



CORPORATE DATA

EAI Industries, LLC

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CAGE: 9SEA6

UEI: Z6MKMNJTR7U4

WORK AREA: OTR, Local, Regional

SOCIO-EC: MBE, DBE, EWOSB

DIFFERENTIATORS

- Over 25 years industry field and product/service experience
- CPAR Compliant, effectively working with top level and high ranking officials across various agencies
- Expert in supply chain, transportation and logistics management
- Experienced with Industry 4.0 manufacturing
- Set-aside goals partner

INDUSTRY CODES

NAICS: *see full list in DSBS*

- **488510** - Freight Transportation Arrangement
- **488490** - Other Support Activities for Road Transportation
- **493110** - General Warehousing and Storage
- **541614** - Process, Physical Distribution, and Logistics Consulting Services
- **493110** - General Warehousing and Storage

PSC:

- **S215, V119, R706, V9, R604**

CAPABILITY NARRATIVE

Headquartered in Texas, EAI Industries, LLC proudly holds certifications as a minority woman-owned small business. As a government and private distributor/wholesaler, and services provider, we bring over 25 years of collective expertise in transportation, logistics, and supply chain management to the forefront of our operations.

EAI Industries, LLC is a dynamic and innovative government contracting firm dedicated to providing high-quality services to federal, state, and local government agencies. Established with a commitment to excellence, EAI specializes in delivering comprehensive solutions in the areas of transportation, warehousing, storage, and supply chain management.

EAI Industries, LLC upholds a set of five fundamental values – integrity, customer service, accountability, respect, and excellence. These values not only act as guiding principles but also serve as a compass for our employees and partners, influencing their daily decisions in the best interest of themselves, the team, and the company.

CORE COMPETENCIES

- Ground, ocean, and air, forward, reverse, last mile, middle mile, dispatch, logistics coordination
- Expert courier services
- 3PL/4PL warehousing, cold storage, inventory management, kitting, crate and storage
- End-to-end supply chain management
- Warehouse management systems
- Comprehensive transportation management systems and Logistics execution systems
- Safe and secure freight transport
- Logistic Coordination and Mapping

CORPORATE EXPERIENCE

New Warehouse Facility Buildout

Employee | June 2021 - August 2022

- Performed analysis and implementation of standard operating procedures/processes resulting to a cost-saving of \$2.3M.
- Guided and executed operational enhancements, driving a 56% reduction in inventory exceptions in path. Implementation of Lean Six Sigma Processes improved operational efficiencies and resulted in increased revenues by 10%.
- Conducted an IT infrastructure audit to identify areas for optimization and modernization and identified opportunities to consolidate distribution centers and reduce overall logistics costs by 11.5% year over year.

Lockheed Martin

Employee | June 2009 - December 2011

- Performed implementation of Warehouse Management, Transportation Management, AI & International and Domestic Warehousing. Resulting in reduced transportation costs by 20% by leveraging machine learning and artificial intelligence, increased Warehouse capacity for inventory by identifying obsolescence and a return on investment netted 20% returns Year over Year
- Implemented advanced tracking and monitoring systems to provide real-time visibility into the movement of goods across the supply chain
- Implemented traceability systems utilizing technologies such as RFID or barcoding.

