



FIS

18th FIS Leaders' Seminar

**COLLABORATION BETWEEN DEVELOPED AND DEVELOPING
NATIONAL SKI ASSOCIATIONS**

Costa Navarino, 2018



OPENING OF THE SEMINAR



JOSEF
ZENHÄUSERN

FIS Development Programme Consultant

OPENING OF THE SEMINAR



ALFONS
HÖRMANN

FIS Council Member

OPENING OF THE SEMINAR



SARAH
LEWIS

FIS Secretary General

BEST PRACTICE: COLLABORATION BETWEEN FRANCE AND MONACO

JACQUES
PASTOR

Directeur technique de la fédération
Monégasque de ski

FABIEN
SAGUEZ

Directeur technique National de la
Fédération Française de ski

WIN / WIN

How a « big » and a « small » nation
can collaborate for a win / win system

THE SPIRIT

- As we all now, there are some « big » ski Nations who are able to practice all kind of discipline every year, really well organized with a lot of opportunities during the ski season.
- There are also a lot of « small » ski Nations who wants also to participate and enjoy the FIS disciplines and actions but are less helped by mother nature in term of mountain or snow

- The FIS encourage all of us to participate actively to all the different programs, disciplines and competitions
- For example, more active you are, more money you get....
- To rise up the level of our skiers and racers, we all need more opportunities to practice.

ONE EXAMPLE

- Since a long time now, France and Monaco are working together and today we are happy to present you this example with some details to explain the keys of success...

FRANCE / MONACO

- First of all, France accept to give a licence to Monaco skiers by the way of creating a new « regional » committee .
- There where before 20 committees in France, there are now 21 with

Monaco

- Monaco agree that all the Monaco skiers has to pay thru the Federation and the ski club the fee for the licence who includes also the insurance.

FRANCE / MONACO

- France accept all the Monaco skiers for any kind of actions and regional races
- Actions can be formations, ski schools, regional team group like associate or regional races.
- Monaco has to organise also events and regional races in the region next door.
- Monaco use only French system for rules and teaching system

FRANCE / MONACO

- At the National level, like categories finals, France can accept Monaco skiers
- To participate at a National level race, the Monaco Federation has to ask to French Federation.
- There are not fix quotas for Monaco

FRANCE / MONACO

- France can accept Monaco skiers in « high level » system like school, different regional and national racing team.
- A Monaco skier is always considered like a partner and cannot be included in the French quota. He has to be at the same level than the others members of the appropriate group. (regional, EC, WC...)

FRANCE / MONACO

- In case one or some Monaco skiers are in a French high level group, Monaco has to participate by giving some money to add some coach or technician for the team.
- Monaco cannot choose the coach or the technician, this belongs to the French head coach who has to build his entire team.

FRANCE / MONACO

- France accept to organise FIS races or NC for Monaco in the same time then the French competitions in France.
- To have the best win / win system, we have to reduce the costs.
- Monaco has to participate actively to the French and Monaco races by taking in charge some expenses like FIS TD, prize giving ceremonies, trophies, volunteers,

CONCLUSION

- For many years now, we are happy to share this experience.
- Three Monaco skiers where qualified for the last OWG
- The French and Monaco NC and FIS races where, one more time a great success and all the young racers could benefit these events.
- We are now available for questions...

THE NEEDS OF DEVELOPING NATIONS



PEDRO
FARROMBA

President, Federação de Desportos
de Inverno de Portugal



Leaders Seminar FIS Congress
Costa Navarino 13.-19.5. 2017
13.5.2018
1600-1900
Collaboration Big Nations-
Developing NSA



About Portugal

- Portugal is a country located in South-Western Europe, known by the good climate, beaches, great history, good food and Football
- Portugal has just one small Ski Station, in Serra da Estrela, the only mountain with snow in entire country.
- Portugal has one Dry Slopes in Serra da Estrela.



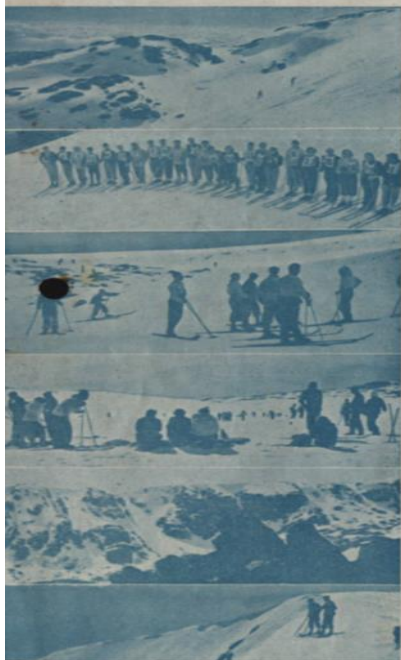


SKI CLUB DE PORTUGAL

SERRA DA ESTRELA — COVILHÃ

SEDE — PENHAS DA SAUDE

PATROCINADO PELOS SERVIÇOS DE TURISMO DO SECRETARIADO DA PROPAGANDA NACIONAL E COMISSÃO MUNICIPAL DE TURISMO DA COVILHÃ

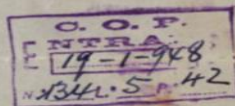


Requiere-se em vista de ter feito o pago.

19/1/48

Covilhã, 14 de Janeiro de 1948

Ex.mo Senhor
Presidente do
Comité Olímpico Português



Ex.mo Senhor

Conforme o officio de V.Exe datado de 5 de Dezembro último, escrevemos à Federação Internacional de Ski, pedindo a nossa filiação urgente.

Acabamos de receber a resposta da qual enviamos a V.Exe a respectiva cópia.

Aproveitamos a oportunidade para agradecer a boa vontade de V.Exe e o alto patrocínio que o Comité Olímpico dispensou ao nosso Clube.

