

# Colby Fayock

**Developer Advocate** 

**∢** applitools

@colbyfayock

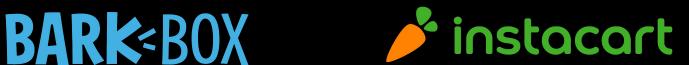


# December 2019















Uber Eats SAUCEY





Q Search



\$17.95

### Rai Rai Ramen & Hawaiian BBQ

DashPass · Barbecue, Hawaiian · 4.8 ★ (1,700+ratings) · 3.6 mi · \$\$



⇔ Group Order



Order Pickup to pay no fees. Plus, earn 5% credit back with DashPass. Learn more. →



#### Full Menu

11:30 am - 7:00 pm

Popular Items Ramen Katsu Ramen Charsiu Ramen Specialty Ramen Spicy Ramen Mini Sets & Combos Plate Mea >

### **Popular Items**

The most commonly ordered items and dishes from this store

### Bubble Drink

Flavors (Original Milk Tea, Taro, Mango, Lychee or Passion Fruit \$5.50 2 Pork Buns

### Gyoza (4 Pcs)

Pork and vegetables

Tan Tan Ramen

Spicy. Ground pork, sesame sauce and spinach

Your Order

Rai Rai Ramen & Hawaiian BBQ

Maximum order limit: \$10000.00

 Checkout
 \$24.95

 1× 2 Pork Buns
 \$7.00

 Remove
 \*\*\*

BBQ Mix

Remove

@colbyfayock



# **Ecommerce**









#### FINAL SPACE - OPERA - CREW

### \$29.99

THIS PIECE IS A LOVE LETTER TO ALL THE SCI-FI MOVIES WE GREW UP WATCHING. THIS CLASSIC ENSEMBLE DESIGN WAS CREATED BY JAPPY AGONCILLO (@JAPPYLEMON), FOR YOUR VIEWING PLEASURE, AND IS THE QUINTESSENTIAL PIECE TO A HERO'S JOURNEY. WE'VE HAND-PRINTED THIS DESIGN ON YOUR CHOICE OF SAND OR BLACK 100% COMBED RING-SPUN USA PREMIUM COTTON, SIDE SEAMED, RIBBED CREW NECK WITH TAPED NECK AND SHOULDERS.

FINAL SPACE TM & © 2020 WARNER MEDIA, LLC

#### SIZING INFO

SELECT A SIZE

STYLE	
UNISEX CREW NECK	~
COLOR	
SELECT A COLOR	~
SIZE	





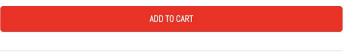


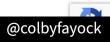






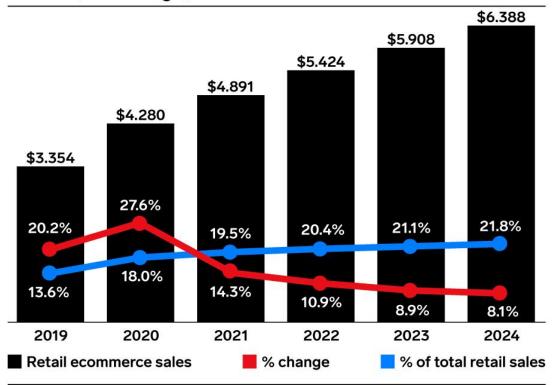






### Retail Ecommerce Sales Worldwide, 2019-2024

trillions, % change, and % of total retail sales



Note: includes products or services ordered using the internet, regardless of the method of payment or fulfillment; excludes travel and event tickets, payments such as bill pay, taxes or money transfers, food services and drinking place sales, gambling and other vice goods sales Source: eMarketer, Dec 2020









974975976

977

1009

1010

capsule-one-2020">







### FINAL SPACE - OPERA - CREW

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PIECE TO A HERO'S JOURNEY. WE'VE HAND-PRINTED THIS DESIGN ON YOUR CHOICE

OF SAND OR BLACK 100% COMBED RING-SPUN USA PREMIUM COTTON, SIDE

SEAMED, RIBBED CREW NECK WITH TAPED NECK AND SHOULDERS.

1ST 500 FINAL SPACE ORDERS WILL GET ONE RANDOMLY

```
FINAL SPACE CAPSULE ONE - 2020
978
            </a>
979
980
981
          <h1 class="product name" itemprop="name">FINAL SPACE -
982
983
984
985
986
987
988
989
990
            991
              <meta itemprop="priceCurrency" content="USD" />
992
             <meta itemprop="seller" content="STAR CADET" />
993
             <link itemprop="availability" href="http://schema.o</pre>
994
             <meta itemprop="itemCondition" itemtype="http://sch</pre>
995
   content="http://schema.org/NewCondition"/>
996
              <span class="sold out"></span>
997
              <span itemprop="price" content="29.99" class="">
998
                <span class="current price ">
999
1000
                    <span class="money">$29.99</span>
1001
1002
                </span>
             </span>
1004
             <span class="was price">
1005
1006
             </span>
1007
            1008
```

