# **AccountGST**

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### The Complete ERP solution

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### **EXECUTIVE SUMMARY**

#### 

AccountGST is an accounting ERP software developed in 2017 by GridsonLab Private Limited.

AccountGST is a leading provider of ERP Software to growing business Industries. With a team of experts boasting extensive experience in the field, we are well placed to help our clients grow and thrive - even in challenging times. By really getting to know our customers, our talented team are able to offer unique and customized solutions backed by data driven analysis and broad research.

As a company we believe in building long lasting client partnerships which help us all grow. To learn more about how our tailor made ERP Software solutions can help client's business flourish, read on.

AccountGST which not only provides accounting software but also adds complete business automation in a single program

1. CRM

#### 2. Ecommerce

- 3. CMS (Complaint Management System)
- 4. RMA (Return Goods Authorization, repair, replacement, warranty)
- 5. Customer Turnover (Customer Retention)
- 6. OPM (Order Process Management)
- 7. Workflow, approval and Pending Tasks
- 8. Production / Manufacturing / Cost Accounting
- 9. Financial Accounting & Taxation

It enhances business productivity, improves employee efficiency and increases business revenue. It gives complete business automation to small and medium company.

### What we can do



Outdated software technology causes us a lot of losses and hurts the growth of our business. We moved on to AccountGST, and AccountGST transformed our entire business operations and built our business on a secure and managed IT program.

> Manoj Kumar Jain – Director Hasti Computers Pvt. Ltd.

Hasti Computers Pvt Ltd lost its data 3 times due to ransomware attack on tally data. Moreover, they were also found unable to manage the data of multiple branches on the offline platform. Their main core member also kept the data and opened a company against them, becoming a competitor to Hasti Computers.

Hasti Computers is just one example of the thousands of growing SMB businesses that are facing such challenges and losing business growth and productivity.

This is where – AccountGST comes into play.

Account GST provided cutting edge IT technology of ERP cloud based program to Hasti Computers. Hasti Computers overcame all its challenges and moved forward towards business expansion. They benefited from complete data security, benefits of cloud computing and hassle-free business operations.

| Customer Name                               | Product Variant  | State & City                           |
|---|------------------|--|
| Isha Enterprises                            | Corporate ERP    | Maharashtra - Pune                     |
| Realtime Security Zone                      | Enterprise ERP   | Tamil Nadu - Chennai                   |
| SECURITY KART                               | Corporate ERP    | Maharashtra - Mumbai                   |
| Madhur Confectioners Private Limited        | Corporate ERP    | Madhya Pradesh - Indore                |
| M/s Laps N Tabs Technology Private Limited  | Ultimate Pro ERP | Uttar Pradesh - Lucknow                |
| Tech Exchange                               | Enterprise ERP   | Madhya Pradesh - Indore                |
| WAVES                                       | Enterprise ERP   | Maharashtra - Aurangabad               |
| B-TECH                                      | Enterprise ERP   | Maharashtra - Mumbai                   |
| ASHA AGRO SALES                             | Ultimate ERP     | Madhya Pradesh - Indore                |
| Elegant Foam And Furnishing Private Limited | Ultimate ERP     | Madhya Pradesh - Indore                |
| YAALIMADAD                                  | Ultimate ERP     | Delhi - New Delhi                      |
| Kanak Fashion                               | Enterprise ERP   | Madhya Pradesh - Indore                |
| FIRENIX TECHNOLOGIES PRIVATE LIMITED        | Enterprise ERP   | Maharashtra - Pune                     |
| Bigboss                                     | Ultimate ERP     | Madhya Pradesh - Indore                |
| Smart Security Systems                      | Ultimate ERP     | Tamil Nadu - Salem                     |
| Sneha Traders                               | Ultimate ERP     | Madhya Pradesh - Indore                |
| Tech Rudraum Pvt. Ltd.                      | Enterprise ERP   | Madhya Pradesh - Indore                |
| Kaamdhenu Infotrade Private Limited         | Corporate ERP    | Goa - TALIGAON, Maharashtra - Kolhapur |
| Purandhareshwara Steels Ltd                 | Enterprise ERP   | Maharashtra - Pune                     |
| HASANI BUILDING MATERIAL                    | Ultimate ERP     | Madhya Pradesh - Kukshi                |
| Raj Kumar Modi                              | Ultimate Pro ERP | Delhi - Delhi                          |
| Rukmani Enterprises                         | Ultimate ERP     | Madhya Pradesh - Indore                |
| Y.H TRADING COMPANY                         | Ultimate ERP     | West Bengal - Kolkata                  |
| Calcutta Enterprises                        | Business ERP     | Madhya Pradesh - Indore                |
| AARAMBH RESOURCING And SOLUTIONS            | Ultimate ERP     | Madhya Pradesh - Damoh                 |
| Shiv Industries                             | Ultimate ERP     | Madhya Pradesh – Indore                |
| Continental Refractories Pvt. Ltd.          | Enterprise ERP   | Madhya Pradesh - Indore                |
| ARIHANT SECURITIES                          | Ultimate Pro ERP | Maharashtra - Pune                     |

