



Coaching – Career Professionals



Thank you, for inquiring about my coaching programs! I'm excited you are taking charge of your career moving you from employee to CEO. This goes for entrepreneurs and career professionals.

Areas covered include, but are not limited to: Career Development, Career Strategy, Career Pivot/ Transition, Job Search Strategy, Interview Prep, Salary Negotiation, and more.

The programs

- are tailored to your needs
- combine one or more of the four pillars below
- will hold you accountable
- will educate, motivate, and inspire you to reach your goals

Four Pillars

1. **Clarity**
2. **Focus**
3. **Development & Strategy**
4. **Launch**

All sessions are recorded. You will receive a link to review what we covered just in case you miss something when taking notes. Or, attend the session without taking notes so you can focus on the coaching. You can take notes when you review the session at a later time.

Once paid (in full or payment), and contract signed, I will send an outline. The outline will give next steps on how we will work together.

Pay Options



- The first payment is due at the beginning of your program
- A payment schedule will be set up in 30-day increments post initial payment
- A **\$50 administrative fee** will be added to your total

PayPal

- 6 month no financing option
- PayPal controls the application and financing
- You can pay with their credit option as I do accept PayPal
- [Apply Here!](#)

Take a look at the coaching programs below. Select an option and pay the invoice. If payment in full is not in your budget, I offer payment options. Select the payment option and let me know. I will adjust the invoice and send an updated version.

Platinum Package – \$1297

6-months – 1 hour or two 30-minute sessions per month. \$216.17 monthly per session. With in-house financing add a \$50 administration fee for \$224.50 per month or \$1347 total.

Gold – \$897

4-months – 1 hour or two 30-minute sessions per month. \$224.25 monthly per session. With in-house financing add a \$50 administration fee for \$236.75 per month or \$947 total.

Silver – \$697

3-months – 1 hour or two 30-minute sessions per month Paid in full or \$232.33 monthly per session. With in-house financing add a \$50 administration fee for \$249.00 per month or \$747 total.

Once you have selected a package that fit your needs, schedule a [Discovery Call](#) to discuss payment options and next steps.

If you have any questions, please feel free to call, email, or text. Thanks, and I look forward to working with you!

Rates are quoted based on experience and job level. Quoted rates are good for 14 days.

Please review our [Coaching Success Guidelines](#) below.

The Process

The Career Development Strategy can help you to meet the goals you have for your career when you take the time to develop a solid relationship with the career strategy professional. It is the strategist's objective to hold you accountable for achieving your goals by implementing the strategy we develop together. From an outside standpoint, a strategist may be able to see areas of concern that you are not able to discern. In that sense, the process raises your awareness of a different way to handle your career.

Program & Payments

The program investment is **divided over 6 months**. A payment schedule will be set up and an invoice will generate five (5) days before the next 30 days. Payment will be due before the next session.



Sessions

You have the choice of 1 hour or two 30-minute sessions per month based on your schedule. We will schedule our next call at the end of every call. All sessions will be conducted via Zoom and a recording sent to you for review and reminder of next steps determined during the call.

You can send a Voxer message (text or voice) to me at any time. If you do not have Voxer, download it as it's free and a great app to track our conversations. Click this link to take you to their page <https://www.voxer.com/> or download from your app store.

We will have a 30-minute kickoff session to review expectations, client portal, documents therein, and get an idea of what the plan is. The kickoff is not part of your six sessions.

We will have a 30-minute wrap-up session to celebrate wins, continued challenges, and determine if you want to continue the coaching relationship to continue working on current goals or set new ones.

My Coaching Philosophy

I believe in equipping career professionals with the tools they need to increase their chances of hearing the words **"You're Hired!"** or elevating their careers. I believe in partnering with my client to bring out the best of who they are as a professional so they can properly market their talents, skills, and abilities. I believe a strategy only works if you work it. There is no magic. I nor any coach can guarantee results. However, I can guarantee my commitment to working with you to ensure you are well prepared for your new career journey.

What is Expected of the Client

As I make my commitment to you, I ask that you make the same commitment to yourself by following through on items requested and strategies developed.

As the client, you are to attend each session on time, be ready to work, be open-minded, ready to receive information and put it into action. The client is expected to hold him or herself accountable for what they do and don't do to make these sessions productive.

You must also be willing to answer tough questions, as my goal is to obtain the best information hidden in your talent treasure chest. If a session has to be rescheduled, please let me know at least **4 hours** in advance of the appointment time.

What is Expected of the Coach

The coach is expected to listen to the client's desires and work within that guideline as much as possible. Guidelines will be set down for each session ahead of time so that the client is aware of what will be covered in each session and the expectations. The goal of each coaching session is to work through obstacles the client may have, clarify goals through exercises and find ways to move forward on goals with the client, i.e. creating action items.

Promotional Content



Client testimonials and referrals are the crux of how I receive business, and for that I'm grateful. However, there will be times when the Coach will use client feedback, testimonials, experiences, and stories to promote the business as happy clients beget more happy clients. My goal is to attract clients just as awesome as you are. At the end of our working together, I would love a video and written testimonial of our time together.

Please note:

iRock is closed on Sundays and national holidays.

We will respond to emails, texts, and calls on the next business day.