed given the volume of continuing and varied attacks. We recommend that management develop a formalized policy for IT management to provide visibility to the Health Authority's management of the number of attacks it sustains over various timeframes (e.g., daily, weekly) and the success at defeating them. This reporting could be in the form of verbal reports during regularly scheduled management meetings or via a dashboard on the Health Authority's intranet site that is available to all employees to view if interested.

**Management's Response:** The Health Authority's CIO & Information Technology staff will implement regular reporting to Executive Leadership of cybersecurity threats.

#### **Documentation of Review of AP Reconciliations**

**Observation:** We observed that there is no documentation of review of AP reconciliations to ensure proper review and approval of monthly AP reconciliations had occurred.

**Recommendation:** We recommend management document review of the AP reconciliations.

**Management's Response:** The Health Authority's CFO and Controller will conduct a comprehensive review of all Finance functions, develop all needed policy and procedure documentation, ensure that the policies & procedures are routinely followed, and ensure that regular completion is documented.

### **Review and Documentation of Review of Journal Entries**

**Observation:** We observed that there is a lack of consistency in documentation of review of journal entries to ensure that adequate review and approval of journal entries with proper supporting documentation had occurred.

**Recommendation:** We recommend that management develop a process to ensure that all journal entries are reviewed and to ensure there is consistent documentation of the review.

**Management's Response:** The Health Authority's CFO and Controller will conduct a comprehensive review of all Finance functions, develop all needed policy and procedure documentation, ensure that the policies & procedures are routinely followed, and ensure that regular completion is documented.

### **Board Review and Approval of Significant Contracts**

adams ISP

**Observation:** We observed there is no formal review and approval by the Board for significant contracts.

**Recommendation:** We recommend that management develop a formal documented policy and procedure with consideration of dollar thresholds for significant contracts that would require review and approval by executive management and/or the Board.

**Management's Response:** The Health Authority's CFO and Controller will conduct a comprehensive review of all Finance functions, develop all needed policy and procedure documentation, ensure that the policies & procedures are routinely followed, and ensure that regular completion is documented.

Management's written responses to the operational or administrative recommendations noted in our audit were not subjected to the auditing procedures applied in the audit of the combined financial statements and, accordingly, we express no opinion on them.

This communication is intended solely for the information and use of management, the Board of Directors, and others within the Health Authority and is not intended to be, and should not be used by anyone other than these specified parties.

San Francisco, California October 27, 2016



## Case Management Application Executive Committee

October 27, 2016



## Case Management

- Case management is currently on the Altruista product:
  - Limited functionality and capacity for expansion to SPD
  - Hosted, web-based solution (limits SCFHP's ability to internally configure and develop the system)
  - Cost of ownership more than a new solution
- Regulatory requirements for Cal MediConnect (CMC)
  - Implementing mandated business processes and delivering regulatory reports for our CMC line of business has been challenging on Altruista



## Compliance

- Implementing a new case management system will help to ensure compliance with the following regulations regarding case management:
  - Dual Plan Letter (DPL) 15-005: Health Risk Assessment and Risk Stratification Requirements for Cal MediConnect
  - Medicare-Medicaid Capitated Financial Alignment Model Reporting Requirements
  - SCFHP's Three-Way Contract with CMS and DHCS
  - NCQA Health Plan Standards and Guidelines
  - SCFHP 2017 Model of Care



## Request for Quote (RFQ)

- Four vendors participated in the RFQ process:
   Casenet, TriZetto, ZeOmega, and Essette
- Three vendors were invited to demo: Essette,
   TriZetto and Casenet
- Finalist selected based on combination of highest functionality, meeting compliance, and best price





### **Executive Committee**

### **Proposed Action:**

Augment the fiscal year 2016 - 2017 capital budget and authorize Chief Executive Officer to negotiate, execute, amend, and terminate a contract with selected case management system vendor in an amount not to exceed \$550K for licensing and implementation.





## August 2016 Financial Summary

SCCHA Executive Committee Meeting
October 27, 2016



### Fiscal Year 2016-17 Highlights

- **Net Surplus** Aug \$1.3m surplus and YTD \$1.4m surplus (\$0.6m unfavorable to budget)
- **Enrollment** Aug 2016 membership: 280,382 (2.2% favorable to budget) and Aug YTD: 556,691 member months (1.6% favorable to budget and 10.3% higher than Aug YTD last year)
  - Continued growth in Adult and Aged Medi-Cal membership. CMC membership has been trending downward.
- Revenue over budget by \$6.5 m (+3.4%)
  - Increase is due to higher than budgeted members year to date, which was partially offset by unfavorable variance in Hep C revenue and Medi-Cal CMC revenue. Medicare revenue was higher due to higher risk scores of the plan members. However, Part D Medicare revenue was lower than the budget.
- Medical Expenses over budget by \$7.0m (-3.9%)
  - Increase is due to higher than budgeted member months resulting in higher capitation costs and also due to higher hospital and LTC expenses, which are partially offset by lower Professional FFS, Outpatient, and Pharmacy expenses.
- Administrative Expenses over budget by \$50k (-0.7%)
  - Increase is due to open positions being filled by consulting/temporary resources and the overall vacancy rate being lower than budget. Some of this increase was offset by lower information service expenses and legal expenses.
- Other Expenses over budget by \$18k due to lower interest income than budget
- Balance Sheet
  - Cash position increased due to the receipt of Medicare RAF receivable and an overall increase in the payables.
  - Receivables for CCI rate recast continued to increase (partially offset by Medi-Cal Expansion rate overpayments ).
  - TNE of \$101.7M or 314% of Required TNE of \$32.4m per DMHC (\$11.6 million below the SCFHP low-end Equity Target and \$35.3 million above the low-end Liquidity Target).
  - Capital Expenses increased by \$1.1 million due to capitalization of work-in-progress expenses of the Trizetto project.



# **Consolidated Performance August 2016 and Year to Date**

	Month of August	FYTD through August
Revenue	\$98.9 million	\$196.5 million
Medical Costs	\$94.1 million	\$187.7 million
Medical Loss Ratio	95.2%	95.6%
<b>Administrative Costs</b>	\$3.4 million (3.5%)	\$7.1 million (3.6%)
Other Income/ Expense	(\$59,477)	(\$189,760)
Net Surplus (Loss)	\$1,263,850	\$1,412,292
Cash on Hand		\$161.7 million
Receivables		\$472.5 million
Current Liabilities		\$531 million
Tangible Net Equity		\$101.7 million
Pct. Of Min. Requirement		314%



# **Consolidated Performance**

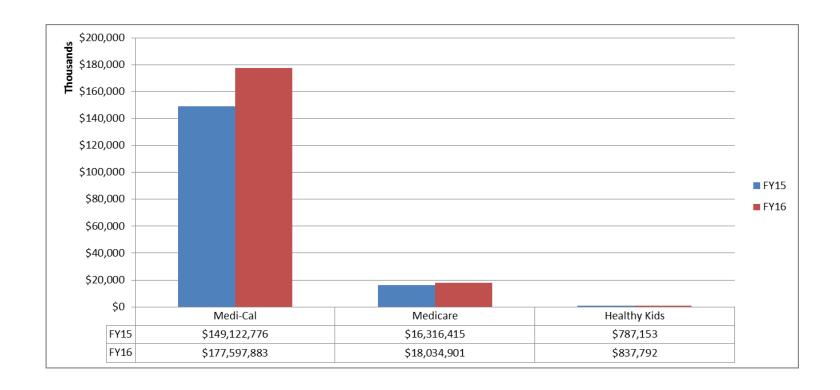
### Summary Operating Results - Actual vs. Budget For the Current Month & Fiscal Year to Date - Aug 2016

Favorable/(Unfavorable)

	Current	t Month			Year to Date					
Actual	Budget	Variance \$	Variance %			Actual		Budget	Variance \$	Variance %
\$ 98,884,096	\$ 94,946,833	\$ 3,937,263	4.1%	Revenue	\$	196,470,576	\$	189,934,575	\$ 6,536,001	3.4%
94,130,661	90,332,021	(3,798,639)	-4.2%	Medical Expense		187,734,794		180,709,502	(7,025,292)	-3.9%
4,753,435	4,614,811	138,624	3.0%	Gross Margin		8,735,782		9,225,073	(489,291)	-5.3%
3,430,108	3,490,164	60,055	1.7%	Administrative Expense		7,133,730		7,083,344	(50,387)	-0.7%
1,323,326	1,124,647	198,679	17.7%	Net Operating Income		1,602,052		2,141,730	(539,677)	-25.2%
(59,477)	(85,842)	26,366	30.7%	Non-Operating Income/Exp		(189,760)		(171,685)	(18,076)	-10.5%
\$ 1,263,850	\$ 1,038,805	\$ 225,045	21.7%	Net Surplus/ (Loss)	\$	1,412,292	\$	1,970,045	\$ (557,753)	-28.3%



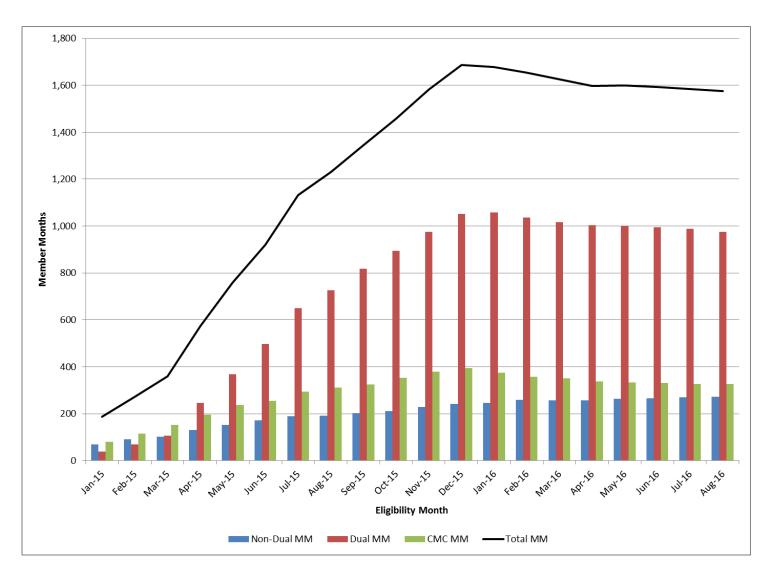
# **Year Over Year Revenue Trend**



Medi-Cal revenue increased by 19% and Medicare revenue increased by 11%.

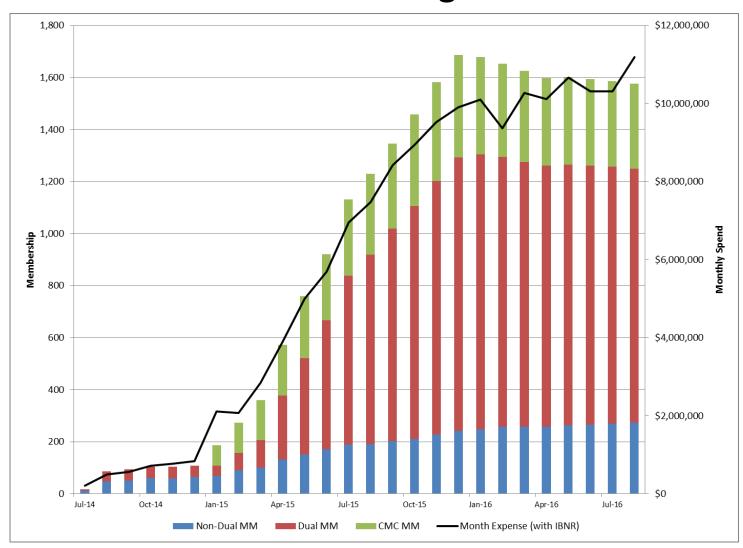


# Long Term Care Membership Medi-Cal and CMC





# Medi-Cal Long Term Care Experience Jul 2014 – Aug 2016





# **Enrollment Summary August and YTD**

#### Santa Clara Family Health Plan Enrollment Summary

	For the N	Month of Aug 20	016		ug 2016			
	<u>Actual</u>	<u>Budget</u>	Variance	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	Prior Year <u>Actual</u>	Change FY17 vs. FY16
Medi-Cal	268,133	262,043	2.3%	531,954	523,133	1.7%	480,469	10.7%
Healthy Kids	4,224	4,326	(2.3%)	8,604	8,791	(2.1%)	9,094	(5.4%)
Medicare	8,025	7,878	1.9%	16,133	15,906	1.4%	15,241	5.9%
Total	280,382	274,246	2.2%	556,691	547,831	1.6%	504,804	10.3%



# **Enrollment by Network - YTD**

### Santa Clara Health Authority Aug 2016

Notreoule	Med	li-Cal	Health	y Kids	CM	1C	Total		
Network	Enrollment	% of Total							
Direct Contact Physicians	24,949	9%	254	6%	8,025	100%	33,228	12%	
SCVVHS, Safety Net Clinics, FQHC Clinics	143,116	53%	2,678	63%	-	0%	145,794	52%	
Palo Alto Medical Foundation	7,596	3%	38	1%	-	0%	7,634	3%	
Physicians Medical Group	48,577	18%	1,081	26%	-	0%	49,658	18%	
Premier Care	16,529	6%	173	4%	-	0%	16,702	6%	
Kaiser	27,366	10%	-	0%	-	0%	27,366	10%	
Total	268,133	100%	4,224	100%	8,025	100%	280,382	100%	
Enrollment at June 30, 2016	260,029		4,435		8,203		272,667		
Net Change from Beginning of FY17	3.1%		-4.8%		-2.2%		2.8%		

Membership has increased 2.8% since the beginning of the Fiscal Year, primarily due to growth in Adult and Aged Medi-Cal membership.



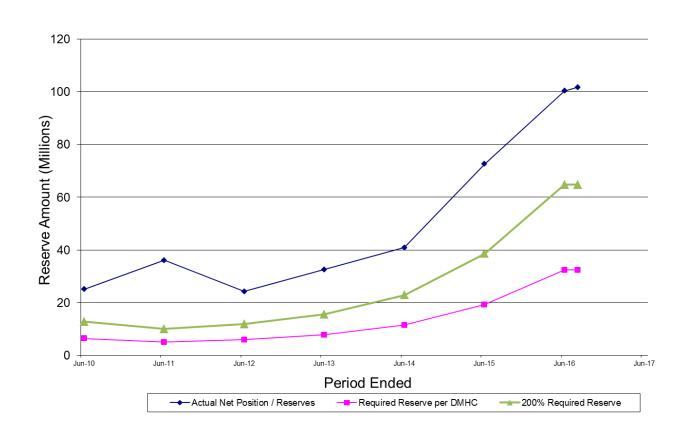
# **Enrollment by Aid Category**

	г	2045 07	2045 00	2045 00	2045 40	2045 44	2045 42	2045 04	2045 00	2046 00	2045 04	2046.05	2045 05	2046 07	2046 00
	1	2015-07	2015-08	2015-09	2015-10	2015-11	2015-12	2016-01	2016-02	2016-03	2016-04	2016-05	2016-06	2016-07	2016-08
	Adult (over 19)	27,844	27,331	27,080	27,148	27,229	27,493	27,509	27,485	27,857	27,436	27,431	27,482	29,530	31,200
	Adult (under 19)	92,783	95,565	97,889	99,823	101,802	103,083	102,501	103,018	104,740	104,443	105,205	105,342	105,841	107,019
	Aged - Medi-Cal Only	8,642	8,730	8,858	8,909	9,103	9,235	9,241	9,158	9,150	9,145	9,144	9,101	9,256	10,150
	Disabled - Medi-Cal Only	11,421	11,345	11,294	11,249	11,261	11,123	11,106	11,066	10,998	10,954	10,895	10,843	10,812	10,912
NON DUAL	Child (HF conversion)	9,541	7,791	6,032	4,575	3,837	3,461	3,211	2,863	2,556	2,301	2,045	1,828	1,725	1,542
	Adult Expansion	71,183	73,695	75,814	77,756	79,406	81,235	79,284	79,393	81,325	79,934	80,941	81,786	82,983	83,572
	Other	48	47	55	47	45	45	40	40	42	42	40	38	40	38
	Long Term Care	194	194	205	212	230	249	248	259	258	257	264	266	270	275
	Total Non-Duals	221,656	224,698	227,227	229,719	232,913	235,924	233,140	233,282	236,926	234,512	235,965	236,686	240,457	244,708
	•		•				•			•		*	•		
	Aged	10,003	10,678	11,583	12,426	13,381	14,035	14,074	14,246	14,328	14,301	14,415	14,496	14,524	14,521
	Disabled	4,727	4,932	5,235	5,544	5,852	6,042	6,049	6,070	6,058	6,050	6,018	6,037	6,033	6,083
DUAL	Other	1,238	1,303	1,370	1,458	1,483	1,638	1,638	1,654	1,701	1,711	1,787	1,814	1,817	1,843
	Long Term Care	644	722	814	904	982	1,064	1,058	1,038	1,019	1,006	1,003	998	992	980
	Total Duals	16,612	17,635	19,002	20,332	21,698	22,779	22,819	23,008	23,106	23,068	23,223	23,345	23,366	23,427
	,		· · · · · ·	<u> </u>		<u> </u>	· · · · · ·	· · · · · ·	· · · · · · · · · · · · · · · · · · ·	<u> </u>		· · ·			,
	Total Medi-Cal	238,268	242,333	246.229	250.051	254.611	258,703	255,959	256,290	260,032	257,580	259,188	260,031	263.823	268,135
		,	,	2,	/	- /-		,	,	,	- /	22, 22		,	,
	Healthy Kids	4,496	4,598	4,375	4,362	4,325	4,273	4,186	4,114	4,158	4,328	4,375	4,435	4,380	4,224
	, , ,	,	,	,	,	,	, -	,	, ,	,	,	,	,	,	,
	CMC Non-Long Term Care	7,249	7,386	7,587	8,002	8,527	9,305	8,784	8,528	8,377	8,151	8,033	7,871	7,781	7,697
CMC	CMC - Long Term Care	294	312	325	352	379	394	375	358	351	337	334	332	327	328
	Total CMC	7,543	7,698	7,912	8,354	8,906	9,699	9,159	8,886	8,728	8,488	8,367	8.203	8,108	8,025
		7,515	,,050	,,512	3,554	3,530	3,033	3,233	3,030	3,.20	5, .50	0,001	3,233	3,130	0,020
	Total Enrollment	250,307	254,629	258,516	262,767	267,842	272,675	269,304	269,290	272,918	270,396	271,930	272,669	276,311	280,384



# Tangible Net Equity at August 31, 2016

TNE is \$101.7 million or 314% of the Required TNE of \$32.4m per the Department of Managed Health Care (DMHC). The Plans reserves are roughly \$11.6 million below the SCFHP low end TNE target and \$35.3 million above the SCFHP low end liquidity target.





# Santa Clara Family Health Plan

The Spirit of Care

Financial Statements
For Two Months Ended August 2016
(Unaudited)

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# Santa Clara Family Health Plan CFO Finance Report For the Month and Year to Date Ended August 31, 2016

### **Summary of Financial Results**

For the month of August 2016, SCFHP recorded a net surplus of \$1.3 million compared to a budgeted net surplus of \$1.0 million resulting in a favorable variance from budget of \$0.2 million. For year to date August 2016, SCFHP recorded a net surplus of \$1.4 million compared to a budgeted net surplus of \$2.0 million resulting in an unfavorable variance from budget of \$0.6 million The table below summarizes the components of the overall variance from budget.

# Summary Operating Results – Actual vs. Budget

For the Current Month & Fiscal Year to Date – Aug 2016 Favorable/ (Unfavorable)

	Current	t Month			Year to Date						
Actual	Budget	Variance \$	Variance %			Actual		Budget	Variance \$	Variance %	
\$ 98,884,096	\$ 94,946,833	\$ 3,937,263	4.1%	Revenue	\$	196,470,576	\$	189,934,575	\$ 6,536,001	3.4%	
94,130,661	90,332,021	(3,798,639)	-4.2%	Medical Expense		187,734,794		180,709,502	(7,025,292)	-3.9%	
4,753,435	4,614,811	138,624	3.0%	Gross Margin		8,735,782		9,225,073	(489,291)	-5.3%	
3,430,108	3,490,164	60,055	1.7%	Administrative Expense		7,133,730		7,083,344	(50,387)	-0.7%	
1,323,326	1,124,647	198,679	17.7%	Net Operating Income		1,602,052		2,141,730	(539,677)	-25.2%	
(59,477)	(85,842)	26,366	30.7%	Non-Operating Income/Exp		(189,760)		(171,685)	(18,076)	-10.5%	
\$ 1,263,850	\$ 1,038,805	\$ 225,045	21.7%	Net Surplus/ (Loss)	\$	1,412,292	\$	1,970,045	\$ (557,753)	-28.3%	

### Member Months

For the month of August 2016, overall member months were higher than budget by 6,136 (+2.2%). For year to date August 2016, overall member months were higher than budget by 8,860 (+1.6%).

In the two months since the end of the prior fiscal year, 6/30/2016, membership in Medi-Cal increased by 3.1%, membership in the Healthy Kids program decreased by 4.8%, and membership in the CMC program decreased by 2.2%.

Member months, and changes from prior year, are summarized on Page 11.

### Revenue

The Health Plan recorded net revenue of \$98.9 million for the month of August 2016, compared to budgeted revenue of \$94.9 million, resulting in a favorable variance from budget of \$3.9 million, or 4.1%. For year to date August 2016, the Plan recorded net revenue of \$196.5 million, compared to budgeted revenue of \$189.9 million, resulting in a favorable variance from budget of \$6.5 million, or 3.4%. The favorable variance was largely due to higher than budgeted members year to date. The Plan also received additional retroactivity related revenue. These positive variances were partially offset by unfavorable variance in Hep C revenue and Medi-Cal CMC revenue. Medicare revenue was higher due to higher PMPM reflecting the higher risk scores of the plan members. However, Part D Medicare revenue was lower than the budget.

A statistical and financial summary for all lines of business is included on page 9 of this report.

# Medical Expenses

For the month of August 2016, medical expense was \$94.1 million compared to budget of \$90.3 million, resulting in an unfavorable budget variance of \$3.8 million, or -4.2%. For year to date August 2016, medical expense was \$187.7 million compared to budget of \$180.7 million, resulting in an unfavorable budget variance of \$7.0 million, or -3.9%. The unfavorable variance was largely due to higher than budgeted member months, which led to higher capitation costs. Increased hospital and LTC expenses also contributed to the unfavorable variance. Some of this unfavorability was offset by lower Professional FFS, Outpatient services, and Pharmacy expenses.

# Administrative Expenses

Overall administrative costs were under budget by \$60 thousand (+1.7%) for the month of August 2016, and over budget by \$50 thousand (-0.7%) for year to date August 2016. Personnel costs were over budget due to open positions being filled by consulting and temporary staffing resources as well as the overall vacancy rate being lower than budget. Some of this unfavorability was offset by lower information service expenses and legal expenses.

Overall administrative expenses were 3.6% of revenues for year to date August 2016.

## Balance Sheet (Page 6)

Current assets at August 31, 2016 totaled \$638.9 million compared to current liabilities of \$531.0 million, yielding a current ratio (the ratio of current assets to current liabilities) of 1.2 as of August 31, 2016. Working capital increased by \$0.8 million for the two months year to date ended August 31, 2016.

Cash as of August 31, 2016, increased by \$15.6 million compared to the cash balance as of year-end June 30, 2016. Net receivables increased by \$55.3 million during the same two months period ended August 31, 2016. The cash position increased largely due to the receipt of Medicare RAF receivable and an overall increase in the payables.

Liabilities increased by a net amount of \$68.2 million during the two months ended August 2016. Liabilities increased primarily due to the continued overpayment of Medi-Cal expansion premium revenues by the State and an increase in IHSS/MCO payables.

Capital Expenses increased by \$1.1 million for the two months ended August 31, 2016. Most of these expenses represent the capitalized portion of the claims system (Trizetto) upgrade project.

## Reserves Analysis

Tangible Net Equity (TNE) was \$101.7 million at August 31, 2016 or 314% of the minimum Required TNE per the Department of Managed Health Care (DMHC) of \$32.4 million. A chart showing TNE trends is shown on page 14 of this report.

At the September 2016 Board of Director's meeting, a policy was adopted for targeting the organization's capital reserves to include a) an Equity Target of 350-500% of DMHC required TNE percentage and b) a Liquidity Target of 45-60 days of total operating expenses in available cash.

As of August 31, 2016, the Plan's TNE was \$11.6 million below the low-end Equity Target and \$35.3 million above the low-end Liquidity Target (see calculations below).