Com a maior consideração nos subscrevemos

De V.Exe

Mtt. Att. Vnr. e Obrg.
pelo Ski Club de Portugal

O Director,

Frederico Lourenço

VII^{ES} JEUX OLYMPIQUES D'HIVER

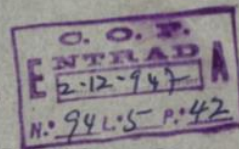
ST. MORITZ 1948

30 JANVIER — 8 FÉVRIER

J. WEYMANN
Secrétaire central
Avenue Vinet 23, Lausanne

Lausanne, le 25 novembre 1947.

Comité Olimpico Português
R.C.R. Braamcamp



L I S B O A 12

Messieurs,

Nous nous référons à votre lettre du
14 crt. et vous informons que les signatures mentionnées
sont suffisantes. et valables.

Nous supposons que le Ski-Club de Portugal
est membre de la Fédération Internationale de Ski.

Veuillez agréer, Messieurs, nos salutations
les plus distinguées.

COMITE OLYMPIQUE SUISSE

Le secrétaire général:

Our Strategy

- A few years ago, despite the lack of snow conditions, our team realized the Portuguese winter sports wasn't growing and developing as they should, so, we decide to change our strategy of working and way of thinking.
- Instead of focus all our attention to the Junior and Senior athletes, we decide give more importance to the youngest skiers, concentrating our efforts in help our kids learn and developing their skills.
- Since 2009, when we create the first programs entirely targeted for children, its possible to see the good results year after year.



- *Brincar na Neve* is the Portuguese translation of *Play in the Snow*. We chose that name because the program is not only about skiing and snowboarding, it's a way to know and feel all the fun and joy that snow can offer.
- This is the oldest children program in Portugal, in 2018 we had will start the 10th edition.
- It's a program intended to kids between 6 and 10 years old, that consists in follow the children during 4 weekends, over the season, to teach them to skiing.
- Since *Play in the Snow* was started, we initiated and teach more than 400 kids to do ski and snowboard.





- After the first editions of *Play In The Snow* we realize that some kids will need to keep working and developing their potential skills.
- We chose some of the most talented children we identify at *Play In the Snow*, and invite them to participate in this program.
- The aim of *BN'Pro* is work with kids to prepare a possible future inclusion in junior national teams.
- *BN'Pro* works like *Play in the Snow*, but we start teaching some technical aspects to prepare the kids to start competing.





pizza hut Ski 4 all

Created at 2014 to:

- Promote Winter Sports among youngsters.
- Identify participants with appetite for it.
- Provide contact for all children, regardless of their social class.

This program was born as a response to 3 problems:

- Portugal NSA sports' small number of practitioners;
- The difficulty to raise the technical level of national competitions;
- The financial availability for its practice.

The activity happens on work days mornings, with lunch and gifts at the end.

The cost per participant is only 1€ that reverts to social projects.

Portugal NSA associated with Plano Nacional de Desporto para Todos and several private entities, that contributed to Ski4All's inherent needs through financing, human resources and gear.

In order to repay the sponsors and partners' investment, their image is released by all the projects's media, at all gear and clothes used.

The project's recognition reached one of its high points at 2016, when FIS classified Ski4All as the 6th best winter sports for youngsters project in the world.

This award has a bigger impact as Portugal is the only country with precarious conditions for these sports practice reaching Top 10.



Ski 4 all along the years

2014-2015 (1st Edition)



2015-2016 (2nd Edition)



2016-2017 (3rd Edition)



2017-2018 (4th Edition)



participants

Over the last 4 year participated more than

6.000 Children

Social media

On social media was counted more than

4.600 followers

staff

Between teachers, volunteers and tech team, since 2014 participated more than

100 people
media

In 4 editions Pizza Hut Ski 4 All was quoted on more than

140 news

Schools

In 4 years of project participated

140 schools

curiosities

Since October 2014 more than:

2400 Pizzas

2.500L juice

14.000 photos

International prospecting

- Some countries with a big tradition in snow sports like France, Switzerland, USA, Canada and Germany have large Portuguese communities, so, one of our biggest efforts was identify and establish good relationships with those immigrants communities.
- Since we start working with those communities we were able to identify some young athletes with big potential and introduce them in you national teams.
- In last years we improved our performance in several international competitions, not only because of the inclusion of new athletes, but also because this good relationship with Portuguese communities allow us provide better conditions and new places for training to Portuguese athletes who live in Portugal



Competitions

- We know healthy competition is an important motivation for young people, so we decided to create some races just for kids.
- These races are not just important to promote our sports and give to the kids a chance to show what they learn, it's a good way to promote our sport facilities, like dry slopes.
- A huge part of the participants in programs like *Play in the Snow* and *BN'Pro* are participating in these races, by the good results they accomplish a lot of them are recruited to join to the clubs.



Some Results

- Since 2009 our athletes with ages below 14 years grew by 150%
- In 2018, 35% of the young competitors at national championships has participated, at least one time, in FDI-Portugal teaching programs.
- This season the national champion Giant Slalom some of the first kids that participate in *Play in the Snow* will compete, for the first time, in FIS Races.
- In U14 and U16 Nacional teams, more than 60% of the athletes participate, at least one time, in FDI-Portugal teaching programs.

