

Brochure

# Merzell Tendering

Leading Tender Platform for Public Buyers





## Public procurement today: The End of Fragmented Procurement

Across public procurement, processes are becoming more demanding. Procurement cycles are often long, shaped by fragmented tools and inconsistent ways of working.

This fragmentation reduces transparency and makes it harder to monitor performance or maintain a clear overview of ongoing processes.

At the same time, compliance requirements continue to expand. Public buyers must navigate evolving regulations, policies, standards, and sustainability obligations while still delivering fair, efficient, and accountable outcomes.

As complexity grows, organisations typically respond in one of two ways: by adding more specialised tools and connections, or by bringing the entire tender process into a single, connected platform where workflows run end to end and visibility is built in. This is where Merccell Tendering comes in.



Long procurement cycles and fragmented inconsistent procurement practices



Lack of transparency and inability to monitor performance and processes efficiently

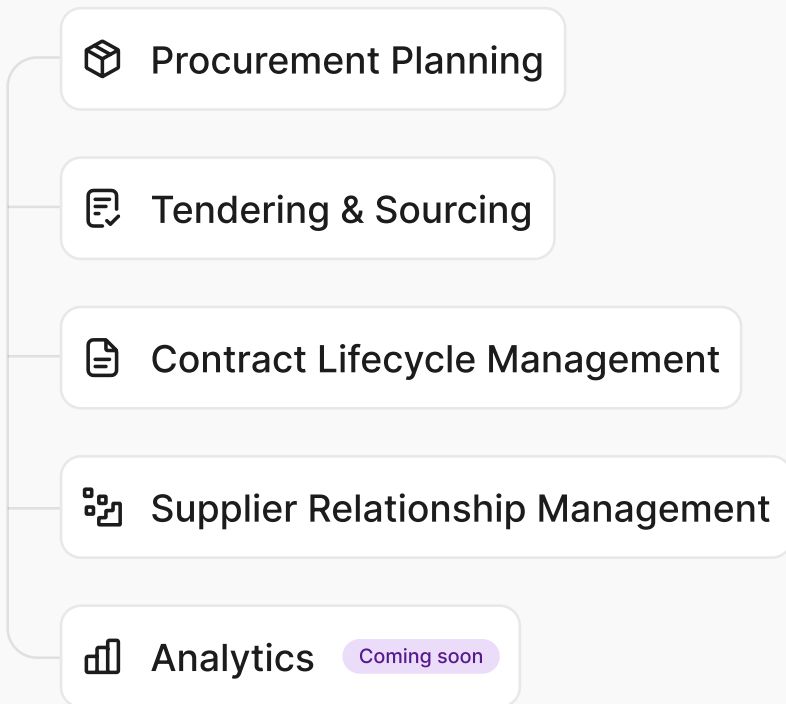


Complying with procurement policies, regulations, standards, and sustainability requirements



## Merzell Tendering: One unified platform for compliant and efficient procurement from start to finish

The preferred tender platform for public buyers. Merzell Tendering replaces disconnected procurement tools with one unified platform that runs the entire tender process end to end. Whether managing simple or complex procurements, public buyers gain a scalable platform that ensures compliant and efficient tendering across the full journey while providing equal access and opportunity for all suppliers.



## Why choose Merzell Tendering

### One Platform for Buyers and Suppliers

Bringing public buyers and suppliers together in one secure, standardised platform.

### Automated Workflows, Effortless Use

Smart automation in a unified platform designed for effortless navigation and consistent workflows.

### Grow with your business

Pick and Choose Capabilities: Built to scale as your organisation grows, adding new functionalities at your own pace.

### Leading Security

Certifications show our commitment to maintaining rigorous security protocols, ensuring that your tendering activities are protected against potential threats.

### Regulatory Compliance

Ensure Compliance: Merzell helps you and your suppliers follow procurement regulations at every stage.



