

Merzell Tendering

# Contract Lifecycle Management

## Full lifecycle contract management built for the public sector

In the public sector, many risks and inefficiencies arise after the contract is signed. When contracts are stored across shared drives, emails, and spreadsheets, obligations are easily missed, renewals are handled too late, and accountability becomes unclear.

Teams spend time searching for information instead of managing suppliers and performance. That is why effective procurement does not end at award, it requires structured, proactive contract management across the contract lifecycle.





# From contract award to lasting public value

MerCell Contract Lifecycle Management gives public sector procurement teams a single, secure way to manage contracts from award through execution, renewal, and expiry. By centralising all contracts in structured records with milestone tracking, automated alerts, and full audit trails, it delivers full visibility, stronger compliance, and reduced operational risk, without relying on spreadsheets or shared drives.

Seamlessly connected to planning, tendering, and supplier management, Contract Lifecycle Management ensures continuity across the procurement lifecycle, enables a smooth tender-to-contract flow, supports proactive renewals and performance monitoring, and strengthens governance while helping organisations realise greater long-term value from every contract.

## Manual contract handling

Contracts scattered across emails and shared drives

Manual transfer of data from awarded tenders

Inconsistent clauses and obligations

Reactive tracking and missed deadlines

Fragmented collaboration via email

## Integrated Contract Lifecycle Management

Centralised, secure contract repository as a single source of truth

Seamless tender-to-contract handover with no duplication

Standardised templates ensure compliant, consistent contracts

Full lifecycle tracking with proactive renewal and expiry management

Shared, role-based workflows across teams

The screenshot displays the MerCell interface with three main panels:

- My contracts:** A donut chart showing contract status: Active (2), Closed (1), and Draft (3). Below is a table of 'Last edited' contracts:
 

Name
Specialist Flooring for Public Areas in all Council Buildings
PAT testing and Electrical Services
Advertising and Marketing Services
Small Buildings Maintenance Services
Coroner Services
- My tasks:** A list of tasks: 3 Upcoming milestones, 3 Pending tasks, 3 Overdue tasks, and 0 Pending signatures. Below is an 'Alerts' table:
 

Type	Date
Reminder: Milestone	16/01/26
Reminder: Milestone	20/11/25
New comment for comment ...	14/10/25
New comment for comment ...	14/10/25
New comment for comment ...	14/10/25
- My organisation:** A donut chart showing contract value by status: Active (8044000), Closed (878000), and Draft (11585000). Below is a table of 'Expiring contracts':
 

Name
Service for providing and maintaining Widgets
Framework call-off - IT Services Contract
IT Services incl. Networking Contract
GOAL Uganda - Supply of new 4X4 vehicles, Hard Top 76, 10 Seat, 5 Door Model 2025
PAT testing and Electrical Services



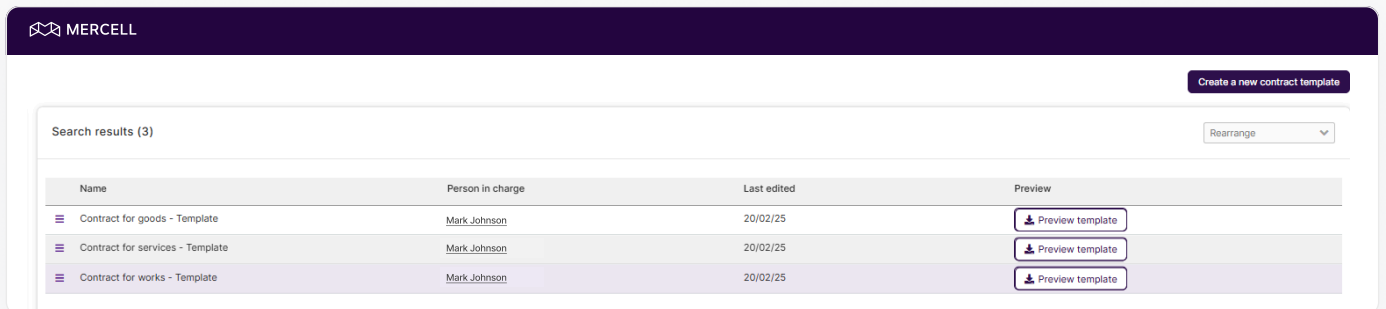
# Standardised contract creation

## Challenge

When contracts are created manually, clauses and obligations often vary between agreements. This inconsistency increases compliance risk, weakens governance, and makes it difficult to apply fair and uniform supplier obligations.

## What Contract Lifecycle Management offers:

- **Standardised contract templates**  
Pre-approved templates ensure consistent and compliant contract content.
- **Shared, role-based contract workflows**  
Legal, procurement, and contract owners collaborate in one platform with clear responsibilities, streamlined approvals, and faster decision-making.
- **Digital signing with eSignature**  
Digitally sign contracts to speed up execution, simplify approvals, and eliminate paper-based processes.





