

"An optimist stays up until midnight to see the new year in. A pessimist stays up to make sure the old year leaves." William E. Vaughan, American columnist

Happy Holidays!

from all of us at

RUGBY[®]
Architectural Building Products



2020 WHAT A YEAR IT'S BEEN!

HDI Announces Acquisition of River City Millwork

ROCKFORD, IL, December 14, 2020

As part of our strategic growth objective for 2020 Rugby purchased River City Millwork in Rockford, IL. We will continue to conduct business under the River City Millwork brand and from its 100,000 sq/ft facility. River City Millwork serves millwork retailers and dealers with a distinctive quality and product mix consisting of doors, columns, trim and related millwork products. River City produces a variety of interior prehung door units, as well as hundreds of unique exterior door entry systems. This is a strategic expansion of Rugby's growing door and related millwork business that saw Rugby purchasing the four locations of Pacific Mutual Door Company in 2019, and expanding its existing presence in the mid-west.



Decreed an Essential Service

Rugby Architectural Building Products in New York was quick to supply Tafisa white melamine panels for the Nurse's stations going into the Suny Old Westbury Emergency Hospital. Because Rugby was decreed an essential service they were open and able to respond to the orders which came in overnight. 29 nursing stations 20' plus 27 tables.



Rugby Atlanta and Suwanee Combine In One Supercenter Location

Rugby Architectural Building Products united the Suwanee and Atlanta locations into one location. The Atlanta location has 160,000 sq/ft, with 20 loading docks, stocking 5,000 SKU's for immediate pick-up or next day delivery to the Suwanee market by our fleet of 9 delivery trucks. In addition to the broader product assortment the Atlanta facility offers additional customer services including: cut-to-size lumber, countertop fabrication, and more.



Rugby Stoughton Consolidated Two Locations

The Rugby Gorham, ME branch was consolidated into the Stoughton, MA facility. The 11 acre Rugby Stoughton location stocks a wide range of plywood, lumber, Staron Solid Surface, hardware and laminate. Stoughton customer support services includes a full service mill with two surface planers, a gang rip saw and a six head moulder.



New Products

ARAUCO PRISM released eleven new

FENIX NTM®



MORE FROM WOOD.

designs each promise to offer dimension without being overpowering.

FENIX NTM, an innovative material that is the technical and aesthetic answer to two interior design trends: smart materials and matte surfaces.

EGGER released their first Decorative Collection for North America and offers a full range of matching decorative surface options.

Design **one** Source

Where Inspiration and Design Meet Supply

DESIGNONESOURCE

We introduced a new service and website dedicated to supporting the needs of the design community. The newly unified team provides a single point of contact for architects and designers to access an extensive library of decorative surfaces, trends and inspiration. This new division allows project product support and supply throughout North America

The image shows a screenshot of the HDI website header with navigation links: About, Distribution, Manufacturing, Global Sourcing, Our Products, Environmental, Careers, Investor and Corporate, Contact. Below the header is a banner for IWF CONNECT virtual trade show, dated OCT 26th-30th. Underneath the banner are three logos: HARDWOODS (Hardwoods Specialty Products), NEW PAXTON (New Paxton Timber Company), and RUGBY (Architectural Building Products).

IWF Virtual Trade Show

Hardwoods, Paxton and Rugby participated in the IWF Connect virtual trade show for the woodworking industry. It was five exciting days of networking, live chats and new product discovery.

HOLIDAY HOURS

Wednesday December 23: Open

Thursday December 24: Open

Friday December 25: Closed

Wednesday December 30: Open

Thursday December 31: Open

Friday January 1: Closed

The image shows the cover of the Rugby Architectural Building Products catalog for 2019. The cover features a large, modern interior space with high ceilings and large windows. The text on the cover includes "NEW FOR 2019", "FIND OUT INSIDE", and "CATALOG". At the bottom, it lists the product categories: ARCHITECTURAL SPECIALTY PRODUCTS, DECORATIVE SURFACING, ARCHITECTURAL MILLWORK, and CABINET HARDWARE AND ADHESIVES. The Rugby logo and "Architectural Building Products" are also visible.

INDUSTRY NEWS

U.S. Manufacturing Shipments Rise for Sixth Straight Month

Seasonally adjusted shipments for all U.S. manufacturing industries in October rose for

the sixth straight month, up 1.0% from September to \$488.6 billion. Wood product shipments grew 1.4% to \$10.2 billion over September. October shipments of furniture and related products increased 1.2% to \$6.6 billion.

[Read more](#)

Houzz Bathroom 2020 Trends Released

The recently released 2020 U.S. Houzz Bathroom Trends Study surveyed 1,594 U.S. homeowners about recent or planned master bathroom renovations. The study found that the national median amount spent on a remodel remained consistent with 2019 at \$8,000, but those with shower upgrades were three times more expensive. Of those surveyed, 74% had upgraded or planned to remodel vanity cabinets while 30% were adding new cabinets. Outdated style and lack of storage was cited by 64% and 34%, respectively, as the reasons for remodeling.

[Read more](#)

U.S. Builder Confidence Reaches Another All Time High in November

U.S. builder confidence for new single-family homes in November rose 5 points from October to 90 points, another record high for the 35-year history of the National Association of Home Builders/Wells Fargo Housing Market Index (HMI).

[Read more](#)

Home organization industry booms during pandemic: Facts & figures

U.S. builder confidence for new single-family homes in October rose 2 points from The surge in remodeling during the pandemic bodes well for the home organization industry.

[Read more](#)

[Click to view infographic](#)



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