Some Results

- In 2014 Portugal qualify, for the first time, two athletes for the Olympics at Alpine Skiing, and 2016 two more in the YOG
- In 2016 we won 3 medals in a international competition (Borrufa)
- In 2016 we won the first FIS race for Portugal
- Olympic Projects, 2014, 2018 and 2022
- Organize 2 European cup snowboard races
- In 2018 we organize the first FIS race

Facts

- FIS means **International** Ski Federation
- FIS organize **World** Cups
- FIS has **worldwide** sponsors
- FIS currently has 128 National Ski Association members
- From this 128, how many are big Nations and Emerging Nations?
- 20 Big Nations? So we have 108 Emerging Nations

Facts

- For the FIS remains International
- For the world cup remains world
- For the worldwide sponsor's to continue to sponsor
- For our sports remains as global sports
- For increasing the number of athletes worldwide
- We have to work together

Who we are

- We don't have ski resorts in our countries so we have to train abroad
- We have our best athletes living in other countries
- We have to travel (a lot) only to train and to compete
- Mainly our countries have the focus in other sports
- We don't have the visibility in our countries to have big sponsors
- And we don't have the media presence to have big sponsors

What we need

- Create training conditions for National teams from emerging countries work with big nations, with their athletes and coaches
- Organizing training camps per country in big nations facilities for our teams and not only for the best athletes
- Workshop for coaches putting together the big and emerging nations
- Organizing training camps per country in big nations facilities for our times and not only for the best athletes

What we need

- Workshop for coaches putting together the big and emerging nations
- Organizing FIS races
- Money for:
 - Developing the sport in our countries (athletes, coaches, managers, etc)
 - Traveling, training, equipment, facilities, etc
 - (our) Sports Education in our schools
 - Organizing international competitions

What we need

- Money comes from:
 - International sponsors negotiated worldwide
 - Equipment negotiated worldwide
 - Facilities negotiated worldwide
- We need a FIS Development Programme more active that thinks “outside the box”

Thank You



THE NEEDS OF DEVELOPING NATIONS



ANNE
O'CONNOR

General Secretary, Ski Association
of Ireland

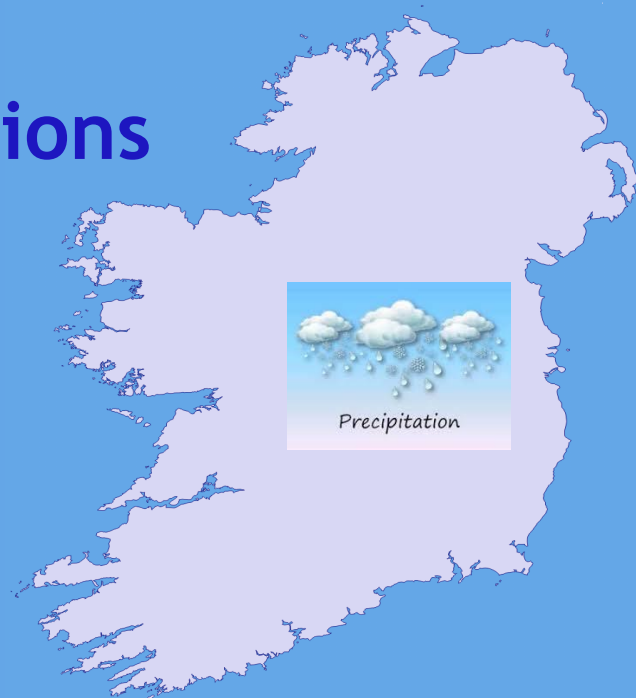


The Needs of Developing Nations

Ireland

Anne O'Connor
Secretary General

13th May 2018





Ireland

- Population of 4.5 million
- 200,000 go on Ski Holidays
- Kidz to snow ⇔ snow to kidz
- Schools and Colleges
- NSA - minimal State subsidy





What we have in common

- Passion for the Sport
- Families
- Participation
- Athletes
- Growing in numbers among Irish worldwide.





Cooperation

- Strategic Collaboration between Nations
 ”Lets Work Together”
- Partnerships
- No snowskiers





Ireland can offer you

- Tourism 200,000 visitors !
- Meetings / Seminars
- Collaboration on Dry Land
 - Roller Skiing
 - Grass Skiing





Needs

- Across 5 disciplines
- Athletes Training abroad - North America, France, Austria, Italy, Norway/Sweden.
- Coaching / Performance training
- Structured development coaching programme.





To sum up....

- Partnership
- Greater Diversity ⇔ Greater Opportunities
- Let's talk



Thank You!

from

Team Ireland 2018





Anne O'Connor Ireland

www.ssai@snowsports.ie
email: ssai@snowsports.ie



THE NEEDS OF DEVELOPING NATIONS



MILAN
BOZIC

General Secretary, Ski Association
of Serbia

FIS Leaders Seminar

The Needs of Developing Nations

Costa Navarino (GRE)
13 May 2018

Milan Božić

Secretary General
Ski Association of Serbia

Ski Association of Serbia

- Ski association of Serbia is founded on 1922. in Belgrade
- Part of Yugoslav Ski Federation until 1992.
- Successor of Yugoslav Ski Federation from 1992. until 2006.
- From 2006. Ski Association of Serbia as a full member of FIS
- SES member



Skiing in Serbia

- 50 registered clubs, around 500 athletes in Alpine Skiing, Cross Country and Snowboard
- 5 major ski resorts
- FIS homologations for SL,GS,SG and DH
- 2 homologated Cross Country Tracks
- 1 Snow park
- During the ski season around 5000 skiers average per day



Competitions 2017/18

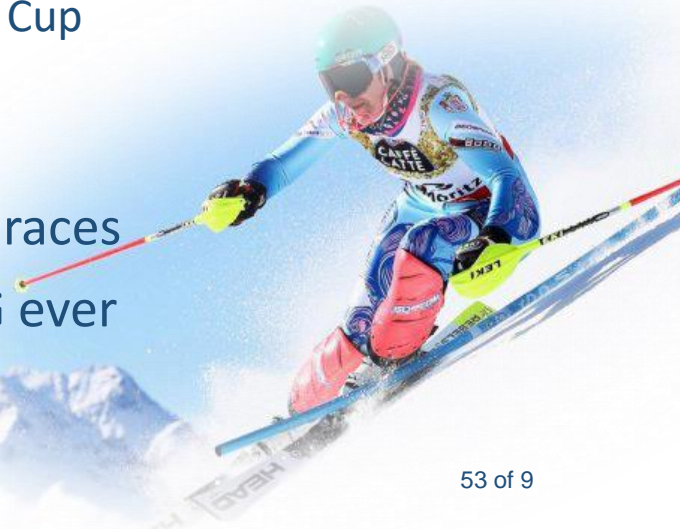


- FIS, CHI, EC, NC and PARA events:
 - Alpine: 6 events, 13 race days
 - Snowboard: 2 events, 4 race days
 - Cross Country: 2 events, 4 race days
- National races AL, SB, CC from U8 to U16:
 - 15 events, 25 race days



