

MerCell Tendering

Supplier Relationship Management

Onboarding, compliance, and performance in one place

When supplier information is not managed in a single, structured view, procurement teams struggle to understand which suppliers are approved, compliant, or suitable for upcoming tenders.

Onboarding, compliance checks, and performance tracking are often handled manually, creating inefficiencies, increasing risk, and limiting insight. As a result, time is spent maintaining records rather than making informed sourcing decisions and building strong supplier relationships.





Manage suppliers more effectively

MerCell Supplier Relationship Management (SRM) provides a centralised, data-driven approach to managing suppliers across the procurement lifecycle. By bringing supplier profiles, compliance information, performance history, and engagement data into one secure place, procurement teams gain clear visibility into who they work with and how suppliers perform over time.

Integrated directly with MerCell Tender Management, SRM enables more informed supplier selection, clearer communication, and stronger compliance from onboarding through evaluation and award. Automated workflows, performance insights, and structured engagement reduce administrative effort and risk, while supporting more strategic supplier relationships, better sourcing decisions, and improved long-term procurement outcomes.

From ad hoc, manual processes to structured supplier management

Fragmented approach

Supplier information managed across systems

Time consuming onboarding and compliance

Reactive supplier selection

No view of supplier performance

High administrative effort to maintain records

Inconsistent supplier communication

With Supplier Relationship Management

Centralised supplier profiles in one system

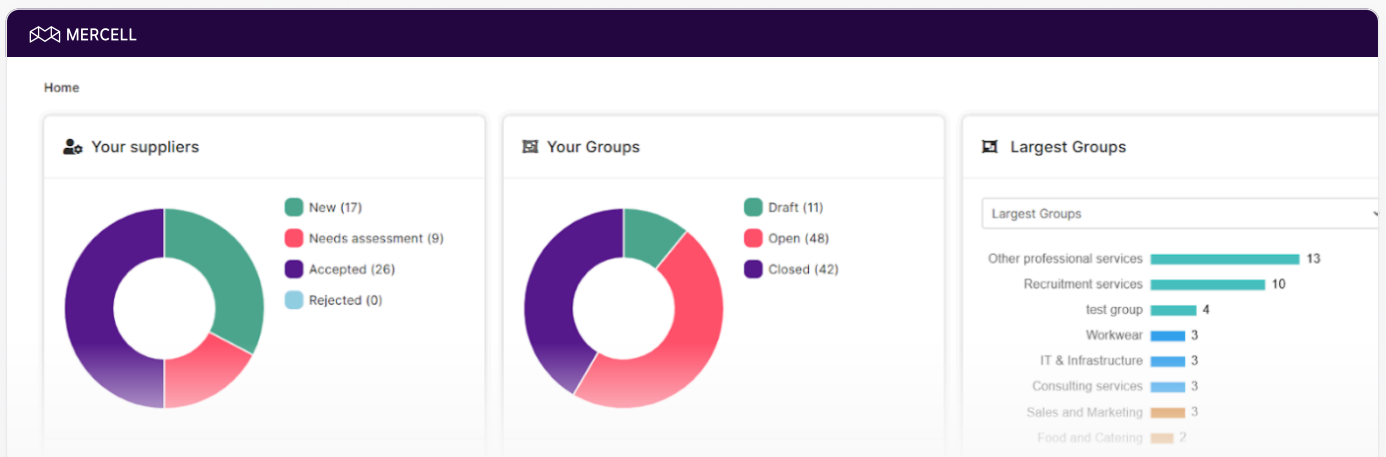
Automated onboarding and compliance workflows

