

Evaluate Your Financing Skills From 1 to 10	1	2	3	4	5	6	7	8	9	10
Why did you give yourself this rating?										
What areas do you excel in your financing skills and what areas do you need to work on?										
What benefits do you hope to see by improving your financing skills?										
Write a specific action step you will take daily to grow in your financing skills										
Check list for the daily practice of increasing financing	M	T	W	T	F	S	S			

Sales Associate Name: \_\_\_\_\_ Completion Date \_\_\_\_\_

Manager's signature: \_\_\_\_\_