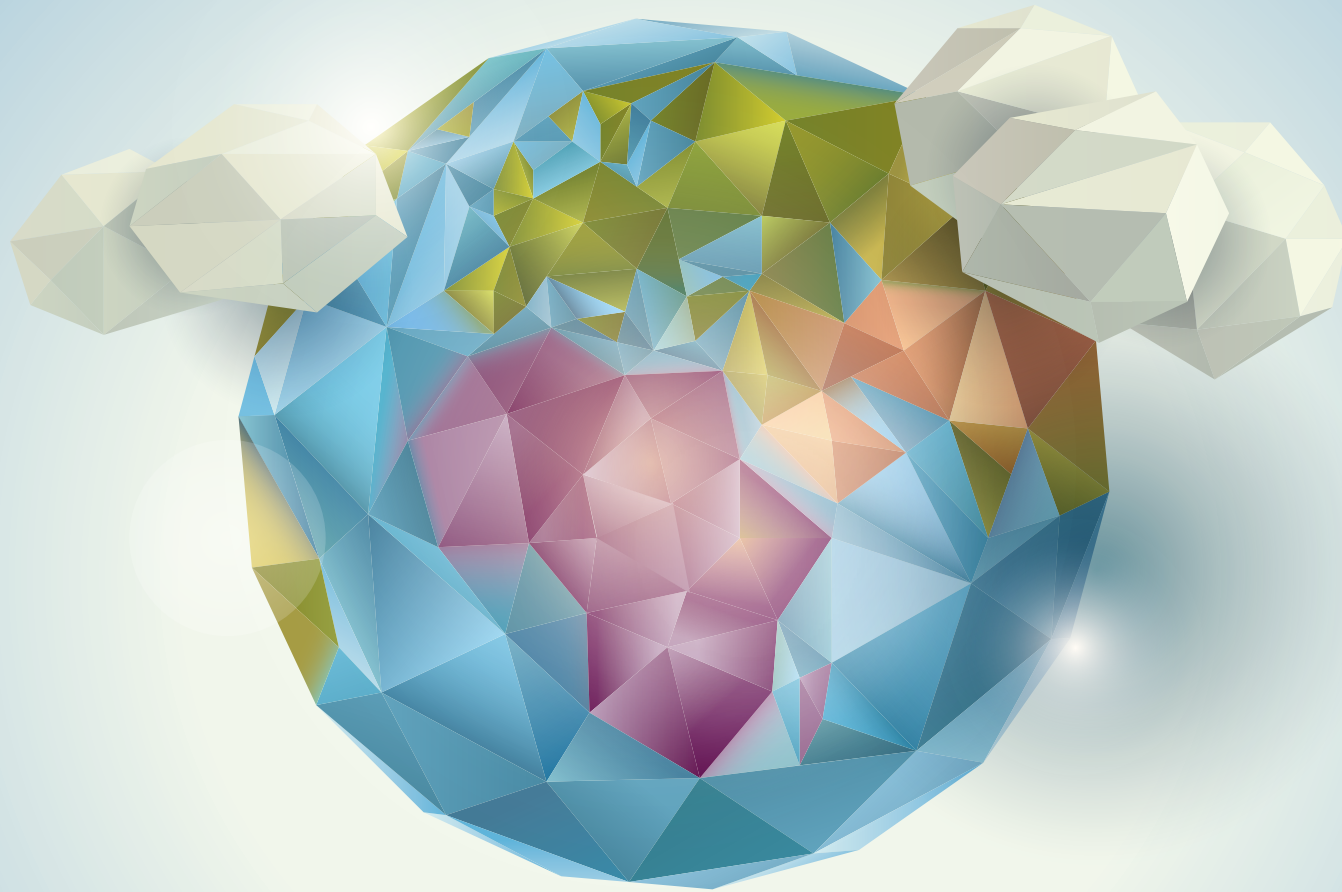


# Africa Experience

fieldfisher



# Introduction & Contents

Africa is rising. Commonly referred to as the growth continent, it is experiencing an unprecedented level of foreign investment and economic development.

Its many individual countries do not all tell the same tale but, overwhelmingly, the back story is one of greater political stability, social and economic development and an appetite from foreign investors to deploy funds into the region.

A number of sectors are booming.

- » technology and communication
- » hospitality and leisure
- » energy, transport and infrastructure
- » financial services; and
- » real estate

are all benefitting from rapid urbanisation.

These are sectors in which Fieldfisher has unquestionable experience and an enviable reputation.

Here is a snapshot of the countries in which our partners have experience. We can help you to unlock the potential the continent promises to deliver.



## Cecily Davis

Partner, Head of Construction & Projects  
Co-Head of Africa Group  
London

t: +44(0)20 7861 4379  
m: +44(0)7920 009 418  
e: [cecily.davis@fieldfisher.com](mailto:cecily.davis@fieldfisher.com)



## François De Senneville

Partner, Tax  
Co-Head of Africa Group  
Paris

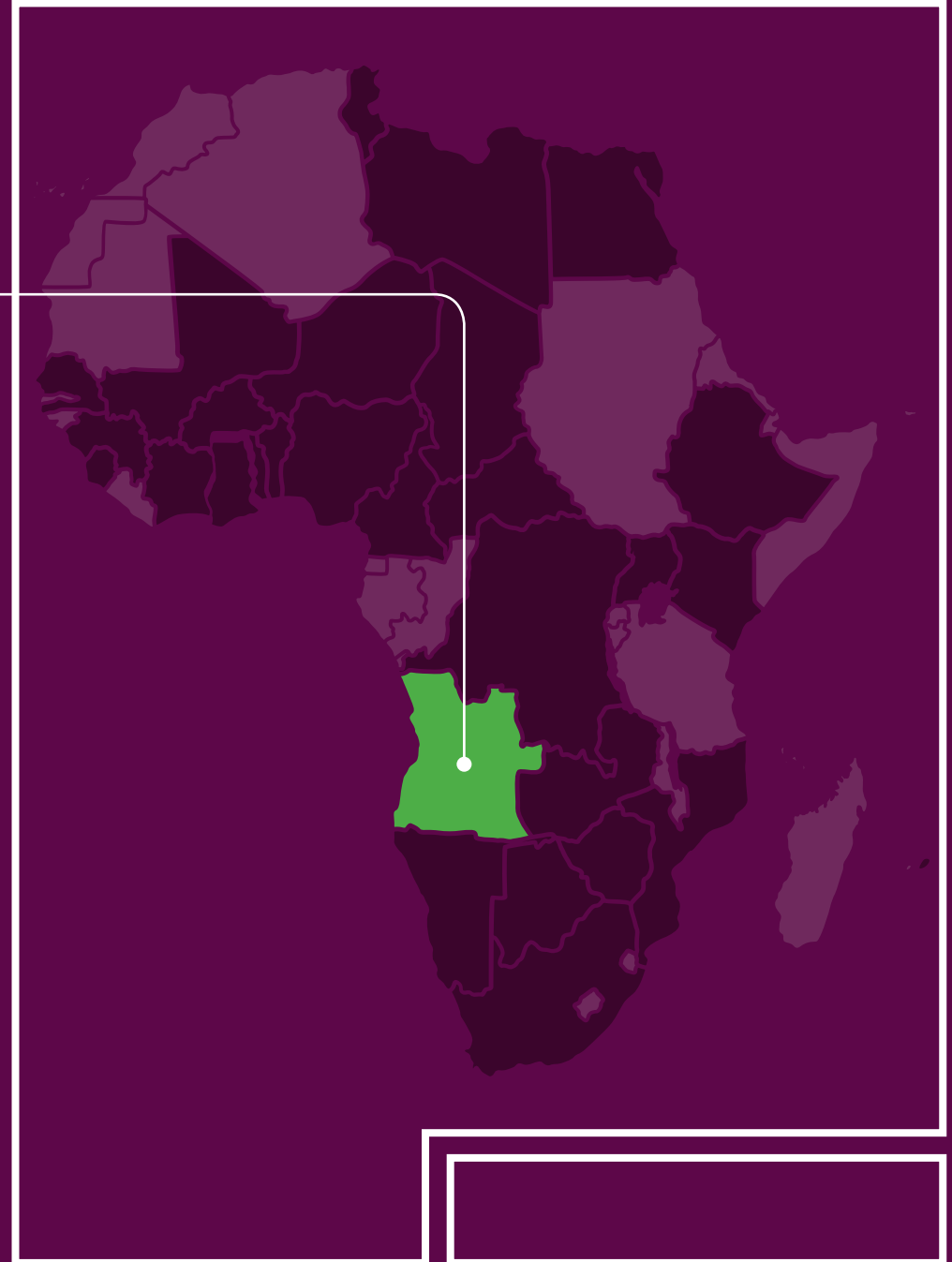
t: +33 1703 78188  
m: +33 60782 8644  
e: [francois.desenneville@fieldfisher.com](mailto:francois.desenneville@fieldfisher.com)

- 1 Angola
- 2 Benin
- 3 Botswana
- 4 Burkina Faso
- 5 Cameroon
- 6 Central African Republic
- 7 Chad
- 8 Côte d'Ivoire
- 9 Democratic Republic of the Congo
- 10 Egypt
- 11 Ethiopia
- 12 Ghana
- 13 Guinea
- 14 Kenya
- 15 Libya
- 16 Mali
- 17 Maroc
- 18 Mauritius
- 19 Mozambique
- 20 Namibia
- 21 Niger
- 22 Nigeria
- 23 Senegal
- 24 Sierra Leone
- 25 South Africa
- 26 Togo
- 27 Tunisia
- 28 Uganda
- 29 Zambia
- 30 Zimbabwe
- 31 Contacts

# Africa Experience

## Angola

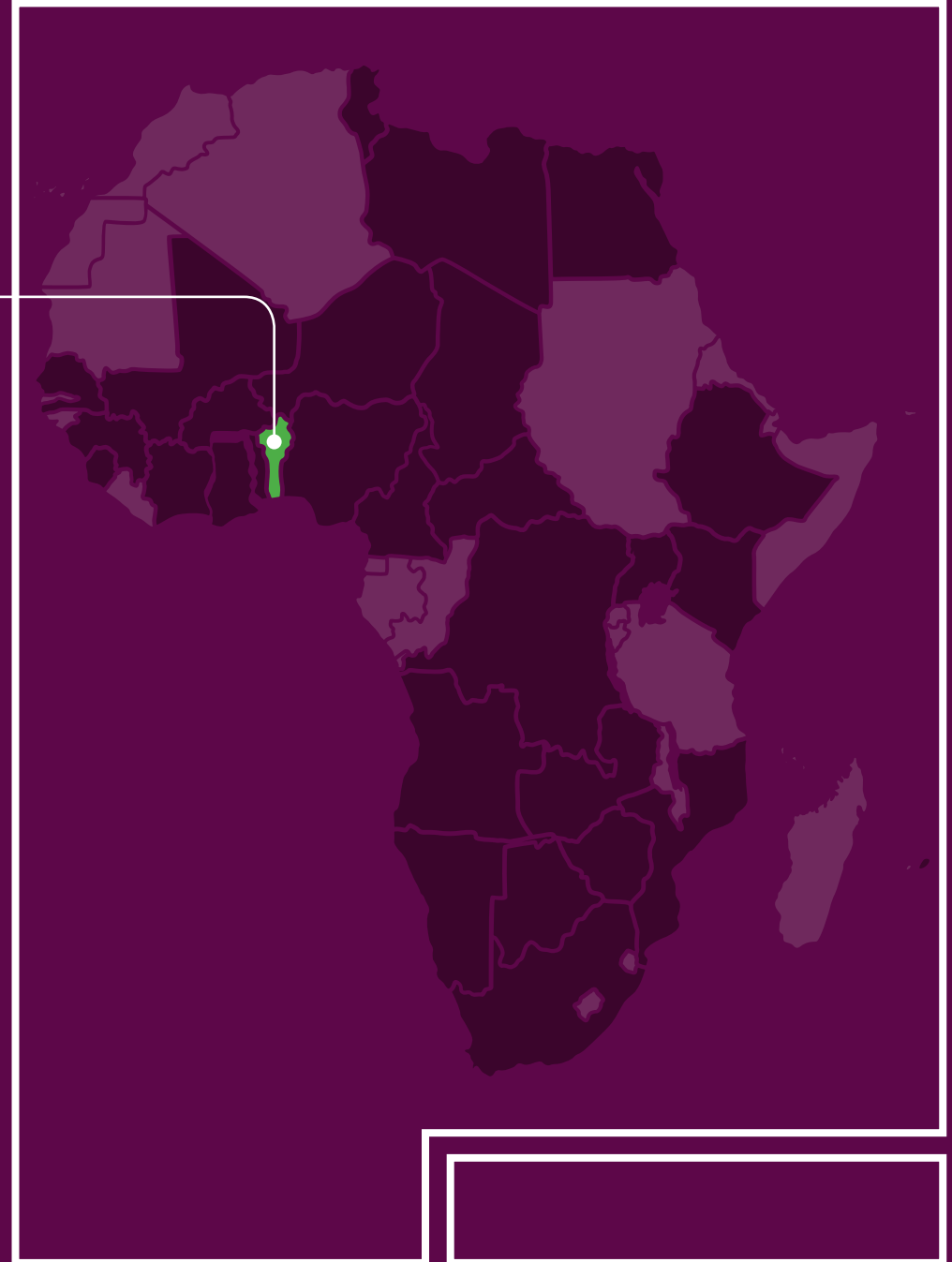
Client Name	Project Details
<b>Food manufacturer</b>	Acting in a dispute in relation to the purchase of a substantial food manufacturer in Angola.



# Africa Experience

## Benin

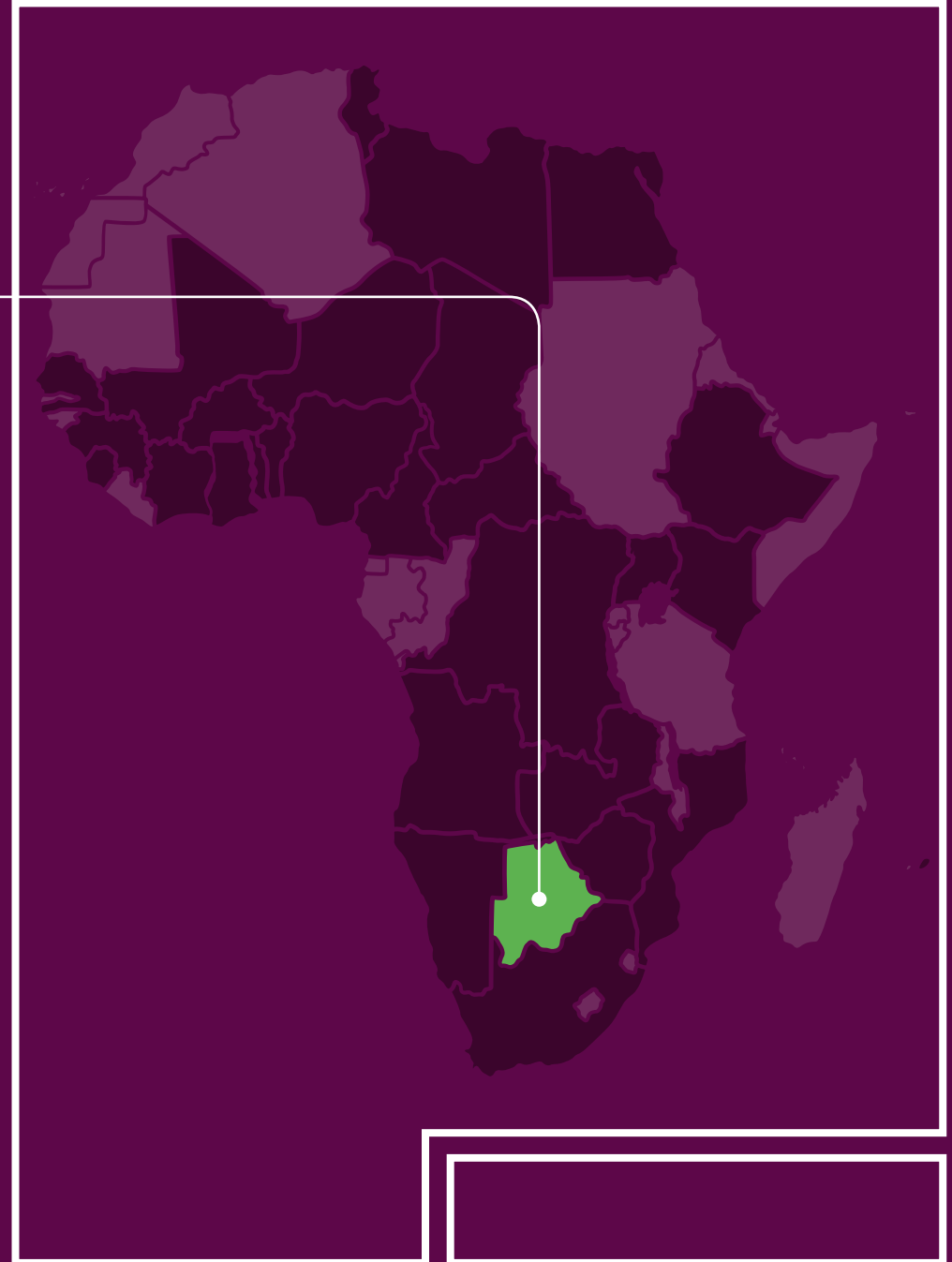
Client Name	Project Details
<b>Cairn Financial Associates and Shore Capital</b> Mining	Advising Cairn Financial Associates and Shore Capital on their due diligence on Premier African Minerals Limited's coltan exploration permit in connection with Premier African Minerals' AIM IPO and placing to raise £1.5m



