

# OUR TEAM

ur foundations are built on extensive experience of the property industry, Guy Leonard and Neil Moore came together in 1992 already having owned and managed property businesses. Cathy Moore started alongside us and successfully set up the lettings department, while taking care of administration of what has become a very successful business, employing more than 20 staff. Our intention in those days was to run a niche property business offering the best advice to clients and delivering the finest service in all property matters. These values still hold true today. Our association with our Mayfair office in London has given us the strength to find buyers and tenants far and wide, further building and maintaining local contacts which have secured the longevity and future of the business.

Sales, Lettings, Land and New Homes, farms and auctions are all very well looked after by an experienced team. Guy retired in 2006 with Neil and Cathy taking up the reins and also diversifying into other businesses. Having lived and worked in the area for over 30 years, our children and grandchildren have the business in their blood, we have expanded to have an incredible team and consider our working colleagues as friends and part of the GL & Co family.



#### **OUR CORE VALUES**

- Success for our customers
- Relevant, timely, consistent communication
- Acting with knowledge, integrity and respect
- Proactive listening and problem solving, turning challenges into opportunities
- Exceeding expectations
- A positive outcome at all times
- Pride in our presentation
- Lasting partnerships with our clients



# THE GL & CO DIFFERENCE

The essence of a team is that it should be greater than the sum of its parts. Putting that into practice is something that's essential to our business. Without a great team we would be unable to continue achieving the success and growth we have had over the past thirty years.

All our people live locally which means they have a fantastic knowledge of the local area and community. customer focused processes through which we listen and respond to our clients' needs at all times.

Our agency is large enough to cope with high volumes of business yet remains small enough to stay thoroughly connected with our customer base and our marketplace. Outside of our own agency, we work with a small network of trusted companies who undertake services on behalf of our clients. These range from financial services to surveyors, removal companies and trades people. We only use experts that we would use ourselves, who we know and trust, so you can be certain all of our services and those of our partners are of the highest calibre.

## WHAT OUR CLIENTS SAY

Fantastic service from start

Could not fault the staff at GL&Co from the viewing through to us buying our dream home. We were well looked after, with weekly updates on how the process was going, giving us complete confidence in the process which, is usually stressful

but GL&Co made it feel the complete opposite. Highly recommend using the team to anyone looking to buy their dream home.

Mr & Mrs Andrews



#### Very pleased with the service

Second time we have worked with GL&Co to secure a tenant for our flat and we have been very pleased with the overall service, including promptness of communication and Nigel 55 professionalism.





GL&Co have been so helpful and positive, keeping the sale together under difficult circumstances.

Sue & Steve



GL made our purchase a breeze We can't speak highly enough about the team at GL&Co Storrington. We met most of the team and they were all easy to work with and professional often going above and beyond to help us with viewings and negotiations to completing our purchase and moving in. GL&Co were a joy to work with, they are very knowledgeable and full of sage and practical advice. We're thrilled with the move and the pace at which everything happened and we're really happy in

Nick



#### R Happy purchaser!

GL&Co made my recent purchase very easy and super

our new home. Thanks to all at GL&Co - five stars.



### Exceptional service, highly recommended!

We purchased a house through GL&Co and their service has been exceptional. They go above and beyond to keep progress on track and always kept me informed, even when things didn't seem to be going smoothly. They always provided the highest quality of customer care. I would highly recommend them as an agent.