Informed selection based on data and history

Performance insights across tenders

Automated updates, alerts, and follow up

Structured and auditable supplier communication



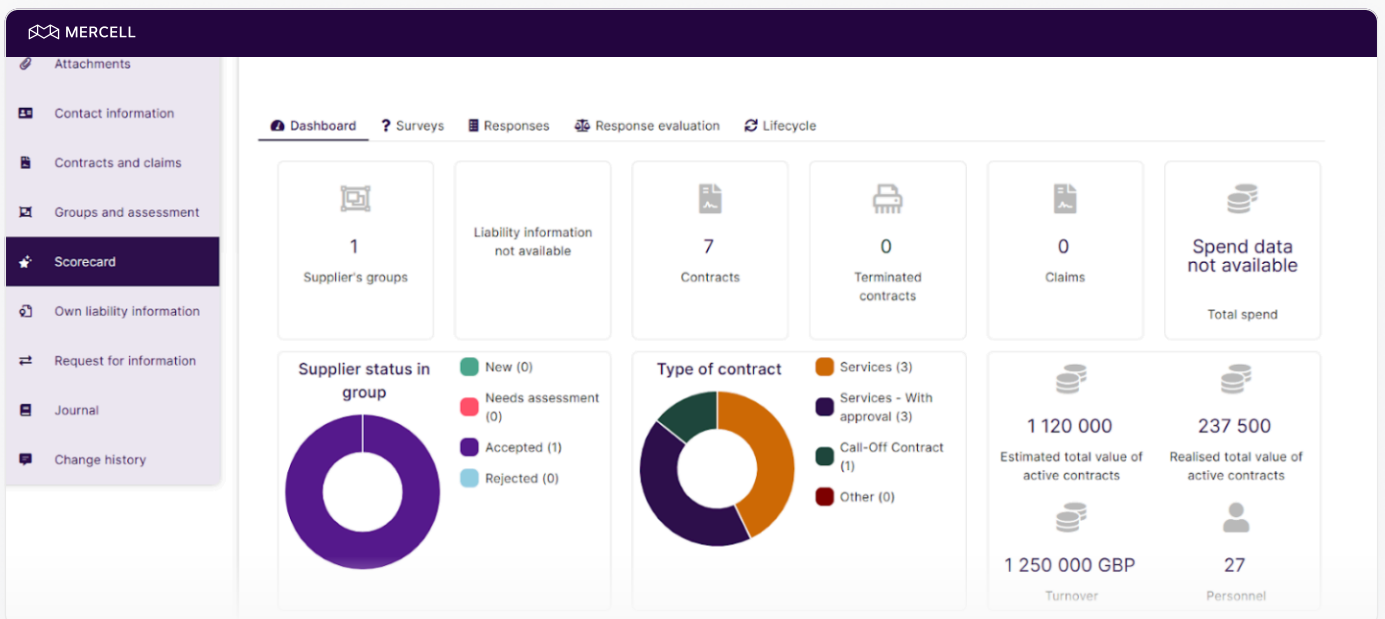


One single source of truth

Supplier profiles, certifications, compliance documents, and performance history are often duplicated or fall out of date, increasing administrative effort and risk. When there is no single, trusted view of suppliers, procurement teams struggle to make informed decisions and maintain consistent oversight throughout the procurement lifecycle.

With Supplier Relationship Management, you can

- Maintain a single, central supplier record covering profiles, certifications, compliance status, and performance history.
- Automatically track and update supplier information, with alerts for changes or expiries.
- Segment and prioritise suppliers based on category, risk, or strategic importance.
- Use the same supplier data across tendering, evaluation, and award to reduce duplication and manual rework while supporting consistent sourcing and long term supplier oversight.



