

## READYMADE GARMENTS ERP



Retails  
Wholesale  
& Manufacturing

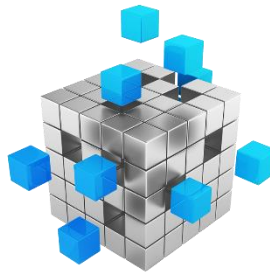
# Product Overview

- **Adding New Technology to your Business:** Growing a business often requires keeping up with the latest industry trends, including software technology. Thus, every business needs to always be on the lookout for new software technology that will improve the growth and efficiency of their business. New software platforms are outpacing traditional software and services, creating new market opportunities for businesses and providing simplified strategies and operating models for established businesses to maintain their competitiveness.
- **All Business Module in One Software:** AccountGST is ERP software that provides Accounting Solutions, Tax Compliance, CRM, Ecommerce, CMS (Complaint Management System), RMA (Return Goods Authorization), Customer Retention, OPM (Order Process Management) & Production Management. It enhances business productivity, improves employee efficiency and increases business revenue. It gives not only an accounting solution but complete business automation.
- **Software Target Market:** Our target markets are POS, Retailers, Wholesalers Distributors and Manufacturers. The products are suitable for SMB Industries.

# Complete Business Automation

100 % paper Less  
Accounting  
Operations

No salesman  
Expand Business with  
B2B Ecommerce App



Centralized data  
from distributors to  
retailers

Easy Business  
Expansion  
Multi Retails & Multi  
Distribution

## Take your Business On Next Level



## Price & Discount

- ✓ Set Automatic Price & Discount
- ✓ Control Extra Discount on Bill
- ✓ Daily Sales Report with Discount Allocated
- ✓ User Rights Control For Customer Discount



## Barcode

- ✓ Printer and Reader
- ✓ Customize Design
- ✓ Label Printer & Sheet Printer
- ✓ Brand, SKUs, Purchase Cost Code
- ✓ Additional Fields in Bar code



## Customer Program

- ✓ Cash Back Royalty
- ✓ Buying History
- ✓ Birthday & Anniversary Wishes & offers
- ✓ Easy Return
- ✓ Easy Replacement



## Cash Counter

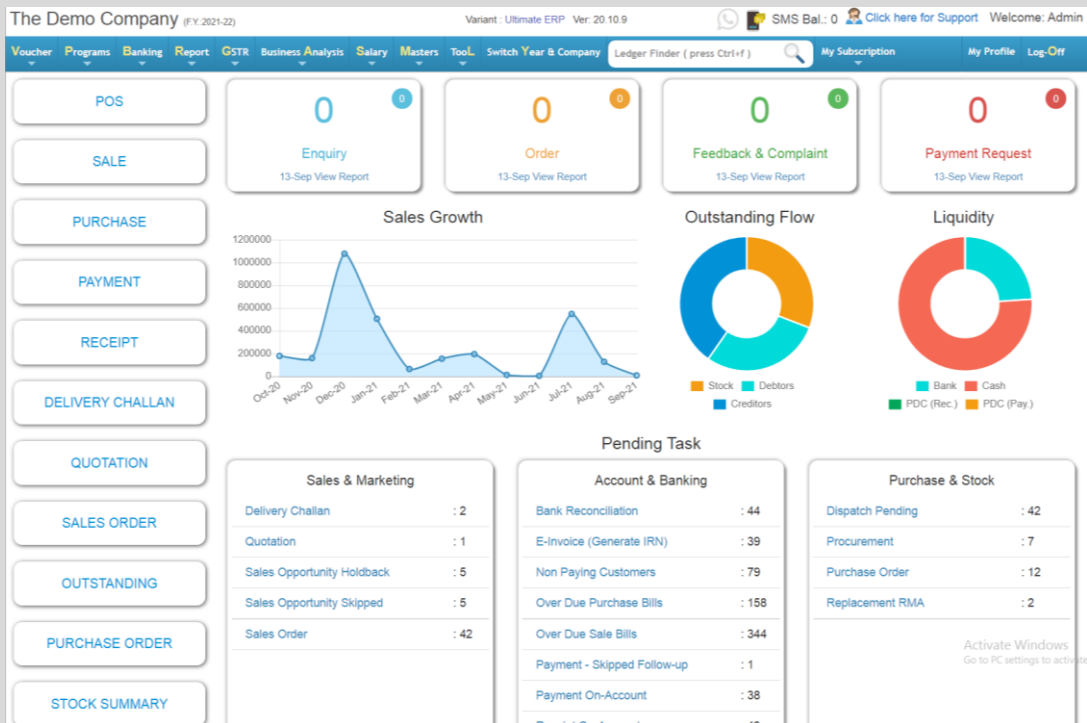
- ✓ Multiple Billing
- ✓ Multiple Payment Mode
- ✓ Multiple Operators Cash Collection Report
- ✓ Location wise Billing
- ✓ Payment Collection Reconciliation (For Owner)
- ✓ Daily Sales Report & Discount Report
- ✓ Manage Customer Credit & Cash Billing