<a class="product collection" title="FINAL SPACE CAPS

# Parts of an Online Store

## Product Listing Page (PLP)







FINAL SPACE - MOONCAKE PATCH - LONG SLEEVE

\$29.99

FINAL SPACE - OPERA - CREW

\$29.99 FI

FINAL SPACE - ZIP - HOODIE

\$44.99







@colbyfayock

## **Product Detail Page (PDP)**













#### \$29.99

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#### SIZING INFO

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DLOR	
SELECT A COLOR	~



SELECT A SIZE







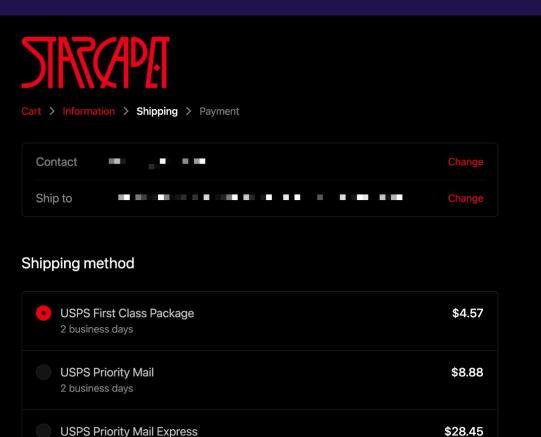


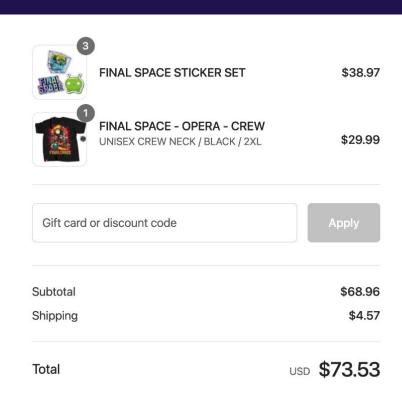
## **Cart Page**

ITEM PRICE QTY TOTAL \$38.97 X FINAL SPACE STICKER SET \$12.99 3 X \$29.99 FINAL SPACE - OPERA - CREW - UNISEX CREW \$29.99 NECK / BLACK / 2XL STYLE: UNISEX CREW NECK COLOR: BLACK SIZE: 2XL

