



ENOTRIA'S FESTIVE RECOMMENDATIONS

enotria

Contents

THE WELCOME POUR	4
BY THE GLASS HEROES	8
MENU MATCH-MAKERS	12
PREMIUM UPGRADES	16
THE PERFECT FINISH	20
CELEBRATION FORMATS	22
LOW & NO	24



Enotria's Festive Recommendations

Your festive list, considered. The festive season is full of opportunity, and having the right wines on your list matters. Enotria's Festive Recommendations List has been created to make choosing your wines that little bit easier, with a hand-picked selection designed for the moments, menus and occasions your customers will be looking for over the months ahead.

Inside, you'll find wines for every part of the festive experience, from welcome pours and by-the-glass favourites to food-friendly bottles, premium upgrades, celebration formats, low & no alternatives and the perfect finish. Explore trusted names including La Spinetta, Planeta, Ken Forrester, Gramona, Quinta do Crasto, Trimbach and Catena Zapata, alongside plenty more from across our portfolio.

Whether you're refreshing your list, looking for something new or simply need a little inspiration, consider this your starting point. And beyond the bottle, our team is here throughout the season for any and all support you need to make the most of the busiest time of year.



The Welcome Pour

START THINGS IN STYLE

The first pour sets the tone for what follows. This selection brings together wines with the freshness, versatility and sense of occasion to work particularly well at the beginning of the guest experience. Whether poured as an aperitif, offered as a welcome drink or positioned as an opening choice on the list, these are bottles selected to make an immediate impression and provide a strong starting point for festive occasions.



The Welcome Pour

SKU	Wine	Duty Paid List Price
M60061NV <i>Sparkling</i>	NV GARNACHA BLANCA BRUT, BODEGAS CARE <i>Cariñena / Spain</i>	£10.19
530161NV <i>Sparkling</i>	NV PROSECCO BRUT ARGEIO, RUGGERI <i>Valdobbiadene / Italy</i>	£11.27
A58761NV <i>Sparkling</i>	NV CRÉMANT DE BOURGOGNE BRUT GRANDE CUVÉE, VEUVE AMBAL <i>Burgundy / France</i>	£14.10
10266121 <i>Sparkling</i>	2021 ALTA LANGA LIMITED EDITION, FONTANAFREDDA <i>Piemonte / Italy</i>	£21.02
E7776123 <i>Sparkling</i>	2023 SPARKLEHORSE, KEN FORRESTER <i>Western Cape / South Africa</i>	£21.33
629661NV <i>Sparkling</i>	NV BRUT TRADITION, GOBILLARD <i>Champagne / France</i>	£28.62
E20261NV <i>Sparkling</i>	NV CLASSIC RESERVE, HATTINGLEY VALLEY <i>Hampshire / England</i>	£30.39
M64961NV <i>Sparkling</i>	NV BLANC DE BLANCS BRUT 1ER CRU, CHAMPAGNE CATTIER <i>Champagne / France</i>	£45.67
M6766114 <i>Sparkling</i>	2014 FRANCIACORTA PALAZZO RISERVA, BERLUCCHI <i>Lombardia / Italy</i>	£90.38
J4466125 <i>Sparkling Rosé</i>	2025 PROSECCO DOC ROSÉ TREVISO ARGEIO BRUT, RUGGERI <i>Valdobbiadene / Italy</i>	£11.48

The Welcome Pour

SKU	Wine	Duty Paid List Price
K14161NV <i>Sparkling Rosé</i>	NV SPARKLING ROSÉ BRUT, SAUSKA <i>Tokaj / Hungary</i>	£17.22
E2036121 <i>Sparkling Rosé</i>	2021 ROSÉ, HATTINGLEY VALLEY <i>Hampshire / England</i>	£35.93
J4746122 <i>Sparkling Rosé</i>	2022 ARGENT ROSÉ BRUT NATURE ORGANIC, GRAMONA <i>Corpinnat / Spain</i>	£43.54
E4966110 <i>Sparkling Rosé</i>	2010 ALPHA ROSÉ, JACQUART <i>Champagne / France</i>	£115.82
F9546124 <i>White</i>	2024 DÜFTE PUNKT RIESLING GEWÜRZTRAMINER KERNER, CHAFFEY BROS <i>Barossa / Australia</i>	£14.84