## Inventory Management

- ✓ Manage SKUs by Size, Color, Department and Brand-wise
- ✓ Location wise Stock Management
- ✓ Dead Stock Report
- ✓ Stock Movement Report
- ✓ Bin Code
- ✓ Combo Products
- ✓ Stock Journal (Consumption & Production)
- ✓ Manage Stock In-Out, Lost, theft, damage, free Item etc.

# DESKTOP PROJECT



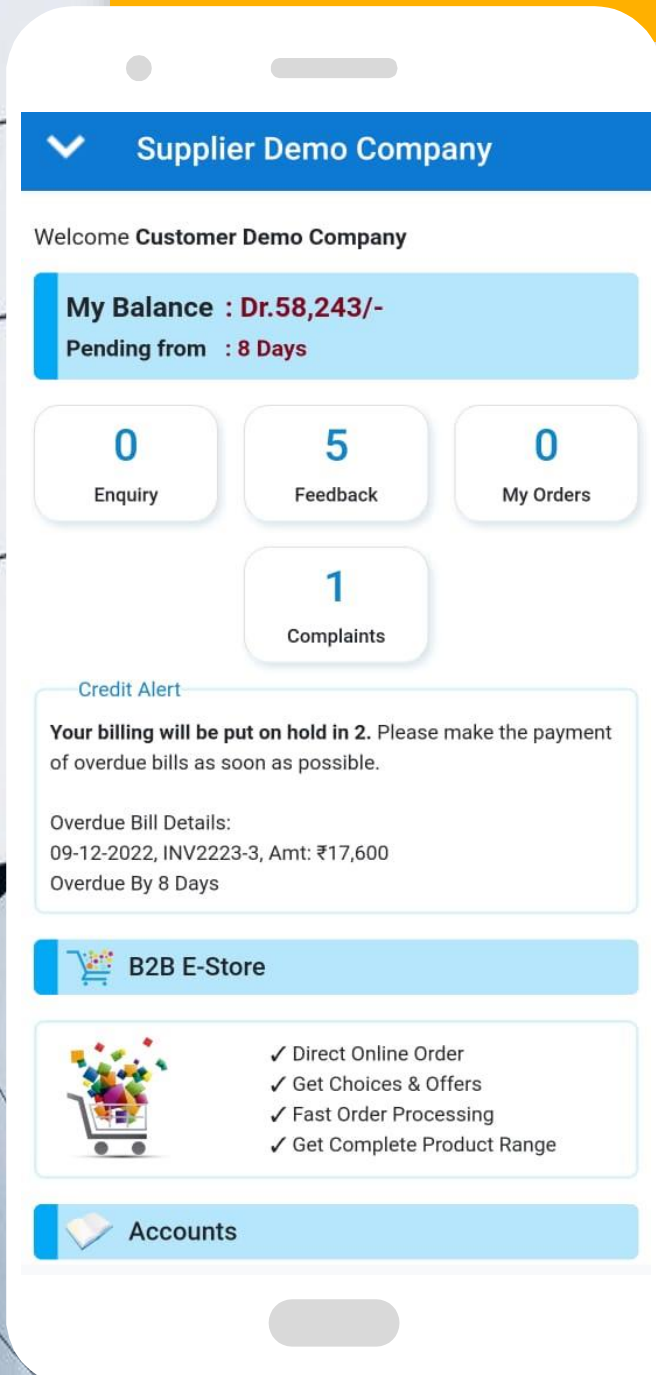
Advance & Informative

Analytics Charts

Pending Task

Workflow & Approval

# B2B Customer App



- ✓ 100 % Paper Less Operation
- ✓ Collect enquiries, feedback and complaints on ERP through the app.
- ✓ Reduce Accounting Burden
- ✓ Customer's Outstanding & Ledger Details
- ✓ Bill & Payment Receipt - PDF download
- ✓ Goods Delivery details
- ✓ New Offers & Scheme
- ✓ Mobile App Order Booking
- ✓ Payment Reminders
- ✓ Stock list & Prices Updates
- ✓ B2B e-commerce Integration



# Features and Technologies

## Full Accounting

- ✓ Vouchers: Sale, Purchase, Stock Transfer, Stock-Journal, Expense, Income, Contra, Delivery Challan, Journal, Credit Note, Debit Note and Material In – Out, GDN, GRN
- ✓ Reports: Ledgers, Stock, Banking, Analyzing and MIS
- ✓ Financial reports: Trail balance, Trading a/c, Profit & Loss, Balance sheet.
- ✓ Reconciliation: Banking, Payment Collection, Masters, Sales, Purchase, Expenses, Payouts, Credit note, Debit note, journal and Contra

## Inventory Management

- ✓ Product Formation: Unit Conversion, Lot, Batches & Expiry, Parallel Unit, Product category, Category Specification, Product Special Column in Invoice, Combo, Serial Management, Assembling, Box & Loose Packing
- ✓ Location wise: Maintain location wise, Bin Code System, Multiple Dispatch Location in Invoice, Location wise Sale, Location wise Collection
- ✓ Reports: Minimum Stock Alert, Last 3 Suppliers, Unlimited Grouping, Movement of Stock, Stock in Hand, Stock in Locations, Suppliers-wise Report, Brand-wise Reports & Categories-wise Reports, Serial number wise report

