

## Real Estate

**Challenging times in the real estate market call for tough decisions and increase the need for knowledgeable and experienced legal support to maximise opportunities.**

We can help you meet the challenges and seize the opportunities that exist. Using a combination of our experience and market knowledge we can identify and offer the appropriate specialist services relevant both to the sector in which you operate and to your particular circumstances.

Our specialist real estate team is both well-established and highly regarded. We provide multi-disciplinary legal services, representing major corporations, investors, end users and developers. We also have real estate teams in our offices in continental Europe.

### Our Services

We build our teams around your requirements, ensuring that you get the right level of service and, just as importantly, continuity. These teams will often be multi-disciplinary and will always suit the needs of a particular project. This not only means that you receive the best advice and representation, but that it's done in a cost effective and efficient manner. We have specific expertise in the following areas:

**Investment** - Our lawyers handle some of the market's larger and most high profile investment deals, offering comprehensive advice on all aspects of real estate including the acquisition, disposal and letting of all types of investment property, enhancing the value of a portfolio with innovative schemes, collective property investments and estate management.

**Development** - We have been involved in many significant development transactions and have advised on a range of development projects including City headquarters, industrial and distribution parks, office complexes, hotels, leisure and residential developments for developers, funders and end-users.

**Industrial** - We have extensive experience of advising on industrial property portfolios from occupational requirements and retired property portfolios to major industrial and power projects.

**Real estate finance** - We have considerable experience acting for banks, financial institutions and multi-national borrowers on a wide range of finance and real estate transactions, operating at both ends of the market. We are also able to draw on the expertise of our colleagues in corporate tax and financial services.

**Planning, environment and compulsory purchase** - Our team is nationally recognised for its wide experience in a range of sectors including mixed-use, energy, transport, waste, sport and leisure. We act for both private and public sector clients and are renowned for the strength of our client relationships over the years.

**Property litigation** - We are recognised as one of the leading property litigation practices in the country. Our outstanding reputation comes from handling everything from routine lease renewals and rent claims to complex and high profile litigation. We work closely with our transactional colleagues to anticipate and prevent risks arising and, where possible, to resolve issues in a cost effective and pragmatic way.

**Construction and engineering** - We deliver practical and commercial advice to employers, contractors, funders and suppliers. We advise on all stages of projects including tender documents, contract negotiations, issues arising during the execution of the project and, where necessary, disputes that lead to arbitration or litigation.

**Real estate tax** - We are highly regarded for our advice on real estate tax, which includes VAT, SDLT and other tax aspects of real estate transactions. We have been very active in devising and implementing SDLT mitigation structures, which have become a major feature of real estate transactions in recent years.

### A selection of our clients



## Highlights of our experience

- Assisting a major UK telecoms provider in taking various leases in Europe's largest data centre.
- Assisting a major UK telecoms provider with operational issues such as upgrading its London Docklands data centre.
- Assisting a major UK fresh produce supplier in taking a lease of a new, centralised warehouse.
- Assisting a provider of secure, bonded warehousing in its relocation of various smaller distribution facilities to a new facility.

## Why choose us

### Clear advice

We provide clear, pragmatic advice so you can make decisions quickly and confidently.

### Long standing relationships

Our long-established relationships mean we have detailed knowledge and experience of various sectors including ,distribution, retail, offices, residential, hotels & leisure and public sector. So we will understand the commercial issues you face.

### We deliver more

We are acknowledged for delivering more, and at a competitive price. So you can rely on us to go the extra mile and be reassured the price will be reasonable.

*"This firm's comprehensive real estate offering covers investments, developments and tenancies, while the firm also has specialist expertise in the hotels and leisure sector, and infrastructure."*

**Chambers UK 2013**

*"The group is open and easy to deal with. The lawyers will try to understand the business and tailor the legal advice to the client."*

**Chambers UK 2012**

*"Recommended for Client Service "Very professional, very practical, down-to-earth people - they are personable with good team spirit."*

**Chambers UK 2011**

*"Recommended for Commercial Awareness "A very focused department that communicates and doesn't give advice in isolation."*

**Chambers UK 2011**

## Contacts

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