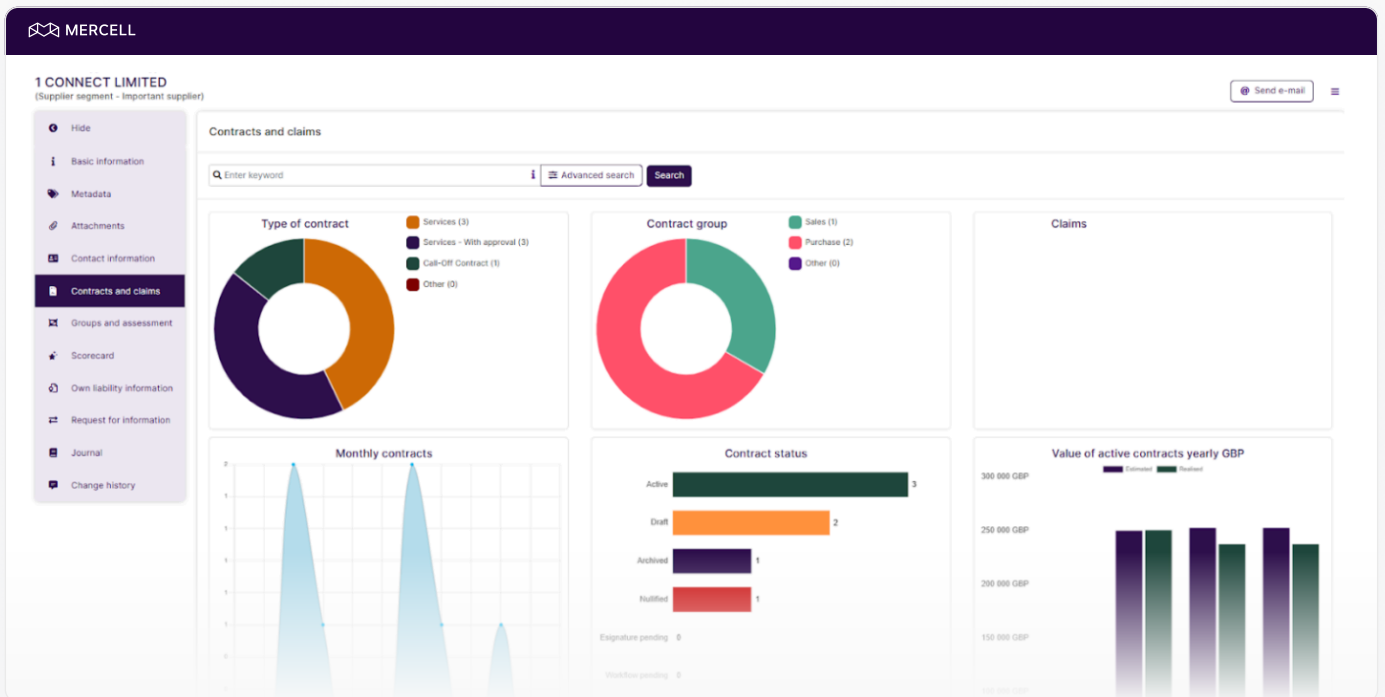


Streamlined Supplier Onboarding & Process Automation

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Enhanced Communication and Collaboration

Unstructured supplier communication slows down the tender process. Clarifications are repeated, responses are inconsistent, and procurement teams spend time chasing information instead of moving the process forward.

With Supplier Relationship Management, you can

- Manage all supplier communication in one secure channel linked directly to tenders and supplier records.
- Share updates, clarifications, and documents consistently with full traceability.
- Reduce reliance on email and eliminate fragmented conversations.

The screenshot shows a 'Send e-mail' modal window with a dark purple header containing the MerCell logo and name. The window has a close button (X) in the top right corner. Below the header, the 'Recipients' field contains two email addresses: 'supplier01.44@mercell.com' and 'supplier01.44@mercell.com', each with a small 'X' icon to its right. The 'Subject*' field is an empty text input. The 'Message*' field is a larger text area with a small icon in the bottom right corner. Below the message field is an 'Attachments' section with a dashed border and the text 'Drag your files here or click in this area'. To the right of this area is an upload icon (a square with an upward arrow). At the bottom right of the attachments area is a 'Clear' button. At the very bottom of the modal are two buttons: 'Cancel' and 'Send e-mail'.



Connected supplier data across the procurement lifecycle

Supplier Relationship Management delivers the most value when supplier data flows seamlessly across planning, tendering, evaluation, and contract management. When information has to be re-entered or verified at each step, efficiency drops and confidence in decisions is reduced.

Procurement Planning

Procurement Planning helps teams bring all sourcing requests into a single planning view, improving visibility, alignment, and tender quality.

Tendering & Sourcing

Tendering and Sourcing support structured, compliant tender execution from publication to award.

Contract Lifecycle Management


Contract Lifecycle Management enables secure, compliant, and fully governed contract management across the entire contract lifecycle.

Supplier Relationship Management

Supplier Management centralises supplier information and performance to support stronger collaboration and accountability.

Analytics Coming soon

Analytics provides insight into procurement and contract spend to support informed, data-driven decisions.

 Build stronger supplier relationships

See Supplier Relationship Management in action

Explore how Supplier Relationship Management gives you clear visibility, control, and structure across your supplier base.

[Book a demo](#)

About Mercell

Mercell is the leading European provider of public tendering and bidding technology, dedicated to enhancing connectivity between public buyers and suppliers. Its platform solutions effectively streamline the public procurement journey, fostering increased efficiency and collaboration throughout the tendering process.

Covering both small and large procurement needs, Mercell assists customers in realising better opportunity matches and ensuring legislative compliance across all of Europe.

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