| stomer Name  | Product Variant  | State & City               |
|--|------------------|----------------------------|
| yam Industries   | Business ERP     | Madhya Pradesh - Indore    |
| grance Marketing                                       | Ultimate ERP     | Maharashtra - Mumbai       |
| ingalam Electro Weighs                                 | Ultimate ERP     | Karnataka - HUBBALLI       |
| Tech Enterprises                                       | Ultimate Pro ERP | Maharashtra - Pune         |
| I TRADING COMPANY                                      | Ultimate ERP     | West Bengal - Kolkata      |
| H Technologies LLP                                     | Enterprise ERP   | Madhya Pradesh - Indore    |
| FY HEALTHCARE AND MEDI DEVICES (INDIA) PRIVATE LIMITED | Enterprise ERP   | Madhya Pradesh - Indore    |
| REE LUBRICANTS   | Ultimate Pro ERP | Maharashtra - Pune         |
| n Infra Private Limited                                | Ultimate ERP     | Madhya Pradesh - Indore    |
| NICS INFO  | Business ERP     | Maharashtra - Mumbai       |
| ALIF CONSTRUCTION EQUIPMENTS                           | Enterprise ERP   | Telangana - Hyderabad      |
| RSHVA INFOTECH   | Enterprise ERP   | Maharashtra - Nashik       |
| MPAX INDIA   | Enterprise ERP   | Maharashtra - Pune         |
| sti Computers Pvt Ltd                                  | Corporate ERP    | Madhya Pradesh - Indore    |
| ADES POWER TOOLS                                       | Ultimate ERP     | Madhya Pradesh - Indore    |
| ani Group  | Ultimate Pro ERP | Madhya Pradesh - Indore    |
| wkabaan Power Tools                                    | Ultimate ERP     | Madhya Pradesh - Indore    |
| tidar Enterprises                                      | Ultimate Pro ERP | Madhya Pradesh - Maheshwar |
| R  | Ultimate Pro ERP | Madhya Pradesh - Indore    |
| uja Traders  | Ultimate ERP     | Madhya Pradesh - Indore    |
| ambati Trading Co.                                     | Ultimate ERP     | Maharashtra - Mumbai       |
| т  | Ultimate ERP     | Madhya Pradesh - Indore    |
| ain House  | Ultimate ERP     | Madhya Pradesh - Indore    |
| a Kripa Tools And Spares                               | Ultimate ERP     | Madhya Pradesh - Ujjain    |
| BWIFT And Co.  | Ultimate ERP     | Rajasthan - Bhilwara       |
| dshah Sponge   | Ultimate ERP     | Madhya Pradesh - Indore    |
| ONAM COMPUTERS   | Ultimate ERP     | Maharashtra - Mumbai       |
| tional Traders   | Business ERP     | Madhya Pradesh - Indore    |