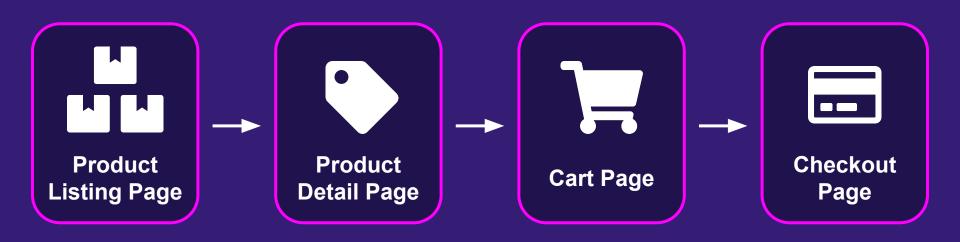
SUBTOTAL \$68.96 USD

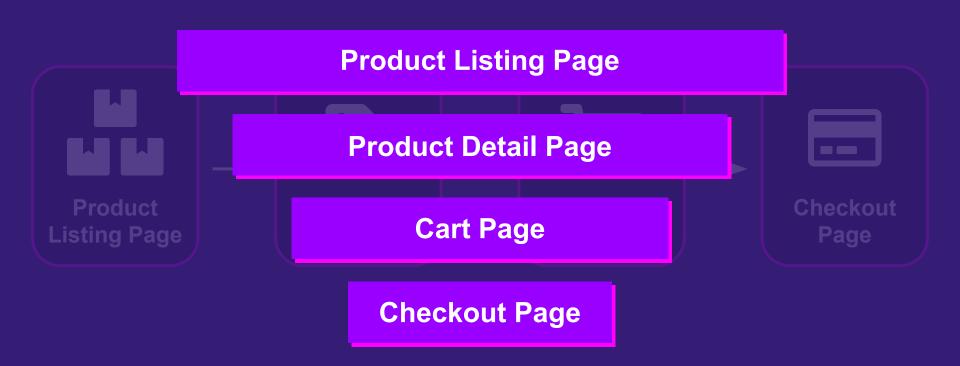
### Checkout

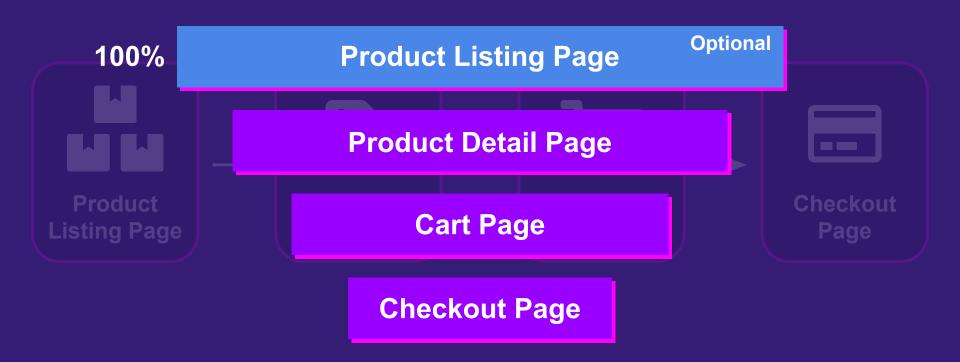


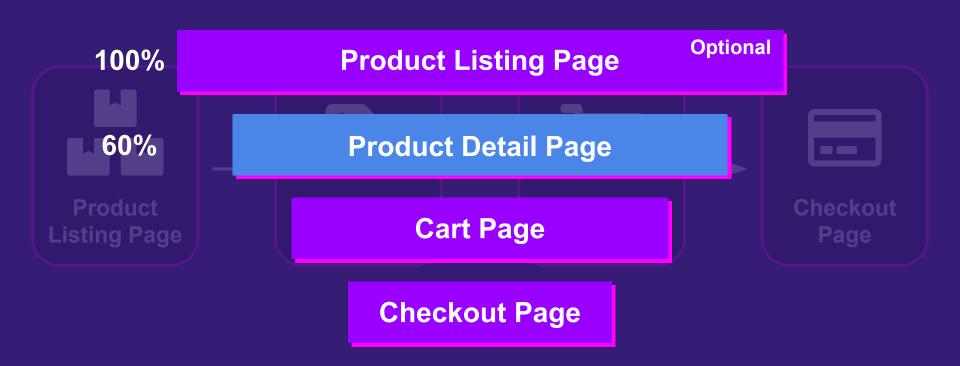


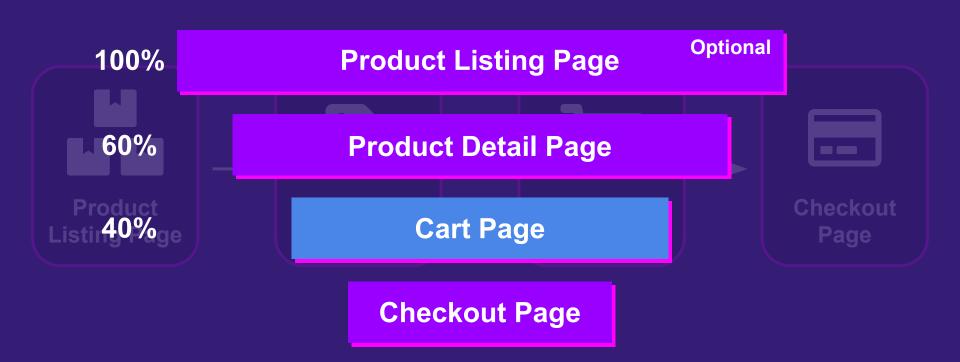
@colbyfayock

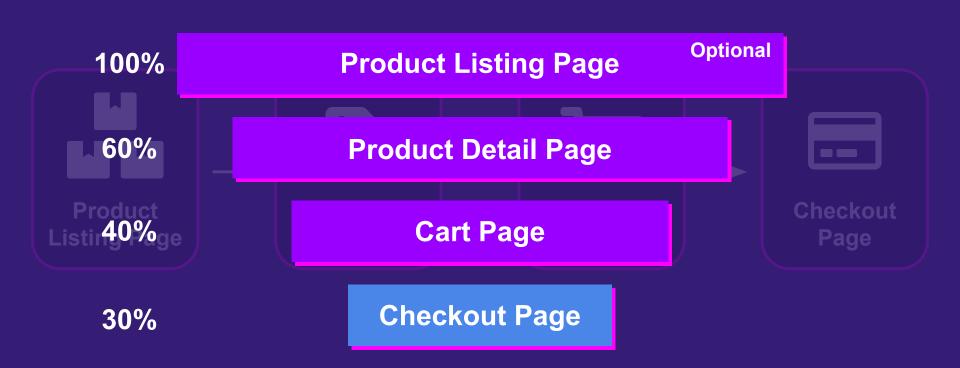














# What are the challenges?







**CART** 





#### FINAL SPACE - OPERA - CREW

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#### SIZING INFO

STYLE	
UNISEX CREW NECK	~
COLOR	











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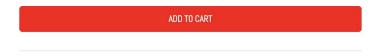
SELECT A COLOR

SELECT A SIZE

























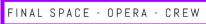












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#### SIZING INFO

STYLE	
UNISEX CREW NECK	~
COLOR	
SELECT A COLOR	~
SIZE	
SELECT A SIZE	~

ADD TO CART





























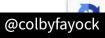
THIS PIECE IS A LOVE LETTER TO ALL THE SCI-FI MOVIES WE GREW UP WATCHING. THIS CLASSIC ENSEMBLE DESIGN WAS CREATED BY JAPPY AGONCILLO (@JAPPYLEMON), FOR YOUR VIEWING PLEASURE, AND IS THE QUINTESSENTIAL PIECE TO A HERO'S JOURNEY. WE'VE HAND-PRINTED THIS DESIGN ON YOUR CHOICE OF SAND OR BLACK 100% COMBED RING-SPUN USA PREMIUM COTTON, SIDE SEAMED, RIBBED CREW NECK WITH TAPED NECK AND SHOULDERS.