Athletes

- Last season participate at:
 - WOG, WC, Continental cups, other International races all over the world in Alpine, Snowboard and Cross Country
 - Nevena Ignjatović was in top 10 in WC and she won 93 WC points
 - Marko Vukićević overall winner of South American Cup
- 2017/18 first start in Cross Country WC races
- 2017/18 first start in Snowboard WC Freestyle races
- Our athletes achieve best performance on WOG ever



Wintersports in Serbia

- Big difference in accordance with summer sports
 - less than 5% are financed from Ministry of Sports of Republic of Serbia
- Ski clubs have little support from Local Municipalities
- Lack of qualified ski experts
- Athletes leave competitive skiing early
 - especially in first two years of FIS categories



Collaboration with big ski nations

- Our main partner is Slovenia
 - Nevena Ignjatovic training with SLO WC ladies team
 - We organize courses, conferences, seminars for Ski instructors and coaches
 - Knowledge exchange of Faculties of Sports from SRB and SLO
 - Ski clubs cooperations
- From time to time collaborate with other developed NSAs

Needs for development

- Long term strategy to create environment for developing nations with support of FIS
- Continually securing funding to support national athletes
- Technical support from major equipment manufacturers
- Education of staff in developed NSAs
- Support for using training facilities from developed NSAs



Thank you for your attention!



HOW DEVELOPED NATIONS MAY ASSIST FROM **THEIR PERSPECTIVE**



CHRISTIAN
SCHERER

Austrian Ski Association

FIS Leaders' Seminar

„How developed nations may assist from their perspective“

Christian Scherer



**KI
AUSTRIA**

The logo is displayed on a white, three-dimensional ribbon that curves across the bottom of the image. The ribbon has a red border and is set against a blue background with stylized white mountain peaks. The text 'KI' is in a large, red, stylized font, and 'AUSTRIA' is in a smaller, red, sans-serif font below it.



**SKI
AUSTRIA**



Marcel Hirscher

Saalbach

UNIQA Insurance St. Christoph

Story – Marcel Hirscher



Traineeships/internships

- very similar to a regular full-time job
- chance to
 - gain practical experience
 - learn working habits
 - build a network of contacts

Story – Saalbach



- **Possibility to use Federations infrastructure and Know-how**
- **Possibility to form training communities**



- **Service for NSA**
- **Transfer of Knowledge also for general administration**

Story – St. Christoph



- **Participation in coaches and official education sessions**
- **Use of facilities for coaches**

A black and white photograph of an elderly couple. The man is on the left, leaning his head against the woman on the right. They are both smiling warmly. The woman is wearing glasses. The text is overlaid on the image.

Life Is Not All
About Money.

It Is
More
About
Relationships.

Thank you for your attention

Christian Scherer
scherer@oesv.at



HOW DEVELOPED NATIONS MAY ASSIST FROM **THEIR PERSPECTIVE**



HELEN
INGEBRETSEN

Norwegian Ski Association



NORGES
SKIFORBUND

FIS Leaders' Seminar

Collaboration between developed and developing National Ski Associations

FIS Congress Costa Navarino (GRE), 13th May 2018



Helen Ingebretsen

Head of Development

The Norwegian Ski Federation

How Developed Nations may Assist from their perspective

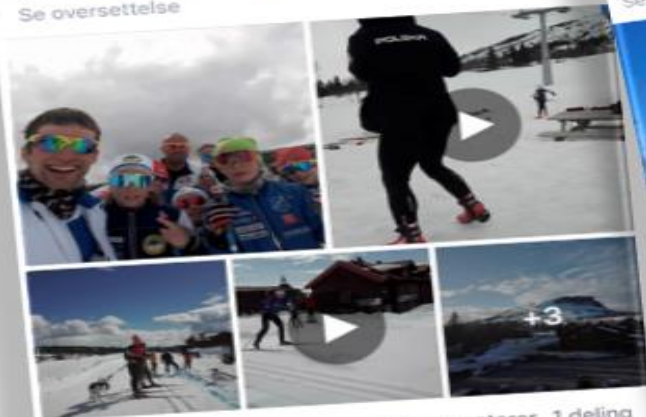
'Many, Good and Happy skiers'

April 2018

14 nations at International Coach Seminar in Norway



Mirco Romanin er på Skeikampen.
I går kl. 14:27 · Vestre Gausdal · 🌐
Passione, **divertimento**, cultura, semplicità: tutto questo è **#Norvegia!** ❤️ 🇳🇴
Se oversettelse



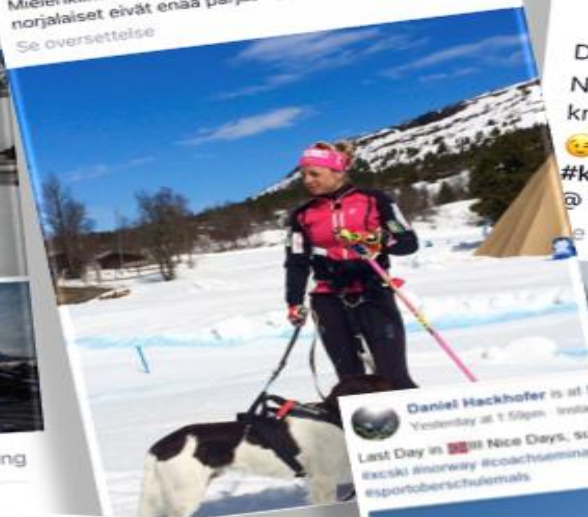
👍👍 115

9 kommentarer 1 deling

Martin Zeman er på Skeikampen.
I dag kl. 13:41 · Instagram · 🌐
Coach life!!! 🇨🇪 🇳🇴 🏔️
#norway #skiing #crosscountry #nordiccom
#czech #team #picofday @sporten.cz @atex
@czechncteam
Se oversettelse