| Customer Name                      | Product Variant  | State & City                |  |
|------------------------------------|------------------|-----------------------------|--|
| aksham Enterprises                 | Enterprise ERP   | Madhya Pradesh - Bhopal     |  |
| ampushp Infotech                   | Ultimate Pro ERP | Maharashtra - SAMBHAJINAGAR |  |
| /itrex Infra Pvt. Ltd.             | Enterprise ERP   | Maharashtra - Pune          |  |
| AJ MEGA MART                       | Enterprise ERP   | Madhya Pradesh - Singrauli  |  |
| /I and B Global Tools              | Ultimate ERP     | Madhya Pradesh - Indore     |  |
| и/s. GEETA FOOD PRODUCTS           | Ultimate ERP     | Madhya Pradesh - Mhow       |  |
| lif Enterprises                    | Ultimate ERP     | Madhya Pradesh - Indore     |  |
| lusaini Hardware Store             | Ultimate ERP     | Madhya Pradesh - Betul      |  |
| Daulat Ram And Sons                | Ultimate ERP     | Uttar Pradesh - Agra        |  |
| Chloros Eco Solutions              | Ultimate ERP     | Maharashtra - Mumbai        |  |
| aminate                            | Ultimate ERP     | Madhya Pradesh - Indore     |  |
| Ashirwad Trading Company           | Ultimate ERP     | Madhya Pradesh - Manasa     |  |
| BADSHAH ROLLERS AND ADHESIVES      | Enterprise ERP   | Madhya Pradesh - Indore     |  |
| /ipin Plywood And Hardware         | Ultimate ERP     | Madhya Pradesh - Bhopal     |  |
| OP ALUMINUM EXTRUSION              | Enterprise ERP   | Madhya Pradesh - Ujjain     |  |
| IMEC                               | Ultimate ERP     | Madhya Pradesh - Indore     |  |
| Л.S Trading                        | Ultimate ERP     | Madhya Pradesh - Khandwa    |  |
| K ELECTROCON                       | Ultimate ERP     | Madhya Pradesh - Indore     |  |
| KYZ NATURAL RUBBER PRIVATE LIMITED | Ultimate ERP     | Madhya Pradesh - Indore     |  |
| Babji Crockery                     | Ultimate ERP     | Madhya Pradesh - Indore     |  |
| ARSH ENTERPRISES                   | Enterprise ERP   | Maharashtra - Kolhapur      |  |
| Popular Stores                     | Enterprise ERP   | Madhya Pradesh - Mhow       |  |
| hri Harsiddhi Stone Crusher        | Business ERP     | Madhya Pradesh - Dewas      |  |
| LANPLAST PRIVATE LIMITED           | Enterprise ERP   | Rajasthan - Kota            |  |
| GOYAL INDUSTRIES                   | Ultimate ERP     | Madhya Pradesh - Guna       |  |
| /ijay Trading                      | Ultimate ERP     | Maharashtra - Mumbai        |  |
| lardware Center                    | Ultimate ERP     | Madhya Pradesh - Indore     |  |
| lakimi Trading                     | Ultimate ERP     | Maharashtra - Mumbai        |  |

| ustomer Name                        | Product Variant  | State & City            |  |
|-------------------------------------|------------------|-------------------------|--|
| lew Geetanjali Public School        | Ultimate ERP     | Madhya Pradesh - Indore |  |
| vigital India Works                 | Business ERP     | Chhatisgarh - Balod     |  |
| ombay Machinery And Tools Syndicate | Ultimate ERP     | Madhya Pradesh - Indore |  |
| NDUSTRIAL BELTS CORPORATION         | Enterprise ERP   | Tamil Nadu - Chennai    |  |
| /ultani Motors                      | Ultimate ERP     | Madhya Pradesh - Indore |  |
| kshay Intensive Marketing           | Ultimate Pro ERP | Madhya Pradesh - Indore |  |
| eliable Coats Pvt Ltd               | Enterprise ERP   | Madhya Pradesh - Indore |  |
| lif Hardware And Paint Centre       | Enterprise ERP   | Madhya Pradesh - Indore |  |
| ingsman Clothing International      | Ultimate ERP     | Madhya Pradesh - Indore |  |
| AIFEE ELECTRICALS                   | Ultimate ERP     | Madhya Pradesh - Indore |  |
| Aurtaza Steel Industries            | Business ERP     | Madhya Pradesh - Rao    |  |
| Ikt Project And Automation          | Ultimate ERP     | Madhya Pradesh - Indore |  |
| rora Industries                     | Ultimate ERP     | Madhya Pradesh - Indore |  |
| hree Ganesh Steel Hardware          | Enterprise ERP   | Madhya Pradesh - Indore |  |
| Vood Hub                            | Ultimate ERP     | Gujarat - Surat         |  |
| harmal Hardware And Tools           | Ultimate ERP     | Madhya Pradesh - Indore |  |
| imply Organics                      | Ultimate ERP     | Madhya Pradesh - Indore |  |
| ambay Hardware                      | Ultimate ERP     | Madhya Pradesh - Indore |  |
| IO GENESIS                          | Ultimate ERP     | Madhya Pradesh - Indore |  |
| And Brothers Barnagarwala           | Ultimate ERP     | (MP) - Indore           |  |
| K AGRO PVT LTD                      | Enterprise ERP   | Madhya Pradesh - Indore |  |
| Nangala Enterprises                 | Ultimate ERP     | Madhya Pradesh - Indore |  |
| kash Mehta                          | Business ERP     | Madhya Pradesh - Nagda  |  |
| unshine Corporation                 | Ultimate ERP     | Madhya Pradesh - Indore |  |
| eal-Tech Industries Pvt Limited     | Ultimate ERP     | Maharashtra - Mumbai    |  |
| /IS Stationery Products             | Ultimate ERP     | Madhya Pradesh - Indore |  |
| arang Steels                        | Ultimate ERP     | Madhya Pradesh - Indore |  |