## RMA

- ✓ Pending repair and replacement
- ✓ Warranty check and claim
- ✓ Stock management of RMA
- ✓ Claim damage and faulty stock

## Price List Management

- ✓ Categories wise Price like retails, wholesale, distributors and many more.
- ✓ Customer wise Price like every customer has individual price
- ✓ 2 types of formations:
  - a. List Price – Discount = Selling Price
  - b. Purchase Cost + Profit = Selling Price
- ✓ Remember Customer's Last Price & Discount

## Order Process Management

- ✓ Features: Estimate, Sales Order, Sales Order Approval, Purchase Order, Purchase Order Approval, Full Invoicing, Partial Invoicing, Advance Payment Against Order.
- ✓ Reports: Pending Order, Stock Availability for Order Booking, Purchase Demand Against Pending Orders

## Customer Outstanding Management

- ✓ Features: Bill Credit Days, Customer Credit, Bill wise Credit, Payment reminders, Customer Follow-up, Stop Billing, Customer Grace Period
- ✓ Reports: Account ageing by days, Non Paying Customers, Today Payment, Payment Skipped, Customers Payment Rating, PDC
- ✓ PDC Cheque: Customers Reminder, Auto Bank Deposit Slip, Todays Cheque Clearance, Postpone Cheque Clearance

## Dynamic Bill Format

- ✓ Dynamic settings for Bill Design
- ✓ Upload Company logo
- ✓ Upload Payment UPI Code
- ✓ Upload Company's Sign & Seal

## Barcode

- ✓ Reader & Writer
- ✓ Print Brand & logo
- ✓ Customize Barcoding Label
- ✓ Print OFS, SKU, PPC and many more

## POS

- ✓ Features: Fully web-base, Customer Introduce date, Customer membership, Easy Replacement & return, Multiple Payment mode, customer credit & cash, Compatible with Thermal Printer + Cash Drawer.
- ✓ Sales Growth: Customer Reward Points & Cash Back
- ✓ Reports: Retail Credit notes, Daily Sale reports counter wise, Daily payment collections, Owner Payment Collection Reconciliation, Customer history