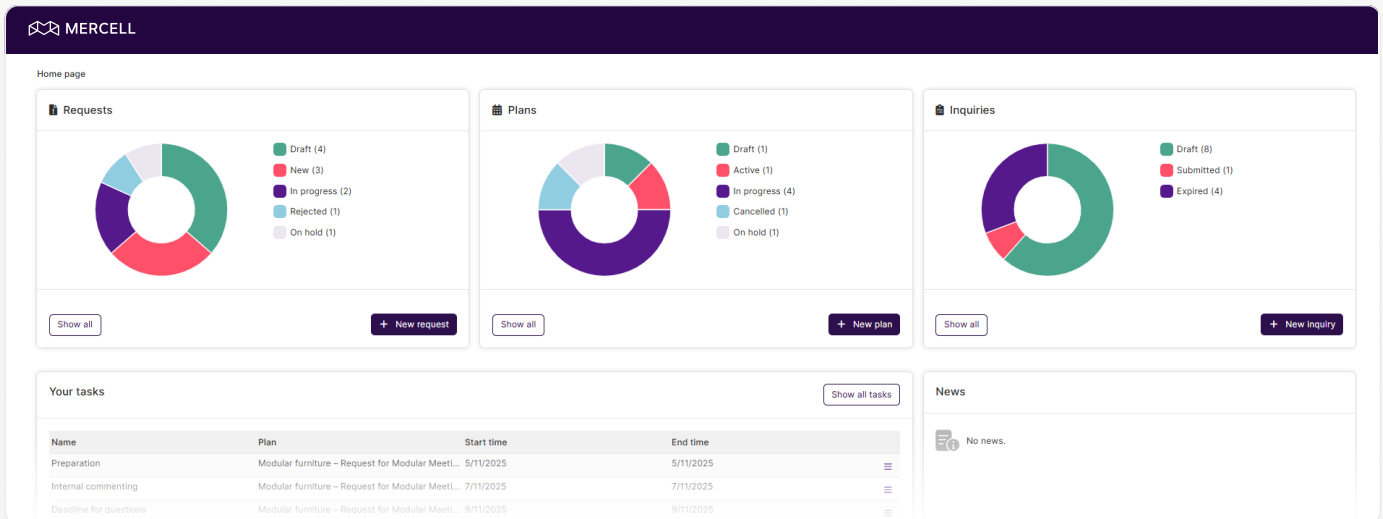
# Procurement Planning

## The first step in every successful procurement

When early procurement is managed in emails and spreadsheets, needs stay unclear, stakeholders misalign, and teams lose control before the tender even begins.

Procurement Planning is a centralised planning tool that captures all procurement needs through one structured intake workflow and turns them into an organisation-wide roadmap of upcoming tenders. With Gantt-style timelines, ownership and workload visibility, it helps teams align stakeholders early, identify bundling and sequencing opportunities, surface risks sooner, and engage the market in time. Plans move smoothly into MerCell Tendering without duplicate work or data re-entry.

- **One structured intake for all needs:** configurable request forms, consistent data capture, and early stakeholder involvement.
- **Organisation-wide procurement roadmap:** shared Gantt-style plan with full pipeline visibility, clear ownership, and filters by department, category, and responsible lead.
- **Market-ready planning that flows into tendering:** forward tender visibility and planned timelines enable earlier market analysis and dialogue.





# Tendering

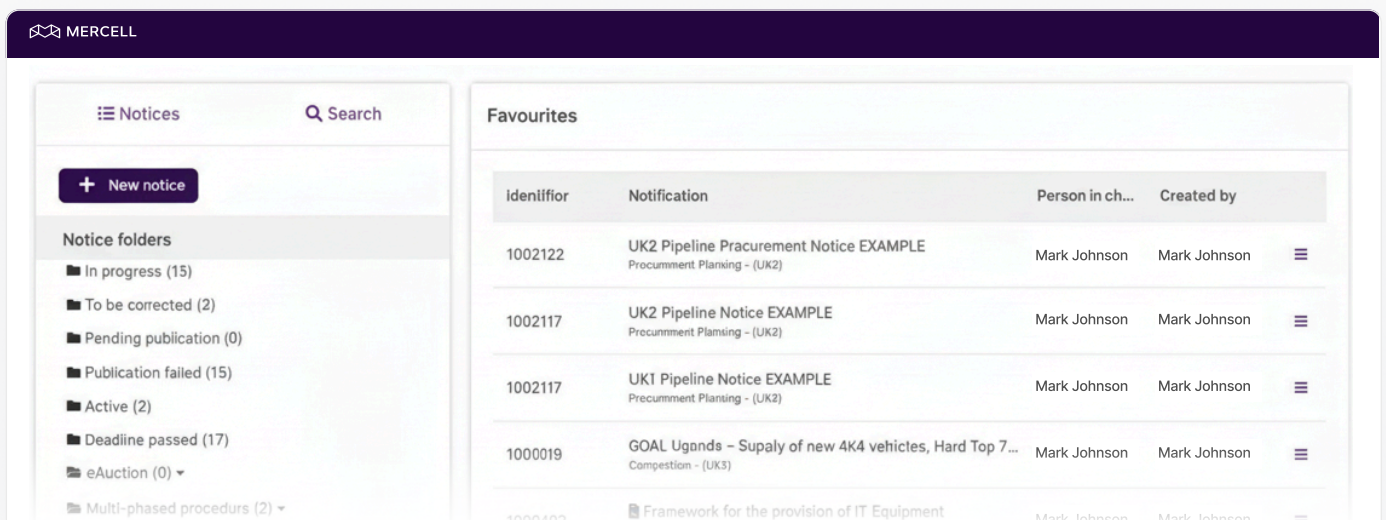
## Streamline the entire tender lifecycle