Financial Reserve Target #1: Tangible Net Equity		
Actual TNE	\$101,705,74	18
Current Required TNE	\$32,375,00	)()
Excess TNE	\$69,330,74	18
Required TNE Percentage	314	1%
SCFHP Target TNE Range:		
350% of Required TNE (low end)	\$113,312,50	)()
500% of Required TNE (high end)	\$161,875,00	)()
TNE Above/(Below) SCFHP Low End Target	(\$11,606,75	52)
Financial Reserve Target #2: Liquidity		
Cash & Cash Equivalents	\$ 161,669,82	25
Less: Pass-Through Liabilities (Non State of CA *)	(6,829,47	75)
Net Cash Available to SCFHP	\$154,840,35	50
SCFHP Target Liquidity: **		
45 days of Total Operating Expenses	(\$119,497,43	35)
60 days of Total Operating Expenses	(\$159,329,91	4)
Liquidity Above/(Below) SCFHP Low End Target	\$35,342,91	15
Supplemental Information: Pass-Throughs from State of C	CA	_
Receivables Due to SCFHP	468,400,10	)8
Payables Due from SCFHP	(426,217,98	32)
Net Receivable/(Payable)	\$42,182,12	25

<sup>\*\*</sup> Excludes IHSS

#### Santa Clara County Health Authority Balance Sheet

		AUG 16	JUL 16	JUN 16		JUN 15
Assets						
Current Assets						
Cash and Marketable Securities	\$	161,669,825	\$ 156,693,435	\$ 146,082,070	\$	110,520,927
Premiums Receivable		472,494,829	447,225,673	417,166,973		177,531,031
Due from Santa Clara Family Health Foundation - net Prepaid Expenses and Other Current Assets		4,697,053	6,340,911	6,766,163		3,612 1,917,101
Total Current Assets		638,861,708	610,260,019	570,015,205		289,972,670
Total Cultell Assets		030,001,700	010,200,019	370,013,203		289,972,070
Long Term Assets						
Equipment		14,779,896	13,769,810	13,717,799		11,879,173
Less: Accumulated Depreciation		(9,089,501)	(8,936,053)	(8,775,886)		(7,363,871)
Total Long Term Assets		5,690,395	4,833,757	4,941,913		4,515,302
Total Assets	\$	644,552,103	\$ 615,093,776	\$ 574,957,118	\$	294,487,972
Deferred Outflow of Resources	\$	1,570,339	\$ 1,570,339	1,570,339		1,367,331
Total Deferred Outflows and Assets	_	646,122,442	 616,664,115	 576,527,457	_	295,855,303
Liabilities and Net Position						
Current Liabilities						
Trade Payables	\$	3,886,568	\$ 3,645,802	\$ 4.824.017	\$	3,547,100
Deferred Rent		134,106	138,257	142,408		167,134
Employee Benefits		941,677	1,015,476	1,013,759		973,066
Retirement Obligation per GASB 45		101,185	50,592			
Advance Premium - Healthy Kids		48,742	66,827	65,758		65,828
Liability for ACA 1202		5,503,396	5,503,396	5,503,985		5,069,225
Payable to Hospitals (SB90)		55,140	55,140	55,140		55,140
Payable to Hospitals (SB208)		(35,535)	(35,535)	(35,535)		(35,535)
Payable to Hospitals (AB 85)		1,306,473	1,289,030	1,717,483		4,615,251
Due to Santa Clara County Valley Health Plan and Kaiser		8,007,431	7,293,954	6,604,472		12,550,402
MCO Tax Payable - State Board of Equalization		22,948,187	18,556,017	10,779,014		8,909,559
Due to DHCS		134,655,041	120,850,476	107,213,315		22,173,221
Liability for In Home Support Services (IHSS)		268,614,754	253,234,802	238,387,141		69,537,810
Premium Deficiency Reserve (PDR)		2,374,525	2,374,525	2,374,525		13,088,054
Medical Cost Reserves		82,457,496	88,840,951	84,321,012		70,819,543
Total Current Liabilities		530,999,187	502,879,710	462,966,494		211,535,798
Non-Current Liabilities						
Noncurrent Premium Deficiency Reserve		5,919,500	5,919,500	5,919,500		4,911,946
Net Pension Liability GASB 68		5,168,386	5,093,386	5,018,386		4,883,971
Total Liabilities		542,087,073	 513,892,596	 473,904,380		221,331,715
Deferred Inflow of Resources		2,329,621	 2,329,621	 2,329,621		1,892,634
Net Position / Reserves						
Invested in Capital Assets		5,690,395	4,833,757	4,941,913		4,515,302
Restricted under Knox-Keene agreement		305,350	305,350	305,350		305,350
Unrestricted Net Equity		94,297,711	95,154,349	67,383,691		30,416,972
Current YTD Income (Loss)		1,412,292	148,442	27,662,502		37,393,330
Net Position / Reserves		101,705,748	100,441,898	100,293,456		72,630,954
Total Liabilities, Deferred Inflows, and Net Assets	\$	646,122,442	\$ 616,664,115	\$ 576,527,457	\$	295,855,303
Solvency Ratios:						
Working Capital	\$	107,862,521	\$ 107,380,309	\$ 107,048,711	\$	78,436,872
Working Capital Ratio		1.2	1.2	1.2		1.4
Average Days Cash on Hand		51	50	47		55

#### Santa Clara County Health Authority Income Statement for the Two Months Ending Aug 31, 2016

	For the Month of Aug 2016								For Two Months Ending Aug 31, 2016							
		A -41	0/ - CD	т	D., 4 4	0/ -f.D				A - 4 1	% of		D., J.,	0/ - C D		X7
DEVENITES		Actual	% of Revenue	1	Budget	% of Revenue		Variance		Actual	Revenue		Budget	% of Revenue		Variance
REVENUES	dr.	00.707.760	00.00/	d 0	C 10C 250	00.70/	dr	2 ((1 417	dr.	177 507 992	00.40/	d	172 120 000	00.60/	d.	5 476 906
MEDI-CAL	\$	89,787,769	90.8%		6,126,352	90.7%	\$	3,661,417	\$	177,597,883	90.4%	\$	172,120,986	90.6%	\$	5,476,896
HEALTHY KIDS	\$	423,382	0.4%	\$	381,365	0.4%	\$	,	\$	837,792	0.4%	\$	774,673	0.4%	\$	63,120
MEDICARE TOTAL REVENUE	\$	8,672,945 98,884,096	8.8% 100.0%		8,439,116	8.9% 100.0%	<u>\$</u>	233,829 3,937,263	\$	18,034,901 196,470,576	9.2% 100.0%	<u>\$</u> \$	17,038,916 189,934,575	9.0%	\$	995,985 6,536,001
TOTAL REVENUE	3	98,884,096	100.0%	\$ 9	4,946,833	100.0%	Þ	3,937,263	3	190,470,576	100.0%	\$	189,934,575	100.0%	<b>3</b>	0,530,001
MEDICAL EXPENSES																
MEDI-CAL	\$	83,717,073	84.7%	\$ 8	2.124.226	86.5%	\$	(1,592,847)	\$	166,770,649	84.9%	\$	164,132,788	86.4%	\$	(2,637,861)
HEALTHY KIDS	\$	366,182	0.4%	\$	367,761	0.4%	\$	1,579	\$	700,825	0.4%	\$	747,424	0.4%	\$	46,599
MEDICARE	\$	10,047,406	10.2%	\$	7,840,035	8.3%	\$	(2,207,370)	\$	20,263,321	10.3%	\$	15,829,290	8.3%	\$	(4,434,030)
TOTAL MEDICAL EXPENSES	\$	94,130,661	95.2%	\$ 9	0,332,021	95.1%	\$	(3,798,639)	\$	187,734,794	95.6%	\$	180,709,502	95.1%	\$	(7,025,292)
			<u> </u>			<u> </u>								<del></del>		
MEDICAL OPERATING MARGIN	\$	4,753,435	4.8%	\$	4,614,811	4.9%	\$	138,624	\$	8,735,782	4.4%	\$	9,225,073	4.9%	\$	(489,291)
ADMINISTRATIVE EXPENSES																
SALARIES AND BENEFITS	\$	1,743,779	1.8%	\$	1,631,081	1.7%	\$	(112,698)	\$	3,384,587	1.7%	\$	3,097,500	1.6%	\$	(287,087)
RENTS AND UTILITIES	\$	106,389	0.1%	\$	113,523	0.1%	\$	7,134	\$	213,934	0.1%	\$	225,464	0.1%	\$	11,531
PRINTING AND ADVERTISING	\$	151,216	0.2%	\$	169,108	0.2%	\$	17,892	\$	175,188	0.1%	\$	212,967	0.1%	\$	37,779
INFORMATION SYSTEMS	\$	106,724	0.1%	\$	227,062	0.2%	\$	120,338	\$	312,113	0.2%	\$	508,424	0.3%	\$	196,311
PROF FEES / CONSULTING / TEMP STAFFING	\$	841,245	0.9%	\$	908,042	1.0%	\$	66,797	\$	1,812,858	0.9%	\$	1,835,860	1.0%	\$	23,002
DEPRECIATION / INSURANCE / EQUIPMENT	\$	176,516	0.2%	\$	175,470	0.2%	\$	(1,047)	\$	379,852	0.2%	\$	351,339	0.2%	\$	(28,513)
OFFICE SUPPLIES / POSTAGE / TELEPHONE	\$	227,036	0.2%	\$	183,180	0.2%	\$	(43,856)	\$	708,505	0.4%	\$	686,359	0.4%	\$	(22,146)
MEETINGS / TRAVEL / DUES	\$	64,544	0.1%	\$	78,419	0.1%	\$	13,875	\$	128,933	0.1%	\$	156,371	0.1%	\$	27,438
OTHER	\$	12,660	0.0%	\$	4,280	0.0%	\$	(8,381)	\$	17,760	0.0%	\$	9,059	0.0%	\$	(8,701)
TOTAL ADMINISTRATIVE EXPENSES	\$	3,430,108	3.5%	\$	3,490,164	3.7%	\$	60,055	\$	7,133,730	3.6%	\$	7,083,344	3.7%	\$	(50,387)
OPERATING SURPLUS (LOSS)	\$	1,323,326	1.3%	\$	1,124,647	1.2%	\$	198,679	\$	1,602,052	0.8%	\$	2,141,730	1.1%	\$	(539,677)
GASB 45-POST EMPLOYMENT BENEFITS EXPENSE	\$	(50,592)	-0.1%	\$	(50,592)	-0.1%	\$	-	\$	(101,185)	-0.1%	\$	(101,185)	-0.1%	\$	-
GASB 68 - UNFUNDED PENSION LIABILITY	\$	(75,000)	-0.1%	\$	(75,000)	-0.1%	\$	-	\$	(150,000)	-0.1%	\$	(150,000)	-0.1%	\$	-
INTEREST & OTHER INCOME	\$	66,115	0.1%	\$	39,750	0.0%	\$	26,366	\$	61,424	0.0%	\$	79,500	0.0%	\$	(18,076)
NET SURPLUS (LOSS) FINAL	\$	1,263,850	1.3%	\$	1,038,805	1.1%	\$	225,045	\$	1,412,292	0.7%	\$	1,970,045	1.0%	\$	(557,753)

# Administrative Expense Actual vs. Budget For the Current Month & Fiscal Year to Date - Aug 2016

Favorable/(Unfavorable)

	Current 1	Μo	nth			Year to Date						
Actual	Budget	7	Variance \$	Variance %			Actual		Budget	,	Variance \$	Variance %
\$ 1,743,779	\$ 1,631,081	\$	(112,698)	-6.9%	Personnel	\$	3,384,587	\$	3,097,500	\$	(287,087)	-9.3%
1,686,330	1,859,083		172,754	9.3%	Non-Personnel		3,749,143		3,985,844	\$	236,700	5.9%
3,430,108	3,490,164		60,055	1.7%	Total Administrative Expense		7,133,730		7,083,344		(50,387)	-0.7%

#### Santa Clara County Health Authority STATEMENT OF OPERATIONS BY LINE OF BUSINESS (INCLUDING ALLOCATED EXPENSES)

#### Two Months Ended Aug 31, 2016

	Medi-Cal	CMC	Healthy Kids	Grand Total
P&L (ALLOCATED BASIS) REVENUE	172,947,190	22,685,594	\$837,792	\$196,470,576
MEDICAL EXPENSES (MLR)	161,493,631 93.4%	25,540,339 112.6%	700,825 83.7%	\$187,734,794 95.6%
GROSS MARGIN	11,453,559	(2,854,745)	136,968	8,735,782
ADMINISTRATIVE EXPENSES (% MM allocation except CMC)	6,209,594	823,700	100,436	7,133,730
OPERATING INCOME/(LOSS)	5,243,966	(3,678,445)	36,532	1,602,052
OTHER INCOME/(EXPENSE) (% of Revenue Allocation)	(167,040)	(21,911)	(809)	(189,760)
NET INCOME/ (LOSS)	\$5,076,925	(\$3,700,356)	\$35,722	\$1,412,292
PMPM (ALLOCATED BASIS) REVENUE MEDICAL EXPENSES	\$325.12 303.59	\$1,406.16 1,583.11	\$97.37 81.45	\$352.93 337.23
GROSS MARGIN	21.53	(176.95)	15.92	15.69
ADMINISTRATIVE EXPENSES	11.67	51.06	11.67	12.81
OPERATING INCOME/(LOSS) OTHER INCOME/ (EXPENSE)	9.86 (0.31)	(228.01) (1.36)	4.25 (0.09)	2.88 (0.34)
NET INCOME / (LOSS)	\$9.54	(\$229.37)	\$4.15	\$2.54
ALLOCATION BASIS:  MEMBER MONTHS - YTD  Member MONTHS by LOB  Revenue by LOB	531,954 95.6% 88.0%	16,133 2.9% 11.5%	8,604 1.6% 0.4%	556,691 100% 100%

#### Santa Clara Family Health Plan Statement of Cash Flows For Two Months Ended Aug 31, 2016

Cash flows from operating activities	
Premiums received	\$ 180,753,618
Medical expenses paid	\$ (157,967,737)
Administrative expenses paid	\$ (6,197,453)
Net cash from operating activities	\$ 16,588,429
Cash flows from capital and related financing activities	
Purchases of capital assets	\$ (1,062,097)
Cash flows from investing activities	
Interest income and other income, net	\$ 61,424
Net (Decrease) increase in cash and cash equivalents	\$ 15,587,755
Cash and cash equivalents, beginning of year	\$ 146,082,070
Cash and cash equivalents at Aug 31, 2016	\$ 161,669,825
Reconciliation of operating income to net cash from operating activities	
Operating income (loss)	\$ 1,350,868
Adjustments to reconcile operating income to net cash from operating activities	
Depreciation	\$ 313,616
Changes in operating assets and liabilities	
Premiums receivable	\$ (55,327,857)
Due from Santa Clara Family Health Foundation	\$ -
Prepaids and other assets	\$ 2,069,109
Deferred outflow of resources	\$ -
Accounts payable and accrued liabilities	\$ (1,345,263)
State payable	\$ 39,610,899
Santa Clara Valley Health Plan payable	\$ 1,402,959
Net Pension Liability	\$ 150,000
Medical cost reserves and PDR	\$ (1,863,515)
Deferred inflow of resources	\$ 
Total adjustments	15,237,561
Net cash from operating activities	\$ 16,588,429

## Santa Clara Family Health Plan Enrollment Summary

	For the M	Month of Aug 20	)16		ug 2016			
	<u>Actual</u>	<u>Budget</u>	Variance	<u>Actual</u>	Budget	<u>Variance</u>	Prior Year <u>Actual</u>	Change FY17 vs. FY16
Medi-Cal	268,133	262,043	2.3%	531,954	523,133	1.7%	480,469	10.7%
Healthy Kids	4,224	4,326	(2.3%)	8,604	8,791	(2.1%)	9,094	(5.4%)
Medicare	8,025	7,878	1.9%	16,133	15,906	1.4%	15,241	5.9%
Total	280,382	274,246	2.2%	556,691	547,831	1.6%	504,804	10.3%

## Santa Clara Health Authority Aug 2016

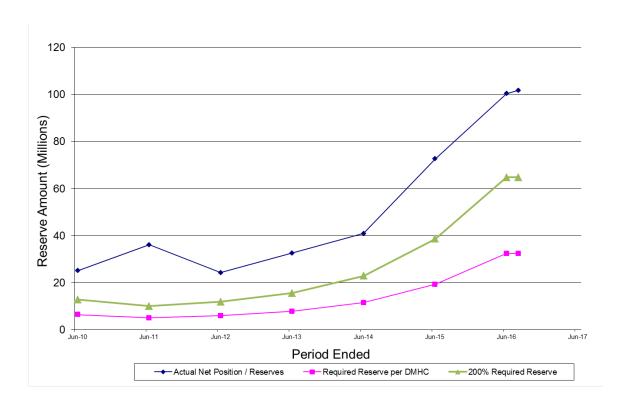
No Associate	Med	li-Cal	Health	y Kids	CM	1C	Total			
Network	Enrollment	% of Total	Enrollment	% of Total	Enrollment	% of Total	<b>Enrollme nt</b>	% of Total		
Direct Contact Physicians	24,949	9%	254	6%	8,025	100%	33,228	12%		
SCVVHS, Safety Net Clinics, FQHC Clinics	143,116	53%	2,678	63%	-	0%	145,794	52%		
Palo Alto Medical Foundation	7,596	3%	38	1%	-	0%	7,634	3%		
Physicians Medical Group	48,577	18%	1,081	26%	-	0%	49,658	18%		
Premier Care	16,529	6%	173	4%	-	0%	16,702	6%		
Kaiser	27,366	10%	-	0%	-	0%	27,366	10%		
Total	268,133	100%	4,224	100%	8,025	100%	280,382	100%		
Enrollment at June 30, 2016	260,029		4,435		8,203		272,667			
Net Change from Beginning of FY17	3.1%		-4.8%		-2.2%		2.8%			

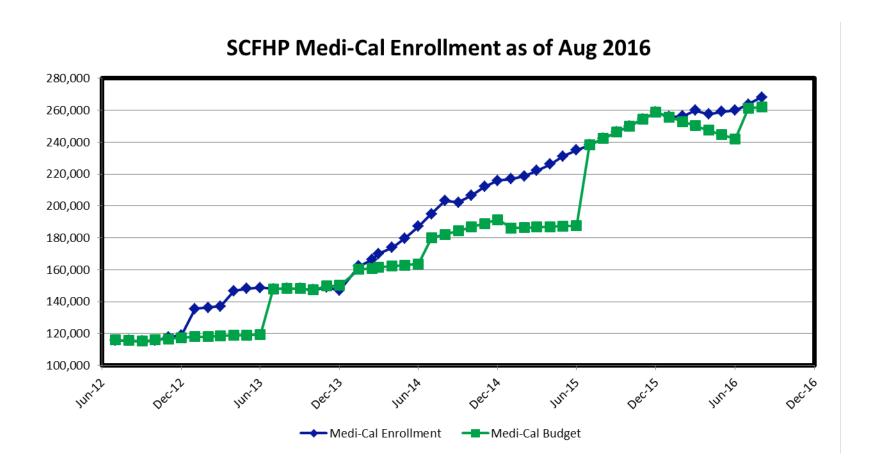
# Santa Clara Family Health Plan Enrollment by Aid-Category

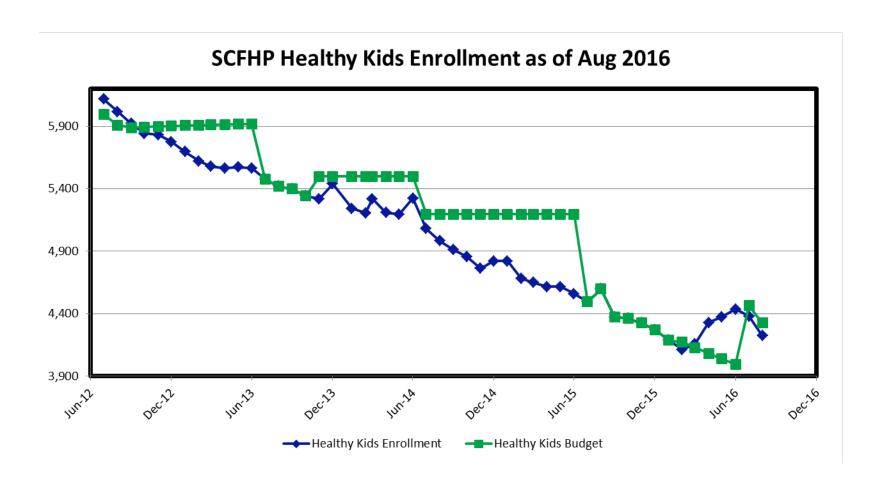
	F														
		2015-07	2015-08	2015-09	2015-10	2015-11	2015-12	2016-01	2016-02	2016-03	2016-04	2016-05	2016-06	2016-07	2016-08
	Adult (over 19)	27,844	27,331	27,080	27,148	27,229	27,493	27,509	27,485	27,857	27,436	27,431	27,482	29,530	31,200
	Adult (under 19)	92,783	95,565	97,889	99,823	101,802	103,083	102,501	103,018	104,740	104,443	105,205	105,342	105,841	107,019
	Aged - Medi-Cal Only	8,642	8,730	8,858	8,909	9,103	9,235	9,241	9,158	9,150	9,145	9,144	9,101	9,256	10,150
	Disabled - Medi-Cal Only	11,421	11,345	11,294	11,249	11,261	11,123	11,106	11,066	10,998	10,954	10,895	10,843	10,812	10,912
NON DUAL	Child (HF conversion)	9,541	7,791	6,032	4,575	3,837	3,461	3,211	2,863	2,556	2,301	2,045	1,828	1,725	1,542
	Adult Expansion	71,183	73,695	75,814	77,756	79,406	81,235	79,284	79,393	81,325	79,934	80,941	81,786	82,983	83,572
	Other	48	47	55	47	45	45	40	40	42	42	40	38	40	38
	Long Term Care	194	194	205	212	230	249	248	259	258	257	264	266	270	275
	Total Non-Duals	221,656	224,698	227,227	229,719	232,913	235,924	233,140	233,282	236,926	234,512	235,965	236,686	240,457	244,708
	Aged	10,003	10,678	11,583	12,426	13,381	14,035	14,074	14,246	14,328	14,301	14,415	14,496	14,524	14,521
	Disabled	4,727	4,932	5,235	5,544	5,852	6,042	6,049	6,070	6,058	6,050	6,018	6,037	6,033	6,083
DUAL	Other	1,238	1,303	1,370	1,458	1,483	1,638	1,638	1,654	1,701	1,711	1,787	1,814	1,817	1,843
	Long Term Care	644	722	814	904	982	1,064	1,058	1,038	1,019	1,006	1,003	998	992	980
	Total Duals	16,612	17,635	19,002	20,332	21,698	22,779	22,819	23,008	23,106	23,068	23,223	23,345	23,366	23,427
,		*			•		•	•	•	*	•	•	•		,
	Total Medi-Cal	238,268	242,333	246,229	250,051	254,611	258,703	255,959	256,290	260,032	257,580	259,188	260,031	263,823	268,135
	Healthy Kids	4,496	4,598	4,375	4,362	4,325	4,273	4,186	4,114	4,158	4,328	4,375	4,435	4,380	4,224
								•					•		
	CMC Non-Long Term Care	7,249	7,386	7,587	8,002	8,527	9,305	8,784	8,528	8,377	8,151	8,033	7,871	7,781	7,697
CMC	CMC - Long Term Care	294	312	325	352	379	394	375	358	351	337	334	332	327	328
	Total CMC	7,543	7,698	7,912	8,354	8,906	9,699	9,159	8,886	8,728	8,488	8,367	8,203	8,108	8,025
	Total Enrollment	250,307	254,629	258,516	262,767	267,842	272,675	269,304	269,290	272,918	270,396	271,930	272,669	276,311	280,384

Santa Clara County Health Authority
Tangible Net Equity - Actual vs. Required
As of Period Ended:

	6/30/2010	6/30/2011	6/30/2012	6/30/2013	6/30/2014	<u>6/30/2015</u>	<u>6/30/2016</u>	<u>8/31/2016</u>
Actual Net Position / Reserves	25,103,011	36,093,769	24,208,576	32,551,161	40,872,580	72,630,954	100,293,456	101,705,748
Required Reserve per DMHC	6,388,000	4,996,000	5,901,000	7,778,000	11,434,000	19,269,000	32,375,000	32,375,000
200% of Required Reserve	12,776,000	9,992,000	11,802,000	15,556,000	22,868,000	38,538,000	64,750,000	64,750,000
	3.930	7.225	4.102	4.185	3.575	3.769	3.098	3.141









# Santa Clara Family Health Plan

The Spirit of Care

Financial Statements
For Three Months Ended September 2016
(Unaudited)

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# Santa Clara Family Health Plan CFO Finance Report For the Month and Year to Date Ended September 30, 2016

### **Summary of Financial Results**

For the month of September 2016, SCFHP recorded a net surplus of \$2.2 million compared to a budgeted net surplus of \$1.3 million resulting in a favorable variance from budget of \$0.9 million. For year to date September 2016, SCFHP recorded a net surplus of \$3.7 million compared to a budgeted net surplus of \$3.3 million resulting in a favorable variance from budget of \$0.3 million. The table below summarizes the components of the overall variance from budget.

# Summary Operating Results – Actual vs. Budget

For the Current Month & Fiscal Year to Date – Sep 2016 Favorable/ (Unfavorable)

	Current	t Month			Year to Date							
Actual	Budget	Variance \$	Variance %			Actual		Budget	Variance \$	Variance %		
\$ 99,699,958	\$ 94,932,637	\$ 4,767,321	5.0%	Revenue	\$	296,170,535	\$	284,867,212	\$ 11,303,322	4.0%		
93,691,322	90,335,894	(3,355,428)	-3.7%	Medical Expense		281,426,116		271,045,396	(10,380,720)	-3.8%		
6,008,637	4,596,743	1,411,893	30.7%	Gross Margin		14,744,419		13,821,816	922,603	6.7%		
3,667,488	3,167,079	(500,409)	-15.8%	Administrative Expense		10,801,218		10,250,422	(550,796)	-5.4%		
2,341,149	1,429,665	911,484	63.8%	Net Operating Income		3,943,201		3,571,394	371,807	10.4%		
(98,666)	(85,842)	(12,823)	-14.9%	Non-Operating Income/Exp		(288,426)		(257,527)	(30,899)	-12.0%		
\$ 2,242,483	\$ 1,343,822	\$ 898,661	66.9%	Net Surplus/ (Loss)	\$	3,654,775	\$	3,313,867	\$ 340,908	10.3%		

### Member Months

For the month of September 2016, overall member months were higher than budget by 5,761 (+2.1%). For year to date September 2016, overall member months were higher than budget by 14,625 (+1.8%).