# Africa Experience

## 3 Botswana

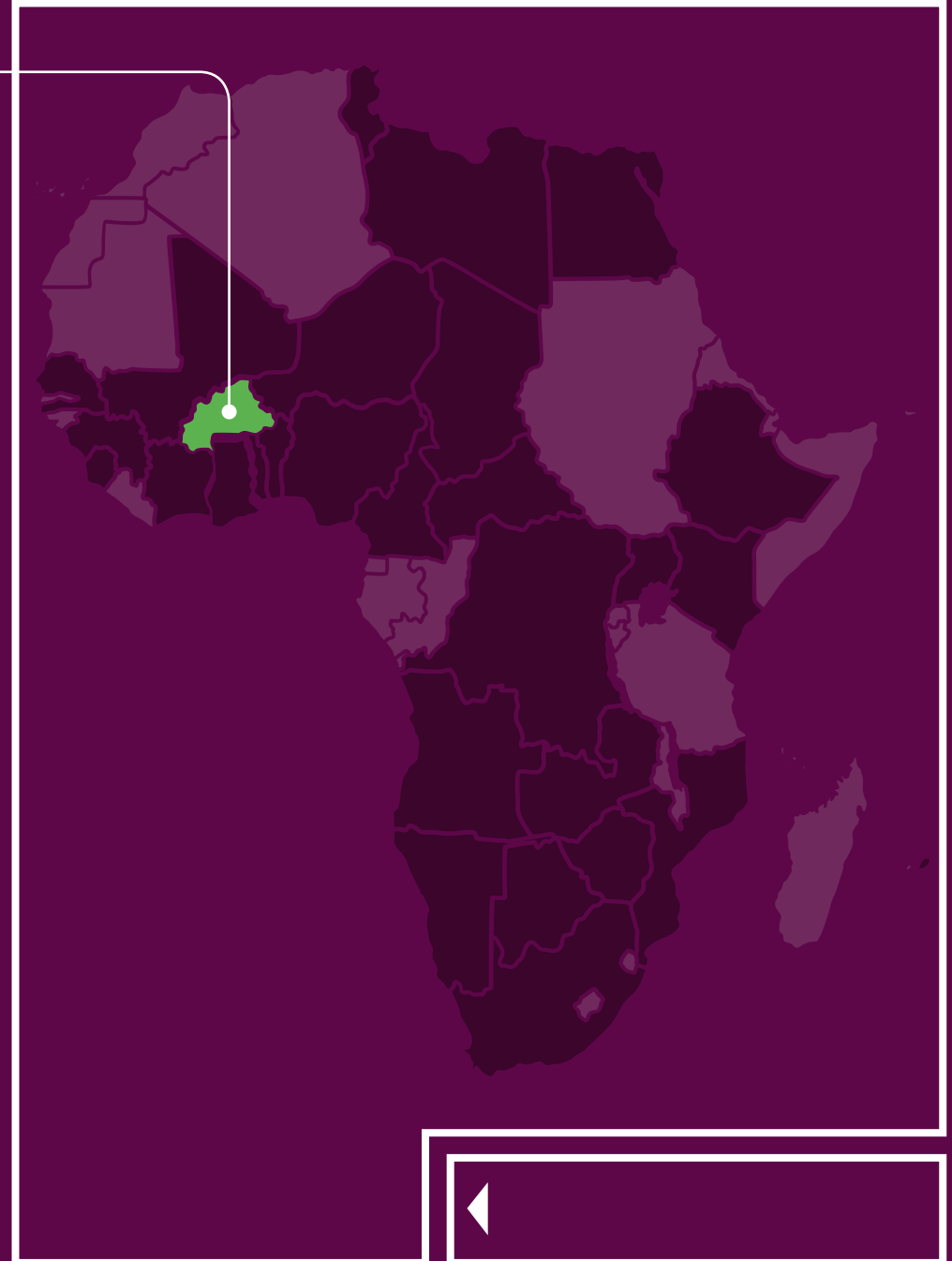
Client Name	Project Details
<b>African Diamonds plc</b> Mining	Placing of new ordinary shares to raise £9.6m by African Diamonds plc, a company quoted on AIM with diamond assets in Botswana
<b>Firestone Diamonds plc</b> Mining	Placing of shares in Firestone Diamonds plc and admission of such shares to trading on AIM



# Africa Experience

## Burkina Faso

Client Name	Project Details
<b>Cluff Gold plc</b> Mining	Advising Cluff Gold Limited on its acquisition from Ridge Mining plc of an option over the Kalsaka and Yako gold projects
	Undertaking due diligence for Cluff Gold plc on Ridge Mining plc's title to the Kalsaka gold project, on its mining convention with the Government of Burkina Faso and advising on the exercise of Cluff Gold's option to acquire the project
	Advising Cluff Gold plc on the funding of its exploration, development and bringing into production of its Kalsaka gold mine including the company's IPO on AIM, advice on the company's mining convention with the Government, the company's secondary listing on the TSX and a number of placings to raise a total of £62.7m
	Advising Cluff Gold plc on a US\$10m standby credit facility with RMB Resources to fund its working capital needs at its Kalsaka gold mine
<b>Avocet Mining plc</b> Mining	Advising Avocet Mining plc on its £60m takeover of Wega Mining ASA, owner of the Inata gold project
	Undertaking due diligence for Avocet Mining plc on its Inata gold mine, Souma gold project and Fete Kole and Gassel Garafo gold prospects and the admission of the company to the Main Market of the London Stock Exchange with a market capitalisation of £200m

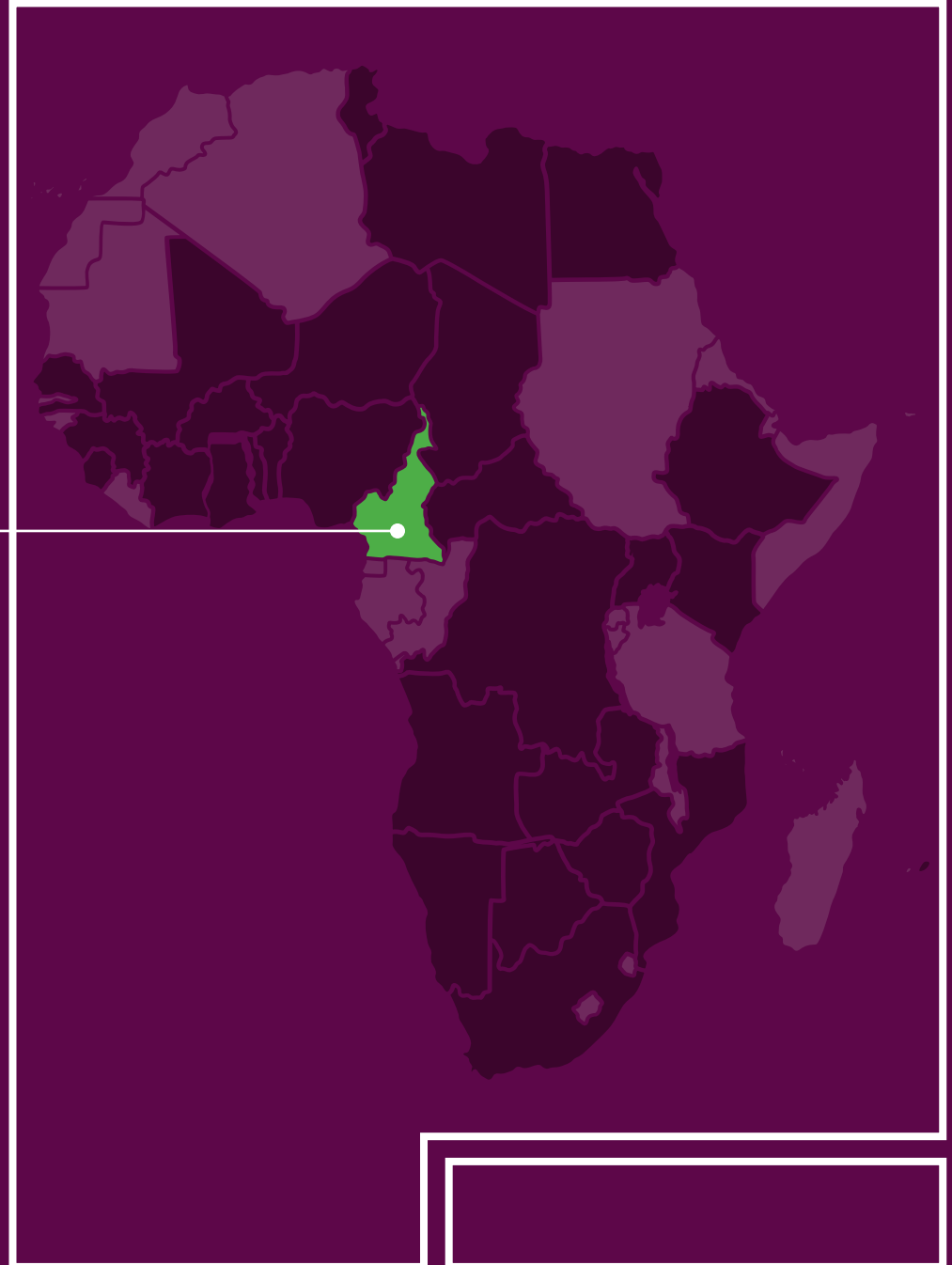


# Africa Experience

5

## Cameroon

Client Name	Project Details
<b>Pharmaceutical industry company</b>	Assistance in Cameroun for an international pharma distributor for debt recovery and dispute resolution assistance

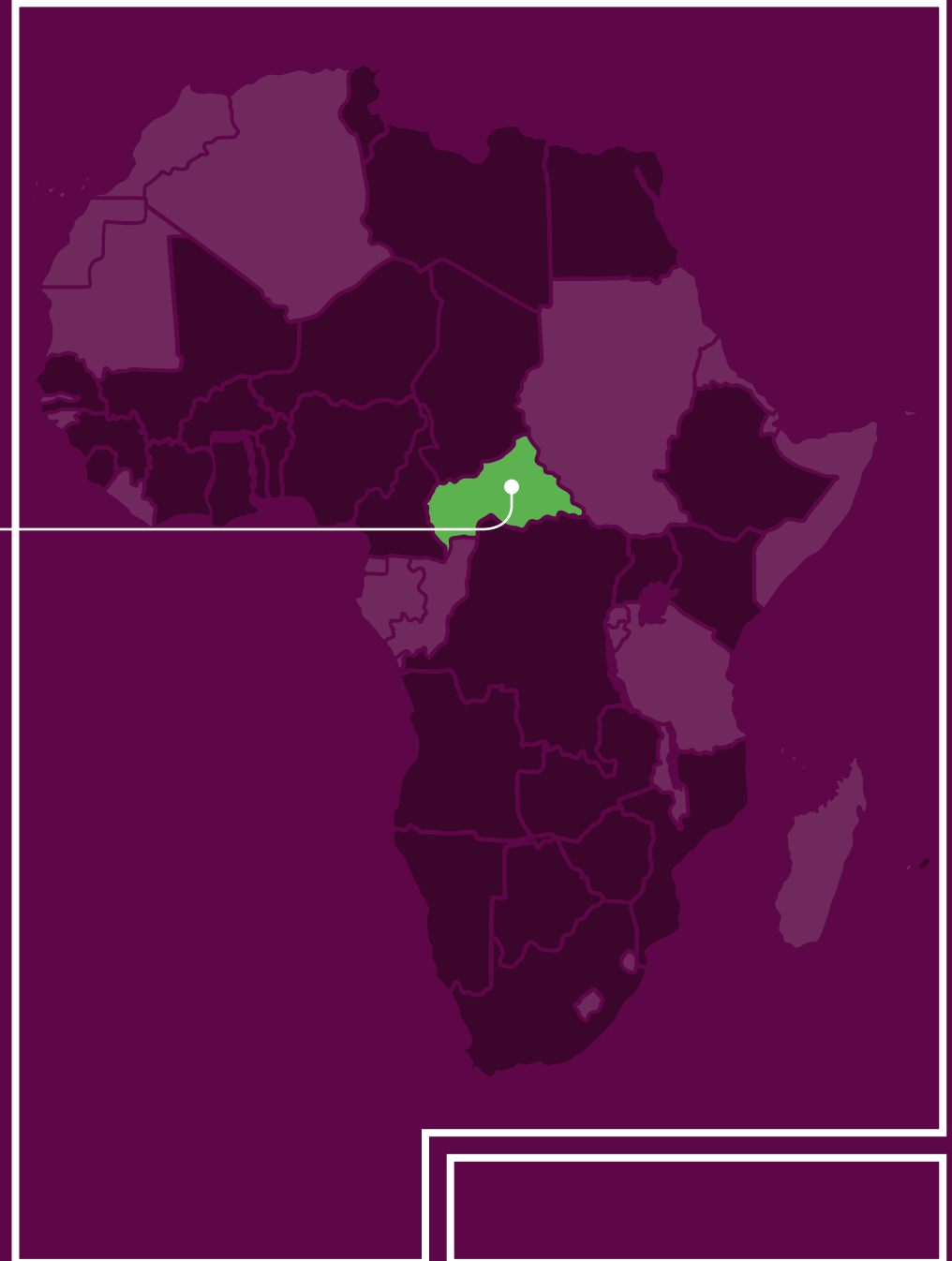


# Africa Experience

# 6

## Central African Republic

Client Name	Project Details
<b>Ambrian Partners</b> Mining	Advising Ambrian Partners as broker to Pangea Diamond Fields plc on its placing on AIM to raise £7.6m (also in South Africa)

