

November 28, 2023

Dear CertainTeed Roofing Customers:

CertainTeed Packaging Changes, effective January 2024

- **WinterGuard Sand**
- **WinterGuard Granular**
- **Black Diamond Base Sheet**

CertainTeed strives to continually improve and streamline our offering and processes to bring the best products to market for our customers. As such, we have made significant investments in our Shakopee, MN plant to improve the palletization and packaging of our residential and commercial roofing products.

This transition will be implemented as a rolling change. As we deplete inventory of existing material, we will transition orders to the new product packaging and configuration. New product codes have been created; however, all materials are interchangeable. We will automatically substitute to the new item number on your open orders as necessary through this transition.

Large green pallet stickers will be placed on the outer pallet shrouds for six months identifying the pallets. The linked table outlines the products impacted by this change.

Current SAP Number	New SAP Number	Product Description	New Rolls/Pallet	New weight lb/ roll	New Pallet spec
619719	653368	WINTRGRD GRANULAR 30-SH	30	66.4	2-way 40"x54"
619740	653370	WINTRGRD SAND ICE&WAT LONG 30-SH	30	66.4	2-way 40"x54"
619737	653369	WINTRGRD SAND ICE&WAT SHORT 40-SH	40	34	2-way 40"x54"
619750	653366	BLACK DIAMOND BASE SHEET 30	30	81	2-way 40"x54"

We apologize for any initial inconvenience this change may cause, but we believe that the result will be positive for your business as this enhancement will improve packaging durability, pallet handling and decrease warehouse requirements by 20%.



We thank you for your continued support and loyalty. If you have any questions regarding this change, please contact your local Territory Manager or Customer Service Representative.

Sincerely,

Keith Williams

Keith Williams
VP of Supply Chain and Customer Service