| Customer Name                                  | Product Variant | State & City              |  |
|--|-----------------|---------------------------|--|
| IP Infotech                                    | Ultimate ERP    | Madhya Pradesh - Indore   |  |
| swap lifestyle                                 | Ultimate ERP    | Madhya Pradesh - Indore   |  |
| Transform Infra And Mining Equipment Solutions | Ultimate ERP    | Madhya Pradesh - Indore   |  |
| ESSAR SYSTEMS-TENKASI                          | Ultimate ERP    | Tamil Nadu - Tenkasi      |  |
| Naman Enterprises                              | Enterprise ERP  | Maharashtra - Pune        |  |
| Silicon Systems                                | Corporate ERP   | Madhya Pradesh - Jabalpur |  |
| M/S Kishorsingh Narayansingh                   | Ultimate ERP    | Madhya Pradesh - Boda     |  |

### ....and 2000 plus Customers

### Unique Selling Points

#### Comparing with other brands

| Features   | Tally | Marg | Busy | Zoho | AccountGST |
|--|-------|------|------|------|------------|
| Accounting and Taxation<br>Ledgers, financial accounting and GST   | Yes   | Yes  | Yes  | Yes  | Yes        |
| OPM Order Process Management<br>Complete Business Management from orde <mark>r to cash</mark> .                      | No    | No   | No   | Yes  | Yes        |
| Data Safety<br>Secure data from LAN and WAN side. Like ransomware protection, employee protection and<br>backup free | No    | No   | No   | Yes  | Yes        |
| Multi Branch Expansion<br>Maintain multiple POS, branches and multi location distributions                           | No    | No   | No   | Yes  | Yes        |
| Multi Branch GST<br>Maintain multiple branch GST   | No    | No   | No   | No   | Yes        |
| CRM<br>Enquiry, feedback and complaint management  | No    | No   | No   | No   | Yes        |
| E-Commerce<br>Digital Showcase: Grow Business, create B2B / B2C online Portal and connect with ERP                   | No    | No   | No   | No   | Yes        |
| RMA<br>Repair, replacement and warranty management   | No    | No   | No   | No   | Yes        |
| CMS<br>Complete Complaint management system and customers AMC  | No    | No   | No   | No   | Yes        |
| Customer Support<br>Live ticket system for Software operation, tax guidance and accounting learning                  | No    | No   | No   | No   | Yes        |
| Easy Software Training, Learning & Adaption  | No    | No   | No   | No   | Yes        |
| No Special Training & easy data transfer from your old software.   |       |      |      |      |            |

# **The Complete ERP Solution**

### Go Digital

Embrace Digital Transformation for Business Growth

- ✓ No Paper
- ✓ Less human mistakes
- ✓ Lower Employee Costs
- ✓ Zero Customer Dispute
- ✓ WhatsApp, SMS & Email Integration



### **Streamlined Orders**

From Order to Cash: Transforming Strategies, Amplifying Results

- ✓ Pending Orders
- ✓ Delivery Date
- ✓ Stock in Hand
- ✓ Available stock for booking
- ✓ Procurement: Purchase demand

### **Business Automation**

Scale Up Your Business Success with

#### ✓ CRM

- ✓ Digital Showcase: B2B Ecommerce Platform
- ✓ Mobile Interface: Salesman App, Customer App & Admin App
- ✓ Live Collaboration: Real-Time Data for Your Marketing Team

### **Easy Branch Expansion**

AWS Cloud Powering Multi-Location Retail and Distribution

- ✓ Branch wise GST
- ✓ Branch wise Orders, Available Stock, Billing, Purchase etc.
- ✓ Branch wise Active Dashboard
- ✓ Branch wise financial statement like trading a/c , P&L and Balance sheet.