Glenn Lindholm
I dag kl. 12:46 · 🌐
Mielenkiintoista. Astrid Jakobsen pohtii miksi norjalaiset eivät enää pärjää sprinttihiihdossa...
Se oversettelse



Daniel Hackhofer is at Skeikampen.
Yesterday at 1:50pm · Instagram · 🌐
Last Day in **🇳🇴** Nice Days, super experience! 🙌 Thx @norgesskiforbund
xcski norway #coachseminar #skills #norgesskiforbund #training #passion
#sportoverschulemats

Marja Heikkilä is with Laura Eikarén and Anni Ruostekoski
Yesterday at 5:14pm · Instagram · 🌐
What a lovely weekend at international xc skiing seminar in Norway! So new friends, new skills, lots of skiing, laughing and sun 🙌 🇳🇴 @Skeik



Anna Staręga
I går kl. 16:59 · Instagram · 🌐
Duża dawka wiedzy po Seminarium Basic Skills w Norwegii. Takie wycieczki to ja lubię 😊 A big dose of knowledge after seminar. I really like that kind of trips 😊 Thanks! **#xcskiing #crosscountryskiing #knowledge #motivation #passion #norway #norge**
@Skeikampen
Se oversettelse



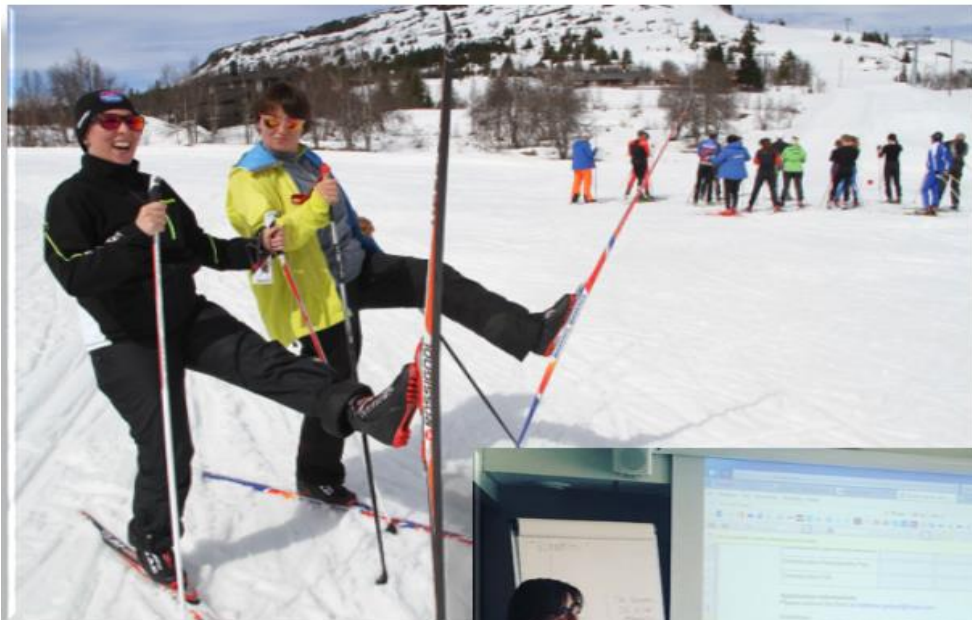
Katherina Milazzi
Nini Ninua er sammen med Katherina Milazzi og Nutsa Gamtsemidze her: Skeikampen.
12 t · Vestre Gausdal · 🌐



Your expectations for the seminar. Write down three words



International Coach Seminar - Basic Skills in Norway, in April 2018



Georgia and Norway

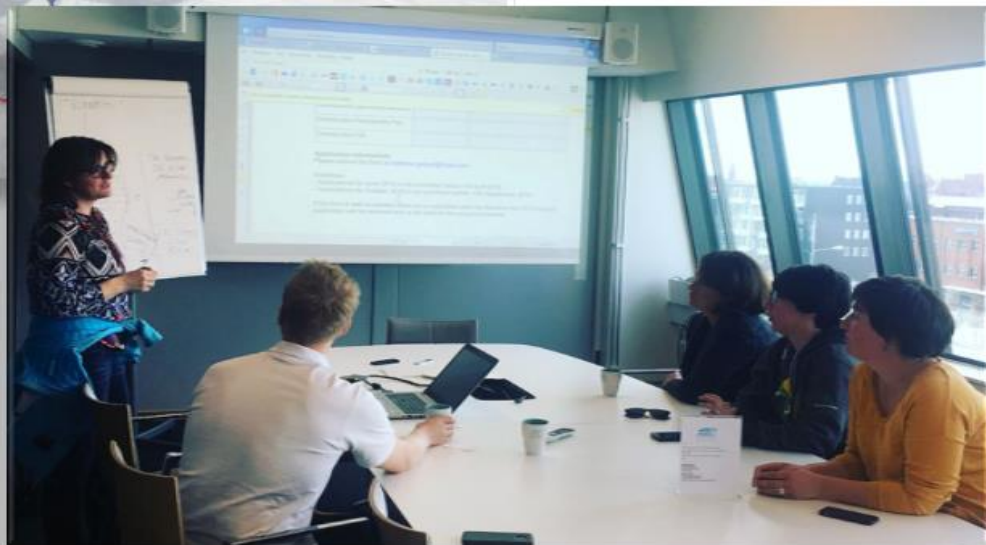
Alpine Skiers Nini and Nutsa at
Basic Skills Seminar



Meeting at the Federation Office



A Cooperation:
Bring Cross Country to Georgia



Bring more Children to the Snow and produce Many, Good and Happy skiers

FIS Development programme and Cooperation between nations

Development Programme



The FIS Aid & Promotion Programme for Development was a decision by the 1996 FIS Congress in Christchurch. Championships Organisers would be delegated to pay a registration fee that would be used for the development programme then got under way in 1997/98, funded

FIS Development Programme Activities 2017/2018

- FDP Leaders' Seminar
- FDP Youth and Childrens Seminar
- FDP Nordic Training Camps
- FDP Alpine Training Camps
- FDP Freestyle Skiing & Snowboarding Training Camps
- [FIS Solidarity](#)
- Free Training Days

FIS Development Programme Guidelines 2017/2018



[FIS Development Guidelines 2017/2018](#)



FIS SnowKidz

FIS SnowKidz is the twin program to World Snow Day. It is the first phase of the Bring Children to the Snow campaign and supports Event Organisers in their quest to bring children to the snow all year round.

