



MARINE CLUSTER BULGARIA

TOGETHER WE CAN ACHIEVE MORE



SUSTAINABLE SEAS: SHAPING THE FUTURE THROUGH KNOWLEDGE, PARTNERSHIP AND INNOVATION

Varna, 22.10.2025



Business Support on Your Doorstep



European Network
of Maritime Clusters





MARINE CLUSTER BULGARIA

TOGETHER WE CAN ACHIEVE MORE

For over 15 years Marine Cluster Bulgaria (MCB) has united **businesses, educational institutions, branch associations, and scientific organizations**, fostering innovation and collaboration for a **successful future of the Bulgarian Blue Economy**

through

Promotion of Bulgarian blue economy

Exhibitions, B2B meetings, workshops

Ecosystem development

Funding & investment opportunities, international collaboration and partner search

Engaging youth talents to the blue economy sectors

Blue career fairs

Institutional dialogue

Policy consultations, studies, data collection and processing

in its capacity as



Bulgarian National Hub of the **Black Sea Assistance Mechanism (BSAM)** for the implementation of **CMA**



Local contact point of the largest support network for SMEs with international ambitions
Enterprise Europe Network

Member of



European Network of Maritime Clusters



COMMON MARITIME AGENDA (CMA) FOR THE BLACK SEA

CMA PRIORITIES

THREE GOALS FOR A SUSTAINABLE AND RESILIENT BLUE ECONOMY:



- Protection of marine ecosystem
- Marine pollution and plastic litter
- Sustainable fisheries and aquaculture
- Innovative marine research infrastructures
- Environmental monitoring and observation

- Innovative business models
- Transport and digital connectivity
- Blue skills and blue careers

- Access to finance and sustainable investment
- Maritime entrepreneurship and clusters

The CMA: a strategic reference framework in the Black Sea to support green, smart and resilient transformation of blue economy sectors

