



## Tuesday Training Recordings

8/18/20: [Live Zoom Nail Bars – Hanna Steelman](#)

8/11/20: [The Product-Driven Stylist – Nicole Bruns \(PLUS: Guest Speakers from Can Do MS\)](#)

8/4/20: [Growing Your Business on Pinterest – Megan Sumrell](#)

7/28/20: [Learning the Compensation Plan and How to Maximize It – Ashley Friedland](#)

7/21/20: [How to get Hosts...and Repeat Hosts – Sarah Waldman](#)

7/14/20: [Selling Success – Tracy Swanson](#)

7/7/20: [Getting the Most from Your Facebook Live – Kristin Jaremba](#)

6/30/20: [Build Your Business Color Street Strong – Katie Harbison](#)

6/23/20: [The Foundation of Planning Your Color Street Business – Kimberly Alexander](#)

6/16/20: [The Stylist Role of Host Coaching – Angelique Hicks](#)

6/9/20: [The Journey of Flipping your Hostess – Meghan Haskins](#)

6/2/20: [The Making of a Positive Mindset – Trinity Hanson](#)

5/26/20: [Building Your Business in the New Norm – Alex Silverman](#)

5/19/20: [Social Selling with Themed Days – Leah Lindsey \(document template, document example\)](#)

5/12/20: [The Wish List – Amanda Yocum](#)

5/5/20: [Social Selling 101 – Monica Mascia](#)

4/28/20: [Color-Full Conversations – Lisa Schmitt](#)

4/21/20: [The Ask – Cindy Herr-Pino](#)

4/14/20: [How to Host a Live Inventory Sale – Ariella Hendershaw](#)

4/7/20: [The Power of Focus – Jackie Peck](#)

3/31/20: Steps to Build a 5-Star Graphics Library – Becky Zientek (coming soon)

3/24/20: [Add Value to Your Business During Difficult Times – Emily McMahan](#)

3/17/20: [Instagram for Beginners – Stacy Bowen](#)

3/10/20: [How to Build your Business on Facebook – Allison Steed](#)

3/3/20: [How to Maximize a Product Release – Laura Caroffino](#)

2/25/20: [How to Rock Vendor Events – Cara Menz](#)

2/18/20: [Serving Your Customers Through In-Person Nail Bars - Jenifer McCann](#)

2/11/20: [Be the Vendor That Other Vendors Talk About – Anita Westlake](#)

2/4/20: [Bookings, Bookings, Bookings...and Mindset! – Tiffany Breazeale](#)

1/28/20: [How to Close – Brittney Mettke](#)

1/21/20: [Finding Time to Work on Your Business Every Day – Michelle Russell](#)

1/14/20: [The Possibilities of the Color Street Business – Shonda Mulcahey](#)

1/7/20: [The Foundation of Planning – Kimberly Alexander](#)

12/31/19: No Training (New Year's)

12/24/19: No Training (Christmas)

12/17/19: [2019 Recap and Goal-Setting – Colby Waisath](#)

12/10/19: [How to Create Success by Making Facebook Parties the Foundation of Your Business – Julie Cruz](#)

12/3/19: [How to Follow Up to Get a Yes – Kimberly Alexander](#)

11/26/19: [Host Coaching Strategies for the 1 Hour Live Online Party – Jessica Ledford](#)

11/19/19: [Creating a VIP Group People Want to Be In – Haylie Grammer](#)

11/12/19: [Tips to Build Your Following on Social Media - Jamie Lambin](#)

11/5/19: [Social Selling for Beginners – Kimberly Ware](#)

10/29/19: [Rock Your Vendor Events – Leah Sannar](#)

10/22/19: [Enrolling Mindset – Amanda Simon](#)

10/15/19: [How to Share the Opportunity Without Selling It – Shannon Hogan](#)

10/8/19: [How to Recruit Simple and See Big Success – Jackie Seay](#)

10/1/19: [The Most Important Steps to Facebook Nail Bar Success – Theresa Apolonio](#)

9/24/19: [How to Attract & Convert Your Hostess to Stylist – Amber Spence](#)

9/17/19: [How to Become a Booking Magnet – Holly Hannigan](#)

9/10/19: [How to Get Bookings Everywhere You Go – Ashley Doddridge](#)

9/3/19: [How to Book Facebook Nail Bars – Molly Fitch](#)

8/27/19: [5 Steps to Enrolling Success – Julie Cruz](#)

8/20/19: [4 Steps to Successful Facebook Parties – Lindsay Percuoco](#)

8/13/19: CONFERENCE BREAK

8/6/19: [Effective Planning for Your Business – Kelly Kucera](#)