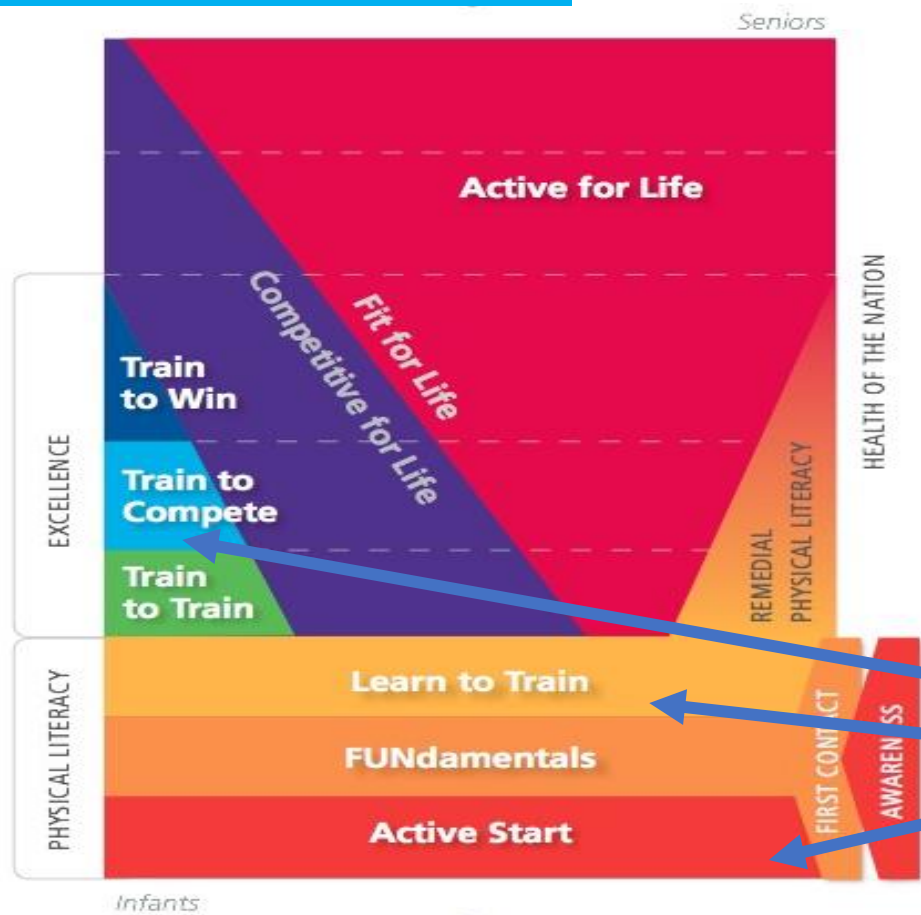


World Snow Day 2018

The 6th edition of World Snow Day saw more than 300,000 participants exploring, enjoying and experiencing snow at over 400 events in 45 countries worldwide. The 7th edition of World Snow Day will take place on 21st January 2018

The Development Model

Based on LTAD



Cooperation in different levels

Bring more Children to the Snow and make Many, Good and Happy skiers

The Norwegian Ski Association and Cooperation between nations

International Junior Camp - XCX



International Coach Seminar Basic Skills

FIS basic skills seminar Cross-Country youth and children coaches

An enthusiastic group of Cross-Country skiing coaches gathered in Skeikampen, Lillehammer, Norway from 27th – 29th April 2019 for the first youth & children coaches seminar.

02 May 2018 10:32



Youth Cup Nordic Combined Girls and boys



Cooperation: 'Nation to Nation'

National and Local Activity – Cooperation

- Camp/Coach Seminar
- School Project
- All Disciplines

Share Materials

Bring more Children to the Snow and make Many, Good and Happy skiers

The Norwegian Ski Association and Cooperation between nations

The 'Armenia and Norway' Model

Meeting in FIS-Meetings in Zurich



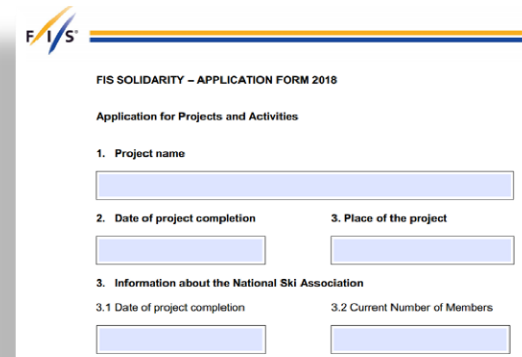
Planning process in Armenia

Application to FIS Solidarity and IOC Solidarity



National Coach Seminar and Junior Camp in Armenia

- ✓ 3 days Coach Seminar with three Coaches from The Norwegian Ski Federation
- ✓ Following up process



FIS

FIS SOLIDARITY – APPLICATION FORM 2018

Application for Projects and Activities

1. Project name

2. Date of project completion

3. Place of the project

3. Information about the National Ski Association

3.1 Date of project completion

3.2 Current Number of Members



Bring more Children to the Snow and make Many, Good and Happy skiers
The Norwegian Ski Association and Cooperation between nations

USA and Norway - Cooperation

New Jersey/New York – The National Activity Center, January 2018

Arena building: Basic Skills-Arena/Nordic



Cross Country Skiing - 'The Alpine Instructor Team'