The Welcome Pour

SKU	Wine	Duty Paid List Price
M2936125 <i>White</i>	2025 FRIULANO FRIULI DOC, PUIATTI <i>Friuli-Venezia Giulia / Italy</i>	£11.63
K5696125 <i>White</i>	2025 ALBARIÑO 'ALBA MARTÍN', MARTÍN CÓDAX <i>Rías Baixas / Spain</i>	£12.43
L8930123 <i>White</i>	2023 DIAMOND COLLECTION CHARDONNAY, FRANCIS COPPOLA <i>California / USA</i>	£16.13
57866125 <i>Rosé</i>	2025 ROSÉ SICILIA ORGANIC DOC, PLANETA <i>Sicily / Italy</i>	£11.95
E9626125 <i>Rosé</i>	2025 DOURO ROSÉ, QUINTA DO CRASTO <i>Douro / Portugal</i>	£13.07



By the Glass Heroes

STANDOUT FESTIVE POURS

The festive period is a great opportunity to bring something new to the by-the-glass selection. Our Buyers have chosen wines that combine character and accessibility, with styles that can add interest to an existing range and encourage guests to explore beyond their usual choices. From familiar varieties in a different format to lesser-known regions and styles, these are wines with plenty to bring to a considered by-the-glass offer.



By the Glass Heroes

SKU	Wine	Duty Paid List Price
H7076125 <i>White</i>	2025 BLANCO SOBRE LIAS, BODEGAS CARE <i>Cariñena / Spain</i>	£8.80
J2016125 <i>White</i>	2025 HILLS AND VALLEYS RIESLING, PIKES <i>Clare Valley / Australia</i>	£11.14
M7586125 <i>White</i>	2025 SLPV SAUVIGNON BLANC SEMILLON, INZUZO <i>Western Cape / South Africa</i>	£12.76
M7866125 <i>White</i>	2025 PLATINUM SAUVIGNON BLANC, RAPAURA SPRINGS <i>Marlborough / New Zealand</i>	£12.66
F9586125 <i>White</i>	2025 NOT YOUR GRANDMA'S RIESLING, CHAFFEY BROS <i>Barossa / Australia</i>	£13.18
A9366125 <i>White</i>	2025 DOURO SUPERIOR BRANCO, QUINTA DO CRASTO <i>Douro / Portugal</i>	£16.29
G9466124 <i>White</i>	2024 MASSACCIO VERDICCHIO DEI CASTELLI DI JESI CLASSICO SUPERIORE, TENUTE SAN SISTO <i>Marche / Italy</i>	£17.16
H8836123 <i>White</i>	2023 AIRÉN LAS TINADAS, BODEGAS VERUM <i>La Mancha / Spain</i>	£19.77
H7176124 <i>White</i>	2024 CHABLIS, JOSEPH DROUHIN <i>Burgundy / France</i>	£20.96
M3966123 <i>White</i>	2023 TIMORASSO DERTHONA COLLI TORTONESI, FONTANAFREDDA <i>Piemonte / Italy</i>	£22.25

By the Glass Heroes

SKU	Wine	Duty Paid List Price
L3036125 <i>Red</i>	2025 VARIETAL CABERNET SAUVIGNON, TARAPACA <i>Maipo / Chile</i>	£8.92
26546124 <i>Red</i>	2024 LA SEGRETA ROSSO, PLANETA <i>Sicily / Italy</i>	£12.24
M7490123 <i>Red</i>	2023 GNARLY HEAD PINOT NOIR, DELICATO <i>Lodi / USA</i>	£14.24
M5556124 <i>Red</i>	2024 HIGH MOUNTAINS MALBEC, CATENA <i>Mendoza / Argentina</i>	£14.92
L0106123 <i>Red</i>	2023 MONTEFALCO ROSSO DOC, CAPRAI <i>Umbria / Italy</i>	£16.02



