#### FranchiseBusinessREVIEW

**Driving Better Results.** 

# Franchisee Satisfaction ANARDS

The 19th annual Franchisee Satisfaction Awards is North America's only program honoring franchise brands for achieving excellence in franchisee satisfaction.



## THE BEST OF THE BEST

#### WHAT IT MEANS TO BE AN AWARD WINNER

The brands that make up Franchise Business Review's Top Franchises are more than just award winners; they are the brands that provide superior training and support to their franchisees and care enough to ask them what they really think. Of all the franchises we survey, only the very best make it on to our awards list.

#### IT'S NOT TOO LATE TO WIN!

There are additional awards deadlines throughout the year honoring the top franchises in various sectors.

#### **JANUARY 31**

Top Low-Cost Brands Top Franchises for Women Best Franchise Culture

#### MARCH 31

Top Recession-Proof Franchises Most Profitable Franchises Franchise Rock Stars

#### JUNE 30

Top Franchises for Veterans Top Food Franchises Most Innovative Franchises

#### **SEPTEMBER 30**

Best of the Best: Top Franchises for 2025

#### Register at: GoFBR.com/awards





"With Franchise Business Review, we are able to benchmark Snap-on against our past performance and hundreds of other systems as well. With the use of rapid continuous improvement, Franchise Business Review helps us improve our system."

Thomas Kasbohm, Director of Franchising, Snap-on Tools, Client Since 2007

This year's recipients of the prestigious Franchisee Satisfaction Award are the 200 elite franchise brands that rank the highest in overall franchisee satisfaction.

#### OVERALL TOP 50

- 1.Kona Ice
- 2. NextHome
- 3. Cruise Planners
- 4. Christian Brothers Automotive
- 5. Visiting Angels
- 6. Fibrenew
- 7. Dream Vacations-CruiseOne
- 8. FASTSIGNS
- 9. Rhea Lana's
- 10. Weed Man
- 11. The Learning Experience
- 12. Culver's
- 13. Keller Williams
- 14. TWO MEN AND A TRUCK
- 15. Auto Appraisal Network
- 16. Aire-Master of America
- 17. FocalPoint Coaching
- 18. New Again Houses
- 19. DreamMaker Bath & Kitchen
- 20. Express Employment Professionals
- 21. Premier Pools & Spas
- 22. Wild Birds Unlimited
- 23. Spherion Staffing
- 24. We Sell Restaurants
- 25. Pinch A Penny

- 26. Weichert Real Estate
- 27. Dave's Hot Chicken
- 28. Fish Window Cleaning Services
- 29. Sotheby's International Realty
- 30. Budget Blinds
- 31. Kitchen Tune-Up
- 32. A Place At Home
- 33. Right at Home
- 34. Anago Cleaning Systems Master Franchise
- 35. GrassRoots Turf
- 36. Our Town America
- 37. The Coder School
- 38. Soccer Shots
- 39. Fit4Mom
- 40. Tropical Smoothie Cafe
- 41. Conserva
- 42. Safari Kid
- 43. Surface Specialists Systems
- 44. Kampgrounds of America
- 45. Engel & Voelkers
- 46. SYNERGY HomeCare
- 47. Wetzel's Pretzels
- 48. Oasis Senior Advisors
- 49. Orkin
- 50. Mathnasium Learning Centers

"Our greatest measure of success is the feedback we receive from our franchisees in the annual Franchise Business Review. The survey results are vital to our strategy planning and execution each year, and we are truly thankful for the value they provide our teams."



#### TOP 50: ENTERPRISE

(380+ Units)

- 1.Kona lce
- 2. NextHome
- 3. Cruise Planners
- 4. Visiting Angels
- 5. Dream Vacations-CruiseOne
- 6.FASTSIGNS
- 7. Culver's
- 8. Keller Williams
- 9. TWO MEN AND A TRUCK
- 10. Express Employment Professionals
- 11. Weichert Real Estate
- 12. Sotheby's International Realty
- 13. Budget Blinds
- 14. Right at Home
- 15. Anago Cleaning Systems Master Franchise
- 16. Tropical Smoothie Cafe
- 17. Kampgrounds of America
- 18. SYNERGY HomeCare
- 19. Orkin
- 20. Mathnasium Learning Centers
- 21. The Wendy's Company
- 22. ActionCOACH
- 23. Snap-on Tools
- 24. FYZICAL Therapy & Balance Centers
- 25.A&W Restaurants