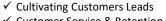
### Take your Business On Next Level

### **Software Key Points**



#### CRM

- ✓ Convert Enquiry to Order
- ✓ Increase Guaranteed Sales



- ✓ Customer Service & Retention
- ✓ Increase Profitability
- ✓ Service Call Management
- ✓ Maintenance Calls. Paid Calls and Chargeable Calls
- ✓ Customer Feedback & updating
- ✓ Customer MC & Renewal

#### Customer Mobile App

- ✓ 100 % Paper Less Operation
- ✓ Reduce Accounting Burden
- ✓ Customer's Outstanding & Ledger Details
- ✓ Bill & Payment Receipt PDF download
- ✓ Goods Delivery details
- ✓ New Offers & Scheme
- ✓ Mobile App Order Booking
- ✓ Payment Reminders
- ✓ Stock list & Prices Updates ✓ B2B e-commerce Integration



- Manage Customer Outstanding
- ✓ Bill Credit Davs
- ✓ Customer Credit
- ✓ Stop Billing on Overdues Invoices or Over credit
- ✓ Payment Follow-up & Log
- ✓ Auto Payment Reminder
- ✓ Auto Payment Rating
- ✓ Non Paying Customers Reports
- ✓ Account Ageing
- ✓ Salesman wise & City wise Outstanding

#### Inventory Management

- ✓ Serial number tracking
- ✓ Product Masking in Billing
- ✓ Minimum Stock Alert
- ✓ Dead Stock Report
- ✓ Stock Movement Report
- ✓ Location wise Stock Management

#### OPM for B2B Customers

- ✓ Salesman Mobile App Sales Orders Booking
- ✓ Manage Project Supplies
- ✓ Pending Sales Orders & Procurement
- ✓ Repeat Sales Enquiry
- ✓ Minimum Stock level alert
- ✓ Delivery Challan Inward / Outward
- ✓ Dispatch Order Management

#### Barcode

- ✓ Fast Billing, just scan Serial Number
- ✓ Writer and Reader
- ✓ Customize Design
- ✓ Support Barcode Label Printer & Sheet Printer
- ✓ Brand, SKUs, Purchase Cost Code
- ✓ Additional Fields in Bar code

#### Price & Discount

- ✓ Markup Product Landing Cost
- ✓ Lock Bottom Price
- ✓ Remember Last Price & Discount Customer Wise
- ✓ Audit Report of Extra Discount in Bill
- ✓ User Rights control
- ✓ Price Grouping Like Retails. Wholesale. Dealer and more

#### RMA

- ✓ Warranty Check
- ✓ Manage Repair & Replacement
- ✓ Pending Customer RMA List
- ✓ RTV return to Vendor
- ✓ Manage RMA Charges and Credit note
- ✓ Stock Bifurcation

#### Customer Turnover

- ✓ Set Buying frequency customer-wise
- ✓ Dashboard Alert for Inactive or Churn Customers
- ✓ Collect Feedback
- ✓ Follow-up for Customer Retention
- ✓ Convert churn customer to regular customer

#### Customer Program

- ✓ Cash Back Rovaltv
- ✓ Points & Redeem
- ✓ Buving History
- ✓ Birthday & Anniversary Wishes & offers
- ✓ Easy Return
- ✓ Easy Replacement

#### Cash Counter

- ✓ Multiple Billing
- ✓ Multiple Payment Mode
- ✓ Multiple Operators Cash Collection Report
- ✓ Location wise Billing
- ✓ Payment Collection Reconciliation (For Owner)
- ✓ Daily Sales Report & Discount Report
- ✓ Manage Customer Credit & Cash Billing









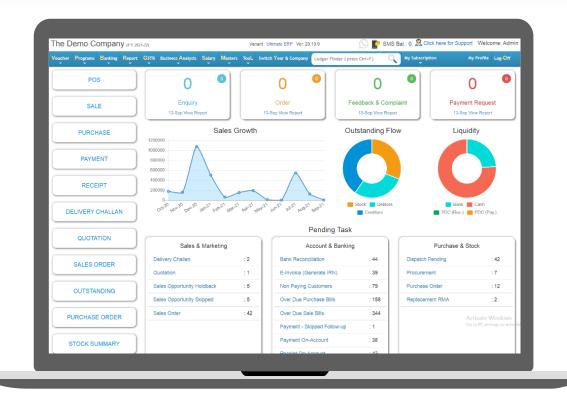
# **DESKTOP PROJECT**

Positive & Negative Reporting

**Analytics Charts** 

Employee Pending Task

Workflow & Approval



# **B2B** Customer Mobile App

#### ✓ 100 % Paper Less Operation

- ✓ Collect enquiries, feedback and complaints on ERP through the app.
- ✓ Reduce Accounting Burden
- ✓ Customer's Outstanding & Ledger Details
- ✓ Bill & Payment Receipt PDF download
- ✓ Goods Delivery details
- ✓ New Offers & Scheme
- ✓ Mobile App Order Booking
- ✓ Payment Reminders
- ✓ Stock list & Prices Updates
- ✓ B2B e-commerce Integration

| elcome Custome   | r Demo Company                               |                |
|--|--|----------------|
| My Balance<br>Pending from   |  |                |
| 0<br>Enquiry   | 5<br>Feedback                                | 0<br>My Orders |
|  | 1<br>Complaints                              |                |
| Credit Alert   |  |                |
| Your billing will be<br>of overdue bills as a<br>Dverdue Bill Details<br>D9-12-2022, INV222<br>Dverdue By 8 Days | 1  | make the payme |
| of overdue bills as s<br>Overdue Bill Details<br>09-12-2022, INV222  | soon as possible.<br>:<br>23-3, Amt: ₹17,600 | make the payme |