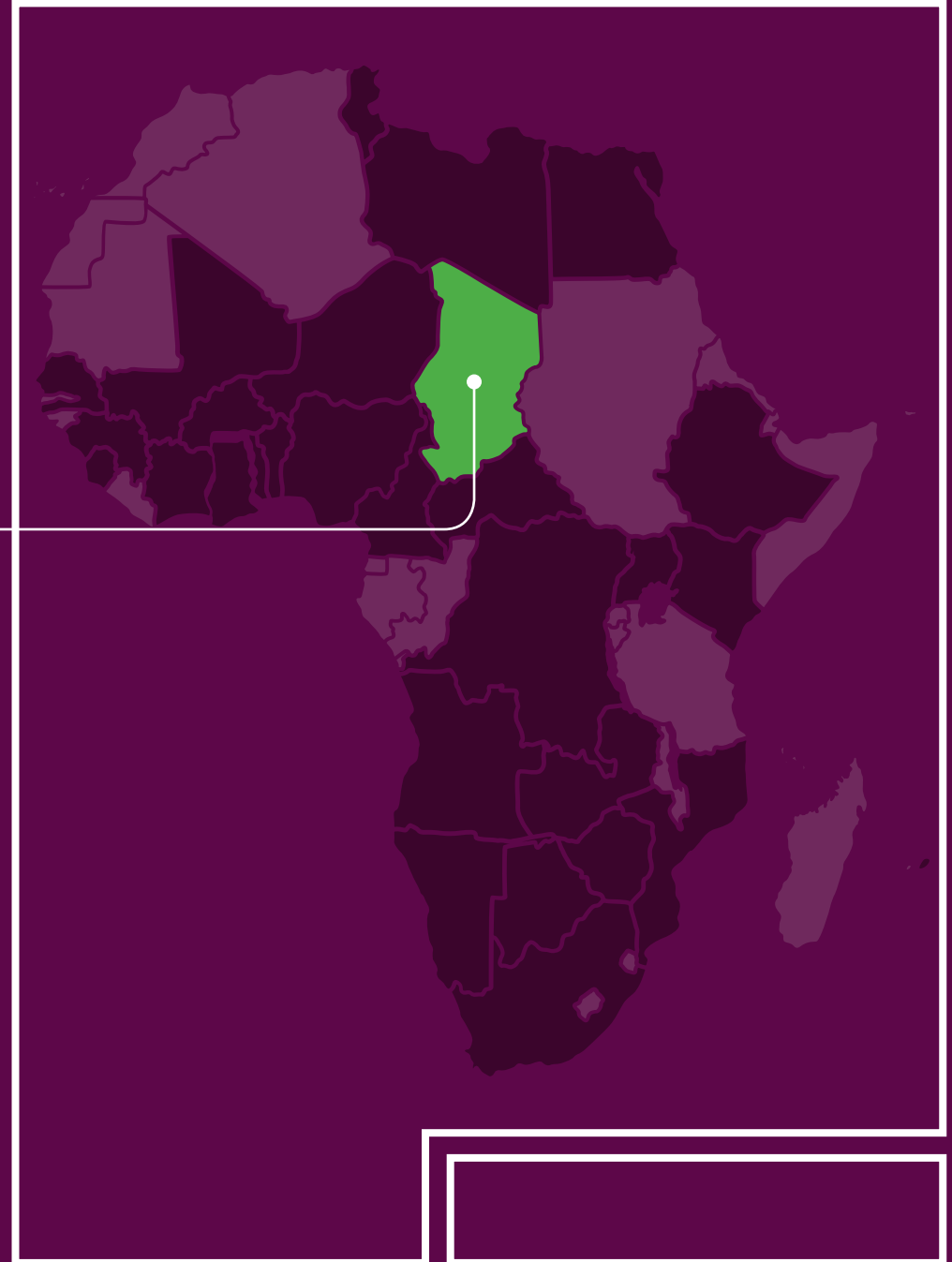




# Africa Experience

## Chad

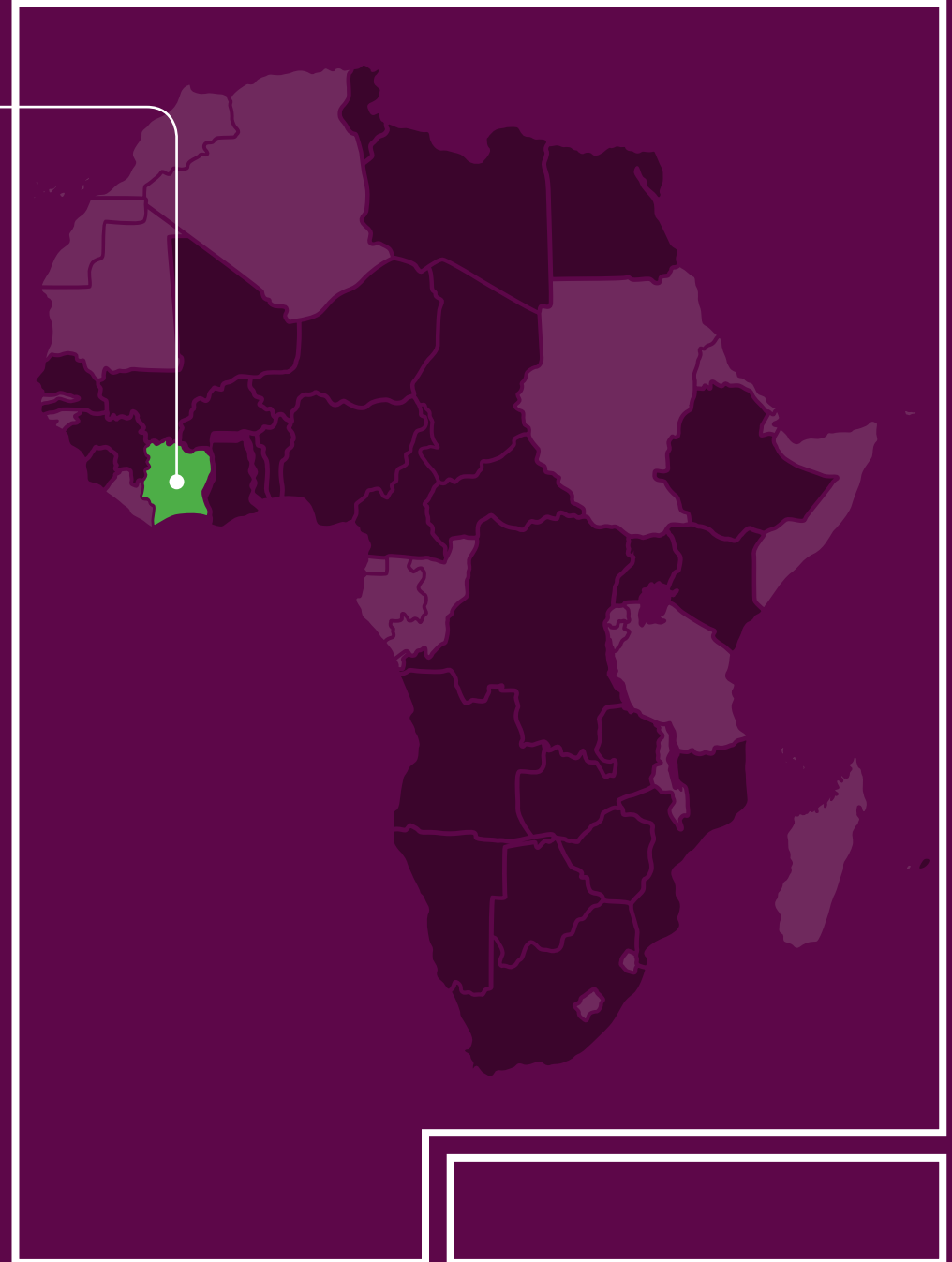
Client Name	Project Details
<b>Renewables sector company</b>	Assistance to structure international investment projects of a Cameroun group in local solar farms



# Africa Experience

## Côte d'Ivoire

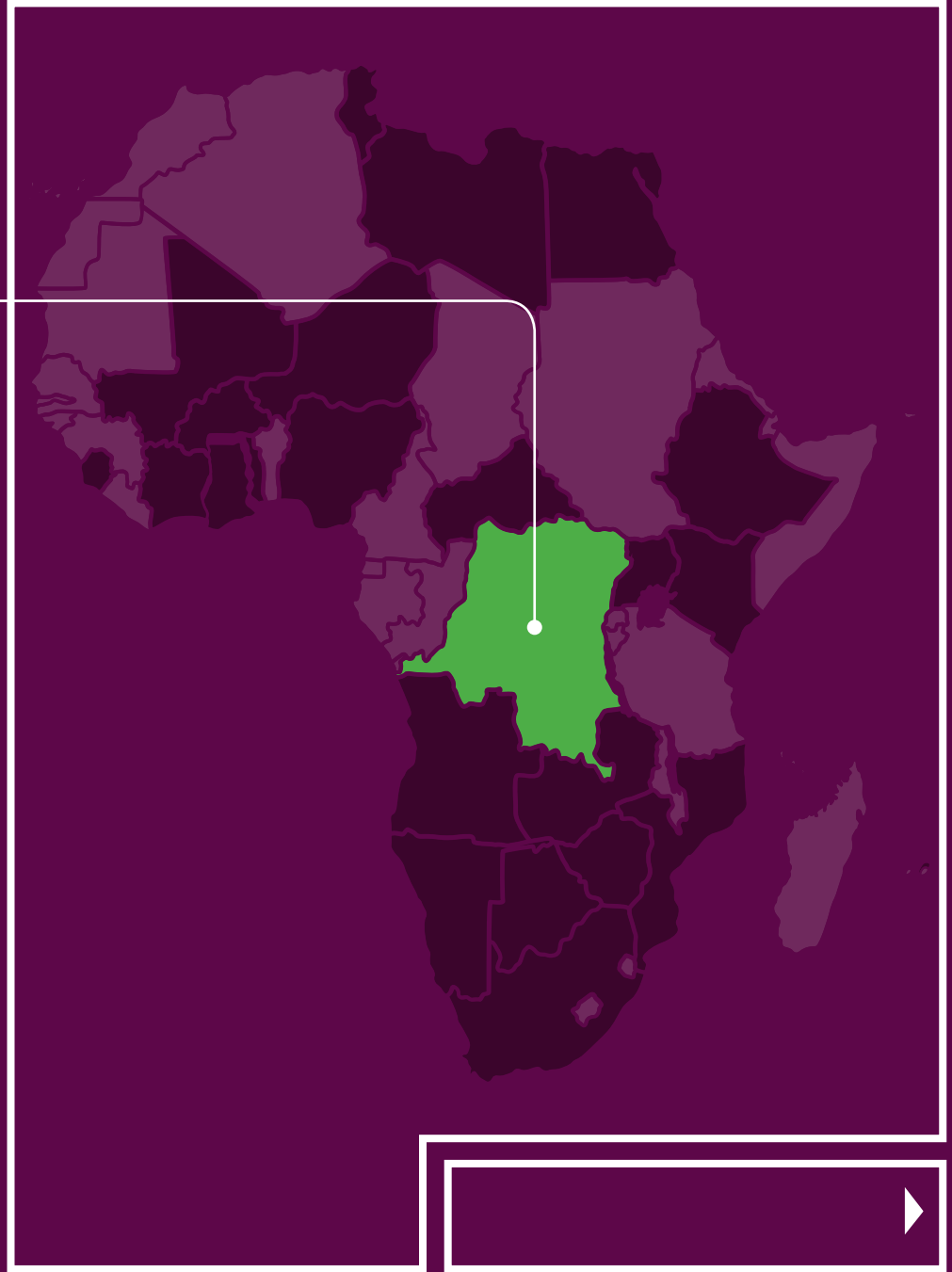
Client Name	Project Details
<b>Company in the insurance sector</b>	Project to acquire an insurance company in Côte d'Ivoire by a Mauritian insurance group
<b>Alpha Private Equity</b> Venture Capitalist	Various matters in connection with BR Gaming, one of its portfolio companies
<b>Cluff Gold plc</b> Mining	Advising Cluff Gold Limited on its acquisition from Ridge Mining plc of an option over the Angovia gold mine and Yaoure gold prospect
	Undertaking due diligence for Cluff Gold plc on Ridge Mining plc's title to the Angovia gold mine and Yaoure gold prospect and advising on the exercise of Cluff Gold's option to acquire the prospect
	Advising Cluff Gold plc on the funding of its exploration, development and bringing back into production of its Angovia gold mine including the company's IPO on AIM, the company's secondary listing on the TSX and a number of placings to raise a total of £62.7m
<b>RBC Capital Markets</b> Oil & gas	Advising RBC Capital Markets on its due diligence on Rialto Energy Limited's interest in offshore block CI-202 in connection with Rialto Energy's admission to AIM at a market capitalisation of £173m
	Advising on the termination of a West of Africa multi-country agency agreement by a leading liquor brand
	Cocoa commodities – Trade



# Africa Experience

## 9 Democratic Republic of the Congo

Client Name	Project Details
<b>Mining company</b>	Assistance of a Congolese company active in the field of mining in the framework of a joint venture in the context of the entry of the Congolese State to the capital of this company (statutes and shareholder pacts, financing intra).
	Advising country's largest private enterprise with respect to a road construction contract linking Lubumbashi to other towns
<b>Metorex Limited</b> Mining	Undertaking due diligence for Metorex Limited on its Ruashi copper-cobalt mine and to its interests in the Kinsenda, Musoshi and Lubembe copper deposits and the listing of ordinary shares in the company to the value of £360 million on the Main Market of the London Stock Exchange
	Advising Metorex Limited on its £106.6m takeover offer for those shares not owned by it in Copper Resources Corporation, the owner of the Kinsenda, Musoshi and Lubembe copper deposits
	Advising Metorex Limited on its equity financing comprising a placing and a claw back offer to raise £52m to fund a capital cost overrun on its Ruashi copper-cobalt mine

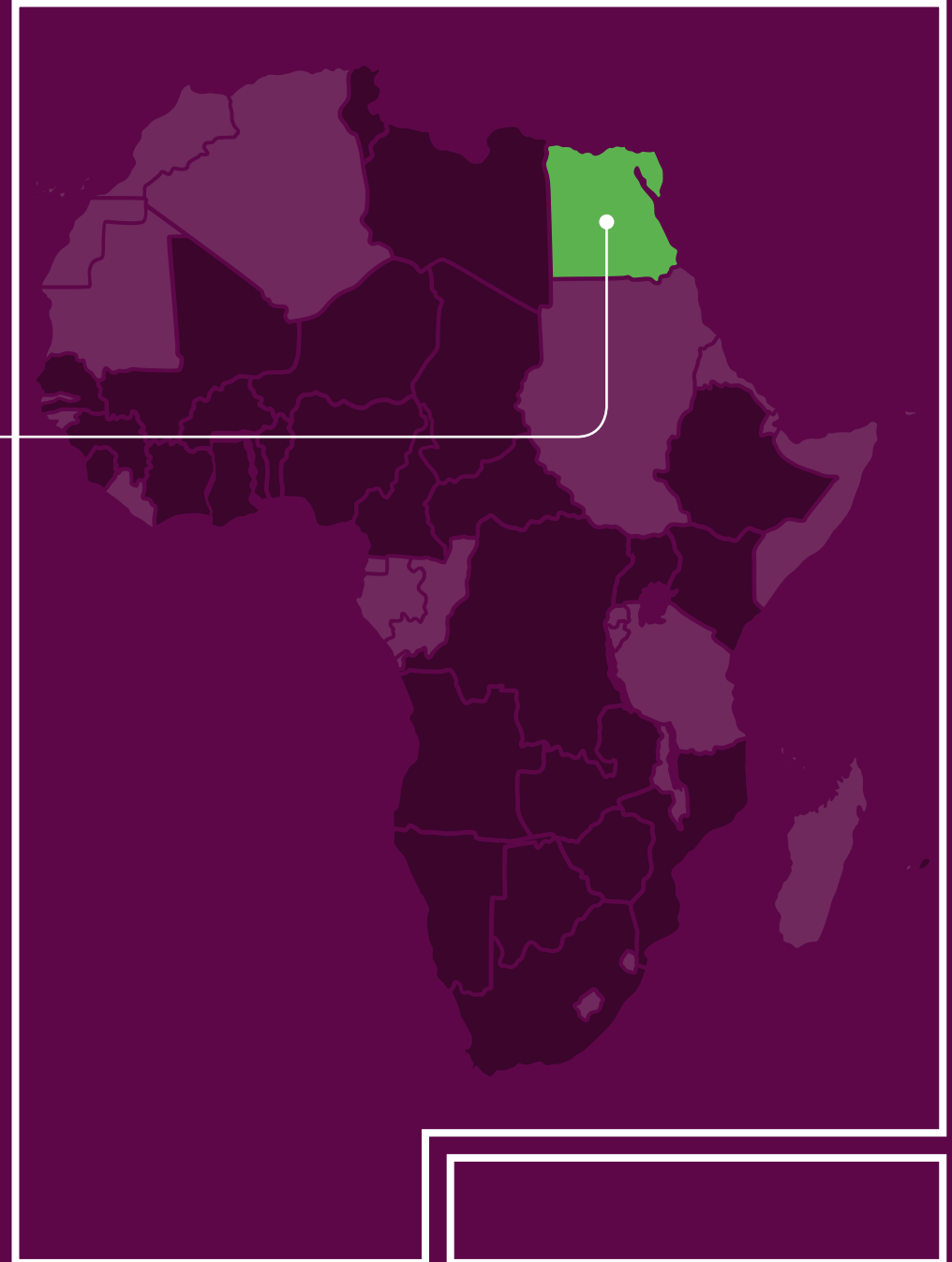


# Africa Experience

# 10

## Egypt

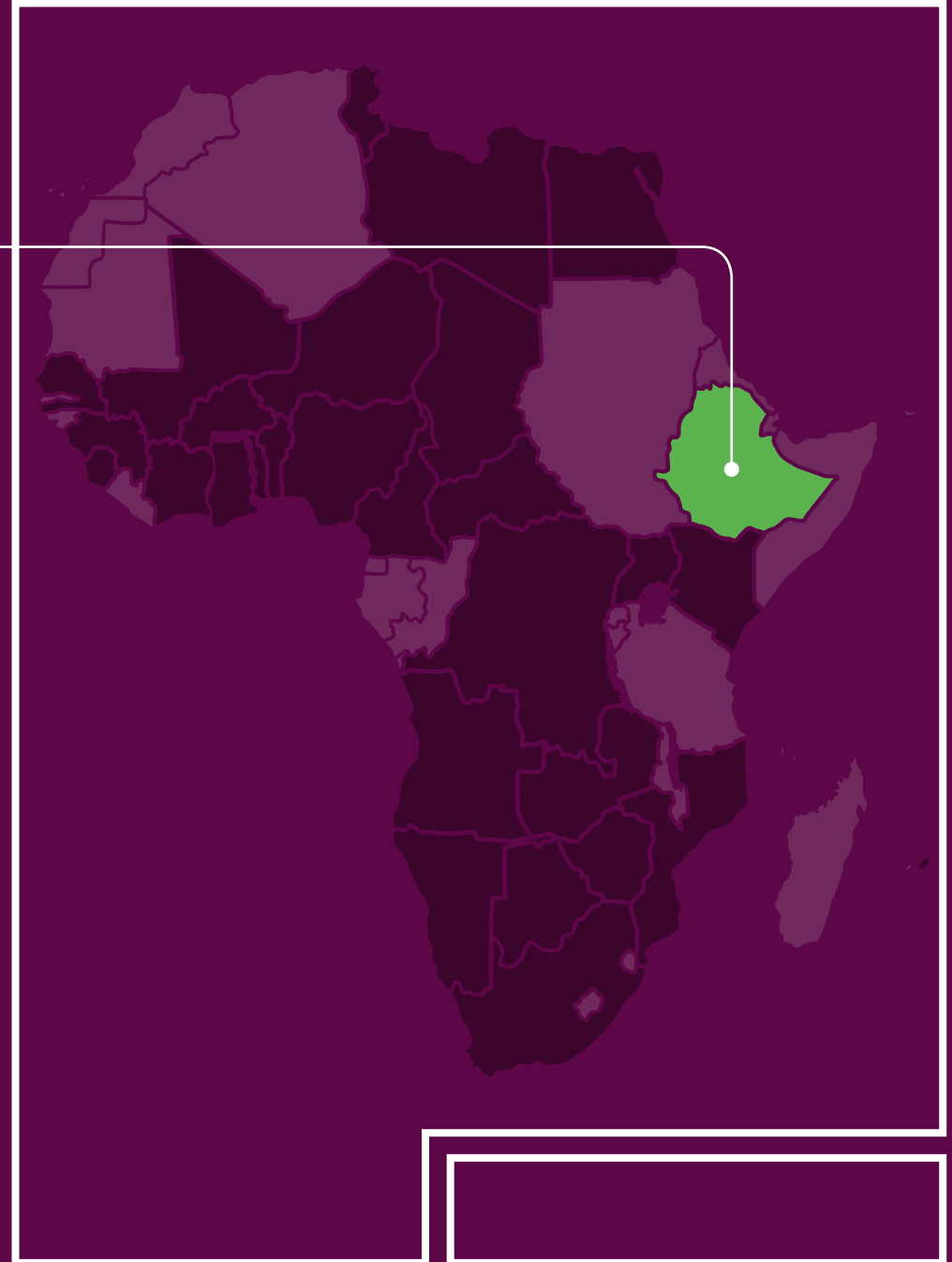
Client Name	Project Details
	Admission to AIM market of LSE for Rialto Energy Limited (an Oil & Gas company)
	Various matters in connection with BR Gaming, one of its portfolio companies
<b>Goodyear</b>	Cocoa commodities – Trade