In the three months since the end of the prior fiscal year, 6/30/2016, membership in Medi-Cal increased by 3.6%, membership in the Healthy Kids program decreased by 33.2%, and membership in the CMC program decreased by 3.6%.

Member months, and changes from prior year, are summarized on Page 11.

### Revenue

The Health Plan recorded net revenue of \$99.7 million for the month of September 2016, compared to budgeted revenue of \$94.9 million, resulting in a favorable variance from budget of \$4.8 million, or 5.0%. For year to date September 2016, the Plan recorded net revenue of \$296.2 million, compared to budgeted revenue of \$284.9 million, resulting in a favorable variance from budget of \$11.3 million, or 4.0%. The favorable variance was largely due to higher than budgeted members year to date. This positive variance was partially offset by unfavorable variance in Hep C revenue and Medi-Cal CMC revenue. Medicare revenue was higher due to higher PMPM reflecting the higher risk scores of the plan members. However, Part D Medicare revenue was lower than the budget.

A statistical and financial summary for all lines of business is included on page 9 of this report.

# Medical Expenses

For the month of September 2016, medical expense was \$93.7 million compared to budget of \$90.3 million, resulting in an unfavorable budget variance of \$3.4 million, or -3.7%. For year to date September 2016, medical expense was \$281.4 million compared to budget of \$271.0 million, resulting in an unfavorable budget variance of \$10.4 million, or -3.8%. The unfavorable variance was largely due to higher than budgeted member months, which led to higher capitation costs. Increased hospital and LTC expenses also contributed to the unfavorable variance. Some of this unfavorability was offset by lower Professional FFS, Outpatient services, and Pharmacy expenses. Additionally, the Plan reserved \$3.5 million for risk sharing expenses.

# Administrative Expenses

Overall administrative costs were over budget by \$0.5 million (-15.8%) for the month of September 2016, and over budget by \$0.6 million (-5.4%) for year to date September 2016. Personnel costs were over budget due to open positions being filled by consulting and temporary staffing resources as well as the overall vacancy rate being lower than budget. Some of this unfavorability was offset by lower information service expenses and legal expenses.

Overall administrative expenses were 3.6% of revenues for year to date September 2016.

## Balance Sheet (Page 6)

Current assets at September 30, 2016 totaled \$693.3 million compared to current liabilities of \$583.0 million, yielding a current ratio (the ratio of current assets to current liabilities) of 1.2 as of September 30, 2016. Working capital increased by \$3.2 million for the three months year to date ended September 30, 2016.

Cash as of September 30, 2016, increased by \$37.0 million compared to the cash balance as of year-end June 30, 2016. Net receivables increased by \$88.4 million during the same three months period ended September 30, 2016. The cash position increased largely due to the receipt of Medicare RAF receivable and an overall increase in the payables.

Liabilities increased by a net amount of \$120.3 million during the three months ended September 2016. Liabilities increased primarily due to the continued overpayment of Medi-Cal expansion premium revenues by the State and an increase in IHSS/MCO payables.

Capital Expenses increased by \$1.1 million for the three months ended September 30, 2016. Most of these expenses represent the capitalized portion of the claims system (Trizetto) upgrade project.

## Reserves Analysis

Tangible Net Equity (TNE) was \$103.9 million at September 30, 2016 or 321% of the minimum Required TNE per the Department of Managed Health Care (DMHC) of \$32.4 million. A chart showing TNE trends is shown on page 14 of this report.

At the September 2016 Board of Director's meeting, a policy was adopted for targeting the organization's capital reserves to include a) an Equity Target of 350-500% of DMHC required TNE percentage and b) a Liquidity Target of 45-60 days of total operating expenses in available cash.

As of September 30, 2016, the Plan's TNE was \$9.4 million below the low-end Equity Target and \$55.7 million above the low-end Liquidity Target (see calculations below).

Financial Reserve Target #1: Tangible Net Equity	
Actual TNE	\$103,948,231
Current Required TNE	\$32,375,000
Excess TNE	\$71,573,231
Required TNE Percentage	321%
SCFHP Target TNE Range:	
350% of Required TNE (low end)	\$113,312,500
500% of Required TNE (high end)	\$161,875,000
TNE Above/(Below) SCFHP Low End Target	(\$9,364,269)
Financial Reserve Target #2: Liquidity	
Cash & Cash Equivalents	\$183,080,604
Less: Pass-Through Liabilities (Non State of CA *)	(\$6,828,916)
Net Cash Available to SCFHP	\$176,251,689
SCFHP Target Liquidity: **	
45 days of Total Operating Expenses	(\$120,572,029)
60 days of Total Operating Expenses	(\$160,762,706)
Liquidity Above/(Below) SCFHP Low End Target	\$55,679,659
Supplemental Information: Pass-Throughs from State of CA	
Receivables Due to SCFHP	\$501,573,523
Payables Due from SCFHP	(\$463,168,695)
Net Receivable/(Payable)	\$38,404,828

<sup>\*\*</sup> Excludes IHSS

#### Santa Clara County Health Authority Balance Sheet

		SEP 16		AUG 16		<u>JUL 16</u>		<u>JUN 16</u>		
Assets										
Current Assets										
Cash and Marketable Securities	\$	183,080,604	\$	161,669,825	\$	156,693,435	\$	146,082,070		
Premiums Receivable		505,588,385		472,494,829		447,225,673		417,166,973		
Due from Santa Clara Family Health Foundation - net				4 40 7 0 7 2						
Prepaid Expenses and Other Current Assets		4,612,601		4,697,053		6,340,911		6,766,163		
Total Current Assets		693,281,590		638,861,708		610,260,019		570,015,205		
I T A										
Long Term Assets Equipment		14,853,860		14,779,896		13,769,810		13,717,799		
Less: Accumulated Depreciation		(9,244,180)		(9,089,501)		(8,936,053)		(8,775,886)		
Total Long Term Assets		5,609,680		5,690,395		4,833,757		4,941,913		
Total Assets	\$	698,891,270	\$	644,552,103	\$	615,093,776	\$	574,957,118		
Total Assets	<u>.</u>	098,891,270	Ф.	044,332,103	Ф	013,093,770	-3	374,937,116		
Deferred Outflow of Resources	\$	1,570,339	\$	1,570,339		1,570,339		1,570,339		
Total Deferred Outflows and Assets		700,461,609		646,122,442		616,664,115	_	576,527,457		
Liabilities and Net Position										
Current Liabilities										
Trade Payables	\$	3,728,676	\$	3,886,568	\$	3,645,802	\$	4,824,017		
Deferred Rent	3	129,955	э	134,106	э	138,257	э	142,408		
				941,677						
Employee Benefits		984,344				1,015,476		1,013,759		
Retirement Obligation per GASB 45 Advance Premium - Healthy Kids		151,777 42,072		101,185 48,742		50,592 66,827		CE 750		
Deferred Revenue - Medicare		8,677,372		48,742		00,827		65,758		
Liability for ACA 1202		5,503,396		5,503,396		5,503,396		5,503,985		
Payable to Hospitals (SB90)		55,140		55,140		55,140		55,140		
Payable to Hospitals (SB208)		(35,535)		(35,535)		(35,535)		(35,535)		
Payable to Hospitals (SB208) Payable to Hospitals (AB 85)		1,305,914		1,306,473		1,289,030		1,717,483		
Due to Santa Clara County Valley Health Plan and Kaiser		8,104,013		8,007,431		7,293,954		6,604,472		
MCO Tax Payable - State Board of Equalization		30,597,915		22,948,187		18,556,017		10,779,014		
Due to DHCS		148,459,120		134,655,041		120,850,476		107,213,315		
Liability for In Home Support Services (IHSS)		284,111,659		268,614,754		253,234,802		238,387,141		
Premium Deficiency Reserve (PDR)		2,374,525		2,374,525		2,374,525		2,374,525		
Medical Cost Reserves		88,830,528		82,457,496		88,840,951		84,321,012		
Total Current Liabilities		583,020,871		530,999,187		502,879,710		462,966,494		
Non-Current Liabilities										
Noncurrent Premium Deficiency Reserve		5,919,500		5,919,500		5,919,500		5,919,500		
Net Pension Liability GASB 68		5,243,386		5,168,386		5,093,386		5,018,386		
Total Liabilities		594,183,757		542,087,073	_	513,892,596	_	473,904,380		
Deferred Inflow of Resources		2,329,621		2,329,621		2,329,621		2,329,621		
Net Position / Reserves										
Invested in Capital Assets		5,609,680		5,690,395		4.833,757		4,941,913		
Restricted under Knox-Keene agreement		305,350		305,350		305,350		305,350		
Unrestricted Net Equity		94,378,426		94,297,711		95,154,349		67,383,691		
Current YTD Income (Loss)		3,654,775		1,412,292		148,442		27,662,502		
Net Position / Reserves		103,948,231		101,705,748		100,441,898		100,293,456		
Total Liabilities, Deferred Inflows, and Net Assets	\$	700.461.609	\$	646,122,442	\$	616,664,115	\$	576,527,457		
,		,		. ,						
Solvency Ratios:										
Working Capital	\$	110,260,719	\$	107,862,521	\$	107,380,309	\$	107,048,711		
Working Capital Ratio		1.2		1.2		1.2		1.2		

#### Santa Clara County Health Authority Income Statement for the Three Months Ending Sep 30, 2016

			For the	е Мо	nth of Sep	2016			For Two Months Ending Sep 30, 2016								
											% of						
		Actual	% of Revenue	I	Budget	% of Revenue		Variance		Actual	Revenue		Budget	% of Revenue		Variance	
REVENUES																	
MEDI-CAL	\$	90,582,683	90.9%	\$ 8	6,370,689	91.0%	\$	4,211,994	\$	268,180,566	90.5%	\$	258,491,675	90.7%	\$	9,688,891	
HEALTHY KIDS	\$	302,185	0.3%	\$	256,735	0.3%	\$	-,	\$	1,139,977	0.4%	\$	1,031,408	0.4%	\$	108,570	
MEDICARE	\$	8,815,090	8.8%		8,305,213	8.7%	\$	509,877	\$	26,849,991	9.1%	\$	25,344,129	8.9%	\$	1,505,862	
TOTAL REVENUE	\$	99,699,958	100.0%	\$ 9	4,932,637	100.0%	\$	4,767,321	\$	296,170,535	100.0%	\$	284,867,212	100.0%	\$	11,303,322	
MEDICAL EXPENSES																	
MEDI-CAL MEDI-CAL	\$	83,932,870	84.2%	¢ 0	2.372.325	86.8%	¢	(1,560,545)	\$	250.703.518	84.6%	\$	246,505,113	86.5%	\$	(4,198,405)	
MEDI-CAL HEALTHY KIDS	\$	252,325	0.3%	\$ 0 \$	247.884	0.3%	\$ \$	(4,441)	\$	953,150	0.3%	\$	995,308	0.3%	\$	42,158	
MEDICARE	\$	9,506,127	9.5%	-	7,715,685	8.1%	Ψ	(1,790,442)	\$	29,769,448	10.1%	\$	23,544,975	8.3%	\$	(6,224,472)	
TOTAL MEDICAL EXPENSES	Ψ	93,691,322	94.0%	_	0,335,894	95.2%	\$	(3,355,428)	\$	281,426,116	95.0%	\$	271,045,396	95.1%	\$	(10,380,720)	
TOTAL MEDICAL EAI ENGES	φ	93,091,322	<del>94.0</del> /0	ψ 2	0,333,034	93.270	φ	(3,333,426)	Ψ	201,420,110	93.070	Ψ	271,043,390	93.1/0	φ	(10,360,720)	
MEDICAL OPERATING MARGIN	\$	6,008,637	6.0%	\$	4,596,743	4.8%	\$	1,411,893	\$	14,744,419	5.0%	\$	13,821,816	4.9%	\$	922,603	
ADMINISTRATIVE EXPENSES																	
SALARIES AND BENEFITS	\$	1,830,757	1.8%	\$	1,568,750	1.7%	\$	(262,007)	\$	5,215,344	1.8%	\$	4,666,250	1.6%	\$	(549,094)	
RENTS AND UTILITIES	\$	106,615	0.1%	\$	127,065	0.1%	\$	20,450	\$	320,549	0.1%	\$	352,529	0.1%	\$	31,980	
PRINTING AND ADVERTISING	\$	(43)	0.0%	\$	54,108	0.1%	\$	54,152	\$	175,144	0.1%	\$	267,075	0.1%	\$	91,931	
INFORMATION SYSTEMS	\$	184,126	0.2%	\$	245,612	0.3%	\$	61,486	\$	496,239	0.2%	\$	754,035	0.3%	\$	257,796	
PROF FEES / CONSULTING / TEMP STAFFING	\$	1,144,565	1.1%	\$	797,430	0.8%	\$	(347,135)	\$	2,957,424	1.0%	\$	2,633,290	0.9%	\$	(324,133)	
DEPRECIATION / INSURANCE / EQUIPMENT	\$	182,023	0.2%	\$	174,652	0.2%	\$	(7,371)	\$	561,875	0.2%	\$	525,991	0.2%	\$	(35,884)	
OFFICE SUPPLIES / POSTAGE / TELEPHONE	\$	134,931	0.1%	\$	89,180	0.1%	\$	(45,752)	\$	843,437	0.3%	\$	775,539	0.3%	\$	(67,898)	
MEETINGS / TRAVEL / DUES	\$	69,445	0.1%	\$	95,002	0.1%	\$	25,558	\$	198,378	0.1%	\$	251,374	0.1%	\$	52,996	
OTHER	\$	15,068	0.0%	\$	15,280	0.0%	\$	211	\$	32,829	0.0%	\$	24,339	0.0%	\$	(8,490)	
TOTAL ADMINISTRATIVE EXPENSES	\$	3,667,488	3.7%	\$	3,167,079	3.3%	\$	(500,409)	\$	10,801,218	3.6%	\$	10,250,422	3.6%	\$	(550,796)	
OPERATING SURPLUS (LOSS)	\$	2,341,149	2.3%		1,429,665	1.5%	\$	911,484	\$	3,943,201	1.3%	\$	3,571,394	1.3%	\$	371,807	
GASB 45-POST EMPLOYMENT BENEFITS EXPENSE	\$	(50,592)	-0.1%	\$	(50,592)	-0.1%	\$	-	\$	(151,777)		\$	(151,777)		\$	-	
GASB 68 - UNFUNDED PENSION LIABILITY	\$	(75,000)	-0.1%	\$	(75,000)	-0.1%	\$	-	\$	(225,000)		\$	(225,000)		\$	-	
INTEREST & OTHER INCOME	\$	26,927	0.0%	\$	39,750	0.0%	\$	(12,823)	\$	88,351	0.0%	\$	119,250	0.0%	\$	(30,899)	
NET SURPLUS (LOSS) FINAL	\$	2,242,483	2.2%	\$	1,343,822	1.4%	\$	898,661	\$	3,654,775	1.2%	\$	3,313,867	1.2%	\$	340,908	

## Administrative Expense Actual vs. Budget For the Current Month & Fiscal Year to Date - Sep 2016

Favorable/(Unfavorable)

			Current :	Mo	nth			Year to Date						
Actual		Budget		7	Variance \$	Variance %			Actual		Budget	,	Variance \$	Variance %
\$	1,830,757	\$	1,568,750	\$	(262,007)	-16.7%	Personnel	\$	5,215,344	\$	4,666,250	\$	(549,094)	-11.8%
	1,836,731		1,598,329		(238,402)	-14.9%	Non-Personnel		5,585,874		5,584,172	\$	(1,702)	0.0%
	3,667,488		3,167,079		(500,409)	-15.8%	Total Administrative Expense		10,801,218		10,250,422	_	(550,796)	-5.4%

#### Santa Clara County Health Authority STATEMENT OF OPERATIONS BY LINE OF BUSINESS (INCLUDING ALLOCATED EXPENSES)

#### Three Months Ended Sep 30, 2016

	Medi-Cal	CMC	Healthy Kids	Grand Total
P&L (ALLOCATED BASIS) REVENUE	261,248,766	33,781,791	\$1,139,977	\$296,170,535
MEDICAL EXPENSES (MLR)	242,527,125 92.8%	37,945,841 112.3%	953,150 83.6%	\$281,426,116 95.0%
GROSS MARGIN	18,721,641	(4,164,050)	186,828	14,744,419
ADMINISTRATIVE EXPENSES (% MM allocation except CMC)	9,433,081	1,232,008	136,129	10,801,218
OPERATING INCOME/(LOSS)	9,288,561	(5,396,058)	50,698	3,943,201
OTHER INCOME/(EXPENSE) (% of Revenue Allocation)	(254,417)	(32,898)	(1,110)	(288,426)
NET INCOME/ (LOSS)	\$9,034,143	(\$5,428,957)	\$49,588	\$3,654,775
PMPM (ALLOCATED BASIS) REVENUE MEDICAL EXPENSES	\$325.96 302.60	\$1,405.12 1,578.31	\$98.56 82.41	\$353.82 336.20
GROSS MARGIN	23.36	(173.20)	16.15	17.61
ADMINISTRATIVE EXPENSES	11.77	51.24	11.77	12.90
OPERATING INCOME/(LOSS) OTHER INCOME/ (EXPENSE)	11.59 (0.32)	(224.44) (1.37)	4.38 (0.10)	4.71 (0.34)
NET INCOME / (LOSS)	\$11.27	(\$225.81)	\$4.29	\$4.37
ALLOCATION BASIS:  MEMBER MONTHS - YTD  Member MONTHS by LOB	801,467 95.7%	24,042 2.9%	11,566 1.4%	837,075 100%
Revenue by LOB	88.2%	11.4%	0.4%	100%

#### Santa Clara Family Health Plan Statement of Cash Flows

#### For Three Months Ended Sep 30, 2016

Cash flows from operating activities		
Premiums received	\$	268,813,828
Medical expenses paid	\$	(229,692,541)
Administrative expenses paid	\$	(1,075,043)
Net cash from operating activities	\$	38,046,245
Cash flows from capital and related financing activities		
Purchases of capital assets	\$	(1,136,061)
Cash flows from investing activities		
Interest income and other income, net	\$	88,351
Net (Decrease) increase in cash and cash equivalents	\$	36,998,534
Cash and cash equivalents, beginning of year	\$	146,082,070
Cash and cash equivalents at Sep 30, 2016	\$	183,080,604
Reconciliation of operating income to net cash from operating activities		
Operating income (loss)	\$	3,566,424
Adjustments to reconcile operating income to net cash from operating activities		
Depreciation	\$	468,294
Changes in operating assets and liabilities		
Premiums receivable	\$	(88,421,413)
Due from Santa Clara Family Health Foundation	\$	-
Prepaids and other assets	\$	2,153,562
Deferred outflow of resources	\$	-
Accounts payable and accrued liabilities	\$	7,256,096
State payable	\$	61,064,706
Santa Clara Valley Health Plan and Kaiser payable	\$	1,499,541
Net Pension Liability	\$	225,000
Medical cost reserves and PDR	\$	4,509,516
Deferred inflow of resources	\$	
Total adjustments	\$ \$ \$	34,479,820
Net cash from operating activities	\$	38,046,245

#### Santa Clara Family Health Plan Enrollment Summary

	For the 1	Month of Sep 20	)16		Three Months Ending Sep 2016									
	<u>Actual</u>	Budget	Variance	Actual	Budget	<u>Variance</u>	Prior Year <u>Actual</u>	FY17 vs. FY16						
Medi-Cal	269,509	263,950	2.1%	801,467	787,084	1.8%	726,628	10.3%						
Healthy Kids	2,962	2,916	1.6%	11,566	11,707	(1.2%)	13,469	(14.1%)						
Medicare	7,909	7,753	2.0%	24,042	23,659	1.6%	23,153	3.8%						
Total	280,380	274,619	2.1%	837,075	822,450	1.8%	763,250	9.7%						

#### Santa Clara Health Authority Sep 2016

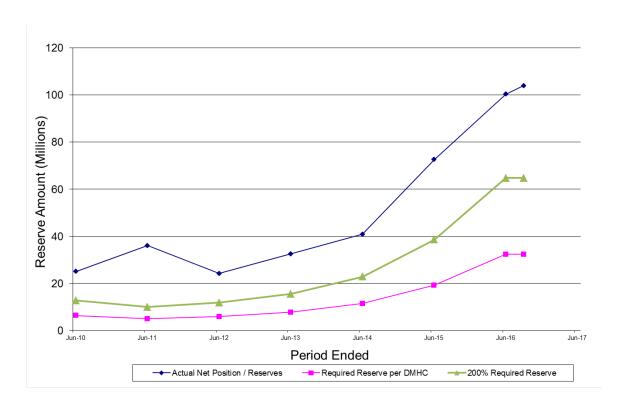
No Associate	Med	li-Cal	Health	y Kids	CM	1C	To	tal
Network	Enrollment	% of Total	Enrollment	% of Total	Enrollment	% of Total	<b>Enrollme nt</b>	% of Total
Direct Contact Physicians	25,518	9%	217	7%	7,909	100%	33,644	12%
SCVVHS, Safety Net Clinics, FQHC Clinics	143,711	53%	1,726	58%	-	0%	145,437	52%
Palo Alto Medical Foundation	7,585	3%	38	1%	-	0%	7,623	3%
Physicians Medical Group	48,706	18%	818	28%	-	0%	49,524	18%
Premier Care	16,641	6%	163	6%	-	0%	16,804	6%
Kaiser	27,348	10%	-	0%	-	0%	27,348	10%
Total	269,509	100%	2,962	100%	7,909	100%	280,380	100%
Enrollment at June 30, 2016	260,031		4,435		8,203		272,669	
Net Change from Beginning of FY17	3.6%		-33.2%		-3.6%		2.8%	

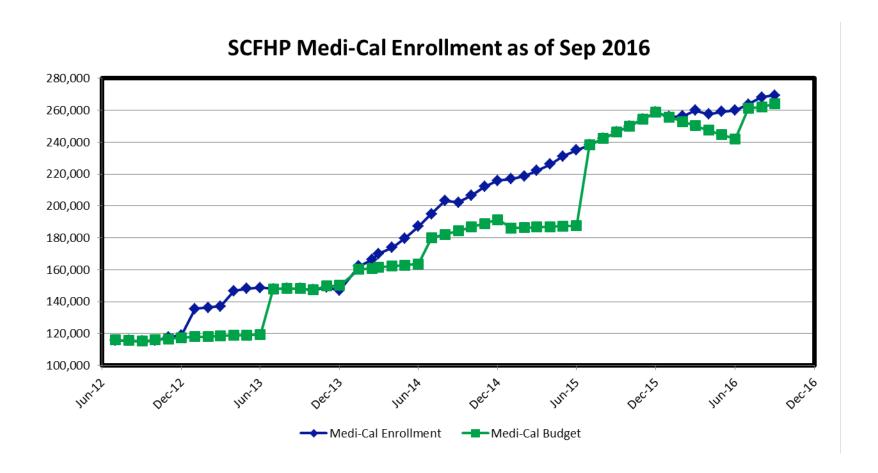
### Santa Clara Family Health Plan Enrollment by Aid-Category