Common Maritime Agenda
for the Black Sea

Supported
by the

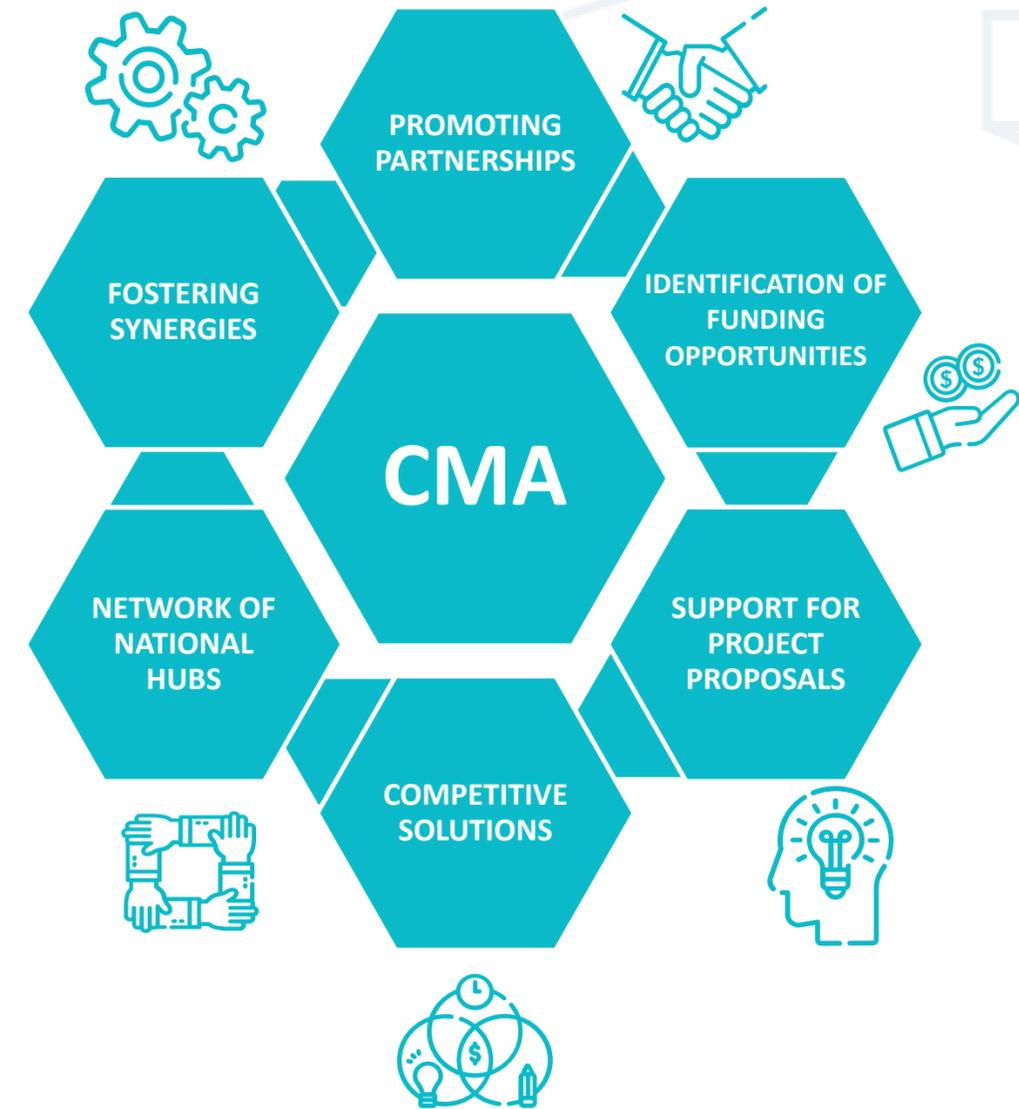




BLACK SEA ASSISTANCE MECHANISM (BSAM)

GLOBAL OBJECTIVES

-  Support for the implementation and follow-up of the Common Maritime Agenda for the Black Sea at regional and national level
-  Development and monitoring of projects in the blue economy, in line with the three goals of the Common Maritime Agenda for the Black Sea
-  Engagement and awareness of Blue Economy stakeholders in the Black Sea regarding the continuation of the Black Sea Blue Growth Mechanism





ENTERPRISE EUROPE NETWORK (EEN)



EEN provides the following types of services:

- Support for establishing new international partnerships for technological, business, or research collaboration;
- Organisation of international conferences, trade fairs, and bilateral business meetings in Europe and third countries;
- Support for involvement in European projects;
- Organisation of training sessions and provision of consulting services;
- Support in finding investors.

Small and medium-sized enterprises (SMEs) benefit from **free support** provided by over 450 Network partners across more than 40 countries worldwide.

Join the network by registering [here](#).



ENTERPRISE EUROPE NETWORK (EEN)



A broad range of services for
growth-oriented SMEs

INTERNATIONAL PARTNERSHIPS

Partnership database

Brokerage events

Company missions

ADVISORY SUPPORT

Advice on EU laws and standards

Market intelligence

IPR expertise

INNOVATION SUPPORT

Access to finance and funding

Innovation Management Services

Technology transfer



ENTERPRISE EUROPE NETWORK (EEN)



How it works: international partnerships

The Network's business database contains thousands of company profiles to find the perfect match. In addition we organise:

Matchmaking events across Europe where SMEs can meet potential business partners in person.



Company missions where we set up and prepare you for targeted international meetings with strong business prospects





ENTERPRISE EUROPE NETWORK (EEN)



How it works: advisory support

The Network's experts provide tailor-made advice



- Practical advice on doing business in another country
- Identifying the best market opportunities for your **business**
- Information on EU laws and standards
- Advice on intellectual property
- Facilitating SME feedback on EU rules

How it works: innovation support

Tailored support packages to steer you onto the fast track to **success.**

- Advice and help for innovative SMEs to access R&I funding (Horizon Europe, EIC Accelerator)
- Accelerators for SME Instrument beneficiaries
- Personalised support to help shape innovation potential into international commercial success
- Help in finding the right technology to improve your innovation
- Help in finding the finance it needs to grow.



Interregional Innovation Investments Instrument (I3) - project I3 Float

I3 Float - Developing a southern interregional value chain to consolidate European leadership in floating wind and accelerate innovation time-to-market

With the participation of 24 partners from eight regions, I3FLOAT will focus on **strengthening and scaling the European floating offshore wind value chain** through investments in interregional innovation. The project seeks to accelerate the commercialisation of innovative solutions, enhance cooperation between regional ecosystems, and encourage the active participation of SMEs, especially in less developed regions (LDRs).