\* Require E-commerce Solution

### **Software Datasheet**

#### **Full Accounting**

- ✓ Vouchers: Sale, Purchase, Stock Transfer, Stock-Journal, Expense, Income, Contra, Delivery Challan, Journal, Credit Note, Debit Note and Material In – Out, GDN, GRN
- ✓ Reports: Ledgers, Stock, Banking, Analyzing and MIS
- ✓ Financial reports: Trail balance, Trading a/c, Profit & Loss, Balance sheet.
- ✓ Reconciliation: Banking, Payment Collection, Masters, Sales, Purchase, Expenses, Payouts, Credit note, Debit note, journal and Contra

#### **Inventory Management**

- ✓ Product Formation: Unit Conversion, Lot, Batches & Expiry, Parallel Unit, Product category, Category Specification, Product Special Column in Invoice, Combo, Serial Management, Assembling, Box & Loose Packing
- ✓ Location wise: Maintain location wise, Bin Code System, Multiple Dispatch Location in Invoice, Location wise Sale, Location wise Collection
- ✓ Reports: Minimum Stock Alert, Last 3 Suppliers, Unlimited Grouping, Movement of Stock, Stock in Hand, Stock in Locations, Suppliers-wise Report, Brand-wise Reports & Categories-wise Reports, Serial number wise report

#### RMA

- ✓ Pending repair and replacement
- ✓ Warranty check and claim
- ✓ Stock management of RMA
- ✓ Claim damage and faulty stock

#### Price List Management

- Categories wise Price like retails, wholesale, distributors and many more.
- Customer wise Price like every customer has individual price
- ✓ 2 types of formations:
  a. List Price Discount = Selling Price
  b. Purchase Cost + Profit = Selling Price
- ✓ Remember Customer's Last Price & Discount

#### **Order Process Management**

- ✓ Features: Estimate, Sales Order, Sales Order Approval, Purchase Order, Purchase Order Approval, Full Invoicing, Partial Invoicing, Advance Payment Against Order.
- ✓ Reports: Pending Order, Stock Availability for Order Booking, Purchase Demand Against Pending Orders

#### **Customer Outstanding Management**

- ✓ Features: Bill Credit Days, Customer Credit, Bill wise Credit, Payment reminders, Customer Follow-up, Stop Billing, Customer Grace Period
- ✓ Reports: Account ageing by days, Non Paying Customers, Today Payment, Payment Skipped, Customers Payment Rating, PDC
- ✓ PDC Cheque: Customers Reminder, Auto Bank Deposit Slip, Todays Cheque Clearance, Postpone Cheque Clearance

#### **Dynamic Bill Format**

- ✓ Dynamic settings for Bill Design
- ✓ Upload Company logo
- ✓ Upload Payment UPI Code
- ✓ Upload Company's Sign & Seal

#### Barcode

- ✓ Reader & Writer
- ✓ Print Brand & logo
- ✓ Customize Barcoding Label
- ✓ Print OFS, SKU, PPC and many more

#### POS

- ✓ Features: Fully web-base, Customer Introduce date, Customer membership, Easy Replacement & return, Multiple Payment mode, customer credit & cash, Compatible with Thermal Printer + Cash Drawer.
- ✓ Sales Growth: Customer Reward Points & Cash Back
- ✓ Reports: Retail Credit notes, Daily Sale reports counter wise, Daily payment collections, Owner Payment Collection Reconciliation, Customer history

#### Communication

- ✓ Support Whatsapp, Email, SMS, Sharing Link
- ✓ Auto Reminders/ Messages: Customer Outstanding, PDC Cheque clearance, Cheque Bounce, Material Dispatch, sales Order Confirmation, New Invoice Created, Payment Received, Timely Payment reminders, Customer monthly ledgers, Customer monthly outstanding
- ✓ Broadcasting: New Products offer, Notifications, Birthday + wedding anniversary wishes, Stock clearing etc

✓ Language: Communications in Customer native language

#### **Customer Turnover**

Alert inactive customers Help to retain inactive customers Analysis Churn Rate Focus Customer Retention Improve Business growth