# Centralised Contract Repository

## Challenge

Contracts are often scattered across shared drives, inboxes, and local folders. This fragmented setup makes it time-consuming to locate the latest versions, difficult to track obligations, and risky to ensure compliance. Instead of managing performance, deadlines, and risk, procurement and contract teams spend valuable time searching for documents.

## What Contract Lifecycle Management offers:

- **Single source of truth**  
A centralised, secure, and fully searchable repository for all contract documents and metadata.
- **Full version control**  
Clear version history ensures teams always work from the latest approved contract.
- **Less administration, stronger governance**  
Defined ownership and milestones reduce risk and errors, improve transparency, and free up time for reporting and data-driven decisions.

The screenshot displays the MerCell interface for searching contracts. The header shows 'MERCELL' and navigation links for 'Home', 'Search', and 'Contracts'. The search results are displayed in a table with columns for Name, Contract type, Status, Start date, and End date. The table lists 19 search results, including various contract types such as IT Servers, Advertising and Marketing Services, IT Hardware, IT goods, Laptops and annu, IT Services, Coroner Services, EXAMPLE Contract, Framework call-off - IT Call-Off Contract, GOAL Uganda - Supply Goods - With approval, IT Services and Goods (La Services - With approval), IT Services incl. Networkin Services - With approval, MO IT Contract, PAT testing and Electrical Services - With approval, Service for providing and maint Services, Small Bulk MO IT Contract, Specialist Flooring for Pub Goods, test contract, and Widgets.

Name	Contract type	Status	Start date	End date
2x IT Servers	Services	Active	01/09/25	
Advertising and Marketing Serv	Services	Draft	06/10/25	
Annual provision of IT Hardwan	Services	Expired	02/01/25	06/03/25
Contract for IT goods	Services	Draft	28/02/25	01/03/26
Contract for Laptops and annu	Goods	Draft	18/12/24	17/12/27
Contract Test RS 04/03/20	Services	Active	02/06/25	
Coroner Services	Services	Draft	01/12/25	
EXAMPLE Contract	Services - With approval	Archived	06/07/25	08/07/25
Framework call-off - IT Call-Off Contract		Active	13/03/25	12/03/28
GOAL Uganda - Supply Goods - With approval		Active	18/08/25	17/08/28
IT Services and Goods (La Services - With approval		Active	30/04/25	
IT Services incl. Networkin Services - With approval		Active	13/03/25	12/03/28
MO IT Contract	Services - With approval	Nullified	19/08/25	20/08/25
PAT testing and Electrical Services - With approval		Active	01/09/25	01/09/28
Service for providing and maint Services		Active	01/01/25	31/12/27
Small Bulk MO IT Contract	Standard Contract	Active	30/09/25	
Specialist Flooring for Pub Goods		Draft	30/09/25	
test contract	Services	Draft	31/07/25	31/07/26
Widgets	Standard Contract	Active	01/09/24	



# Automated contract tracking across the full lifecycle

## Challenge

Once contracts are signed, visibility often drops. Contract status, obligations, and key dates are tracked manually or not at all, increasing the risk of missed renewals, unmanaged obligations, and last-minute decisions. Without a shared view, procurement, legal, and contract owners work in silos, making it harder to manage performance and stay compliant throughout the contract lifecycle.

## What Contract Lifecycle Management offers:

- **Full lifecycle visibility**  
Real-time insight into active, expiring, and expired contracts, giving teams a clear overview of contract status at any time.
- **Proactive renewal and expiry management**  
Automated alerts ensure renewals, extensions, and re-tenders are planned well in advance, avoiding last-minute actions.
- **Reduced operational and legal risk**  
Structured tracking helps prevent contract lapses, non-compliant extensions, and unmanaged obligations.

The screenshot displays the MerCell dashboard interface, which is divided into two main columns. The left column, titled 'My tasks', lists four categories: 'Upcoming milestones' (3 items), 'Pending tasks' (3 items), 'Overdue tasks' (3 items), and 'Pending signatures' (0 items). Below this is an 'Alerts' section with a table of notifications. The right column, titled 'My organisation', features a 'Contract value' pie chart and an 'Expiring contracts' list. The pie chart shows three segments: Draft (11585000), Active (8040000), and Closed (878000). The expiring contracts list includes five items, each with a menu icon and a brief description.