Kids Activity Cross Country - 'Learning By Doing'



Introduction - Equipment/Playing
Equipment/Knowledge Cross Country'



Bring more Children to the Snow and make Many, Go
The Norwegian Ski Association and Cooperation between nations

Estonia and Norway - Cooperation

- ✓ Cooperation between the Norwegian Embassy and the Government in Estonia
- ✓ EU Grants

Ski Seminar in Tallin

- ✓ Coach Seminar with Different Topics
- ✓ Ski Jumping Hill in the Center of Tallin
- ✓ Outside the Norwegian Embassy
- ✓ Kids Activities
- ✓ TV-channels
- ✓ Ski Jumping Heroes in Estonia present



Bring more Children to the Snow and make Many, Good and Happy skiers

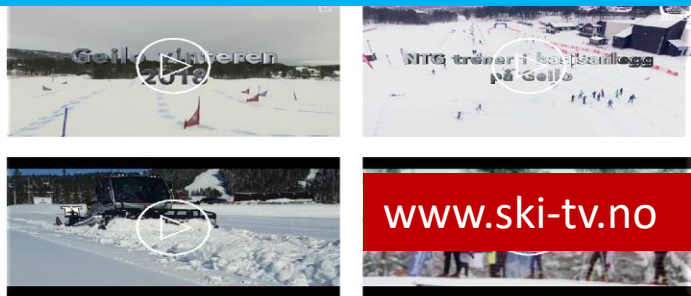
The Norwegian Ski Association and Cooperation between nations

Sharing materials



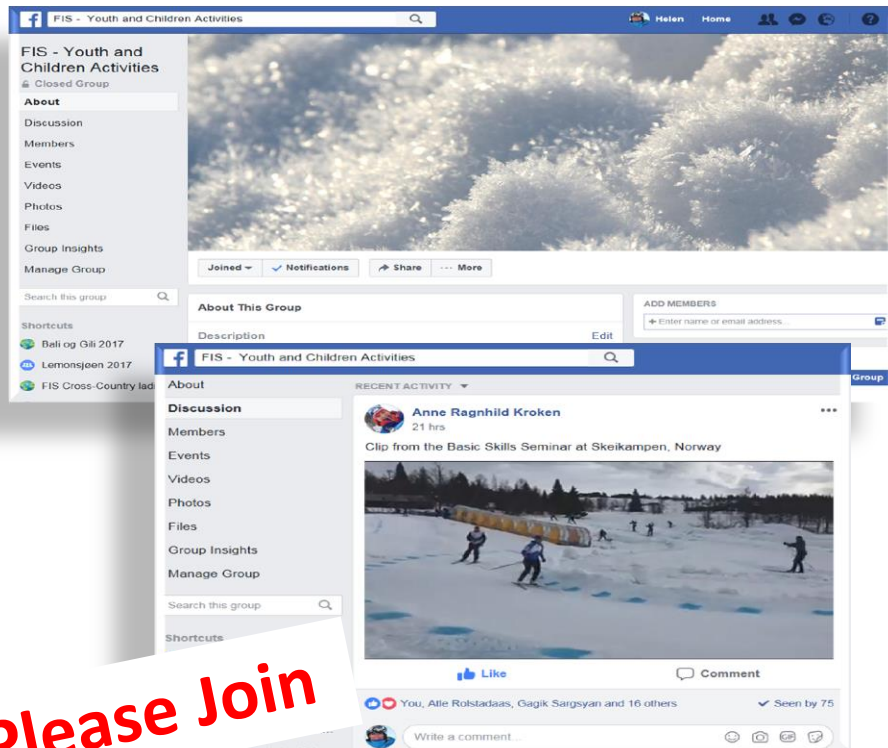
www.skiforbundet.no – video/tips, English