#### Manufacturing

- ✓ Features: Planning, scheduling, Formula, BOM, Indent, Job Work, Shop floor Pending, Stock management
- ✓ Reports: Stock summary Sheet, Cost Sheet, Barcode Printing, Inventory Management, Procurement, Cost Analysis & Cost Control

#### GST

- ✓ GSN of all GST reports
- ✓ GST auto verifications
- ✓ Manage auto RCM and threshold limit
- ✓ API for GSTR 3B reconciliation, E-Way-bill and IRN integration
- ✓ Export, Import and LUT
- ✓ E-Invoice, E-way Bill, GST API automation

#### **Cost Center & Profit Center**

- ✓ Manage expenses & Budget
- ✓ Profit and Loss report of Location or Customer or Project wise
- ✓ Function-specific Cost

#### Document Management System (DMS) \*

- ✓ Save Hard Copy of Purchase, Sales, challan, payment, expenses, receipt in ERP
- ✓ 100 % Paper less operation
- ✓ Fully Customized

#### E-commerce \*

- ✓ Features: Offers & Scheme, Product Showcase, Web-support, Door Delivery Management, Order Process Management, Customer UI, Online Payment Gateway, POD Management
- ✓ Reports: Customer Acquisition, Customer repeat Purchase rate, Sales Report
- ✓ Promotions: App Installation Rewards, Refer & Earns, Cash Back, rewards and wallet for Customers
- ✓ Interference: Web, Admin Panel, Android, IOS
- ✓ Order Booking Process: By Salesman, By Customers, By Admin Team

#### **User Rights Management**

Create, Edit, Delete, View & Backdate entry

#### Workflow, Approval & Reconciliation

On Sale, Purchase & Manufacturing

#### **Goods Delivery Notes**

- ✓ Project Management
- ✓ Challan wise material Inward and outward
- ✓ Partial Billing in running Project
- ✓ Block chain to protect data deforming

#### Salesman

- ✓ Product wise Incentive
- ✓ Incentive on Payment recovery
- ✓ Salesman minimum sales target
- ✓ Sales team can directly put an order and collect customer's payment

#### CRM

- 🗸 Enquiry
- ✓ Feedback
- ✓ Complaint
- ✓ Product Based auto Feedback on Sale
- ✓ Leads Follow-ups and logs

#### **Location and Branches**

- ✓ Multiple Locations and Branches
- ✓ Location-wise User Rights
- ✓ Branch-wise User Rights
- ✓ Branch Indent request and Indent Transfer

#### **Customer Support**

Call Me, Ticket System, Remote Desk Help and WhatsApp group

### **AccountGST Cloud Benefits**



### Online Technology always better than offline technology:

- Encrypted Data Protection: Protects data from hacking and theft. Your data is secure on LAN and WAN.
- Minimize IT Cost: Save money by eliminating server, storage, backup, firewall, router, UPS and branch connectivity router cost.
- 08

6

- Give Latest Technology to your Business: You'll always be the first to get the latest software updates and the latest cloud technology.
- Improve Employee Productive: Cloud promotes employee collaboration in your business by mobile apps.



- **Better Consistency:** Cloud computing provides the highest level of software stability through clustered services and load balancer technology. Not possible in offline platform
- Hassle Free Support: Web base technology provides installation free platform and get remote desk support in real time.



• Multiply Business Globally: Multiply your business globally, access your business data Anytime, Anywhere & Anyplace. Connect your team through any interface like web and mobile.