Type	Date
Reminder: Milestone	16/01/26
Reminder: Milestone	20/11/25
New comment for comment ...	14/10/25
New comment for comment ...	14/10/25
New comment for comment ...	14/10/25

Name
Service for providing and maintaining Widgets
Framework call-off - IT Services Contract
IT Services incl. Networking Contract
GOAL Uganda - Supply of new 4X4 vehicles, Hard Top 76, 10 Seat, 5 Door Model 2025
PAT testing and Electrical Services



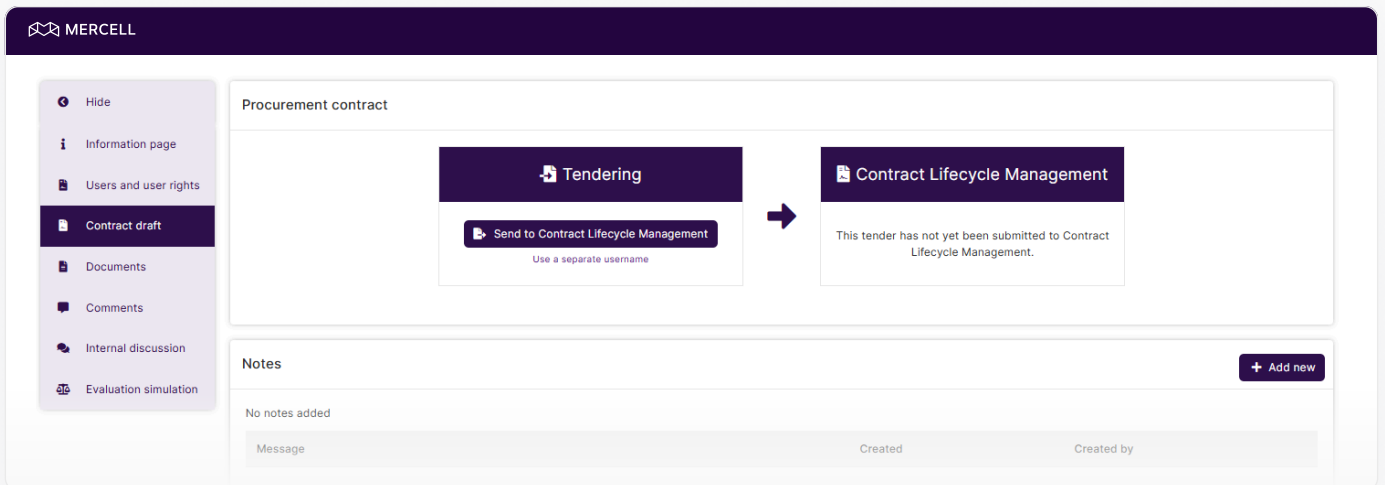
# Seamless integration from awarded tenders

## Challenge

When a tender is awarded, contract details often have to be manually re-entered from tendering systems into separate contract tools. This duplication of work is time-consuming and increases the risk of errors, inconsistencies, and lost information. Disconnected workflows make it harder for procurement and contract teams to ensure accuracy and control.

## What Contract Lifecycle Management offers:

- **Seamless tender-to-contract handover**  
Contract data flows directly from awarded tenders into the contract record, ensuring a smooth transition from sourcing to execution.
- **No manual re-entry or data duplication**  
Award details, documentation, and key data are transferred automatically, reducing errors and ensuring consistency between tender and contract records.
- **A complete audit trail**  
Tender history, decisions, and documentation are preserved without data loss, supporting transparency, compliance, and risk reduction.





# One connected flow from tendering to contract management

Public procurement works best as a connected process, where tender data is automatically transferred into contract management after award.

Fully integrated with Mercell Procurement Planning, Tender Management, and Supplier Relationship Management, Contract Lifecycle Management provides a single source of truth for all contracts with automated follow-up and control from award to expiry.

## Procurement Planning

Procurement Planning helps teams bring all sourcing requests into a single planning view, improving visibility, alignment, and tender quality.

## Tendering & Sourcing

Tendering and Sourcing support structured, compliant tender execution from publication to award.

## Contract Lifecycle Management

Contract Lifecycle Management enables secure, compliant, and fully governed contract management across the entire contract lifecycle.

## Supplier Relationship Management

Supplier Management centralises supplier information and performance to support stronger collaboration and accountability.

## Analytics Coming soon

Analytics provides insight into procurement and contract spend to support informed, data-driven decisions.

 Make every contract count

## See Contract Lifecycle Management in action

Explore how Contract Lifecycle Management supports compliant, proactive contract management across the full lifecycle.

[Book a demo](#)

### About Mercell

Mercell is the leading European provider of public tendering and bidding technology, dedicated to enhancing connectivity between public buyers and suppliers. Its platform solutions effectively streamline the public procurement journey, fostering increased efficiency and collaboration throughout the tendering process.

Covering both small and large procurement needs, Mercell assists customers in realising better opportunity matches and ensuring legislative compliance across all of Europe.

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