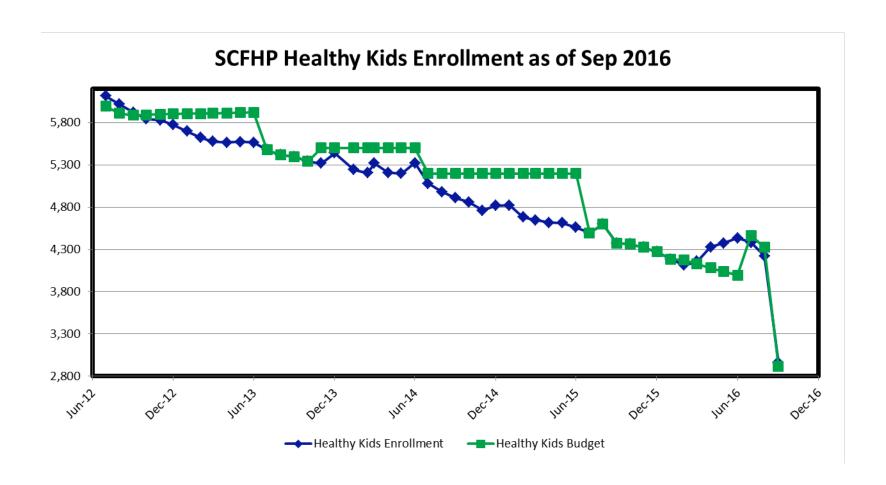
Adult (over 19)   27,844   27,331   27,080   27,148   27,229   27,493   27,509   27,485   27,857   27,436   27,431   27,482   29,530   31,200   31, Adult (under 19)   92,783   95,565   97,889   99,823   101,802   103,083   102,501   103,018   104,740   104,443   105,205   105,342   105,841   107,019   108, Aged - Medi-Cal Only   14,421   11,345   11,249   11,249   11,261   11,123   11,106   11,066   10,998   10,954   10,895   10,843   10,812   10,912   11, NON DUAL   Child (HF conversion)   9,541   7,791   6,032   4,575   3,837   3,461   3,211   2,863   2,556   2,301   2,045   1,828   1,725   1,542   1, Adult Expansion   71,183   73,695   75,814   77,756   79,406   81,235   79,284   79,393   81,325   79,934   80,941   81,766   82,983   83,572   83, Other Care   194   194   205   212   230   249   248   259   258   257   264   266   270   275   275   270   275   270   275   270   275   270   275   270   275   270   275   270   275   270   270   275   270   270   275   270   270   275   270   270   275   270		_															
Adult (under 19) 92,783 95,565 97,889 99,823 101,802 103,083 102,501 103,018 104,740 104,443 105,205 105,342 105,841 107,019 108, Aged - Medi-Cal Only 8,642 8,730 8,858 8,909 9,103 9,235 9,241 9,158 9,150 9,145 9,144 9,101 9,256 10,150 10,541 11,141 11,241 11,249 11,249 11,249 11,1261 11,126 11,106 10,998 10,998 10,995 10,843 10,843 10,812 10,912 11, Adult Expansion 9,541 7,791 6,032 4,575 3,837 3,461 3,211 2,863 2,556 2,301 2,045 1,828 1,725 1,542 1, Adult Expansion 71,183 73,695 75,814 77,756 79,406 81,235 79,284 79,393 81,325 79,934 80,941 81,786 82,983 83,572 83, Other 48 48 47 55 47 45 40 40 40 42 42 40 40 38 40 38 40 100 100 100 100 100 100 100 100 100			2015-07	2015-08	2015-09	2015-10	2015-11	2015-12	2016-01	2016-02	2016-03	2016-04	2016-05	2016-06	2016-07	2016-08	2016-09
Aged - Medi-Cal Only		Adult (over 19)	27,844	27,331	27,080	27,148	27,229	27,493	27,509	27,485	27,857	27,436	27,431	27,482	29,530	31,200	31,372
Disabled - Medi-Cal Only   11,421   11,345   11,294   11,249   11,261   11,125   11,106   11,066   10,998   10,954   10,895   10,843   10,812   10,912   11,		Adult (under 19)	92,783	95,565	97,889	99,823	101,802	103,083	102,501	103,018	104,740	104,443	105,205	105,342	105,841	107,019	108,006
NON DUAL   Child (HF conversion)   9,541   7,791   6,032   4,575   3,837   3,461   3,211   2,863   2,556   2,301   2,045   1,828   1,725   1,542   1, Adult Expansion   71,183   73,695   75,814   77,756   79,406   81,235   79,284   79,393   81,325   79,934   80,941   81,786   82,983   83,572   83, Other   48   47   55   47   45   45   40   40   40   42   42   40   38   40   38   40   38   40   40   40   40   40   40   40   4		Aged - Medi-Cal Only	8,642	8,730	8,858	8,909	9,103	9,235	9,241	9,158	9,150	9,145	9,144	9,101	9,256	10,150	10,138
Adult Expansion 71,183 73,695 75,814 77,756 79,406 81,235 79,284 79,393 81,325 79,934 80,941 81,786 82,983 83,572 83, Other 48 47 55 47 45 45 40 40 40 42 42 42 40 38 40 38 Long Term Care 194 194 205 212 230 249 248 259 258 257 264 266 270 275 Total Non-Duals 221,656 224,698 227,227 229,719 232,913 235,924 233,140 233,282 236,926 234,512 235,965 236,686 240,457 244,708 245,  Aged 10,003 10,678 11,583 12,426 13,381 14,035 14,074 14,246 14,328 14,301 14,415 14,496 14,524 14,521 14, Disabled 4,727 4,932 5,235 5,544 5,852 6,042 6,049 6,070 6,058 6,050 6,018 6,037 6,033 6,083 6, Other 1,238 1,303 1,370 1,458 1,483 1,638 1,638 1,638 1,654 1,701 1,711 1,787 1,814 1,817 1,843 1, Long Term Care 644 722 814 904 982 1,064 1,058 1,038 1,019 1,006 1,003 998 992 980 Total Duals 16,612 17,635 19,002 20,332 21,698 22,779 22,819 23,008 23,106 23,068 23,223 23,345 23,346 23,427 23,  Total Medi-Cal 238,268 242,333 246,229 250,051 254,611 258,703 255,959 256,290 260,032 257,580 259,188 260,031 263,823 268,135 269,  Healthy Kids 4,496 4,598 4,375 4,362 4,325 4,273 4,186 4,114 4,158 4,328 4,375 4,435 4,380 4,224 2,  CMC CMC - Long Term Care 7,249 7,386 7,587 8,002 8,527 9,305 8,784 8,528 8,377 8,151 8,033 7,871 7,781 7,697 7,  CMC CMC - Long Term Care 294 312 325 352 379 394 375 358 351 337 334 332 327 328		Disabled - Medi-Cal Only	11,421	11,345	11,294	11,249	11,261	11,123	11,106	11,066	10,998	10,954	10,895	10,843	10,812	10,912	11,026
Other         48         47         55         47         45         45         40         40         42         42         40         38         40         38           Long Term Care         194         194         205         212         230         249         248         259         258         257         264         266         270         275           Total Non-Duals         221,656         224,698         227,227         229,719         232,913         235,924         233,140         233,282         236,926         234,512         235,965         236,686         240,457         244,708         245,           DUAL         Aged         10,003         10,678         11,583         12,426         13,381         14,035         14,074         14,246         14,328         14,301         14,415         14,496         14,524         14,521         14,           DUAL         Other         1,238         1,303         1,370         1,458         1,483         1,638         1,638         1,654         1,701         1,711         1,787         1,814         1,817         1,843         1,6           Long Term Care         644         722         814         904	NON DUAL	Child (HF conversion)	9,541	7,791	6,032	4,575	3,837	3,461	3,211	2,863	2,556	2,301	2,045	1,828	1,725	1,542	1,350
Long Term Care   194   194   205   212   230   249   248   259   258   257   264   266   270   275		Adult Expansion	71,183	73,695	75,814	77,756	79,406	81,235	79,284	79,393	81,325	79,934	80,941	81,786	82,983	83,572	83,721
Total Non-Duals 221,656 224,698 227,227 229,719 232,913 235,924 233,140 233,282 236,926 234,512 235,965 236,686 240,457 244,708 245,  Aged 10,003 10,678 11,583 12,426 13,381 14,035 14,074 14,246 14,328 14,301 14,415 14,496 14,524 14,521 14,  Disabled 4,727 4,932 5,235 5,544 5,852 6,042 6,049 6,070 6,058 6,050 6,018 6,037 6,033 6,083 6,  Other 1,238 1,303 1,370 1,458 1,483 1,638 1,638 1,654 1,701 1,711 1,787 1,814 1,817 1,843 1,  Long Term Care 644 722 814 904 982 1,064 1,058 1,038 1,019 1,006 1,003 998 992 980  Total Duals 16,612 17,635 19,002 20,332 21,698 22,779 22,819 23,008 23,106 23,068 23,223 23,345 23,366 23,427 23,  Total Medi-Cal 238,268 242,333 246,229 250,051 254,611 258,703 255,959 256,290 260,032 257,580 259,188 260,031 263,823 268,135 269,  Healthy Kids 4,496 4,598 4,375 4,362 4,325 4,273 4,186 4,114 4,158 4,328 4,375 4,435 4,380 4,224 2,  CMC CMC - Long Term Care 7,249 7,386 7,587 8,002 8,527 9,305 8,784 8,528 8,377 8,151 8,033 7,871 7,781 7,697 7,  CMC CMC - Long Term Care 294 312 325 352 379 394 375 358 351 337 334 332 327 328		Other	48	47	55	47	45	45	40	40	42	42	40	38	40	38	38
Aged 10,003 10,678 11,583 12,426 13,381 14,035 14,074 14,246 14,328 14,301 14,415 14,496 14,524 14,521 14,  Disabled 4,727 4,932 5,235 5,544 5,852 6,042 6,049 6,070 6,058 6,050 6,018 6,037 6,033 6,083 6,  Other 1,238 1,303 1,370 1,458 1,483 1,638 1,638 1,654 1,701 1,711 1,787 1,814 1,817 1,843 1,  Long Term Care 644 722 814 904 982 1,064 1,058 1,038 1,019 1,006 1,003 998 992 980  Total Duals 16,612 17,635 19,002 20,332 21,698 22,779 22,819 23,008 23,106 23,068 23,223 23,345 23,366 23,427 23,  Total Medi-Cal 238,268 242,333 246,229 250,051 254,611 258,703 255,959 256,290 260,032 257,580 259,188 260,031 263,823 268,135 269,  Healthy Kids 4,496 4,598 4,375 4,362 4,325 4,273 4,186 4,114 4,158 4,328 4,375 4,435 4,380 4,224 2,  CMC Non-Long Term Care 7,249 7,386 7,587 8,002 8,527 9,305 8,784 8,528 8,377 8,151 8,033 7,871 7,781 7,697 7,  CMC CMC - Long Term Care 294 312 325 352 379 394 375 358 351 337 334 332 327 328		Long Term Care	194	194	205	212	230	249	248	259	258	257	264	266	270	275	277
Disabled 4,727 4,932 5,235 5,544 5,852 6,042 6,049 6,070 6,058 6,050 6,018 6,037 6,033 6,083 6,000 0    Other 1,238 1,303 1,370 1,458 1,483 1,638 1,638 1,654 1,701 1,711 1,787 1,814 1,817 1,843 1,148     Long Term Care 644 722 814 904 982 1,064 1,058 1,038 1,019 1,006 1,003 998 992 980    Total Duals 16,612 17,635 19,002 20,332 21,698 22,779 22,819 23,008 23,106 23,068 23,223 23,345 23,366 23,427 23,  Total Medi-Cal 238,268 242,333 246,229 250,051 254,611 258,703 255,959 256,290 260,032 257,580 259,188 260,031 263,823 268,135 269,  Healthy Kids 4,496 4,598 4,375 4,362 4,325 4,273 4,186 4,114 4,158 4,328 4,375 4,435 4,380 4,224 2,  CMC Non-Long Term Care 7,249 7,386 7,587 8,002 8,527 9,305 8,784 8,528 8,377 8,151 8,033 7,871 7,781 7,697 7,  CMC CMC - Long Term Care 294 312 325 352 379 394 375 358 351 337 334 332 327 328		Total Non-Duals	221,656	224,698	227,227	229,719	232,913	235,924	233,140	233,282	236,926	234,512	235,965	236,686	240,457	244,708	245,928
Disabled 4,727 4,932 5,235 5,544 5,852 6,042 6,049 6,070 6,058 6,050 6,018 6,037 6,033 6,083 6,000 0    Other 1,238 1,303 1,370 1,458 1,483 1,638 1,638 1,654 1,701 1,711 1,787 1,814 1,817 1,843 1,148     Long Term Care 644 722 814 904 982 1,064 1,058 1,038 1,019 1,006 1,003 998 992 980    Total Duals 16,612 17,635 19,002 20,332 21,698 22,779 22,819 23,008 23,106 23,068 23,223 23,345 23,366 23,427 23,  Total Medi-Cal 238,268 242,333 246,229 250,051 254,611 258,703 255,959 256,290 260,032 257,580 259,188 260,031 263,823 268,135 269,  Healthy Kids 4,496 4,598 4,375 4,362 4,325 4,273 4,186 4,114 4,158 4,328 4,375 4,435 4,380 4,224 2,  CMC Non-Long Term Care 7,249 7,386 7,587 8,002 8,527 9,305 8,784 8,528 8,377 8,151 8,033 7,871 7,781 7,697 7,  CMC CMC - Long Term Care 294 312 325 352 379 394 375 358 351 337 334 332 327 328						·		•		,			·		,		
DUAL Other 1,238 1,303 1,370 1,458 1,483 1,638 1,638 1,654 1,701 1,711 1,787 1,814 1,817 1,843 1,		Aged	10,003	10,678	11,583	12,426	13,381	14,035	14,074	14,246	14,328	14,301	14,415	14,496	14,524	14,521	14,729
Long Term Care 644 722 814 904 982 1,064 1,058 1,038 1,019 1,006 1,003 998 992 980 Total Duals 16,612 17,635 19,002 20,332 21,698 22,779 22,819 23,008 23,106 23,068 23,223 23,345 23,366 23,427 23,  Total Medi-Cal 238,268 242,333 246,229 250,051 254,611 258,703 255,959 256,290 260,032 257,580 259,188 260,031 263,823 268,135 269,  Healthy Kids 4,496 4,598 4,375 4,362 4,325 4,273 4,186 4,114 4,158 4,328 4,375 4,435 4,380 4,224 2,  CMC Non-Long Term Care 7,249 7,386 7,587 8,002 8,527 9,305 8,784 8,528 8,377 8,151 8,033 7,871 7,781 7,697 7,  CMC CMC - Long Term Care 294 312 325 352 379 394 375 358 351 337 334 332 327 328		Disabled	4,727	4,932	5,235	5,544	5,852	6,042	6,049	6,070	6,058	6,050	6,018	6,037	6,033	6,083	6,027
Total Duals 16,612 17,635 19,002 20,332 21,698 22,779 22,819 23,008 23,106 23,068 23,223 23,345 23,366 23,427 23,  Total Medi-Cal 238,268 242,333 246,229 250,051 254,611 258,703 255,959 256,290 260,032 257,580 259,188 260,031 263,823 268,135 269,  Healthy Kids 4,496 4,598 4,375 4,362 4,325 4,273 4,186 4,114 4,158 4,328 4,375 4,435 4,380 4,224 2,  CMC Non-Long Term Care 7,249 7,386 7,587 8,002 8,527 9,305 8,784 8,528 8,377 8,151 8,033 7,871 7,781 7,697 7,  CMC CMC - Long Term Care 294 312 325 352 379 394 375 358 351 337 334 332 327 328	DUAL	Other	1,238	1,303	1,370	1,458	1,483	1,638	1,638	1,654	1,701	1,711	1,787	1,814	1,817	1,843	1,856
Total Medi-Cal 238,268 242,333 246,229 250,051 254,611 258,703 255,959 256,290 260,032 257,580 259,188 260,031 263,823 268,135 269,  Healthy Kids 4,496 4,598 4,375 4,362 4,325 4,273 4,186 4,114 4,158 4,328 4,375 4,435 4,380 4,224 2,  CMC Non-Long Term Care 7,249 7,386 7,587 8,002 8,527 9,305 8,784 8,528 8,377 8,151 8,033 7,871 7,781 7,697 7,  CMC CMC - Long Term Care 294 312 325 352 379 394 375 358 351 337 334 332 327 328		Long Term Care	644	722	814	904	982	1,064	1,058	1,038	1,019	1,006	1,003	998	992	980	969
Healthy Kids 4,496 4,598 4,375 4,362 4,325 4,273 4,186 4,114 4,158 4,328 4,375 4,435 4,380 4,224 2,  CMC Non-Long Term Care 7,249 7,386 7,587 8,002 8,527 9,305 8,784 8,528 8,377 8,151 8,033 7,871 7,781 7,697 7,  CMC - Long Term Care 294 312 325 352 379 394 375 358 351 337 334 332 327 328		Total Duals	16,612	17,635	19,002	20,332	21,698	22,779	22,819	23,008	23,106	23,068	23,223	23,345	23,366	23,427	23,581
Healthy Kids						·		•					·		,		
CMC Non-Long Term Care 7,249 7,386 7,587 8,002 8,527 9,305 8,784 8,528 8,377 8,151 8,033 7,871 7,781 7,697 7, CMC CMC - Long Term Care 294 312 325 352 379 394 375 358 351 337 334 332 327 328		Total Medi-Cal	238,268	242,333	246,229	250,051	254,611	258,703	255,959	256,290	260,032	257,580	259,188	260,031	263,823	268,135	269,509
CMC Non-Long Term Care 7,249 7,386 7,587 8,002 8,527 9,305 8,784 8,528 8,377 8,151 8,033 7,871 7,781 7,697 7, CMC CMC - Long Term Care 294 312 325 352 379 394 375 358 351 337 334 332 327 328																	
CMC         CMC - Long Term Care         294         312         325         352         379         394         375         358         351         337         334         332         327         328		Healthy Kids	4,496	4,598	4,375	4,362	4,325	4,273	4,186	4,114	4,158	4,328	4,375	4,435	4,380	4,224	2,962
CMC         CMC - Long Term Care         294         312         325         352         379         394         375         358         351         337         334         332         327         328																	
		CMC Non-Long Term Care	7,249	7,386	7,587	8,002	8,527	9,305	8,784	8,528	8,377	8,151	8,033	7,871	7,781	7,697	7,585
Total CMC 7,543 7,698 7,912 8,354 8,906 9,699 9,159 8,886 8,728 8,488 8,367 8,203 8,108 8,025 7,	CMC	CMC - Long Term Care	294	312	325	352	379	394	375	358	351	337	334	332	327	328	324
		Total CMC	7,543	7,698	7,912	8,354	8,906	9,699	9,159	8,886	8,728	8,488	8,367	8,203	8,108	8,025	7,909
Total Enrollment 250,307 254,629 258,516 262,767 267,842 272,675 269,304 269,290 272,918 270,396 271,930 272,669 276,311 280,384 280,		Total Enrollment	250,307	254,629	258,516	262,767	267,842	272,675	269,304	269,290	272,918	270,396	271,930	272,669	276,311	280,384	280,380

Santa Clara County Health Authority
Tangible Net Equity - Actual vs. Required
As of Period Ended:

	6/30/2010	6/30/2011	6/30/2012	6/30/2013	6/30/2014	<u>6/30/2015</u>	<u>6/30/2016</u>	9/30/2016
Actual Net Position / Reserves	25,103,011	36,093,769	24,208,576	32,551,161	40,872,580	72,630,954	100,293,456	103,948,231
Required Reserve per DMHC	6,388,000	4,996,000	5,901,000	7,778,000	11,434,000	19,269,000	32,375,000	32,375,000
200% of Required Reserve	12,776,000	9,992,000	11,802,000	15,556,000	22,868,000	38,538,000	64,750,000	64,750,000
	3.930	7.225	4.102	4.185	3.575	3.769	3.098	3.211









## September 2016 Financial Summary

SCCHA Executive Committee Meeting
October 27, 2016



### Fiscal Year 2016-17 Highlights

- Net Surplus Sep \$2.2m surplus and YTD \$3.7m surplus (\$0.3m favorable to budget)
- **Enrollment** Sep 2016 membership: 280,380 (2.1% favorable to budget) and Sep YTD: 837,075 member months (1.8% favorable to budget and 9.7% higher than Sep YTD last year)
  - Continued growth in Adult and Aged Medi-Cal membership. CMC membership has been trending downward. HK membership is transitioning to Medi-Cal.
- Revenue over budget by \$11.3 m (+4.0%)
  - Increase is due to higher than budgeted members year to date, which was partially offset by unfavorable variance in Hep C revenue and Medi-Cal CMC revenue. Medicare revenue was higher due to higher risk scores of the plan members. However, Part D Medicare revenue was lower than the budget.
- Medical Expenses over budget by \$10.4m (-3.8%)
  - Increase is due to higher than budgeted member months resulting in higher capitation costs and higher hospital, LTC, and risk sharing expenses, which are partially offset by lower Professional FFS, Outpatient, and Pharmacy expenses.
- Administrative Expenses over budget by \$0.6 million (-5.4%)
  - Increase is due to open positions being filled by consulting/temporary resources and the overall vacancy rate being lower than budget. Some of this increase was offset by lower information service expenses and legal expenses.
- Other Expenses over budget by \$31k due to lower interest income than budget
- Balance Sheet
  - Cash position increased due to the receipt of Medicare RAF receivable and an overall increase in the payables.
  - Receivables for CCI rate recast continued to increase (partially offset by Medi-Cal Expansion rate overpayments).
  - TNE of \$103.9M or 321% of Required TNE of \$32.4m per DMHC (\$9.3 million below the SCFHP low-end Equity Target and \$55.7 million above the low-end Liquidity Target).
  - Capital Expenses increased by \$1.1 million due to capitalization of work-in-progress expenses of the Trizetto project.



# **Consolidated Performance September 2016 and Year to Date**

	Month of September	FYTD through September
Revenue	\$99.7 million	\$296.2 million
Medical Costs	\$93.7 million	\$281.4 million
Medical Loss Ratio	94.0%	95.0%
<b>Administrative Costs</b>	\$3.7 million (3.7%)	\$10.8 million (3.6%)
Other Income/ Expense	(\$98,666)	(\$288,426)
Net Surplus (Loss)	\$2,242,483	\$3,654,775
Cash on Hand		\$183.1 million
Receivables		\$505.6 million
Current Liabilities		\$583 million
Tangible Net Equity		\$103.9 million
Pct. Of Min. Requirement		321%



## **Consolidated Performance**

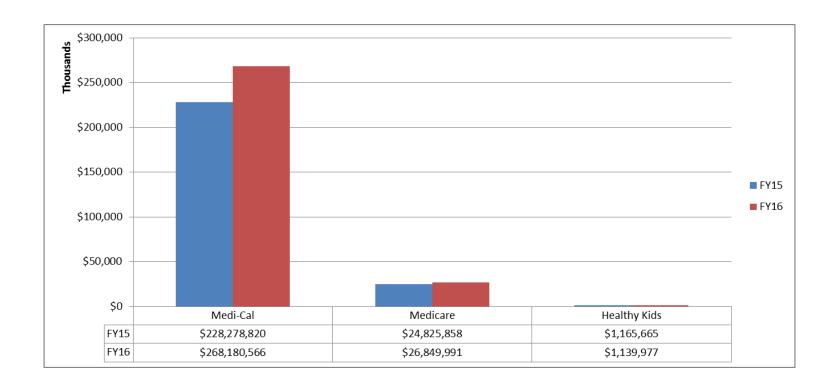
#### Summary Operating Results - Actual vs. Budget For the Current Month & Fiscal Year to Date - Sep 2016

Favorable/(Unfavorable)

	Current	t Month			Year to Date					
Actual	Budget	Variance \$	Variance %			Actual		Budget	Variance \$	Variance %
\$ 99,699,958	\$ 94,932,637	\$ 4,767,321	5.0%	Revenue	\$	296,170,535	\$	284,867,212	\$ 11,303,322	4.0%
93,691,322	90,335,894	(3,355,428)	-3.7%	Medical Expense		281,426,116		271,045,396	(10,380,720)	-3.8%
6,008,637	4,596,743	1,411,893	30.7%	Gross Margin		14,744,419		13,821,816	922,603	6.7%
3,667,488	3,167,079	(500,409)	-15.8%	Administrative Expense		10,801,218		10,250,422	(550,796)	-5.4%
2,341,149	1,429,665	911,484	63.8%	Net Operating Income		3,943,201		3,571,394	371,807	10.4%
(98,666)	(85,842)	(12,823)	-14.9%	Non-Operating Income/Exp		(288,426)		(257,527)	(30,899)	-12.0%
\$ 2,242,483	\$ 1,343,822	\$ 898,661	66.9%	Net Surplus/ (Loss)	\$	3,654,775	\$	3,313,867	\$ 340,908	10.3%



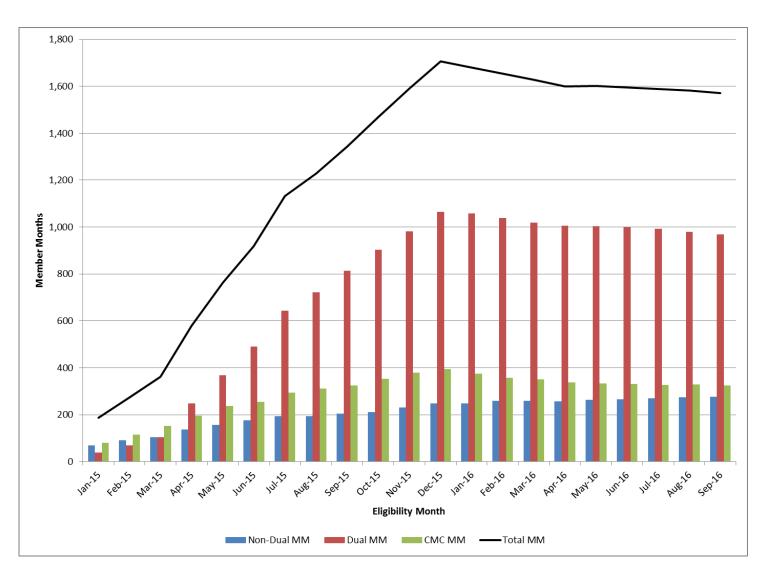
### **Year Over Year Revenue Trend**



Medi-Cal revenue increased by 17% and Medicare revenue increased by 8%.

