**DAVE.** (She's staring at him intently. He wisely decides to move on:) Why don't wu show them in.

LOUISE. Good plan. Nice to meet you, Governor.

NED. Nice to meet you, Louise.

LOUISE. Happy to be on your team. Okay.

(She exits out the Recontion door, closing it behind her.)

**DAVE.** I'm sorry, Ned; I'm obviou ly having her replaced.

NED. Oh, I like he

DAVE. You - What?

NED. She got confidence.

**DAVF** Yeah, I'm not sure confidence is a thing she should have.

(LOUISE enters through the Reception door, holding the door open for ARTHUR and PAIGE.)

rount over

AHD Vec Louise

Start

(ARTHUR VANCE enters, smartly dressed in a dark, expensive suit. His overbearing personality, and confidence in his own opinions over the opinions of others, should make him dislikable, but his ego is more than tempered by the joy—even glee—he brings into the room. He's a showman, but his excitement is 100% genuine, and it's contagious. And though, in time, we might question his methods or motives, we can't help but like being in his presence. PAIGE enters after ARTHUR, carrying a tablet computer. LOUISE exits, closing the door behind her.)

**ARTHUR.** And here I am at last. In the room, with the man. The man who called to me this morning like a siren, who spoke to me through the screen of my laptop and said, Arthur Vance, whatever plans you had for this week, for this *year*, forget them. They can wait, the whole world can wait. There is only one thing for you now, one purpose. And its name... is Ned Newley.

NED. (Beat.) Um...

**ARTHUR.** (Holding up his hand:) Don't say a word. I don't need you to speak; I just need you to be real. All morning I've been traveling just to shake your hand, and... it's thrilling; it's intoxicating.

**NED.** (Beat. Having no words, and finding the situation both frightening and absurd, he lets out a little high-pitched laugh:) Haha!

**ARTHUR.** (*Matching* NED's *laugh with his own:*) Hahahaha! And this must be Dave, yes?

DAVE. Yes, sir.

**ARTHUR.** I already like you, Dave, 'cause you're the guy who believes in *that* guy. And then there's Ms. Caldwell—do you even realize what a talent she is? And she's the first person you hired?

PAIGE. I'm the only person he hired.

**ARTHUR.** I'm gonna say that counts. You gentlemen aren't gonna believe the work she's done for us already—the numbers she was just showing me. Ned Newley—honestly—you have no idea what a fortunate man you are.

(NED makes an "Oh?" noise.)

**ARTHUR.** You have no idea how "of the moment" this moment is. *Your* moment, Governor. (NED *makes an "Oh!" noise.*) Until today, you were a common man. A nobody—content to *be* a nobody. And then because some clown named Clarke couldn't keep his Johnson in his trousers, suddenly you're the Governor. And you say to yourself: "I'm not sure I'm up for this." That sound about right?

(Throughout the play, where NED's dialogue is in parentheses, NED is mumbling—in a way that can sometimes be understood by the audience, but not by the other characters.)

**NED.** Well, I (was a bit trepidatious, I guess—)

**ARTHUR.** (*Taking that as an apt demonstration:*) Exactly. And then, you stand up in front of those cameras—with the whole world watching—and you say: "World? I'm not sure I'm up for this."

**DAVE.** (*Finding this insulting to* NED:) Wait—I'm sorry, are you—?

**ARTHUR.** Oh, I'm not being *critical*, Dave; I'm just telling you what America saw.

the swearing-in, 26 percent said Ned "looked a little unprepared be Governor,"

DAVE. Okay

**PAIGE.** 37 percent said he looked extremely unprepared to be Governor." And another 14 percent said he looked "absolutely, totally unprepared to be Governor.

DAVE. "Absolutely totally"?

ARTHUB. Those were younger viewers.