By the Glass Heroes

SKU	Wine	Duty Paid List Price
73670121 <i>Red</i>	2021 MERLOT, BOGLE VINEYARDS <i>Clarksburg / USA</i>	£16.66
C9096122 <i>Red</i>	2022 RIOJA CRIANZA, SIERRA CANTABRIA <i>Rioja / Spain</i>	£17.43
K1616125 <i>Rosé</i>	2025 PALOOZA ROSÉ IGP OC, AUBERT ET MATHIEU <i>Languedoc-Roussillon / France</i>	£10.65
M8236125 <i>Rosé</i>	2025 FOUNDATION STONE ROSÉ, RICKETY BRIDGE <i>Franschhoek / South Africa</i>	£13.53
H2906125 <i>Rosé</i>	2025 LOVE BY LÉOUBE ROSÉ ORGANIC, CHÂTEAU LÉOUBE <i>Provence / France</i>	£16.53



Menu Matchmakers

MADE FOR THE FESTIVE MENU

Seasonal menus bring together a broad range of flavours, ingredients and occasions, making versatility particularly valuable on the wine list. This selection has been chosen with food at its heart, bringing together wines that can complement festive dishes while still holding their own in the glass. Consider them a starting point for pairings, recommendations and new additions as menus evolve for the season.



Menu Matchmakers

SKU	Wine	Duty Paid List Price
H7096125 <i>White</i>	2025 GARNACHA BLANCA NATIVA, BODEGAS CARE <i>Cariñena / Spain</i>	£10.79
86676125 <i>White</i>	2025 ALTITUDES WHITE, IXSIR <i>Batroun / Lebanon</i>	£17.96
K1426125 <i>White</i>	2025 FURMINT, SAUSKA <i>Tokaj / Hungary</i>	£12.56
L3406125 <i>White</i>	2025 REMORDIMIENTO WHITE, BODEGA CERRÓN <i>Jumilla / Spain</i>	£13.31
73710123 <i>White</i>	2023 VIOGNIER, BOGLE FAMILY VINEYARDS <i>Clarksburg / USA</i>	£16.22
A2326123 <i>White</i>	2023 SOAVE VINTAGE, BERTANI <i>Verona / Italy</i>	£17.78
M4740123 <i>White</i>	2023 SALDO CHENIN BLANC, THE PRISONER WINE COMPANY <i>Napa Valley / USA</i>	£22.39
H5896122 <i>White</i>	2022 MARAMA SAUVIGNON BLANC, SERESIN <i>Marlborough / New Zealand</i>	£22.54
M7986123 <i>White</i>	2023 BOLGHERI BIANCO LUNGOCOSTA, CACCIA AL PIANO <i>Bolgheri / Italy</i>	£34.59
M5326125 <i>Red</i>	2025 CÔTES DU RHÔNE LAURENT B, DOMAINE BRUSSET <i>Southern Rhône / France</i>	£11.81

Menu Matchmakers

SKU	Wine	Duty Paid List Price
M3386125 <i>Red</i>	2025 RESERVE MALBEC ORGANIC, DOMAINE BOUSQUET <i>Mendoza / Argentina</i>	£13.43
M0956120 <i>Red</i>	2020 PUENTE DE SALCEDA RESERVA RIOJA, VIÑA SALCEDA <i>Rioja / Spain</i>	£13.46
L8136125 <i>Red</i>	2025 RESERVE PINOT NOIR, RAPAURO SPRINGS <i>Marlborough / New Zealand</i>	£16.61
24026123 <i>Red</i>	2023 INFERNO, NINO NEGRI <i>Lombardia / Italy</i>	£23.84
M7166125 <i>Red</i>	2025 CÔTES DU JURA TROUSSEAU, DOMAINE DE SAINTE MARIE <i>Jura / France</i>	£24.75



