TAKE THE SHOCK OUT OF ENERGY BILLS

BILL SHOCK INCREASES YOUR COST TO SERVE

Higher than normal energy bills can lead to an increase in call volume, a reduction in customer satisfaction and contribute to increased arrearages.



WHAT IS A "HIGH BILL"?

\$30 or 30% more expensive than expected for the average customer



HOW DO HIGH BILLS IMPACT YOU?

63% of calls received are bill-related, at an average cost of \$8.50 per call

CAUSES OF HIGH BILLS

Despite the fact that we know weather effects energy usage, it still comes as a surprise to most customers and is the leading cause of bill shock.







annual weather-related power outages have MORE THAN DOUBLED SINCE 2003.

Not only does weather effect customer's bills, consider this,

HOME CHARACTERISTICS THAT CONTRIBUTE TO HIGH BILLS

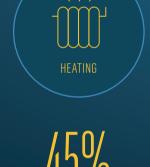


Approximately 60 million U.S. homes are under-insulated





Approximately 27 million U.S. homes have a hot water heater that is more than 10 years old



45% of energy bills

Space heating is the largest energy

expense in U.S. homes, accounting for



normal bills during peak seasons

Thermostats set to temperatures >68°F or <78°F could lead to higher than

YOUR SOLUTION TO AVOIDING CUSTOMER BILL SHOCK:

TENDRIL HIGH BILL ALERTS

TIMELY AND ACTIONABLE INFORMATION



current billing cycle that contain actionable information about what they can do immediately to affect their next bill.

PERSONALIZED HIGH BILL ALERTS

Tendril's sophisticated home simulation model allows

us to determine how sensitive every home is to changes

in weather and to customize spending estimates

By the time a customer receives a bill, it's too late for them to do anything to reduce costs, but with High Bill Alerts you can deliver notifications in the middle of a customer's



and recommendations. Accurate personalized savings estimates are more impactful than generic savings.

NO SMART METER DATA REQUIRED

Since Tendril's home simulation model doesn't require smart meter data and our notifications are easy to implement, you can be sending messages to customers in a matter of weeks.

METRICS OF SUCCESS

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Customers likely to alter energy

usage after receiving high bill alert*

KWh saved for customers

in one month*

UU /0
Average customer satisfaction with high bill alerts*

Doubt lot bill a ball a back

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