

# COMPARISON SELECTION

Evaluate Your Comparison Selection Skills From 1 To 10	1	2	3	4	5	6	7	8	9	10
Why did you give yourself this rating?										
What areas do you excel in comparison selection and what areas do you need to work on?										
What benefits do you hope to see by improving your comparison selection skill?										
Write a specific action step you will take daily to grow in your comparison selection?										
Checklist for the daily practice of comparison selection	M	T	W	T	F	S	S			

Sales Associate Name: \_\_\_\_\_ Completion Date \_\_\_\_\_

Manager's signature: \_\_\_\_\_