## Communication

- ✓ Support Whatsapp, Email, SMS, Sharing Link
- ✓ Auto Reminders/ Messages: Customer Outstanding, PDC Cheque clearance, Cheque Bounce, Material Dispatch, sales Order Confirmation, New Invoice Created, Payment Received, Timely Payment reminders, Customer monthly ledgers, Customer monthly outstanding
- ✓ Broadcasting: New Products offer, Notifications, Birthday + wedding anniversary wishes, Stock clearing etc

- ✓ Language: Communications in Customer native language

## Customer Turnover

- Alert inactive customers
- Help to retain inactive customers
- Analysis Churn Rate
- Focus Customer Retention
- Improve Business growth

## Manufacturing

- ✓ Features: Planning, scheduling, Formula, BOM, Indent, Job Work, Shop floor Pending, Stock management
- ✓ Reports: Stock summary Sheet, Cost Sheet, Barcode Printing, Inventory Management, Procurement, Cost Analysis & Cost Control

## GST

- ✓ GSN of all GST reports
- ✓ GST auto verifications
- ✓ Manage auto RCM and threshold limit
- ✓ API for GSTR 3B reconciliation, E-Way-bill and IRN integration
- ✓ Export, Import and LUT

## Cost Center & Profit Center

- ✓ Manage expenses & Budget
- ✓ Profit and Loss report of Location or Customer or Project wise
- ✓ Function-specific Cost

## Document Management System (DMS) \*

- ✓ Store document like Purchase, Sales, challan, payment, expenses, receipt in ERP
- ✓ 100 % Paper less operation
- ✓ Mobile App for DMS
- ✓ Unlimited Space for Document Storage



## **E-commerce \***

- ✓ Features: Offers & Scheme, Product Showcase, Web-support, Door Delivery Management, Order Process Management, Customer UI, Online Payment Gateway, POD Management
- ✓ Reports: Customer Acquisition, Customer repeat Purchase rate, Sales Report
- ✓ Promotions: App Installation Rewards, Refer & Earns, Cash Back, rewards and wallet for Customers
- ✓ Interference: Web, Admin Panel, Android, IOS
- ✓ Order Booking Process: By Salesman, By Customers, By Admin Team

## **User Rights Management**

Create, Edit, Delete, View & Backdate entry

## **Workflow, Approval & Reconciliation**

On Sale, Purchase & Manufacturing

## **Goods Delivery Notes**

- ✓ Project Management
- ✓ Challan wise material Inward and outward
- ✓ Partial Billing in running Project
- ✓ Block chain to protect data deforming

## **Salesman**

- ✓ Product wise Incentive
- ✓ Incentive on Payment recovery
- ✓ Salesman minimum sales target
- ✓ Sales team can directly put an order and collect customer's payment

## **CRM**

- ✓ Enquiry
- ✓ Feedback
- ✓ Complaint
- ✓ Product Based auto Feedback on Sale
- ✓ Leads Follow-ups and logs

## **Location and Branches**

- ✓ Multiple Locations and Branches
- ✓ Location-wise User Rights
- ✓ Branch-wise User Rights
- ✓ Branch Indent request and Indent Transfer

## **Customer Support**

Call Me, Ticket System, Remote Desk Help and Whatsapp group

## Other Free Benefits



1<sup>st</sup> Website



365 Days Customer:  
Support

- Voice
- Email
- Web RemoteDesk
- Training & learning



New Features &  
updates

- Cloud Platform
- Software Language
- Query Optimization
- Features Enhancement



Data Import from  
Old software

- Customer Master
- Products Master
- Supplier Master

# Price & licensing

Variants	Business	Ultimate	Ultimate Pro	Enterprise	Corporate
Users Login	1	3	5	10	15
Companies account	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited
Extra Users			5	10	100
Locations - Stock & Billing	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited
Branch					2
Extra Branch					25000/-
Extra Users Cost (One time)			2500/- Scalable to 5 Users	4500/- Scalable to 10 Users	4500/-
Next Year Renewal Per Year	2000/-	3000/-	4800/-	12000/-	45000/-
Product First time Buying Price	<b>6000/-</b>	<b>11500/-</b>	<b>18000/-</b>	<b>45000/-</b>	<b>200000/-</b>

Variant 1:

**Business / Ultimate**

For Small Business group



Variant 2:

**Ultimate Pro**

For Small Business group



Variant 3:

**Enterprise**

For Medium sized company.