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SIZING INFO

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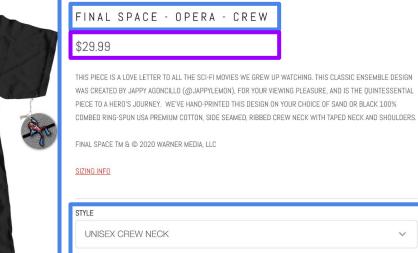




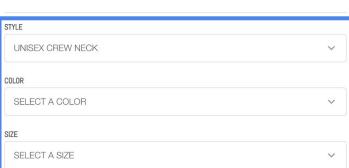












ADD TO CART































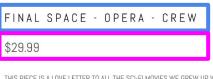












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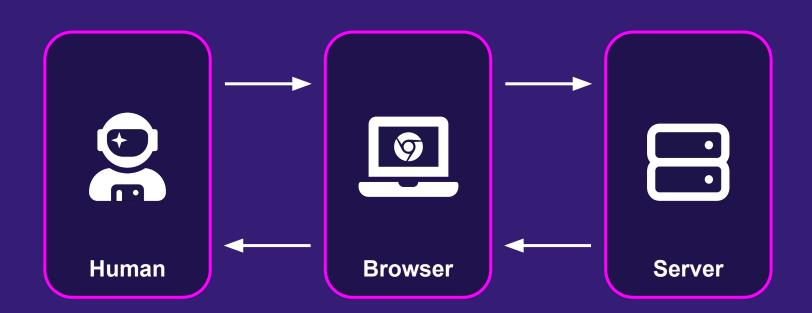
STYLE	
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SIZE	
SELECT A SIZE	~

ADD TO CART



# What are our options?

## Serverful

















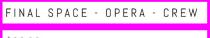












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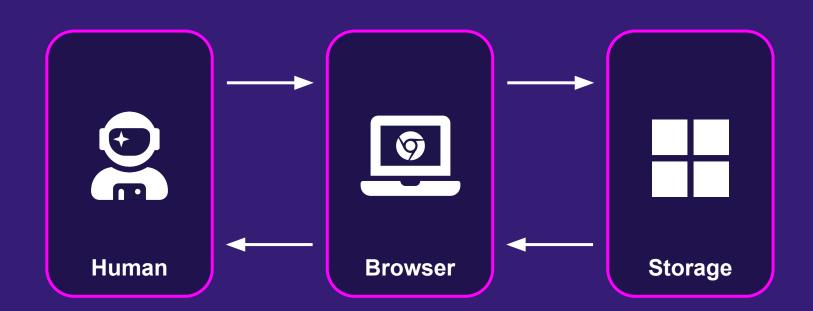
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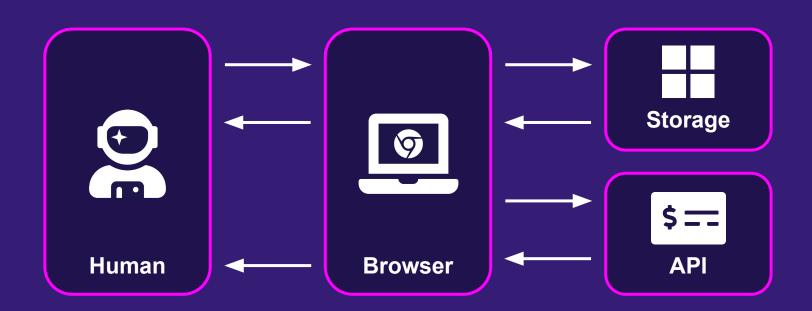
ADD TO CART



## **Static**



## Static+











LIMITED EDITION STAR CADET

FINAL SPACE

ACCESSORIES











 SPACE COWBOY
 \$25.99
 I'M GOOD
 \$25.99

LIFE IS A JERK

NICE! \$25.99







STAR CADET ICON \$25.99









\$25.99



























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SIZING INFO

STYLE	
UNISEX CREW NECK	~
COLOR	
SELECT A COLOR	~
SIZE	
SELECT A SIZE	~

ADD TO CART







#### FINAL SPACE - OPERA - CREW

#### \$29.99

STYLE

SIZE

SELECT A SIZE

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~





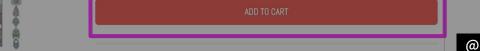




























#### FINAL SPACE - OPERA - CREW

#### \$29.99

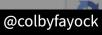
THIS PIECE IS A LOVE LETTER TO ALL THE SCI-FI MOVIES WE GREW UP WATCHING. THIS CLASSIC ENSEMBLE DESIGN WAS CREATED BY JAPPY AGONCILLO (@JAPPYLEMON), FOR YOUR VIEWING PLEASURE, AND IS THE QUINTESSENTIAL PIECE TO A HERO'S JOURNEY. WE'VE HAND-PRINTED THIS DESIGN ON YOUR CHOICE OF SAND OR BLACK 100% COMBED RING-SPUN USA PREMIUM COTTON, SIDE SEAMED, RIBBED CREW NECK WITH TAPED NECK AND SHOULDERS.

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SIZING INFO

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#### FINAL SPACE - OPERA - CREW \$29.99

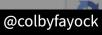
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SIZING INFO

STYLE	
UNISEX CREW NECK	~
COLOR	
SELECT A COLOR	~
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SELECT A SIZE	~

ADD TO CART



# What are the benefits of static?





#### LIMITED TIME OFFER **LARGE ROUND PIZZAS DEEP!DEEP!™DISH PIZZAS** SIDES **DRINKS**







**PEPPERONI CHEESER! CHEESER! MEAL DEAL WITH** 

**View Details** 

#### **PEPPERONI CHEESER!** CHEESER!

\$7 2400 CAL Nutrition

Large pepperoni pizza with fresh Mozzarella, sweet basil and a toasted Asiago-Parmesan crust



**ADD TO CART** 

#### **CREATE YOUR OWN PIZZA**

**GET STARTED** 



**ADD TO CART** 



**PEPSI®** 

\$10.00

**ADD TO CART** 







**PEPPERONI CHEESER! CHEESER! MEAL DEAL WITH** DIET DEDCIR



**PEPPERONI CHEESER! CHEESER! MEAL DEAL WITH** CIEDDA MICTR



 $\equiv$ 

### Shopping for speed on eBay.com

Optimizing the performance of eBay's sites and apps for a faster user experience. Jan 22, 2020



Speed was a <u>company-wide initiative</u> for eBay in 2019, with many teams determined to make the site and apps as fast as possible for users. In fact, for every 100 milliseconds improvement in search page loading time, eBay saw a 0.5% increase in "Add to Cart" count.