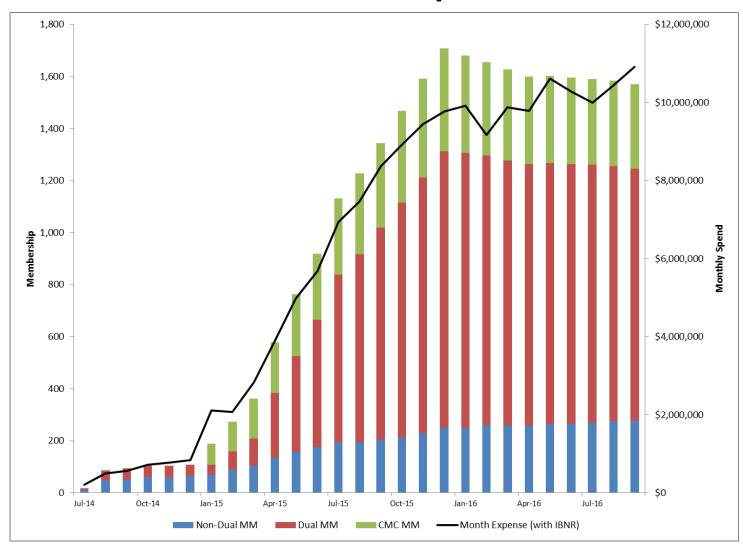


# Long Term Care Membership Medi-Cal and CMC





## Medi-Cal Long Term Care Experience Jul 2014 – Sep 2016





# **Enrollment Summary September and YTD**

#### Santa Clara Family Health Plan Enrollment Summary

	For the	Month of Sep 20	)16		Three Months Ending Sep 2016									
	<u>Actual</u>	Budget	<u>Variance</u>	<u>Actual</u>	Budget	<u>Variance</u>	Prior Year <u>Actual</u>	FY17 vs. FY16						
Medi-Cal	269,509	263,950	2.1%	801,467	787,084	1.8%	726,628	10.3%						
Healthy Kids	2,962	2,916	1.6%	11,566	11,707	(1.2%)	13,469	(14.1%)						
Medicare	7,909	7,753	2.0%	24,042	23,659	1.6%	23,153	3.8%						
Total	280,380	274,619	2.1%	837,075	822,450	1.8%	763,250	9.7%						



## **Enrollment by Network - YTD**

#### Santa Clara Health Authority Sep 2016

Network	Med	li-Cal	Health	y Kids	CM	1C	Total		
Network	Enrollment	% of Total	<b>Enrollment</b>	% of Total	Enrollment	% of Total	Enrollment	% of Total	
Direct Contact Physicians	25,518	9%	217	7%	7,909	100%	33,644	12%	
SCVVHS, Safety Net Clinics, FQHC Clinics	143,711	53%	1,726	58%	-	0%	145,437	52%	
Palo Alto Medical Foundation	7,585	3%	38	1%	-	0%	7,623	3%	
Physicians Medical Group	48,706	18%	818	28%	-	0%	49,524	18%	
Premier Care	16,641	6%	163	6%	-	0%	16,804	6%	
Kaiser	27,348	10%	-	0%	-	0%	27,348	10%	
Total	269,509	100%	2,962	100%	7,909	100%	280,380	100%	
Enrollment at June 30, 2016	260,031		4,435		8,203		272,669		
Net Change from Beginning of FY17	3.6%		-33.2%		-3.6%		2.8%		

Membership has increased 2.8% since the beginning of the Fiscal Year, primarily due to growth in Adult and Aged Medi-Cal membership.



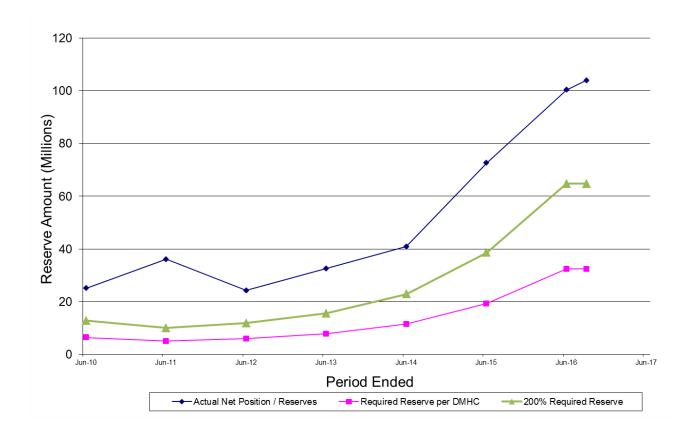
## **Enrollment by Aid Category**

	-															
		2015-07	2015-08	2015-09	2015-10	2015-11	2015-12	2016-01	2016-02	2016-03	2016-04	2016-05	2016-06	2016-07	2016-08	2016-09
	Adult (over 19)	27,844	27,331	27,080	27,148	27,229	27,493	27,509	27,485	27,857	27,436	27,431	27,482	29,530	31,200	31,372
	Adult (under 19)	92,783	95,565	97,889	99,823	101,802	103,083	102,501	103,018	104,740	104,443	105,205	105,342	105,841	107,019	108,006
	Aged - Medi-Cal Only	8,642	8,730	8,858	8,909	9,103	9,235	9,241	9,158	9,150	9,145	9,144	9,101	9,256	10,150	10,138
	Disabled - Medi-Cal Only	11,421	11,345	11,294	11,249	11,261	11,123	11,106	11,066	10,998	10,954	10,895	10,843	10,812	10,912	11,026
NON DUAL	Child (HF conversion)	9,541	7,791	6,032	4,575	3,837	3,461	3,211	2,863	2,556	2,301	2,045	1,828	1,725	1,542	1,350
	Adult Expansion	71,183	73,695	75,814	77,756	79,406	81,235	79,284	79,393	81,325	79,934	80,941	81,786	82,983	83,572	83,721
	Other	48	47	55	47	45	45	40	40	42	42	40	38	40	38	38
	Long Term Care	194	194	205	212	230	249	248	259	258	257	264	266	270	275	277
	Total Non-Duals	221,656	224,698	227,227	229,719	232,913	235,924	233,140	233,282	236,926	234,512	235,965	236,686	240,457	244,708	245,928
					•			·	·	·		·				
	Aged	10,003	10,678	11,583	12,426	13,381	14,035	14,074	14,246	14,328	14,301	14,415	14,496	14,524	14,521	14,729
	Disabled	4,727	4,932	5,235	5,544	5,852	6,042	6,049	6,070	6,058	6,050	6,018	6,037	6,033	6,083	6,027
DUAL	Other	1,238	1,303	1,370	1,458	1,483	1,638	1,638	1,654	1,701	1,711	1,787	1,814	1,817	1,843	1,856
	Long Term Care	644	722	814	904	982	1,064	1,058	1,038	1,019	1,006	1,003	998	992	980	969
	Total Duals	16,612	17,635	19,002	20,332	21,698	22,779	22,819	23,008	23,106	23,068	23,223	23,345	23,366	23,427	23,581
,																
	Total Medi-Cal	238,268	242,333	246,229	250,051	254,611	258,703	255,959	256,290	260,032	257,580	259,188	260,031	263,823	268,135	269,509
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												,				
	CMC Non-Long Term Care	7,249	7,386	7,587	8,002	8,527	9,305	8,784	8,528	8,377	8,151	8,033	7,871	7,781	7,697	7,585
CMC	CMC - Long Term Care	294	312	325	352	379	394	375	358	351	337	334	332	327	328	324
	Total CMC	7,543	7,698	7,912	8,354	8,906	9,699	9,159	8,886	8,728	8,488	8,367	8,203	8,108	8,025	7,909
	Total Enrollment	250,307	254,629	258,516	262,767	267,842	272,675	269,304	269,290	272,918	270,396	271,930	272,669	276,311	280,384	280,380



## Tangible Net Equity at September 30, 2016

TNE is \$103.9 million or 321% of the Required TNE of \$32.4m per the Department of Managed Health Care (DMHC). The Plans reserves are roughly \$9.3 million below the SCFHP low end TNE target and \$55.7 million above the SCFHP low end liquidity target.



#### Meeting Minutes

## SCCHA Quality Improvement Committee Wednesday, November 09, 2016

Voting Committee Members	Specialty	Present Y or N
Nayyara Dawood, MD	Pediatrics	Y
Jennifer Foreman, MD	Pediatrics	N
Jimmy Lin, MD	Internist	Y
Ria Paul, MD	Geriatric Medicine	Y
Jeff Robertson, MD, CMO	Managed Care Medicine	Y
Christine Tomcala, CEO	N/A	Y
Sara Copeland, MD	Pediatrics	N
Ali Alkoraishi, MD	Psychiatry	Y

Non-Voting Staff Members	Title	Present Y or N
Andres Aguirre	Quality Improvement Manager	Y
Lily Boris, MD	Medical Director	Y
Jennifer Clements	Director of Provider Operations	Y
Caroline Alexander	Administrative Assistant	Y
Johanna Liu, PharmD	Director of Quality and Pharmacy	Y
Angela Sheu-Ma	Health Educator	N
Divya Shah	Quality Improvement Coordinator	N

AGENDA ITEM	DISCUSSION/ACTION	ACTION	RESPONSIBLE PARTIES	DUE DATE
Introductions	Chairman Ria Paul, MD called the meeting to order at 6:05 p.m. Quorum was established.			
Review and Approval of August 10, 2016 minutes	The minutes of the August 10, 2016 Quality Improvement Committee Meeting were reviewed. It was moved, seconded to approve minutes as written.	Minutes of the August 10, 2016 meeting were approved as presented.		
Public Comment	No attendees from public.			
CEO Update	Christine Tomcala reported Medi-Cal membership is currently at 271, 186. Healthy Kids membership is currently at 2,458. Cal MediConnect membership is at 7,583. Total membership is 281,334. There is new leadership at O'Connor Hospital and at Verity Health Systems. Will reach out to the new leadership and			

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			RESPONSIBLE	
AGENDA ITEM	DISCUSSION/ACTION	ACTION	PARTIES	DUE DATE
	set up a meeting.			
Action Items  A. Annual Review and Approval of Quality Improvement Policies	Three policies were presented to the committee: QI07 Physical Access Compliance QI08 Cultural and Linguistically Competent Services QI12 SBIRT	All policies were approved as presented.		
Discussion Items A. LTSS Overview	Dr. Robertson presented and overview of LTSS on behalf of Ms. Lori Andersen. As of October 2016 the breakdown of members in MLTSS programs was as follows: Medi-Cal SPD's  IHSS: 9, 177 members CBAS: 491 members MSSP: 223 members Long Term Care: 981 Duals/Medi-Cal members			
	Cal MediConnect  IHSS: 2,088 members  CBAS: 52 members  MSSP: 48 members  Long Term Care: 153 members			
	Total LTSS referrals (from August to October 2016)  CBAS: 47 referrals  Other LTSS referrals: 60 referrals  LTC assessments: 146 referrals  LTC identified for Transition: 14 referrals			
B. Access and Availability	<ul> <li>Mr. Aguirre presented the Access and Availability report. An analysis was done by network. The findings were as follows:</li> <li>First three quarters, compared to other networks, Net 20 has the majority of access issues, they also have the largest number of delegated lives</li> <li>Once the data is Normalized on a per 1000 basis, to the PQI's per 1,000 members in network, Network 20 is not an outlier.</li> </ul>	Bring benchmarks to next meeting	Andres Aguirre	February 8, 2017

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AGENDA ITEM	DISCUSSION/ACTION	ACTION	RESPONSIBLE PARTIES	DUE DATE
	Will continue to track access by network on an ongoing basis internally and report outliers as needed. Continue education to all networks on the importance of access to care.			
C. Appeals and Grievances	Mr. Aguirre presented the Appeals and Grievances report for the 3rd Quarter. Breakdown of total grievances is as follows:  • Healthy Kids: 3 • Cal Medi-Connect: 67 • Medi-Cal: 447  Cal MediConnect Appeals: • July: 15 • August: 37 • September: 10 • October: 15  Cal MediConnect Part D Trends from July through October 2016:  Ambien, Vistaril, and Lidocaine patches were the top 3 number of appeals for Part D.  Part C Trends were as follows:  MRI: 4 appeals  DME: 4 appeals  Cardiac Stress Test: 2 appeals  Part B injectable: 1 appeal			
D. Group Needs Assessment	Mr. Aguirre presented an overview of the Group Needs Assessment (GNA). The goal of the GNA is the evaluation and quantification of the members' health status and health risks, the evaluation of group-specific health education needs and the evaluation of any other specific cultural and linguistic service needs. Adults, Children, and Seniors and Persons with Disabilities are surveyed. HEDIS, CAHPS, membership demographic data and survey data are combined. Findings were as follows:			
	<ul> <li>SPD and Medi-Cal Adults: Asian members were diagnosed more frequently with Type II diabetes, Hypertension, and Hyperlipidemia in both sub populations when compared to other ethnicities</li> <li>Medi-Cal Children: Hispanic children were most</li> </ul>			

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AGENDA ITEM	DISCUSSION/ACTION	ACTION	RESPONSIBLE PARTIES	DUE DATE
	frequently diagnosed with Acute Upper Respiratory Infections, Cough, and Unspecified Fever when compared to other ethnicities			
	Next steps include developing interventions that address chronic disease health education in a culturally appropriate manner, as well as promoting Nurse Advice Line in Spanish through website and in geographic areas with high proportion of Spanish speakers.			
E. CAHPS Results	<ul> <li>Mr. Aguirre presented the CAHPS 2016 final results. Findings were as follows:</li> <li>Low response rate at 15.6% (other MMP plans response rate was 22.2%)</li> <li>A lot of responses of "Not applicable" attributed to either too few beneficiaries answered the questions to permit reporting or the score had very low reliability and were suppressed</li> </ul>			
	The following comparison data was used:  • Getting appointment and Care Quickly  • Rating of Health Plan  • Rating of Drug Plan  • Medicare Specific and HEDIS Measures (Annual Flu Vaccine and Pneumonia Vaccination)  In Summary:  • Missing data due to suppression  • Room for improvement with provider member follow up  • Educational opportunity for the plan  • Strong Drug Plan performance  • Exceptional Flu and Pneumonia performance			
F. Clinical Practice Guideline Evaluation	Mr. Aguirre presented the Clinical Practice Guidelines (CPG) evaluation for HEDIS year 2016 (2015 CY). SCFHP's selected CPG's coincide with HEDIS measures for each of the CPG's. Therefore, quantitative analysis of the CPG's performance is completed by evaluation of changes in the HEDIS measures. The HEDIS 2016 data will be the baseline for			

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AGENDA ITEM	DISCUSSION/ACTION	ACTION	RESPONSIBLE PARTIES	DUE DATE
	CPG analysis. Measures looked at were as follows:  Comprehensive Diabetes Care HbA1c Test/Poor/Control  Comprehensive Diabetes Care Eye Exam/Med Attn Neph/BP <140/90  Controlling High Blood Pressure  ADD Initiation Phase  ADD C&M Phase  Well Child Visits in the Third, Fourth, Fifth and Sixth Years of Life  Childhood Immunization Status  Immunizations for Adolescents  Prenatal Postpartum Care-Timeliness of Prenatal Care  Prenatal Postpartum Care-Post Partum Care			
Committee Reports A. Credentialing Committee	Dr. Lin presented the October 5, 2016 Credentialing Committee Report. No issues to report. It was moved, seconded to approve Credentialing Committee report as presented.	Credentialing Committee report was approved as presented.		
B. Pharmaceutical and Therapeutics Committee	Dr. Lin presented the 2nd Quarter 2016 Pharmacy and Therapeutics Committee minutes. Pharmacy Dashboard was presented. As of May 2016, percentage of expedited authorizations completed within one business day is 100% for Medi-Cal. For Cal MediConnect, percentage of standard prior authorizations completed within 72 hours is 100%. Committee Charter was presented with a recommendation to add information on how members are appointed to the Pharmacy and Therapeutics Committee. During Class Reviews, approved the following recommendations:  • Remove ST on Focalin IR • Add all strengths to formulary and remove ST on Metadate CD • Remove ST on Ritalin • Change prior authorization to ST on Focalin XR • Remove Dexedrine from formulary, input prior authorization for existing users • Add ST for new starts on Concerta	2nd Quarter 2016 Pharmaceutical and Therapeutics Committee minutes were approved as presented.		

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AGENDA ITEM	DISCUSSION/ACTION	ACTION	RESPONSIBLE PARTIES	DUE DATE
	<ul> <li>Add Invokana and Invokamet to formulary with ST to match that of Januvia (trial of metformin and another oral DM agent)</li> <li>Add bromocriptine capsules to formulary</li> </ul>			
C. Utilization Management Committee	Dr. Lin presented the 3rd Quarter 2016 Utilization Management Committee minutes. CEO presented an update on DMHC/DHCS audit results. Dr. Boris presented report for Inpatient Utilization, Inpatient Readmissions, as well as Frequency of Selected Procedures. 2016 Inter Rater Reliability Report was also presented by Dr. Boris.	3rd Quarter 2016 Utilization Management Committee minutes were approved as presented.		
D. Dashboard	Dr. Liu presented the 3 <sup>rd</sup> Quarter Dashboard report, including data through October 2016. Quality Improvement department will develop a more in depth dashboard for presentation to the Quality Improvement Committee. Dashboard reports on Facility Site Reviews (FSR's), Membership, timeliness of Potential Quality Issues (PQI's) and Grievance timeliness.	Present Quarterly dashboard at Quality Improvement Committee	Johanna Liu/Andres Aguirre	Ongoing; Quarterly
Adjournment	Meeting adjourned by Dr. Ria Paul at 7:23 p.m.			
Next Meeting	Wednesday, February 08, 2017- 6:00 PM	Calendar and attend.	All	

Reviewed and approved by:	
	_ Date
Ria Paul, MD	
Quality Improvement Committee Cha	irperson

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Policy Title:	Screening, Brief Intervention, Referral to Treatment for Mis of Alcohol		Policy No.:	QI.12
Replaces Policy Title (if applicable):			Replaces Policy No. (if applicable):	
Issuing Department:	Quality Improvement		Policy Review Frequency:	Annual
Lines of Business (check all that apply):	⊠ Medi-Cal	☐ Hea	althy Kids	□ смс

#### I. Purpose

The purpose of this policy is to describe the required administration of Screening, Brief Intervention, and Referral to Treatment (SBIRT) services for Medi-Cal members ages 18 and older who misuse alcohol.

#### II. Policy

- A. It is the policy of Santa Clara Family Health Plan (SCFHP) to support the contracted network in the use and administration of SBIRT when indicated during administration of the Staying Healthy Assessment or at any time the PCP identifies a potential alcohol misuse problem.
- B. It is the policy of SCFHP to meet the Department of Health Care Services (DHCS) contractual requirements for identification, referral, and coordination of care for members requiring alcohol abuse treatment services.

#### III. Responsibilities

The Quality Improvement Department is responsible for monitoring compliance with the policy and collaborate with the assistance of the Health Education and Provider Services department to train/educate providers on SBIRT.

#### IV. References

- 1. DHCS All Plan Letter 14-004: Screening Brief Intervention, and Referral to Treatment for Misuse of Alcohol
- 2. DHCS Contract Exhibit A, Attachment 11, Provisions 1A.
- 3. United States Preventive Task Force (USPSTF) alcohol screening recommendation http://www.uspreventiveservicestaskforce.org/Page/Document/UpdateSummaryFinal/alcohol-misuse-screening-and-behavioral-counseling-interventions-in-primary-care
- 4. Website for SHA Questionnaires http://www.dhcs.ca.gov/formsandpubs/forms/pages/stayinghealthy.aspx

[QI.12, v1] Page **1** of **2** 

#### **POLICY**

#### V. Approval/Revision History

	Fi	rst Level Approval	Sec	ond Level Approval
Signature Johanna Liu	u, PharmD	mosic	Signature Jeff Robertson, MD	ilærup
Name Director of	Quality and Pharma	су	Name Chief Medical Officer	
Title November	9, 2016		Title November 9, 2016	
Date			Date	
Version Number	Change (Original/ Reviewed/ Revised)	Reviewing Committee (if applicable)	Committee Action/Date (Recommend or Approve)	Board Action/Date (Approve or Ratify)
v1	Original	Quality Improvement	Approve: 11/9/2016	

[Ql.12, v1] Page **2** of **2** 

## QUALITY IMPROVEMENT COMMITTEE or ACTIVITY REPORT

Name of Reporting Committee or Activity:	Monitoring or Meeting Period:
Credentialing Committee	October 5, 2016

#### **Areas of Review or Committee Activity**

Credentialing of new applicants and recredentialing of existing network practitioners

#### **Findings and Analysis**

Total number of practitioners in network (includes delegated providers) as of 03/31/16	3535	Threshold
Initial Credentialing (excludes delegated practitioners)		
Number initial practitioners credentialed	10	
Initial practitioners credentialed within 180 days of attestation signature	100%	100%
Recredentialing		
Number practitioners due to be recredentialed	29	
Number practitioners recredentialed within 36-month timeline	29	
% recredentialed timely	100%	100%
Number of Quality of Care issues requiring mid-cycle consideration	0	
Percentage of all practitioners reviewed for ongoing sanctions or licensure limitations or issues	100%	100%
Terminated/Rejected/Suspended/Denied		
Existing practitioners terminated with cause	0	
New practitioners denied for cause	0	
Number of Fair Hearings	0	
Number of B&P Code 805 filings	0	

	Stanford	LPCH	NT 20	NT 40	NT 50	NT 60
Total # of Initial Creds	33	12	36	17	14	1
Total # of Recreds	80	19	23	138	31	6
	Stanford	LPCH	NT 20	NT 40	NT 50	NT 60
(For Quality of Care ONLY)						
Total # of Suspension	0	0	0	0	0	0
Total # of Terminations	0	0	0	0	0	0
Total # of Resignations	0	0	0	0	0	0

#### **Actions Taken**

- 1. All current network practitioners and providers were monitored on an ongoing basis for licensing issues, sanctions, validated quality of care issues and opt-out exclusion. No currently credentialed practitioner or provider had an identified issue on any of the exclusion lists or licensing boards.
- 2. Staff education conducted regarding the recredentialing of practitioners within the required 36-month timeframe. Procedure review of mailing pre-populated recredentialing applications six months prior to due date reviewed.

#### **Outcomes & Re-measurement**

Weekly re-measurement will be conducted on recredentialing applications to measure compliance

<b>Voting Committee Members</b>	Specialty	Present Y or N
Jimmy Lin, MD	Internist	Υ
Hao Bui, BS, PharmD	Walgreens	Y
Minh Thai, MD	Family Practice	N
Amara Balakrishnan, MD	Pediatrics	Y
Peter Nguyen, MD	Family Practice	Y
Jesse Parashar-Rokicki, MD	Family Practice	Y
Narinder Singh, Pharm D	SCVMC Pharmacy Director	N
Ali Alkoraishi, MD	Psychiatry	Y
Johanna Liu, PharmD	SCFHP Director of Quality and Pharmacy	Y
Jeff Robertson, MD	SCFHP Chief Medical Officer	Y

Non-Voting Staff Members	Title	Present Y or N
Lily Boris, MD	Medical Director	N
Caroline Alexander	Administrative Assistant	Y
Christine Tomcala	Chief Executive Officer	N
Tami Ogino, PharmD	Clinical Pharmacist	Y
Joseph Cherian, PharmD	MedImpact Clinical Program Manager	Y
Angelique Tran	Prior Authorization Supervisor	Y
Dan Johns	Appeals and Grievance Manager	N

Item	Discussion	Follow-Up Action
	The meeting convened at 6:15 PM.	
I.	REVIEW, REVISE, AND APPROVE MEETING MINUTES of March 24, 2016. The minutes were reviewed by Committee as submitted.	Upon motion duly made and seconded, the P&T Committee minutes of March 24, 2016 were approved as submitted and will be forwarded to the QI Committee and Board of Directors.

Item	Discussion	Follow-Up Action
n.	REPORTS  a. Appeals and Grievances  Ms. Ogino presented the 1 <sup>st</sup> Quarter 2016 Pharmacy Appeals. 65 MediCal appeals were received during the 1 <sup>st</sup> Quarter of 2016. 13 State Fair Hearings were requested. No trends or changes were identified for MediCal appeals during the 1 <sup>st</sup> Quarter of 2016. 34 Cal MediConnect appeals were received during the 1 <sup>st</sup> Quarter of 2016. Trend of high overturn rate for Cal MediConnect appeals continued through 1 <sup>st</sup> Quarter of 2016.	No action required.
	b. Membership  Dr. Robertson presented the Membership Report to date as of June 2016.  Membership is at 272, 667 overall including both lines of business. 8,203 are Cal MediConnect members. MediCal line of business shows slow and steady growth.	No action required.
	c. Pharmacy Dashboard  Dr. Robertson presented the Pharmacy Dashboard for MediCal and Cal Mediconnect. For MediCal, the goal for percentage of standard prior authorizations completed within 1 business day is 95%. As of May 2016, percentage completed within 1 business day is 99.3%. Goal for percentage of expedited prior authorizations completed within 24 hours is 95%. As of May 2016, percentage completed within 24 hours is 100%. For Cal MediConnect, percentage of standard prior authorizations completed within 72 hours is 100% as of May 2016. Percentage of expedited prior authorizations completed within 24 hours is 100% as of May 2016.  Goal for Medication Therapy Management (MTM) completion rate is 22% at year end. Currently at 9% completion rate as of May 2016. On target to meet year end goal of 22%.	No action required.
m.	OLD BUSINESS/DISCUSSION ITEMS No old business to discuss since interim from last meeting.	

