

Exeter executive named to 2020 Women in Auto Finance List

Michelle Whatley to participate in panel discussion at Used Car Week conference

IRVING, Texas – (Nov. 16, 2020) -- Exeter Finance LLC, a non-prime auto finance company, has announced that [Michelle Whatley](#), Chief Human Resources Officer, has been named to *Auto Fin Journal's* "2020 Women in Auto Finance" list, which recognizes the "most dedicated and talented professionals" in the auto finance industry. Whatley is one of 12 women featured in the [publication's September/October issue](#). On Nov. 18, Whatley will participate in a "2020 Women in Auto Finance" panel discussion during the virtual Used Car Week conference.

Whatley has worked in the auto finance industry for nearly 20 years and joined Exeter as Chief Human Resources Officer (CHRO) in 2016. Previously, she served as CHRO and in other HR leadership positions for Santander Consumer USA. Today, she leads Exeter's Human Resources department including the Employee Relations, Talent Acquisition, Talent Development, Total Rewards, HR Information Systems, HR Compliance and Leadership Development groups. She also leads the company's Facilities, Administrative Services, Marketing, Communication and Brand Management functions. She attended Midwestern State University and received her Professional Human Resources certification in 2009.

"I am honored to be included on Auto Fin Journal's 2020 Women in Auto Finance list alongside a distinguished group of women in our industry," Whatley said. "I've learned a lot of lessons working in the auto finance industry, but three of them stand out above the rest. First, remember the auto finance industry is very competitive. Being nimble and remaining adaptable are essential to maintaining a competitive edge. Second, dismiss the trivia. Stay focused on the big picture and bottom line. Third, and most importantly, never stop learning. I think all these lessons have helped me find success at Exeter, and I look forward to sharing them with everyone during the conference."

The "2020 Women in Auto Finance" panel discussion will take place on Wed., Nov. 18, at 12:45 p.m. CST as part of Cherokee Media Group's Used Car Week virtual conference. For more information about the event, visit the website at <https://www.usedcarweek.biz/>.

About Exeter

Exeter Finance LLC is a non-prime auto finance company headquartered in Irving, Texas. Founded in 2006, the company underwrites, purchases, services, and securitizes retail installment contracts from U.S. automobile dealers. Exeter works with more than 11,000

dealers and 350,000 customers nationwide providing indirect financing for both new and used vehicles. The company has a serviced finance portfolio of more than \$5 billion. For more information, visit www.exeterfinance.com.

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