# Africa Experience

## Ethiopia

Client Name	Project Details
<b>International Confederation of Societies of Authors and Composers</b>	Assisting the confederation in structuring its local presence in Adis Abeba
<b>KEFI Minerals</b> Mining	Advising KEFI Minerals plc on its acquisition of a 75% interest in the Tulu Kapi gold project and its joint venture relating to the same with Nyota Minerals Limited
	Advising KEFI Minerals plc on the provision of a secured loan facility to Nyota Minerals Limited to allow the latter to fund its liabilities relating to the Tulu Kapi gold project
	Advising KEFI Minerals plc on its acquisition of Nyota Minerals Limited's minority interest in the Tulu Kapi gold project
	Advising KEFI Minerals plc on the funding of the optimisation of the feasibility study for its Tulu Kapi gold project including placings on AIM to raise £11.5m
	Advising KEFI Minerals plc on its application to the Government of Ethiopia for a full scale mining licence for its Tulu Kapi gold project and the negotiation of a mining agreement with the Government relating to the same

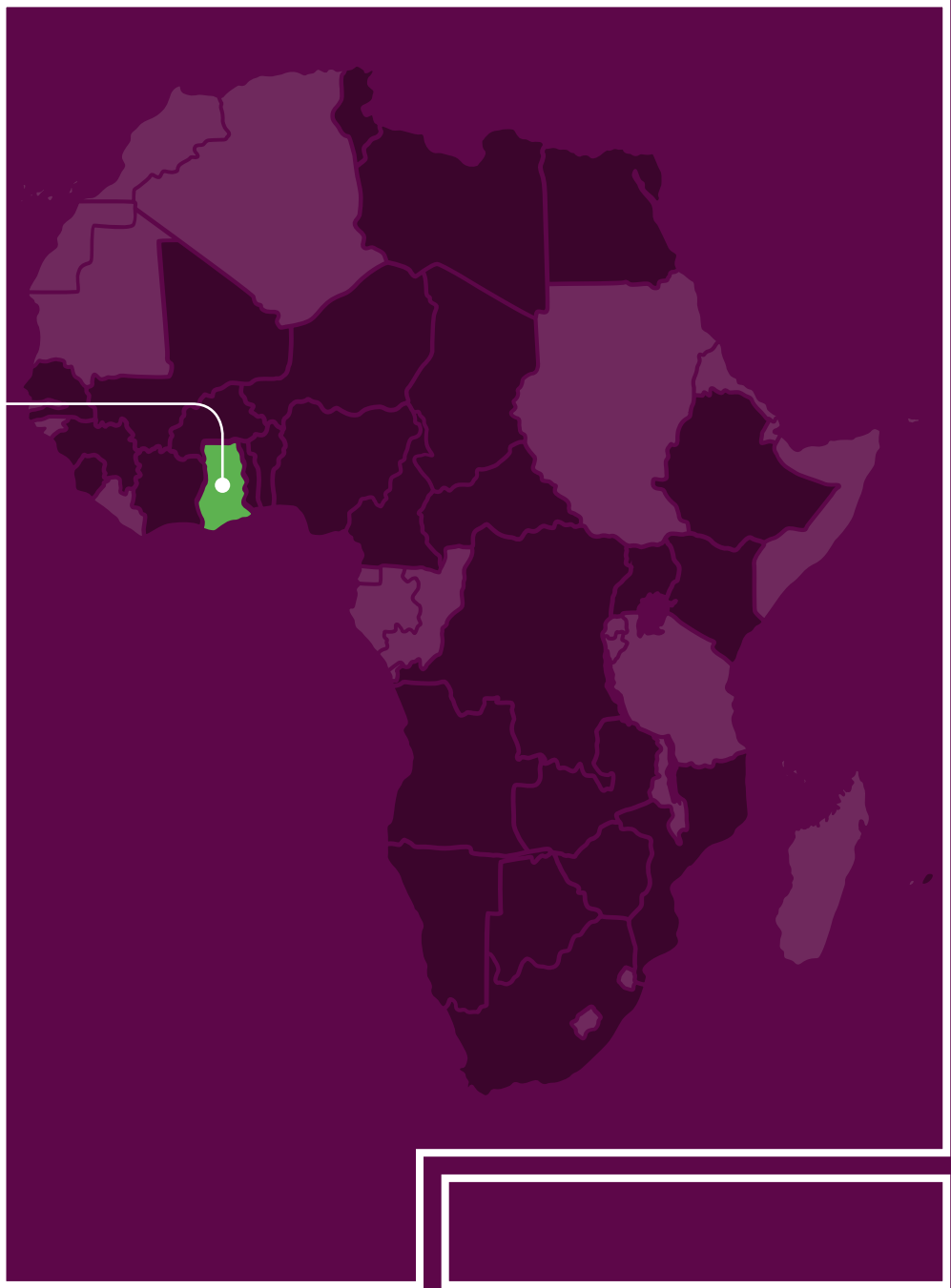


# Africa Experience

# 12

## Ghana

Client Name	Project Details
<b>Investors</b>	Assisting investors from eastern Europe to enter the capital of a local football club (Negotiation, drafting of legal documents)
<b>Natural Resources Company</b>	Acting for a manganese ore exporter in relation to claims arising out of damage to a charter vessel in Takoradi harbour
<b>Hospitality/Leisure Company</b>	Placing of new shares in Nyota Minerals Limited and admission to Alternative Investment Market & Australian Securities Exchange

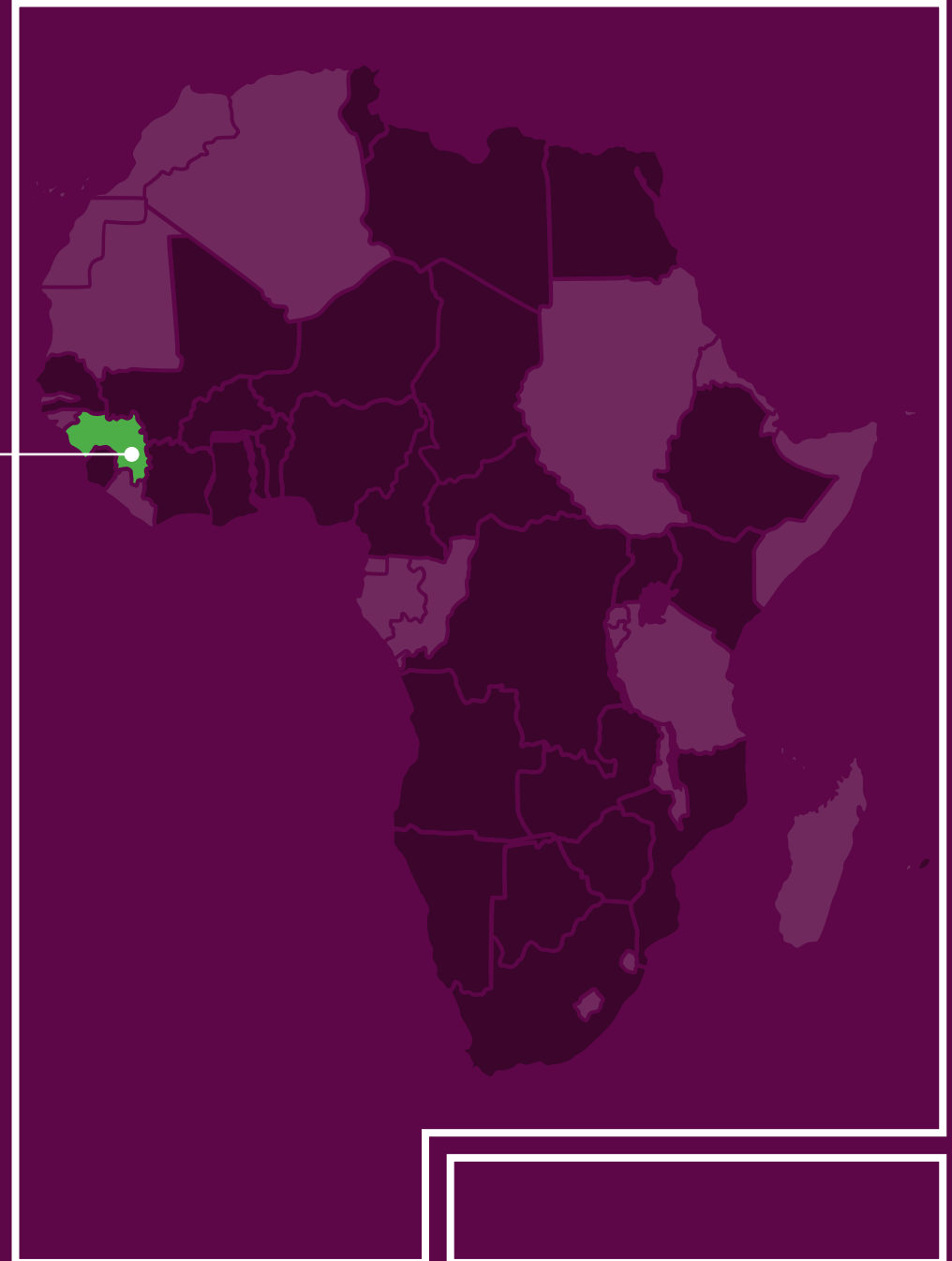


# Africa Experience

# 13

## Guinea

Client Name	Project Details
<b>Oil and Gas company</b>	Advising a company operating in the industrial gas sector in connection with the transfer by the historical shareholder of its shareholding in the company's capital (vendor due diligence, corporate and contractual documentation in connection with the sale)
<b>Avocet Mining plc</b> Mining	Undertaking due diligence for Avocet Mining plc on its Koule'koun gold project and the admission of the company to the Main Market of the London Stock Exchange with a market capitalisation of £200m

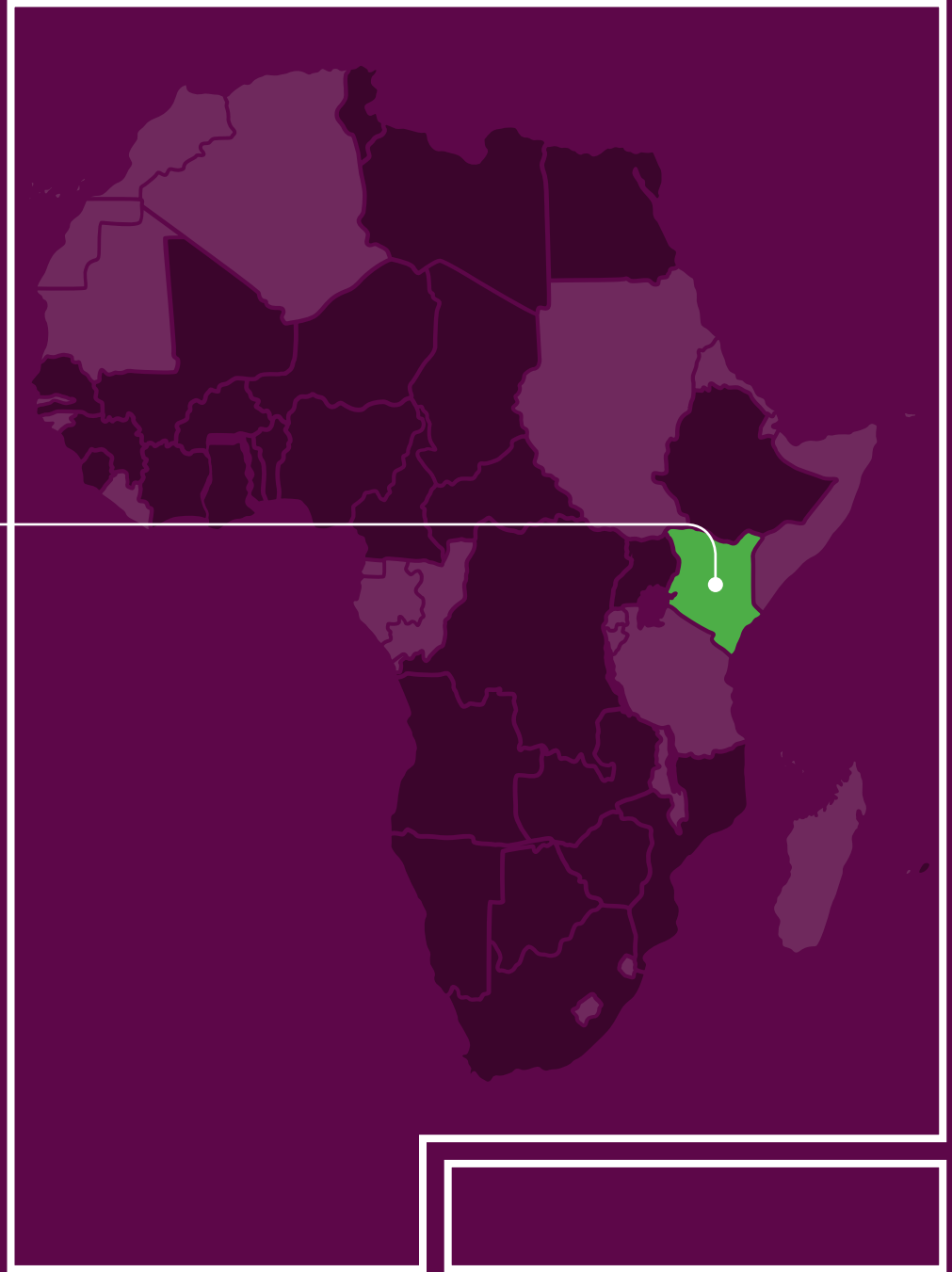


# Africa Experience

14

## Kenya

Client Name	Project Details
Telecoms Company	Advising on suspected bribery of customs officials committed by a contractor