Rev: 06/16/16

Item		Discussion	Follow-Up Action
IV.		BUSINESS/ACTION ITEMS  P & T Committee Charter  Ms. Liu presented an overview of the Pharmacy and Therapeutics  Committee Charter. Charter recently approved by the Board.  Committee recommended adding information on how members are appointed to the Pharmacy and Therapeutics Committee.	Amend Charter to state "Chief Executive Officer appoints committee members by recommendation of the Chief Medical Officer."
	b.	Formulary Modifications/ Prior Authorization Guideline Review Project i. Presented proposed changes to existing guidelines.	Upon motion duly made and seconded, Formulary Modifications and proposed changes to Prior Authorization Guidelines were approved as submitted Review utilization data and revisit proposed guideline on Ambien at next Pharmacy and Therapeutics Committee meeting
	c.	MedImpact P & T Minutes Ms. Ogino and Ms. Liu reviewed the MedImpact P&T Minutes and approved as written.	Upon motion duly made and seconded, MedImpact 1Q16 P&T Minutes as well as ad hoc minutes were approved as submitted.
	d.	<ul> <li>New Drugs</li> <li>i. Inflectra-Presented as informational only</li> <li>ii. Taltz-Presented as informational only</li> <li>iii. Allzital-Presented as informational only</li> <li>iv. Adzenys XR ODT-Presented as informational only</li> </ul>	Informational only. No action required

Item	Discussion	Follow-Up Action
	e. Class Reviews i. ADHD Stimulants Proposed items for discussion: Focalin IR-remove ST Metadate CD-add all strengths to formulary and remove ST Ritalin LA-remove ST Focalin XR-generic strengths are formulary, change PA to ST (to look for lower cost XR products) Dexedrine-Remove from formulary, input PAs for existing users Concerta-Add ST (to look for lower cost XR products) for new starts	Upon motion duly made and seconded, recommendations were approved as presented
	ii. Oral Diabetics Proposed item for discussion: Should SCFHP have a SGLT2 inhibitor available on the formulary? Propose add Ivokana and Invokamet to formulary with ST to match that of Januvia (trial of metformin and another oral DM agent)	Upon motion duly made and seconded, recommendations were approved as presented
	iii. Parkinson's Disease Proposed items for discussion: Leave Xadago as non-formulary Leave Nuplazid as non-formulary Add bromocriptine capsules to formulary  f. 2Q2016 Drug Trend and Utilization Review	Upon motion duly made and seconded, recommendations were approved as presented
	g. Medi-Cal Formulary Drug Updates No proposed actions.	Informational only. No action required.
	h. Generic Pipeline-Presented as informational only	
v.	ADJOURNMENT The meeting was adjourned at 7:25 PM.	

Submitted by:

**Internal Approved By:** 

**External Approved by:** 

aroline Alexander

**Administrative Assistant** 

danna Liu, Pharm

Pharmacy Director, SCFHP

Jimmy Lin, MD

Pharmacy & Therapeutics Chair



The Spirit of Care

## MINUTES UTILIZATION MANAGEMENT COMMITTEE

July 20, 2016

Voting Committee Members	Specialty	Present Y or N
Jimmy Lin, MD, Chairperson	Internal Medicine	Y
Ngon Hoang Dinh, DO	Head and Neck Surgery	Y
Indira Vemuri, MD	Pediatrics	N
Dung Van Cai, MD	OB/GYN	Y
Habib Tobaggi, MD	Nephrology	Y
Jeff Robertson, MD, CMO	Managed Care	Y
Ali Alkoraishi, MD	Psychiatry	Y

Non-Voting Staff Members	Title	Present Y or N
Christine Tomcala	CEO	Y
Lily Boris, MD	Medical Director	Y
Jana Alegre	Utilization Management Manager	Y
Caroline Alexander	Administrative Assistant	Y

ITEM	DISCUSSION	ACTION REQUIRED
I. Introductions	Meeting called to order by chair at 6:10 p.m.	
Review/Revision/Approval	Introduced Jana Alegre, Utilization Management Manager to the group.	
of Minutes	The minutes of the April 20, 2016 and June 02, 2016 meetings were approved as presented.	
II. CEO Update	Ms. Tomcala presented the update for Santa Clara Family Health Plan. DMHC/DHCS audit took place April 18 <sup>th</sup> through 29 <sup>th</sup> . Preliminary results from DHCS were shared with the leadership team. 36 findings were identified. Santa Clara Family Health Plan was given an opportunity to respond and is in the process of submitting additional documents to DHCS. Results from DMHC are not yet available. Findings were based on past performance, from March 2015 through March 2016.	
III. Old Business	Dr. Boris gave an update on the combination of authorization grids for Medi-Cal, Healthy Kids, and CalMediConnect. Utilization Management Manager and Utilization Management Supervisor worked to combine the two grids but could not combine them as it was less easy to read in that format. It was decided to keep the Healthy Kids and Cal MediConnect grids separate. The latest version of both authorization grids are posted on the Santa Clara Family Health Plan provider portal.	

ITEM	DISCUSSION	ACTION REQUIRED
IV. Action Items	a. UM Program Description 2016  Dr. Robertson presented the updates to the UM Program Description for review by the committee.  After discussion, it was moved, seconded to approve updates as presented.	All updates approved by committee as presented.
V. Standing Reports	<ul> <li>a. Membership</li></ul>	Dr. Boris to follow up with Molly Regan to provide requested data at next Utilization Management Committee meeting

ITEM	DISCUSSION	ACTION REQUIRED
	iii. Turn Around Time  Dr. Boris presented the Prior AuthorizationTurn Around Time Report for fourth Quarter 2015 through second Quarter 2016. Goal is 95% compliance rate. Working on revising Cal MediConnect Turn Around Time Report. (NCQA Requires plan to report by type of status: Routing, Urgent, Retroactive).	ACTION REQUIRED
VI. Adjournment NEXT MEETING	Meeting adjourned at 7:05 p.m.  The next meeting is scheduled for Wednesday, October 19, 2016, 6:00 PM	
NEAT MEETING	The next incening is scheduled for wednesday, October 15, 2010, 0.00 FW	All: Calendar this event and plan to attend.

Prepared by:

Caroline Alexander Administrative Assistant

Reviewed and approved by:

Jimmy Lin, M.D.

Committee Chairperson

Date 10-19-16





# Regular Meeting of the Santa Clara Community Health Authority Governing Board

Thursday, December 15, 2016 2:30 PM 210 E. Hacienda Avenue Campbell, CA 95008

### **Agenda**

1.	Roll Call	Mr. Brownstein	2:30	5 min.
2.	Public Comment  Members of the public may speak to any item not on the agenda; two minutes per speaker. The Board reserves the right to limit the duration of public comment period to 30 minutes.	Mr. Brownstein	2:35	3 min.
3.	Meeting Minutes Review meeting minutes of the January 28, 2016 Regular Board Meeting.  Possible Action: Approve January 28, 2016 Regular Board Meeting minutes	Mr. Brownstein	2:38	3 min
4.	Bylaws Committee Report Review minutes of the June 16, November 2 and 29, 2016 Committee meetings.  Possible Action: Accept the June 16, November 2 and 29, 2016 Bylaws Committee report as presented	Mr. Darrow	2:41	4 min.
5.	Amendments to the Bylaws Review draft amendments to the Santa Clara Community Health Authority Bylaws.  Possible Action: Approve proposed amendments to the Santa Clara Community Health Authority Bylaws	Mr. Darrow	2:45	5 min.

#### **6. Conflict of Interest Code** Ms. Pianca 2:50 5 min.

Consider adoption of the Conflict of Interest Code.

Possible Action: Adopt Resolution approving the

Conflict of Interest Code

#### 7. Annual Report to the County Board of Supervisors

Ms. Tomcala

2:55 5 min.

Review draft report regarding the activities of the Joint Powers Authority as incorporated in the Annual Report of the Santa Clara County Health Authority.

**Possible Action:** Approve the Annual Report to be submitted to the County Board of Supervisors

8. Adjournment 3:00

#### Notice to the Public—Meeting Procedures

Persons wishing to address the Governing Board on any item on the agenda are requested to advise the Recorder so that the Chairperson can call on them when the item comes up for discussion.

The Governing Board may take other actions relating to the issues as may be determined following consideration of the matter and discussion of the possible action.

In compliance with the Americans with Disabilities Act, those requiring accommodations in this meeting should notify Rita Zambrano 48 hours prior to the meeting at 408-874-1842.

To obtain a copy of any supporting document that is available, contact Rita Zambrano at 408-874-1842. Agenda materials distributed less than 72 hours before a meeting can be inspected at the Santa Clara Family Health Plan offices at 210 E. Hacienda Avenue, Campbell.

This agenda and meeting documents are available at www.scfhp.com.





# Regular Meeting of the Santa Clara Community Health Authority Governing Board

Thursday, January 28, 2016 4:45 PM - 5:00 PM 210 E. Hacienda Avenue Campbell, CA 95008

#### **Minutes - DRAFT**

#### **Board Members Present**

Bob Brownstein, Chair Dolores Alvarado Brian Darrow Christopher Dawes Kathleen King Liz Kniss Paul Murphy Brenda Taussig Wally Wenner, M.D.

#### Staff Present

Christine Tomcala, Chief Executive Officer
Dave Cameron, Chief Financial Officer
Jeff Robertson, Chief Medical Officer
Jonathan Tamayo, Chief Information Officer
Pat McClelland, VP Member Services & Medical
Operations
Gary Kaplan, VP Vendor Relations & Delegation
Oversight
Sharon Valdez, VP Human Resources
Beth Paige, Compliance Officer
Rita Zambrano, Executive Assistant

#### 1. Roll Call

Chairman Brownstein called the meeting to order at 5:02 pm. Roll call was taken, and a quorum was established.

#### 2. Public Comment

There were no public comments.

#### 3. Overview of Community Health Authority

Dave Cameron provided an overview of the Santa Clara Community Health Authority, which was established in 2005 through a Joint Powers Agreement (JPA) of Santa Clara County and Santa Clara County Health Authority. The Community Health Authority is a Knox-Keene plan that manages the non-Medi-Cal lines of business, with Santa Clara County Health Authority providing the necessary administrative services. Mr. Cameron indicated that through this structure, the Quality Improvement Fee (QIF) was not assessed on the non-Medi-Cal lines of business.

#### 4. Bylaws Committee

The Community Health Authority Board has not routinely met and there is a need to revise the Bylaws. Christine Tomcala requested that the Bylaws Committee convene and work with Elizabeth Pianca, County Counsel, to draft amendments addressing aspects of the Bylaws that are no longer applicable.

**It was moved, seconded, and** unanimously **approved** to direct the Bylaws Committee to convene to draft suggested amendments to the Santa Clara Community Health Authority Bylaws.

#### 5. Adjournment

The meeting was adjourned at 5:15 pm.
Flizabeth Pianca, Secretary to the Board





# Santa Clara County Health Authority Bylaws Committee Special Meeting

Thursday, June 16, 2016 210 E. Hacienda Avenue (Cambrian) Campbell, CA 95008

#### **Minutes - DRAFT**

**Members Present** 

Brian Darrow Paul Murphy

**Members Absent** 

Liz Kniss

**Staff Present** 

Christine Tomcala, Chief Executive Officer Rita Zambrano, Executive Assistant

**Others Present** 

Elizabeth Pianca, Secretary

#### 1. Roll Call

The meeting was called to order at 10:45 am. Roll call was taken and a quorum was established.

#### 2. Public Comment

There were no public comments.

#### 3. Amendments to the Bylaws

The Committee met, discussed, and considered amendments to the Santa Clara County Health Authority Bylaws. The Committee members agreed to reconvene to continue the process of reviewing and recommending revisions of the Bylaws to the Board.

#### 4. Adjournment

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Elizabeth Pianca, Secretary to the Board



# Santa Clara Community Health Authority Bylaws Committee Special Meeting

Wednesday, November 2, 2016 210 E. Hacienda Avenue (Cambrian) Campbell, CA 95008

#### **MINUTES - DRAFT**

#### **Members Present**

Brian Darrow Liz Kniss Paul Murphy

#### **Staff Present**

Christine Tomcala, Chief Executive Officer Dave Cameron, Chief Financial Officer

#### **Others Present**

Elizabeth Pianca, Secretary

#### 1. Roll Call

Brian Darrow called the meeting to order at 12:10 pm. Roll call was taken and a quorum was established.

#### 2. Public Comment

There were no public comments.

#### 3. Meeting Minutes

The minutes of the June 16, 2016 Bylaws Committee Meeting were reviewed.

**It was moved, seconded and** the June 16, 2016 Bylaws Committee minutes were **approved**, with a correction to the spelling of Liz Kniss' name.

Liz Kniss arrived.

#### 4. Revisions to the Bylaws

Proposed revisions to the Santa Clara Community Health Authority Bylaws were reviewed and discussed. The Committee agreed to reconvene for a final review of the draft Bylaws on November 29, 2016 from 3:00-4:30 pm.

**It was moved, seconded, and approved to** recommend Governing Board approval of the draft Bylaws with the revisions discussed, subject to final review on November 29, 2016.

#### 5. Adjournment

Santa Clara Family Health Plan SCC Community Bylaws Committee Minutes 11.02.2016

The meeting was adjourned at 1:35 pm.
Elizabeth Pianca, Secretary to the Board



# Santa Clara County Health Authority Bylaws Committee Special Meeting

Tuesday, November 29, 2016 210 E. Hacienda Avenue (Cambrian) Campbell, CA 95008

#### **Minutes – DRAFT**

#### **Members Present**

Brian Darrow Liz Kniss Paul Murphy

#### **Staff Present**

Christine Tomcala, Chief Executive Officer Dave Cameron, Chief Financial Officer

#### **Others Present**

Elizabeth Pianca, Secretary

#### 1. Roll Call

Brian Darrow called the meeting to order at 3:50 pm. Roll Call was taken and a quorum was established.

#### 2. Public Comment

There were no public comments.

#### 3. Meeting Minutes

The minutes of the June 16, 2016 Bylaws Committee were reviewed.

It was moved, seconded, and the June 16, 2016 Bylaws Committee minutes were approved as presented. Liz Kniss abstained.

#### 4. Amendments to the Bylaws

Proposed amendments to the Santa Clara County Health Authority Bylaws were discussed, including revisions consistent with the proposed amendments to the Community Health Authority Bylaws.

The Committee members agreed to reconvene in January to continue review and revision of the Bylaws.

Adjournment
The meeting was adjourned at 4:40 pm.
Elizabeth Pianca, Secretary to the Board

5.





# Regular Meeting of the Santa Clara County Health Authority Consumer Advisory Committee

Tuesday, December 13, 2016 6:00 – 7:00 pm 210 E. Hacienda Avenue Campbell, CA 95008

#### **Minutes - DRAFT**

#### **Committee Members present:**

Waldemar Wenner, M.D.

Danette Zuniga

**Hung Vinh** 

Myrna Vega

Rachel Hart

Tran Vu

Margaret Kinoshita

Rebecca Everett (Guest)

Angeli Gonzaga (Guest)

Danielle Moua (Guest)

**Brittney Perez (Guest)** 

#### **Staff Present:**

Laura Watkins, Director, Marketing and

Communications

Chelsea Byom, Marketing and Communications

Manager

Sherita Gibson, Marketing Coordinator

Andres Aguirre, Quality Improvement Manager

Sherry Holm, Behavioral Health Program Manager

#### 1. Roll Call

Dr. Waldemar Wenner, Chairperson, called the meeting to order at 6:06 pm. Introductions were completed and a quorum was established.

#### 2. Public Comments

There were no public comments.

#### 3. Meeting Minutes

Minutes of the September 13, 2016 meeting were reviewed. **It was moved and seconded** to approve the September 13, 2016 meeting minutes. The minutes were **approved** as presented.

#### 4. Health Plan Updates – Laura Watkins

Ms. Watkins presented enrollment updates as follows: Medi-Cal enrollment is about same as last month at 269,893 members. Cal MediConnect enrollment went down slightly due to no longer having passive enrollment. The decrease of only 50+ members means we are seeing stabilization of enrollment due to various outreach efforts and internal process improvements. Healthy Kids

enrollment is continuing to decrease. As of December 1, we have just under 2,600 members enrolled in Healthy Kids, with fewer than 1,000 members enrolled through the traditional Healthy Kids application process. We estimate about 500 of these kids enrolled through the traditional Healthy Kids application process are eligible for either Healthy Kids through C-CHIP or eligible for Medi-Cal, and should be enrolled in one of those programs instead of the traditional Healthy Kids program. We continue to conduct outreach to help these families apply.

We have implemented streamlined enrollment for Cal MediConnect. This means that Medi-Cal members who are eligible can now call SCFHP for assistance in enrolling in Cal MediConnect. This process has been in place for about 3 weeks.

Consumer Advisory Committee Charter was approved by the SCFHP Governing Board at the 9/22/2016 meeting.

#### 5. Group Needs Assessment Results - Andres Aguirre

Mr. Aguirre discussed the goals of the Group Needs Assessment (GNA) and how data is gathered. He shared three major findings:

- 1. In the Medi-Cal population of seniors and persons with disabilities, Asian members were diagnosed more frequently with Type II diabetes, Hypertension, and Hyperlipidemia when compared to other ethnicities.
- 2. In the Medi-Cal adult population, Asian members were diagnosed more frequently with Type II diabetes, Hypertension, and Hyperlipidemia in the sub population when compared to other ethnicities.
- 3. In the Medi-Cal child population, Hispanic children were most frequently diagnosed with Acute Upper Respiratory Infections, Cough, and Unspecified Fever when compared to other ethnicities.

Mr. Aguirre explained these findings are based on what the member defined as their ethnicity at time of enrollment. Ms. Kinoshita asked if the data was for the whole state or just Santa Clara County. Mr. Aguirre stated it was for SCFHP members only.

Next steps are to meet with health education team members that are within QI to look at developing interventions that will address chronic disease health education in a culturally appropriate manner. Additionally, we will work to improve utilization of the 24-hour Nurse Advice line in Spanish for our child members through our website and in certain geographic areas.

The CAC members and guests asked questions about the results of the GNA and engaged in discussion with Mr. Aguirre.

Mr. Aguirre explained that HEDIS is a tool that measures three different areas: 1) Preventive care for children; 2) Counter-disease measures; and 3) Women's Health measures. He agreed to come back and explain HEDIS in more detail at a future meeting.

Mr. Aguirre said the QI department is targeting completion of GNA next steps in the first six months of 2017, but there are no regulatory requirements on the timeframe for next steps.

#### 4. Mental and Behavioral Health Benefits - Sherry Holm

Ms. Holm reported that SCFHP has a dedicated Behavioral Health Department, set up about a year ago. The department includes BHT services for Autism, behavioral health services for substance use disorders, and mental health. She noted that behavioral health services involve an intricate relationship with county and primary care clinics.

Ms. Holm explained that basic health care around depression, anxiety, or situational reactions are handled in primary care clinics. In primary care clinic offices, doctors can do a brief assessment of substance use issues. Some clinics have psychology, psychiatry, and case workers on staff, while some do not.

The county behavioral health department is in the process of merging mental health services and drug and alcohol treatment. Currently, detox and residential treatment are provided through the Gateway Program. The county does triage for people who are coming in and having difficulties with a major diagnosis, homeless, or unemployed. These beneficiaries are referred to the county behavioral health clinics or the community based organizations. Momentum for Mental Health is the largest and provides full service care.

SCFHP is responsible for the payment of a number of services for mild to moderate diagnoses. This may also include the care for members who have a severe diagnosis but are currently stable. These members receive services through their PCP.

Ms. Holm provided key phone numbers and information about how to get help.

- County Call Center: Triages calls to connect callers to the appropriate level of help. May take a while and require the caller to call back. According to County policies, they must triage severe cases within 5 days. Triage will take 10-15 days for less severe cases.
- Mental Health Urgent Care: Provides services from 8am 10pm, including offering services
  for children. Anyone can walk in and be seen by a clinician right away. If needed, patient can
  see a psychiatrist within a couple of hours.
- Gateway Services: Does assessment for substance use disorder and may ask the person to call back to determine if inpatient or outpatient care is needed. The substance abuse treatment is 100% county funded and is limited right now. Hoping for expansion soon.
- SCFHP Customer Service: Can help members get to county call center or to the SCFHP Behavioral Health department. If members have problems getting services, Customer Service can help troubleshoot issues and help file an appeal, if needed.
- Suicide Prevention Hotline: 24/7 support with well-trained people.

There is no limit to Medi-Cal benefits for behavioral health, and if the provider is contracted with the health plan, an authorization is not required to see an in-network provider. SCFHP is working to increase the number of agencies and individual providers contracted to provide these services.

Ms. Zuniga asked if there is a new list of providers for autism. Ms. Holm said they have some new contracted providers, but they can also do a letter of agreement with any provider who is willing to

work with SCFHP. Ms. Everett asked about a situation regarding her son. Ms. Holm offered some advice on how to move forward.

Dr. Wenner asked the CAC members for ideas on how the health plan can make the mental health phone numbers more available to others. Ms. Zuniga suggested that the number be added to the ID card. Ms. Watkins let the group know that the plan recently added this number to ID cards, showing an image of the redesigned ID card. Additional conversation was held about the ID cards for Healthy Kids C-CHIP members. Ms. Zuniga asked how Healthy Kids members enrolled through C-CHIP should renew their coverage. Ms. Watkins took this as an action item to follow up on, as this is a process managed by the state through Covered California, not a process managed by SCFHP.

Ms. Gonzaga asked about the plan's outreach for substance use disorder programs. Ms. Holm responded that there is no active outreach at this time and acknowledged that it takes a lot of support to get through the system. It helps to have a support person that can help the person get through the process.

#### 5. CAC New Member Appointment Process

Ms. Watkins reviewed the process for accepting new members to the CAC.

#### 6. Recent SCFHP Member Communications

Ms. Watkins reviewed recent communications from the health plan to members, including website postings, direct mail, and telephone calls. This will be a standing item on the CAC agenda.

Ms. Watkins also reviewed the new Medi-Cal and Healthy Kids ID Cards that now show the provider's name, phone number, clinic name and network name. The Santa Clara County Mental Health Services phone number has also been added to the cards.

#### 7. Future Meetings and Agenda Items

2017 meeting dates were reviewed. Topic suggestions for the next meeting include HEDIS, differences between Healthy Kids C-CHIP and traditional Healthy Kids, mental health benefits/care for seniors and for children.

Dr. Wenner encouraged CAC members to reach out to Ms. Gibson if they have topic ideas so those can be put on the agenda for upcoming meetings.

Ms. Holm agreed to bring a list of mental health providers to the next meeting. Ms. Watkins offered to invite Laura Luna from County Mental Health Department to the next meeting. Discussion continued about the importance of accessing mental health services. Ms. Zuniga commented that providers are not always able to help parents connect with mental health resources, because the options vary based on insurance. Ms. Watkins said based on tonight's discussion, we will look at how SCFHP Marketing and Behavioral Health departments can work together to better communicate with members and providers about behavioral health services.

Ms. Kinoshita commented that the SCFHP website has been really helpful and very informational. Ms. Watkins thanked her for her feedback and invited all CAC members to offer suggestions for website content.

#### 8. Adjournment

The meeting was adjourned at 7:15 pm.

Waldemar Wenner, MD Consumer Affairs Committee Chairperson

### BYLAWS OF THE SANTA CLARA COMMUNITY HEALTH AUTHORITY

### ARTICLE I AUTHORITY, PURPOSES, STATUS AND POWERS

**Section 1.1** <u>Authority</u>. These Bylaws are adopted by the Santa Clara Community Health Authority ("Joint Powers Authority") *to* establish rules for its proceedings. The Joint Powers Authority is a local public agency created by a Joint Powers Agreement entered into by and between Santa Clara County ("County") and Santa Clara County Health Authority, pursuant to Chapter 5, Division 7, Title 1 of the Government Code of the State of California (commencing with Section 6500), as from time *to* time amended.

**Section 1.2** <u>Purposes.</u> The purposes of the Joint Powers Authority are to <u>manage and operate non-Medi-Cal health programs</u> to demonstrate ways of promoting quality care and cost efficiency, and to further such other purposes as are contemplated by the Joint Powers Agreement.

**Section 1.3** Status. The Joint Powers Authority is an entity separate from the County and separate from Santa Clara County Health Authority. Obligations, acts, omissions or liabilities of the Joint Powers Authority shall be obligations, acts omissions or liabilities solely of the Joint Powers Authority, and shall not, directly or indirectly, be obligations, acts, omissions or liabilities of the County or any officials, employees or agents of the County. Either party to the Joint Powers Agreement may separately contract for or assume responsibility for specific debts, liabilities, or obligations of the Joint Powers Authority.

Section 1.4 Powers. The Joint Powers Authority shall have the power to negotiate and enter into contracts with the Department of Health Care Services, Centers for Medicare and Medicaid Services, and other commercial businesses, and to accept assignment of contracts from the Santa Clara County Health Authority for the qualifying programs. To the extent authorized by the Joint Powers Agreement, the Joint Powers Authority may also enter into contracts to arrange for the provision of health care services to individuals under other publicly supported programs, those employed by public agencies or private businesses, and uninsured or indigent individuals. The Joint Powers Authority shall have all rights, powers, duties, privileges and immunities expressed, either directly or implicitly, set forth in the Joint Powers Agreement. The Joint Powers Authority may adopt any fictitious names, trade names and trademarks it deems appropriate for the conduct of its business and the identification and marketing of its health care programs.

Chapter 1 of Division A6 of the Ordinance Code of the County, containing general rules and procedural requirements applicable to boards and commissions of the county, shall not apply to the Joint Powers Authority.

Deleted: Managed Risk Medical Insurance Board

Deleted: Healthy Families and/or Healthy Kids

## ARTICLE II GOVERNING

BOARD

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**Section 2.1** Governance. Subject to the provisions of the Joint Powers Agreement and Government Code Section 6508, responsibility for governing and managing the affairs of the Joint Powers Authority shall be vested in a Governing <u>Board</u>.

**Section 2.2** Members. The Governing Board of Santa Clara County Health Authority shall serve, *ex officio*, as the Governing Board of the Joint Powers Authority (the "Governing Board").

Section 2.3 <u>Term.</u> The term of office for a member of the Governing <u>Board of the Joint</u> Powers Authority ("Governing <u>Board Member") shall run simultaneously with the term that that member serves on the Santa Clara County Health Authority governing board.</u>

**Section 2.4** End of Term. A Member of the Governing <u>Board</u> shall cease to be a Member upon the expiration of his/her term as a member of the Santa Clara County Health Authority governing <u>board</u>.