100ms

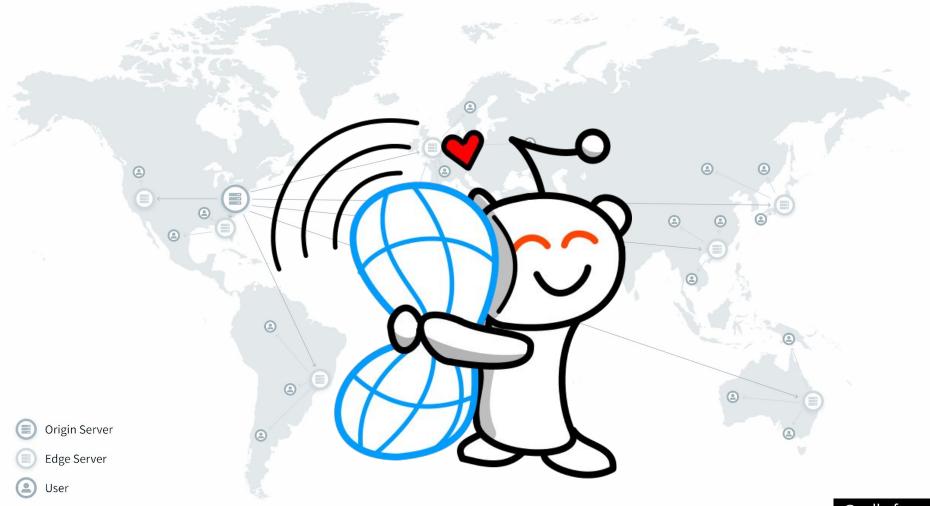
0.5%

Increase in "Add to Cart" count



@colbyfayock

Through the adoption of Performance Budgets (derived after doing a competitive study with the



# Netlify P

stripe

Pricing built for businesse sizes. Always know what

Join 1,000,000+ developers Netlify to power moder

See full feature t

#### STARTER

The basics for **personal projects**, hobby sites, or experiments.

#### Free to get started

- Automated builds from Git
- ✓ Deploy to global Edge network
- Site previews for every push
- ✓ Instant rollbacks to any version

#### **INTEGRATED**

pay.

Access a complete payments platform simple, pay-as-you-go pricing

2.9% + 300

per successful card charge

- Everything you need to manage paym
- Get hundreds of feature updates each
- \* No setup fees, monthly fees, or hidder



Standard plan



2%/ transactions\*

+ Payment gateway fees

@colbyfayock

# Where do we start?



**Products** 



**Payments** 



**Fulfillment** 



**Products** 



**Payments** 



**Fulfillment** 



**Products** 





ZIP - HOODIE



\$44.99 FINAL SPACE - CLASP OF FRIENDS - CREW



\$29.99 FINAL SPACE - TEAM SQUAD - HOODIE







\$29.99 FINAL SPACE - 3D - CREW



\$29.99 FINAL SPACE - TEAM SQUAD - CREW









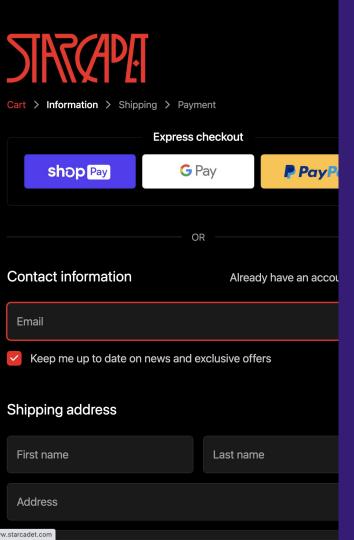
**Products** 



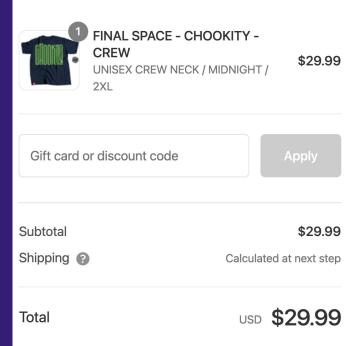
**Payments** 



**Fulfillment** 







**Payments** 



**Products** 



**Payments** 



**Fulfillment** 

# **IMPORIC**

# Thank you Colby!

Please allow 10-21 days for production before the item is shipped. Once your order has shipped out you will receive tracking info. There may be delays in shipping due to COVID-19.



#### Your order is confirmed

You'll receive a confirmation email with your order number shortly.

#### Order updates

You'll get shipping and delivery updates by email.