Public tenders are still too often managed in silos, reducing visibility, weakening accountability, and pushing compliance checks to the last minute.

Tendering standardises and streamlines the full tender journey, so procurement teams can plan, create, publish, and manage tenders with less administration and greater transparency.

With MerCell, the full tender journey is managed in one secure workspace. Requirements are defined once and changes are tracked automatically. Stakeholders are involved early, suppliers receive consistent information, and selection is faster, fairer, and data-driven. Unlike document-based tendering, legacy national platforms, or standalone eForms tools, MerCell connects tender execution directly to planning, contracts, suppliers, and spend, on one platform, with one data model. That's why Tendering doesn't just help you run tenders. It helps you run better procurement.

- **Structured tender creation (Structured Documents):** field-based requirements, reusable templates, linked criteria and scoring, and support for eForms/structured publishing.
- **Compliance built into the workflow:** guided setup, embedded checks, and continuously updated support for public procurement regulations to reduce legal risk.
- **Smooth post-award handover:** awarded tender data, documentation, and decision history flow directly into contract management. No manual duplication, stronger governance.
- **One secure channel for supplier communication:** central Q&A and clarifications, consistent answers to all suppliers, and a time-stamped audit trail.





# Contract Lifecycle Management

## Full lifecycle contract management built for the public sector

After award, contracts often disappear into local drives and inboxes, making the latest version becomes difficult to find, obligations easy to miss, owners unclear, and renewals caught too late.

Contract Lifecycle Management is a secure, centralised system for managing contracts from award through execution, renewal, and expiry.

It brings every contract into structured records with searchable storage, version control, milestone tracking, automated alerts, and full audit trails. Teams stay compliant, proactive, and in control. Seamlessly connected to MerCell Tendering, it supports a smooth tender-to-contract handover with no duplicate work, and strengthens governance and performance management across the full lifecycle.

- **Single source of truth for all contracts:** centralised, secure, fully searchable repository with structured metadata and clear ownership.
- **Standardised creation & collaboration:** pre-approved templates, role-based workflows, and eSignature to speed execution.
- **Automated lifecycle control:** milestone tracking plus proactive renewal/expiry alerts to prevent lapses, unmanaged obligations, and last-minute decisions.
- **Audit-ready governance & transparency:** full version history and complete audit trails that preserve decisions and documentation.

**My contracts**

Active (2)  
Closed (13)  
Draft (3)

Last edited

Name
Specialist Flooring for Public Areas in all Council Buildings
PAT testing and Electrical Services
Advertising and Marketing Services
Small Buildings Maintenance Services
Coroner Services

Search all

**My tasks**

- 3 Upcoming milestones
- 3 Pending tasks
- 3 Overdue tasks
- 0 Pending signatures

Alerts

Type	Date
Reminder: Milestone	16/01/26
Reminder: Milestone	20/11/25
New comment for comment ...	14/10/25
New comment for comment ...	14/10/25
New comment for comment ...	14/10/25

Show all

**My organisation**

Contract value

Active (16040000)  
Closed (18780000)  
Draft (115850000)

Expiring contracts

Name
Service for providing and maintaining Widgets
Framework call-off - IT Services Contract
IT Services Incl. Networking Contract
GOAL Uganda - Supply of new 4x4 vehicles, Hard Top 76, 10 Seat, 5 Door Model 2025
PAT testing and Electrical Services