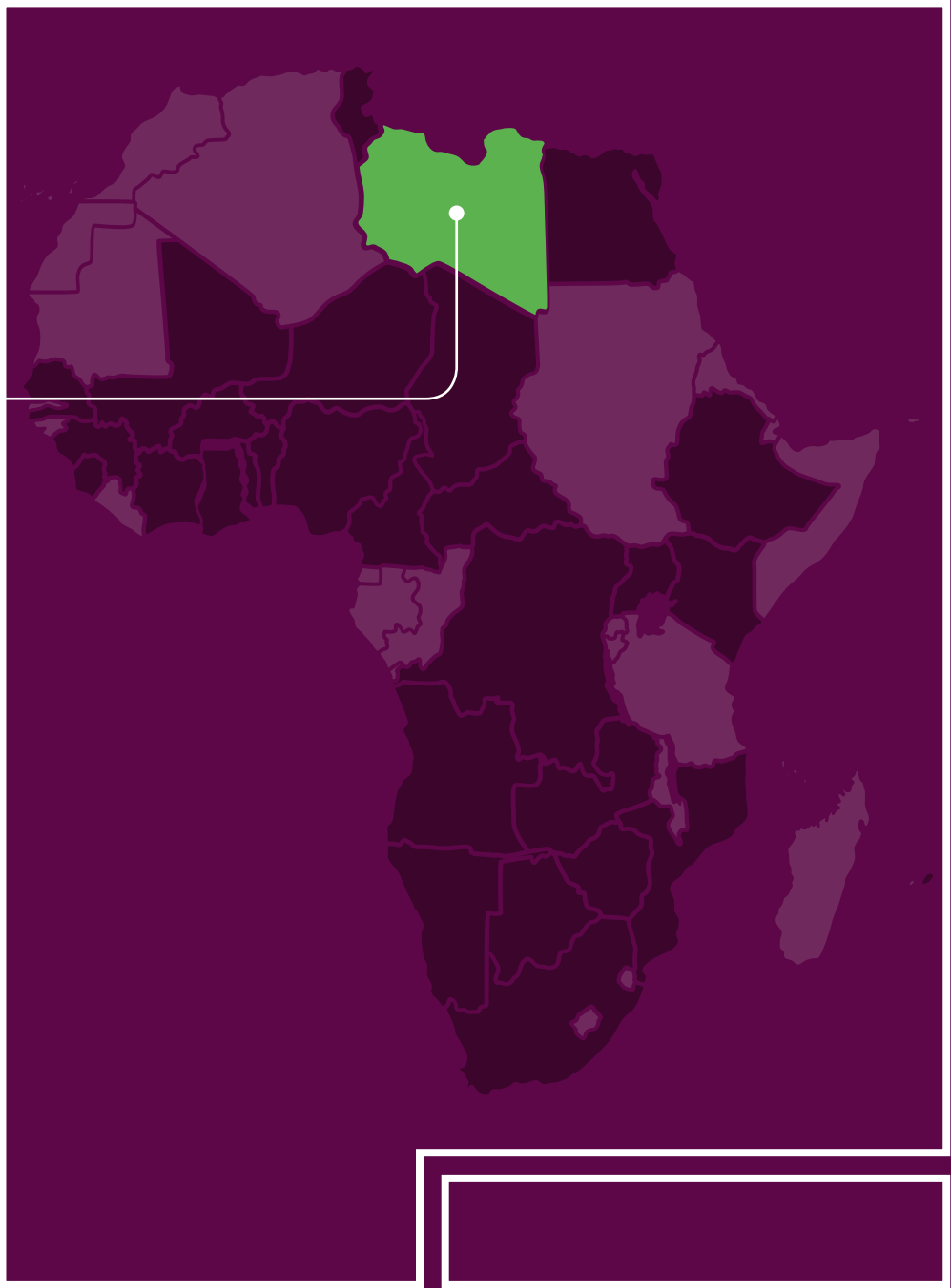


# Africa Experience

15

## Libya

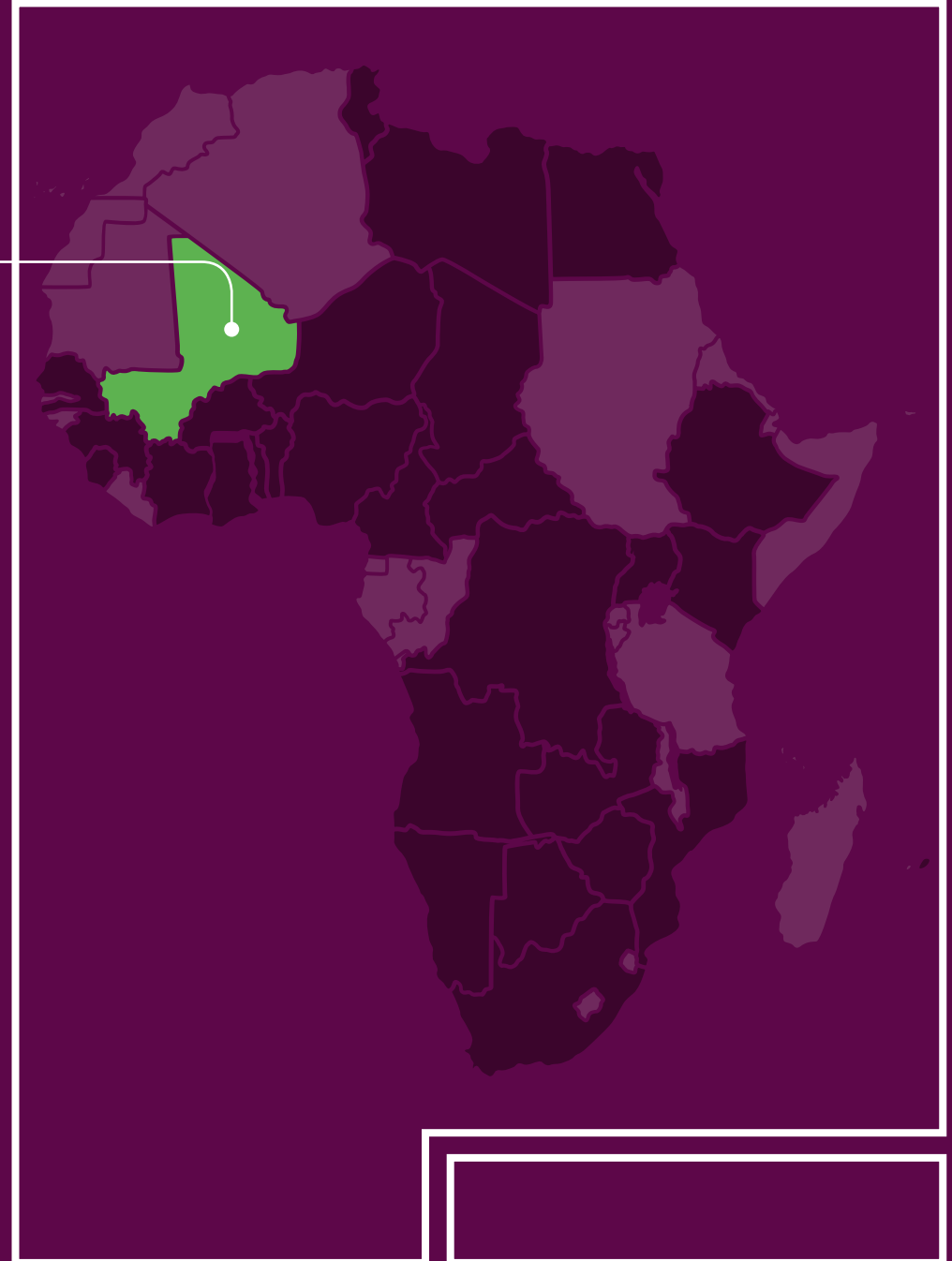
Client Name	Project Details
<b>Food and beverage company</b>	Assistance to leading producer of dairy products with regard to potential disputes with local distributor
<b>Hashoo Group</b>	Advising Hashoo Group on the selection of operator and negotiation of hotel management agreements for the Burj Al Baher hotel in Tripoli, Libya
<b>Europe Bank plc, ABC International Bank plc, Standard Bank plc, Standard Bank plc Banking &amp; Finance</b>	Advising Europe Arab Bank plc, ABC International Bank plc and Standard Bank plc on US\$120,000,000 syndicated credit facility to be provided by a syndicate of banks for the construction and refurbishment of the new Al Ghazala Intercontinental hotel development in Tripoli, Libya



# Africa Experience

## Mali

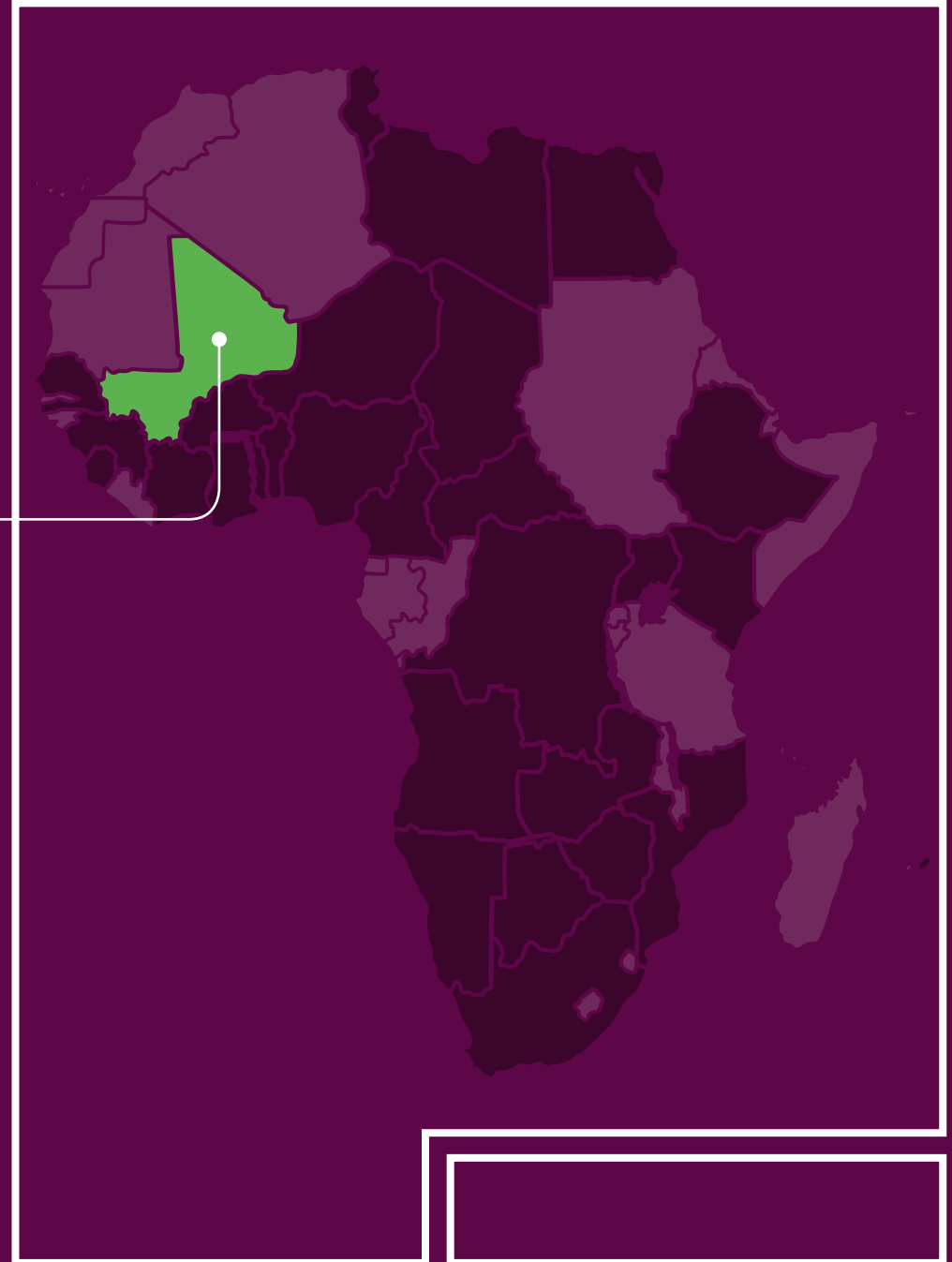
Client Name	Project Details
<b>Mining company</b>	Advising one of the world's leading mining-focused private equity firms on its proposed financing of the construction of the Kalana main gold mine in Mali
<b>Catering company</b>	Assisting a leading company in the catering sector to feed military force in Africa (negotiation with regard to local tax exemption)
<b>Oil and Gas company</b>	Assistance to fight local tax audit with local tax authorities for a worldwide leader of industrial gas production
<b>Avocet Mining plc</b> Mining	Undertaking due diligence for Avocet Mining plc on its N'tjila exploration licence and the admission of the company to the Main Market of the London Stock Exchange with a market capitalisation of £200m
<b>Cairn Financial Associates and Shore Capital</b> Mining	Advising Cairn Financial Associates and Shore Capital on their due diligence on Premier African Minerals Limited's Oglat and Taoudenni potassium projects in connection with Premier African Minerals' AIM IPO and placing to raise £1.5m



# Africa Experience

## Maroc

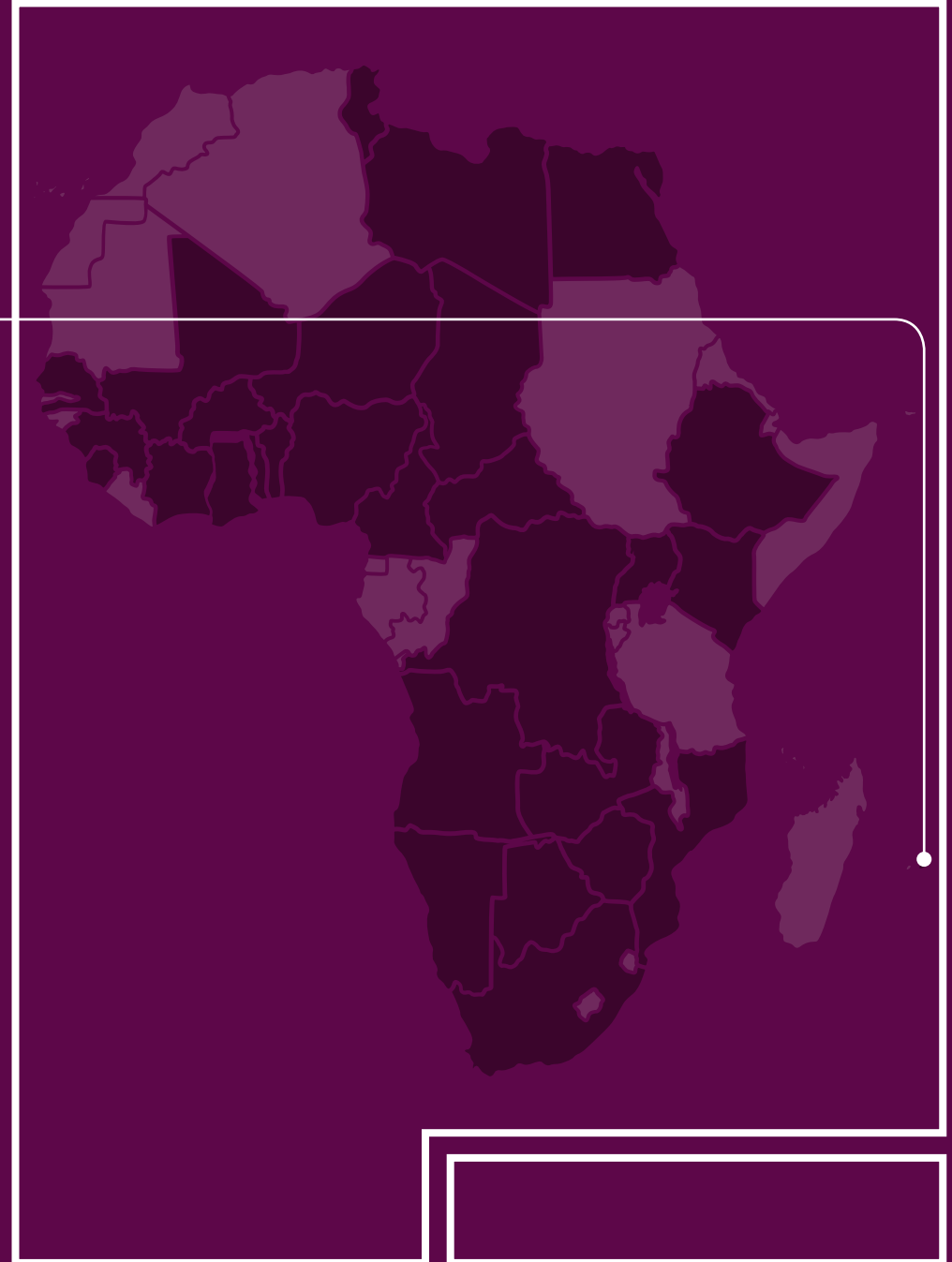
Client Name	Project Details
<b>Services industry company</b>	Assistance for the sale of BPO entities to a US client working in the services industry



# Africa Experience

## Mauritius

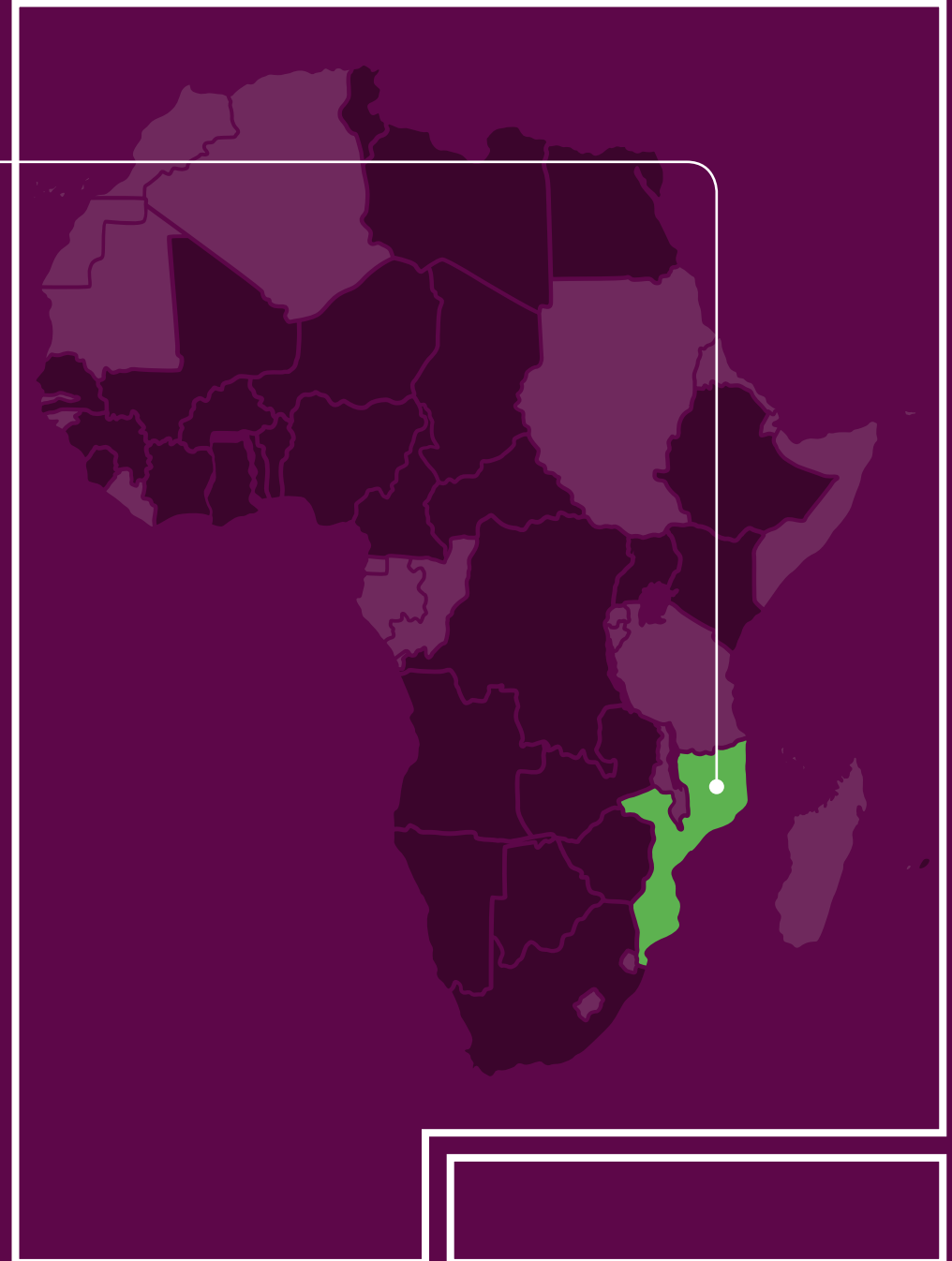
Client Name	Project Details
<b>Technology sector company</b>	Assistance to a tech company to identify a local partner to structure a JV for the construction and development of a biotech farm
<b>International investors</b>	Assistance to international investors to structure several private equity funds and the advising company for investments in Africa
<b>Energy &amp; Natural Resources company with interests in various African companies</b>	Shareholder dispute worth US\$50 million regarding Mauritius incorporated energy company. Court proceedings in Mauritius, South Africa and England