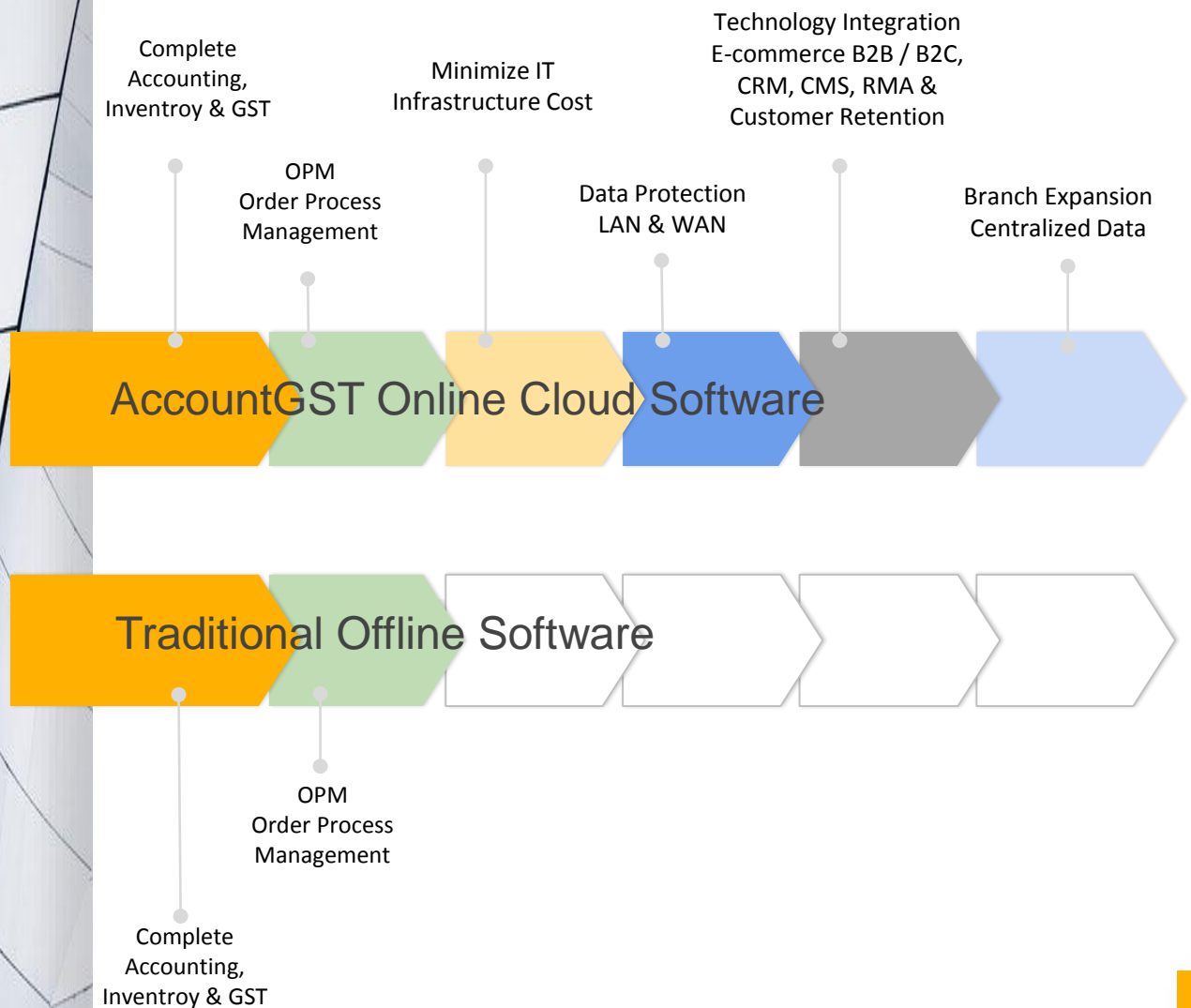
Variant 4:

**Corporate**

For Large sized company.