- 26. Nothing Bundt Cakes
- 27. Wingstop
- 28. PuroClean
- 29.The Goddard School
- 30. Unishippers
- 31. Donatos Pizza
- 32. JFE Franchising
- 33. Smoothie King
- 34. Planet Fitness
- 35. Sola Salons
- 36. Ben & Jerry's
- 37. Molly Maid
- 38. Sport Clips
- 39. Heaven's Best Carpet Cleaning
- 40. Card My Yard
- 41. PostNet
- 42. The Häagen-Dazs Shoppe Company
- 43. Checkers & Rally's
- 44. Wireless Zone
- 45. Palm Beach Tan
- 46. United Country Real Estate
- 47. PIRTEK USA
- 48. InXpress
- 49. Ziebart
- 50. Hissho Sushi



"Candidates love it because it shows transparency, but it's not coming from us...Nothing else like this exists in the marketplace."

#### TOP 50: LARGE

(160-379 Units)

- 1. Christian Brothers Automotive
- 2. Fibrenew
- 3. Weed Man
- 4. The Learning Experience
- 5. FocalPoint Coaching
- 6. Wild Birds Unlimited
- 7. Spherion Staffing
- 8. Pinch A Penny
- 9. Fish Window Cleaning Services
- 10. Kitchen Tune-Up
- 11. Soccer Shots
- 12. Fit4Mom
- 13. Engel & Voelkers
- 14. Wetzel's Pretzels
- 15. Slim Chickens
- 16. Miracle Method Surface Refinishing
- 17. Mr. Handyman
- 18. Penn Station
- 19. MY SALON Suite
- 20. Real Property Management
- 21. School of Rock
- 22. TSS Photography
- 23. Complete Weddings and Events
- 24. Expedia Cruises
- 25. Sandler

- 26. Estrella Insurance
- 27. Mr. Appliance
- 28. Stretch Zone
- 29. Alphagraphics
- 30. Freedom Boat Club
- 31. Dogtopia
- 32. Better Homes and Gardens Real Estate
- 33. BIGGBY COFFEE
- 34. Assisting Hands
- 35. Good Feet Worldwide
- 36. Any Lab Test Now
- 37. Painting with a Twist
- 38. Just Between Friends
- 39. Mr. Electric
- 40. Skyhawks Sports Academy
- 41. Glass Doctor
- 42. EverLine Coatings and Services
- 43. Mosquito Squad
- 44. CarePatrol
- 45. Five Star Painting
- 46. Griswold Home Care
- 47. Beavertails Pastry
- 48. RNR Tire Express
- 49. Mr. Rooter Plumbing
- 50. Truly Nolen of America

"The quality of FBR's leads is phenomenal. We find the candidates coming to us are already educated about the importance of franchisee satisfaction when they choose to engage with Wild Birds Unlimited. We recently awarded a franchise to a candidate who had never set foot in one of our stores before we engaged with them, but contacted us through FBR because of our high franchisee satisfaction rating."



Paul Pickett, Chief Development Officer, Wild Birds Unlimited, Client Since 2006

#### TOP 50: MIDSIZE

(71-159 Units)

- 1. Rhea Lana's
- 2. Aire-Master of America
- 3. Premier Pools & Spas
- 4. Dave's Hot Chicken
- 5. Conserva
- 6. Oasis Senior Advisors
- 7. Archadeck
- 8.100% Chiropractic
- 9. Outdoor Lighting Perspectives
- 10. MassageLuXe
- 11. Amazing Athletes
- 12. The Entrepreneur's Source
- 13. Pizza Factory
- 14. TAPinto.net
- 15. Aqua-Tots
- 16. Supporting Strategies
- 17. Goldfish Swim School
- 18. Gotcha Covered
- 19.YESCO
- 20. Singers Company
- 21. Senior Care Authority
- 22. Wayback Burgers
- 23.30 Minute Hit
- 24. Yogi Bear's Jellystone Park™ Camp Resorts
- 25. USA Insulation