Menu Matchmakers

SKU	Wine	Duty Paid List Price
65116122 <i>Red</i>	2022 VALPOLICELLA OGNISANTI, BERTANI <i>Verona / Italy</i>	£27.62
L6856123 <i>Red</i>	2023 THE MINT CABERNET SAUVIGNON, THELEMA <i>Stellenbosch / South Africa</i>	£29.98
24096121 <i>Red</i>	2021 BAROLO DOCG, FONTANAFREDDA <i>Piemonte / Italy</i>	£31.80
L7896125 <i>Orange</i>	2025 ORANGE INZOLIA ORGANIC, TENUTE ORESTIADI <i>Sicily / Italy</i>	£13.05
L3876115 <i>Sparkling Rosé</i>	2015 KINGS CUVÉE ROSÉ, HATTINGLEY VALLEY <i>Hampshire / England</i>	£79.10



◆ Premium Upgrades

WORTH TRADING UP FOR

With more guests celebrating, entertaining and choosing to spend a little more over the festive period, there is a natural opportunity to strengthen the premium end of the list. These are distinctive wines with the quality, provenance and story to justify that step up, whether recommended alongside a particular dish, selected for the table or chosen to mark an occasion. A collection designed to give guests a compelling reason to explore further.



Premium Upgrades

SKU	Wine	Duty Paid List Price
24226113 <i>White</i>	2023 CAPITEL CROCE, ANSELM <i>Verona / Italy</i>	£18.07
M7146122 <i>White</i>	2022 CÔTE DU JURA SAVAGNIN OUILLE, DOMAINE DE SAINTE MARIE <i>Jura / France</i>	£23.89
A0946124 <i>White</i>	2024 RIESLING SÉLECTION DE VIEILLES VIGNES, TRIMBACH <i>Alsace / Trimbach</i>	£26.98
K6236124 <i>White</i>	2024 POMINO BENEFIZIO, FRESCOBALDI <i>Tuscany / Italy</i>	£33.00
K2016123 <i>White</i>	2023 OSSIAN ORGANIC VERDEJO, OSSIAN VIDES Y VINOS <i>Nieva / Spain</i>	£33.51
73456125 <i>White</i>	2025 THE FMC CHENIN BLANC, KEN FORRESTER WINES <i>Western Cape / South Africa</i>	£44.83
M8896125 <i>White</i>	2025 GRÜNER VELTLINER ELEVATED, NEW CHAPTER <i>Traisental / Austria</i>	£34.78
M8516123 <i>White</i>	2023 THE CUT CHARDONNAY, THE HERETICS <i>Essex / England</i>	£49.78
M4616122 <i>White</i>	2022 TO KALON RESERVE FUMÉ BLANC, ROBERT MONDAVI <i>Napa Valley / USA</i>	£58.33
29096123 <i>White</i>	2023 CHABLIS GRAND CRU VAUDÉSIR, LOUIS MICHEL <i>Burgundy / France</i>	£64.54

Premium Upgrades

SKU	Wine	Duty Paid List Price
K2226122 <i>Red</i>	2022 SAINT ÉMILION GRAND CRU, CHÂTEAU EGLISE D'ARMENS <i>Bordeaux / France</i>	£22.33
73516116 <i>Red</i>	2016 SYNCHRONICITY, MEINERT <i>Devon Valley / South Africa</i>	£40.24
32406122 <i>Red</i>	2022 CHÂTEAUNEUF-DU-PAPE TRADITION, DOMAINE DE LA JANASSE <i>Southern Rhône / France</i>	£40.61
522262A9 <i>Red</i>	2019 XISTO, QUINTA DO CRASTO <i>Douro / Portugal</i>	£53.84
66996120 <i>Red</i>	2020 BAROLO VIA NUOVA, E. PIRA <i>Piemonte / Italy</i>	£59.18