**Fulfillment** 



**Products** 



**Payments** 



**Fulfillment** 



**Products** 



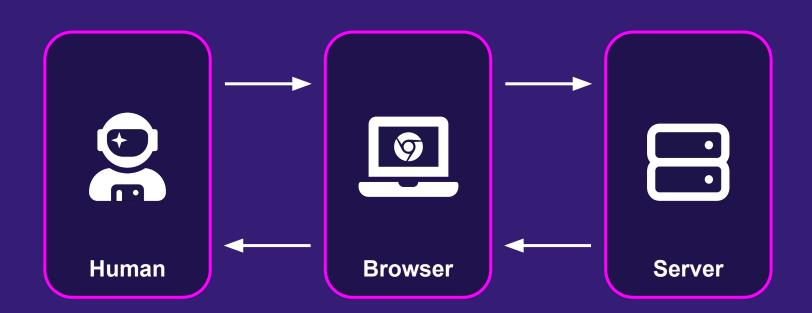
**Payments** 



**Fulfillment** 

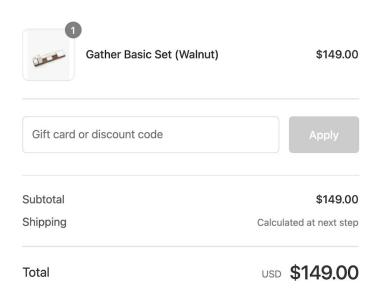
# What's our ecomm stack?

## Serverful





### UGMONK Cart > Information > Shipping > Payment Express checkout shop Pay P PayPal amazon pay OR Contact information Already have an account? Log in Email Keep me up to date on news and exclusive offers









TITE STIOPPING TOL.





@colbyfayock

HOME

**ALL BLOSSOMS** 

**ACCESSORIES** ~

DRINK

CONTACT



CIAIL	 ADT	DIO	SSOM
NVV I	 AKI	KI ( )	

ជាជាជាជាជា 19 Orders

Item Code: #

Availability: In stock

PRICE: ±30.00

£30.00 - £45.00

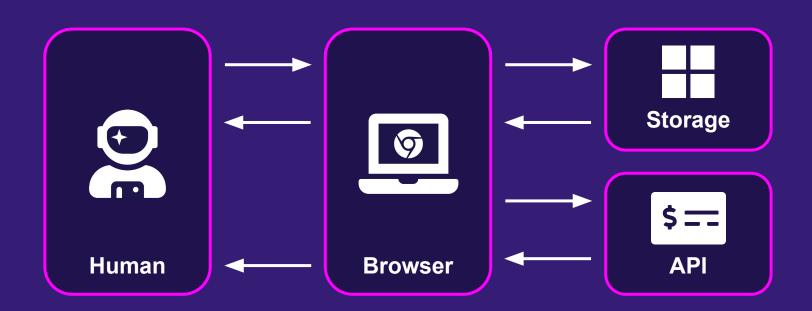
Add to wishlist

SIZE Choose an option

CHOCOLATE DIPPED

Choose an option

## Static+



**Cosmo Tshirt** 

Available on Redbubble \$19.99

Buy Now 🗾

**Cosmo Tshirt** 

Available on Cotton Bureau \$29.00

Buy Now 🗾

**Cosmo Sticker** 

Holographic \$1.50

**Add to Cart** 

**Cosmo Sticker** 

Clear \$1.00

Add to Cart



#### **Keep Dev Weird Sticker**

Holographic \$1.50

**Add to Cart** 



#### **Cosmo Laptop Sticker**

Holographic \$1.50

Add to Cart



#### **Cosmo Sticker**

Standard \$1.00

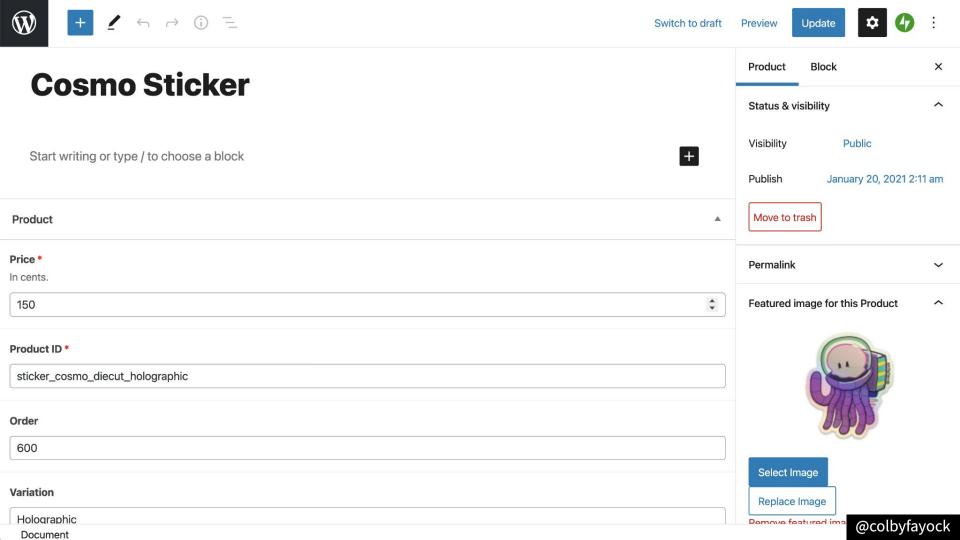
Add to Cart



#### **Cosmo Sticker**

3-Pack \$3.00

Add to Cart











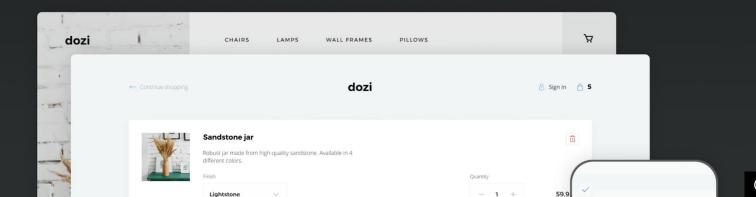




## Add a shopping cart to any website

Start accepting international payments in minutes.

