

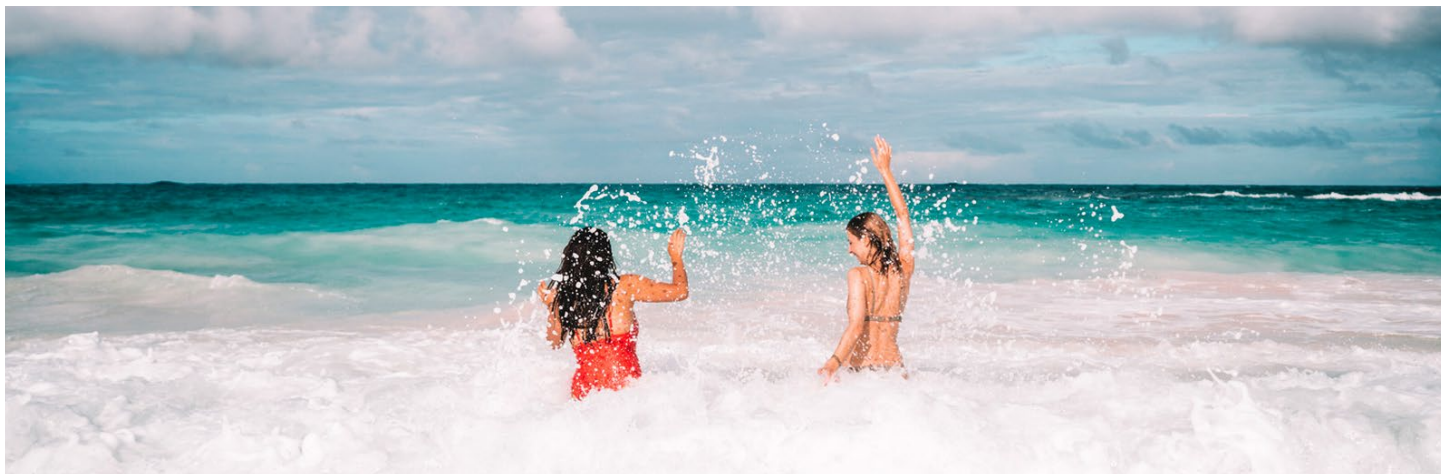


*Destination
Color*
Punta Cana

EARN AN ALL-INCLUSIVE TRIP TO
PUNTA CANA, DOMINICAN REPUBLIC!

EARNING PERIOD: July 15, 2020–January 31, 2021

TRIP DATES: Dates have not been finalized due to the COVID-19 pandemic. We are estimating dates between April and June 2021, based on the CDC guidelines regarding mingling on the beach with friends and safely relaxing poolside!



All Stylists can earn an all-inclusive 5-day, 4-night trip to the *Hard Rock Hotel & Casino* in Punta Cana, Dominican Republic!

- Situated on pristine sugar white sands stretching 121-acres along Macao Beach
- 11 expansive pools, four swim-up bars, and lazy river
- A larger-than-life Vegas-style casino—the largest in the Dominican Republic
- A variety of gourmet dining options are available through the resort's nine restaurants
- The Signature Rock Spa

Learn more about the resort at www.hardrockhotelpuntacana.com

colorSTREET 

WHAT CAN I EARN?

An opportunity to network and a chance to hang out with your fellow Leaders and our Home Office Staff!

LEVEL 1: 30 POINTS

- 4-night accommodations for 1 (double occupancy)
- Unlimited meals and drinks for 1
- **Airfare is not included**

LEVEL 2: 50 POINTS

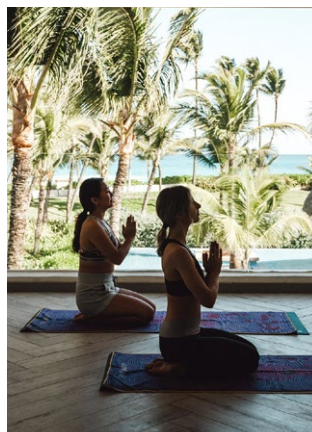
- 4-night accommodations for 1 (double occupancy)
- Unlimited meals and drinks for 1
- **Round-trip airfare for 1**

LEVEL 3: 75 POINTS

- 4-night accommodations for 2 (double occupancy)
- Unlimited meals and drinks for 2
- **Round-trip airfare for 2**

BONUS:

- Paid rank of Director or Senior Director for January 2021 Commission Period:
Achieve any level and **earn 1 extra night accommodation.**
- Paid rank of Executive Director and higher for January 2021 Commission Period:
Achieve any level and **earn 1 extra night accommodation PLUS a 1-day company sponsored excursion.**



HOW DO I EARN POINTS?