Show all



# Supplier Relationship Management

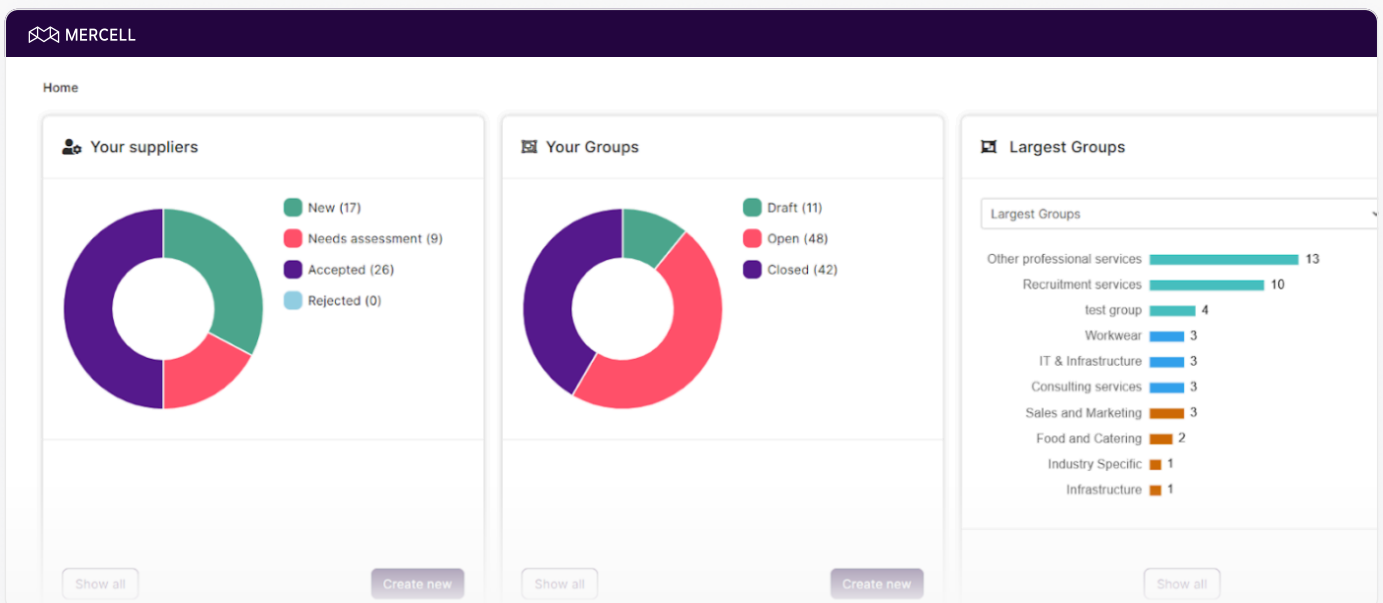
## Onboarding, compliance, and performance in one place

When supplier data isn't unified, teams lose visibility into approval, compliance, and tender readiness.

Supplier Relationship Management provides a central, structured way to manage suppliers across the procurement lifecycle. It brings supplier profiles, certifications, compliance status, performance history, and engagement into one secure view, supported by automated onboarding and follow-up workflows.

This gives procurement teams better control, clearer communication, and data-driven supplier selection, reducing administration while supporting stronger, more strategic supplier relationships.

- **Single source of truth for all suppliers:** fully searchable profiles with certifications, compliance status, performance history, and clear ownership.
- **Automated onboarding and compliance control:** workflows with alerts for missing or expiring information.
- **Pre qualification and segmentation:** by category, risk, and strategic importance.
- **Performance visibility over time:** track supplier outcomes and engagement across tenders.
- **Structured, auditable communication:** one secure channel with full traceability.