TRY THE CART







#### Add a shopping cart to any website

#### <button

- class="snipcart-add-item"
- data-item-id="sticker\_cosmo\_diecut\_standard"
- data-item-image="/images/sticker-cosmo-3in-standard.png"
- data-item-name="Cosmo Sticker Standard"
- data-item-url="/"
- data-item-price="1.00">
- Add to Cart
- </button>

Continue shopping

Cozi

Sandstone jar

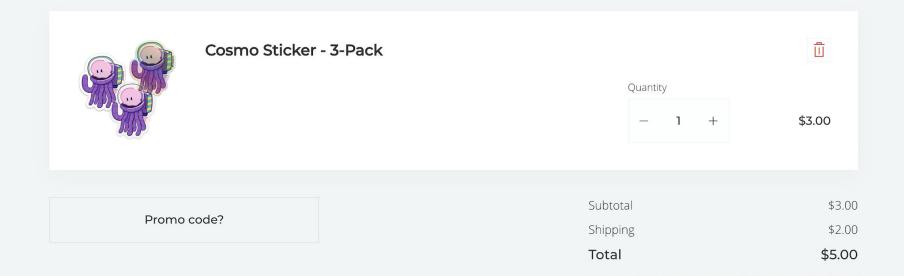
Robust jar made from high-quality sandstone. Available in 4 different colors.

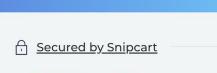
Finish

Quantity

Lightstone

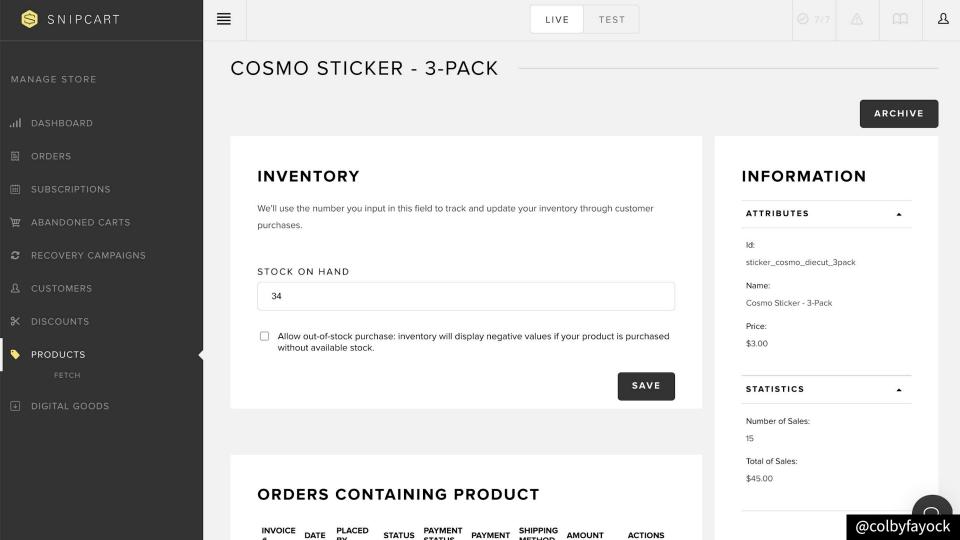
- 1 + 59,9

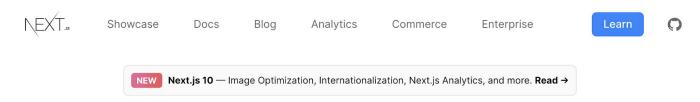






Checkout





# The React Framework for Production

Next.js gives you the best developer experience with all the features you need for production: hybrid static & server rendering, TypeScript support, smart bundling, route pre-fetching, and more. No config needed.

Start Learning Documentation

## **Space Jelly Shop**





Bring Cosmo the space Jellyfish to your wardrobe with this high quality tshirt.

\$20.00

Add to Cart



#### **Space Jelly Stickers**

Add some flare to your laptop with a sticker of Cosmo the Space Jellyfish.

\$10.00

Add to Cart



#### **Space Jelly Combo**

Show your love for Cosmo with a tshirt and sticker combo pack!