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Deleted: Section 2.5 . <u>Reimbursement Of Expenses</u>. Governing Body Members, other than County employees, may be reimbursed for services and out-of-pocket expenses at a rate to be determined by the Governing Body for each Governing Body meeting attended.¶

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### ARTICLE III OFFICERS AND ADMINISTRATIVE BODY

**Section 3.1** <u>Designation</u>. The officers of the Santa Clara County Health Authority, and its Chief Executive Officer, shall serve, *ex officio*, as the Officers of the Joint Powers Authority. All officers and the Chief Executive Officer shall have the same respective duties and responsibilities in carrying out the business of the Joint Powers Authority as they have for Santa Clara County Health Authority.

**Section 3.2** <u>Administrative Body</u>. Santa Clara County Health Authority shall serve as the administrative body, appointed by the Joint Powers Authority <u>and will provide all</u> administrative services necessary for the conduct of the business of the Joint Powers Authority.

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ARTICLE
M MEETINGS

Section 4.1 Regular And Special Meetings. Regular meetings of the Governing Board shall be held at the same time and place as the meetings for the governing board of the Santa Clara County Health Authority. Special meetings of the Governing Board shall be held at the request of the Chairperson or a majority of the Members at any place within the County at a time that has been designated in the notice of meeting. Emergency meetings of the Governing Board may be held as permitted by the Ralph M. Brown Act. The Governing Board shall meet no less than one time, per year.

Section 4.2 Open And Public. Meeting shall be open and public and all persons shall be permitted to attend, except for closed sessions, all as required and permitted by applicable law, including the Ralph M. Brown Act (Gov. Code 54950 et. seq.)

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shall be governed by applicable provisions of the Ralph M. Brown Act.	Deleted: Body
Section 4.4 Attendance And Participation. Governing Board Members must attend the	Deleted: Body
regular meetings of the Governing Board and of committees to which they are appointed	
and shall contribute their time and special abilities as may be required for the benefit of the	Deleted: Body
Joint Powers Authority.	
Section 4.5 Quorum. A quorum is a majority of the Governing Board Members. A quorum	Deleted: Body
must be present to initiate the transaction of business at any regular or special meeting of the	Deleted: in person to constitute a quorum
Governing Board.	Deleted: Body
	<b>Deleted:</b> A meeting at which a quorum is initially present
<b>Section 4.6</b> <u>Meeting Agendas</u> . For all meetings that are open and public pursuant to the Ralph M. Brown Act (Gov. Code 54950 <i>et seq.)</i> , the provisions of Sections 4.6.1 through 4.6.3 shall apply.	may continue to transact business notwithstanding the withdrawal of Governing Body Members, provided that an action taken is approved pursuant to Section 4.9.
4.6.1 The Chief Executive Officer of the Joint Powers Authority shall prepare	
an agenda for every meeting of the Governing Board setting forth a brief general description	Deleted: Body
of_each item of business to be transacted or discussed at the meeting and the time and location of the meeting. Each agenda for a regular meeting shall provide an opportunity for	
members of the public to address the Governing Board directly on items of interest to the	Deleted: Body
public that are within the subject matter jurisdiction of the Joint Powers Authority. At least	Deleted. Body
seventy-two (72) hours before a regular meeting, the Chief Executive Officer shall cause the	
agenda for the meeting to be posted online and at the main entrance of the Joint Powers	
Authority's executive offices, or, as determined by duly adopted resolution of the Governing	
Board, any other location that is freely accessible to members of the public.	Deleted: Body
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Board, any other location that is freely accessible to members of the public.  4.6.2 No action shall be taken at a regular meeting on any item not appearing on the posted agenda; provided, however, that the Governing Board Members may take action	
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Section 4.7 <u>Conduct Of Business</u>. The items on the agenda shall be considered in order unless the Chairperson shall announce a change in the order of consideration. Unless an agenda item identifies a particular source for a report, the Chief Executive Officer, the Governing <u>Board Members</u>, the Joint Powers Authority staff and consultants shall report first on the item, after which the item shall then be open to public comment upon recognition of the speaker by the Chairperson. The proceedings of the Governing Board shall be guided by the provisions of law applicable thereto and, except as herein otherwise provided, by Robert's Rules of Order, newly revised. Provided, further, that the failure to follow the Robert's Rules of Order shall not invalidate any action taken.

**Section 4.8** Official Acts. All official acts of the Joint Powers Authority shall be taken and adopted on motion, duly made, seconded and adopted by vote of the Governing Board Members.

**Section 4.9** <u>Voting</u>. Except as otherwise provided by these Bylaws, <u>when a quorum is present all</u> official acts of the Governing <u>Board</u> shall require the affirmative vote of a majority of the Governing <u>Board</u> Members present and <u>eligible to vote</u>.

Section 4.10 <u>Disqualification From Voting</u>. A Governing <u>Board Member shall be</u> disqualified from voting on any resolution relating to a transaction in which he or she has a financial interest, as required by law or by the Conflicts of Interest Policy of the Joint Powers Authority, as described in Article IX. Except as required by law or by the Conflict of Interest Policy of the Joint Powers Authority, no Governing <u>Board Member shall be disqualified from serving as a Governing Board Member or taking part in any proceedings of the Governing Board because of any financial interest of the Member.</u>

Section 4.11 Minutes. The Secretary shall cause to have prepared the minutes of each meeting of the Governing Board. The minutes shall be an accurate summary of the Governing Board's consideration of each item on the agenda and an accurate record of each action of the Governing Board. At a subsequent meeting, the Secretary shall submit the minutes to the Governing Board for approval by a majority vote of Governing Board Members in attendance at the meeting covered by the minutes. When approved, the minutes shall be signed by the Secretary and kept with the proceedings of the Governing Board.

Section 4.12 <u>Closed Sessions</u>. The Governing <u>Board</u> shall meet in closed session only as permitted by applicable law, including, but not limited to, the Ralph M. Brown Act (Gov. Code 54950 *et seq.*). The Governing <u>Board</u> shall post an agenda and report the actions taken at a closed session to the public to the extent required by applicable law. A closed session minute book <u>may</u> be established and maintained for minutes of closed sessions, which shall reflect only the topics of discussion and decisions made at the session. The closed session minute book shall be kept confidential, shall not be a public record, and shall be available to the Governing <u>Board</u> Members, except as otherwise required by applicable law.

Section 4.13 <u>Public Records</u>. All documents and records of the Joint Powers Authority, not exempt from disclosure under applicable law, shall be public records under the California Public Records Act (Government Code 6250 *et seq.*). The Governing <u>Board</u> and the Chief Executive Officer shall take appropriate steps to maintain the confidentiality of all documents and records of the Governing <u>Board</u> for which exemptions from disclosure are available under applicable statutes.

Section 4.14 Adjournment. The Governing Board may adjourn any meeting to a time and place specified in the resolution of adjournment, notwithstanding less than a quorum may be

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present and voting. If no member of the Governing <u>Board</u> is present at a regular or adjourned meeting, the Chief Executive Officer or his or her designee may declare the meeting adjourned to a stated time and place and shall cause written notice to be given in the same manner as provided in Section 4.3 of the Bylaws for special meetings, unless such notice is waived as provided for special meetings. A copy of the order or notice of adjournment shall be posted as required by applicable law.

#### ARTICLE V

#### COMMITTEES OF THE GOVERNING

**BOARD** 

Section 5.1 <u>Commit</u>tees. The Committees of the Santa Clara County Health Authority shall serve, *ex officio*, as the committees of the Joint Powers Authority, unless otherwise determined by the Governing <u>Board</u> by resolution. <u>Notices</u> agendas and minutes shall be prepared in accordance with the Santa Clara County Health Authority Bylaws governing committee meetings.

The Governing Board may by resolution, from time to time, create and appoint the members of such additional committees and subcommittees of the Governing Board as it deems necessary to carry out its purposes. No committee or subcommittee may be composed of a number of Governing Board Members constituting a quorum of voting Members.

Section 5.2. <u>Joint Powers Authority</u>. All such other committees and subcommittees shall be advisory only, unless otherwise specified by the Governing Board.

### ARTICLE VI EXECUTION OF DOCUMENTS

#### Section 6.1 Contracts and Instruments.

- 6.1.1 The Governing <u>Board</u> may authorize any officer or officers, agent or agents, employee or employees to enter into any contract or execute any instrument in the name of and on behalf of the Joint Powers Authority, and this Joint Powers Authority may be general or confined to specific instances; and, unless so authorized or ratified by the Governing <u>Board</u>, no officer, agent or employee shall have any power or Joint Powers Authority to bind the Joint Powers Authority by any contract or engagement or to render it liable for any purpose or for any amount.
- 6.1.2 The Secretary shall have the Joint Powers Authority to attest to the signatures of those individuals authorized to enter into contracts or execute instruments in the name of and on behalf of the Joint Powers Authority and to certify the incumbency of those signatories.
- 6.1.3 Each and every contract, indenture, mortgage, loan or credit document, lease, or other instrument or obligation of the Joint Powers Authority shall contain a statement to the effect that the Joint Powers Authority is a separate legal entity from the County, that the County, and its officials, employees and agents, are not responsible for the obligations of the Joint Powers Authority, and that (except if the county is a direct party to the particular document or instrument) the parties to the particular document or instrument do not intend to, or have the power to, confer on any person or entity any rights or remedies against the County or any officials, employees or agents of the County.

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Committees.

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subcommittees, but

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Section 6.2 Checks, Drafts, Evidences of Indebtedness. All checks, drafts or other orders for payment of money, notes or other evidences issued in the name of or on behalf of the Joint Powers Authority or payable to the order of the Joint Powers Authority, shall be signed or endorsed by such person or persons and in such manner as, from time to time, shall be determined for the County Health Authority.

### ARTICLE VII CONFLICT OF INTEREST POLICY

Section 7.1 Adoption. The Governing <u>Board</u> shall by resolution adopt and from time to time may amend a Conflict of Interest Policy for the Joint Powers Authority as required by applicable law.

Section 7.2 <u>Governing Board Member Statements</u>. Each Governing <u>Board Member</u> shall file statements disclosing reportable investments, business positions, interests in real property and income in accordance with the Political Reform Act of 1974 (Government Code 81000 *et seq.*) and the regulations of the Fair Political Practices Joint Powers Authority.

Section 7.3 Prohibition on Governingng Board Members With Financial Interest. A
Governing Board Member shall not make, participate in making, or in any way attempt to
influence a Governing Board decision in which the Governing Board Member knows, or has
reason to know, that he or she has a financial interest as defined by California law or as set forth
in the Joint Powers Authority's Conflict of Interest Policy.

## ARTICLE VIII PROCEDURES, PRACTICES AND POLICIES RELATING TO IMPLEMENTATION OF THE TWO-PLAN MODEL

Section 8.1 <u>Contract Negotiation and Renegotiation</u>. The Joint Powers Authority shall, in negotiating and renegotiating contracts, give preference to providers (sometimes referred to herein as "preferred providers"): (1) based on (a) the number of Section 8.1.1 categories a provider is within, and (b) the number of and extent to which the factors set forth in each Section 8.1.1 category apply to the provider; (2) in the manner prescribed in Section 8.1.2; and (3) in accordance with the standards set forth in Section 8.2.

- 8.1.1 The following are the preference categories that shall be applicable for the Joint Powers Authority in negotiating and renegotiating contracts:
- (a) Disproportionate Share Hospitals. The Joint Powers Authority shall give substantial preference to those hospitals that have regularly and repeatedly qualified for disproportionate share status under the Medi-Cal program. For purposes of the Section 8.1.1(a), "regularly and repeatedly" means that, at any particular time, the hospital has been recognized as a disproportionate share hospital under the Medi-Cal program for no less than three (3) of the most recent four (4) years. Among hospitals that have regular and repeatedly qualified for disproportionate share status, the Joint Powers Authority shall giver greater preference to those hospitals that historically have had the highest levels of disproportionality, as measured on both a relative and absolute basis, over the most recent four (4) years.

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- (b) Safety Net Providers. The Joint Powers Authority shall give preference to FQHCs and any other providers that SDHS has defined as safety net providers in the general policies relating to the Two-Plan Model.
- (c) Traditional Medi-Cal Providers. The Joint Powers Authority may give preference to community-based clinics and private providers with a history of serving a substantial proportion of Medi-Cal patients. For purposes of this Section 8.1.1(c), "substantial proportion" means that in each of two (2) of the most recent four (4) years, a community-based clinic or private provider has received at least \$25,000 in payments per year from serving Medi-Cal patients.
- (d) Medically Indigent and Uninsured Care Providers. The Joint Powers Authority shall give substantial preference to providers that have regularly and repeatedly provided the highest levels of ratios of care to the medically indigent and uninsured.
- 8.1.2 The following prescribes the manner in which the Joint Powers Authority shall give preference to providers in negotiating and renegotiating contracts:
- (a) Generally. Preference shall be given in a fashion to preserve the health care safety net in the County, including public health services and in accordance with the standards set forth in Section 8.2.
- (b) Disproportionate Share Hospitals. The Joint Powers Authority shall give substantial preference to those hospitals that have regularly and repeatedly qualified for disproportionate share status under the Medi-Cal program.
- (c) All Preferred Providers. Subject to provider capacity and patients' medical interests, the Joint Powers Authority may take one or more of the following measures, as necessary or appropriate to meet the requirements of the Section 8.1.2: (1) assign patients to preferred providers, especially to those providers entitled to substantial preference under Section 8.1.1(a) and 8.1.1(d); (2) give preferential pricing terms to preferred providers; (3) give rights of first refusal on negotiating and renegotiating contracts to preferred providers; and (4) furnish preferred providers with such special or additional administrative or clinical support services as may be necessary or appropriate to assist such providers in transitioning to a managed care environment.
- (d) Impact of Preferences. As among preferred providers, it is expected that higher levels of funding may be given by the Joint Powers Authority to those entitled to substantial preference, as compared to other preferred providers. The Joint Powers Authority shall fulfill its obligations under this Section 8.2 notwithstanding any detriment or adverse impact to non-preferred providers that may be caused by the fulfillment of such obligations, and notwithstanding that certain special or additional administrative clinical support services may be unavailable to non-preferred providers.
- Section 8.3 <u>Establishment and Maintenance of Provider Network.</u> The Joint Powers Authority shall meet the standards set forth in this Section 8.3 in establishing and maintaining the provider network and in implementing the preferences described in Section 8.2.
- 8.3.1 The Joint Powers Authority shall foster and maintain the clinical relationships between medically indigent and uninsured patients and their health care providers.

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- 8.3.2 The Joint Powers Authority shall, in establishing and maintaining the provider network, recognize and accommodate the cultural and linguistic diversity of medically indigent and uninsured patients.
- 8.3.3 The Joint Powers Authority shall, in establishing and maintaining the provider network, recognize, accommodate and support those special programs and activities of providers that have been regularly and repeatedly successful in addressing the medical and social needs of medically indigent and uninsured patients.

## ARTICLE IX MISCELLANEOUS, PROCEDURES, PRACTICES AND POLICIES, INSURANCE, BONDS

Section 9.1 Purchasing, Hiring, Personnel, Etc. The <u>Community Health</u>

<u>Authority shall follow the same</u> policies and procedures for purchasing and acquiring the use of equipment and supplies, acquiring, constructing and leasing real property and improvements, hiring employees, managing its personnel and for all other matters, <u>as</u> followed by the County Health Authority.

Section 9.2 <u>Enforcement</u>. Subject to the ultimate Joint Powers Authority of the Governing <u>Board</u>, the Chief Executive Officer shall be responsible to implement all policies adopted by the Governing <u>Board</u>.

Section 9.3 Insurance. The Chief Executive Officer shall procure, at the Governing Board's direction, such liability, property, casualty, workers' compensation, and such other insurance (including, without limitation, directors' and officers' liability, professional liability, and health plan re-insurance) in such amounts and with such carriers as the Governing Board shall from time to time determine is prudent in the conduct of its activities; provided, the Governing Board may in its discretion provide self-insurance or participate in consortia or similar associations to obtain coverage in lieu of commercial coverage.

Section 9.4 <u>B</u>onds. The Joint Powers Authority shall require all of the Governing <u>Board</u> Members, as well as the Joint Powers Authority's officers, employees and agents, to be covered by fidelity bonds to the extent required by law, and otherwise to the extent the Governing <u>Board</u> determines prudent in the conduct of its activities. The cost of such bonds shall be paid for by the Joint Powers Authority.

Section 9.5 <u>Defense and Indemnification</u>. So long as such individual was acting within the scope of his or her employment or official capacity, the Joint Powers Authority shall defend and hold harmless its current and former members, officers, employees, and other agents to the full extent set forth by the California Tort Claims Act (Gov. Code 810 *et seq.*).

Section 9.6 <u>Immunities.</u> The Joint Powers Authority, all Governing <u>Board Members</u>, and all officers, employees, and agents of the Joint Powers Authority shall, to the full extent set forth by law, be protected by the Immunities applicable to public entities and individuals as provided by the California Tort Claims Act (Gov. Code 810 *et seq...*)

Section 9.7 Reports to County Board of Supervisors. The Governing Board shall prepare and deliver to the County Board of Supervisors an annual written report describing the activities of the Joint Powers Authority during the preceding year, and outlining, in general terms, the

Deleted: Governing Deleted: Body Deleted: shall by resolution adopt and, from time to time may amend, procedures, practices and Deleted: in the determination of the Governing Body, as are necessary and appropriate for the proper conduct of the Joint Powers Authority's activities and affairs and the furtherance of its authorized purposes. Copies of all such procedures, practices and policies shall be maintained with the minutes of proceedings of the Governing Body. Deleted: Body Deleted: procedures, practices and Deleted: Body Formatted: Indent: Left: 0.13" Deleted: Body Deleted: Body Deleted: Body Deleted: ¶ Section Break (Next Page) Deleted: Body Deleted: Body

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Bylaws of Santa Clara Community Health Authority December 6, 2016 Page 1 of 12

anticipated nature of the Joint Powers Authority's activities for the forthcoming year. <u>The report may be included as part of the annual report submitted by the Santa Clara County Health Authority to the Board of Supervisors.</u>

### ARTICLE X AMENDMENT OF BYLAWS

The Bylaws may be amended or repealed. Proposed changes to amend or repeal the Bylaws may be forwarded in writing by any Governing <u>Board</u> member to the Chairperson of the Bylaws Committee. The Bylaws Committee by a majority vote must approve proposed changes in advance of submitting proposed Bylaws changes to the Governing <u>Board</u>. If approved by the Bylaws committees, the proposed Bylaws changes shall be placed on the agenda and provided to the Governing <u>Board</u> members at least <u>3 (three)</u> days prior to the Governing <u>Board</u> meeting at which the proposed Bylaw changes shall be considered. The Governing <u>Board</u> shall adopt the proposed changes by the voting approval of at least a majority of members of the Governing <u>Board</u>.

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#### CERTIFICATE OF SECRETARY

I, the undersigned, do hereby certify:

That I am the duly elected and acting Secretary of the Governing <u>Board</u> of the Santa Clara Community Health Authority, an independent local public agency; and

That the foregoing Bylaws, comprising \_ pages, including this page, constitute the Bylaws of the Santa Clara Community Health Authority, as duly adopted by the Governing Board of that Authority at a regular meeting, duly called on the \_ day of \_\_\_, 200\_ at Campbell, California.

Secretary/Treasurer

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HEALTH AUTHORITY¶

Delegating Authority to its Chief Executive Officer and Chief Financial Officer to Entel· into Management Services Agreements and Other Agreements Necessary to the Operations of the Joint Powers Authority¶

WHEREAS, the Santa Clara County Board of Supervisors approved creation of a Joint Powers Authority by Santa Clara County and Santa Clara County Health Authority; and,¶

WHEREAS, the purposes of the Joint Powers Authority are to meet the problems of delivery of publicly assisted medical care in the County, to demonstrate ways of promoting quality care and cost efficiency and for further such purposes as are contemplated by the Joint Powers Agreement; and,¶

WHEREAS, under the Joint Powers Agreement the Governing Body and officers of the Santa Clara County Health Authority shall serve, ex officio, as the Governing Body of the Joint Powers Authority: and.¶

WHEREAS, the Joint Powers Authority needs to have the power to negotiate and enter into contracts with the Managed Risk Medical Insurance Board and other commercial businesses to accept assignment of contracts from the Santa Clara County Health Authority for the Healthy Families and/or Healthy Kids programs;¶

NOW, THEREFORE, BE IT RESOLVED by the Santa Clara Community Health Authority that the Chief Executive Officer and Chief Financial Officer are hereby authorized through the Joint Powers Agreement to enter into management services agreements and other agreements as necessary to the operations of the Joint Powers Authority¶

 $\P$  Passed and Adopted by(s)for, (s) against, (s) abstained, on November 17, 2005.  $\P$ 

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## BYLAWS OF THE SANTA CLARA COMMUNITY HEALTH AUTHORITY

## ARTICLE I AUTHORITY, PURPOSES, STATUS AND POWERS

- **Section 1.1** <u>Authority</u>. These Bylaws are adopted by the Santa Clara Community Health Authority ("Joint Powers Authority") to establish rules for its proceedings. The Joint Powers Authority is a local public agency created by a Joint Powers Agreement entered into by and between Santa Clara County ("County") and Santa Clara County Health Authority, pursuant to Chapter 5, Division 7, Title 1 of the Government Code of the State of California (commencing with Section 6500), as from time to time amended.
- **Section 1.2** Purposes. The purposes of the Joint Powers Authority are to manage and operate non-Medi-Cal health programs to demonstrate ways of promoting quality care and cost efficiency, and to further such other purposes as are contemplated by the Joint Powers Agreement.
- **Section 1.3** <u>Status.</u> The Joint Powers Authority is an entity separate from the County and separate from Santa Clara County Health Authority. Obligations, acts, omissions or liabilities of the Joint Powers Authority shall be obligations, acts omissions or liabilities solely of the Joint Powers Authority, and shall not, directly or indirectly, be obligations, acts, omissions or liabilities of the County or any officials, employees or agents of the County. Either party to the Joint Powers Agreement may separately contract for or assume responsibility for specific debts, liabilities, or obligations of the Joint Powers Authority.
- **Section 1.4** Powers. The Joint Powers Authority shall have the power to negotiate and enter into contracts with the Department of Health Care Services, Centers for Medicare and Medicaid Services and other commercial businesses, and to accept assignment of contracts from the Santa Clara County Health Authority for the qualifying programs. To the extent authorized by the Joint Powers Agreement, the Joint Powers Authority may also enter into contracts to arrange for the provision of health care services to individuals under other publicly supported programs, those employed by public agencies or private businesses, and uninsured or indigent individuals. The Joint Powers Authority shall have all rights, powers, duties, privileges and immunities expressed, either directly or implicitly, set forth in the Joint Powers Agreement. The Joint Powers Authority may adopt any fictitious names, trade names and trademarks it deems appropriate for the conduct of its business and the identification and marketing of its health care programs.

Chapter 1 of Division A6 of the Ordinance Code of the County, containing general rules and procedural requirements applicable to boards and commissions of the county, shall not apply to the Joint Powers Authority.

## ARTICLE II GOVERNING BOARD

- **Section 2.1** Governance. Subject to the provisions of the Joint Powers Agreement and Government Code Section 6508, responsibility for governing and managing the affairs of the Joint Powers Authority shall be vested in a Governing Board.
- **Section 2.2** <u>Members</u>. The Governing Board of Santa Clara County Health Authority shall serve, ex officio, as the Governing Board of the Joint Powers Authority (the "Governing Board").
- **Section 2.3** <u>Term</u>. The term of office for a member of the Governing Board of the Joint Powers Authority ("Governing Board Member") shall run simultaneously with the term that that member serves on the Santa Clara County Health Authority governing board.
- **Section 2.4** <u>End of Term.</u> A Member of the Governing Board shall cease to be a Member upon the expiration of his/her term as a member of the Santa Clara County Health Authority governing board.

## ARTICLE III OFFICERS AND ADMINISTRATIVE BODY

- **Section 3.1** <u>Designation</u>. The officers of the Santa Clara County Health Authority, and its Chief Executive Officer, shall serve, *ex officio*, as the Officers of the Joint Powers Authority. All officers and the Chief Executive Officer shall have the same respective duties and responsibilities in carrying out the business of the Joint Powers Authority as they have for Santa Clara County Health Authority.
- **Section 3.2** Administrative Body. Santa Clara County Health Authority shall serve as the administrative body, appointed by the Joint Powers Authority and will provide all administrative services necessary for the conduct of the business of the Joint Powers Authority.

## ARTICLE IV MEETINGS

- **Section 4.1** Regular And Special Meetings. Regular meetings of the Governing Board shall be held at the same time and place as the meetings for the governing board of the Santa Clara County Health Authority. Special meetings of the Governing Board shall be held at the request of the Chairperson or a majority of the Members at any place within the County at a time that has been designated in the notice of meeting. Emergency meetings of the Governing Board may be held as permitted by the Ralph M. Brown Act. The Governing Board shall meet no less than one time per year.
- **Section 4.2** Open And Public. Meeting shall be open and public and all persons shall be permitted to attend, except for closed sessions, all as required and permitted by applicable law,

including the Ralph M. Brown Act (Gov. Code 54950 et. seq.)

