



Ignite Your Leadership Potential

***“Great leadership handed down
from generation to generation is
what develops great nations.”***

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1

Servant Leadership

Leadership is about selfless service

- *it is NOT about YOU!*
- *it is ALL about YOU!*

“If service is below you, then leadership is beyond you.”

Must set the example in everything you do everyday

- *you are the leader 24/7/365*
- *the people on your team are always watching*
- *you are the moral, ethical, lawful compass*

***“America is great because America is good, and if America
ever ceases to be good, America will cease to be great.”***

Alexis de Tocqueville



2

2

Taking Charge

Be in charge

- *vision, a plan & culture*
- *the what, how & why*
- *communicate to your organization*
 - **my ROTC example**

*Be decisive – **MAKE A DECISION***

Making changes

- *making changes*
 - *don't change things right away*

“if you are managing change, you are behind the power curve”

- *do not accept the answer:*
“that is the way we have always done it”

3

Communicating

Must be able to communicate

- *it is what leaders do!*
- *communication is never as good as you think it is*
- *always ask yourself “who else needs to know”*
- *must be a two-way street*
- *involve everyone in making decisions and problem solving*
- *must be concise, succinct and easily understood –*
“if it can be misunderstood it will be”
 - *Napoleon's Corporal*
- *how to conduct meetings*

“A good idea is a good idea whether it comes from a Private or a General...”

4

Training Your People

Must train your team

- *Train your team to the standard you expect from them*
- **Leadership Scale**
- *The evils of micro-managing*
 - **Mortar Platoon Example**
- *Accountability, Authority and Responsibility*

Have a **Mentor**, Be a **Mentor**

Give regular feedback to people on your team

- *on the spot and regular counselling*

Building Your Team

Must build your TEAM

- *it all starts with*
360- DEGREE TRUST
 - *build a community*
- **always** *give credit where credit is due!*
- *allow people to learn and grow without fear*
 - a zero-defect environment stifles progress & growth

"If you didn't make a mistake today then you probably did not do anything."

Must motivate your people

- *it's not reward and punishment, money or fame*

GIVE THEM A SENSE OF PURPOSE!

- *figure out what makes your organization unique*

Getting Results

Leaders Get Results

- *you can do everything discussed in this presentation and not be a successful leader*
- **results matter** – good leaders demand it
- *you will be judged against others*
- **75% Rule**
- *habits, motivation & self-discipline*

“Winning is not a sometime thing; it’s an all-the-time thing. You don’t win once in a while; you don’t do things right once in a while; you do them right all the time. Winning is a habit.”

Vince Lombardi



7

7

Professional Development

Continue to build your Leadership skills

- *read books, articles and bulletins about leadership*
- *importance of Professional Development Programs*

Figure out what works for you & your organization

- *what works for me may not work for you*
- *learn from others – good and bad*
- *keep a **Leadership Journal***

Never avoid leadership positions and opportunities

- ***great leaders want to lead!***
- *practice makes perfect – knowledge vs experience*

Take Time for **Reflection**

- *after every event / part of your daily life*



8

8

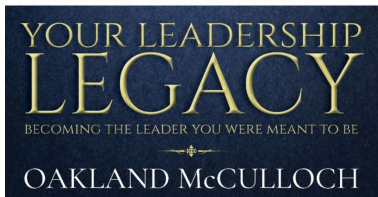
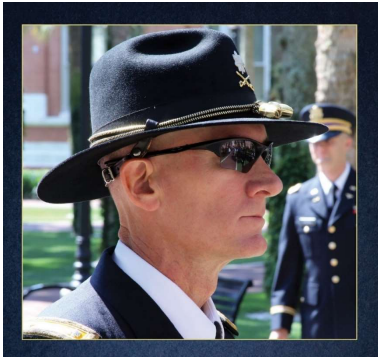
Final Thoughts

- Leadership is a **JOURNEY** not a **DESTINATION!**
- What is your **Leadership Legacy**
“Great leadership handed down from generation to generation is what develops great nations.”
- The next generation of leaders is your responsibility
- It is all about **SELFLESS SERVICE – NOT YOU!**
- **MAKE A POSITIVE DIFFERENCE EVERY DAY**

Last Thought

*What will your
Leadership Legacy be?*

*Be The Leader
You Were Meant To Be*



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develops great nations.”*

What will your leadership legacy be?

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