### Variant Comparison

| Features                               | Business | Ultimate | Ultimate Pro | Enterprise | Corporate |
|--|----------|----------|--------------|------------|-----------|
| Multiusers                             | Yes      | Yes      | Yes          | Yes        | Yes       |
| Full Accounting with GST Taxations     | Yes      | Yes      | Yes          | Yes        | Yes       |
| Customer App & Admin App               | Yes      | Yes      | Yes          | Yes        | Yes       |
| 2 Way Authentication + OTP App         | Yes      | Yes      | Yes          | Yes        | Yes       |
| CRM                                    | Yes      | Yes      | Yes          | Yes        | Yes       |
| Communication – Email + SMS + WhatsApp | Yes      | Yes      | Yes          | Yes        | Yes       |
| Dynamic Bill Format:                   | Yes      | Yes      | Yes          | Yes        | Yes       |
| Inventory Management                   | Yes      | Yes      | Yes          | Yes        | Yes       |
| Pricelist Management                   |          | Yes      | Yes          | Yes        | Yes       |
| Salesman App                           |          | Yes      | Yes          | Yes        | Yes       |
| User rights Control                    |          | Yes      | Yes          | Yes        | Yes       |
| POS                                    |          | Yes      | Yes          | Yes        | Yes       |
| Estimate                               |          | Yes      | Yes          | Yes        | Yes       |
| Sale Order                             |          | Yes      | Yes          | Yes        | Yes       |
| Purchase Order                         |          | Yes      | Yes          | Yes        | Yes       |
| Dispatch Tracking                      |          | Yes      | Yes          | Yes        | Yes       |
| RMA – Return & Replacement             |          | Yes      | Yes          | Yes        | Yes       |
| Cost Center & Profit Center            |          |          |              | Yes        | Yes       |
| Approval, Workflows & Checkpoints      |          |          |              | Yes        | Yes       |
| Customer Turnover (Churn ratio)        |          |          |              | Yes        | Yes       |
| Salesman Incentive Management          |          |          |              | Yes        | Yes       |
| Ecommerce B2B / B2C                    |          |          |              | Plugins    | Plugins   |
| Manufacturing & Job Work               |          |          |              | Plugins    | Plugins   |
| Project Management + GDN & GRN         |          |          |              | Yes        | Yes       |
| Bind Uses Location wise                |          |          |              | Yes        | Yes       |
| Fast POS: Cart and Check out           |          |          |              | Yes        | Yes       |
| Branch + Multi State GST               |          |          |              |            | Yes       |

### Pricing

| Variants                              | Business  | Ultimate  | Ultimate Pro                                   | Enterprise                                       | Corporate  |
|---------------------------------------|-----------|-----------|--|--|--|
| Users Login License                   | 1         | 3         | 5  | 10   | 20   |
| Companies account                     | 2         | 3         | Unlimited                                      | Unlimited  | Unlimited  |
| Extra Users                           |           |           | 5  | Unlimited  | Unlimited  |
| Warehouse Locations (Stock & Billing) | Unlimited | Unlimited | Unlimited                                      | Unlimited  | Unlimited  |
| Branch                                |           |           |  |  | 5  |
| Extra Branch                          |           |           |  |  | 25000/-  |
| Extra User (One time)                 |           |           | 4500/- Per User<br>License<br>Scalable 5 Users | 8500/-<br>Per User License<br>Unlimited Scalable | 8500/-<br>Per User License<br>Unlimited Scalable |
| Next Year Renewal Per Year            | 2000/-    | 3000/-    | 4800/-   | 12500/-  | 45000/-  |
| Product First time Buying Price       | 9000/-    | 12500/-   | 22000/-  | 54000/-  | 200000/-   |

All Prices are exclusive of taxes. For renewal and cloud charges please refer our guide AWS Cloud Pack listed on our website

### **Company Fact Sheet**

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#### Introduction

GridsonLab has years of experience in information technology, the company was founded in 2017. Our company provides IT solutions in ERP Customized Software, SAAS software and Network infrastructure Deployment.

#### ley Resources

- ✓ Physical AWS Cloud, Digital Ocean
- ✓Intellectual (Trademark) Accountgst.com
- ✓ Human PHP, MYSQP and JAVA Expertise Team, PAN India Customer Support, Accounting & Business Consultants
- ✓ Finance Bootstrapping, interest free and Zero Debt Company.

#### Products & Services we offer

- ✓ ERP accounting Software
- ✓ Complaint Management

System

✓ E-Commerce

✓CRM

- ✓ Software Customization
- ✓ Cloud Platform
  - Development
- ✓ Network Maintenance & Deployment

#### ndustry we serve

- Automobiles
- Hardware & Sanitary
- Paints
- ✓ Garments & Textiles
- ✓ Metal Industry
- ✓ Confectionary
- ✓ CCTV and IT Companies
- ✓ Stationery
- ✓ Furniture
- ✓ Tools & Machineries
- ✓ Doors & Plywood
- Medicine
- Electricals & Electronics
- ✓ Grocery, Grain & pulse
- ✓ POS & Supermarket
- Oils & Lubricants
- Carpets & Metrics
- Chemicals
- ✓ Seeds & Fertilizers
- Supermarkets & POS
- Pharma & Surgical
- Industries
- ✓ Building Materials
- Footwear
- ✓ Glass

### Any questions?

You can find me at:

- Email: <a href="mailto:support@gridsonlab.com">support@gridsonlab.com</a>
- Tel: 8349995484, 9893422136

# THANK YOU!

Please visit our website www.accountgst.com

#### **GridsonLab Private Limited**

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