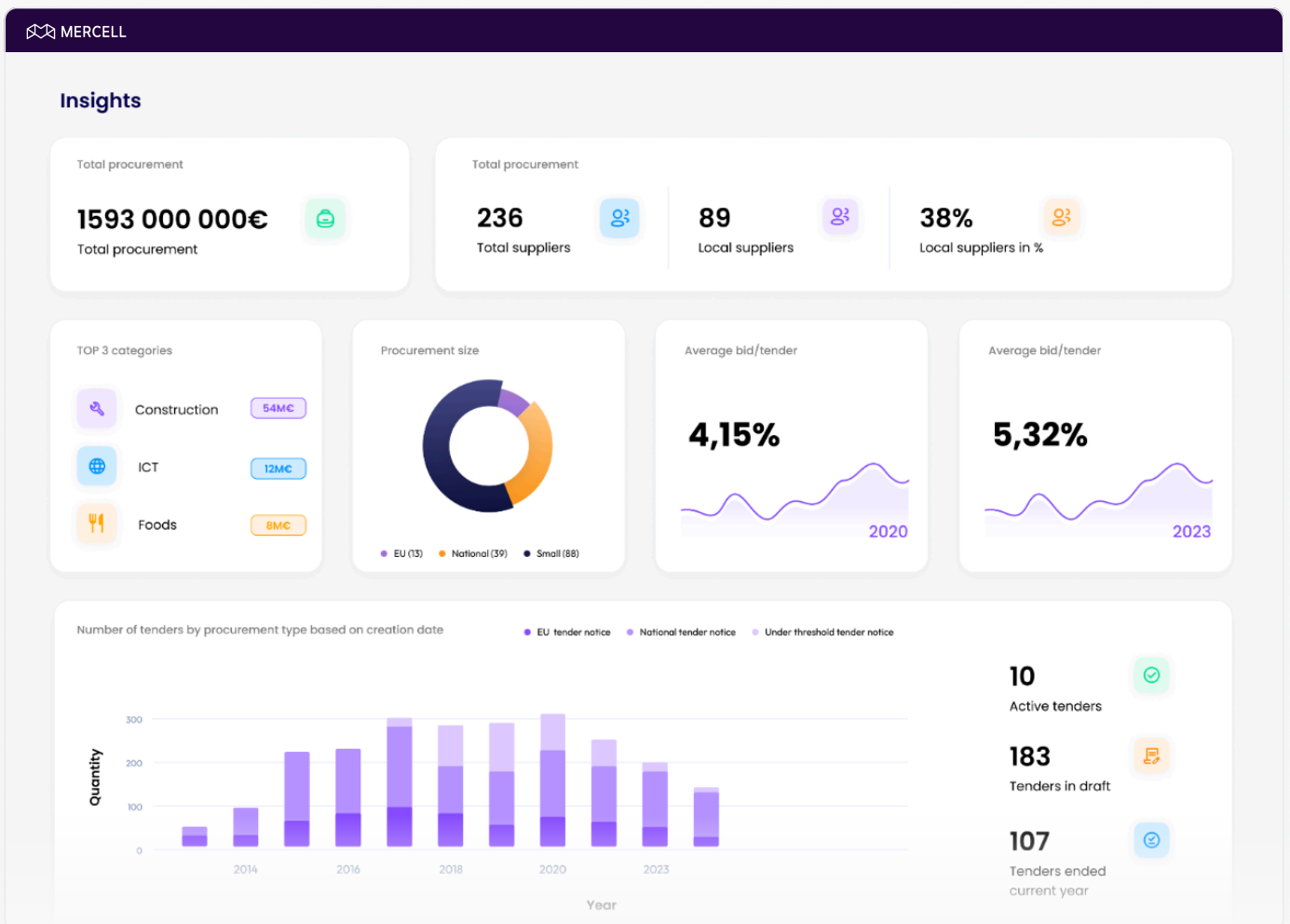
# Analytics

## Turn spend data into actionable insights

Poor spend visibility leads to missed savings and weaker procurement decisions.

Connect your invoicing data to track individual supplier spend or spending across suppliers, aiding in making strategic decisions to optimise operations. Use an ERP system integration to organise invoices and group suppliers into similar categories, enabling comparison of spending within specific groups for better financial oversight.

- **Data Import & Visualisation:** Centralise tender and invoicing data from ERP systems.
- **Individual or Group Analysis:** Analyse spending on individual suppliers or by category.
- **Dynamic Dashboard:** Use dashboards to narrow searches from invoice to individual lines.





## About Mercell

Mercell is dedicated to enhancing connectivity between public buyers and suppliers. Our platform solutions streamline the public procurement journey, fostering increased efficiency and collaboration.

Covering both small and large procurement needs, Mercell assists customers in realising better opportunity matches and ensuring legislative compliance across Europe.



**+5.000**

Public entities use Mercell to manage tenders.



**+€200 B**

Europe's largest coverage of public business opportunities.



**30.000**

Our markets, covering 30.000 customers.