# Africa Experience

## Mozambique

Client Name	Project Details
<b>Construction sector company</b>	Assistance to a worldwide leader in the construction sector to acquire local plants for the production of construction materials
<b>Grant Thornton Corporate Finance</b> Mining	Advising Grant Thornton Corporate Finance on its due diligence on Baobab Resources plc's Mundonguara copper/gold mine in connection with Baobab Resources' AIM IPO and placing to raise £2.2m
<b>Metorex Limited</b> Mining	Undertaking due diligence for Metorex Limited on its Manica gold project and the listing of ordinary shares in the company to the value of £360 million on the Main Market of the London Stock Exchange
<b>East West Resources plc</b> Industrial minerals	Advising East West Resources plc on its acquisition of an interest in Consolidated General Minerals plc and the latter's clinker grinding and cement packing project in Beira
<b>Grant Thornton Corporate Finance and Ocean Equities</b> Mining	Advising Grant Thornton Corporate Finance and Ocean Equities on their due diligence on Ferrex plc's joint venture with Baobab Resources plc relating to the Changara manganese project in connection with Ferrex's AIM IPO and placing to raise £1.6m
<b>North River Resources plc</b> Mining	Advising North River Resources plc on its joint venture with Baobab Resources relating to the Muande magnetite and phosphate project

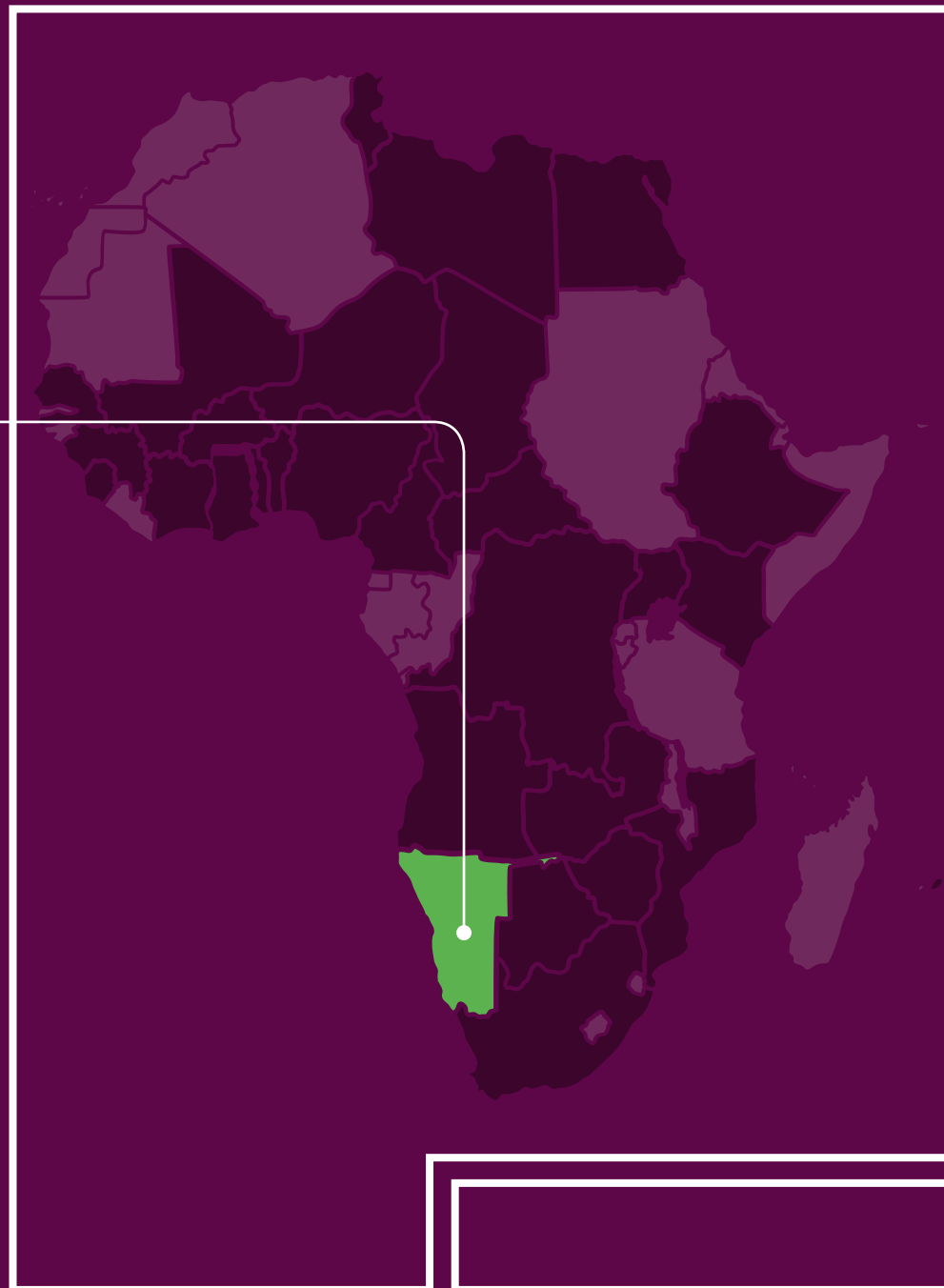


# Africa Experience

# 20

## Namibia

Client Name	Project Details
<b>Strand Hanson and Mirabaud Securities</b> Oil & Gas	Advising Strand Hanson and Mirabaud Securities on their due diligence on Lekoil Limited's interests in offshore exploration blocks 2514 A & B in connection with Lekoil's AIM IPO and placing to raise US\$49m
<b>Ambrian Resources AG</b> Mining	Advising Ambrian Resources AG on the acquisition of an interest in Weatherly International plc and the latter's Tschudi copper project

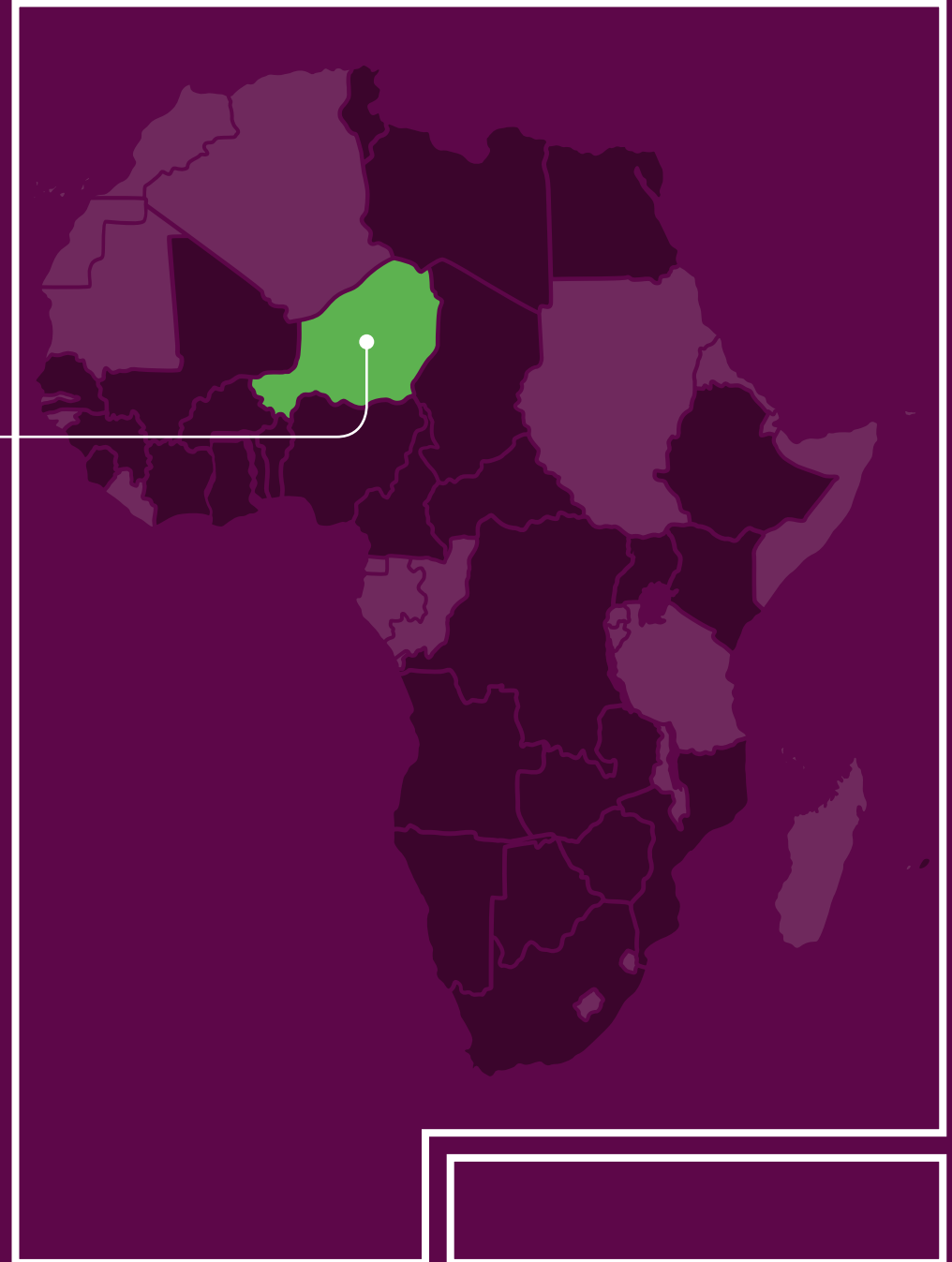


# Africa Experience

# 211

## Niger

Client Name	Project Details
<b>Renewables sector company</b>	Assistance to structure a local investment of a French leader in the solar farms sector
<b>Strand Hanson and Mirabaud Securities</b> Oil & Gas	Advising Strand Hanson and Mirabaud Securities on their due diligence on Savannah Petroleum plc's interest in the R 1/R 2 production sharing contract in connection with Savannah Petroleum's AIM IPO and placing to raise US\$50m.

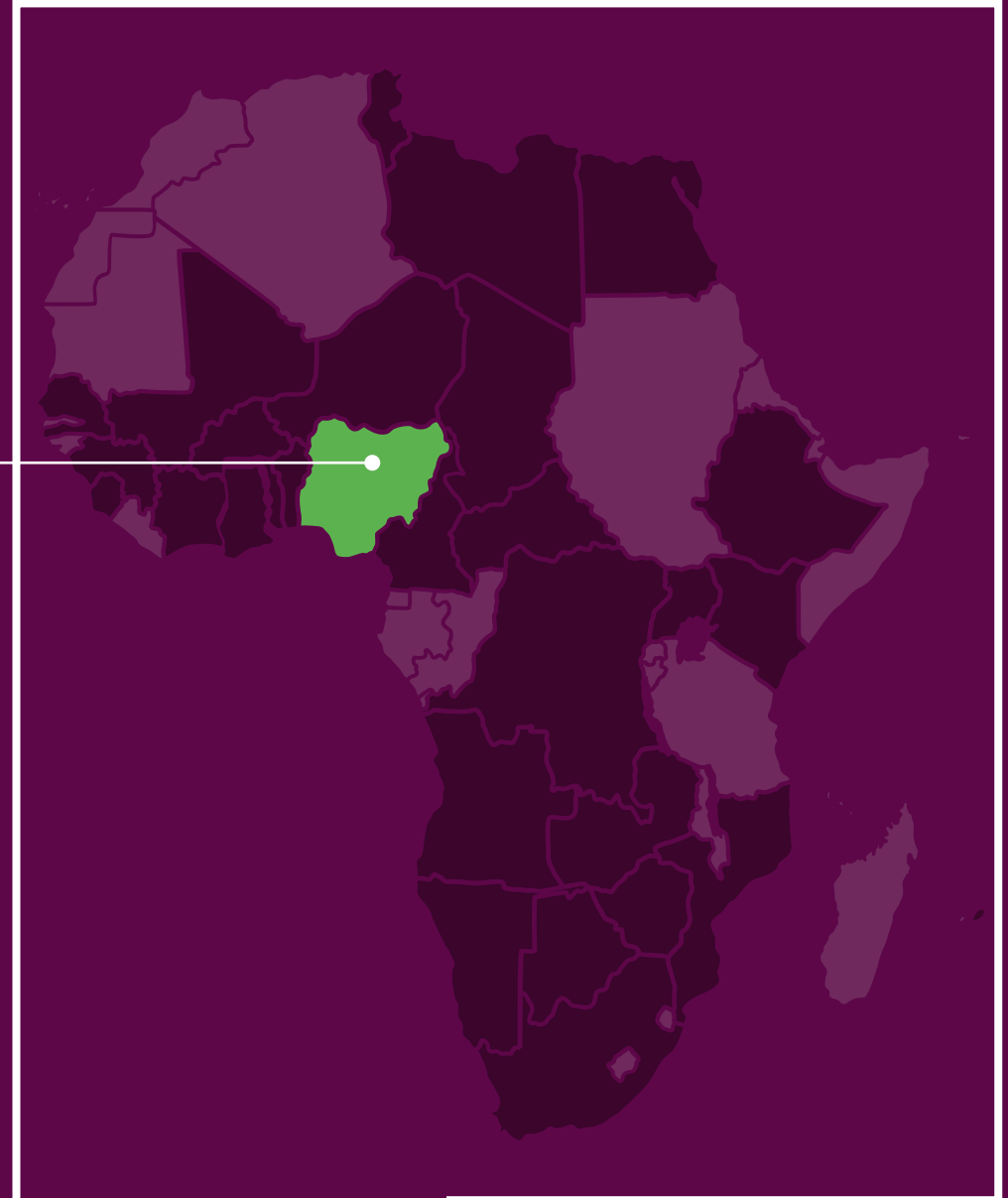


# Africa Experience

# 22

## Nigeria

Client Name	Project Details
<b>Strand Hanson and Mirabaud Securities</b> Oil & Gas	Advising Strand Hanson and Mirabaud Securities on their due diligence on Lekoil Limited's interest in offshore oil prospecting licence OPL310 in connection with Lekoil's AIM IPO and placing to raise US\$49m
Advising Trafigura on the LEKKI free trade zone project, in particular petro diesel storage facilities	Advising in relation to an emergency barge project for Nigeria



◀ previous



next ▶

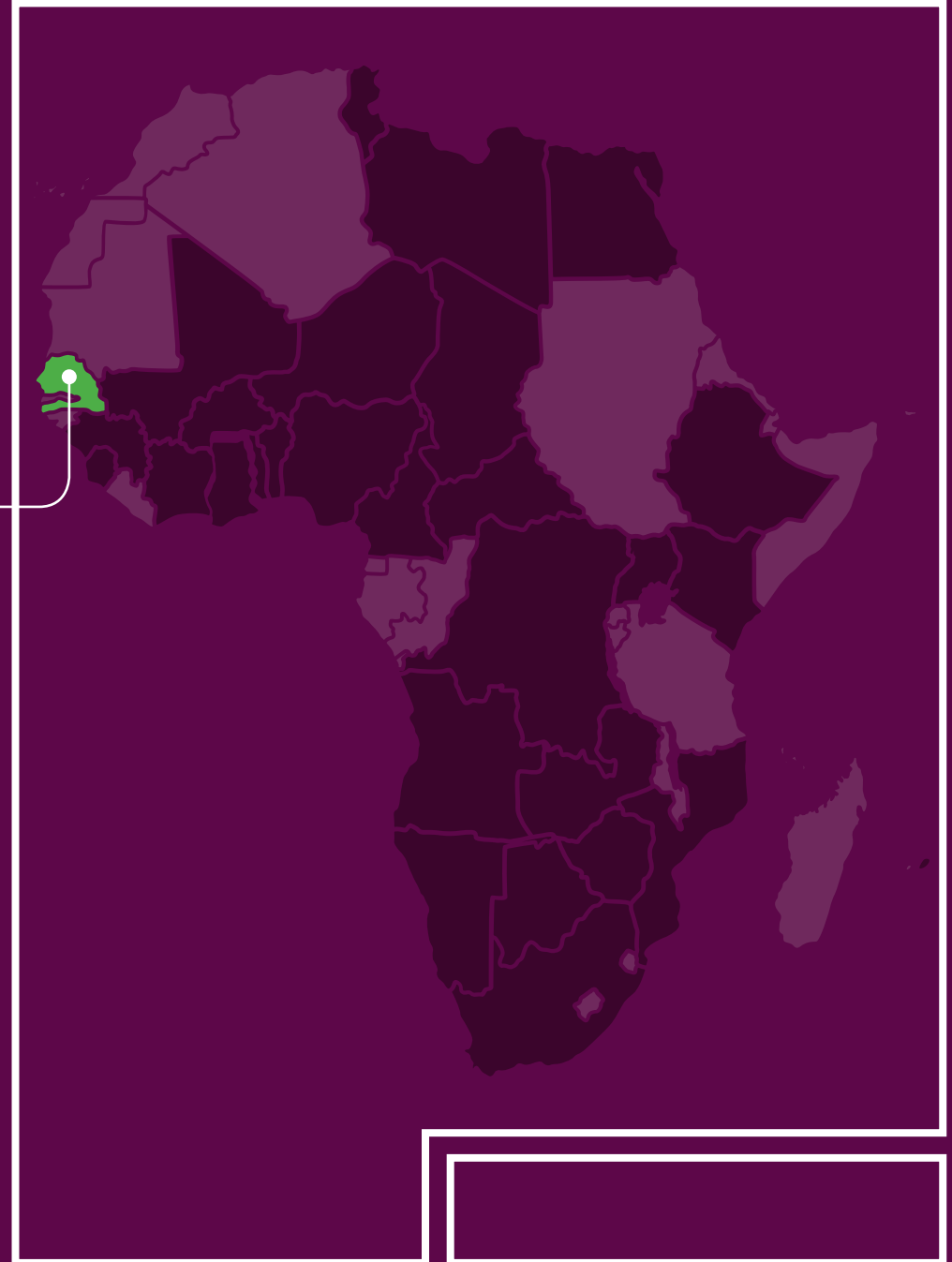


# Africa Experience

# 23

## Senegal

Client Name	Project Details
<b>Company acting in the plastic recycling industry</b>	Advice of a shareholder financial investor in the context of the creation of a company involved in the recycling of plastics and other related activities (bio diesel in particular)