- 26. The Corcoran Group
- 27. Amada Senior Care
- 28. Stratus Building Solutions
- 29. Precision Door Service
- 30. HomeWell Care Services
- 31. Pool Scouts
- 32. Moran Family of Brands
- 33. Wings Etc.
- 34. AtWork Group
- 35. Office Pride Commercial Cleaning Services
- 36. Tint World
- 37. Window Genie
- 38. Junkluggers
- 39. Aroma Joe's
- 40. The Human Bean
- 41. Dog Training Elite
- 42. The Brothers that just do Gutters
- 43. The Glass Guru
- 44. PropertyGuys.com
- 45. LIME Painting
- 46. Teriyaki Madness
- 47. Two Maids
- 48. Jan-Pro (master franchisors)
- 49. Discovery Map International
- 50. PatchMaster



"Winning the FBR franchisee satisfaction award means the world to us. It's telling us how we're doing for our franchisees, where they think we're excelling, and where they think we need work. To get that type of feedback directly from your franchisees is huge."

#### TOP 50: SMALL

(70 Units and Under)

- 1. Auto Appraisal Network
- 2. New Again Houses
- 3. DreamMaker Bath & Kitchen
- 4. We Sell Restaurants
- 5. A Place At Home
- 6.GrassRoots Turf
- 7. Our Town America
- 8. The Coder School
- 9. Safari Kid
- 10. Surface Specialists Systems
- 11.360clean
- 12. Superior Fence & Rail
- 13. Creative World School
- 14. Spoiled Rotten Photography
- 15. Ideal Siding
- 16. New Creations
- 17. Kitchen Solvers
- 18. Zoom Drain
- 19. Foxy Box Wax Bar
- 20. LaRosa's Pizzeria
- 21. Image One
- 22. Cousins Maine Lobster
- 23. Payroll Vault
- 24. Granite Garage Floors
- 25.JPAR Real Estate

- 26. Scenthound
- 27. Premier Pool Service
- 28. Prime IV Hydration & Wellness
- 29. Family Financial Centers
- 30. Ellianos Coffee Company
- 31. Driverseat Inc.
- 32. Central Bark
- 33. Hammer & Nails
- 34. Mobility Plus
- 35. Caring Senior Service
- 36. FRSTeam
- 37. LearningRx
- 38. Young Rembrandts
- 39. East Coast Wings + Grill
- 40. Clean Eatz
- 41. Verlo Mattress Factory Store
- 42. TGA Premier Sports
- 43. Class 101
- 44. K9 Resorts Luxury Pet Hotel
- 45. Lightbridge Academy
- 46. United Water Restoration Group
- 47. WP Creations
- 48. Eggs Up Grill
- 49.Acai Express
- 50. Bath Tune-Up

"This survey has been a great foundation for us for conversations with our franchise partners, an impetus for improving. It's also been something that we've been able to celebrate."



#### TOP CATEGORIES

#### **ADVERTISING & SALES**

Our Town America

TAPinto Discovery Map International

#### AUTOMOTIVE

#### **Christian Brothers Automotive**

Auto Appraisal Network Snap-on Tools Moran Family of Brands Tint World Ziebart RNR Tire Express

#### BUSINESS SERVICES FASTSIGNS

FocalPoint Coaching Express Employment Professionals Spherion Staffing We Sell Restaurants ActionCOACH Unishippers Sandler Training The Entrepreneur's Source Supporting Strategies AlphaGraphics

#### (Business Services continued) YESCO PostNet AtWork Group InXpress

#### **CHILD SERVICES**

#### **Soccer Shots**

Spoiled Rotten Photography TSS Photography Amazing Athletes Singers Company Young Rembrandts TGA Premier Sports

#### **CLEANING & MAINTENANCE**

#### **Aire-Master of America**

Anago Cleaning Systems Master Franchise 360clean PuroClean Molly Maid Heaven's Best Carpet Cleaning Image One Stratus Building Solutions Office Pride Commercial Cleaning Services Two Maids Jan-Pro



"The most valuable piece of our partnership with FBR is having a professional third-party organization survey our franchisees for feedback. It gives us valuable feedback from our franchisees, but it also helps us compare ourselves to our peers."