\$25.00

Add to Cart

```
JS use-cart.js X
       import { useState, createContext, useContext, useEffect } from 'react'; 3.3K (gzipped: 1.4K)
       import { initiateCheckout } from '../lib/payments.js'
       import { getStorageItem, setStorageItem } from '../lib/storage.js'
       import products from '../../shared/products.json';
       const CART_STATE_KEY = 'cart';
       const defaultCart = {
 11
         products: {}
 12
 13
       export const CartContext = createContext();
 15
       export function useCartState() {
 17
         const [cart, updateCart] = useState(defaultCart);
 18
         useEffect(() => {
 19
           const data = getStorageItem(CART_STATE_KEY);
          if ( data ) {
 21
 22
             updateCart(data);
                                                                                                   @colbyfayock
```

### use-shopping-cart

```
all contributors 12
```

A React Hook that handles shopping cart state and logic for Stripe.

```
npm v2.3.0 code style standard
```

## all contributors 6

#### Installation

```
# With Yarn
yarn add @stripe/stripe-js use-shopping-cart
# With NPM
npm install --save @stripe/stripe-js use-shopping-cart
```

#### Usage

#### Initialization

Langu

+7 con

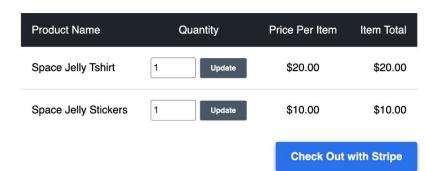


@colbyfayock









Application <u>A</u> 2 Elements Network Console Sources >> Filter 0 × Application Key Value Manifest SPACEJELLY\_cart {"products":{"1":{"id":1,"quantity":1},"2":... Service Workers Storage Storage ▼ **■■** Local Storage ## https://space-jelly-st https://js.stripe.com https://m.stripe.netw ▶ **■** Session Storage ■ IndexedDB Web SQL ▼{products: {1: {id: 1, quantity: 1}, 2: {id: 2, quantity: 1}}} ▶ 🏠 Cookies ▼products: {1: {id: 1, quantity: 1}, 2: {id: 2, quantity: 1}} ▼1: {id: 1, quantity: 1} id: 1 Cache quantity: 1 Cache Storage ▼2: {id: 2, quantity: 1} id: 2 **Application Cache** quantity: 1 **Background Services** 1 Background Fetch Background Sync Notifications Payment Handler ( Periodic Background S Push Messaging Frames ▶ □ top



Pay Demo - Space Jelly

\$85.00



Space Jelly Tshirt

Qty 2

\$40.00

\$20.00 each



Space Selly Stickers

Qty 2

\$20.00

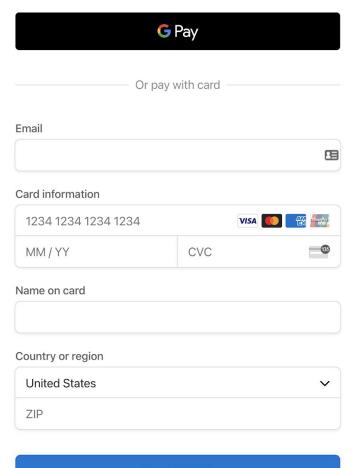
\$10.00 each



Space Jelly Combo

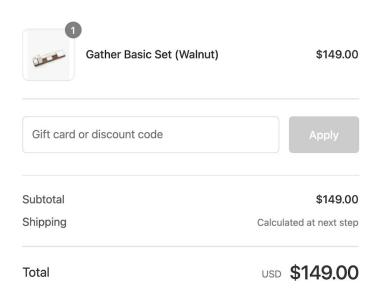
Qty 1

\$25.00





### UGMONK Cart > Information > Shipping > Payment Express checkout shop Pay P PayPal amazon pay OR Contact information Already have an account? Log in Email Keep me up to date on news and exclusive offers





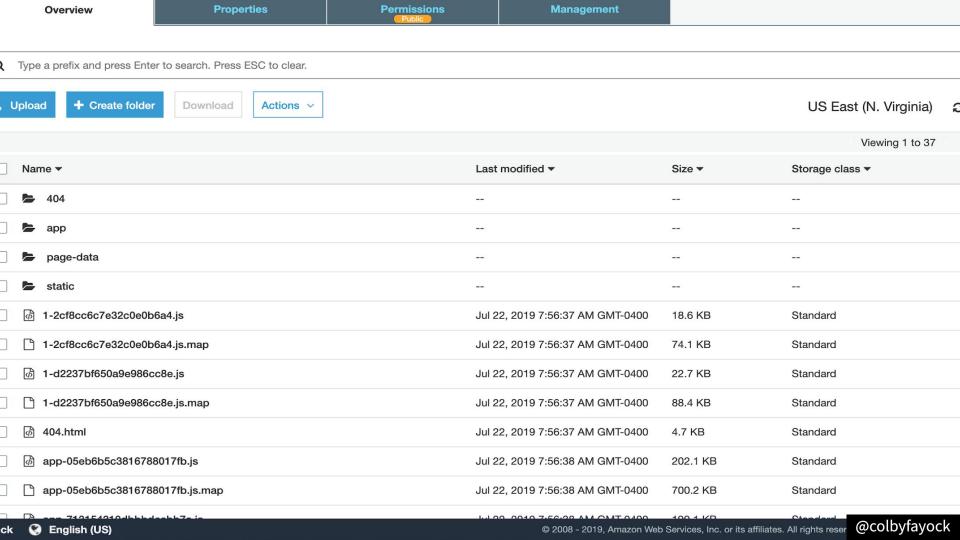
**Headless commerce** 

# Your brand and checkout. Anywhere.

Make the digital world your storefront with custom commerce that fits your business.

Let's talk







#### Filter by Allegiance

**BOWSER** 

**MARIO** 

**VIEW ALL** 

#### Search











# en the Jamstack







spacejelly.dev/levelupecommerce

# Colby Fayock

Developer Advocate

**∢** applitools

@colbyfayock



# Thank You

colbyfayock.com/reactglobal