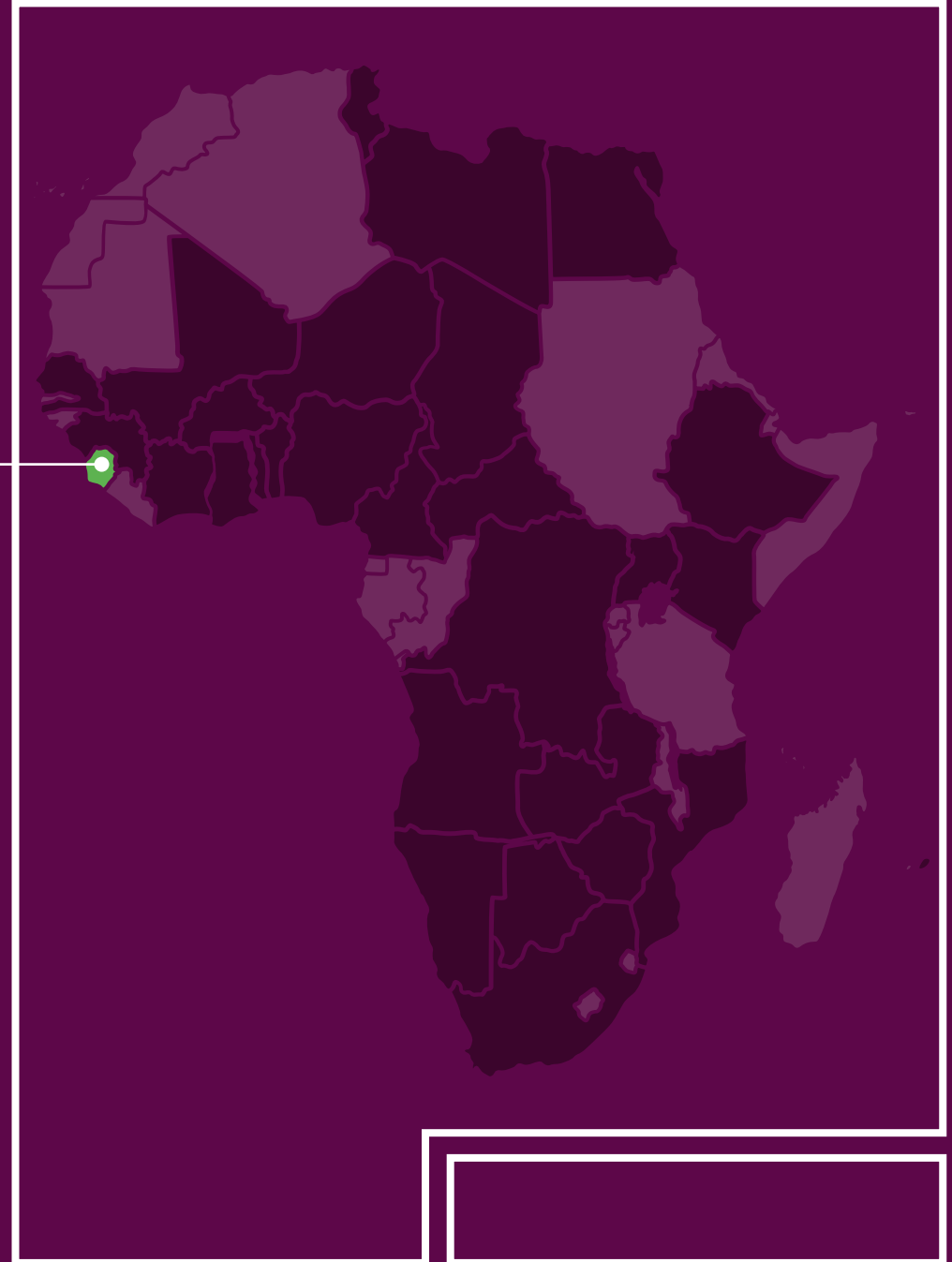


# Africa Experience

# 24

## Sierra Leone

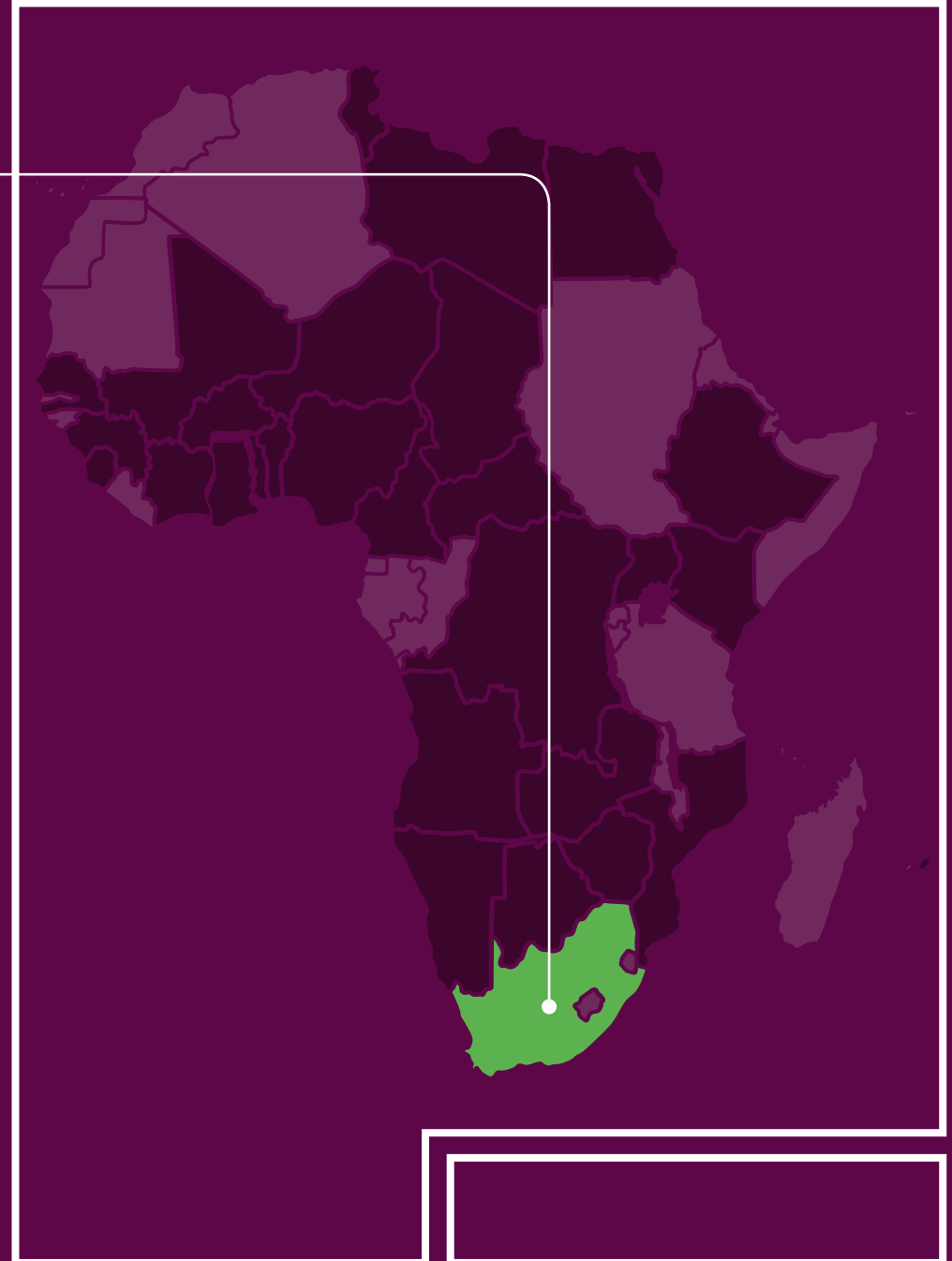
Client Name	Project Details
<b>Cluff Gold plc</b> Mining	Advising Cluff Gold Limited on an earn in agreement to acquire a 60% interest in the Baomahun gold prospect from Winston Mines
	Advising Cluff Gold Limited on its acquisition from Winston Mines of that part of the Baomahun gold project not already owned by it



# Africa Experience

## South Africa

Client Name	Project Details
<b>International investors</b>	Assistance for international investors to buy a pet food factory
<b>Noble &amp; Company</b> Energy	Advising Noble & Company on its due diligence on IPSA Group plc's combined heat and power project at Newcastle, KwaZulu Natal in connection with IPSA's AIM IPO and placing to raise £8m
<b>Metorex Limited</b> Mining	Undertaking due diligence for Metorex Limited on its Barberton gold mines, its Vergenoeg fluorspar mine and its Consolidated Murchison antimony mine and the listing of ordinary shares in the company to the value of £360 million on the Main Market of the London Stock Exchange
<b>Grant Thornton Corporate Finance and Ocean Equities</b> Mining	Advising Grant Thornton Corporate Finance and Ocean Equities on their due diligence on Ferrex plc's Malelane iron ore project and Leinster manganese project in connection with Ferrex's AIM IPO and placing to raise £1.6m
<b>South Africa Pulp &amp; Paper Inc or Sappi</b>	Advice to a South African-based paper producer; S.Africa Pulp & Paper Inc or Sappi on EU trade issues
<b>South African based citrus Producer</b> ICA	Advice to a South African-based citrus producer (ICA) on EU trade-regulated regulatory issues
<b>Hotel / Leisure Company</b>	Acting for holiday company in dispute about appropriate jurisdiction for legal proceedings

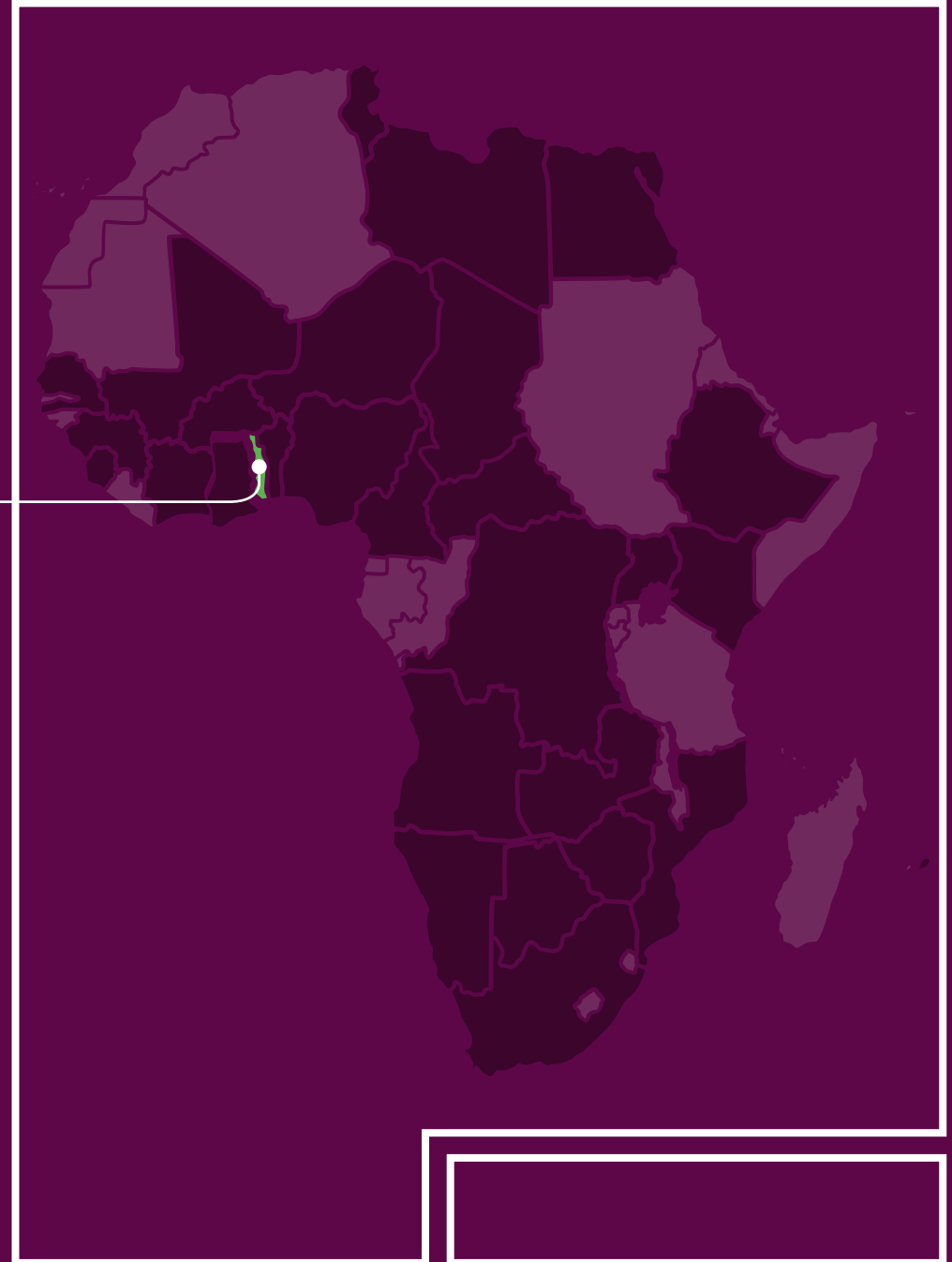


# Africa Experience

# 26

## Togo

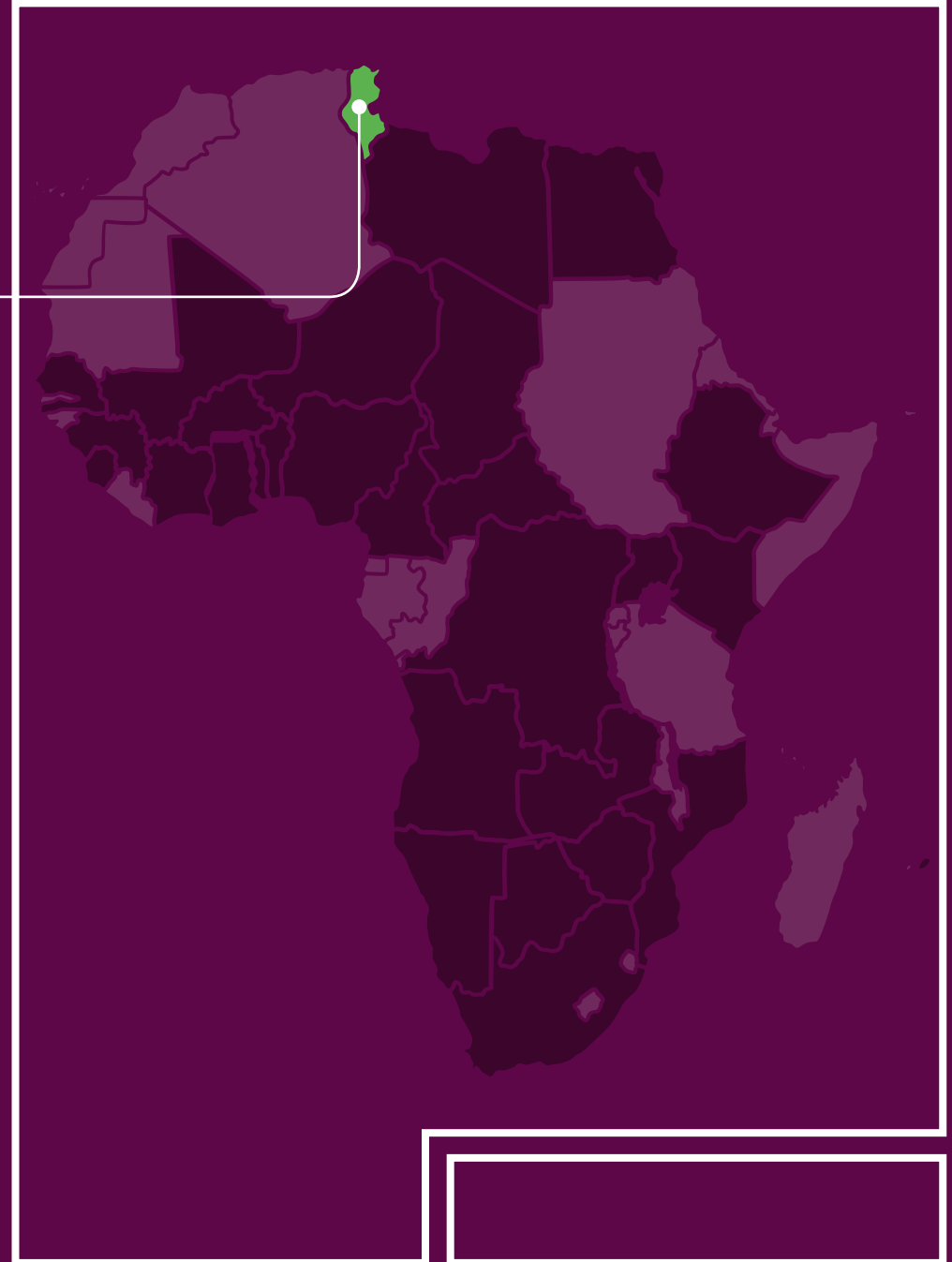
Client Name	Project Details
<b>Cairn Financial Associates and Shore Capital</b> Mining	Advising Cairn Financial Associates and Shore Capital on their due diligence on Premier African Minerals Limited's Southern Togo, Bassar, Pagala, Haito and Kara-Niamtougou phosphates, base metals, rare earths and uranium projects in connection with Premier African Minerals' AIM IPO and placing to raise £1.5m