Premium Upgrades

SKU	Wine	Duty Paid List Price
M5566123 <i>Red</i>	2023 ARGENTINO MALBEC, CATENA ZAPATA <i>Mendoza / Argentina</i>	£63.25
H8716120 <i>Red</i>	2020 FARVIE FRANKLAND RIVER GRENACHE, SWINNEY <i>Great Southern / Australia</i>	£65.13
65146115 <i>Red</i>	2015 AMARONE CLASSICO DOCG, BERTANI <i>Verona / Italy</i>	£113.77
C9176121 <i>Red</i>	2021 RIOJA FINCA EL BOSQUE, VINEDOS SIERRA CANTABRIA* <i>Rioja / Spain</i>	£117.69
M8901421 <i>Red</i>	2021 LONGYU ESTATE L12 CABERNET SAUVIGNON, CHANGYU-MOSER XV <i>Ningxia / China</i>	£181.07



The Perfect Finish

END ON A HIGH NOTE

The final pour can be just as considered as the first. This selection looks beyond the main wine list to bottles that can extend the experience into the final course and beyond. From classic after-dinner styles to wines that work alongside cheese and dessert, these are bottles chosen to create another opportunity for recommendation, encourage an additional serve and bring the occasion to a memorable close.



The Perfect Finish

SKU	Wine	Duty Paid List Price
39570625 <i>Sweet</i>	2025 MOSCATO D'ASTI MONCUCCO DOCG, FONTANAFREDDA <i>Piemonte Italy</i>	£8.26
A5426124 <i>Sweet</i>	2024 CÔTES DE MONTRAVEL MOELLEUX, CHÂTEAU LAULERIE <i>Bordeaux France</i>	£11.00
J2086124 <i>Red</i>	2024 THE PLANTATION GRENACHE, PIKES <i>Clare Valley Australia</i>	£14.92
9436120 <i>Fortified</i>	2020 LBV PORT, QUINTA DO CRASTO <i>Douro Portugal</i>	£18.96
24230623 <i>Sweet</i>	2023 I CAPITELLI (37.5CL), ANSELMINI <i>Verona Italy</i>	£21.66
M6966123 <i>Sweet</i>	2023 ZELTINGER SONNENUHR SPÄTLESE GOLD CAPSULE, MARKUS MOLITOR <i>Mosel Valley Germany</i>	£24.02
571761NV <i>Sparkling</i>	NV ICE CUVÉE SPARKLING, PELLER ESTATES <i>Ontario Canada</i>	£24.97
M27932NV <i>Sweet</i>	NV ENTICE, HATTINGLEY VALLEY <i>Hampshire England</i>	£25.31
L92361AV <i>Fortified</i>	NV TAWNY 10YO, QUINTA DO CRASTO <i>Douro Portugal</i>	£28.83
K1502622 <i>Sweet</i>	2022 TOKAJI ASZU 5 PUTTONYOS (50CL), SAUSKA <i>Tokaj Hungary</i>	£29.24
M8853223 <i>Sweet</i>	2023 SÄMLING 88 TROCKENBEERENAUSLESE (37.5CL), ANGERHOF TSCHIDA <i>Neusiedlersee Germany</i>	£36.56
M2603218 <i>Sweet</i>	2018 PICOLIT (37.5CL), VIGNA PETRUSSA <i>Friuli-Venezia Giulia Italy</i>	£39.23

Celebration Format

MADE FOR SHARING

This season brings more tables coming together, bigger groups and plenty of occasions worth marking. Larger formats bring theatre to the table while offering a practical way to serve and share great wine across a group. This selection brings together bottles designed to make an impression, from magnums for the table to formats that can add something distinctive to festive events, celebrations and group dining.