# Compare with other software



# Customers Testimonial



**Indore Garments**  
Indore, Madhya Pradesh

Very good software. Never thought a software would be so easy to use. AccountGST software is user friendly and can be operated from anywhere as a cloud base. The best part of this software is that I can manage both my firm accounts from one place. They have the best help and support system.

--- Huzefa Saifuddin



**NK's Brand Street**  
Gajapati, Odisha

Software gives full control on my all operations and easy to manage multiple billing locations. It fulfills all my Business requirement. Thanks to AccountGST Team.

--- Naveen Kumar



**Narendra A To Z**  
Gazipure, Uttar Pradesh

The software is very easy to use. All functions are very useful and especially Barcode and POS. I am happy with AccountGST.

--- Narendra Gupta



**Kanak Fashion**  
Indore, Madhya Pradesh

The software gives complete control over all my operations and it is easy to manage multiple stock locations. Features such as customer sales orders, job-work and barcoding meet all my business needs. Thanks to AccountGST Team.

--- Roshan Choukse



....1000 plus **Happy Customers**



# AWS Cloud



AWS is the world's number one hosting platform in data security, reliability and stability.

## Cloud benefits that your offline technology doesn't have



- **Encrypted Data Protection:** Protects data from hacking and theft. Your data is secure on LAN and WAN.



- **Minimize IT Cost:** Save money by eliminating server, storage, backup, firewall, router, UPS and branch connectivity router cost.



- **Give Latest Technology to your Business:** You'll always be the first to get the latest software updates and the latest cloud technology.



- **Improve Employee Productive:** Cloud promotes employee collaboration in your business by mobile apps.



- **Better Consistency:** Cloud computing provides the highest level of software stability through clustered services and load balancer technology. Not possible in offline platform



- **Hassle Free Support:** Web base technology provides installation free platform and get remote desk support in real time.



- **Multiply Business Globally:** Multiply your business globally, access your business data Anytime, Anywhere & Anyplace. Connect your team through any interface like web and mobile.

# Company Fact Sheet



## Introduction

GridsonLAB has 17 years experience in Information technology. Our company provides solutions in ERP Development, SAAS Software and Network Infrastructure.

## Key Resources

- ✓ Physical – AWS Cloud, Digital Ocean
- ✓ Intellectual – (Trademark) Accountgst.com, APN
- ✓ Human – PHP, MYSQLP and JAVA Expertise Team, PAN India Customer Support, Accounting, Business & Legal Consultants
- ✓ Finance – Bootstrapping, Zero Debt Company

## Products & Services we offer

- ✓ ERP accounting Software
- ✓ Complaint Management System
- ✓ E-Commerce
- ✓ CRM
- ✓ Software Customization
- ✓ Cloud Platform Development

## Management - Core Members

Burhanuddin Singaporewala, Owner  
Haider Ali, Product Head & Co-Partner  
Kapil Patidaar, Product Head  
Anil Rajput, Senior Marketing Head

## Industry we serve

Automobiles  
Hardware & Sanitary  
Paints  
Garments & Textiles  
Metal Industry  
Confectionary  
CCTV and IT Companies  
Stationery  
Furniture  
Tools & Machineries  
Doors & Plywood  
Medicine  
Electricals & Electronics  
Grocery, Grain & pulse  
POS & Supermarket  
Oils & Lubricants  
Carpets & Metrics  
Chemicals  
Seeds & Fertilizers  
Supermarkets & POS  
Pharma & Surgical  
Industries  
Building Materials  
Footwear  
Glass

Shahaji Kaitke, Business Developer  
Sudhir Thakur, Technical Head  
Jamila Askiwala, CRM Head  
Zahra Kanchwala, Account Manager



# THANKS!

## Any questions?

You can find me at:

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