

MINUTES
Santa Clara County Health Authority
Executive Committee

Thursday, March 15th, 2012
8:30-10:00 AM
Santa Clara Family Health Plan
210 E. Hacienda Avenue
Campbell CA 95008

and

VIA TELECONFERENCE AT

770 Welch Road, Suite 150
Palo Alto CA 94304

Members present:

Mr. Bob Brownstein
Ms. Michele Lew
Mr. Patrick Love
Mr. Chris Dawes (via telephone)
Dr. Dale Rai

Members absent:

NONE

Staff present:

Ms. Elizabeth Darrow, Chief Executive Officer
Mr. Dave Cameron, Chief Financial Officer
Mr. Matthew Woodruff, Chief Operations Officer
Ron Schmidt, VP of Information Technology
Ms. Shannon McNally, Executive Assistant

1. Roll call

The meeting was called to order at 8:36 a.m. by Mr. Brownstein. Roll call was taken, and a quorum was established.

2. Public comment

There was no public comment.

3. Action item: Approve minutes of Executive Committee, February 16, 2012

It was moved, seconded, and approved to approve the minutes as presented.

4. Action item: Accept report from Chief Financial Officer on January 2012 financial statement.

Mr. Cameron presented highlights for the seven months ending January 2012 financial statement:

- Operating loss of \$68k for the month and \$710k year to date.
- Revenue is \$1.4 million or 6.4% below budget for the month and \$3.0 million or 2.1% below budget year to date.
- January enrollment was 136,670 or 3.4% below budget. Year to date the Plan is under budget by 1.3%. Medi-Cal enrollment was under budget 3.4% for the month and 1.2% under year to date. Healthy Families and Healthy Kids are below budget year to date by 1.0% and 4.1% respectively.
- Administrative Expenses were \$95k or 5.9% favorable to budget for the month and \$1.2 million or 10.7% favorable year to date. Administrative expenses were 7.4% and 7.3% of revenues for the month and year to date respectively.
- The plans Unrestricted Net Equity of \$32.4 million is approximately \$2.6 million below the reserves target established by the Board of two months capitation revenue.

Mr. Cameron commented that the Health Plan has seen significant growth with the SPD population. Mr. Cameron also noted that the Health Plan is continuing to reserve for the provider rate cuts (AB-97) that will be retroactively applied to July 1, 2011. The Plan is currently absorbing all rate cuts and not passing any reductions on to network providers. Mr. Cameron stated that the Plan has seen a slight decrease in Medi-Cal family aid code enrollment and a significant decrease in Healthy Kids.

It was moved, seconded, and approved to accept the financial report as presented.

5. Action item: Accept Elizabeth Pianca's resignation as Secretary of the Santa Clara County Health Authority Governing Board

It was moved, seconded, and approved to accept the resignation as presented.

6. Action item: Accept appointment of Shannon McNally as Secretary of the Santa Clara County Health Authority Governing Board

It was moved, seconded, and approved to accept the appointment as presented.

7. Discussion item: Proposal submitted for California Dual Eligible Demonstration project

Ms. Darrow commented that the Health Plan has been selected for next steps in the California Dual Eligible Demonstration project and will be giving an oral presentation to the State next week. Without knowing the rates of this population, Ms. Darrow reminded the Committee that the Health Plan can withdraw at anytime.

8. Discussion item: Healthy Kids

Mr. Woodruff gave a review of the Healthy Kids program regarding eligibility and enrollment process changes. Mr. Woodruff commented that, over the life of the program, the Health Plan had not been following the enrollment and eligibility procedures originally intended for the program. There is a concern about funding, which has sharply decreased. The Health Plan is now applying these requirements in a much more stringent manner. State and Federal Governments are auditing the Health Plan on missing information. The goal is to find out if children qualify for Medi-Cal or Healthy Families or other insurance programs.

9. Adjourn to closed session

- a. Real Property Negotiations (Government Code Section 54956.8)

It is the intention of the Executive Committee of the Santa Clara County Health Authority Governing Board to meet in Closed Session to confer with its Real Property Negotiators concerning:

The price and terms for the possible acquisition of real property located at 210 E. Hacienda Avenue, Campbell, CA 95008, APN 424-33-121. The negotiator for the Health Authority is Dave Cameron, Chief Financial Officer. The other negotiating party is the owner of the 210 E. Hacienda Avenue property.

b. Rates of payment for hospital providers (Welfare and Institutions Code 14087.38, subdivision (m))

It is the intention of the Executive Committee to meet in closed session to discuss matters pertaining to rates of payment for hospital providers.

c. Personnel (Government Code 54957)

It is the intention of the Committee to meet in closed session to consider the performance evaluation of the Chief Executive Officer.

10. Report from closed session

a. The Executive Committee discussed property negotiations. No action was taken.

b. The Executive Committee discussed provider contracts and has given authority to the CEO and the CFO to negotiate based on certain parameters.

c. The Executive Committee met in closed session to consider the performance evaluation of the CEO and compensation with respect to an external peer compensation study. In light of the Santa Clara Family Health Plan's performance under the CEO's leadership, the Executive Committee reiterated its high satisfaction with the CEO and its support for her continuance in the role

11. Adjournment

It was moved, seconded, and approved to adjourn the meeting at 8:58 a.m.

Shannon McNally, Secretary to the Board