- **Section 4.3** <u>Notice</u>. Meeting notices, agendas and procedures of the Governing Board shall be governed by applicable provisions of the Ralph M. Brown Act.
- **Section 4.4** Attendance And Participation. Governing Board Members must attend the regular meetings of the Governing Board and of committees to which they are appointed and shall contribute their time and special abilities as may be required for the benefit of the Joint Powers Authority.
- **Section 4.5** Quorum. A quorum is a majority of the Governing Board Members. A quorum must be present to initiate the transaction of business at any regular or special meeting of the Governing Board.
- **Section 4.6** <u>Meeting Agendas</u>. For all meetings that are open and public pursuant to the Ralph M. Brown Act (Gov. Code 54950 *et seq.*), the provisions of Sections 4.6.1 through 4.6.3 shall apply.
- 4.6.1 The Chief Executive Officer of the Joint Powers Authority shall prepare an agenda for every meeting of the Governing Board setting forth a brief general description of each item of business to be transacted or discussed at the meeting and the time and location of the meeting. Each agenda for a regular meeting shall provide an opportunity for members of the public to address the Governing Board directly on items of interest to the public that are within the subject matter jurisdiction of the Joint Powers Authority. At least seventy-two (72) hours before a regular meeting, the Chief Executive Officer shall cause the agenda for the meeting to be posted online and at the main entrance of the Joint Powers Authority's executive offices, or, as determined by duly adopted resolution of the Governing Board, any other location that is freely accessible to members of the public.
- 4.6.2 No action shall be taken at a regular meeting on any item not appearing on the posted agenda; provided, however, that the Governing Board Members may take action on items of business not appearing on the posted agenda under the following conditions:
- 4.6.2.1 The Governing Board determines by a majority vote of the Governing Board Members present that an emergency situation exists under Government Code 54956.5; or
- 4.6.2.2 The Governing Board determines by a two-thirds vote of the Governing Board, or, if less than two-thirds of the Governing Board Members are present, by a unanimous vote of those Members present, that the need to take the action arose subsequent to the posting of the agenda; or
- 4.6.2.3 The item was included in the posted agenda for a meeting of the Governing Board occurring not more than five (5) calendar days prior to the date action is taken on the item, and at the prior meeting the item was continued to the meeting at which action is being taken.
- 4.6.3 At least twenty-four (24) hours before a special meeting, the Chief Executive Officer shall cause the agenda for the meeting to be posted with the call and notice of the meeting at the main entrance of the Joint Powers Authority executive offices, or, as determined by duly adopted resolution of the Governing Board, any other location that is freely

accessible to members of the public. No business not set forth in the posted agenda shall be considered by the Governing Board at such special meeting.

- Section 4.7 <u>Conduct Of Business.</u> The items on the agenda shall be considered in order unless the Chairperson shall announce a change in the order of consideration. Unless an agenda item identifies a particular source for a report, the Chief Executive Officer, the Governing Board Members, the Joint Powers Authority staff and consultants shall report first on the item, after which the item shall then be open to public comment upon recognition of the speaker by the Chairperson. The proceedings of the Governing Board shall be guided by the provisions of law applicable thereto and, except as herein otherwise provided, by Robert's Rules of Order, newly revised. Provided, further, that the failure to follow the Robert's Rules of Order shall not invalidate any action taken.
- **Section 4.8** Official Acts. All official acts of the Joint Powers Authority shall be taken and adopted on motion, duly made, seconded and adopted by vote of the Governing Board Members.
- **Section 4.9** <u>Voting</u>. Except as otherwise provided by these Bylaws, when a quorum is present all official acts of the Governing Board shall require the affirmative vote of a majority of the Governing Board Members present and eligible to vote.
- **Section 4.10** <u>Disqualification From Voting</u>. A Governing Board Member shall be disqualified from voting on any resolution relating to a transaction in which he or she has a financial interest, as required by law or by the Conflicts of Interest Policy of the Joint Powers Authority, as described in Article IX. Except as required by law or by the Conflict of Interest Policy of the Joint Powers Authority, no Governing Board Member shall be disqualified from serving as a Governing Board Member or taking part in any proceedings of the Governing Board because of any financial interest of the Member.
- **Section 4.11** <u>Minutes</u>. The Secretary shall cause to have prepared the minutes of each meeting of the Governing Board. The minutes shall be an accurate summary of the Governing Board's consideration of each item on the agenda and an accurate record of each action of the Governing Board. At a subsequent meeting, the Secretary shall submit the minutes to the Governing Board for approval by a majority vote of Governing Board Members in attendance at the meeting covered by the minutes. When approved, the minutes shall be signed by the Secretary and kept with the proceedings of the Governing Board.
- **Section 4.12** <u>Closed Sessions</u>. The Governing Board shall meet in closed session only as permitted by applicable law, including, but not limited to, the Ralph M. Brown Act (Gov. Code 54950 *et seq.*). The Governing Board shall post an agenda and report the actions taken at a closed session to the public to the extent required by applicable law. A closed session minute book may be established and maintained for minutes of closed sessions, which shall reflect only the topics of discussion and decisions made at the session. The closed session minute book shall be kept confidential, shall not be a public record, and shall be available to the Governing Board Members, except as otherwise required by applicable law.
- **Section 4.13** <u>Public Records</u>. All documents and records of the Joint Powers Authority, not exempt from disclosure under applicable law, shall be public records under the California Public Records Act (Government Code 6250 *et seq.*). The Governing Board and the Chief Executive Officer shall take appropriate steps to maintain the confidentiality of all documents and records

of the Governing Board for which exemptions from disclosure are available under applicable statutes.

**Section 4.14** Adjournment. The Governing Board may adjourn any meeting to a time and place specified in the resolution of adjournment, notwithstanding less than a quorum may be present and voting. If no member of the Governing Board is present at a regular or adjourned meeting, the Chief Executive Officer or his or her designee may declare the meeting adjourned to a stated time and place and shall cause written notice to be given in the same manner as provided in Section 4.3 of the Bylaws for special meetings, unless such notice is waived as provided for special meetings. A copy of the order or notice of adjournment shall be posted as required by applicable law.

## ARTICLE V COMMITTEES OF THE GOVERNING BOARD

**Section 5.1** <u>Committees</u>. The Committees of the Santa Clara County Health Authority shall serve, *ex officio*, as the committees of the Joint Powers Authority, unless otherwise determined by the Governing Board by resolution. Notices, agendas and minutes shall be prepared in accordance with the Santa Clara County Health Authority Bylaws governing committee meetings.

The Governing Board may by resolution, from time to time, create and appoint the members of such additional committees and subcommittees of the Governing Board as it deems necessary to carry out its purposes. No committee or subcommittee may be composed of a number of Governing Board Members constituting a quorum of voting Members.

**Section 5.2 Joint Powers Authority**. All such other committees and subcommittees shall be advisory only, unless otherwise specified by the Governing Board.

#### ARTICLE VI EXECUTION OF DOCUMENTS

#### Section 6.1 Contracts and Instruments.

- 6.1.1 The Governing Board may authorize any officer or officers, agent or agents, employee or employees to enter into any contract or execute any instrument in the name of and on behalf of the Joint Powers Authority, and this Joint Powers Authority may be general or confined to specific instances; and, unless so authorized or ratified by the Governing Board, no officer, agent or employee shall have any power or Joint Powers Authority to bind the Joint Powers Authority by any contract or engagement or to render it liable for any purpose or for any amount.
- 6.1.2 The Secretary shall have the Joint Powers Authority to attest to the signatures of those individuals authorized to enter into contracts or execute instruments in the name of and on behalf of the Joint Powers Authority and to certify the incumbency of those signatories.
- 6.1.3 Each and every contract, indenture, mortgage, loan or credit document, lease, or other

instrument or obligation of the Joint Powers Authority shall contain a statement to the effect that the Joint Powers Authority is a separate legal entity from the County, that the County, and its officials, employees and agents, are not responsible for the obligations of the Joint Powers Authority, and that (except if the county is a direct party to the particular document or instrument) the parties to the particular document or instrument do not intend to, or have the power to, confer on any person or entity any rights or remedies against the County or any officials, employees or agents of the County.

**Section 6.2** Checks, Drafts, Evidences of Indebtedness. All checks, drafts or other orders for payment of money, notes or other evidences issued in the name of or on behalf of the Joint Powers Authority or payable to the order of the Joint Powers Authority, shall be signed or endorsed by such person or persons and in such manner as, from time to time, shall be determined for the County Health Authority.

## ARTICLE VII CONFLICT OF INTEREST POLICY

- **Section 7.1** Adoption. The Governing Board shall by resolution adopt and from time to time may amend a Conflict of Interest Policy for the Joint Powers Authority as required by applicable law.
- **Section 7.2** Governing Board Member Statements. Each Governing Board Member shall file statements disclosing reportable investments, business positions, interests in real property and income in accordance with the Political Reform Act of 1974 (Government Code 81000 *et seq.*) and the regulations of the Fair Political Practices Joint Powers Authority.
- **Section 7.3** Prohibition on Governing Board Members With Financial I nterest. A Governing Board Member shall not make, participate in making, or in any way attempt to influence a Governing Board decision in which the Governing Board Member knows, or has reason to know, that he or she has a financial interest as defined by California law or as set forth in the Joint Powers Authority's Conflict of Interest Policy.

## ARTICLE VIII PROCEDURES, PRACTICES AND POLICIES RELATING TO IMPLEMENTATION OF THE TWO-PLAN MODEL

- **Section 8.1** Contract Negotiation and Renegotiation. The Joint Powers Authority shall, in negotiating and renegotiating contracts, give preference to providers (sometimes referred to herein as "preferred providers"): (1) based on (a) the number of Section 8.1.1 categories a provider is within, and (b) the number of and extent to which the factors set forth in each Section 8.1.1 category apply to the provider; (2) in the manner prescribed in Section 8.1.2; and (3) in accordance with the standards set forth in Section 8.2.
- 8.1.1 The following are the preference categories that shall be applicable for the Joint Powers Authority in negotiating and renegotiating contracts:
  - (a) Disproportionate Share Hospitals. The Joint Powers Authority shall give

substantial preference to those hospitals that have regularly and repeatedly qualified for disproportionate share status under the Medi-Cal program. For purposes of the Section 8.1.1(a), "regularly and repeatedly" means that, at any particular time, the hospital has been recognized as a disproportionate share hospital under the Medi-Cal program for no less than three (3) of the most recent four (4) years. Among hospitals that have regular and repeatedly qualified for disproportionate share status, the Joint Powers Authority shall giver greater preference to those hospitals that historically have had the highest levels of disproportionality, as measured on both a relative and absolute basis, over the most recent four (4) years.

- (b) Safety Net Providers. The Joint Powers Authority shall give preference to FQHCs and any other providers that SDHS has defined as safety net providers in the general policies relating to the Two-Plan Model.
- (c) Traditional Medi-Cal Providers. The Joint Powers Authority may give preference to community-based clinics and private providers with a history of serving a substantial proportion of Medi-Cal patients. For purposes of this Section 8.1.1(c), "substantial proportion" means that in each of two (2) of the most recent four (4) years, a community-based clinic or private provider has received at least \$25,000 in payments per year from serving Medi-Cal patients.
- (d) Medically Indigent and Uninsured Care Providers. The Joint Powers Authority shall give substantial preference to providers that have regularly and repeatedly provided the highest levels of ratios of care to the medically indigent and uninsured.
- 8.1.2 The following prescribes the manner in which the Joint Powers Authority shall give preference to providers in negotiating and renegotiating contracts:
- (a) Generally. Preference shall be given in a fashion to preserve the health care safety net in the County, including public health services and in accordance with the standards set forth in Section 8.2.
- (b) Disproportionate Share Hospitals. The Joint Powers Authority shall give substantial preference to those hospitals that have regularly and repeatedly qualified for disproportionate share status under the Medi-Cal program.
- (c) All Preferred Providers. Subject to provider capacity and patients' medical interests, the Joint Powers Authority may take one or more of the following measures, as necessary or appropriate to meet the requirements of the Section 8.1.2: (1) assign patients to preferred providers, especially to those providers entitled to substantial preference under Section 8.1.1(a) and 8.1.1(d); (2) give preferential pricing terms to preferred providers; (3) give rights of first refusal on negotiating and renegotiating contracts to preferred providers; and (4) furnish preferred providers with such special or additional administrative or clinical support services as may be necessary or appropriate to assist such providers in transitioning to a managed care environment.
- (d) Impact of Preferences. As among preferred providers, it is expected that higher levels of funding may be given by the Joint Powers Authority to those entitled to substantial preference, as compared to other preferred providers. The Joint Powers Authority shall fulfill its obligations under this Section 8.2 notwithstanding any detriment or adverse impact to non-preferred providers that may be caused by the fulfillment of such obligations, and

notwithstanding that certain special or additional administrative clinical support services may be unavailable to non-preferred providers.

- **Section 8.3** Establishment and Maintenance of Provider Network. The Joint Powers Authority shall meet the standards set forth in this Section 8.3 in establishing and maintaining the provider network and in implementing the preferences described in Section 8.2.
- 8.3.1 The Joint Powers Authority shall foster and maintain the clinical relationships between medically indigent and uninsured patients and their health care providers.
- 8.3.2 The Joint Powers Authority shall, in establishing and maintaining the provider network, recognize and accommodate the cultural and linguistic diversity of medically indigent and uninsured patients.
- 8.3.3 The Joint Powers Authority shall, in establishing and maintaining the provider network, recognize, accommodate and support those special programs and activities of providers that have been regularly and repeatedly successful in addressing the medical and social needs of medically indigent and uninsured patients.

## ARTICLE IX MISCELLANEOUS, PROCEDURES, PRACTICES AND POLICIES, INSURANCE, BONDS

- **Section 9.1** Purchasing, Hiring, Personnel, Etc. The Community Health Authority shall follow the same policies and procedures for purchasing and acquiring the use of equipment and supplies, acquiring, constructing and leasing real property and improvements, hiring employees, managing its personnel and for all other matters, as followed by the County Health Authority.
- **Section 9.2** Enforcement. Subject to the ultimate Joint Powers Authority of the Governing Board, the Chief Executive Officer shall be responsible to implement all policies adopted by the Governing Board.
- **Section 9.3** Insurance. The Chief Executive Officer shall procure, at the Governing Board's direction, such liability, property, casualty, workers' compensation, and such other insurance (including, without limitation, directors' and officers' liability, professional liability, and health plan re-insurance) in such amounts and with such carriers as the Governing Board shall from time to time determine is prudent in the conduct of its activities; provided, the Governing Board may in its discretion provide self-insurance or participate in consortia or similar associations to obtain coverage in lieu of commercial coverage.
- **Section 9.4** <u>Bonds</u>. The Joint Powers Authority shall require all of the Governing Board Members, as well as the Joint Powers Authority's officers, employees and agents, to be covered by fidelity bonds to the extent required by law, and otherwise to the extent the Governing Board determines prudent in the conduct of its activities. The cost of such bonds shall be paid for by the Joint Powers Authority.
- Section 9.5 Defense and Indemnification. So long as such individual was acting within the

scope of his or her employment or official capacity, the Joint Powers Authority shall defend and hold harmless its current and former members, officers, employees, and other agents to the full extent set forth by the California Tort Claims Act (Gov. Code 810 et seg.).

**Section 9.6** <u>Immunities.</u> The Joint Powers Authority, all Governing Board Members, and all officers, employees, and agents of the Joint Powers Authority shall, to the full extent set forth by law, be protected by the Immunities applicable to public entities and individuals as provided by the California Tort Claims Act (Gov. Code 810 *et seq..*)

**Section 9.7** Reports to County Board of Supervisors. The Governing Board shall prepare and deliver to the County Board of Supervisors an annual written report describing the activities of the Joint Powers Authority during the preceding year, and outlining, in general terms, the anticipated nature of the Joint Powers Authority's activities for the forthcoming year. The report may be included as part of the annual report submitted by the Santa Clara County Health Authority to the Board of Supervisors.

## ARTICLE X AMENDMENT OF BYLAWS

The Bylaws may be amended or repealed. Proposed changes to amend or repeal the Bylaws may be forwarded in writing by any Governing Board member to the Chairperson of the Bylaws Committee. The Bylaws Committee by a majority vote must approve proposed changes in advance of submitting proposed Bylaws changes to the Governing Board. If approved by the Bylaws committees, the proposed Bylaws changes shall be placed on the agenda and provided to the Governing Board members at least 3 (three) days prior to the Governing Board meeting at which the proposed Bylaw changes shall be considered. The Governing Board shall adopt the proposed changes by the voting approval of at least a majority of members of the Governing Board.

#### CERTIFICATE OF SECRETARY

I, the undersigned, do hereby certify:
That I am the duly elected and acting Secretary of the Governing Board of the Santa Clara Community Health Authority, an independent local public agency; and
That the foregoing Bylaws, comprising _ pages, including this page, constitute the Bylaws of the Santa Clara Community Health Authority, as duly adopted by the Governing Board of that Authority at a regular meeting, duly called on the _ day of, 200_ at Campbell, California.
Secretary/Treasurer

## RESOLUTION OF THE SANTA CLARA COMMUNITY HEALTH AUTHORITY

Delegating Authority to its Chief Executive Officer and Chief Financial Officer to Entel· into Management Services Agreements and Other Agreements

Necessary to the Operations of the Joint Powers Authority

**WHEREAS**, the Santa Clara County Board of Supervisors approved creation of a Joint Powers Authority by Santa Clara County and Santa Clara County Health Authority; and,

**WHEREAS**, the purposes of the Joint Powers Authority are to meet the problems of delivery of publicly assisted medical care in the County, to demonstrate ways of promoting quality care and cost efficiency and for further such purposes as are contemplated by the Joint Powers Agreement; and,

**WHEREAS,** under the Joint Powers Agreement the Governing Body and officers of the Santa Clara County Health Authority shall serve, ex officio, as the Governing Body of the Joint Powers Authority; and,

WHEREAS, the Joint Powers Authority needs to have the power to negotiate and enter into contracts with the Managed Risk Medical Insurance Board and other commercial businesses to accept assignment of contracts from the Santa Clara County Health Authority for the Healthy Families and/or Healthy Kids programs;

**NOW, THEREFORE, BE IT RESOLVED** by the Santa Clara Community Health Authority that the Chief Executive Officer and Chief Financial Officer are hereby authorized through the Joint Powers Agreement to enter into management services agreements and other agreements as necessary to the operations of the Joint Powers Authority

Passed and Adopted by	vote(s) for,	vote(s) against, _	vote(s) abstained, on
November 17, 2005.			
		Supervisor James T. Beall, Chairman	

# RESOLUTION OF THE SANTA CLARA COMMUNITY HEALTH AUTHORITY ADOPTION OF A CONFLICT OF INTEREST CODE

**WHEREAS**, the Political Reform Act, Government Code 87300-87313, requires each public agency in California to adopt a conflict of interest code; and

**WHEREAS**, past and future amendments to the Political Reform Act and implementing regulations may require conforming amendments to be made to the agency's conflict of interest code; and

**WHEREAS**, a regulation adopted by the Fair Political Practices Commission, 2 CCR 18730, provides that incorporation by reference of the terms of that regulation, along with an agency-specific appendix designating positions and disclosure categories shall constitute the adoption and amendment of a conflict of interest code in conformance with Government Code 87300 and 87306;

**NOW, THEREFORE BE IT RESOLVED** that the Santa Clara County Community Health Authority adopts the following Conflict of Interest Code including its list Designated Employees and Disclosure Categories, attached hereto and incorporated herein as Exhibit 1.

**PASSED AND ADOPTED** by the Santa Clara County Community Health Authority of the County of Santa Clara, State of California on \_\_\_\_\_, 2016 by the following vote:

AYES:			
NOES:			
ABSENT:			
Signed:			
	Chair		
Attest:			
	Secretary		

Attachment to this Resolution:

Exhibit 1—Positions Required to File and Disclosure Categories

# SANTA CLARA COUNTY COMMUNITY HEALTH AUTHORITY CONFLICT OF INTEREST CODE

The Political Reform Act (Government Code §§ 81000, *et seq.*, hereinafter referred to as the Act) requires state and local government agencies to adopt and promulgate conflict of interest codes. The Fair Political Practices Commission ("FPPC") has adopted a regulation (2 California Code of Regulations § 18730) which contains the terms of a standard conflict of interest code, which can be incorporated by reference in an agency's code. After public notice and hearings it may be amended by the FPPC to conform to amendments in the Act. Therefore, the terms of § 18730 and any amendments to it adopted by the FPPC are hereby incorporated by reference. This regulation and the text here designating officials and employees and establishing disclosure categories shall constitute the conflict of interest code of the Santa Clara County Community Health Authority.

The full text of Section 18730, together with any amendments thereto, may be found at http://www.fppc.ca.gov/content/dam/fppc/NS

Documents/LegalDiv/Regulations/Index/Chapter7/Article2/18730.pdf.

Individuals holding a designated position shall file Statements of Economic Interests with the agency's filing official. If Statements are received in signed paper format, the agency's filing official shall make and retain a copy and forward the original Statements to the filing officer, the County of Santa Clara Clerk of the Board of Supervisors. If Statements are electronically filed using the County of Santa Clara's Form 700 e-filing system, both the agency's filing official and the County of Santa Clara Clerk of the Board of Supervisors will receive notice and access to the e-filed Statements simultaneously. Statements of Economic Interests are public records available for public inspection and reproduction pursuant to Government Code section 81008.

**DESIGNATED POSITIONS:** The designated positions listed below are required to file Form 700 Statements of Economic Interests disclosing certain personal financial interests. These positions are required to file the applicable individual schedules to report investments, business positions, sources of income and interests in real property located in the agency's jurisdiction. The applicable schedules to be filed for each position are based on the disclosure category assigned to the designated position.

Position	Disclosure Category Number
Health Authority Board Member	1
Chief Executive Officer	1
Chief Financial Officer	2
Chief Operating Officer	2
Chief Medical Officer	2
Chief Information Officer	2
Director of Provider Network Management	6
Director of Infrastructure and System Support	4
Director of Quality and Pharmacy	6
Medical Director	6
Consultant	7
Newly Created Position	*

#### \* Newly Created Positions

A newly created position that makes or participates in the making of governmental decisions that may foreseeably have a material effect on any financial interest of the position-holder, and which specific position title is not yet listed in the agency's conflict of interest code is included in the list of designated positions and shall disclose pursuant to the broadest disclosure category in the code, subject to the following limitation: the Santa Clara County Community Health Authority may determine in writing that a particular newly created position, although a "designated position," is hired to perform a range of duties that is limited in scope and thus is not required to fully comply with the broadest disclosure requirements, but instead must comply with more tailored disclosure requirements specific to that newly created position. Such written determination shall include a description of the newly created position's duties and, based upon that description, a statement of the extent of disclosure requirements. The Santa Clara County Community Health Authority's determination is a public record and shall be retained for public inspection in the same manner and location as this conflict-of-interest code. (Gov. Code Section 81008.)

As soon as the agency has a newly created position that must file statements of economic interests, the agency's filing official shall contact the County of Santa Clara Clerk of the Board of Supervisors Form 700 division to notify it of the new position title to be added in the County's electronic Form 700 record management system, known as eDisclosure. Upon this notification, the Clerk's office shall enter the actual position title of the newly created position into eDisclosure and the agency's filing official shall ensure that the name of any individual(s) holding the newly created position is entered under that position title in eDisclosure.

Additionally, within 90 days of the creation of a newly created position that must file statements of economic interests, the agency shall update this conflict-of-interest code to add the actual position title in its list of designated positions, and submit the amended conflict of interest code to the County of Santa Clara Office of the County Counsel for code-reviewing body approval by the County Board of Supervisors. (Gov. Code Sec. 87306.)

#### **DISCLOSURE CATEGORIES:**

- **Category 1.** Persons in this category shall disclose (1) all interests in real property in Santa Clara County located entirely or partly within the boundaries of the County, or within two miles of the County's boundaries, or of any land owned or used by the Authority; and (2) all investments, business positions and income, including gifts, loans and travel payments, from all sources.
- **Category 2.** Persons in this category shall disclose all investments, business positions and income, including gifts, loans and travel payments, from all sources.
- Category 3. Persons in this category shall disclose all interests in real property in Santa Clara County located entirely or partly within the boundaries of the County, or within two miles of the County's boundaries, or of any land owned or used by the Authority.
- **Category 4.** Persons in this category shall disclose all investments, business positions, and income (including gifts, loans, and travel payments) from all sources that provide leased facilities, goods, equipment, vehicles, machinery or services, including training or consulting services, of the type utilized by the Authority.
- **Category 5.** Persons in this category shall disclose all investments, business positions, and income (including gifts, loans, and travel payments) from all sources that either contract to provide education or training required by the Authority to qualify for or maintain a license, or that provide education or training services which courses or curricula are approved by the Authority.
- Category 6. Persons in this category shall disclose all investments, business positions, and income (including gifts, loans, and travel payments) from (1) all sources that provide leased facilities, goods, equipment, vehicles, machinery or services, including training or consulting services, of the type utilized by the Authority, and (2) all sources that are of the type to receive grants or other monies from or through the Authority, including, but not limited to, nonprofit organizations.
- Category 7. Each Consultant, as defined for purposes of the Political Reform Act, shall disclose pursuant to the broadest disclosure category in the conflict of interest code subject to the following limitation: The Chief Executive Officer may determine in writing that a particular consultant, although a "designated position," is hired to perform a range of duties that is limited in scope and thus is not required to comply fully with the disclosure requirements of the broadest disclosure category, but instead must comply with more tailored disclosure requirements specific to that consultant. Such a determination shall include a description of the consultant's duties and, based upon that description, a statement of the extent of disclosure requirements. All such determinations are public records and shall be retained for public inspection along with this conflict of interest code.