The consortium is structured into: **four Innovation Hubs**—the Basque Country (Spain), Andalusia (Spain), Occitania/PACA (France), and Flanders (Belgium)—which will lead the development of solutions aligned with the sector's technological challenges and **4 Connecting Nodes** - MCB together with three other partners: the Canary Islands (Spain), Campania (Italy), Western Pomerania (Poland), will act as facilitators to replicate these innovations and strengthen the sector's growth in their territories.



UPCOMING EVENTS

VARNA SCIENCE FESTIVAL

23-26 October 2025, Varna, Bulgaria

SAVE THE DATE



организатор



под патронажа на



с подкрепата на





UPCOMING EVENTS

BLACK SEA STAKEHOLDERS CONFERENCE

28 October 2025, Constanta, Romania



Common Maritime Agenda
for the Black Sea



SAVE THE DATE

Register at: https://ec.europa.eu/eusurvey/runner/CMA_ASC_2025



MCB IN SUPPORT OF BLUE SKILLS

Since 2018 MCB annually organizes national and international Blue career days initiative and study visits to educational institutions, research institutes and maritime companies to learn about education and career development opportunities in blue economy sectors such as shipbuilding, shipping, maritime and coastal tourism.

The initiative is carried out thanks to the kind cooperation of Bulgarian blue economy community, including universities, research organisations and maritime companies.





MCB IN SUPPORT OF BLUE SKILLS

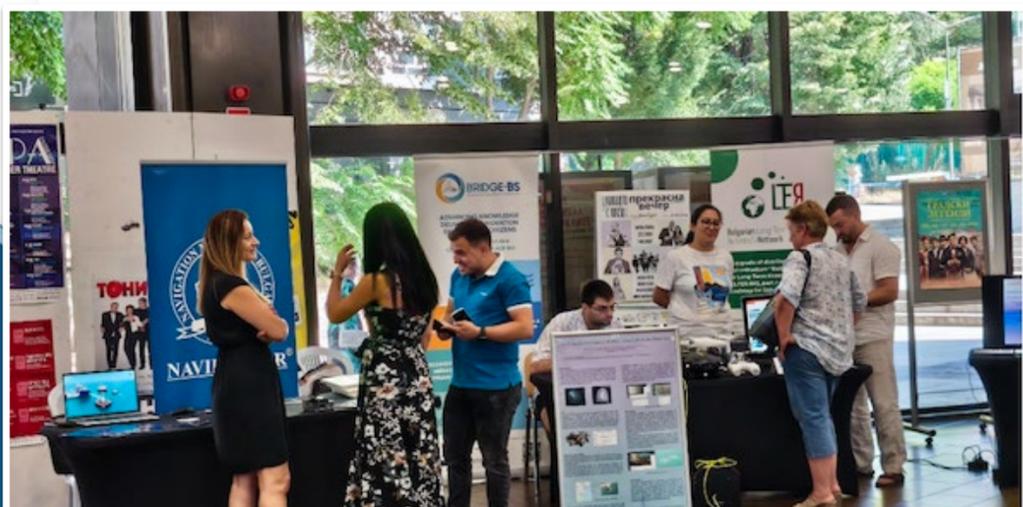
MCB BLUE CAREER DAYS





MCB IN SUPPORT OF BLUE SKILLS

BLUE CAREER WEEK





MCB IN SUPPORT OF BLUE SKILLS



BRIDGE-BS
Blue Growth Incubators | Service Dynamics | Empowered Citizens



The graphic features a dark blue background with the BRIDGE-BS logo at the top center. Below the logo, the text "VIRTUAL BLUE CAREER CENTER" is written in large, bold, white capital letters. Underneath this title, four white rounded rectangular boxes list the center's objectives: "Increase Awareness of the Workforce and Employability", "Professional Development and Education", "Promote Blue Economy Sectors", and "Career Development". The graphic is decorated with several circular icons: a DNA helix, a ship, a wind turbine, a lighthouse, and a globe, all connected by thin white lines.



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THANK YOU FOR YOUR ATTENTION!

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