<p>SELL PERSONAL VOLUME POINTS</p>	<p>1 POINT</p>	<p>Every \$500 in PV = 1 Point <i>Must earn a minimum of 12 Points</i></p>
<p>ENROLL ENROLLMENT POINTS</p>	<p>1 POINT</p>	<p>Every Stylist you Enroll during the promotional period who achieves Bonus Qualified (BQ) = 1 Point <i>Must earn a minimum of 4 Points</i></p>
<p>LEAD PERSONALLY ENROLLED BECOMES TEAM LEADER</p>	<p>3 POINTS</p>	<p>Personally Enrolled becomes a Team Leader = 3 Points <i>Each Stylist you enroll during the promotional period who then promotes to Team Leader</i></p>
<p>PROMOTE RANK PROMOTION POINTS</p>	<p>3 POINTS</p>	<p>Every rank that you promote to = 3 Points beginning at Team Leader <i>Highest Rank on July 1, 2020 is the starting rank for any new promotions. Must maintain new earned highest rank for January 2021 Commission Period.</i></p>
<p>BONUS PAID RANK FOR JANUARY 2021 COMMISSION PERIOD</p>	<p>5 POINTS</p>	<p>Paid Rank of Senior or National Executive Director</p>
	<p>10 POINTS</p>	<p>Paid Rank of Sapphire National Executive or higher</p>

MONTHLY EXAMPLE:

PV	Hold 3 \$500 Nail Bars	3 Points
PV	\$500 in VIP Group Sales	1 Point
Enrolling	1 Enrollee BQs	1 Point
Promotion	1 New Team Leader Promotes	3 Points
Personal Promotion	You Promote	3 Points
Total		11 Points

TERMS & DETAILS

Terms: Incentive earning period is 12:00 AM CST July 15, 2020—11:59 PM CST January 31, 2021. Incentive trip is open to all qualifying Stylists with an additional bonus night and excursion for specific paid ranks. The base incentive is scheduled for 5 days, 4 nights at the Hard Rock Resort and Casino in Punta Cana, Dominican Republic. Due to the current COVID-19 epidemic the final date has not been contracted. The intent is to hold it April—June 2021, but may be extended if CDC requirements are in place. All incentive qualifications, specifications, prizes, and details are subject to change at the discretion of Color Street. All qualification decisions are final and will be made by Color Street.

Stylist must be in good standing and any termination will void the incentive. Incentive awards are not transferable and have a cash out value of Level 1 = \$250, Level 2 = \$400, Level 3 = \$800. Color Street reserves the right to audit any information with regard to the incentive and has the right to disqualify a Stylist from the incentive if tampering or fraud has occurred.

Location and date are subject to change, any changes would be announced prior to the conclusion of the incentive period. Trip is for the Stylist (and guest if earned) and includes airfare from nearest international airport. Air travel will be arranged by Color Street.

Travel expenses to and from airport, along with any baggage, fees, or meals while traveling is the responsibility of the award earner. Stylists and guests are responsible for having a valid passport and will not be allowed to travel without one in their possession.

Guest must be 18 years of age to attend and may not be a current Stylist (unless spouse or partner.) Guest will receive same benefits as the Stylist who earned the trip. Guest buy-in is not available.

Personal Volume (PV) Points: PV points are counted following the same guidelines as the Career Plan to determine commission. Please note that Stylists must earn the 500 PV point requirement over the total qualifying period of the incentive, and not each month.

Enrolling Points: In order to be credited for enrolling points during this promotion, new Stylists must be personally enrolled, must BQ at least 1 time during the incentive period and must be active status as of February 1, 2021.

Leader Promotion Points: In order to count for Leader Promotion Points, a Stylist's personally enrolled new Stylist must be promoted to the Paid-As Rank of Team Leader or higher for at least one commission period during the incentive, and that new Stylist must be active at the conclusion of the promotional period. Additional points are not earned if the personally enrolled new Stylist promotes higher than Team Leader.

Personal Rank Promotion: Highest Rank on July 1, 2020 is the base for any new rank promotion and new promotions must be higher than Highest Rank, beginning at Team Leader. Must maintain whichever new earned highest rank for January 2021 Commission Period to earn points.

Standard Incentive Points Reporting: PV points are assigned in real time (but may be delayed during high volume times); Enrolling, Promotion, and Bonus Points are assigned at the end of each commission period.

Bonus Points Reporting: Bonus Points will be assigned at the conclusion of the incentive period, and will not be reflected in real time. or at the end of each commission period

Points: PV points are assigned in real time (may be delayed during high volume times.) Enrolling, Promotion, and Bonus Points are assigned at the end of each commission period.