SKI-TV (in Norwegian) – video/tips



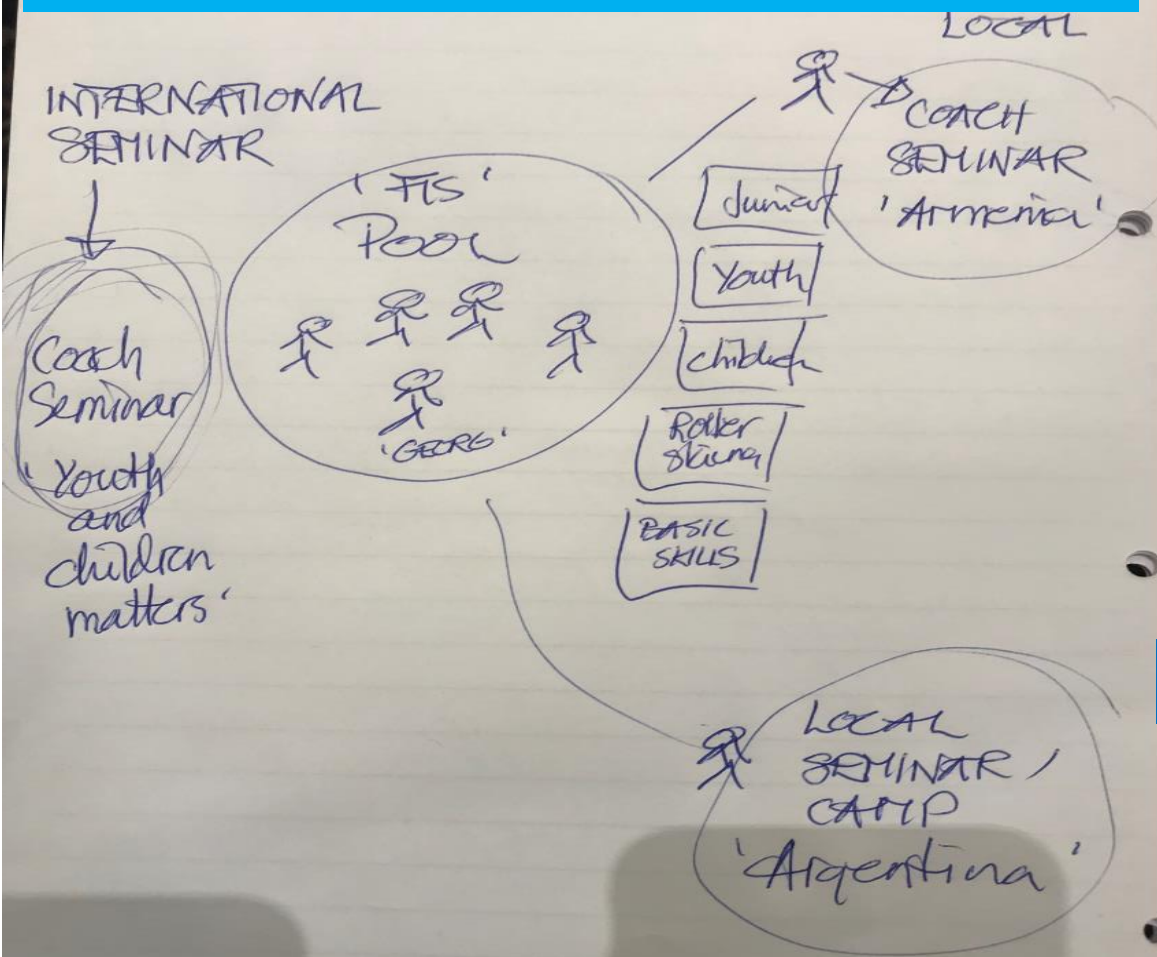
www.ski-tv.no

Facebook: FIS Youth and Children Activities



Please Join

FIS S.C. Youth and Children Cross Country



National

NSA - Region

National

Region

Local/Region

Apply for:

- FIS Solidarity
- IOC Solidarity

Welcome to join the meeting

FIS S.C. Youth and Children Cross Country

**Monday
14th May 2018**

Morning

Afternoon

**S.C. Cross-Country Youth &
Children's Questions**

Time: 13:00 - 17:00

**Tuesday
15th May 2018**

Morning

Afternoon

EXTRA SLOT – WORK SHOP/Cooperation

**S.C. Cross-Country Youth &
Children's Questions**

Time: 14:00 - 17:00

Bring Children to the Snow

'Many, Good and Happy skiers'

'I love to do skiing with my friends'

'I want to be the best'



- Good luck with your great work back home -



NORGES
SKIFORBUND

WORKSHOP – COLLABORATION BETWEEN NSA'S



ROMAN
KUMPOST

FIS Council Member

BETTER COLLABORATION BETWEEN NSA'S OF DEVELOPING NATIONS

Workshop

ROMAN KUMPOŠT

FIS DEVELOPMENT WORKING GROUP

- FIS DEVELOPMENT PROGRAMME TRAINING CAMPS
- TRAINING AND COMPETITIONS ORGANISED BY GROUPS OF NATIONAL SKI ASSOCIATIONS
- EDUCATION & SEMINARS
- FREE TRAINING DAYS



BASIC INFORMATION

- FIS CURRENTLY HAS 128 NATIONAL SKI ASSOCIATION MEMBERS
- DEVELOPED NATIONS? 20-25?
- THERE ARE MORE THEN 100? STILL DEVELOPING NATIONS
- THERE 38 NATIONS INVOLVED IN THE DEVELOPMENT PROGRAMME

FACILITIES

ATHLETES
TRAININGS

MARKETING

SPONZORING

WORKSHOPS

COACHES AND MANAGERS
EDUCATION

COMPETITIONS

EQUIPMENT

3 PANEL DISCUSSIONS

- ALPINE SKIING
- FREESTYLE SKIING and SNOWBOARD
- NORDIC SKIING



QUESTIONS

- WHAT ARE YOUR MAIN ADDITIONAL EXPECTATIONS FROM THE COOPERATION?
- WHAT CAN YOU DO MORE IN YOUR REGIONS, COUNTRIES?





CONCLUSIONS

WORKSHOP – COLLABORATION BETWEEN NSA'S



JOSEF
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FIS Development Programme Consultant

WORKSHOP – GROUPS

Group 1			Group 2			Group 3		
Martijn Oostdijk			Sandro Pertille			Markus Malsiner		
BIH	Dojcinovic	Jelena	CAN	Grasic	Dusan	GRE	Tsoutrelis	Melita
BRA	Cavazzoni	Pedro	BRA	Pettersson	Anders	BRA	Ribela	Leandro
GRE	Gyrousis	Dimosthenis	GRE	Stamou	Spyridouna	GEO	Achba	Irina
GRE	Gritsis	Sophie	IND	Vyas	Harsh Mani	IRL	Norwood	Robert
IRE	Bolger	Derek	IRE	O'Regan	Maria	ISL	Knutsson	Ogmundur
IRL	O'Connor	Anne	ISL	Bjarnason	Einar Thor	KOS	Maloku	Selim
KOS	Kelmendi	Milaim	LTU	Arlauskas	Remigijus	MAR	Bouchaal	Nourdine
LAT	Dorss	Dinars	MEX	Pruneda	Carlos	MGL	Lkhagva	Enkhjargal
LTU	Arlauskas	Remigijus	MGL	Davaa	Enkhee	NEP	Shrestha	Jeevan ram shrestha
MGL	Erdene-Ochir	Ochirsuren	MNE	Kosic	Rajko	ROU	Mihoc	Dan
NEP	Shrestha	Bijaya	NEP	Shrestha	Jeetendra	RSA	Pilz	Peter
SMR	Cellarosi	Eraldo	ROU	Gaspar	Puiu	SMR	Gatti	Gian Luca
SVK	Cagala	Radovan	SRB	Pavlovic	Severin	SRB	Bozic	Milan
USA	Bodensteiner	Luke				UKR	Syparenko	Julia

CONCLUSION / **FEEDBACK**



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CLOSING THE SEMINAR



ALFONS
HÖRMANN

FIS Council Member



THANK YOU