



Headquartered in Texas, **EAI Industries, LLC** proudly holds certifications as a Minority-Owned and Woman-Owned Small Business. As a government and private distributor/wholesaler and services provider, we bring over 25 years of collective expertise in Supply Chain Management, and IT services to the forefront of our operations. A dynamic and innovative government contracting firm dedicated to providing high-quality services to federal, state, and local government agencies.

EAI Industries, LLC upholds a set of five fundamental values – integrity, customer service, accountability, respect, and excellence. These values not only act as guiding principles but also serve as a compass for our employees and partners, influencing their daily decisions in the best interest of themselves, the team, and the company.

Program & Project Management

- Project Management
- Change Management
- Customer Experience
- Policy & Technical Writing
- Strategic Planning
- Process Evaluation & Improvement
- Mission Assurance
- Administrative Management
- Outreach & Communications Management

Cyber Security

- NIST SP 800-53 & 800-34 Compliance
- Cyber Security Assessment & Management
- Security Incident Response
- Penetration Testing
- Dataflow Mapping
- Threat Hunting
- Network Vulnerability Assessment
- Mobile Device Security

Operational Resilience

- Emergency Response Planning
- Continuity of Operations Planning
- IT Disaster Recovery Planning
- FCD 1 & 2 Compliance
- Business Impact & Process Analysis
- Risk & Vulnerability Assessment
- Critical System & Application Identification RTO, RPO, and MTD System Establishment
- Emergency Notification Software Maintenance

Software Development and IT Support

- Systems Integration
- Data Management
- Systems Administration Maintenance & Support
- Systems Auditing & Software Testing
- Quality Assurance
- SharePoint Development & Administration
- Cloud Migration
- Agile Scrum

NAICS

541512 - Computer Systems Design Services
541519 - Other Computer Related Services
541513 - IT Systems Management

561499 - Business Support
561110 - Office Management

Core Profile

UEI Cage Code	Z6MKMNJTR7U4 9SEA6
Gov POC Name:	Cameisha Arnold
Website	www.eai-industries.com
Headquarters	702 Houston St, Fort Worth, Texas 76102 USA
Compliance	CPAR Compliant Certified
Certifications	Master Certified Integrated Supply Chain Operations & Management
Socio-economics	WOSB MBE MWBE DBE



Differentiators

Background	Over 25 years industry field and product/service experience
Business Approach	Agile approach to Project Management and Business Continuity
Partnerships	Effectively worked with high ranking officials across various agencies
Expertise	Experienced with designing custom and off the shelf IT solutions, advanced analytics reporting and business intelligence, application modernization, testing and software quality assurance, cloud native development, cloud strategy and transformation, cloud architecture & modernization



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Corporate Experience

New Warehouse Facility Buildout

Project Role	Employee
Period of Performance	June 2021 - August 2022
	<ul style="list-style-type: none">• Performed analysis and implementation of standard operating procedures/processes resulting to a cost-saving of \$2.3M.• Guided and executed operational enhancements, driving a 56% reduction in inventory exceptions in path. Implementation of Lean Six Sigma Processes improved operational efficiencies and resulted in increased revenues by 10%.• Conducted an IT infrastructure audit to identify areas for optimization and modernization and identified opportunities to consolidate distribution centers and reduce overall logistics costs by 11.5% year over year.

Lockheed Martin

Project Role	Employee
Period of Performance	June 2009- December 2011
	<ul style="list-style-type: none">• Performed implementation of Warehouse Management, Transportation Management, AI & International and Domestic Warehousing. Resulting in reduced transportation costs by 20% by leveraging machine learning and artificial intelligence, increased Warehouse capacity for inventory by identifying obsolescence and a return on investment netted 20% returns Year over Year• Implemented advanced tracking and monitoring systems to provide real-time visibility into the movement of goods across the supply chain• Implemented traceability systems utilizing technologies such as RFID or barcoding.