# Africa Experience

## Tunisia

Client Name	Project Details
<b>Food and beverage company</b>	Assistance to a leading dairy production group to terminate its agreement with a local distributor
<b>Hotel / Leisure Company</b>	Acting for a major tour operator (and insurer) to defend a large group litigation action against a hotel
<b>Multinational manufacturer</b>	Advising on suspected bribery of public officials committed by a distributor
	Shareholders dispute

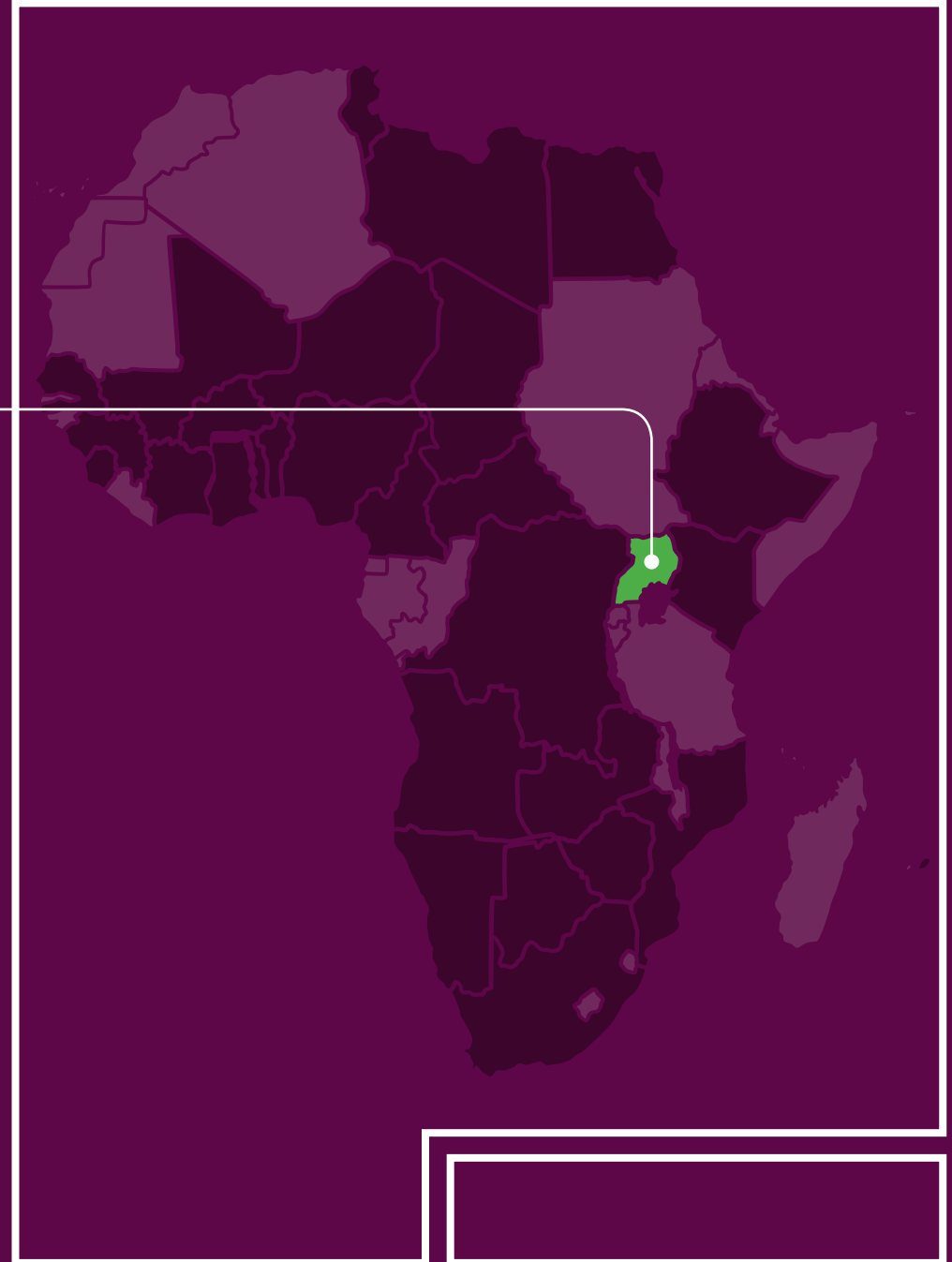


# Africa Experience

# 28

## Uganda

Client Name	Project Details
<b>Telecoms Company</b>	Acting for the former holder of a telecoms licence to recover money owed by a Sudanese bank under a letter of credit
<b>Ugandan Government Agency</b>	Acting for a government agency to recover money owed by a Sudanese bank under a letter of credit related to a telecoms licence

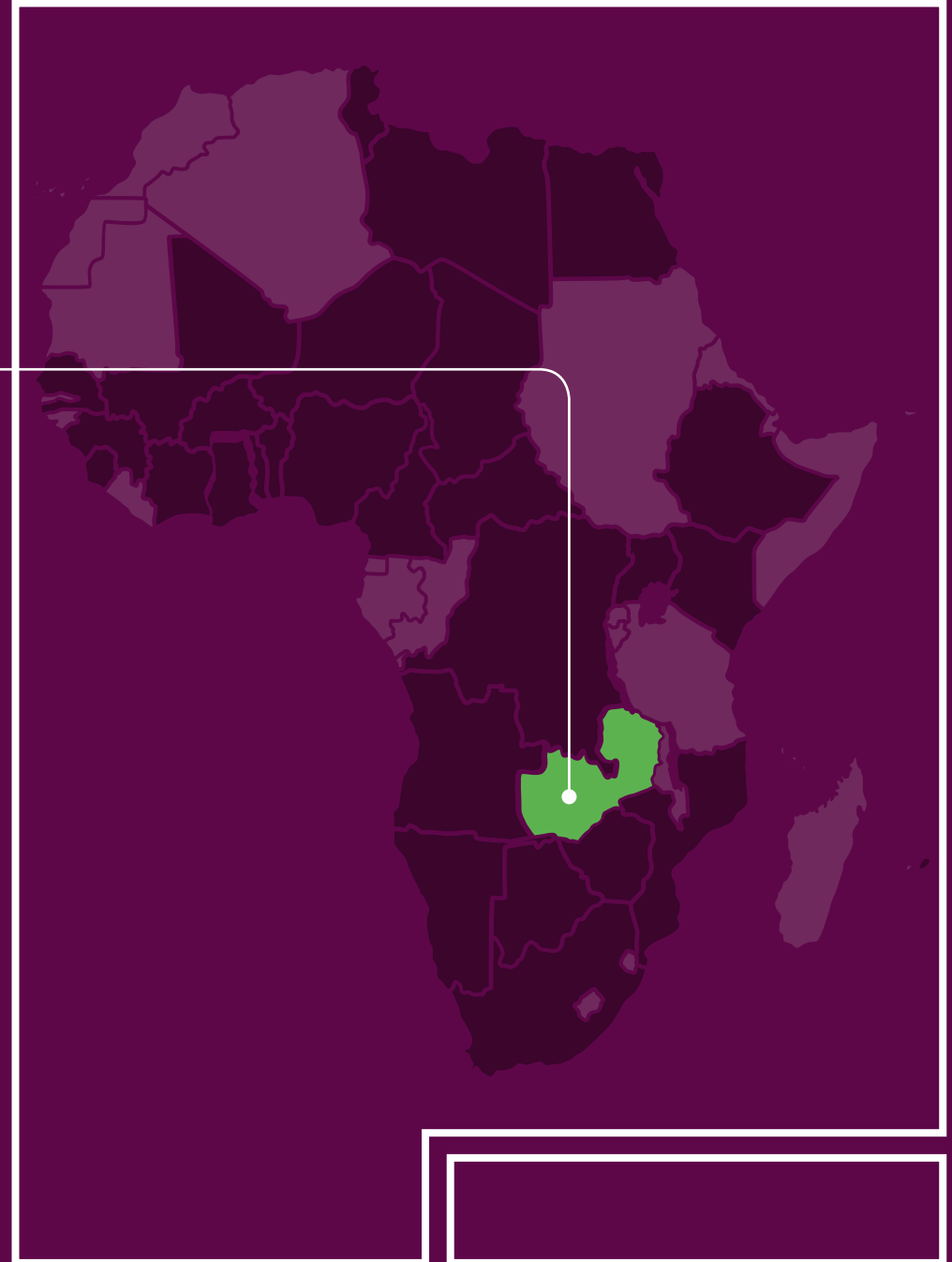


# Africa Experience

# 29

## Zambia

Client Name	Project Details
<b>Ambrian Partners Limited</b> Mining	Advising Ambrian Partners Limited as nominated adviser and broker to African Consolidated Resources plc on its placing on AIM to raise £10m (also in Zimbabwe)
	Advising on the development of a coal fired power station
<b>Metorex Limited</b> Mining	Undertaking due diligence for Metorex Limited on its Chibuluma copper mine and Sable copper and cobalt processing facility and the listing of ordinary shares in the company to the value of £360 million on the Main Market of the London Stock Exchange

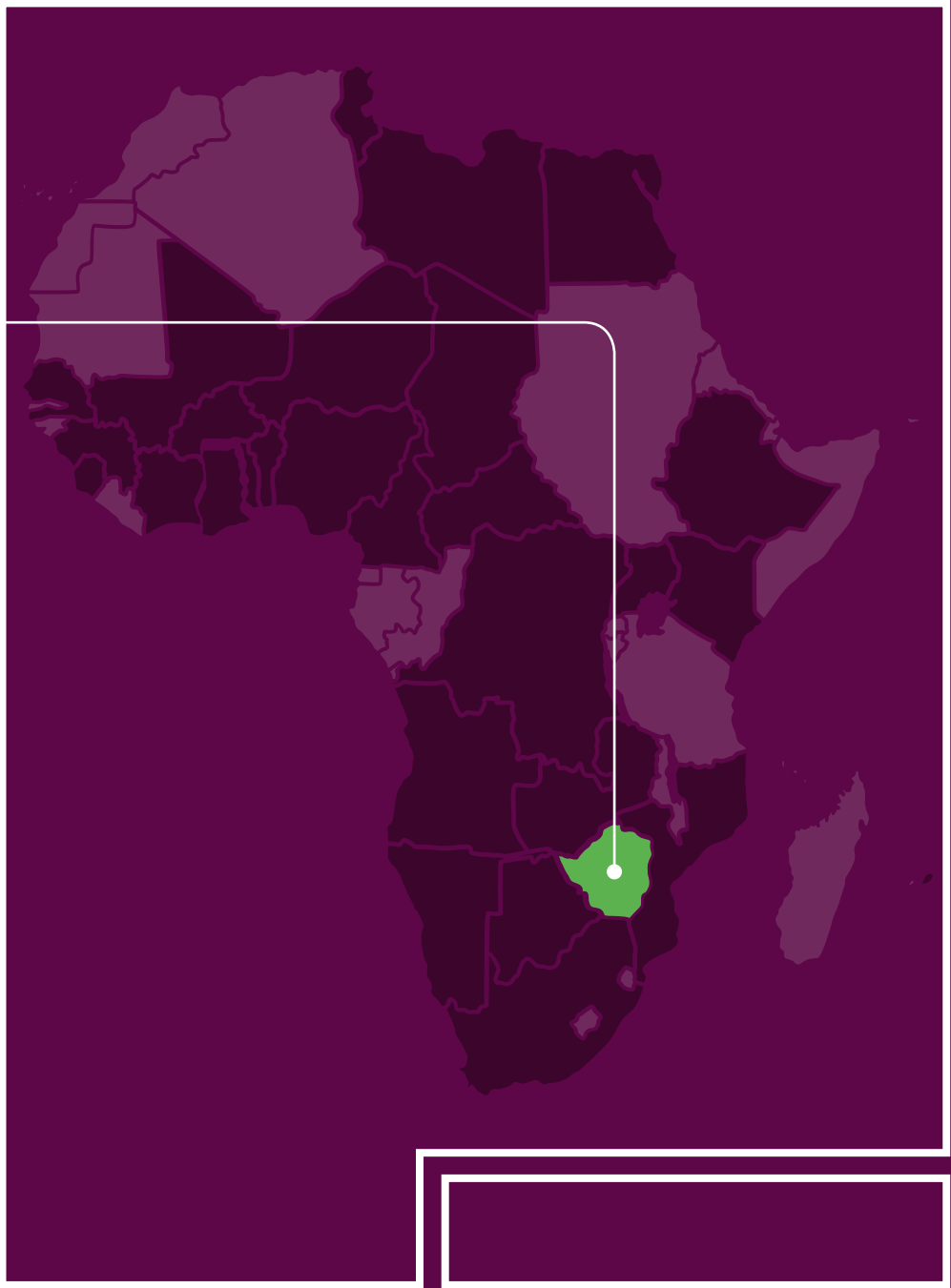


# Africa Experience

# 30

## Zimbabwe

Client Name	Project Details
<b>Nomad and Broker of Premier African Minerals Limited</b> Mining	Advising Nomad and Broker on IPO and admission to AIM and placing of new shares by Premier African Minerals Limited (also in Togo and Mali)
<b>Cairn Financial Associates and Shore Capital</b> Mining	Advising Cairn Financial Associates and Shore Capital on their due diligence on Premier African Minerals Limited's Katete, RHA, Zulu, Tinde and Lubimbi minerals and rare earths projects in connection with Premier African Minerals' AIM IPO and placing to raise £1.5m.
<b>Cluff Gold plc</b> Mining	Advising Cluff Gold Limited on an option agreement to acquire Ridge Mining plc's interest in the Maligreen gold project.
	Advising Cluff Gold plc on its disposal of its portfolio of gold exploration licences to Metallon Corporation Limited.





# Contacts



## Cecily Davis

Partner, Head of Construction & Projects  
Co-Head of Africa Group  
London

t: +44(0)20 7861 4379  
m: +44(0)7920 009 418  
e: cecily.davis@fieldfisher.com



## François De Senneville

Partner, Tax  
Co-Head of Africa Group  
Paris

t: +33 1703 78188  
m: +33 60782 8644  
e: francois.desenneville@fieldfisher.com



## Oliver Abel Smith

Partner, Finance Group  
London

t: +44(0)20 7861 4855  
m: +44(0)7917 769 248  
e: oliver.abelsmith@fieldfisher.com



## Louis Buchman

Partner, Dispute Resolution  
Paris

t: +33 (0)1 70 37 8119  
m: +33 (0) 6 07 35 10 04  
e: lbbuchman@fieldfisher.com



## Jonathan Brooks

Partner, Corporate  
London

t: +44(0)20 7861 4748  
m: +44(0)7725 619189  
e: jonathan.brooks@fieldfisher.com



## Alex Campbell

Partner, Finance Group  
London

t: +44(0)20 7861 4188  
m: +44(0)7801 133 353  
e: alex.campbell@fieldfisher.com



## Colin Gibson

Partner, Dispute Resolution  
London

t: +44(0)20 7861 4123  
m: +44(0)795 896 8854  
e: colin.gibson@fieldfisher.com



## Dominic Gurney-Champion

Partner, Corporate  
London

t: +44(0)20 7861 4648  
m: +44(0)7884 493 702  
e: dominic.gurney-champion@fieldfisher.com



## Laurent Ruessmann

Partner Competition and EU Regulatory  
Brussels

t: +32 (0)2 742 7061  
m: +32 496 165 169  
e: laurent.ruessmann@fieldfisher.com