Celebration Format

SKU	Wine	Duty Paid List Price
076480NV <i>Sparkling</i>	NV VALDOBBIADENE PROSECCO SUPERIORE DOCG QUARTESE MAGNUM, RUGGERI <i>Veneto / Italy</i>	£29.53
739680NV <i>Sparkling</i>	NV BRUT MOSAÏQUE MAGNUM, CHAMPAGNE JACQUART <i>Champagne / France</i>	£80.17
M7568024 <i>White</i>	2024 GRÜNER VELTLINER ORGANIC MAGNUM, NEW CHAPTER <i>Niederösterreich / Austria</i>	£48.08
M5868023 <i>White</i>	2023 O GRAN MEIN BLANCO MAGNUM, ALMA CARRAOVEJAS <i>Ribeiro / Spain</i>	£68.38
35367823 <i>White</i>	2023 SAUVIGNON BLANC LA FOA MAGNUM, COLTERENZIO <i>Alto Adige / Italy</i>	£76.16
M1486821 <i>Red</i>	2021 SIDERAL MAGNUM, VIÑA SAN PEDRO <i>Cachapoal / Chile</i>	£37.37
83007822 <i>Red</i>	2022 DOURO SUPERIOR RED MAGNUM, QUINTA DO CRASTO <i>Douro / Portugal</i>	£41.47
M4666819 <i>Red</i>	2019 RED BLEND MAGNUM, THE PRISONER WINE CO. <i>Napa Valley / USA</i>	£78.12
M7930819 <i>Red</i>	2019 ADRIANNA VINEYARDS RIVER MALBEC 6L, CATENA ZAPATA <i>Mendoza / Argentina</i>	£898.04
H2926825 <i>Rosé</i>	2025 ROSÉ DE LÉOUBE MAGNUM, CHÂTEAU LÉOUBE <i>Provence / France</i>	£41.63

Low & No

MORE CHOICE, WITHOUT COMPROMISE

Low & no continues to become a more established part of a drinks list, and the festive season is an important time to make sure every guest has a considered choice. Here you will find alcohol-free and lower-alcohol options chosen for their quality, character and ability to sit confidently alongside the rest of the list, giving customers more choice across aperitifs, by-the-glass serves and the wider occasion.



Low & No

SKU	Wine	Duty Paid List Price
H80061NV <i>Sparkling</i>	NV EINS ZWEI ZERO SPARKLING RIESLING 0.0%, LEITZ <i>Rheinhessen / Germany</i>	£8.29
M23961NV <i>Sparkling</i>	NV KISUMÉ SPARKLING WHITE 0%, AUBERT ET MATHIEU <i>Languedoc-Roussillon / France</i>	£9.16
M78161NV <i>Sparkling</i>	NV BRUNETTE 0%, DOMAINE EDEM <i>Mendoza / Argentina</i>	£11.13
J64461NV <i>Sparkling Rosé</i>	NV EINS ZWEI ZERO SPARKLING ROSÉ 0.0%, LEITZ <i>Rheinhessen / Germany</i>	£8.29
M23861NV <i>Sparkling Rosé</i>	NV KISUMÉ SPARKLING ROSÉ 0%, AUBERT ET MATHIEU <i>Languedoc-Roussillon / France</i>	£9.16
M65961NV <i>Sparkling Rosé</i>	NV ROSÆ 0%, DOMAINE EDEM <i>Toledo / Spain</i>	£11.13
M64861NV <i>Sparkling Rosé</i>	NV SPARKLING ROSÉ 0.0%, CHÂTEAU LÉOUBE <i>Provence / France</i>	£18.58
H79961NV <i>White</i>	NV EINS ZWEI ZERO RIESLING 0.0%, LEITZ <i>Rheinhessen / Germany</i>	£6.33
M2926124 <i>White</i>	2024 NO LO VENEZIA GIULIA IGT, CANTINA PUIATTI <i>Friuli-Venezia Giulia / Italy</i>	£9.84
H83261NV <i>Rosé</i>	NV EINS ZWEI ZERO ROSÉ 0.0%, LEITZ <i>Rheinhessen / Germany</i>	£6.33



enotria