#### **EDUCATION**

The Learning Experience

The Coder School Safari Kid Mathnasium Learning Centers Creative World School School of Rock The Goddard School LearningRx Class 101 Lightbridge Academy

#### FINANCIAL & TAX

**Estrella Insurance** 

Payroll Vault Family Financial Centers

#### FITNESS

#### Fit4Mom

Planet Fitness 30 Minute Hit

#### FOOD

#### Kona Ice

Culver's Dave's Hot Chicken Tropical Smoothie Cafe Wetzel's Pretzels The Wendy's Company

(Food continued) Slim Chickens Penn Station A&W Restaurants Nothing Bundt Cakes Wingstop Donatos Pizza JFE Franchising Smoothie King Pizza Factory Ben & Jerry's LaRosa's Pizzeria **Cousins Maine Lobster BIGGBY COFFEE** The Häagen-Dazs Shoppe Company Checkers & Rally's Wayback Burgers Ellianos Coffee Company Wings Etc. Aroma Joe's The Human Bean **Beavertails Pastry** East Coast Wings + Grill Clean Eatz Terivaki Madness Hissho Sushi Eggs Up Grill Acai Express

#### HEALTH & PERSONAL SERVICES

#### **100% Chiropractic**

FYZICAL Therapy & Balance Centers MassageLuXe Stretch Zone Foxy Box Wax Bar Sport Clips Any Lab Test Now Palm Beach Tan Prime IV Hydration & Wellness Hammer & Nails

#### HOME SERVICES

#### DreamMaker Bath & Kitchen

Premier Pools & Spas Budget Blinds Kitchen Tune-Up Surface Specialists Systems Miracle Method Surface Refinishing Archadeck Mr. Handyman Ideal Siding Outdoor Lighting Perspectives Kitchen Solvers

"Our experience with Franchise Business Review has been great – everything from the staff that has walked us through every step of the way to the lead generation to the advertising – it's been great."



### TOP CATEGORIES

#### HOME SERVICES (CONTINUED)

Mr. Appliance Gotcha Covered Granite Garage Floors USA Insulation Premier Pool Service Mr. Electric Precision Door Service Pool Scouts The Brothers that just do Gutters Mr. Rooter Plumbing Bath Tune-Up PatchMaster

#### PET SERVICES

#### Dogtopia

Scenthound Central Bark Dog Training Elite K9 Resorts Luxury Pet Hotel

#### **REAL ESTATE**

#### **NextHome**

Keller Williams New Again Houses Weichert Real Estate Sotheby's International Realty Engel & Voelkers (Real Estate continued) MY SALON Suite Real Property Management Sola Salons Better Homes and Gardens Real Estate JPAR - Real Estate The Corcoran Group United Country Real Estate PropertyGuys.com

#### RECREATION

#### **Kampgrounds of America**

Aqua-Tots Goldfish Swim School Freedom Boat Club Painting with a Twist Yogi Bear's Jellystone Park<sup>™</sup> Camp Resorts Skyhawks Sports Academy

#### RETAIL

#### Rhea Lana's

Wild Birds Unlimited Pinch A Penny Good Feet Worldwide Just Between Friends Verlo Mattress Factory Store WP Creations



"We truly value the research that FBR's recruitment programs provide, serving as a great resource to franchisors but also to prospective franchisees. If a lead source comes in to us through FBR, we know that lead will be a qualified one – someone who did their homework and clearly cares about aligning with a system that produces a high degree of franchisee satisfaction, like PuroClean."

Tim Courtney, VP of Franchise Development, PuroClean, Client Since 2018

#### SENIOR CARE

**Visiting Angels** 

A Place At Home Right at Home SYNERGY HomeCare Oasis Senior Advisors Assisting Hands Senior Care Authority Amada Senior Care HomeWell Care Services CarePatrol Caring Senior Service Griswold Home Care

#### SERVICES

Fibrenew

Weed Man TWO MEN AND A TRUCK Fish Window Cleaning Services GrassRoots Turf Conserva Orkin Superior Fence & Rail Complete Weddings and Events New Creations Zoom Drain (Services continued) Card My Yard Glass Doctor EverLine Coatings and Services Mosquito Squad Five Star Painting Mobility Plus Window Genie Junkluggers FRSTeam PIRTEK USA The Glass Guru LIME Painting United Water Restoration Group Truly Nolen of America

#### TECHNOLOGY Wireless Zone

## TRAVEL SERVICES

Dream Vacations-CruiseOne Expedia Cruises Driverseat Inc.

"Our franchisees are very candid in sharing information with us, and as we then use that data in the candidate validation process, candidates see the credibility of the data."