7/30/19: [Building the Perfect Color Street Business for You – Kimberly Alexander](#)

7/23/19: [Continuous Month-to-Month Success – Lindsey Haroldsen](#)

7/16/19: [Planting Seeds: What to Do Now to Help You Grow Later – Jackie Peck](#)

7/9/19: [Nail Health – Kim Burke](#)

7/1/19: [The Secret Sauce to Planning – Kimberly Alexander](#) / [PLUS: Angela Rose of PAVE](#)

6/25/19: [How to Build Long Term Relationships with Every Customer – Katie Harbison](#)

6/18/19: [Build Your Team: Break the Recruiting Barrier – CJ Summers](#)

6/11/19: [Fearless Follow-up: Creating the Ultimate Customer Experience – Jenifer McCann](#)

6/4/19: [Bringing the Best of You to Color Street – Kimberly Ware](#)

5/28/19: [Time Management – Essie Prigge](#)

5/21/19: [How to Make Your Business Sizzle This Summer – Anita Westlake](#)

5/14/19: [Building Your Business with Vendor Events – Erin Stones](#)

5/7/19: [Top 3 Ways to Maximize Your VIP Group – Ashtin Padilla](#)

4/30/19: [5 Reasons People Fail in Direct Sales – Sherry Moore \(PLUS: Guest Alison Malmon from Active Minds\)](#)

4/23/19: [Sharing the Opportunity – Michelle Russell](#)

4/16/19: [How to Convert a Host into a Stylist – Rayna Reichert](#)

4/15/19: [BONUS - How and Why to Stop Comparing Yourself to Other Leaders and Stylists – Jessica Shelburne](#)

4/9/19: [The Importance of Connecting with Your "Why" – Jackie Seay](#)

4/2/19: [Grit and Grace in Your Business – Kristi Shack](#)

3/26/19: [Relaunch Your Biz with the Spring Collection – Cara Menz](#)

3/19/19: [Clienteling: How to Grow and Nurture Your Customer Base – Haylie Grammer](#)

3/11/19: [Finding Support Within Your Family - Erin Stones](#)

3/5/19: [How to Stay Fabulously Focused - Kelli France](#)

2/26/19: [Maximizing Sales in Your VIP Groups - Allison Steed](#)

2/19/19: [How to Connect and Follow Up with Strangers - Cindy Herr-Pino](#)

2/12/19: [Connection! Build Relationships, Increase Sales, and Grow Teams - Jackie Peck](#)

2/5/19: [BQ and Beyond - Debbie Bry](#)

1/29/19: [3 Fierce Tips for Following Up - Rachel McDaniel](#)

1/22/19: [Tangible Tips for Increasing Facebook Engagement - Monica Arce](#)

1/15/19: [GRACE in Growing Your Business - Brittney Vanassen](#)

1/8/19: [Jump Start Your January - CJ Summers](#)

12/18/18: [Time Management - Amanda Yocum](#)

12/11/18: [Pushing Past Fear - Rachel Watkins](#)

12/4/18: [Staying Positive - Theresa Apolonio](#)

11/27/18: [Attraction Marketing with Facebook - Michele Calello](#)

11/20/18: [Work Smarter, Not Harder - Monica Fagundes](#)

11/13/18: [Vendor Events - Lindsey Haroldsen](#)

11/6/18: [Making Yourself Indispensable - Janet Janssen](#)

10/30/18: [Overcoming Direct Sales Stigmas - Erin Vossler](#)

10/23/18: [Helping New Stylists Start Strong -Rachel Hoover](#)

10/16/18: [The Power of Mindset - Jen McCann](#)

10/9/18: [The Power Hour Nail Bar - Stacy Kristina](#)

10/2/18: [Leveraging Facebook - Amber Spence](#)

9/25/18: [Balancing Business - Stefany Hiatt](#)

9/18/18: [The Success Mindset and Expanding Your Contacts - Brittney Mettke](#)

9/11/18: [Following Up - Janet Gallagher](#)

9/4/18: [3 Steps for Sponsoring at Nail Bars - Joan Robison](#)

8/28/18: [Keeping the Fun in Fundraising - Lorri Moffatt](#)

8/21/18: No Training (New Website Launch)

8/14/18: [Consistent Weekly Connections - Andrea Schapiro](#)

8/7/18: [Jump Starting Your Cruise with Color Street Journey - CJ Summers](#)

7/31/18: [Social Media Best Practices - Kelli France](#)

7/24/18: Conference Break

7/17/18: [Building Your Business with Facebook -Angela Woods](#)

7/10/18: [Time Management - Essie Prigge](#)

7/3/18: [Increasing Nail Bar Attendance - CJ Summers](#)