

EPISODE ONE: GREETING

Evaluate Your Greeting From 1 to 10	1	2	3	4	5	6	7	8	9	10
Why did you give yourself for this rating?										
What areas do you excel in your greeting and what areas do you need to work on?										
What benefits do you hope to see by improving your greeting?										
Write a specific action step you will take daily to grow in your greeting										
Checklist for the daily practice to grow in our greeting	M	T	W	T	F	S	S			

Sales Associate Name: _____ Completion Date _____

Manager's signature: _____