## FRANCHISEE SATISFACTION IS MORE THAN AN AWARD

Join more than 1,200 brands that have worked with Franchise Business Review to drive better results and accelerate growth.

#### **Solve Operational Challenges**

"



Get measurable and actionable insights into gaps in your system



Track your efforts year over year and benchmark your competitors



Build trust and transparency

"We're hearing from candidates that our franchisees aren't validating well." "We know franchisees aren't happy with some of our decisions, but we think they're in the franchisees' best interests."

"We think our franchisees are happy, but we don't know how we compare to our competitors." "We're always getting feedback so we THINK we know how franchisees feel, but it's always the same people."

#### **Remove Roadblocks to Growth**



Generate qualified leads



Recruit candidates directly to your site



Advertise to a targeted audience

"We need to find QUALITY candidates, not tire kickers."

Concillo Head

"

"We need to get our brand more exposure... people don't know who we are yet, or that we have a strong system."

"We want to grow, but we're just not getting to the right candidates to take our system to the next level." "It's a competitive market — we need a way to differentiate ourselves." FranchiseBusinessREVIEW Driving Better Results.

*"FBR has been such a valuable third party source because you all are doing your own extensive research and obtaining information from real franchisees, which is really key for prospective candidates."* 

Adam Heflin, Chief Development Officer, Pinch A Penny, Client Since 2013

"FBR is critical for my team. Keeping your finger on the pulse of the franchisees is imperative to having a healthy system. Communication leads to gap analysis, which in turn allows the corporate team to strategically put plans in motion to help the health of our system."

Tom Scalese, COO, East Coast Wings + Grill, Client Since 2011

"We continue to find that the FBR process is a great investment for 360clean and the franchise owners in our system. The feedback is awesome to receive and it's great to be able to use this feedback to support our claims of being a very supportive and trustworthy franchisor."

Barry Bodiford, Founder & Visionary, 360clean, Client Since 2014



AND A TRUCK.









#### DRIVE MEASURABLE RESULTS ACROSS YOUR SYSTEM

Franchise Business Review is about more than franchisee satisfaction. We can help you accelerate development and drive measurable results across your entire system.





#### **GET THE RECOGNITION YOU DESERVE!**

## 2024 FRANCHISING AT WORK AWARDS

Love where you work? If you have an outstanding workplace culture in the franchise sector, make sure your company gets the recognition it deserves!

Enter your company for a Franchising at Work award.

#### Who Should Apply?

- U.S. and Canadian-based franchises, franchisees, and suppliers servicing the franchise sector
- Gross annual revenues of \$1M+
- · Have at least 10 full-time employees

#### **ENTER TODAY**

**REGISTER YOUR COMPANY NOW:** GoFBR.com/franchising-at-work

**DEADLINE** May 31, 2024

## Franchising at Work

Employee Engagement Survey



FranchiseBusinessREVIEW Driving Better Results.

#### CONGRATULATIONS TO OUR 2023 WINNERS!

Large Class: 100+ employees Jason's Deli – GOLD Kona Ice – SILVER Realty ONE Group – BRONZE

#### Medium Class: 25 to 99 employees

School of Rock – GOLD Safari Kid – SILVER Wetzel's Pretzels – BRONZE

Small Class: Under 25 employees Oasis Senior Advisors – GOLD Mobility Plus – SILVER JPAR - Real Estate – BRONZE

Suppliers Curious Jane Marketing – GOLD serviceminder – SILVER Franchise Marketing Systems – BRONZE

#### Unit-Level

Jason's Deli (Columbia, MD) – GOLD Mathnasium (San Diego, Dallas, Phoenix) – SILVER Poolwerx (Greenville, SC) – BRONZE

#### 2023 Finalists:

Bloomin' Blinds | British Swim School | Buzz Franchise Brands | Clean Franchise Brands | DreamMaker Bath & Kitchen | Epcon Communities | FYZICAL Therapy & Balance Centers | Launch Trampoline Park | Lightbridge Academy | LIME Painting | NEXTAFF | Painting with a Twist | Payroll Vault | Right at Home | Supporting Strategies | TransBlue | Weichert Real Estate | Wireless Zone | 919 Marketing | All Points Public Relations | Big Sky Franchise | Citrin Cooperman & Company, LLP | International Franchise Professionals Group (IFPG)